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Afzal Dean

Vice President - Patent Licensing
Ottawa, Canada Area | Telecommunications

Current Rockstar Consortium, Inc

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51 connections

ca.linkedin.com/pub/afzal-dean/29/362/17a

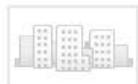
Background

 Experience

Vice President - Patent Licensing

Rockstar Consortium, Inc
1998 – Present (16 years) | Ottawa, Canada Area

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-  **Gillian McColgan**
CTO at Rockstar
-  **Dave Smith**
Patent Acquisition and Sales at Rockstar Consortium Inc.
-  **Shival Virmani**
Patent/Licensing Attorney at Rockstar Consortium US LP
-  **Hinta Chambers**
CFO at Rockstar Consortium
-  **Chad Hilyard**
Chief Intellectual Property Counsel at Rockstar Consortium US LP
-  **John Garland**
Vice President of Licensing at Rockstar Consortium US LP
-  **Mark Hearn**
Senior IP Licensing Counsel
-  **Hamid Ould-Brahim**
Internet Technology Expert at Rockstar Consortium Inc.
-  **Erik Fako**
Lead Patent Counsel, Assertion/Litigation
-  **Marek Wernik**
President and CEO at Global Intellectual Strategies

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Invitations (1)

Tom Viles Feb 4
 Attorney at Cravath, Swaine & Moore LLP

Alfi S. Guindi 2nd

Senior IP Counsel at Rockstar Consortium LLC
Dallas/Fort Worth Area | Law Practice

Previous BlackBerry, Samsung Electronics Co., Ltd. (South Korea),
 Quinn Emanuel Urquhart & Sullivan LLP
 Education University of Pennsylvania Law School

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Messages (0)

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Jeffrey Forte Sep 6
 Jeffrey Forte invites you to...
 I would like to invite you to join my group on LinkedIn. -Jeffrey

Peter Zarella Nov 12
 RE: Join my network on...
 BBC! I accept your invitation to join your professional network. L...

www.linkedin.com/pub/alfi-s-guindi/5/2a4/899

Background



Summary

Rockstar is a patent licensing business that owns and manages a portfolio of more than 4,000 patents developed by technology pioneer Nortel Networks. This portfolio consists of patents covering a wide range of consumer and enterprise communications technologies currently in use or in development in markets worldwide.

Through patent licensing and sales, Rockstar brings these innovations to businesses around the globe.

The bulk of the Nortel Networks patent portfolio was transitioned to Rockstar as part of Nortel's bankruptcy process in 2011. This transaction yielded an historic \$4.5B for Nortel's creditors, and established an initial set of founding licensees to the Rockstar portfolio. Because Rockstar's portfolio is based on a wide range of telecommunications, wired and networking based research and development performed by Nortel engineers, a significant portion of today's high technology products and services relate to these patents.

www.ip-rockstar.com



Education

University of Pennsylvania Law School

J.D.
2000 – 2003



Activities and Societies: James Wilson Scholar

University of Pennsylvania - The Wharton School

Certificate, Business Policy and Management
2000 – 2002



Emory University

B.A.
1992 – 1995

Activities and Societies: Varsity Track and Cross-Country



Experience

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People Also Viewed

- John Garland**
 Vice President of Licensing at Rockstar Consortium US LP
- Shival Virmani**
 Patent/Licensing Attorney at Rockstar Consortium US LP
- Dave Smith**
 Patent Acquisition and Sales at Rockstar Consortium Inc.
- john veschi**
 --
- Gillian McColgan**
 CTO at Rockstar
- David Sasso**
 Senior Licensing Counsel at Rockstar Consortium
- Chad Hilyard**
 Chief Intellectual Property Counsel at Rockstar Consortium US LP
- R. Paul Zeineddin**
 ZEINEDDIN PLLC
- Noah Webster**
 Senior Director at BlackBerry
- Chris Briggs**
 Senior Program Manager at Rockstar Consortium

Senior IP Counsel

Rockstar Consortium LLC

December 2012 – Present (1 year 3 months) | Dallas/Fort Worth Area

Patent assertions, licensing and litigation.

Director, Patent Litigation/Licensing Management

BlackBerry

November 2010 – November 2012 (2 years 1 month) | Dallas/Fort Worth Area

Dallas, Texas.

▼ 1 recommendation

Li Chen

Head of Sidley-Dallas IP Litigation practice

Alfi is a terrific lawyer. He has exceptional judgment, possesses the integrity to speak truth to power, and is an all around good guy. Don't playpoker with him unless you're prepared to donate to the Guindi fund. [View ↓](#)

Director, Senior IP Counsel

Samsung Electronics Co., Ltd. [South Korea]

January 2009 – November 2010 (1 year 11 months) | Gangnam-gu, Seoul, Korea

Counsel for all four business divisions: Telecommunications, Digital Media, Semiconductors and LCDs. Seoul, South Korea (1 yr) and Suwon, South Korea (1 yr).

Associate, Patent Litigation

Quinn Emanuel Urquhart & Sullivan LLP

2006 – 2009 (3 years) | Greater New York City Area

New York Office

▼ 1 recommendation

Hanson Tipton

Member with Watson, Roach, Batson, Rowell & Lauderback

Alfi is intelligent, loyal, and fiercely competitive. [View ↓](#)

Captain, Company Commander

United States Marine Corps

May 1993 – January 2009 (15 years 9 months)

Active Duty: 1/96-9/99

Reserves: 5/93-12/95; 9/99-9/00; 2/08-1/09

▶ 1 honor or award

Associate, IP Litigation and IP Transactions Groups

Shearman & Sterling LLP

2005 – 2006 (1 year) | Greater New York City Area

New York Office.

Associate, Intellectual Property Group

Stroock & Stroock & Lavan LLP

2003 – 2005 (2 years) | Greater New York City Area

Patent Prosecution, Patent Litigation and IP Licensing. New York Office.

LSAT Teacher/Tutor

PowerScore

December 1999 – August 2004 (4 years 9 months)

99.8 percentile score on LSAT (176/180).



How You're Connected

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Alfi S. Guindi

In Common with Alfi S.



Licensed Patent Attorney

United States Patent and Trademark Office, License Reg. No. 51,760

July 2002 – Present

Licensed Attorney

New York State Bar Association, License 4243291

2004 – Present

Commissioned Military Officer

United States Marine Corps

December 1995 – Present

Secret Security Clearance

United States Marine Corps, License (inactive)

 Honors & Awards

Tennessee State Record Holder - Marathon (Age-Group)

February 1990

Tennessee State Marathon Record for 15-yr olds

<http://tinyurl.com/TN-Marathon-Records>

Youngest Commissioned Officer in the Marine Corps (Age: 20)

December 1995

 Skills & Endorsements

Top Skills



Alfi S. also knows about...





Additional Info

Interests

Running, chess, Kentucky basketball.

Personal Details

Birthday January 5

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Amie K. (Upgrade for full name)

3rd

Patent/Docketing Administrator at Rockstar
Ottawa, Canada Area | Telecommunications

Previous [Nortel Networks](#)
Education [School name:](#)

[Send Amie InMail](#)

54 connections

Background

Experience

Patent/Docketing Administrator

Rockstar
July 2011 – Present (2 years 8 months) | Ottawa, Canada Area

Patent/Outsource/Docket Administrator

Nortel Networks
October 1998 – July 2011 (12 years 10 months) | Carling Site, Ottawa, Ontario

Education

School name:

Following



Nortel Networks
Telecommunications
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People Similar to Amie



Graham Thompson 3rd
Consultant at Messa Software
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People Also Viewed

Eric Jensen
Intellectual Property Lawyer

hamid ziyati
IP Technology Consultant

Hamid Ould-Brahim
Internet Technology Expert at Rockstar Consortium Inc.

