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5 **UNITED STATES DISTRICT COURT**  
6 **SOUTHERN DISTRICT OF CALIFORNIA**  
7

8 JONATHAN E. RIVKIN, M.D., an  
9 individual,

Plaintiff,

10 vs.

11 THE UNION CENTRAL LIFE  
12 INSURANCE COMPANY; SHARP  
13 REES-STEALY MEDICAL GROUP  
14 INC. LONG TERM DISABILITY  
INSURANCE PLAN,

Defendants.

CASE NO. 09cv1136-WQH-JMA

ORDER

HAYES, Judge:

15 The matters before the Court are the Motion for Summary Judgment filed by  
16 Defendants The Union Central Life Insurance Company (“Union Central”) and Sharp Rees-  
17 Stealy Medical Group Inc. Long Term Disability Insurance Plan (“Plan”) (ECF No. 26) and  
18 the Cross-Motion for Summary Judgment filed by Plaintiff Jonathan Rivkin, M.D. (ECF No.  
19 29).

20 **I. Background**

21 It is undisputed that Plaintiff is disabled from his occupation as a physician since March  
22 2003 and is insured under a group disability plan issued by Union Central to a multiple  
23 employer trust. Effective February 1, 2002, the Sharp Rees-Stealy Medical Group  
24 (“SRSMG”), Plaintiff’s employer at the time, obtained a certificate of coverage under the  
25 multiple employer trust. It is undisputed that Plaintiff’s predisability “Average Monthly  
26 Earnings” (“AME”) were \$18,114.26 and the gross benefit amount under the Plan was  
27 \$7,245.71 (i.e., 40% of his AME). *See* ECF No. 26-1 at 10 (Defendants); ECF No. 29-1 at 6  
28 (Plaintiff). It is undisputed that Plaintiff has a “Residual Disability,” as that term is defined

1 in the Plan. It is undisputed that Plaintiff has worked in another occupation since the onset of  
2 his disability, but Plaintiff at times has earned less than 20% of his AME, thereby entitling  
3 Plaintiff to a “Total Disability Benefit” under the Plan. The parties dispute whether the Total  
4 Disability Benefit may be offset by any portion of Plaintiff’s “Current Monthly Earnings”  
5 (“CME”).

6 **A. Plan**

7 The SRSMG “Coverage Schedule” reflects that SRSMG chose the following Plan  
8 options:

9 **Total Disability:** Option IV.

10 ...  
11 **Integration Method:** ... Option I Direct Method ... see ‘How is Your Total  
Benefit Calculated’.

12 ...  
13 **Residual or Partial Disability Benefit:** Option VI – Residual Disability.

14 **Return to Work Benefit:** 12 months – Option II.

15 (Admin. R. at 1355-56, ECF No. 30-8).

16 The Plan contains the following relevant provisions:

17 **Option IV**

18 **Total Disability or Totally Disabled** means during the Elimination Period and  
19 until You reach the end of Your Maximum Benefit Duration, You are unable to  
20 perform the material and substantial duties of Your Own Occupation due to an  
21 Injury or Sickness. Your Maximum Benefit Duration is shown on the Coverage  
22 Schedule.

23 ...

24 **Option VI**

25 **Residual Disability** means as a result of Injury or Sickness which caused  
26 Disability, You are unable to perform the material and substantial duties of Your  
27 Own Occupation on a full-time basis, and You are:

- 28 1. performing at least one of the material duties of Your Own  
Occupation or another occupation on a full-time or part-time  
basis; or
2. performing each of the material duties of Your Own Occupation  
or another occupation on a part-time basis.

...

**If Option VI, Residual Disability Benefits Apply, What Are The  
Qualifications To Receive A Total Disability Benefit?** You will be paid a  
Total Disability benefit if you:

1. become Totally Disabled while insured under this Plan,
2. are Disabled throughout the Elimination Period and remain  
Disabled beyond the Elimination Period;
3. are under the care of a Physician who is providing treatment for  
the Injury or Sickness causing the Disability;
4. submit proof of Disability satisfactory to Us; and

1                   5.     are employed, Your Current Monthly Earnings are less than or  
2                   equal to 20% of your Average Monthly Earnings.

