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28UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA

QUALCOMM INCORPORATED,

Applicant,

for an order pursuant to 28 U.S.C. § 1782.

Case No.18-mc-80134-NC

**ORDER GRANTING
QUALCOMM'S MOTION TO
COMPEL**

Re: Dkt. No. 14

Before the Court is applicant Qualcomm Inc.'s motion to compel production of documents pursuant to a subpoena. See Dkt. No. 14. Qualcomm seeks several categories of documents and materials from respondent Apple Inc. for use in the General Court of the European Union. Because Apple raises only general objections to Qualcomm's subpoena and those objections lack merit, the Court GRANTS Qualcomm's motion to compel.

I. Background

On January 24, 2018, the European Commission issued Decision C(2018) 240 Final in case AT.40220-Qualcomm finding that Qualcomm and Apple's Transition Agreement and 2013 amendments to that agreement violated European law. See Dkt. No. 8 at 2. Qualcomm appealed that decision to the General Court of the European Union. *Id.* That appeal is presently pending. See *id.*; see also Dkt. No. 14 at 8.

On August 20, 2018, Qualcomm applied to this Court under 28 U.S.C. § 1782 to take discovery from Apple regarding the Transition Agreement for use in its European

1 appeal. See Dkt. No. 1. The Court granted Qualcomm’s ex parte application to take
2 discovery from Apple on August 28, 2018. See Dkt. No. 8. Qualcomm served a subpoena
3 on Apple on September 13, 2018. See Dkt. No. 14-1 (“Bornstein Decl.”) ¶ 3. Apple
4 objected on October 3, 2018. See id. ¶ 4; see also Dkt. No. 14-2. Qualcomm now moves
5 to compel production of discovery pursuant to that subpoena. See Dkt. No. 14.

6 **II. Legal Standard**

7 “A district court may grant an application under 28 U.S.C. § 1782 where (1) the
8 person from whom discovery is sought resides or is found in the district of the district
9 court to which the application is made; (2) the discovery is for use in a foreign tribunal;
10 and (3) the application is made by a foreign or international tribunal or ‘any interested
11 person.’” In re the Republic of Ecuador, No. 11-cv-80171-CRB, 2011 WL 4434816, at *2
12 (N.D. Cal. Sept. 23, 2011); see 28 U.S.C. § 1782(a).

13 A court “is not required to grant” an application “simply because it has the authority
14 to do so.” Intel Corp. v. Advanced Micro Devices, Inc., 542 U.S. 241, 264 (2004).
15 Instead, the district court has discretion whether to order the discovery. Id. at 259–61. In
16 exercising that discretion, the Supreme Court in Intel directed district courts to consider the
17 following four non-exhaustive factors: (1) whether the “person from whom discovery is
18 sought is a participant in the foreign proceeding”; (2) “the nature of the foreign tribunal,
19 the character of the proceedings underway abroad, and the receptivity of the foreign
20 government or the court or agency abroad to U.S. federal court judicial assistance”; (3)
21 whether the request “conceals an attempt to circumvent foreign proof-gathering restrictions
22 or other policies of a foreign country or the United States”; and (4) whether the request is
23 “unduly intrusive or burdensome.” Intel, 542 U.S. at 264–65.

24 **III. Discussion**

25 Apple raises four related objections to Qualcomm’s subpoena. Apple argues that
26 Qualcomm does not satisfy the statutory requirements in § 1782 because the requested
27 discovery cannot be “used” in the General Court of the European Union. In particular,
28 Apple contends that the requested materials are inadmissible in the General Court because

1 such material would be untimely. See Dkt. No. 16 at 12–13. Apple also argues that the
 2 second and third discretionary Intel factors weigh against discovery for the same reason.
 3 Finally, Apple argues that Qualcomm’s request is unduly burdensome.

4 **A. 28 U.S.C. § 1782**

5 Discovery is permitted under 28 U.S.C. § 1782 if it is intended “for use in a
 6 proceeding in a foreign or international tribunal.” 28 U.S.C. § 1782. Courts in the Ninth
 7 Circuit have observed that the “for use” requirement “focuses on the practical ability of an
 8 applicant to place a beneficial document . . . before a foreign tribunal.” *In re Pioneer*
 9 *Corp. for an Order Permitting Issuance of Subpoenas to Take Discovery in a Foreign*
 10 *Proceeding*, No. 18-mc-0037-UA, 2018 WL 2146412, at *6 (C.D. Cal. May 9, 2018)
 11 (quoting *In re Sargeant*, 278 F. Supp. 3d 814, 822 (S.D.N.Y. 2017)). Thus, applicants
 12 must show that the material requested is tethered to a specific foreign proceeding and is
 13 relevant. See *In re Ex Parte Application of Ambercroft Trading Ltd.*, No. 18-cv-80074-
 14 KAW, 2018 WL 2867744, at *3 (N.D. Cal. June 11, 2018); see also *Rainsy v. Facebook,*
 15 *Inc.*, 311 F. Supp. 3d 1101, 1110 (N.D. Cal. 2018) (“A party seeking discovery pursuant to
 16 § 1782 must show that the discovery sought is relevant to the claims and defenses in the
 17 foreign tribunal, and the court should be ‘permissive’ in interpreting that standard.”).