Erik Fako
Lead Patent Counsel, Assertion/Litigation

Lynn Wilson
Office Manager and Executive Assistant to CEO at Rockstar Consortium

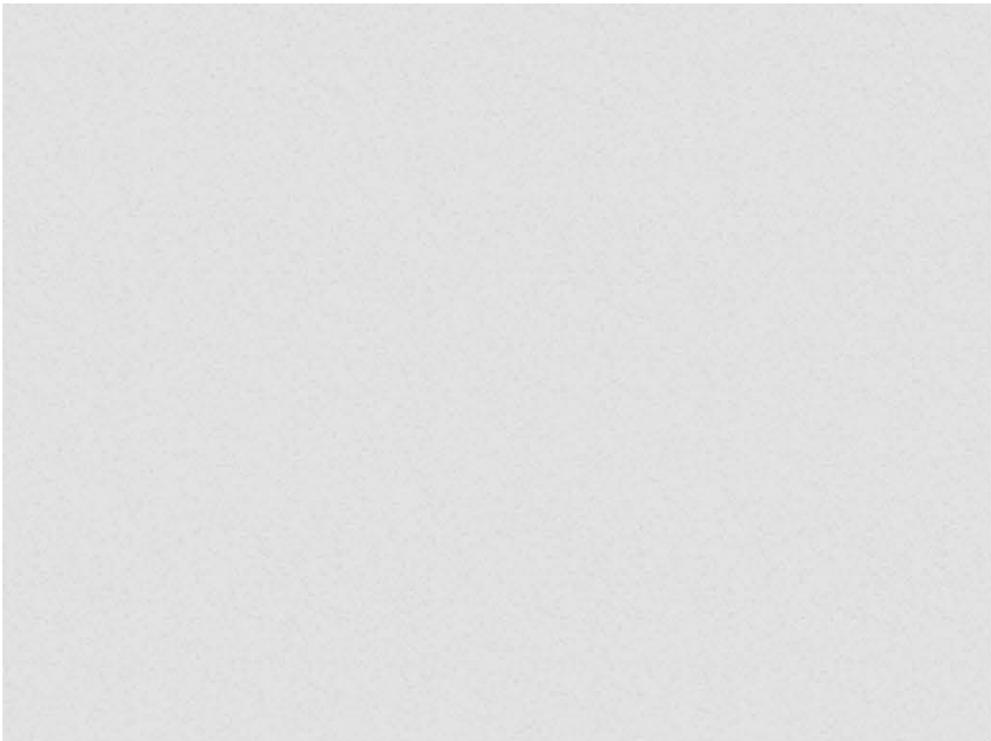
Mark Hearn
Senior IP Licensing Counsel

Bill Junkin
Portfolio Development & Enhancement at Rockstar Consortium

Donald Powers
Litigation Counsel at Rockstar Consortium US LP

Terry Doggett
Senior IT Specialist at Rockstar Consortium Inc.

Afzal Dean
Vice President - Patent Licensing



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Amie K.

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Bernard T. (Upgrade for full name)

3rd

Senior IP Counsel at Rockstar Consortium US LP
Dallas/Fort Worth Area | Telecommunications

Previous Nortel Networks, IBM

Education The George Washington University Law School

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71 connections

People Similar to Bernard



Greg Stephens 3rd
Deputy General Counsel - Intellectual Prop...
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People Also Viewed

LUGAY CHIANG
Sr. Legal Assistant/Office Manager at Rockstar Consortium US LP

Erik Fako
Lead Patent Counsel, Assertion/Litigation

Scott Ouellette
IP Counsel, Rockstar Consortium US LP

Mark Hearn
Senior IP Licensing Counsel

Alfi S. Guindi
Senior IP Counsel at Rockstar Consortium LLC

john veschi
--

Hamid Ould-Brahim
Internet Technology Expert at Rockstar Consortium Inc.

Afzal Dean
Vice President - Patent Licensing

Hinta Chambers
CFO at Rockstar Consortium

Gillian McColgan
CTO at Rockstar

Background

Experience

Senior IP Counsel

Nortel Networks
2000 – 2011 (11 years) | Dallas/Fort Worth Area

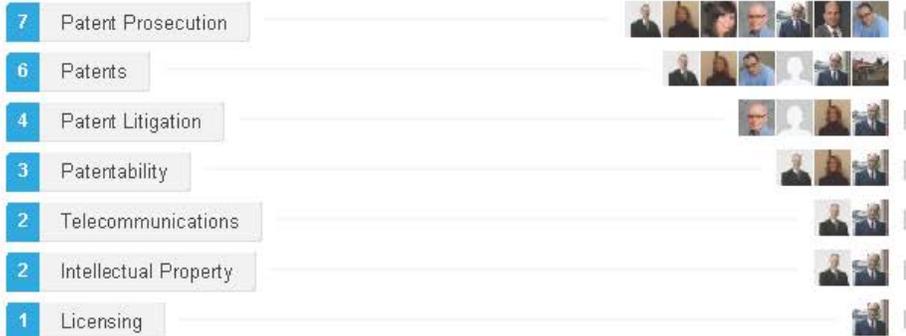


Headquarters Staff Attorney at IBM Microelectronics Division

IBM
1991 – 2000 (9 years)



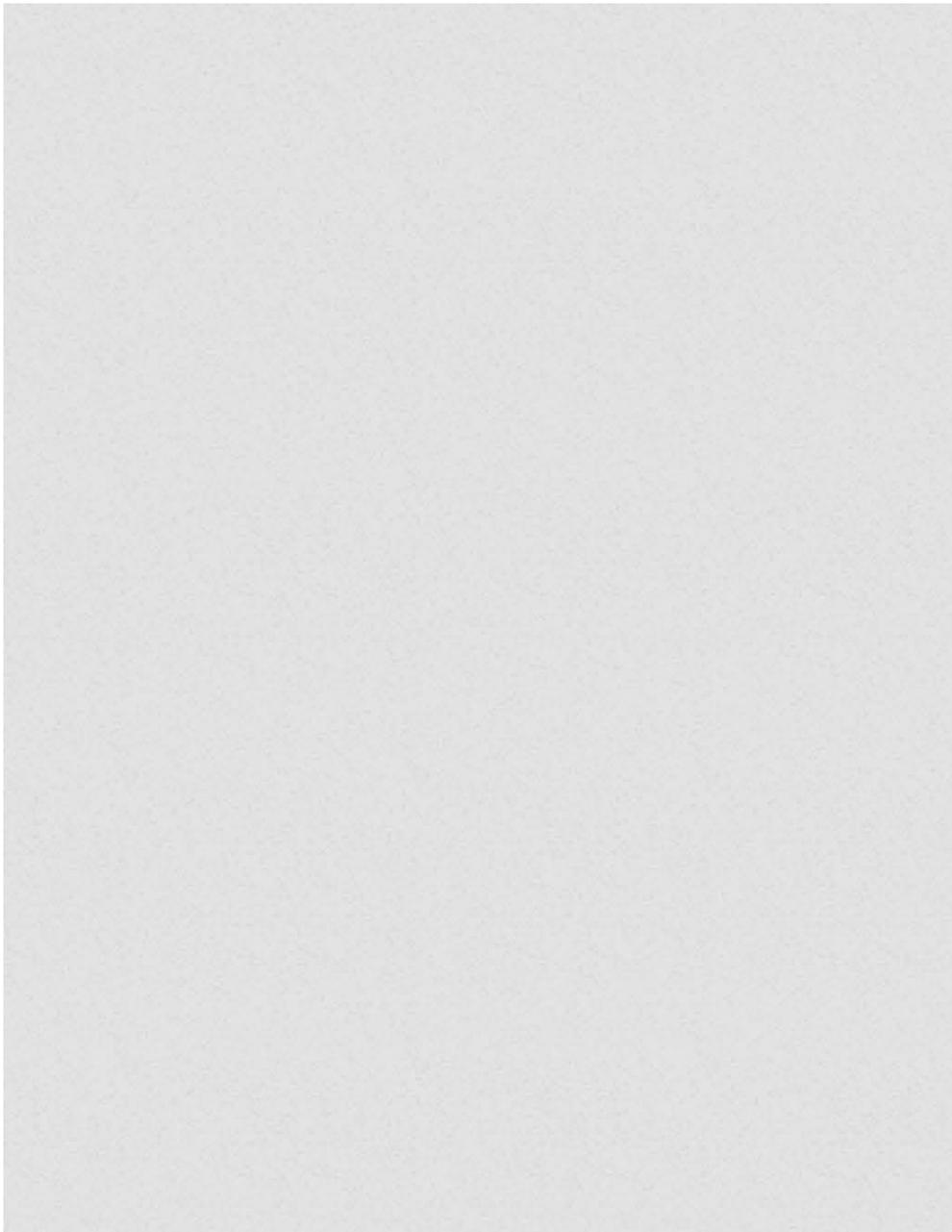
Skills & Endorsements



Education

The George Washington University Law School

1977 – 1981



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Bernard T.

