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10
 11 UNITED STATES DISTRICT COURT
 12 NORTHERN DISTRICT OF CALIFORNIA
 13 SAN JOSE DIVISION

15 MARY MCKINNEY, Individually and on
 behalf of All others Similarly Situated,

16 Plaintiff,

17 v.

18 GOOGLE INC., a Delaware Corporation;
 19 HTC CORP., a Delaware Corporation; and
 T-MOBILE USA, INC., a Delaware
 20 Corporation,

21 Defendants.

Case No. 5:10-CV-01177-JW

**DEFENDANTS GOOGLE INC. AND HTC
 CORPORATION'S NOTICE OF MOTION
 AND MOTION TO DISMISS SECOND
 AMENDED COMPLAINT; MEMORANDUM
 OF POINTS AND AUTHORITIES IN
 SUPPORT THEREOF**

Date: April 25, 2011
 Time: 9:00 a.m.
 Dept: 8
 Judge: Hon. James Ware

1 **NOTICE OF MOTION AND MOTION**

2 TO ALL PARTIES AND THEIR ATTORNEYS OF RECORD:

3 PLEASE TAKE NOTICE that, on April 25, 2011, in Courtroom 8, on the fourth floor of
4 the above-titled United States District Court, at 9:00 a.m., or as soon thereafter as the matter may
5 be heard, before the Honorable James Ware, defendants Google Inc. and HTC Corporation will,
6 and hereby do, move this Court, pursuant to Federal Rules of Civil Procedure 9(b) and 12(b)(6),
7 for an order dismissing plaintiff Mary McKinney's Second Amended Complaint for failure to
8 state a claim upon which relief can be granted, on the grounds that: (i) plaintiff's various claims
9 based on alleged misrepresentations and related omissions are not pled with Rule 9(b)
10 particularity; (ii) plaintiff's warranty-based claims fail because they are preempted, essential
11 elements are not sufficiently pled, Google's warranty disclaimer bars the claims, plaintiff fails to
12 plead the requisite pre-suit notice of breach, and plaintiff lacks privity with HTC; (iii) plaintiff's
13 negligence claim fails under the economic loss rule; (iv) plaintiff's unjust enrichment and
14 declaratory relief claims are not independently viable claims; (v) plaintiff asserts the same claims
15 this Court held to be preempted in the *iPhone* litigation; and (vi) plaintiff's customer service
16 complaints do not support any viable legal claim.

17 This Motion is based upon this Notice of Motion and Motion, the attached Memorandum
18 of Points and Authorities and exhibits thereto as well as the Request for Judicial Notice filed
19 concurrently herewith, all records on file with this Court, and such oral and written argument as
20 may be presented at, or prior to, the hearing on this matter.

21 Dated: February 22, 2011,

Respectfully submitted,

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1 **MEMORANDUM OF POINTS AND AUTHORITIES**

2 **I. INTRODUCTION**

3 After the Court dismissed the three claims asserted in her First Amended Complaint,
4 Plaintiff Mary McKinney (“Plaintiff”) in her Second Amended Complaint (“SAC”) now tries to
5 assert ten claims concerning the Nexus One smartphone, allegedly marketed and sold by Google
6 Inc. (“Google”), and manufactured by HTC Corporation (“HTC”). But the amended complaint
7 does not cure the fatal defects that resulted in dismissal of Plaintiff’s last complaint, and merely
8 asserts additional claims that suffer the same flaws and further infirmities as well.

9 The Nexus One is an advanced mobile cellular device that was designed to operate, and
10 does operate, on both 2G/EDGE and 3G wireless networks. See SAC, ¶¶ 41, 52-53, 64. The
11 premise of Plaintiff’s case continues to be that Google and HTC *misrepresented* and *warranted*
12 that the Nexus One would maintain “consistent connectivity” to 3G networks, including T-
13 Mobile’s 3G network, and thus would operate as what Plaintiff calls a “true 3G device.” *Id.*, ¶¶
14 38, 40, 58-59, 65. The Court dismissed Plaintiff’s last complaint with leave to amend on her
15 counsel’s assurance that Plaintiff would plead with particularity statements actually made by
16 Google and HTC representing that the Nexus One “will *consistently* function at 3G all of the
17 time.”¹ But the amended complaint contains no such allegations. Plaintiff’s failure to satisfy
18 Rule 9(b) compels dismissal of her claims based on alleged misrepresentations about the Nexus
19 One’s 3G speed and performance – including her statutory claims under California’s Unfair
20 Competition Law, Bus. & Prof. Code §§ 17200 *et seq.* (“UCL”), False Advertising Law, Bus. &
21 Prof. Code §§ 17500 *et seq.* (“FAL”), and Consumer Legal Remedies Act, Civ. Code §§ 1750 *et*
22 *seq.* (“CLRA”), and her common law fraud, negligent misrepresentation, and unjust enrichment
23 claims (First, Second, Third, Seventh, Eighth, and Ninth Causes of Action).

24 Plaintiff’s remaining claims also clearly fail as a matter of law. Plaintiff’s “warranty”
25 claims (Fourth and Fifth Causes of Action) are indistinguishable from the ones this Court already
26 dismissed as preempted under 47 U.S.C. § 332(c)(3), and thus remain preempted. As before, they

27
28 ¹ Hearing Transcript, Nov. 1, 2010, at 24:15-25:4 (emphasis added).

1 also fail for other reasons as well. Plaintiff's "express" warranty claim fails because she does not
2 plead any statement actually made by Google and HTC constituting an affirmation of fact
3 promising that the Nexus One would provide "consistent" 3G connectivity or that she actually
4 saw and relied on any such statement. Plaintiff's "implied" warranty claim fails because
5 allegations about inconsistent 3G connectivity do not render the Nexus One not merchantable and
6 unfit for its ordinary purpose, particularly given that, as the SAC acknowledges, the Nexus One is
7 designed to and does operate on 2G/EDGE networks when 3G coverage is unavailable. New
8 allegations in the amended complaint regarding devices that were replaced are a red herring.
9 Plaintiff alleges that those devices were replaced because they were inoperable on any wireless
10 network, not because they did not maintain "consistent" 3G connectivity (which is the theory
11 upon which all of her claims are based). Given that Plaintiff admits that her current Nexus One
12 provides phone and data services, though apparently not "consistently" as she would like on a 3G
13 network, these allegations actually refute rather than support her warranty claims, and show that
14 the applicable Nexus One warranty was honored. Moreover, Plaintiff's warranty claims are
15 barred by Google's lawful disclaimer of Nexus One warranties in its Terms of Sale contract with
16 Plaintiff, and she does not even purport to assert any claim under HTC's Limited Warranty.
17 Plaintiff's federal warranty claim falls along with her legally defective state-law claims.

18 Plaintiff's "negligence" claim (Sixth Cause of Action) fails as a matter of law under the
19 economic loss rule – which bars any negligence claim where, as here, the plaintiff alleges purely
20 economic loss and does not allege that the product at issue caused the type of physical injury and
21 damage to other property required to support a tort claim for negligence. Plaintiff's "unjust
22 enrichment" and "declaratory relief" claims (Ninth and Tenth Causes of Action) are not
23 independent causes of action, and therefore must be dismissed under settled law.

24 Finally, as this Court has already found in dismissing the last complaint, Plaintiff's claims
25 are also preempted under this Court's reasoning in the *iPhone* litigation. Plaintiff's complaints
26 about Defendants' "customer service" do not support any viable claim.

27 Accordingly, as explained below, Plaintiff has asserted no viable claim against Google or
28 HTC, and her Second Amended Complaint should be dismissed without leave to amend.

1 **II. BACKGROUND**

2 **A. Procedural History**

3 On January 29, 2010, Plaintiff Mary McKinney filed in California state court her original
4 complaint, which contained the same claims and core allegations in the current complaint, and
5 also attached as an exhibit Google's "Terms of Sale." See Docket No. 2 (Notice of Removal) &
6 Exh. A (Nexus One Phone – Terms of Sale). Defendants removed the action to federal court on
7 March 22, 2010. *Id.* In the wake of this Court's preemption ruling in the *iPhone* litigation,
8 Plaintiff on June 14, 2010 filed her First Amended Complaint ("FAC"), which asserted three
9 claims against Google, HTC, and T-Mobile USA, Inc. ("T-Mobile"), based on the Nexus One's
10 alleged failure to maintain "consistent" connectivity to T-Mobile's 3G wireless network: (1) a
11 claim under the Federal Communications Act ("FCA") premised on false advertising; (2) a state-
12 law claim for breach of express warranty and the implied warranty of merchantability; and (3) a
13 federal warranty claim under the Magnuson-Moss Warranty Act.

