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 15

16 UNITED STATES DISTRICT COURT

17 NORTHERN DISTRICT OF CALIFORNIA, SAN JOSE DIVISION

18 APPLE INC., a California corporation,

19 Plaintiff,

20 vs.

21 SAMSUNG ELECTRONICS CO., LTD., a
 Korean business entity; SAMSUNG
 22 ELECTRONICS AMERICA, INC., a New
 York corporation; SAMSUNG
 23 TELECOMMUNICATIONS AMERICA,
 LLC, a Delaware limited liability company,

24 Defendants.
 25

CASE NO. 11-cv-01846-LHK

**SAMSUNG'S REPLY BRIEF IN
 SUPPORT OF SAMSUNG'S MOTION
 FOR LEAVE TO AMEND
 INFRINGEMENT CONTENTIONS**

1 **I. INTRODUCTION**

2 The Court should grant Samsung's motion to add the iPhone 4S. Apple has known of
3 Samsung's intent to add the iPhone 4S to this case since November 2011 and was agreeable to
4 adding this product to the case and providing all related discovery on the iPhone 4S *up to the day*
5 its filed its opposition. However, Apple would not stipulate to adding the iPhone 4S because it
6 wanted to add seven new Samsung products and at the same time bar Samsung from re-taking
7 depositions of Apple witnesses relating to trademark, trade dress, and design patent infringement
8 issues concerning these new Samsung products. Samsung will not need to re-take any
9 depositions of Apple's witnesses based upon the addition of the iPhone 4S. Thus, Apple's
10 lengthy discussion regarding the re-taking of depositions is irrelevant to this motion.

11 Contrary to Apple's contentions, the burden of additional discovery for the iPhone 4S is
12 minimal. Samsung has already sought and received discovery relating to the iPhone 4S from
13 both Apple and Qualcomm in Samsung's ITC action against Apple. Thus, Apple already
14 possesses documents that it could cross-designate for use in this case. Furthermore, Qualcomm
15 has agreed to produce relevant source code and documents *in this case*.

16 **II. ARGUMENT**

17 **A. Because Identical Discovery has Already Occurred in This Case and the ITC**
18 **Case, the Burden of Additional Discovery is Minimal.**

19 With respect to the utility patent analysis, the iPhone 4S differs from the iPhone 4
20 primarily because the baseband chip is supplied by Qualcomm, not Intel. However, discovery
21 regarding the Qualcomm chip is well underway in this case. On December 30, 2011, Samsung
22 issued a subpoena to Qualcomm. (Caracappa Decl. at ¶ 4.) In response, Qualcomm has agreed
23 to produce relevant source code under a stipulated protective order that Samsung intends to file
24 this week. (*Id.*) Discovery is also proceeding in the Samsung ITC case. Apple has produced
25 numerous documents regarding the iPhone 4S and Qualcomm which are available under the cross-
26 use provision of the parties' protective order. (*Id.* at ¶ 3). Furthermore, Qualcomm has already
27 produced baseband source code for inspection in the ITC case. (*Id.* at ¶ 2.) There is no reason
28 why the addition of the iPhone 4S would be an undue burden on the parties.

1 Apple's claim that it has insufficient time to develop its defenses is also without merit.
2 Apple has known of Samsung's intention to add the iPhone 4S since November 2011 and has had
3 ample time to conduct the additional discovery it allegedly needs. Indeed, during the parties'
4 negotiations in late January, Apple was prepared to enter into a stipulation that would still
5 preserve the March 8, 2012 fact discovery cutoff and July 30, 2012 trial dates. (Briggs Decl. at ¶
6 8.) Moreover, Apple's delay and tactical maneuvers from November through January 25,
7 detailed in Samsung's moving papers, are the only reason why Samsung's motion was filed less
8 than two months before the discovery cutoff.

9 Furthermore, Apple has already analyzed its defenses with regard to the Qualcomm
10 baseband processor in the iPhone 4S. In its brief for partial summary judgment on its patent
11 exhaustion and FRAND defenses, Apple discusses the Qualcomm chip and argues that the
12 analysis is essentially the same as the Intel baseband processor. (Dkt. No 660-3 Apple Inc's
13 Notice of Motion and Motion for Partial Summary Judgment at 9, n.3.) Apple has already
14 obtained the relevant Qualcomm license agreements in the ITC case and through its 28 U.S.C.
15 1782 subpoena proceedings as early as October 2011. (Briggs Decl. Ex. A). Although Apple
16 complains that it needs time for additional discovery, Apple's opposition brief fails to offer a
17 single example identifying the additional discovery that Apple would need to obtain.

18 **B. Samsung Does Not Need to Recall Apple Witnesses Based on the Addition of**
19 **the iPhone 4S**

20 Apple expounds at length regarding Samsung's need to re-take the depositions of certain
21 Apple witnesses. This issue, however, is completely unrelated to the addition of the iPhone 4S.
22 Instead, it relates to Apple's attempt to add seven new Samsung products. On January 26, the
23 day of the Court's order to shorten time, Samsung reached out to Apple and recommended a
24 resumption of negotiations. (Briggs Decl. at Ex. B and ¶ 4.) Three days later, Apple responded
25 with an offer to add seven Samsung products in exchange for the addition of the iPhone 4S, an
26 agreement similar to the parties' original agreement in early January. (*Id.* at Ex. B and ¶ 5.)

27 However, during the week of January 30, Apple once again began moving the goalposts.
28 Despite the fact that the parties' negotiations always concerned supplementation of the patent

1 infringement contentions under the Patent Local Rules that are limited to *utility patents*, Apple
2 insisted that the products it sought to add would be included for all purposes, including
3 trademarks, trade dress, and design patents. (*Id.* at ¶ 6.) Despite this dramatic expansion of the
4 parties' original discussion and the substantial discovery burden such an agreement would create
5 on Samsung, Samsung informed Apple that it would consider Apple's proposal to avoid burdening
6 the Court. (*Id.*) On February 1, for the first time, Apple suddenly introduced a provision that
7 would affirmatively bar Samsung from re-taking depositions of any Apple witnesses that have
8 already occurred. (*Id.* at ¶ 7.) Samsung would have been severely prejudiced by such an
9 absolute bar because Apple would be free to prepare its case on several new products without
10 allowing Samsung to depose any of Apple's witnesses who may present testimony regarding
11 Apple's trademark, trade dress, and design patent claims. In any event, this entire discussion is
12 only pertinent to *Apple's* potential addition of Samsung products, not Samsung's proposed
13 addition of the iPhone 4S. That motion is not before the Court.¹

14 **III. CONCLUSION**

15 For the foregoing reasons, this Court should grant Samsung's motion for leave to amend its
16 infringement contentions.

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¹ Apple's insistence on including the new Samsung products in its non-utility patent allegations does threaten the expedited trial schedule. The additional new Samsung products have different cell phone bodies that require their own independent analysis, survey work regarding likelihood of confusion, and potentially additional discovery from Apple, including depositions of Apple's design inventors.

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