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Bill Junkin

Portfolio Development & Enhancement at Rockstar Consortium
Ottawa, Canada Area | Telecommunications

Previous [Nortel Networks](#)
Education [University of Toronto](#)

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119
connections

☆ [ca.linkedin.com/pub/bill-junkin/11/607/558](#)

Background

Experience

Portfolio Development & Enhancement

Rockstar Consortium
August 2011 – Present (2 years 7 months)

Portfolio Development & Enhancement

Nortel Networks
2009 – July 2011 (2 years)



External Opportunities Franchise Leader

Nortel Networks
2009 – 2009 (less than a year)



Global Patent Portfolio Management

Nortel Networks
September 1999 – December 2008 (9 years 4 months)



Development and analysis of large global patent portfolio, including development of procedures and tools for capture and dissemination of value information to facilitate patent exploitation, providing input to budgets and patent procurement planning and monitoring, with numerous special projects related to patent aspects of major transactions, including acquisitions and divestitures, and litigation development and support, active member of team recommending IP strategy for corporation, and active member of team governing practices and procedures for patent acquisition and maintenance.

Global Patent Portfolio Management

Nortel
1999 – 2008 (9 years)

Education

University of Toronto

MASc, BAsC, Engineering Physics, Electrical Engineering
1972 – 1978

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People Also Viewed

- Dave Smith**
Patent Acquisition and Sales at Rockstar Consortium Inc.
- Hamid Ould-Brahim**
Internet Technology Expert at Rockstar Consortium Inc.
- Gillian McColgan**
CTO at Rockstar
- Terry Doggett**
Senior IT Specialist at Rockstar Consortium Inc.
- Chris Briggs**
Senior Program Manager at Rockstar Consortium
- Vicki Carver**
Director, Human Resources
- Mark Hearn**
Senior IP Licensing Counsel
- Erik Fako**
Lead Patent Counsel, Assertion/Litigation
- hamid ziyati**
IP Technology Consultant
- Jeff Dever**
Senior Patent Scientist at Rockstar Consortium

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Chad Hilyard

2nd

Chief Intellectual Property Counsel at Rockstar Consortium US LP
Greater Denver Area | Telecommunications

Previous [Rockstar Consortium US LP, Dish Network, LSI Corporation](#)
Education [Arizona State University College of Law](#)

[Connect](#) [Send Chad InMail](#)

496 connections

[www.linkedin.com/pub/chad-hilyard/4/58a/539](#)

Background

Experience

Chief Intellectual Property Counsel

Rockstar Consortium US LP
July 2012 – Present (1 year 8 months) | Centennial, CO

Senior Counsel

Rockstar Consortium US LP
April 2012 – August 2012 (5 months) | Centennial, CO

Vice President & Associate General Counsel, Intellectual Property

Dish Network 
November 2011 – April 2012 (6 months) | Englewood, CO

Managing IP Counsel, IP Litigation & Licensing

LSI Corporation 
January 2011 – November 2011 (11 months) | Longmont, Colorado

Senior IP Counsel

LSI Corporation 
April 2007 – December 2010 (3 years 9 months) | Longmont, Colorado

Corporate Counsel, IP

Agere Systems, Inc. 
May 2005 – April 2007 (2 years) | Longmont, Colorado

Of Counsel

Faegre & Benson LLP 
January 2004 – May 2005 (1 year 5 months) | Denver, Colorado

Partner

Townsend and Townsend and Crew LLP
September 1997 – January 2004 (6 years 5 months) | Denver, Colorado

Associate Attorney

Snell & Wilmer
September 1995 – September 1997 (2 years 1 month) | Phoenix, Arizona

People Similar to Chad



Indira Saladi

Vice President, Chief Intellectual Property C...
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John Garland

Vice President of Licensing at Rockstar Consortium US LP



Shival Virmani

Patent/Licensing Attorney at Rockstar Consortium US LP



Donald Powers

Litigation Counsel at Rockstar Consortium US LP



David Sasso

Senior Licensing Counsel at Rockstar Consortium



john veschi

--



Gillian McColgan

CTO at Rockstar



Erik Fako

Lead Patent Counsel, Assertion/Litigation

Alfi S. Guindi

Senior IP Counsel at Rockstar Consortium LLC

Dave Smith

Patent Acquisition and Sales at Rockstar Consortium Inc.

Floyd E. Anderson

Vice President, Chief Patent Counsel at Avago Technologies

Senior Consultant

Andersen Consulting

May 1989 – August 1992 (3 years 4 months) | Phoenix, Arizona



Skills & Endorsements

Top Skills

- 43 Intellectual Property
- 27 Licensing
- 22 Patents
- 19 Licensing Negotiations
- 12 IP
- 5 Patent Prosecution
- 4 Patent Litigation
- 3 Software Licensing
- 2 Trade Secrets
- 2 Corporate Law

Chad also knows about...

- 1 Intellectual Property...
- 1 Trademarks
- 1 Enforcement
- 1 Patentability
- Patent Licensing
- Patent Portfolio...
- Intellectual Property...
- Trademark Procurement...



Education

Arizona State University College of Law

JD, Law

1992 – 1995

University of Nebraska-Lincoln

BSEE, Electrical Engineering

1985 – 1989

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Chad Hilyard

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Real Estate Dev. Masters - 2-Yr. MBA Program Focused on Sustainable Real Estate Development Practices. | [Read More >](#)



Chris Briggs

3rd

Senior Program Manager at Rockstar Consortium
Ottawa, Canada Area | Telecommunications

Previous Genband, Nortel
Education Royal Military College of Canada/Collège militaire royal du Canada

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500+ connections

☆ ca.linkedin.com/pub/chris-briggs/1/714/770

Background

Experience

Senior Program Manager

Rockstar Consortium
February 2012 – Present (2 years 1 month)



Senior Product Line Manager S3 Session Border Controller

Genband
February 2011 – October 2011 (9 months) | Ottawa, Canada Area



Planning Director, Office of the CTO

Genband
June 2010 – October 2011 (1 year 5 months)



Director PLM Media Gateways and Border Control

Nortel
November 2006 – June 2010 (3 years 8 months)

Product Line Manager - Converged Media Gateway

Nortel
November 2003 – November 2006 (3 years 1 month)

Media Gateway Product Line Strategy Prime

Nortel Networks
August 2002 – November 2003 (1 year 4 months)

Developed business strategy for trunking and access wireline media gateways.

Team Leader - Global Project Support Tools Development Team

Nortel Networks
July 1996 – June 1998 (2 years)

Languages

French

How You're Connected



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Chris 3rd

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CTO at Rockstar

Dave Smith

Patent Acquisition and Sales at Rockstar Consortium Inc.

john veschi

Vicki Carver

Director, Human Resources

David Sasso

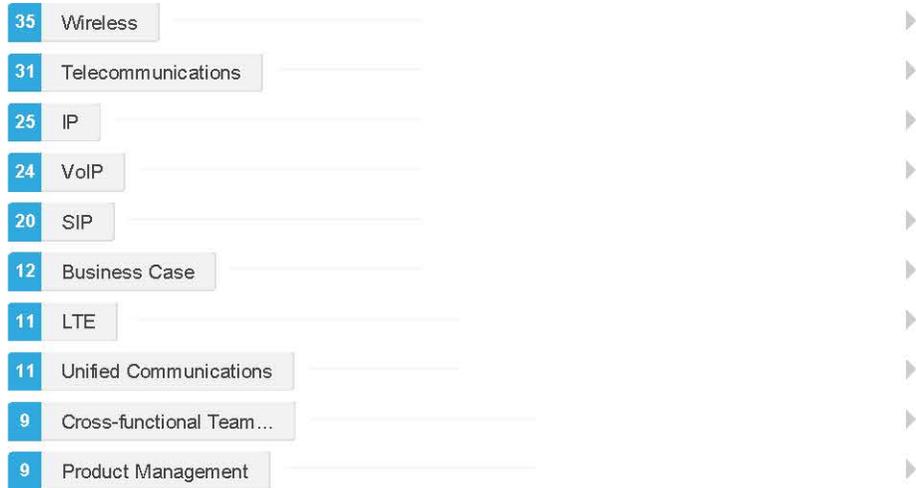
Senior Licensing Counsel at Rockstar Consortium

Hamid Ould-Brahim

Internet Technology Expert at Rockstar Consortium Inc.

