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12 Attorneys for Non-Party  
 13 INTERNATIONAL BUSINESS MACHINES CORPORATION  
 14  
 15 UNITED STATES DISTRICT COURT  
 16  
 17 NORTHERN DISTRICT OF CALIFORNIA  
 18  
 19 SAN JOSE DIVISION

20 APPLE INC., a California corporation,  
 21  
 22 Plaintiff,  
 23  
 24 v.  
 25  
 26 SAMSUNG ELECTRONICS CO., LTD., a  
 27 Korean corporation; SAMSUNG  
 28 ELECTRONICS AMERICA, INC., a New  
 York corporation; and SAMSUNG  
 TELECOMMUNICATIONS AMERICA,  
 LLC, a Delaware limited liability company,  
 Defendants.

CASE NO. 11-CV-01846-LHK (PSG)  
 NON-PARTY INTERNATIONAL BUSINESS  
 MACHINES CORPORATION'S REPLY IN  
 SUPPORT OF ITS EMERGENCY  
 ADMINSTRATIVE MOTION FOR A LIMITED  
 SEALING ORDER  
 Judge: Hon. Judge Lucy H. Koh

1                    **NON-PARTY INTERNATIONAL BUSINESS MACHINES CORPORATION’S**  
2                    **REPLY IN SUPPORT OF ITS EMERGENCY ADMINISTRATIVE**  
3                    **MOTION FOR A LIMITED SEALING ORDER**

4                    Non-Party International Business Machines Corporation (“IBM”) hereby submits the  
5                    following reply brief in support of its Emergency Administrative Motion for a Limited Sealing  
6                    Order (the “Motion to Seal”) and in response to Third-Party Intervenor Reuters America LLC’s  
7                    (“Reuters”) Opposition to Motion to Seal Trial and Pretrial Evidence (the “Opposition” or  
8                    “Opp.”).

9                    **I.        INTRODUCTION**

10                  In its Opposition, Reuters argues that IBM’s Motion to Seal is “moot” because “the  
11                  licensing terms involving [IBM] were disclosed” with IBM’s initial filing. Opp. at 19:6-7. On  
12                  the contrary, IBM did not publicly file or otherwise publicly disclose its confidential payment  
13                  information. Instead, IBM served a copy of its Motion to Seal on the attorney for Reuters based  
14                  on Reuters’ status as an intervening party, under the compulsion of Local Rule 79-5 and General  
15                  Order 62, and under the reasonable expectation that Reuters’ counsel would comply with his legal  
16                  and ethical obligations to protect the confidentiality of the information until, at least, this Court  
17                  could rule on IBM’s Motion to Seal. IBM’s disclosure under that compulsion and reasonable  
18                  expectation cannot be the basis for “mooting” the very Motion to Seal to which it pertains.  
19                  Reuters would violate the Protective Order in this case should it attempt to publicly disclose  
20                  IBM’s confidential information before the Court decided IBM’s Motion to Seal.<sup>1</sup> For the reasons  
21                  set forth in IBM’s opening brief, there are compelling reasons for a narrowly tailored sealing of  
22                  this information, and IBM’s Motion to Seal should be granted.

23                  **II.        FACTS**

24                  On July 17, 2012, Reuters America LLC (“Reuters”) filed a motion to intervene in the  
25                  above captioned matter. (Dkt. No. 1247). On July 26, 2012, IBM filed its Motion to Seal to  
26                  restrict public access to IBM’s confidential and proprietary payment terms in its December 22,  
27                  2010 IBM-Samsung Patent License Agreement (“IBM-Samsung PLA”), which is contained in

28                  <sup>1</sup> Even if IBM’s Motion to Seal is denied, unless and until IBM’s confidential payment terms are  
introduced through proposed trial exhibit 630, Reuters remains bound by the Protective Order and  
should not independently disclose this information.

1 proposed trial exhibit No. 630. (Dkt. No. 1376). Local Civil Rule 79-5(c)(3) sets forth the  
2 requirements for seeking to file of a portion of a document under seal and requires that “counsel  
3 seeking to file that portion of the document under seal *must...Lodge with the Clerk and serve the*  
4 *entire document...*” (emphasis added). Similarly, General Order No. 62 states that “In order to  
5 move to electronically file ... a portion of a document under seal pursuant to Civil Local Rule 79-  
6 5(c) ... (4) *serve manually*, but do not e-file, *the documents to be filed under seal*. (emphasis  
7 added).

