

1 business practice of informing consumers who purchased the iPhone along with a data service plan
2 that a specific plan costing forty-five dollars per month, known as the Enterprise Data Plan (“EDP”),
3 would be necessary if the consumer wished to use their iPhone to connect to corporate email, company
4 intranet sites, or other business applications [hereinafter “business applications”]. Comp ¶1. The
5 FAC alleges defendant falsely stated that the thirty dollar per month unlimited data plan would not
6 allow user access to business applications; however, the thirty dollar data plan in fact allows users to
7 access business applications, making the more expensive EDP unnecessary. Plaintiff seeks to bring
8 an action on behalf of both a nationwide class and a State of California class, comprised of “All
9 persons or entities who, at any time from January 1, 2007 to the time of commencement of trial in this
10 action, are AT&T account holders who purchased the ‘Enterprise Data Plan for the iPhone’ from an
11 authorized AT&T retailer.” Comp ¶ 23-28.

12 After filing its Answer, Defendant AT&T Mobility LLC (“ATTM”) filed the instant Motion
13 to Compel Arbitration and Dismiss Claims or, in the Alternative, to Stay Case. Plaintiff filed an
14 Opposition and defendant filed a Reply.

15 DISCUSSION

16 **A. Legal Standard**

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20 Under the Federal Arbitration Act (“FAA”):

21 a contract evidencing a transaction involving commerce to settle by arbitration a controversy
22 thereafter arising out of such contract or transaction, or the refusal to perform the whole or any
23 part thereof, or an agreement in writing to submit to arbitration an existing controversy arising
out of such a contract, transaction, or refusal, shall be valid, irrevocable, and enforceable, save
upon such grounds as exist at law or in equity for the revocation of any contract. 9 U.S.C. §2.

24 The FAA “leaves no place for the exercise of discretion by a district court, but instead
25 mandates that district courts shall direct the parties to proceed to arbitration on issues as to which an
26 arbitration agreement has been signed.” Dean Witter Reynolds Inc. v. Byrd, 470 U.S. 213, 218
27 (1985). As such, there is liberal policy favoring arbitration. Moses H. Cone Memorial Hosp. v.
28 Mercury Const. Corp., 460 U.S. 1 (1983). However, “state law, whether of legislative or judicial

1 origin, is applicable if that law arose to govern issues concerning the validity, revocability, and
2 enforceability of contracts generally.” Perry v. Thomas, 482 U.S. 483, 492 n.9. Therefore, “generally
3 applicable contract defenses, such as fraud, duress or unconscionability, may be applied to invalidate
4 arbitration agreements without contravening Section 2” of the FAA.” Doctor’s Associates, Inc. v.
5 Casarotto, 517 U.S. 681, 687 (1996).

6 In a motion to compel arbitration, the court may not review the merits of the action but must
7 limit its inquiry to “(1) whether the contract containing the arbitration agreement evidences a
8 transaction involving interstate commerce, (2) whether there exists a valid agreement to arbitration,
9 and (3) whether the dispute(s) fall within the scope of the agreement to arbitrate.” Estrella v. Freedom
10 Financial, 2011 WL 2633643, at *3 (N.D.Cal. 2011)(citing Republic of Nicaragua v. Standard Fruit
11 Co., 937 F.2d 469, 477-78 (9th Cir. 1991). “If the answer to each of these queries is affirmative, then
12 the court must order the parties to arbitration in accordance with the terms of their agreement.” *Id.*
13 (citing 9 U.S.C. §4). In sum, under the FAA the scope of federal court authority to invalidate
14 arbitration agreements under state law contract principles is limited to determining “whether the
15 arbitration clause at issue is valid and enforceable under §2 of the Federal Arbitration Act . . . In
16 making this determination, federal courts may not address the validity or enforceability of the contract
17 as a whole.” Tiknor v. Choice Hotels Intern., Inc., 265 F.3d 931, 937 (9th Cir. 2001).

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19 **B. Analysis**

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21 According to Defendant, plaintiff signed ATTM’s Terms of Service which contains an
22 agreement by both ATTM and plaintiff to “arbitrate all disputes and claims between us” on an
23 individual basis. Based on this agreement, ATTM requests this Court dismiss plaintiff’s FAC and
24 compel him to pursue any disputes through arbitration.¹

25 In opposition, plaintiff argues the FAA does not apply when there is a legal basis to deny
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27 ¹Defendant also requests a stay of this matter pending the U.S. Supreme Court Decision in
28 AT&T Mobility LLC v. Concepcion. As the Supreme Court issued its opinion on this matter on April
27, 2011, and both parties have submitted supplemental briefing on the applicability of the AT&T
Mobility decision to this motion, the Court DENIES defendant’s request for stay as MOOT.

1 arbitration that does not relate to contract principles or is based on state law contract principles of
2 general applicability. According to plaintiff, the arbitration agreement is unconscionable under
3 generally applicable California contract principles due to its requirement that claims be pursued on
4 an individual basis, rather than as a class action. Plaintiff argues the FAA is also inapplicable because
5 his claim that he was fraudulently induced to enter the contract is based solely on common law
6 principles of deceit, concealment, and reliance, which, if proven, would invalidate the entire
7 agreement. In addition, plaintiff argues that the law pertaining to the California class is also
8 exclusively based on established contract principles of general applicability, specifically the CLRA
9 which “provide[s] citizens of the forum state with a substantive right to assert class action claims for
10 deceptive business practices, and cannot be waived as a matter of law.” Doc. 14 at 7. Finally, plaintiff
11 contends he is not seeking contractual remedies but rather tort damages related to the fraud and argues
12 defendant cannot “rely on its artifice of fraud to prevent judicial resolution of these claims by relying
13 on other items in the instrument whose assent was procured by fraud.” Id. at 12.²

14 The parties do not dispute the existence of an arbitration agreement, its terms, or that the
15 agreement involves interstate commerce. The only issue is whether the arbitration agreement is
16 unenforceable due to its requirement that all claims be pursued on an individual basis.

