Northern District of California

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UNITED STATES DISTRICT COURT NORTHERN DISTRICT OF CALIFORNIA SAN JOSE DIVISION

CISCO SYSTEMS INC,

Plaintiff,

v.

ARISTA NETWORKS, INC.,

Defendant.

Case No. 14-cv-05344-BLF

OMNIBUS ORDER REGARDING LING MOTIONS TO MOTIONS FOR SUMMARY JUDGMENT

[Re: ECF 331, 371, 378, 393, 396]

Before the Court are the parties' administrative motions to file under seal portions of their briefing and exhibits in connection with the parties' motions for summary judgment. ECF 331, 371, 378, 393, 396. For the reasons stated below, the motions are GRANTED IN PART AND DENIED IN PART.

I. LEGAL STANDARD

"Historically, courts have recognized a 'general right to inspect and copy public records and documents, including judicial records and documents." Kamakana v. City and Cnty. of Honolulu, 447 F.3d 1172, 1178 (9th Cir. 2006) (quoting Nixon v. Warner Commc'ns, Inc., 435 U.S. 589, 597 & n.7 (1978)). Consequently, access to motions and their attachments that are "more than tangentially related to the merits of a case" may be sealed only upon a showing of "compelling reasons" for sealing. Ctr. for Auto Safety v. Chrysler Grp., LLC, 809 F.3d 1092, 1101–02 (9th Cir. 2016). Filings that are only tangentially related to the merits may be sealed upon a lesser showing of "good cause." Id. at 1097. In addition, sealing motions filed in this district must be "narrowly tailored to seek sealing only of sealable material." Civil L.R. 79-5(b). A party moving to seal a document in whole or in part must file a declaration establishing that the identified material is "sealable." Civ. L.R. 79-5(d)(1)(A). "Reference to a stipulation or protective order that allows a

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party to designate certain documents as confidential is not sufficient to establish that a document, or portions thereof, are sealable." Id.

II. **DISCUSSION**

The Court has reviewed the parties' sealing motions and respective declarations in support thereof. The Court finds the parties have articulated compelling reasons to seal certain portions of most of the submitted documents. The proposed redactions are also narrowly tailored. The Court's rulings on the sealing request are set forth in the tables below:

ECF 331 A.

Identification of Documents	Description of Documents	Court's Order
to be Sealed	Description of Documents	
Exhibit 10 to the Declaration	362:16-371:16 of this	GRANTED as to 362:16-
of Eduardo E. Santacana In	deposition excerpt represents	371:16 and DENIED as to
Support of Defendant Arista	source code from a third party	remainder.
Networks, Inc.'s Motion For	and is related to source code	
Partial Summary Judgment	for Cisco products	
Exhibit 11 to the Declaration of Eduardo E. Santacana In Support of Defendant Arista Networks, Inc.'s Motion For Partial Summary Judgment	55:2-56:18 and 157:8–159:17 of this deposition excerpt represents discussion about source code from a third party as related to Cisco's products as well as a discussion of the confidential development of Cisco's product architecture.	GRANTED as to 55:2-56:18 and 157:8–159:17 and DENIED as to remainder.
Exhibit 17 to the Declaration of Eduardo E. Santacana In Support of Defendant Arista Networks, Inc.'s Motion For Partial Summary Judgment	Contains a confidential discussion of the development of Cisco's product architecture	GRANTED
Exhibits 1–3, 7–9, 16, 18, 19, and 22–24 to the Declaration of Eduardo E. Santacana In Support of Defendant Arista Networks, Inc.'s Motion For Partial Summary Judgment	The designating party, Cisco, does not seek the sealing of these exhibits.	DENIED.

B. **ECF 371**

B. Belevi		
Identification of Documents	Description of Documents	Court's Order
to be Sealed		
Cisco's Opposition to Arista's	Quotes from or cites below	GRANTED to the extent it
Motion for Partial Summary	exhibits	quotes or cites information
Judgment		that has been allowed to be
		filed under seal and DENIED
		as to remainder.

Exhibit 1 to the Declaration of John M. Neukom in	Excerpted testimony from	GRANTED as to 235:1-
of John M. Neukom in Support of Cisco's Opposition to Arista's Motion for Partial Summary Judgment	Page 235, line 1 through Page 236, line 3 discusses a confidential, non-public internal communication between Arista support engineers regarding the Company's customer support and documentation policies and priorities, and Page 237 discusses non-public information regarding Arista's technical support system and a discloses a particular "bug" submission in that internal page 237.	236:3, 237 and DENIED as to remainder.
Exhibit 2 to the Neukom	in that internal system	CDANTED
Declaration	These emails specifically discuss several prospective customers' use of particular networking equipment makes and models (and identify those non-parties by name), those customers' preferences regarding the features on their equipment, and the investments made by those customers on those features. The email chain also discloses Arista's internal strategies regarding its sales efforts directed towards those clients, and confidential product development/roadmap information about Arista's products.	GRANTED
Exhibit 3 to the Neukom Declaration	The email itself (ARISTANDCA12228912) does not need to be sealed, but there are compelling reasons to seal the attachments to the email (ARISTANDCA12228913 to ARISTANDCA12228928) because they disclose Arista's highly confidential customer sales/solicitation scripts, including specific	GRANTED as to attachments and DENIED as to remainder.

