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UNITED STATES DISTRICT COURT  
NORTHERN DISTRICT OF CALIFORNIA  
SAN JOSE DIVISION

STEVEN NEMEC,	)	Case No. 5:14-cv-01343-PSG
	)	
Plaintiff,	)	<b>ORDER GRANTING MOTIONS TO</b>
	)	<b>COMPEL ARBITRATION AND</b>
v.	)	<b>REMAND AND DENYING MOTIONS</b>
	)	<b>TO DISMISS AND STRIKE</b>
FORREST DAVID LINEBARGER, et al.,	)	
	)	<b>(Re: Docket Nos. 85, 86, 93 and 105)</b>
Defendants.	)	

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Before the court are various motions arising out of the first amended complaint, including motions to dismiss, compel arbitration, strike and remand. Because the parties agreed that disputes like this one must be resolved in arbitration, the court grants the motion to compel arbitration and remands the petition to confirm the arbitration award.

**I.**

The origins of this suit lie in a home renovation project gone awry. The project began after homeowners and Cross-Complainants Justin Schuh and Catherine Nguyen signed a contract for construction services with Defendant Reliance Management Group, the project’s general contractor. Upset at the project’s mounting delays and costs, the Schuhs refused to make further payments. It turns out that the Schuhs were not the only ones unhappy. So, too, were various third parties who claim they did work for Reliance Management Group but were never paid. After

1 purchasing the accounts receivable of these third parties, Plaintiff Steven Nemec filed a complaint  
2 against not only Reliance Management Group, Defendant Forrest Linebarger and related entities  
3 (collectively, “Reliance”), but also the Schuhs. In his initial complaint, Nemec claimed violations  
4 of the Racketeer Influenced Corrupt Organization Act, breach of contract, account stated,  
5 conversion, unfair business practices and fraud.<sup>1</sup> The Schuhs then filed a cross-complaint against  
6 Reliance asserting the same six separate causes of action<sup>2</sup>—despite an arbitration clause contained  
7 in their contract with Reliance<sup>3</sup> and pending arbitration in which Reliance sought to force the  
8 Schuhs to pay outstanding invoices.<sup>4</sup>  
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10 Reliance demanded that the Schuhs pursue their claims in the pending arbitration. When  
11 the Schuhs refused, Reliance filed motions to compel arbitration and to dismiss both the complaint  
12 and the cross-complaint.<sup>5</sup> The court denied the motions based on the suggestion by Nemec and the  
13 Schuhs that the arbitration clauses were part of the fraud alleged, even though no such suggestion  
14 could be found in their complaints. As the court explained, when an arbitration agreement is  
15 suggested to have been fraudulently obtained or to be a part of a fraudulent scheme, the Ninth Circuit  
16 has held that trial courts commit reversible error if they order arbitration because of deficiencies in the  
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20 <sup>1</sup> See Docket No. 2.

21 <sup>2</sup> See Docket No. 7; Docket No. 89 at 1.

22 <sup>3</sup> See Docket No. 47-1.

23 <sup>4</sup> See *In the Matter of the Arbitration between Reliance Management Group, Inc. vs. Justin Schuh*  
24 *and Catherine Nguyen*, AAA Construction Industry Arbitration Tribunal Case No. 74 527 E 00570  
25 13 LGB. David N. Hoadley of the American Arbitration Association issued an arbitration Award  
26 on April 25, 2014. See Docket No. 94-1 at ¶ 9 and Exhibit C. Although the Schuhs sought a  
temporary restraining order enjoining the arbitration, the court declined to enter such an order. See  
Docket Nos. 19, 56.

