

18 out of the refinancing of their home mortgage and the subsequent non-judicial foreclosure sale 19 of the subject property. In essence, plaintiffs say that they were led to believe they were 20 obtaining a fixed rate loan, but actually got an adjustable rate mortgage they could not afford. 21 According to their complaint, plaintiffs contacted defendant Wachovia about obtaining a loan 22 modification and "were advised by Wachovia's agents to stop making their payments because 23 they qualified for the [sic] 'Wachovia's Assistance Program' which subsequently would lead to 24 the approval of a loan modification." (First Amended Complaint ¶ 14). Plaintiffs say that, 25 based on that advice, they stopped making their mortgage payments, but that Wachovia 26 nonetheless foreclosed on the property and sold it without contacting them about a loan 27 modification. (<u>Id.</u> ¶¶ 15-16).

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The Sharmas filed suit in Santa Clara County Superior Court, asserting four state law

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claims for relief: (1) breach of the duty of good faith and fair dealing; (2) unfair business practices (Cal. Bus. & Prof. Code § 17200); (3) misrepresentation and fraud; and (4) unjust enrichment. Wachovia removed the matter here, asserting diversity jurisdiction.

After Wachovia moved to dismiss the complaint, plaintiffs filed a First Amended Complaint (FAC), the current operative pleading. The FAC asserts the following five claims for relief: (1) breach of the duty of good faith and fair dealing; (2) promissory estoppel; (3) unfair business dealings (Cal. Bus. & Prof. Code §§ 17200) (4) fraudulent business practices (Cal. Bus. & Prof. Code § 17500); and (5) unjust enrichment. Plaintiffs seek actual and punitive damages, as well as disgorgement of all funds they claim defendant obtained unlawfully.

Pursuant to Fed. R. Civ. P. 12(b)(6), Wachovia moves to dismiss the FAC, arguing that the amended pleading fails to state a claim for relief. Wachovia also moves to strike portions of the pleading pursuant to Fed. R. Civ. P. 12(f). Plaintiffs oppose the motions. All parties have expressly consented that all proceedings in this matter may be heard and finally adjudicated by the undersigned. 28 U.S.C. § 636(c); FED. R. CIV. P. 73. Wachovia's motions were deemed appropriate for determination without oral argument. Civ. L.R. 7-1(b). Upon consideration of the moving and responding papers, this court grants the motion to dismiss and denies as moot the motion to strike.

LEGAL STANDARD

20 A motion to dismiss for failure to state a claim pursuant to Fed. R. Civ. P. 12(b)(6) tests 21 the legal sufficiency of the claims in the complaint. "Dismissal can be based on the lack of a 22 cognizable legal theory or the absence of sufficient facts alleged under a cognizable legal 23 theory." Balistreri v. Pacifica Police Dep't, 901 F.2d 696, 699 (9th Cir. 1990). In such a 24 motion, all material allegations in the complaint must be taken as true and construed in the light 25 most favorable to the claimant. See id. at 699. However, "[t]hreadbare recitals of the elements 26 of a cause of action, supported by mere conclusory statements, do not suffice." Ashcroft v. 27 Iqbal, 129 S. Ct. 1937, 1949 (2009). Morever, "the court is not required to accept legal 28 conclusions cast in the form of factual allegations if those conclusions cannot reasonably be

drawn from the facts alleged." <u>Clegg v. Cult Awareness Network</u>, 18 F.3d 752, 754-55 (9th Cir. 1994). Documents which properly are the subject of judicial notice may be considered along with the complaint when deciding a Fed. R. Civ. P. 12(b)(6) motion for failure to state a claim for relief. <u>See MGIC Indem. Corp. v. Weisman</u>, 803 F.2d 500, 504 (9th Cir. 1986).