		T
	responses that Arista sales personnel will provide to particular sales/solicitation scenarios, and Arista's sales strategies for particular types of customers	
Exhibit 4 to the Neukom	The email chain discusses	GRANTED
Declaration	and reveals the detailed	
	results of private and	
	comprehensive testing of	
	Arista networking products.	
Exhibit 36 to the Neukom	It sets forth in detail the	GRANTED
Declaration	strategic and technical	
	roadmap, including policies,	
	justifications, and approaches	
	for the design, development,	
	and architecture of Arista's	
	networking devices. This	
	includes highly confidential	
	strategies for improving	
	Arista's products over	
	competing products, and	
	comments about various	
	design decisions and their	
	advantages.	
Exhibit 37 to the Neukom	The email chain discusses the	GRANTED
Declaration	development of specific	
	functionality in Arista's	
	products and the internal	
	strategic decisionmaking	
	behind Arista's development	
	of that product. There are	
	compelling reasons to seal the	
	entire exhibit because the	
	email chain reveals the	
	various design considerations	
	underlying the development	
	of a feature in Arista's	
	products, and Arista	
	maintains its product	
	development process (including why certain	
	engineering decisions were	
	made) as highly confidential.	
Exhibit 51 to the Neukom	Page 217, lines 21 through	GRANTED as to 217:21-25
Declaration	25, refers to testimony	and DENIED as to
Deciaration	regarding the design and	remainder.
	development of a specifically	Telliamaci.
L	development of a specifically	l

	<u></u>	<u></u>
	identified feature of Arista's products, and Arista maintains that information about its specific design decisions as highly confidential	
Exhibit 52 to the Neukom Declaration	Arista does not seek to file this exhibit under seal	DENIED
Exhibit 53 to the Neukom Declaration	Arista does not seek to file this exhibit under seal	DENIED
Exhibit 46 to the Neukom Declaration	Arista seeks to seal is on page 16, lines 2 through 26, which provides Cisco's observations based upon its review of Arista's source code	GRANTED as to 16:2-26 and DENIED as to remainder.
Exhibit 6 to the Neukom Declaration	Highlighted portions of this exhibit includes Cisco's confidential source code	GRANTED
Exhibit 9 to the Neukom Declaration	Discusses confidential information about the development and security of Cisco's products.	GRANTED
Exhibit 1 to the Declaration of Kevin Almeroth in Support of Cisco's Opposition to Arista's Motion for Partial Summary Judgment	Last two lines of page 29 and the first two lines of page 30 disclose the contents of an internal and confidential Arista design document that pertains to the development of its products.	GRANTED as to the specific portions mentioned in preceding column and DENIED as to remainder.
	The highlighted portions of Paragraph 78 on page 31 disclose the substance of, and quote directly from, confidential customer communications by Arista relating to product support and both product and documentation development	
	The highlighted portions of Paragraph 79 on pages 31 and 32 disclose the substance of, and quote directly from, confidential internal communications by Arista relating to product support and documentation	

	davalonment
1	development.
2	Paragraphs 83-86 contain
3	Cisco's confidential source code.
3	couc.
4	Page 49 contains confidential
5	information regarding
6	networking equipment used by Arista's customers.
0	
7	Highlighted portions of
8	Paragraph 118 on page 56 disclose internal and
9	confidential Arista
9	communications regarding
10	feature-specific product
11	development decisions and customer support
11	communications relating to
12	Arista products.
13	B 1 120 1110
4.4	Paragraphs 138 and 142, including the excerpted
14	deposition transcripts and
15	images taken from highly
1.6	confidential Arista documents
16	that are a part of those
17	paragraphs, should be sealed in their entirety because they
18	discuss and reveal multiple
	details regarding Arista's
19	non-public, internal
20	competitive testing and analysis procedures
21	underlying Arista's product
21	design and development
22	Highlights directions of
23	Highlighted portions of Paragraphs 147 and 148,
	including each of the bullet
24	points on pages 71 through 77
25	(which are part of Paragraph
26	148), should be sealed because they discuss the
	design and development of
27	specific features of Arista's
28	products, and Arista
-	

maintains that informa about its specific design decisions as highly confidential. Footnote 102 should be sealed because it quote testimony from an Ariengineer regarding the and development of a specifically identified of Arista's products. Similarly, Footnote 11 should be sealed because quotes testimony from highly confidential into Arista communication discusses the design and development of a specifically identified feature of Arista communication discusses the design and development of a specifically identified feature of Arista communication discusses the design and development of a specifically identified feature of Arista communication discusses the design and development of a specifically identified feature of Arista communication discusses the design and development of a specifically identified feature of Arista communication discusses the design and development of a specifically identified feature of Arista communication discusses the design and development of a specifically identified feature of Arista communication discusses the design and development of a specifically identified feature of Arista communication discusses the design and development of a specifically identified feature of Arista communication discusses the design and development of a specifically identified feature of Arista communication discusses the design and development of a specifically identified feature of Arista communication discusses the design and development of a specifically identified feature of Arista communication discusses the design and development of Arista communication discusses the design and development of a specifically identified feature of Arista communication discusses the design and development of Arista	gn ee es sta e design feature 8 use it a a ernal that nd
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Arista communication discusses the design ar development of a specidentified feature of A	that nd
discusses the design ar development of a spec identified feature of A	nd
identified feature of A	I I
products.	rista's
13	
Paragraphs 149 throug	
including the excerpted graphics in Paragraphs	
and 151, should be sea	
because they discuss the results of a highly	he
confidential product	
17 confidential product comparison analysis	
conducted by Arista.	
Paragraph 152 and the	
excerpted images with (which extend to the to	
page 80) should be sea	aled
because they reveal the	e
results of a highly confidential competitive	ve
23 analysis performed by	Arista
regarding the preference its questomers, and also	
its customers, and also discuss particular track	
documents that are par	rt of
Arista's internal development and design process.	opment
27	
The images shown in	

