## EXHIBIT 1

				P	age 1
1	UNITED STATES DISTRICT COURT				
2	SOUTHERN DISTRICT OF CALIFORNIA				
3					
4	IN RE:		)		
			)	Case No.	
5	FERRERO LITIGA	ATION,	)	3:11-CV-00205-H-CA	В
			)		
6			)		
7					
8					
9					
10	VIDEOTAPED DEPOSITION OF ATHENA HOHENBERG				
11	San Diego, California				
12	Thursday, September 29, 2011				
13					
14					
15					
16					
17					
18					
19					
20					
21					
22	Reported by:	NIKKI ROY			
23		CSR No. 3052			
24					
25					

```
1
         Deposition of ATHENA HOHENBERG, taken on behalf of
2
    the Defendants, at 12235 El Camino Real, Suite 200,
3
    San Diego, California, on Thursday, September 29, 2011 at
    1:37 p.m., before NIKKI ROY, CSR No. 3052.
6
7
    APPEARANCES OF COUNSEL:
9
    FOR THE PLAINTIFFS:
10
              LAW OFFICE OF RONALD A. MARRON, APLC
                   RONALD A. MARRON, Attorney at Law
11
              3636 Fourth Avenue
              Suite 202
12
              San Diego, California 92103
              619.696,9006
13
              ron.marron@gmail.com
14
15
    FOR THE DEFENDANT:
16
              WILSON SONSINI GOODRICH & ROSATI
              BY:
                   DALE BISH, Attorney at Law
17
              --and-- KEITH EGGLETON, Attorney at Law
              650 Page Mill Road
18
              Palo Alto, California 94304-1050
              650.493.9300
19
              dbish@wsgr.com
              keggleton@wsgr.com
20
21
    ALSO PRESENT:
22
              TOM CAVANAUGH, Videographer
23
24
25
```

			Page 3
1		INDEX	
2	WITNESS	EXAMINATION	PAGE
3	ATHENA MARNAE HOHENBERG		
4	HOHENDERG		
5		MR. BISH	6
		EXHIBITS	
6 7	NUMBER	DESCRIPTION	PAGE
8	Exhibit 1	Color print ad	14
9	Exhibit 2	Complaint	111
10	Exhibit 3	First Amended Consolidated Complaint Against Defendant Ferrero USA, Inc. for Violations	112
12 13 14	Exhibit 4	Plaintiff Athena Hohenberg's Responses and Objections to Defendant Ferrero USA Inc.'s First Set of Interrogatories In Re Ferrero Litigation	149
	Exhibit 5	Plaintiffs' Opposition to	154
15 16	Exhibit 6	Ferrero's Motion to Dismiss Printout from FDA website, "How to Understand and Use a	176
17		Nutrition Facts Label"	
18			
19			
20			
21			
22			
23			
24			
25			

```
Page 4
 1
             I N D E X (CONTINUED):
 2
 3
     QUESTIONS INSTRUCTED NOT TO ANSWER
 4
                                Line
                    Page
 5
                      45
                                 20
                      46
                                 12
 6
                      49
                                  5
                      65
                                 16
7
                      65
                                 16
                      66
                                  7
                      66
                                  7
                      68
                                  9
 9
                      68
                                  9
                      69
                                  5
10
                                  5
                      69
                      71
                                  6
11
                      96
                                  7
                      97
                                  2
12
                    109
                                 21
                    117
                                  5
13
                    119
                                 23
                                 18
                    132
14
                    138
                                  8
                    141
                                 22
15
                    145
                                 12
                    160
                                 17
16
                    161
                                 13
                    162
                                  7
17
                    162
                                 22
18
              INFORMATION REQUESTED
19
                       (None)
20
21
22
23
24
25
```

- SAN DIEGO, CALIFORNIA, THURSDAY, SEPTEMBER 29, 2011
- 1:37 P.M.

3

- THE VIDEOGRAPHER: Good afternoon. This is the
- start of the tape labeled number 1, Volume I, of the
- <sup>6</sup> videotaped deposition of Athena Hohenberg in the matter
- of In Re Ferrero Litigation held in the United States
- 8 District Court, Southern District of California, case
- 9 number 3:11-CV-00205-H-CAB.
- This deposition is being held at Wilson,
- 11 Sonsini, Goodrich & Rosati, 12235 El Camino Real,
- 12 San Diego, California, on September 29th, 2011, at
- approximately 1:37 p.m.
- My name is Tom Cavanaugh from TSG Reporting,
- 15 Incorporated. I am the legal video specialist. The
- court reporter is Nikki Roy in association with TSG
- 17 Reporting.
- Would counsel please introduce yourselves.
- MR. BISH: Dale Bish from Wilson, Sonsini,
- Goodrich & Rosati on behalf of defendant Ferrero USA,
- $^{21}$  Inc.
- MR. EGGLETON: Keith Eggleton for the
- defendant.
- MR. MARRON: Ronald Marron for the plaintiff.
- THE VIDEOGRAPHER: Thank you.

