Estrich Declaration

Exhibit 4

1	UNITED STATES DISTRICT COURT
2	NORTHERN DISTRICT OF CALIFORNIA
3	SAN JOSE DIVISION
4	
5	
6	APPLE INC., A CALIFORNIA) C-11-01846 LHK CORPORATION,
7) SAN JOSE, CALIFORNIA PLAINTIFF,)
8) AUGUST 6, 2012 VS.)
9) VOLUME 4 SAMSUNG ELECTRONICS CO.,)
10	LTD., A KOREAN BUSINESS) PAGES 931-1296 ENTITY; SAMSUNG)
11	ELECTRONICS AMERICA,) INC., A NEW YORK)
12	CORPORATION; SAMSUNG) TELECOMMUNICATIONS)
	AMERICA, LLC, A DELAWARE)
13	LIMITED LIABILITY) COMPANY,)
14) DEFENDANTS.)
15	
16	TRANSCRIPT OF PROCEEDINGS BEFORE THE HONORABLE LUCY H. KOH
17	UNITED STATES DISTRICT JUDGE
18	
19	
20	APPEARANCES ON NEXT PAGE
21	
22	
23	OFFICIAL COURT REPORTER: LEE-ANNE SHORTRIDGE, CSR, CRR CERTIFICATE NUMBER 9595
24	IRENE RODRIGUEZ, CSR, CRR CERTIFICATE NUMBER 8074
25	CERTIFICATE NUMBER 00/4

1	A P P E A R A N C E	s:	
2		MORRISON & FOERSTER	
3		BY: HAROLD J. MCELHINNY MICHAEL A. JACOBS	
4		RACHEL KREVANS 425 MARKET STREET	
5		SAN FRANCISCO, CALIFORNIA 94105	
6		WILMER, CUTLER, PICKERING, HALE AND DORR	
7	APPLE.	BY: WILLIAM F. LEE 60 STATE STREET	
8		BOSTON, MASSACHUSETTS 02109	
9		BY: MARK D. SELWYN 950 PAGE MILL ROAD	
10		PALO ALTO, CALIFORNIA 94304	
11	FOR THE DEFENDANT:	QUINN, EMANUEL, URQUHART, OLIVER & HEDGES	
12		BY: CHARLES K. VERHOEVEN	
13		ALBERT P. BEDECARRE 50 CALIFORNIA STREET, 22ND FLOOR	
14		SAN FRANCISCO, CALIFORNIA 94111	
15		BY: VICTORIA F. MAROULIS KEVIN P.B. JOHNSON	
16		555 TWIN DOLPHIN DRIVE SUITE 560	
17		REDWOOD SHORES, CALIFORNIA 94065	
18		BY: MICHAEL T. ZELLER WILLIAM C. PRICE	
19		JOHN B. QUINN 865 SOUTH FIGUEROA STREET	
20		10TH FLOOR LOS ANGELES, CALIFORNIA 90017	
21	FOR INTERVENOR	RAM, OLSON,	
22	REUTERS:	CEREGHINO & KOPCZYNSKI BY: KARL OLSON	
23		555 MONTGOMERY STREET, SUITE 820 SAN FRANCISCO, CALIFORNIA 94111	
24			
25			

1			
2			
3	INDEX OF WITNESSES		
4	PLAINTIFF'S		
5	THE THE PRINT CON		
6	JUSTIN DENISON AS-ON DIRECT EXAM BY MR. QUINN	P. 946	
7	AS-ON RECROSS-EXAM BY MR. LEE AS-ON REDIRECT EXAM BY MR. QUINN	P. 977 P. 997	
8			
9	PETER BRESSLER DIRECT EXAM BY MS. KREVANS		
10	CROSS-EXAM BY MR. VERHOEVEN REDIRECT EXAM BY MS. KREVANS		
11			
12			
13			
14			
15			
16			
17			
18			
19			
20			
21			
22			
23			
24			
25			