3                   **What Are The Requirements To Qualify For A Residual Disability Benefit?**  
4                   If You are Residually Disabled and have Current Monthly Earnings in excess of  
5                   20% of Your Average Monthly Earnings, You will be paid a Residual Disability  
6                   Benefit if You meet the following qualifications:

- 7                   1.     You satisfy the Elimination Period with the required number of  
8                   days of Total Disability and/or Residual Disability and become  
9                   entitled to receive LTD benefits under this Plan;  
10                  2.     You submit satisfactory Proof of Disability to Us that You are  
11                  Residually Disabled as defined in this Plan; and,  
12                  3.     You are earning less than 80% of Your Average Monthly  
13                  Earnings.

14                  ...  
15                  **50% Offset of Earnings – (Option II)**

16                  **What Happens After 12 months of Return To Work Benefits Have Been**  
17                  **paid?** After 12 months of Partial or Residual Disability Return To Work  
18                  Benefits have been paid, We will calculate Your Monthly Benefit using the 50%  
19                  Offset of Earnings method. To determine Your benefit, calculate Your Total  
20                  Disability Benefit as shown in the section titled ‘How Is Your Total Disability  
21                  Benefit Calculated’, Option I... From the Total Disability amount determined,  
22                  subtract 50% of Your Current Monthly Earnings. The amount remaining is  
23                  Your Monthly Benefit.

24                  The sum of Your Monthly Benefit and Current Monthly Earnings may not  
25                  exceed 100% of Your Average Monthly Earnings. If this sum exceeds Your  
26                  Average Monthly Earnings, Your Monthly Benefit will be reduced by the  
27                  amount in excess.

28                  ...  
29                  **How Is Your Total Disability Benefit Calculated?**

30                  Your Total Disability benefit will be determined (see ‘Integration Method’ in the  
31                  Coverage Schedule) as follows:

32                  **Direct Method – (Option I)**

33                  Take the lesser of:

- 34                  1.     Your Average Monthly Earnings multiplied by the Direct Benefit  
35                  Percent shown in the Coverage Schedule [i.e., \$7,245.80]; or  
36                  2.     The Maximum Monthly Benefit shown in the Coverage Schedule  
37                  [i.e., \$10,000].

38                  From the lesser amount determined in 1 or 2 above, subtract all Other Income  
39                  Reductions, including those for which You were eligible but did not apply or  
40                  appeal as described in the ‘Claim Provisions’ section of this Plan.

41                  The result is Your Monthly Benefit.

42                  ...  
43                  **What Are The Other Income Reductions?** Other Income Reductions are  
44                  benefits You are eligible to receive from other sources due to Your Disability.  
45                  If You receive benefits from any of the other sources listed below, they will be  
46                  used to reduce Your Monthly Benefit.

- 47                  ...  
48                  8.     Income from any work for pay or profit not considered either  
49                  Partial or Residual Disability or Rehabilitative Employment.

50                  *Id.* at 1364-69.

1 The final page of the Plan states:

2 The person or entity administering the plan provisions of this Plan is a fiduciary  
3 and has full and complete authority, responsibility, discretion and control over  
4 plan administration. This includes, but is not limited to, the authority to: (1)  
construe and interpret this plan; ... [and] (3) determine the amount of plan  
benefits payable....

5 *Id.* at 1384.

6 **B. Plaintiff's Claim for Benefits**

7 On May 15, 2003, Plaintiff submitted a claim for disability benefits to Union Central.

8 *Id.* at 1263-74. The claim related to a knee injury sustained on May 1, 2003.

9 On June 23, 2003, Anna Christensen, a Union Central Specialist, informed Plaintiff by  
10 letter that Plaintiff's claim for Long Term Disability benefits had been approved. *Id.* at 1186.  
11 Plaintiff disagreed with Christensen's calculation of the amount of Plaintiff's benefits, and  
12 Union Central ultimately sustained Plaintiff's appeal and found that Plaintiff's predisability  
13 monthly income was \$18,114.26 and the Long Term Disability benefit amount was \$7,245.71.  
14 *Id.* at 1015.

15 On November 19, 2004, Joyce Wolf, a Union Central Senior Examiner, informed  
16 Plaintiff by letter that his Long Term Disability benefits would not be affected by income  
17 Plaintiff began earning in September 2004. *Id.* at 723. In accordance with the Plan, Union  
18 Central paid Plaintiff a "Return to Work Benefit" for 12 months, without offsetting any  
19 earnings Plaintiff made during that period. *Id.* at 1366.

20 On August 24, 2005, Wolf wrote Plaintiff and stated that "[t]he 50% Offset of Earnings  
21 will begin with your Sept[ember] LTD benefit." *Id.* at 602.