14 The Court granted T-Mobile's motion to compel arbitration, and dismissed T-Mobile from
15 the action. See Nov. 16, 2010 Order (Docket No. 73), at 5-12, 17. The Court also granted
16 Google and HTC's Rule 12(b)(6) motion to dismiss all claims asserted in the First Amended
17 Complaint, with leave to amend. *Id.* at 17.

18 As to Plaintiff's allegations that Google and HTC misrepresented that the Nexus One
19 would maintain "consistent" 3G connectivity, the Court highlighted the First Amended
20 Complaint's failure to plead its allegations with particularity, and offered Plaintiff's counsel the
21 "challenge" – which counsel accepted on the record – to allege with particularity that Google and
22 HTC actually made the "misrepresentation" to Plaintiff that the Nexus One "will consistently
23 function at 3G all of the time." Nov. 1, 2010 Hr'g. Tr. at 24:24-25:4. The Court's Order
24 emphasized that "any amendment shall be consistent with the terms of this Order," and must set
25 forth "particularly" Plaintiff's "factual basis for any statements these Defendants actually made
26 and Plaintiff's reliance." Nov. 16, 2010 Order, at 17.

27 The Court also dismissed the First Amended Complaint's breach of warranty claims,
28 ruling that they were preempted by the Federal Communication Act's express preemption

1 provision, 47 U.S.C. § 332(c)(3), because they were tied to and could not be separated from
2 preempted attacks on T-Mobile's 3G market entry and rates charged for 3G cellular service in
3 connection with the Nexus One. See Nov. 16, 2010 Order, at 15-16. Those preempted warranty
4 claims were based on allegations that the claimed 3G connectivity problems were caused "either"
5 by T-Mobile's inadequate network infrastructure and 3G service, "or" by some possible defect in
6 the Nexus One device itself, "or a combination of the two." FAC, ¶ 62; see also *id.*, ¶¶ 44, 50,
7 54. The Court granted leave to amend for Plaintiff's counsel to plead, if they could consistent
8 with Rule 11, a breach of warranty claim premised on some "actual defects" in the Nexus One
9 device itself that caused the alleged 3G connectivity problems. Nov. 16, 2010 Order, at 17; see
10 also Nov. 1, 2010 Hr'g. Tr. at 23:10-24:5, 26:20-27:2. The Court's Order noted, but left open for
11 resolution, Google and HTC's other arguments and contentions why Plaintiff's breach of
12 warranty claims had to be dismissed. Nov. 16, 2010 Order, at 15-16.

13 **B. Summary Of Plaintiff's Allegations In The Second Amended Complaint²**

14 Like her prior complaint, Plaintiff's Second Amended Complaint alleges that the Nexus
15 One is "an advanced mobile cellular phone" – or "smartphone" – that "operates using the Android
16 Mobile Technology Platform," and has an array of "features," including Internet access, email,
17 texting, and other audio and video capabilities. SAC, ¶¶ 1, 31, 41, 53. Plaintiff alleges that the
18 Nexus One is designed to operate on either a 3G wireless network or a "2G" wireless network
19 (also known as "GSM/EDGE"), and to switch between networks so that the Nexus One's phone
20 and data features can be used when a 3G connection is unavailable for whatever reason. *Id.*, ¶¶
21 52-53. The Nexus One allegedly could be purchased online from Google for \$529 as an
22 "unlocked" phone usable with any wireless service (*e.g.*, AT&T), or at a discounted price of \$179
23 when purchased with a new two-year contract for T-Mobile's wireless service. *Id.*, ¶¶ 44-46.

24 Plaintiff Mary McKinney, a Pennsylvania resident, alleges that she bought her Nexus One
25 on or about January 9, 2010 over the Internet from Google's website, *id.*, ¶ 2, but has been
26 displeased with its alleged failure to maintain "consistent connectivity" to T-Mobile's 3G
27 network. *Id.*, ¶ 59; see also *id.*, ¶¶ 1, 19, 54, 55, 58, 65, 83, 85, 100-04, 123, 131-33. Plaintiff

28 ² The Complaint's well-pleaded allegations are assumed true for purposes of this motion only.

1 also has been displeased with Google and HTC's "customer support" and "customer service."
2 SAC, ¶¶ 1, 3-9, 60, 62, 78, 102, 118.

3 Plaintiff alleges that she has owned three Nexus One devices. *Id.*, ¶ 4. She alleges that
4 she was "unable to obtain phone service or use any of the features" on the first device and that her
5 experience with the second device "was similar to the first." *Id.*, ¶¶ 4-5. Both devices were
6 replaced. *Id.* Plaintiff alleges that her current Nexus One provides phone and data services, but
7 only "sporadic and inconsistent" connectivity to a 3G network as opposed to a 2G/EDGE
8 network. *Id.*, ¶¶ 4-9, 55. Plaintiff expresses frustration at Google's "inept customer service,"
9 including having to wait several days to receive an "email" response from Google, which has
10 allegedly caused her emotional distress. *Id.*

11 Although her current Nexus One device admittedly provides "cellular phone and data
12 service," SAC, ¶ 6, Plaintiff asserts class-wide claims premised on the Nexus One's failure to
13 maintain "consistent" 3G connectivity. Plaintiff alleges that "the infrastructure of T-Mobile's 3G
14 wireless network and/or the Google phone itself were defective and inadequate" to provide
15 "consistent" 3G connectivity. *Id.*, ¶ 70; *id.*, ¶ 65 ("combination of the phone and/or the network
16 made it difficult" to "receive reliable and sustained" 3G connectivity). According to Plaintiff,
17 "[w]hether the problem is with the Google phone itself or with the ... wireless carrier's network,
18 or a combination of the two is irrelevant" to her claims. *Id.*, ¶ 101.

19 As in her last complaint, Plaintiff alleges that she bought the Nexus One with the
20 "expectation" that it would maintain "consistent and reliable 3G network connectivity." *Id.*, ¶
21 104. Google and HTC allegedly deceived her into believing that the Nexus One was a "true '3G'
22 device" by allegedly *misrepresenting* and *warranting* that the Nexus One would maintain
23 "consistent connectivity" to T-Mobile's 3G network and other 3G networks. *Id.*, ¶¶ 1, 3, 58-59;
24 *see also id.*, ¶¶ 3, 40, 53-54, 58-59, 62, 65, 68, 83, 85, 101, 111, 117, 123, 131-133, 142, 149.

25 But nowhere does her Second Amended Complaint identify any factual representation
26 made by either Google or HTC about 3G connectivity, much less a statement promising
27 "consistent" 3G connectivity. As before, the only statement by Google alleged with any
28 particularity in the Second Amended Complaint says merely: "Experience Nexus One, the new

1 Android phone from Google.” *Id.* at ¶ 35. And as before, Plaintiff does not identify *any*
2 advertising or marketing statements about the Nexus One made by HTC. Instead, Plaintiff
3 continues to rely on entirely conclusory allegations that Google and HTC made “material
4 misrepresentations and omissions of material fact” about the Nexus One’s 3G connectivity, *id.*, ¶¶
5 68-70, and that the Nexus One failed to “consistently perform at a 3G level, contrary to the
6 Defendants’ representations.” *Id.*, ¶ 54. Plaintiff further alleges that Google and HTC “failed to
7 warn” that “the T-Mobile 3G network was not designed to provide consistent connectivity to its
8 3G network” for “users” of the Nexus One. *Id.*, ¶ 59.

9 Based on these allegations, Plaintiff’s Second Amended Complaint asserts ten claims.

10 In her First, Second, and Third Causes of Action, Plaintiff asserts statutory claims based
11 on California’s UCL, FAL, and CLRA. Each claim is premised on alleged misrepresentations by
12 Google and HTC that the Nexus One would provide “consistent” 3G connectivity, or about their
13 customer service. *See id.*, ¶¶ 59, 62, 65, 73-74, 78, 83-89, 95.³ On each claim, Plaintiff alleges
14 that she and putative class members suffered injury in fact and lost money or property as a result
15 of Google and HTC’s supposed misrepresentations. *Id.*, ¶¶ 77, 89, 97.

16 Relatedly, Plaintiff in her Seventh and Eighth Causes of Action asserts common law
17 claims for “Negligent Misrepresentation” and “Fraud and Deceit.” She alleges that Google and
18 HTC negligently “represented” that the Nexus One would provide “sustained and reliable
19 connectivity to the 3G network,” which was false because “T-Mobile’s 3G network could not
20 provide consistent 3G network connectivity” to Nexus One users. SAC, ¶¶ 123-24. On her fraud
21 claim, Plaintiff further alleges that Google and HTC made “false uniform misrepresentations”
22 promising the Nexus One would maintain “consistent 3G network connectivity,” and also
23 “conceal[ed]” that the Nexus One would not provide “consistent[]” connectivity to “a 3G
24 network” despite their superior knowledge and “having partially spoken on the issue” of the
25 Nexus One’s 3G connectivity. *Id.*, ¶¶ 131-33.