1	WHOLE POINT OF THE PROCESS WAS TO EXCHANGE
2	OBJECTIONS SO THAT THIS DOESN'T HAPPEN, AND THEY
3	DID NOT OBJECT. WE STRONGLY DISPUTE WHAT THEY'RE
4	SAYING ABOUT THESE ORDERS AND
5	THE COURT: LET ME JUST THE ONLY ONES
6	THAT I HAD AN ISSUE WITH IS THE LG KE850.
7	NOW, IF THIS WAS IN YOUR INVALIDITY
8	CONTENTION INTERROGATORY RESPONSE, THEN LET ME SEE
9	THAT.
10	MR. VERHOEVEN: I'M SORRY. WHAT WAS THE
11	NUMBER, YOUR HONOR?
12	THE COURT: THE LG KE850, THE TOUCHABLE
13	CHOCOLATE. IT'S IN THE BACK OF, I THINK, VOLUME 1.
14	MS. KREVANS: AND WHILE HE'S LOOKING THAT
15	UP, YOUR HONOR, I HAVE IN MY HAND THE WRITTEN
16	OBJECTIONS THAT WE SERVED UPON THEM AND FILED WITH
17	THE COURT THAT INCLUDED THE EXACT OBJECTIONS
18	THE COURT: IS THIS DOCUMENT NUMBER 1571?
19	MS. KREVANS: IT IS 1571, YOUR HONOR, AND
20	THIS IS ON PAGE NUMBERED PAGE 4 AT THE TOP OF
21	THE PAGE.
22	I THINK MR. VERHOEVEN MAY SIMPLY HAVE
23	OVERLOOKED THIS, BUT WE HAVE OBJECTED. IT'S AT THE
24	TOP OF THE COLUMN WHERE
25	THE COURT: THAT'S THE ONE THAT YOU'RE

```
1
      THAT'S THE ONE THAT YOU'RE --
2
                MR. VERHOEVEN: YOUR HONOR HAS ALREADY
3
      RULED ON THEIR OBJECTION TO THE LG PRADA IN
      CONNECTION WITH MR. DENISON'S TESTIMONY AND YOU
4
5
      OVERRULED THE OBJECTION.
6
                 THE COURT: I DISAGREE WITH THAT.
7
                 MS. KREVANS: OKAY. THIS EXHIBIT IS THE
8
      LG KE850.
9
                 THE COURT: RIGHT. I DISAGREE WITH THAT.
10
      I'M GOING TO SUSTAIN THAT OBJECTION. OKAY? I'LL
11
      GET BACK TO YOU ON THE F700.
12
                 THE LG KE850, THE OBJECTION IS SUSTAINED.
13
                 AND --
14
                 MR. VERHOEVEN: YOUR HONOR, JUST SO I
15
      CAN -- YOU HAVE AN ORDER ON APPLE'S MOTION IN
16
      LIMINE NUMBER 3 ON THIS ISSUE, AND I CAN HAND THIS
17
      UP IF YOU'D LIKE, YOU GRANTED THE MOTION -- APPLE'S
18
      MOTION ON MOTION IN LIMINE NUMBER 3 IN PART AND
19
      DENIED IT IN OTHER RESPECTS, AND IT SAYS, QUOTE,
20
       "THE MOTION IS DENIED IN ALL OTHER RESPECTS. IN
21
      OTHER WORDS, THE LG KE 750 MAY BE ADMISSIBLE AS A
22
      PRIOR ART REFERENCE UNDER 35 U.S.C. SECTION 102."
23
                 THE COURT: THIS IS THE LG KE 850. IT'S
24
      A DIFFERENT PRODUCT.
25
                MS. KREVANS: AND, YOUR HONOR, THE
```

```
1
       SUBJECT OF THE TESTIMONY ARE --
                 THE COURT: THIS IS A DIFFERENT PRODUCT.
2
      THIS IS TOUCHABLE CHOCOLATE. KE 850.
3
                OKAY. WELL, I WILL TAKE A LOOK AT THE
4
5
      F700 ISSUE THAT YOU'VE RAISED AND --
6
                MR. VERHOEVEN: YOUR HONOR, I THINK THAT
7
      IS ACTUALLY THE SAME PRODUCT. ON THE BREAK, WE CAN
8
      VERIFY THAT. THE ARTICLE USES A SLIGHTLY DIFFERENT
9
      TERMINOLOGY FOR IT.
10
                THE COURT: ALL RIGHT. AND I'LL TAKE A
11
      LOOK AT THIS LAST ONE. OKAY.
12
                ALL RIGHT. THANK YOU.
13
                MR. MCELHINNY: DO YOU STILL WANT US BACK
14
      IN TEN MINUTES, YOUR HONOR.
15
                 THE COURT: NO. UNFORTUNATELY, LET'S
16
      TAKE A 15-MINUTE BREAK. THANK YOU.
17
                MR. MCELHINNY: THANK YOU, YOUR HONOR.
18
                 (WHEREUPON, A RECESS WAS TAKEN.)
                 (WHEREUPON, THE FOLLOWING PROCEEDINGS
19
20
      WERE HELD OUT OF THE PRESENCE OF THE JURY:)
21
                THE COURT: ALL RIGHT. WELCOME BACK. I
22
      APOLOGIZE FOR THE DELAY.
23
                 THE F700 IS -- OH, PLEASE TAKE A SEAT --
24
      IT'S NOT ADMISSIBLE FOR OBVIOUSNESS OR INVALIDITY.
25
      JUDGE GREWAL DID STRIKE THAT AND I DID AFFIRM HIS
```

1 ORDER, BUT IT WILL BE ADMISSIBLE FOR ALTERNATIVE 2. DESIGN. 3 I'M GOING TO ASK MR. VERHOEVEN PLEASE NOT TO CROSS THE LINE INTO INVALIDITY AND OBVIOUSNESS 4 5 SINCE THAT'S BEEN EXCLUDED. 6 THE DEMONSTRATIVES, I'M GOING TO RESERVE 7 AND GIVE YOU A RULING ON THAT LATER, SO IF YOU 8 COULD MAKE THAT TOWARDS THE END OF YOUR CROSS, I'D 9 APPRECIATE IT. 10 NOW, WITH REGARD TO THE LG CHOCOLATE, 11 IT'S NOT PRIOR ART, BUT IT CAN BE USED FOR OTHER PURPOSES. WE CAN HAVE A LIMITING INSTRUCTION IF 12 13 NECESSARY. 14 THE LG PRADA, THAT WAS RAISED IN APPLE'S 15 MOTION IN LIMINE NUMBER 3, AND THERE IS A FACTUAL 16 DISPUTE AS TO WHETHER IT WAS, IN FACT, SOLD IN THE 17 U.S. OR NOT AND WHETHER, IN FACT, IT IS OR IS NOT 18 PRIOR ART. SO SAMSUNG CAN USE THAT. 19 MS. KREVANS: YOUR HONOR, WITH RESPECT TO 20 THE SPECIFIC DOCUMENT THAT RAISED THIS ISSUE, THIS 21 DOCUMENT HAS NEVER BEEN PRODUCED OR DISCLOSED 22 BEFORE, SO INDEPENDENT OF WHETHER THEY CAN TALK 23 ABOUT THOSE DEVICES, WE DON'T THINK THEY CAN USE 24 THIS DOCUMENT BECAUSE --

THE COURT: OKAY. WELL, THEN, LET ME

1	HEAR FROM SAMSUNG. GIVE ME THE DOCUMENT PRODUCTION
2	NUMBER.
3	I DON'T SEE THAT THIS IS BATES LABELED AT
4	ALL.
5	MR. VERHOEVEN: YES, YOUR HONOR. THIS
6	IS THIS IS SIMPLY POTENTIALLY GOING TO BE USED
7	FOR IMPEACHMENT, OR TO REFRESH THE WITNESSES
8	RECOLLECTION.
9	YOUR HONOR HAS DIRECTED US THAT FOR ANY
10	POTENTIAL IMPEACHMENT EXHIBITS, WE NEEDED TO
11	EXCHANGE THEM WITH THE OTHER SIDE.
12	SO THIS KIND OF FALLS UNDER THAT.
13	THE COURT: ALL RIGHT. THEN IT'S
14	EXCLUDED. ALL RIGHT. OKAY. LET'S GO FORWARD
15	THEN. OKAY. THANK YOU.
16	(WHEREUPON, THE FOLLOWING PROCEEDINGS
17	WERE HELD IN THE PRESENCE OF THE JURY:)
18	THE COURT: I APOLOGIZE FOR THE DELAY.
19	IT'S NOW 11:19. GO AHEAD, PLEASE.
20	BY MS. KREVANS:
21	Q MR. BRESSLER, I'D LIKE YOU TO TURN TO EXHIBIT
22	JX 1040 IN YOUR BINDER, YOU SHOULD FIND IT
23	SOMEWHERE NEAR THE BACK.
24	FOR THE RECORD, 1040 IS ALREADY IN
25	EVIDENCE.

