1 2 3 4 5 6 7 8 9	 PAUL J. HALL (SBN 066084) paul.hall@dlapiper.com ALEC CIERNY (SBN 275230) alec.cierny@dlapiper.com DLA PIPER LLP (US) 555 Mission Street, Suite 2400 San Francisco, CA 94105 Tel: (415) 836-2500 Fax: (415) 836-2501 JOSEPH COLLINS (Admitted <i>Pro Hac Vice</i> joseph.collins@dlapiper.com DLA PIPER LLP (US) 203 North LaSalle Street, Suite 1900 Chicago, IL 60601-1293 Tel: (312) 368-4000 Fax: (312) 236-7516 	2)	
10	Attorneys for Defendant Apple Inc.		
11	UNITED STAT	TES DISTRICT C	OURT
	12 13 14 15		
14			
15	NANCY ROMINE MINKLER, Individually and on Behalf of All Others	CASE NO. 5	:13-cv-05332-EJD
10	Similarly Situated, Plaintiffs,		T APPLE INC.'S REPLY IN SUPPORT OF MOTION TO OMPLAINT
18	V.	(FEDERAL RULES OF CIVIL	
19	APPLE INC.,		RE RULES 12(B)(6) AND 9(B))
20	Defendant.	DATE: TIME:	JULY 18, 2014 9:00 A.M.
21		COURTRO	
22			
23		J	
24			
25			
26			
27			
28			
DLA PIPER LLP (US) San Francisco	DEFENDANT'S REPLY ISO MOTION TO DISMISS COMPLA EAST\75120478.2	INT CASE NO. 5:13-cv	7-05332-EJD

1	TABLE OF CONTENTS
2	Page
3	
4	I. INTRODUCTION 1
5	II. ARGUMENT
6	A. Plaintiff Fails To Satisfy The "Reasonable Consumer" Standard
7	C. Apple's Statements Do Not Create An Express Warranty
	D. Plaintiff Fails To Establish Pre-Suit Notice
8	III. CONCLUSION
9	
10	
11	
12	
13	
14	
15	
16	
17	
18	
19	
20	
21	
22	
23	
23	
24	
26 27	
27	
28 A PIPER LLP (US) San Francisco	-i- DEFENDANT'S REPLY ISO MOTION TO DISMISS COMPLAINT CASE NO. 5:13-cv-05332-EJD
	EAST\75120478.2

I

DLA PIPER

1	TABLE OF AUTHORITIES	
2	Page(s)	
3	CASES	
4 5	<i>Bell Atlantic Corp. v. Twombly</i> , 550 U.S. 544 (2007)	
6	Davis v. HSBC Bank Nev., N.A., 691 F.3d 1152 (9th Cir. 2012)	
7 8	Eminence Capital, LLC v. Aspeon, Inc., 316 F.3d 1048 (9th Cir. 2003) (per curiam)	
9 10	<i>Foman v. Davis</i> , 371 U.S. 178 (1962)	
11	<i>Garcia v. Sony Computer Entm't Am., LLC,</i> 859 F. Supp. 2d 1056 (N.D. Cal. 2012)	
12 13	In re American Apparel, Inc. Shareholder Litigation, 855 F. Supp. 2d 1043 (C.D. Cal. 2012)7	
14 15	In re Cornerstone Propane Partners, L.P., 355 F. Supp.2d 1069 (N.D. Cal. 2005)	
15	<i>In re iPhone 4S Consumer Litig.</i> , No. C 12-1127-CW, 2014 WL 589388 (N.D. Cal. Feb. 14, 2014)	
17 18	<i>In re West Seal, Inc., Sec. Litig.,</i> 518 F. Supp. 2d 1148 (C.D. Cal. 2007)	
19	Maneely v. Gen. Motors Corp., 108 F.3d 1176 (9th Cir. 1997)11	
20 21	Newdow v. Congress of the United States of America, 435 F. Supp. 2d 1066 (E.D. Cal. 2006)	
22 23	<i>Newdow v. Lefevre</i> , 598 F.3d 638 (9th Cir. 2010)	
23 24	Qureshi v. Countrywide Home Loans, Inc., No.	
24	C 09-4198-SBA, 2010 WL 841669 (N.D. Cal. Mar. 10, 2010)	
26	Stuart v. Cadbury Adams USA, LLC, 458 Fed. Appx. 689 (9th Cir. 2011)	
27	Walker v. Countrywide Home Loans, Inc., 98 Cal App. 4th 1158 (2002)	
28 DLA Piper LLP (US) San Francisco	98 Cal. App. 4th 1158 (2002)	

