Doc. 46 Att. 7

May 2012 - Present (1 year 10 months) | Ottawa, Canada Area

- Lead new business initiatives and licensing programs through the incubation and early launch cycle.
- Establish operational processes that enhance the companies effectiveness.
- Identify new business opportunities that leverage Rockstar's Intellectual Property.

Leader - IT And Communications

Rockstar Consortium

August 2011 - April 2012 (9 months) | Ottawa, Canada Area

Build the Rockstar Voice and Data Network

As a founding member I transitioned our team from Nortel's IT infrastructure into the new Rockstar network. I was responsible for all aspects our our business operations as they pertain to information technology and telecommunications.

Intellectual Property

Nortel

December 2008 - July 2011 (2 years 8 months)

Drive the team's understanding of telecommunications markets and the opportunity they represent.

Manager - Portfolio Management Board

Nortel

April 2006 - November 2008 (2 years 8 months)

- · Key member of Nortel's Business Transformation team that identified significant R&D savings.
- Lead the review of new business casesand recommend investment decisions.
- Lead analyst for investigating underperforming businesses and recommending corrective action using industry best practices and analysis techniques.
- •Deliver quarterly financial performance reports to the Senior Executive Leadership on key business health indicators.

Director - CDMA Global Product Support

Nortel Networks

November 2003 - 2006 (3 years)

- Responsible for driving product performance improvement initiatives within the CDMA product portfolio.
 Moved all products to "Green" within 8 months of joining the team.
- · Managed significant capital investment.
- Established third party support Model for CDMA Evolution Data Only partnership.
- · Launched programs to meet and eventually exceed TL9000 performance objectives.
- · Built the plan to drive to CMMI Level 3.
- Defined and implemented "Best in Class" support culture within the R&D community. Worked with
 peers in other business units to help them drive change and deliver improved support services. Mentored
 successors.
- · Lead teams in Calgary, Guangzhou China, Bangalore India and Ottawa.
- ▼ 1 recommendation

Jim Carew

Director North America CTM at BlackBerry

View+

Director - OAM Development

Nortel

November 1999 - November 2003 (4 years 1 month)

- Delivered large and complex multi-site software programs to support the Operations Administration and Management requirements for Nortel's entire suite of Optical products.
- Reduced the software development cycle from 18 months to 9 months and improved quality by driving down customer complaints by 57%. Initiatives were adopted as new practices within the OAM development community. Drove TL9000 certification.
- Lead a multi-site Research and Development team of over 200 prodessionals located in Ottawa, Montreal, England, and India with a multi-million dollar budget.
- ▼ 1 recommendation

Anthony Cinicolo, PMP

Project Manager - Public Safety at Government of Canada

View+

Director Technical Support Optical GPS 1996 – 2000 (4 years)	
Manager - DMS Product Support BNR 1992 – 1996 (4 years)	
Responsible for the resolution of product related field issues.	
DMS Field Support Bell Northern Research 1986 – 1988 (2 years)	
Skills & Endorsements Top Skills	
25 Telecommunications	
11 CDMA	
8 SIP	
7 Wireless	
5 LTE	
5 Ethernet	
4 VolP	
3 Network Architecture	
3 WIMAX	
3 Unified Communications	
Peter also knows about	
2 Program Management 2 Technical Support 2 UMTS 2 SDH 2 4G	
1 Telephony 1 SS7 1 IPTV Leadership 3GPP 3G Broadband	
Cellular Communications	
Education Concordia University Electrical Engineering, Telecommunications September 1982 – June 1986	
elp Center About Press Blog Careers Advertising Talent Solutions Tools Mobile Developers	

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500+ connections

Background



Summary

Chartered Accountant

15 years executive finance role with tech companies

10 years public accounting experience

Specialties:mergers and acquisition, financing, cashflow management



Experience

CFO

Rockstar Consortium

January 2012 - Present (2 years 2 months)



CFO

Triacta Power Technologies

April 2005 - Present (8 years 11 months)



▼ 1 recommendation



Jennifer Hassani

Entrepreneur & Marketing Advisor

I had the pleasure of working with Ross for over 5 years. From a finance management perspective, Ross' advice was always insightful, and I appreciated his ability to see "the big picture". On a personal level, Ross is a strong manager and and... View \$\preceq\$

CFO

Mobile Knowledge

March 2002 - Present (12 years)

▼2 recommendations

David Schenkel

Senior Technology Analyst at ADTRAN

I've worked in a variety of executive positions at 4 companies with Ross since 1997 for which Ross acted as the CFO: Loran... View +

Travis Gray

Product Marketing & Business Develop...