Northern District of California United States District Court

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1	Paragraphs 170 as should be sealed
2	reveal confidentia
3	information about development of contractions
4	accused features
5	products (image i 170, at the top of
	and about Arista' code (image in Pa
6	171, at the top of
7	The excerpted de
8	testimony of Ada
9	in Paragraph 195 (which extends fr
10	bottom of page 10
11	of page 104) show because it discuss
12	public details of a technical support
13	an Arista product
14	Arista's internal presolving the requ
15	
	The highlighted p Paragraph 203 sh
16	sealed because it highly confidentia
17	information and c
18	internal, non-public document regardi
19	development of a
20	aspect of the Aris
21	The highlighted p
22	Paragraphs 219 at the excerpted image
23	Paragraph 219 (w from pages 113 to
24	should be sealed l
25	reveal (and excergional confidential sales
23	created by Arista

and 171 because they al it the certain of Arista's in Paragraph page 89), 's source aragraph page 90).

eposition am Sweeney and 196 rom the 03 to the top uld be sealed ses the nona particular t request for t, and process for uest.

portion of nould be discusses ial cites from an olic Arista ling the a particular sta product.

portions of and 220, and ages within which extend o 115) because they rpt) highly s materials created by Arista for a nonpublic presentation to a particular prospective customer, and therefore reveal Arista's internal

1	competitive sales strategies.	
2	The following portions of	
	Paragraph 237 should be	
3	sealed: (1) The excerpted deposition testimony of	
4	Arista employee Kenneth	
	Duda from page 145, line 14	
5	to page 146, line 20 of the	
6	transcript excerpt. That	
	portion of the excerpted Duda	
7	deposition transcript	
8	discusses Arista's internal	
0	customer intelligence	
9	regarding customer preferences in particular	
10	market segments, and the	
10	benefits of certain	
11	development approaches	
10	taken by Arista vis-à-vis that	
12	intelligence. (2) The entire	
13	excerpted deposition	
	testimony of Arista employee Anshul Sadana. The	
14	excerpted Sadana deposition	
15	transcript discusses Arista's	
	internal customer intelligence	
16	regarding customer	
17	preferences, and the benefits	
	of certain development	
18	approaches taken by Arista	
19	vis-à-vis that intelligence.	
20	The following portions of	
20	Paragraph 238 should be	
21	sealed: The excerpted	
22	deposition testimony of Arista employee Kenneth	
<i>LL</i>	Duda from page 176, line 14	
23	to page 177, line 8 of the	
24	transcript should be sealed	
24	because it discusses	
25	confidential information	
26	regarding networking	
26	equipment used by Arista's customers.	
27	Customers.	
20	The bullet points in	
28		

	Paragraph 240 should be sealed because they quote from highly confidential internal Arista development documents that discuss the strategic decisions underlying the development and architecture of Arista products.	
	Paragraph 241 should be sealed because it reveals internal and highly sensitive customer intelligence about the usage of particular features in Arista's products by its customers, which could be used by competitors for purposes of developing features on their own products.	
	The sentence in Paragraph 250 that starts with "For example," should be sealed because it quote from highly confidential internal Arista development document discussing the strategic decisions underlying the development and architecture of Arista products.	
Exhibit 2 to the Almeroth Declaration	Footnote 106 on Page 60, which reproduces testimony from the Rule 30(b)(6) deposition of Arista employee Anshul Sadana, should be sealed because it reveals non-public and highly confidential information about the impact of specific features in Arista's products on Arista's sales cycles	GRANTED as to the specific portions mentioned in preceding column and DENIED as to remainder.
	The highlighted text in Paragraph 138, sub-sections	

(a), (c), (d), (e), (g), (h), (i), (j) are excerpts from highly confidential internal Arista documents and communications that discuss internal design and development decisions and strategic reasons regarding specific aspects of Arista's products.	
The quoted text pulls in Paragraph 143 are excerpts from highly confidential internal Arista documents and communications that discuss internal design and development decisions and strategic reasons regarding specific aspects of Arista's products. Arista does not seek to seal the first sentence of Paragraph 143, which broadly characterizes the text pulls.	
Paragraph 144, including the excerpted image, should be sealed in its entirety because it discusses the results of a highly confidential product comparison analysis conducted by Arista	
The quoted text pull in Paragraph 146 is an excerpt from a highly confidential internal Arista document that discusses internal design and development decisions and strategic reasons regarding specific aspects of Arista's products. Given the sensitivity of Arista's confidential product design and development decisionmaking processes, that portion of Paragraph 146	

	should be sealed.	
1	should be bedied.	
2	In Paragraph 147, the second	
3	sentence (starting with "In 2010") through to the	
	sentence that starts with	
4	"Arista's CEO" should be	
5	sealed because they discuss and excerpt material from	
6	internal Arista	
7	communications that reveal Arista's strategic decision-	
	making regarding customer	
8	preferences/complaints and	
9	the development of user documentation.	
10	documentation.	
11	The bullet points in	
11	Paragraph 149 should be sealed because they quote	
12	directly from internal Arista	
13	documents and communications that reveal	
14	customer intelligence	
	regarding customer	
15	preferences, the benefits that customers receive from	
16	particular aspects of Arista's	
17	products, and Arista's sales	
18	and marketing strategies with respect to those preferences	
	and benefits.	
19	Paragraph 154 and footnote	
20	168 should be sealed in their	
21	entirety because they reveal	
22	highly confidential information regarding the	
	development and features of	
23	future releases of Arista's products.	
24	products.	
25	Paragraph 160 should be	
26	sealed in its entirety because it discusses the same highly	
	confidential comparative	
27	study between Arista's	
28	products and competing	

