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**UNITED STATES DISTRICT COURT
SOUTHERN DISTRICT OF CALIFORNIA**

RAUL LIZALDE; et al.,

vs.

ADVANCED PLANNING SERVICES,
INC., a California corporation; et al.,

Defendants.

CASE NO. 10cv0834-LAB (RBB)

**ORDER ON MOTIONS TO
DISMISS OR FOR A MORE
DEFINITE STATEMENT**

[Docket numbers 4, 26, 28, 29, 30,
31, 32, 58, 61.]

Plaintiff filed his original complaint on April 20, 2010, identifying 21 causes of action including claims under the Copyright Act, Lanham Act, and RICO, as well as various California statutes and theories. The caption named sixteen different Defendants.

Defendant Robert Padilla then on May 17 moved to dismiss or, alternatively, for a more definite statement. (Docket no. 4.) Defendant Charles Dzama joined in this motion. (Docket no. 21.) This was followed by a motion to dismiss for lack of jurisdiction, or alternatively for a more definite statement, filed by Defendants Larry Chalmers and Premier Financial Solutions, LLC. (Docket no. 26.) Defendant Gus Gonzalez then moved to dismiss for lack of jurisdiction and for improper venue. (Docket no. 28.) Defendant Marilyn Miller filed a motion seeking the same relief, (Docket no. 29), as did Defendant Miriam Feldman (Docket no. 30), and Stan Friedman. (Docket no. 31.) Advanced Planning Services, Inc.

1 (“APS”), Independent Career Agency, Inc. (“ICA”), Michael Rodman, Jeff Roediger, and Lori
2 Roediger then moved to dismiss the complaint on the basis of alleged agreements
3 concerning arbitration, jurisdiction, and venue. (Docket no. 32.) Defendants APS, Feldman,
4 Friedman, Gonzalez, ICA, Miller, Rodman, and the Roedigers then filed a notice of joinder
5 in Padilla’s motion. (Docket no. 33.) Beth and Larry Chalmers and the Chalmers Insurance
6 Agency (newly named as a Defendant in the FAC) then joined Padilla’s motion. (Docket no.
7 56.)¹

8 Then on July 16, 2010, with the Court’s leave, Lizalde filed a first amended complaint
9 (“FAC”). The FAC also contains 21 separate claims, including three under federal law, a
10 RICO conspiracy claim, a copyright infringement claim, and a Lanham Act claim. The
11 remainder are either state law claims or are more properly characterized as remedies (*i.e.*,
12 injunctive relief, rescission, accounting, and declaratory relief). In view of the herculean
13 effort that had gone into briefing, however, the Court gave Defendants the option of having
14 their motions construed as motions to dismiss the FAC. The Defendants requested this.

15 After that, Lizalde moved for a temporary restraining order (Docket no. 61), dismissed
16 claims against Defendant Ozuna, Micah Keel, and the Keel Financial Group, and notified the
17 Court of the declaration of bankruptcy by Larry and Beth Chalmers. The Court stayed this
18 case as to the Chalmers and denied as unripe Beth Chalmers’ motion to dismiss.

19 **I. Allegations**

20 The following represents a summary of allegations in the 72-page FAC. Lizalde is
21 president of VEBS, Inc., a company that provides financial counseling to federal employees.
22 Lizalde and VEBS developed a retirement counseling program incorporating copyrighted
23 materials. They allege most of the Defendants were trained on how to present the program
24 and given access to the copyrighted materials; and were required to keep trade secrets
25 confidential and use the copyrighted materials only as authorized. Plaintiffs allege

27 ¹ The Chalmers, Chalmers Insurance, and Angela Parrish filed a motion for leave to
28 join, but should merely have filed a notice of joinder. The motion (Docket no. 58) will be
construed as a joinder, instead of as a motion. While the case against the Chalmers is
stayed, Chalmers Insurance can still maintain the motion.

1 Defendants violated their agreements and infringed VEBS' copyrights and trademarks, in the
2 process committing various state torts such as fraud, unfair competition, and
3 misappropriation.

4 **II. Threshold Matters**

5 Before proceeding to other challenges, the Court first addresses the question of
6 jurisdiction. See *Steel Co. v. Citizens for a Better Env't*, 523 U.S. 83, 94 (1998) (refusing to
7 endorse federal courts' practice of reaching merits without first confirming jurisdiction). Both
8 personal and subject matter jurisdiction are threshold matters, and the Court may decide
9 either first. *Sinochem Int'l Co. Ltd. v. Malaysia Intern. Shipping Corp.*, 549 U.S. 422, 433
10 (2007). Venue questions are also threshold matters, and the Court may decide them before
11 resolving jurisdictional issues. *Id.* at 431. Plaintiffs bear the burden of demonstrating proper
12 venue and personal jurisdiction over each Defendant. *Schwarzenegger v. Fred Martin Motor*
13 *Co.*, 374 F.3d 797, 800, 802 (9th Cir. 2004) (requiring plaintiff to show defendant directed
14 activities toward the forum, and that the claim arises from forum-related activities); *Koresko*
15 *v. Realnetworks, Inc.*, 291 F. Supp. 2d 1157, 1160 (E.D.Cal. 2003) (venue).

