

1 HAROLD J. MCELHINNY (CA SBN 66781)
 hmcclhinny@mofo.com
 2 MICHAEL A. JACOBS (CA SBN 111664)
 mjacobs@mofo.com
 3 JENNIFER LEE TAYLOR (CA SBN 161368)
 jtaylor@mofo.com
 4 ALISON M. TUCHER (CA SBN 171363)
 atucher@mofo.com
 5 RICHARD S.J. HUNG (CA SBN 197425)
 rhung@mofo.com
 6 JASON R. BARTLETT (CA SBN 214530)
 jasonbartlett@mofo.com
 7 MORRISON & FOERSTER LLP
 425 Market Street
 8 San Francisco, California 94105-2482
 Telephone: (415) 268-7000
 9 Facsimile: (415) 268-7522

WILLIAM F. LEE
 william.lee@wilmerhale.com
 WILMER CUTLER PICKERING
 HALE AND DORR LLP
 60 State Street
 Boston, MA 02109
 Telephone: (617) 526-6000
 Facsimile: (617) 526-5000

MARK D. SELWYN (SBN 244180)
 mark.selwyn@wilmerhale.com
 WILMER CUTLER PICKERING
 HALE AND DORR LLP
 950 Page Mill Road
 Palo Alto, California 94304
 Telephone: (650) 858-6000
 Facsimile: (650) 858-6100

11 Attorneys for Plaintiff and
 12 Counterclaim-Defendant APPLE INC.

14 UNITED STATES DISTRICT COURT
 15 NORTHERN DISTRICT OF CALIFORNIA
 16 SAN JOSE DIVISION

17 APPLE INC., a California corporation,
 18 Plaintiff,
 19 v.
 20 SAMSUNG ELECTRONICS CO., LTD., a
 21 Korean corporation; SAMSUNG ELECTRONICS
 22 AMERICA, INC., a New York corporation; and
 23 SAMSUNG TELECOMMUNICATIONS
 24 AMERICA, LLC, a Delaware limited liability
 company,
 Defendants.

Case No. 11-cv-01846-LHK (PSG)

**APPLE'S REPLY MEMORANDUM
 IN SUPPORT OF ITS RULE 37(b)(2)
 MOTION BASED ON SAMSUNG'S
 VIOLATION OF THE COURT'S
 DECEMBER 22, 2011 ORDER
 REGARDING SOURCE CODE**

Date: April 24, 2012
 Time: 10:00 a.m.
 Place: Courtroom 5, 4th Floor
 Judge: Hon. Paul S. Grewal

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INTRODUCTION

1 Samsung's opposition confirms that Samsung violated the Court's December 22, 2011
2 Order. That Order required Samsung to produce source code for the accused functionalities in the
3 products that Apple accuses of infringement by December 31, 2011. In addition to the source
4 code for several versions of accused products that Samsung *never produced*, Samsung admits that
5 it waited until late January 2012 or mid-March 2012 (*i.e.*, after the discovery cutoff) to produce
6 other responsive code. These undisputed facts are fatal for Samsung.
7

8 Samsung offers just one implausible excuse for its refusal to produce source code as
9 required by the Court. Samsung contends that the December 22 Order only required it to produce
10 *one version* of code for each accused product (the version that existed when the product was first
11 released). According to Samsung, the Court's January 27, 2012 Order directed it to produce code
12 for later versions, but that Order also allowed Samsung to negotiate a stipulation that would
13 obviate the need to produce all of the responsive code. This is false. The December 22 Order
14 directed Samsung to produce the relevant source code for all versions of its accused products.
15 The January 27 Order, by contrast, did not address source code and has no bearing on this motion.

16 Samsung's mischaracterizations do not end there. Samsung also pretends it made "good
17 faith efforts" to negotiate a stipulation identifying representative source code for the accused
18 functionalities. In fact, only Apple made sincere efforts to negotiate such a stipulation. Samsung
19 responded by dragging its feet. Now that Samsung belatedly produced a few additional cherry-
20 picked portions of source code that it characterizes as "design arounds," Samsung proposes a
21 stipulation that is the antithesis of good faith. Samsung proposes that the "design around" code it
22 implemented to avoid infringement—some of which it produced after discovery closed—should
23 be retroactively deemed to represent the way that Samsung's products operated *even before* the
24 lawyer-driven modifications were implemented in Samsung's products.