Skills & Endorsements

Top Skills



Chris also knows about...



Education

Royal Military College of Canada/Collège militaire royal du Canada
 B.Eng, Engineering and Management
 1986 – 1991

Terry Doggett
 Senior IT Specialist at Rockstar Consortium Inc.

Michelle Lee
 Technology & IP Commercial Lawyer

Hinta Chambers
 CFO at Rockstar Consortium

Ross Morgan, CPA, CA, MAcc
 Managing Director - CFO4Results

In Common with Chris



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Dan Lingman ^{3rd}
 Professor of Game Development at Algonquin College
 Ottawa, Canada Area | Legal Services

Current Algonquin College, Rockstar Consortium, Digital Matrix
 Previous Algonquin College, Nortel, Bell Sygma
 Education Lakehead University

[Connect](#) [Send Dan InMail](#) 296 connections

Contact Info ca.linkedin.com/pub/dan-lingman/1/51a/300

Background

Experience

Professor of Game Development
 Algonquin College
 August 2013 – Present (7 months) | Ottawa, Canada Area



Technical Infringement Analyst
 Rockstar Consortium
 July 2011 – Present (2 years 8 months)
 Patent Assertion, Reverse Engineering

Owner/iOS developer
 Digital Matrix
 June 1999 – Present (14 years 9 months)
 Building stuff that works, Mostly on iOS, but also Windows/.NET, Java etc.

Continuing education instructor (Java)
 Algonquin College
 2000 – 2012 (12 years)
 Currently teaching Web Services and XML with Java

IP Legal Assertion Team
 Nortel
 November 2008 – July 2011 (2 years 9 months)
 Reverse Engineering, Patent Assertion

Prototype Designer
 Nortel
 2007 – November 2008 (1 year)

Senior Software Designer
 Nortel
 1997 – 2007 (10 years)

Software Designer

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People Also Viewed

Gillian McColgan
 CTO at Rockstar

Hinta Chambers
 CFO at Rockstar Consortium

Dave Smith
 Patent Acquisition and Sales at Rockstar Consortium Inc.

hamid ziyati
 IP Technology Consultant

Hamid Ould-Brahim
 Internet Technology Expert at Rockstar Consortium Inc.

Alfi S. Guindi
 Senior IP Counsel at Rockstar Consortium LLC

[john veschi](#)

nortel networks
1997 – 2007 (10 years)

Software Designer

Bell Sygma
1993 – 1995 (2 years)



Patents

Media Sharing →

United States 7,996,566
Issued August 9, 2011

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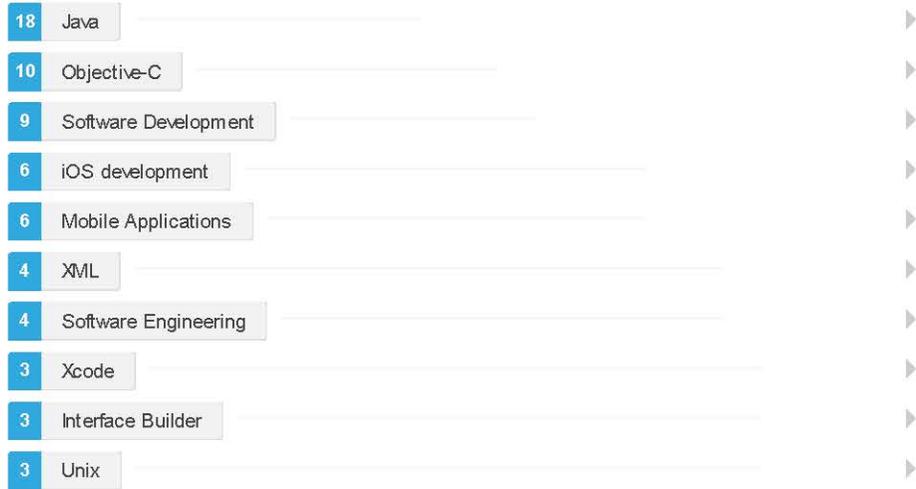
2 inventors:

Dan Lingman
Professor of Game Development at Alg...

Dany Sylvain
Product Line Manager, Applications at ...

Skills & Endorsements

Top Skills



Dan also knows about...



Education

Lakehead University
M.Sc, Computer Science
1985 – 1995

Vicki Carver
Director, Human Resources

Shival Virmani
Patent/Licensing Attorney at Rockstar Consortium US LP

Chris Briggs
Senior Program Manager at Rockstar Consortium



Additional Info

Interests

[Software Development](#), [gaming](#), [advanced technology](#), [game development](#), [blogging](#)



Organizations

Additional Organizations

[IPIC](#), [IGDA](#)

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Dave Smith 3rd

Patent Acquisition and Sales at Rockstar Consortium Inc.
Ottawa, Canada Area | Telecommunications

Current: Rockstar Consortium
Previous: Nortel Networks
Education: University of Ottawa

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Background

Experience

Patent Acquisition and Sales
Rockstar Consortium
August 2011 – Present (2 years 7 months) | Ottawa, Canada Area



Portfolio Manager - Intellectual Property
Nortel Networks
December 2008 – July 2011 (2 years 8 months)



Portfolio Manager - Strategic Technology
Nortel Networks
September 2007 – November 2008 (1 year 3 months)



Service Sales
Nortel Networks
January 2007 – July 2007 (7 months)



Enterprise Solutions Consulting
Nortel Networks
January 2005 – December 2006 (2 years)

Network and Business Planner
Nortel Networks
June 2000 – December 2004 (4 years 7 months)

Patents

Shared Persistent Communication Thread →
United States 8255923
Issued August 28, 2012

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Dave 3rd
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CTO at Rockstar

john veschi

David Sasso
Senior Licensing Counsel at Rockstar Consortium

Chris Briggs
Senior Program Manager at Rockstar Consortium

Shival Virmani
Patent/Licensing Attorney at Rockstar Consortium US LP

John Garland



Education

University of Ottawa

Masters, Business Administration

2009 – 2010

- Received \$10,000 entrance scholarship for full-time studies.
- GMAT score of 720.
- Concentration on strategy and marketing for high tech businesses.

