

United States District Court
Northern District of California

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UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA
SAN JOSE DIVISION

GREG KNOWLES, et al.,
Plaintiffs,
v.
ARRIS INTERNATIONAL PLC,
Defendant.

Case No. 17-CV-01834-LHK
**ORDER GRANTING ARRIS'S
MOTION FOR SUMMARY
JUDGMENT**
Dkt. No. 173
PUBLIC REDACTED VERSION

Plaintiffs Greg Knowles and Brian Alexander ("Plaintiffs") bring this class action against Defendant Arris International plc ("Arris"), based on Arris's alleged failure to disclose defects with the SB6190 cable modem. Arris moves for summary judgment on Plaintiffs' California class claims for violation of California's implied warranty of merchantability and false advertising laws and moves to dismiss Plaintiffs' individual unjust enrichment claims. Having considered the submissions of the parties, the relevant law, and the record in this case, the Court GRANTS Arris's motion for summary judgment.

I. BACKGROUND
A. Arris Cable Modems

Arris manufactures cable modems, which are devices that enable the transmission of data

1 over the Internet. ECF No. 172-14, Expert Report of Richard Newman (“Newman Report”), ¶ 24.
2 A typical home consumer purchases a cable modem or obtains one through the consumer’s
3 Internet service provider. Id. ¶¶ 25–26. To initiate data transmission, the cable modem
4 communicates with the Internet service provider’s cable modem termination system (“CMTS”),
5 which connects to additional networks to receive content from the Internet and satellite feeds. Id.
6 ¶ 25. Communication from the consumer to the CMTS—such as an instruction to upload a file—
7 is referred to as “upstream” traffic, whereas communication from the CMTS to the consumer—
8 such as sending content to the consumer—is referred to as “downstream” traffic. Id.

9 Data exchange over cable modems is measured in megabits per second (“Mbps”) or
10 gigabits per second (“Gbps”), with one gigabit equal to one thousand megabits. Id. ¶ 27. These
11 figures reflect the maximum downstream or upstream “throughput,” or rate of data transmission,
12 that the cable modem supports. Id. In 1997, throughput maxed out at 10 Mbps for upstream
13 traffic and 40 Mbps for downstream traffic. Id. ¶ 28. Now, cable modems can support upstream
14 and downstream speeds of up to 10 Gbps. Id. ¶ 30. Because the number of channels a cable
15 modem supports is directly correlated to the data throughput that the cable modem supports, the
16 process of “channel bonding” aggregates multiple channels to increase data rates. Id. ¶ 34.

17 In late 2015, Arris publicly launched the SURFboard SB6190 cable modem (“SB6190
18 Modem”). ECF No. 173-21. Unlike previous models of Arris’s cable modem, the SB6183 and
19 SB6141, the SB6190 Modem includes a chip from Intel, the Puma 6. ECF No. 172-26. Plaintiffs
20 are a class of California consumers who purchased the SB6190 Modem. Named California
21 Plaintiffs Greg Knowles and Brian Alexander bought their SB6190 Modems on August 15, 2016
22 and December 14, 2016, respectively. ECF No. 181-43, ¶ 3; ECF No. 181-44 ¶ 3.

23 **B. Procedural History**

24 On March 31, 2017, Plaintiff Carlos Reyna filed a putative class action complaint against
25 Arris. ECF No. 1.¹ On May 11, 2017, Knowles and 16 other plaintiffs brought a separate putative
26

27 _____
28 ¹ All references to the docket refer to Case No. 5:17-CV-1834 unless otherwise specified.

1 class action against Arris. Case No. 5:17-CV-2740, ECF No. 1. On May 25, 2017, Reyna filed an
2 administrative motion to consider whether his case and the Knowles case should be related. ECF
3 No. 14. On June 5, 2017, the Court granted Reyna’s motion to relate the Knowles case. ECF No.
4 15. On June 30, 2017, the Court granted the parties’ stipulation to consolidate the cases. ECF No.
5 24. On July 5, 2017, the Court approved the parties’ stipulation to streamline the cases by
6 adjudicating the California law claims before the claims from other states. ECF No. 26; see ECF
7 No. 40 at 5:5-5:17.

8 On July 21, 2017, Plaintiffs filed the consolidated amended complaint. ECF No. 30.
9 Plaintiffs alleged four causes of action under California law on behalf of the named California
10 Plaintiffs and the California Subclass, including (1) the Song-Beverly Consumer Warranty Act
11 (“Song-Beverly Act”), Cal Civ. Code §§ 1790 et seq.; (2) the Consumer Legal Remedies Act
12 (“CLRA”), Cal. Civ. Code §§ 1750 et seq.; (3) the False Advertising Law (“FAL”), Cal Bus. &
13 Prof. Code §§ 17500 et seq.; and (4) the Unfair Competition Law (“UCL”), Cal. Bus. & Prof.
14 Code §§ 17200 et seq. Plaintiffs individually and on behalf of the Nationwide Class also asserted
15 a claim for unjust enrichment/quasi-contract. Id.

16 On August 21, 2017, Arris filed a motion to dismiss and to strike parts of the consolidated
17 amended complaint. ECF No. 33. On September 18, 2017, Plaintiffs filed an opposition, ECF
18 No. 41, and on October 5, 2017, Arris filed a reply. ECF No. 42. On January 4, 2018, the Court
19 granted Arris’s motion to dismiss with leave to amend and denied Arris’s motion to strike. ECF
20 No. 54.

21 On February 5, 2018, Plaintiffs filed a second consolidated amended complaint (“SACC”).
22 ECF No. 59-4. Arris filed an answer and affirmative defenses on February 20, 2018. ECF No. 68.

23 On May 3, 2018, Plaintiffs filed a motion for class certification. ECF No. 75. Plaintiffs
24 sought certification for their UCL and FAL claims on behalf of the following proposed class: “All
25 persons who purchased an Arris SURFboard SB6190 cable modem in California on or after
26 October 1, 2015.” Id. at 12. Plaintiffs sought certification of their claims under the Song-Beverly
27 Act and the CLRA on behalf of the following proposed subclass: “All persons who purchased an

1 Arris SURFboard SB6190 cable modem in California for personal, family, or household purposes
2 on or after October 1, 2015.”² Id.

3 On May 31, 2018, Arris filed an opposition to the motion for class certification. ECF No.
4 92. Arris also filed Daubert challenges to all three of Plaintiffs’ experts, ECF Nos. 94, 96, 98, and
5 motions to strike those experts’ declarations, ECF Nos. 95, 97, 99. Plaintiffs filed oppositions to
6 the Daubert motions on June 14, 2018. ECF Nos. 112, 113, 114. Arris filed replies in support of
7 its Daubert motions on June 21, 2018. ECF Nos. 118, 119, 120, 121.

8 On June 22, 2018, Plaintiffs filed a reply in support of their motion for class certification.
9 ECF No. 122. Plaintiffs also filed a Daubert challenge against an Arris expert, ECF No. 124,
10 Arris filed an opposition, ECF No. 130, and Plaintiffs filed a reply, ECF No. 135.

11 On August 10, 2018, the Court granted in part and denied in part Plaintiffs’ motion for
12 class certification. ECF No. 136. The Court also denied both parties’ Daubert challenges. Id.

13 Although the Court concluded that Plaintiffs Knowles and Alexander satisfied Rule 23(a)’s
14 typicality and adequacy requirements, the Court concluded that two other California Plaintiffs,
15 Walton and Reyna, did not satisfy the typicality and adequacy requirements because Walton sold
16 his modem despite a duty to preserve evidence and because Plaintiffs conceded that Reyna’s
17 testimony conflicted with one of Plaintiffs’ theories of liability. Id. at 28, 30.

18 Accordingly, the Court certified the following class (which seeks relief under the UCL and
19 FAL) and subclass (which seeks relief under the Song-Beverly Act and CLRA) under Rule
20 23(b)(3):

21 **Class:** All persons who purchased an ARRIS SURFboard SB6190 cable modem in
22 California on or after October 1, 2015.

23 **Subclass:** All persons who purchased an ARRIS SURFboard SB6190 cable modem
24 in California for personal, family, or household purposes on or after October 1,
25 2015.

26 ² Excluded from the class and subclass are “governmental entities, Defendant, any entity in which
27 Defendant has a controlling interest, and Defendant’s officers, directors, affiliates, legal
28 representatives, employees, coconspirators, successors, subsidiaries, and assigns. Also excluded
from the Class are any judges, justices, or judicial officers presiding over this matter and the
members of their immediate families and judicial staff.” Mot. at 12 n.13.

