Trial Attorney

Office of the Chief Trial Attorney, U.S. Army Contract Appeals Division

June 1991 - May 1995 (4 years)

Represented the Army against major defense contractors in all phases of government contract litigation before the Armed Services Board of Contract Appeals and the GSA Board of Contract Appeals.

Senior Prosecutor

197th Infantry Brigade, Fort Benning, Georgia

May 1988 - June 1990 (2 years 2 months)

Legal advisor to the Army's largest separate infantry brigade. Prosecuted cases against soldiers accused of felony and misdemeanor offenses, including murder, rape, sexual assault, drug distribution, larceny, and forgery.

Administrative Law Attorney

United States Army Infantry Center, Fort Benning, Georgia

July 1986 - April 1988 (1 year 10 months)

Advised on matters concerning government contract, fiscal, personnel, environmental and administrative law. Reviewed contract solicitations and awards, provided advice on issues relating to contract formation and administration, acted as local counsel on protests before the General Accounting Office and disputes before the Armed Services Board of Contract Appeals. Represented the Army on labor matters in hearings before the Equal Employment Opportunity Commission.



Volunteer Experience & Causes

Team Member

Team Rubicon, Inc.

November 2012 | Disaster and Humanitarian Relief



Skills & Endorsements

Contract Management		Intellectual Property		Те	Telecommunications			
Contract Negotia	ition	Litigation	Commer	cial Lit	igation	Patent	Litigation	
Drafting Agreeme	ents	Legal Advic	e Trade	e Secre	ets	Class Actio	ns (Civil Litigatio
Due Diligence	Prog	ıram Manager	nent R	FP	See 2+	->		



The Judge Advocate General's School

LLM, Law

1990 - 1991

The University of Texas School of Law

JD (with honors), Law

1983 - 1986

Activities and Societies: Texas Law Review, Order of the Coif

The University of Texas at Arlington

BA (with high honors), Political Science

1975 - 1979

Mark Hearn

Senior IP Licensing Counsel

Dave Smith

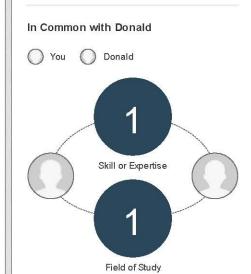
Patent Acquisition and Sales at Rockstar Consortium Inc.

john veschi

--

Alfi S. Guindi

Senior IP Counsel at Rockstar Consortium LLC





Personal Details

Birthday March 15



Honors & Awards

Additional Honors & Awards

Texas Law Review, Order of the Coif, Legion of Merit

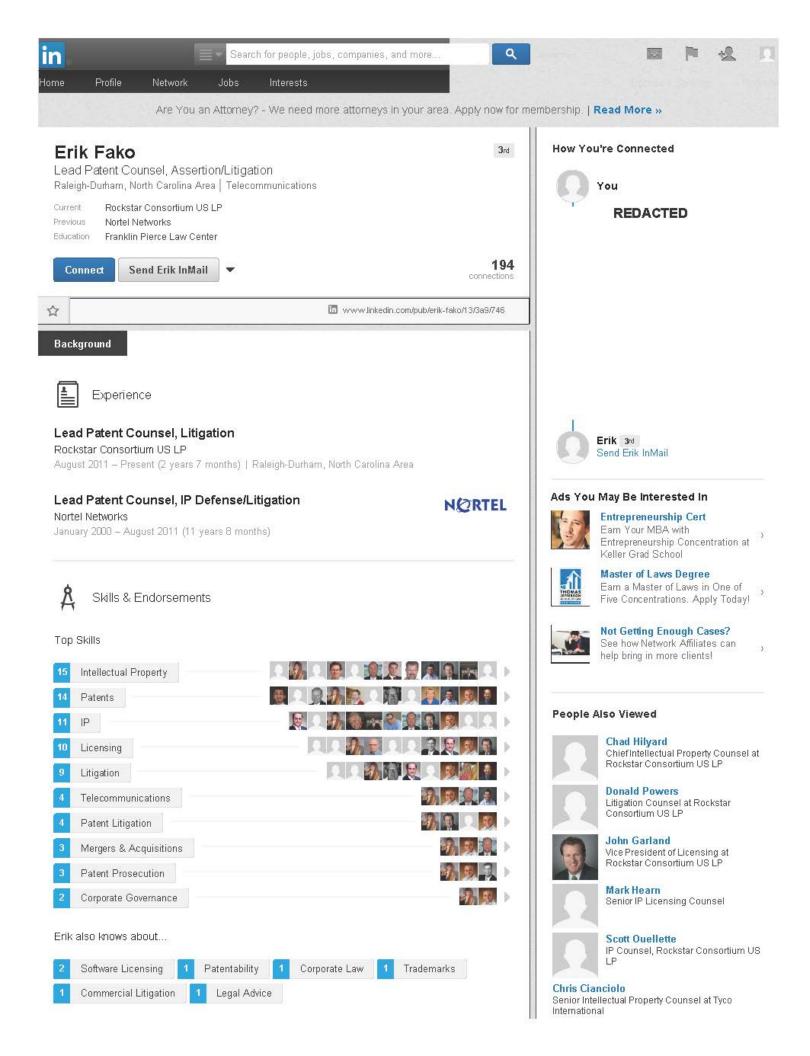


Organizations

Additional Organizations

Supreme Court of the State of Texas United States District Court - Northern District of Texas United States Court of Appeals for the Federal Circuit United States Court of Appeals for the Armed Forces

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Franklin Pierce Law Center

JD, Intellectual Property

1993 - 1996

Groups

IP LIT

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Worldwide

OR UNIV Networks

er Wor

Nortel Alumni Group

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The American Lawyer + Join

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Nortel Networks

Telecommunications

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Franklin Pierce Law ...

