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UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA
SAN JOSE DIVISION

In re FINISAR CORPORATION
SECURITIES LITIGATION

Case No. [5:11-cv-01252-EJD](#)

**ORDER DENYING DEFENDANTS’
MOTION TO DISMISS**

Re: Dkt. No. 94

Lead Plaintiff, the Oklahoma Firefighters Pension & Retirement System (“Plaintiff”), brings this putative securities fraud class action against Defendants Finisar Corporation (“Finisar”), Eitan Gertel, and Jerry S. Rawls (collectively, “Defendants”),¹ alleging that Defendants issued a single false or misleading statement on December 2, 2010, denying an inventory build-up of Finisar’s key telecom products by the Company’s customers.

Presently before the court is Defendants’ Motion to Dismiss the Second Amended Complaint. Dkt. No. 94 (“MTD”). After careful consideration of the parties’ papers and for the reasons explained below, Defendants’ Motion will be DENIED.

I. BACKGROUND

Following a remand from the Ninth Circuit, this is now the third motion to dismiss filed in this action. Accordingly, the factual allegations in this case are well-established. See Order

¹ The court observes that Kurt Adzema, Finisar’s Chief Financial Officer and a previously named defendant in this case (FAC ¶ 24, Dkt. No. 69), is not named as a party to this action in the Second Amended Complaint (“SAC”). See SAC ¶¶ 22-28. While no formal dismissal was filed, the court construes the revision made to the operative pleading to mean that Plaintiff is no longer asserting any claims against Mr. Adzema. Accordingly Mr. Adzema is hereby terminated as a defendant.

1 Granting Defs.’ Mot. to Dismiss (“Prior Order”), Dkt. No. 77. The following is a brief overview
2 of the factual and procedural background relevant to the instant motion, and is taken primarily
3 from Plaintiff’s Second Amended Consolidated Class Action Complaint (“SAC”).

4 **A. Factual Background**

5 Plaintiff brings this action on behalf of itself and a class of all persons and entities who
6 purchased or otherwise acquired the common stock of Finisar between December 2, 2010 and
7 March 8, 2011 (the “Class Period”). SAC ¶ 1.

8 Finisar is a technology company that “develops and sells fiber optic subsystems and
9 components that enable high-speed voice, video and data communications for
10 telecommunications, networking, storage, wireless and cable television applications.” Id. ¶ 2.
11 Gertel served as Chief Executive Officer (“CEO”) and a director of Finisar from August 2008 to
12 September 2015. Id. ¶ 23. Plaintiff alleges that during the Class Period, Gertel made over \$5.17
13 million by selling 201,913 shares of his Finisar stock at artificially inflated prices. Id. ¶¶ 23, 74-
14 75. Rawls has served as Chairman of the Board of Finisar since 2006, and was appointed CEO in
15 September 2015. Id. ¶ 24.

16 Prior to the Class Period, Finisar experienced six consecutive fiscal quarters of revenue
17 growth, which Plaintiff alleges was driven primarily by sales of its wavelength selective switches
18 (“WSS”) and reconfigurable optical add/drop multiplexers (“ROADM”) linecard telecom
19 products. Id. ¶¶ 30-33. During this phase of growth, but prior to the Class Period, Plaintiff alleges
20 that analysts in the industry “suspected that this growth was driven by customers building-up
21 inventory rather than purchasing Finisar products for immediate use in production.” Id. ¶ 3.
22 Plaintiff contends that Finisar did not affirm nor deny the inventory build-up suspicions during
23 this time, and as a result, “Finisar’s stock price remained relatively consistent over the course of
24 the six-quarters of record-growth.” Id. ¶ 36.

25 However, on December 2, 2010, Plaintiff alleges that Finisar’s then-CEO, Gertel,
26 “participated in the Credit Suisse Technology Conference call with analysts, media
27 representatives, and investors.” Id. ¶ 62. During this call, Plaintiff claims that an analyst from

1 Credit Suisse named William Stein highlighted that Finisar had “significantly outgrown [its] end
2 markets for the last six quarters” and raised the fear that that the company’s growth “is going to
3 revert.” Id. Mr. Stein then asked, “Can you help us understand how it’s possible for the company
4 to not only sustain that [growth] but continue to grow faster than the end markets?” Id. In
5 response, Gertel provided the following explanation:

6 So if you look at the market, you see the fundamentals for growth
7 are there. People need more higher bit rate products, more
8 sophisticated products to address the cost reduction that the network
9 needs and the demand continues.