Federal Rule of Civil Procedure 8(a)(2) requires only "a short and plain statement of the claim showing that the pleader is entitled to relief." This means that the "[f]actual allegations must be enough to raise a right to relief above the speculative level." <u>Bell Atlantic Corp. v.</u> <u>Twombly</u>, 550 U.S. 544, 555, 127 S.Ct. 1955, 167 L.Ed.2d 929 (2007) (citations omitted). <u>See also Iqbal</u>, 129 S. Ct. at 1950 ("[O]nly a complaint that states a plausible claim for relief survives a motion to dismiss."). However, a complaint attacked by a Rule 12(b)(6) motion to dismiss does not need detailed factual allegations and "heightened fact pleading of specifics" is not required to survive a motion to dismiss. <u>Bell Atlantic Corp.</u>, 550 U.S. at 570. Rather, the complaint need only give "enough facts to state a claim to relief that is plausible on its face." <u>Id.</u>

While leave to amend generally is granted liberally, the court has discretion to dismiss a
claim without leave to amend if amendment would be futile. <u>Rivera v. BAC Home Loans</u>
<u>Servicing, L.P.</u>, 756 F. Supp.2d 1193, 1997 (N.D. Cal. 2010) (citing <u>Dumas v. Kipp</u>, 90 F.3d
386, 393 (9th Cir. 1996)).

DISCUSSION

20 A. <u>Request for Judicial Notice</u>

Wachovia requests judicial notice of several categories of documents: (1) records reflecting official acts or records pertaining to defendant's status as a federally chartered bank; (2) the loan agreement and public records pertaining to the subject real property; and (3) correspondence between Wachovia and plaintiffs. Plaintiffs have not objected to Wachovia's request for judicial notice. The court finds that the first two categories of documents are appropriate matters for judicial notice and grants defendant's request. FED. R. EVID. 201. As for the third category, the correspondence between the parties, those documents are not appended to the FAC. Nor does the FAC extensively or specifically refer to those documents.

Moreover, to the extent Wachovia appears to seek findings as to the import of those letters or 1 2 their contents—e.g., that the letters comprise the sum total of all communications between the 3 parties as to the loan in question, or that they foreclose any possible claim for relief—the court 4 finds such rulings to be inappropriate at this stage of the litigation. Wachovia's request for 5 judicial notice as to those letters therefore is denied. 6 B. Home Owners' Loan Act (HOLA) Preemption 7 Plaintiffs do not dispute that Wachovia (successor to World Savings Bank and now part 8 of Wells Fargo Bank, N.A.) was a federal savings bank regulated by the Office of Thrift 9 Supervision (OTS) under HOLA, 12 U.S.C. § 1461, et seq. Defendant argues that HOLA 10 therefore preempts all of plaintiffs' claims. The Ninth Circuit has "described HOLA and its 11 following agency regulations as a 'radical and comprehensive response to the inadequacies of 12 the existing state system,' and 'so pervasive as to leave no room for state regulatory control." Silvas v. E*Trade Mortgage Corp., 514 F.3d 1001, 1004-05 (9th Cir. 2008) (quoting 13 14 Conference of Fed. Sav. & Loan Ass'ns v. Stein, 604 F.2d 1256, 1257, 1260 (9th Cir. 1979)). 15 The net effect is that HOLA, through the OTS, preempts the field of lending regulation of 16 federal savings associations. Id. at 1004. 17 "As the principal regulator for federal savings associations, OTS promulgated a preemption regulation in 12 C.F.R. § 560.2." Id. at 1005. Section 560.2(b) lists types of state 18 19 laws that are preempted, including those concerning: 20 (4) The terms of credit, including amortization of loans and the deferral and capitalization of interest and adjustments to the interest rate, 21 balance, payments due, or term to maturity of the loan, including the circumstances under which a loan may be called due and payable upon 22 the passage of time or a specified event external to the loan; 23 Loan-related fees, including without limitation, initial charges, late (5) charges, prepayment penalties, servicing fees, and overlimit fees; 24 * * * * * 25 (9)Disclosure and advertising, including laws requiring specific statements, information, or other content to be included in credit 26 application forms, credit solicitations, billing statements, credit 27 contracts, or other credit-related documents and laws requiring creditors to supply copies of credit reports to borrowers or applicants; 28 and

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Processing, origination, servicing, sale or purchase of, or investment or (10)participation in, mortgages.

