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IN THE UNITED STATES DISTRICT COURT  
FOR THE NORTHERN DISTRICT OF CALIFORNIA  
SAN JOSE DIVISION

BETSALEL WILLIAMSON, individually  
and on behalf of all others similarly situated,

CASE NO. 5:11-cv-00377 EJD

**ORDER GRANTING DEFENDANT'S  
MOTION TO DISMISS**

Plaintiff(s),

v.

APPLE, INC.,

[Docket Item No(s). 25]

Defendant(s).

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Defendant Apple, Inc. (“Apple”) presently moves for an order dismissing the First Amended Class Action Complaint (“FAC”) filed by Plaintiff Betsalel Williamson (“Plaintiff”). See Docket Item No. 25. Apple’s motion will be granted for the reasons stated below.

**I. FACTUAL BACKGROUND**

**A. The Product**

Among other products, Apple designs, manufactures and markets smartphones. See FAC, Docket Item No. 18, at ¶¶ 5, 6. On June 7, 2010, Apple introduced a new product in its iPhone smartphone line, the iPhone 4, at the World Wide Developers Conference (“WWDC”) in San Francisco. See id., at ¶¶ 7, 8. The iPhone 4 is 3.5 inches long, weighs 4.8 ounces, and is encased in aluminosilicate glass. See id., at ¶ 8. The glass feature of the iPhone 4 differed from its predecessor versions, which had back panels made of aluminum and plastic. See id., at ¶ 7.

Apple made available on its website a video of the iPhone 4's introduction. See id., at ¶ 8.

1 The FAC alleges that during this introduction, Steve Jobs (“Jobs”), the former CEO of Apple, made  
2 a number of statements describing the iPhone 4:

- 3 • Jobs says it is “beyond a doubt this is one of the most beautiful and precise things  
4 we’ve ever made.”
- 5 • Jobs goes on to state that the “precision of which this is made is beyond any  
6 consumer product we’ve ever seen.”
- 7 • Jobs “called attention” to the glass paneling on the iPhone 4, stating that Apple  
8 utilized glass on the “front and back for optical quality and scratch resistance.”

9 The FAC also alleges that Jonathan Ive, Apple’s Senior Vice President of Industrial Design,  
10 referred to the iPhone 4's glass housing as “comparable in strength to sapphire crystal” and 30 times  
11 harder than plastic at the WWDC. See id., at ¶ 9. A video demonstration of the glass’ strength,  
12 where a portion of the glass used on the iPhone 4 was bent to show that it can withstand bending of  
13 up to 30 degrees without cracking or breaking, was also included on Apple’s website and widely  
14 reported by the media. See id.

15 According to the FAC, Apple has used the strength of the iPhone 4's glass housing as a  
16 marketing point. See id., at ¶ 10. Apple has described the glass as “the same type of glass used in  
17 the windshields of helicopters and high-speed trains.” See id. Apple also markets the glass as “20  
18 times stiffer and 30 times harder than plastic . . . ultradurable and more scratch resistant than ever.”  
19 See id. Apple produced commercials available on national television and its own website showing  
20 the iPhone 4 being used without a protective cover. See id., at ¶ 11.

## 21 **2. The Alleged Defect**

22 The FAC alleges that within the first week of its release for sale, consumers and technology  
23 critics began to comment that the iPhone 4's glass housing was quickly scarred and broken by  
24 normal, foreseeable use despite Apple’s representations that the glass was ultradurable. See id., at  
25 ¶¶ 14-17. A third-party phone insurer released a study finding that the glass housing on the iPhone 4  
26 breaks at rate 82% higher than those reported for a prior version of the iPhone. See id., at ¶ 26.  
27 Broken or shattered glass renders the iPhone 4 useless. See id., at ¶ 19.

28 Consumers who purchased the iPhone 4 were charged \$199 to replace the product if the glass

1 housing was broken or \$29 to replace a cracked glass panel. See id., at ¶ 33. Plaintiff contends  
2 these charges are a breach of the warranty Apple issues with the iPhone 4. See id., at ¶ 40.

3 **3. The Plaintiff in this Case**

4 Plaintiff purchased an iPhone 4 on October 26, 2010, for \$319.93, after viewing various  
5 marketing materials describing the strength and durability of the device, including those attributed to  
6 Jobs as described above. See id., at ¶ 4. These marketing materials influenced Plaintiff’s decision to  
7 purchase the iPhone 4. See id.