25 The record is clear. Samsung violated the December 22 Order by producing source code
26 for just one version of each accused product by December 31st, and thereby deprived Apple of
27 evidence that is critical to its infringement case. The Court should now deem that, for purposes of
28 assessing infringement, the one version of each accused product for which Samsung timely

1 produced source code is representative of all versions of that product. This is the narrowest
2 measure that will prevent Samsung from profiting by its misconduct.

3 I. ARGUMENT

4 A. Samsung Violated the December 22 Order.

5 Samsung concedes that it only produced source code for one version of its accused
6 products by December 31, 2011. (Dkt. No. 796-1 at 2; Opp. at 3, 5 (referring to “the release-
7 version” Samsung produced).) Samsung’s claim that it did not violate the December 22 Order
8 rests on the premise that the Order required production of source code for *only* the version of each
9 accused product as it was first released. (Opp. at 5.) The Order does not say that.

10 The December 22 Order states that “Samsung shall produce the source code and technical
11 documents requested by Apple’s [December] motion.” (Dkt. No. 537 at 2.) Apple’s December
12 Motion had unambiguously requested source code for all the accused products—including all
13 versions thereof—to the extent such code related to any of nine accused functionalities. (Dkt.
14 No. 467-21 at 2-3.) Apple’s Proposed Order even requested that Samsung organize its production
15 of code “according to, among other things, *Android version.*” (*Id.* at 3 (emphasis added).)

16 The document requests on which Apple moved also show that Apple asked for relevant
17 source code for all versions of the accused products.

- 18 • RFP No. 223 requested “[a]ll Source Code ... showing the operation of elements of
19 the Products at Issue that are alleged to infringe any of the Patents at Issue.” (Dkt.
20 No. 467-1 at xvi.)
- 21 • RFP No. 224 sought “[a]ll Source Code ... *for each version* of the operating
22 system” in the accused products. (*Id.* at xvii (emphasis added).)
- 23 • RFP No. 228 requested “the Source Code ... *for each version* of any software,
24 firmware, program(s), library(ies) or other system used to control the touch
25 screens” in the accused products. (*Id.* at xx (emphasis added).)
- 26 • RFP No. 232 asked for “[a]ll Source Code ... *for each version* of each Samsung
27 application installed in the Products at Issue....” (*Id.* at xxiv (emphasis added).)
- 28 • RFP Nos. 241-242 sought “[a]ll Source Code” used to “control the touch screens”
or to “operate the touch screens” of any accused product. (*Id.* at , xxviii-xxix.)

In case there was any doubt, all these Requests defined “Source Code” to include “released and
unreleased *versions.*” (Reply Pernick Decl. Exh. A at 5 (emphasis added).)

1 Apple's December Motion thus sought all versions of source code relating to the asserted
2 patents, and that is the relief the Court granted. To the extent the December 22 Order denied
3 Apple's motion, it did so only with respect to *non*-source code documents sought by certain
4 Document Requests on which the parties had not adequately met and conferred. (Dkt. No. 537
5 at 2-3 & n. 2.) Those Requests asked for materials such as version histories and change logs
6 showing the dates that different source code versions were implemented. None of them sought
7 code itself. Samsung's contention that the December 22 Order only required it to produce source
8 code for one version of each product by December 31st flies in the face of this record.

9 Samsung's suggestion that the first-released version of each accused product is the "most
10 relevant" fares no better. (Opp. at 3.) The December 22 Order did not direct Samsung to produce
11 the version of code that it deemed "most relevant." Samsung's assumption is flawed in any
12 event: Apple alleges that the accused products "ha[ve] infringed and continue[] to infringe...."
13 (Dkt. No. 75 at ¶¶ 186, 192, 198, 204, 210, 216, 222, 228.) Even Samsung admits that Apple
14 alleges infringement "*from* the date of release," not just "on" the date of release. (Opp. at 3 n.2.)