1 Id. at 59. The Court appointed Knowles and Alexander as class representatives. Id. at 60.

2 On August 24, 2018, Arris petitioned the Ninth Circuit for permission to appeal the
3 Court’s class certification order under Federal Rule of Civil Procedure 23(f). ECF No. 141. On
4 September 7, 2018, the Court stayed the case pending the Ninth Circuit’s ruling on Arris’s Rule
5 23(f) petition. ECF No. 150. On November 8, 2018, the Ninth Circuit denied Arris’s Rule 23(f)
6 petition. ECF No. 153.

7 On December 12, 2018, the Court held a case management conference and lifted the stay
8 in this case. ECF No. 155.

9 On April 25, 2019, the parties filed a stipulation to voluntarily dismiss Plaintiffs Carlos
10 Reyna and Jon Walton, the two Plaintiffs that the Court concluded were not typical or adequate.
11 ECF No. 171. On April 26, 2019, the Court granted the stipulation to voluntarily dismiss Reyna
12 and Walton as named Plaintiffs. ECF No. 176.

13 On April 25, 2019, Arris filed the instant motion for summary judgment. ECF No. 173
14 (“Mot.”). On May 10, 2019, Plaintiffs filed their opposition. ECF No. 181 (“Opp.”). On May 16,
15 2019, Arris filed its reply. ECF No. 185 (“Reply”).

16 **II. LEGAL STANDARD**

17 Summary judgment is proper where the pleadings, discovery, and affidavits show that
18 there is “no genuine dispute as to any material fact and [that] the movant is entitled to judgment as
19 a matter of law.” Fed. R. Civ. P. 56(a). Material facts are those which may affect the outcome of
20 the case. See *Anderson v. Liberty Lobby, Inc.*, 477 U.S. 242, 248 (1986). A dispute as to a
21 material fact is genuine if there is sufficient evidence for a reasonable jury to return a verdict for
22 the nonmoving party. See *id.*

23 The party moving for summary judgment bears the initial burden of identifying those
24 portions of the pleadings, discovery and affidavits that demonstrate the absence of a genuine issue
25 of material fact. *Celotex Corp. v. Catrett*, 477 U.S. 317, 323 (1986). Once the moving party
26 meets its initial burden, the nonmoving party must go beyond the pleadings and, by its own
27 affidavits or discovery, “set forth specific facts showing that there is a genuine issue for trial.”

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1 Fed. R. Civ. P. 56(e). If the nonmoving party fails to make this showing, “the moving party is
2 entitled to judgment as a matter of law.” *Celotex Corp.*, 477 U.S. at 323.

3 At the summary judgment stage, the Court must view the evidence in the light most
4 favorable to the nonmoving party: if evidence produced by the moving party conflicts with
5 evidence produced by the nonmoving party, the judge must assume the truth of the evidence set
6 forth by the nonmoving party with respect to that fact. See *Leslie v. Grupo ICA*, 198 F.3d 1152,
7 1158 (9th Cir. 1999).

8 **III. DISCUSSION**

9 Arris moves for summary judgment on all four of Plaintiffs’ California class claims: the
10 Song-Beverly Act, UCL, FAL, and CLRA. Arris also moves to dismiss Plaintiffs’ individual
11 unjust enrichment claims. The Court first addresses Plaintiffs’ Song-Beverly Act claim. Then, the
12 Court addresses Plaintiffs’ UCL, FAL, and CLRA claims, which both parties agree are all subject
13 to the same legal standard. Mot. at 17; Opp. at 17. Then, the Court addresses Plaintiffs’ unjust
14 enrichment claims.

15 **A. Plaintiffs Allege that Latency Defects Rendered the SB6190 Modem Unmerchantable
16 in Violation of the Song-Beverly Act**

17 Plaintiffs allege that Arris violated the Song-Beverly Act’s implied warranty of
18 merchantability because the SB6190 Modem “contained a defect that causes severe network
19 latency.” SACC ¶¶ 221–232. Specifically, Plaintiffs contend that latency test results on the
20 SB6190 Modem’s performance in four protocols, HTTP, TCP, UDP, and DNS show that the
21 SB6190 Modem was unmerchantable under the Song-Beverly Act. To be unmerchantable, a
22 consumer good must fail to possess even the most basic degree of fitness for ordinary use. Arris
23 argues that although the latency test results show that the SB6190 Modem was milliseconds
24 slower in laboratory test conditions, that evidence does not show that the SB6190 Modem failed to
25 possess a basic degree of fitness for ordinary use. Thus, Arris contends that as a matter of law, the
26 SB6190 Modem was not unmerchantable under the Song-Beverly Act. For the reasons explained
27 below, the Court agrees with Arris.

1 **1. To Be Unmerchantable, A Product Must Fail to Possess Even the Most Basic**
2 **Degree of Fitness for Ordinary Use**

3 The Song-Beverly Act provides that “every sale of consumer goods that are sold in retail in
4 [California] shall be accompanied by the manufacturer’s and the retail seller’s implied warranty
5 that the goods are merchantable.” Cal. Civ. Code § 1792. To be merchantable, consumer goods
6 must “(1) [p]ass without objection in the trade under the contract description[;] (2) [be] fit for the
7 ordinary purposes for which such goods are used; (3) [be] adequately contained, packaged, and
8 labeled[; and] (4) [c]onform to the promises or affirmations of fact made on the container or
9 label.” Cal. Civ. Code § 1791.1(a). The Song-Beverly Act provides the same substantive
10 protections as the California Commercial Code’s implied warranty of merchantability, although
11 the Song-Beverly Act permits additional remedies such as civil penalties and attorney’s fees. See
12 *Birdsong v. Apple, Inc.*, 590 F.3d 955, 958 n.2 (9th Cir. 2009) (setting forth the standard under the
13 Commercial Code and holding that “[t]he substantive elements are the same under the Song-
14 Beverly Act”); see *Dominguez v. Am. Suzuki Motor Corp.*, 160 Cal. App. 4th 53, 58 (2008)
15 (explaining that the Song-Beverly Act provides remedies additional to those available under the
16 Commercial Code).

17 Under either implied warranty statute, “[t]he core test of merchantability is fitness for the
18 ordinary purpose for which such goods are used.” *Mexia v. Rinker Boat Co., Inc.*, 174 Cal. App.
19 4th 1297, 1303 (2009) (internal quotation marks and citation omitted). Thus, the implied warranty
20 of merchantability does not “impose a general requirement that goods precisely fulfill the
21 expectation of the buyer. Instead, it provides for a minimum level of quality.” *Am. Suzuki Motor*
22 *Corp. v. Superior Court*, 37 Cal. App. 4th 1291, 1296 (1995) (internal quotation marks and
23 citation omitted); accord *Birdsong*, 590 F.3d at 958. In sum, “a breach of the implied warranty
24 means the product did not possess even the most basic degree of fitness for ordinary use.” *Mocek*
25 *v. Alta Leisure, Inc.*, 114 Cal. App. 4th 402, 406 (2003).

26 For example, the California Court of Appeal held in *Isip* that “[a] vehicle that smells,
27 lurches, clanks, and emits smoke over an extended period of time is not fit for its intended
28 purpose.” *Isip v. Mercedes-Benz USA, LLC*, 155 Cal. App. 4th 19, 27 (2007). The Ninth Circuit

1 has held that although a defect need not render a vehicle completely inoperable to violate the
2 Song-Beverly Act, Isip hinged on the fact that the defect “drastically undermined the ordinary
3 operation of the vehicle.” *Troup v. Toyota Motor Corp.*, 545 F. App’x 668, 669 (9th Cir. 2013).
4 In contrast to Isip, Troup involved a defect in the vehicle’s fuel system that “merely required the
5 Troups to refuel more often.” *Id.* Because that defect “did not compromise the vehicle’s safety,
6 render it inoperable, or drastically reduce its mileage range,” the plaintiffs had no claim for breach
7 of the implied warranty. *Id.*; see also *In re MyFord Touch Consumer Litig.*, 291 F. Supp. 3d 936,
8 947 (N.D. Cal. 2018) (explaining that to support an implied warranty claim, a defect must have
9 “so affected [the products’] safety, reliability, or operability as to render them unfit”).