Exhibit 3 to the Almeroth	products that is discussed in Paragraph 144 of this same exhibit (which Arista also seeks to seal), and Arista's conclusions and strategic use of that internal research. It also discloses Arista's sensitive competitive sales strategies with respect to communications to prospective customers regarding product differentiation. Paragraphs 164-166 contain confidential information about the technology and architecture of Cisco's products. Includes source code.	GRANTED
Exhibit 1 to the Declaration of Kevin Jeffay in Support of Cisco's Opposition to Arista's Motion for Partial Summary Judgment	Footnote 3 of this exhibit should be sealed in its entirety because it reveals highly confidential information, and includes excerpts from the deposition testimony of an Arista engineer, regarding sensitive and non-public aspects of the source code underlying Arista's products. Paragraph 80 of this exhibit should be sealed in its entirety because it reveals highly confidential information regarding non-public and sensitive source code underlying Arista's products. The excerpted deposition	GRANTED as to the specific portions mentioned in preceding column and DENIED as to remainder
	The excerpted deposition testimony of Arista employee Adam Sweeney in Paragraphs 126 and 127 should be redacted because they discuss in detail the internal operation	

of Arista's products, non-	
public information regarding	
the development of those	
features, and the benefits of	
those features.	

C. ECF 378		
Identification of Documents to be Sealed	Description of Documents	Court's Order
Defendant Arista Network, Inc.'s Opposition to Cisco's Motion for Partial Summary Judgment ("Opposition")	Quotes from or cites below exhibits	GRANTED to the extent it quotes or cites information that has been allowed to be filed under seal and DENIED as to remainder.
Declaration of John R. Black Jr. in Support of Defendant Arista Networks, Inc.'s Opposition to Cisco's Motion for Summary Judgment and Arista's Summary Judgment Motion ("Black Decl.") Ex. 1 ("Black Opening Report")	Contains Arista confidential information at Paragraphs ¶¶ 397, 519, 525, and 678(i). Paragraph 397 discusses and discloses internal, non-public information regarding the development and development process of the Arista EOS software, including details regarding how certain technologies were integrated into Arista's products. Paragraphs 519, 525, and 678(i) discuss and disclose non-public information regarding Dr. Black's review of highly confidential Arista source code, and evidence relating to such source code.	GRANTED as to Paragraphs ¶¶ 397, 519, 525, and 678(i); portions quoting or referencing deposition of Philip Kasten; highlighted portions of Paragraphs ¶¶ 120, 123-125, 132, 161, 433, 438, 448-459, 461-471, 478-482, 498, 500-502, 504, 508, 510, 514, 515, 570, 580, 636, 689-691, 696, 700 and footnotes 32, 35, 40, and 128; and DENIED as to remainder.
	Contains direct quotes and references to the transcript of the deposition of Philip Kasten as Juniper's corporate designee pursuant to a subpoena served on Juniper by Arista. The transcript reflects substantive discussion of the technical underpinnings and development of Juniper's	

	highly proprietary software.	
	Cisco supports the sealing of the highlighted portions of paragraphs 120, 123-125, 132, 161, 433, 438, 448-459, 461-471, 478-482, 498, 500-502, 504, 508, 510, 514, 515, 570, 580, 636, 689-691, 696, 700 and footnotes 32, 35, 40, and 128. These portions of this exhibit contain Cisco's confidential source code, discussions of related confidential third-party source code, as well as confidential information about Cisco's licenses, business development, and competitive intelligence.	
Black Decl. Ex. 38 ("Black Rebuttal Report")	Contains Arista confidential information at Paragraphs ¶¶ 148, 155, 156, 160–166, and 169–171. These paragraphs discuss and disclose non-public information regarding both Dr. Black's and Dr. Almeroth's reviews of highly confidential Arista source code, and evidence relating to such source code.	GRANTED as to Paragraphs ¶¶ 148, 155, 156, 160– 166, and 169–171; and 50-51, 55, 148, 155, 156, 159, 160, 165, and 170; and DENIED as to remainder.
	Cisco supports the sealing of paragraphs 50-51, 55, 148, 155, 156, 159, 160, 165, and 170. These portions of this exhibit contain Cisco's confidential source code, discussions of related confidential third-party source code, as well as confidential information about Cisco's business development.	
Declaration of William M. Seifert in Support of Defendant Arista Networks, Inc.'s Opposition to Cisco's	Contains Arista confidential information at Paragraphs ¶¶ 90 (including footnote 78), 96 (including charts on Pages 43	GRANTED as to Paragraphs ¶¶ 90 (including footnote 78), 96 (including charts on Pages 43 and 44), 97 (including

Motion for Summary	and 44), 97 (including	footnote
Judgment ("Seifert Decl.")	footnote 88), 98 (including	footnotes
Ex. 1 ("Seifert Expert	footnotes 89–91), 99	(includin
Report")	(including footnote 92),	100(i), 1
	100(i), 100(ii) (including	footnote
	footnote 94), 100(iv)	(includin
	(including footnote 95),	100(v) (i
	100(v) (including footnote	97), 101,
	97), 101, 103 (including	footnote
	footnote 106), 108, and 109.	and porti
	These excerpts from Mr.	referenci
	Seifert's report contain	Philip Ka
	Arista's highly competitive	as to rem
	business information. They	
	cite and discuss customer	
	sales presentations, which	
	contain sensitive and non-	
	public Arista sales and	
	marketing strategies. Others	
	discuss the results of product	
	testing and confidential	
	customer feedback, including	
	the identities of those	
	customers. In some cases, the	
	excerpts recite detailed	
	information about Arista's	
	marketing responses to the	
	preferences of specific	
	segments of customers, along with sales information, all of	
	which Arista protects as highly confidential. These	
	excerpts also disclose	
	sensitive market data and	
	analysis used by Arista for	
	competitive purposes.	
	competitive purposes.	
	Contains direct quotes and	
	references to the transcript of	
	the deposition of Philip	
	Kasten as Juniper's corporate	
	designee pursuant to a	
	subpoena served on Juniper	
	by Arista. The transcript	
	reflects substantive	

footnote 88), 98 (including footnotes 89–91), 99 (including footnote 92), 100(i), 100(ii) (including footnote 94), 100(iv) (including footnote 95), 100(v) (including footnote 97), 101, 103 (including footnote 106), 108, and 109, and portions quoting or referencing deposition of Philip Kasten, and DENIED as to remainder.