15 Apple cannot be sure of the full extent to which Samsung has withheld responsive source
16 code that should have been produced by December 31st. Samsung's own change logs, however,
17 indicate that Samsung has—to this date—withheld source code for several hundred versions of its
18 accused products. (Dkt. No. 796-1 at 2; Reply Pernick Decl. Ex. D.) On top of that, Samsung
19 has made three untimely productions of "design around" source code. Samsung claims that it
20 implemented each of these three portions of code in accused products before December 31st, yet it
21 chose not to produce the code until long after that deadline. These three breaches are clear.

22 Source Code Relating to '381 Patent. On January 23, 2012, Samsung produced source
23 code purportedly relating to its attempt to "design around" the '381 Patent. (Dkt. No. 834-1 ¶ 6;
24 Opp. at 7-8, 9 (referring to design-around code produced on January 23, 2012).) Samsung
25 contends that this code was present in accused products by August 12, 2011—more than 4.5
26 months before the deadline to produce source code. (Dkt. No. 834-1 ¶ 6.) But Samsung offers no
27 explanation for its failure to produce this code by December 31st, other than that the December 22
28 Order just required an earlier version of Samsung's source code. As shown above, this is untrue.

1 Source Code Relating to '891 Patent. Samsung also produced code purportedly relating to
2 its attempted design around of the '891 Patent on March 10, 2012. (Dkt. No. 834-1 ¶ 7; Opp. at 7-
3 8, 9 (referring to design-around code produced on March 10, 2012).) Samsung asserts that this
4 code was in accused products as of December 23, 2011. (Dkt. No. 834-1 ¶ 7.) But Samsung does
5 not explain why it withheld this code for 2.5 months past the December 31st deadline and *until*
6 *after the discovery cutoff.* Samsung's only excuse is based on its misread of the December Order.

7 Source Code Relating to '163 Patent. Samsung's production on March 12, 2012 of source
8 code purportedly relating to its attempt to design around Apple's '163 Patent also violated the
9 December 22 Order. (Dkt. No. 834-1 ¶ 8; Opp. at 7-8, 9 (referring to design-around source code
10 produced on March 12, 2012).) Samsung states that it used this code in products by
11 December 23, 2011 (Dkt. No. 834-1 ¶ 8), but still withheld the code until 2.5 months after the
12 Court's deadline and *until four days after the discovery cutoff.* This production too was untimely.

13 **B. The Court's January 27 Order Did Not Address Source Code.**

14 Knowing that it repeatedly violated the December 22 Order, Samsung tries to shift the
15 Court's focus to the January 27 Order. Samsung contends that the January 27 Order—not the
16 December 22 Order—required it to produce source code for versions of the accused products that
17 were released after their initial launch, and that this Order also gave Samsung the option to
18 negotiate a stipulation regarding the representative use of source code across product versions in
19 lieu of producing additional code. However, Samsung's source code was not at issue in Apple's
20 January motion and was not addressed by the January 27 Order.

21 Apple's January 11, 2012 motion to compel did not seek source code. The December 22
22 Order had *already granted* all of Apple's requests for source code. The December 22 Order at
23 the same time denied 14 Apple requests for *non-source code* technical documents because the
24 parties had not yet met and conferred on them (Dkt. No. 537 at 2-3), and so Apple then met and
25 conferred with Samsung over those 14 document requests. Apple filed another motion when the
26 negotiations failed.