10 As far as we know we haven’t seen any inventory issues with our
11 product with our customers. Our product—our business is 60/40,
12 basically 40% is LAN/SAN business, 60% is telecom. On the
13 LAN/SAN side, by far the majority of our sales is a vendor-
14 managed inventory. So we have visibility to what people have.
15 There is no reason for them to have inventory because we own the
16 inventory. So we’re pretty safe with that.

17 And on the telecom side, look, there can be one or two guys who try
18 to build their own inventory, but by far the majority of the customers
19 expediting products and doesn’t look to us, not visible to us at all, all
20 these quarters if they are building any inventory.

21 Id.

22 The same day Gertel made this statement, Finisar’s common stock increased \$3.29 per
23 share (or 16.64%), going from \$19.77 per share on December 1, 2010, to close at \$23.06 per share
24 on December 2, 2010. Id. ¶¶ 13, 63. The following day, on December 3, 2010, the price per share
25 increased another \$0.95 (or 4.12%). Id. ¶ 63. Plaintiff alleges that Finisar’s stock price continued
26 to rise in this manner throughout the Class Period, reaching a Class Period high of \$43.23 per
27 share on February 14, 2011. Id. ¶¶ 63, ¶ 77.

28 But on March 8, 2011, Finisar issued a press release indicating that its fourth quarter
revenues would be lower than projected due in part to “the previously undisclosed inventory
build-up at some of the Company’s telecom customers and a slowdown in business in China.”
Id. ¶ 78. The press release read, in relevant part:

During the fourth quarter ending April 30, 2011, the Company will
be impacted by the full three months of the annual price negotiations
with telecom customers that typically take effect on January 1, the

1 10-day long shutdown at certain customers for Chinese New Year in
2 February, the adjustment of inventory levels at some telecom
3 customers, particularly for products which had previously been on
4 allocation and long lead times, including WSS and ROADM line
cards, and a slowdown in business in China overall. Primarily as a
result of these factors, the Company indicated that it currently
expects revenues for the fourth quarter to be in the range of \$235 to
\$250 million.

5 Id. ¶ 53, 79. The press release was issued after the market closed on March 8, 2011. Id. Rawls
6 also held a conference call the same day to discuss the expected results, and explained the
7 inventory adjustment in this way:

8 [M]any, many of the people that follow our company have
9 speculated for several quarters about double ordering inventory
10 builds on the part of our customers and we continually responded
11 that we asked our customers and they say, “No. We’re buying for
12 production and we’re not buying for inventory.” Well we have
13 clearly learned here in the last month or so from several of them that
14 all of a sudden surprise, surprise they have some pretty good size
inventories of wavelength selective switches. And the question is
we don’t really have great visibility into their inventory levels other
than what they tell us and I, you know, they’re not—we’re not
getting complete information I don’t think.

14 Id. ¶ 54

15 In reaction to the March 8 press release, Finisar’s stock price dropped by \$15.43 per share,
16 falling from \$40.04 per share on March 8, 2010 to close at \$24.61 on March 9, 2010, “marking a
17 one-day decline of nearly 39%.” Id. ¶¶ 6, 68, 81. Plaintiff asserts that Finisar’s stock price has
18 never fully recovered from this decline. Id.

19 Plaintiff contends that Gertel’s December 2 statement misled investors as to the nature of
20 Finisar’s growth by denying that its revenue increase was the result of a short-term, unsustainable
21 inventory build-up by customers rather than the result of increased demand for Finisar products.
22 Plaintiff claims that the statement misrepresented Finisar’s growth as being “in line with” and “not
23 outpacing” the end-market growth, and incorrectly suggested that its “growth would not revert due
24 to an inventory correction after an inventory build-up by customers.” Id. ¶ 64.