discussion of the technical

development of Juniper's

underpinnings and

	highly proprietary software.	
Declaration of Cate M. Elsten in Support of Defendant Arista Networks, Inc.'s Opposition to Cisco's Motion for Summary Judgment ("Elsten Decl.") Ex. 1 ("Elsten June 3 Report")	Contains Arista confidential information on Pages 9, 17, 22–23, as shown in the highlighted copy of the Expert Report. Those pages of Ms. Elsten's Expert Report on Market Harm contain non-public and sensitive business, product pricing, and actual and prospective customer information, including information about customer requirements and preferences regarding purchasing	GRANTED as to Pages 9, 17, 22–23; Page 7, the top of page 9, page 14, page 15, page 21, the top 2 lines and bottom 7 lines of page 22, pages 23-28, the top of page 32, and page 33; and DENIED as to remainder.
	Cisco supports the sealing of the highlighted portions of the following: page 7, the top of page 9, page 14, page 15, page 21, the top 2 lines and bottom 7 lines of page 22, pages 23-28, the top of page 32, and page 33. These portions of this exhibit contain confidential and sensitive information about Cisco's business development and technology as well as Cisco's competitive strategies.	
Elsten Decl. Ex. 2 ("Elsten Rebuttal Report")	Ms. Elsten's Rebuttal Report contains non-public and sensitive business, product pricing, and customer information, as well as sales and revenue data, and information about actual and prospective customer requirements and preferences regarding purchasing, all of which Arista maintains as highly confidential. This exhibit also contains confidential and sensitive business and pricing information, confidential information about actual and	GRANTED

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	prospective customers, as well as confidential data related to Cisco's sales and revenue.	
Declaration of Ryan Wong in Support of Defendant Arista Networks, Inc.'s Opposition to Cisco's Motion for Summary Judgment ("Wong Decl." or "Wong Declaration") Ex. 1 (Excerpts from Lougheed Deposition Transcript, 11/20/2015)	Cisco supports the sealing of 55:2-56:18, 95:9-99:14; 178:11-13. These portions of this exhibit contain details regarding the witness's personal work history, confidential Cisco licensing information and confidential source code.	GRANTED as to 55:2-56:18, 95:9-99:14; 178:11-13 and DENIED as to remainder.
Wong Decl. Ex. 2 (Excerpts from Satz Deposition Transcript)	The designating party, Cisco, does not seek the sealing of these exhibits.	DENIED
Wong Decl. Ex. 4 (Excerpts from Li Deposition Transcript)	Cisco supports the sealing of 9:21-23; 152:8-20; 227:19-22; 236:22-24. These portions of this exhibit contain details regarding the witness's home address, a detailed discussion of confidential technical information about Cisco's products, as well as confidential business information.	GRANTED as to 9:21-23; 152:8-20; 227:19- 22; 236:22-24 and DENIED as to remainder.
Wong Decl. Ex. 5 (Excerpts from Dell Corporate Deposition Transcript)	No supporting declaration filed.	DENIED
Wong Decl. Ex. 7 (Cisco email dated 8/2/2013)	The designating party, Cisco, does not seek the sealing of these exhibits.	DENIED
Wong Decl. Ex. 8 (Cisco email dated 10/6/2005)	The designating party, Cisco, does not seek the sealing of these exhibits.	DENIED
Wong Decl. Ex. 9 (compilation of documents)	Exhibits 9D, 9E, and 9F contains confidential information about Cisco competitive strategies and interactions with customers	GRANTED as to exhibits 9D, 9E, and 9F, and DENIED as to remainder.
Wong Decl. Ex. 11 (Excerpts from Lang Deposition Transcript	Cisco supports the sealing of pp. 254-255 of this exhibit. This portions of the exhibit contains details regarding confidential business information.	GRANTED as to pages 254-255 and DENIED as to remainder.
Wong Decl. Ex. 13 (Arista	A confidential, non-public	GRANTED

internal presentation)	Arista presentation (with speaker notes included) that discloses sensitive strategic information about Arista's business operations, including target customers and markets, product lineups, and a breakdown of compensation structures for engineers (including benefits, and other financial data relating to compensation)	
Wong Decl. Ex. 14 (Arista internal presentation)	A confidential, non-public Arista presentation that discloses sensitive strategic information about Arista's business operations, including target customers and markets, and financial information (including revenue and growth projections) regarding those particular customers and markets	GRANTED
Wong Decl. Ex. 15 (compilation of deposition transcript excerpts and documents)	Cisco supports the sealing of pages 32-67 of part 1 of this exhibit and pages 1-28, and 33-34 of part 2 of this exhibit. Pages 32-67 of part 1 of this exhibit contain confidential information about Cisco's products, competitive strategies and product testing.	GRANTED as to pages 32-67 of part 1 of this exhibit and pages 1-28, and 33-34 of part 2 of this exhibit and DENIED as to remainder.
Wong Decl. Ex. 16 (Cisco email dated 1/20/2010)	This exhibit contains confidential information about Cisco competitive strategies and interactions with customers.	GRANTED
Wong Decl. Ex. 17 (Excerpts from Remaker Deposition Transcript, 3/31/2016)	Cisco supports the sealing of 27:1-29:25; 38:2-45:25; 50:2-57:25; 62:1-73:24; 82:1-85:19. These portions of this exhibit contain confidential details regarding Cisco's product development and source code	GRANTED as to 27:1-29:25; 38:2-45:25; 50:2-57:25; 62:1-73:24; 82:1-85:19 and DENIED as to remainder.
Wong Decl. Ex. 18 (Excerpts from Lougheed Deposition Transcript,	Cisco supports the sealing of 259:15-260:22; 261:18-22; 267:4-295:1; 296:23-298:16,	GRANTED as to 259:15- 260:22; 261:18-22; 267:4- 295:1; 296:23-298:16,