27 <sup>5</sup> See Docket Nos. 26, 27, 30.  
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1 pleadings.<sup>6</sup> In light of the absence of any such suggestion in their complaints, the court also granted  
2 leave to amend while preserving Reliance’s right to challenge the sufficiency of the complaint as  
3 amended.<sup>7</sup> Reliance and Nemec then settled,<sup>8</sup> but the Schuhs’ filed a first amended complaint as  
4 was permitted.<sup>9</sup> In the meantime, after Reliance petitioned the state court to confirm the award  
5 issued by the arbitrator, the Schuhs removed that action to this court in this case.<sup>10</sup>

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7 **II.**

8 This court has jurisdiction under 28 U.S.C. § 1331. The parties consented to magistrate  
9 judge jurisdiction pursuant to 28 U.S.C. § 636(c) and Fed. R. Civ. P. 72(a).<sup>11</sup>

10 **III.**

11 Among the parties’ disputes, the issue of whether arbitration is required is paramount. If  
12 the arbitration clause in the parties’ agreement is valid, and the dispute falls within the scope of the  
13 arbitration clause, the case and remaining motions belong in arbitration.<sup>12</sup> The Schuhs, as the  
14 parties resisting arbitration, bear the burden of proof.<sup>13</sup> Both federal and California law place a  
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17 <sup>6</sup> See *Letizia v. Prudential Bache Sec., Inc.*, 802 F.2d 1185, 1190 (9th Cir. 1986) (concluding that  
18 “the district court abused its discretion in denying Letizia the opportunity to amend his complaint  
and to prove his allegations concerning the enforceability of the arbitration agreement.”).

19 <sup>7</sup> See Docket No. 72 at 2.

20 <sup>8</sup> See Docket Nos. 78, 83.

21 <sup>9</sup> See Docket No. 76.

22 <sup>10</sup> See Docket No. 103.

23 <sup>11</sup> See Docket Nos. 4, 8, 16.

24 <sup>12</sup> See *Chin v. Advanced Fresh Concepts Franchise Corp.*, 194 Cal. App. 4th 704, 710–711 (2011);  
25 *Willis v. Nationwide Debt Settlement Group*, 878 F. Supp. 2d 1208, 1214 (2012); *Chiron Corp. v.*  
26 *Ortho Diagnostic Systems, Inc.*, 207 F.3d 1126, 1130 (9th Cir. 2000).

27 <sup>13</sup> See *Green Tree Fin’l Corp.-Alabama v. Randolph*, 531 U.S. 79, 91 (2000); *Gilmer v. Interstate/*  
28 *Johnson Lane, Corp.*, 500 U.S. 20, 26 (1991).

1 strong presumption in favor of arbitration, and espouse a general policy favoring the recognition  
2 and enforcement of arbitration agreements.<sup>14</sup>

3 This initial question of arbitrability is ordinarily an issue for the courts, not the arbitrator.<sup>15</sup>  
4 The parties must “clearly and unmistakably” provide in their contract that the arbitrator, and not the  
5 court, will decide whether a particular dispute is arbitrable.<sup>16</sup> Finding no suggestion in the contract  
6 that the parties assigned the arbitrability question itself to an arbitrator, such as rules empowering  
7 the arbitrator to decide issues of arbitrability, the court must resolve that question here and finds  
8 that this dispute does indeed belong in arbitration.  
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10 *First*, the contract sets out a broad arbitration clause. The arbitration clause was typeset in  
11 bold and separately initialed immediately below the statutory language by both parties.<sup>17</sup> The  
12 clause says: “Any controversy or claim arising out of or relating to this contract, or the breach  
13 thereof, shall be settled by arbitration administered by the American Arbitration Association under  
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15 <sup>14</sup> See 9 U.S.C. § 2 (providing that “a contract evidencing a transaction involving commerce to  
16 settle by arbitration a controversy thereafter arising . . . shall be valid, irrevocable, and enforceable,  
17 save upon such grounds as exist at law or in equity for the revocation of any contract”); Cal. Code  
18 Civ. P. § 1281 (providing that pre-dispute arbitration agreements are “valid, enforceable and  
19 irrevocable, save upon grounds as exist for the revocation of any contract”); *AT&T Mobility LLC*  
20 *v. Concepcion*, 131 S. Ct. 1740, 1745-46 (2011) (finding a “liberal federal policy favoring  
arbitration and the fundamental principle that arbitration is a matter of contract . . . [courts] must  
place arbitration agreements on an equal footing with other contracts and enforce them according  
to their terms”); *Cione v. Foresters Equity Services, Inc.*, 58 Cal. App. 4th 625, 642 (1997).