25 Plaintiff alleges that both before and during the Class Period, Finisar would have
26 “necessarily learned about customer inventory and demand during its annual demand and pricing
27 negotiations with customers.” Opp. at 5 (citing SAC ¶¶ 5, 45-50). According to Plaintiff, these

1 negotiations occurred over the course of a three-month period that “concluded before the end of
2 2010,” the results of which were implemented by January 1, 2011. SAC ¶¶ 7, 45, 53, 79. Plaintiff
3 further alleges that an investigation conducted by Lead Counsel, with the assistance of a private
4 investigative firm located in China, “affirm[ed] that inventory levels and the economic slow-down
5 in China were discussed during negotiations with Finisar in 2010.” Id. ¶ 46. Indeed, the SAC
6 identifies confidential witnesses who, according to Plaintiff, were “personally involved in making
7 purchases from Finisar” and confirmed that current volumes and the next year’s projected demand
8 volumes were discussed during annual negotiations at that time. Id. ¶¶ 49-51. From this Plaintiff
9 concludes that Defendants either knew, or were reckless in not knowing, that an inventory build-
10 up existed, and that Finisar’s growth would decline in the upcoming quarters as customers became
11 less concerned about supply constraints and needed to “burn-off existing excess inventory.” Id.

12 Finally, Plaintiff contends that Defendants’ knowledge of the inventory build-up is further
13 supported by their behavior during the class period. Specifically, Plaintiff asserts that Defendants
14 capitalized on the rapidly rising stock price by conducting a substantial stock offering that
15 garnered over \$118 million in gross proceeds. Id. ¶ 72. Additionally, Gertel himself “sold
16 201,913 shares of his personally held or controlled Finisar stock for gross proceeds of over \$5.17
17 million,” which Plaintiff claims was “substantially more than in any previous year.” Id. ¶¶ 73-75

18 **B. Procedural Background**

19 On March 15, 2011, plaintiff Martin Derchi-Russo filed a class action complaint in this
20 court against Defendants for violation of Sections 10(b) and 20(a) of the Securities Exchange Act
21 of 1934 (“Exchange Act”). Dkt. No. 1; 15 U.S.C. § 78j(b). Two additional plaintiffs filed
22 separate but similar actions in the ensuing weeks. See Dkt. No. 12. On May 4, 2011, this court
23 ordered that the three cases be related. Dkt. No. 17. Several months later, on October 27, 2011,
24 this court issued an order consolidating all related actions, appointing Oklahoma Firefighters
25 Pension and Retirement System as Lead Plaintiff, and approving the same’s legal counsel as Lead
26 Counsel. Dkt. No. 48. Plaintiff filed the Amended Consolidated Class Action Complaint on
27 January 20, 2012. Dkt. No. 53. Defendants filed a motion to dismiss (Dkt. No. 56), which the

1 court granted with leave to amend on January 16, 2013 (Dkt. No. 68). Plaintiff filed its First
2 Amended Complaint (“FAC”) (Dkt. No. 69) on February 6, 2013, and Defendants moved to
3 dismiss it on February 20, 2013 (Dkt. No. 70). On September 30, 2013, the court again granted
4 Defendants’ motion to dismiss the FAC on the grounds that it failed to adequately plead falsity,
5 this time without leave to amend. Dkt. No. 77. Plaintiff timely appealed the dismissal to the
6 Ninth Circuit Court of Appeals. Dkt. No. 81.

7 On appeal, the Ninth Circuit agreed that three of the four statements at issue in the FAC
8 were “not actionable,”² but reversed as to the December 2, 2010 Statement, finding that Plaintiff
9 had “adequately plead falsity.” See Ninth Cir. Am. Mem. (“Ninth Cir. Order”), Dkt. No. 86 at 2-
10 3, n.1. It explained,

11 The First Amended Complaint identifies specific statements in
12 which defendants denied their knowledge of an inventory build-up
13 or otherwise down-played concerns of a looming inventory bubble.
14 And it identifies why those statements were misleading by alleging
15 that inventory levels would have been disclosed to defendants
16 during the annual contract negotiations. As a result, the district court
17 erred in dismissing the First Amended Complaint for failure to plead
18 falsity

19 Id. at 3.

20 Accordingly, the Ninth Circuit remanded the case to this court “to consider in the first
21 instance whether the complaint states a claim under the remaining elements of a private federal
22 securities fraud action.” Id. The Ninth Circuit further instructed that on remand, this court
23 “should allow leave to amend as to scienter in light of [its] recent discussion of deliberate
24 recklessness” in Reese v. Malone, 747 F.3d 557, 568-69 (9th Cir. 2014). Id. at 3-4. In accordance
25 with the Ninth Circuit’s instruction, this court issued a new briefing schedule and Plaintiff filed its
26 SAC on July 15, 2016. Dkt. No. 93. Defendants then filed the Motion to Dismiss that is presently
27

28 ² Specifically, the Ninth Circuit held:

The September 8, 2010 report indicating that defendants and two other companies “have been adamant that inventory levels have not increased materially” is not actionable because the statement was made before defendants could have learned of the inventory increase through the contract negotiations. Moreover, Rawls’s January 11, 2011 and February 10, 2011 statements about the strength of demand are not actionable, as they amount to corporate puffery.

