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IN THE UNITED STATES DISTRICT COURT
FOR THE NORTHERN DISTRICT OF CALIFORNIA
SAN JOSE DIVISION

3A Entertainment Ltd., et al.,
Plaintiffs,
v.
Constant Entertainment, Inc., et al.,
Defendants.

NO. C 08-01274 JW

**ORDER GRANTING PLAINTIFFS’
MOTION FOR DEFAULT JUDGMENT**

I. INTRODUCTION

3A Entertainment Ltd. (“3A”) and Labcroft Ltd. (“Labcroft”) (collectively, “Plaintiffs”) bring this diversity action against Constant Entertainment, Inc. (“Constant”) and Philip Ho (“Ho”) (collectively, “Defendants”) alleging breaches of various contracts, fraud and negligent misrepresentation.

Presently before the Court is Plaintiffs’ Motion for Default Judgment. (hereafter, “Motion,” Docket Item No. 25.) The Court conducted a hearing on December 15, 2008. Based on the papers submitted to date and oral argument, the Court GRANTS Plaintiffs’ Motion for Default Judgment.

II. BACKGROUND

In a Complaint filed on March 4, 2008,¹ Plaintiffs allege as follows:

Plaintiff 3A is a British Virgin Islands corporation with its principal place of business in Tortola, British Virgin Islands. Plaintiff Labcroft is a Cyprus corporation with its

¹ (Complaint for Rescission, Breach of Contract, Fraud, and Negligent Misrepresentation ¶ 2, hereafter, “Complaint,” Docket Item No. 1.)

1 principal place of business in St. Omologites, Nicosia, Cyprus. (Complaint ¶ 3.) Defendant
2 Constant is a California corporation with its principal place of business in Sunnyvale,
3 California. (Id. ¶ 4.) Defendant Ho is a citizen of California, residing in Sunnyvale,
4 California. (Id. ¶ 5.)

5 In September 2005, 3A and Constant entered into a contract whereby Constant was to
6 develop an adaptation of game developer Capcom’s highly popular *Resident Evil 4* game for
7 distribution in Russia, and 3A paid Constant \$200,000 as a licensing fee and \$200,000 to
8 begin development. (Complaint ¶ 8.) 3A was to make additional payments totaling
9 \$600,000 when certain development milestones were met. (Id.) Roughly one month after
10 the parties entered into the *Resident Evil 4* contract, Constant informed 3A that Capcom
11 would not allow Constant to develop a game based on *Resident Evil 4*, but would only allow
12 a spin-off game based on the *Resident Evil* “brand.” (Id. ¶ 9.) 3A cancelled the *Resident*
13 *Evil 4* contract because Constant would not be able to deliver the product 3A sought. (Id.)
14 Constant decided to continue development of a spin-off game and orally agreed with 3A to
15 sell the spin-off game to 3A, with the \$400,000 already paid to Constant serving as
16 consideration. (Id. ¶ 10.) Constant never completed the spin-off game, cancelled its
17 development, and refused to return the \$400,000 paid by 3A. (Id. ¶ 11.)

18 In November 2005, 3A and Constant entered into a contract whereby 3A purchased
19 the right to manufacture, sell, and distribute two games developed by the game developer
20 Namco: *Warhammer: Mark of Chaos* and *Mage Knight*. (Complaint ¶ 12.) 3A paid
21 Constant \$300,000 up front, and was to pay an additional \$150,000 when Constant delivered
22 the master copies of the games. (Id.) Roughly three months after the contract was entered
23 into, Constant informed 3A that Namco had withdrawn Constant’s rights to the two games.
24 (Id. ¶ 13.) 3A cancelled the *Warhammer* contract and Constant acknowledged that it must
25 return the \$300,000 already paid by 3A, but only refunded \$167,518. (Id. ¶ 13.)

26 In December 2006, Ho represented to Sergei An (“An”), a Labcrott employee acting
27 on behalf of 3A, that Constant had secured the distribution rights to Microsoft Corporation’s
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1 *Flight Simulator X*. (Complaint ¶ 14.) At 3A’s request, Ho faxed An a copy of a signature
2 page purportedly from a Constant contract with Microsoft for the distribution rights to *Flight*
3 *Simulator X*. (Id.) 3A and Constant entered into a contract assigning Constant’s distribution
4 rights to 3A. (Id. ¶ 15.) 3A paid Constant \$110,000, which was a discounted price from the
5 \$145,000 based on 3A’s forgiveness of \$35,000 of Constant’s debt owed under the
6 *Warhammer* contract. (Id.) After undergoing efforts to create an advertising campaign for
7 *Flight Simulator X* in Russia, Microsoft informed 3A that Constant did not have the
8 distribution rights to the game. (Id. ¶ 17.) 3A cancelled the *Flight Simulator X* contract and
9 its forgiveness of \$35,000 of Constant’s debt under the *Warhammer* contract. (Id. ¶ 18.)
10 Constant acknowledged that it must return the \$110,000 paid to 3A, but never did. (Id.)