Greater Boston Area

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David Sasso Senior Licensing Counsel at Rockstar Consortium



Shival Virmani Patent/Licensing Attorney at Rockstar Consortium US LP



john veschi



Gillian McColgan CTO at Rockstar

In Common with Erik



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Gillian McColgan

CTO at Rockstar

Greater Boston Area | Telecommunications

Current Rockstar Consortium
Previous Nortel Networks, BNR
Education University of Ulster

Connect

Send Gillian InMail

500+

2nd

☆■

Contact Info

m www.linkedin.com/pub/gillian-mccolgan/2/a37/811

Background



Summary

Business Leader with 25 years of international experience in the Telecommunications industry working in Europe & North America. Broad range of direct experience in R&D product delivery, Relationship Management and leading and planning product and customer engagement strategies. Keen understanding of how to build sustainable competitive advantage and how to leverage that investment to build customer revenue.

Interested in application of strategy theory to solve real world problems as well as generate new insights into competitive dilemmas.

Specialties:Due Diligence for Strategic Investments

Business Case development

Strategic Planning

Patent Infringment claim mapping

Partnership development

Telecommunications Architecture

Product Planning

OEM relationship development

Technical Acumen, Optical & data networks, wireless, voice applications



CTO

Experience

Rockstar Consortium

July 2011 - Present (2 years 8 months) | Greater Boston Area

Lead Subject Matter Expert Technical and Market Analyst teams.

Team responsibilities include

- Patent Claim charting to Reverse Engineering supported by internal lab facilities
- Competitive and Market Intelligence in support of existing Licenses and Prospective Licensees.

CTO,IP Business

Nortel Networks

November 2008 - July 2011 (2 years 9 months) | Greater Boston Area

Working with Nortel's Management team, Outside Counsel, Creditor and Ad hoc Bondholder committees to monetize the value of the Patent Portfolio. Resulting in a sale at auction of the portfolio for \$4.5B in June 2011.

Led internal Nortel team responsible for technical reverse engineering and Patent infringement mapping of claims to develop and enhance the value of the portfolio and in tandem led Market based Business modeling activity to support valuation of the portfolio.

People Similar to Gillian









Kyle Quillen 3rd
CTO at Agile Network Builders
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People Also Viewed



john veschi



Dave Smith
Patent Acquisition and

Patent Acquisition and Sales at Rockstar Consortium Inc.



Chris Briggs

Senior Program Manager at Rockstar Consortium



John Garland

Vice President of Licensing at Rockstar Consortium US LP



Rockstar 🏄

Shival Virmani

Patent/Licensing Attorney at Rockstar Consortium US LP



Vicki Carver

Director, Human Resources



Chad Hilyard

ChiefIntellectual Property Counsel at Rockstar Consortium US LP

Hinta Chambers

CFO at Rockstar Consortium

David Sasso

Senior Licensing Counsel at Rockstar Consortium

Ross Morgan, CPA, CA, MAcc Managing Director - CFO4Results

Portfolio Management Board, Office of CTO

Nortel Networks

November 2005 - November 2008 (3 years 1 month)

Internally focused on "clean sheeting" business analysis for troubled internal businesses. Activities involved recommendations and restructuring planning offering alternative business plans and opinions to maximise earnings and future potential for the businesses involved.

External focus on filling gaps in Nortel's emerging technology portfolio, included responsibilities for integration of technology partners and small CTO acquisitions ie Diamondware

Wireless Business portfolio group

Nortel Networks

January 2005 - November 2005 (11 months)

Focused on assessing business cases and divestment opportunities for the Wireless portfolio. Included Due Diligence activities for divestitures and M&A activities.

Product Line Management, Core Routers

Nortel Networks

January 2003 - January 2005 (2 years 1 month)

Drove the tactical justification and strategic business case framework for the Core Router product segment in Nortel Networks which resulted in the decision to form an OEM partnership to address this market segment. I led the due diligence efforts to assess the various candidate companies and participated in the contractual negotiations which led to the establishment of the OEM relationship. Post contract, I was responsible for day to day management of this relationship.

IPT Leader Router Networks

Nortel Networks

2000 - 2002 (2 years)

Part of the transition team from Nortel Networks after Bay Networks acquisition, focused on Software and IP Platform Business management roles within the merged Data product Groups.Led a group of engineering and business resources, responsible for business opportunity assessment to customer trial product delivery. Achieved multiple releases of product hardware with supporting software functionality.

Strategic Marketing

Nortel Networks

1997 - 1999 (2 years)

Emerging Data Technology Marketing. Developing Business Models and Use cases for Customer to support early adoption of new products

Manager, Optical and Access Product Development

RNR

1993 - 1997 (4 years)

Managed several large R&D groups through multiple projects delivering a variety of Optical and Access Telecom products. Involved multi-site working globally with internal and external OEM partners and customers.



Volunteer Experience & Causes

Opportunities Gillian is looking for:

· Joining a nonprofit board

Causes Gillian cares about:

- · Children
- Education
- Science and Technology

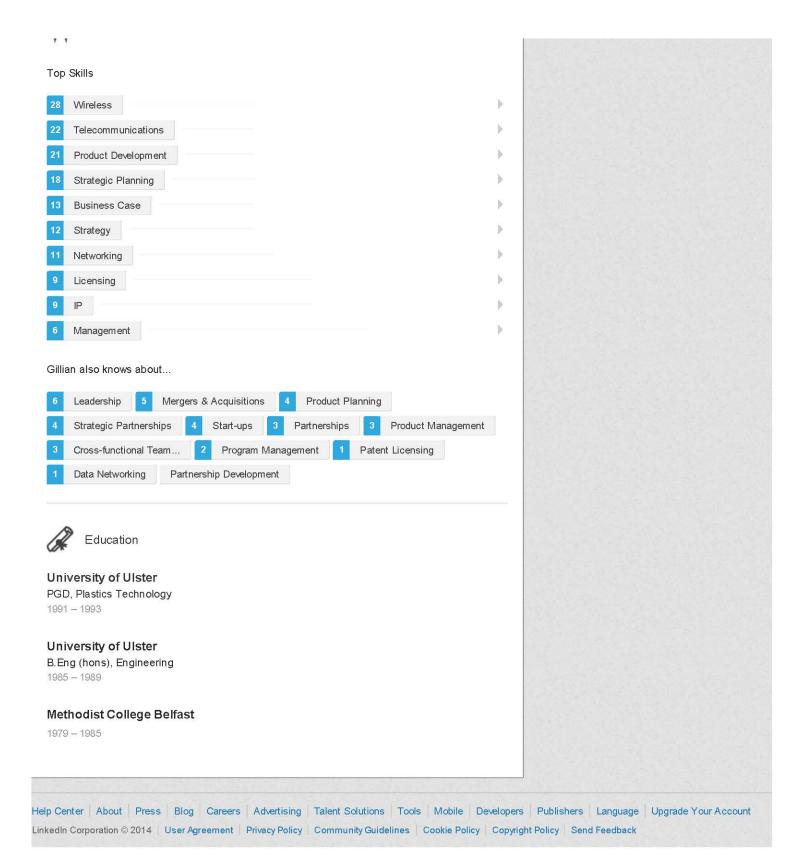
Gillian McColgan Get introduced ▶

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REDACTED

You





Hamid Ould-Brahim

Internet Technology Expert at Rockstar Consortium Inc.

Ottawa, Canada Area | Telecommunications

Current Rockstar Consortium, Rockstar Consortium Inc.

Previous Nortel Networks
Education University of Ottawa

Send Hamid InMail 🔻

81 connections



in ca.linkedin.com/pub/hamid-ould-brahim/7/736/737

Background



Summary

- 19 years professional experience in networking industry and recently in Intellectual Property business.
- Current role Internet networking technology Expert (Distinguished Member of Technical Staff-DMTS) working for Rockstar Consortium Inc., a consortium consisting of Apple, Microsoft, RIM, Ericsson, and Sony.
- In 2011, a key contributor for achieving a historical sale of Nortel patents for an unprecedented amount of US\$4.5 billion.
- Prior to that contributed closely in securing a Nortel patent asset sale deal (Stalking horse agreement) with Google loc
- Nortel inducted Hamid as a "Distinguished Member of Technical Staff" (aka "Distinguished Engineer") in 2008, one of the highest recognition for a significant record of technical leadership, ability in pioneering new technological innovations that have resulted in successful new products or the evolution of established products, proven industry accomplishments and business impact throughout a professional career.
- Outstanding career within Nortel. Assumed several roles in different product lines and CTO organizations, which included Senior Software Designer, Team Leader, Product Line Manager, Individual Contributor, IP Protocol/System Architect, Standard Advisor, and Prolific Technology Inventor.
- Considered a renowned industry expert in VPNs, and a prolific inventor with more than 60 patents filed worldwide with at least 30 granted patents, spanning a wide range of technologies.
- Co-author and/or main editor of several Internet-based standards RFCs within IETF (Internet Engineering Task Force) organization.
- Selected by the IETF Leadership based on industry community input to lead and co-chair an IETF Routing Area Working Group (I1vpn), which Hamid successfully cochaired to completion from 2005 to 2008.

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People Also Viewed



Gillian McColgan CTO at Rockstar



Dave Smith

Patent Acquisition and Sales at Rockstar Consortium Inc.



Vicki Carver

Director, Human Resources



Chris Briggs

Senior Program Manager at Rockstar Consortium



Terry Doggett

Senior IT Specialist at Rockstar Consortium Inc.