1	TABLE OF AUTHODITIES
1	TABLE OF AUTHORITIES (continued)
2	Page(s)
3	STATUTES
4	California Commercial Code § 2607 12
5	
6	
7	
8	
9	
10	
11	
12	
13	
14	
15	
16	
17	
18	
19 20	
20 21	
21	
22	
23	
24	
23 26	
20 27	
27 28	
A PIPER LLP (US) San Francisco	−III− DEFENDANT'S REPLY ISO MOTION TO DISMISS COMPLAINT CASE NO. 5:13-cv-05332-EJD EAST\75120478.2

DLA PIPER

I.	INTRODUCTION	
	Plaintiff's Opposition [Dkt. No. 30] offers nothing but silence in	response to the
dispos	itive arguments made by Apple Inc. ("Apple") in its Memorandun	n of Points and
Autho	rities in Support of its Motion to Dismiss Plaintiff's Complaint ("N	MPA") [Dkt. No
	Express and Implied Warranty Claims	
	Plaintiff's claim for breach of express warranty fails because the one-year warranty ("Hardware Warranty") that Plaintiff claims was breached does not cover Maps;	MPA p. 9-10
	Plaintiff's claim for breach of express warranty fails because	
	the Maps License Agreement that Plaintiff accepted when	
	purchasing her iPhone 5 disclaims any and all warranties, and licenses Maps to Plaintiff "as-is," "as available" and "without	<i>Id.</i> at 9-10
	warranty of any kind;"	
	Plaintiff's claim for breach of express warranty based on	
	purported statements outside the Hardware Warranty fail because the parties agreed in the Maps License Agreement	<i>Id.</i> at 11-12
	that "no oral or written information or advice given by Apple or an Apple representative shall create a warranty;"	
	or an Apple representative shan create a warranty,	
	Plaintiff's claim for breach of implied warranty fails because	
	both the Hardware Warranty and Maps License Agreement conspicuously and specifically disclaim any and all implied	
	warranties, including the implied warranties of merchantability, fitness for a particular purpose and	<i>Id.</i> at 12-13
	warranties against hidden or latent defects, as permitted under the California Commercial Code;	
	Plaintiff's claim for breach of implied warranty fails because	
	Plaintiff's vague and nonspecific problems with Maps do not render the iPhone 5 unusable or unfit for its ordinary purpose;	<i>Id.</i> at 13-14
	and	
	-1-	
	DEFENDANT'S REPLY ISO MOTION TO DISMISS COMPLAINT CASE NO. 5:	:13-cv-05332-EJD

1 2 3 4	Plaintiff fails to plead essential facts to support a plausible breach of express or implied warranty claim, including, <i>inter</i> <i>alia</i> , when and where she purchased her iPhone 5, when she discovered the alleged breach, and whether she submitted a warranty claim to Apple during the warranty period.	<i>Id</i> . at 10-11
5	MMWA Claim	
6		
7 8	Plaintiff's MMWA claim fails absent a violation of the California Commercial Code, which is lacking here.	<i>Id.</i> at 14
9	Fraud Based Claims	
10		
11	Plaintiff's CLRA, FAL, UCL and negligent misrepresentation claims ("Fraud-Based Claims"), which are governed by Rule	
12	9(b), fail because Plaintiff fails to present a single oral or written statement by Apple representing that Maps was free of	<i>Id.</i> at 14-16
13	defects and error-free;	
14 15	Plaintiff's Fraud-Based Claims fail because Plaintiff fails to plead the circumstances surrounding any oral or written	
16	statement by Apple representing that Maps was free of defects	Id.
17	and error-free, e.g., where and when any such statement was made (Id.);	
18		
19	Plaintiff's Fraud-Based Claims fail because contrary to Plaintiff's assertions, Apple specifically represented in the	
20	Hardware Warranty and Maps License Agreement that	
21	• Apple does not warrant that Maps will be uninterrupted or error-free,	
22		<i>Id.</i> at 14-20
23	• Apple does not guarantee the availability, accuracy, completeness, reliability or timeliness of location data	
24	or any other data provided by Maps, and	
25	• Apple does not guarantee that any defects in Maps will be corrected.	
26		
27		
28	-2-	
	DEFENDANT'S DEDLY ISO MOTION TO DISMISS COMPLADIT - CASE NO. 5	12 05222 EID

