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UNITED STATES DISTRICT COURT
SOUTHERN DISTRICT OF CALIFORNIA

PACIFIC MARITIME FREIGHT, INC.,
Plaintiff,
v.
SONIA L. FOSTER; THE FOSTER GROUP,
INC.; and DOES 1 through 10, inclusive,
Defendants.

THE FOSTER GROUP, INC.,
Counterclaimant,
v.
PACIFIC MARITIME FREIGHT, INC. d/b/a
PACIFIC TUGBOAT SERVICE,
Counterdefendant.

Case No. 10cv578-BTM (BLM)
**CASE MANAGEMENT CONFERENCE
ORDER REGULATING DISCOVERY
AND OTHER PRETRIAL
PROCEEDINGS**
(Fed. R. Civ. P. 16)
(Local Rule 16.1)
(Fed. R. Civ. P. 26)

Pursuant to Rule 16 of the Federal Rules of Civil Procedure, a telephonic Case Management Conference was held on November 17, 2010. After consulting with the attorneys of record for the parties and being advised of the status of the case, and good cause appearing,

IT IS HEREBY ORDERED:

1. Any motion to join other parties, to amend the pleadings, or to file additional pleadings shall be filed on or before **December 20, 2010**.

1 2. Each party shall serve on all opposing parties a list of experts, whom that party
2 expects to call at trial, on or before **April 1, 2011**. Each party may supplement its designation
3 in response to the other party's designation no later than **April 22, 2011**. Expert designations
4 shall include the name, address, and telephone number of each expert and a reasonable
5 summary of the testimony the expert is expected to provide. The list shall also include the
6 normal rates the expert charges for deposition and trial testimony.

7 The parties must identify any person who may be used at trial to present evidence
8 pursuant to Rules 702, 703 or 705 of the Federal Rules of Evidence. This requirement is not
9 limited to retained experts.

10 **Please be advised that failure to comply with this section or any other discovery**
11 **order of the Court may result in the sanctions provided for in Fed. R. Civ. P. 37,**
12 **including a prohibition on the introduction of experts or other designated matters in**
13 **evidence.**

14 3. All expert disclosures required by Fed. R. Civ. P. 26(a)(2) shall be served on all
15 parties on or before **May 13, 2011**. Any contradictory or rebuttal information shall be disclosed
16 on or before **June 3, 2011**. In addition, Fed. R. Civ. P. 26(e)(2) imposes a duty on the parties
17 to supplement the expert disclosures made pursuant to Fed. R. Civ. P. 26(a)(2)(B) by the time
18 that pretrial disclosures are due under Fed. R. Civ. P. 26(a)(3) (discussed below).

19 The parties are advised to consult with Fed. R. Civ. P. 26(a)(2) regarding expert
20 disclosures. Such disclosures shall include an expert report, all supporting materials, a complete
21 statement of all opinions to be expressed and the basis and reasons therefor, the data or other
22 information considered by the expert in forming the opinions, any exhibits to be used as a
23 summary of or support for the opinions, the qualifications of the witness including a list of all
24 publications authored by the witness within the preceding ten years, the compensation to be paid
25 for the study and testimony, and a list of other cases in which the witness has testified as an
26 expert at trial or by deposition within the preceding four years.

27 This disclosure requirement applies to all persons retained or specially employed to
28 provide expert testimony, or whose duties as an employee of the party regularly involve the

1 giving of expert testimony.

2 **Please be advised that failure to comply with this section or any other discovery**
3 **order of the Court may result in the sanctions provided for in Fed. R. Civ. P. 37,**
4 **including a prohibition on the introduction of experts or other designated matters in**
5 **evidence.**

6 4. All discovery shall be completed by all parties on or before **August 5, 2011.**
7 "Completed" means that all discovery under Rules 30-36 of the Federal Rules of Civil Procedure,
8 and discovery subpoenas under Rule 45, must be initiated a sufficient period of time in advance
9 of the cut-off date, so that it may be completed by the cut-off date, taking into account the times
10 for service, notice, and response as set forth in the Federal Rules of Civil Procedure.