Bill Junkin

Portfolio Development & Enhancement at Rockstar Consortium



CFO at Rockstar Consortium

Dan Lingman

Professor of Game Development at Algonquin College

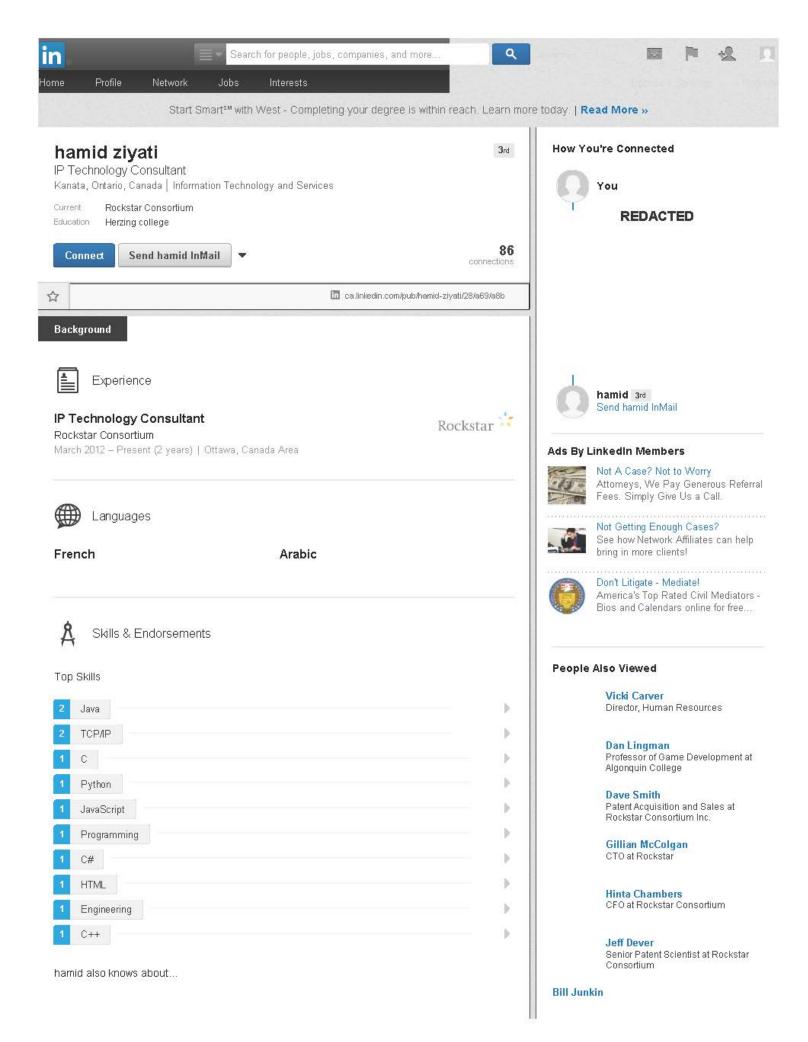
Mark Hearn

Senior IP Licensing Counsel

Jeff Dever

Senior Patent Scientist at Rockstar Consortium

Specialties: VPNs, MPLS/GMPLS VPNs, IP Services, Optical VPNs (Layer-1 VPNs), Layer-2 Switching, Ethemet VPNs, etc. Experience Internet Technology Expert Rockstar Consortium July 2011 - Present (2 years 8 months) Distinguished Member of Technical Staff (DMTS) Rockstar Consortium Inc. July 2011 - Present (2 years 8 months) Senior Internet Technology and Standard Advisor, Distinguished Member of Technical Staff (DMTS) Nortel Networks June 1993 - July 2011 (18 years 2 months) Skills & Endorsements Education University of Ottawa Master of Science, Computer Science 1990 - 1993 Help Center About Press Blog Careers Advertising Talent Solutions Tools Mobile Developers Publishers Language Upgrade Your Account LinkedIn Corporation © 2014 | User Agreement | Privacy Policy | Community Guidelines | Cookie Policy | Copyright Policy | Send Feedback





Herzing college

Business Management Degeree

2011 - 2012

Old Dominion University

Bachelor's degree, Electrical and Electronics Engineering

2006 - 2010



Additional Info

Personal Details

Birthday November 11

Advice for Contacting hamid

Email

Portfolio Development & Enhancement at Rockstar Consortium

Ron Steeves

Patent Licensing at Rockstar Consortium Inc.

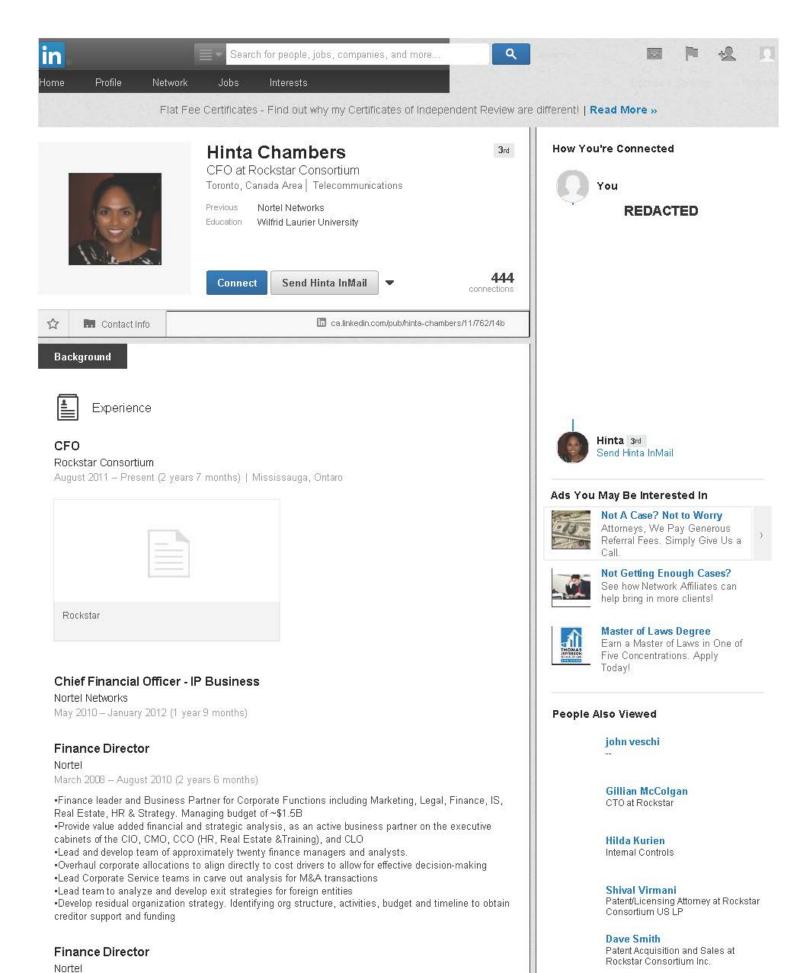
Mark Hearn

Senior IP Licensing Counsel

Donald Powers

Litigation Counsel at Rockstar Consortium US LP





John Garland

Consortium US LP

Vice President of Licensing at Rockstar

April 2005 - February 2008 (2 years 11 months)

Built best in class Management Reporting & Financial Planning processes for global FP&A organization

(500+ employees)

- •Responsible for the development of Planning design strategy to roll-out SAP in over thirty countries
- •Managed Accenture Consulting relationship and employees to ensure timely design of project requirements for CO, CoPA,BW and BPS in SAP
- •Developed Cost Centre, Profit Centre and allocation strategies
- ·Built cross functional Senior Executive awareness and support for Finance transformation initiatives