26 _____
27 ³ In her First Cause of Action under the UCL, Plaintiff asserts that Google and HTC’s alleged
28 misrepresentations and related omissions constitute “fraudulent” and “unfair” business practices,
SAC, ¶¶ 73-75. Because she references only her other causes of action as the predicate for any
“unlawful” business practices claim, *id.*, ¶ 76, any such claim fails with her substantive claims.

1 In her Fourth and Fifth Causes of Action, Plaintiff asserts breach of warranty claims under
2 California state law and the federal Magnuson-Moss Warranty Act, 15 U.S.C. §§ 2301, *et seq.*
3 (“MMWA”), respectively. Plaintiff alleges that she and putative class members all “entered into
4 agreements” with Google and HTC and “received uniform warranties,” which expressly or
5 impliedly warranted that the Nexus One would “provide consistent connection to a 3G wireless
6 network.” SAC, ¶¶ 100-01. The Nexus One’s failure to maintain “consistent” 3G connectivity
7 allegedly breaches Defendants’ express and implied warranties. *Id.*, ¶¶ 101, 111.

8 In her Sixth Cause of Action, Plaintiff broadly asserts a tort claim for “Negligence”
9 premised on the Nexus One’s failure to provide “consistent” 3G connectivity, which allegedly
10 caused Plaintiff and putative class members to suffer harm. *Id.*, ¶¶ 116-21. The only alleged
11 harm specified in the complaint, however, is “economic damages and loss.” *Id.*, ¶ 121.

12 Plaintiff’s Ninth Cause of Action asserts an “Unjust Enrichment” claim based on
13 allegations that Google and HTC have been unjustly enriched by their “false and misleading
14 statements” given that the Nexus One does not maintain “consistent” 3G connectivity. *Id.*, ¶¶
15 141-43. The Tenth Cause of Action for “Declaratory Relief” seeks a declaration regarding the
16 parties’ respective rights and obligations, *id.*, ¶¶ 145-49.

17 Plaintiff asks the Court to certify a nation-wide class, for an injunction and a restraining
18 order, for declaratory relief, and for an award of damages, restitution, disgorgement, fees, costs,
19 and interest. *See* Prayer for Relief.

20 **III. LEGAL STANDARD**

21 A Rule 12(b)(6) motion to dismiss is properly granted unless the complaint alleges
22 “enough” well-pleaded “facts to state a claim to relief that is plausible on its face.” *Bell Atl.*
23 *Corp. v. Twombly*, 550 U.S. 544, 570 (2007); *see also Ashcroft v. Iqbal*, 129 S.Ct. 1937, 1949
24 (2009). To survive a Rule 12(b)(6) motion, the “non-conclusory ‘factual content’” and
25 reasonable inferences therefrom must be “plausibly suggestive of a claim entitling the plaintiff to
26 relief.” *Moss v. United States Secret Serv.*, 572 F.3d 962, 968-72 (9th Cir. 2009) (internal
27 citations omitted). Any conclusory allegations are properly disregarded. *Id.* The Court must
28 consider only the well-pleaded allegations in Plaintiff’s Second Amended Complaint. *Id.*

1 Under the doctrine of “incorporation by reference,” courts on Rule 12(b)(6) motions to
2 dismiss routinely consider the terms of written agreements between the parties where the
3 document is not attached to the complaint, as long as the plaintiff references it in the complaint
4 and its authenticity is not reasonably subject to dispute. *Knievel v. ESPN*, 393 F.3d 1068, 1076-
5 77 (9th Cir. 2005); *Marolda v. Symantec Corp.*, 672 F. Supp. 2d 992, 996 (N.D. Cal. 2009); *see*
6 *also Long v. Hewlett-Packard Co.*, 2007 U.S. Dist. LEXIS 79262, at **17-18 n.3 (N.D. Cal., July
7 27, 2007) (Ware, J.) (considering on Rule 12(b)(6) motion the terms of defendant’s limited
8 warranty and disclaimer in document referenced in, but not attached to, complaint), *aff’d*, 316 F.
9 App’x 585 (9th Cir. 2009). Here, the Second Amended Complaint explicitly alleges and
10 references the “agreements” that Plaintiff and putative class members entered whereby they
11 allegedly received “uniform warranties in connection with the[ir] purchase of” the Nexus One.
12 SAC, ¶ 100. Plaintiff and her counsel attached the exact copy of Exhibit 1 to their original
13 complaint filed in California state court and alleged that it was the agreement between Google
14 and Plaintiff. *Compare* Exh. 1; *with* Docket No. 2 (Notice of Removal) & Exh. A (Nexus One
15 Phone – Terms of Sale). HTC’s Limited Warranty is attached as Exhibit 2. The documents are
16 referenced in and integral to Plaintiff’s claims, and their authenticity cannot reasonably be
17 disputed. Hence, under the incorporation-by-reference doctrine, the Court may properly consider
18 the entirety of Exhibits 1 and 2.⁴

19 IV. ARGUMENT

20 After compelling arbitration of Plaintiff’s claims against T-Mobile, the Court granted
21 Google and HTC’s Rule 12(b)(6) motion and dismissed Plaintiff’s First Amended Complaint with
22 leave to amend after explaining to counsel what would have to be alleged in any amended
23 complaint to support a viable legal claim against Google and HTC. Specifically, the Court
24 afforded Plaintiff’s counsel the opportunity (1) to plead with particularity some actionable

25 ⁴ Under the incorporation-by-reference doctrine, the defendant may properly “attach[] the
26 document to its motion to dismiss” where, as here, the plaintiff has for whatever reason not
27 attached it to the complaint or explicitly referenced its contents therein. *Knievel*, 393 F.3d at
28 1076-77. In addition to this procedure, Google’s Terms of Sale and HTC’s Limited Warranty are
also properly subject to judicial notice, as explained in Defendants’ Request For Judicial Notice
 (“RFJN”) filed concurrently herewith.

1 “misrepresentation” by Google and HTC that Plaintiff saw and relied upon promising that the
2 Nexus One would consistently operate at a 3G level; and (2) to plead some breach of warranty
3 claim that is different from the preempted claims asserted in Plaintiff’s First Amended Complaint,
4 and instead based on allegations showing that the alleged 3G connectivity problems were caused
5 by “actual defects” in the Nexus One device, as opposed to T-Mobile’s 3G wireless network. *See*
6 Nov. 1, 2010 Hr’g Tr., at 24:6-25:7; Nov. 16, 2010 Order, at 17. The Second Amended
7 Complaint does not do either. Indeed, Plaintiff still does not identify a single statement actually
8 made by Google or HTC regarding 3G connectivity, let alone one promising “consistent” 3G
9 connectivity. As to what caused the alleged 3G connectivity problem, Plaintiff identifies no
10 actual defect in the Nexus One that she claims to be responsible for the problem. Instead, as
11 before, Plaintiff continues to assert that it is irrelevant “[w]hether the problem is with the Google
12 Phone itself or with the Class member’s wireless carrier’s network, or a combination of the two.”
13 SAC, ¶ 101. As explained below, all of Plaintiff’s claims must be dismissed for multiple reasons,
14 and none of them states a claim for relief that is “plausible on its face.” *Twombly*, 550 U.S. at
15 570. Thus, Google and HTC’s motion to dismiss is again due to be granted, this time without
16 leave to amend.

17 **A. All Of Plaintiff’s Claims Must Be Dismissed For Failure To State A Claim On**
18 **Which Relief May Be Granted.**

19 **1. Because Plaintiff Has Not Satisfied Rule 9(b)’s Particularity**
20 **Requirements, Her Fraud-Based Claims Based On Alleged**
21 **Misrepresentations Must Be Dismissed (First, Second, Third, Seventh,**
22 **Eighth, And Ninth Causes Of Action).**

23 In its First, Second, Third, Seventh, Eighth, and Ninth Causes of Action, the Second
24 Amended Complaint asserts statutory claims under California’s UCL, FAL, and CLRA, as well
25 as common law claims for fraud, negligent misrepresentation, and unjust enrichment. Each claim
26 is premised on alleged misrepresentations by Google and HTC promising that the Nexus One
27 would “consistently” operate at a 3G level. *See* SAC, ¶¶ 18(a), 38-42, 50, 54-55, 58-59, 62, 65,
28 68, 73, 78, 83-90, 95, 123-126, 128, 131-137, 142; *see also* pp. 4-7, *supra*.