Ross has been a both a personal mentor and corporate steward over the past 8 years with Mobile Knowledge. He has guided the... View↓

Managing Director

CFO4Results

April 2010 - Present (3 years 11 months)

People Similar to Ross



Frank Tralli 3rd Corporate Finance and Business Advisor

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People Also Viewed



Gillian McColgan CTO at Rockstar



Bonnie Wright

Financial Services Consultant and Contractor



Vicki Carver

Director, Human Resources



Dave Smith

Patent Acquisition and Sales at Rockstar Consortium Inc.



Brian Radburn, CPA, CA

Experienced CFO and Financial Advisor



Chuck Rifici CEO at Tweed Inc.



Chris Briggs

Senior Program Manager at Rockstar Consortium

Hinta Chambers

CFO at Rockstar Consortium

Lynn Wilson

Office Manager and Executive Assistant to CEO at Rockstar Consortium

john veschi

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Board of Directors

Linda Lowe Daycare

January 2011 - Present (3 years 2 months)

Located in Pakenham the aim at the Linda Lowe Daycare is to provide a stimulating environment and program that enables each child to develop emotionally, creatively, socially, physically and intellectually. A child is entitled to opportunities to satisfy these needs and to develop these abilities in an environment, which fosters co-operation and a sense of responsibility and order.

Dollars and Sense Steering Committee

OCRI

September 2010 - May 2012 (1 year 9 months)

CFO

Renaissance Repair & Supply

November 2009 - March 2012 (2 years 5 months)

Senior Associate

CFO4Results

March 2005 - March 2010 (5 years 1 month)

CFO

Objectworld

April 2004 - October 2009 (5 years 7 months)

▼ 1 recommendation

David Levy

President & CEO at Objectworld

Ross, has been CFO since 1997 of 4 companies for which I was CEO, viz.- Loran, Peregrine (Ross reported to Peregrine's CFO), Mobile-Knowledge, and Objectworld. His judgement, knowledge, expertise and guidance have been invaluable. Ross brings the... View \downarrow

CFO

Intelligent Photonics Control

March 2004 - February 2005 (1 year)

▼ 1 recommendation

Gary Weiner

OptoElectronic Business Development, Sales & Marketing Management

Ross is a terrific team player with solid skill set all the way around. He could scale the top line issues and needs down stream to device unit prices if needed and help financially model deals and strategies . We worked closely together up through... \(\text{New } \perp \)

Director of Finance, Canada

Peregrine Systems

September 2000 - March 2002 (1 year 7 months)

Director of Finance

Loran International Technologies Inc

January 1999 - September 2000 (1 year 9 months)

Director of Finance

Plaintree Systems

June 1998 - January 1999 (8 months)

Senior Manager

Ernst & Young

September 1993 - June 1998 (4 years 10 months)



How You're Connected You REDACTED Ross M.

Case 2:13-cv-00900-JRG Document 52-17 Filed 03/21/14 Page 29 of 41 PageID #: 2014 Top Skills Finance Mergers & Acquisitions Financial Reporting Mergers Financial Modeling Management Start-ups Managerial Finance Strategic Planning Due Diligence Ross also knows about... Venture Capital Strategic Financial... Corporate Finance Business Strategy Executive Management Business Development Management Consulting Risk Management Budgets Cash Flow Negotiation Financial Analysis Forecasting Accounting See 7+ > Education **Canadian Institute of Chartered Accountants** Chartered Accountant University of Waterloo Masters of Accounting Help Center About Press Blog Careers Advertising Talent Solutions Tools Mobile Developers Publishers Language Upgrade Your Account LinkedIn Corporation © 2014 | User Agreement | Privacy Policy | Community Guidelines | Cookie Policy | Copyright Policy | Send Feedback

