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 APPLE INC.  
 8

9 UNITED STATES DISTRICT COURT  
 10 NORTHERN DISTRICT OF CALIFORNIA, SAN JOSE DIVISION  
 11

12 **THE APPLE IPOD iTUNES ANTI-TRUST**  
**LITIGATION**  
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**Case No. C 05 00037 JW**  
**CLASS ACTION**  
**DEFENDANT APPLE INC.'S**  
**ANSWER AND DEFENSES TO**  
**PLAINTIFFS' CONSOLIDATED**  
**COMPLAINT**

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1 Paragraph 6 are not susceptible to being answered because of their ambiguity and because they  
2 state conclusions of law to which no answer is necessary. To the extent that an answer is deemed  
3 necessary, Apple denies the allegations in the first sentence of Paragraph 6. Apple is without  
4 knowledge or information sufficient to form a belief as to the truth of the remaining allegations in  
5 Paragraph 6, and therefore denies them, except that Apple admits that some television shows,  
6 music videos and short films are available in digital video format and sold online.

7 7. The allegations in Paragraph 7 state conclusions of law to which no answer is  
8 necessary. To the extent that an answer is deemed necessary, Apple denies the allegations.

9 8. Answering the allegations in Paragraph 8, Apple believes that many aspects of its  
10 iPod products make them attractive to consumers. The allegations in the first sentence of  
11 Paragraph 8 are not susceptible to being answered because of their ambiguity and because they  
12 state conclusions of law to which no answer is necessary. To the extent that an answer is deemed  
13 necessary, Apple denies the allegations in the first sentence of Paragraph 8. Apple is without  
14 knowledge or information sufficient to form a belief as to the truth of the remaining allegations in  
15 Paragraph 8 which relate principally to allegations regarding consumers, and therefore denies  
16 them.

17 9. Answering the allegations in Paragraph 9, Apple admits that it sells the iPod, iPod  
18 shuffle and iPod nano. The remaining allegations in Paragraph 9 are not susceptible to being  
19 answered because of their ambiguity. To the extent that an answer is deemed necessary, Apple  
20 denies the allegations.

21 10. The allegations in Paragraph 10 state conclusions of law to which no answer is  
22 necessary. To the extent that an answer is deemed necessary, Apple denies the allegations.

23 11. The allegations in Paragraph 11 state conclusions of law to which no answer is  
24 necessary. To the extent that an answer is deemed necessary, Apple denies the allegations.

25 12. Apple is without knowledge or information sufficient to form a belief as to the  
26 truth of the allegations in Paragraph 12, which relate principally to allegations regarding  
27 consumers and merchants, and therefore denies them.

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1           13.     Answering the allegations in Paragraph 13, Apple denies that it has engaged in any  
2 illegal anticompetitive behavior, including tying or anything else. Apple is without knowledge or  
3 information sufficient to form a belief as to the truth of the remaining allegations in Paragraph 13,  
4 and therefore denies them.

5           14.     The allegations in Paragraph 14 are not susceptible to being answered because of  
6 their ambiguity. To the extent that an answer is deemed necessary, Apple is without knowledge  
7 or information sufficient to form a belief as to the truth of the allegations and therefore denies  
8 them, except that Apple admits that consumers may purchase individuals songs from the iTunes  
9 Store and that the Recording Industry Association of America’s website stated that manufacturers  
10 shipped 705.4 million CD album units and 2.8 million CD single units in 2005.

11          15.     The allegations in Paragraph 15 are not susceptible to being answered because of  
12 their ambiguity. To the extent that an answer is deemed necessary, Apple is without knowledge  
13 or information sufficient to form a belief as to the truth of the allegations and therefore denies  
14 them, except that Apple admits that consumers may purchase individual songs from the iTunes  
15 Store, that they can create customized playlists and that the current price of an individual song  
16 from the iTunes Store is \$0.99 or \$1.29.

17          16.     Apple is without knowledge or information sufficient to form a belief as to the  
18 truth of the allegations in Paragraph 16 and therefore denies them, except that Apple admits that  
19 its online music service provides an outlet for independent artists and music labels.