8 Approximately two days after purchasing his iPhone 4, Plaintiff’s device fell from the arm of  
9 a chair which resulted in spider cracks across the back glass panel. See id. Plaintiff was required to  
10 pay \$29 for a replacement panel. See id.

11 Plaintiff alleges he would not have purchased the iPhone 4 if he knew that the glass housing  
12 on the phone was more susceptible to cracking during normal and foreseeable usage than earlier  
13 iPhone versions. See id. He now seeks to represent a class of consumers who purchased an iPhone  
14 4 in the United States.

15 **II. LEGAL STANDARD**

16 The legal standard governing Apple’s motion is well-established and involves three common  
17 rules of procedure. The first is Federal Rule of Civil Procedure 8(a), which requires a plaintiff to  
18 plead each claim with sufficient specificity to “give the defendant fair notice of what the . . . claim is  
19 and the grounds upon which it rests.” Bell Atlantic Com. v. Twombly, 550 U.S. 544, (2007)  
20 (internal quotations omitted). Rule 8 works in tandem with the next applicable rule, Federal Rule of  
21 Civil Procedure 12(b)(6). A complaint which falls short of the Rule 8(a) standard may be dismissed  
22 if it fails to state a claim upon which relief can be granted. Fed. R. Civ. P. 12(b)(6). “Dismissal  
23 under Rule 12(b)(6) is appropriate only where the complaint lacks a cognizable legal theory or  
24 sufficient facts to support a cognizable legal theory.” Mendiondo v. Centinela Hosp. Med. Ctr., 521  
25 F.3d 1097, 1104 (9th Cir. 2008). The factual allegations “must be enough to raise a right to relief  
26 above the speculative level” such that the claim “is plausible on its face.” Twombly, 550 U.S. at  
27 556-57.

28 The third relevant rule requires more detailed allegations for causes of action based in fraud.

1 “In alleging fraud or mistake, a party must state with particularity the circumstances constituting  
2 fraud or mistake.” Fed. R. Civ. Proc. 9(b). These allegations must be “specific enough to give  
3 defendants notice of the particular misconduct which is alleged to constitute the fraud charged so  
4 that they can defend against the charge and not just deny that they have done anything wrong.”  
5 Semegen v. Weidner, 780 F.2d 727, 731 (9th Cir. 1985). To that end, the allegations must contain  
6 “an account of the time, place, and specific content of the false representations as well as the  
7 identities of the parties to the misrepresentations.” Swartz v. KPMG LLP, 476 F.3d 756, 764 (9th  
8 Cir. 2007). In other words, claims of fraudulent conduct must generally contain more specific facts  
9 than is necessary to support other causes of action.

10 Mechanically speaking, the court generally “may not consider any material beyond the  
11 pleadings” when deciding whether to grant a motion to dismiss. Hal Roach Studios, Inc. v. Richard  
12 Feiner & Co., 896 F.2d 1542, 1555 n. 19 (9th Cir. 1990). The court must generally accept as true all  
13 “well-pleaded factual allegations.” Ashcroft v. Iqbal, 556 U.S. 662, 129 S. Ct. 1937, 1950 (2009).  
14 The court must also construe the alleged facts in the light most favorable to the plaintiff. Love v.  
15 United States, 915 F.2d 1242, 1245 (9th Cir. 1988). There are notable exceptions to these  
16 guidelines, however. The court may consider material submitted as part of the complaint or relied  
17 upon in the complaint, and may also consider material subject to judicial notice. See Lee v. City of  
18 Los Angeles, 250 F.3d 668, 688-69 (9th Cir. 2001).<sup>1</sup> In addition, “courts are not bound to accept as  
19 true a legal conclusion couched as a factual allegation.” Twombly, 550 U.S. at 555.

### 20 III. DISCUSSION

21 The FAC contains seven causes of action: (1) breach of express warranty in violation of  
22 California Commercial Code § 2313; (2) breach of implied warranty in violation of California  
23 Commercial Code § 2314; (3) violation of the Magnuson-Moss Warranty Act, 15 U.S.C. § 2301 *et*.  
24 *seq.*; (4) violation of the Consumers Legal Remedies Act (“CLRA”), California Business and  
25 Professions Code § 1750 *et. seq.*; (5) violation of California’s False Advertising Law (“FAL”),  
26 California Business and Professions Code § 17500; (5) violation of California’s Unfair Competition

27 \_\_\_\_\_  
28 <sup>1</sup> Plaintiff’s Request for Judicial Notice (Docket Item No. 27) is DENIED as the court finds  
the information contained therein irrelevant to this determination.