11 Counsel shall promptly and in good faith meet and confer with regard to all discovery
12 disputes in compliance with Federal Rule of Civil Procedure 37(a)(1) and Civil Local Rule 26.1(a).
13 **All discovery motions shall be filed within thirty (30) days after counsel have met and**
14 **conferred and reached an impasse with regard to any particular discovery issue, but**
15 **in no event shall discovery motions be filed more than sixty (60) days after the date**
16 **upon which the event giving rise to the discovery dispute occurred.** For oral discovery,
17 the event giving rise to the discovery dispute is the completion of the transcript of the affected
18 portion of the deposition. For written discovery, the event giving rise to the discovery dispute
19 is either the service of the response, or, if no response was served, the initial date the response
20 was due. **In addition, all discovery motions must be filed within thirty (30) days after**
21 **the close of discovery.**

22 5. All other pretrial motions must be filed on or before **September 2, 2011.** Motions
23 will not be heard or calendared unless counsel for the moving party has obtained a motion
24 hearing date from the law clerk of the judge who will hear the motion. **Be advised that the**
25 **parties must file their moving papers within three (3) days of receiving their motion**
26 **hearing date from the Court.** Failure to timely request a motion date may result in the
27 motion not being heard.

28 Questions regarding this case should be directed to the judge's law clerk. The Court

1 draws the parties' attention to Local Rule 7.1(e)(4) which requires that the parties allot additional
2 time for service of motion papers by mail. Papers not complying with this rule shall not be
3 accepted for filing.

4 Briefs or memoranda in support of or in opposition to any pending motion shall not exceed
5 twenty-five (25) pages in length without leave of the judge who will hear the motion. No reply
6 memorandum shall exceed ten (10) pages without leave of the judge who will hear the motion.

7 6. A Mandatory Settlement Conference shall be conducted on **March 25, 2011** at
8 **9:30 a.m.** in the chambers of Magistrate Judge Barbara L. Major located at **940 Front Street,**
9 **Suite 5140, San Diego, CA 92101**. All discussions at the Mandatory Settlement Conference
10 will be informal, off the record, privileged, and confidential. Counsel for any non-English
11 speaking party is responsible for arranging for the appearance of an interpreter at the
12 conference.

13 a. **Personal Appearance of Parties Required:** All parties, adjusters for
14 insured defendants, and other representatives of a party having full and complete authority to
15 enter into a binding settlement, as well as the principal attorneys responsible for the litigation,
16 must be present **in person** and legally and factually prepared to discuss settlement of the case.
17 Counsel appearing without their clients (whether or not counsel has been given settlement
18 authority) will be cause for immediate imposition of sanctions and may also result in the
19 immediate termination of the conference.

20 Unless there are extraordinary circumstances, persons required to attend the conference
21 pursuant to this Order shall not be excused from personal attendance. **Requests for excuse**
22 **from attendance for extraordinary circumstances shall be made in writing at least**
23 **three (3) court days prior to the conference.** Failure to appear **in person** at the Mandatory
24 Settlement Conference will be grounds for sanctions.

25 b. **Full Settlement Authority Required:** In addition to counsel who will try
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1 the case, a party or party representative with full settlement authority¹ must be present for the
2 conference. In the case of a corporate entity, an authorized representative of the corporation
3 who is not retained outside counsel must be present and must have discretionary authority to
4 commit the company to pay an amount up to the amount of Plaintiff's prayer (excluding punitive
5 damages prayers). The purpose of this requirement is to have representatives present who can
6 settle the case during the course of the conference without consulting a superior. Counsel for
7 a government entity may be excused from this requirement so long as the government attorney
8 who attends the Mandatory Settlement Conference (1) has primary responsibility for handling
9 the case, and (2) may negotiate settlement offers which the attorney is willing to recommend
10 to the government official having ultimate settlement authority.