Mark Hearn

Senior IP Licensing Counsel

Contract Negotiation



Suffolk University Law School

JD

1993 - 1996

University of Massachusetts Dartmouth

BS, Electrical Engineering

1985 - 1990

Shival Virmani

Patent/Licensing Attorney at Rockstar Consortium US LP

Michelle Lee

Technology & IP Commercial Lawyer

Alfi S. Guindi

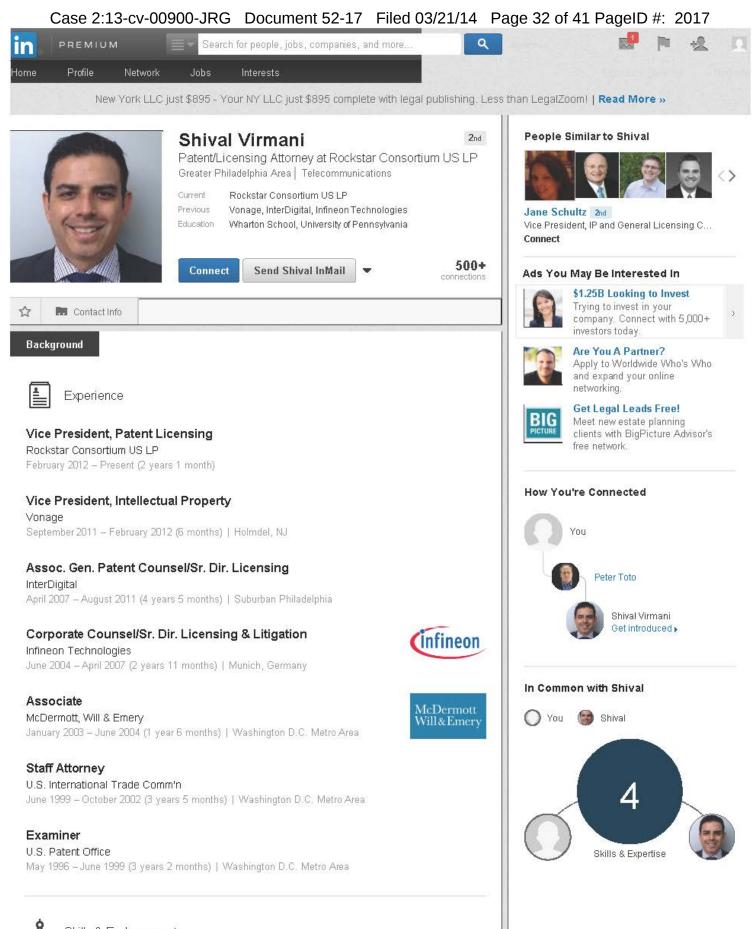
Senior IP Counsel at Rockstar Consortium LLC

Dave Smith

Patent Acquisition and Sales at Rockstar Consortium Inc.