16 Because personal jurisdiction and venue are intertwined here, the Court first reviews
17 both jurisdictional and venue arguments raised in each of the motions.

18 **A. Gonzalez Motion (Docket no. 28)**

19 Gonzalez appeared specially, challenging both venue and personal jurisdiction, but
20 addresses them both together. In fact, the question boils down to venue, because if venue
21 is proper, Gonzalez is also amenable to personal jurisdiction as he himself points out. See
22 *Columbia Pictures Television v. Krypton Broadcasting of Birmingham, Inc.*, 106 F.3d 284,
23 289 (9th Cir. 1997), *rev'd on other grounds by Feltner v. Columbia Pictures Television, Inc.*
24 523 U.S. 340 (1998) (under 28 U.S.C. § 1400(a), venue in copyright infringement actions is
25 proper "in any judicial district in which the defendant would be amenable to personal
26 jurisdiction if the district were a separate state").

27 Gonzalez argues he is an Idaho resident and never conducted business in, or tried
28 to conduct business in this District. There is no real argument he is subject to general

1 jurisdiction. See *Burger King Corp. v. Rudzewicz*, 471 U.S. 462, 473 n.15 (1985)
2 (distinguishing specific and general personal jurisdiction). For his part, Lizalde alleges
3 various contacts, including allegedly infringing conduct that occurred within this district, and,
4 notably, a agreement consenting to personal jurisdiction in California and venue in this
5 District. Gonzalez admits he attended a one-day training course in this district, and Lizalde
6 now alleges obtained materials at that training which Gonzalez later infringed.

7 These contacts are not alleged in the FAC. While the FAC is not required to include
8 allegations showing proper venue, see 15 Wright, Miller & Cooper, Federal Practice and
9 Procedure, Jurisdiction and Related Matters § 3826, Plaintiffs at the same time can't show
10 venue is proper on the basis of claims they haven't brought or haven't sufficiently identified.
11 The FAC broadly says many of the acts giving rise to claims occurred in this district, but it
12 doesn't say which Plaintiffs did anything in this District. The FAC alleges some Defendants
13 reside in this district, which would make venue and personal jurisdiction proper at least as
14 to them. And while it generally alleges the existence of a conspiracy, the very generalized
15 allegations aren't sufficient to show what Gonzalez did, or that Gonzalez aimed his activities
16 toward this District. In short, the FAC's generalized allegations aren't sufficient to show that
17 venue is proper or that the Court can exercise personal jurisdiction over Gonzalez.

18 **1. Waiver by Agreement**

19 Unlike subject matter jurisdiction, both venue and personal jurisdiction can be waived.
20 *Leroy v. Greta Western United Corp.*, 443 U.S. 173, 180 (1979). Plaintiffs support their
21 argument with a copy of Gonzalez's confidentiality agreement. (Lizalde Decl. (Docket no.
22 44), Ex. B.) The agreement deals with confidentiality, nondisclosure, and ownership of
23 intellectual property, which forms the basis for many of the FAC's claims. Section 8.5 of that
24 agreement provides "Exclusive jurisdiction over and venue of any suit arising out of or
25 relating to this Agreement will be in the state and federal courts of the County of San Diego,
26 California." If Plaintiffs can show this agreement is applicable, venue would be proper as to
27 claims against Gonzalez, and the Court could also exercise personal jurisdiction over him.

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1 Gonzalez argues the agreement is inapplicable here, because none of the Plaintiffs
2 was a party to them. Specifically, he points out the parties are himself, ICA, and “VEBS, a
3 California company” — not VEBS, Inc., the Plaintiff here. Gonzalez also argues the
4 agreement was signed before VEBS, Inc. even came into being. The issue of VEBS, Inc.’s
5 succession to the agreement was not briefed.

6 The agreement, if applicable, would be sufficient to show Gonzalez consented to both
7 venue in this District and personal jurisdiction in California. Some of the infringement
8 allegedly occurred in this District, and the harm resulting from Gonzalez’s alleged
9 wrongdoing would be felt here, where VEBS has its headquarters. The forum selection
10 clause would therefore be enforceable. See *Burger King*, 471 U.S. at 479–80 (enforcing
11 forum selection clause, where defendant had few actual contacts with forum state, other
12 than entering into business agreement and business relationship with defendant); see also
13 *id.* at 472–73 and n.14 (discussing due process and “fair warning” requirements). If Plaintiffs
14 can show VEBS, Inc. is a successor to this agreement, however, Gonzalez will have waived
15 venue and personal jurisdiction objections.

