

GZJ DKV'883



Special Agreement Hiring Policy
Protocol for "Restricted Hiring," "Do Not Cold Call," and
"Sensitive" Companies

The following companies (and by association, their subsidiaries listed in Appendix A) have a special restriction as part of the "Restricted Hiring" list.

Parent Companies:

- Microsoft
- Novell
- Oracle
- Sun Microsystems

For each of these "Restricted Hiring" companies, Google has agreed to the following protocol:

1. Not to pursue manager level and above candidates for Product, Sales, or G&A roles – even if they have applied to Google;
2. However, there are no restrictions to our recruiting from these companies at individual contributor levels for PSG&A;
3. Additionally, there are no restrictions at any level for engineering candidates.

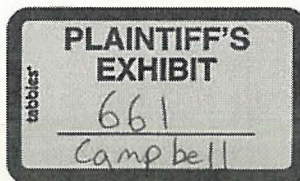
The following companies (and by association, their subsidiaries listed in Appendix A) have special agreements with Google and are part of the "Do Not Cold Call" list.

Parent Companies:

- Apple, Inc.
- Comcast Corporation
- DoubleClick
- Genentech
- IBM Corporation (Junior hires okay – also applies to subsidiaries)
- Illumita
- Intel Corporation
- Intuit
- Microsoft
- Ogilvy
- WPP

For each of these "Do Not Cold Call" companies, Google has agreed to the following protocol:

4. Not to directly cold call into those companies (this also applies to their subsidiaries listed above);
5. But, we would accept internal or external references that indicated that an individual was "looking;"
6. And, of course, we will also accept direct solicitation from a candidate (this will most likely come into play when an individual's peer has recently joined us).





Special Agreement Hiring Policy
Protocol for "Restricted Hiring," "Do Not Cold Call," and
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Due to our partnerships, the following companies (and by association, their subsidiaries listed in Appendix B) fall under the "Sensitive" companies list:

Parent Companies:

- AOL, Inc.
- Ask.com
- Clear Channel Communications, Inc.
- Dell, Inc.
- Earthlink, Inc.
- Virgin Media, Inc. (Formerly NTL, Inc.)

For each of these "Sensitive" companies we agreed to the following protocol:

1. **Executive Recruiting:** Inform EMG of any Director level or above candidate who we have engaged and who is starting the interview process at Google
 2. **Executive Recruiting:** If we go to offer with a Director or above candidate, Staffing should inform EMG and EMG will designate a senior exec to place a courtesy call into the Sensitive company to let them know we have **made** an offer;
 - a. And by exception, when EMG deems necessary, calling into a Sensitive company to indicate we will be **making** an offer.
 3. **General Recruiting:** For any non-exec position, we should be aware the company is on the Sensitive Company list but there are no restrictions to our recruiting from these companies at junior levels.
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Please be cautious when recruiting teams from any company to keep our candidates and potential employees safe from legal action. Most companies have non-solicit agreements which would limit or prohibit a candidate from asking a coworker to interview with us as well.

Recruiting from Staffing Agencies / Partners

As a general rule, we should not be recruiting staffing talent from any of our approved staffing partners. The lists on the following page outline these partners for both U.S. and International staffing.



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U.S. Staffing Partners		
Vendor Name	Location	Specialty
Accounting Network	Bay Area	Finance
Accountants Plus	Bay Area	Finance
Adecco	All U.S.	All
Career Group	Bay Area, New York, Los Angeles	G&A, Marketing
CDI Business Solutions	All U.S.	Eng, Ops
Core Staffing	New York	G&A
Duran HCP, Inc.	Bay Area	G&A (HR/Staffing), Eng, Ops
Globe Consultants	Bay Area	Eng, Ops
Hicks Consulting	All U.S.	All
Indosys	Bay Area	Eng, Ops, Sales, Marketing
IT Ascent	All U.S.	All
Kelly Services	All U.S.	All
Kforce	All U.S.	Eng, Ops, Finance
Mainz Brady Group	Bay Area, Portland	Eng, Ops, Product, Sales, SalesOps, Recruiting
Mindsource	Bay Area	Eng, Ops, Product
Modis IT	All U.S.	Eng, Ops
Nelson Staffing Solutions	Bay Area	G&A, Sales, Marketing
TechSource	Bay Area	Eng, Ops

International Staffing Partners	
Vendor Name	Location
Kelly Services	Australia
Tradicao (Kelly Partner)	Brazil
Kelly Services	France
Kelly Services	Germany
Kelly Services	Hungary
Kelly Services	Italy
Kelly Services	Netherlands
Kelly Services	Norway
Kelly Services	Russia
Kelly Services	Spain
Kelly Services	Sweden
Kelly Services	Switzerland
Intelligent Manpower (Kelly Partner)	Taiwan
Kelly Services	UK



