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Mark Wilson

Licensing Consultant

San Francisco Bay Area | Information Technology and Services

Current Licensing Consultant

Previous Intellectual Ventures, IPotential LLC, Hewlett-Packard
Education Boston University Graduate School of Management

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399 connections

INTELLECTUAL

VENTURES'

Potential

inwww.linkedin.com/pub/mark-wilson/1/aaa/880

Background

Summary

Senior executive experienced in high tech sector product management, marketing and general management. Most recently, 12 years experience in IP licensing and patent monetization, patent brokerage, IP management strategy, etc.

Specialties: IP monetization via licensing, patent sales, IP management consulting

Experience

Licensing Consultant

Licensing Consultant

March 2013 – Present (1 year)

Licensing Executive

Intellectual Ventures

February 2010 - March 2013 (3 years 2 months) | SVO - Mountain View, CA

▼ 1 recommendation



Roy Maharaj

VP, Licensing at Intellectual Ventures

I had the chance to work with Mark during his time at Intellectual Ventures. Mark is a seasoned Licensing Executive with significant account management and negotiation experience. He is also well versed at developing, managing and executing... View

VP, Marketing and Business Development

IPotential LLC

January 2008 - February 2010 (2 years 2 months)

IP monetization of clients' patent assets through consulting, patent assertion/licensing, patent sales.

▼ 1 recommendation

Michael Pierantozzi

Entrepreneur. General Manager. IP Strategist.

Mark is an effective senior executive, with in-depth knowledge of intellectual property management and licensing, business and product development, and general management. He is dependable, reliable and diligent with a keen focus on customer.... View

Director, IP Licensing

Hewlett-Packard

March 2004 - January 2008 (3 years 11 months)

People Similar to Mark







Alan Leal 2nd
WW Licensing Executive | Technology Licen...
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john veschi

Cellars

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Sr. Portfolio Director, Industry Sector
Leader at Intellectual Ventures

Victor Schubert

Intellectual Property Management & Licensing

Michael Pierantozzi

Entrepreneur. General Manager. IP Strategist.

VP, Intellectual Property Management Search for people, jobs, companies, and more...

PCTEL

June 2002 – August 2003 (1 year 3 months) Home Profile Network Johs

Interests

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VP Marketing

PCTEL, Inc.

July 2000 - June 2002 (2 years)

▼ 1 recommendation

Yoram Solomon

Vice President, Corporate Strategy, and General Manager, penveu

Mark was initially my boss, and then my colleague. Most of all--he was my mentor at PCTEL. He is the best process-oriented VP of Marketing (or product marketing) I know. He is very pragmatic, and taught me how to use sound judgement and convince... View

VP, Product Marketing

Cirrus Logic

June 1994 – August 1996 (2 years 3 months)

VP, OEM Marketing

IBM

April 1993 - March 1994 (1 year)

VΡ

Quantum Corporation

April 1988 - December 1992 (4 years 9 months)

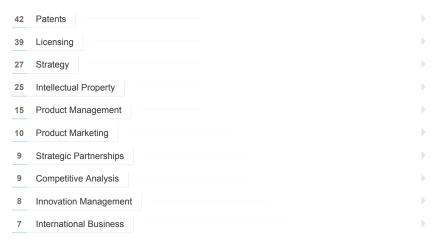
Group Product Manager

Prime Computer

1979 - 1983 (4 years)

Skills & Endorsements

Top Skills



Mark also knows about...



REDACTED

Mark Wilson Get introduced

In Common with Mark Mark

Skills & Expertise



Education

Boston University Graduate School of Management

MBA, General management

1976 - 1978

Activities and Societies: Graduated with honors

University of Massachusetts, Amherst

BSEE, Electrical Engineering

1969 - 1973

Activities and Societies: Eta Kappa Nu

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