16 2. Copyright and Trademark Infringement

17 VEBS, Inc. the copyright holder, has its headquarters in this District. Plaintiffs have
18 alleged these Defendants attended training seminars in this District, where they obtained
19 copyright-protected materials. They allege these Defendants later willfully infringed the
20 copyrights (see FAC, ¶¶ 64–69), as well as VEBS’ trademark. Regardless of where the
21 infringing acts were committed, acts infringing VEBS’ copyright or protected marks are
22 enough to create specific personal jurisdiction and make venue proper in this District.
23 *Brayton Purcell LLP v. Recordon & Recordon*, 606 F.3d 1124, 1128–29 (2010). Gonzalez,
24 Miller, Feldman, and Friedman admit they attended the training seminars. If the FAC has
25 alleged one or more intentional acts they took to infringe its rights, both jurisdiction and
26 venue would be established, because Defendants knew VEBS was located in this District
27 and therefore would be deemed to have aimed their conduct here. See *id.*(discussing
28 “intentional act” and “aiming” requirements).

1 The Court has analyzed the Lanham Act claim in section III.A and the copyright claim
2 in section III.C below, however, and finds they are not adequately pleaded. For these
3 reasons, the Court finds Plaintiffs have not shown that venue is proper or the Court can
4 exercise personal jurisdiction over Gonzalez. It may be that Plaintiffs can amend the FAC
5 again to show this, however, so claims against Gonzalez will be dismissed without prejudice.

6 **B. Miller Motion (Docket No. 29)**

7 Defendant Marilyn Miller, a Washington resident, brings a similar motion. She admits
8 she attended two three-day training sessions in this District in 2009 and 2010. Lizalde, in
9 opposition, argues as he did with Gonzalez, that during those visits she obtained copyright-
10 protected materials and later infringed the copyright. He also points to the confidentiality
11 agreement as consenting to venue and jurisdiction.

12 As with Gonzalez, the FAC makes only very generalized allegations about what Miller
13 did. The analysis of this motion is therefore the same. Claims against Miller will be
14 dismissed without prejudice and with leave to amend, because of improper venue and lack
15 of personal jurisdiction.

16 **C. Feldman and Friedman Motions (Docket Nos. 30 and 31)**

17 Friedman and Feldman are husband and wife. Feldman, a Florida resident, brings
18 a similar motion, supported by a declaration. The motion and declaration state Feldman has
19 few business connections with California, and even fewer with this District. She did
20 accompany her husband to a job interview with Lizalde in this District, and attended several
21 training seminars in this District concerning VEBS' business.

22 Friedman attended other business-related events in this District, but argues none
23 were related to Lizalde or VEBS. He says he did not attend the training seminar where
24 VEBS' materials were used, because he was attending an unrelated Best Practices seminar.
25 Instead, he says, his wife attended in his place. These motions are subject to the same
26 analysis as the previous two, with the same result.

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1 **D. Premier Financial Solutions Motion (Docket No. 26)**

2 As noted, this motion was brought both by Larry Chalmers and Premier Financial
3 Solutions, LLC. Litigation of claims against Larry Chalmers is stayed, so to the extent the
4 motion seeks dismissal of claims against him, it is unripe.

5 Although the motion was brought by both Mr. Chalmers and Premier, the arguments
6 are directed almost entirely at Mr. Chalmers' contacts with the forum. The reason,
7 apparently, is that Plaintiffs attempted to gain personal jurisdiction over him through Premier.
8 The parties apparently agree he was acting on behalf of Premier when he attended training
9 seminars and other meetings in this District. The FAC alleges Mr. Chalmers and others,
10 while acting for Premier, unauthorizedly copied and used VEBS' copyrighted material. The
11 analysis concerning personal jurisdiction over Premier is therefore the same as for the
12 previously discussed Defendants.

13 **E. Motion re: Improper Venue, or Arbitration (Docket No. 32)**

14 Defendants ICA, APS, Jeff and Lori Roediger, and Rodman have moved to dismiss
15 the claims against them because of a binding arbitration in their Marketing Agreement of
16 October 28, 2008 with Plaintiffs, or alternatively because of venue provisions in the
17 Termination Agreement that later terminated the Marketing Agreement.

18 The Marketing Agreement, signed by Lizalde on behalf of VEBS and by Rodman on
19 behalf of ICA, broadly provides:

20 Any dispute arising out of or related to this Agreement shall be submitted to
21 binding arbitration before a single arbitrator in San Diego County, California,
22 in accordance with the Commercial Arbitration Rules of the American
Arbitration Association.

23 (Pls.' Notice of Errata (Docket No. 5), ¶ 31.) This provision also allows parties to petition any
24 federal or state court in San Diego County for enforcement of the arbitration provision, if the
25 other party refuses to submit a dispute to arbitration. These Defendants argue Jeff and Lori
26 Roediger and Michael Rodman can enforce these agreements, because Plaintiffs have
27 alleged that ICA was their alter ego.