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Appendix A

Company	Parent Company	Effective Date	Other Notes
American FundWare	Intuit	June 5, 2007	
24/7 Real Media, Inc.	WPP	September 14, 2007	
Apple	N/A	March 6, 2005	
aQuantive, Inc.	Microsoft	May 18, 2007	
AZN Television	Comcast	March 6, 2005	
Cambridge Technology	Novell	May 10, 2007	
Carleton Corporation	Oracle	May 10, 2007	
CBC	Comcast	March 6, 2005	
ChillSoft, Inc.	Sun	May 10, 2007	
Claris	Apple	March 6, 2005	
Clever Media	WPP	September 14, 2007	
Comcast Corporation	N/A	March 6, 2005	
Computer Software Group, Plc	IBM	March 26, 2007	
Computing Resources, Inc.	Intuit	June 6, 2007	
Daksh	IBM	March 26, 2007	
Dascom	IBM	March 26, 2007	
Delaware Planet, Inc.	Novell	May 10, 2007	
Delphion Corporation	IBM	March 26, 2007	
DesktopStandard	Microsoft	May 10, 2007	
Digital Insight	Intuit	June 7, 2007	
Digital Research, Inc.	Novell	May 10, 2007	
DoubleClick	N/A	May 17, 2007	
EI	Comcast	March 6, 2005	
e-Travel, Inc.	Oracle	May 10, 2007	
FileMaker	Apple	March 6, 2005	
FirstPerson, Inc.	Sun	May 10, 2007	
Frontbridge	Microsoft	May 10, 2007	
FRx Software Corporation	Microsoft	May 10, 2007	
G4 Media, Inc.	Comcast	March 6, 2005	
Genentech	N/A	March 6, 2005	
Global Spectrum	Comcast	March 6, 2005	
Golf Channel, The	Comcast	March 6, 2005	
Great Plains Software, Inc.	Microsoft	May 10, 2007	
Green Acquisition Corporation	Genentech	March 6, 2005	



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Company	Parent Company	Effective Date	Other Notes
Green Merger Sub, Inc.	Genentech	March 6, 2005	
Grey Global Group, Inc.	WPP	September 14, 2007	
Groove Networks	Microsoft	May 10, 2007	
H&B Finance, Inc.	Microsoft	May 10, 2007	
Hill & Knowlton, Inc.	WPP	September 14, 2007	
Hotrod Acquisition Corporation	Oracle	May 10, 2007	
Hyperion Solutions	Oracle	May 10, 2007	
IBM Corporation	N/A	March 26, 2007	Junior hires okay
IBM Research Center—Haifa, Israel	IBM	March 6, 2007	
Illuimita	N/A	January 7, 2008	Until December 31, 2008
Income Dynamics, Inc.	Intuit	June 5, 2007	
Intel Corporation	N/A	March 6, 2005	
Interactive Insurance Services	Intuit	June 5, 2007	
Internet Security Systems, Inc.	IBM	March 26, 2007	
Intuit	N/A	June 5, 2007	
ISM Canada	IBM	March 26, 2007	
iView Multimedia Ltd.	Microsoft	May 10, 2007	
J. Walter Thompson Company, Inc.	WPP	September 14, 2007	
Lotus Development Corporation	IBM	March 26, 2007	
Management Reports, Inc.	Intuit	June 5, 2007	
Mando Corporation Limited	WPP	September 14, 2007	
Massive, Inc.	Microsoft	May 10, 2007	
MDTVISION	IBM	March 26, 2007	
Microsoft, Inc.	N/A	May 10, 2007	
MRI Real Estate Solutions	Intuit	June 5, 2007	
MRO, Inc.	IBM	March 26, 2007	
MyCorporation Business Services, Inc.	Intuit	June 5, 2007	
Mylex Corporation	IBM	March 26, 2007	
NetSol (Network Solutions, India)	IBM	March 26, 2007	
Network Computer, Inc.	Oracle	May 10, 2007	
Novell	N/A	May 10, 2007	
Object Technology International	IBM	March 26, 2007	
Ogilvy	WPP	September 14, 2007	
The Ogilvy Group Inc.	WPP	September 14, 2007	
OnCall	WPP	September 14, 2007	
Oracle	N/A	May 10, 2007	
Parity Software	Intel	March 6, 2005	
PeopleSoft	Oracle	May 10, 2007	