McMaster University

B.Eng.&Mgt., Computer Engineering and Management

1995 – 2000

Activities and Societies: [VP External](#), [McMaster Engineering Society President](#), [Engineering & Management Club](#)



Organizations

Additional Organizations

[Ottawa Carleton Ultimate Association](#)

Vice President of Licensing at Rockstar Consortium US LP

Vicki Carver

Director, Human Resources

Alfi S. Guindi

Senior IP Counsel at Rockstar Consortium LLC

Chad Hilyard

Chief Intellectual Property Counsel at Rockstar Consortium US LP

Hinta Chambers

CFO at Rockstar Consortium



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Real Estate Dev. Masters - 2-Yr. MBA Program Focused on Sustainable Real Estate Development Practices. | [Read More >](#)



David Sasso 3rd

Senior Licensing Counsel at Rockstar Consortium
Bellevue, Washington | Law Practice

Previous Intellectual Ventures, Intellectual Ventures - Invention Law Group, LSI Corporation

Education Hofstra University School of Law

[Connect](#) [Send David InMail](#) 492 connections

☆ www.linkedin.com/pub/david-sasso/0/755/abb

Background

 Experience

Senior Licensing Counsel
Rockstar Consortium
July 2013 – Present (8 months)



Chief Counsel, Licensing
Intellectual Ventures
April 2012 – May 2013 (1 year 2 months)



Licensing Attorney, Director
Intellectual Ventures - Invention Law Group
April 2011 – March 2012 (1 year)

Managing IP Counsel
LSI Corporation
April 2007 – April 2011 (4 years 1 month)

Corporate Counsel
Agere Systems (Merged with LSI Logic)
2005 – 2007 (2 years)

Corporate Counsel - IP
Bell Labs Lucent Technologies
June 2002 – June 2005 (3 years 1 month)

Associate
Akin, Gump
July 2000 – June 2002 (2 years)

Associate
Schnader, Harrison
August 1997 – June 2000 (2 years 11 months)

Systems Engineer
Electronic Data Systems

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Intellectual Property Transactions

Chad Hilyard
Chief Intellectual Property Counsel at Rockstar Consortium US LP

Dave Smith
Patent Acquisition and Sales at Rockstar Consortium Inc.

john veschi
--

Shival Virmani
Patent/Licensing Attorney at Rockstar Consortium US LP

Gillian McColgan
CTO at Rockstar

1991 – 1994 (3 years)



Skills & Endorsements

Top Skills

- 53 Licensing
- 46 Patents
- 45 Intellectual Property
- 37 Patent Prosecution
- 34 Patent Litigation
- 20 Patentability
- 14 Trademarks
- 13 Trade Secrets
- 11 Software Patents
- 10 Semiconductors

David also knows about...

- 8 Prosecution
- 7 Intellectual Asset...
- 7 Invention
- 7 Patent Applications
- 6 Copyright Law
- 6 Software Licensing
- 5 Licensing Negotiations
- 5 Intellectual Property...
- 4 Start-ups
- 4 Patent Portfolio...
- 3 Registered Patent...
- 3 Trademark Infringement
- 3 Patent Searching
- 3 Patent Portfolio...
- 3 Client Counseling
- [See 11+ >](#)



Education

Hofstra University School of Law

JD
1994 – 1997

Rutgers, The State University of New Jersey-New Brunswick

BSEE, Electrical Engineering / Biomedical Engineering
1985 – 1990

John Garland

Vice President of Licensing at Rockstar Consortium US LP

Alfi S. Guindi

Senior IP Counsel at Rockstar Consortium LLC

Donald Powers

Litigation Counsel at Rockstar Consortium US LP

Vicki Carver

Director, Human Resources

In Common with David



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Derek D. ([Upgrade for full name](#)) 3rd

Senior Financial Analyst at Rockstar Consortium
Ottawa, Ontario, Canada | Management Consulting

Previous Environment Canada, Correctional Service of Canada
 Education Carleton University

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Background

Summary

Finance professional specializing in intellectual property valuation, licensing strategy, mergers & acquisitions, market research, and cash flow analysis.

Experience

Senior Financial Analyst
Rockstar Consortium
2012 – Present (2 years)



Business Manager
Environment Canada
2009 – 2010 (1 year)



Senior Budget Officer
Environment Canada
2009 – 2009 (less than a year)



Analyst
Correctional Service of Canada
2008 – 2009 (1 year)



Organizations

Licensing Executive Society (LES)
Member
2013 – Present

Languages

English

French

People Similar to Derek



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Investment Banking Analyst at James Edw...
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Director, Human Resources
- Stacey Nunes**
Business Development Officer at National Research Council
- Chris Briggs**
Senior Program Manager at Rockstar Consortium
- Shival Virmani**
Patent/Licensing Attorney at Rockstar Consortium US LP
- Dave Smith**
Patent Acquisition and Sales at Rockstar Consortium Inc.
- hamid ziyati**
IP Technology Consultant
- Gillian McColgan**
CTO at Rockstar
- Bill Junkin**
Portfolio Development & Enhancement at Rockstar Consortium
- Terry Doggett**
Senior IT Specialist at Rockstar Consortium Inc.
- David Sasso**
Senior Licensing Counsel at Rockstar Consortium

Native or bilingual proficiency

Professional working proficiency

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Derek D.



Certifications

Chartered Professional Accountant (CPA) Candidate

Institute of Chartered Accountants of Ontario

Certified Management Accountant (CMA) Candidate

CMA Ontario

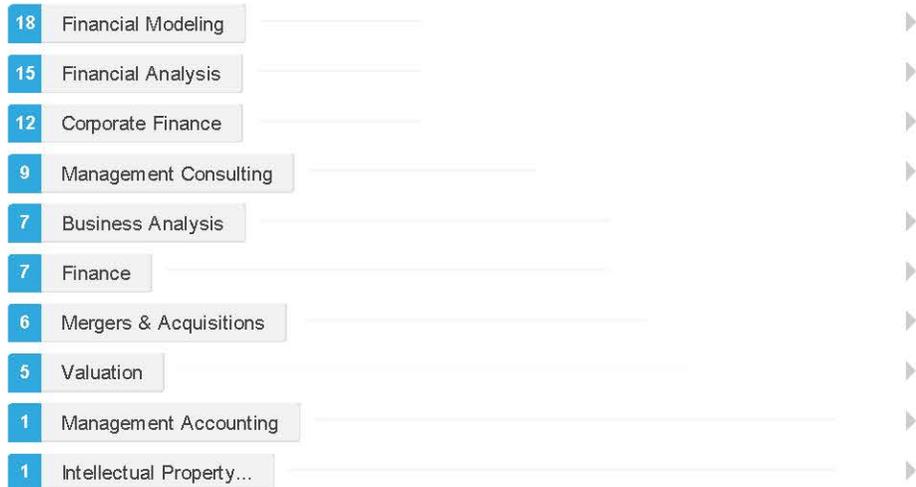
Certified Patent Valuation Analyst (CPVA)

Business Development Academy



Skills & Endorsements

Top Skills



Education

Carleton University

Masters, (MBA) Business Administration - Finance

2010 – 2012

AACSB Accredited

Rotterdam School of Management, Erasmus University

Bachelor of Science (BSc), International Business Administration

2005 – 2008

Canadian Operational Research Society (CORS)

Diploma, Operational Research

2010 – 2011



Additional Info

derekdelaat@gmail.com

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Donald Powers

3rd

Litigation Counsel at Rockstar Consortium US LP
Dallas/Fort Worth Area | Telecommunications

Previous Huawei, Nortel, Dallas Area Rapid Transit
Education The Judge Advocate General's School

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152 connections

Contact Info www.linkedin.com/pub/donald-powers/11/376/14a

Background

Experience

Litigation Counsel

Rockstar Consortium US LP
January 2012 – Present (2 years 2 months) | Richardson, Texas

Manage day-to-day aspects of legal actions by and against Rockstar at trial and during subsequent appeals.

Corporate Counsel

Huawei
April 2011 – December 2011 (9 months)

Supported direct and channel sales of enterprise and infrastructure products and services to Tier 1 service-providers and Multisystem Operators.



Senior Counsel

Nortel
February 1998 – April 2011 (13 years 3 months)

Managed day-to-day aspects of major disputes worldwide, including interfacing with senior management, risk management, internal resources, outside counsel, and opposing parties. Decided case strategy on a variety of cases, including commercial and intellectual property disputes, torts, and class actions. Retained and managed outside legal counsel, including approving and managing budgets. Provided legal advice, drafting and negotiation support on a wide variety of non-standard commercial agreements, including sales, supply, services, and distribution agreements. Advised business management regarding risks associated with business strategies and customer disputes and claims.



2 recommendations

Jon C Austin

Manager Contracts & Compliance at D...