10 Courts have repeatedly emphasized that a defect must drastically undermine a device’s
11 operation to render the device unmerchantable. For example, in *Kent*, the plaintiffs alleged that
12 their computers were “prone to frequent failures, the symptoms of which include the system
13 becoming unresponsive or locking-up within thirty minutes” of startup. *Kent v. Hewlett-Packard*
14 *Co.*, 2010 WL 2681767, at *1 (N.D. Cal. July 6, 2010). Although the plaintiffs’ computers failed
15 to work perfectly, the plaintiffs did “not allege that they have been forced to abandon the use of
16 their computers completely, that the computers freeze multiple times per day, or that they in fact
17 have lost data as a result of the malfunctions.” *Id.* at *4. Thus, the plaintiffs failed to allege that
18 the computers lacked even the most basic degree of fitness for ordinary use. *Id.* Similarly, in
19 *Minkler v. Apple, Inc.*, 65 F. Supp. 3d 810 (N.D. Cal. 2014), the district court rejected a plaintiff’s
20 implied warranty claim because the plaintiff had not alleged “that Apple Maps failed to work at all
21 or even that it failed to work a majority of the time,” such that there was no “fundamental defect”
22 with her smartphone. *Id.* at 819.

23 This Court has also rejected the contention that a merely slower device is unmerchantable.
24 In *Hauck*, the plaintiffs alleged that their microprocessors worked more slowly due to a defect,
25 with a “ballpark figure of five to 30 percent slow down,” according to the plaintiffs’ complaint.
26 *Hauck v. Advanced Micro Devices, Inc.*, 2018 WL 5729234, at *9 (N.D. Cal. Oct. 29, 2018)
27 (“*Hauck I*”). As this Court explained, because the plaintiffs’ allegations were merely that the

1 processors were “a little less efficient,” like the vehicles in Troup, this Court dismissed the implied
2 warranty claim for failure to allege unmerchantability. *Id.* After the plaintiffs amended their
3 allegations, this Court again dismissed the plaintiffs’ complaint because the plaintiffs alleged only
4 that their computers ran “more slowly” and could not attain “advertised specifications.” *Hauck v.*
5 *Advanced Micro Devices, Inc.*, 2019 WL 1493356, at *17 (N.D. Cal. Apr. 4, 2019) (“Hauck II”).
6 Even if the alleged defect caused the processors to run more slowly, such a defect did not
7 “drastically undermine” the processors’ ordinary operation, and thus did not render them
8 unmerchantable. *Id.*

9 Accordingly, to create a genuine dispute of material fact and survive summary judgment,
10 Plaintiffs must offer evidence from which a jury could conclude that the SB6190 Modem lacks
11 even the most basic degree of fitness for ordinary use.

12 **2. Plaintiffs Have Not Identified Evidence that the SB6190 Modem Did Not Possess**
13 **Even the Most Basic Degree of Fitness for Ordinary Use**

14 Cable modems “provide standardized, interoperable digital data communications over their
15 cable systems.” Newman Report ¶ 24. To attempt to show that the SB6190 Modem lacked even a
16 basic degree of fitness for ordinary use, Plaintiffs rely on Arris’s and Intel’s laboratory tests of
17 latency in the HTTP, TCP, UDP, and DNS protocols, and Plaintiffs’ expert Richard Newman’s
18 opinions. None of that evidence shows that the SB6190 Modem lacked even a “basic degree of
19 fitness for ordinary use.” *Mocek*, 114 Cal. App. 4th at 406. Instead, Plaintiffs’ evidence shows
20 only that the SB6190 Modem had a latency defect that would be at most “noticeable” to the end
21 user.

22 Latency refers to delays in data communications. Newman Report ¶ 64. A latency value
23 measures the time required for data to travel between the cable modem termination system
24 (“CMTS”) and the cable modem, and back again. *Id.* The higher the latency value, the slower
25 data travels. Fluctuations between high and low latency values are referred to as “jitter,” and high
26 jitter can also decrease data throughput. *Id.* ¶ 67.

27 The Intel laboratory latency tests, upon which Plaintiffs rely, were conducted by Intel to

1 test software and firmware changes Intel made to the Puma 6 chip. The test results show that the
2 software and firmware changes improved the Puma 6’s latency values. Plaintiffs infer from this
3 improvement that prior to these changes, the SB6190 Modem was unmerchantable.

4 The Arris laboratory latency tests, upon which Plaintiffs rely, were conducted by Arris to
5 compare the performance of the SB6190 Modem, which incorporated Intel’s Puma 6 chip, to its
6 predecessor, the SB6183, which incorporated Broadcom’s chip. In some protocols, the SB6190
7 Modem had superior latency values than the SB6183. In other protocols, the reverse was true.
8 Plaintiffs ignore the superior latency values of the SB6190 Modem, but point to the inferior
9 latency values as evidence that the SB6190 Modem was unmerchantable.

10 The Court analyzes the SB6190 Modem’s latency performance in each of the four
11 protocols in turn.

12 **a. HTTP Latency Tests**

13 HTTP, “the primary protocol used by the worldwide web,” allows a user to navigate to a
14 webpage. Newman Report ¶ 42. Intel compared HTTP latency before and after Intel
15 implemented a change to the Puma 6’s firmware. ECF No. 172-16 at 7. HTTP session
16 initialization time or HTTP latency value—or the time required to connect to HTTP—improved
17 from ■ milliseconds before the change to ■ milliseconds after the change. *Id.*

18 In his deposition, Plaintiffs’ expert Richard Newman testified that the 10 millisecond
19 improvement indicated by the Intel test could manifest as a one-second difference in the time
20 required to load a website with 100 linked components, each of which requires initialization of a
21 new HTTP session: “So the difference of 10 milliseconds by itself wouldn’t be noticeable, but if
22 you pile 10 milliseconds on 10 milliseconds on 10 milliseconds, after a while you get enough to
23 where it would be – it would be noticeable.” Newman Depo. II 101:18-24.

24 Noticeable to a consumer after compounding by 100 linked components is a far cry from
25 lacking even the most basic degree of fitness for ordinary use. *Mocek*, 114 Cal. App. 4th at 406
26 (“a breach of the implied warranty means the product did not possess even the most basic degree
27 of fitness for ordinary use”); see also *Troup*, 545 F. App’x at 669 (holding that a breach of the

1 implied warranty occurs where a defect “drastically undermine[s] the ordinary operation” of the
2 consumer good).

3 According to Newman, an HTTP latency value of 10 milliseconds in a laboratory test
4 “would be at the edge of acceptability.” Id. at 97:12-13. Thus, one can infer that the SB6190
5 Modem’s ■ millisecond latency value in a laboratory test is unacceptable to Newman. However,
6 Newman could not identify a standard against which to judge any of the latency test results, which
7 all measured in the milliseconds: “So, to my knowledge, there’s no specification that says certain
8 latency is expected from cable modems or other devices of that nature.” Id. at 71:22-25. Newman
9 also does not opine that the latency value in a laboratory test renders the SB6190 Modem lacking
10 even a most degree of fitness for ordinary use.

11 Furthermore, Newman himself acknowledged that some latency is inevitable in a data
12 communication system: “So there will always be these delays within the system and – and we
13 expect that to happen. That’s part and parcel of – of our experience.” Newman Depo. II at
14 256:14-17.

15 Moreover, the mere fact that Intel’s tests show improvements in HTTP latency values as
16 Intel implemented software and firmware changes to the Puma 6 does not raise an inference that
17 prior to the change, the SB6190 Modem was unmerchantable. Newman explains in his expert
18 report that cable modem throughput has increased over time and that “[t]he firmware loaded on
19 the modem has a major effect on the performance of the modem.” Newman Report ¶¶ 28–30, 36.
20 Thus, it is ordinary and expected that a cable modem’s latency should decrease over time and with
21 subsequent technical improvements.

22 In fact, one of Arris’s HTTP latency tests, which compared the SB6190 Modem to its
23 predecessor, the SB6183, indicated that the SB6190 Modem was approximately 25% faster than
24 the SB6183. Walston Report ¶¶ 39–40.

25 **b. TCP Latency Tests**

26 TCP is a protocol used by “numerous Internet-based applications and services,” including
27 email. Newman Report ¶ 45. Plaintiffs rely on TCP latency tests that Arris and Intel conducted

1 after several bloggers posted the results of TCP latency tests on the forum DSLreports.com. ECF
2 No. 172-26 at 364. In the TCP protocol, Arris’s tests indicated that the SB6190 Modem
3 experienced higher jitter—or frequent spikes between high and low latency values—than its
4 predecessor, the SB6183. ECF No. 178-14 at 48.