22 On February 14, 2006, Wolf wrote Plaintiff. Wolf stated:

23 We have reviewed the calculations since you started to work on a part time  
24 basis. All of the calculations were done correctly except for the last months  
25 earnings for the month of November 2005. We used Residual calculations for  
26 the first twelve months. Then we incorrectly used the 50% Offset of Earnings  
Option II, but since you earned less than 20% of your Pre-disability Earnings,  
the correct calculation would be the Direct Method, because according to the  
Policy language you were totally disabled not Residually Disabled.

27 *Id.* at 559. Wolf quoted the Plan provisions set forth above, and then stated:

28 As noted above, if your earnings are less than 80% and more than 20% you are  
eligible for the Residual Benefit, which at this point would be 50% Offset of

1 Earnings. But you clearly earned less than 20%, therefore, you were eligible for  
2 Total Disability and that would be the Direct Method deduction.

3 *Id.* at 563. Wolf stated that Union Central was offsetting the full amount of Plaintiff's earnings  
4 for the month of November 2005 (i.e., \$2,750.00), and Union Central would deduct the amount  
5 it overpaid Plaintiff in November 2005 from Plaintiff's February 2006 benefit payment. *Id.*

6 On February 17, 2006, a Union Central representative wrote in Plaintiff's claim file:

7 [C]alled [claimant] at his request. He is considering not working any more  
8 because his earnings are below 20% and we take off 100% of his earnings. He  
9 would like to understand why the Policy is written that way. Explained that we  
10 administer his claim based on his Policy, we do not make decisions about how  
11 his Policy was written and why. [Claimant] understood. He does not feel that  
12 he should be working at this time as it does not benefit him financially, he will  
13 continue to be looking for other jobs to find a more profitable position.

14 *Id.* at 31.

15 On February 20, 2006, Plaintiff wrote Wolf. Plaintiff stated:

16 Prior to your involvement with my claim, Anna Christensen was my claims  
17 contact at Union Central, and she explained this part of the policy to me very  
18 differently than what you are now interpreting. I did not keep a[] monthly profit  
19 and loss statement after my twelve month return to work period, because as per  
20 my personal notes of March 11, 2004, Anna Christensen explained to me that  
21 there would be NO OFFSET in my earnings until I exceeded 20% of my pre-  
22 disability earnings. Since that has not occurred in the period after my first  
23 twelve months attempting to return to work, I found no reason to keep a profit  
24 loss statement on a month by month basis.

25 *Id.* at 554. Plaintiff asked for the "exact dollars and cents that represents the 20% figure you  
26 referred to in your letter." *Id.*

27 On March 1, 2006, Wolf responded with the letter stating that "the 20% threshold of  
28 your pre-disability earnings ... is \$3,622.85." *Id.* at 552.

On March 15, 2006, Plaintiff sent Wolf a letter in which he asked three hypothetical  
questions regarding how Union Central would calculate his benefits. *Id.* at 542.

On March 24, 2006, Wolf sent Plaintiff a letter and stated that "it is not our policy to  
answer hypothetical questions as it may not include all the information necessary to provide  
an appropriate response." *Id.* at 541. Wolf stated that Plaintiff's new claim examiner would  
be John DiSantis. *Id.*

On May 25, 2006, DiSantis sent Plaintiff a letter in response to Plaintiff's request for  
a review of Plaintiff's claim for benefits. *Id.* at 532. DiSantis stated: "[T]he calculation of

1 your LTD benefit for the period of November 1, 2004 through November 30, 2005 did not  
2 conform to the provisions of the Policy. Accordingly, there is an underpayment due you in the  
3 amount of \$27,808.00.” *Id.* Di Santis stated that “a check for the underpayment has been sent  
4 to you.” *Id.* DiSantis stated that “[a]fter 12 months of Residual benefits, your monthly LTD  
5 benefit is reduced by 50% of your Current Monthly Earnings.” *Id.*

6 On November 16, 2006, Plaintiff began working for Sharp Mission Park Medical  
7 Group, which later merged with Scripps Coastal Medical Group, where Plaintiff has continued  
8 to work to date. *Id.* at 479. Plaintiff asserts that, as of the filing date of the Motions for  
9 Summary Judgment, Plaintiff earns less than 20% of his predisability AME, thereby entitling  
10 Plaintiff to a “Total Disability Benefit” under the Plan.<sup>1</sup> (ECF No. 29-1 at 13). It is also  
11 undisputed that Union Central has continued to offset Plaintiff’s earnings by 50% every month.

