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11 **UNITED STATES DISTRICT COURT**  
 12 **NORTHERN DISTRICT OF CALIFORNIA**  
 13 **SAN JOSE DIVISION**

14 Viacom International Inc., *et al.*,  
 15 Plaintiffs,  
 16 v.  
 17 YouTube, Inc. *et al.*,  
 18 Defendants.

Miscellaneous Action  
 Case No. 08-MC-80211-JF-PVT

**BAYTSP'S REPLY IN SUPPORT OF  
 OBJECTION TO JANUARY 14, 2009  
 ORDER RE YOUTUBE SUBPOENA**

19 The Football Assoc. Premier League Ltd., *et al.*,  
 20 Plaintiffs,  
 21 v.  
 22 YouTube, Inc. *et al.*,  
 23 Defendants.

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1 In accordance with this Court's Order of February 9, 2009, BayTSP.com, Inc.  
2 ("BayTSP") hereby files this Reply in support of its January 29, 2009 Objection  
3 ("Objection") to certain aspects of Magistrate Judge Trumbull's January 14, 2009 Order  
4 ("January 14 Order" or "Order"). The Order granted YouTube, Inc. and Google, Inc.  
5 (collectively "YouTube")'s motion to compel a subpoena *duces tecum* issued to BayTSP.

6 As set forth below, YouTube's Opposition fails to refute BayTSP's objections  
7 that certain portions of the January 14 Order are clearly erroneous and/or contrary to law.  
8 Thus, the Court should sustain BayTSP's objections.

9 **I. PRELIMINARY STATEMENT**

10 This Court must determine if YouTube, a party to a lawsuit, can compel a  
11 nonparty to the lawsuit, BayTSP, to produce perhaps millions of pages of commercial  
12 documents concerning complete strangers to the litigation where those documents are not  
13 relevant to the underlying proceeding and compliance with the subpoena would severely  
14 harm the nonparty's business. The answer is clearly no. The law protects non-parties  
15 from the harassment and burden of responding to grossly overbroad subpoenas such the  
16 one issued by YouTube.

17 YouTube, a company with endless resources that is worth billions of dollars, must  
18 not be allowed to force BayTSP, a nonparty with limited resources and whose documents  
19 have no connection to the instant dispute, to undertake a costly and burdensome search of  
20 virtually all of BayTSP's documents in the hope that something, somehow, somewhere  
21 will turn up that will benefit YouTube. This is inappropriate to force upon a third party.

22 To be clear, BayTSP is *not challenging* the bulk of the Magistrate Judge's Order,  
23 which orders the production of documents relating to BayTSP clients that are *parties* in  
24 the litigation with YouTube, such as Viacom. BayTSP has long agreed to produce (and  
25 has been working on the production of) such documents. Instead, BayTSP's objection  
26 relates solely to the narrow portion of the Order that requires third-party BayTSP to  
27 produce documents in its custody that belong to its third-party clients – persons that have  
28 nothing to do with YouTube's lawsuit. These "Fourth Party" documents (the majority of

1 which are privileged) are not relevant to YouTube’s lawsuit. YouTube’s strained  
2 superficial theories of relevancy are belied by the fact that they already have documents  
3 in their *own* possession, and will receive documents from parties, like Viacom, that fully  
4 satisfy YouTube’s purported need for more documents of exactly the same kind from  
5 non-parties and Fourth Parties.

6 This dubious relevancy needs to be balanced against the fact that BayTSP (and its  
7 non-party clients) are not parties to YouTube’s lawsuit. YouTube’s strong-arm tactics  
8 against BayTSP -- which YouTube has held a grudge against because BayTSP has  
9 provided copyright enforcement support to Viacom -- should not be allowed to devastate  
10 BayTSP’s business by imposing crushing costs on it and by forcing to it disclose the  
11 confidences of its clients that are not parties to YouTube’s lawsuit. This Court should  
12 impose rational limits on YouTube’s fishing expedition into non-parties’ files and order  
13 that YouTube is not entitled to documents (many of which are privileged) in BayTSP’s  
14 custody that belong to its “Fourth Party” clients that are not named parties in YouTube’s  
15 lawsuit.

