



1 obligation to Citibank, and thereafter Plaintiff was unable to make payments on the debt and  
2 defaulted on February 18, 2005. The Second Amended Complaint alleges that Asset violated  
3 the FDCPA and the RFDCPA in connection with a lawsuit Asset filed against Plaintiff in state  
4 court on February 19, 2009 seeking attorney's fees and \$3,991.42 plus pre-judgment interest  
5 at a fixed rate of 24% per year from March 8, 2005.

6 On May 9, 2011, Asset filed the Motion for Summary Judgment accompanied by  
7 evidence in support of the motion. (ECF No. 30).

8 On June 14, 2011, Plaintiff filed an opposition to the Motion for Summary Judgment  
9 accompanied by evidence and objections to the evidence submitted by Asset. (ECF No. 32).

10 On July 1, 2011, Asset filed a reply brief and a response to Plaintiff's evidentiary  
11 objections. (ECF No. 33).

12 On July 27, 2011, Asset filed a Notice of Recently Decided Supplemental Authority in  
13 Support of the Motion for Summary Judgment. (ECF No. 34).

14 On July 28, 2011, Plaintiff filed a response to Asset's Notice of Recently Decided  
15 Supplemental Authority. (ECF No. 35).

16 On July 29, 2011, the Court heard oral argument on the Motion for Summary Judgment.  
17 (ECF No. 36).

## 18 **II. Facts**

19 Asset submits a declaration from Ken Proctor, Asset's "Litigation Coordinator."  
20 (Proctor Decl. ¶ 1, ECF No. 30-2). Proctor states that, "[o]n May 25, 2007, Asset acquired all  
21 rights to a portfolio of charged-off credit card accounts from Citibank," including a credit card  
22 account in Plaintiff's name. *Id.* ¶ 2. Proctor states that "[t]he data provided by Citibank  
23 reflected that when the account was charged off [on October 20, 2005], the balance due on the  
24 account was \$3,991.42," and Citibank "provided Asset with copies of the account statements  
25 for Alaan's account at the time her last payment was credited to the account ('the March 22,  
26 2005 statement') and at the time of charge-off ('the October 20, 2005 statement')." *Id.* ¶¶ 3-4.  
27 The March 22, 2005 statement reflects that the effective annual interest rate on the account was  
28 29.49%, while the October 20, 2005 statement reflects an interest rate of 30.74%. *Id.*, Exs. B,

1 C, ECF No. 30-2 at 11, 13. Proctor states: “Although it could have applied a higher rate of  
2 interest, Asset assessed interest at an annualized rate of 24% from the date of charge-off,  
3 pursuant to company policy.” *Id.* ¶ 4. Proctor states:

4           The Collection Complaint filed on behalf of Asset against Ms. Alaan [in  
5 state court] on February 19, 2009, contains an apparent typographical error in  
6 the prayer for relief. Instead of praying for an award of prejudgment interest on  
7 the charge-off balance and seeking interest from the date of charge-off (October  
8 20, 2005), the prayer sought interest (at an annualized rate of 24%) on the  
9 charge-off balance from an earlier date—the date of last payment (March 8,  
10 2005). In other words, the complaint inadvertently sought interest from the  
11 wrong date.

12           Despite this inadvertent typographical error, the Collection Complaint  
13 nonetheless sought to recover substantially less from Alaan than the full amount  
14 that Asset was entitled to collect. This is true regardless whether interest is  
15 calculated at an annualized rate of 24% (the rate actually assessed) over an  
16 incorrect period of time; at an annualized rate [of] 30.74% (the rate in effect on  
17 the date of charge-off) over the correct period of time; or at the variable ‘Default  
18 Rate’ (the rate that Alaan may contend applies after charge off) over the correct  
19 period of time....

20           Although the Collection Complaint sought interest for approximately an  
21 extra seven and a half months (by starting the ‘interest clock’ on March 8, 2005  
22 instead of October 20, 2005), because it applied an interest rate of 24%, it sought  
23 only \$3,789.77 in interest during this period.

24           Had Asset assessed interest at a fixed rate of 30.74% between October  
25 20, 2005 and February 19, 2009, it would have been entitled to collect \$4,094.36  
26 in interest from Alaan....

27           Had Asset assessed interest at a variable Default Rate between October  
28 20, 2005 and February 19, 2009, defined in the Card Agreement governing  
Alaan’s Citibank account as the sum of the U.S. Prime Rate in effect each month  
during that period—which began at 6.75%, rose to 8.25% and dropped to its  
current rate of 3.25%—plus 23.99%, it would have been entitled to collect  
\$4,116.62 in interest from Alaan.