12 On May 26, 2009, Plaintiff initiated this action by filing a Complaint seeking  
13 “correction and payment of the past underpaid monthly benefits related to Plaintiff’s own-  
14 occupation Total Disability, which have been improperly offset from Plaintiff’s current  
15 earnings which have been below-20% Plaintiff’s indexed predisability earnings, to date of  
16 judgment, and forward.” (ECF No. 1 at 12).

17 On October 1, 2010, Defendants filed the Motion for Summary Judgment (ECF No. 26),  
18 and Plaintiff filed the Cross-Motion for Summary Judgment (ECF No. 29). On January 20,  
19 2011, the Court conducted oral argument on the pending motions.

### 20 **III. Standard of Review**

#### 21 **A. Summary Judgment**

22 Summary judgment is proper when the “pleadings, depositions, answers to  
23 interrogatories, and admissions on file, together with the affidavits, if any, show that there is  
24 no genuine issue as to any material fact and that the moving party is entitled to judgment as a  
25 matter of law.” Fed. R. Civ. P. 56(c). An issue of fact is “genuine” only if there is sufficient  
26 evidence for a reasonable fact finder to find for the non-moving party. *See Anderson v. Liberty*

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27  
28 <sup>1</sup> Defendants contend that during five months in 2007 and five months in 2008,  
Plaintiff earned in excess of 20% of his AME but less than 80% of his AME. (ECF No. 26-1  
at 14).

1 *Lobby, Inc.*, 477 U.S. 242, 248-49 (1986). A fact is “material” if it may affect the outcome of  
2 the case. *See id.* at 248. “In considering a motion for summary judgment, the court may not  
3 weigh the evidence or make credibility determinations, and is required to draw all inferences  
4 in a light most favorable to the non-moving party.” *Freeman v. Arpaio*, 125 F.3d 732, 735 (9th  
5 Cir. 1997); *see also Simkins v. NevadaCare, Inc.*, 229 F.3d 729, 733 (9th Cir. 2000) (same, in  
6 ERISA case).

7 **B. ERISA**

8 It is undisputed that the Plan is governed by the Employee Retirement Income and  
9 Security Act (“ERISA”), 29 U.S.C. § 1001, *et seq.*

10 “[A] denial of benefits is to be reviewed under a de novo standard unless the benefit  
11 plan gives the administrator discretionary authority to determine eligibility for benefits or to  
12 construe the terms of the plan. Where ... the plan does grant such discretionary authority, we  
13 review the administrator’s decision for abuse of discretion.” *Montour v. Hartford Life & Acc.*  
14 *Ins. Co.*, 588 F.3d 623, 629 (9th Cir. 2009) (quotations omitted).

15 The final page of the Plan, entitled “Information Regarding the Employee Retirement  
16 Income Security Act of 1974,” contains the following notation at the bottom, “ERISA Plan -  
17 Group Certificate.” (Admin. R. at 1384, ECF No. 30-8). This page states:

18 The person or entity administering the plan provisions of this Plan is a fiduciary  
19 and has full and complete authority, responsibility, discretion and control over  
20 plan administration. This includes, but is not limited to, the authority to: (1)  
construe and interpret this plan; ... [and] (3) determine the amount of plan  
benefits payable....

21 *Id.*

22 Plaintiff contends that this language is not an effective grant of discretion because the  
23 “Certificate” which is attached to the front of the Plan states that “[t]he Policy is part of the  
24 contract between the Policyholder and the Insurer,” and “[t]he certificate ... is not part of the  
25 contract....” *Id.* at 1354. Plaintiff contends:

26 By the terms of the Contract, neither the opening Certificate nor the ‘Group  
27 Certificate’ appended to the end as a general statement of ERISA procedures,  
is not a part of the Contract. In fact, the documents create a conflict about  
28 whether there is a grant of discretion or not, thus rendering any such grant  
completely ambiguous.... [T]his Circuit ... requires the conflict be resolved in  
favor of the insured.

1 (ECF No. 29-1 at 15 (citation omitted)).

2 Defendants contend:

3 Union Central issued a group disability insurance policy to the Union Central  
4 Employee Security Benefit Trust. Participating employers were then issued  
5 certificates to give to their employees with the benefits the individual employer  
6 had selected or designated on the schedule page and the policy terms attached  
7 thereto. Accordingly, there is an analytically distinct difference between the  
8 ERISA plan established by SRSMG and the insurance policy purchased by the  
9 multi-employer trust. The certificate of insurance issued to SRSMG is the  
governing ERISA Plan document for SRSMG employees and that is where the  
ERISA language is supposed to have been placed! Indeed, if one of the  
employers applying for coverage through the Trust was exempt from ERISA (for  
instance, because they were affiliated with a religious or governmental entity),  
there would have been no reason to place the ERISA language in the certificate  
issued to them.