WHAT IS JX 1040, MR. BRESSLER? 1 THIS IS THE '889 PATENT. 2 3 AND COULD YOU TURN TO THE FIRST PRINTED PAGE, WHICH IS SHOWING ON THE SCREEN, AND TELL US, GOING 4 5 TO THE SECTION HEADED CLAIM, WHAT IS CLAIMED BY 6 APPLE'S D'889 DESIGN PATENT? 7 WHAT IS CLAIMED IS "AN ORNAMENTAL DESIGN FOR 8 AN ELECTRONIC DEVICE, SUBSTANTIALLY AS SHOWN AND 9 DESCRIBED, " AND THE SUBSEQUENT DESCRIPTION. 10 OKAY. AND HOW MANY FIGURES DOES THE '889 Q 11 PATENT HAVE THAT SHOW AND DESCRIBE WHAT IS CLAIMED? THERE ARE, IN FACT, NINE FIGURES IN THIS 12 13 PATENT. 14 TELL US ABOUT THE NINE FIGURES. 0 15 THE FIRST, AS -- THE FIRST EIGHT ARE REALLY 16 THE NORMAL FIGURES THAT YOU WOULD EXPECT TO SEE IN 17 A DESIGN PATENT. 18 THE NINTH FIGURE IS EXPLAINED AT THE 19 BOTTOM OF THE LIST ACTUALLY AS "AN EXEMPLARY 20 DIAGRAM OF THE USE OF THE ELECTRONIC DEVICE THEREOF 21 THE BROKEN LINES BEING SHOWN FOR ILLUSTRATIVE 22 PURPOSES ONLY AND FORM NO PART OF THE CLAIMED 23 DESIGN." 24 Q OKAY. COULD WE LOOK AT FIGURE 9, MR. LEE? 25 I TAKE IT, MR. BRESSLER, THAT THAT TEXT

- 1 YOU READ MEANS THAT APPLE WASN'T TRYING TO DISCLAIM
- 2 THE MAN SHOWING THIS PICTURE ACTUALLY HOLDING THE
- 3 DEVICE?
- 4 A CORRECT.
- 5 O BUT THE DEVICE AND THE UTILITY IS WHAT'S
- 6 CLAIMED?
- 7 A YES.
- 8 Q OKAY. LET'S LOOK AT YOUR SLIDE PDX 26.6. IS
- 9 THIS THE FIRST -- IN FACT, THIS IS ALL OF THE
- 10 FIGURES OF THE '889 PATENT?
- 11 A YES. THIS IS A SLIDE INCLUDING ALL THE
- 12 FIGURES.
- 13 Q OKAY. USING THESE FIGURES OF THE '889 PATENT,
- 14 CAN YOU WALK THE JURY THROUGH THE DESIGN THAT IS
- 15 CLAIMED AND SHOWN IN THESE FIGURES?
- 16 A YES. THIS DESIGN INCLUDES AN ELECTRONIC
- 17 DEVICE THAT HAS A FLAT, TRANSPARENT, AS YOU CAN SEE
- 18 BY THE DIAGONAL LINES, AND SHINY, FLAT SURFACE THAT
- 19 GOES IN A RECTANGULAR FORM AS SHOWN IN THE DRAWING
- 20 FROM EDGE TO EDGE ACROSS THE FRONT OF THE DEVICE.
- 21 IT MEETS A THIN EDGE AT THE BORDER AND
- 22 YOU CAN SEE THROUGH THAT CLEAR MATERIAL A BORDER
- 23 THAT GOES AROUND THE DISPLAY THAT IS OF EQUAL WIDTH
- 24 ALL THE WAY AROUND.
- 25 AND THEN IF YOU LOOK -- I WAS LOOKING AT

```
1
      BEEN PASSED OUT? YES.
2
                THE COURT: ALL RIGHT. WE'RE ALL SET.
3
      IT'S 1:23. PLEASE GO AHEAD.
                MR. VERHOEVEN: THANK YOU, YOUR HONOR.
4
5
                       CROSS-EXAMINATION
6
      BY MR. VERHOEVEN:
           GOOD AFTERNOON, MR. BRESSLER.
      Q
8
      A GOOD AFTERNOON.
9
          GOOD TO SEE YOU AGAIN.
      Q
10
      Α
        AND YOU.
          WE'RE ALL ON THE CLOCK HERE, SO I'M GOING TO
11
      0
      ASK YOU A PRELIMINARY QUESTION, AND THAT IS, AS I
12
13
      GO THROUGH MY QUESTIONING, IF YOU CAN MAKE AN
14
      EFFORT, IF MY QUESTION IS FAIRLY ANSWERABLE WITH A
15
      YES OR A NO, I'D ASK YOU TO ANSWER IT IN THAT
16
      MANNER. OKAY?
17
      A YES.
18
          NOW, MR. BRESSLER, IN FORMING YOUR OPINIONS,
19
      IT'S CORRECT THAT YOU DID NOT RELY ON ANY APPLE
20
      CONSUMER SURVEYS THAT IDENTIFIED WHAT APPLE
21
      CUSTOMERS CONSIDERED TO BE IMPORTANT WITH RESPECT
22
      TO IPHONES; TRUE?
23
      A
           YES.
24
      Q YOU DON'T HAVE ANY FIRST-HAND KNOWLEDGE OF ANY
25
      SURVEYS THAT APPLE HAS CONDUCTED WITH RESPECT TO
```

```
1 IPHONES; RIGHT?
```