5 In a supplemental declaration, Newman opines only that “extreme jitter can cause
6 throughput to decrease by 25% or more, depending on how bad it is and how often large delays
7 are experienced.” Newman Supp. ¶ 35. Newman never opines that a 25% decrease in throughput
8 would render a cable modem lacking even a basic degree of fitness for ordinary use. In fact,
9 Newman does not identify what amount of decrease in throughput renders a cable modem lacking
10 even a basic degree of fitness ordinary use.

11 Moreover, Newman does not categorize the SB6190 Modem’s jitter as “extreme.” Instead,
12 Newman opines that the jitter in the SB6190 Modem was “very bad.” Newman never opines on
13 how “very bad” jitter would decrease throughput and never opines that the SB6190 Modem’s
14 “very bad” jitter means that the SB6190 Modem lacks even a basic degree of fitness for ordinary
15 use.

16 Furthermore, Intel’s General Manager of Cable Business, Keith Wehmeyer, conducted his
17 own test of the SB6190 Modem’s TCP latency before and after Intel’s changes to the Puma 6 chip.
18 Wehmeyer found that any difference in TCP latency at most might be perceptible to a user:
19 “Under the right circumstances, that might be getting to the point where a consumer could notice.”
20 Wehmeyer Depo. 178:4-11. As discussed above, noticeable is a far cry from lacking even a basic
21 degree of fitness for ordinary use. Mocek, 114 Cal. App. 4th at 406 (“a breach of the implied
22 warranty means the product did not possess even the most basic degree of fitness for ordinary
23 use”); see also Minkler, 65 F. Supp. 3d at 819 (holding that where an application did not fail to
24 work even “a majority of the time,” the plaintiffs could not maintain an implied warranty of
25 merchantability claim); Hauck I, 2018 WL 5729234, at *9 (rejecting claim that a “30 per cent slow
26 down” was a serious enough defect to render a computer processor unmerchantable).

27 Intel also repeated bloggers’ TCP latency tests and demonstrated that any high TCP

1 latency values would not be observable by end users. Intel’s Eddy Kvetny reported that although
2 the TCP latency values were high, he experienced no problems with modem performance: “I don’t
3 feel any problem with browsing, video streaming and my son with gaming.” ECF No. 172-26 at
4 363. Similarly, Intel’s Keith Wehmeyer testified that Intel’s test environment was more extreme
5 than ordinary use: “I would consider it to be very robust, far higher bandwidth than what the
6 typical consumer uses.” Id. at 175:14-18. Plaintiffs’ expert Richard Newman also testified that
7 the bloggers’ TCP latency tests and Intel’s tests, which produced high TCP latency values, did not
8 approximate ordinary use. Newman conceded that “this is an extreme real-life use case.”
9 Newman Depo. II at 229:15-16.

10 **c. UDP Latency Tests**

11 UDP is a protocol often used for gaming applications. Newman Report ¶ 59. Intel and
12 Arris tests indicated that the SB6190 Modem experienced occasional UDP latency spikes over ■■■
13 milliseconds, from a baseline average of ■■■ milliseconds. ECF No. 180-2 at 139 (Arris tests);
14 ECF No. 172-18 at 7 (Intel tests). In Intel’s presentation reporting its UDP test results, Intel stated
15 that gaming users did not experience adverse effects: “Intensive tests performed by Intel show no
16 impact of reported issues on user gaming experience, as most gaming traffic is accelerated.” ECF
17 No. 172-18 at 10.

18 Nonetheless, Newman testified that the SB6190 Modem’s over ■■■ millisecond UDP
19 latency spikes during the Intel and Arris tests “can cause significant problems when you’re doing
20 – when you’re using UDP,” such as in certain video games. Newman Depo. II 134:17-135:17;
21 209:5-15. For an even higher and thus worse UDP latency spike, Newman describes the result for
22 end users as annoying and frustrating. Specifically, Newman opines that a latency of “over about
23 200 milliseconds becomes annoying to the point of materially degrading the experience” of video
24 and audio conferencing. Newman Supp. Decl. ¶ 40. Such an experience would be “annoying”
25 and “frustrating.” Id. None of the Intel or Arris tests show that the SB6190 Modem had UDP
26 latency values of more than 200 milliseconds.

27 Even if the SB6190 Modem had UDP latency values of more than 200 milliseconds, an

1 annoyance is not tantamount to a defect that renders a consumer good lacking even the most
2 degree of fitness for ordinary use. Mocek, 114 Cal. App. 4th at 406 (“a breach of the implied
3 warranty means the product did not possess even the most basic degree of fitness for ordinary
4 use”). If more than 200 milliseconds UDP latency values do not render the SB6190 Modem
5 unmerchantable, then the better latency value of over [REDACTED] milliseconds does not as well.

6 **d. DNS Latency Tests**

7 DNS is a protocol that translates human-friendly domain names, such as google.com, to IP
8 addresses. Newman Report ¶ 60. In an internal document, Arris referred to a “DNS Latency
9 Issue” as follows: “[REDACTED]
10 [REDACTED].” ECF No. 181-34 at 7.

11 In the DNS protocol, Arris’s latency tests showed that the SB6190 Modem had an average
12 latency that was, on average, only two milliseconds (or two thousandths of a second) slower than
13 the SB6183. ECF No. 178-14 at 849. Newman testified that even the SB6190 Modem’s worst
14 query time in the DNS protocol would cause a delay that was “noticeable, but not horrible.”
15 Newman Depo. II 213:21-214:4. As discussed above, noticeable is a far cry from lacking even a
16 basic degree of fitness for ordinary use. Mocek, 114 Cal. App. 4th at 406 (“a breach of the implied
17 warranty means the product did not possess even the most basic degree of fitness for ordinary
18 use”); see also Minkler, 65 F. Supp. 3d at 819 (holding that where an application did not fail to
19 work even “a majority of the time,” the plaintiffs could not maintain an implied warranty of
20 merchantability claim); Hauck I, 2018 WL 5729234, at *9 (rejecting claim that a “30 per cent slow
21 down” was a serious enough defect to render a computer processor unmerchantable).

22 Intel’s DNS latency tests demonstrated improvement in the SB6190 Modem’s DNS
23 latency values after Intel changed the Puma 6’s firmware. ECF No. 172-18 at 4. Newman offers
24 no opinions on Intel’s tests. Regardless, the mere fact that Intel’s tests show improvements in
25 DNS latency values as Intel implemented a firmware change to the Puma 6 does not raise an
26 inference that prior to the change, the SB6190 Modem was unmerchantable. Newman explains in
27 his expert report that cable modem throughput has increased over time and that “[t]he firmware

1 loaded on the modem has a major effect on the performance of the modem.” Newman Report ¶¶
2 28–30, 36.

3 **e. Cumulative Effect**

4 Overall, based on the Intel and Arris tests measuring the SB6190 Modem’s latency in the
5 four protocols, Newman opines that the latency defect “would have manifested to end users in the
6 form of slow web browsing and file transfers; less responsive online gaming; glitches in video and
7 audio streaming; and delays in video and audio conferencing.” Newman Report ¶ 157. However,
8 as explained below, the named California Plaintiffs did not experience all of those potential
9 effects. Moreover, Newman does not opine that those potential effects render the SB6190 Modem
10 lacking even a basic degree of fitness for ordinary use.

11 **f. Plaintiffs’ Experiences**

12 The named California Plaintiffs’ experiences bear out that the latency defect caused, at
13 most, intermittent issues in certain applications, and did not dramatically undermine the SB6190
14 Modem’s operability. For example, Plaintiff Greg Knowles testified about connectivity issues
15 during gaming that “would cause the game to not run smoothly. And occasionally it would get to
16 the point where it completely locked up and then I would have to reboot.” Knowles Depo. 39:25-
17 40:3. Plaintiff Brian Alexander testified that when gaming, his Internet “would perform well for a
18 little while, then it would suffer from basically what we call lag, where it would get sometimes
19 packet loss or glitches in the game.” Alexander Depo. 21:6-15. On Skype calls, Knowles also
20 experienced intermittent connectivity issues: “I will intermittently get, for what appears to be no
21 causal effect that I can determine where the connection degrades, and will degrade for perhaps a
22 short period of time; occasionally it degrades to the point where the call is disconnected because it
23 gets so poor.” Knowles Depo. at 48:20-59.