16 **II. ARGUMENT**

17 The Federal Rules expressly provide that “[a] party or attorney responsible for  
18 issuing...a subpoena must take reasonable steps to avoid imposing undue burden or  
19 expense on a person subject to the subpoena. The issuing court must enforce this  
20 duty....” Fed. R. Civ. P. 45(c)(1). The imperative to avoid unnecessary burden is even  
21 more significant where the entity receiving the subpoena is not a party to the litigation.  
22 As the Court explained in *Gonzales v. Google, Inc.*, “Underlying the protections of Rule  
23 45 is the recognition that “the word ‘non-party’ serves as a constant reminder of the  
24 reasons for the limitations that characterize ‘third party’ discovery.” *Gonzales v. Google,*  
25 *Inc.*, 234 F.R.D 674, 680 (N.D. Cal. 2006) (citing and quoting *Dart Indus. Co. v.*  
26 *Westwood Chem. Co.*, 649 F.2d 646, 649 (9th Cir. 1980)). *See also Moon v. SCP Pool*  
27 *Corp.*, 232 F.R.D. 633 (C.D. Cal. 2005) (quashing a third party subpoena in part because  
28 the subpoena sought “any and all documents over a ten year or greater period,” sought



1 documents that the requesting party could “more easily and inexpensively obtain” from  
2 other parties to the litigation, and sought “commercial information” by seeking  
3 “documents related to [the] nonparty[’s] business relationship with other nonparties”).

4 **A. YouTube’s Broad Discovery Requests Seek Irrelevant Documents.**

5 YouTube’s subpoena requests virtually every document in BayTSP’s possession.  
6 As YouTube interprets the subpoena, BayTSP would be required to review *any*  
7 document, from *any* time, concerning *any* client or *any* of BayTSP’s internal protocols,  
8 and involving the monitoring of *any* website. BayTSP objects only to producing those  
9 documents that relate to BayTSP’s clients that are not party to the underlying SDNY  
10 Actions, *i.e.*, “Fourth Party” clients, and those pertaining to its monitoring of sites other  
11 than YouTube.com.

12 In its Opposition, YouTube presents only two arguments for the purported  
13 relevance of its grossly overbroad request, yet neither of YouTube’s arguments is  
14 availing. First, YouTube does not need any of BayTSP’s nonparty documents in order to  
15 make its DMCA “safe harbor” claim that it is not “aware of facts or circumstances from  
16 which infringing activity is apparent.” Opp’n at 9. Second, BayTSP’s nonparty  
17 documents have no relevance to whether YouTube.com has the substantial infringing  
18 uses under *Sony Corp. of Am. v. Universal City Studios, Inc.*, 464 U.S. 417, 456 (1984) as  
19 YouTube now claims for the first time in its Opposition. *See* Opp’n at 9:18-28. Stated  
20 differently, the instructions that BayTSP receives from its nonparty clients, and the  
21 communications between BayTSP and its nonparty clients have nothing to do with  
22 whether YouTube has infringed the copyright of the parties to the instant proceeding.

23 Moreover, YouTube ignores, and thereby concedes, key objections raised by  
24 BayTSP regarding the Order’s relevance analysis. Specifically:

25 (1) YouTube’s Opposition ignores the argument made in BayTSP’s Objection that  
26 BayTSP’s non-party clients’ “takedown instructions” (*i.e.*, instructions as to which videos  
27 to have removed from YouTube) do not necessarily reflect whether the videos were  
28 legally posted, and therefore do not demonstrate the difficulty of determining which

1 videos are legal.

2 (2) YouTube's Opposition ignores BayTSP's objection that the requested  
3 documents cover a broad range of *types* of documents such as invoices, work plans and  
4 schedules that far exceed the scope of either of YouTube's defenses, as well as  
5 documents spanning an unlimited temporal range.

6 1. The Requested Fourth Party Documents Are Irrelevant to Whether  
7 YouTube.com Qualifies for the DMCA Safe Harbor.

8 YouTube claims that it needs the nonparty documents in order to qualify for the  
9 DMCA's "safe harbor." YouTube asserts that it will be able to use the nonparty  
10 documents to show that in some instances takedown notices were *not* sent for certain  
11 infringing materials, and therefore that YouTube cannot have "knowledge" of what  
12 activity on its site is infringing activity and what activity is authorized. However,  
13 YouTube ignores and mischaracterizes the nature of its own claim to a safe harbor  
14 defense in the underlying litigation. How and why BayTSP's other clients instructed  
15 BayTSP as they did with respect to infringing material on YouTube.com is not relevant  
16 to the dispute between the plaintiffs and YouTube. And BayTSP's interactions with sites  
17 *other than YouTube.com* certainly are not relevant to YouTube's safe harbor claim.