4/4/2016)	346:18-374:18; 379:2-25.	346:18-374:18; 379:2-25, and
	These portions of this exhibit	DENIED as to remainder.
	contain details regarding the	
	witness's personal work	
	history, confidential Cisco	
	licensing information and	
W D 1 E 10 (C)	confidential source code.	CD ANTEED
Wong Decl. Ex. 19 (Cisco	This exhibit contains	GRANTED
email dated 7/26/2006)	confidential details regarding	
War a Deal Ex. 20 (Exaggrate	Cisco's product development.	CDANTED as to 9.11 10 and
Wong Decl. Ex. 20 (Excerpts from Liv Denosition	Cisco supports the sealing of	GRANTED as to 8:11-19 and DENIED as to remainder.
from Liu Deposition Transcript)	8:11-19. This portion of the exhibit contains the witness's	DENIED as to remainder.
Transcript)	home address and personal	
	email addresses and should	
	be sealed to protect the	
	witness's privacy.	
Wong Decl. Ex. 21	Cisco supports the sealing of	GRANTED as to 144:19-
(compilation of deposition	144:19-149:24 and 154:2-	149:24 and 154:2-157:25 of
transcript excerpts)	157:25 of the Li excerpt,	the Li excerpt, starting on
1 1 /	starting on page 7 of the as-	page 7 of the as-filed pdf;
	filed pdf; 123:24-125:15 of	123:24-125:15 of the
	the Lougheed excerpt,	Lougheed excerpt, starting an
	starting an page 13 of the as-	page 13 of the as-filed pdf;
	filed pdf; 231:21-262:25:25	231:21-262:25:25 of the
	of the Lougheed excerpt,	Lougheed excerpt, starting on
	starting on page 21 of the as-	page 21 of the as- filed pdf;
	filed pdf; and 363:1-366:25	and 363:1-366:25 of the
	of the Lougheed excerpt,	Lougheed excerpt, starting on
	starting on page 26 of the as-	page 26 of the as-filed pdf;
	filed pdf. The specified	and DENIED as to
	portion of this exhibit	remainder.
	discusses confidential source code and the confidential	
	development of products.	
Wong Decl. Ex. 22 (Excerpts	Cisco supports the sealing of	GRANTED
from Kavasseri Deposition	this exhibit as it contains	GRANTED
Transcript)	confidential details regarding	
Transcript)	Cisco's product development	
	and source code.	
Wong Decl. Ex. 24 (Excerpts	The designating party, Cisco,	DENIED
from Kathail Deposition	does not seek the sealing of	
Transcript)	these exhibits.	
Wong Decl. Ex. 25 (Cisco	This exhibit contains a	GRANTED
presentation dated	detailed discussion of	
10/21/2004)	confidential technical	
- 0,, - 0 0 1)	information about Cisco's	

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	products, as well as	
	confidential business	
	information.	
Wong Decl. Ex. 26 (Cisco	This exhibit contains a	GRANTED
email dated 1/12/1999)	detailed discussion of	
	confidential technical	
	information about Cisco's	
	products, as well as	
	confidential business	
	information.	
Wong Decl. Ex. 27 (Cisco	This exhibit contains a	GRANTED
internal document)	detailed discussion of	GRANTED
internal document)	confidential technical	
	information about Cisco's	
	products, as well as	
	confidential business	
W. D. L.E. 60 (6)	information.	DELVIED
Wong Decl. Ex. 28 (Cisco	The designating party, Cisco,	DENIED
email dated 10/22/1997)	does not seek the sealing of	
	these exhibits.	
Wong Decl. Ex. 29 (Excerpts	Cisco supports the sealing of	GRANTED as to 8:13-9:1
from Patil Deposition	8:13-9:1. This portion of the	and DENIED as to
Transcript)	exhibit contains the witness's	remainder.
	home address and should be	
	sealed to protect the witness's	
	privacy.	
Wong Decl. Ex. 30 (Excerpts	Excerpts discuss and disclose	GRANTED
from Sweeney Deposition	internal, non-public	
Transcript)	information regarding the	
• /	development and	
	development process of the	
	Arista EOS software,	
	including details regarding	
	how certain technologies	
	were integrated into Arista's	
	products.	
Wong Decl. Ex. 31 (Cisco	This exhibit contains a	GRANTED
internal document)	detailed discussion of	GRANIED
	confidential technical	
	information about Cisco's	
	products, as well as	
	confidential business	
	information.	
Wong Decl. Ex. 32 (Cisco	This exhibit contains a	GRANTED
email dated 1/12/1999)	detailed discussion of	
	confidential technical	
	information about Cisco's	
	products, as well as	
•	· -	•