Federal Rule of Civil Procedure 9(b) requires that all averments of fraud must be plead
“with particularity.” FED. R. CIV. PROC. 9(b). As the Ninth Circuit has held, Rule 9(b)’s

1 heightened particularity requirement applies to all misrepresentation and related omission/non-
2 disclosure claims sounding in fraud – regardless of how the claim is styled, and regardless of
3 whether it is labeled a “fraud” claim. *Kearns v. Ford Motor Co.*, 567 F.3d 1120, 1125-27 (9th
4 Cir. 2009); *see also Vess v. Ciba-Geigy Corp. USA*, 317 F.3d 1097, 1106 (9th Cir. 2003);
5 *Mangindin v. Wash. Mut. Bank*, 637 F. Supp. 2d 700, 706-07 (N.D. Cal. 2009) (Ware, J.). Rule
6 9(b) applies to Plaintiff’s allegations of misrepresentation in her First, Second, Third, Seventh,
7 Eighth, and Ninth Causes of Action – regardless of whether the claim is asserted under
8 California’s UCL, FAL, or CLRA, *Kearns*, 567 F.3d at 1125; *Yumul v. Smart Balance, Inc.*, 2010
9 U.S. Dist. LEXIS 86394, **10-11 (C.D. Cal., Mar. 24, 2010); common law fraud under theories
10 of affirmative misrepresentation, non-disclosure, or concealment, *Oestreicher v. Alienware Corp.*,
11 544 F. Supp. 2d 964, 968, 974-75 (N.D. Cal. 2008); *Marolda v. Symantec Corp.*, 672 F. Supp. 2d
12 992, 1001 (N.D. Cal. 2009); negligent misrepresentation, *Neilson v. Union Bank of Cal., N.A.*,
13 290 F. Supp. 2d 1101, 1141 (C.D. Cal. 2003); or unjust enrichment, *In re Actimmune Mktg. Litig.*,
14 2009 U.S. Dist. LEXIS 103408, **50-51 (N.D. Cal., Nov. 6, 2009).

15 But Plaintiff’s Second Amended Complaint does not plead with the requisite particularity
16 *any representation* by Google or HTC about the Nexus One’s 3G connectivity – much less any
17 “misrepresentation” promising that the Nexus One would “operate consistently on a 3G level.”
18 SAC, ¶¶ 3, 37-40, 54, 69, 83, 95, 123, 131-133. In fact, Plaintiff does not allege a single
19 statement by HTC about the Nexus One at all. The *only* alleged statement by Google is the same
20 entirely non-actionable statement from Google’s website that Plaintiff quoted in her First
21 Amended Complaint: “Experience Nexus One, the new Android phone from Google.” *Id.*, ¶ 35.
22 Thus, Plaintiff still has failed to satisfy Rule 9(b)’s requirements – which required her to plead
23 with particularity the “specific content” of any “false representations” supposedly made by
24 Google and HTC, *Mangindin*, 637 F. Supp. 2d 706-07, including “‘the who, what, when, where,
25 and how’ of the misconduct charged.” *Vess*, 317 F.3d at 1106 (citation omitted).⁵

26 ⁵ Plaintiff’s suggestion that she cannot be expected to plead with Rule 9(b) particularity the what,
27 when, who, and where as to any Google and HTC misrepresentations *made to her* promising
28 “consistent 3G connectivity” is frivolous – as these facts are uniquely in her own possession and
“clearly within plaintiff’s knowledge.” *Marolda*, 672 F. Supp. 2d at 1001-02 Although Plaintiff
alleges that “discovery” would provide her a way to uncover statements made to others by Google

1 Plaintiff's failure to satisfy Rule 9(b)'s requirements in the Second Amended Complaint
2 flies in the face of her counsel's statements to the Court made to secure leave to amend:

3 THE COURT: ...[W]here is it that it's alleged that the representation is that [the
4 Nexus One] would always operate on 3G all of the time?

5 PLAINTIFF'S COUNSEL: Your Honor, that has not been pled specifically in
6 this complaint.

7 THE COURT: Can you? ... I'm willing to give you leave [to amend] if you want
8 to go back and see whether or not you can meet the challenge that is being
9 offered, namely, to allege a misrepresentation based on a representation that it
10 will consistently function at 3G all of the time.

11 PLAINTIFF'S COUNSEL: Your Honor, I believe that we can.

12 Nov. 1, 2010 Hg. Tr. at 24:15-25:4.⁶ Despite this colloquy, Plaintiff's counsel has not pled with
13 particularity *any* alleged statements by Google or HTC that the Nexus One "will consistently
14 function at 3G all of the time." *Id.* As to Google and HTC, the Second Amended Complaint still
15 includes only conclusory allegations that lack the particularity demanded by Rule 9(b). *See, e.g.,*
16 SAC, ¶¶ 3, 37-40, 50, 54, 69, 83, 95, 123, 131-133.

17 The few allegations added to the Second Amended Complaint do not satisfy Rule 9(b) or
18 support any claim against Google and HTC. Indeed, Plaintiff adds a statement allegedly made to
19 her by a "*T-Mobile* sales representative" that the Nexus One "was 'essential for websurfing and
20 email'" and "had 3G speed." SAC, ¶ 39 (emphasis added). This well illustrates why Rule 9(b)
21 requires Plaintiff to plead the "specific content of the false representations as well as the *identities*
22 *of the parties to the misrepresentations.*" *Mangindin*, 637 F. Supp. 2d 706-07 (emphasis added).
23 Plaintiff's allegation cannot support claims against Google or HTC for statements they never
24 made in advertising or marketing the phone; rather, at most, it relates to claims she might choose

25 and HTC that supposedly promised the Nexus One would provide "consistent" 3G connectivity,
26 SAC, ¶ 38, one of Rule 9(b)'s purposes is to protect defendants from precisely this sort of fishing
27 expeditions in "discovery." *Semegen v. Weidner*, 780 F.2d 727, 731 (9th Cir. 1985).

28 ⁶ Following this colloquy with Plaintiff's counsel, the Court's Order granting leave to amend
stressed not only that "any amendment shall be consistent with the terms of this Order," but also
that Plaintiff was directed to plead "particularly" the claimed "factual basis for any statements
these Defendants allegedly made" promising "consistent" 3G connectivity as well as "Plaintiff's
reliance" thereon. Nov. 16, 2010 Order at 17.

1 to pursue in arbitration against non-defendant T-Mobile.⁷ Moreover, even that alleged T-Mobile
2 statement does not promise that the Nexus One will maintain “consistent” 3G connectivity on T-
3 Mobile’s 3G wireless network, much less other 3G wireless networks.

4 Plaintiff also adds that Google and HTC supposedly “misrepresent[ed]” the “customer
5 service” they promised to provide to help Nexus One users resolve “connectivity” issues. SAC, ¶
6 72. But, again, Plaintiff does not identify with Rule 9(b) particularity any actual statement made
7 by either Google or HTC about “customer service,” let alone one promising some particular level
8 of guaranteed customer service for the Nexus One that Google and HTC failed to provide.

9 Finally, Plaintiff variously tries to expand her omission and non-disclosure allegations, *see*
10 SAC, ¶¶ 59, 68-70, 131, but this effort also fails. As the Ninth Circuit has held, “nondisclosure is
11 a claim for misrepresentation in a cause of action for fraud” that “must be pleaded with
12 particularity under Rule 9(b).” *Kearns*, 567 F.3d at 1126; *see also Marolda*, 672 F. Supp. 2d at
13 1002 (Rule 9(b) applies to “claims of nondisclosure and omission, as varieties of
14 misrepresentations”); *Grant v. Aurora Loan Servs., Inc.*, 2010 U.S. Dist. LEXIS 98034, **36-41
15 (C.D. Cal., Sept. 10, 2010) (Rule 9(b) applies to fraudulent concealment claims); *Stearns v. Select*
16 *Comfort Retail Corp.*, 2009 U.S. Dist. LEXIS 48367, **29-31 (N.D. Cal., June 5, 2009)
17 (dismissing concealment claim with prejudice for failure to satisfy Rule 9(b)). Here, Plaintiff’s
18 omission-based allegations are pled with no more particularity than her deficient allegations of
19 affirmative misrepresentation by Google and HTC. In fact, they are just as conclusory as those
20 held to be insufficient by the Ninth Circuit in *Kearns*, 567 F.3d at 1126-27, and by Judge Patel of
21 the Northern District of California in *Marolda*, 672 F. Supp. 2d at 1002.⁸ Moreover, given that

22
23 ⁷ Given that T-Mobile is no longer a defendant, Plaintiff cannot even pretend that Google and
24 HTC might somehow be held vicariously liable for an oral statement a T-Mobile representative
25 allegedly made to her. Indeed, the Second Amended Complaint references “Non-Defendant T-
26 Mobile,” SAC, ¶ 12, and then purports to allege only that Google and HTC, as “Defendants,”
27 acted as the “agent ... or other representative” of the other “Defendants.” *Id.*, ¶ 13.