21 <sup>15</sup> See *Mitsubishi Motors Corp. v. Soler Chrysler-Plymouth, Inc.*, 473 U.S. 614, 626 (1985) (“[The]  
22 first task of a court asked to compel arbitration of a dispute is to determine whether the parties  
agreed to arbitrate that dispute”).

23 <sup>16</sup> See *Hartnell Community College Dist. v. Superior Court*, 124 Cal. App. 4th 1443, 1449 (2005);  
24 *Dream Theater, Inc. v. Dream Theater*, 124 Cal. App. 4th 547, 552 (2004) ; *Qualcomm Inc. v.*  
25 *Nokia Corp.*, 466 F.3d 1366 (2006); *Greenspan v. LADT, LLC*, 185 Cal. App. 4th 1413, 1442  
26 (2010) (finding that when parties explicitly incorporate rules that empower an arbitrator to decide  
issues of arbitrability, the incorporation serves as clear and unmistakable evidence of the parties’  
intent to delegate such issues to an arbitrator).

27 <sup>17</sup> See Docket No. 94-2 at Article 11.2.  
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1 its Construction Industry Arbitration Rules.”<sup>18</sup> In considering whether the Schuhs’ claims fall  
2 within the scope of the arbitration clause, this court must “focus on the factual allegations  
3 underlying [the] claims in the [c]omplaint.”<sup>19</sup> The Schuh’s underlying allegations and overarching  
4 claims both “arise out of” and “relate to” the contract, requiring that such claims “shall be settled  
5 by arbitration.”<sup>20</sup> This clear language is not, as the Schuhs suggest, rendered ambiguous simply  
6 because the contract elsewhere references litigation, which might occur where, as here, a party  
7 initiates litigation notwithstanding the arbitration clause. This is especially true given that courts  
8 must resolve any “ambiguities as to the scope of the arbitration clause itself . . . in favor of  
9 arbitration.”<sup>21</sup>  
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11 **Second**, the Schuhs do not claim fraud in the execution of the contract as a whole, and  
12 nothing suggests that the arbitration clause itself was procured through fraud. The Schuhs were  
13 asked twice to initial the arbitration clause and did so after receiving the page containing the clause  
14 in the mail. Were the Schuhs able to show either that their execution of the agreement as a whole  
15 or that their initials indicating their assent to arbitration were fraudulently procured, arbitration  
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18 <sup>18</sup> See Docket No. 47-1.

19 <sup>19</sup> *Dialysis Access Ctr., LLC v. RMS Lifeline, Inc.*, 638 F.3d 367, 378 (1st Cir. 2011).

20 <sup>20</sup> *Cf.*, *Shearson/Am. Express, Inc. v. McMahon*, 482 U.S. 220, 223, 241-42 (1987) (holding that  
21 parties could be compelled to arbitrate RICO claims relating to, *inter alia*, making false statements  
22 and omitting material facts where brokerage agreement stated, “any controversy arising out of or  
relating to my accounts, to transactions with you for me or to this agreement or the breach thereof,  
shall be settled by arbitration” (internal quotation marks omitted)).

23 <sup>21</sup> *Volt Info. Sciences, Inc. v. Bd. of Trustees of Leland Stanford Jr. Univ.*, 489 U.S. 468, 476  
24 (1989); *Granite Rock Co. v. International Broth. of Teamsters*, 561 U.S. 287, 298 (2010) (holding  
25 when parties “have agreed to arbitrate some matters pursuant to an arbitration clause . . . any  
doubts concerning the scope of arbitral issues should be resolved in favor of arbitration”). See also  
26 *Cione v. Foresters Equity Services, Inc.*, 58 Cal. App. 4th 625, 642 (1997) (holding that arbitration  
27 should be ordered unless it may be said with positive assurance that arbitration clause is not  
susceptible of interpretation that covers asserted dispute—mere ambiguity, without more, will not  
act to bar arbitration).  
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1 might be avoided.<sup>22</sup> But it is well-established that a claim of fraud in the inducement of the  
2 contract as a whole—like the claims here of a grand scheme of fraud or fraud permeating the  
3 transaction— does not prevent a court from enforcing a specific agreement to arbitrate.<sup>23</sup> Put  
4 another way, in the absence of any evidence that the agreement as a whole was fraudulently  
5 executed, an arbitration provision can only be found unenforceable for fraud if the fraudulent  
6 conduct was directed at the arbitration provision itself.<sup>24</sup>