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PlaceWare, Inc.	Microsoft	May 10, 2007	
Portal Software, Inc.	Oracle	May 10, 2007	
Potter Acquisition Corporation	Oracle	May 10, 2007	
ProClarity	Microsoft	May 10, 2007	
Proxima Informatica Srl	IBM	March 26, 2007	
Quicken Investment Services, Inc.	Intuit	June 5, 2007	
Quinn Gillespie & Associates	WPP	September 14, 2007	
ScreenTonic SA	Microsoft	May 10, 2007	
SeeBeyond Technology	Sun	May 10, 2007	
Sequent Computer Systems	IBM	March 26, 2007	
SerCon	IBM	March 26, 2007	
Siebel Systems, Inc.	Oracle	May 10, 2007	
SilverStream Software	Novell	May 10, 2007	
Softtek	IBM	March 26, 2007	
Softricity, Inc.	Microsoft	May 10, 2007	
SoftSolutions Technology	Novell	May 10, 2007	
Sprout	Comcast	March 6, 2005	
Star Acquisition Corporation	Oracle	May 10, 2007	
Stellent, Inc.	Oracle	May 10, 2007	
StorageTek	Sun	May 10, 2007	
Style	Comcast	March 6, 2005	
Sun Microsystems	N/A	May 10, 2007	
Sun Microsystems Federal	Sun	May 10, 2007	
SunExpress, inc.	Sun	May 10, 2007	
SunSoft	Sun	May 10, 2007	
SuSE Linux, GmbH	Novell	May 10, 2007	
Susquehanna Communications	Comcast	March 6, 2005	
Sybari Software	Microsoft	May 10, 2007	
Taligent, Inc.	IBM	March 26, 2007	
Tally Systems Corporation	Novell	May 10, 2007	
Tanox	Genentech	March 6, 2005	
Technology Service Solutions	IBM	March 26, 2007	
Tellme	Microsoft	May 10, 2007	
Tivoli Systems	IBM	March 26, 2007	
Transarc Corporation	IBM	March 26, 2007	
TS Transaction, Inc.	WPP	September 14, 2007	



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UNIX Systems Laboratories, Inc.	Novell	May 10, 2007	
Vermeer Technologies	Microsoft	May 10, 2007	
Versus	Comcast	March 6, 2005	
Volera	Novell	May 10, 2007	
Waveset Technologies	Sun	May 10, 2007	
WebTV Networks, Inc.	Microsoft	May 10, 2007	
Whale Communications	Microsoft	May 10, 2007	
Whistle Communications, Inc.	IBM	March 26, 2007	
Winternals	Microsoft	May 10, 2007	
WordPerfect	Novell	May 10, 2007	
WPP	N/A	September 14, 2007	
Ximian	Novell	May 10, 2007	
Young and Rubicam, Inc.	WPP	September 14, 2007	
Zarlink Semiconductor	Intel	March 6, 2005	



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Appendix B

Company	Parent Company	Other Notes
Advertising.com	AOL	
Alabama Radio Network	Clear Channel	
Alienware Corp., Inc.	Dell	
Aluria Software, LLC	EarthLink	
AOL, Inc.	N/A	
Ask.com	N/A	
Bloglines	Ask.com	
Bravo	Flextech	
Capstar	Clear Channel	
CCE Spinco, Inc.	Clear Channel	
Cidco, Inc.	EarthLink	
Clear Channel Communications, Inc.	N/A	
CompuServe Interactive Services, Inc.	AOL	
Dell, Inc.	N/A	
Digital City, Inc.	AOL	
Digital Marketing Services, Inc.	AOL	
Direct Hit / Teoma	Ask.com	
EarthLink, Inc.	N/A	
Eastern Group Telecoms	Virgin Media	
Eller Media Company	Clear Channel	
Excite	Ask.com	
Flextech Television	Virgin Media	
Florida's Radio Networks	Clear Channel	
Helio	Earthlink	
ICQ, Inc.	AOL	
ImagiNation Network, Inc.	AOL	
Instant Live, LLC	Clear Channel	
Interactive Search Holdings	Ask.com	
iWon.com	Ask.com	
Johnson-Grace	AOL	
LIVINGtv	Flextech	



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MapQuest	AOL	
Mindspring	EarthLink	
MyWay.com	Ask.com	
Netscape Communications	AOL	
New Edge Networks	EarthLink	
NSN Network Services	Clear Channel	
Nullsoft	AOL	
PeoplePC	EarthLink	
Premiere Radio Networks, Inc.	Clear Channel	
Premium TV Ventures, Ltd.	Virgin Media	
SFX Sports Group	Clear Channel	
Shoreline Amphitheater Partners	Clear Channel	
Tegic Communications	AOL	
Telewest Global, Inc.	Virgin Media	
Tennessee Radio Networks	Clear Channel	
Virgin Media, Inc. (NTL, Inc.)	N/A	Changed from NTL in 2007