28 ⁸ As Judge Patel explained, “to plead the circumstances of omission with specificity,” the plaintiff
must “describe the content of the omission and where the omitted information should or could
have been revealed, as well as provide representative samples of advertisements, offers, or other
representations that plaintiff relied on to make her purchase and that failed to include the
allegedly omitted information.” *Marolda*, 672 F. Supp. 2d at 1002. Like the plaintiff in *Marolda*,
Plaintiff comes nowhere close to satisfying that standard.

1 Plaintiff does not and cannot identify any Google or HTC representation mentioning or discussing
2 the Nexus One's level of 3G connectivity, her allegation that Google and HTC's omissions are
3 somehow rendered actionable by virtue of their having "partially spoken on the issue" of the
4 Nexus One's 3G connectivity, SAC, ¶ 131, is both legally and factually meritless. *See Baltazar v.*
5 *Apple, Inc.*, 2011 U.S. Dist. LEXIS 13187, *11 (N.D. Cal., Feb. 10, 2011); *Daugherty v.*
6 *American Honda Motor Co.*, 144 Cal. App. 4th 824, 835 (2006).

7 In sum, the Second Amended Complaint does not plead with particularity *any* actionable
8 representation by Google or HTC about the Nexus One. It does not plead with particularity any
9 representation that the Nexus One would "consistently" operate at a 3G level, or any
10 representation promising some level of customer service Google and HTC failed to provide. Nor
11 does it plead with the requisite specificity that Plaintiff actually relied on any particularly
12 identified misrepresentation by Google and HTC promising the Nexus One would maintain
13 "consistent" 3G connectivity. *Baltazar*, 2011 U.S. Dist. LEXIS 13187, *9. The First, Second,
14 Third, Seventh, Eighth, and Ninth Causes of Action must be dismissed for failure to satisfy the
15 particularity pleading requirements of Federal Rule of Civil Procedure 9(b).

16 **2. Plaintiff's Warranty-Based Claims Must Be Dismissed For Multiple**
17 **Reasons (Fourth And Fifth Causes of Action).**

18 Plaintiff asserts the same warranty-based claims in her Fourth and Fifth Causes of Action
19 that she asserted in her First Amended Complaint. *Compare* SAC, ¶¶ 99-114; *with* FAC, ¶¶ 60-
20 76. In her Fourth Cause of Action, Plaintiff asserts a state-law claim for breach of "express
21 warranty" and the "implied warranty of merchantability." SAC, ¶¶ 99-107.⁹ In her Fifth Cause

22 ⁹ While Plaintiff's state-law warranty claims are premised on California common law, her Fourth
23 Cause of Action also includes a conclusory reference to violation of "Cal. Civ. Code § 1792, *et*
24 *seq.*" (SAC, ¶ 105), which is California's Song-Beverly Act. By its terms, the Song-Beverly Act
25 explicitly applies only to consumer goods "sold at retail in this state" – *i.e.*, "purchased ... in the
26 state of California." *In re NVIDIA GPU Litig.*, 2009 U.S. Dist. LEXIS 108500, *5 (N.D. Cal.,
27 Nov. 19, 2009). Plaintiff is a Pennsylvania resident who alleges that she bought her Nexus One
28 over the Internet from Google's website. SAC, ¶ 2. Because she does not allege that she
purchased the phone at retail in California, any warranty claim under the Song-Beverly Act fails.
Anunziato v. eMachines, Inc., 402 F. Supp. 2d 1133, 1142 (C.D. Cal. 2005) (dismissing Song-
Beverly claim brought by Massachusetts resident who "purchased the product over the internet").
In any event, the same fundamental defects that doom Plaintiff's common law warranty claims –
discussed at length below – also require dismissal of any Song-Beverly Act claim as well. *See,*
e.g., Birdsong v. Apple, Inc., 590 F.3d 955, 958 n.2 (9th Cir. 2009).

1 of Action, Plaintiff again tries to assert a federal warranty claim under the MMWA. SAC, ¶¶
2 108-114. The claims fail as a matter of law for multiple reasons.

3 **a. Plaintiff's State-Law Warranty Claims Should Be Dismissed**
4 **Because They Are Indistinguishable From The Preempted**
5 **Claims The Court Already Dismissed.**

6 The Court already ruled that Plaintiff's state-law warranty claims in her First Amended
7 Complaint were preempted under the FCA's express preemption provision, 47 U.S.C. §
8 332(c)(3), because they were tied to preempted attacks on T-Mobile's 3G wireless network, and
9 could not reasonably be separated from those preempted claims. *See* Nov. 16, 2010 Order, at 15-
10 16. The Court granted leave to amend for Plaintiff to plead a *different* claim premised on "actual
11 defects" in the Nexus One, which its Order says would not implicate any preempted challenge to
12 deficiencies the 3G wireless network of T-Mobile or other carriers. *Id.* at 17. But the state-law
13 warranty claims in the Second Amended Complaint are indistinguishable from the claims this
14 Court already dismissed as preempted, and thus they remain preempted.

15 Indeed, the Second Amended Complaint's warranty claims are based on the same
16 allegations regarding the cause of the alleged 3G connectivity "problems" as those in the First
17 Amended Complaint that the Court held to trigger express FCA preemption – *i.e.*, that the lack of
18 "consistent" 3G connectivity is caused by some unidentified defect in the Nexus One device itself
19 "or" by a "wireless carrier's network" and inadequate 3G infrastructure, "or" some "combination
20 of the two." SAC, ¶ 101; *see also id.*, ¶ 70 ("the infrastructure of T-Mobile's 3G wireless
21 network and/or the Google phone itself were defective and inadequate" to provide consistent 3G
22 connectivity), ¶ 65 ("combination of the phone and/or the network made it difficult ... to receive
23 reliable and sustained connectivity on the 3G wireless network"); *compare* FAC ¶¶ 44, 50, 54, 62.

24 Plaintiff asserts that it is "irrelevant" for purposes of "whether the warranty was breached"
25 if the problem is with the device itself or with T-Mobile's inadequate 3G infrastructure (or that of
26 other wireless carriers). SAC, ¶ 101. But Plaintiff misses the point. The distinction is critical for
27 purposes of *express FCA preemption*, and also with respect to the Court's grant of leave to amend
28 to try to plead a *non-preempted* and legally viable breach of warranty claim. Consistent with
Rule 11, however, Plaintiff does not and cannot plead that the claimed 3G connectivity problems

1 are in fact caused by some “actual defect” in the Nexus One device, Nov. 16, 2010 Order, at 17,
2 as opposed to and distinct from “T-Mobile’s insufficient infrastructure,” SAC, ¶ 88. On the
3 contrary, other allegations in the Second Amended Complaint reveal that the problem is indeed
4 with T-Mobile’s network – as Plaintiff herself alleges both that “T-Mobile’s network did not
5 provide consistent 3G performance for Google Phone purchasers,” SAC, ¶ 58, and that “the T-
6 Mobile 3G network was not designed to provide consistent connectivity to its 3G network for
7 Google Phone users,” *id.*, ¶ 59. Plaintiff’s state-law warranty claims will inescapably result in
8 protracted litigation about the adequacy of T-Mobile’s 3G infrastructure, as well as that of other
9 carriers, and implicate preempted assessments about each carrier’s 3G market entry and
10 reasonableness of their rates charged for 3G service for the Nexus One. Thus, as before, the
11 state-law warranty claims in the Second Amended Complaint are preempted under 47 U.S.C. §
12 332(c)(3) because they are tied to, and inseparable from, preempted claims challenging the
13 adequacy of the 3G wireless networks of T-Mobile and other 3G wireless carriers.¹⁰

14 **b. Plaintiff’s Warranty Claims Fail For Lack Of Pre-Suit Notice.**

15 Plaintiff does not allege that she gave pre-suit notice of the alleged breach of express or
16 implied warranty, as required by California Commercial Code section 2607(3)(A). *See, e.g.,*
17 *Baltazar v. Apple, Inc.*, 2011 U.S. Dist. LEXIS 13187, *5 (N.D. Cal., Feb. 10, 2011); *Pollard v.*
18 *Saxe & Yolles Dev. Co.*, 12 Cal. 3d 374, 380 (1974). Consequently, Plaintiff’s state-law warranty
19 claims must be dismissed. *See Andrade v. Pangborn Corp.*, 2004 U.S. Dist. LEXIS 22704, *61
20 (N.D. Cal. Oct. 22, 2004); *Vogel v. Thrijii Drug Co.*, 43 Cal. 2d 184, 187 (1954).

21 **c. Plaintiff’s “Express Warranty” Claim Fails Because She Does**
22 **Not – And Cannot – Allege Any Factual Statement By Google**
23 **Or HTC Promising Any Guaranteed Level Of 3G Connectivity,**
Or Reasonable Reliance On Any Such Statement.