10 (ECF No. 32 at 12-13 n.8).

11 The Court concludes that the above-quoted language is part of the Plan and  
12 unambiguously confers discretion upon Union Central. The “ERISA Information” page is  
13 expressly referenced in the table of contents of the Plan, unlike the “Certificate” attached to  
14 the front of the Plan, which “is not part of the contract.” *Compare* Admin. R. at 1354, ECF  
15 No. 30-8, *with id.* at 1357; *cf. Roth v. Prudential Ins. Co. of Am.*, --- F. Supp. 2d ---, 2010 WL  
16 4641650, at \*7 (D. Or. Nov. 5, 2010) (holding ERISA Statement did not effectively grant  
17 discretion because ERISA Statement said, “[t]his ERISA Statement is not part of the Group  
18 Insurance Certificate,” and “[t]he ERISA Statements are not listed in the forms shown in the  
19 Group Insurance Contracts’ Table of Contents”).

20 Plaintiff contends that even if the Plan language confers discretion upon Union Central,  
21 *de novo* review is appropriate:

22 Union Central’s vacillation back and forth between three different  
23 interpretations—a new one with each new claims representative, and now  
24 another through defense counsel—is not an exercise of discretion to which a  
25 court can defer; i.e., *to which of the several contradictory positions* would the  
Court give deference? The first one by specialist Christensen? The second one?  
The third one? The new one argued during this litigation?

26 Union Central never accompanied its numerous quoted sections of the  
27 Policy with any explanation that would give the Court a rationale to gauge under  
28 an abuse of discretion review.

(ECF No. 31 at 20; *see also id.* at 27 (“Such unstable contract application associated with three  
opposite and ever-changing (to date) conclusions warrants *de novo* review, as there is nothing



1 consistent to which this Court could afford ‘deference’ even with enhanced skepticism under  
2 an abuse of discretion review were it applicable.”)).

3 A plan administrator does not lose the discretion conferred upon it because it previously  
4 made an “honest mistake in plan interpretation.” *Conkright v. Frommert*, 130 S. Ct. 1640,  
5 1644 (2010) (holding that a plan administrator’s approach to calculating the claimant’s  
6 retirement benefits, which was first proposed in an affidavit to the district court after the court  
7 of appeals held that the administrator’s previous approach was an abuse of discretion, was  
8 entitled to abuse of discretion review under ERISA). Union Central has submitted an affidavit  
9 from its counsel which states:

10 Union Central’s interpretation of the Plan during Rivkin’s claim has been that  
11 Offset No. 8 allows it to deduct all income Plaintiff receives for pay or profit  
12 while he is disabled under the terms of the policy and his income is below the  
20% threshold. That is how it intends to treat the claim going forward unless  
this Honorable Court instructs it to do otherwise.

13 (Suppl. Decl. Michael B. Bernacchi ¶ 5, ECF No. 34-1).

14 There is no evidence of bad faith in the different interpretations of the Plan by Union  
15 Central. There is no evidence that any failure by Union Central to adequately explain the  
16 rationale for its Plan interpretation was “so flagrant as to alter the substantive relationship  
17 between the employer and employee, thereby causing the beneficiary substantive harm.” *Gatti*  
18 *v. Reliance Standard Life Ins. Co.*, 415 F.3d 978, 982, 985 (9th Cir. 2005) (“[P]rocedural  
19 violations of ERISA do not alter the standard of review unless those violations are so flagrant  
20 as to alter the substantive relationship between the employer and employee, thereby causing  
21 the beneficiary substantive harm.”). Accordingly, the Court reviews Union Central’s decision  
22 pursuant to the abuse of discretion standard of review. *See Conkright*, 130 S. Ct. at 1644.

23 Where, as in this case, “the entity that administers the plan ... both determines whether  
24 an employee is eligible for benefits and pays benefits out of its own pocket,” this “dual role  
25 creates a conflict of interest.” *Metro. Life Ins. Co. v. Glenn*, 554 U.S. 105, 108 (2008). “[A]  
26 reviewing court should consider that conflict [of interest] as a factor in determining whether  
27 the plan administrator has abused its discretion in denying benefits; and that the significance  
28 of the factor will depend upon the circumstances of the particular case.” *Id.*; *see also Abatie*

1 v. *Alta Health & Life Ins. Co.*, 458 F.3d 955, 965 (9th Cir. 2006) (“[T]he existence of a conflict  
2 of interest is relevant to how a court conducts abuse of discretion review.”) (en banc).