20          17.     Apple is without knowledge or information sufficient to form a belief as to the  
21 truth of the allegations in Paragraph 17 and therefore denies them.

22          18.     Apple denies the allegations in Paragraph 18.

23          19.     Apple is without knowledge or information sufficient to form a belief as to the  
24 truth of the allegations in Paragraph 19 and therefore denies them, except that Apple admits that  
25 the iTunes Store sells television shows for \$1.99 per episode, offers Season Passes for a season of  
26 some television shows, makes some television shows available shortly after they are first  
27 broadcast, and sells music videos for \$1.99.

1           20.     The allegations in Paragraph 20 state conclusions of law to which no answer is  
2 necessary. To the extent an answer is deemed necessary, Apple denies the allegations.

3           21.     The allegations in Paragraph 21 are not susceptible to being answered because of  
4 their ambiguity and because they state conclusions of law to which no answer is necessary. To  
5 the extent that an answer is deemed necessary, Apple denies the allegations, except that Apple  
6 admits that at a November 5, 2003 financial analyst meeting, Steve Jobs' response, in part, to a  
7 question included the phrase “. . . we are working with the Microsoft of music stores . . . .”

8           22.     The allegations in Paragraph 22 are not susceptible to being answered because of  
9 their ambiguity and because they state conclusions of law to which no answer is necessary. To  
10 the extent that an answer is deemed necessary, Apple denies the allegations.

11          23.     The allegations in Paragraph 23 are not susceptible to being answered because of  
12 their ambiguity and because they state conclusions of law to which no answer is necessary. To  
13 the extent that an answer is deemed necessary, Apple denies the allegations.

14          24.     The allegations in Paragraph 24 are not susceptible to being answered because of  
15 their ambiguity and because they state conclusions of law to which no answer is necessary. To  
16 the extent that an answer is deemed necessary, Apple denies the allegations.

17          25.     Answering the allegations in Paragraph 25, Apple admits the allegations in the first  
18 sentence. The remaining allegations in Paragraph 25 are not susceptible to being answered  
19 because of their ambiguity. To the extent that an answer is deemed necessary, Apple's publicly  
20 disclosed revenue and profit data speak for themselves, and no further disclosure is appropriate  
21 for this answer. On that basis, Apple denies the remaining allegations.

22          26.     Answering the allegations of Paragraph 26, Apple lacks knowledge or information  
23 sufficient to form a belief as to the truth of the allegations and therefore denies them.

24          27.     Answering the allegations of Paragraph 27, Apple admits that plaintiff purports to  
25 invoke jurisdiction of this Court under 15 U.S.C. §§ 15 and 26, and 28 U.S.C. §§ 1331 and 1337.

26          28.     Answering the allegations of Paragraph 28, Apple admits that it is headquartered  
27 in Cupertino, California and that it transacts business in this judicial district, but Apple denies that  
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1 it has engaged in any conduct giving rise to this Complaint in this, or any other, judicial district.  
2 Apple denies the remaining allegations in Paragraph 28.

3 29. The allegations in Paragraph 29 are not susceptible to being answered because of  
4 their ambiguity and because they state conclusions of law to which no answer is necessary. To  
5 the extent that an answer is deemed necessary, Apple denies the allegations.

6 30. Answering the allegations in Paragraph 30, Apple admits that plaintiffs purport to  
7 bring this action on behalf of themselves and others. Apple denies that plaintiffs have established  
8 or can establish the prerequisites to certification and/or maintenance of the alleged classes  
9 pursuant to Rule 23 of the Federal Rules of Civil Procedure.

10 31. Answering the allegations in Paragraph 31, Apple denies that plaintiffs have  
11 established or can establish the prerequisites to certification and/or maintenance of the alleged  
12 class pursuant to Rule 23 of the Federal Rules of Civil Procedure.

13 32. Answering the allegations in Paragraph 32, Apple denies that plaintiffs have  
14 established or can establish the prerequisites to certification and/or maintenance of the alleged  
15 class pursuant to Rule 23 of the Federal Rules of Civil Procedure.

16 33. Apple denies the allegations in Paragraph 33.

17 34. Apple denies the allegations in Paragraph 34.