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1 Alternatively, these Defendants point to paragraph K of the Termination Agreement
2 (FAC, Ex. D), which provides for jurisdiction over any dispute involving the Termination or
3 Marketing Agreement to be vested in the Superior Court of California for the County of San
4 Diego.

5 Plaintiffs raise three main arguments in opposition: First, these Defendants' failure to
6 advocate for either agreement renders the motion fatally ambiguous. Second, both
7 agreements were fraudulently induced, and are therefore unenforceable. And third,
8 dismissal of some claims would require parallel litigation, which is impractical.

9 While these Defendants argue dismissal is required regardless of which agreement
10 is enforced, in fact it would appear enforcement of the earlier Marketing Agreement would
11 require arbitration. But the failure to recognize this makes little difference, because as
12 Plaintiffs acknowledge, the Termination Agreement purports to supersede the Marketing
13 Agreement. The Court therefore would first examine the Termination Agreement to
14 determine whether it is enforceable. Only if the Termination Agreement is found
15 unenforceable might the Marketing Agreement be enforceable.

16 Plaintiffs next argue the Termination Agreement is void, either because Plaintiffs were
17 fraudulently induced into entering into it, or because of failure of consideration (because the
18 Defendants never intended to keep their promises). Failure of consideration is not the
19 proper theory, however, because some consideration was exchanged, even apart from the
20 promises Plaintiffs now allege these Defendants never intended to keep. Plaintiffs have
21 cited no authority for their position.

22 Forum selection clauses such as the one in the Termination agreement enjoy a strong
23 presumption of enforceability. *Murphy v. Schneider Nat'l, Inc.*, 362 F.3d 1133, 1140 (9th Cir.
24 2004). "For a party to escape a forum selection clause on the grounds of fraud, it must show
25 that 'the *inclusion of that clause in the contract* was the product of fraud or coercion.'" *Richards v. Lloyd's of London*, 135 F.3d 1289, 1297 (9th Cir. 1998) (en banc) (quoting
26 *Scherk v. Alberto-Culver Co.*, 417 U.S. 506, 519 n.14 (1974)) (emphasis in original).

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1 While as an unpublished case it has no precedential value, the Court also finds the
2 reasoning set forth in *SeeComm Network Servs. Corp. v. Colt Telecommunications*, 2004
3 WL 1960174 (N.D.Cal., 2004) persuasive. There, the plaintiff argued an agreement
4 containing a forum-selection clause was invalid because of fraud in the inducement, thus
5 rendering the entire agreement including the forum-selection clause unenforceable. But the
6 court observed that the approach the plaintiff was urging would have the effect of rendering
7 forum-selection clauses presumptively invalid whenever the validity of the entire agreement
8 was challenged. The court could never reach the venue question until after the validity of
9 the contract as a whole had already been litigated. See *id.* at *4. The court therefore
10 determined the forum-selection clause would be enforced, provided it would be reasonable
11 under the circumstances to do so. *Id.* at *4–*5.

12 Even where a forum selection clause is valid, it may not be enforceable if doing so
13 would be unreasonable. A forum selection clause is unreasonable and unenforceable if:

14 (1) its incorporation into the contract was the result of fraud, undue
15 influence, or overweening bargaining power; (2) the selected forum is so
16 gravely difficult and inconvenient that the complaining party will for all
17 practical purposes be deprived of its day in court; or (3) enforcement of the
18 clause would contravene a strong public policy of the forum in which the suit
19 is brought.

18 *Argueta v. Banco Mexicano, S.A.*, 87 F.3d 320, 325 (9th Cir. 1996) (citations and quotation
19 marks omitted).

20 While Plaintiffs have argued enforcement of the forum selection clause would be
21 unreasonable because of the inconvenience of parallel litigation, risk of unfair prejudice, and
22 risk of conflicting judgments, those arguments are based on the case's earlier posture. As
23 discussed below, the FAC will be dismissed without prejudice. It is unclear whether Plaintiffs
24 can successfully amend and, if so, what the amended complaint will look like. The Court
25 therefore has no basis for determining that enforcement of the forum selection clause would
26 be unreasonable. The motion to dismiss for improper venue will therefore be granted, but
27 without prejudice to Plaintiffs seeking reconsideration if circumstances change because of
28 successful amendment of the complaint. The parties are likewise not precluded from

1 seeking to enforce the arbitration clause in the Marketing Agreement if the Termination
2 Agreement is shown to be unenforceable.

3 **III. Motions to Dismiss for Failure to State a Claim**

4 Having resolved questions of jurisdiction and venue, the Court now turns to the merits.
5 Defendant Padilla moved to dismiss or, in the alternative, for a more definite statement
6 (Docket no. 4). Defendants Dzama, APS Feldman, Friedman, Gonzalez, ICA, Miller,
7 Rodman, Jeff and Lori Roediger, Beth and Larry Chalmers, the Chalmers Insurance Agency,
8 and Parrish joined this motion. Larry Chalmers and Chalmers Insurance also separately
9 moved to dismiss (Docket no. 26), but it merely incorporates the arguments of the Padilla
10 motion.