29 *Id.* ¶¶ 5-6, 8-10.

30 In a declaration, Plaintiff states:

31           I received account statements from Citibank regarding the above  
32 Account.

33           Prior to my account going into default, the interest rate on my credit card  
34 with Citibank was a very low variable rate of under 24%.

35           At no time after my account with Citibank went into default was there  
36 ever a fixed interest rate....

37           I never, at that time, agreed a final balance with Citibank or Asset, nor  
38 did I ever make any agreement, in writing, verbally, or implicitly, to pay a fixed  
interest rate or any balance of any kind to Citibank or Asset.

1 Neither Asset nor Citibank ever approached me and requested that we  
2 agree to an account stated, and neither Asset nor Citibank ever communicated  
a final balance struck with me.

3 The interest rate charged on my Account with Citibank was always  
4 variable interest rate, and not the fixed rate Asset contends in its state complaint.

5 In 2009, I received a copy of the complaint ... that Asset Acceptance  
[filed] against me in the Superior Court of California.... In this complaint, Asset  
6 demanded interest at a rate of 24% from the default-date through the  
date-of-judgment.

7 When I was served with this lawsuit, I noted that the interest rate claimed  
8 owed by me was incorrect, the interest was being charged twice over a period  
of time, and the interest rate was not provided for in any contract between  
9 myself and Citibank or Asset.

10 After reviewing the complaint in the state lawsuit it became clear to me  
that many of the claims in the state lawsuit were misrepresented and I therefore  
11 had no reason to believe any of the figures being used by Citibank or Asset in  
this matter or in the Complaint.

12 If I had been presented with the proper interest rate, so that the amount  
13 demanded was not inflated, and if Asset had not misrepresented certain factual  
issues in their complaint, I would have taken the state lawsuit more seriously and  
14 not been frustrated in my desire and efforts to resolve this matter before trial.

15 However, because Asset had so blatantly misrepresented the interest rate  
in this case, and because Asset had misrepresented the period of times I  
16 supposedly owed interest at erroneous interest rates, I was frustrated in my  
abilities to accurately assess any potential liability I might have in that state case  
and was, therefore, unable to enter into fair negotiations with Asset.

17 (Alaan Decl. ¶¶ 6-8, 11-18, ECF No. 32-8).

### 18 **III. Contentions of the Parties**

19 Asset contends:

20 The motion [for summary judgment] is made on the grounds that there is no  
21 competent, admissible evidence to show that Asset engaged in any conduct in  
violation of federal or state law, and therefore no genuine issue of material fact  
22 for trial exists. The undisputed evidence shows that, contrary to Alaan's  
assertions, Asset acquired Alaan's unpaid Citibank account pursuant to a  
23 Purchase and Sale Agreement; Asset never said it was seeking to collect  
'principal' in its collection complaint against Alaan, but even if it had, this  
24 would not state a claim under the FDCPA, given the Ninth Circuit's ruling in  
*Donohue v. Quick Collect, Inc.*, 592 F.3d 1027 (9th Cir. 2010); Asset did not  
25 misrepresent its right to request attorneys' fees; and Asset prayed for interest at  
a rate substantially below the interest rate imposed by the original creditor,  
26 Citibank, as reflected in the monthly account statements sent to Alaan.

27 (ECF No. 30 at 2).

28 Plaintiff contends that "any interest rate that might have applied to this debt was

1 variable in nature.... Further, any interest rate above 7% must be provided for by contract, and  
2 Asset has not produced a contract.” (ECF No. 32 at 10 (citing, *inter alia*, Cal. Const. art. XV,  
3 § 1)). Plaintiff contends: “Asset treats all variable interest rates as a fixed rate. Asset argues  
4 it can choose a high variable interest rate from a Citibank statement and use that variable rate  
5 as the applicable fixed rate throughout the remaining term of the contract. However, as this  
6 interest is not what any contract provides for, and as there is no statute that provides for such  
7 an interest rate, this violates the FDCPA and California’s Rosenthal Act.” *Id.* at 11. Plaintiff  
8 also contends that the materiality issue in *Donohue* is an “issue [that] must be decided by a jury  
9 after hearing Ms. Alaan’s testimony.” *Id.* at 26.