- 2 A I BELIEVE I HAVE SEEN A COUPLE, BUT I DON'T --
- 3 I HAVEN'T EXAMINED THEM.
- 4 Q THE ANSWER IS YOU DON'T HAVE ANY FIRST-HAND
- 5 KNOWLEDGE OF ANY SURVEYS APPLE CONDUCTED WITH
- 6 RESPECT TO ITS IPHONES; TRUE?
- 7 A NOT TRUE.
- 8 O OKAY. NOW, YOU TESTIFIED FOR APPLE BEFORE IN
- 9 ANOTHER HEARING ON MAY 31ST, 2012.
- 10 DO YOU REMEMBER THAT?
- 11 A YES.
- 12 O AND YOU TESTIFIED UNDER OATH; CORRECT?
- 13 A YES.
- 14 O AND SO YOU TOOK JUST AS MUCH CARE WITH YOUR
- 15 ANSWERS TO QUESTIONS DURING THAT HEARING AS YOU ARE
- 16 TODAY; RIGHT?
- 17 A YES.
- 18 Q OKAY. LET'S PUT UP WHAT YOU SAID AT THAT
- 19 | HEARING ON MAY 31ST, 2012, PAGE 705, LINES 6
- 20 THROUGH 10.
- 21 MS. KREVANS: OBJECTION, YOUR HONOR.
- MR. VERHOEVEN: MR. FISHER, IF WE COULD
- 23 DO THAT.
- MS. KREVANS: IT'S IMPROPER TO SHOW
- 25 TESTIMONY UNTIL THE JURY -- UNTIL IT'S BEEN SHOWN

THAT IT'S IMPEACHING TO SOMETHING THE WITNESS HAS 1 2. SAID AND THAT SHOWING HAS NOT BEEN MADE. 3 MR. VERHOEVEN: YOUR HONOR, THIS IS EXACTLY WHAT COUNSEL IN EXAMINING MR. DENISON DID. 4 5 THE COURT: OVERRULED. 6 GO AHEAD, PLEASE. 7 MR. VERHOEVEN: PULL THAT UP, MR. FISHER. AND PULL OUT LINES 7 THROUGH 10, AND I'LL READ IT 8 9 INTO THE RECORD. 10 "QUESTION: YOU DON'T HAVE ANY FIRSTHAND 11 KNOWLEDGE OF ANY SURVEYS APPLE'S CONDUCTED WITH RESPECT TO ITS IPHONES, CORRECT? 12 13 "ANSWER: CORRECT." 14 WAS THAT TRUTHFUL TESTIMONY WHEN YOU GAVE IT 0 15 IN MAY? 16 IT WAS TRUE THEN, YES. A 17 Q OKAY. THANK YOU, MR. FISHER. 18 IN FORMING YOUR OPINIONS, YOU DID NOT 19 HAVE ANY INFORMATION ABOUT WHAT PERCENTAGE OF 20 PURCHASERS OF IPHONES PURCHASED THOSE PRODUCTS 21 EITHER FROM AN APPLE STORE OR A WEBSITE; RIGHT? 22 A CORRECT. 23 O YOU DID NOT TALK TO CONSUMERS ABOUT THEIR 24 PERCEPTIONS OF PRODUCTS IN AN APPLE STORE; RIGHT? 25 A I DID SPEAK TO A FEW CONSUMERS IN SOME VERY

- 1 BRIEF DISCUSSIONS I HAD WITH THEM.
- 2 Q SIR, YOU DID NOT TALK TO CONSUMERS ABOUT THEIR
- 3 PERCEPTIONS OF PRODUCTS AT AN APPLE STORE, DID YOU?
- 4 A AN APPLE STORE, NO, I DID NOT.
- 5 O OKAY. YOU DID HAVE A 20-MINUTE PHONE
- 6 CONVERSATION WITH MR. STRINGER; RIGHT?
- 7 A YES.
- 8 O BUT YOU SPOKE WITH NO ONE ELSE AT APPLE IN
- 9 FORMING YOUR OPINIONS, DID YOU, SIR?
- 10 A NO, I DIDN'T.
- 11 O AND YOU HAVE NO DIRECT EVIDENCE TO SUGGEST
- 12 THAT ANY CONSUMER HAS EVER PURCHASED A SAMSUNG
- 13 | SMARTPHONE OR AN APPLE SMARTPHONE BELIEVING IT WAS
- 14 ACTUALLY A DEVICE MANUFACTURED BY THE OTHER, DO
- 15 YOU?
- 16 A WOULD YOU REPEAT THAT, PLEASE?
- 17 MR. VERHOEVEN: CAN WE HAVE THE QUESTION
- 18 READ BACK, PLEASE?
- 19 (WHEREUPON, THE RECORD WAS READ BY THE
- 20 COURT REPORTER.)
- 21 THE WITNESS: I DO NOT.
- 22 BY MR. VERHOEVEN:
- 23 Q YOU DON'T KNOW WHETHER CONSUMERS HAVE BEEN
- 24 CONFUSED AT ANY TIME WHEN PURCHASING APPLE DEVICES
- 25 OR SAMSUNG DEVICES INTO THINKING THEY ARE DEVICES

1 FROM THE OTHER MANUFACTURER; CORRECT? A I BELIEVE THAT'S CORRECT. I'M SORRY. COULD 2 3 YOU REPEAT THE QUESTION? MR. VERHOEVEN: CAN WE HAVE IT READ BACK 4 5 FOR MR. BRESSLER? (WHEREUPON, THE RECORD WAS READ BY THE 6 7 COURT REPORTER.) THE WITNESS: THAT'S CORRECT. 8 9 BY MR. VERHOEVEN: 10 Q YOU DON'T KNOW WHETHER CONSUMERS CONFUSE APPLE 11 AND SAMSUNG DEVICES DURING THE COURSE OF THEIR 12 PURCHASING DECISIONS, DO YOU? 13 A I BELIEVE I HAVE SEEN SOME ARTICLES THAT 14 SUGGEST THAT PEOPLE DO GET CONFUSED. 15 WELL, IN ADDITION TO THIS HEARING IN WHICH YOU 16 TESTIFIED, YOU ALSO HAD YOUR DEPOSITION TAKEN. 17 DO YOU REMEMBER THAT IN THIS CASE? 18 A YES, I DO. 19 Q AND THAT HAPPENED ON APRIL 24TH, 2012? DOES 20 THAT SOUND ABOUT RIGHT? 21 A SOUNDS ABOUT RIGHT, YES. 22 AND A DEPOSITION, YOU UNDERSTAND, IS A 23 PROCEEDING JUST LIKE IN THE COURT HERE WHERE YOU'RE