12 C.F.R. § 560.2(b). Section 560.2(c) provides that certain types of state law—including contract, tort, and real property law—are not preempted "to the extent that they only incidentally affect the lending operations of Federal savings associations" or are otherwise consistent with section 560.2(a). Id. § 560.2(c).

In assessing whether a state law is preempted, the court must first "determine whether the type of law in question is listed in [section 560.2] paragraph (b)." Silvas, 514 F.3d at 1005 (quoting OTS, Final Rule, 61 Fed. Reg. 50951, 50966-67 (Sept. 30, 1996)). If it is, analysis 10 ends and the law is preempted. Id. Here, the court focuses "not on the nature of the cause of action allegedly preempted, but rather on the 'functional effect upon lending operations of maintaining the cause of action." Chang v. Wachovia Mortgage, FSB, No. C11-01951SC, 12 2011 WL 2940717 *4 (N.D. Cal., July 21, 2011) (quoting Naulty v. GreenPoint Mortgage 13 Funding, Inc., No. 09-01542, 2009 WL 2870620 at *4 (N.D. Cal., Sept. 3, 2009)); see also DeLeon v. Wells Fargo Bank, N.A., No. C10-01390LHK, 2011 WL 311376 * 4 (N.D. Cal., Jan. 16 28, 2011) (same).

17 If the law is not covered by section 560.2(b), then "the next question is whether the law 18 affects lending." Silvas, 514 F.3d at 1005 (quoting OTS, Final Rule, 61 Fed. Reg. 50951, 19 50966-67 (Sept. 30, 1996)). If so, then "the presumption arises that the law is preempted." Id. 20 "This presumption can be reversed only if the law can clearly be shown to fit within the 21 confines of paragraph (c). For these purposes, paragraph (c) is intended to be interpreted 22 narrowly. Any doubt should be resolved in favor of preemption." Id.

23 A number of courts in this district have concluded that claims of fraud and 24 misrepresentation are preempted if they are based on allegations "related to inadequate 25 disclosure of fees, interest rates or other loan terms, [] or inadequate notice of various rights and procedures during the foreclosure process." Ahmed v. Wells Fargo Bank & Co., C11-00436SI, 26 27 2011 WL 1751415 *4 (N.D. Cal., May 9, 2011) (quoting DeLeon, 2011 WL 311376 at *6); see 28 also Wornum v. Aurora Loan Services, Inc., No. C11-02189JCS, 2011 WL 3516055, * 6 (N.D.

Cal., Aug. 11, 2011) (citing cases). "On the other hand, when a claim is based on the general duty not to misrepresent material facts, and when application of a state law does not regulate 3 lending activity, district courts have found that the claims are not preempted by HOLA." 4 Wornum, 2011 WL 3516055 at * 6 (citing cases). This is so because "[t]he only 'requirement' these claims impose on lending institutions is that they be held responsible for the statements they make to their borrowers." Chang, 2011 WL 2940717 at *5. "If these causes of action 6 were preempted, federal savings associations would be free to lie to their customers with 8 impunity." Id.

9 The court concludes that plaintiffs' claims are preempted to the extent that they are 10 based on allegations that defendant failed to use proper care in communicating with plaintiffs, 11 did not adequately disclose interest rates and other loan terms, or failed to provide adequate notice of various rights and procedures during the foreclosure process.¹ The court does not 12 13 foreclose the possibility that plaintiffs might also be attempting to base these claims on some 14 affirmative misrepresentation as to the terms or nature of the subject loan, in which case the 15 claims might not be preempted. See Biggins v. Wells Fargo & Co., 266 F.R.D. 399, 417 (N.D. 16 Cal. 2009) (distinguishing between inadequate disclosures and affirmative misrepresentations). 17 Even so, and for the reasons stated below, the court finds that the FAC does not plead sufficient 18 facts to establish a claim for relief.