#### 10 **IV. Standard of Review**

11 “A party may move for summary judgment, identifying each claim or defense—or the  
12 part of each claim or defense—on which summary judgment is sought. The court shall grant  
13 summary judgment if the movant shows that there is no genuine dispute as to any material fact  
14 and the movant is entitled to judgment as a matter of law.” Fed. R. Civ. P. 56(a). A material  
15 fact is one that is relevant to an element of a claim or defense and whose existence might affect  
16 the outcome of the suit. *See Matsushita Elec. Indus. Co., Ltd. v. Zenith Radio Corp.*, 475 U.S.  
17 574, 586 (1986). The materiality of a fact is determined by the substantive law governing the  
18 claim or defense. *See Anderson v. Liberty Lobby, Inc.*, 477 U.S. 242, 252 (1986); *Celotex*  
19 *Corp. v. Catrett*, 477 U.S. 317, 322 (1986). Disputes over irrelevant or unnecessary facts will  
20 not preclude a grant of summary judgment. *See T.W. Elec. Serv., Inc. v. Pacific Elec.*  
21 *Contractors Ass’n*, 809 F.2d 626, 630 (9th Cir. 1987) (citing *Anderson*, 477 U.S. at 248).

22 The moving party has the initial burden of demonstrating that summary judgment is  
23 proper. *See Adickes v. S.H. Kress & Co.*, 398 U.S. 144, 152 (1970). The burden then shifts  
24 to the opposing party to provide admissible evidence beyond the pleadings to show that  
25 summary judgment is not appropriate. *See Celotex*, 477 U.S. at 322, 324. The opposing  
26 party’s evidence is to be believed, and all justifiable inferences are to be drawn in her favor.  
27 *See Anderson*, 477 U.S. at 256. To avoid summary judgment, the opposing party cannot rest  
28 solely on conclusory allegations of fact or law. *See Berg v. Kincheloe*, 794 F.2d 457, 459 (9th

1 Cir. 1986). Instead, the nonmovant must designate which specific facts show that there is a  
2 genuine issue for trial. *See Anderson*, 477 U.S. at 256.

### 3 **V. Discussion**

4 “Seeking somewhat to level the playing field between debtors and debt collectors, the  
5 FDCPA prohibits debt collectors from making false or misleading representations and from  
6 engaging in various abusive and unfair practices.” *Donohue v. Quick Collect, Inc.*, 592 F.3d  
7 1027, 1030 (9th Cir. 2010) (quotation omitted). “The FDCPA imposes strict liability on  
8 creditors, including liability for violations that are not knowing or intentional.” *McCullough*  
9 *v. Johnson, Rodenburg & Lauinger, LLC*, 637 F.3d 939, 952 (9th Cir. 2011) (quotation  
10 omitted).

11 In the Second Amended Complaint, Plaintiff alleges violations of two FDCPA  
12 provisions, 15 U.S.C. §§ 1692e and 1692f. Section 1692e prohibits a debt collector from using  
13 “any false, deceptive, or misleading representation or means in connection with the collection  
14 of any debt.” 15 U.S.C. § 1692e; *see also* 15 U.S.C. §§ 1692e(2)(A) (prohibiting “[t]he false  
15 representation of ... the character, amount, or legal status of any debt”); 1692e(10) (prohibiting  
16 “[t]he use of any false representation or deceptive means to collect or attempt to collect any  
17 debt or to obtain information concerning a consumer”). Section 1692f prohibits a debt  
18 collector from using “unfair or unconscionable means to collect or attempt to collect any debt.”  
19 15 U.S.C. § 1692f; *see also* 15 U.S.C. § 1692f(1) (prohibiting “[t]he collection of any amount  
20 ... unless such amount is expressly authorized by the agreement creating the debt or permitted  
21 by law”).

22 “Whether conduct violates §§ 1692e or 1692f requires an objective analysis that takes  
23 into account whether the least sophisticated debtor would likely be misled by a  
24 communication.” *Donohue*, 592 F.3d at 1030 (quotation omitted). The “objective ‘least  
25 sophisticated debtor’ standard ... ensures that the FDCPA protects all consumers, the gullible  
26 as well as the shrewd, ... the ignorant, the unthinking, and the credulous.” *McCullough*, 637  
27 F.3d at 952 (quotation omitted). “[F]alse but non-material representations are not likely to  
28 mislead the least sophisticated consumer and therefore are not actionable under §§ 1692e or

1 1692f.” *Donohue*, 592 F.3d at 1033. “In assessing FDCPA liability, [the Court of Appeals for  
2 the Ninth Circuit is] not concerned with mere technical falsehoods that mislead no one, but  
3 instead with genuinely misleading statements that may frustrate a consumer’s ability to  
4 intelligently choose his or her response.” *Id.* at 1034; *see id.* at 1033-34 (holding that a  
5 “Complaint’s mislabeling \$32.89 as 12% interest, when \$32.89 included both interest and  
6 pre-assignment finance charges, is not materially false,” finding that “the total owed was  
7 accurately stated in the Complaint, but the label for at least one of the two sums comprising  
8 the total debt was technically incorrect: \$32.89, labeled ‘interest ... of 12%,’ included  
9 pre-assignment finance charges and interest”).