24 Those slowdowns with “occasional” disconnections are insufficient to show that the
25 SB6190 Modem lacked even a basic degree of fitness for ordinary use. Kent featured much more
26 extreme facts, in which the plaintiffs’ computers were “prone to frequent failures, the symptoms of
27 which include the system becoming unresponsive or locking-up within thirty minutes” of

1 startup—yet even those facts were insufficient to violate the implied warranty of merchantability.
2 2010 WL 2681767, at *1, 4. By contrast, Alexander testified that he did not notice any issues
3 when browsing the web or using email using his SB6190 Modem, let alone experience
4 inoperability: “It’s – it wasn’t really as noticeable. It may be, but because it’s not so intense in
5 traffic, it really didn’t appear to be noticeable. . . . Just basic Web browsing, looking at e-mails,
6 no.” *Id.* at 21:24-22:5. As in *Minkler*, Plaintiffs have failed to adduce evidence that the SB6190
7 Modem “failed to work at all or even that it failed to work a majority of the time.” *Minkler*, 65 F.
8 Supp. 3d at 819.

9 **g. Conclusion**

10 Plaintiff Alexander’s experiences browsing the web and using email diverge from
11 Plaintiff’s expert Newman’s opinions about the potential effects of the SB6190 Modem’s latency
12 defect. Moreover, the latency test results and Newman’s opinions do not show that the SB6190
13 Modem lacked even a basic degree of fitness for ordinary use.

14 In fact, Arris engineer and expert Allen Walston explains that Intel and Arris had to use
15 special tools to test latency in the four protocols because the latency values measure in the
16 milliseconds and are at most perceptible: “Since these range from marginally perceptible to
17 imperceptible to human beings, special tools were required to measure the differences before and
18 after the software changes; no human could accurately report on whether the changes made a
19 difference.” Walston Rebuttal Report ¶18c-d.

20 Finally, Plaintiffs’ reliance on *MyFord Touch* is inapposite, irrespective of the fact that
21 *MyFord Touch* involved a vehicle and safety concerns, unlike the instant case. See 291 F. Supp.
22 3d at 948. In *MyFord Touch*, the district court denied a motion for summary judgment because
23 the plaintiffs introduced evidence of defects with symptoms that “were so persistent and prevalent
24 that they impaired the reliability or operability of the vehicles class-wide.” *Id.* at 947–48. The
25 district court observed that even though the defects did not “impair the mechanical functionality of
26 the vehicle,” a reasonable juror “could conclude, for instance, that a rear-view camera whose
27 image spontaneously freezes without warning while a car is moving in reverse . . . may present a

1 hazardous or dangerous condition.” *Id.* at 948.

2 By contrast, Plaintiffs have offered the testimony of two consumers who experienced
3 “occasional” shutdowns while using certain applications, but who experienced no issues with
4 “basic” functions like web browsing—as well as Newman’s opinion that the latency defect may
5 lead to “noticeable” slowdowns. At most, Plaintiffs have shown that the SB6190 Modem was less
6 efficient, in some tests, than the SB6183. That evidence is insufficient to raise a genuine dispute
7 of fact as to whether the SB6190 Modem’s latency defect drastically undermined the modem’s
8 operability or left the modem lacking “even the most basic degree of fitness for ordinary use.”
9 *Mocek*, 114 Cal. App. 4th at 406. Accordingly, the Court GRANTS Arris’s motion for summary
10 judgment on Plaintiffs’ claim for violation of the Song-Beverly Act’s implied warranty of
11 merchantability to the extent that Plaintiffs contend the SB6190 Modem lacked even a basic
12 degree of fitness for ordinary use.³

13 **B. Plaintiffs Allege that Arris is Liable for False Advertising Under the FAL, CLRA,
14 and UCL**

15 Next, the Court discusses Plaintiffs’ false advertising claims. Plaintiffs allege that Arris’s
16 product box and online statements fraudulently misrepresented and falsely omitted information
17 related to the SB6190 Modem’s performance in violation of California’s FAL, CLRA, and UCL.
18 SACC ¶¶ 233–269. Plaintiffs’ claims under all three statutes are evaluated under the same
19 “reasonable consumer” standard. See *Ebner v. Fresh, Inc.*, 838 F.3d 958, 963, 954 (9th Cir. 2016)
20 (applying the reasonable consumer standard to the plaintiff’s claims under the FAL, CLRA, and
21 UCL); see also *Punian v. Gillette Co.*, 2016 WL 1029607, at *5 (N.D. Cal. Mar. 15, 2016)
22 (“Because the same standard governs all three statutes [the FAL, CLRA, and UCL], courts often
23 analyze the three statutes together.”). Neither party disputes that Plaintiffs’ claims under the FAL,

24 _____
25 ³ Plaintiffs also briefly contend in a footnote that Arris violated the Song-Beverly Act’s implied
26 warranty of merchantability because the SB6190 Modem does not conform to the promises on the
27 label that it performs better than the SB6183. *Opp.* at 15 n.9. This contention overlaps with
28 Plaintiffs’ false advertising claims, which fail for the reasons explained in the following section.
Although the Court addresses Plaintiffs’ argument, the Court also observes that the Ninth Circuit
has held that “[a]rguments raised only in footnotes, or only on reply, are generally deemed
waived.” *Estate of Saunders v. C.I.R.*, 745 F.3d 953, 962 n.8 (9th Cir. 2014).

1 CLRA, and UCL rise or fall together. Mot. at 17; Opp. at 17. Accordingly, the Court applies the
2 reasonable consumer test to all of Plaintiffs’ false advertising claims.

3 Under the reasonable consumer test, Plaintiffs must show that there is a “probability ‘that a
4 significant portion of the general consuming public or of targeted consumers, acting reasonably in
5 the circumstances, could be misled.’” Ebner, 838 F.3d at 965 (quoting Lavie v. Procter & Gamble
6 Co., 105 Cal. App. 4th 496, 508 (2003)); see also Williams v. Gerber Prods. Co., 552 F.3d 934,
7 938 (9th Cir. 2008) (holding that to prevail on false advertising claims, a plaintiff must “show that
8 members of the public are likely to be deceived”) (internal quotation marks and citation omitted).
9 To survive a motion for summary judgment on false advertising claims, a plaintiff “must produce
10 evidence showing a likelihood of confounding an appreciable number of reasonably prudent
11 purchasers exercising ordinary care.” Clemens v. DaimlerChrysler Corp., 534 F.3d 1017, 1026
12 (9th Cir. 2008) (internal quotation marks and citation omitted). “Surveys and expert testimony
13 regarding consumer assumptions and expectations may be offered but are not required; anecdotal
14 evidence may suffice.” Id.

15 Plaintiffs contend that Arris violated the FAL, CLRA, and UCL through two sets of
16 affirmative misrepresentations and one omission. The Court discusses these alleged
17 misrepresentations in turn.

18 **1. Arris’s Representations About the Modem’s Speed are All Either Nonactionable**
19 **Puffery or Not False**

20 Plaintiffs first allege that Arris’s representations about the SB6190 Modem’s speed are
21 false in light of the latency test results in the HTTP, TCP, UDP, and DNS protocols. SACC ¶¶
22 10–11, 179. Plaintiffs contend that Arris’s representations violate the FAL, CLRA, UCL, and the
23 prong of the Song-Beverly Act that requires a product to “conform to the affirmations of fact” on
24 the label. See Cal. Civ. Code § 1791.1(a).

25 In the instant case, the SB6190 Modem product box includes the following representations
26 about the SB6190 Modem’s speed: “First Gigabit+ Cable Modem,” “Speeds Up to 1.4 GBPS,”
27 and “Get what you pay for – supports Gigabit service tiers.” ECF No. 173-21 at 1. Arris’s

1 website has featured similar statements: “Introducing the first Gigabit+ Cable Modem on the
2 market. The SURFboard SB6190 is a DOCSIS 3.0 modem is [sic] capable of download speeds up
3 to 1.4 Gbps!” ECF No. 181-35. Although the Amazon product page for the SB6190 Modem is
4 not in the record, Plaintiff Knowles testified that the Amazon product page advertised the SB6190
5 Modem’s “Lightning fast broadband speed” and alleges that the product page advertised the
6 SB6190 Modem’s “most reliable connection to the Internet.” SACC ¶ 11; Knowles Depo. 101:25-
7 102:1.