1 Law (“UCL”), California Business and Professions Code § 17200, and (6) common law unjust  
2 enrichment. The court addresses each of cause of action in turn, beginning with the CLRA.

3 **A. CLRA**

4 The CLRA makes unlawful “unfair methods of competition and unfair or deceptive acts or  
5 practices.” Cal. Civ. Code § 1770(a); In re Actimmune Marketing Litig., 2009 U.S. Dist. LEXIS  
6 103408, at \*47, 2009 WL 3740648 (N.D. Cal. Nov. 6, 2009). In particular, the CLRA prohibits a  
7 person from “[r]epresenting that goods or services have sponsorship, approval, characteristics,  
8 ingredients, uses, benefits, or quantities which they do not have,” “[r]epresenting that goods or  
9 services are of a particular standard, quality, or grade . . . if they are of another,” or “[a]dvertising  
10 goods or services with intent not to sell them as advertised.” Cal. Civ. Code §§ 1770(a)(5), (a)(7),  
11 (a)(9). “The CLRA is interpreted liberally ‘to promote its underlying purposes, which are to protect  
12 consumers against unfair and deceptive business practices and to provide efficient and economical  
13 procedures to secure such protection.’” Buckland v. Threshold Enters., Ltd., 155 Cal. App. 4th 798,  
14 809 (2007), overruled on other grounds by Kwikset Corp. v. Super. Ct., 51 Cal. 4th 310 (2011)  
15 (quoting Cal. Civ. Code § 1760).

16 Conduct that is “likely to mislead a reasonable consumer” violates the CLRA. Keegan v.  
17 Am. Honda Motor Co., Inc., 2012 U.S. Dist. LEXIS 3007, at \*938, 2012 WL 75443 (C.D. Cal. Jan.  
18 6, 2012) (quoting Colgan v. Leatherman Tool Group, Inc., 135 Cal. App. 4th 663, 680 (2006)). “A  
19 ‘reasonable consumer’ is ‘the ordinary consumer acting reasonably under the circumstances,’ who  
20 ‘is not versed in the art of inspecting and judging a product, [or] in the process of its preparation or  
21 manufacture. . . .” Id. (quoting Colgan, 135 Cal. App. 4th at 680). “The CLRA proscribes both  
22 active misrepresentations about the standard, quality, or grade of goods, as well as active  
23 concealment related to the characteristics or quality of goods that are contrary to what has been  
24 represented about the goods.” Morgan v. Harmonix Music Sys., No. C08-5211 BZ, 2009 U.S. Dist.  
25 LEXIS 57528, at \*9, 2009 WL 2031765 (N.D. Cal. July 7, 2009).

26 “Any consumer who suffers any damage as a result of the use or employment by any person  
27 of” the unlawful activity may bring an action under this section. Cal. Civ. Code, § 1780(a). But like  
28 its common law counterpart, a plaintiff asserting a CLRA claim which sounds in fraud must

1 establish reliance and causation. Buckland, 155 Cal. App. 4th at 809.

2 The essence of Plaintiff's allegations under the CLRA center on the statements of Apple  
3 employees as well as the marketing materials used to advertise the iPhone 4. Plaintiff contends that  
4 through these statements and materials, Apple knowingly misrepresented the characteristics of the  
5 phone's glass housing and failed to disclose any defects in the glass. In response, Apple argues that  
6 (1) Plaintiff failed to allege that the damages to his phone was caused by Apple; (2) Plaintiff failed  
7 to allege an actionable misrepresentation; and (3) Plaintiff failed to identify and allege an actionable  
8 omission.