10 The Second Amended Complaint alleges that, in connection with the state court lawsuit  
11 Asset filed against Plaintiff, Asset violated the FDCPA and the RFDCPA in the following  
12 ways:

13 a. Asset misrepresented that it was lawfully entitled to collect the debt owed to  
14 Citibank, in violation of 15 U.S.C. §§ 1692e, 1692e(2)(A), and 1692e(10);

15 b. Asset certified, through their agent attorneys, under CCP 128.7 et seq and  
16 CCP 128.7(3) that the allegation and other factual contentions had evidentiary  
support or were likely to have evidentiary support when in fact they did not in  
violation of 15 U.S.C. §§ 1692e, 1692e(2)(A), 1692e(10), and 1692f(1);

17 c. Asset stated that the amount due consisted only of principal when it actually  
18 consisted of interest, fees and other charges, thereby misrepresenting the  
character, amount or legal status of the debt, in violation of 15 U.S.C. §§ 1692e,  
1692e(2)(A) and 1692e(10).

19 d. Asset misrepresented that it was lawfully entitled to collect attorneys fees  
20 when such amount was not expressly authorized by [the] agreement creating the  
debt or permitted by law in violation of 15 U.S.C. §§ 1692e, and 1692f(1);

21 e. Asset misrepresented that it was lawfully entitled to collect fixed interest of  
22 more than ten percent when such amount was not expressly authorized by [the]  
23 agreement creating the debt or permitted by law in violation of 15 U.S.C. §§  
1692e, and 1692f(1);

24 f. Asset misrepresented that it was lawfully entitled to collect interest from  
25 March 8, 2005 on \$3,991.42, when the amount of the debt at that time owed, if  
26 any, was less and closer to \$3,200.00 thereby misrepresenting the amount of the  
debt including but not limited to the amount of interest which in addition was  
not expressly authorized by [the] agreement creating the debt or permitted by  
law all in violation of 15 U.S.C. §§ 1692e(2)(A), and 1692f(1).

27 ECF No. 26 ¶ 21; *see also id.* ¶ 29 (alleging that the same conduct violated the RFDCPA, Cal.  
28 Civ. Code §§ 1788.13(1) (“No debt collector shall collect or attempt to collect a consumer debt

1 by means of ... [a]ny communication by a licensed collection agency to a debtor demanding  
2 money unless the claim is actually assigned to the collection agency.”); 1788.17 (“[E]very debt  
3 collector collecting or attempting to collect a consumer debt shall comply with the provisions  
4 of Sections 1692b to 1692j, inclusive, of ... Title 15 of the United States Code.”)).

5 Asset moves for summary judgment as to each of the six violations alleged in the  
6 Second Amended Complaint.

7 **A. Asset’s Entitlement to Collect the Debt**

8 Plaintiff alleges that Asset violated the FDCPA and the RFDCPA because “Asset  
9 misrepresented that it was lawfully entitled to collect the debt owed to Citibank....” ECF No.  
10 26 ¶ 21(a); *see also id.* ¶ 29(a).

11 In his declaration, Proctor states that, “[o]n May 25, 2007, Asset acquired all rights to  
12 a portfolio of charged-off credit card accounts from Citibank,” including a credit card account  
13 in Plaintiff’s name. (Proctor Decl. ¶ 2, ECF No. 30-2).

14 Plaintiff objects to the admissibility of this statement by Proctor on the grounds that  
15 “Proctor appears to have no personal knowledge of the statements he makes,” and “[p]ursuant  
16 to Fed. R. Evid. 1002 (‘Best Evidence Rule’), any testimony regarding the contents of this  
17 ‘agreement’ [between Asset and Citibank], or any document [is] inadmissible.” (ECF No. 32-9  
18 at 5).

19 “An affidavit or declaration used to support or oppose a motion must be made on  
20 personal knowledge, set out facts that would be admissible in evidence, and show that the  
21 affiant or declarant is competent to testify on the matters stated.” Fed. R. Civ. P. 56(c)(4).  
22 “Rule 56 does not require the nonmoving party to depose her own witnesses,” and the evidence  
23 offered at summary judgment need not be “in a form that would be admissible at trial.”  
24 *Celotex*, 477 U.S. at 324; *cf. Block v. City of Los Angeles*, 253 F.3d 410, 419 (9th Cir. 2001)  
25 (“To survive summary judgment, a party does not necessarily have to produce evidence in a  
26 form that would be admissible at trial, as long as the party satisfies the requirements of Federal  
27 Rules of Civil Procedure 56.”) (citation omitted). The best evidence rule “does not set up an  
28 order of preferred admissibility” requiring parties to prove facts through documents or

1 recordings whenever possible. *United States v. Gonzales-Benitez*, 537 F.2d 1051, 1053-54 (9th  
2 Cir. 1976); *see also Atchley v. Pepperidge Farm, Inc.*, No. CV-04-452, 2008 WL 2074035, at  
3 \*7 (E.D. Wash. May 14, 2008) (“stating that an agreement existed is not the same thing as  
4 describing the contents of the agreement”).