SWORN UNDER OATH AND YOU GAVE TRUTHFUL TESTIMONY;

25 RIGHT?

24

- 1 A YES.
- 2 Q LET'S LOOK AT WHAT YOU SAID AT YOUR DEPOSITION
- 3 AT PAGE 145:24 THROUGH 146, LINE 7, THE DEPOSITION
- 4 DATED APRIL 24TH, 2012.
- 5 CAN WE PLAY THAT?
- 6 (WHEREUPON, A VIDEOTAPE WAS PLAYED IN
- 7 OPEN COURT OFF THE RECORD.)
- 8 BY MR. VERHOEVEN:
- 9 Q THAT WAS TRUTHFUL TESTIMONY WHEN YOU GAVE IT
- 10 AT THE DEPOSITION IN APRIL OF THIS YEAR; RIGHT,
- 11 | SIR?
- 12 A I BELIEVE SO.
- 13 Q TO THE BEST OF YOUR KNOWLEDGE, SMARTPHONE
- 14 CONSUMERS EVALUATE DIFFERENT MODELS, COMPARE THEM
- 15 TO ONE ANOTHER, EVEN BEFORE GOING INTO THE STORE;
- 16 RIGHT?
- 17 A YES.
- 18 Q SMARTPHONE CONSUMERS CONSIDER A NUMBER OF
- 19 FACTORS, SUCH AS PRICE, PERFORMANCE, AS WELL AS
- 20 APPEARANCE; RIGHT?
- 21 A I GUESS.
- 22 Q DO YOU BELIEVE THAT'S TRUE?
- 23 A I SUSPECT THEY DO.
- 24 Q YOU WOULD EXPECT THAT IF THE PURCHASER WAS
- 25 ENTERING INTO A MULTI-YEAR CONTRACT, THEY WOULD

```
1
      KNOW WHAT BRAND OF PHONE THEY WERE BUYING; RIGHT?
2.
      A YES.
3
      Q YOU BELIEVE, BY THE END OF THE SMARTPHONE
      PURCHASING PROCESS, THE ORDINARY CONSUMER WOULD
4
5
      HAVE TO KNOW WHICH PHONE THEY WERE BUYING; RIGHT?
6
      A YES.
7
          GIVEN THE ENVIRONMENT IN WHICH THESE PHONES
8
      ARE BEING SOLD AND THE DEGREE OF ADVERTISING
9
      BRANDING, YOU DON'T KNOW WHETHER ANYBODY WOULD EVER
10
      BE DECEIVED INTO THINKING THEY WERE BUYING A
11
      SAMSUNG PHONE WHEN THEY WERE BUYING AN APPLE PHONE
12
      OR VICE-VERSA; ISN'T THAT TRUE, SIR?
13
      A COULD YOU REPEAT THAT AGAIN, PLEASE.
14
                MR. VERHOEVEN: CAN WE READ IT BACK,
15
      PLEASE.
16
                (WHEREUPON, THE RECORD WAS READ BY THE
17
     COURT REPORTER.)
18
                THE WITNESS: YES.
19
      BY MR. VERHOEVEN:
20
      O AND WHEN YOU PERFORMED YOUR INFRINGEMENT
21
      ANALYSIS THAT YOU'VE TESTIFIED TO EARLIER TODAY,
22
      YOU DID NOT ENDEAVOR TO DETERMINE WHETHER THE
23
      SIMILARITY BETWEEN TWO DESIGNS WAS DECEPTIVE, DID
24
      YOU?
25
      A YES, I DID.
```

```
1
      0
           OKAY. LET'S GO TO YOUR TESTIMONY ON MAY 31ST,
      2012, PAGE 659, LINES 6 THROUGH 14.
2
3
                CAN WE PUT THAT UP, MR. FISHER? 659,
      PAGE -- LINES 6 THROUGH 14. IT'S THE MAY 31ST,
4
5
      2012. THERE WE GO.
6
                "OUESTION: DID YOU APPLY THIS TEST THAT
7
      I HAVE ON THE SCREEN ON RDX-49C, PAGE 20?
8
                "ANSWER: I CERTAINLY APPLIED THE ISSUE
9
      OF THE EYE OF THE ORDINARY OBSERVER GIVING AS MUCH
10
      ATTENTION AS A PURCHASER USUALLY GIVES TO THE TWO
11
      DESIGNS, FINDING THEM SUBSTANTIALLY THE SAME.
                "IT WAS MY UNDERSTANDING, FROM COUNSEL,
12
13
      THAT IT WAS NOT NECESSARY THAT THE SIMILARITY BE
14
      DECEPTIVE."
15
      O DO YOU SEE THAT?
16
          I SEE THAT, YES.
      Α
17
      Q AND THAT'S THE TESTIMONY YOU GAVE ON MAY 31ST,
18
      2012; RIGHT?
19
      A IT IS.
20
          AFTER YOU SUBMITTED YOUR OPINIONS IN THIS
21
      CASE?
22
      A YES.
23
           SO AT THE TIME YOU SUBMITTED YOUR OPINIONS IN
      0
```