24 Any breach of express warranty claim should be dismissed unless the plaintiff has
25 sufficiently alleged: “(1) the exact terms of the warranty; (2) reasonable reliance on the warranty;

26 ¹⁰ As before, Plaintiff’s claims trigger both the 3G “market entry” and “rates” charged prongs of
27 express FCA preemption, Nov. 16, 2010 Order, at 17, even though either would suffice under
28 section 332(c)(3), which preempts any state regulation of market entry “or” rates charged by any
commercial mobile service. 47 U.S.C. § 332(c)(3); *see also Ball v. GTE Mobilnet of Calif.*, 81
Cal. App. 4th 529, 543 (2000).

1 and (3) a breach of warranty that proximately causes the plaintiff's injury." *Sanders v. Apple,*
2 *Inc.*, 672 F. Supp. 2d 978, 987 (N.D. Cal. 2009); *Avago Techs. United States, Inc. v. Venture*
3 *Corp.*, 2008 U.S. Dist. LEXIS 105528, **11-12 (N.D. Cal., Dec. 22, 2008) (Ware, J.); *cf.*,
4 *Cipollone v. Liggett Group, Inc.*, 505 U.S. 504, 526 (1992) (because "an express warranty arises
5 from the manufacturer's statements," it is a "contractual commitment voluntarily undertaken").

6 Plaintiff still does not, and cannot, allege essential elements of her claim. *First*, Plaintiff
7 fails to plead facts sufficient to show that Google or HTC made any express warranty about the
8 Nexus One's level of 3G connectivity. In any action for breach of express warranty, the plaintiff
9 must plead and prove facts sufficient to show that the defendants actually and explicitly made
10 "affirmations of fact or promises" that became part of the basis of the bargain, thereby voluntarily
11 undertaking an actual "express warranty." *Pisano v. American Leasing*, 146 Cal. App. 3d 194,
12 197-98 (1983); *McKinniss v. Sunny Delight Beverages Co.*, 2007 U.S. Dist. LEXIS 96108, **16-
13 17 (C.D. Cal., Sept. 4, 2007). The premise of Plaintiff's claim is that Google and HTC expressly
14 warranted that the Nexus One device was guaranteed to provide "consistent" 3G connectivity.
15 SAC, ¶¶ 100-104; *see also id.*, ¶¶ 50-55; *see also* Nov. 1, 2010 Hg. Tr. at 23:10-24:19. Yet
16 nowhere does Plaintiff identify any factual representation by Google or HTC about the Nexus
17 One's 3G connectivity that could possibly constitute the sort of explicit "affirmation of fact or
18 promise" required to support an "express warranty" claim. This alone is dispositive. *See, e.g.*,
19 *Maneely v. General Motors Corp.*, 108 F.3d 1176, 1181 (9th Cir. 1997) (express warranty claim
20 fails where defendant made "no explicit guarantees" nor any "specific and unequivocal written
21 statement" sufficient to constitute the requisite "affirmations of fact or promises that became part
22 of the basis of the bargain"); *accord McKinniss*, 2007 U.S. Dist. LEXIS 96108, at **16-17;
23 *Baltazar*, 2011 U.S. Dist. LEXIS 13187, *5.¹¹

24
25
26 ¹¹ Moreover, the SAC's failure to plead that Google and HTC made any express *written* warranty
27 promising that the Nexus One would maintain "consistent" 3G connectivity is fatal to any claim
28 under the Song-Beverly Act and MMWA – both of which require the existence of an express
"written" warranty. *See* CAL. CIV. CODE § 1791.2; *Keith v. Buchanan*, 173 Cal. App. 3d 13, 19-
20 (1985); *see also* 15 U.S.C. § 2301(6).

1 *Second*, Plaintiff’s failure to plead her own “reasonable reliance” on any supposed factual
2 representation by Google or HTC amounting to an express warranty further requires dismissal of
3 her claim. *Sanders*, 672 F. Supp. 2d at 988 (dismissing breach of express warranty claim where
4 plaintiff failed to allege “reasonable reliance” on any specific representations actually made by
5 defendant); *see also Moncada v. Allstate Ins. Co.*, 471 F. Supp. 2d 987, 997 (N.D. Cal. 2006)
6 (express warranty claim failed where plaintiff had not read and relied on defendant’s
7 representations allegedly constituting express warranties). Instead, the Second Amended
8 Complaint alleges that Plaintiff purchased the Nexus One “with the reasonable expectation” that
9 she would receive “consistent” 3G connectivity, SAC, ¶ 104, but Plaintiff does not and cannot
10 allege that this “expectation” is based on any factual representation made by Google and HTC.

11 Moreover, the disclaimers in Google’s Terms of Sale attached as Exhibit 1, and HTC’s
12 Limited Warranty attached as Exhibit 2, contradict Plaintiff’s allegations that Google and HTC
13 promised that the Nexus One was guaranteed to provide any particular level of connectivity,
14 much less “consistent” 3G connectivity. The Google “Terms of Sale” attached to Plaintiff’s
15 original complaint not only provide that “3G network availability may depend on your mobile
16 carrier” (and, thus, is not guaranteed and warranted), but also direct Plaintiff to check with her
17 mobile carrier to confirm that the device’s technical specifications are “compatible with 3G
18 coverage in [Plaintiff’s] area.” Terms of Sale, at p. 2 (Exh. 1 hereto, and to RFJN). Further still,
19 the Google Terms of Sale refer to HTC’s limited one-year replacement or repair warranty, and
20 include the following disclaimer:

21 OTHER THAN THE ABOVE AND TO THE MAXIMUM EXTENT
22 PERMITTED BY APPLICABLE LAW, GOOGLE EXPRESSLY DISCLAIMS
23 ALL WARRANTIES AND CONDITIONS OF ANY KIND, WHETHER
24 EXPRESS OR IMPLIED, REGARDING ANY DEVICES, INCLUDING ANY
25 IMPLIED WARRANTIES OF MERCHANTABILITY, FITNESS FOR A
26 PARTICULAR PURPOSE, OR NON-INFRINGEMENT.

27 *Id.* at pp. 4-5.¹² HTC’s Limited Warranty, in turn, explicitly excludes from coverage “defects”

28 ¹² Google’s warranty disclaimer is an enforceable contractual limitation. *See Inter-Mark USA, Inc., v. Intuit, Inc.*, 2008 U.S. Dist. LEXIS 18834, *8 (N.D. Cal., Feb. 27, 2008); *see also Fogo v. Cutter Labs., Inc.*, 68 Cal. App. 3d 744, 758 (1977) (“clearly” the phrase “the foregoing warranty is exclusive and in lieu of all other warranties” appearing at the end of party’s limited warranty constituted disclaimer). Indeed, this Court in *Long v. Hewlett-Packard Co.* upheld and enforced a

1 caused by “a defective function of the cellular network or other system.” *See* Exh. 2. Thus, not
2 only does Plaintiff fail to allege any statement by Google or HTC that could constitute an
3 actionable “express warranty” concerning the Nexus One’s 3G connectivity, but Defendants’
4 written disclaimers and warranties refute the reasonableness of any claimed reliance by her on
5 some feigned (and non-existent) express warranty about the Nexus One’s connectivity to T-
6 Mobile’s 3G network or any other 3G wireless network.

7 **d. Plaintiff’s “Implied Warranty of Merchantability” Claim Fails.**

8 **i. Plaintiff Fails To Plead Facts Showing The Nexus One Is
9 Not Merchantable And Unfit For Its Ordinary Purpose.**

10 “Unlike express warranties, which are basically contractual in nature, the implied
11 warranty of merchantability arises by operation of law.” *American Suzuki Motor Corp. v.*
12 *Superior Ct. (Carney)*, 37 Cal. App. 4th 1291, 1295-96 (1995). The implied warranty of
13 merchantability guarantees that products have only “a minimum level of quality” and are free of
14 *fundamental* defects that are “so basic” that they render the item not “merchantable” at all and
15 “unfit for its ordinary purpose.” *Id.* at 1291, 1295-96. As the Ninth Circuit has held, the implied
16 warranty of merchantability is breached where defendant’s product “lacks even the most basic
17 degree or fitness for ordinary use.” *Birdsong*, 590 F.3d at 958; *see also Tietsworth v. Sears,*
18 *Roebuck and Co.*, 2009 U.S. Dist. LEXIS 98532, *36 (N.D. Cal., Oct. 13, 2009) (“mere
19 manifestation of a defect by itself does not constitute a breach of the implied warranty of
20 merchantability” because “there must be a fundamental defect that renders the product unfit for
21 its ordinary purpose”) (citation omitted).

22 Here, Plaintiff’s claim is premised on the illegitimate notion that all Nexus One devices
23 are not “merchantable” and “unfit” for their ordinary purpose as smartphones to the extent that
24 the Nexus One does not operate *consistently* on a 3G wireless network, and instead sometimes
25 operates on a 2G/EDGE network when 3G network service is unavailable. *See* SAC, ¶¶ 100-01.