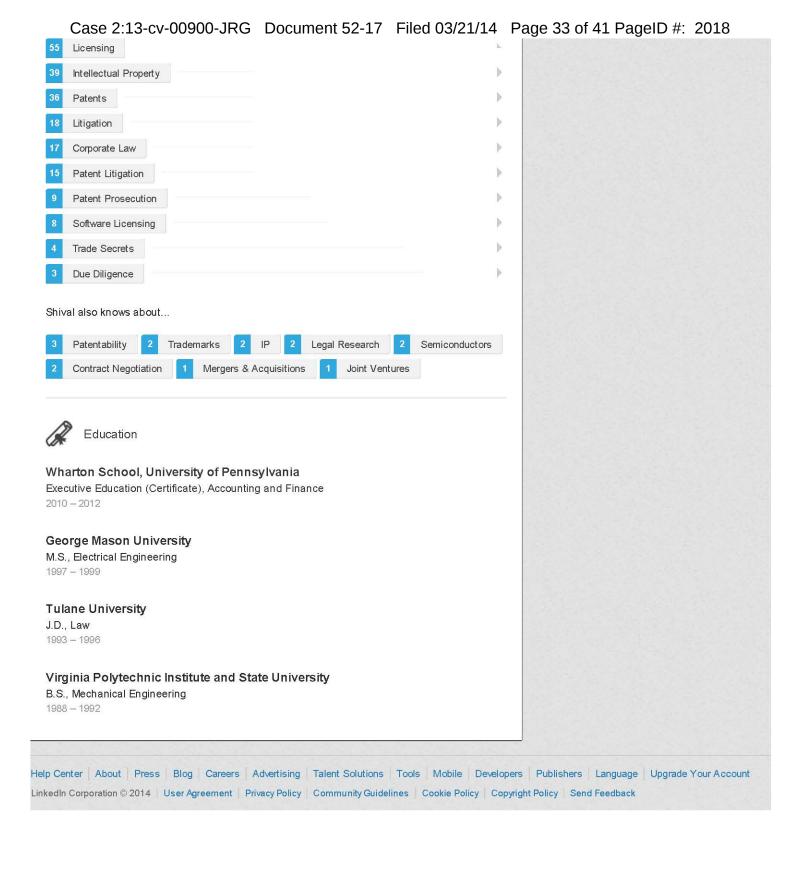
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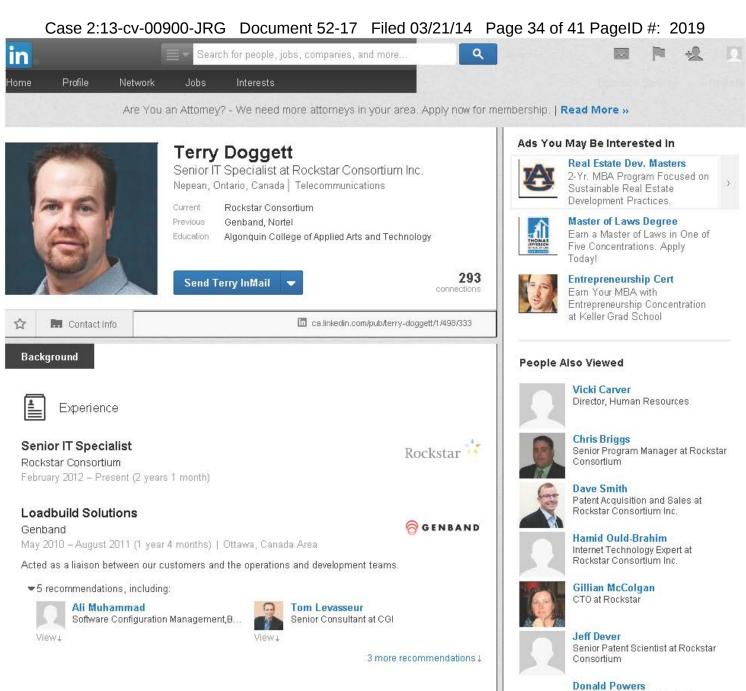


A

Skills & Endorsements

Top Skills





SDE Customer Support Prime

Nortel

April 1999 - May 2010 (11 years 2 months) | Ottawa, Canada Area

Acted as a Subject Matter Expert and provided consulting services for complex issues for areas pertaining to IBM Rational Clearcase.

2 recommendations

Sipriano Gonzales SCM Engineer at Genband

Dan Buzuloiu

IT Project Manager at Government of C...

