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15 UNITED STATES DISTRICT COURT

16 NORTHERN DISTRICT OF CALIFORNIA, SAN JOSE DIVISION

17 APPLE INC., a California corporation,

18 Plaintiff,

19 vs.

20 SAMSUNG ELECTRONICS CO., LTD., a
 Korean business entity; SAMSUNG
 21 ELECTRONICS AMERICA, INC., a New
 York corporation; SAMSUNG
 22 TELECOMMUNICATIONS AMERICA,
 LLC, a Delaware limited liability company,

23 Defendants.
 24

CASE NO. 4:11-cv-01846-LHK

**SAMSUNG'S OPPOSITION TO APPLE'S
 MOTION TO SHORTEN TIME FOR
 BRIEFING AND HEARING ON APPLE'S
 MOTION TO COMPEL PRODUCTION
 OF DOCUMENTS AND THINGS**

Date: December 16, 2011
 Time: 10:00 a.m.
 Place: Courtroom 5, 4th Floor
 Judge: Hon. Paul S. Grewal

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1 **PRELIMINARY STATEMENT**

2 Apple fails to demonstrate any urgency that necessitates a shortened schedule here. Its
3 motion is based entirely on an arbitrary and impossible deadline—December 15, 2011¹—that
4 Apple suddenly set for Samsung’s production of several broad categories of documents about a
5 week ago.

6 Prior to filing its motion to compel, Apple refused to meet and confer regarding the
7 grounds for its urgency, citing baseless reasons and claiming that it did not have to justify its
8 position. (Chan Decl. ¶ 3.) When Samsung stated it would make a good-faith effort to expedite
9 and produce the requested documents by the requested deadline, Apple claimed Samsung also
10 needed to provide a detailed audit report of its search efforts. (*Id.*) Even when Samsung agreed to
11 make a substantial production of all the requested materials, on a rolling basis, by January 6 (Chan
12 Decl., Ex. 1.), Apple never explained why the three weeks’ difference mattered and filed its
13 motion even though it had not complied with the lead counsel meet-and-confer requirement.

14 Apple knew a motion to compel on these materials right now was unnecessary and
15 unreasonable. And it knew its arbitrary December 15 demand would likely not survive a lead
16 counsel meet and confer, so it skipped the rules to file its baseless motion. There is no legitimate
17 dispute here. Samsung has already agreed to produce these materials on an expedited schedule
18 that will get Apple the documents in plenty of time for their use at depositions, and Apple cites no
19 other reason why it wants or needs an expedited schedule. There is no reason to grant Apple’s
20 motion to shorten time.

21 **ARGUMENT**

22 **I. APPLE REFUSES TO CONDUCT AN IN-PERSON MEET AND CONFER**

23 Apple prematurely seeks to file a motion to compel immediate production of documents,
24 but has refused to engage in any meaningful meet and confer regarding the urgency of such
25 documents. For many of the requests for technical documents cited in Apple’s motion to compel,
26 the parties have never had the opportunity to discuss the scope and breadth of such requests, much

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28 ¹ In its motion, Apple now seeks such documents by December 23, 2011.

1 less through lead counsel. In fact, Apple has clearly stated that it was not required to so meet and
2 confer—"Apple is not required to justify its reasons for needing certain categories of documents
3 on an expedited basis" (Chan Decl. ¶ 3)—and thus has refused to provide further explanation for
4 its alleged expedited need. Samsung cited the Court's rules and made its lead counsel available for
5 an in-person meet and confer as soon as he is available, on December 19, 2011.² (Dkt. No. 436-4.)
6 Even considering Apple's arguments in its motion for leave from the lead counsel in-person meet
7 and confer requirement, Apple has offered no reason why it failed to conduct any kind of meet and
8 confer between lead counsel before filing its motion.

9 **II. APPLE CAN IDENTIFY NO PREJUDICE, SINCE SAMSUNG HAS AGREED TO**
10 **PRODUCE THE REQUESTED MATERIALS BY JANUARY 6, 2012**

11 Apple's Motion to Shorten Time merely states that the documents it seeks are "the core of
12 Apple's case, and it is critical that Apple receive them well before January 2012," but it does not
13 explain why a production by January 6, 2012 would cause it any harm. (D.N. 464 at 2.) In fact,
14 Apple has not made any showing of prejudice that would result if Samsung were unable to
15 practically complete production by December 15, 2011 or Apple's newly proposed deadline of
16 December 23, 2011, much less articulated any reason it would be prejudiced unless this motion for
17 shortened time is granted. Apple also fails to cite any reason why the regular briefing schedule
18 would be insufficient to address their concerns, especially since Samsung has already agreed to
19 produce responsive documents that may moot Apple's motion, and Apple could discuss any
20 perceived deficiencies at a hearing in January.

21 What Apple cites as urgent is simply not so. Apple cites the fact that it has noticed the
22 depositions of dozens of Samsung's designers and other personnel, and hopes to take them in
23 January 2012. (D.N. 464 at 2.) However, the parties have yet to determine a schedule or location
24 for these depositions, and Apple provides no reason why nearly the entirety of Samsung's

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26 ² Mr. Verhoeven will be in Washington, D.C. conducting a trial until December 19. To
27 accommodate Apple, Samsung offered to stipulate to a proposal seeking relief from the in-person
28 lead counsel requirement so long as it would apply to both sides, so that it too could move forward
on pending discovery issues, but Apple refused. (Dkt. No. 463-6.)

1 production of the documents must occur by December 23, 2011, or why Samsung's agreement to
2 produce source code and design and marketing documents by January 6, 2012 results in any harm.
3 While parties must have reasonable time to prepare for depositions, Apple has not identified any
4 reason why it would be prejudiced by Samsung's proposals or by the Court's regular briefing
5 schedule, and as such, its motion must be denied. *Competitive Techs., Inc. v. Fujitsu Ltd.*, 333 F.
6 Supp. 2d 858, 862 (N.D. Cal. 2004) (Motion to Shorten Time moot if court's normal briefing
7 schedule does not prejudice a party).³

8 **CONCLUSION**

9 For the foregoing reasons, Samsung respectfully requests that the Court deny Apple's
10 Motion for Shortened Time. In the alternative, Samsung requests the Court set the date for
11 Samsung's opposition as December 14, 2011, with no reply, and the hearing for December 16,
12 2011.

13 DATED: December 9, 2011

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AMERICA, INC., and SAMSUNG

TELECOMMUNICATIONS AMERICA, LLC

26 _____
27 ³ Tellingly, when Samsung asked Apple to agree to the production of similar categories of
28 documents by the same deadline, Apple gave no conclusive agreement to do so. Apple wants the
Court to set an arbitrary deadline—one that Apple believes should only apply to Samsung.