THIS CASE, IT WAS YOUR UNDERSTANDING IT WAS NOT

NECESSARY TO LOOK INTO WHETHER A SIMILARITY WAS

24

25

- 1 DECEPTIVE; ISN'T THAT TRUE, SIR?
- 2 A NO. IT WAS MY UNDERSTANDING THAT THE
- MEASUREMENT WAS DIFFERENT THAT YOU'RE DESCRIBING.
- 4 MS. KREVANS: YOUR HONOR, MAY I ASK, FOR
- 5 | COMPLETENESS, THAT I BE PERMITTED TO READ AN
- 6 ADDITIONAL PORTION OF THE TESTIMONY? THIS IS FROM
- 7 THE ITC TRIAL.
- 8 THE COURT: NO. YOU'LL HAVE AN
- 9 OPPORTUNITY IN REDIRECT.
- 10 BY MR. VERHOEVEN:
- 11 Q NOW, I WANT TO SWITCH TO TALKING ABOUT THE
- 12 DESIGN PATENTS, '087 AND '677 MORE SPECIFICALLY,
- 13 OKAY?
- 14 A YES.
- 15 Q WHEN YOU PREPARED YOUR OPINIONS WITH RESPECT
- 16 TO THOSE DESIGN PATENTS, YOU WERE ASKED TO APPLY
- 17 CERTAIN PRINCIPALS OR RULES OF THE ROAD FOR YOUR
- 18 ANALYSIS BY THE ATTORNEYS; CORRECT?
- 19 A YES.
- 20 Q AND IF WE COULD JUST GO TO, MR. BRESSLER, YOUR
- 21 OPENING EXPERT REPORT DATED MARCH 22, 2012 AT
- 22 PARAGRAPH 21. I THINK THAT'S IN YOUR BINDER IF
- 23 YOU'D LIKE TO LOOK AT IT. WE'RE GOING TO PUT IT ON
- THE SCREEN AS WELL.
- 25 A COULD YOU TELL ME WHERE IT WAS IN MY BINDER,

```
1
      PLEASE.
2.
3
                MR. VERHOEVEN: IF I COULD APPROACH, YOUR
4
      HONOR?
5
                THE COURT: GO AHEAD, PLEASE.
6
                MR. VERHOEVEN: THANK YOU.
7
                YOU HAVE MY BINDER, SO -- THERE SHOULD BE
8
      AN EXHIBIT IN THERE.
9
                THE WITNESS: THANK YOU.
10
                MR. VERHOEVEN: SURE.
                THE WITNESS: AND WHAT PAGE WAS THIS
11
12
      AGAIN, PLEASE?
13
      BY MR. VERHOEVEN:
14
      O IT'S PARAGRAPH 21, SIR. ARE YOU THERE?
15
      A YES.
      Q OKAY. SO OBVIOUSLY YOU'RE NOT A LAWYER;
16
17
     RIGHT?
18
      A THAT'S CORRECT.
19
      Q BUT YOU WERE GIVEN, BY THE LAWYERS, CERTAIN
      PRINCIPLES THEY ASKED YOU TO APPLY IN CONDUCTING
20
21
      YOUR ANALYSIS; CORRECT?
22
      A YES.
      Q AND THIS WAS IN THE PART OF YOUR REPORT WHERE
23
24
      YOU DELINEATE WHAT THOSE PRINCIPLES WERE; CORRECT?
      "I, THEREFORE, HAVE BEEN ASKED TO APPLY THE
25
```

- 1 OPEN COURT OFF THE RECORD.)
- MS. KREVANS: YOUR HONOR, THAT DOES NOT
- 3 IMPEACH ANY TESTIMONY THAT THE WITNESS HAS GIVEN
- 4 HERE IN COURT.
- 5 THE COURT: OVERRULED.
- 6 BY MR. VERHOEVEN:
- 7 Q THAT WAS YOUR UNDERSTANDING WHEN YOU TESTIFIED
- 8 AT YOUR DEPOSITION; RIGHT?
- 9 A I GUESS. I GUESS I SAID THAT IN ANSWER TO
- 10 THAT QUESTION, YES.
- 11 O AND LET ME ASK IT ONE MORE TIME?
- 12 A I WAS CONFUSED.
- 13 O LET ME ASK ONE MORE TIME. AND, AGAIN, TO THE
- 14 EXTENT YOU CAN FAIRLY ANSWER MY QUESTION YES OR NO,
- 15 I WOULD APPRECIATE IT.
- 16 ARE YOU AN EXPERT IN THE FUNCTIONALITY OF
- 17 PHONES?
- 18 A IN TERMS OF THEIR OPERATION FUNCTIONALITY, NO.
- 19 Q OKAY. YOU'RE NOT AN EXPERT WITH RESPECT TO
- 20 TOUCH DISPLAY TECHNOLOGY; CORRECT?
- 21 A THAT IS CORRECT.
- 22 Q IN FACT, YOU'RE NO MORE EQUIPPED THAN ANY
- 23 ORDINARY OBSERVER TO OPINE ON THE FUNCTIONALITY OF
- 24 A SMARTPHONE?
- 25 A DEPENDS ON WHETHER YOU MEAN FUNCTIONALITY

- 1 RELATIVE TO A DESIGN PATENT OR THE GENERAL
- 2 FUNCTIONALITY OF HOW IT OPERATES.
- 3 Q IN TERMS OF THE SPECIFIC TECHNICAL KNOWLEDGE
- 4 AND SCIENTIFIC FUNCTIONALITY, YOU DON'T HAVE ANY
- 5 KNOWLEDGE; RIGHT?
- 6 A THAT'S CORRECT.
- 7 Q IN FACT, YOU BELIEVE THAT YOU ONLY NEED A
- 8 THIN, TOP LEVEL KNOWLEDGE TO BE ABLE TO PASS
- 9 JUDGMENT ON THE COMPARABLE FUNCTIONALITY OF THE
- 10 DIFFERENT PHONES?
- 11 A AS IT RELATES TO DESIGN FUNCTION, I BELIEVE
- 12 THAT'S TRUE.
- 13 Q IT'S YOUR TESTIMONY, SIR, THAT HAVING A
- 14 DISPLAY ELEMENT IS NOT NECESSARY OR FUNCTIONAL FOR
- 15 A SMARTPHONE? THAT'S YOUR TESTIMONY TO THIS JURY;
- 16 RIGHT?
- 17 A NO.
- 18 Q OKAY. WELL, LET'S -- YOUR DEPOSITION
- 19 TESTIMONY, AGAIN, WAS TAKEN APRIL 24TH, 2012;
- 20 RIGHT?
- 21 A THAT'S CORRECT.
- 22 Q IT WAS UNDER OATH?
- 23 A YES.
- 24 Q AND YOU ANSWERED QUESTIONS AS CAREFULLY AS YOU
- 25 COULD; RIGHT?