Senior Finance Manager - Sarbanes Oxley Compliance

Nortel

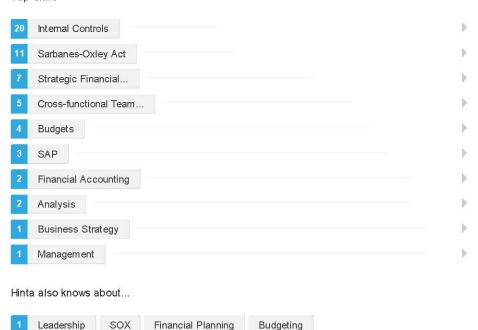
August 2004 - April 2005 (9 months)

- •Responsible for management of SOX 404 compliance for the Financial Close Cycle globally. Developed management self assessment testing strategies and streamlined controls to build consistency and promote efficiency across regions. Identified Internal Control Objectives
- ·Built Senior Executive awareness and support for SOX compliance
- •Managed and provided support & direction to team of fifty Nortel managers and Ernst & Young contractors
- •Managed and aligned External Auditor, Deloitte & Touche, expectations and testing for SOX compliance.
- •Chairperson for 2004 Accumen Financial Accounting & Reporting for OSC/SEC Compliance conference



Skills & Endorsements

Top Skills





Education

Wilfrid Laurier University

HBBA, Business Administration

1992 - 1996

central peel

1988 - 1992

Afzal Dean

Vice President - Patent Licensing

Chad Hilyard

Chief Intellectual Property Counsel at Rockstar Consortium US LP

Chris Briggs

Senior Program Manager at Rockstar Consortium

Dan Lingman

Professor of Game Development at Algonquin College

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James Geunmyoung

3rd in

S. (Upgrade for full name)

Junior IP Technology Consultant at Rockstar Consortium Ottawa, Ontario, Canada | Telecommunications

Previous Ciena, Iridian Spectral Technologies, Korean Air Force

Education Carleton University

Send James Geunmyoung InMail

103 connections

Background



Experience

Junior IP Technology Consultant

Rockstar 🏋

Rockstar Consortium

May 2013 - Present (10 months)

Hardware Designer at Power Integrity and Signal Integrity - coop

Ciena



- · Acquired the fundamentals of microwave circuit design such as transmission line, S-parameters and Smith chart and signal integrity analysis using several software tools including ADS tool, PCB design Developed circuit design, power and signal integrity analysis, testing PCB for WaveLoigc 3 and involved.
- measurement of noise, core temperature, package power and clock frequency which compared with simulation program resulting in improving performance from high speed digital design.
- · Designed GUI simulation modeling application written with Matlab and assembling, wiring and testing electronic circuits/panels/components resulting in reducing design errors in real time.

Technical Support and Software Developer - Coop

Iridian Spectral Technologies

January 2011 - December 2011 (1 year) | Ottawa



- Analyzed and supported database management system with MySQL server and interpreted output parameters such as power, voltage, current, and IR temperature resulting found on transmission curve.
- Improved Process Automation Language which translates instructions in a series of commands that are sent to power supplies, servomotors, vacuum pumps, and software configuration resulting in acquiring useful information feedbacks to establish database for future customize products.
- · Developed a database with GUI applications, email notification, diagnostic tools, help section and the Implementation of a real-time operating system for the thin film deposition process with PLC which resulted in improvements of quality of optical thin film filters and satisfaction from technical operator.

Mountain Radar Site Crew

Korean Air Force

March 2003 - August 2005 (2 years 6 months)

- Maintained the Mountain Radar activities and monitored radar to support air traffic control operations, resulting in an operating of 24 hour without stop loss.
- · Assisted with installations, upgrades, repairs and training of the high power transportable radar system and operating CBRN defense equipments resulting in a savings of budget and safety improvements.



People Similar to James Geunmyoung



Corrie Anstey Senior Hardware Engineer

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People Also Viewed



Dave zmud St. Linus



Johnny Chan

Vice G. Manager/Logistics Division at Sinotrans Zhejiang Co., Ltd.

Alex Plachkov

Software Engineer at Larus Technologies



Bhaveek Makan

Filmmaker



Kyung Hee McDonald

ESL Teacher at Champlain (Centre de langues)



Aeron Yeung

Student at University of Waterloo



Munsu Kim

Embedded System Software Engineer

Yanghee Park

at Ottawa Carleton Catholic School

Dino Lomigora

Erick Muis

Support Developer at QNX

Carleton University

Bachelor of Engineering (B.Eng.), Biomedical and electrical Engineering with Distinction, Cooperative Education

2008 - 2013

Activities and Societies: Member of Institute of Electrical and Electronics Engineering (IEEE), Member of Carleton University Korean Student Association (CUKAS), Webmaster and Fourth year representative of CUKAS, Member of Carleton University Biomedical Engineering Society, Third year representative of Biomedical Engineering Society, Member of Ottawa Sport and Social Club, Member of LAN Toastmaster (Carling Campus)

▶ 1 project



Summary

- Experienced in intellectual property licensing, patent portfolio management, claim charts presentation, infringement claim mapping, testing Mobile OS (Android), 3G wireless equipment and applications, analysis of hardware devices and software programs, reverse engineering network protocols
- Integrated in embedded software and hardware design for controlling systems, and medical devices including Program Logic Controller, Microcontroller, ADS1298, and Pickit3
- Performed in lab test equipment and software: Oscilloscope, Vector Network Analyzer, Spectrum Analyzer, Logic analyzers, Waveform pattern generator, and Wireshark, Photoshop
- Developed in computer programming with C++, C, Delphi, Matlab, SQL, DDMS
- Evaluated with basic knowledge of analog and digital circuit design in electronic system and analysis tool: UPD design viewer, Allegro PCB editor, Cadence OrCAD Capture CIS, Fusion Design, Advanced Design System, Xilinx Design Suite ISE11 and ModelSim
- Knowledge of the following operating system, information systems technical environment and networking protocols: Linux, VMware, MySQL server, VPNs, TCP/IP, VOIP, SIP, HTML, Kanban
- Familiarized in R & D hardware lab and working on embedded systems, implementing hardware design, fiber optic communication, prototyping systems, and probing
- · Able to learn new software tool and hardware equipment quickly without supervision



Skills & Endorsements

Top Skills



James Geunmyoung also knows about...