Before Don became Litigation Counsel at Nortel Networks, he and I supported quite a few sales deals together over several... [View ↓](#)

Darlene Blandino

Executive Assistant Legal

I have worked with Don for 9+ years on various litigation-related projects and/or investigations. Don is very knowledgeable... [View ↓](#)

Senior Attorney - Procurement Law Division

Dallas Area Rapid Transit
June 1995 – January 1998 (2 years 8 months)

Advised Contracts and Program Management Departments on the formation and administration of supply, service, construction, construction management, and architect-engineer contracts. Included all types of fixed-price and cost-reimbursement contracts. Negotiated and litigated multi-million dollar claims, protests, and administrative appeals. Responsible for all aspects of litigation from pleadings and motions through discovery and trial.

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Donald 3rd

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Chief Intellectual Property Counsel at Rockstar Consortium US LP

Erik Fako

Lead Patent Counsel, Assertion/Litigation

John Garland

Vice President of Licensing at Rockstar Consortium US LP

Scott Ouellette

IP Counsel, Rockstar Consortium US LP

Shival Virmani

Patent/Licensing Attorney at Rockstar Consortium US LP

David Sasso

Senior Licensing Counsel at Rockstar Consortium

Trial Attorney

Office of the Chief Trial Attorney, U.S. Army Contract Appeals Division
 June 1991 – May 1995 (4 years)

Represented the Army against major defense contractors in all phases of government contract litigation before the Armed Services Board of Contract Appeals and the GSA Board of Contract Appeals.

Senior Prosecutor

197th Infantry Brigade, Fort Benning, Georgia
 May 1988 – June 1990 (2 years 2 months)

Legal advisor to the Army's largest separate infantry brigade. Prosecuted cases against soldiers accused of felony and misdemeanor offenses, including murder, rape, sexual assault, drug distribution, larceny, and forgery.

Administrative Law Attorney

United States Army Infantry Center, Fort Benning, Georgia
 July 1986 – April 1988 (1 year 10 months)

Advised on matters concerning government contract, fiscal, personnel, environmental and administrative law. Reviewed contract solicitations and awards, provided advice on issues relating to contract formation and administration, acted as local counsel on protests before the General Accounting Office and disputes before the Armed Services Board of Contract Appeals. Represented the Army on labor matters in hearings before the Equal Employment Opportunity Commission.



Volunteer Experience & Causes

Team Member

Team Rubicon, Inc.
 November 2012 | Disaster and Humanitarian Relief



Skills & Endorsements

- Contract Management Intellectual Property Telecommunications
- Contract Negotiation Litigation Commercial Litigation Patent Litigation
- Drafting Agreements Legal Advice Trade Secrets Class Actions Civil Litigation
- Due Diligence Program Management RFP [See 2+ >](#)



Education

The Judge Advocate General's School
 LLM, Law
 1990 – 1991

The University of Texas School of Law
 JD (with honors), Law
 1983 – 1986

Activities and Societies: [Texas Law Review](#), [Order of the Coif](#)

The University of Texas at Arlington
 BA (with high honors), Political Science
 1975 – 1979

Mark Hearn
 Senior IP Licensing Counsel

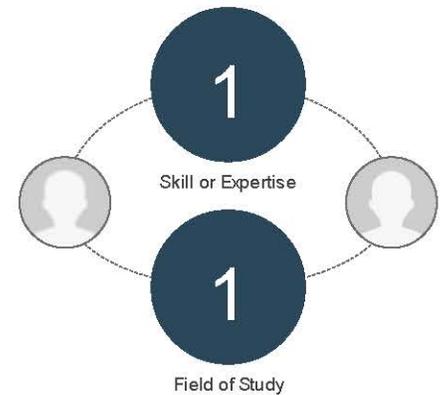
Dave Smith
 Patent Acquisition and Sales at
 Rockstar Consortium Inc.

john veschi
 --

Alfi S. Guindi
 Senior IP Counsel at Rockstar
 Consortium LLC

In Common with Donald

You Donald





Additional Info

Personal Details

Birthday March 15



Honors & Awards

Additional Honors & Awards

Texas Law Review, Order of the Coif, Legion of Merit



Organizations

Additional Organizations

Supreme Court of the State of Texas United States District Court - Northern District of Texas United States Court of Appeals for the Federal Circuit United States Court of Appeals for the Armed Forces



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Erik Fako

3rd

Lead Patent Counsel, Assertion/Litigation
Raleigh-Durham, North Carolina Area | Telecommunications

Current: Rockstar Consortium US LP
Previous: Nortel Networks
Education: Franklin Pierce Law Center

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194 connections

☆ www.linkedin.com/pub/erik-fako/13/3a9/746

Background

Experience

Lead Patent Counsel, Litigation

Rockstar Consortium US LP
August 2011 – Present (2 years 7 months) | Raleigh-Durham, North Carolina Area

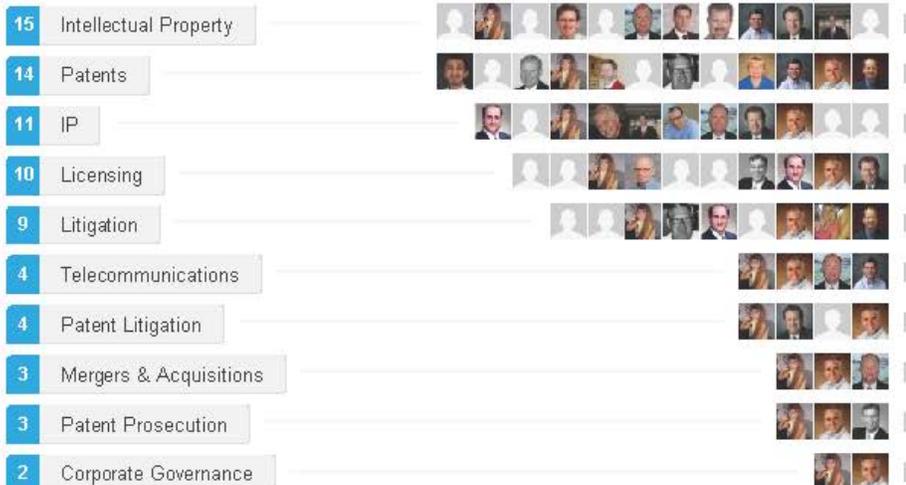
Lead Patent Counsel, IP Defense/Litigation

Nortel Networks
January 2000 – August 2011 (11 years 8 months)



Skills & Endorsements

Top Skills



Erik also knows about...



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- Master of Laws Degree**
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Chief Intellectual Property Counsel at Rockstar Consortium US LP
- Donald Powers**
Litigation Counsel at Rockstar Consortium US LP
- John Garland**
Vice President of Licensing at Rockstar Consortium US LP
- Mark Hearn**
Senior IP Licensing Counsel
- Scott Ouellette**
IP Counsel, Rockstar Consortium US LP
- Chris Cianciolo**
Senior Intellectual Property Counsel at Tyco International



Franklin Pierce Law Center
JD, Intellectual Property
1993 – 1996

Groups



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Senior Licensing Counsel at Rockstar Consortium



Shival Virmani
Patent/Licensing Attorney at Rockstar Consortium US LP



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Gillian McColgan
CTO at Rockstar

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Gillian McColgan

2nd

CTO at Rockstar
Greater Boston Area | Telecommunications

Current: Rockstar Consortium
Previous: Nortel Networks, BNR
Education: University of Ulster

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500+ connections

Contact Info www.linkedin.com/pub/gillian-mccolgan/2/a37/811

Background



Summary

Business Leader with 25 years of international experience in the Telecommunications industry working in Europe & North America. Broad range of direct experience in R&D product delivery, Relationship Management and leading and planning product and customer engagement strategies. Keen understanding of how to build sustainable competitive advantage and how to leverage that investment to build customer revenue. Interested in application of strategy theory to solve real world problems as well as generate new insights into competitive dilemmas.

- Specialties: Due Diligence for Strategic Investments
Business Case development
Strategic Planning
Patent Infringement claim mapping
Partnership development
Telecommunications Architecture
Product Planning
OEM relationship development
Technical Acumen, Optical & data networks, wireless, voice applications



Experience

CTO

Rockstar Consortium 
July 2011 – Present (2 years 8 months) | Greater Boston Area

Lead Subject Matter Expert Technical and Market Analyst teams.
Team responsibilities include
- Patent Claim charting to Reverse Engineering supported by internal lab facilities
- Competitive and Market Intelligence in support of existing Licenses and Prospective Licensees.