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Individual Claims for Relief

1. Breach of the Implied Covenant of Good Faith and Fair Dealing

To the extent plaintiffs base this claim on some alleged affirmative misrepresentation by 21 22 defendant (see, e.g., FAC ¶ 30), it may not be preempted. The claim, however, is not 23 sufficiently pled. Here, plaintiffs say that Wachovia violated the implied covenant of good faith 24 and fair dealing by failing to provide them with a fixed rate refinance loan. However, they 25 conclusorily allege that Wachovia lured them into a detrimental refinance loan, without

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The court does not reach defendant's related argument as to the separation of powers doctrine. However, to the extent Wachovia contends that plaintiffs can never seek 28 redress for any express deception or affirmative misrepresentations that allegedly occurred in connection with the subject loan, that argument is rejected for the reasons stated above.

2 covenant, much less defendant's alleged breach of any contractual obligation, or the specific 3 conduct that frustrated plaintiffs' rights to benefit from any such contract. Indeed, the 4 allegations pertain to conduct that occurred prior to the signing of the subject loan agreement. 5 "[T]he implied convenant is a supplement to an existing contract, and thus it does not require 6 parties to negotiate in good faith prior to any agreement." See Biggins, 266 F.R.D. at 410 7 (dismissing a claim based on allegations pertaining to conduct that occurred during the 8 negotiation of the subject loan). 9 To the extent this claim is grounded in tort based on the existence of an alleged fiduciary 10

relationship with defendant (FAC ¶ 22), it also fails. "[A]s a general rule, a financial institution
owes no duty of care to a borrower when the institution's involvement in the loan transaction
does not exceed the scope of its conventional role as a mere lender of money." <u>Nymark v.</u>
<u>Heart Fed. Savings & Loan Ass'n</u>, 231 Cal. App.3d 1089, 1095, 283 Cal. Rptr. 53 (1991); <u>see</u>
<u>also Biggins</u>, 266 F.R.D. at 410 (same). The FAC does not allege sufficient facts that would
support the existence of a fiduciary duty here. This claim is dismissed.

sufficient supporting facts or details as to the terms of any contract giving rise to the implied

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2. <u>Promissory Estoppel</u>

17 To the extent this claim appears to be premised upon alleged affirmative 18 misrepresentations made by defendant, and reportedly relied upon by plaintiffs, the court 19 concludes that HOLA preemption does not apply. Nevertheless, the court agrees that, as 20 currently pled, the claim does not survive dismissal. A claim for promissory estoppel requires: 21 "(1) a promise that is clear and unambiguous in its terms; (2) reliance by the party to whom the 22 promise is made; (3) the reliance must be reasonable and foreseeable; and (4) the party asserting 23 the estoppel must be injured by his or her reliance." <u>Boon Rawd Trading Int'l Co., Ltd. v.</u> 24 Paleewong Trading Co., Inc., 688 F. Supp.2d 940, 953 (N.D. Cal. 2010) (citing Ecology, Inc. v. 25 State of California, 129 Cal. App.4th 887, 901-902, 904, 28 Cal. Rptr.3d 894 (2005)). "The 26 purpose of this doctrine is to make a promise that lacks consideration (in the usual sense of 27 something bargained for and given in exchange) binding under certain circumstances." Id. 28 (citing Youngman v. Nevada Irrigation Dist., 70 Cal.2d 240, 249, 74 Cal. Rptr. 398, 449 P.2d

462 (1969)). In essence, the Sharmas claim that if Wachovia honored its alleged promise to 1 2 modify their loan, they would not have lost their home to foreclosure.² More facts are needed to 3 establish a claim for relief. Missing from the FAC, for example, are allegations that Wachovia 4 promised not to foreclose on the subject property while plaintiffs' qualification for a loan 5 modification was assessed. Viewing the FAC as a whole and in a light favorable to plaintiffs, it 6 is not reasonable to infer that foreclosure was not a possibility, notwithstanding defendant's 7 alleged promise to provide a modification. See, e.g., Sato v. Wachovia Mortgage, No. C11-8 00810EJD, 2011 WL 2784567 at *10 (N.D. Cal., July 13, 2011) (dismissing a promissory 9 estoppel claim where plaintiff simply alleged that she was promised a loan modification). <u>Cf.</u> 10 Chang, 2011 WL 2940717 at *5 (concluding that plaintiff stated a claim for promissory 11 estoppel where defendant allegedly promised not to foreclose on plaintiff's home during loan 12 modification negotiations). This claim is dismissed.