8 The back of the SB6190 Modem box states that the SB6190 Modem delivers “Blazing-Fast
9 Internet,” and includes a chart that compares the SB6190 Modem to Arris’s other cable modem
10 models, the SB6141 and SB6183. ECF No. 173-21 at 2. The chart indicates that the SB6190
11 Modem rates “*****” (or what both parties call “five stars”) for features including “HD
12 Multimedia Streaming,” “Internet Browsing,” “Large file downloads – music/videos,” and “High-
13 Performance Online Gaming.” Id. According to the chart, the SB6183 rates four stars in the
14 above features, and the SB6141 three stars. Id.

15 In their opposition to the instant motion for summary judgment, Plaintiffs cabin their claim
16 to the following sets of statements: (1) Arris’s comparison chart, which states that the SB6190
17 Modem rates “five stars”; and (2) Arris’s statements that the SB6190 Modem is the First Gigabit+
18 Cable Modem” and that the modem supports “speeds of up to 1.4 Gbps.” Opp. at 19. Arris argues
19 that Plaintiffs’ claims predicated on the comparison chart are nonactionable puffery and that
20 Plaintiffs have failed to raise a genuine dispute of material fact as to whether the SB6190 Modem
21 could never attain throughput speeds of 1.4 Gbps. The Court agrees with Arris.

22 Puffery is “exaggerated advertising, blustering, and boasting upon which no reasonable
23 buyer would rely.” *Southland Sod Farms v. Stover Seed Co.*, 108 F.3d 1134, 1145 (9th Cir. 1997).
24 “The common theme that seems to run through cases considering puffery in a variety of contexts
25 is that consumer reliance will be induced by specific rather than general assertions.” *Cook,*
26 *Perkiss & Liehe, Inc. v. N. Cal. Collection Serv. Inc.*, 911 F.2d 242, 246 (9th Cir. 1990).
27 Consequently, “[a]dvertising which merely states in general terms that one product is superior is

1 not actionable. However, misdescriptions of specific or absolute characteristics of a product are
2 actionable.” *Id.* (internal quotation marks and citations omitted).

3 “Likewise, courts in this circuit have concluded that statements that a product is best in
4 class, ‘unsurpassed,’ or ‘state of the art,’ are puffery.” *Finney v. Ford Motor Co.*, 2018 WL
5 2552266, at *8 (N.D. Cal. June 4, 2018) (citing cases). Rather, to be actionable, a representation
6 must be “a specific and measurable claim, capable of being proved false or of being reasonably
7 interpreted as a statement of objective fact.” *Rasmussen v. Apple Inc.*, 27 F. Supp. 3d 1027, 1039–
8 40 (N.D. Cal. 2014); see *Newcal Indus., Inc. v. Ikon Office Sol.*, 513 F.3d 1038, 1053 (9th Cir.
9 2008) (“Ultimately, the difference between a statement of fact and mere puffery rests in the
10 specificity or generality of the claim.”); see, e.g., *Johnson v. Mitsubishi Digital Elecs. Am. Inc.*,
11 578 F. Supp. 2d 1229, 1238 (C.D. Cal. 2008) (holding that a statement that a television had
12 “unsurpassed picture quality” was puffery).

13 Here, Arris’s comparison chart is textbook puffery. The comparison chart communicates
14 that the SB6190 Modem is “five stars,” and thus superior to the “four star” SB6183 and “three
15 star” SB6141. See ECF No. 173-21 at 2. Those claims about the SB6190 Modem’s relative
16 superiority are parallel to statements that a product is “best in class” and “state of the art.” *Finney*,
17 2018 WL 2552266, at *8. Although Plaintiffs now disclaim reliance on other statements of
18 superiority, Arris’s other representations, including that the SB6190 Modem offers “Blazing-Fast
19 Internet,” “lightning-fast broadband speed,” and “most reliable connection to the Internet,” are
20 also puffery. These advertisements and the comparison all “state[] in general terms that one
21 product is superior,” and are thus not actionable. *Cook, Perkiss, & Liehe*, 911 F.2d at 246.

22 Courts have found similar statements to be nonactionable puffery. For example, in *Vitt*,
23 the Ninth Circuit affirmed the dismissal of advertising claims predicated on statements that a
24 laptop computer was, among other things, “high performance,” “high value,” an “affordable
25 choice,” and an “ideal student laptop.” *Vitt v. Apple Computer, Inc.*, 469 F. App’x 605, 607 (9th
26 Cir. 2012). The Ninth Circuit held that the statements were “generalized” and that none
27 represented that the laptop would remain defect-free for at least two years. *Id.* at 607. Likewise,

1 in Oestreicher, a district court held that statements that a device was “faster, more powerful, and
2 more innovative than competing machines” were puffery. *Oestreicher v. Alienware Corp.*, 544 F.
3 Supp. 2d 964, 973 (N.D. Cal. 2008); see also *Serrano v. Cablevision Sys. Corp.*, 863 F. Supp. 2d
4 157, 167 (E.D.N.Y. 2012) (in case involving New York false advertising law, holding that
5 statements that a service would provide “High Speed Internet,” “Faster Internet,” and “blazing fast
6 speed” were all nonactionable puffery).

7 Even the primary case that Plaintiffs cite shows how the challenged statements in this case
8 are puffery. In *Autodesk, Inc. v. Dassault Systemes SolidWorks Corp.*, 685 F. Supp. 2d 1001
9 (N.D. Cal. 2009), the defendant stated that its “‘free data translation plug-in for AutoCAD users’
10 can ‘work easily with DWG files created by any version of AutoCAD software.’” *Id.* at 1017.
11 The district court held that although the defendant’s statement that its product would “work
12 easily” was “subjective and not measurable in isolation,” the defendant’s statement as a whole was
13 measurable non-puffery because the claim that a consumer could work with “any version” of
14 AutoCAD was specific and testable. *Id.* at 1018. In fact, the plaintiff identified evidence that the
15 defendant’s product did not work with all versions of AutoCAD. *Id.* By contrast, Plaintiffs are
16 unable to identify any specific, measurable claim in Arris’s statement that the SB6190 Modem
17 provides, for example, “Blazing-Fast Internet.” Plaintiffs also offer no argument about how one
18 would measure whether a given modem is “five stars” as opposed to “four stars.”

19 Next, Plaintiffs allege that the following Arris representation about the SB6190 Modem’s
20 speed is false: “Speeds up to 1.4 Gbps.” ECF No. 173-21. In that statement, Arris does not
21 represent that the SB6190 Modem “always” or “consistently” reaches speeds of 1.4 Gbps. Arris
22 represents only that the SB6190 Modem can reach speeds of 1.4 Gbps. Although Arris’s
23 statement is measurable, Plaintiffs have not identified evidence that Arris’s statement is false.
24 Plaintiffs’ expert, Richard Newman, opines only that the SB6190 Modem cannot consistently
25 reach its maximum throughput (or download speed): “While the ARRIS SB6190 does seem to
26 have offered higher throughput than its predecessor, it did not consistently deliver the throughput
27 of which the increased channel bonding should make it capable.” Newman Supp. ¶ 18 (emphasis

1 added). Thus, Newman concedes that the SB6190 Modem can reach its maximum speed of 1.4
2 Gbps, as Arris represents. Arris never represented that the SB6190 Modem could consistently
3 deliver speeds up to 1.4 Gbps. Therefore, Plaintiffs have not identified a genuine dispute of
4 material fact as to whether Arris’s representation of “Speeds up to 1.4 Gbps” was false.

5 Accordingly, the Court GRANTS Arris’s motion for summary judgment on Plaintiffs’
6 false advertising claims, to the extent that Plaintiffs predicate those claims on Arris’s statements
7 about the SB6190 Modem’s speed.

8 **2. Arris Did Not Falsely Represent the Level of Service a Purchaser of the SB6190**
9 **Modem Would Receive from Comcast**

10 Next, Plaintiffs contend that via several separate statements on the front of the SB6190
11 Modem box, Arris represented that a purchaser of the SB6190 Modem with Internet service
12 through Comcast would receive 32 downstream channels (and resulting increased download
13 speeds). See SACC ¶¶ 141–147. It is undisputed that Comcast only provided 24 downstream
14 channels for consumers with the SB6190 Modem. Hays Depo. 99:20-24. However, no reasonable
15 consumer would understand Arris’s statement on the SB6190 Modem box that the SB6190
16 Modem is “compatible” with Comcast to promise that the consumer will, upon purchase of the
17 SB6190 Modem, receive a certain level of service from Comcast.