8 Thus, in order to comply with the requirements of Local Rule 79-5 and General Order 62,  
9 upon the electronic filing of IBM’s Motion to Seal, IBM was compelled to serve Reuters with an  
10 unredacted copy of the exhibit that was filed under seal. In addition to complying with Local  
11 Rule 79-5 and General Order 62, IBM also had the reasonable expectation that as an intervenor in  
12 this case, Reuters would abide by the Protective Order entered by this Court on January 30, 2012,  
13 pursuant to Federal Rule of Civil Procedure 26(c). (Dkt. No. 687). As a result, Reuters would  
14 not have had access to IBM’s confidential payment information that was the subject of its Motion  
15 to Seal but for Reuters’ status as an intervening party, and IBM’s reasonable presumption that  
16 Reuters would keep this information confidential pursuant to the terms of the Protective Order.

17 That Order explicitly applies to “any party to the case” and does not condition that  
18 application on whether the party has signed the Protective Order. *Id.* ¶ 2(d). The Order also  
19 states that “Protected Material designated under the terms of this Protective Order shall be used  
20 by a Receiving Party solely for this case, and shall not be used directly or indirectly for any other  
21 purpose whatsoever.” *Id.* ¶ 1(a). The Order further states that “Protected Material shall not  
22 voluntarily be distributed, disclosed or made available to anyone except as expressly provided in  
23 this Order” (*id.* ¶ 6(a)) and “[a]bsent written permission from the Producing Party or a court  
24 Order secured after appropriate notice to all interested persons, a Receiving Party may not file in  
25 the public record any Protected Material” (*id.* ¶ 15(a)).

26 Moreover, “[t]he inadvertent production by a Party of Discovery Material subject to the  
27 attorney-client privilege, work-product protection, or any other applicable privilege or protection  
28 ... will not waive the applicable privilege and/or protection if a notice and request for return of

1 such inadvertently produced Discovery Material is made promptly after the Producing Party  
2 learns of its inadvertent production.” *Id.* ¶ 16(a). Finally, “inadvertent disclosure does not  
3 change the status of Discovery Material or waive the right to hold the disclosed document or  
4 information as Protected.” *Id.* ¶ 18(b).<sup>2</sup>

5 After receiving IBM’s unredacted exhibit to its Motion to Seal on July 27, Reuters failed  
6 to inform IBM that it did not consider itself a “party” to the action, alert IBM that it would not  
7 abide by the terms of the Protective Order or, as a result of those positions, alert IBM that the  
8 document was inadvertently produced to Reuters. Rather, on Sunday July 29 at approximately  
9 9:52 p.m., a Reuters employee named Dan Levin emailed IBM directly stating that Reuters had  
10 obtained an unredacted copy of IBM’s confidential information from Reuters’ counsel, and that  
11 Reuters intended to publish that information through its wire service, suggesting its deadline was  
12 11 a.m. the following day.

13 Reuters’ proposed action was both contrary to the provisions of the Protective Order, and  
14 its confidentiality obligations associated with IBM’s Motion to Seal. As such, IBM promptly  
15 moved for a Temporary Restraining Order prohibiting publication of this information. (Dkt. No.  
16 1472). This motion was heard before Magistrate Judge Paul Singh Grewal at 11:15 a.m. on July  
17 30. (Dkt. No. 1471). While Magistrate Grewal ultimately denied IBM’s request for a temporary  
18 restraining order (Dkt. No. 1478), he left open the question of whether Reuters, should it publish  
19 IBM’s confidential information, was subject to both sanctions and possibly contempt of court for  
20 violating the Protective Order.

### 21 **III. ARGUMENT**

22 IBM’s Motion to Seal is not “moot” and should be granted. As an intervenor, Reuters  
23 became a party to case and is bound by all prior orders and adjudications, including the  
24 previously-entered Protective Order. *See* Fed. R. Civ. Pro. 24(b); *Hartley Pen Co. v. Lindy Pen*  
25 *Co.*, 16 F.R.D. 141 (S.D. Cal. 1954); *Wright & Miller* 2d. 1920; 5 CFR 1201.34(d) (2010)  
26 (“Intervenors have the same rights and duties as parties, with the following two exceptions: (1)

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27 <sup>2</sup> Because IBM moved to seal this very information, and only provided it to Reuters counsel  
28 because of Reuters status as an intervenor, IBM obviously intended that the information would be  
protected, as set forth above.