DEFENDANT'S REPLY ISO MOTION TO DISMISS COMPLAINT -- CASE NO. 5:13-cv-05332-EJD

Plaintiff's negligent misrepresentation claim is barred by California's economic loss doctrine.Id. at 21		
<u>CLRA Claim</u>		
Plaintiff's CLRA claim fails because the statute covers only		
goods and services, and does not cover software such as <i>Id.</i> at 17-18 Maps.		
<u>FAL Claim</u>		
Plaintiff's FAL claim fails because she cites no statements by		
Apple "in any newspaper or publication, or any advertisingId. at 18		
device," as required under the statute.		
<u>UCL Claims</u>		
Plaintiff's UCL claim for a fraudulent practice fails because she fails to cite any statement by Apple representing that Id. at 18-19		
Maps would protect her personal safety, and the Privacy Policy relied on by Plaintiff makes no such representation;		
Plaintiff's UCL claim for an unfair practice fails because she cannot rewrite the terms of the parties' contracts, which disclaim any and all warranties regarding Maps; andId. at 19-20		
Plaintiff's UCL claim for an unlawful practice fails because she does not plead a violation of any other law.Id. at 20		
The Court may deem Plaintiff's silence as an "abandonment of those claims." <i>Qureshi v.</i>		
Countrywide Home Loans, Inc., No. C 09-4198-SBA, 2010 WL 841669, at *6 n. 2 (N.D. Cal.		
Mar. 10, 2010); see also Newdow v. Congress of the United States of America, 435 F. Supp. 2d		
1066, 1070 n. 5 (E.D. Cal. 2006) ("The court interprets plaintiff's silence as a non-opposition		
defendants' motions [to dismiss] on these claims."), aff'd. sub nom., Newdow v. Lefevre, 598 F		
-3-		

1 2 638 (9th Cir. 2010). Plaintiff similarly abandoned her product defect and personal safety allegations, tacitly conceding that those allegations lack merit.

3 The Court is left to address Plaintiff's sole remaining theory, *i.e.*, that Apple misrepresented "the accuracy and improvements of Maps."¹ As set forth more fully below, her 4 5 "accuracy / improvements" theory is without factual and legal support. The only statement made 6 by Apple containing the word "accuracy" is in the Maps License Agreement, and in that 7 statement Apple *refuses* to "guarantee[] the availability, accuracy, completeness, reliability or 8 timeliness of [] location data or any other data provided by any Services." (See Maier Decl., Ex. 9 2 at ¶ 5(e) [Dkt. No. 26]; RJN [Dkt. No. 25].) As a matter of law, no reasonable consumer could 10 possibly construe this explicit disclaimer as a guarantee of accuracy. Regarding Apple's representation that it is "continuously improving" Maps, Plaintiff fails to cite a single fact 11 12 suggesting that Apple did not make any improvements to Maps between the time of the statement 13 and the time that Plaintiff purchased her iPhone 5. Plaintiff's attempt to substitute speculation 14 and conjecture for well-pleaded facts is woefully insufficient under both Rules 8(a) and 9(b). 15 Moreover, any aspirational statement by Apple that it was "improving" Maps is too vague to be 16 actionable.

It is undisputed that Apple provided Maps to Plaintiff "as-is" and without any warranties,
express or implied. It is also undisputed that, before her purchase, Plaintiff viewed statements by
Apple apologizing to consumers for the shortcomings of Maps and the frustrations they
experienced, and suggesting that consumers download other navigation apps while Apple worked
to improve Maps. Based on these undisputed facts, there is simply no basis for Plaintiff to
believe that Maps would operate consistently and without fail. The Complaint should be
dismissed in its entirety without leave to amend.