- 1 A YES.
- 2 Q LET'S PLAY AN EXCERPT FROM YOUR DEPOSITION,
- 3 PAGE 210, LINES 14 THROUGH 24.
- 4 (WHEREUPON, A VIDEOTAPE WAS PLAYED IN
- 5 OPEN COURT OFF THE RECORD.)
- 6 BY MR. VERHOEVEN:
- 7 O THAT WAS TRUE TESTIMONY WHEN YOU GAVE IT?
- 8 A THAT WAS PART OF THE TESTIMONY THAT I GAVE
- 9 THAT IT TURNS OUT WAS, WAS GOING BOTH DIRECTIONS
- 10 DEPENDING ON -- BECAUSE I MISUNDERSTOOD THE USE OF
- 11 THE TERM "FUNCTION" AND THE QUESTION AT THAT TIME.
- 12 O SO THAT TESTIMONY IS NOT TRUE?
- 13 A THE TESTIMONY IS TRUE. I WAS REFERRING TO THE
- 14 | FUNCTION AS IT RELATES TO A DESIGN PATENT, WHICH
- 15 MEANS THEY CAN BE ANY SHAPE AND LOCATION AND SIZE.
- 16 AND IN THAT SENSE, IT'S NOT FUNCTIONAL IN
- 17 THAT SHAPE, LOCATION OR SIZE ARE NOT REQUIRED BY AS
- 18 FUNCTIONS.
- 19 O CAN WE PUT UP THE HARD COPY TRANSCRIPT OF WHAT
- 20 WE JUST WATCHED, PAGE 210, LINES 14 THROUGH 24.
- 21 SO THIS IS 210, LINE 14 THROUGH 24.
- 22 APRIL 24TH, 2012 DEPOSITION.
- 23 | SIR, DO YOU SEE THE QUESTION, IT DOESN'T
- 24 TALK ABOUT THE DESIGN PATENTS, IT TALKS ABOUT
- 25 SMARTPHONES.

1 DO YOU SEE THAT, SIR? 2. I SEE THAT'S WHAT IT SAYS. Α 3 THAT'S WHAT YOU WERE ASKED; RIGHT? 4 I BELIEVE IT WAS ASKING ME ABOUT AS IT RELATED 5 TO DESIGN PATENTS. 6 Q BUT IT DOESN'T SAY THAT, DOES IT? I DON'T SEE IT SAYING THAT. 8 USING YOUR DEFINITION OF FUNCTIONAL, ISN'T IT 9 TRUE THAT YOUR OPINION TO THIS JURY IS THAT THE USE 10 OF A TRANSPARENT COVER OVER A DISPLAY IS NOT 11 NECESSARY FOR FUNCTIONAL? 12 IN DEFINING "FUNCTIONAL" AS NOT BEING DRIVEN 13 BY THE SHAPE AND LOCATION AND IT NOT BEING -- I 14 BELIEVE THAT'S TRUE. I THINK THE FACT THAT IT IS 15 CLEAR ON A SMARTPHONE NEEDS -- YES, THAT'S 16 FUNCTIONAL. 17 Q LET'S PLAY PAGE 209 FROM THE SAME DEPOSITION, 18 LINES 9 THROUGH 21. 19 (WHEREUPON, A VIDEOTAPE WAS PLAYED IN 20 OPEN COURT OFF THE RECORD.) 21 BY MR. VERHOEVEN: 22 DO YOU STAND BY THAT TESTIMONY? 23 I BELIEVE THAT'S WHAT I MAY HAVE JUST SAID A A

25 Q SO IT'S YOUR TESTIMONY TO THIS JURY THAT

24

MOMENT AGO.

- HAVING A CLEAR COVER OVER THE DISPLAY ELEMENT IS

 NOT SOMETHING THAT'S FUNCTIONAL?

 A FROM A PERFORMANCE STANDPOINT AND OPERATIONS

 STANDPOINT, I BELIEVE IT'S ABSOLUTELY FUNCTIONAL.

 Q BUT JUST NOT IN YOUR ANALYSIS? IS THAT RIGHT?

 A IF IT'S CLEAR THAT IT'S A -- IF IT IS CLEAR IN
- 7 THE DESIGN PATENT THAT IT'S A DISPLAY, THEN ONE
- 8 WOULD EXPECT IT TO BE TRANSPARENT OVER THAT
- 9 DISPLAY.
- 10 Q BUT YOUR CONCLUSION, WHEN YOU WERE ASKED UNDER
- 11 OATH ABOUT WHETHER USE OF A COVER THAT IS
- 12 TRANSPARENT OR A DISPLAY IS FUNCTIONAL, IS THAT
- 13 IT'S NOT FUNCTIONAL AS YOU'VE DEFINED IT; RIGHT?
- 14 A I WAS TALKING ABOUT ITS SHAPE AND LOCATION AND
- 15 | SIZE AND THE DESIGN PATENT DEFINITION OF
- 16 FUNCTIONALITY.
- 17 Q AND YOU ALSO TESTIFIED THAT -- WELL, LET ME
- 18 ASK YOU, IN YOUR VIEW, IS LOCATING THE SPEAKER IN
- 19 THE UPPER PORTION OF THE FRONT FACE OF A SMARTPHONE
- 20 | SOMETHING THAT'S NOT FUNCTIONAL AS YOU USE THAT
- 21 TERM IN YOUR EXPERT REPORTS?
- 22 A DEFINING THE PRECISE LOCATION FROM AN
- 23 AESTHETIC STANDPOINT, IS NOT DRIVEN BY FUNCTION.
- Q SO THAT'S NO, IT'S NOT FUNCTIONAL?
- 25 A WITH THE CONDITIONS THAT I JUST SAID, YES,