18 Under the DMCA, an Internet Service Provider ("ISP") under Chapter 5, 17  
19 U.S.C. can be exempt from liability if it complies with the requirements of Chapter 5.  
20 See Rakow Decl., Ex. C, Dkt. No. 21-4. As YouTube points out, Opp'n at 9:5-7, one  
21 requirement is that the ISP not have "knowledge" of infringing activity on its site:

22 (1) In general. — A service provider shall not be liable for monetary re-  
23 lief, or, except as provided in subsection (j), for injunctive or other equita-  
24 ble relief, for infringement of copyright by reason of the storage at the di-  
25 rection of a user of material that resides on a system or network controlled  
26 or operated by or for the service provider, if the service provider —

26 (A)(i) does not have actual knowledge that the material or an activity us-  
27 ing the material on the system or network is infringing;

27 (ii) in the absence of such actual knowledge, is not *aware of facts or cir-*  
28 *cumstances from which infringing activity is apparent*; or



1 17 U.S.C. § 512(c)(1)(A) (emphasis added). YouTube inexplicably claims that  
2 infringement can be evidenced only where YouTube has been instructed to take down  
3 videos, and, YouTube suggests, the absence of a takedown instruction therefore somehow  
4 provides evidence that the video is legitimately posted. YouTube’s position is untenable.  
5 The reasons why take down instructions are sent for some infringing material but may not  
6 be sent for all infringing material are various. It is not true that every failure to send a  
7 take down instruction means that the clip is suddenly authorized to be on YouTube.com,  
8 or that its presence there is legitimate. YouTube seemingly intends to offer comparisons  
9 of takedown instructions that illustrate the difficulty of predicting which videos are  
10 infringing. As such, even assuming Viacom has made the argument that “YouTube  
11 should be able to tell by looking at a particular video clip whether or not it infringes  
12 someone else’s copyright,” the Fourth Party documents are useless for refuting Viacom’s  
13 allegation that YouTube possesses such knowledge.

14 For one, the instructions and communications between BayTSP and its Fourth  
15 Party clients do not reveal which videos are considered to be infringing. As BayTSP  
16 explained in its Objection, the takedown instructions that BayTSP receives from its  
17 clients are based on many other factors that are unique to each individual client. These  
18 may include a particular client’s budget, the length of videos the client chooses to focus  
19 its priorities on, or other factors. *See, e.g.*, Objection at 10:21-11:25. For this reason the  
20 instructions, typically from the clients’ legal departments, do not provide a reliable guide  
21 (or any guide, for that matter) as to which clips have been posted legally and are non-  
22 infringing. Consequently, the instructions and communications between BayTSP and its  
23 nonparty clients cannot be used to illustrate the difficulty of knowing which videos are  
24 infringing, and therefore they cannot help YouTube disprove the statutory “knowledge”  
25 that would disqualify its safe harbor defense under the DMCA.<sup>1</sup>

26 \_\_\_\_\_  
27 <sup>1</sup> Even if the takedown instructions did illustrate which videos are legal, the type of  
28 knowledge that YouTube needs to disprove — *i.e.*, **apparent** knowledge — is different  
(footnote continued)



1 Even if the Court wanted to give YouTube's farfetched theory some credit,  
2 YouTube already has documents -- both in its own possession and from the parties to the  
3 lawsuits -- that satisfy its purported need for evidence that copyright owners take some  
4 things down from YouTube.com but not others. For example, copyright owners who  
5 participate in YouTube's filtering program must provide YouTube with their "white list"  
6 of content that is approved and authorized to be on YouTube.com. YouTube claims in  
7 public statements that it has hundreds of copyright owners that chose to post content to  
8 YouTube.com, so YouTube must have hundreds of examples of these "white lists"  
9 already in its own possession. YouTube also has actual possession of every takedown  
10 notice that any copyright owner has ever sent it. ***Therefore, YouTube already has an***  
11 ***enormous amount of evidence -- in its very own possession -- that it could use to show***  
12 ***that copyright owners authorize some content to remain on and take down other***  
13 ***content down from YouTube.com.*** YouTube has also sought, or presumably will seek,  
14 the exact same documents from the actual parties in the litigation. It is hard to fathom  
15 why YouTube needs more of the same, let alone those belonging to a fourth party in a  
16 third party's possession. *See Moon v. SCP Pool Corp.*, 232 F.R.D. 633 (C.D. Cal. 2005)  
17 (quashing a third party subpoena in part because the subpoena sought documents that the  
18 requesting party could "more easily and inexpensively obtain" from other parties to the  
19 litigation).