18 However, the “for use” requirement of § 1782 does not categorically bar a district
 19 court from ordering production of documents simply because they could not be discovered
 20 in the foreign jurisdiction. *Intel*, 542 U.S. at 260; see also *In re Request for Judicial*
 21 *Assistance from the Seoul Dist. Criminal Court*, 555 F.2d 720, 723 (9th Cir. 1977)
 22 (“[F]ederal courts, in responding to [§1782] requests, should not feel obliged to involve
 23 themselves in technical questions of foreign law relating to . . . the admissibility before
 24 such tribunals of the testimony or materials sought.”). Apple’s arguments to the contrary
 25 are not persuasive.

26 In *Certain Funds, Accounts and/or Investment Vehicles v. KMPG, LLP*, 798 F.3d
 27 113, 122 n.11 (2d Cir. 2015), the Second Circuit explained that a district court’s
 28 gatekeeping role under § 1782’s “for use” requirement was limited to ensuring that there

1 was some “discernable procedural mechanism” to introduce the requested discovery. The
2 court explained that “[w]hether an applicant will be able to furnish the material sought to
3 the foreign tribunal . . . is a separate question from whether the discovered material will be
4 admissible in the foreign proceeding.” *Id.* Similarly, *In re Ancient Delight International*
5 *Ltd.*, 869 F.3d 121, 131. (2d Cir. 2017), the Second Circuit explained that § 1782
6 applicants must have the practical ability to use the requested discovery in a foreign
7 proceeding by being “in a position to have the [tribunals] consider the evidence” and
8 having some “means of injecting the evidence into the proceedings.” (emphasis and
9 alteration in original).

10 Here, Apple’s “for use” argument turns on the admissibility of evidence under
11 European law. To the extent Apple has identified discernable procedural mechanisms that
12 may prohibit the use of materials Qualcomm seeks to discover, Apple admits that those
13 mechanisms do not act as an absolute bar against untimely evidence. See Dkt. No. 16 at
14 14. How the General Court will apply those mechanisms to Qualcomm’s appeal is beyond
15 the scope of § 1782. It is enough under § 1782 that some avenue exists for Qualcomm to
16 introduce the evidence it seeks to discover. See *Certain Funds*, 798 F.3d at 122.

17 Similarly, Apple’s relevance argument is also unavailing. Qualcomm requests (1)
18 Apple’s plans regarding the development and commercial release of the relevant iPhone
19 and iPad products; (2) Apple’s procurement of baseband processors for the relevant iPhone
20 and iPad products; (3) documents relating to Qualcomm’s and Apple’s negotiation of the
21 Transition Agreement and its amendments; and (4) documents relating to Qualcomm’s
22 Apple-specific investments to develop baseband processors for use in Apple products. See
23 Dkt. No. 1 at 27–29. These requests are directly relevant to the question on appeal:
24 whether Qualcomm’s Transition Agreement with Apple had an anticompetitive effect on
25 the European baseband processor market. Thus, Qualcomm has satisfied the “for use”
26 requirement of § 1782.

27 **B. Second and Third Intel Factors**

28 As relevant here, the second Intel discretionary factor requires district courts to

1 consider “the receptivity of the foreign government . . . to U.S. federal-court jurisdictional
2 assistance.” Intel, 542 U.S. at 264. The third Intel factor asks whether the § 1782
3 application “conceals an attempt to circumvent foreign proof-gathering restrictions or other
4 policies of a foreign country or the United States.” Id.

5 Apple’s objections regarding the second and third Intel factors are variants of their
6 foreign admissibility argument discussed above and largely fail for the same reasons.

7 Specifically, Apple argues that the second Intel factor weighs against discovery
8 because the General Court is not receptive to U.S. federal-court jurisdictional assistance to
9 obtain untimely evidence. Apple’s argument, however, rests on a conclusion that the
10 evidence sought by Qualcomm would be considered untimely by the General Court.
11 Apple produced an expert declaration to support that conclusion, but Qualcomm produced
12 their own expert declaration arguing that the General Court’s exceptions to untimely
13 evidence applies here. This battle of experts over foreign admissibility law is contrary to
14 Ninth Circuit law. See *In re Seoul*, 555 F.2d at 723 (“[F]ederal courts . . . should not feel
15 obliged to involve themselves in technical questions of foreign law relating to . . . the
16 admissibility before such tribunals of the testimony or materials sought.”); see also
17 *Brandi-Dohrn v. IKB Deutsche Industriebank AG*, 673 F.3d 76, 82 (2d Cir. 2012)
18 (“[District courts] should not consider the admissibility of evidence in the foreign
19 proceeding in ruling on a section 1782 application.”).