- 1 IT'S NOT FUNCTIONAL.
- 2 Q LET'S PLAY PAGE 212, LINE 25 THROUGH 213, LINE
- 3 4 OF YOUR APRIL 24TH DEPOSITION.
- 4 (WHEREUPON, A VIDEOTAPE WAS PLAYED IN
- 5 OPEN COURT OFF THE RECORD.)
- 6 BY MR. VERHOEVEN:
- 7 Q YOU DIDN'T HAVE ANY QUALIFICATIONS WHEN YOU
- 8 ANSWERED THAT AT YOUR DEPOSITION, DID YOU, SIR?
- 9 A BECAUSE I UNDERSTOOD IT TO BE THE WAY I JUST
- 10 SAID IT.
- 11 Q DO YOU STAND BY THAT TESTIMONY?
- 12 A YES.
- 13 Q NOW, YOU TESTIFIED ON DIRECT EXAMINATION THAT
- 14 YOUR AN INDUSTRIAL DESIGNER; CORRECT?
- 15 A THAT'S CORRECT.
- 16 Q BUT, IN FACT, YOU'VE NEVER DESIGNED A
- 17 SMARTPHONE, HAVE YOU?
- 18 A NO, I HAVE NOT DESIGNED A SMARTPHONE.
- 19 Q IS IT FAIR TO SAY THAT YOU HAVE NEVER DESIGNED
- 20 A SMARTPHONE AT ANY STAGE?
- 21 A I'M NOT SURE WHAT YOU MEAN BY "ANY STAGE."
- 22 Q WELL, LET ME ASK IT THIS WAY: REGARDLESS OF
- 23 WHETHER OR NOT THE DESIGN WAS ACTUALLY IMPLEMENTED
- OR MANUFACTURED OR PRODUCED IN ANY WAY, YOU NEVER
- 25 HAVE NOT DESIGNED ANY SMARTPHONES AT ANY STAGE IN

- 1 THAT PROCESS?
- 2 A NO. I'VE DESIGNED CELL PHONES, NOT
- 3 SMARTPHONES.
- 4 Q YOU HAVE DESIGNED SOME CELL PHONES, BUT THOSE
- 5 DESIGNS ARE ONLY CONCEPTS; RIGHT?
- 6 A THAT'S CORRECT.
- 7 O AND NONE OF THOSE CONCEPTS WERE EVER PRODUCED
- 8 OR MANUFACTURED; CORRECT?
- 9 A I DON'T KNOW FOR SURE.
- 10 Q WELL, AS FAR AS YOU KNOW, THOSE CONCEPTS WERE
- 11 NEVER EVEN MADE INTO MODELS OR PROTOTYPES, WERE
- 12 THEY?
- 13 A YES, THEY WERE MADE INTO MODELS.
- 14 O OKAY. LET'S LOOK AT YOUR DEPOSITION, THIS
- 15 TIME LET'S JUST PUT UP THE WRITTEN DEPOSITION,
- 16 PLEASE, MR. FISHER, DATED APRIL 23, 2012.
- 17 JUST ONE SECOND, YOUR HONOR.
- 18 (PAUSE IN PROCEEDINGS.)
- MR. VERHOEVEN: I'M SORRY, MR. FISHER.
- 20 CAN WE GO TO THE ITC TRANSCRIPT, PAGE 219, LINES 13
- 21 THROUGH 24.
- 22 O DO YOU SEE THIS IS FROM THE HEARING THAT YOU
- 23 ATTENDED AND GAVE TESTIMONY TO RELATED IN ANOTHER
- 24 PROCEEDING. DO YOU REMEMBER THAT, IN WASHINGTON?
- 25 A IT LOOKS FAMILIAR, YES.

- 1 AND YOU WERE ASKED, WITH RESPECT TO OTHER CELL PHONE DESIGNS THAT YOU WORKED ON, DID YOU WORK ON 2 3 ANY OF THOSE PRIOR TO 2006? DO YOU SEE THAT? 4 Α YES. 5 AND DOWN AT THE BOTTOM, IT SAYS QUESTION, THIS 6 IS LINES 21 THROUGH 24? 7 "QUESTION: DID ANY OF THEM BECOME MODELS 8 OR PROTOTYPES OR WERE OTHERWISE EXPRESSED IN 9 THREE-DIMENSIONAL FORM?" 10 WHAT WAS YOUR ANSWER? 11 APPARENTLY I SAID "NOT THAT I KNOW OF, " AND Α 12 I'D APPARENTLY FORGOTTEN THAT MODELS AND MOCK-UPS 13 WERE MADE. 14 O SO IN MAY OF THIS YEAR YOU TESTIFIED NONE WERE 15 MADE, AND NOW YOU'RE TESTIFYING THAT SOME WERE 16 MADE? IS THAT RIGHT? 17 A YES. I MEAN, IT WAS A LONG TIME AGO. I THINK 18 I REMEMBERED THAT THERE WERE MODELS MADE. 19 SO IT THIS TESTIMONY NOT TRUE? Q 20 Α AT THAT POINT, I DIDN'T REMEMBER THAT. 21 THAT TESTIMONY WAS GIVEN UNDER OATH, SIMILAR 0 22 TO THIS TESTIMONY; CORRECT?
- Q ISN'T IT TRUE THAT IN ALL YOUR TIME AS AN

 INDUSTRIAL DESIGNER, YOU ONLY WORKED ON CONCEPTS

TO THE BEST OF MY ABILITY, YES.

23

Α

1	
2	
3	
4	CERTIFICATE OF REPORTERS
5	
6	
7	WE, THE UNDERSIGNED OFFICIAL COURT
8	REPORTERS OF THE UNITED STATES DISTRICT COURT FOR
9	THE NORTHERN DISTRICT OF CALIFORNIA, 280 SOUTH
10	FIRST STREET, SAN JOSE, CALIFORNIA, DO HEREBY
11	CERTIFY:
12	THAT THE FOREGOING TRANSCRIPT,
13	CERTIFICATE INCLUSIVE, CONSTITUTES A TRUE, FULL AND
14	CORRECT TRANSCRIPT OF OUR SHORTHAND NOTES TAKEN AS
15	SUCH OFFICIAL COURT REPORTERS OF THE PROCEEDINGS
16	HEREINBEFORE ENTITLED AND REDUCED BY COMPUTER-AIDED
17	TRANSCRIPTION TO THE BEST OF OUR ABILITY.
18	
19	/S/
20	LEE-ANNE SHORTRIDGE, CSR, CRR CERTIFICATE NUMBER 9595
21	CHRITITEMIN NOMBER 9393
22	/S/
23	IRENE RODRIGUEZ, CSR, CRR CERTIFICATE NUMBER 8074
24	
25	DATED: AUGUST 6, 2012