View+ View+



Skills & Endorsements

Top Skills

ClearCase

Configuration Management



Litigation Counsel at Rockstar

Consortium US LP

Ross Morgan, CPA, CA, MAcc Managing Director - CFO4Results



Portfolio Development & Enhancement at Rockstar Consortium

Hinta Chambers

CFO at Rockstar Consortium



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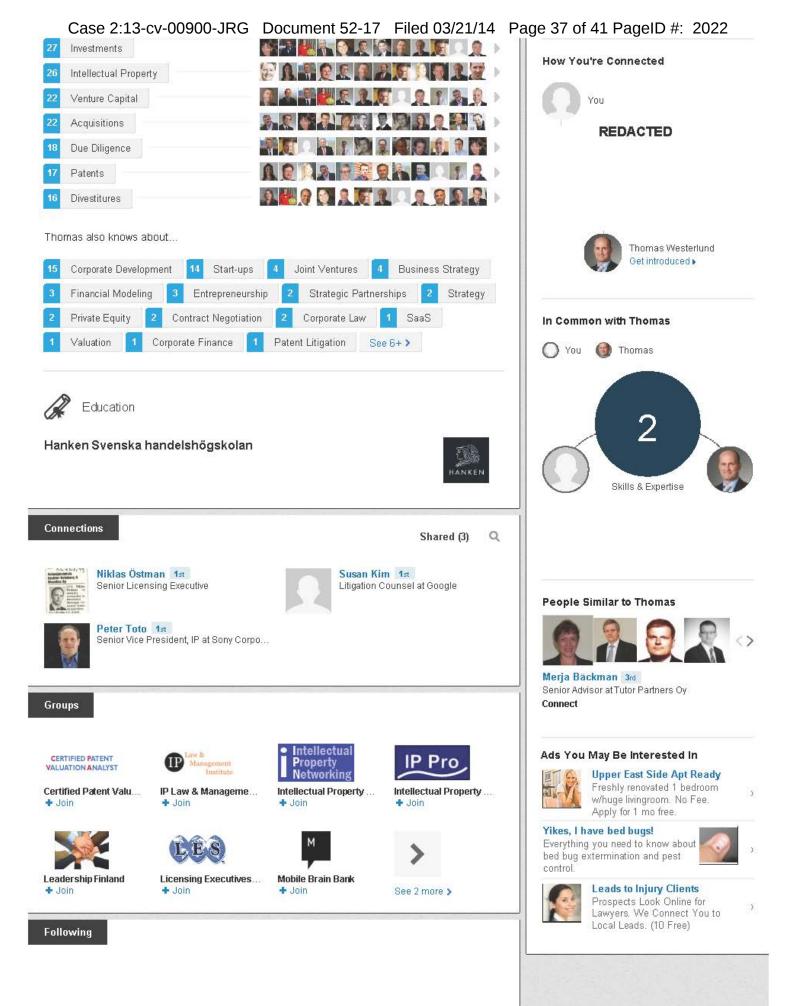
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Corporation

Susanna Martikainen Director, Strategic Licensing, Legal and Intellectual Property at Nokia





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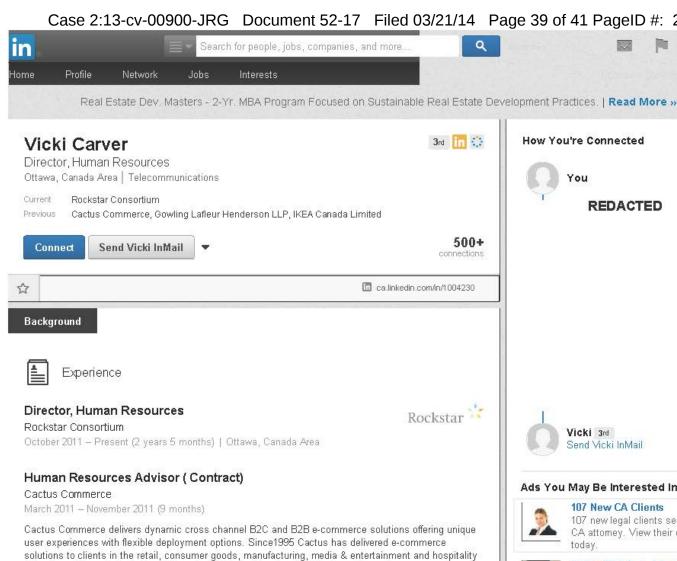


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Finland

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HR (contract)

Gowling Lafleur Henderson LLP 2011 - 2011 (less than a year)



Ottawa - Manager Human Resources

IKEA Canada Limited

January 2009 - December 2010 (2 years)

is a popular home furnishings retailer that operates 10 stores across the country. IKEA Canada is part of Sweden-based Inter IKEA Systems BV, which operates the familiar blue-and-yellow IKEA stores around the world

industries. Clients include GameStop, Church & Dwight, Sam's Club, PowerBar and many more.