	confidential business information.	
Wong Decl. Ex. 33 (Excerpts from Remaker Deposition Transcript, 3/30/2016)	Cisco supports the sealing of 8:17-18. This portion of the exhibit contains the witness's home address and should be sealed to protect the witness's privacy.	GRANTED as to 8:17-18 and DENIED as to remainder.
Wong Decl. Ex. 34 (Excerpts from Redlefsen Deposition Transcript)	The excerpts from Mr. Redlefsen's deposition transcript discuss and disclose internal, non-public information regarding the development and development process of the Arista EOS software.	GRANTED
Wong Decl. Ex. 36 (Excerpts from Black Deposition Transcript (Rough))	The excerpts from Dr. Black's deposition transcript discuss and disclose non- public information regarding his review of highly confidential Arista and Cisco source code and discuss his analysis of their differences based on that analysis.	GRANTED
Wong Decl. Ex. 37 (Excerpts from the Opening Expert Report of Kevin Almeroth, dated June 3, 2016)	Cisco supports the sealing the first two sentences of paragraph 261. This portion of the exhibit contains information about Cisco's source code and related third-party source code, which relates to a confidential license.	GRANTED as to first two sentences of paragraph 261 and DENIED as to remainder.
Wong Decl. Ex. 38 (Excerpts from Juniper Networks Corporate Deposition of Philip Kasten)	The transcript reflects substantive discussion of the technical underpinnings and development of Juniper's highly proprietary software.	GRANTED
Wong Decl. Ex. 41 (Excerpts from HewlettPackard Enterprise Corporate Deposition of Balaji Venkatraman)	No supporting declaration filed.	DENIED
Wong Decl. Ex. 42 (Brocade FastIron Manual) Wong Decl. Ex. 43 (Brocade	No supporting declaration filed. The designating party, Cisco,	DENIED DENIED
FAQ document)	does not seek the sealing of	

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	these exhibits.	
Wong Decl. Ex. 44 (Cisco	The designating party, Cisco,	DENIED
presentation dated June 1,	does not seek the sealing of	
2007)	these exhibits.	
Wong Decl. Ex. 45 (Cisco	This exhibit contains	GRANTED
manual)	confidential information	
	about Cisco's competitive	
	strategies and would cause	
	substantial harm to Cisco if	
	disclosed publicly.	
Wong Decl. Ex. 46 (Cisco	The designating party, Cisco,	DENIED
NextHop document)	does not seek the sealing of	
	these exhibits.	
Wong Decl. Ex. 47 (Cisco HP	The designating party, Cisco,	DENIED
document)	does not seek the sealing of	
	these exhibits.	
Wong Decl. Ex. 48 (Excerpts	Cisco seeks to seal 14:11-13	GRANTED as to 14:11-13
from Malik Deposition	This portion of the exhibit	and DENIED as to
Transcript)	contains the personal address	remainder.
	of the witness which should	
	be sealed to protect the	
	witness's privacy.	
Wong Decl. Ex. 49 (Cisco	The designating party, Cisco,	DENIED
presentation)	does not seek the sealing of	
	these exhibits.	
Wong Decl. Ex. 50 (Cisco	The designating party, Cisco,	DENIED
metadata for the document	does not seek the sealing of	
immediately above)	these exhibits.	
Wong Decl. Ex. 51 (Excerpts	Cisco supports the sealing of	GRANTED as to 30:1-33:25
from Hartingh Deposition	30:1-33:25 and 178:1- 180:9.	and 178:1- 180:9 and
Transcript)	These portions of this exhibit	DENIED as to remainder.
	contain confidential details	
	regarding Cisco's competitive	
	strategies and competitive	
	intelligence practices.	
Wong Decl. Ex. 52 (Excerpts	Cisco supports the sealing of	GRANTED as to 99:4-
from Pletcher Deposition	99:4-105:25. These portions	105:25 and DENIED as to
Transcript)	of this exhibit contain	remainder.
	confidential details regarding	
	Cisco's competitive strategies	
	and competitive intelligence	
W D 1 E 52 (C)	practices.	CD A MEED
Wong Decl. Ex. 53 (Cisco	This exhibit contains	GRANTED
email dated 7/11/2002)	confidential information	
	about Cisco's product	
	architecture and competitive	
W D 1 E 64/6'	strategies.	DEMED
Wong Decl. Ex. 54 (Cisco	The designating party, Cisco,	DENIED

email dated 4/15/2008)	does not seek the sealing of	
	these exhibits.	
Wong Decl. Ex. 55 (Cisco	This exhibit contains	GRANTED
email dated 7/8/2005)	confidential information	
	about Cisco's product	
	development and customer interactions.	
Wong Deal Ex 56 (Ciana	This exhibit contains	GRANTED
Wong Decl. Ex. 56 (Cisco product requirements	confidential details regarding	GRANTED
document)	Cisco's product development.	
Wong Decl. Ex. 57 (Cisco	This of this exhibit contains	GRANTED
email dated 4/15/2008)	confidential details regarding	GRANTED
cman dated 4/15/2000)	Cisco's product development.	
Wong Decl. Ex. 58 (Cisco	The designating party, Cisco,	DENIED
document dated 12/7/2011)	does not seek the sealing of	BENTEB
document duted 12/7/2011)	these exhibits.	
Wong Decl. Ex. 59 (Cisco	This exhibit contains	GRANTED
document dated 10/24/2001)	confidential information	
,	about Cisco's market share	
	and competitive strategies.	
Wong Decl. Ex. 60 (Cisco	The designating party, Cisco,	DENIED
presentation dated 6/20/2012)	does not seek the sealing of	
	these exhibits.	
Wong Decl. Ex. 61 (Cisco	This exhibit contains	GRANTED
letter to Stanford dated	confidential information	
12/18/2002)	about a license.	
Wong Decl. Ex. 62	Cisco supports the sealing of	GRANTED as to 55:2-56:18
(compilation of deposition	55:2-56:18 and 359:4-396:25	and 359:4-396:25 of the
transcript excerpts)	of the Lougheed excerpt, and	Lougheed excerpt, and 9:21-
	9:21-23 of the Li excerpt. The	23 of the Li excerpt, and
	specified portion of the	DENIED as to remainder.
	Lougheed excerpt contains a	
	discussion of source code.	
	The specified portion of the	
	Li excerpt contains the witness's home address and	
	should be sealed to protect	
	the privacy of the witness.	
Wong Decl. Ex. 63	Cisco supports the sealing of	GRANTED as to 9:21-23 of
(compilation of deposition	9:21-23 of the Li excerpt and	the Li excerpt and 8:11-19 of
transcript excerpts)	8:11-19 of the Liu excerpt.	the Liu excerpt, and DENIED
1,	These excerpts contain the	as to remainder.
	home address and personal	
	email addresses of the	
	witnesses and should be	
	withesses and should be	
	sealed to protect the privacy	