5 In his declaration, Proctor asserts that he is Asset’s “Litigation Coordinator”; he is  
6 “authorized to make this Declaration on behalf of Asset”; and he is “familiar with the facts set  
7 forth in this declaration through personal knowledge and/or a review of business records  
8 maintained by Asset.” (Proctor Decl. ¶ 1, ECF No. 30-2). Proctor asserts that he has  
9 “reviewed the Agreement [between Asset and Citibank] and am familiar with its contents,” and  
10 “[a]s part of the transaction, Citibank provided Asset Acceptance with information about the  
11 account, including Ms. Alaan’s billing address, her phone number, her social security number,  
12 the date of her last payment, the date the account was charged-off, and the balance due on the  
13 account, which is referred to as ‘Schedule A.’” *Id.* ¶ 2. Attached to Proctor’s declaration is  
14 a copy of what Proctor asserts is a redacted version of “Schedule A.”

15 After review of the record, the Court finds that the Proctor declaration adequately  
16 satisfies the requirements of Rule 56, and constitutes evidence that Asset was entitled to collect  
17 the debt Plaintiff owed to Citibank. Plaintiff does not submit evidence to counter Proctor’s  
18 declaration that Asset acquired all of Citibank’s rights to Plaintiff’s credit card account with  
19 Citibank. Accordingly, the Motion for Summary Judgment is granted as to Plaintiff’s claim  
20 that Asset violated the FDCPA and the RFDCPA because “Asset misrepresented that it was  
21 lawfully entitled to collect the debt owed to Citibank....” ECF No. 26 ¶ 21(a); *see also id.* ¶  
22 29(a).

### 23 **B. Evidentiary Support for the State Court Complaint**

24 Plaintiff alleges that Asset violated the FDCPA and the RFDCPA because “Asset  
25 certified, through their agent attorneys, ... that the allegation and other factual contentions had  
26 evidentiary support or were likely to have evidentiary support when in fact they did not....”  
27 ECF No. 26 ¶ 21(b); *see also id.* ¶ 29(b).

28 Asset moves for summary judgment as to this claim, contending that “[n]either the

1 FDCPA nor the Rosenthal Act requires a debt collector to have in hand all of the evidence  
2 necessary to prove its case when it files a lawsuit.” (ECF No. 30-1 at 15). Plaintiff does not  
3 address this contention in her opposition papers.

4 “Even when viewed from the perspective of an unsophisticated consumer, the filing of  
5 a debt-collection lawsuit without the immediate means of proving the debt does not have the  
6 natural consequence of harassing, abusing, or oppressing a debtor,” in violation of the FDCPA.  
7 *Harvey v. Great Seneca Fin. Corp.*, 453 F.3d 324, 330-31 (6th Cir. 2006) (citation omitted);  
8 *see also id.* at 333 (“[A] debt may be properly pursued in court, even if the debt collector does  
9 not yet possess adequate proof of its claim.”); *Mansfield v. Midland Funding, LLC*, No.  
10 09cv358-L-WVG, 2011 WL 1212939, at \*5 (S.D. Cal. Mar. 30, 2011) (“[A] debt collector  
11 may file a debt collection action even if the debt collector does not at the time of filing have  
12 adequate proof to support the claim.”).

13 After review of the submissions of the parties and the relevant legal authority, the Court  
14 grants the Motion for Summary Judgment as to Plaintiff’s claim that Asset violated the  
15 FDCPA and the RFDCPA because “Asset certified, through their agent attorneys, ... that the  
16 allegation and other factual contentions had evidentiary support or were likely to have  
17 evidentiary support when in fact they did not...” ECF No. 26 ¶ 21(b); *see also id.* ¶ 29(b).

18 **C. “Amount Due Consisted Only of Principal”**

19 Plaintiff alleges that Asset violated the FDCPA and the RFDCPA because “Asset stated  
20 that the amount due consisted only of principal when it actually consisted of interest, fees and  
21 other charges, thereby misrepresenting the character, amount or legal status of the debt...”  
22 ECF No. 26 ¶ 21(c); *see also id.* ¶ 29(c).