9 **1. Causation**

10 Without doubt, the CLRA cause of action asserted by Plaintiff here is one which sounds in  
11 fraud, and the parties do not appear to disagree on this characterization. To succeed, Plaintiff must  
12 therefore allege that Apple's misrepresentations and omissions caused him damage and must meet  
13 the heightened pleading standard required by Federal Rule of Civil Procedure 9. Apple argues  
14 Plaintiff failed to do this in the FAC because the FAC does not attribute the damage to Plaintiff's  
15 phone to Apple. Instead, Apple contends that any damage to Plaintiff's phone was caused by  
16 Plaintiff's own carelessness when the phone dropped from the arm of a chair.

17 In making this argument, Apple mischaracterizes Plaintiff's theory of liability. The FAC  
18 does not allege or even suggest that Apple caused the phone to fall from the chair because such an  
19 assertion would be absurd. That type of claim would require a fanciful concoction of allegations,  
20 perhaps detailing a scheme by Apple employees to surreptitiously enter Plaintiff's home in order to  
21 push Plaintiff's new iPhone 4 from its resting place atop a piece of furniture while Plaintiff was not  
22 looking.

23 The theory presented here is not so unbelievable. Plaintiff, like many other CLRA plaintiffs,  
24 contends that misrepresentations and omissions concerning the quality of the product caused him to  
25 purchase something he would not have purchased had he been presented different information. See,  
26 e.g., Henderson v. Gruma Corp., No. CV 10-04173 AHM (AJWx), 2011 U.S. Dist. LEXIS 41077,  
27 2011 WL 1362188 (C.D. Cal. Apr. 11, 2011). In this case the product is Plaintiff's iPhone 4, and it  
28 took the fall from the chair for Plaintiff to realize that he may have been misled about the quality of

1 its glass housing. Thus, the damage at issue is the economic loss from Plaintiff's purchase that he  
2 may not have otherwise made, not the actual physical damage to Plaintiff's phone that resulted from  
3 its impact with the floor.

4 As far as causation goes, Plaintiff alleges that the marketing materials he reviewed  
5 influenced his decision to purchase the iPhone 4, and that he would have acted differently under  
6 other circumstances. The court therefore rejects Apple's causation argument, which focuses too  
7 narrowly on the fall from the chair.

## 8 2. Actionable Misrepresentation

9 In a second attack on the CLRA claim, Apple argues that the misrepresentations identified in  
10 the FAC are either statements of fact not alleged to be false or non-actionable puffery. The court  
11 begins this portion of the discussion by addressing each of the cited statements separately.  
12 Apple is correct that the statements attributed to Jobs are not actionable under the CLRA. The  
13 descriptors used by Jobs - that the iPhone 4 is "beautiful," and "precise" - constitute puffery.  
14 "Generalized, vague, and unspecified assertions constitute 'mere puffery' upon which a reasonable  
15 consumer could not rely, and hence are not actionable." Oestreicher v. Alienware Corp., 544 F.  
16 Supp. 2d 964, 973 (N.D. Cal. 2008) (internal quotation marks and citations omitted), aff'd by 322  
17 Fed. Appx. 489 (9th Cir. 2009). Vague or highly subjective claims about product superiority also  
18 amount to non-actionable puffery; it is only "misdescriptions of specific or absolute characteristics  
19 of a product [that] are actionable." Id. (quoting Southland Sod Farms v. Stover Seed Co., 108 F.3d  
20 1134, 1145 (9th Cir. 1997)).

21 Jobs' explanation that glass was used "front and back for optical quality and scratch  
22 resistance" is no more than a description of the phone. It is not a specific commentary about the  
23 iPhone 4's durability, let alone one that is likely to mislead a "reasonable consumer."<sup>2</sup>

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24  
25 <sup>2</sup> Plaintiff attempts to escape a determination that these statements are puffery by arguing that  
26 "factual assertions are not puffery." That much is true, but it does not assist Plaintiff here because it  
27 is also true that vague assertions are not actionable under the CLRA even if they are purported  
28 assertions of fact. See, e.g., Shroyer v. New Cingular Wireless Servs., 622 F.3d 1035, 1043 (9th Cir.  
2010) ("[A]ll the advantages that only the nation's largest wireless company can provide' is a vague  
statement and provides nothing concrete upon which [plaintiff] could reasonably rely.")