20 Likewise, Apple’s arguments with regards to the third Intel factor are unpersuasive.
21 A different chapter of the Apple-Qualcomm saga is instructive. In *In re Ex Parte*
22 *Application of Qualcomm Inc.*, 162 F. Supp. 3d 1029, 1041–42 (N.D. Cal. 2016), the
23 district court found that the third Intel factor weighed against granting the application after
24 the foreign tribunal filed an amicus brief explaining its legal procedures for discovery of
25 third-party evidence. There, the foreign tribunal explained that its case handling
26 procedures strictly prohibited the discovery of evidence beyond materials attached to the
27 decision being appealed because broad discovery could chill third-party cooperation with
28 its investigations. Id. at 1041. Here, Apple identifies no similarly restrictive policies and

1 instead argues that the materials Qualcomm seeks are inadmissible under European law.
2 But it is not clear that Qualcomm is attempting to “circumvent foreign proof-gathering
3 restrictions or policies.” Intel, 542 U.S. at 264. “[T]he fact that a § 1782 application
4 requests documents that would not be discoverable by the foreign court if those documents
5 were located in the foreign jurisdiction is not enough to render the application a
6 ‘circumvention’ of foreign rules.” In re Kreke Immobilien KG, No. 13-mc-110-NRB, 2013
7 WL 5966916, at *6 (S.D.N.Y. Nov. 8, 2013) (citing Intel, 542 U.S. at 260). Rather, the
8 experts’ declarations demonstrate that the General Court may permit the materials sought
9 by Qualcomm under certain circumstances. See, e.g., Dkt. No. 18-2 at 41 (General Court
10 Rule of Procedure Art. 85(2), permitting “further evidence in support of [applicant’s]
11 arguments, provided that the delay in the submission of such evidence is justified.”).

12 Thus, the Court finds that the second and third Intel factors do not weigh against
13 granting Qualcomm’s motion.

14 **C. Fourth Intel Factor**

15 The final Intel factor considers whether the § 1782 application is “unduly intrusive
16 or burdensome.” Intel, 542 U.S. at 260. Here, as explained above, Qualcomm seeks
17 documents relating to (1) Apple’s plans regarding the development and commercial release
18 of the relevant iPhone and iPad products; (2) Apple’s procurement of baseband processors
19 for the relevant iPhone and iPad products; (3) documents relating to Qualcomm’s and
20 Apple’s negotiation of the Transition Agreement and its amendments; and (4) documents
21 relating to Qualcomm’s Apple-specific investments to develop baseband processors for use
22 in Apple products. See Dkt. No. 1 at 27–29. In addition, Qualcomm further contends that
23 it is willing to limit its request to documents already produced by Apple in related
24 litigation—in particular, FTC v. Qualcomm, Inc., No. 17-cv-00220-LHK (N.D. Cal.) and
25 In re Qualcomm Litig., No. 17-cv-00108-GPC (S.D. Cal.). See Dkt. No. 20 at 17 n.8.

26 Apple argues that Qualcomm’s motion to compel production should be denied
27 because Qualcomm failed to establish the relevance of any specific document it seeks and
28 has not identified any responsive documents. But as a general rule, Qualcomm is not

1 required to name specific documents in its request for production—that defeats the purpose
2 of discovery. On the other hand, this case presents a rather unique situation. Both parties
3 agree that the documents and materials sought by Qualcomm are already in Qualcomm’s
4 possession due to the parties’ lengthy and recent litigation history. However, while it may
5 be possible for Qualcomm to name specific documents it believes are responsive to its
6 request, Qualcomm is bound by protective orders entered in those related cases,
7 prohibiting it from using previously-discovered documents in this case or Qualcomm’s
8 European appeal. See, e.g., Dkt. No. 20-3 (“Bornstein Decl.”) at 10 (protective order in
9 *FTC v. Qualcomm, Inc.*, No. 17-cv-00220-LHK (N.D. Cal.) restricting the use of
10 discovered material).

11 To further complicate matters, the Court is also aware that the universe of
12 responsive documents is likely to be quite substantial. And, as the Court explained in its
13 initial order granting Qualcomm’s § 1782 application, some categories of documents
14 requested by Qualcomm are quite broad, albeit relevant. See Dkt. No. 8 at 5. Without a
15 more particularized objection by Apple, however, the Court is unable to gauge the
16 proportionality of Qualcomm’s request.¹ At this time, the Court finds that Qualcomm’s
17 request is not unduly intrusive or burdensome and the fourth Intel factor weighs in favor of
18 granting Qualcomm’s motion.

19 Because Qualcomm satisfies the § 1782 statutory requirements and Apple has not
20 shown that any of the discretionary Intel factors weigh in its favor, the Court GRANTS
21 Qualcomm’s motion to compel.

22 **IV. Conclusion**

23 The Court GRANTS Qualcomm’s motion to compel. The Court encourages
24 Qualcomm and Apple to meet and confer about the method and timing of production. The
25 Court again encourages Qualcomm and Apple to meet and confer to draft a protective
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27 ¹ In passing, Apple also contends that certain documents may be subject to third-party
28 confidentiality concerns or federal import-export regulations. But without a particularized
objection, the Court cannot determine whether Apple’s objections have teeth.

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order that would regulate the production and use of any confidential information. No fees or costs are awarded in connection with this order.

IT IS SO ORDERED.

Dated: December 19, 2018



NATHANAEL M. COUSINS
United States Magistrate Judge