11 In October 2006, Ho represented to An that Constant owned the distribution rights to
12 several of Microsoft’s “back catalog” games. (Complaint ¶ 21.) Labcroft paid Constant
13 \$128,000 for the distribution rights to those back catalog games and entered into a contract
14 with 3A to sublicense the distribution rights to 3A. (Id. ¶ 22.) Ho later informed An that
15 Microsoft had withdrawn the rights to the back catalog games and Labcroft cancelled its
16 contract with Constant. (Id. ¶ 24.) Constant acknowledged that it must return the \$128,000
17 Labcroft paid, but never did. (Id.)

18 In 2006, over the course of several months, Constant and 3A entered into three
19 contracts for the distribution rights to twenty-two games created by Valusoft, for which 3A
20 paid a total of \$172,000. (Complaint ¶ 26.) The last of the three contracts was a November
21 13, 2006, contract for the distribution rights to, among other games, *Sprint Cars*. (Id. ¶ 27.)
22 On March 30, 2007, 3A and Constant entered into an agreement in the form of an Addendum
23 to the November 13, 2006 contract whereby 3A purchased the distribution rights to
24 additional Valusoft games, for a total of forty games, whereby 3A paid \$170,000 for the
25 additional distribution rights. (Id. ¶ 29.) In October 2007, Valusoft informed 3A that
26 Constant did not have the distribution rights to several of the titles included in Constant’s
27 contract with 3A, and that Valusoft was cancelling all of Constant’s distribution rights to
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1 Valusoft titles in Russia. (Id. ¶ 31-32.) Valusoft contacted 3A again in November 2007 and
 2 informed 3A that several of the game titles licensed to 3A by Constant were actually the
 3 same game. (Id. ¶ 33.)

4 On the basis of the allegations outlined above, Plaintiffs allege eighteen causes of action:

	Plaintiff	Defendant(s)	Cause of Action	
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6	1	3A	Constant	Rescission of <i>Resident Evil 4</i> Contract
7	2	3A	Constant	Breach of <i>Resident Evil 4</i> Contract
8	3	3A	Constant	Rescission of <i>Warhammer</i> Contract
9	4	3A	Constant	Breach of <i>Warhammer</i> Contract
10	5	3A	Constant	Rescission of <i>Flight Simulator X</i> Contract
11	6	3A	Constant	Breach of <i>Flight Simulator X</i> Contract
12	7	3A	Constant and Ho	Fraud Arising Out of <i>Flight Simulator X</i> Contract
13	8	3A	Constant and Ho	Negligent Misrepresentation Arising Out of <i>Flight Simulator X</i> Contract
14	9	Labcroft	Constant	Rescission of Microsoft Back Catalog Contract
15	10	Labcroft	Constant	Breach of Microsoft Back Catalog Contract
16	11	Labcroft	Constant and Ho	Fraud Arising Out of Microsoft Back Catalog Contract
17	12	Labcroft	Constant and Ho	Negligent Misrepresentation Arising Out of Microsoft Back Catalog Contract
18	13	3A	Constant	Rescission of Valusoft Contracts
19	14	3A	Constant	Breach of Valusoft Contracts
20	15	3A	Constant and Ho	Fraud Arising Out of November 13, 2006 Contract
21	16	3A	Constant and Ho	Negligent Misrepresentation Arising Out of November 13, 2006 Contract
22	17	3A	Constant and Ho	Fraud Arising Out of Addendum to November 13, 2006 Contract
23	18	3A	Constant and Ho	Negligent Misrepresentation Arising Out of Addendum to November 13, 2006 Contract
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1 Plaintiffs filed their Complaint on March 4, 2008. Pursuant to Cal. Code Civ. Proc. § 415.20,
2 Plaintiffs' service of the Summons and Complaint upon Defendants became effective on March 23,
3 2008. (See Docket Item Nos. 6, 7.) On April 22, 2008, the Clerk of Court entered default as to
4 Defendants. (See Docket Item No. 13.)