Moreover, the "classic example of an actionable representation of fact" cited by Plaintiff is

1 Nor does the Ive statement support the CLRA cause of action. Much like the statements  
2 from Jobs, Ive’s comparison of the glass to sapphire crystal and the claim that it is “30 times harder  
3 than plastic” are not alleged in the FAC to be misdescriptions of the glass used on the iPhone 4,  
4 assuming these statements are specific enough so as to escape classification as puffery. The same  
5 goes for the video demonstration of the glass’ strength. In any event, Plaintiff does not allege that  
6 he specifically relied on the Ive statements or video demonstration in a manner which meets the  
7 standard required by Federal Rule of Civil Procedure 9(b). Donohue v. Apple, Inc., No. 11-cv-  
8 05337 RMW, 2012 U.S. Dist. LEXIS 65860, at \*24, 2012 WL 1657119 (N.D. Cal. May 10, 2012)  
9 (citing Baltazar v. Apple, Inc., Case No. CV-10-3231-JF, U.S. Dist. LEXIS 13187, at \* 10-11, 2011  
10 WL 588209 (N.D. Cal. Feb. 10, 2011)).

11 The court also rejects Plaintiff’s contention that commercials demonstrating use of the  
12 iPhone 4 without a cover equate to some affirmative commentary on the phone’s durability for two  
13 primary reasons. First, the allegations describing the commercial depiction are not plead with the  
14 specificity mandated by Rule 9(b). See id.

15 Second, without more than what is contained in the FAC, the type of representation  
16 described is not actionable under the CLRA. A “reasonable consumer” viewing a commercial  
17 showing the iPhone 4 in use as a phone, but without a cover, would not be misled to believe that the  
18 iPhone 4 could withstand any particular level of impact if the phone was dropped. This is because  
19 the commercial has nothing to do with durability. The FAC does not allege, for example, that any of  
20 the television commercials showed a coverless iPhone 4 being dropped on the ground only to  
21 emerge unscathed. That type of representation could mislead the reasonable consumer in the way  
22 Plaintiff alleges; the commercial alluded to in the FAC would not. Plaintiff, therefore, reads too  
23 much into this piece of marketing material.

24  
25 \_\_\_\_\_  
26 inapposite to this case. While there does appear some facial similarity between an auto dealer’s  
27 assertion that a windshield is made of shatterproof glass and this action since both do involve glass  
28 and the breaking of glass, the similarities end there. In the case underlying the “classic example,”  
the auto dealer made a specific *written representation* that the glass windshield would not fly or shatter under the hardest impact. Baxter v. Ford Motor Co., 168 Wash. 456, 459-60 (1932).  
In contrast, Apple is not alleged to have made any similar statement concerning the glass housing on  
the iPhone 4.



1 Relying on Morgan v. AT&T Wireless Services, Inc., 177 Cal. App. 4th 1235 (2009),  
2 Plaintiff argues that he is relying on the allegedly misleading nature of Apple’s marketing as a  
3 whole, rather than on any particular representation made by Apple. But the court is not convinced  
4 that the marketing described in the FAC can be interpreted in the same manner as that described in  
5 Morgan. In Morgan, plaintiffs cited to a combination of “AT&T’s statements that it was committed  
6 to providing for all of its customers’ wireless needs ‘today and tomorrow’”, “the fact that it held  
7 itself out as the world’s leading provider of wireless communications services,” and the “sale of  
8 expensive . . . phones that required service contracts for one, two, or more years” as material that  
9 would lead the average consumer to believe that AT&T would maintain a network compatible with  
10 the phone they purchased. Morgan, 177 Cal. App. 4th at 1245-46. The Morgan court noted that the  
11 plaintiffs’ premise was possible under those circumstances. Id. at 1243, 1256.

12 Here, the representations taken as a whole would not lead the “reasonable consumer” to  
13 believe that the glass housing on the iPhone 4 was indestructible or drop-proof because of one  
14 important distinction not at issue in Morgan: it is a well-known fact of life that glass can break under  
15 impact, even glass that has been reinforced. This much is known to the ordinary, reasonable  
16 consumer. The shattered window of a storefront, the cracked windshield of a car, and the chipped  
17 smartphone screen are routine encounters of modern existence. It seems a suspension of logic to say  
18 that the marketing campaign described in the FAC, which notably has nothing to do with phone-  
19 dropping, somehow erases these images from the collective experience such that the reasonable  
20 consumer could expect that glass could not break if dropped.