11 c. **Confidential Settlement Statements Required:** No later than **March**
12 **18, 2011**, the parties shall submit directly to Magistrate Judge Major's chambers confidential
13 settlement statements no more than five (5) pages in length. **These confidential statements**
14 **shall not be filed or served on opposing counsel.** Each party's confidential statement must
15 include the following:

16 (i) A brief description of the case, the claims and/or counterclaims
17 asserted, and the applicable defenses or position regarding the asserted claims;

18 (ii) A specific and current demand or offer for settlement addressing all
19 relief or remedies sought. If a specific demand or offer for settlement cannot be made at the
20 time the brief is submitted, then the reasons therefore must be stated along with a statement
21 as to when the party will be in a position to state a demand or make an offer; and

22 (iii) A brief description of any previous settlement negotiations, mediation
23 sessions, or mediation efforts.

25 ¹ "Full settlement authority" means that the individuals at the settlement conference must be authorized to
26 explore settlement options fully and to agree at that time to any settlement terms acceptable to the parties. Heileman
27 Brewing Co. v. Joseph Oat Corp., 871 F.2d 648, 653 (7th Cir. 1989). The person needs to have "unfettered discretion
28 and authority" to change the settlement position of a party. Pitman v. Brinker Int'l, Inc., 216 F.R.D. 481, 485-86 (D.
Ariz. 2003). The purpose of requiring a person with unlimited settlement authority to attend the conference
contemplates that the person's view of the case may be altered during the face to face conference. Id. at 486. A
limited or a sum certain of authority is not adequate. See Nick v. Morgan's Foods, Inc., 270 F.3d 590, 595-97 (8th
Cir. 2001).

1 General statements that a party will "negotiate in good faith" is not a specific demand or
2 offer contemplated by this Order. It is assumed that all parties will negotiate in good faith.

3 d. **Requests to Continue a Mandatory Settlement Conference:** Any
4 request to continue the Mandatory Settlement Conference or request for relief from any of the
5 provisions or requirements of this Order must be sought by a **written ex parte application.**
6 The application must (1) be supported by a declaration of counsel setting forth the reasons and
7 justifications for the relief requested, (2) confirm compliance with Civil Local Rule 83.3(h), and
8 (3) report the position of opposing counsel or any unrepresented parties subject to the Order.
9 **Absent extraordinary circumstances, requests for continuances will not be considered**
10 **unless submitted in writing no fewer than seven (7) days prior to the scheduled**
11 **conference.**

12 **If the case is settled in its entirety before the scheduled date of the conference,**
13 **counsel and any unrepresented parties must still appear in person, unless a written**
14 **joint notice confirming the complete settlement of the case is filed no fewer than**
15 **twenty-four (24) hours before the scheduled conference.**

16 7. The parties must comply with the pretrial disclosure requirements of Fed. R. Civ.
17 P. 26(a)(3) no later than **December 6, 2011.** The parties should consult Fed. R. Civ. P.
18 26(a)(3) for the substance of the required disclosures.

19 **Please be advised that failure to comply with this section or any other discovery**
20 **order of the Court may result in the sanctions provided for in Fed. R. Civ. P. 37,**
21 **including a prohibition on the introduction of designated matters in evidence.**

22 8. No Memoranda of Contentions of Fact and Law are to be filed except in a bench
23 trial. In that case, counsel shall serve on each other and file with the Clerk of the Court their
24 Memoranda of Contentions of Fact and Law in compliance with Local Rule 16.1(f)(2) (and
25 16.1(f)(3), where applicable) on or before **December 6, 2011.**

26 9. Counsel shall meet and confer regarding the contents of the pretrial order on or
27 before **December 13, 2011.**

28 10. Counsel shall comply with the attached Order Setting Form of Pretrial Order in

1 preparing the pretrial order.

