sf-3150855

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| 10 | Attorneys for Plaintiff and | | |
| 11 | Counterclaim-Defendant APPLE INC. | | |
| 12 | UNITED STATES DISTRICT COURT | | |
| 13 | NORTHERN DISTRICT OF CALIFORNIA | | |
| 14 | SAN JOSE DIVISION | | |
| 15 | APPLE INC., a California corporation, | Case No. 11-cv-01846-LHK | |
| 16 | Plaintiff, | DECLARATION OF CYNDI | |
| 17 | ŕ | WHEELER IN SUPPORT OF | |
| 18 | V. | APPLE'S ADMINISTRATIVE MOTION TO FILE UNDER SEAL | |
| 19 | SAMSUNG ELECTRONICS CO., LTD., a Korean corporation; SAMSUNG ELECTRONICS AMERICA, INC., a New | DOCUMENTS RE APPLE'S OPPOSITION TO SAMSUNG'S MOTION TO STRIKE EXPERT | |
| 20 | York corporation; and SAMSUNG TELECOMMUNICATIONS AMERICA, | TESTIMONY | |
| 21 | LLC, a Delaware limited liability company, | | |
| 22 | Defendants. | | |
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I, Cyndi Wheeler, do hereby declare as follows:

- 1. I am an attorney for Apple Inc. ("Apple"). I submit this declaration in support of Apple's Administrative Motion to File Documents Under Seal re Apple's Opposition to Samsung's Motion to Strike Expert Testimony. I have personal knowledge of the matters set forth below. If called as a witness I could and would testify competently as follows.
- 2. I understand that the confidential, unredacted version of Apple's Opposition to Samsung's Motion to Strike Expert Testimony contains material that Samsung has designated Outside Attorneys' Eyes Only. I have reviewed a redacted version of this document. It contains highly confidential and commercially sensitive business information, including confidential information regarding licensing agreements and potential licensing agreements with business partners, that could be used to Apple's disadvantage by competitors if it were not filed under seal. In addition, the parties have stipulated that damages-related expert materials should be submitted to the Court under seal and not placed on the public record.
- 3. The confidential, unredacted version of Terry L. Musika's Declaration in Support of Apple's Opposition to Samsung's Motion to Strike Expert Testimony contains highly confidential and commercially sensitive business information, including confidential information regarding licensing agreements and potential licensing agreements with business partners that could be used to Apple's disadvantage by competitors if it were not filed under seal. In addition, the parties have stipulated that all damages-related expert materials should be submitted to the Court under seal and not placed on the public record.
- 4. Exhibits A-C to Terry L. Musika's Declaration in Support of Apple's Opposition to Samsung's Motion to Strike Expert Testimony contain highly confidential and commercially sensitive business information, including confidential information regarding licensing agreements and potential licensing agreements with business partners that could be used to Apple's

disadvantage by competitors if it were not filed under seal. In addition, the parties have stipulated that all damages-related expert materials should be submitted to the Court under seal and not placed on the public record.

- 5. I understand that the confidential, unredacted version of the Pernick Declaration in Support of Apple's Opposition to Samsung's Motion to Strike Expert Testimony contains material that Samsung has designated Outside Attorneys' Eyes Only. I have reviewed a redacted version of this document. It contains highly confidential and commercially sensitive business information, including confidential information regarding licensing agreements and potential licensing agreements with business partners that could be used to Apple's disadvantage by competitors if it were not filed under seal. In addition, the parties have stipulated that all damages-related expert materials should be submitted to the Court under seal and not placed on the public record.
- 6. Exhibits 5, 6, 7, 9, 18 and 20-32 to the Pernick Declaration contain information that Apple treats confidential in the ordinary course of its business. Specifically:
 - a. Pernick Declaration Exhibits 5 and 6 contain a large variety of types of confidential information including information regarding licensing agreements and potential licensing agreements with business partners and commercially sensitive business information, including information about confidential discussions with third parties relating to legal disputes that could be used to Apple's disadvantage by competitors if it were not filed under seal.
 - b. Pernick Declaration Exhibit 7 is excerpts from the Sood Deposition on April 20, 2012. It contains confidential, proprietary market research and analysis, including information about the competitive landscape for mobile

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devices. This business information was created at a significant cost to Apple, and could be used by Apple's competitors to its disadvantage, particularly because it discusses Apple's direct competitors. In addition, the parties have stipulated that all survey-related expert materials will be submitted under seal.