26 comparable disclaimer, which provided: “To the extent allowed by local law, the above
27 warranties are exclusive and no other warranty or condition, whether written or oral, is expressed
28 or implied and HP specifically disclaims any implied warranties or conditions of merchantability,
satisfactory quality, and fitness for a particular purpose.” 2007 U.S. Dist. LEXIS 79262, at **16-
17.

1 Even if it was somehow Plaintiff's "expectation" that the Nexus One would maintain "consistent"
2 3G connectivity, *id.*, ¶¶ 103-04, the implied warranty of merchantability "does not impose a
3 general requirement that goods precisely fulfill the expectation of the buyer" and instead
4 guarantees only "a minimum level of quality." *American Suzuki*, 37 Cal. App. 4th at 1296.

5 Rather than supporting her claim that all Nexus One devices are unmerchantable and
6 unfit, Plaintiff's own allegations continue to refute the claim. Indeed, as her Second Amended
7 Complaint admits, the Nexus One *can and does function and operate* even in those instances
8 when 3G connectivity is unavailable and the device switches to a 2G/EDGE wireless network.
9 *See* SAC, ¶ 52 (conceding that Nexus One "was designed to operate both on the 2G network and
10 a third generation, or 3G, multiple access standard network"); ¶ 53 (conceding that Nexus One's
11 "phone and data operations" can "still be used" whenever "3G connectivity [is] unavailable").
12 Consequently, the Nexus One is entirely merchantable and fit for its ordinary purpose despite
13 Plaintiff's desire that it operate more "consistently" on a 3G wireless network as opposed to a
14 2G/EDGE wireless network. Indeed, courts repeatedly have rejected claims for breach of the
15 implied warranty of merchantability where – as here – they were premised on alleged problems
16 with products that were still operational as to the level of functionality protected by the doctrine
17 of implied warranty of merchantability. In *Birdsong*, for instance, the Ninth Circuit affirmed
18 dismissal of an implied warranty of merchantability claim where Apple's iPod could still function
19 for its ordinary purpose of "listening to music" despite the plaintiff's hearing-damage allegations
20 related to listening to iPod's music at higher levels. 590 F.3d at 958. Likewise, in *Tietsworth*, the
21 court dismissed implied warranty of merchantability claims based on allegations that washing
22 machines allegedly "stop in mid-cycle," and required users to restart them "sometimes more than
23 once." 2009 U.S. Dist. LEXIS 98532, at **36-37. Despite the significant inconvenience to users,
24 the claims failed as a matter of law because the plaintiffs failed to plead facts sufficient to show
25 that the machines were not fit for the ordinary purpose "of washing clothes." *Id.* Similarly here,
26 even Plaintiff's allegations confirm that the Nexus One is entirely merchantable and operational
27 as a smartphone in instances when the device switches from a 3G network to a 2G/EDGE
28 network when 3G coverage is unavailable.

1 Finally, Plaintiff's new allegations in the amended complaint regarding the three Nexus
2 One devices she has owned actually refute her claims, rather than support them. Plaintiff alleges
3 that her first two Nexus One devices were replaced because she was "unable to obtain phone
4 service or use any of the features" of the devices. SAC, ¶¶ 4-5. In other words, they were
5 replaced under warranty because they were inoperable on any wireless network, not because they
6 provided inconsistent connectivity to T-Mobile's 3G wireless network. Even assuming those
7 replaced devices were inoperable, that does not support the claims Plaintiff asserts, which are
8 based on the theory that all Nexus One devices are unmerchantable because they provide
9 "sporadic and inconsistent" 3G connectivity.¹³ *Id.*, at ¶ 55. Because Plaintiff admits that her
10 current Nexus One device does provide "phone and data service," *id.*, at ¶ 6, the Nexus One is
11 entirely merchantable and fit for its ordinary purpose despite Plaintiff's allegations.

12 **ii. Google's Disclaimer Of Any Implied Warranty Of**
13 **Merchantability Also Defeats The Claim.**

14 Plaintiff's merchantability claim also fails as a matter of law in light of Google's legally
15 enforceable disclaimers of any implied warranty of merchantability. *See* Exh. 1; RJN, Exh. 1 at
16 p. 4. Under settled law, merchants may lawfully disclaim the implied warranty of merchantability
17 so long as they do so in a conspicuous fashion and specifically mention merchantability. *See,*
18 *e.g.*, Cal. Comm. Code § 2316(2); *Inter-Mark USA, Inc., v. Intuit, Inc.*, 2008 U.S. Dist. LEXIS
19 18834, *21 (N.D. Cal., Feb. 27, 2008) (under section 2316(2), "an implied warranty of
20 merchantability may be excluded in a written document in which the disclaimer is conspicuous
21 and mentions merchantability"; dismissing implied warranty of merchantability claim where
22 plaintiff's software licensing agreement with defendant contained "a valid disclaimer of any
23 implied warranties"); *accord Long*, 2007 U.S. Dist. LEXIS 79262, at *16. Here, Google's
24 explicit disclaimer of any "IMPLIED WARRANTIES OF MERCHANTABILITY" is
25 conspicuously set forth in the Google Terms of Sale (*see* Exh. 1; RFJN, Exh. 1, at p. 4), and

26 ¹³ As Plaintiff's counsel has admitted on the record, the claim Plaintiff wishes to pursue on a
27 class-wide basis in this case is "not the phone won't operate at all" but rather "that the phone
28 vacillates between 2G and 3G" and thereby fails to provide "consistent" 3G connectivity. Nov.
1, 2010 Hg. Tr. at 22:13-24:5.

1 readily satisfies section 2316(2)'s requirements.

2 **iii. Plaintiff's Implied Warranty Claim Against HTC Also**
3 **Fails Because She Lacks Privity With HTC.**

4 In addition to the fatal defects set forth above, Plaintiff's implied warranty claim against
5 HTC fails because she purchased her Nexus One from Google, SAC, ¶¶ 2, 4, and therefore lacks
6 privity with HTC. "California courts have expressed a policy against holding manufacturers
7 liable to end-consumers under a theory of implied warranty where the parties are not in privity."
8 *In re NVIDIA GPU Litig.*, 2009 U.S. Dist. LEXIS 108500, at *36 (citing cases). Because Plaintiff
9 does not, and cannot, allege that she purchased her Nexus One from HTC, her implied warranty
10 claim against HTC also fails as a matter of law.

11 **e. Plaintiff's Federal Warranty Claim Under The Magnuson-**
12 **Moss Warranty Act Fails (Fifth Cause Of Action).**

13 Plaintiff's federal warranty claim under the Moss-Magnuson Warranty Act necessarily
14 fails and must be dismissed along with Plaintiff's defective state-law warranty claims. *See*
15 *Clemens v. DaimlerChrysler Corp.*, 534 F.3d 1017, 1022 (9th Cir. 2008) (plaintiff with no state-
16 law warranty claim has no federal MMWA claim); *accord*, Nov. 16, 2010 Order, at 16
17 ("Plaintiff's MMWA claim is not viable in the absence of any state law warranty claims because
18 the MMWA merely provides a federal cause of action for state law implied warranty claims.").

19 **3. Plaintiff's "Negligence" Claim Seeking Purely Economic Damages Is**
20 **Barred Under The Economic Loss Rule (Sixth Cause of Action).**

21 In her Sixth Cause of Action, Plaintiff tries to assert a "Negligence" claim against Google
22 and HTC by which she seeks recovery of only "economic loss" and "economic damages,"
23 without any allegation that the Nexus One caused her physical injury or damage to other property.
24 *See* SAC, ¶¶ 115-121. The claim fails as a matter of law under California's "economic loss rule,"
25 which precludes "negligence" claims where the claimed harm is purely economic and it is not
26 alleged that the product at issue caused personal injury or physical damage to other property.
27 *Seely v. White Motor Co.*, 63 Cal. 2d 9, 18 (1965); *Platte Anchor Bolt, Inc. v. IHI, Inc.*, 352 F.
28 Supp. 2d 1048, 1051 (N.D. Cal. 2004); *see also Aas v. Superior Court (William Lyon Co.)*, 24
Cal. 4th 627, 636 (2000) ("no recovery is allowed for economic loss alone" in any "actions for

1 negligence”). “Where a purchaser’s expectations in a sale are frustrated because the product he
2 bought is not working properly, his remedy is said to be in contract alone, for he has suffered only
3 ‘economic’ losses.” *Robinson Helicopter Co. v. Dana Corp.*, 34 Cal. 4th 979, 988-89 (2004)
4 (internal quotations and citations omitted). Because Plaintiff does not and cannot allege that the
5 Nexus One’s alleged failure to maintain “consistent” 3G connectivity caused personal injury or
6 physical damage to other property, the Sixth Cause of Action fails as a matter of law.