20 In addition, YouTube's Opposition completely ignores BayTSP's argument that  
21 the Order requires BayTSP to produce a broad range of ***other types of confidential legal***  
22 ***communications*** and ***confidential commercial communications*** such as invoices, report  
23 formats, scheduling, work plans, and rosters, which YouTube has not even attempted to  
24 argue are relevant to the "knowledge" element of its safe harbor defense. In its

25 \_\_\_\_\_  
26 from ***actual*** knowledge, which is what a takedown notice triggers. Section 512(c)(1)(A)  
27 would serve no purpose beyond that already served by Section 512(c)(1)(C) if knowledge  
28 of infringement were limited to receipt of a valid takedown notice. *See* Objection at 9 n.8

1 Objection, BayTSP gave an illustrative list of the types of documents involved:

2  
3 The communications between BayTSP and its non-party clients are based  
4 on individualized criteria unrelated to the issues in the SDNY Actions:  
5 e.g., legal instructions and directions from a copyright owner's legal de-  
6 partment; reports to in-house attorneys regarding projects done at their di-  
7 rection; documents relating to the financial relationship or invoices be-  
8 tween BayTSP and its non-party clients; the business relationship between  
9 BayTSP and its non-party clients; which websites to monitor; what copy-  
10 righted works to monitor for the non-party clients; invoices and billing  
11 communications; formats of reports; internal procedures used by BayTSP  
12 to keep track of the work it is doing for a non-party client; the scope of  
13 work that BayTSP is going to perform; the criteria that BayTSP should use  
14 for a non-party client in determining what to monitor; system and resource  
15 capacity and limitations; system and resource capabilities; implementation  
16 schedules (including implementation lead times); work plans; and work  
17 rosters (including vacation and holiday coverage).

18 Objection at 9:19-10:11. The relevance of non-party invoices and the like to YouTube's  
19 defenses is nil. Although BayTSP points this out in its Objection, *see* Objection at 9:12-  
20 14-10:11, YouTube has not attempted to articulate the relevance of such a broad range of  
21 documents. *YouTube does not explain (obviously because it cannot explain) how a*  
22 *single one of these categories of documents relates to whether it is or was "aware of*  
23 *facts or circumstances from which infringing activity is apparent."* 17 U.S.C.  
24 § 512(c)(1)(A)(ii). Likewise, YouTube does not even attempt to explain how documents  
25 pertaining to BayTSP's monitoring of sites other than YouTube.com could support its  
26 claimed DMCA Safe Harbor defense. *See* § III-B, below.

27 For the above reasons, YouTube cannot justify the Order's analysis of relevance  
28 by pointing to its need to disprove "knowledge" for its safe harbor defense.

29  
30 2. The Requested "Fourth Party" Documents Are Irrelevant to Whether  
31 YouTube.com has Substantial Non-Infringing Uses.

32 In its Opposition, YouTube asserts a brand new argument, not previously raised,  
33 that the requested Fourth Party documents are necessary for YouTube to demonstrate that  
34 YouTube.com has substantial non-infringing uses under *Sony Corp. of Am. v. Universal*  
35



1 *City Studios, Inc.*, 464 U.S. 417, 456 (1984).<sup>2</sup> Opp'n at 9:18-28. The Court should not  
2 even entertain this argument since it was not before the Magistrate Judge. *Paramount*  
3 *Pictures Corp. v. Replay TV*, No. 1-9358, 2002 WL 32151632, at \*1 (C.D. Cal. May 30,  
4 2002); *Greenhow v. Secretary of Health & Human Servs.*, 863 F.2d 633, 638 (9th Cir.  
5 1988). Even if YouTube could advance this new argument at this stage, the argument is  
6 substantively flawed.