5 Presently before the Court is Plaintiffs' Motion for Default Judgment.

6 **III. STANDARDS**

7 Pursuant to Fed. R. Civ. P. 55(b)(2), a party may move the court for an entry of default
8 judgment. The grant of a default judgment is within the discretion of the court. Draper v. Coombs,
9 792 F.2d 915, 924 (9th Cir. 1986). In the Ninth Circuit, the district court must consider which of
10 seven factors supports the entry of a default judgment: (1) the possibility of prejudice to the plaintiff;
11 (2) the merits of plaintiff's substantive claim; (3) the sufficiency of the complaint; (4) the sum of
12 money at stake in the action; (5) the possibility of a dispute concerning material facts; (6) whether
13 the default was due to excusable neglect; and (7) the strong policy underlying the Federal Rules of
14 Civil Procedure favoring decisions on the merits. Eitel v. McCool, 782 F.2d 1470, 1471-72 (9th Cir.
15 1986).

16 **IV. DISCUSSION**

17 **A. Default Judgment**

18 The decision to grant or deny a default judgment under Fed. R. Civ. P. 55(b) is within the
19 discretion of the Court. See Eitel, 782 F.2d at 1471-72. Although there is a strong public policy
20 favoring decisions on the merits, it is only one factor among several to be considered. Thus, the
21 Court examines whether under the other factors, default judgment is appropriate in this case.

22 First, Defendants have failed to defend the action or otherwise communicate with the Court.
23 Thus, Defendants have made no showing of excusable neglect. Further, Plaintiffs allege that
24 Constant has acknowledged that it owes Plaintiffs significant amounts of money under the various
25 contracts and yet has neglected to pay. (See Complaint ¶¶ 13, 18, 24.) If Plaintiffs are not granted
26 default judgment, they may be without any recourse for recovery. See Pepsico, Inc. v. Cal. Sec.
27 Cans, 238 F. Supp. 2d 1172, 1177 (C.D. Cal. 2002). The Court finds that Defendants' failure to
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1 demonstrate excusable neglect, measured against the possibility of prejudice to Plaintiffs, favors
2 default judgment.

3 Second, once the Clerk of Court enters default, all well-pled allegations regarding liability
4 are taken as true except as to the amount of damages. Fair Housing of Marin v. Combs, 285 F.3d
5 899, 906 (9th Cir. 2002). Here, the Clerk of Court entered default on April 22, 2008, thus the merits
6 of Plaintiffs' claims are deemed valid. Since the allegations are taken as true, there is no possibility
7 of a dispute concerning material facts.²

8 Third, although the amount of money at stake is significant, Plaintiffs have provided support
9 for their prayer for relief. Plaintiffs provide evidence showing that Constant received substantial
10 payments from Plaintiffs and that Plaintiffs suffered a large amount of damages as a result of
11 Constant's fraud.

12 In sum, the Court finds that the Eitel factors support the grant of default judgment.
13 Accordingly, the Court GRANTS Plaintiffs' Motion for Default Judgment.

14 **B. Remedies**

15 **1. Breach of Contract Damages**

16 Under Cal. Civ. Code § 3300, a plaintiff that establishes a breach of contract is entitled to
17 recover the "amount which will compensate the party aggrieved for all the detriment proximately
18 caused thereby, or which, in the ordinary course of things, would be likely to result therefrom."

19 Plaintiffs contend that 3A is entitled to a total of \$816,982 plus interest under the various
20 contracts. (Motion at 9.) Plaintiffs submit the declaration of An, a Labcroft employee who
21 negotiated each of the contracts on behalf of 3A and Labcroft. An attaches the various contracts to
22 his declaration for the Court's evaluation. An's declaration and the attached documents show the
23 following:

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² The Court's finding includes the heightened pleadings required for actions sounding in fraud under Fed. R. Civ. P. 9(b). Each fraud cause of action in Plaintiffs' Complaint contains the who, what, when and where regarding Defendants' fraudulent statements. See Swartz v. KPMG LLP, 476 F.3d 756, 764 (9th Cir. 2007).

1 • 3A paid Constant \$400,000 pursuant to the *Resident Evil 4* contract.³ Constant never
2 developed the *Resident Evil 4* game as required under the contract, never developed a spin-
3 off game pursuant to an oral agreement and never refunded any of the \$400,000. (An Decl.
¶¶ 8-10.) Thus, 3A is entitled to \$400,000 plus interest⁴ in compensatory damages for
Constant's breach of the *Resident Evil 4* contract.

4 • 3A paid Constant \$300,000 pursuant to the *Warhammer* contract. (An Decl. ¶ 11, Ex. B at
5 10, Appx. 5.) After Constant informed 3A that it could not perform under the contract, 3A
6 cancelled the contract and Constant refunded approximately \$167,518 of the \$300,000. (*Id.*
¶ 12.) Thus, 3A is entitled to \$132,482 plus interest in compensatory damages for Constant's
breach of the *Warhammer* contract.