23 Asset moves for summary judgment as to this claim, contending, *inter alia*, that  
24 “Alaan’s claim is flatly contradicted by the actual language used in the [state court] Collection  
25 Complaint. That pleading does not assert that the debt consisted only of ‘principal.’” (ECF  
26 No. 30-1 at 17). Plaintiff does not address this contention in her opposition papers.

27 In the complaint filed by Asset against Plaintiff in state court, Asset “pray[ed] ... for  
28 damages of \$3,991.42,” and asserted that “\$3,991.42 ... is the fixed and agreed upon amount

1 remaining unpaid despite plaintiff's demand." (ECF No. 26-1 at 3-4). The word, "principal,"  
2 does not appear in the state court complaint.

3 After review of the submissions of the parties, the Court grants the Motion for Summary  
4 Judgment as to Plaintiff's claim that Asset violated the FDCPA and the RFDCPA because  
5 "Asset stated that the amount due consisted only of principal when it actually consisted of  
6 interest, fees and other charges, thereby misrepresenting the character, amount or legal status  
7 of the debt..." ECF No. 26 ¶ 21(c); *see also id.* ¶ 29(c).

#### 8 **D. Attorney's Fees**

9 Plaintiff alleges that Asset violated the FDCPA and the RFDCPA because "Asset  
10 misrepresented that it was lawfully entitled to collect attorneys fees when such amount was not  
11 expressly authorized by [the] agreement creating the debt or permitted by law..." ECF No.  
12 26 ¶ 21(d); *see also id.* ¶ 29(d).

13 Asset moves for summary judgment as to this claim, contending that Asset's request  
14 for attorney's fees in the state court complaint "was authorized by law and does not violate the  
15 FDCPA or the Rosenthal Act." (ECF No. 30-1 at 17). In opposition to Asset's motion,  
16 Plaintiff asserts that "Asset never provides any contract that authorizes any ... attorney's  
17 fees..." (ECF No. 32 at 27). Otherwise, Plaintiff does not address Asset's contention that its  
18 prayer for attorney's fees was authorized by law and did not violate the FDCPA and the  
19 RFDCPA.

20 Asset sued Plaintiff for an "open book account," and requested that the state court issue  
21 an award of attorney's fees "according to proof." (ECF No. 26-1 at 4). The California Civil  
22 Code provides that in certain actions that are "on a contract based upon a book account," a  
23 "prevailing party" may recover its attorney's fees. Cal. Civ. Code § 1717.5(a) ("[I]n any  
24 action on a contract based on a book account, ... which does not provide for attorney's fees and  
25 costs, ... the party who is determined to be the party prevailing on the contract shall be entitled  
26 to reasonable attorney's fees, ... in addition to other costs.").

27 After review of the submissions of the parties and the relevant legal authority, the Court  
28 grants the Motion for Summary Judgment as to Plaintiff's claim that Asset violated the

1 FDCPA and the RFDCPA because “Asset misrepresented that it was lawfully entitled to  
2 collect attorneys fees when such amount was not expressly authorized by [the] agreement  
3 creating the debt or permitted by law...” ECF No. 26 ¶ 21(d); *see also id.* ¶ 29(d).

#### 4 **E. Interest-Related Claims**

5 Plaintiff alleges that Asset violated the FDCPA and the RFDCPA because “Asset  
6 misrepresented that it was lawfully entitled to collect fixed interest of more than ten percent  
7 when such amount was not expressly authorized by [the] agreement creating the debt or  
8 permitted by law,” and “Asset misrepresented that it was lawfully entitled to collect interest  
9 from March 8, 2005 on \$3,991.42, when the amount of the debt at that time owed, if any, was  
10 less and closer to \$3,200.00 thereby misrepresenting the amount of the debt including but not  
11 limited to the amount of interest which in addition was not expressly authorized by [the]  
12 agreement creating the debt or permitted by law.” ECF No. 26 ¶ 21(e)-(f); *see also id.* ¶ 29(e)  
13 (collectively, “interest-related claims”).

14 Asset moves for summary judgment as to Plaintiff’s interest-related claims on the basis  
15 that “regardless of the interest rate that applied to the account after it was charged off and sold  
16 to Asset—either a fixed rate of 30.74% [under an ‘account stated’ theory] or a variable rate of  
17 23.99% plus the U.S. Prime Rate [pursuant to the contract between Citibank and  
18 Plaintiff]—the prayer for the lower 24% rate, even for a few extra months—was not  
19 ‘materially misleading’ under *Donohue*.” (ECF No. 30-1 at 28).