11 The Padilla motion focuses on the RICO and civil conspiracy claims, arguing they are
12 too vague to meet the pleading standard under Fed. R. Civ. P. 8. To the extent Plaintiffs are
13 relying on a fraud theory, the Court applies heightened pleading standard under Fed. R. Civ.
14 P. 9(b), *Wagh v. Metris Direct, Inc.*, 363 F.3d 821, 828 (9th Cir. 2003), but otherwise applies
15 the ordinary Rule 8 standard set forth in *Bell Atlantic Corp. v. Twombly*, 550 U.S. 544 (2007),
16 and *Ashcroft v. Iqbal*, 129 S.Ct. 1937 (2009). The motion doesn't address dismissal of any
17 other claims, though it does seek dismissal of the entire FAC.

18 Evaluation of the RICO and conspiracy claims requires evaluation of some of the
19 other claims, including all the copyright, and Lanham Act claims. Because the parties are
20 not diverse, dismissal of the three federal claims would make dismissal of the FAC
21 appropriate. See *Carnegie-Mellon Univ. v. Cohill*, 484 U.S. 343, 350 n.7 (1988) (“[I]f the
22 federal claims are dismissed before trial the state claims should be dismissed as well.”)
23 (quoting *United Mine Workers of America v. Gibbs*, 383 U.S. 715, 726 (1966)) (alteration
24 omitted).

25 **A. RICO**

26 Padilla points out the FAC cites 18 U.S.C. § 1961, rather than one of the specific
27 sections in § 1962 as required. In response, Plaintiffs argue the claims make clear §1962(c)
28 is intended. The elements of a § 1962(c) claim are (1) the conduct (2) of an enterprise

1 (3) through a pattern of racketeering activity. *Salinas v. United States*, 522 U.S. 52, 62
2 (1997). A pattern of racketeering activity means at least two acts listed under 18 U.S.C.
3 § 1961(1). *Id.* Among the claims based on acts listed under § 1961(1) that could meet this
4 requirement are mail fraud and wire fraud. Plaintiffs agree these claims don't pertain to the
5 anyone but ICA, APS and the Roedigers² and can be stricken as to anyone else.

6 Another claim based on actions that may be listed under § 1961(1) is for interstate
7 transportation of stolen property under § 2315. Plaintiffs argue this is supported by ¶¶ 38
8 11–19, and 80 (corresponding to ¶¶ 41, 11–19, and 83, respectively, of the FAC). But these
9 paragraphs allege nothing about property being stolen or otherwise unlawfully converted or
10 taken, and then crossing state lines. Rather, they pertain to claims for misuse of copyright-
11 and trademark-protected materials that were legitimately obtained.

12 The two remaining claims that could be relevant are for alleged violations of 18 U.S.C.
13 § 2319 (relating to criminal infringement of a copyright) and 18 U.S.C. § 2320 (relating to
14 trafficking in goods or services bearing counterfeit marks). Section 2319, in turn, refers to
15 17 U.S.C. § 506, which provides, among other things, that criminal copyright infringement
16 can consist of a willful infringement for commercial advantage or private financial gain.
17 § 506(a)(1)(A). Criminal copyright infringement is therefore a viable theory upon which a
18 RICO claim might be based here.

19 Plaintiffs cannot successfully base their claim on § 2320 violations, however. The
20 FAC does not allege the use of any trademark or service mark or other name by the
21 remaining Defendants, except a very general one in ¶ 50: “Further, without Plaintiffs’
22 knowledge or consent, ICA’s agents³ started using the VEBS logo and name, holding
23 themselves out to [customers] as VEBS employees.” But Lizalde (and, impliedly, VEBS) had
24 allowed them to use VEBS’ name, and hold them out as employees or agents of VEBS.

25
26 ² Plaintiffs mentioned both Lori and Jeff Roediger, as well as “Roediger” generically.
They apparently mean Rodman.

27 ³ “Agents” or “AGENTS” is a defined term which includes these Defendants. (See
28 FAC ¶ 23.) As an undefined term, “agents” (with a lowercase “a”) is a broader group, which
includes these Defendants but also includes others. (see *id.*, ¶ 51 (“The cease and desist
letter was also sent directly to ICA’s agents, specifically including the AGENTS.”)) If
Plaintiffs amend their complaint again, they are encouraged to use clearer designations.

1 (FAC, ¶ 41.) Likewise, the “Lanham Act” section doesn’t include allegations showing these
2 Defendants (or anyone) misused its name or marks, but only alleges they distributed
3 materials very similar to the VEBS copyrighted program. (*Id.*, ¶¶ 81, 82.) There is no
4 allegation at all in this section that anyone used VEBS’ name, logo, or other mark without
5 authorization. The allegations are therefore insufficient to show § 2320 violations.