Projects

Wearable Wireless Bio-Signal Monitor

September 2012

- Designed a low-cost, integrated power management solution and ECG data collection system, a functional prototype of a device that is capable of transmitting a signal to a Smart-phone application.
- Developed in embedded systems and digital hardware design that microcontroller received the ECG signal from ADS1298 and stored the data on board with a micro SD card or transmitted the data via... more

How You're Connected

You

REDACTED

James Geunmyoung S.

3 team members

James Geunmyoung S.

Junior IP Technology Consultant at Roc...

Hisham Barkat, EIT

Power Supply and Distribution Coordin...

Ali Eissa

Technical Support Engineer at Solana ...

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Senior Patent Scientist at Rockstar Consortium

Kanata, Ontario, Canada | Research

Nav Canada, Dever Domain Inc., University of Calgary Previous

Education Carleton University

Send Jeff InMail

92 connections



Contact Info

in ca.linkedin.com/pub/jeff-dever/b/8b0/701

Background



Summary

Advanced Air Traffic Control Software Data Analysis and Imaging Code Network communication Software GUI Development in Java Embedded Systems in C/C++

Specialties:Application Design and Development



Experience

Senior Patent Scientist

Rockstar Consortium

November 2013 - Present (4 months) | Ottawa, Canada Area



NAV CANADA

Senior Systems Designer

Nav Canada

September 2009 - November 2013 (4 years 3 months)

Experience in system development projects involving the design, development, acquisition and installation of real-time computer based systems both Windows and Linux based.

Experience in leading technical project teams

Extensive experience in software development using Java and Python

Years of progressively more experience in software engineering and software development or maintenance for sophisticated application software in real-time or on-line systems such as those used in Air Traffic Control Management systems

Experience in software integration, software configuration management and software testing.

Experience in software development or maintenance using C++ and/or Java in a real-time mission critical environment.

Experience with guiding software development projects with emphasis on detailed design, coding standards, unit & integration testing, implementation and software configuration management.

Experience with Object Oriented Analysis, Object Oriented Design and UML techniques/practices.

Experience in supporting business development of real-time mission-critical software intensive products.



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People Also Viewed



Vicki Carver

Director, Human Resources



Chris Briggs

Senior Program Manager at Rockstar Consortium



Dave Smith

Patent Acquisition and Sales at Rockstar Consortium Inc.



Hamid Ould-Brahim

Internet Technology Expert at Rockstar Consortium Inc.



Terry Doggett

Senior IT Specialist at Rockstar Consortium Inc.



Adrian Berzenji

Senior Systems Developer and Analyst at Nav Canada



Gillian McColgan

CTO at Rockstar



Bob Ledingham

Manager, Hong Kong Software Projec at Nav Canada



hamid ziyati

IP Technology Consultant



Peter Lorenz

Senior Business Analyst at Rockstar Consortium Inc.

People Similar to Jeff



Winnie Ng

Principal IT Contractor

Dever Domain Inc.

November 2008 - August 2010 (1 year 10 months)

To provide professional computer systems consulting to various technology firms in the Ottawa area. Clients include Annidis Health Systems and NavCanada.

Computer Scientist

University of Calgary

December 2004 - July 2008 (3 years 8 months)



Software Designer

Vault Technologies

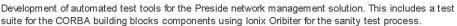
June 2003 - November 2004 (1 year 6 months)

Embedded systems software design.

Testing and Tools Developer

Nortel Networks

May 2000 - August 2003 (3 years 4 months) | Ottawa, Canada Area



Designed and build the Operator Simulation Tool using Java, Python and Jython to load test large numbers of clients for the performance and scalability engineering group.

Jakarta Project Committer

The Apache Software Foundation

November 2000 - May 2003 (2 years 7 months)

Committer and Release Prime for the HttpClient 2.0 release. http://hc.apache.org/httpcomponents-client-ga/index.html

Software Contractor

Procom

April 2002 - September 2002 (6 months)

On contract to Nortel Networks.

Junior Software Developer

Natural Resources Canada

January 2000 - April 2000 (4 months)

Pacific Forestry Centre

Junior Database Developer

ITSD

September 1999 - December 1999 (4 months)