3 The Court of Appeals for the Ninth Circuit has stated:

4 [T]he [reviewing] court must consider numerous case-specific factors, including  
5 the administrator’s conflict of interest, and reach a decision as to whether  
6 discretion has been abused by weighing and balancing those factors together....

7 The weight the court assigns to the conflict factor depends on the facts and  
8 circumstances of each particular case.... Our court has implemented this  
9 approach by including the existence of a conflict as a factor to be weighed,  
10 adjusting the weight given that factor based on the degree to which the conflict  
11 appears improperly to have influenced a plan administrator’s decision....

12 *Abatie* explained that the court should adjust the level of skepticism with which  
13 it reviews a potentially biased plan administrator’s explanation for its decision  
14 in accordance with the facts and circumstances of the case. If those facts and  
15 circumstances indicate the conflict may have tainted the entire administrative  
16 decisionmaking process, the court should review the administrator’s stated bases  
17 for its decision with enhanced skepticism: this is functionally equivalent to  
18 assigning greater weight to the conflict of interest as a factor in the overall  
19 analysis of whether an abuse of discretion occurred.

20 *Montour v. Hartford Life & Acc. Ins. Co.*, 588 F.3d 623, 630-31 (9th Cir. 2009) (quotation and  
21 citations omitted); *see also Abatie*, 458 F.3d at 968-69.

22 After reviewing the record and the submissions of the parties, the Court finds that facts  
23 and circumstances of this case do not indicate that Union Central’s conflict may have tainted  
24 the entire decisionmaking process. The Court reviews Union Central’s decision with  
25 skepticism, but not enhanced skepticism.

#### 26 **IV. Discussion**

##### 27 **A. Other Income Reduction No. 8**

##### 28 **1. Contentions of the Parties**

Plaintiff contends that Plaintiff’s “earnings level require[d] payment of a ‘Total  
Disability Benefit’ not a ‘Residual Disability Benefit’ and that the Plan prohibits calculation  
of a Total Disability Benefit that includes an offset of any of his earnings from Residual  
Disability employment.” (ECF No. 29-1 at 6). Plaintiff seeks recovery from Defendants in  
the amount of all of the offsets taken plus interest. Plaintiff “estimates that the amount of  
improper offsets through December 10, 2010 ... will be approximately \$94,831.52, and that it  
would, if continued unabated, increase monthly by approximately \$1788.44 (i.e., the amount

1 of continued monthly offsets against [Plaintiff]’s <20% indexed AME).” *Id.* at 6 n.1.

2 Defendants contend:

3 Rivkin was considered residually disabled under the Plan. However, the amount  
4 of income he earned while residually disabled defined what type of benefit he  
5 was to receive. Under the Plan, if an insured’s earnings do not exceed 20% of  
6 his pre-disability average monthly earnings, it is not considered income from  
7 residual disability and he will be paid a ‘Total Disability Benefit.’ Conversely,  
8 if his monthly earnings are between 20% and 80% of his predisability average  
9 monthly earnings, it is considered income from residual disability and he will be  
10 paid a ‘Residual Disability Benefit.’

11 Page 8 of the Plan explains ‘How A Total Disability Benefit Is  
12 Calculated.’ It lets the employer select from two different methods. SRSMG  
13 selected the Direct Method of calculating total disability benefits. Under this  
14 formula, if an insured qualifies for a total disability benefit, he is entitled to  
15 receive 40% of Average Monthly Earnings prior to going out on disability,  
16 minus ‘other income reductions.’ Page 9 of the Plan then identifies the  
17 following ‘other income reductions’ for total disability benefits, including: ‘8.  
18 Income from any work for pay or profit not considered either Partial or Residual  
19 Disability or Rehabilitative Employment.’ Given that under the Plan, income is  
20 only considered to be from residual disability if it is between 20% and less than  
21 80% of the insured’s predisability earnings, any income below 20% must  
22 necessarily be offset completely.

23 (ECF No. 26-1 at 17-18 (citations omitted)). Defendants contend that “Union Central’s  
24 interpretation makes the most sense, comports with public policy, and is well within the  
25 discretion vested in the claims administrator for the SRSMG Plan.” (ECF No. 32 at 4).