California's Unfair Competition Law (UCL), Bus. & Prof. Code § 17200 13 3. "The UCL prohibits any 'unlawful, unfair or fraudulent business practices." Zepeda v. 14 15 PayPal, Inc., — F.Supp.2d —, 2011 WL 570231 *5 (N.D. Cal., Feb. 15, 2011) (quoting Cal. 16 Bus. & Prof. Code § 17200)). The FAC's allegations suggest that the Sharmas' claim is 17 grounded in fraud based upon affirmative misrepresentations made by defendants. As such, it 18 may not be preempted. But, in order to survive dismissal, plaintiffs must satisfy the heightened 19 pleading requirements of Fed. R. Civ. P. 9(b). See Kearns v. Ford Motor Co., 567 F.3d 1120, 20 1125 (9th Cir. 2009) (citing Vess v. Ciba-Geigy Corp., 317 F.3d 1097, 1102-05 (9th Cir. 21 2003)). The FAC alleges that defendant "advised Plaintiffs that they were obtaining a loan, 22 through refinance, with a fixed rate and fixed monthly payments when in fact this is misleading because the subject transaction would cause foreseeable harm to Plaintiffs." (FAC ¶ 51). To 23 24 the extent plaintiffs are seeking to hold defendant liable for affirmative misstatements or 25 misrepresentations as to the subject loan, more details are required as to "the who, what, when, 26

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² In their opposition, plaintiffs now assert that the alleged promise was that defendant would give them a fixed rate loan. (See Opp. at 7). Suffice to say that no such allegation appears in the FAC.

where and how of the misconduct alleged" in order to survive dismissal. <u>Zepeda</u>, — F.Supp.2d
 —, 2011 WL 570231 at *6. This claim is dismissed.

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California's False Advertising Law (FAL), Cal. Bus. & Prof. Code § 17500

The FAL essentially prohibits the public dissemination of false or misleading statements and was designed to protect the public from false advertising. To state a cause of action under § 17500, "the plaintiff must demonstrate that 'members of the public are likely to be deceived."" <u>Rosal v. First Fed. Bank of Cal.</u>, 671 F.Supp.2d 1111, 1134 (N.D. Cal. 2009) (quoting <u>Wayne v.</u> <u>Staples, Inc.</u>, 135 Cal.App.4th 466, 484, 37 Cal.Rptr.3d 544 (2006)) (quotation marks omitted). Here, plaintiffs merely repeat conclusory allegations that defendant misled them during loan negotiations about the true nature of their loan. This claim is dismissed.

5. <u>Unjust Enrichment</u>

12 "Courts in this state and district diverge on whether unjust enrichment functions as an 13 independent claim or is instead an effect that must be tethered to a distinct legal theory to 14 warrant relief." Davenport v. Litton Loan Servicing, L.P., 725 F. Supp.2d 862, 885 (N.D. Cal. 15 2010). "Under both views, the effect of unjust enrichment is remedied with some form of 16 restitution." Id. Notably, the Sharmas do not make any argument in opposition to defendant's 17 motion to dismiss this claim. As discussed above, to the extent plaintiffs seek relief for 18 defendant's alleged failure to make certain disclosures or to provide adequate notice pertaining 19 to the loan terms or the foreclosure process, their claim for unjust enrichment is preempted. 20 Because the court concludes that none of plaintiffs' other claims survive dismissal, their request 21 for restitution based on alleged resulting unjust enrichment must be dismissed in any event.

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ORDER

Based on the foregoing, defendant's motion to dismiss is granted and their motion to
strike is denied as moot. Plaintiffs will be given leave to amend. If plaintiffs choose to amend
their complaint, their amended pleading shall be filed within 14 days from the date of this order.

SO ORDERED.

27 Dated: August 26, 2011

R.D HOW UNITED STATES MAGISTRATE JUDGE

| Jnited States District Court | For the Northern District of California |
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