6 Padilla also argues Plaintiffs fail to allege facts that would satisfy the second element,
7 the existence of an “enterprise,” citing *Boyle v. United States*, 129 S.Ct. 2237, 2245–46
8 (2009). Plaintiffs in response argue *Boyle* is inapplicable to the pleading stage, and also
9 point to ¶¶ 39, 40, and 169–71 (corresponding to ¶¶ 42, 43, and 172–74, respectively, of the
10 FAC) as pleading the existence of an enterprise. Plaintiffs also point out ¶ 168
11 (corresponding to ¶ 171 of the FAC) incorporates by reference all previous allegations in the
12 complaint, but they don’t point out any other specific allegations.

13 The Court agrees that *Boyle* is applicable here, because it explains the nature of an
14 enterprise for RICO purposes. See 129 S.Ct. at 2244 (discussing the nature and features
15 of an association-in-fact enterprise). The Third Circuit has addressed and rejected this same
16 argument:

17 [I]t is clear after *Twombly* that a RICO claim must plead facts plausibly
18 implying the existence of an enterprise with the structural attributes identified
19 in *Boyle*: a shared “purpose, relationships among those associated with the
enterprise, and longevity sufficient to permit these associates to pursue the
enterprise's purpose.”

20 *In re Insurance Brokerage Antitrust Litigation*, 618 F.3d 300, 369–70 (3d Cir. 2010) (quoting
21 *Boyle*, 129 S.Ct. at 2244); see also *id.* at 369 and n.66 (considering and rejecting argument
22 that because *Boyle*’s holding pertained to jury instructions, it was inapplicable at the pleading
23 stage).

24 Paragraphs 42 and 43 of the FAC refer to parties to the Marketing Agreement (*i.e.*,
25 Plaintiffs and ICA) and key terms, and the Confidentiality Agreement, an exemplar of which
26 is attached to the FAC as Ex. B. Paragraph 43 doesn’t identify the parties to the
27 Confidentiality Agreement, though it refers to the responsibilities of Lori Roediger and “ICA’s
28 agents.” The parties as shown in the exemplar are VEBS Systems and ICA. There is also

1 a blank labeled “Rep Name or Comp name” (*sic*), but no other parties except Lori Roediger
2 are alleged or otherwise mentioned. As discussed in note 2 *supra*, the undefined term
3 “ICA’s agents” doesn’t identify any particular parties.

4 Paragraphs 172–174 don’t allege any facts that would show an enterprise. The only
5 factual allegations are set forth in the second sentence of ¶ 172 and ¶ 173, which allege the
6 type of entities involved and their behavior, but show nothing about the form, structure, or
7 even existence of any enterprise. The first sentence of ¶ 172 and all of ¶ 174 are merely
8 conclusory allegations, naming the elements of an enterprise and alleging they are met.
9 Under *Twombly* and *Iqbal*, mere “labels and conclusions” or formulaic recitation of elements
10 are insufficient. *Iqbal*, 129 S.Ct. at 1949 (quoting *Twombly*, 550 U.S. at 555). The only other
11 section of the FAC Plaintiffs have identified is a paragraph incorporating by reference all
12 previous allegations. But merely pointing to large undifferentiated portions of the FAC is
13 inadequate. The “enterprise” element of a RICO claim, as required under *Boyle*, is therefore
14 inadequately pleaded in the FAC.

15 Padilla also points out that, to maintain a § 1962(c) claim, Plaintiffs must plead facts
16 showing the Defendants conducted or participated (directly or indirectly) in the conduct of
17 the enterprise’s affairs. See *Boyle*, 129 S.Ct. at 2243 (quoting § 1962(c)). Because the
18 FAC’s allegations only pertain to ICA’s and Lori Roediger’s alleged involvement in an
19 enterprise, it fails to state a claim against other Defendants. The Court need not reach other
20 arguments, which pertain to § 1962(a) or (b). It is clear the RICO claims are inadequately
21 pleaded and must be dismissed.

22 **B. Conspiracy**

23 This claim is brought under California law. To prevail on this claim, Plaintiffs must
24 establish “(1) the formation and operation of the conspiracy, (2) wrongful conduct in
25 furtherance of the conspiracy, and (3) damages arising from the wrongful conduct.” *Kidron*
26 *v. Movie Acquisition Corp.*, 40 Cal. App. 4th 1571, 1581 (Cal. App. 2 Dist. 1995). Civil
27 conspiracy is not an independent tort, but requires a showing that two or more persons have
28 agreed to a common plan or design to commit a tortious act. *Id.* at 1581–82 (citations

1 omitted). “The conspiring defendants must also have actual knowledge that a tort is planned
2 and concur in the tortious scheme with knowledge of its unlawful purpose.” *Id.* (citing *Wyatt*
3 *v. Union Mortgage Co.*, 24 Cal.3d 773, 785–86 (1979); *People v. Austin*, 23 Cal. App. 4th
4 1596, 1607 (Cal. App. 2 Dist. 1994)).