27 The documents Apple sought related to the evolution, features, and updates of software
28 for the accused products, and to the design and manufacture of hardware for the products. The

1 requested documents included version histories, change logs, and other documents explaining—in
2 narrative, textual, or numerical form—the dates and affected products for source code updates.
3 But they did not include the source code itself, *on which Apple had already successfully moved*.
4 The plain text of Apple’s proposed order—especially in contrast to the proposed order from
5 December—makes this crystal clear (*compare* Dkt. No. 616 at 1-3 *with* Dkt. No. 467-1 at 2-3),
6 and Samsung quotes nothing from the January Order or Apple’s proposed order to support its
7 tortured interpretation. Since source code was not at issue in Apple’s January motion, the
8 January 27 Order granting that motion had no impact on Samsung’s duty to comply with the
9 December 22 Order by producing all of its responsive source code.

10 Even if the January 27 Order did direct Samsung to produce its source code for all the
11 accused products, Samsung would have violated that Order as well. The January 27 Order
12 required production by February 3rd. (Dkt. No. 673 at 2, 11-12.) Samsung concedes that it has
13 never produced many versions of source code for the accused products, and that it produced its
14 “design around” code as late as mid-March. While the January 27 Order gave Samsung latitude
15 to “negotiate a stipulation that its production adequately represents the functionality of the entire
16 set of accused products” (Opp. at 3 n. 2, 4), Samsung failed to do that too. Samsung did not even
17 propose a stipulation until March 15th—long after the February 3rd deadline had passed.

18 Samsung’s failure to produce all of its responsive source code by December 31st violated
19 the December 22 Order. Samsung’s reliance on the January 27 Order is a diversionary tactic.

20 **C. The Relief Requested By Apple Is Appropriate and Necessary.**

21 Samsung’s failure to produce all of its responsive source code by December 31st
22 establishes that it violated the December 22 Order. Sanctions are warranted on this ground alone.
23 *See Computer Task Group, Inc. v. Brothby, Inc.*, 364 F.3d 1112, 1116 (9th Cir. 2003) (“[f]ailure to
24 produce documents as ordered is considered sufficient prejudice” to establish sanctionable
25 conduct). But there is more than that here. Apple explained in its opening brief how Samsung’s
26 failure to produce source code on a timely basis for all but one version of the accused products
27 has impaired Apple’s ability to develop its infringement case against any other versions. *See*
28 *Adriana Int’l Corp. v. Thoeren*, 913 F.2d 1406, 1412 (9th Cir. 1990) (“A [party] suffers prejudice

1 if [other party’s] actions impair the [] ability to go to trial or threaten to interfere with the rightful
2 decision of the case.”) An order deeming the produced version representative of all other
3 versions is necessary to protect against this prejudice and to preserve a level playing field.

4 Samsung ignores this point entirely with regard to the source code for all of the versions
5 of the accused products that it has to this day not produced. With respect to the untimely
6 production of “design around” source code that Samsung finally made—in two out of three
7 instances *only after* Apple filed this motion—Samsung argues that Apple has suffered no
8 prejudice because Apple “has had anywhere from *many weeks to three months* to analyze this
9 code.” (Opp. at 8 (emphasis in original).) This is misleading at best.

10 Source code analysis is complex and time-consuming. That is why the Court ordered
11 Samsung to complete its production of code by December 31. By delaying its partial productions
12 for *months after* the Court-ordered deadline—and months after it supposedly installed the code in
13 the accused products— Samsung denied Apple a fair opportunity to analyze the operations of the
14 accused products. Samsung’s March productions of source code in particular were less than two
15 weeks before the deadline for expert reports and after fact discovery had already closed.
16 Samsung’s apparently intentional withholding of this code for all that time prejudiced Apple.

17 The prejudice to Apple is magnified given that the code Samsung produced after
18 December 31st relates to Samsung’s attempts to design around Apple’s patents. In other words,
19 the late produced code implements modifications that Samsung believes will negate Apple’s
20 infringement charges. Samsung has had this code for months and can present fully developed
21 non-infringement theories in its expert reports as to that code unless the Court intervenes to
22 prevent this circumvention of its Order. Apple’s experts had nowhere near this opportunity. The
23 same unfairness could arise even if Samsung were merely precluded from affirmatively using this
24 evidence. Samsung could, in that event, still present a design around defense based on testimony
25 or other non-source code evidence. But Samsung still would have hamstrung Apple’s ability to
26 challenge that evidence with the code. Only an order deeming the timely produced source code to
27 be a proxy for all versions will prevent such unfairness.

