

# EXHIBIT 18

UNITED STATES DISTRICT COURT NORTHERN DISTRICT OF CALIFORNIA  
SAN FRANCISCO DIVISION

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United States Gypsum Company,     )  
  )  
                          Plaintiff,     )  
  )  
v.   )C04-04941 FMS  
  )  
Pacific Award Metals, Inc.,         )  
  )  
                          Defendant.     )

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DEPOSITION UPON ORAL EXAMINATION OF  
MARK SHAFF

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                          9:00 a.m  
                          January 26, 2006  
SEED INTELLECTUAL PROPERTY LAW GROUP  
701 Fifth Avenue, Suite #6300  
Seattle, Washington 98104

REPORTED BY: Judith A. Robinson, CCR #2171

SEATTLE DEPOSITION REPORTERS  
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SEATTLE DEPOSITION REPORTERS

1 A. No.

2 Q. Are you aware of any situation in which a  
3 potential customer decided to buy from USG rather than Award  
4 because the USG product was marked with an indication that  
5 it was covered by a patent?

6 MR. RHEAUME: Lack of foundation.

7 THE WITNESS: That's a new one to me, Tom.  
8 I've never heard that one.

9 BY MR. JENKINS:

10 Q. Well, have you heard of any situation in which a  
11 potential customer informed you that they weren't going to  
12 buy from you because they knew that the USG product was  
13 covered by a patent?

14 A. Nobody ever expressed that to me, Tom, no.

15 Q. So you never heard any reports that Award lost any  
16 sales because USG claimed that their product was covered by  
17 a patent?

18 A. Did I hear any report?

19 Q. That Award lost sales?

20 A. Dang it. Not that I can recall, Tom.

21 Q. Have you done any analysis on whether or not Award  
22 Metals has taken any sales from other paper wrap corner bead  
23 manufacturers?

24 A. Have I done a report?

25 Q. Have you done any analysis?