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8 To meet their burden, the Schuhs highlight the illegality of the contract as whole (for  
9 example, the contract included a down payment labeled as a “retainer” of 5% of the contract price),  
10 their inability to acquire evidence of unlawful billing practices and the similar struggles of third  
11 parties in pursuing their own claims against Reliance.<sup>25</sup> These allegations may all be true, but they  
12 do not specifically point to fraud in the inducement with regard to initialing the arbitration  
13 provision.

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15 The Schuhs also allege Linebarger made fraudulent, material misrepresentations regarding  
16 the scope of the arbitration provision<sup>26</sup> by telling the Schuhs the arbitration provision was limited

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18 <sup>22</sup> See *Ericksen, Arbuthnot, McCarthy, Kearney & Walsh, Inc. v. 100 Oak St.*, 35 Cal. 3d 312, 323  
(1983); *accord Mago v. Shearson Lehman Hutton, Inc.*, 956 F.2d 932, 934 (9th Cir. 1992).

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20 <sup>23</sup> See *Rent-A-Center, West, Inc. v. Jackson*, 561 U.S. 63, 70-71 (2010); *Prima Paint Corp. v.*  
21 *Flood & Conklin Mfg. Co.*, 388 U.S. 395, 403-04 (1967) (“[I]f the claim is fraud in the inducement  
22 of the arbitration clause itself—an issue which goes to the ‘making’ of the agreement to arbitrate—  
23 the federal court may proceed to adjudicate it. But the statutory language does not permit the  
24 federal court to consider claims of fraud in the inducement of the contract generally”); *Rosenthal v.*  
25 *Great Western Fin. Securities Corp.*, 14 Cal. 4th 394, 419, 425 (1996) (finding plaintiff “must  
26 show their apparent assent to the contracts— their signatures on [the] agreements— is negated by  
27 fraud so fundamental that they were deceived as to the basic character of the documents they  
28 signed and had no reasonable opportunity to learn the truth”).

<sup>24</sup> See *Prima Paint Corp.*, 388 U.S. at 403–404; *Prograph Intern. Inc. v. Barhydt*, 928 F. Supp.  
983, 990 (N.D. Cal. 1996) (“A claim of fraudulent inducement to enter into a contract that happens  
to contain an arbitration clause is required to be referred to arbitration”).

<sup>25</sup> See Docket No. 89 at 16-17.

<sup>26</sup> See Docket No. 76 at 5.

1 to only matters involving billing questions.<sup>27</sup> They state: “Linebarger also failed to inform Schuh  
2 that the arbitration provision included (1) any alleged construction defect issues and (2) that it  
3 would be binding based on the presentation of documents Schuh already possessed, without a  
4 hearing or the right to obtain documents or testimony from anyone in order to support their position  
5 at arbitration. Rather, Linebarger misrepresented that the arbitration provision would be limited in  
6 scope to ‘minor issues.’”<sup>28</sup> But even if the court may properly consider parole evidence of these  
7 alleged misrepresentations in these circumstances,<sup>29</sup> a misrepresentation of a contractual clause  
8 alone does not render the clause void when the allegedly defrauded party had a reasonable  
9 opportunity to discover the clause’s actual terms.<sup>30</sup> Although they claim Linebarger demanded that  
10 they sign the contract without providing any opportunity to review it, it is undisputed the Schuhs  
11 signed the arbitration clause only after receiving the clause language in the mail more than eleven  
12 days later, which gave them more than a reasonable opportunity to understand its terms.  
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17 <sup>27</sup> *See id.*

18 <sup>28</sup> *Id.*; *see also* Docket No. 47-2 at 2-3; Docket No. 89 at 19 (“Based upon oral representations  
19 made to the Schuhs by Forrest as to the scope of the arbitration provision and that it would not  
20 include construction defect allegations, the Schuhs signed this provision. Had the Schuhs known  
21 that allegations of illegal contract terms, fraudulent billing practices or negligent construction were  
22 intended to be included in the alleged arbitration provision, the arbitration clauses of the ‘contract’  
23 would never have been agreed to. Thus, because Forrest misrepresented what was covered by the  
24 arbitration provision, the entire contract is invalid as there was no ‘meeting of the minds’ due to  
25 Reliance’s fraudulent oral promises”).