2 11. The proposed final pretrial conference order, including written objections, if any,
3 to any party's Fed. R. Civ. P. 26(a)(3) pretrial disclosures, shall be served on opposing counsel
4 and lodged directly with Judge Moskowitz's chambers on or before **December 27, 2011**. Such
5 objections shall comply with the requirements of Fed. R. Civ. P. 26(a)(3). **Please be advised**
6 **that the failure to file written objections to a party's pretrial disclosures may result**
7 **in the waiver of such objections, with the exception of those made pursuant to Rules**
8 **402 (relevance) and 403 (prejudice, confusion or waste of time) of the Federal Rules**
9 **of Evidence.**


10 12. The final pretrial conference is scheduled on the calendar of the Honorable Barry
11 Ted Moskowitz on **January 3, 2012** at **4:00 p.m.**. The trial date will be assigned by Judge
12 Moskowitz at the pretrial conference.

13 13. The dates and times set forth herein will not be modified except for good cause
14 shown.

15 14. Plaintiff's(s)' counsel shall serve a copy of this order on all parties that enter this
16 case hereafter.

17 **IT IS SO ORDERED.**

18 Dated: November 17, 2010

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20 BARBARA L. MAJOR
21 United States Magistrate Judge
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THE FOSTER GROUP, INC.,
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PACIFIC MARITIME FREIGHT, INC. d/b/a
PACIFIC TUGBOAT SERVICE,
Counterdefendant.

Civil No. 10cv578 BTM (BLM)

**ORDER SETTING FORM
OF PRETRIAL ORDER**

This order replaces the requirements under CivLR 16.1(f)(6)(c). No Memoranda of Law or Contentions of Fact are to be filed except in a bench trial.

The parties shall meet and confer and prepare a proposed pretrial order containing the following:

1. A statement to be read to the jury, not in excess of one page, of the nature of the

1 case and the claims and defenses.

2 2. A list of the causes of action to be tried, referenced to the Complaint [and
3 Counterclaim if applicable]. For each cause of action, the order shall succinctly list the elements
4 of the claim, damages and any defenses. A cause of action in the Complaint [and/or
5 Counterclaim] which is not listed shall be dismissed with prejudice.

6 3(a). A list of each witness counsel actually expect to call at trial with a brief statement,
7 not exceeding four sentences, of the substance of the witnesses' testimony.

8 3(b). A list of each expert witness counsel actually expect to call at trial with a brief
9 statement, not exceeding four sentences, of the substance of the expert witnesses' testimony.

10 3(c). A list of additional witnesses, including experts, counsel do not expect to call at this
11 time but reserve the right to call at trial along with a brief statement, not exceeding four
12 sentences, of the substance of the witnesses' testimony.

13 4(a). A list of all exhibits that counsel actually expect to offer at trial with a
14 one-sentence description of the exhibit.

15 4(b). A list of all other exhibits that counsel do not expect to offer at this time but
16 reserve the right to offer if necessary at trial with a one-sentence description of the exhibit.

17 5. A statement of all facts to which the parties stipulate. This statement shall be on
18 a separate page and will be read to and provided to the jury. The parties are directed to meet
19 with the assigned magistrate judge to work out as many stipulations of fact as possible.

20 6. A list of all deposition transcripts by page and line, or videotape depositions by
21 section, that will be offered at trial.

22 7. In addition to filing proposed jury instructions in accordance with Fed. R. Civ. P.
23 51 and CivLR 51.1, the parties shall e-mail the proposed instructions in Word or Wordperfect
24 form to Chambers. If a party disagrees with a particular instruction, the party shall submit an
25 alternate instruction.

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2 The Court encourages the parties to consult with the assigned magistrate judge to work
3 out any problems in preparation of the proposed pretrial order. The court will entertain any
4 questions concerning the conduct of the trial at the pretrial conference.

5 **IT IS SO ORDERED.**

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7 DATED: November 17, 2010

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BARBARA L. MAJOR
United States Magistrate Judge

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