5 Padilla points to ¶ 38, which alleges “At all materials [*sic*] times set forth herein,
6 Defendants conspired to secretly and without permission, consent, or license,
7 misappropriate and infringe upon the protected materials set forth above.” He also points
8 out the FAC’s extensive allegations showing that Defendants, at least initially, were
9 authorized to have and use the materials, and paid for this privilege. Padilla argues the FAC
10 lacks any factual allegations showing he or the other Defendants conspired together to
11 misappropriate Plaintiffs’ property or infringe on Plaintiffs’ rights, and also lacks allegations
12 regarding actual knowledge of the existence of a scheme or its unlawful purpose.

13 The Court applies federal rules to determine whether claims have been pleaded with
14 adequate particularity. *Kearns v. Ford Motor Co.*, 567 F.3d 1125, 1225 (9th Cir. 2009).
15 Though claims of civil conspiracy to commit fraud or to violate California’s consumer
16 protection statutes are subject to heightened pleading standards under Rule 9(b), ordinary
17 civil conspiracy claims, are not.⁴ *Id.* at 1125 (California Consumers Legal Remedies Act and
18 Unfair Competition Law) (citations omitted); *Cascade Yarns, Inc. v. Knitting Fever, Inc.*, 2011
19 WL 31862, slip op. at *9 (W.D.Wash., Jan. 3, 2011) (noting claim premised on fraud triggers
20 heightened pleading standard) (citations omitted). To the extent the conspiracy claim is
21 premised on claims of fraud or violation of California’s Unfair Competition law, it must meet
22 the Rule 9(b) standard.

23 The “Civil Conspiracy” claim (claim 20, ¶¶ 178–84) primarily alleges all Defendants
24 conspired with each other to violate various provisions of law. The generalized allegations
25 include fraud and violations of “federal and state unfair competition laws.” To the extent this
26 claim is premised on fraud or violations of California’s Unfair Competition Law, it clearly fails

27
28 ⁴ Claims brought under certain other provisions of law, not applicable here, are also
subject to heightened pleading standards. *See, e.g., Harris v. Roderick*, 126 F.3d 1189, 1195
(9th Cir.1997) (recognizing heightened pleading standard for conspiracy to violate civil
rights).

1 to meet the heightened pleading standard. But it fails even the ordinary Rule 8 standard,
2 because it does not make adequate factual allegations. Most of the allegations in this
3 section are merely formulaic recitations and legal conclusions concerning nonspecific
4 violations of laws. This section does include some factual allegations, but they fall short of
5 showing a civil conspiracy under California law.

6 Padilla is correct that the FAC is somewhat contradictory; it says Defendants were
7 authorized for some time to use the copyright-protected materials yet also says at all relevant
8 times their use was unauthorized. It also fails to make clear when Defendants allegedly did
9 various allegedly infringing acts; if they did so while authorized to use the works, their actions
10 may have been authorized.

11 But more than that, the complaint fails to say what Padilla and the other Defendants
12 joining in his motion did. Plaintiffs point to ¶ 50 of the complaint (corresponding to ¶ 53 of
13 the FAC) as alleging that Padilla created a derivative work. But this allegation pertains only
14 to Padilla, and doesn't show any kind of conspiracy among Defendants. Furthermore, the
15 FAC is rather vague about what materials were allegedly copied, shared or used, broadly
16 defining the materials as including various types of things. (See FAC, ¶ 34.)

17 In short, looking at the civil conspiracy allegations, the Court is unable to determine
18 what it is these Defendants are alleged to have done.

19 **C. Copyright Infringement**

20 Because as noted in section II the motions pertaining to personal jurisdiction depend
21 on adequate allegation of a copyright infringement claim, the Court must consider whether
22 the FAC adequately states a claim. The Court will also consider similar claims such as
23 misappropriation of trade secrets and proprietary materials, because they may be subject
24 to a similar analysis.

25 The FAC is rather vague about what was allegedly shared, copied, or used. For
26 example, a "Power Point Presentation," some booklets, a "presentation," and a retirement
27 calculator are collectively referred to as the VEBS Program. (FAC, ¶ 34.) Because they are
28 publicly presented and shared with audiences, they are obviously not confidential, and no

1 factual allegations show why these would be trade secrets. See *Spring Design, Inc. v.*
2 *Barnesandnoble.com, LLC*, 2010 WL 542556, slip op. at *4 (N.D.Cal., Dec. 27, 2010)
3 (discussing California’s trade secret law). Of the mentioned items, only some of the booklets
4 are protected by a registered copyright. The “presentation” is likely not copyright-protected,
5 see *United States v. Moghadam*, 175 F.3d 1269, 1273–74 (11th Cir. 1999) (discussing the
6 types of works that may be subject to copyright protection), and it is not even clear what the
7 retirement calculator is.