1 before the court. Dkt. No. 94.

2 **II. LEGAL STANDARD**

3 Federal Rule of Civil Procedure 8(a) requires a plaintiff to plead each claim with sufficient
4 specificity to “give the defendant fair notice of what the ... claim is and the grounds upon which it
5 rests.” Bell Atl. Corp. v. Twombly, 550 U.S. 544, 555 (2007) (internal quotations omitted). A
6 complaint which falls short of the Rule 8(a) standard may be dismissed if it fails to state a claim
7 upon which relief can be granted. Fed. R. Civ. P. 12(b)(6). Dismissal of a claim under Rule
8 12(b)(6) may be based on a “lack of a cognizable legal theory or the absence of sufficient facts
9 alleged under a cognizable legal theory.” Mendondo v. Centinela Hosp. Med. Ctr., 521 F.3d
10 1097, 1104 (9th Cir. 2008); Balistreri v. Pacifica Police Dep’t, 901 F.2d 696, 699 (9th Cir. 1988).
11 Moreover, the factual allegations “must be enough to raise a right to relief above the speculative
12 level” such that the claim “is plausible on its face.” Twombly, 550 U.S. at 556-57.

13 Claims that sound in fraud are subject to a heightened pleading standard. Fed. R. Civ. P.
14 9(b) (“In alleging fraud or mistake, a party must state with particularity the circumstances
15 constituting fraud or mistake.”); Swartz v. KPMG LLP, 476 F.3d 756, 765 (9th Cir. 2007) (“Rule
16 9(b) imposes heightened pleading requirements where the object of the conspiracy is fraudulent”).
17 The allegations must be specific enough to give defendants notice of the particular misconduct
18 which is alleged to constitute the fraud charged. Semegen v. Weidner, 780 F.2d 727, 731 (9th Cir.
19 1985). To that end, the allegations must contain “an account of the time, place, and specific
20 content of the false representations as well as the identities of the parties to the
21 misrepresentations.” Swartz, 476 F.3d at 764l; see Vess v. Ciba-Geigy Corp. USA, 317 F.3d
22 1097, 1106 (9th Cir.2003) (citation omitted) (explaining that averments of fraud must be
23 accompanied by the “who, what, when, where, and how” of the misconduct charged).
24 Additionally, “the plaintiff must plead facts explaining why the statement was false when it was
25 made.” Smith v. Allstate Ins. Co., 160 F.Supp.2d 1150, 1152 (S.D.Cal. 2001) (citation omitted);
26 see also In re GlenFed, Inc. Sec. Litig., 42 F.3d 1541, 1549 (9th Cir.1994) (en banc) (superseded
27 by statute on other grounds). In other words, fraud or claims asserting fraudulent conduct must

1 generally contain more specific facts than is necessary to support other causes of action.

2 At the motion to dismiss stage, the court must read and construe the complaint in the light
3 most favorable to the non-moving party. Cahill v. Liberty Mut. Ins. Co., 80 F.3d 336, 337–38 (9th
4 Cir. 1996). The court must accept as true all “well-pleaded factual allegations.” Ashcroft v. Iqbal,
5 556 U.S. 662, 664 (2009). However, “courts are not bound to accept as true a legal conclusion
6 couched as a factual allegation.” Twombly, 550 U.S. at 555. “In all cases, evaluating a
7 complaint’s plausibility is a context-specific endeavor that requires courts to draw on ... judicial
8 experience and common sense.” Levitt v. Yelp! Inc., 765 F.3d 1123, 1135 (9th Cir. 2014)
9 (quoting Starr v. Baca, 652 F.3d 1202, 1216 (9th Cir. 2011)).