### 21 3. Actionable Omission

22 Omissions are actionable under the CLRA only when the omission is contrary to a  
23 representation actually made by the defendant or where a duty to disclose exists. Keegan, 2012 U.S.  
24 Dist. LEXIS 3007, at \*938. Under California law, a duty to disclose arises in four circumstances:  
25 “(1) when the defendant is in a fiduciary relationship with the plaintiff; (2) when the defendant had  
26 exclusive knowledge of material facts not known to the plaintiff; (3) when the defendant actively  
27 conceals a material fact from plaintiff; or (4) when the defendant makes partial representations but  
28 also suppresses some material facts.” Id. (quoting Smith v. Ford Motor Co., 749 F. Supp. 2d 980,

1 987 (N.D. Cal. 2010)).

2 Here, Plaintiff asserts the following omissions in the FAC: (1) “Apple failed to disclose and  
3 concealed from Plaintiff and Class members that normal use of the iPhone 4, including use as  
4 advertised, would result in cracked glass housing such that the device would not longer be  
5 functional,” and (2) “[n]ormal wear and tear can easily render the device inoperable and a safety risk  
6 to the consumer. This information was not disclosed to the consumer.” See FAC, at ¶¶ 22, 23. The  
7 problem with these allegations is that they do not constitute actionable omissions when construed  
8 with the representations actually attributed to Apple. No where in the FAC is Apple alleged to have  
9 stated that the iPhone 4 was resistant to normal wear and tear, that the glass housing would never  
10 break or crack under normal use, or that the phone might not be damaged if it was dropped. As  
11 already pointed out, phone-dropping is not alleged to have been depicted anywhere in the marketing  
12 material. The alleged omissions, then, are not contrary to any of Apple’s actual representations.

13 Moreover, Plaintiff has not sufficiently plead facts supporting a duty to disclose on the part  
14 of Apple because Plaintiff does not allege what was actually known to Apple in anything less than a  
15 conclusory fashion. Alleged reports by unidentified consumers which neither reveals the timing of  
16 the reporting, who the reporting was made to, nor the specific content of the reporting is not  
17 consistent with Plaintiff’s obligation to plead specific facts under Rule 9. See FAC, at ¶ 17.  
18 Similarly, the allegation that, “[a]ccording to sources inside and outside Apple,” the company began  
19 working to correct the defect in the glass also fails under Rule 9. See FAC, at ¶ 29. The studies and  
20 internet articles which apparently discuss defects in the iPhone 4's glass housing fare no better  
21 because they do not create a duty disclose without an allegation explaining how or why Apple was  
22 aware of these items. See Kent v. Hewlett-Packard Co., No. 09-5341 JF (PVT), 2010 U.S. Dist.  
23 LEXIS 76818, at \*23-24, 2010 WL 2681767 (N.D. Cal. July 6, 2010) (citing Oestreicher, 544 F.  
24 Supp. 2d at 975 n.9).

25 As discussed, Plaintiff has not plead either an actionable misrepresentation or omission. The  
26 CLRA claim will be dismissed with leave to amend.

27 **B. FAL**

28 The FAL makes it unlawful to make or disseminate any statement concerning property or

1 services that is “untrue or misleading, and which is known, or which by the exercise of reasonable  
2 care should be known, to be untrue or misleading[.]” Cal. Bus. & Prof. Code § 17500.

3 For this cause of action, Plaintiff cites to the same marketing material discussed under the  
4 CLRA claim. Specific to the FAL, Plaintiff contends the material is misleading and “likely to  
5 deceive a reasonable consumer into believing that the iPhone [4] should be able to sustain the kind  
6 of short drop that occurs in the ordinary course of careful usage.” See FAC, at ¶ 89.

7 For much the reasons that the allegations do not presently support liability under the CLRA,  
8 they similarly do not support liability under the FAL. Accordingly, the FAL claim will be dismissed  
9 with leave to amend.

### 10 C. Warranty Claims

#### 11 1. Breach of Express Warranty

12 To prevail on a breach of express warranty claim under California Commercial Code § 2313,  
13 “a plaintiff must prove (1) the seller’s statements constitute an ‘affirmation of fact or promise’  
14 [which relates to the goods] or a ‘description of the goods’; (2) the statement was ‘part of the basis  
15 of the bargain’; and (3) the warranty was breached.” Weinstat v. Dentsply Int’l, Inc., 180 Cal. App.  
16 4th 1213, 1227 (2010) (quoting Keith v. Buchanan, 173 Cal. App. 3d 13, 20 (1985)).