18 35. Apple denies the allegations in Paragraph 35.

19 36. Apple denies the allegations in Paragraph 36.

20 37. Apple lacks knowledge or information sufficient to form a belief as to the truth of  
21 the allegations in Paragraph 37, and therefore denies them.

22 38. The allegations in Paragraph 38 state conclusions of law to which no answer is  
23 necessary. To the extent that an answer is deemed necessary, Apple denies the allegations.

24 39. The allegations in Paragraph 39 are not susceptible to being answered because of  
25 their ambiguity. To the extent that an answer is deemed necessary, Apple denies the allegations.

26 40. Answering the allegations of Paragraph 40, Apple is informed and believes that the  
27 online digital music stores listed in this paragraph use WMA protected format and Apple lacks  
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1 knowledge or information sufficient to form a belief as to the truth of the remaining allegations in  
2 Paragraph 40, and therefore denies them.

3 41. Answering the allegations in Paragraph 41, Apple admits that the iTunes Store  
4 sells music in AAC, some of which is protected by FairPlay DRM. Apple denies the remaining  
5 allegations.

6 42. Apple denies the allegations in Paragraph 42.

7 43. The allegations in Paragraph 43 are not susceptible to being answered because of  
8 their ambiguity and because they state conclusions of law to which no answer is necessary. To  
9 the extent that an answer is deemed necessary, Apple denies the allegations.

10 44. The allegations in Paragraph 44 are not susceptible to being answered because of  
11 their ambiguity and because they state conclusions of law to which no answer is necessary. To  
12 the extent that an answer is deemed necessary, Apple denies the allegations, except that Apple  
13 admits that the quoted language was attributed to Josh Bernoff in a January 31, 2007 *Business*  
14 *Week* article.

15 45. The allegations in Paragraph 45 are not susceptible to being answered because of  
16 their ambiguity. To the extent that an answer is deemed necessary, Apple denies the allegations.

17 46. Answering the allegations in Paragraph 46, Apple admits that the iPod uses parts  
18 manufactured by third parties and that it has used the Portal Player System-On-A-Chip in some  
19 versions of its iPod. Apple denies that it deliberately designed the iPod's software so that it  
20 would only play protected AAC. The remaining allegations in Paragraph 46 are not susceptible  
21 to being answered because of their ambiguity. To the extent that an answer to those allegations is  
22 deemed necessary, Apple denies them.

23 47. Apple denies the allegations in Paragraph 47.

24 48. Answering the allegations in Paragraph 48, Apple admits that it has used the  
25 SigmaTel STMP3550 in the iPod Shuffle. Apple lacks knowledge or information sufficient to  
26 form a belief as to whether every Digital Music Player other than the iPod that contains the  
27 SigmaTel STMP3550 plays WMA files, and therefore denies that allegation. Apple denies that it  
28 prevents the iPod Shuffle from playing WMA files. The remaining allegations in Paragraph 48

1 are not susceptible to being answered because of their ambiguity. To the extent that an answer to  
2 those allegations is deemed necessary, Apple denies them.

3 49. Apple lacks knowledge or information sufficient to form a belief as to the truth of  
4 the allegations in Paragraph 49, and therefore denies them.

5 50. The allegations in Paragraph 50 are not susceptible to being answered because of  
6 their ambiguity and because they state conclusions of law to which no answer is necessary. To  
7 the extent that an answer is deemed necessary, Apple denies the allegations in Paragraph 50,  
8 except that Apple admits that it has not licensed FairPlay.

9 51. The allegations in Paragraph 51 are not susceptible to being answered because of  
10 their ambiguity and because they state conclusions of law to which no answer is necessary. To  
11 the extent that an answer is deemed necessary, Apple is without knowledge or information  
12 sufficient to form a belief as to the truth of the allegations in Paragraph 51 and therefore denies  
13 them.

14 52. The allegations in Paragraph 52 are not susceptible to being answered because of  
15 their ambiguity and because they state conclusions of law to which no answer is necessary. To  
16 the extent that an answer is deemed necessary, Apple denies the allegations in Paragraph 52 based  
17 on information and belief, except that Apple admits that RealNetworks made a public  
18 announcement on July 26, 2004.