- 24
- See, e.g., Opp. at p. 4 ("Despite the failures of Maps, Apple continued its marketing campaign which touted the *accuracy* and *improvements* of Maps. The truth is that Maps was horribly *inaccurate* and *not improving*.") (emphasis added); *Id.* at p. 8 ("Apple made specific representations that Maps would be *accurate* and *improve* over time") ("Apple knew or should have known that Maps would not perform as advertised, yet it advertised Maps as an *accurate* and *improving* navigational tool to consumers nationwide.") (emphasis added).
- 28

DLA PIPER LLP (US) San Francisco DEFENDANT'S REPLY ISO MOTION TO DISMISS COMPLAINT -- CASE NO. 5:13-cv-05332-EJD

II. <u>ARGUMENT</u>

1

2	Apple's reply addresses the four arguments made by Plaintiff in opposition to Apple's	
3	motion to dismiss. In Part (IV)(A) of her Opposition, Plaintiff asserts that Apple's purported	
4	representations regarding Maps could deceive a reasonable consumer. (See Opp. at p. 8-9.) In	
5	Part (IV)(B), Plaintiff asserts that she stated a claim for "fraudulent" and "unfair" practices under	
6	the UCL. (See Id. at p. 9-10.) In Part (IV)(3) (sic), Plaintiff asserts that she properly alleged a	
7	breach of express warranty. (See Id. at p. 11.) Finally, in Part (IV)(B), Plaintiff asserts that she	
8	satisfied the California Commercial Code's pre-suit notice requirement for breach of express	
9	warranty claims. (See Id. at p. 10-11.) As set forth below, none of these arguments spare her	
10	Complaint from dismissal.	
11	A. <u>Plaintiff Fails To Satisfy The "Reasonable Consumer" Standard</u> .	
12	In support of her Fraud-Based Claims, Plaintiff contends that Apple misled consumers	
13	into believing that Maps "would be accurate and improve over time." (Id. at p. 8.) Plaintiff,	
14	however, fails to cite a single statement attributed to Apple that advertised the performance of	
15	Maps. The only statement made by Apple containing the word "accuracy" is in the Maps License	
16	Agreement, whereby Apple expressly refuses to guarantee the "accuracy" of Maps:	
17	Neither Apple nor any of its content providers guarantees the availability,	
18	accuracy, completeness, reliability, or timeliness of stock information, location data or any other data displayed by any Services Location data	
19	provided by any Services, including the Apple Maps service, is provided for basic navigational and/or planning purposes only and is not intended to	
20	be relied upon in situations where precise location information is needed	
21	or where erroneous, inaccurate, time-delayed or incomplete location data may lead to death, personal injury, property or environmental damage.	
22		
23	construe this explicit disclaimer as a guarantee of accuracy.	
24	Plaintiff suggests to the Court that whether a statement is likely to deceive a reasonable	
25	consumer is a question of fact that is inappropriate to decide at the pleading stage. The Ninth	
26	Circuit disagrees:	
27		
28	-5-	
DLA PIPER LLP (US) San Francisco	DEFENDANT'S REPLY ISO MOTION TO DISMISS COMPLAINT CASE NO. 5:13-cv-05332-EJD	

2

3

4

5

6

15

21

22

23

24

25

26

27

1

Of course, it is possible that some consumers might hazard such an assumption. But "[a] representation does not become 'false and deceptive' merely because it will be unreasonably misunderstood by an insignificant and unrepresentative segment of the class of persons to whom the representation is addressed." We therefore hold that Best Buy's advertising was not likely to deceive a reasonable consumer; the district court's dismissal...was proper.

Davis v. HSBC Bank Nev., N.A., 691 F.3d 1152, 1162 (9th Cir. 2012) (internal citation omitted);

see also Stuart v. Cadbury Adams USA, LLC, 458 Fed. Appx. 689, 691 (9th Cir. 2011) ("[o]nly an

⁷ unreasonable consumer would be confused or deceived by Cadbury's failure to clarify that

⁸ Trident White gum works only if consumers continue to brush and floss regularly"); *Garcia v.*

⁹ Sony Computer Entm't Am., LLC, 859 F. Supp. 2d 1056, 1064 (N.D. Cal. 2012). ("Contrary to

¹⁰ plaintiff's suggestion, the logos simply do not rise to the level of an express, affirmative

¹¹ representation to that effect. Garcia cannot maintain, without more, that reasonable consumers are

¹² likely to adopt his specific, and fairly extreme, understanding of the logos.") Contrary to

¹³ Plaintiff's suggestion, the Court may dismiss a complaint where, as here, it is unlikely that a

¹⁴ reasonable consumer would have been deceived by the alleged representations.