10 When deciding whether to grant a motion to dismiss, the court generally “may not consider
11 any material beyond the pleadings.” Hal Roach Studios, Inc. v. Richard Feiner & Co., 896 F.2d
12 1542, 1555 n. 19 (9th Cir. 1990). However, the court may consider material submitted as part of
13 the complaint or relied upon in the complaint, and may also consider material subject to judicial
14 notice. See Lee v. City of Los Angeles, 250 F.3d 668, 688-89 (9th Cir. 2001). In the event that a
15 motion to dismiss is granted, “leave to amend should be granted ‘unless the court determines that
16 the allegation of other facts consistent with the challenged pleading could not possibly cure the
17 deficiency.’” DeSoto v. Yellow Freight Sys., Inc., 957 F.2d 655, 658 (9th Cir. 1992) (quoting
18 Schreiber Distrib. Co. v. Serv-Well Furniture Co., 806 F.2d 1393, 1401 (9th Cir. 1986)).

19 **III. DISCUSSION**

20 **A. Defendants’ Motion to Dismiss**

21 Section 10(b) of the Exchange Act provides that it shall be unlawful “to use or employ, in
22 connection with the purchase or sale of any security ... any manipulative or deceptive device or
23 contrivance in contravention of such rules and regulations.” 15 U.S.C. § 78(b). SEC Rule 10b-5
24 implements this provision by making it unlawful for any person “to make any untrue statement of
25 a material fact or to omit to state a material fact necessary in order to make the statements made, in
26 the light of the circumstances under which they were made, not misleading.” 17 C.F.R. §240.10b-
27 5(b). To adequately state such a claim, a plaintiff must allege facts sufficient to establish: “(1) a

1 material misrepresentation or omission by the defendant; (2) scienter; (3) a connection between
2 the misrepresentation or omission and the purchase or sale of a security; (4) reliance upon the
3 misrepresentation or omission; (5) economic loss; and (6) loss causation.” Matrixx Initiatives,
4 Inc. v. Siracusano, 563 U.S. 27, 37-38 (2011) (quoting Stoneridge Inv. Partners LLC v. Scientific-
5 Atlanta, Inc., 552 U.S. 148, 157 (2008)).

6 Having found that Plaintiff adequately alleged falsity as to the December 2 statement, the
7 Ninth Circuit remanded the case for this court to determine if Plaintiff adequately alleged the
8 remaining elements of its claim. Ninth Cir. Order at 2-3. Defendants challenge the sufficiency of
9 Plaintiff’s allegations only as to “scienter” and “loss causation.” MTD. at 1, 2. Each will be
10 addressed in turn.

11 **i. Scienter**

12 Defendants’ primary argument in favor of dismissal is that the SAC fails to adequately
13 plead scienter. See MTD at 8-20; Reply at 3-14. Defendants assert that on December 1, 2010,
14 Finisar released its Third Quarter Forecast, immediately followed by a press release and
15 conference call with analysts and investors, all of which indicated that the company did *not*
16 believe the “unprecedented” double-digit revenue growth to continue. MTD at 3-4; Reply at 3.
17 Defendants argue that the release of this information the day before the December 2 statement
18 significantly undermines any suggestion that Gertel intended to mislead investors into thinking
19 that double-digit growth rates would continue into the Fourth Quarter. Id. Defendants argue that
20 scienter is further undermined by the fact that the December 2 statement was still “qualified and
21 equivocal,” despite Gertel actually having a reasonable basis to be optimistic about Finisar’s
22 growth prospects. MTD at 13-14. Specifically, Defendants point out that Gertel used phrases like
23 “as far as we know” to qualify his answers, and acknowledged the possibility that certain people
24 could be trying to build their inventory by stating “it doesn’t look to us, not visible to us at all”
25 that inventory building was occurring. Id.; Reply at 5.

26 Plaintiff argues that the SAC adequately pleads scienter under the Ninth Circuit’s
27 “deliberate recklessness” standard explained in Reese v. Malone, and is otherwise supported by a

1 holistic view of the facts and circumstances of this case. Based on a review of the controlling law
2 in this circuit, the court agrees that Plaintiff has plead facts sufficient to give rise to a strong
3 inference of scienter.