Volunteer Experience & Causes

Coach

Kanata Little League Baseball Association

May 2009 - Present (4 years 10 months) | Children

Trainer

Kanata Minor Hockey Association

September 2012 | Children

Senior System Analyst at Nav Canada +Connect

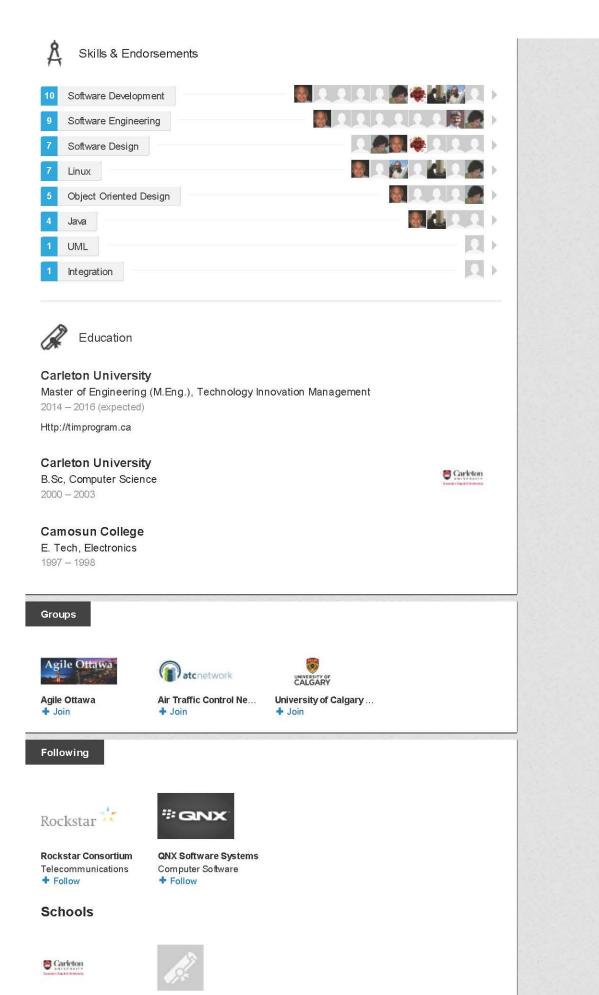












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500+

connections



People Similar to John





Donald Dinella 2nd

Chief Licensing Officer and Chief Licensing...

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MS in Management - NYC

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Fairfield University

41 Graduate Programs - Close to Home - More Info & Online Application Here!

People Also Viewed



Chad Hilvard

ChiefIntellectual Property Counsel at Rockstar Consortium US LP



Shival Virmani

Patent/Licensing Attorney at Rockstar Consortium US LP



Gillian McColgan CTO at Rockstar



Alfi S. Guindi

Senior IP Counsel at Rockstar Consortium LLC



David Sasso

Senior Licensing Counsel at Rockstar Consortium



Dave Smith Patent Acquisition and Sales at Rockstar Consortium Inc.



Donald Powers

Litigation Counsel at Rockstar Consortium US LP

Erik Fako

Lead Patent Counsel, Assertion/Litigation

Michelle Lee

Technology & IP Commercial Lawyer

Hinta Chambers

CFO at Rockstar Consortium



John Garland

Vice President of Licensing at Rockstar Consortium US

Greater New York City Area | Telecommunications

Rembrandt IP Solutions, Rembrandt IP Management LLC,

ThinkFire

Northwestern University - Kellogg School of Management Education

Connect

Send John InMail

m www.linkedin.com/pub/john-garland/0/194/b75

Background



Summary

Contact Info

As VP of Licensing, John is responsible for the development and implementation of licensing programs for the famed patent portfolio developed in a variety of communication and networking protocols, as well as other related technologies, all originally conceived as part of Nortel.

Prior to joining Rockstar, John was an executive at Rembrandt IP Management & its subsidiary Rembrandt IP Solutions in leading business developments efforts to establish a brand and in leveling the playing field for patent owners, who wanted to obtain a fair return on their inventions. These were patented inventions widely adopted and being used by industry, often held by inventors, small and mid-sized public and privately-held corporations, universities, etc.

In 2001 John was part of the initial management team that created ThinkFire, where John led multidisciplined teams to assist and partner with corporate clients in licensing negotiations, patent divestitures and acquisitions, commercial and technical assessment of patents, and IP strategy development.

Involved in the field of intellectual property since 1993 with AT&T and later with Lucent Technologies, Mr. Garland advanced to Director of Worldwide Licensing for Lucent Technologies. While at Lucent, John was responsible for leading a team of licensing professionals in the U.S., France and Japan with a focus on semiconductor, telecommunications, laser, multimedia, computing, and optical component & optical networking companies, where John's team contributed over \$250M of annual royalty revenues to Lucent Technologies. Mr. Garland has directed and led patent and technology license agreements with leading high-tech companies in North America, Asia and Europe.

Specialties: IP Licensing, settlement discussions, contract negotiations, client management, business proposals, executive management



Experience

Vice President of Licensing

Rockstar Consortium US LP

March 2012 - Present (2 years) | United States

Leading the development and implementation of licensing programs for renowned patent portfolio originally part of Nortel.

Vice President of Business Development

Rembrandt IP Solutions

January 2010 – March 2012 (2 years 3 months) | Greater Philadelphia Area

Led Business Development effort to identify and acquire high-quality inventions

Executive Vice-President

Rembrandt IP Management LLC

February 2007 - March 2012 (5 years 2 months)

Senior executive focused on licensing and commercialization efforts associated with Rembrandt patent assets.

Executive Vice-President

ThinkFire

July 2001 - January 2007 (5 years 7 months)

Executive VP & General Manager responsible for ThinkFire's overall efforts in licensing and patent valuation and brokering services, as well as developing and delivering IP management and strategy consulting services to leading 'high-tech' clients around the globe. Broad experience in high-tech IP transactions such as patent licensing negotiations, patent/technology acquistions and divestitures, technology licensing, handling IP matters in establishing within Joint Ventures, and development and implementation of IP defense and commercialization strategies.

Director of Worldwide Licensing

Lucent Technologies IP Division

May 1993 - July 2001 (8 years 3 months)

Worldwide responsibility for managing and leading a team of licensing executives, including an office in Paris, in the licensing of Lucent's patents to leading semiconductor, multimedia, and optical networking companies. Leading and negotiating patent and technology license agreements with leading 'high tech' companies in North America, Asia, and Europe.

▼ 1 recommendation

Gene Potkay

SVP Intellectual Property, Nielsen

John Garland was a substantial contributor at AT&T/Lucent and held positions of lead negotiator for major closures with particular emphasis on semiconductors that extended to multimedia and ultimately to much broader management oversight and... $\forall i \in W \downarrow$

Product Manager

AT&T Microelectronics

July 1989 - May 1993 (3 years 11 months)

Marketing Manager with AT&T Microelectronics with worldwide responsibilities for a portfolio of high voltage analog/digital integrated circuits (ASIC, semi-custom, and standard products). Achieved greater than 200% revenue growth during the four-year period (1989-93) and in 1991 was awarded the Outstanding Marketing Support Award for Europe.