7         Although YouTube seeks a much broader range of documents than simply the  
8 takedown instructions that BayTSP receives from its clients, even these take down  
9 instructions do not establish which video clips constitute infringing or non-infringing  
10 uses of YouTube.com. As BayTSP explained both above and in its Objection, the  
11 takedown instructions reflect highly confidential and privileged instructions from its  
12 clients' legal counsel that may be guided by myriad (confidential and privileged)  
13 considerations.<sup>3</sup> Thus, BayTSP frequently acts as a mere extension of its clients' legal  
14 departments and, in implementing their instructions, itself may not know why it is  
15 instructed to prioritize the detection and removal of some types of infringing activity but  
16 not others.

17         In fact, YouTube, based on information it already has in its possession, is well  
18 suited to determine what is and is not authorized, and YouTube's own documents can  
19 evidence any YouTube claim that certain materials on its website are non-infringing.  
20 Thus, as shown in an internal Google memo that YouTube submitted with its original  
21

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22 <sup>2</sup> It is unclear how the *Sony* defense would even apply to YouTube, which is a hosted  
23 service that maintains an ongoing relationship with its users. *See Sony Corp.*, 464 U.S.  
24 442-43, 456 (a product manufacturer is not liable for selling a standalone product like  
the VCR into the stream of commerce when that product has substantial non-infringing  
uses).

25 <sup>3</sup> It is inconceivable that the Fourth Party clients' legal instructions from their legal  
26 departments could ever be discoverable and it is unreasonable that YouTube is  
27 demanding them. BayTSP has not asserted or argued the legal privileges that are held  
28 by its Fourth Party clients on behalf of those clients, and these clients did not have prior  
notice of YouTube's subpoena or the motion before the Magistrate Judge.

1 motion and its Opposition, YouTube does not treat the takedown notices as necessarily  
2 indicating an infringing use. In fact, YouTube renders its own independent decision as to  
3 a video's legality based on feedback from the person who posted the video:

4 We received a DMCA from Viacom with a request for the removal of 19  
5 Spongbob [*sic*] URLs. However, when I looked them up, they were up-  
6 loaded by joe.ruffolo@nick.com and are marked Premium. Before I no-  
7 ticed, I took down two links, but immediately reinstated them so they  
8 should stay up. Still, Mark probably received two email notifications that  
9 we took down a video, fyi.

10 Wilson Decl. Ex. 9 accompanying YouTube's Motion to Compel.<sup>4</sup> This email clearly  
11 refutes YouTube's claim that non-parties' takedown instructions to BayTSP are  
12 necessary to (or could possibly) demonstrate YouTube.com's substantial noninfringing  
13 uses. In any event, YouTube necessarily already has copies of all take down notices that  
14 every copyright owner has ever sent to YouTube and can make whatever arguments it  
15 wants to make from these notices in its own possession.

16 Finally, as pointed out above with respect to YouTube's safe harbor defense  
17 under the DMCA, YouTube's subpoena demands *a broad range of types of documents*  
18 such as invoices, work plans and BayTSP's procedures. YouTube has not even  
19 attempted to argue how such documents are relevant its new substantial non-infringing  
20 use defense.

21 For the reasons above, YouTube fails to justify the Order's analysis of the  
22 relevance of the broad range of communications between BayTSP and its non-party  
23 clients that YouTube seeks to obtain.

24 **B. The Burdens to BayTSP Substantially Outweigh The Relevance Of**  
25 **The Requested Documents**

26 The Court must be "particularly concerned anytime enforcement of a subpoena  
27 imposes an economic burden on a non-party. Under Rule 45(3)(a), a court may modify

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28 <sup>4</sup> Submitted herewith for convenience as Rakow Decl., Ex. A.



1 or quash a subpoena even for relevant information if it finds that there is an undue burden  
2 on the non-party.” *Gonzales*, 234 F.R.D. at 683. In this case, YouTube failed to  
3 demonstrate that the third party documents sought are relevant and non-duplicative of  
4 party documents and documents already in YouTube’s own possession, yet the burdens  
5 imposed on BayTSP (and its clients) are great—including the fact that BayTSP may have  
6 to turn over sensitive, commercial documents to YouTube, and that BayTSP’s business  
7 may be crippled as a result— and substantially outweigh any remote relevance.