In support of her theory that Apple touted the "improvements" of Maps, Plaintiff cites two

¹⁶ statements made in September 2012 by Apple representatives. On September 20, 2012, Trudy

¹⁷ Muller, an Apple spokeswoman, stated that "we are continuously improving [Maps]" in response

18 to widely-publicized criticism of the navigational software. (Compl. ¶ 4.) That same month,

¹⁹ Apple's CEO published an apology letter to its consumers for their frustrations with Maps. The

²⁰ September 28, 2012 letter, quoted in full at paragraph 33 of the Complaint, states as follows:

To our customers,

At Apple, we strive to make world-class products that deliver the best experience possible to our customers. With the launch of our new Maps last week, we fell short on this commitment. We are extremely sorry for the frustration this has caused our customers and we are doing everything we can to make Maps better.

We launched Maps initially with the first version of iOS. As time progressed, we wanted to provide our customers with even better Maps including features such as turn-by-turn directions, voice integration, Flyover and vector-based maps. In order to do this, we had to create a new version of Maps from the ground up.

28

DLA PIPER LLP (US) San Francisco -6-DEFENDANT'S REPLY ISO MOTION TO DISMISS COMPLAINT -- CASE NO. 5:13-cv-05332-EJD

		l
1 2	There are already more than 100 million iOS devices using the new Apple Maps, with more and more joining us every day. In just over a week, iOS users with the new Maps have already searched for nearly half a billion locations. The more our customers use our Maps the better it will get and	
3	we greatly appreciate all of the feedback we have received from you.	
4 5	While we're improving Maps, you can try alternatives by downloading map apps from the App Store like Bing, MapQuest and Waze, or use Google or Nokia maps by going to their websites and creating an icon on your home screen to their web app.	
6 7	Everything we do at Apple is aimed at making our products the best in the world. We know that you expect that from us, and we will keep working nonstop until Maps lives up to the same incredibly high standard.	
8	Tim Cook Apple's CEO	
9	(<i>Id.</i> \P 33.) Plaintiff asserts that these statements are fraudulent because she believes that Apple	
10	did not make any improvements to Maps after September 2012, but fails to plead any	
11	particularized facts supporting her belief. For example, Plaintiff does not allege that the widely-	
12	publicized "screw-ups" and "fails" that preceded these statements were not remedied in	
13	subsequent versions of Maps. Nor does she present any specific facts to suggest that the version	
14	of Maps on her iPhone 5 is exactly the same as the version of Maps that existed in September	
15	2012. Instead of presenting particularized facts, as Rule 9(b) requires, Plaintiff offers rank	
16	speculation and conjecture, which does not even satisfy the more liberal pleading standards of	
17	Rule 8(a). Bell Atlantic Corp. v. Twombly, 550 U.S. 544, 555, 570 (2007) (factual allegations	
18	"must be enough to raise a right to relief above the speculative level" such that the claim "is	
19	plausible on its face"). Plaintiff has failed to present any facts to plausibly suggest that Apple did	
20	not make any improvements to Maps.	
21	Moreover, the aspirational statements made by Apple's representatives regarding efforts	
22	to "improve" Maps are simply too vague to be actionable. <i>In re American Apparel, Inc.</i>	
23	Shareholder Litigation, 855 F. Supp. 2d 1043, 1072-1073 (C.D. Cal. 2012) (defendants' repeated	
24	assertions that they were making efforts to improve financial systems and internal controls were	
25	"couched in aspirational terms," and 'were simply too vague to be actionable"); <i>In re West Seal</i> ,	
26	Inc., Sec. Litig., 518 F. Supp. 2d 1148, 1168 (C.D. Cal. 2007) (citing "continuing improvements"	
27		
28	-7-	
[P (IIS)	DEFENDANT'S REPLY ISO MOTION TO DISMISS COMPLAINT CASE NO. 5:13-cv-05332-EJD	

1 as an example of non-actionable "run-of-the-mill corporate optimism"); In re Cornerstone 2 Propane Partners, L.P., 355 F. Supp.2d 1069, 1087 (N.D. Cal. 2005) (holding that the term 3 "continuing improvements" was non-actionable because it constituted "vague, unspecific 4 assertions of corporate optimism"); see also In re iPhone 4S Consumer Litig., No. C 12-1127-5 CW, 2014 WL 589388 (N.D. Cal. Feb. 14, 2014) (rejecting several statements by Apple as non-6 actionable puffery). Thus, the Court should deem any statements by Apple that it was working to 7 "improve" Maps as run-of-the-mill statements of corporate optimism that are non-actionable as a 8 matter of law.