26 <sup>29</sup> *See Brinderson-Newberg Joint Venture v. Pacific Erectors, Inc.*, 971 F.2d 272, 280-282 (9th Cir.  
27 1992) (holding that parole evidence of fraud or misrepresentation is admissible under California  
28 law, when directed at fraud “in the procurement of the instrument or some breach of confidence  
concerning its use”) (citations omitted); *Riverisland Cold Storage, Inc. v. Fresno- Madera  
Production Cr.*, 55 Cal. 4th 1169, 1174-75 (2013) (“[w]hen fraud is proven, it cannot be maintained  
that the parties freely entered into an agreement reflecting a meeting of the minds”).

<sup>30</sup> *See Rosenthal*, 14 Cal. 4th at 419.

1           **Third**, nothing suggests that the arbitration clause is unconscionable. Unconscionability is  
2 a question of law.<sup>31</sup> California law requires that a contractual clause be both procedurally and  
3 substantively unconscionable to be unenforceable.<sup>32</sup> The procedural inquiry examines any  
4 “oppression or surprise due to unequal bargaining power” with the agreement, and the substantive  
5 inquiry focuses on whether the agreement produces “overly harsh or one-sided results.”<sup>33</sup> A  
6 provision is substantively unconscionable if it “involves contract terms that are so one-sided as to  
7 ‘shock the conscience,’ or that impose harsh or oppressive terms.”<sup>34</sup> “[B]oth [must] be present in  
8 order for a court to exercise its discretion to refuse to enforce a contract or clause under the  
9 doctrine of unconscionability.”<sup>35</sup> This is a sliding-scale calculation, where neither procedural nor  
10 substantive unconscionability need be present to the same degree.<sup>36</sup>

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15 <sup>31</sup> Cal. Civ. Code § 1670.5(a) (“If the court as a matter of law finds the contract or any clause of the  
16 contract to have been unconscionable at the time it was made the court may refuse to enforce the  
17 contract, or it may enforce the remainder of the contract without the unconscionable clause, or it  
18 may so limit the application of any unconscionable clause as to avoid any unconscionable result”).

19 <sup>32</sup> See *Armendariz v. Found. Health Psychcare Servs., Inc.*, 24 Cal.4th 83, 114 (2000) (quoting *A &*  
20 *M Produce v. FMC Corp.*, 135 Cal. App. 3d 473, 486-87 (1982)); *Nagrampa v. MailCoups, Inc.*,  
21 469 F.3d 1257, 1269, 1280 (9th Cir. 2006); *Little v. Auto Stiegler, Inc.*, 29 Cal. 4th 1064, 1071  
22 (2003) (“[Unconscionability] has both a ‘procedural’ and a ‘substantive’ element, the former  
23 focusing on ‘oppression’ or ‘surprise’ due to unequal bargaining power, the latter on ‘overly harsh’  
24 or ‘one-sided’ results”); *Abramson v. Juniper Networks, Inc.*, 115 Cal. App. 4th 638, 657 (2004)  
25 (“[T]he paramount consideration in assessing conscionability is mutuality.”).

26 <sup>33</sup> See *Armendariz*, 24 Cal.4th at 114 (quoting *A & M Produce*, 135 Cal. App. 3d at 486-87;  
27 *Nagrampa*, 469 F.3d at 1280).

28 <sup>34</sup> *24 Hour Fitness, Inc. v. Superior Court*, 66 Cal. App. 4th 1199, 1213 (1998); *Lima v. Gateway,*  
*Inc.*, 886 F. Supp. 2d 1170, 1182 (C.D. Cal. 2012).