8 YouTube nowhere attempts to refute BayTSP’s objection that the Magistrate  
9 Judge was required to, but did not, weigh the burdens on non-party BayTSP under a more  
10 protective standard. *See* Objection at 6:21-7:21. BayTSP pointed to *Gonzales v.*  
11 *Google, Inc.*, which held that, when determining the propriety of a nonparty’s objections  
12 to a subpoena, a court must bear in mind the distinction between a party and nonparty.  
13 *See Gonzales v. Google, Inc.*, 234 F.R.D. 674, 680 (N.D. Cal. 2006); *see also Beinin v.*  
14 *Center for the Study of Popular Culture*, No. C 06-2298 JW (RS), 2007 WL 832962, at\*2  
15 (N.D. Cal. March 17, 2007) (citing *Dart Indus. Co. v. Westwood Chem. Co.*, 649 F.2d  
16 646, 649 (9th Cir. 1980) (“Underlying this protection is the understanding that, the word  
17 ‘non party’ serves as a constant reminder of the reasons for the limitations that  
18 characterize ‘third party’ discovery.”)) (citations omitted). BayTSP repeatedly contended  
19 that a court must keep this distinction in mind by balancing “the relevance of the  
20 discovery sought, the requesting party’s need, and the potential hardship to the party  
21 subject to the subpoena.” *Id.* at 680; *see also Heat & Control, Inc. v. Hester Indus., Inc.*,  
22 785 F.2d 1017, 1024 (Fed. Cir. 1986). The Magistrate Judge failed to weigh the burdens  
23 to non-party BayTSP under the proper standard.

24 Side-stepping this crucial legal point, YouTube instead offers two other  
25 arguments justifying the Order’s analysis of the burden on BayTSP. YouTube’s first  
26 argument is that BayTSP failed to offer competent evidence of the “chilling effect” which  
27 the subpoena is likely to have on BayTSP’s business as a DMCA agent. Opp’n at 8:8-10.  
28 Its second argument is that the Order is sufficient because it acknowledges both the

1 protective order that is in place between BayTSP and YouTube and the *future possibility*  
2 of protective orders for BayTSP's non-party clients.<sup>5</sup> Opp'n at 8:7-8.

3       It is self-evident that compliance with this subpoena could significantly disrupt  
4 BayTSP's relationship with its clients and devastate BayTSP's business. Clients who  
5 have retained BayTSP to perform its copyright monitoring function (a necessarily  
6 sensitive endeavor), assume that their communications will be kept confidential, and will  
7 not be subject to disclosure in litigation in which the clients are complete strangers.  
8 Indeed, the DMCA specifically provides for DMCA agents to provide the type of service  
9 that Bay TSP provides. *See* § 512(c)(3)(A). Maintaining privileges and confidentiality is  
10 a key component that allows a company like BayTSP to act as legal agents for the  
11 copyright holders. Given the hegemonic position of YouTube and its parent company  
12 Google, the DMCA's goals would be frustrated if a precedent is set that ISPs like Google  
13 and YouTube are permitted to require third parties acting as legal agents for copyright  
14 owners to turn over all of their communications with all of their clients whenever *any* ISP  
15 is sued for infringement by *any* company. Not only would there be a chilling effect on  
16 BayTSP, but on every similarly situated third party company that acts as a legal agent for  
17 copyright monitoring purposes, which would undermine the entire foundation of the take  
18 down process set forth in the DMCA.

19       YouTube's claim that the Order is sufficient simply because it allows the Fourth  
20 Parties to seek protective orders also wholly misses the point. For example, nowhere in  
21 the Opposition does YouTube address the fact that it would be unduly burdensome to  
22 require BayTSP's many clients worldwide to file motions and police compliance with  
23 their protective orders. *See* Objection at 15:13-17 (raising the geographical burden);  
24 Order at 9:18-10:15 (analyzing burdens without noting the geographical burden to  
25

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26 <sup>5</sup> YouTube states the Order is "*infused* with accommodations to ameliorate any  
27 hypothetical burden," Opp'n at 7:24-25 (emphasis added), but YouTube points to no  
28 specific measures.