4 Scienter is defined as “a mental state embracing intent to deceive, manipulate, or defraud.”
5 Ernst & Ernst v. Hochfelder, 425 U.S. 185, 193 n. 12 (1976). To sufficiently plead scienter, the
6 plaintiff must “state with particularity facts giving rise to a strong inference that the defendant
7 acted with the required state of mind.” 15 U.S.C. § 78u-4(b)(2)(A). “A strong inference of
8 scienter ‘must be more than merely plausible or reasonable – it must be cogent and at least as
9 compelling as any opposing inference of nonfraudulent intent.’” Reese, 747 F.3d at 569 (quoting
10 Tellabs, Inc. v. Makor Issues & Rights, Ltd., 551 U.S. 308, 314 (2007)). In the Ninth Circuit, a
11 plaintiff may satisfy this burden if all of the facts alleged, taken collectively, give rise to the strong
12 inference that “the defendant made false or misleading statements either *intentionally* or with
13 *deliberate recklessness*.” Id. (quoting Zucco Partners, LLC v. Digimarc Corp., 552 F.3d 981, 991
14 (9th Cir. 2009)) (emphasis in original). “[A]n actor is [deliberately] reckless if he had reasonable
15 grounds to believe material facts existed that were misstated or omitted, but nonetheless failed to
16 obtain and disclose such facts although he could have done so without extraordinary effort.” Id.
17 (citing In re Oracle Corp. Sec. Litig., 627 F.3d 376, 390 (9th Cir. 2010)). At the motion to dismiss
18 stage, a plaintiff is not required to prove that a defendant “*actually knew*” the material facts or
19 information at issue; the Ninth Circuit holds that “[r]ecklessly turning a ‘blind eye’ to impropriety
20 is equally culpable conduct under Rule 10b-5.” In re VeriFone Holdings, Inc. Sec. Litig., 704
21 F.3d 694, 708 (9th Cir. 2012).

22 When evaluating whether a complaint adequately pleads scienter, the Supreme Court
23 instructs that courts “must review all the allegations holistically.” Matrixx, 563 U.S. at 48. And
24 as the Ninth Circuit explains, the relevant inquiry is “whether *all* of the facts alleged, taken
25 collectively, give rise to a strong inference of scienter, not whether any individual allegation,
26 scrutinized in isolation, meets that standard.” Reese, 747 F.3d at 569 (emphasis in original).

27 Here, Plaintiff contends Finisar would have been given information about customer

1 inventory and demand during its annual pricing negotiations with customers. See SAC ¶¶ 5, 45-
2 50. In support of this, Plaintiff asserts that two confidential witnesses corroborate that inventory
3 would have been discussed during the annual negotiations with respect to the 2011 contracts. Id.
4 ¶¶ 49-51. Plaintiff alleges that one of the confidential witness (“CW1”), who was personally
5 involved in making purchases from Finisar, confirmed that “current volumes and the next year’s
6 projected demand volumes were discussed during annual negotiations at that time.” Id. ¶ 49.
7 Another confidential witness (“CW2”) provided information about “industry practice” in China,
8 and affirmed that purchasers typically discussed “volumes ordered for the previous year, how
9 much inventory remains, and how much to expect to be ordered for the next year.” Id. ¶ 50.

10 Based on this information, Plaintiff argues “[t]he that inventory information learned during
11 these negotiations...would have alerted Defendants that the inventory build-up existed and was
12 coming to an end; and, with that end, there would be an inventory correction resulting in reduced
13 order rates while customers burned off excess inventory.” Opp. at 5-6. Plaintiff reasons that as
14 the co-CEO of Finisar, Gertel had access to information concerning the results of the price
15 negotiations regardless of whether or not he attended the specific meetings. Plaintiff concludes
16 that “customer inventory build-up was a key issue to the Company and one that Finisar and its top
17 executive officers, including the Individual Defendants, would have been, or should have been,
18 aware of through the course of the Company’s core operations.” SAC ¶ 38. Notwithstanding their
19 access to the relevant information, Plaintiff alleges that Defendants “remained silent” regarding
20 the possibility of an inventory build-up until the start of the Class Period on December 2, 2010.
21 Id. ¶¶ 3, 37-38.

