

EXHIBIT 11

Lawrence L. Shannon
2030 215th Place NW
Sammamish, WA 98074
(425) 836-8766

CAREER OBJECTIVE: To Serve as Custodial Department Director of a Large School District

PROFESSIONAL EXPERIENCE

July 2003 - Present - Director, Custodial Operations, and Child Nutrition, San Ramon Valley School District San Ramon, CA

Responsible for the operations of two major departments within the School District consisting of 170 staff members.

Sodexo /Marriott Service

October 2002 - May 2003 -Custodial Director (Interim), San Ramon Valley Unified School District, San Ramon, CA

July 1995 - June 2002 - Custodial Department Manager), North Clackamas School District, Milwaukie, OR. Directed the Custodial Services Department with responsibility for custodial services and custodial maintenance for twenty-seven schools and other administrative and operational facilities. Manage staff of 70 and a total operating budget of \$3.7 million.

Key Accomplishments:

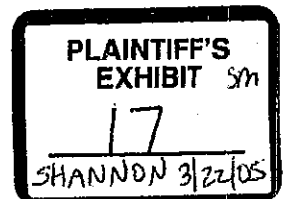
Developed quality and performance standards for all staff members resulting in significant improvements in the aesthetics of all district facilities, and staff morale. Developed work schedules for each of 80 positions providing direction for each staff member.

January 1994 - May 1995 -Director of Facility Services, Watsonville Community Hospital, Watsonville, CA Directed department with responsibility for engineering, plant operations, maintenance, biomedical engineering, environmental services and grounds care and maintenance. Managed a staff of 35 and a total operating budget of \$3.5 million.

Key Accomplishments:

Consolidated engineering, biomedical engineering, environmental services and grounds departments into a single department resulting in greater efficiency of operations and more effective channels of communication. Prepared all areas of the department for successful completion of Joint Commission Accreditation Survey. All passed with no deficiencies. Managed all renovation projects for hospital. All were successfully concluded.

May 1991 - January 1994 - Director of Environmental Services, Providence Medical Center, Seattle, WA Directed environmental management, aesthetics, cleaning and sanitation for a campus of approximately 1 million square feet. Managed a staff of 90 and a budget of \$2.6 million.



Key Accomplishments:

Initiated a comprehensive training program to reinforce job skills, improve confidence and establish departmental pride, resulting in a highly competent, aggressive and professional staff who doubled productivity in less than five months. During the same period, prepared the Medical Center for Joint Commission Accreditation Survey. Successfully completed survey with no deficiencies.

May 1989 - Director of Facilities, Park La Brea, Los Angeles, CA

January 1990 Directed engineering, plant operations, maintenance, grounds maintenance, housekeeping, apartment preparation and major and minor renovations for a 4,200 unit luxury apartment complex which covered 179 acres. Managed a staff of 150 administrative, management and line personnel.

Key Accomplishments:

Successfully negotiated a union contract which established a more equitable relationship between management and labor. Effectively managed the account despite being severely underbudgeted.

Non-Sodexo/Marriott Service:

Entrepreneur, Consumer product sales	7 Years
Executive Director, S.C. State Developmental Disabilities Council	2 Years
Executive Assistant to the Governor, State of S.C.	3 Years
State Director of Facilities, Louisiana Family Health Foundation	2 Years
U.S. Army Military Police Corps	Retired

EDUCATION

Masters, Public Health (MPH), Tulane University New Orleans, LA
B.S. Chemistry, S.C. State College, Orangeburg, S.C.
Graduate, US Army, Command and General Staff College

Additional Training:

Stephen Covey Leadership Training

Military Service

Lieutenant Colonel, USA, Retired