8 Because Defendants were, until at least March, 2009, authorized to use VEBS’
9 copyright-protected materials, the timing of any alleged violations is significant. In the
10 “Continuing Violations” section, the FAC alleges Padilla was continuing to use “proprietary
11 and copyrighted materials associated with the VEBS Program” in his business as late as
12 October of 2009. (FAC, ¶ 59) and that Defendants distributed, used, copied, and created
13 derivative works from “VEBS Program materials.” (*Id.*, ¶ 60.) But allegations pertaining to
14 use of “VEBS Program” materials don’t state a claim for infringement or misappropriation of
15 trade secrets. Paragraph 60(d) does say “Defendants delivered the copyrighted VEBS
16 Program materials to a publisher for additional copying,” but doesn’t say any copying took
17 place. Because ¶ 59 alleges Padilla used copyrighted materials in his business after the
18 Termination Agreement, this states an infringement claim against Padilla, but no one else.
19 Paragraph 60 is too vague and incomplete to support infringement or other claims.

20 Paragraph 61 is merely an allegation against ICA for non-payment. Paragraph 62
21 alleges future plans to infringe. It does say ICA and the Agents created a “derivative work”
22 of the “VEBS Program,” but as noted, the VEBS Program is not necessarily protected. And
23 merely alleging something is a “derivative work” is a legal conclusion. *Cf. Teevee Toons,*
24 *Inc. v. DM Records, Inc.*, 2007 WL 2936311 at *1 (S.D.N.Y., Oct. 30, 2007) (finding
25 testimony that certain works constituted derivative works was a legal conclusion and thus
26 inadmissible); *Interplan Architects, Inc. v. C.L. Thomas, Inc.*, 2010 WL 4366990 at *13
27 (S.D.Tex., Oct. 27, 2010) (holding that, to the extent a witness was testifying that certain

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1 drawings were a “derivative work under copyright law,” the testimony offered an improper
2 legal opinion).

3 This is immediately followed by the Copyright Infringement claim. As before, this
4 section refers simply to “VEBS Program materials,” not specifically to the brochures
5 protected by registered copyrights.

6 Considering all the FAC’s allegations, the Court finds the Rule 8 pleading standard,
7 as explained in *Twombly* and *Iqbal*, is not met here. “[T]he plaintiffs here have not nudged
8 their claims across the line from conceivable to plausible,” so this claim cannot stand.

9 **IV. Motion for Temporary Restraining Order (Docket No. 61)**

10 To obtain either a preliminary injunction or temporary restraining order, a plaintiff must
11 show, among other things, a likelihood of success on the merits or at least serious questions
12 going to the merits. *Alliance for the Wild Rockies v. Cottrell*, ___ F.3d ___, 2011 WL 208360,
13 slip op. at *7 (9th Cir., Jan. 25, 2011). Because the FAC is being dismissed, Plaintiffs cannot
14 show either at this time, and the motion must be denied.

15 **V. Conclusion and Order**

16 Because Plaintiffs have not shown why venue is proper as to claims against
17 Defendants Gonzalez, Miller, Feldman, Friedman, and Premier Financial Solutions, these
18 Defendants’ motions to dismiss are **GRANTED** and claims against them are **DISMISSED**
19 **WITHOUT PREJUDICE**.

20 The motion of Defendants ICA, APS, Jeff and Lori Roediger, and Rodman to dismiss
21 claims against them for improper venue is **GRANTED**, but without prejudice to the parties
22 seeking reconsideration later, as noted above.

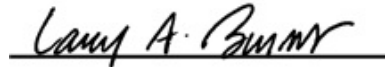
23 Although the Court finds the FAC adequately alleges some RICO predicate acts, it
24 does not adequately allege the existence of an enterprise or the participation of Defendants.
25 The motions by Defendants Padilla, Dzama, APS, Feldman, Friedman, Gonzalez, ICA,
26 Miller, Rodman, the Roedigers, Parrish, and the Chalmers Insurance Agency to dismiss
27 RICO and civil conspiracy claims (Docket nos. 4, 21, 26, 33, 58) and are therefore
28 **GRANTED** and these claims are **DISMISSED WITHOUT PREJUDICE**. While Defendants

1 did not specifically seek dismissal of the copyright claims or Lanham Act claims, analysis of
2 these claims was necessary to determine venue and jurisdiction questions. Because the
3 Court has determined these claims are inadequately pleaded, they are likewise **DISMISSED**
4 **WITHOUT PREJUDICE**. With the dismissal of these claims, FAC fails to adequately plead
5 any of the federal claims. Because the FAC fails to adequately raise a federal question and
6 because the parties are not diverse, Padilla's request to dismiss the FAC, in which other
7 Defendants have joined, is **GRANTED** and the FAC is **DISMISSED WITHOUT PREJUDICE**.

8 Plaintiffs' motion for a temporary restraining order is **DENIED**.

9 **IT IS SO ORDERED.**

10 DATED: March 24, 2011

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12 **HONORABLE LARRY ALAN BURNS**
13 United States District Judge

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