1 BayTSP's clients). Also, as YouTube acknowledges, the Order completely overlooks the  
2 enormous costs (including *legal* fees) associated with BayTSP's non-party clients'  
3 technical, administrative, and legal privilege review of their documents. Opp'n at 10:15-  
4 22. Nor does the Order discuss the costs (including legal fees) that will be incurred by  
5 BayTSP's non-party clients in having to having file motions to protect their privileged  
6 and confidential documents from disclosure, whether in this district or elsewhere, and the  
7 costs incurred with having to monitor compliance with any protective order that might  
8 issue.<sup>6</sup>

9 And, maybe most importantly, while protective orders may provide reliable  
10 confidentiality against trade secrets and the like in most cases, *the existence of a*  
11 *protective order simply does not mean a party (or a third party) must to turn over*  
12 *privileged documents*. The extent the subpoena seeks documents that are not privileged,  
13 a protective order provides little protection under the current circumstances. The Fourth  
14 Parties are direct competitors of many of the copyright owner parties in the YouTube  
15 litigation (such as Viacom). Given the size and complexity of the underlying SDNY  
16 Actions, there could easily be 100 people that will see the Fourth Parties' confidential  
17 documents, even under a protective order.

18 Finally, any production of Fourth Party documents by BayTSP would be largely  
19 cumulative of other evidence already in YouTube's possession. To the extent that any of  
20 BayTSP's documents relating to Fourth Party clients are relevant to YouTube's Safe  
21 Harbor defense, YouTube already has them in its possession. *See* above and Objection at  
22 13:2-5. To the extent any of BayTSP's documents relating to Fourth Party clients are  
23 relevant to YouTube's substantial non-infringing uses defense, it cannot be disputed that  
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25 <sup>6</sup> YouTube has argued that the Court's use of the term "costs" does not include all of the  
26 costs that BayTSP will incur. Particularly, YouTube argues that the January 14 Order  
27 will only cover the fees charged by the outside vendor Kroll and not the fees incurred  
28 for the privilege and client review that will be done by the attorneys. That YouTube's  
understanding is incorrect is addressed below.

1 YouTube already has research and data of its own documenting legitimate uses of  
2 YouTube.com, as well as voluminous documents to be received from the plaintiffs in the  
3 underlying SDNY Actions. As such, the marginal relevance of any production is even  
4 further lessened by their cumulative and redundant nature, which are clearly outweighed  
5 by the many burdens detailed above. *Moon v. SCP Pool Corp.*, 232 F.R.D. 633 (C.D.  
6 Cal. 2005) (quashing a third party subpoena in part because the subpoena sought “any  
7 and all documents over a ten year or greater period,” sought documents that the  
8 requesting party could “more easily and inexpensively obtain” from other parties to the  
9 litigation, and sought “commercial information” by seeking “documents related to [the]  
10 nonparty[‘s] business relationship with other nonparties”).

### 11 **III. BayTSP Does Not Seek An Advisory Opinion**

12 In the last section of its Opposition, YouTube argues that the Objection filed by  
13 BayTSP improperly seeks *advisory rulings* that YouTube must reimburse BayTSP’s  
14 costs as well as its attorneys fees associated with the productions, Opp’n at 10:14-22, and  
15 that BayTSP need only produce documents related to BayTSP’s monitoring of  
16 YouTube.com, not its monitoring of other sites, Opp’n at 10:23-12:14.

17 Contrary to YouTube’s assertion, BayTSP is not seeking an advisory opinion.  
18 BayTSP believes the January 14 Order is clear on both of these points. YouTube,  
19 however, has since indicated it has a different opinion of the Order. Since the Order  
20 would be clearly erroneous if YouTube’s position were adopted, this is the proper vehicle  
21 for resolving this issue. To the extent the Court disagrees with BayTSP’s reading of the  
22 Order, BayTSP respectfully requests that the Court send this matter back to the  
23 Magistrate Judge for further clarification.