1 Samsung also vaguely contends that Apple has not been prejudiced because it “has known
2 about” the purported design arounds “since at least February 3 and March 8.” (Opp. at 8.) That
3 misses the point. Mere knowledge that a design around has been attempted is a far cry from
4 possession of the source code that implements the supposed design around. The same holds for
5 the version history reports and change logs that Samsung cites. (Opp. at 4, 6.) These may show
6 when Samsung made changes to its code. But they do not show the changes. Only the timely
7 production of the code would have allowed Apple an adequate opportunity to test Samsung’s
8 assertions of non-infringement, and to fully analyze how the accused products operate.

9 Samsung also ignores the modesty of Apple’s requested relief. Apple does not seek
10 judgment in its favor on any issue, or an adverse finding against Samsung on any substantive
11 matter. Samsung would still—for *all versions* of the accused products—be allowed to press the
12 defenses that it has for the versions where it produced code on a timely basis. Apple only asks
13 the Court to prevent Samsung from gaining an advantage based on late-produced code.
14 Numerous courts have granted more drastic relief for similar violations. *See Seal-Flex, Inc. v.*
15 *Athletic Track and Court Construction*, 172 F.3d 836, 841, 845-46 (Fed. Cir. 1999) (affirming
16 dismissal of patent invalidity defenses and counterclaims as Rule 37 sanction for failure to
17 comply with order to produce documents); *Juniper Networks, Inc. v. Toshiba America, Inc.*, 2007
18 WL 2021776, at *3-*4 (E.D. Tex. July 11, 2007) (defendants who withheld source code for
19 accused products precluded from offering “*any* expert opinion or opinion from *any* source during
20 trial regarding non-infringement” except through cross-examination) (emphasis in original).¹

21 The alternative relief that Samsung proposes underscores the inadequacy of lesser
22 remedies. Samsung is “prepared to stipulate” that its untimely “design around” source code is

23
24 ¹ The narrowness of the remedies requested by Apple disposes of Samsung’s contention
25 that Apple must show “extreme circumstances” or “bad faith.” (Opp. at 6.) Such showings are
26 required only when case dispositive sanctions are sought. *See Fair Housing of Marin v. Combs*,
27 285 F.3d 899, 905 (9th Cir. 2002) (requested sanction was default judgment); *U.S. v. Kahaluu*
28 *Const. Co.*, 857 F.2d 600, 603 (9th Cir. 1988). At any rate, the “bad faith” standard is met where
“[d]isobedient conduct is not shown to be outside the litigant’s control.” *Fair Housing*, 285 F.3d
at 905. Here, Samsung alone made the decision to withhold responsive source code until after the
deadline set forth in the December 22 Order—or to not produce it at all.

1 representative of the code associated with functionalities claimed by three Apple patents for *all*
2 versions of the accused products—even those that did not contain this newly developed code.
3 (Opp. at 9.) Samsung essentially asks that it be allowed to make its best non-infringement
4 arguments even where those arguments do not apply as a factual matter. Samsung’s request for a
5 retroactive “free pass,” while absurd, illustrates why the relief that Apple seeks is necessary to
6 ensure that Samsung does not benefit from its discovery misconduct.

7 **D. Apple Has Acted in Good Faith.**

8 Samsung also tries to distract the Court from its breach of the December 22 Order by
9 accusing Apple of a bad faith refusal to negotiate. (Opp. at 1, 7.) Samsung has it backwards.

10 Although not required to do so, it was *Apple* who suggested on February 9, 2012 that the
11 parties explore a stipulation to ameliorate the effects of Samsung’s deficient production of source
12 code. (Dkt. No. 796-2 at 2.)² Samsung hence gets it wrong when it states that “[s]hortly after the
13 Court issued its January 27 Order, Samsung began meeting and conferring with Apple regarding a
14 stipulation....” (Opp. at 4.) Apple made the overture, not Samsung, and it is unsurprising that
15 Samsung’s counsel does not cite a shred of paper in support of his assertion that Samsung took
16 the initiative in “meeting and conferring with Apple regarding a stipulation identifying the source
17 code that the parties could use as representative of the accused products in order to streamline
18 issues relating to the infringement analysis.” (Dkt. No. 834-2 at ¶ 6.) This assertion is false.