9 Finally, Plaintiff's criticisms of the "accuracy and improvements of Maps" are too 10 ambiguous for Apple to defend. She alleges that "Maps was unable to consistently perform as 11 shown and represented," without specifying a level of "consistency" or level of "accuracy" and "improvements" that she expected. (See Opp. at pp. 9-10.) Chief Judge Wilken of this Court 12 13 recently dismissed without leave to amend a similar claim against Apple regarding the Siri 14 function on the iPhone 4S. In *In re iPhone 4S*, the plaintiffs alleged that Apple misrepresented 15 that Siri would perform "on a consistent basis" in understanding user questions. In re iPhone 4S, 16 2014 WL 589388 at *6. The Court recognized that the alleged representation was "unacceptably 17 ambiguous" and too vague to be actionable: "Plaintiffs do not elaborate on the meaning of the 18 term 'on a consistent basis' anywhere in their complaint or their argument. Apple and the Court 19 are left to guess whether Plaintiffs expected Siri to operate without fail, or more often than not, or 20 at any other level below perfection." Id.

The same rationale applies here. Plaintiff does not elaborate on the level of accuracy or improvements that she expected from Maps. Plaintiff, like the plaintiffs in *In re iPhone 4*, simply alleges that "Maps was unable to consistently perform as shown and represented," without specifying a level of "consistency," leaving Apple and the Court to guess whether Plaintiff expected Maps to operate without fail, or more often than not, or at any other level below perfection. (*See* Opp. at pp. 9-10.) Thus, as Judge Wilken recognized:

27 28

13	and promotional actions regarding thaps functionality and capabilities. (Opp. at p.)
14	(emphasis added).) According to Plaintiff, the Complaint further alleges "that Maps was unable
15	to consistently perform as shown and represented in these <i>advertisements</i> and <i>promotions</i> ." (Id.
16	at p. 9-10 (emphasis added).) Nowhere in the Complaint, however, does Plaintiff cite a single
10	"advertisement" or "promotional demonstration" regarding Maps. ² Plaintiff should not be
17	allowed to defend the veracity of her UCL fraud claim by resorting to vague and generalized
18 19	references to phantom advertisements and promotions that are not specifically referenced or
	quoted anywhere in her pleading. See In re iPhone 4S, 2014 WL 589388 at * 5 ("Apple would be
20	hard-pressed to defend against an allegation that the overall impact of these commercials and
21	advertisements misled Plaintiffs. That does not meet the level of specificity required by Rule
22	
23	² Plaintiff also contends in her Opposition that "[t]through numerous press releases, press
24	conferences, website representations and direct email solicitations, Apple solicited consumers to purchase its devices by representing that the Maps feature was an innovative, accurate and versatile navigational
25	tool." (Opp. at p. 4.) The Complaint, however, fails to quote a single press release, press conference,
26	website representation or direct email solicitation, let alone one that describes Maps as "innovative," "accurate," or "versatile." Without specifics, including who made the statement, what the statement said,
27	and where and when the statement was made, it is impossible for Apple to properly defend such allegations.
28	-9-
PER LLP (US) Francisco	DEFENDANT'S REPLY ISO MOTION TO DISMISS COMPLAINT CASE NO. 5:13-cv-05332-EJD

and trial.

B. The Complaint Fails To Plead A UCL Violation.

state a claim, and her Complaint must be dismissed without leave to amend.

In Part (IV)(B) of her Opposition, Plaintiff contends that her Complaint establishes 10 fraudulent and unfair practices under the UCL. She first contends that the Complaint states a 11 fraudulent practice under the UCL by alleging "the specific content of Apple's advertisements 12 and *promotional demonstrations* regarding Maps functionality and capabilities." (Opp. at p. 9 Plaintiff, the Complaint further alleges "that Maps was unable and represented in these *advertisements* and *promotions*." (Id. where in the Complaint, however, does Plaintiff cite a single demonstration" regarding Maps.² Plaintiff should not be her UCL fraud claim by resorting to vague and generalized ents and promotions that are not specifically referenced or See In re iPhone 4S, 2014 WL 589388 at * 5 ("Apple would be allegation that the overall impact of these commercials and That does not meet the level of specificity required by Rule

The Court cannot determine whether Plaintiff[] [has] properly plead that a misrepresentation occurred, including the questions of whether Plaintiff[]

[was] justified in inferring such a standard from the advertisements, whether a reasonable consumer would perceive the same standard, and

whether [Maps] failed to meet such a standard, and how Apple would be shown to have known [Maps] did not meet the expected standard.