18 Plaintiffs rely on the following statements. In large text on the front of the SB6190
19 Modem box, Arris states: “32 Downstream Channels” and “Speeds up to 1.4 GBPS.” ECF No.
20 173-21 at 1. Below that text, Arris states: “Get what you pay for – supports Gigabit service tiers.”
21 Id. At the very bottom of the front of the box, Arris states: “Compatible with Major U.S. Cable
22 Providers, Including: Xfinity from Comcast / Time Warner / Cox.” Id. Several lines of text and
23 three icons separate Arris’s statement about the SB6190 Modem’s 32 downstream channels from
24 its statement that the SB6190 Modem is compatible with Comcast. See id. Yet Plaintiffs contend
25 that a reasonable consumer would understand Arris’s disparate statements to promise that the
26 SB6190 Modem supports 32 channels and resulting gigabit speeds on Comcast, regardless of a
27 purchaser’s Internet service plan with Comcast. See Opp. at 22.

1 However, the SB6190 Modem box makes clear to the reasonable consumer that Arris has
2 no power to guarantee that any given consumer will reach any specific speed. First, the front of
3 the box states that the SB6190 Modem “supports Gigabit service tiers,” not that Arris guarantees
4 gigabit speeds. ECF No. 173-21 at 1. Second, Arris explicitly states on the side of the SB6190
5 Modem box that the specific speeds a consumer can achieve are dependent on the consumer’s
6 Internet service plan:

7 Actual speeds will vary, and are often less than the maximum possible. Upload and
8 download speeds are affected by several factors including, but not limited to: the
9 capacity of, and the services offered by your cable service provider or broadband
10 service provider, network traffic, computer equipment, type of server, number of
11 connections to server, and availability of Internet router(s). DOCSIS 3.0 broadband
12 cable service, if supported by your local cable service provider, is required to achieve
13 speeds up to 32 times faster than DOCSIS 2.0. Internet capable gaming console
14 required for gaming experience.

15 Id. at 2. Furthermore, Arris states on the same panel that “ARRIS cannot guarantee the
16 availability, reliability, or performance of the broadband service used.” Id.

17 In light of those statements, no reasonable consumer who purchased the SB6190 Modem
18 and had a service plan with Comcast could believe that Arris was promising that *Comcast’s*
19 network would provide speeds of 1.4 Gbps simply because the consumer purchased Arris’s
20 modem. Arris’s only statement on the SB6190 Modem box relating to Comcast is that the
21 SB6190 Modem is “compatible” with Comcast, but that statement offers no representation about
22 the SB6190 Modem’s performance on Comcast’s network. ECF No. 173-21 at 1.

23 The district court and Ninth Circuit decisions in *Maloney* are instructive as to how a
24 reasonable consumer would view Arris’s statements. In that case, an Internet service provider
25 advertised download speeds of “up to 3 MBPS.” *Maloney v. Verizon Internet Servs., Inc.*, 2009
26 WL 8129871 (C.D. Cal. Oct. 4, 2009). However, the plaintiff’s telephone line was provisioned to
27 a maximum speed of approximately 1.8 Mbps. Id. at *2. The district court explained that the
28 defendant’s “‘up to’ language should have put any reasonable customer on notice that his or her
own speed may not reach 3 Mbps.” Id. at *5. Moreover, the user’s terms of service with the
defendant clearly indicated that the defendant was not guaranteeing speeds of 3 Mbps, and that the

1 defendant could limit a user’s maximum speed to thresholds below 3 Mbps. *Id.* at *1, 5.

2 On appeal, the Ninth Circuit affirmed the district court’s dismissal because “[a] reasonable
3 consumer would not have been deceived by Defendants’ statements, which included the qualifier
4 ‘up to’ (meaning the same or less than) and an explanation that each consumer’s maximum speed
5 would vary depending on several listed customer-specific factors, including factors that applied to
6 Plaintiff.” *Maloney v. Verizon Internet Servs., Inc.*, 413 F. App’x 997, 999 (9th Cir. 2011); see
7 also *Freeman v. Time Inc.*, 68 F.3d 285, 289 (9th Cir. 1995) (dismissing claim that mailers
8 deceived a consumer into believing that he had won a prize because the mailers “expressly and
9 repeatedly state the conditions which must be met in order to win”).

10 As in *Maloney*, Arris’s statements on the SB6190 Modem box include the qualifier “up
11 to,” such that no reasonable consumer would believe that Arris guarantees gigabit download
12 speeds and 32 download channels. Moreover, Arris explains that “[u]pload and download speeds
13 are affected by several factors including, but not limited to: the capacity of, and the services
14 offered by your cable service provider or broadband service provider.” ECF No. 173-21 at 2.

15 Finally, the named Plaintiffs’ own testimony demonstrates that a reasonable consumer is
16 aware that Arris cannot guarantee the service tiers that an Internet service provider will offer to the
17 consumer. For example, Plaintiff Knowles testified that when he purchased his SB6190 Modem,
18 Knowles was aware that because of the Comcast service plan that Knowles had chosen, Knowles
19 knew that he could not achieve gigabit transmission speeds even with the SB6190 Modem:

20 **Q:** And so at the time you made the purchase, you were not actually subscribing to
21 or able to have gigabit speed at your residence?

22 **A:** That’s true. I actually cannot say whether it was available, but I certainly could
not afford it at that time.

23 Knowles Depo. at 19:2-7. Similarly, Plaintiff Alexander testified that because Alexander had
24 subscribed to Comcast’s 200 Mbps service plan, Alexander knew that he would not receive 1.4
25 Gbps simply because he purchased the SB6190 Modem: “Yes, I understand that it’s not – I wasn’t
26 going to get 1.4 gigabit download speeds.” Alexander Depo. 31:14-18.

27 Further, Knowles testified that in the future, he hoped to be able to achieve gigabit speeds

28

1 on the SB6190 Modem: “[E]ven though I wasn’t – didn’t have gigabit speed at that time, my
2 assumption was that at some point in the future I would get that, and this modem would be capable
3 of doing that.” Knowles Depo. at 17:17:2-10. Knowles’ expectation is entirely consistent with
4 the undisputed facts. If Comcast offers 32 channels, and Knowles purchases that service plan, the
5 SB6190 Modem can support 32 channels on Comcast and generate 1.4 Gbps download speeds:
6 “Comcast could decide tomorrow to offer a 32 downstream channel service and the SB6190
7 would fully support it.” Walston Rebuttal Report ¶ 20.

8 Thus, Plaintiffs’ own testimony demonstrates that a consumer’s access to 32 download
9 channels and ensuing download speed are affected both by two choices: (1) the Internet service
10 provider’s choice about what service plans to offer; and (2) the consumer’s own choice of which
11 service plan to purchase from the Internet service provider. Arris has no hand in either choice. No
12 reasonable consumer could view Arris—a cable modem manufacturer—as guaranteeing a specific
13 speed or specific channel performance on the SB6190 Modem regardless of the Internet service
14 provider’s and consumer’s independent choices about the consumer’s Internet service plan.

15 Therefore, the Court GRANTS Arris’s motion for summary judgment on Plaintiffs’ false
16 advertising claims, to the extent that Plaintiffs predicate those claims on Arris’s statements about
17 the SB6190 Modem’s channels and compatibility with Comcast.

18 **3. Arris is Not Liable for Fraudulent Omissions Because the Latency Defects Did**
19 **Not Impair the SB6190 Modem’s Central Function**

20 Plaintiffs also bring FAL, UCL, and CLRA claims predicated on Arris’s alleged fraudulent
21 omissions. Plaintiffs allege that Arris fraudulently omitted from the SB6190 Modem box and
22 Arris’s website that the SB6190 Modem suffered from latency defects. See SCAC ¶¶ 242, 255
23 (alleging that Arris concealed “that these cable modems contained a defect that causes severe
24 network latency and unreliable Internet connectivity”). Arris argues that Arris had no duty to
25 disclose the latency defects, that the latency defects were not material, and that Arris was unaware
26 of the latency defects at the time of sale. The Court concludes that Arris had no duty to disclose
27 the latency defects, and thus does not reach Arris’s other arguments.

1 Under controlling Ninth Circuit law, an “omission must be contrary to a representation
2 actually made by the defendant, or an omission of a fact the defendant was obliged to disclose.”
3 *Hodsdon v. Mars, Inc.*, 891 F.3d 857, 861 (9th Cir. 2018). In *Hodsdon*, the Ninth Circuit held that
4 a defendant only has a duty to disclose a defect that impairs the product’s central function or that
5 implicates the consumer’s safety. *Id.* at 864. Plaintiffs rely only on the central function prong,
6 and do not contend that Arris’s omissions were either contrary to a representation or implicate
7 consumers’ safety. However, because Plaintiffs have not identified a genuine dispute of material
8 fact as to whether any latency issues impaired the SB6190 Modem’s central function, summary
9 judgment is warranted.