<sup>35</sup> See *Armendariz*, 24 Cal.4th at 114 (quoting *A & M Produce*, 135 Cal. App. 3d at 486-87;  
*Nagrampa*, 469 F.3d at 1280; *Parada v. Superior Court*, 176 Cal. App. 4th 1554 at 1570 (2009)).

<sup>36</sup> See *Nagrampa*, 469 F.3d at 1280; *Flores v. Transamerica*, 93 Cal. App. 4th 846 (2001).



1 The Schuhs allege the arbitration provision is procedurally unconscionable because of the  
2 “coercive” circumstances in which they signed the contract.<sup>37</sup> When they first saw the agreement,  
3 Linebarger “demanded the Schuhs sign the agreement within ten minutes of seeing it for the first  
4 time, or else the project would be delayed.”<sup>38</sup> The Schuhs say they had no opportunity to negotiate  
5 any of the terms set forth by Linebarger and there was an absence of reasonable alternatives.<sup>39</sup> The  
6 Schuhs also point out Linebarger then did not provide the Schuhs with a copy of the agreement  
7 until six months after signing it,<sup>40</sup> and “Linebarger also failed to provide copies of the American  
8 Arbitration Association’s rules, which is required by law when such rules are incorporated into an  
9 agreement, making the agreement to arbitrate procedurally unconscionable.”<sup>41</sup> But the arbitration  
10 provision could hardly be said to be surprising or hidden, when it was called out in boldface type.<sup>42</sup>

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13 <sup>37</sup> See Docket No. 76 at 7 (“Linebarger purposefully drafted a one-sided and unconscionable  
14 arbitration clause into Enterprises’ agreements with the intent that any and all disputes, large or  
15 small, would be subject to arbitration. Said arbitrations were conducted with an arbitrator of  
16 Linebarger’s choosing (the American Arbitration Association ‘AAA’) and precluding any of the  
17 necessary discovery to obtain the evidence which would show the fraudulent billing scheme,  
18 thereby granting Linebarger all of the power at the arbitration and allowing him to prevail”); *see id.*  
19 at 3; Docket No. 89 (“Linebarger coerced the Schuhs into signing the contract on the spot claiming  
20 it was necessary to do so in order to send Structural Integrated Panels (‘SIPs’) into production for a  
21 start date in two weeks. (Declaration of Justin Schuh, ¶13). However, there was no chance of  
22 hitting that start date. The Schuhs had been billed over \$75,000 at that point, which was not what  
23 they had been told would happen. (Declaration of Justin Schuh, ¶19). The plans were not  
24 approved by the City and took several more months to get approved. (Declaration of Justin Schuh,  
25 ¶22)”).

26 <sup>38</sup> See Docket No. 46 at 1; Docket No. 28 at 13; Docket No. 28-2; Docket No. 89-1 at ¶3.

27 <sup>39</sup> See *Abramson*, 115 Cal. App. 4th at 656 (holding that where an adhesive contract is oppressive,  
28 surprise need not be shown); *Morris v. Redwood Empire Bancorp*, 128 Cal. App. 4th 1305, 1320  
(2005); *Lima*, 886 F. Supp. 2d at 1182; *Flores*, 93 Cal. App. 4th at 853; *Circuit City Stores, Inc. v. Adams*, 279 F.3d 889, 893 (9th Cir. 2002).

<sup>40</sup> See Docket No. 46 at 1; Docket No. 89-1 at ¶¶3, 8; *but see* Docket No. 94-1 at ¶ 6(i).

<sup>41</sup> Docket No. 76 at 5; Docket No. 89 at 18-19; *see, e.g., Fitz v. NCR Corp.*, 13 Cal. Rptr. 3d 88,  
101 (Ct. App. 2004); *Harper v. Ultimo*, 113 Cal. App. 4th 1402, 1406-08 (2003).

<sup>42</sup> See Docket Nos. 28, 28-1.