Including this information is necessary to give Apple notice of what level

of performance it must defend, framing the dispute for summary judgment

In re iPhone 4S, 2014 WL 589388 at *6. Absent such well-pleaded allegations, Plaintiff fails to

DLA P

1

2

3

4

5

6

7

8

9

9(b)."). Indeed, the term "promotional demonstration" is not even used in her Complaint. Apple
 should not be forced to defend a moving target.

_

3 Regarding the UCL's unfairness prong, Plaintiff recites the standards for an unfair policy 4 under California law, but fails to explain to the Court why her pleading satisfies these standards. 5 Nor can she provide a sufficient explanation. It is undisputed that Plaintiff accepted the terms of 6 the Maps License Agreement, which disclaimed any and all representations and warranties 7 regarding the functionality of Maps and provided the software "as-is." There is nothing "unfair" 8 about these terms, and the Plaintiff cannot ask the Court to invoke the UCL to rewrite them. See, 9 e.g., Walker v. Countrywide Home Loans, Inc., 98 Cal. App. 4th 1158, 1176-1177 (2002) ("The 10 'unfairness' element of the unfair competition law does not give the courts a general license to 11 review the fairness of contracts.") (internal citations and quotations omitted). Her UCL claims 12 fail as a matter of law.

13

C.

Apple's Statements Do Not Create An Express Warranty.

14 As set forth above, Plaintiff concedes that she has no claim for breach of express or 15 implied warranty under both the Hardware Warranty and Software License Agreement, and it is 16 undisputed that the terms are valid and enforceable. Attempting to create a separate express 17 warranty where none exists, Plaintiff asserts that she saw and relied on purported "advertisements 18 and promotions" that warranted the accuracy and improvements of Maps. Plaintiff's breach of 19 express warranty claim in Count I, however, does not allege that Plaintiff saw any 20 "advertisements or promotions" regarding Maps. Instead, Count I alleges that she saw two 21 statements by Apple representatives. The first statement was made by Scott Forstall at the World 22 Wide Developers Conference in June of 2012 "touting the new iOS 6 as a 'major initiative," and 23 the second statement was made by Apple's CEO in a September 28, 2012 letter to its customers 24 "providing 'persistent encouragement' by Apple to stick with its products because 'the more our customers use our Maps the better it will get." (Compl., Count I (Breach of Express Warranty) at 25 26 ¶ 61; see also Compl. at ¶¶ 16, 33.) These two statements, which are neither advertisements or 27 promotions, are non-actionable in warranty for two independent reasons.

28

DLA PIPER LLP (US) San Francisco -10-DEFENDANT'S REPLY ISO MOTION TO DISMISS COMPLAINT -- CASE NO. 5:13-cv-05332-EJD

1 First, the Hardware Warranty clearly and conspicuously states that it is the exclusive 2 express warranty, and disclaims all other express warranties. (See Maier Decl., Ex. 1 (a-b); RJN 3 ("...THIS WARRANTY AND THE REMEDIES SET FORTH ARE EXCLUSIVE AND IN 4 LIEU OF ALL OTHER WARRANTIES, REMEDIES AND CONDITIONS, WHETHER ORAL, 5 WRITTEN, STATUTORY, EXPRESS OR IMPLIED.").) In addition, the Maps License 6 Agreement clearly and conspicuously states that Maps is provided "as is," "as available," and 7 "without warranty of any kind." (*Id.*, Ex. 2 at ¶ 7.3.) ("TO THE MAXIMUM EXTENT 8 PERMITTED BY APPLICABLE LAW, THE IOS SOFTWARE AND SERVICES ARE 9 PROVIDED "AS IS" AND "AS AVAILABLE", WITH ALL FAULTS AND WITHOUT WARRANTY OF ANY KIND, AND APPLE ... HEREBY DISCLAIM[S] ALL WARRANTIES 10 11 AND CONDITIONS WITH RESPECT TO THE iOS SOFTWARE AND SERVICES, EITHER 12 EXPRESS, IMPLIED OR STATUTORY ...".) By agreeing to its terms, Plaintiff further 13 acknowledged that "NO ORAL OR WRITTEN INFORMATION OR ADVICE GIVEN BY 14 APPLE OR AN APPLE AUTHORIZED REPRESENTATIVE SHALL CREATE A 15 WARRANTY. " (Id. at ¶ 7.6.) Thus, the Hardware Warranty and Software License Agreements 16 govern Plaintiff's claim and warrant the dismissal of Count I. 17 Second, neither of these statements satisfies the common law elements of an express 18 warranty. Under California law a breach of express warranty claim requires that the plaintiff 19 identify a "specific and unequivocal written statement" about the product that constitutes an 20 "explicit guarantee[]." Maneely v. Gen. Motors Corp., 108 F.3d 1176, 1181 (9th Cir. 1997). 21 Neither statement constitutes an "explicit guarantee" regarding Maps. The first statement merely 22 describes iOS 6 – not Maps – as a "major initiative," and the second statement, using Plaintiff's 23 own words, was "encouragement" to purchase Apple products. Simply put, these statements do 24 not "guarantee" anything. For any and all of these reasons, Plaintiff's express warranty claims 25 fail as a matter of law. 26 27 28 -11-