19 53. Apple denies the allegations in Paragraph 53, except that Apple admits that it  
20 made a public statement on July 29, 2004 that included the words quoted in Paragraph 53.

21 54. Apple denies the allegations in Paragraph 54.

22 55. Apple denies the allegations in Paragraph 55.

23 56. The allegations in Paragraph 56 are not susceptible to being answered because  
24 they state a conclusion of law to which no answer is necessary. To the extent that an answer is  
25 deemed necessary, Apple denies the allegations.

26 57. Apple denies the allegations in Paragraph 57, except that Apple admits that Steve  
27 Jobs' "Thoughts on Music" web posting contained the quoted language in answer to the question  
28 "Why would the big four music companies agree to let Apple and others distribute their music

1 without using DRM systems to protect it? The simplest answer is because DRMs haven't  
2 worked, and may never work, to halt music piracy. Though the big four music companies require  
3 that all their music sold online be protected with DRMs, these same music companies continue to  
4 sell billions of CDs a year which contain completely unprotected music. That's right! No DRM  
5 system was ever developed for the CD, so all the music distributed on CDs can be easily  
6 uploaded to the Internet, then (illegally) downloaded and played on any computer or player."

7 58. The allegations in Paragraph 58 are not susceptible to being answered because of  
8 their ambiguity and because they state conclusions of law to which no answer is necessary. To  
9 the extent that an answer is deemed necessary, Apple denies the allegations.

10 59. The allegations in Paragraph 59 are not susceptible to being answered because  
11 they state a conclusion of law to which no answer is necessary. To the extent that an answer is  
12 deemed necessary, Apple denies the allegations.

13 60. Answering the allegations in Paragraph 60, Apple admits that a consumer  
14 association in France filed a lawsuit in connection with allegations that the iPod is exclusively  
15 compatible with music purchased from the iTunes Store and vice versa. Apple denies the  
16 remaining allegations.

17 61. Answering the allegations in the first sentence of Paragraph 61, Apple denies the  
18 allegations except that Apple admits that the French Parliament approved a law affording legal  
19 protection to DRM (Digital Rights Management). Answering the allegations in the second and  
20 third sentences of Paragraph 61, Apple lacks knowledge or information sufficient to form a belief  
21 as to the truth of the allegations and therefore denies them. Answering the allegations in the  
22 fourth sentence of Paragraph 61, Apple admits that it made a comment about "state sponsored  
23 piracy" in relation to one of the earlier versions of the law. Apple denies the remaining  
24 allegations in Paragraph 61.

25 62. Apple lacks knowledge or information sufficient to form a belief as to the truth of  
26 the allegations in Paragraph 62, and therefore denies them.

27 63. The allegations in Paragraph 63 are not susceptible to being answered because of  
28 their ambiguity and because they state conclusions of law to which no answer is necessary. To

1 the extent that an answer is deemed necessary, Apple denies the allegations, except that Apple  
2 admits that the Office of the Norwegian Consumer Ombudsman sent a letter to Apple asking  
3 questions about the use of DRM.

4 64. Apple denies the allegations in Paragraph 64.

5 65. Apple denies the allegations in Paragraph 65.

6 66. Apple denies the allegations in Paragraph 66.

7 67. Answering the allegations in Paragraph 67, Apple admits that the quoted language  
8 was attributed to European Union Consumer Affairs Commissioner Kuneva in news articles.  
9 Apple denies the remaining allegations.

10 68. Apple denies the allegations in Paragraph 68.

11 69. Answering the allegations in Paragraph 69, Apple admits that the European  
12 Commission is investigating why iTunes Store prices vary across the European Economic Area  
13 (EEA). Apple denies the remaining allegations.

14 70. Answering the allegations in Paragraph 70, Apple admits that the European  
15 Commission issued a press release regarding the “Statement of Objections” it sent to Apple, that  
16 the press release contained the quoted language and that the press release also stated that the  
17 Statement of Objections “is not about Apple’s use of its proprietary Digital Rights Management  
18 (DRM) to control usage rights for downloads from the iTunes on-line store.” Apple denies the  
19 remaining allegations.