7 • 3A paid Constant \$172,000 pursuant to the three Valusoft contracts, including the
8 November 13, 2006, contract. (An Decl. ¶ 29.) \$5,000 of the original \$172,000 paid by 3A
9 was attributable to a title that Constant had no rights to. (*Id.* ¶¶ 30, 35.) 3A paid Constant an
10 additional \$170,000 pursuant to the March 2007 Addendum to the November 13, 2006. (*Id.*
11 ¶ 33.) \$53,000 of the Addendum payment was attributable to games that Constant did not
12 have rights to. (*Id.* ¶¶ 32-33, 35.) In performing pursuant to the Valusoft contracts, 3A
13 incurred \$160,000 in localization and testing expenses and made a profit of roughly \$70,000
before Valusoft informed 3A that it could not distribute the Valusoft games because Constant
had no distribution rights in the contracted-for titles. (*Id.* ¶¶ 39-40.) 3A incurred \$15,500 in
personnel expenses and destroyed \$4,500 in inventory as a result of Constant's breach. (*Id.* ¶
40.) Thus, not including the \$53,000 and \$5,000 3A paid for games that Constant did not
own rights to,⁵ 3A is entitled to \$394,000 plus interest in compensatory damages for
Constant's breach of the three Valusoft contracts.

14 On the basis of this evidence, the Court finds that 3A is entitled to \$926,482⁶ plus interest. Since the
15 contracts in this case do not specify a legal rate of interest in case of a breach, the Court applies
16 California's ten percent statutory interest rate from the date of the breach. See Cal. Civ. Code §
17 3289(b). Plaintiffs shall submit a Proposed Amended Judgment with the appropriate interests
18 calculated and added to the Court's award of \$926,482 in compensatory damages.

19 2. Fraud Damages

20 _____
21 ³ (See Declaration of Sergei An in Support of Plaintiffs' Application for Default Judgment
¶7, Ex. A at 11, hereafter, "An Decl.," Docket Item No. 26.)

22 ⁴ The interest rate for damages under Plaintiffs' breach of contract claims is 10% *per annum*.
23 See Cal. Civ. Code § 3289(b).

24 ⁵ 3A seeks recovery for those titles under its fraud claim, and therefore has subtracted those
25 amounts from the total amount of compensatory damages it seeks based on Constant's breach of the
Valusoft contracts. (Motion at 8 n.2.)

26 ⁶ Although Plaintiffs seek only \$816,982, Plaintiffs' requested compensatory damages
27 indicates that they failed to include the \$15,500 in personnel expenses, \$4,500 in lost inventory and
28 \$160,000 in localization and testing costs. Plaintiffs also failed to subtract \$70,000 from the total
amount due to their profits from selling Valusoft games. (See Motion at 10; Proposed Default
Judgment at 1-2, Docket Item No. 28.)

1 Under California law, a plaintiff may recover for fraud in the inducement in “the amount
2 which will compensate for all the detriment proximately caused thereby, whether it could have been
3 anticipated or not.” See Cal. Civ. Code §§ 3333, 1709; Foggy v. Ralph F. Clark & Assoc., Inc., 192
4 Cal. App. 3d 1204, 1214 (1987).

5 Plaintiffs contend that 3A is entitled to a total of \$168,000 plus interest from Constant and
6 Ho, jointly and severally, for their fraud relating to the *Flight Simulator X* contract, the November
7 13, 2006, Valusoft Contract and the Addendum to the November 13, 2006, Valusoft contract.

8 (Motion at 9-10.) With respect to Labcroft, it contends that it is entitled to a total of \$128,000 plus
9 interest from Constant and Ho, jointly and severally, for their fraud relating to the Microsoft Back
10 Catalog contract. (Id.) Plaintiffs provide the declaration of An to support the recovery they seek.