17 At the time of this motion, Ninth Circuit precedent dictated that an arbitration agreement
18 similar to the one at issue here was unconscionable under California law due to its prohibition of class
19 actions. See Laster v. AT&T Mobility LLC, 584 F.3d 849 (9th Cir. 2009). However, the Supreme
20 Court recently reversed Laster in AT&T Mobility LLC v. Concepcion, and held that the FAA
21 preempts California’s rule that class arbitration waivers in consumer contracts are unconscionable.
22 131 S.Ct 1740 (2011). Accordingly, plaintiff’s argument that the class action waiver is
23 unconscionable under California law no longer has merit.

24 The only remaining issues are: 1) whether plaintiff’s argument that he was fraudulently
25 induced to enter the contract affects its arbitrability; and 2) whether the CLRA’s provision that “[a]ny

27 ²In plaintiff’s declaration, he claims “he never signed any documents that included any
28 discussion of arbitration” and that he did not receive any documents that discussed arbitration at the
time of purchase. Doc. 14-1 ¶2-3. Because plaintiff does not raise these arguments in his motion,
however, the Court declines to address these points.

1 waiver by a consumer of the provisions of this title is contrary to public policy and shall be
2 unenforceable and void” renders the class arbitration waiver unenforceable. See Cal. Civ. Code
3 §1751.

4 With respect to the first issue, the Supreme Court has held that fraudulent inducement claims
5 should be submitted to arbitration when the issue is fraud in the inducement of the contract itself, like
6 the claim at issue here, rather than fraud in the inducement of the arbitration agreement. See Prima
7 Paint Corp v. Flood & Conklin Mfg.Co., 388 U.S. 395, 403-04 (1967); Sparling v. Hoffman
8 Const.Co., Inc., 864 F.2d 635, 638 (9th Cir. 1988).

9 Regarding the second issue, the Ninth Circuit has found that because the CLRA applies only
10 to noncommercial and consumer contracts, it is not a law of general applicability and therefore is
11 preempted by the FAA³. See Ting v. AT&T, 319 F.3d 1126 (9th Cir. 2003). See also Tiknor v.
12 Choice Hotels Int’l, Inc., 265 F.3d 931, 937 (“as long as state law defenses concerning the validity,
13 revocability, and enforceability of contracts are **generally applied** to all contracts, and not limited to
14 arbitration clauses, federal courts may enforce them under the FAA.”)(emphasis added).⁴

17 ³ This Court notes that the California Court of Appeals has expressed its disagreement with
18 the Ninth Circuit’s reasoning in Ting, and found that the “right to bring a class action lawsuit, an
19 unwaivable statutory right under the CLRA, is a separate, generally available contract defense not
20 preempted by the FAA.” Fischer v. DCH Temecula Imports LLC, 187 Cal.App.4th 601, 617 (Cal.
21 Ct. App. 2010) (citing Gutierrez v. Autowest, Inc., 114 Cal.App.4th 77, 95 (Cal.Ct. App. 2003). See
22 also Gentry v. Superior Court, 42 Cal.4th 443 (2007)(finding class arbitration waiver unenforceable
because it constituted a de facto waiver of plaintiff’s unwaivable statutory right to receive overtime
pay). However, this Court is bound to follow the Ninth Circuit’s ruling on this issue. See Budinich
v. Becton Dickinson and Co., 486 U.S. 196, 198 (“Although state law generally supplies the rules of
decision in federal diversity cases . . . it does not control the resolution of issues governed by federal
statute”)(internal citations omitted).

23 Additionally, this Court recognizes the recent California Court of Appeals decision in Brown
v. Ralphs Grocery Co., 2011 WL 2685959 (Ca. Ct. App. 2011), where the court found that AT&T
Mobility does not preclude plaintiffs who signed a class action waiver from bringing representative,
24 as opposed to class, actions under the Private Attorney General Act of 2004.

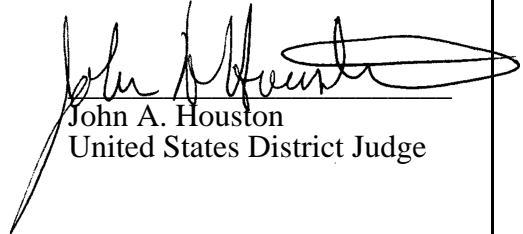
25 ⁴Plaintiff also argues that the factual distinctions between the instant matter and AT&T
Mobility warrants invalidating the arbitration agreement on public policy grounds to prevent
26 defendant from continuing to engage in fraud. Doc. 21 at 4-5. However, in response to the dissent’s
27 point that class actions are necessary to prosecute small dollar claims that might otherwise not be
pursued, the AT&T Mobility Court iterated that “[s]tates cannot require a procedure that is
28 inconsistent with the FAA, even if it is desirable for unrelated reasons.” AT&T Mobility, 131 S.Ct
at 1753. Therefore, the Court declines to find the arbitration agreement unenforceable for public
policy reasons.

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Based on the foregoing, the Court finds that each of plaintiff's arguments lacks merit. Accordingly, the Court GRANTS defendant's motion to compel arbitration and DISMISSES plaintiff's claims.

IT IS SO ORDERED.

Dated: July 25, 2011



John A. Houston
United States District Judge