19 In any event, Samsung responded to Apple’s proposal on February 14th with some limited
20 representations about a subset of code it had failed to produce. (Dkt. No. 796-3 at 2.) At the lead
21 counsel meeting on February 14-15, Samsung said that it would continue to investigate this issue
22 and get back to Apple by February 22. (Dkt. No. 796 ¶ 6.) Samsung did not do so. (*Id.* at ¶ 7.)

23 Despite Samsung’s silence, on February 26, *Apple* again tried to advance the process by
24 sending a draft stipulation to Samsung reflecting the limited representations it had made on

25
26 ² Apple made this February 9 suggestion in connection with a demand that Samsung
27 correct its failure to produce all versions of source code for the accused products, as required
28 under the December 22 Order. (Dkt. No. 796-2.) Samsung’s claim that Apple did not dispute
Samsung’s compliance with that Order until March 9 (Opp. at 7) is thus incorrect.

1 February 14. (Dkt. No. 796-4.) Apple requested a response by February 28. (*Id.* at 1.) When
2 Samsung remained silent—despite Apple’s February 29th follow-up inquiry—Apple filed this
3 motion on March 9. On March 15th, 18 days after receiving Apple’s proposed stipulation and
4 almost a week after Apple filed its motion, Samsung at last sent Apple a draft stipulation. Apple
5 immediately responded with substantive comments, but Samsung waited another week to get
6 back to Apple. (Dkt. No. 834-4; Reply Pernick Decl. Ex. B.)³

7 Samsung has never explained its foot-dragging in responding to Apple’s proposals. But it
8 is clear that Apple made proactive efforts to resolve the issues presented by Samsung’s failure to
9 abide by the December 22 Order. If anything, it is Samsung’s conduct that has called its good
10 faith into question. Aside from its delays in trying to work through these issues—and aside from
11 its decision to hold back responsive source code outright, or until after the discovery cutoff—
12 Samsung’s draft stipulation evinces a reckless attitude towards dispute resolution.

13 First, Samsung’s stipulation contains numerous factual assertions—such as the dates that
14 its untimely “design arounds” were allegedly implemented, and the products they affected—that
15 Apple could not possibly verify. Samsung is asking Apple to blindly take Samsung at its word
16 about its “design arounds” after Samsung delayed production of the source code for months and
17 until after discovery had closed. Second, as noted, Samsung’s stipulation asks Apple to pretend
18 that Samsung’s design arounds were implemented in products that embodied *the old source code*,
19 not the new design arounds. Apple could never agree to this, and Samsung knew that.

23
24 ³ Samsung insinuates that Apple conditioned its agreement to a source code stipulation on
25 Samsung’s admission that it violated the December 22 Order or that Samsung agree to the
26 remedies sought in Apple’s motion. (Opp. 6.) Apple did no such thing. To the contrary, Apple’s
27 proposed stipulation expressly acknowledged that the parties had a dispute on this issue, and *did*
28 *not require that Samsung admit to its breaches.* (Dkt. No. 796-4 at 1.) Apple merely pointed out
that, if Samsung wanted to moot Apple’s motion, it could only do so by stipulating to the relief
sought by Apple. Apple clearly indicated its willingness to continue discussions relating to a
stipulation regarding source code. (Dkt. No. 834-4.)

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II. CONCLUSION

For the reasons discussed above and in its opening brief, the Court should grant Apple’s Motion and impose the requested sanctions on Samsung.

Dated: March 30, 2012

MORRISON & FOERSTER LLP

By: /s/ Michael A. Jacobs
Michael A. Jacobs

Attorneys for Plaintiff
APPLE INC.