Court	alifornia
District Co	District of Califorr
United States I	n Distri
United	Northern I

ation of documents) filed.

D. ECF 393

Identification of Documents	Description of Documents	Court's Order
to be Sealed		
Arista's Reply in Support of	No supporting declaration	DENIED
Arista's Motion for Partial	filed.	
Summary Judgment		

E. ECF 396

Identification of Documents	Description of Documents	Court's Order
	Description of Documents	Court's Order
to be Sealed		CDANTED AAAA
Cisco's Reply in Support	Cisco's reply brief at page 4:4–	GRANTED as to 4:4-10 and
of its Motion for Partial	10 and page 11:23–12:3 quotes	11:23-12:3; and 10:25-11:4
Summary Judgment	from or describes Exhibit 8	and DENIED as to remainder.
	below.	
	Cisco's reply brief at page	
	10:25–11:4 quotes from or	
	paraphrases Exhibit 1 below.	
Exhibit 1 to the Declaration of	The excerpts from Mr.	GRANTED
John M. Neukom in Support of	Sweeney's deposition	
Cisco's Reply in Support of its	transcript discuss and disclose	
Motion for Partial Summary Judgment	internal, non-public	
Judgment	information regarding the	
	development and development	
	process of the Arista EOS	
	software, including details	
	regarding how certain	
	technologies were integrated	
	into Arista's products.	
Exhibit 2 to the Declaration of	The charts contained in Exhibit	GRANTED
John M. Neukom in Support of	2 list the non-public names of	
Cisco's Reply in Support of its	Arista engineers involved in	
Motion for Partial Summary	product development and the	
Judgment	non-public development	
	history of Arista's software.	
Exhibit 3 to the Declaration of	Contains competitively	GRANTED
John M. Neukom in Support of	sensitive discussions	
Cisco's Reply in Support of its	concerning Arista's internal	
Motion for Partial Summary	product development process,	
Judgment	including the tools Arista uses	
	to develop its products,	
	Arista's sales strategies, and	
	Arista's analyses of its	
	competitors.	
Exhibit 4 to the Declaration of	Contains competitively	GRANTED
John M. Neukom in Support of	sensitive discussions	
Cisco's Reply in Support of its	concerning Arista's internal	

Motion for Partial Summary	product development process,	
Judgment	the inner workings of its	
	products and their	
	technological capabilities,	
	Arista's strategies for winning	
	customers, opinions	
	concerning customer demands,	
	and Arista's analyses of its	
	competitors.	
Exhibit 5 to the Declaration of	Contains competitively	GRANTED
John M. Neukom in Support of	sensitive discussions	
Cisco's Reply in Support of its	concerning Arista's	
Motion for Partial Summary	competitive analyses and	
Judgment	testing, customer demands,	
_	sales strategies, and the inner	
	workings of Arista products	
Exhibit 6 to the Declaration of	Contains competitively	GRANTED
John M. Neukom in Support of	sensitive discussion of Arista's	
Cisco's Reply in Support of its	internal deliberations	
Motion for Partial Summary	concerning the design of its	
Judgment	software, Arista's software and	
	source code design policies,	
	strategies for keeping and	
	winning customers, and	
	internal discussions concerning	
	and analyzing sales.	
Exhibit 7 to the Declaration of	Contains competitively	GRANTED
John M. Neukom in Support of	sensitive discussion of Arista's	
Cisco's Reply in Support of its	internal deliberations	
Motion for Partial Summary	concerning the design of its	
Judgment	software, opinions concerning	
	customer demand and sales	
	strategies, and the inner	
	workings and technological	
	capabilities of Arista's	
	products.	
Exhibit 8 to the Declaration of	Contains the entirety of the	GRANTED
John M. Neukom in Support of	CONFIDENTIAL VERSION	
Cisco's Reply in Support of its	of the International Trade	
Motion for Partial Summary	Commission's Opinion in In	
Judgment	the Matter of Certain Network	
	Devices, Related Software, and	
	Components Thereof (I),	
	Investigation No. 337-TA-944.	
	It is replete with competitively	
	sensitive confidential business	
	information related to, among	
	other things, the operation of	

Arista's products that was	
provided to the U.S.	
International Trade	
Commission under an	
Administrative Protective	
Order.	

III. ORDER

For the foregoing reasons, the sealing motions at ECF 331, 371, 378, 393, 396 are GRANTED IN PART and DENIED IN PART. Under Civil Local Rule 79-5(e)(2), for any request that has been denied because the party designating a document as confidential or subject to a protective order has not provided sufficient reasons to seal, the submitting party must file the unredacted (or lesser redacted) documents into the public record no earlier than 4 days and no later than 10 days form the filing of this order.

IT IS SO ORDERED.

Dated: August 24, 2016

BETH LABSON FREEMAN United States District Judge