22 The court agrees that these facts give rise to a strong inference of scienter. In holding that
23 Plaintiff had adequately alleged falsity, the Ninth Circuit relied on Plaintiff’s allegations that
24 information regarding inventory levels would have been disclosed to Defendants prior to and
25 during the Class Period. See Ninth Cir. Order at 3. The court explained that “[t]he First Amended
26 Complaint identifies a specific statement in which Finisar’s CEO denied having knowledge of an
27 inventory build-up and down-played concerns of a looming inventory bubble[,]...[a]nd it

1 identifies why that statement was misleading by alleging *that inventory levels would have been*
2 *disclosed to defendants* during the annual contract negotiations.” Id. (emphasis added). The same
3 is true of scienter.

4 Indeed, Plaintiff alleges that material inventory-related information was disclosed to and/or
5 discussed by Defendants during annual client negotiations. Plaintiff asserts that multiple
6 confidential witnesses with knowledge of such negotiations corroborate this claim. Plaintiff
7 alleges that even if Gertel and Rawls were not directly involved in these negotiations, they were
8 either aware or should have been aware of this materially relevant business information. And if
9 for some reason they were not, Plaintiff argues that as the leaders of the company, both Gertel and
10 Rawls had access to it and could have sought it out. Plaintiff further alleges that industry analysts
11 had been speculating about the possibility of an inventory build-up for months, providing further
12 incentive for Defendants to seek out or pay attention to such information. Moreover, given this
13 substantial interest, Plaintiff asserts that Defendants knew or should have known that information
14 related inventory levels was highly relevant, and any statement made by Finisar or its
15 representatives on the topic would be of significant interest and importance to the market.
16 Plaintiff further alleges that soon after the December 2 statement was made and the company’s
17 stock prices had risen significantly, Finisar conducted a large stock offering, resulting in proceeds
18 of over \$118,155,600. Finally, Plaintiff alleges that Gertel personally sold an unusually large
19 portion of his own shares during the class period, resulting in significant over \$5 million in profits.

20 Taken collectively, the court finds that the foregoing allegations give rise to a strong
21 inference that Defendants made the December 2 statement with the knowledge that it was false or
22 misleading, or that they were deliberately reckless to the possibility of the same. Reese, 747 F.3d
23 at 569. Accordingly, Defendants Motion to Dismiss is denied to the extent it is based on scienter.

24 **ii. Loss Causation**

25 Defendants’ second argument in favor of dismissal is that Plaintiff fails to adequately
26 allege loss causation.

27 In order to state a securities fraud claim, a plaintiff must also allege that there was “loss
28

1 causation.” Dura Pharm. v. Broudo, 544 U.S. 336, 342 (2005); 15 U.S.C. § 78u-4(b)(4). To
2 establish loss causation, “the plaintiff must demonstrate a causal connection between the deceptive
3 acts that form the basis for the claim of securities fraud and the injury suffered by the plaintiff.” In
4 re Daou Sys., Inc., 411 F.3d 1006, 1025 (9th Cir. 2005); accord In re Gilead Scis. Sec. Litig., 536
5 F.3d 1049, 1055–56 (9th Cir. 2008). “The misrepresentation need not be the sole reason for the
6 decline in value of the securities, but it must be a ‘substantial cause.’” Gilead, 536 F.3d at 1055–
7 56. “A plaintiff can plead loss causation by alleging that the share price fell significantly after the
8 truth became known, or by alleging that the content of the omissions caused his or her loss.” WPP
9 Lux. Gamma Three Sarl v. Spot Runner, Inc., 655 F.3d 1039, 1053 (9th Cir. 2011) (citing Metzler
10 Inv. GMBH v. Corinthian Colls., Inc., 540 F.3d 1049, 1062 (9th Cir.2008) and Livid Holdings,
11 Ltd. v. Salomon Smith Barney, Inc., 416 F.3d 940, 949 (9th Cir.2005)).

12 Here, Defendants appear to challenge loss causation based on an overly narrow reading of
13 the March 8, 2011 press release. Defendants contend that the “sole alleged reason for economic
14 loss” in this case was that the March 8 press release revealed that Finisar’s “‘revenues would be
15 much lower than previous estimates’ and caused the stock price to decline.” See MTD at 22
16 (citing SAC ¶ 78). Defendants argue they had not made any “previous estimate” for the Fourth
17 Quarter, and therefore the economic loss was not caused by the information disclosed in the March
18 8 press release. Id. In their Reply, Defendants again seek to distinguish the content of the March
19 press release from the December statement, arguing that “[t]he March 2011 disclosures did not
20 state to the market that inventories had been overbuilt as of December 2, 2010 or that Defendants
21 had deceived them on that day. Rather, the disclosures referred to inventory build-up in February
22 2011.” Reply at 15. However, Defendants’ arguments ignore the substance of Plaintiff’s
23 allegations regarding the inventory build-up, and are generally unpersuasive.