20 71. Answering the allegations in Paragraph 71, Apple denies the allegations except  
21 that Apple admits that it announced on April 2, 2007 that the iTunes Store would offer DRM-free  
22 songs from the EMI label at higher quality 256 kbps AAC encoding for \$1.29 per song, that  
23 iTunes customers could upgrade previous purchases of EMI songs to the higher quality DRM-free  
24 versions for \$0.30 per song and that the entire EMI library would still be available with DRM at  
25 the 128 kbps AAC encoding.

26 72. The allegations in Paragraph 72 are not susceptible to being answered because of  
27 their ambiguity and because they state conclusions of law to which no answer is necessary. To  
28 the extent that an answer is deemed necessary, Apple denies the allegations.



1 88. Apple denies the allegations in Paragraph 88.

2 89. Paragraph 89, which purports to incorporate by reference all of the allegations of  
3 the Complaint, requires neither admission nor denial.

4 90. Apple denies the allegations in Paragraph 90.

5 91. Apple denies the allegations in Paragraph 91.

6 92. Apple denies the allegations in Paragraph 92.

7 93. Paragraph 93, which purports to incorporate by reference all of the allegations of  
8 the Complaint, requires neither admission nor denial.

9 94. Apple denies the allegations in Paragraph 94.

10 95. Apple denies the allegations in Paragraph 95.

11 96. Apple denies the allegations in Paragraph 96.

12 **COUNT III**

13 97. Paragraph 97, which purports to incorporate by reference all of the allegations of  
14 the Complaint, requires neither admission nor denial.

15 98. Apple denies the allegations in Paragraph 98.

16 99. Apple denies the allegations in Paragraph 99.

17 100. Apple denies the allegations in Paragraph 100.

18 101. Apple denies the allegations in Paragraph 101.

19 102. Apple denies the allegations in Paragraph 102.

20 103. Paragraph 103, which purports to incorporate by reference all of the allegations of  
21 the Complaint, requires neither admission nor denial.

22 104. Apple denies the allegations in Paragraph 104.

23 105. Apple denies the allegations in Paragraph 105.

24 106. Apple denies the allegations in Paragraph 106.

25 107. Apple denies the allegations in Paragraph 107.

26 108. Apple denies the allegations in Paragraph 108.

27 109. Paragraph 109, which purports to incorporate by reference all of the allegations of  
28 the Complaint, requires neither admission nor denial.

- 1 110. Apple denies the allegations in Paragraph 110.  
2 111. Apple denies the allegations in Paragraph 111.  
3 112. Apple denies the allegations in Paragraph 112.  
4 113. Apple denies the allegations in Paragraph 113.  
5 114. Apple denies the allegations in Paragraph 114.

6 **COUNT IV**

7 115. Paragraph 115, which purports to incorporate by reference all of the allegations of  
8 the Complaint, requires neither admission nor denial.

- 9 116. Apple denies the allegations in Paragraph 116.  
10 117. Apple denies the allegations in Paragraph 117.  
11 118. Apple denies the allegations in Paragraph 118.

12 **COUNT V**

13 119. Paragraph 119, which purports to incorporate by reference all of the allegations of  
14 the Complaint, requires neither admission nor denial.

- 15 120. Apple denies the allegations in Paragraph 120.  
16 121. Apple denies the allegations in Paragraph 121.  
17 122. Apple denies the allegations in Paragraph 122.  
18 123. Apple denies the allegations in Paragraph 123.  
19 124. Apple denies the allegations in Paragraph 124.  
20 125. Apple denies the allegations in Paragraph 125.  
21 126. Apple denies the allegations in Paragraph 126.

22 **COUNT VI**

23 127. Paragraph 127, which purports to incorporate by reference all of the allegations of  
24 the Complaint, requires neither admission nor denial.

25 128. Answering the allegations of Paragraph 128, Apple lacks knowledge or  
26 information sufficient to form a belief as to the truth of the allegations and therefore denies them.

27 129. Apple admits that Melanie Tucker sent a letter to Apple on July 7, 2006, but denies  
28 the remaining allegations in Paragraph 129.