#### 24 **A. The Order Requires YouTube to Reimburse BayTSP’s Attorneys Fees** 25 **Associated With The Production.**

26 As BayTSP pointed out in its Objection, the “costs” that were at issue and  
27 discussed during the hearing included *legal* costs. See Objection at 13:23-14:1; Hearing  
28 Transcript (“Tr.”) at 93:3-7. If the Order did not intend to cover all the costs incurred by



1 BayTSP, both legal and processing costs, then the burden on BayTSP would even more  
2 clearly outweigh what is at best the very minimal relevance of the documents requested,  
3 and it would be clearly erroneous.

4 YouTube unpersuasively cites *Fleischman Distilling Corp. v. Maier Brewing Co.*  
5 to support its argument that the Order does not cover attorneys fees. That case, however,  
6 provides no support for YouTube's position. That case does not pertain to the explicit  
7 duty under Fed. R. Civ. P. 45(c) to protect third-parties (let alone "Fourth Parties") from  
8 the various costs of complying with a subpoena. Instead, it addresses a complex cost-  
9 shifting framework within the trademark statute in which "Congress meticulously detailed  
10 the remedies available to a *plaintiff*" in a trademark action. *Fleischman Distilling*, 386  
11 U.S. 714, 719 (1967) (emphasis added). The trademark statute and the Federal Rules of  
12 Civil Procedure are entirely different. Moreover, YouTube's appeal to *Fleischman*  
13 ignores the difference between parties and non-parties. In contrast to the trademark  
14 statute, the language of the Federal Rules provides a broader basis to reimburse non-  
15 parties for all financial burdens including not only costs but lost earnings and reasonable  
16 attorney's fees:

17 (c) Protection of Persons Subject to Subpoenas.

18 (1) Avoiding Undue Burden or Expense; Sanctions.

19 A party . . . responsible for issuing . . . a subpoena must take  
20 reasonable steps to avoid imposing undue burden or expense on a  
21 person subject to the subpoena. The issuing court must enforce this  
22 duty and impose an appropriate sanction — which may *include*  
23 *lost earnings and reasonable attorney's fees* — on a party or  
24 attorney who fails to comply.

25 Fed. R. Civ. P. 45(c) (emphasis added). In fact, courts have determined the word "costs"  
26 to include attorney's fees. *See, e.g., Carnes v. Zamani*, 488 F.3d 1057, 1060 (9th Cir.  
27 2007) (costs may include attorney fees where the underlying statutory provision provides  
28 opportunity to recovery attorney fees); *Littlefield v. McGuffey*, 979 F.2d 101, 104 (7th  
Cir. 1992) (rejecting defendant's argument that historical meaning of "costs" excludes  
attorney fees and holding that in federal law "'costs' has no uniform meaning, and . . .

1 can include attorney's fees").

2 **B. The Order Does Not Compel Production Of Documents Pertaining To**  
3 **BayTSP's Monitoring Of Sites Other Than YouTube.Com.**

4 YouTube also argues that the Order compels production of documents related to  
5 BayTSP's monitoring of any website, not only YouTube.com. Opp'n at 10:23-12:14.  
6 This contention is an overly literal interpretation that ignores the record before the Court,  
7 as well as the YouTube's own arguments about the relevance of the documents YouTube  
8 seeks.

9 The relevance arguments that YouTube has advanced pertain only to infringing  
10 activity on YouTube.com. Nowhere does YouTube take the position that the plaintiffs'  
11 allegations require YouTube to refute knowledge of infringing activity on other websites.  
12 Even under YouTube's newly raised *Sony* argument, YouTube does not take the position  
13 that it needs to show that *other websites besides YouTube.com* have substantial non-  
14 infringing uses.

15 If YouTube is correct that the Magistrate's Order is in fact premised on the idea  
16 that YouTube must refute knowledge of infringing activity on other websites (or that  
17 other websites have substantial non-infringing uses) then the Order is clearly erroneous  
18 and contrary to law because this argument appears nowhere in the record of proceedings  
19 before the Magistrate Judge.

20 **IV. CONCLUSION**

21 The January 14, 2009 Order is clearly erroneous and should be modified to deny  
22 YouTube's request that BayTSP produce documents and communications between itself  
23 and its non-party clients, and to deny YouTube's request that BayTSP produce  
24 documents pertaining to its monitoring of sites other than YouTube.com.

25 Alternatively, if the Court declines to so modify the Order, the Court should order  
26 YouTube to pay all costs, including legal fees.



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Dated: February 27, 2009

Respectfully Submitted,

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