26 Plaintiff responds that Defendants’ interpretation “impermissibly amend[s]/modif[ies]  
27 the contract by inserting into the definition of ‘Residual Disability’ a 20% or greater earnings  
28 level to be considered ‘Residually Disabled’/‘Residual Disability’ employment. No such  
earnings qualifier exists in the actual definition for ‘Residual Disability’/‘Residually  
Disabled.’” (ECF No. 31 at 9 (emphasis omitted)). Plaintiff contends that “[w]hile it is true  
that CME of <20% of the AME entitles the employee to a ‘Total Disability Benefit,’ those  
monthly earnings (CME) are, by contract definition, earnings from ‘Residual Disability’  
employment,” and therefore should not be subtracted from the Total Disability Benefit as  
“Other Income Reduction[.]” number 8.<sup>2</sup>

29 Defendants respond:

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30 <sup>2</sup> “Other Income Reduction[.]” number 8 provides that a claimant’s Monthly Benefit  
will be reduced by “[i]ncome from any work for pay or profit not considered either Partial or  
Residual Disability or Rehabilitative Employment.” (Admin. R. at 1369, ECF No. 30-8).

1 [Plaintiff] asserts that the portion of the offset provision which states ‘income  
2 from any work for pay or profit not considered either partial or residual  
3 disability or rehabilitative employment’ necessarily means that any work he does  
4 while residually disabled cannot be offset. However, the term ‘residual  
5 disability’ modifies the word ‘income’ not ‘work’ in the sentence and residual  
6 disability income in the Plan is that income which is between 20% and 80% of  
7 one’s predisability earnings. Indeed, if Rivkin’s interpretation is correct, offset  
8 No. 8 would be **superfluous** because all the work he would be engaged in while  
9 disabled would necessarily have to be considered residual by nature.

6 (ECF No. 26-1 at 18).

7 Plaintiff responds:

8 Defendants argue that Residual Disability encompasses any work performed for  
9 pay or profit while disabled. This is not the definition of Residual Disability.  
10 Residual Disability requires one be employed in an occupation (at least part  
11 time), and be able to perform at least some of the material duties of that  
12 occupation. Income from work for pay or profit that would not be income in the  
13 performance of an occupation, either full time or part time could include sick  
14 pay; income from employer’s salary continuation plan; income from a rare task  
15 for a friend; income from sale of a poem or short story from hobby writing;  
16 severance pay for the voluntary termination of employment, but not for services,  
17 is pay which arises from employment but is neither Residual Disability nor  
18 ‘work for pay or profit.’

14 (ECF No. 33 at 5 n.4 (citations omitted)).

15 Each party offers a policy argument in support of its position. Defendants contend:

16 [T]he Plan was intended to incentivize people who are able to work to do just  
17 that. Indeed, that is why it has a return to work incentive clause. It is also why  
18 the Plan would necessarily offset less the more an insured works once the 20%  
19 threshold is reached. Conversely, under Plaintiff’s interpretation the Plan would  
20 incentivize people who are able to work to not work.... The purpose of disability  
21 insurance is to offer income protection while people try to return to the  
22 workforce, not to incentivize them to stay out on disability. Plaintiff’s  
23 interpretation, thus, goes against this public policy.

21 (ECF No. 26-1 at 21-22). Plaintiff contends:

22 [T]he true incentive for a disabled physician to return to some other work—any  
23 work—is the fact that Union Central’s coverage pays, at best, only 40% of the  
24 physician’s predisability earnings ... less, for example, Social Security, Worker’s  
25 Compensation, Retirement, State Disability.... Moreover, Union Central’s  
26 approach to take a full offset of all work earnings (even though the CME is  
27 <20% of the AME) would undermine even the smallest of incentive to work.  
28 Under Union Central’s approach, the disabled employee would work for free  
until his earnings exceed, if th[ey] ever do, 20% of his predisability earnings.

26 (ECF No. 31 at 24).