##### 20 **1. Account Stated Theory**

21 “An account stated is an agreement, based on prior transactions between the parties, that  
22 the items of an account are true and that the balance struck is due and owing. To be an account  
23 stated, it must appear that at the time of the statement an indebtedness from one party to the  
24 other existed, that a balance was then struck and agreed to be the correct sum owing from the  
25 debtor to the creditor, and that the debtor expressly or impliedly promised to pay to the creditor  
26 the amount thus determined to be owing.” *Maggio, Inc. v. Neal*, 196 Cal. App. 3d 745, 752-53  
27 (1987) (quotation omitted). In order to constitute an account stated, there must be an “element  
28 of finality” to the statement, which is missing when the parties continue transacting business

1 and “statements [a]re sent periodically.” *Am. Fruit Growers, Inc. v. Jackson*, 203 Cal. 748,  
2 751-52 (1928) (“[I]t is clear that a statement rendered cannot be said to be an account stated  
3 unless it is intended to be such and expressly or impliedly is assented to as such by the party  
4 to whom it is rendered. There is in the case before us no element of finality, as the parties were  
5 still transacting business. These statements were sent periodically and business was continued  
6 between them as before. There is no ground whatever for the contention that the account was  
7 rendered and intended to be an account stated, or that [the charged party], either expressly or  
8 impliedly, considered that it was such.”). Whether an alleged debt is an account stated is a  
9 question of fact. *See Fogarty v. McGuire*, 170 Cal. App. 2d 405, 409 (1959) ( “The action  
10 upon an account stated is not upon the original dealings and transactions of the parties. It is  
11 upon the new contract by and under which the parties have adjusted their differences and  
12 reached an agreement.... [I]f in writing, it should appear to be something more than a mere  
13 memorandum and should show with clearness and certainty that it was intended to be a final  
14 settlement up to date. Whether these conditions exist is usually a question to be determined  
15 by the trier of fact from all the circumstances of the case, and in reaching that determination  
16 reasonable inferences can be drawn in support of the claim of either party if there is any  
17 credible evidence warranting such action.”) (citations omitted).

18 Asset contends: “Alaan admitted [at her deposition] that she received monthly  
19 statements from Citibank—including the charge-off statement with an interest rate of  
20 30.74%—[and] never disputed any of those monthly statements, knew interest would be  
21 imposed if she did not pay the full amount due on her account each month, and conceded that  
22 the account statements issued between January 22, 2004 and October 20, 2005 were accurate.  
23 This is sufficient to establish an account stated with an applicable interest rate of 30.74%.”  
24 (ECF No. 30-1 at 25-26). In support of its contention, Asset attaches selected pages from  
25 Plaintiff’s deposition, and a copy of the October 20, 2005 Citibank statement. (ECF Nos. 30-2  
26 at 13; 30-3 at 5-18). Plaintiff testified that she “received a statement every month from Citi  
27 Bank on the Citi Card account.” (Alaan Dep. at 24, ECF No. 30-3). Plaintiff was asked about  
28 “statements of account from Citi, starting with a closing date of January 22, 2004 through

1 October 20, 2005, and monthly statements with closing dates for each month between those  
2 dates.” *Id.* at 36. Plaintiff testified that she did not “dispute any charges on [her] credit card  
3 account” and she understood that “Citi Bank would charge [her] interest on [her] account when  
4 it wasn’t paid off in full each month.” *Id.* at 30, 52.

5 In opposition to the Motion for Summary Judgment, Plaintiff states in a declaration that  
6 she “never, at that time, agreed [to] a final balance with Citibank or Asset, nor did [she] ever  
7 make any agreement, in writing, verbally, or implicitly, to pay a fixed interest rate or any  
8 balance of any kind to Citibank or Asset.” (Alaan Decl. ¶ 11, ECF No. 32-8). Plaintiff states:  
9 “Neither Asset nor Citibank ever approached me and requested that we agree to an account  
10 stated, and neither Asset nor Citibank ever communicated a final balance struck with me.” *Id.*  
11 ¶ 12.