11 An’s declaration and the attached documents show the following:

- 12 • Based on Ho’s representation that Constant had secured the distribution rights to Microsoft
13 Corporation’s *Flight Simulator X*, 3A paid Constant \$110,000 pursuant to the *Flight
14 Simulator X* contract.⁷ (An Decl. ¶¶ 13-16, Ex. C at 25.) Constant never returned this money
15 to 3A. (Id. ¶ 18.) Thus, 3A suffered a detriment of \$110,000 plus interest.
- 16 • Pursuant to the November 13, 2006, Valusoft contract, \$5,000 of the total \$72,000 contract
17 price was attributable to the game *Sprint Cars*. (An Decl. ¶ 30, Ex. H at 25.) Valusoft had
18 never licensed the distribution rights for *Sprint Cars* to Constant. (Id. ¶¶ 36-37, Ex. J.)
19 Thus, 3A suffered a detriment of roughly \$5,000 plus interest.
- 20 • Pursuant to the Addendum to the November 13, 2006, Valusoft contract, \$53,000 of the
21 total \$170,000 contract price was attributable the following games: *Crisis Team Ambulance
22 Driver; I Was an Atomic Mutant; King’s Collection–Classic Card Games; Let’s Ride Silver
23 Buckle Stables; Prison Tycoon 3; Ride! Midway Tycoon; Ride! Carnival Tycoon; Border
24 Patrol; and First Line of Defense: Border Patrol*. (An Decl. ¶¶ 32-33.) Valusoft had never
25 licensed the distribution rights for these games to Constant. (Id. ¶¶ 36-37, Ex. J.) Thus, 3A
26 suffered a detriment of roughly \$53,000 plus interest.
- 27 • Based on Ho’s representations that it owned the distribution rights to Microsoft’s Back
28 Catalog, Labcroft paid Constant \$128,000 pursuant to the Microsoft Back Catalog contract.⁸
(An Decl. ¶ 22.) Constant never refunded the \$128,000 to Labcroft. (Id. ¶ 27.) Labcroft
expended roughly \$43,774.50 in localization and testing the games that Constant purportedly
licensed to Labcroft. (Id. ¶ 26.) Thus, Plaintiffs suffered a detriment of \$171,774.50.

25 ⁷ Although the *Flight Simulator X* contract expressly required 3A to pay \$145,000 up front,
26 the parties agreed that 3A would receive a \$35,000 discount in exchange for \$35,000 of Constant’s
debt pursuant to the *Warhammer* contract being forgiven. (An Decl. ¶ 14, Ex. C at 25.)

27 ⁸ The contract states that the advance for the contract is \$130,000. (An Decl., Ex. E at 3.)
28 However, the Court accepts the declaration of An, who negotiated the contract, that Labcroft only
paid \$128,000.

1 On the basis of this evidence, the Court finds that 3A is entitled to a total of \$168,000 plus interest
2 from Constant and Ho, jointly and severally, for their fraud relating to the *Flight Simulator X*
3 contract, the November 13, 2006, Valusoft Contract and the Addendum to the November 13, 2006,
4 Valusoft contract. Labcroft is entitled to a total of \$171,774.50 plus interest from Constant and Ho,
5 jointly and severally, for their fraud relating to the Microsoft Back Catalog contract. Although
6 Labcroft seeks only \$128,000 based on Constant and Ho's fraud concerning the Microsoft Back
7 Catalog contract, it failed to add the \$43,774.50 localization and testing expenses Labcroft suffered
8 as a result of Defendants' fraudulent inducement.

9 Since there is no relevant legislative act specifying a rate of prejudgment interest for a fraud
10 claim, the Court applies the constitutional rate of 7% from the date this action was filed. See Cal.
11 Const., Art. XV, § 1; Continental Airlines, Inc. v. McDonnell Douglas Corp., 216 Cal. App. 3d 388,
12 424 (1989). Plaintiffs shall submit a Proposed Amended Judgment with the appropriate interests
13 calculated and added to the Court's award of \$168,000 to 3A and \$171,774.50 to Labcroft in
14 compensatory damages.

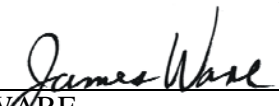
15 **V. CONCLUSION**

16 The Court GRANTS Plaintiffs' Motion for Default Judgment. Judgment will be entered in
17 favor of Plaintiffs against Defendants as follows:

- 18 (1) Defendant Constant shall pay Plaintiff 3A \$926,482 plus interest;
19 (2) Defendant Constant and Ho, jointly and severally, shall pay Plaintiff 3A \$168,000
20 plus interest;
21 (3) Defendant Constant and Ho, jointly and severally, shall pay Plaintiff Labcroft
22 \$171,774.50 plus interest.

23 Plaintiffs shall submit a Proposed Amended Judgment with the appropriate calculation and
24 addition of the interests awarded as of the date of the Judgment.

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26 Dated: January 30, 2009



JAMES WARE
United States District Judge

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THIS IS TO CERTIFY THAT COPIES OF THIS ORDER HAVE BEEN DELIVERED TO:

Alexei Klestoff aklestoff@mofo.com
Philip T. Besirof PBesirof@mofo.com

Dated: January 30, 2009

Richard W. Wieking, Clerk

**By: /s/ JW Chambers
Elizabeth Garcia
Courtroom Deputy**