## 27 2. Analysis

28 The following facts are undisputed. Plaintiff has a “Residual Disability,” as that term

1 is defined in the Plan. (ECF No. 26-1 at 17 (Defendants); ECF No. 29-1 at 6 (Plaintiff)).  
2 Plaintiff has worked in another occupation since the onset of his disability. (ECF No. 26-1 at  
3 17 (Defendants); ECF No. 29-1 at 6 (Plaintiff)). If/when Plaintiff earns in excess of 20% but  
4 less than 80% of his AME, Plaintiff is entitled to a “Residual Disability Benefit” instead of a  
5 “Total Disability Benefit.” (ECF No. 26-1 at 7 (Defendants); ECF No. 29-1 at 9 (Plaintiff)).  
6 After the 12 months of Residual Disability Return to Work Benefits elapsed, when Plaintiff  
7 is entitled to a “Residual Disability Benefit,” that benefit is calculated pursuant to the “50%  
8 Offset of Earnings” method in the Plan. (ECF No. 26-1 at 9 n.5, 14 (Defendants); ECF No.  
9 29-1 at 6, 9, 20 (Plaintiff)). If/when Plaintiff earns less than 20% of his AME, Plaintiff is  
10 entitled to a “Total Disability Benefit” under the Plan. (ECF No. 26-1 at 17 (Defendants); ECF  
11 No. 29-1 at 9 (Plaintiff)). When Plaintiff is entitled to a “Total Disability Benefit” (as Plaintiff  
12 contends he was at the time of the summary judgment briefing), that benefit is calculated  
13 according to the “Direct Method” in the Plan, including subtracting all “Other Income  
14 Reductions.” (ECF No. 26-1 at 7 (Defendants); ECF No. 29-1 at 6, 9 (Plaintiff)).

15 The parties dispute whether Union Central is entitled to subtract all of Plaintiff’s wages  
16 pursuant to “Other Income Reduction[.]” number 8 when calculating Plaintiff’s “Total  
17 Disability Benefit.” Other Income Reduction number 8 states that the Plan administrator will  
18 “reduce Your Monthly Benefit” by “[i]ncome from any work for pay or profit not considered  
19 either Partial or Residual Disability or Rehabilitative Employment.” (Admin. R. at 1369, ECF  
20 No. 30-8).

21 In Other Income Reduction number 8, the term “Residual Disability” describes the type  
22 of “income” that will not be offset when determining a claimant’s “Total Disability Benefit.”  
23 Because Other Income Reduction number 8 is an offset to “Your Monthly Benefit,” it is  
24 reasonable for Union Central to look to other offsets in the Plan in determining the meaning  
25 of “income from ... work ... not considered ... Residual Disability.” (Admin R. at 1368-69,  
26 ECF No. 30-8). It is reasonable for Union Central to conclude that the type of income that will  
27 not be offset pursuant to Other Income Reduction number 8 is the type of income that would  
28 already be subject to a 50% offset pursuant to other terms of the Plan—in the case of a

1 Residually Disabled claimant, income that would entitle the claimant to a “Residual Disability  
2 Benefit,” i.e., income that is in excess of 20% and less than 80% of a claimant’s predisability  
3 Average Monthly Earnings. A contrary interpretation would render Other Income Reduction  
4 number 8 effectively meaningless given the Plan’s broad definition of “Residual Disability.”  
5 Defendants’ interpretation of Other Income Reduction number 8—that “income from ... work  
6 ... not considered ... Residual Disability” (Admin R. at 1369, ECF No. 30-8) constitutes income  
7 that is 20% or less of a claimant’s predisability Average Monthly Earnings—is a reasonable  
8 interpretation of the Plan. Viewing Union Central’s interpretation with skepticism due to its  
9 conflict of interest, Union Central’s interpretation is not an abuse of discretion. The Court  
10 concludes that Defendants are entitled to summary judgment as to this issue.

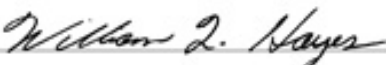
11 **B. Remaining Issues**

12 A number of ancillary issues have been raised in the parties’ summary judgment  
13 briefing, including whether the Plan requires a claimant’s Average Monthly Earnings to be  
14 indexed and whether Union Central is entitled to recover any overpayment of benefits. To the  
15 extent these issues are the subject of the motions for summary judgment, the motions are  
16 denied without prejudice to renew the motion in light of the ruling in this Order.

17 **V. Conclusion**

18 IT IS HEREBY ORDERED that, as to the interpretation of Other Income Reduction  
19 number 8, Defendants’ Motion for Summary Judgment is GRANTED (ECF No. 26) and  
20 Plaintiff’s Motion for Summary Judgment is DENIED (ECF No. 29). As to all other issues,  
21 the Motions for Summary Judgment are DENIED without prejudice. No later than thirty (30)  
22 days from the date of this Order, the parties shall file a joint status report identifying any  
23 remaining issues in this case.

24 DATED: March 2, 2011

25   
26 **WILLIAM Q. HAYES**  
27 United States District Judge  
28