17 Since liability for breach of express warranty sounds in contract, “[a] manufacturer’s liability  
18 for breach of an express warranty derives from, and is measured by, the terms of that warranty.”  
19 Cipollone v. Liggett Group, 505 U.S. 504, 525 (1992). “The key under [§ 2313] is that the seller’s  
20 statements - whether fact or opinion - must become ‘part of the basis of the bargain.’” Hauter v.  
21 Zogarts, 14 Cal. 3d 104, 115 (1975) (quoting Cal. Com. Code § 2313(b)).

22 Here, the language applying the warranty to “the hardware product manufactured by and for  
23 Apple” appears to cover the glass encasing the iPhone 4, and Apple does not directly dispute that  
24 defects in the glass case may be covered by the warranty under specified circumstances. But that  
25 determination notwithstanding, the facts contained in the FAC do not support the ultimate  
26 “affirmation of fact or promise” that Plaintiff relies on as a basis for this cause of action. Plaintiff  
27 argues in the his opposition that Apple warranted the iPhone 4 to have “damage-resistant glass  
28 housing.” But the representation of “damage resistance” appears no where in the FAC. To the

1 contrary, the fact that a warranty covering the glass even exists suggests that Apple never made or  
2 reasonably could make such a representation.

3 Furthermore, for reasons similar to those discussed in relation to the CLRA claim, the  
4 marketing material and statements by Apple employees which are cited in the FAC cannot be  
5 legitimately used as a representation that the iPhone 4 was completely damage-resistant, especially  
6 when the product at issue contains a component that is inherently breakable, like glass. Under the  
7 facts alleged, the marketing material could not become “part of the basis for the bargain” for the  
8 purposes of warranty liability.

9 In addition to these shortcomings, this cause of action is also deficiently plead because  
10 Plaintiff does not identify the purported defect in the glass housing, other than to simply say that the  
11 glass housing is defective because it broke when Plaintiff’s iPhone 4 was dropped. But again, glass  
12 can break when it is dropped. Under these circumstances, Iqbal and Twombly require something  
13 more about the purported defect than what has been presented. This cause of action will therefore be  
14 dismissed with leave to amend.

## 15 2. Breach of Implied Warranty and Magnuson-Moss Warranty Act

16 The implied warranty of merchantability, which Plaintiff invokes through this cause of  
17 action, provides that a product must be “fit for the ordinary purposes for which such goods are  
18 used.” Cal. Com. Code § 2314; see also Hauter, 14 Cal. 3d at 118-19.

19 Plaintiff contends that the iPhone 4 is not fit for its ordinary purpose because the glass  
20 housing is not ultradurable. That allegation, however, has nothing to do with the iPhone 4’s intended  
21 use as a smartphone, which the court safely presumes includes functions like making and receiving  
22 calls, sending and receiving text messages, or allowing for the use of mobile applications. Notably,  
23 the FAC does not state that Plaintiff’s iPhone 4 was deficient in any of these or other expected  
24 phone functions, and it is certainly a stretch to conclude that one “ordinary purpose” of the iPhone 4,  
25 or any smartphone for that matter, is to drop it on the ground. Accepting Plaintiff’s theory of  
26 liability would mean that the iPhone 4 is not merchantable unless it is completely resistant from  
27 accidental breakage or damage. That cannot be.

28 This cause of action is dismissed with leave to amend. Since both warranty claims fail as

1 plead and since Plaintiff’s cause of action under the Maguson-Moss Warranty Act is derivative of  
2 those claims, that cause of action is also dismissed with leave to amend.