12 A trier of fact reasonably could find that the October 20, 2005 statement does not  
13 clearly inform the “least sophisticated debtor,” *McCullough*, 637 F.3d at 952, that it was  
14 intended to be a final statement which constitutes a “new contract by and under which the  
15 parties have adjusted their differences and reached an agreement,” *Fogarty*, 170 Cal. App. 2d  
16 at 409. *See* ECF No. 30-2 at 13 (October 20, 2005 statement). There is little to distinguish the  
17 October 20, 2005 statement from the March 22, 2005 statement, which is the only other  
18 monthly statement submitted by Asset. *Compare* ECF No. 30-2 at 10-11 *with* ECF No. 30-2  
19 at 13. Plaintiff disputes that “Citibank ever approached [her] and requested that we agree to  
20 an account stated,” and that “Asset [or] Citibank ever communicated a final balance struck  
21 with [her],” and that she ever agreed to an account stated. After review of the evidence  
22 submitted, the Court finds that there is a genuine issue of material fact as to whether an account  
23 stated establishing a fixed interest rate at 30.74% was created between Plaintiff and Citibank  
24 based upon the October 20, 2005 credit card statement. *Cf. Am. Fruit Growers*, 203 Cal. at  
25 751-52. Accordingly, the Court finds that Asset is not entitled to summary judgment on  
26 Plaintiff’s interest-related claims under the theory that Asset did not materially mislead  
27 Plaintiff by seeking a fixed rate of interest of 24% because Asset was entitled to charge  
28 Plaintiff a fixed rate of interest of 30.74% pursuant to an account stated.

1                                   **2. Contractual Interest Rate**

2           Asset contends that, “[a]s defined in the Card Agreement that Alaan admitted at her  
3 deposition governed her account ..., the ‘Default Rate’ was calculated by adding 23.99% to the  
4 ‘U.S. Prime Rate’ published in the Wall Street Journal.” (ECF No. 30-1 at 11 n.2). However,  
5 Asset has failed to submit competent evidence to establish the interest rate stated in the  
6 contract between Citibank and Plaintiff. Asset does not submit a copy of the contract, and the  
7 contractual rate of interest is not set forth in the portions of Plaintiff’s deposition filed with the  
8 Court. *See* ECF No. 30-3 at 5-18. In his declaration, Proctor references the “variable Default  
9 Rate ... defined in the Card Agreement governing Alaan’s Citibank account,” but he does not  
10 establish the basis for his personal knowledge of the terms of the contract between Citibank  
11 and Plaintiff. *Cf.* Fed. R. Civ. P. 56(c)(4) (“An affidavit or declaration used to support or  
12 oppose a motion must be made on personal knowledge, set out facts that would be admissible  
13 in evidence, and show that the affiant or declarant is competent to testify on the matters  
14 stated.”). Proctor, an employee of Asset, does not state that Citibank provided the contract to  
15 Asset during the course of their business dealings, or otherwise state that he has seen the  
16 contract. Proctor attaches to his declaration the March 22, 2005 and October 20, 2005  
17 Citibank statements for Plaintiff’s account, but neither statement explains the method by which  
18 the variable interest rate is calculated.

19           In the absence of competent evidence of the contractual interest rate between Citibank  
20 and Plaintiff, and in light of Plaintiff’s evidence, *see* Alaan Decl. ¶¶ 7-8, 13-18, ECF No. 32-8,  
21 the Court cannot find as a matter of law that applying a *fixed* interest rate of 24%, as opposed  
22 to the different (and possibly lower), *variable* interest rate agreed upon between Citibank and  
23 Plaintiff, was a “non-material” misrepresentation.<sup>1</sup> *Donohue*, 592 F.3d at 1033 (“[F]alse but  
24 non-material representations are not likely to mislead the least sophisticated consumer and  
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26           <sup>1</sup> The parties dispute the issue of who bears the burden of proving materiality under  
27 *Donohue* and whether that burden includes a showing that the consumer would have acted  
28 differently but for the misstatement. The Court does not decide these issues, because based  
upon the evidentiary record, the Motion for Summary Judgment must be denied as to  
Plaintiff’s interest-related claims regardless of which party is correct as to the issue of the  
burden of proof under *Donohue*.

1 therefore are not actionable under §§ 1692e or 1692f.”); *cf. id.* at 1034 (“[A]pplying an  
2 incorrect *rate* of interest would lead to a real injury’ ...”) (quoting *Hahn*, 557 F.3d at 757).

3 Accordingly, the Court denies the Motion for Summary Judgment as to Plaintiff’s  
4 interest-related claims. *See* ECF No. 26 ¶ 21(e)-(f); *see also id.* ¶ 29(e).

5 **F. Evidentiary Objections**

6 Any objections to evidence relied upon in this Order are overruled. Any objections to  
7 evidence not cited or relied upon in this Order are denied as moot.

8 **VI. Conclusion**

9 IT IS HEREBY ORDERED that the Motion for Summary Judgment is GRANTED in  
10 part and DENIED in part, as discussed in this Order. (ECF No. 30).

11 DATED: August 8, 2011

12   
13 **WILLIAM Q. HAYES**  
14 United States District Judge

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