1 And as noted earlier, whatever the issues with the contract as a whole, the Schuhs did not initial the  
2 arbitration provision when they signed the contract under these iffy circumstances, but rather many  
3 days later, without objection, by mail.<sup>43</sup>

4 The Schuhs say the arbitration provision's terms are substantively unconscionable because  
5 they did not comply with all the mandatory requirements of Section 7159.<sup>44</sup> Section 7159 governs  
6 all home improvement contracts and is intended as a protection for consumers in an economic area  
7 where there is an opportunity for unconscionable abuse by contractors.<sup>45</sup> The Schuhs also note that  
8 Linebarger inserted language that the arbitration would take place before the American Arbitration  
9 Association, which is binding and does not necessitate a hearing for disputes under \$10,000.<sup>46</sup> The  
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12 <sup>43</sup> See Docket No. 94-2; Docket No. 94-4 at ¶ 3.

13 <sup>44</sup> See *id.*; see Docket No. 89 at 13.

14 <sup>45</sup> See *Calwood Structures, Inc. v. Herskovic*, 105 Cal. App. 3d 519, 522 (1980); *Tumlinson Group, Inc. v. Johannssen*, 2:09-cv-1089, 2010 WL 4366284, at \*5 (E.D. Cal. Oct. 27, 2010); Cal. Bus. & Prof. Code § 7159 (a), (b) (“(a) (1) This section identifies the projects for which a home improvement contract is required, outlines the contract requirements, and lists the items that shall be included in the contract, or may be provided as an attachment. . . . (b) For purposes of this section, “home improvement contract” means an agreement, whether oral or written, or contained in one or more documents, between a contractor and an owner or between a contractor and a tenant . . . for the performance of a home improvement, as defined in Section 7151, and includes all labor, services, and materials to be furnished and performed thereunder, if the aggregate contract price specified in one or more improvement contracts, including all labor, services, and materials to be furnished by the contractor, exceeds five hundred dollars (\$500)”; Cal. Bus. & Prof. Code § 7151 (defining “home improvement” as “repairing, remodeling, altering, converting, or modernizing of, or adding to, residential property.” “Home improvement” also includes the “installation of home improvement goods or the furnishing of home improvement services”).

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23 <sup>46</sup> See Docket No. 89 at 17-18; Docket No. 28 at 15; Docket No. 28 (arguing for unconscionability because Linebarger “manipulated the CIAR Rules to reduce the amount in controversy to less than \$10,000 so the Fast Track provisions applied, precluding any hearing or opportunity for the Schuhs to set forth verbal agreements.” This meant the Schuhs could not engage in discovery to obtain documents necessary to show Linebarger’s RICO violations, negligence, and fraudulent billing practices. However, this does not have to do with the arbitration clause itself); see Docket No. 94 at 4 (arguing the Schuhs’ assertions do not demonstrate that they did not agree to arbitrate construction defect issues).

1 Schuhs say this favored Linebarger and undermined their reasonable expectations: the Schuhs  
2 were not advised of all the implications of the extraneous language,<sup>47</sup> such as precluding necessary  
3 discovery to obtain evidence showing the fraudulent billing scheme.<sup>48</sup>

4 None of this, however, shows any substantive unconscionability. Because the contract is a  
5 new construction contract, Cal. Bus. & Prof. Code § 7164, not Section 7159, would appear to  
6 govern.<sup>49</sup> While the two sections have different requirements for an arbitration clause, these  
7 differences do not necessarily undermine the arbitration clause’s validity.<sup>50</sup> Even if the contract  
8 were subject to and did not comply with Section 7159, the arbitration clause would not be “void  
9 and unenforceable” but rather voidable.<sup>51</sup> More fundamentally, the arbitration provision here is  
10 bilateral and mutual, and both parties are equally bound. When parties are bound equally by an  
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14 <sup>47</sup> See Docket No. 89 at 15.

15 <sup>48</sup> See *id.*

16 <sup>49</sup> See Docket No. 86-2 at 3, Ex. A (“In Article 4.8 of the Contract, the parties agreed that ‘for the  
17 purposes of this Contract, the replacement of over 50% of exterior walls shall constitute this as new  
18 home construction.’ (Dkt. # 86-2 at 3.) The permitting agency, the City of Mountain View Building  
19 Department, classified the project as a new single-family dwelling. The permit itself states  
20 ‘REBUILD EXISTING 1496 SQFT & ADD 763 SQFT 1ST & 2ND FLOOR ADDITION –  
21 PROJECT DEEMED NEW SFR.’ The term ‘new SFR’ means ‘new single-family residence.’  
(See Dkt. # 60-1 at ¶ 7(b) & Dkt. # 60-2); and The Scope of Work (Exhibit A to the Contract)  
describes a full rebuild of the dwelling, “includ[ing] new foundation work, SIP [manufactured  
wall] and conventional framing, rough and finish electrical, rough and finish plumbing, rough and  
finish mechanical, insulation, providing a watertight roof”).