10 In *Hodsdon*, the Ninth Circuit held that “the central functionality of the product is not
11 based on subjective preferences about a product.” *Id.* at 864. Rather, such a defect is one that
12 “renders those products incapable of use by any consumer.” *Id.* As explained at length in the
13 discussion of Plaintiffs’ implied warranty of merchantability claim, Plaintiffs have presented no
14 evidence that the latency results rendered the SB6190 Modem “incapable of use by any
15 consumer.”

16 The California Court of Appeal’s decision in *Collins*, which *Hodsdon* cited at length, is
17 indicative of how a defect renders a product incapable of use, and thus impairs its central function.
18 In *Collins*, a floppy disk defect caused critical data corruption of a computer’s hard drive. *Collins*
19 *v. eMachines, Inc.*, 202 Cal. App. 4th 249, 256 (2011). At the time the computers were sold,
20 “floppy disks provided the primary means of storing and transporting computer data,” and were
21 “integral to the storage, access, and transport of accurate computer data.” *Id.* Accordingly, the
22 California Court of Appeal held that the defective floppy disk “was central to the function of a
23 computer as a computer.” *Id.* at 258. Similarly, *Rutledge* involved a malfunctioning display
24 screen on a laptop, which “would require the connection of an outside monitor” for the consumer
25 to actually use the laptop. *Rutledge v. Hewlett-Packard Co.*, 238 Cal. App. 4th 1164, 1175 (2015).
26 By contrast, in *Hodsdon*, the Ninth Circuit held that the existence of slave labor in a chocolate
27 supply chain had no connection to the “chocolate’s function as chocolate,” and observed that

1 “some consumers of chocolate are not concerned about the labor practices used to manufacture the
2 product.” 891 F.3d at 864.

3 Plaintiffs argue that the SB6190 Modem’s central functions are “the ability to browse the
4 web, download files, play online games, and stream video and audio.” Opp. at 24. Even so,
5 Plaintiffs have not presented evidence that the latency defects so impair the SB6190 Modem’s
6 ability to perform those functions that the SB6190 Modem is unusable. Rather, Plaintiffs’ expert
7 Newman opines that latency test results in the HTTP, TCP, UDP, and DNS protocols “would have
8 manifested to end users in the form of slow web browsing and file transfers; less responsive online
9 gaming; glitches in video and audio streaming; and delays in video and audio conferencing.”
10 Newman Report ¶ 157. That evidence pales in comparison to the facts of Collins and Rutledge, in
11 which the defects rendered the products unusable as sold. Plaintiffs offer no evidence that the
12 latency defects corrupted the SB6190 Modem’s data capabilities (as in Collins) or that Plaintiffs
13 had to purchase an additional device simply to ensure that the SB6190 Modem functioned as a
14 cable modem (as in Rutledge). Accordingly, Plaintiffs have not identified a genuine dispute of
15 material fact as to whether the latency issues impaired the SB6190 Modem’s central function, and
16 thus cannot show that Arris had any duty to disclose the latency issues.

17 Therefore, the Court GRANTS Arris’s motion for summary judgment on Plaintiffs’ false
18 advertising claims, to the extent that Plaintiffs predicate those claims on Arris’s omission of any
19 statements about the latency issues identified in Arris and Intel testing.⁴

20 **C. Plaintiffs’ UCL Unlawful and Unfair Prong Claims and Unjust Enrichment Claims**
21 **Also Fail**

22 Plaintiffs also allege that Arris violated the UCL’s unlawful and unfair prongs. SACC ¶¶
23 264, 266. However, these claims overlap entirely with Plaintiffs’ claim under the UCL’s
24 fraudulent prong, on which the Court granted Arris’s motion for summary judgment. For similar

25 ⁴ Accordingly, the Court does not reach Arris’s alternative argument—common to all of Plaintiffs’
26 false advertising claims—that Plaintiffs have failed to raise a genuine dispute of material fact as to
27 consumer expectations about the SB6190 Modem, and thus need not address Arris’s evidentiary
28 objections to the message board posts that Plaintiffs attempt to offer as evidence of consumer
expectations. See Reply at 15.

1 reasons, Plaintiffs’ unlawful and unfair prong claims also fail. The Court also grants Arris’s
2 motion to dismiss Plaintiffs’ unjust enrichment claims, which Plaintiffs do not contest.

3 First, Plaintiffs argue that Arris is liable under the UCL’s unlawful prong for violations of
4 the Song-Beverly Act and the CLRA. Opp. at 18 n.12. The UCL’s unlawful prong “borrows
5 violations of other laws and treats them as independently actionable.” *Daugherty v. Am. Honda*
6 *Motor Co., Inc.*, 144 Cal. App. 4th 824, 837 (2006). Accordingly, absent a predicate violation of
7 another law, a plaintiff cannot maintain a claim under the UCL’s unlawful prong. *Id.* However,
8 the Court has granted Arris’s motion for summary judgment on Plaintiffs’ claims under the Song-
9 Beverly Act and the CLRA. Therefore, the Court must also grant summary judgment on
10 Plaintiffs’ claim under the UCL’s unlawful prong. See *Ng v. US Bank, NA*, 2016 WL 5390296, at
11 *8 (N.D. Cal. Sept. 26, 2016) (dismissing UCL claim premised on predicate violations that had
12 been dismissed with prejudice).

13 Second, Plaintiffs argue that Arris violated the UCL’s unfair prong based on the “latency
14 defects and compatibility issue” related to SB6190 Modem purchasers with Comcast Internet
15 service. Opp. at 18 n.12. However, “courts in this district have held that where the unfair
16 business practices alleged under the unfair prong of the UCL overlap entirely with the business
17 practices addressed in the fraudulent and unlawful prongs of the UCL, the unfair prong of the
18 UCL cannot survive if the claims under the other two prongs of the UCL do not survive.” *Hadley*
19 *v. Kellogg Sales Co.*, 243 F. Supp. 3d 1074, 1104 (N.D. Cal. 2017) (dismissing cause of action
20 under UCL unfair prong because it overlapped with plaintiff’s dismissed claims under the
21 unlawful and fraudulent prongs); see *Punian*, 2016 WL 1029607, at *17 (holding cause of action
22 under the unfair prong of the UCL did not survive where the “cause of action under the unfair
23 prong of the UCL overlaps entirely with Plaintiff’s claims” under the FAL, CLRA, and fraudulent
24 prong of the UCL that also do not survive); see also *In re Actimmune Mktg. Litig.*, 2009 WL
25 3740648, at *14 (N.D. Cal. Nov. 6, 2009), *aff’d*, 464 F. App’x 651 (9th Cir. 2011) (dismissing
26 unfair prong UCL cause of action where “plaintiffs’ unfair prong claims overlap entirely with their
27 claims of fraud” that were dismissed). Accordingly, because Plaintiffs’ claim under the UCL’s

1 fraudulent prong does not survive, the Court must also grant Arris's motion for summary
2 judgment on Plaintiffs' claim under the UCL's unfair prong.

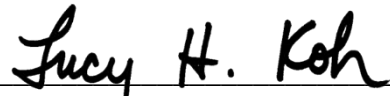
3 Lastly, Arris moves to dismiss the named Plaintiffs' individual unjust enrichment claims.
4 Mot. at 1 n.1. Plaintiffs did not move for class certification on this claim. See ECF No. 136 at 8–
5 9. Plaintiffs offer no argument in response to Arris's motion, and the Court thus deems abandoned
6 the named Plaintiffs' unjust enrichment cause of action. See *Jenkins v. Cty. of Riverside*, 398 F.3d
7 1093, 1095 n.5 (9th Cir. 2005) (holding that a plaintiff abandons a claim by not raising them in an
8 opposition to a motion for summary judgment). Accordingly, the Court GRANTS Arris's request
9 to dismiss Alexander's and Knowles's unjust enrichment claims.

10 **IV. CONCLUSION**

11 For the foregoing reasons, the Court GRANTS Arris's motion for summary judgment on
12 Plaintiffs' California class claims for violation of the Song-Beverly Act, UCL, CLRA, and FAL
13 and DISMISSES Plaintiffs' individual unjust enrichment claims.

14 **IT IS SO ORDERED.**

15 Dated: August 20, 2019

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17 LUCY H. KOH
18 United States District Judge

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