Developed and implemented talent management and succession planning strategies to strengthen the store's leadership

Managed programs and processes related to resource planning, employee relations, performance reviews, learning and development, recruitment, payroll and benefits and annual employee engagement

Coached 40 managers on effective employee relation practices

Established and maintained collaborative partnerships with matrix partners during the implementation of a HR shared services model (SAP and ADP Globalview)

Participated as a key management member, steering the store's sales and operational KPI (key performance indicators) and efficiencies

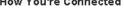
Managed and developed an HR team

HR Professional

Self Employed

September 2003 - January 2009 (5 years 5 months)

A performance-driven HR professional who provided contracted Human Resources Management, Recruiting and Program development and Implementation services to private and public organizations.



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Dave Smith

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Chris Briggs

Senior Program Manager at Rockstar Consortium

john veschi

Lynn Wilson

Office Manager and Executive Assistant to CEO at Rockstar Consortium

David Sasso

Senior Licensing Counsel at Rockstar Consortium

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Clients included Bell Canada, Alcatel-Lucent, Halogen Software, and Corel Corporation.

Manager, Talent Acquisition (Contract)

Corel Corporation

April 2007 - November 2008 (1 year 8 months)

2007 - 2009

Corel Corporation - Talent Acquisition Manager

Corel is a office productivity and digital media software development company whose products are sold in more than 75 countries through a well-established network of international resellers, retailers, original equipment manufacturers, online providers and Corel's global websites.

My main project was to source and implement a replacement (ATS) applicant tracking system. Successfully implemented Njoyn across North America

Provided full-cycle recruiting services including sourcing, assessment and selection services for positions ranging from administrative to Senior Vice President level

▼ 1 recommendation

Philip Wilson CHRP, SHRP

HR & Biz Exec., 30 yrs Governance, OD, Leadership, Talent Mgt, Rewards, Exec Coach, Career ...

Vicki is a superb HR professional who is both creative and innovative in how she resolves issues for clients. She is a very experienced recruiter and is extremely customer centric. She loves a challenge. I would strongly recommend Vicki View +

HR Specialist (contract)

Halogen Software

2006 - 2007 (1 year)

▼ 2 recommendations

Christian Beauchesne

Experienced Software Leader, Team Le...

Director, Human Resources at The Sta...

Vicki is very talented and resourceful recruiter. She Vicki is a very effective recruiter who also has a has a very good grasp of the market and was key in our recruitment... View↓

very good generalist HR background as well. Give her a project and let... View 1

Stanley Janas

Senior Recruitment Specialist (Contractor)

Alcatel-Lucent

2006 - 2006 (less than a year)

▼ 1 recommendation

Todd Luckasavitch

Head of Global Recruitment /Global HR Business Partner - IP Platforms Business at Alcatel -...

Vicki demonstrated true professionalism and in-depth market knowledge in every recruitment project she managed. Her ability to dig deep to discover the true resourcing needs of the clients and with that gain knowledge and understanding of their... View \$\pm\$

Student

Algonquin College

2000 - 2002 (2 years)

Director Professional Services

Workstream Inc

January 1998 - January 2002 (4 years 1 month)

Workstream provides enterprise and mid-market talent management solutions and services that help companies manage the entire employee lifecycle - from recruitment to retirement.

Developed and managed a cross functional Professional Services team who project managed and delivered software implementation and training services

Developed classroom and Web based training and implementation programs to ensure clients and users were maximizing the full functionality of the software; ensuring renewals

Managed client relationships for retention and up-sell purposes

Created and delivered client focus groups sessions to obtain feedback on product evolution and services Created pricing strategy for training, implementation and consulting services

Built and maintained collaborative relationships across the organization, ensuring a common goal and focus on providing outstanding customer service

Performed some components of a product marketing role; writing product features enhancements and researching competition and best practice trends

Terry Doggett

Senior IT Specialist at Rockstar Consortium Inc.

Ross Morgan, CPA, CA, MAcc Managing Director - CFO4Results

Megan Paterson

Director, Human Resources at Kinaxis

Tracey Clements, CHRP Director, People Services at TITUS

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vickic@xplornet.com