CTO, IP Business

Nortel Networks
November 2008 – July 2011 (2 years 9 months) | Greater Boston Area

Working with Nortel's Management team, Outside Counsel, Creditor and Ad hoc Bondholder committees to monetize the value of the Patent Portfolio. Resulting in a sale at auction of the portfolio for \$4.5B in June 2011.
Led internal Nortel team responsible for technical reverse engineering and Patent infringement mapping of claims to develop and enhance the value of the portfolio and in tandem led Market based Business modeling activity to support valuation of the portfolio.

People Similar to Gillian



Kyle Quillen 3rd
CTO at Agile Network Builders
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Dave Smith
Patent Acquisition and Sales at Rockstar Consortium Inc.



Chris Briggs
Senior Program Manager at Rockstar Consortium



John Garland
Vice President of Licensing at Rockstar Consortium US LP



Shival Virmani
Patent/Licensing Attorney at Rockstar Consortium US LP



Vicki Carver
Director, Human Resources



Chad Hilyard
Chief Intellectual Property Counsel at Rockstar Consortium US LP

Hinta Chambers
CFO at Rockstar Consortium

David Sasso
Senior Licensing Counsel at Rockstar Consortium

Ross Morgan, CPA, CA, MAAC
Managing Director - CFO4Results

Portfolio Management Board, Office of CTO

Nortel Networks

November 2005 – November 2008 (3 years 1 month)

Internally focused on "clean sheeting" business analysis for troubled internal businesses. Activities involved recommendations and restructuring planning offering alternative business plans and opinions to maximise earnings and future potential for the businesses involved.

External focus on filling gaps in Nortel's emerging technology portfolio, included responsibilities for integration of technology partners and small CTO acquisitions ie Diamondware

Wireless Business portfolio group

Nortel Networks

January 2005 – November 2005 (11 months)

Focused on assessing business cases and divestment opportunities for the Wireless portfolio. Included Due Diligence activities for divestitures and M&A activities.

Product Line Management, Core Routers

Nortel Networks

January 2003 – January 2005 (2 years 1 month)

Drove the tactical justification and strategic business case framework for the Core Router product segment in Nortel Networks which resulted in the decision to form an OEM partnership to address this market segment. I led the due diligence efforts to assess the various candidate companies and participated in the contractual negotiations which led to the establishment of the OEM relationship. Post contract, I was responsible for day to day management of this relationship.

IPT Leader Router Networks

Nortel Networks

2000 – 2002 (2 years)

Part of the transition team from Nortel Networks after Bay Networks acquisition, focused on Software and IP Platform Business management roles within the merged Data product Groups. Led a group of engineering and business resources, responsible for business opportunity assessment to customer trial product delivery. Achieved multiple releases of product hardware with supporting software functionality.

Strategic Marketing

Nortel Networks

1997 – 1999 (2 years)

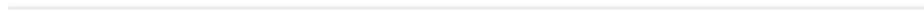
Emerging Data Technology Marketing. Developing Business Models and Use cases for Customer to support early adoption of new products

Manager, Optical and Access Product Development

BNR

1993 – 1997 (4 years)

Managed several large R&D groups through multiple projects delivering a variety of Optical and Access Telecom products. Involved multi-site working globally with internal and external OEM partners and customers...



Volunteer Experience & Causes

Opportunities Gillian is looking for:

- Joining a nonprofit board

Causes Gillian cares about:

- Children
- Education
- Science and Technology



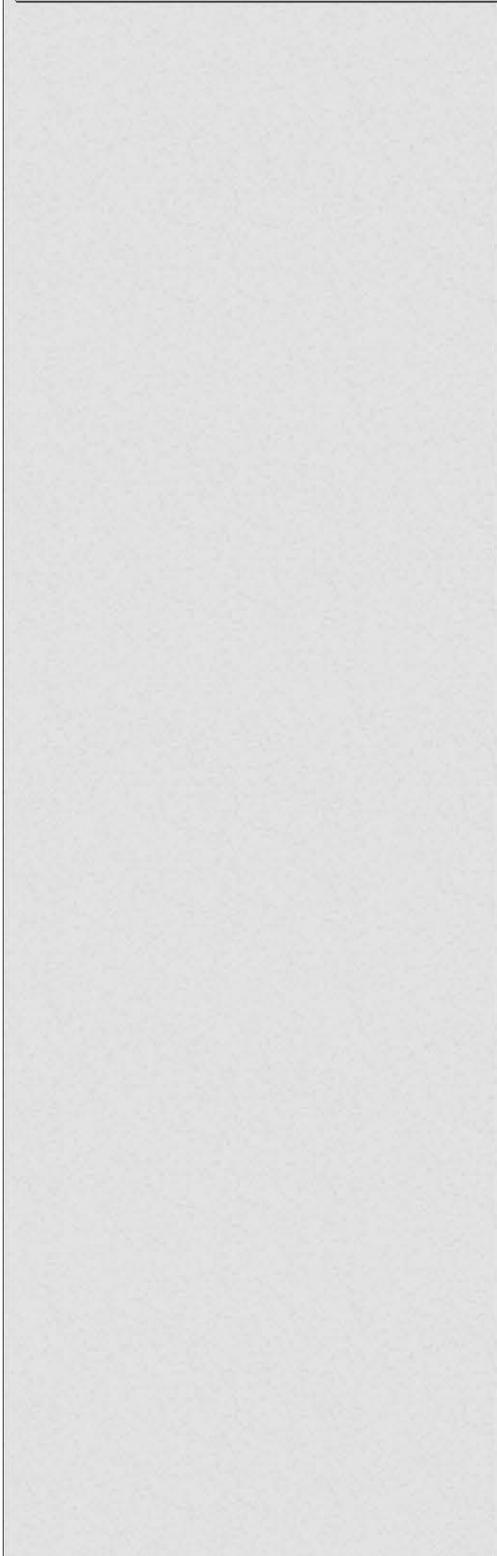
Skills & Endorsements

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Gillian McColgan
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Top Skills



Gillian also knows about...



Education

University of Ulster
PGD, Plastics Technology
1991 – 1993

University of Ulster
B.Eng (hons), Engineering
1985 – 1989

Methodist College Belfast
1979 – 1985


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Hamid Ould-Brahim

Internet Technology Expert at Rockstar Consortium Inc.
 Ottawa, Canada Area | Telecommunications

Current Rockstar Consortium, Rockstar Consortium Inc.
Previous Nortel Networks
Education University of Ottawa

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81
connections




ca.linkedin.com/pub/hamid-ould-brahim/7/736/737

Background

Summary

- 19 years professional experience in networking industry and recently in Intellectual Property business.
- Current role Internet networking technology Expert (Distinguished Member of Technical Staff-DMTS) working for Rockstar Consortium Inc., a consortium consisting of Apple, Microsoft, RIM, Ericsson, and Sony.
- In 2011, a key contributor for achieving a historical sale of Nortel patents for an unprecedented amount of US\$4.5 billion.
- Prior to that contributed closely in securing a Nortel patent asset sale deal (Stalking horse agreement) with Google Inc.
- Nortel inducted Hamid as a "Distinguished Member of Technical Staff" (aka "Distinguished Engineer") in 2008, one of the highest recognition for a significant record of technical leadership, ability in pioneering new technological innovations that have resulted in successful new products or the evolution of established products, proven industry accomplishments and business impact throughout a professional career.
- Outstanding career within Nortel. Assumed several roles in different product lines and CTO organizations, which included Senior Software Designer, Team Leader, Product Line Manager, Individual Contributor, IP Protocol/System Architect, Standard Advisor, and Prolific Technology Inventor.
- Considered a renowned industry expert in VPNs, and a prolific inventor with more than 60 patents filed worldwide with at least 30 granted patents, spanning a wide range of technologies.
- Co-author and/or main editor of several Internet-based standards RFCs within IETF (Internet Engineering Task Force) organization.
- Selected by the IETF Leadership based on industry community input to lead and co-chair an IETF Routing Area Working Group (11vpn), which Hamid successfully co-chaired to completion from 2005 to 2008.