1 130. Apple denies the allegations in Paragraph 130.

2 131. Apple denies the allegations in Paragraph 131, except that Apple admits that its  
3 current stock market capitalization is over 80 billion dollars.

4 132. Apple denies the allegations in Paragraph 132.

5 133. Apple denies the allegations in Paragraph 133.

6 **COUNT VII**

7 134. Paragraph 134, which purports to incorporate by reference all of the allegations of  
8 the Complaint, requires neither admission nor denial.

9 135. Apple denies the allegations in Paragraph 135.

10 **AFFIRMATIVE DEFENSES**

11 Apple sets forth below its affirmative defenses. Each defense is asserted as to all claims  
12 against Apple. By setting forth these affirmative defenses, Apple does not assume the burden of  
13 proving any fact, issue, or element of a cause of action where such burden properly belongs to the  
14 plaintiffs. Moreover, nothing stated herein is intended or shall be construed as an admission that  
15 any particular issue or subject matter is relevant to the plaintiffs' allegations.

16 Apple reserves the right to amend or supplement its affirmative defenses and raise  
17 counterclaims as additional facts concerning its defenses become known to it.

18 As separate and distinct affirmative defenses, Apple alleges as follows:

19 **FIRST AFFIRMATIVE DEFENSE**

20 The Complaint, in whole or in part, fails to state a claim upon which relief may be  
21 granted.

22 **SECOND AFFIRMATIVE DEFENSE**

23 The plaintiffs and/or others claimed to be members of the putative class lack standing to  
24 assert their claims and/or to seek some or all of the requested relief.

25 **THIRD AFFIRMATIVE DEFENSE**

26 The plaintiffs and/or others claimed to be members of the putative class have sustained no  
27 injury in fact or damages caused by any act or omission of Apple.

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FOURTH AFFIRMATIVE DEFENSE

The plaintiffs and/or others claimed to be members of the putative class have not suffered and will not suffer any injury that is cognizable under the antitrust laws.

FIFTH AFFIRMATIVE DEFENSE

The activities of Apple alleged in the Complaint do not give rise to antitrust liability because they did not result in adverse effects on competition or, in the alternative, any such effects were outweighed by the pro-competitive benefits of the activities.

SIXTH AFFIRMATIVE DEFENSE

Defendant Apple has at all times and in all relevant manners acted reasonably, as necessary to serve legitimate business purposes, in furtherance of trade, in good faith, and with the purpose and effect of promoting, encouraging, or increasing competition. Apple has not acted with the purpose or intent to suppress or restrain competition.

SEVENTH AFFIRMATIVE DEFENSE

The claims of the plaintiffs and/or others claimed to be members of the putative class are barred, in whole or in part, by the applicable statutes of limitations and/or the doctrine of laches.

EIGHTH AFFIRMATIVE DEFENSE

The claims of the plaintiffs and/or others claimed to be members of the putative class are barred, in whole or in part, under the doctrine of unclean hands.

NINTH AFFIRMATIVE DEFENSE

The claims of the plaintiff and/or others claimed to be members of the putative class are barred, in whole or in part, under the doctrines of waiver and/or estoppel.

TENTH AFFIRMATIVE DEFENSE

The claims of the plaintiffs and/or others claimed to be members of the putative class are barred, in whole or in part, because the alleged damages sought are too speculative and uncertain.

ELEVENTH AFFIRMATIVE DEFENSE

The plaintiffs and/or others claimed to be members of the putative class have failed to mitigate their damages, if any.

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WHEREFORE, defendant Apple respectfully requests that this Court:

1. Enter judgment against the plaintiffs and in favor of Apple;
2. Dismiss the Complaint in its entirety, with prejudice;
3. Decline to award the requested relief;
4. Award Apple its costs and reasonable attorneys' fees incurred in this action; and
5. Grant such other and further relief as the Court may deem just and proper.

Dated: June 6, 2007

Respectfully submitted,  
Jones Day

By: /s/ Tracy M. Strong  
Tracy M. Strong

Counsel for Defendant  
APPLE INC.

SFI-563824v1