1 intervenors do have an independent right to a hearing; and (2) Permissive intervenors may  
2 participate only on the issues affecting them.”). By intervening and becoming a party, Reuters is  
3 not entitled to any special status simply because it is a member of the press corps; it remains  
4 subject to the Protective Order. *See, e.g., Seattle Times Co. v. Rhinehart*, 467 U.S. 20 (1984).  
5 Based on its status as an intervenor, and pursuant to the terms of Local Rule 79-5 and General  
6 Order 62, IBM was compelled to serve Reuters with an unredacted copy of the document it  
7 intended to file under seal. That compulsion cannot “moot” IBM’s Motion to Seal or otherwise  
8 act as a waiver of the confidential nature of the information. *See In re Adoble Systems, Inc. Sec.*  
9 *Litigation*, 141 F.R.D. 155, 161-62 (N.D. Cal. 1992) (under-seal filings preserve third parties’  
10 “legitimate expectation that confidential business information, proprietary technology and trade  
11 secrets will not be publicly disseminated”).

12 To the extent that Reuters contends it was not a party to this action or subject to the  
13 Protective Order, it should have immediately alerted IBM to what should be considered under  
14 Reuter’s approach an “inadvertent production.” Indeed, IBM believes that Reuters possessed this  
15 information prior to the hearing before this Court on Friday, July 27, 2012, and yet Reuters’  
16 counsel failed to raise mootness or seek any other guidance from the Court, and never brought the  
17 issue to IBM’s attention. Rather, Reuters’ counsel waited until the weekend and provided the  
18 information to his client, who then independently contacted IBM and threatened publication. As  
19 this Court previously held: “When a lawyer who receives materials that obviously appear to be  
20 subject to an attorney-client privilege or otherwise clearly appear to be confidential and privileged  
21 and where it is reasonably apparent that the materials were provided or made available through  
22 inadvertence, the lawyer receiving such materials should refrain from examining the materials  
23 any more than is essential to ascertain if the materials are privileged, and shall immediately notify  
24 the sender that he or she possesses material that appears to be privileged.” *Oracle Am., Inc. v.*  
25 *Tech Distribs., LLC* 2011 U.S. Dist. LEXIS 78786, at \*19-20 (N.D. Cal. July 20, 2011) *citing*  
26 *Rico v. Mitsubishi Motors Corp.*, 42 Cal. 4th 807, 817, 68 Cal. Rptr. 3d 758, 171 P.3d 1092 (Cal.  
27 2007).

1 As a result, Reuters' counsel was required, at the very minimum, to immediately notify  
2 IBM and return the information since it was subject to the Motion to Seal and obviously appeared  
3 to be confidential. Indeed, Reuters' counsel should not have even shared the information with its  
4 client prior to the determination of IBM's Motion to Seal. *See, e.g., Wallis v. PHL Associates,*  
5 *Inc.*, 168 Cal. App. 4th 882 (2008) (upholding sanctions on attorney for instructing his client to  
6 review documents containing trade secrets that were intended to be filed under seal).

7 As set forth in IBM's Motion to Seal, there are compelling reasons to seal IBM's  
8 confidential balancing payment terms with Samsung. Motion to Seal at 2:18-3:7. Public  
9 disclosure of the payment terms under IBM's licensing agreements would negatively impact IBM  
10 in future license and settlement negotiations by giving counterparties unfair access to IBM's  
11 methodology and a significant data point to attempt to reverse engineer IBM's negotiation  
12 strategy and analyses, thereby providing an unfair advantage in calibrating future negotiations  
13 with IBM. As a result, confidential license agreements have been consistently held to meet the  
14 "compelling reasons" standard to support a limited motion to seal. *See, e.g., Electronic Arts, Inc.*  
15 *v. United States Dist. Ct. for the Northern District of California*, 298 Fed. Appx. 568, 569 (9th  
16 Cir. 2008) (pricing terms, royalty rates, guaranteed minimum payment terms of licensing  
17 agreement constituted trade secrets). Thus, there are compelling reasons to grant IBM's narrowly  
18 tailored request to seal two balancing payment amounts that are revealed in proposed trial exhibit  
19 No. 630.

#### 20 IV. CONCLUSION

21 For all the reasons set forth above and in IBM's opening Motion to Seal, IBM's Motion is  
22 not "moot" and should be granted.

23  
24 DATED: August 3, 2012

KING & SPALDING LLP

25 /s/ TIMOTHY T. SCOTT

TIMOTHY T. SCOTT

Attorneys for Non-Party

INTERNATIONAL BUSINESS MACHINES  
CORPORATION