7 **4. Plaintiff’s “Unjust Enrichment” and “Declaratory Relief” Claims Are**
8 **Not Independently Viable Claims, And Must Be Dismissed (Ninth and**
9 **Tenth Causes of Action).**

10 Finally, Plaintiff’s Ninth and Tenth Causes of Action also must be dismissed because they
11 are not independently viable causes of action. Indeed, courts have repeatedly dismissed “unjust
12 enrichment” claims indistinguishable from Plaintiff’s Ninth Cause of Action because, under
13 California law, unjust enrichment is simply “not a cause of action.” *McBride v. Boughton*, 123
14 Cal. App. 4th 379, 387 (2004); *Jogani v. Superior Court*, 165 Cal. App. 4th 901, 911 (2008)
15 (affirming dismissal of unjust enrichment claim); *In re NVIDIA GPU Litig.*, 2009 U.S. Dist.
16 LEXIS 108500, at *38 (dismissing unjust enrichment claim with prejudice because it is not
17 cognizable under California law); *see also Baggett v. Hewlett-Packard Co.*, 582 F. Supp. 2d
18 1261, 1270-71 (N.D. Cal. 2007) (dismissing unjust enrichment claim because it added “nothing”
19 to plaintiff’s available relief under substantive claims).¹⁴

20 Where a declaratory relief claim “is entirely commensurate with the relief sought through
21 [the] other causes of action,” it is properly dismissed as “duplicative and unnecessary.”
22 *Mangindin*, 637 F. Supp. 2d at 707-08; *Carramerica Realty Corp. v. NVIDIA Corp.*, 2006 U.S.
23 Dist. LEXIS 75399, *14 (N.D. Cal. Sept. 29, 2006) (dismissing declaratory relief claim that was
24 “wholly derivative” of substantive claims asserted in complaint). Because Plaintiff’s declaratory
25 relief claim is wholly derivative and duplicative of her other claims, it should be dismissed.

26 ¹⁴ Moreover, another reason this claim fails is that Plaintiff pleads the existence of “agreements”
27 with Google and HTC, SAC, ¶ 100, and California law is clear that an unjust enrichment claim
28 “will not lie” where there is an enforceable agreement between the parties. *Paracor Fin., Inc. v.*
GE Capital Corp., 96 F.3d 1151, 1167 (9th Cir. 1996).

1 **5. Consistent With This Court’s iPhone Ruling, All Of Plaintiff’s State-**
2 **Law Claims Are Preempted Under 47 U.S.C. § 332(c)(3).**

3 Finally, Plaintiff asserts in her Second Amended Complaint the same core allegations and
4 all of the same claims that the Court held to be preempted under 47 U.S.C § 332(c)(3) in *In re*
5 *Apple iPhone 3G Prods. Liab.*, No. 09-2045, slip op. at 9, 14 (N.D. Cal., Apr. 2, 2010) (claims
6 against Apple under UCL, FAL, CLRA, breach of warranty, negligence and fraud dismissed as
7 preempted attacks on 3G “market entry” and “rates” charged). Because 3G is not even in the
8 Nexus One’s name – unlike the “iPhone 3G” – express FCA preemption is even more plainly
9 applicable here than in *iPhone*. Moreover, Plaintiff’s continued inability to plead with
10 particularity any *misrepresentation* by Google and HTC regarding 3G connectivity, let alone
11 promising “consistent” 3G connectivity, confirms that this case is far more like the preempted
12 infrastructure and market entry claims in *iPhone* and *Bastien v. AT&T Wireless Servs., Inc.*, 205
13 F.3d 983, 989-90 (7th Cir. 2000), and entirely unlike the true misrepresentation claims pled with
14 Rule 9(b) particularity that escaped preemption in *Shroyer v. New Cingular Wireless Servs., Inc.*,
15 622 F.3d 1035, 1039-42 (9th Cir. 2010), which did not even involve the “market entry” prong of
16 FCA preemption. *Id.* at 1040 (“*Bastien* dealt with market entry, which the states are expressly
17 excluded from regulating by § 332,” but Shroyer’s non-preempted claim based on false promises
18 “does not”). Hence, while Plaintiff’s state-law claims fail for multiple independent reasons, they
19 are all also preempted under this Court’s own section 332(c)(3) reasoning.

20 **B. Plaintiff’s “Customer Support” Allegations Do Not Support Any Legally**
21 **Viable Claim For Relief.**

22 Plaintiff’s Second Amended Complaint also reprises her criticisms about Google and
23 HTC’s allegedly inadequate “customer service,” *see, e.g.*, SAC ¶¶ 4, 8, 13, 60, 62, 78, 84, 102,
24 118, but these allegations are legally immaterial and cannot support any viable claim for relief.
25 Indeed, Plaintiff’s conclusory allegations that Google and HTC made “misrepresentations” about
26 “customer service” cannot support any claim because – like Plaintiff’s other misrepresentation
27 allegations – they are not pled with Rule 9(b) particularity. *See also* p. 12, *supra*. Apart from her
28 unsupported misrepresentation theory, Plaintiff has no authority for any contention that Google
and HTC violated any conceivable *legal duty* owed to her in relation to their allegedly inadequate

1 customer service. *See also First Interstate Bank of Arizona, N.A. v. Murphy, Weir, & Butler*, 210
2 F.3d 983, 986 (9th Cir. 2000) (existence of a legal duty is a pure question of law for the Court).¹⁵
3 Nor has Plaintiff alleged facts showing any breach by Google and HTC of any customer-service
4 duty. Indeed, Plaintiff can cite no authority for the proposition that allegedly having to wait a few
5 days for an email response from a product vendor, *e.g.*, SAC, ¶¶ 4, 8, 60, 78, 84, violates
6 California law and subjects the vendor to legal liability for inadequate customer service. Finally,
7 Plaintiff alleges no facts showing that any supposed breach of any “customer support” duty by
8 Google and HTC actually caused her to suffer legally cognizable injury and damage. Any alleged
9 inconvenience and “taxing mental exertion” occasioned by her customer service experience,
10 SAC, ¶ 8 – while regrettable – do not constitute compensable injury on any of her claims as a
11 matter of law.¹⁶ Thus, Plaintiff’s “customer service” complaints cannot support any viable legal
12 claim.

13 **C. Plaintiff’s Claims This Time Should Be Dismissed Without Leave To Amend.**

14 The Court granted leave to amend to see if Plaintiff’s counsel could fix the fundamental
15 problems in her misrepresentation and warranty claims that led the Court to dismiss her First
16 Amended Complaint. Plaintiff cannot cure those defects because they are incurable. Instead of
17 fixing the specific problems identified by the Court, Plaintiff in the Second Amended Complaint
18 only compounded the problems by asserting additional claims that suffer the same fatal flaws as
19 before, or new claims that are patently without merit under settled law. Accordingly, Plaintiff has
20 confirmed that she cannot allege facts sufficient to support any claims for relief, and hence further
21 leave to amend would be futile. *See Cook, Perkiss & Liehe, Inc. v. Northern Cal. Collection*
22 *Servs.*, 911 F.2d 242, 247 (9th Cir. 1990).

23 ¹⁵ Plaintiff does not allege facts supporting the existence of any legal duty to provide “customer
24 support,” much less specify precisely what she thinks that hypothetical duty entails. Moreover,
25 Plaintiff disregards that customer service, including any 1-800 “helpline,” is offered by some only
as a courtesy and not because it is mandated to satisfy any judicially enforceable “legal duty.”

26 ¹⁶ Under California law, emotional distress and inconvenience is not compensable in breach of
27 warranty, contract, and even tort actions involving only economic loss to the plaintiff and not
28 physical injury, *see Kwan v. Mercedes-Benz of North Am., Inc.*, 23 Cal. App. 4th 174, 187-92
(1994) (citing cases); *Gravillis v. Coldwell Banker Residential Brokerage Co.*, 143 Cal. App. 4th
761, 777 (2006) (citing cases); and clearly no emotional distress “damages” are recoverable under
the UCL or FAL, *Korea Supply Co. v. Lockheed Martin Corp.*, 29 Cal.4th 1134, 1144 (2003).

1 **V. CONCLUSION**

2 For the foregoing reasons, Google and HTC's motion to dismiss Plaintiff Mary
3 McKinney's Second Amended Complaint should be granted without leave to amend.

4 Dated: February 22, 2011,

Respectfully submitted,

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CERTIFICATION

I, Matthew L. Larrabee, am the ECF User whose identification and password are being used to file this motion. In compliance with General Order 45.X.B., I hereby attest that Steven B. Weisburd and Rosemarie T. Ring have concurred in this filing.