1

D. <u>Plaintiff Fails To Establish Pre-Suit Notice</u>.

Under § 2607 of the California Commercial Code a "buyer must, within a reasonable time 2 after he discovers or should have discovered any breach, notify the seller of breach or be barred 3 from any remedy." Cal. Com. Code § 2607. As demonstrated in Apple's Motion to Dismiss, 4 Plaintiff fails to allege anywhere in the Complaint that she provided pre-suit notice to Apple 5 regarding an alleged breach of an express warranty within a reasonable time after she discovered 6 the breach. Plaintiff dedicates one sentence to this argument in her Opposition, asserting that 7 "Plaintiff's counsel sent Apple a letter as set forth in the [Complaint]." (Opp. at p. 10.) Plaintiff 8 is presumably referring to paragraph 88 of the Complaint, where she alleges that her counsel sent 9 to Apple "notice in writing by certified mail of the particular violations of §1770 of the CLRA." 10 (Compl. at ¶ 88.) The Complaint does not allege, however, that the purported notice of CLRA 11 violations alleged in paragraph 88 also notified Apple of an alleged *breach of warranty*. The 12 Complaint's alleged notice of CLRA violations, standing alone, does not satisfy pre-suit notice 13 under the express requirements of the California Commercial Code. 14

Plaintiff also contends that the pre-suit notice requirement "does not apply" to her express warranty claims because "[t]he pre-suit notice requirement only applies when products are purchased directly from a manufacturer." (Opp. at p. 10.) Putting aside Plaintiff's insistence that she in fact provided pre-suit notice to Apple, her Complaint alleges that she had "direct dealings" with Apple and that "Plaintiff and the Class purchased Apple Devices from Apple and/or Appleauthorized retailers." (Compl. at ¶ 67.) Thus, Plaintiff's contention is a red herring and the Court should ignore it.

22

III. <u>CONCLUSION</u>

For the reasons set forth above, the Court should dismiss Plaintiff's Complaint. Dismissal
should be without leave to amend because no conceivable amendment could save her claims. *Eminence Capital, LLC v. Aspeon, Inc.*, 316 F.3d 1048, 1052 (9th Cir. 2003) (per curiam)
(dismissal without leave to amend is appropriate where amendment would be futile) (quoting *Foman v. Davis*, 371 U.S. 178, 182 (1962)).

28

-12-DEFENDANT'S REPLY ISO MOTION TO DISMISS COMPLAINT -- CASE NO. 5:13-cv-05332-EJD

1	Res	pectfully submitted,
2		
3	Dated: April 30, 2014 DL.	A PIPER LLP (US)
4	By:	/s/ Joseph Collins
5		JOSEPH COLLINS
6	Atto API	orneys for Defendant PLE INC.
7		
8		
9		
10		
11		
12		
13		
14		
15		
16		
17		
18		
19		
20		
21		
22		
23		
24		
25		
26		
27		
28		-13-
DLA PIPER LLP (US) San Francisco	DEFENDANT'S REPLY ISO MOTION TO DIS	SMISS COMPLAINT CASE NO. 5:13-cv-05332-EJD