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CTO at Rockstar
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Dave Smith
Patent Acquisition and Sales at Rockstar Consortium Inc.
- 

Vicki Carver
Director, Human Resources
- 

Chris Briggs
Senior Program Manager at Rockstar Consortium
- 

Terry Doggett
Senior IT Specialist at Rockstar Consortium Inc.
- 

Bill Junkin
Portfolio Development & Enhancement at Rockstar Consortium
- 

Hinta Chambers
CFO at Rockstar Consortium
- Dan Lingman**
Professor of Game Development at Algonquin College
- Mark Hearn**
Senior IP Licensing Counsel
- Jeff Dever**
Senior Patent Scientist at Rockstar Consortium

Specialties:VPNs, MPLS/GMPLS VPNs, IP Services, Optical VPNs (Layer-1 VPNs), Layer-2 Switching, Ethernet VPNs, etc.



Experience

Internet Technology Expert

Rockstar Consortium

July 2011 – Present (2 years 8 months)

Distinguished Member of Technical Staff (DMTS)

Rockstar Consortium Inc.

July 2011 – Present (2 years 8 months)

Senior Internet Technology and Standard Advisor, Distinguished Member of Technical Staff (DMTS)

Nortel Networks

June 1993 – July 2011 (18 years 2 months)



Skills & Endorsements

9

IP



Education

University of Ottawa

Master of Science, Computer Science

1990 – 1993



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hamid ziyati

3rd

IP Technology Consultant
Kanata, Ontario, Canada | Information Technology and Services

Current: Rockstar Consortium
Education: Herzing college

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86 connections

☆ ca.linkedin.com/pub/hamid-ziyati/28/a69/a8b

Background

Experience

IP Technology Consultant

Rockstar Consortium
March 2012 – Present (2 years) | Ottawa, Canada Area



Languages

French

Arabic

Skills & Endorsements

Top Skills

- 2 Java
- 2 TCP/IP
- 1 C
- 1 Python
- 1 JavaScript
- 1 Programming
- 1 C#
- 1 HTML
- 1 Engineering
- 1 C++

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Director, Human Resources

Dan Lingman

Professor of Game Development at Algonquin College

Dave Smith

Patent Acquisition and Sales at Rockstar Consortium Inc.

Gillian McColgan

CTO at Rockstar

Hinta Chambers

CFO at Rockstar Consortium

Jeff Dever

Senior Patent Scientist at Rockstar Consortium

Bill Junkin

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[SIP](#)



Education

Herzing college

Business Management Degeree

2011 – 2012

Old Dominion University

Bachelor's degree, Electrical and Electronics Engineering

2006 – 2010



Additional Info

Personal Details

Birthday November 11

Advice for Contacting hamid

Email

Portfolio Development & Enhancement at Rockstar Consortium

[Ron Steeves](#)

Patent Licensing at Rockstar Consortium Inc.

[Mark Hearn](#)

Senior IP Licensing Counsel

[Donald Powers](#)

Litigation Counsel at Rockstar Consortium US LP

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Hinta Chambers 3rd
 CFO at Rockstar Consortium
 Toronto, Canada Area | Telecommunications

Previous Nortel Networks
 Education Wilfrid Laurier University

[Connect](#) [Send Hinta InMail](#) 444 connections

Contact Info [ca.linkedin.com/pub/hinta-chambers/11762/14b](#)

Background

 Experience

CFO
 Rockstar Consortium
 August 2011 – Present (2 years 7 months) | Mississauga, Ontario



Chief Financial Officer - IP Business
 Nortel Networks
 May 2010 – January 2012 (1 year 9 months)

Finance Director
 Nortel
 March 2008 – August 2010 (2 years 6 months)

- Finance leader and Business Partner for Corporate Functions including Marketing, Legal, Finance, IS, Real Estate, HR & Strategy. Managing budget of ~\$1.5B
- Provide value added financial and strategic analysis, as an active business partner on the executive cabinets of the CIO, CMO, CCO (HR, Real Estate & Training), and CLO
- Lead and develop team of approximately twenty finance managers and analysts.
- Overhaul corporate allocations to align directly to cost drivers to allow for effective decision-making
- Lead Corporate Service teams in carve out analysis for M&A transactions
- Lead team to analyze and develop exit strategies for foreign entities
- Develop residual organization strategy. Identifying org structure, activities, budget and timeline to obtain creditor support and funding

Finance Director
 Nortel
 April 2005 – February 2008 (2 years 11 months)

- Built best in class Management Reporting & Financial Planning processes for global FP&A organization

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 **Hinta** 3rd
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- [john veschi](#)
- [Gillian McColgan](#)
CTO at Rockstar
- [Hilda Kurien](#)
Internal Controls
- [Shival Virmani](#)
Patent/Licensing Attorney at Rockstar Consortium US LP
- [Dave Smith](#)
Patent Acquisition and Sales at Rockstar Consortium Inc.

John Garland
 Vice President of Licensing at Rockstar Consortium US LP

(500+ employees)

- Responsible for the development of Planning design strategy to roll-out SAP in over thirty countries
- Managed Accenture Consulting relationship and employees to ensure timely design of project requirements for CO, CoPA, BW and BPS in SAP
- Developed Cost Centre, Profit Centre and allocation strategies
- Built cross functional Senior Executive awareness and support for Finance transformation initiatives

Senior Finance Manager - Sarbanes Oxley Compliance

Nortel

August 2004 – April 2005 (9 months)

- Responsible for management of SOX 404 compliance for the Financial Close Cycle globally. Developed management self assessment testing strategies and streamlined controls to build consistency and promote efficiency across regions. Identified Internal Control Objectives
- Built Senior Executive awareness and support for SOX compliance
- Managed and provided support & direction to team of fifty Nortel managers and Ernst & Young contractors
- Managed and aligned External Auditor, Deloitte & Touche, expectations and testing for SOX compliance.
- Chairperson for 2004 Accumen Financial Accounting & Reporting for OSC/SEC Compliance conference

Afzal Dean

Vice President - Patent Licensing

Chad Hilyard

Chief Intellectual Property Counsel at Rockstar Consortium US LP

Chris Briggs

Senior Program Manager at Rockstar Consortium

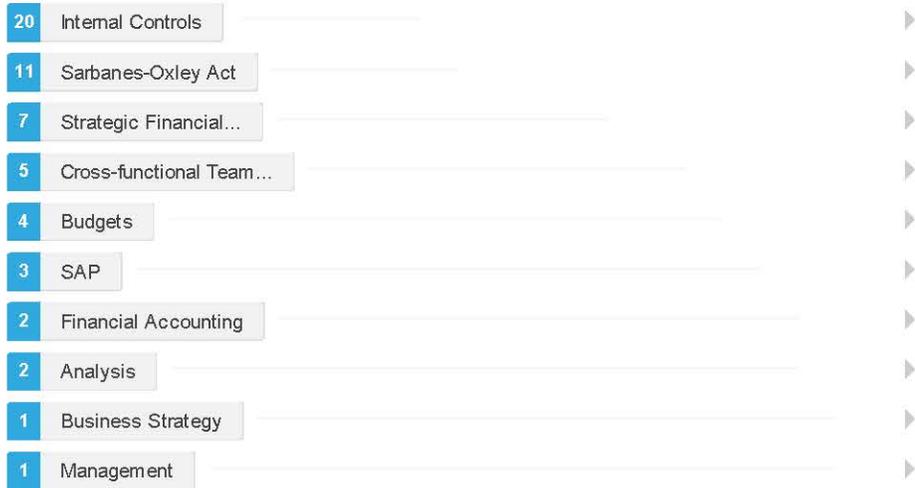
Dan Lingman

Professor of Game Development at Algonquin College

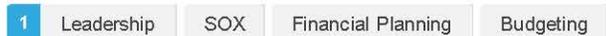


Skills & Endorsements

Top Skills



Hinta also knows about...



Education

Wilfrid Laurier University

HBBA, Business Administration

1992 – 1996

central peel

1988 – 1992