24 Plaintiff alleges that Defendants’ December 2 statement misled investors by intentionally
25 downplaying or dismissing concerns about the possibility of inventory build-ups, and thus painting
26 an inaccurate picture of Finisar’s grown potential. SAC ¶¶ 3, 63, 77. This in turn boosted market
27 confidence in Finisar and resulted in stock prices rising to artificially inflated levels between

1 December 2010 and March 2011.³ Id. However, on March 8, the press release issued by
 2 Defendants not only revealed that revenues would be lower than anticipated, but disclosed that this
 3 was in part due to “the adjustment of inventory levels at some telecom customers” and “a
 4 slowdown in business in China overall.” SAC ¶ 53, 79. In the conference call held the same day,
 5 Rawls similarly acknowledged that the speculation and concerns regarding inventory build-up that
 6 Gertel had downplayed in the December 2 statement were in fact legitimate, and that Finisar
 7 customers actually had “some pretty good size inventories of wavelength selective switches.” Id.
 8 ¶ 54. As a result of this information coming to light, Plaintiff alleges that Finisar’s stock price
 9 dropped by \$15.43 (nearly 39%) from \$40.04 to \$24.61, and shareholders suffered economic harm
 10 as a result. Id. ¶¶ 79-81.

11 These allegations sufficiently allege a causal connection between the December 2
 12 statement and the injury suffered by shareholders. As Plaintiff correctly points out, “a corrective
 13 disclosure need not be a ‘mirror-image’ disclosure – a direct admission that a previous statement is
 14 untrue;” it must simply “relate to the same subject matter as the alleged misrepresentation.” In re
 15 Harman Int’l Indus., Inc. Sec. Litig., 791 F.3d 90, 109 (D.C. Cir. 2015), (quoting Mass. Ret. Sys.
 16 v. CVS Caremark Corp., 716 F.3d 229, 240 (1st Cir. 2013)). Here, Defendants’ disclosure of
 17 below anticipated revenue that is, in part, the result of an inventory build-up is sufficiently
 18 “relate[d] to the same subject matter” as Defendants’ statement denying the existence of such a
 19 build-up. Accordingly, Plaintiff has adequately plead loss causation, and Defendants Motion to
 20 Dismiss on that basis is also denied.

21 **B. The PSLRA Discovery Stay**

22 Pursuant to the PSLRA, all discovery and other proceedings in this action were stayed
 23 pending resolution of the Motion to Dismiss. See 15 U.S.C. §78u-4(b)(3)(B). Plaintiff filed a
 24 Motion for Modification of the PSLRA Stay of Discovery (Dkt. No. 106), which was set for a
 25

26 ³ Specifically, Plaintiff alleges that just prior to the Class Period, Finisar stock was trading at
 27 \$19.77 per share, but following Defendants’ December 2 statement denying an inventory build-up,
 28 Finisar’s stock increased 16.64% the following day, and continued to rise to a Class Period high of
 \$43.23 per share. SAC ¶¶ 13, 63, 77.

1 hearing on April 27, 2017. In light of this Order denying Defendants' Motion to Dismiss, the
2 automatic stay imposed by the PSLRA is hereby lifted, and Plaintiff's Motion for Modification of
3 the Stay is DENIED AS MOOT.

4 **IV. ORDER**

5 Based on the foregoing, the court finds, concludes, and orders as follows:

- 6 1. Defendants' Motion to Dismiss (Dkt. No 94) is DENIED.
- 7 2. Plaintiff's Motion for Modification of the PSLRA Stay of Discovery (Dkt. No.
8 106), is DENIED AS MOOT.
- 9 3. The court hereby schedules this case for a Case Management Conference at **10:00**
10 **a.m. on June 1, 2017**. The parties shall file an updated Joint Case Management Conference
11 Statement on or before May 25, 2017.

12 **IT IS SO ORDERED.**

13 Dated: May 1, 2017

14 
15 EDWARD J. DAVILA
16 United States District Judge