Engineer

AT&T Microelectronics

July 1985 - July 1989 (4 years 1 month)

Test engineer and IC fabrication engineer participated in circuit development, yield enhancement, cost reduction, chip re-design, failure mode analysis and improving manufacturing processes for a family of integrated circuits used in AT&T's Digital Voice Communication System.



Skills & Endorsements

Top Skills



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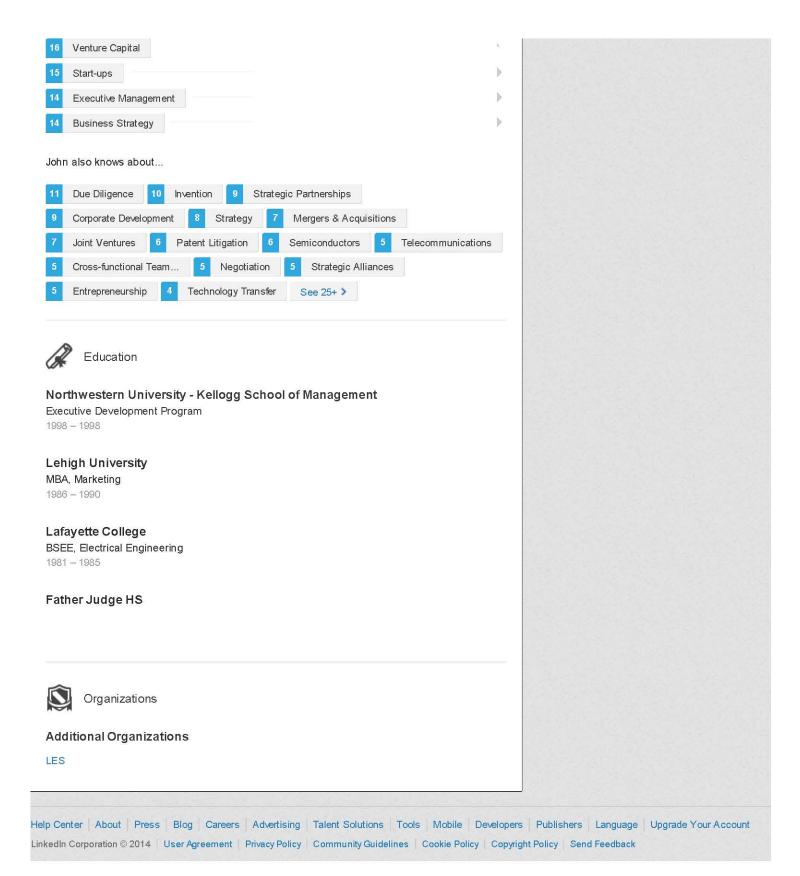
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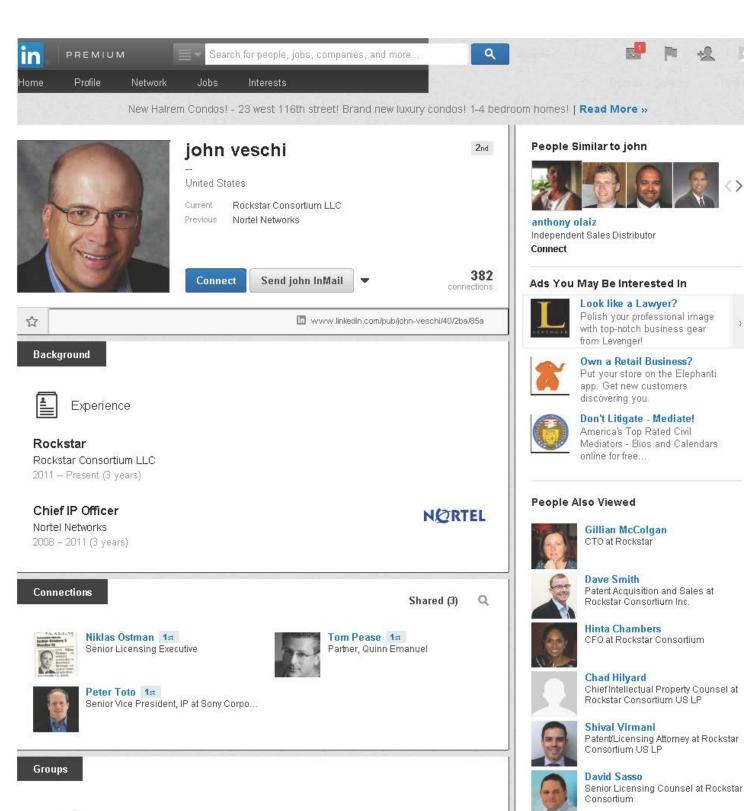
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TOP IP

Chris Briggs Senior Program Manager at Rockstar Consortium

Michelle Lee

Technology & IP Commercial Lawyer

Alfi S. Guindi Senior IP Counsel at Rockstar Consortium LLC

Vicki Carver Director, Human Resources

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LinkedIn Member

Senior Patent Scientist at Rockstar Consortium

Kanata, Ontario, Canada Research

Previous Nav Canada, Dever Domain Inc., University of Calgary

Education Carleton University

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Patent Acquisition and Sales at Rockstar Consortium Inc.



Hamid Ould-Brahim

Internet Technology Expert at Rockstar Consortium Inc.



Terry Doggett

Senior IT Specialist at Rockstar Consortium Inc.



Adrian Berzenji

Senior Systems Developer and Analyst at Nav Canada



Gillian McColgan CTO at Rockstar

Bob Ledingham

Manager, Hong Kong Software Projec at Nav Canada

hamid ziyati

IP Technology Consultant

Peter Lorenz

Senior Business Analyst at Rockstar Consortium Inc.