3 **D. UCL**

4 Under the UCL, there are three varieties of unfair competition: “acts or practices which are  
5 unlawful, or unfair, or fraudulent.” Khoury v. Maly’s of California, Inc., 14 Cal. App. 4th 612, 618-  
6 19 (1993). “Unlawful” practices are “forbidden by law, be it civil or criminal, federal, state, or  
7 municipal, statutory, regulatory, or court-made.” Saunders v. Sup. Ct., 27 Cal. App. 4th 832, 838  
8 (1999). “Unfair” practices constitute “conduct that threatens an incipient violation of an antitrust  
9 law, or violates the policy or spirit of one of those laws because its effects are comparable to or the  
10 same as a violation of the law, or otherwise significantly threatens or harms competition.” Cal-Tech  
11 Communications, Inc. v. Los Angeles Cellular Tel. Co., 20 Cal. 4th 163, 187 (1999). The  
12 “fraudulent” prong under the UCL requires a showing of actual or potential deception to some  
13 members of the public, or harm to the public interest. See id. at 180; see also McKell v. Wash. Mut.,  
14 Inc., 142 Cal. App. 4th 1457 (2006); Freeman v. Time, Inc., 68 F.3d 285, 289 (9th Cir. 1995). The  
15 UCL ‘borrows’ violations of other laws and treats them as unfair business practices, and also  
16 “makes clear that a practice may be deemed unfair even if not specifically proscribed by some other  
17 law.” Cal-Tech, 20 Cal. 4th at 180.

18 Here, Plaintiff bases the cause of action under the UCL on the same allegations as the CLRA  
19 cause of action. But the allegations do not support liability under the UCL for the same reasons they  
20 do not support liability under the CLRA.

21 Plaintiff’s only allegations under the “unlawful” prong of the UCL relate to violations of the  
22 CLRA and the other statutes referenced by Plaintiff. Since the court has determined that each of  
23 those purported statutory causes of action fail as presently plead, Plaintiff has also failed to state a  
24 claim under this portion of the UCL.

25 Turning to the “unfair” prong, Plaintiff alleges Apple’s practices are unfair because  
26 “consumers are led to believe that the iPhone 4 has qualities that it does not” and “are further injured  
27 when Apple refuses to replace or repair the defective device.” See FAC, at ¶ 96. However, the  
28 court has already explained why reasonable consumers could not be misled by the materials

1 described by Plaintiff, and has also indicated why Plaintiff's claims of defect with the iPhone 4's  
2 glass housing are not sufficiently plead. For these same reasons, Plaintiff has not stated a claim  
3 under the unfair prong of the UCL.

4 For the fraudulent prong, Plaintiff again makes the same claim he made under the CLRA  
5 based on the same facts: that Apple's "practices are misleading because they are likely to deceive  
6 consumers into believing that the iPhone 4 can sustain normal and reasonable use, including the use  
7 advertised by Apple, without damaging the front and back panels." See id., at ¶ 95. But the  
8 allegations fail to support liability based on fraudulent business practices under the UCL for the  
9 same reasons they do not state a claim under the CLRA.

10 For these reasons, the UCL claim will be dismissed with leave to amend.

#### 11 **E. Unjust Enrichment**

12 Apple argues that the cause of action for unjust enrichment must be dismissed because it is  
13 not a recognized claim in California. The court agrees. "Courts consistently have held that unjust  
14 enrichment is not a proper cause of action under California law." In re Toyota Motor Corp.  
15 Unintended Acceleration Mktg., Sales Practices, & Prods. Liab. Litig., 754 F. Supp. 2d 1145, 1194  
16 (C.D. Cal. 2010). "Unjust enrichment is a general principle, underlying various legal doctrines and  
17 remedies, rather than a remedy itself." Melchior v. New Line Prods., Inc., 106 Cal. App. 4th 779,  
18 793 (2003). "Simply put, 'there is no cause of action in California for unjust enrichment.'" In re  
19 Toyota Motor Corp., 754 F. Supp. 2d at 1194 (citing Melchior, 106 Cal. App. 4th at 793). Since  
20 Plaintiff's claim for unjust enrichment cannot state a claim for relief, it will be dismissed without  
21 leave to amend.

#### 22 **IV. ORDER**

23 Based on the foregoing, Apple's Motion to Dismiss (Docket Item No. 25) is GRANTED.  
24 The cause of action for unjust enrichment is DISMISSED WITHOUT LEAVE TO AMEND. All  
25 other causes of action are DISMISSED WITH LEAVE TO AMEND. Any amended complaint must  
26 be filed within 21 days of the date of this order.

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The court schedules this case for a Case Management Conference on **November 9, 2012, at 10:00 a.m.** The parties shall file an updated Joint Case Management Statement on or before **November 2, 2012.**

**IT IS SO ORDERED.**

Dated: September 4, 2012

  
EDWARD J. DAVILA  
United States District Judge