22 <sup>50</sup> See *Asdourian v. Araj*, 38 Cal. 3d 276, 292 (1985) (*superseded on other grounds by* Cal. Bus. &  
23 Prof. Code § 7031) (finding “no indication that the Legislature intended that all contracts made in  
24 violation of section 7159 are void”); *Hinerfeld-Ward, Inc. v. Lipian*, 188 Cal. App. 4th 86, 93  
25 (2010) (enforcing oral home improvement contract against “well-educated” homeowners on a  
26 “high-end” project); *Davenport & Co. v. Spieker*, 197 Cal. App. 3d 566, 571 (1988) (enforcing  
non-compliant contract against homeowner who was sophisticated in real estate matters and  
negotiated change orders); *Tumlinson Group, Inc.*, 2010 WL 4366284, at \*5 (refusing to bar  
recovery on oral change orders as a matter of law).

27 <sup>51</sup> See *Asdourian*, 38 Cal. 3d at 292; *Hinerfeld-Ward, Inc.*, 188 Cal. App. 4th at 93; *Davenport &*  
28 *Co.*, 197 Cal. App. 3d at 571; *Tumlinson Group, Inc.*, 2010 WL 4366284, at \*5.

1 arbitration agreement, the clause does not lack mutuality and is not substantively unconscionable.<sup>52</sup>  
2 Article 11.1 provides for arbitration and states simply that the arbitration shall be “administered by  
3 the American Arbitration Association under its Construction Industry Arbitration Rules.”<sup>53</sup> The  
4 Schuhs have not shown that the AAA rules are one-sided or overly harsh.

5 Having resolved that this dispute belongs in arbitration, the court sees no basis to exercise  
6 jurisdiction over Reliance’s petition to confirm the arbitration award. Nothing in the petition itself  
7 pleads a federal cause of action or establishes that diversity jurisdiction exists.<sup>54</sup> The presence of a  
8 federal claim in the Schuhs’ cross-complaint is irrelevant,<sup>55</sup> as is the court’s supplemental  
9 jurisdiction.<sup>56</sup>  
10

11 **IV.**

12 Whatever the underlying merits of the Schuhs’ claims, those claims were committed to  
13 arbitration by the language to which both sides in this dispute freely agreed. Reliance’s motion to  
14 compel arbitration is GRANTED; Reliance’s motion to remand is GRANTED and all other  
15 pending motions are DENIED as moot. The Clerk shall close the file.  
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21 <sup>52</sup> See *Tiri v. Lucky Chances, Inc.* 226 Cal. App. 4th 231, 247 (2014).

22 <sup>53</sup> Docket No. 94-2 at 6, Article 11.1.

23 <sup>54</sup> See *American Fire & Casualty Co. v. Finn*, 341 U.S. 6, 14 (1951) (removability is determined  
24 from pleadings at the time of removal); *Franchise Tax Board of State of Calif. V. Construction*  
25 *Laborers Vacation Trust for Southern Calif.*, 463 U.S. 1, 10 (1983) (“a defendant may not remove  
a case to federal court unless *the plaintiff’s complaint* establishes that the case ‘arises under’  
federal law”) (emphasis in original).

26 <sup>55</sup> Cf. *Holmes Group, Inc. v. Vornado Air Circulation Sys., Inc.*, 535 U.S. 826, 830 n.2 (2002).

27 <sup>56</sup> See *Patel v. Del Taco, Inc.*, 446 F.3d 996, 999 (9th Cir. 2006).  
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1 **SO ORDERED.**

2 Dated: December 4, 2014

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4 PAUL S. GREWAL  
5 United States Magistrate Judge

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