- c. Pernick Declaration Exhibit 9 is an excerpt from the Expert Report of Woodward Yang Regarding the Infringement of U.S. Patent Nos. US 7,577,460, US 7,456,893, US 7,698,711 and US 7,079,871. I understand that Samsung has designated this Report Outside Attorneys' Eyes Only. Paragraphs 40, 75-76, 86, 88-91 and exhibit 3 of the attached excerpt contain non-public Apple confidential information relating to Apple's products and the source code in Apple's products, and could be used to Apple's disadvantage by competitors if it were not filed under seal.
- d. Pernick Declaration Exhibit 18 is excerpts from Apple's Objections and Responses to Samsung's Interrogatories to Apple Relating to Apple Inc.'s Motion for a Preliminary Injunction served July 25, 2011, which includes information regarding Apple's development of its patented technologies.
- e. Pernick Declaration Exhibits 20-22 are correspondence from Apple to Samsung regarding the clawback of documents containing privileged information. These Exhibits contain highly confidential and commercially sensitive business and financial information, including confidential discussions between the parties relating to legal disputes, that could be used to Apple's disadvantage by competitors if they were not filed under seal.

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- f. Pernick Declaration Exhibits 23-28 are selected licensing agreements. As such, they contain highly confidential and commercially sensitive business information, including confidential information regarding licensing agreements with business partners, that could be used to Apple's disadvantage by competitors if it were not filed under seal.
- g. Pernick Declaration Exhibit 29 is excerpts from the Blevins Deposition on April 3, 2012. It contains discussions of manufacturing details, strategies for detecting and resolving problems, and confidential details of design and development practices that could be used to Apple's disadvantage by competitors if it were not filed under seal.
- h. Pernick Declaration Exhibit 30 is excerpts from the O'Brien Deposition on April 20, 2012. It contains highly confidential and commercially sensitive business information, including confidential information regarding licensing agreements and potential licensing agreements with business partners, that could be used to Apple's disadvantage by competitors if it were not filed under seal.
- Report of Michael J. Wagner. Exhibit 32 is excerpts from the Wagner Deposition on May 12, 2012. They contain highly confidential and commercially sensitive business information, including confidential information regarding damages that could be used to Apple's disadvantage by competitors if it were not filed under seal. In addition, the parties have stipulated that damages-related expert materials should be submitted to the Court under seal and not placed on the public record.

- 7. It is Apple's policy not to disclose or describe its confidential financial, licensing, trade secret, or product development information. The information that is described above is confidential to Apple. Apple is well known worldwide for its corporate culture of carefully maintaining the confidentiality of its business information. If disclosed, the information in the materials described above could be used by Apple's competitors to Apple's disadvantage.
- 8. To the extent that Apple's Opposition, and the Pernick, Musika, and Maharbiz Declarations, refer to or discuss the above-referenced materials, they could be used to Apple's disadvantage by competitors if they were not filed under seal, for the same reasons.
- 9. The relief requested in this motion is necessary and is narrowly tailored to protect confidential information, focusing only on specific exhibits and specific portions of the brief at issue.

I declare under penalty of perjury under the laws of the United States of America that the foregoing is true and correct to the best of my knowledge and that this Declaration was executed this 31st day of May, 2012, at Cupertino, California.

By: <u>/s/ Cyndi Wheeler</u>