- Will the court reporter please swear in the
- <sup>2</sup> witness.

3

- <sup>4</sup> ATHENA MARNAE HOHENBERG
- 5 called as a deponent and sworn in by
- the deposition officer, was examined
- <sup>7</sup> and testified as follows:

8

- 9 EXAMINATION
- 10 BY MR. BISH:
- Q. Good afternoon, Ms. Hohenberg.
- A. Good afternoon.
- Q. Am I saying your name right, Hohenberg?
- $^{14}$  A. Yes.
- Q. Would you please mind stating your full name
- 16 for the record.
- A. Athena Marnae Hohenberg.
- Q. Okay. Could you spell your middle name.
- A. M-a-r-n-a-e.
- Q. Okay. Have you ever had your deposition taken
- 21 before?
- <sup>22</sup> A. No.
- Q. So I'll explain a few ground rules before we
- 24 get into it.
- I'm going to ask the questions. You give your

- $^{1}$  answers. And what we're after is your best recollection
- of events. Not asking you to guess. Unless maybe if I
- say, you know, can I have your best guess, we're here for
- 4 your best recollection.
- 5 You understand that?
- <sup>6</sup> A. Yes.
- Q. And as part of that, is there any reason why
- you couldn't offer your best recollection today?
- <sup>9</sup> A. Shouldn't be.
- Q. For example, you're not on any medication that
- would impair your memory, correct?
- 12 A. No.
- Q. Okay. And the second rule is, you know, for
- the benefit of the court reporter. If you could, you
- know, audibly answer "yes" or "no" as opposed to shaking
- your head or -- that's hard for her to pick that up.
- 17 A. Okay.
- $^{18}$  Q. And if you feel like you need a break at any
- time just let me know. We'll, you know, finish the line
- of questions that we're on. And then absolutely, we'll
- give you whatever break you need.
- 22 A. Okay.
- Q. Any questions?
- <sup>24</sup> A. No.
- Q. And you understand that you're under oath

- today, correct?
- $^2$  A. Yes, I do.
- Q. Any questions about what that means?
- $^4$  A. No, I don't.
- <sup>5</sup> Q. And you understand that if, in the event this
- case goes to trial, we would have the opportunity to show
- <sup>7</sup> the jury and the judge excerpts from today or the video
- 8 from today?
- <sup>9</sup> A. Yes.
- 0. Okay. Ms. Hohenberg, what do you hope to
- accomplish in your lawsuit against Ferrero?
- 12 A. For them to advertise correctly the product
- that they are offering.
- 0. And what does that mean?
- 15 A. It means that I -- I hope for them to change
- their advertised -- their advertisement to reflect the
- product of which it is.
- Okay. So, for example, you're not seeking to
- prevent Ferrero from advertising Nutella at all, are you?
- <sup>20</sup> A. No.
- Q. Okay. Are you trying to prevent Ferrero from
- using certain words in its advertisements for Nutella?
- <sup>23</sup> A. Yes.
- 0. And what are those words?
- A. Well-balanced, nutritiousness, healthy.

- Q. Anything else?
- <sup>2</sup> A. No.
- Q. What about the word "tasty"?
- $^4$  A. No.
- <sup>5</sup> Q. You're okay with the word "tasty"?
- <sup>6</sup> A. Uh-huh.
- O. It's fine for Ferrero to advertise Nutella as
- being a tasty product, correct?
- <sup>9</sup> A. Yes.
- Okay. And would you have a problem with a
- 11 statement like "Nutella can turn a balanced breakfast
- into a tasty one"?
- MR. MARRON: Objection to form and an
- incomplete hypothetical.
- 15 BY MR. BISH:
- 0. You can answer.
- MR. MARRON: You can answer.
- THE WITNESS: Repeat the question, please.
- 19 BY MR. BISH:
- Q. Would you have a problem with a statement like
- "Nutella can turn a balanced breakfast into a tasty one"?
- MR. MARRON: Same objection.
- THE WITNESS: Yes.
- 24 BY MR. BISH:
- Q. And why is that?

- A. Because they don't -- it's not a balanced --
- it's not part of a balanced breakfast item.
- Q. Okay. What about "Nutella can add taste to a
- balanced breakfast"?
- <sup>5</sup> A. No.
- Q. Not okay?
- <sup>7</sup> A. No.
- 8 Q. And why not?
- <sup>9</sup> A. Because it's not an item that should be served
- 10 for breakfast.
- 11 Q. When can it be served?
- 12 A. Dessert.
- Q. Any time else?
- <sup>14</sup> A. No.
- Okay. Now, in general, do you want companies
- to tell consumers what is in their product?
- MR. MARRON: Objection; incomplete hypothetical
- $^{18}$  and form.
- You can answer.
- THE WITNESS: Repeat the question.
- 21 BY MR. BISH:
- Q. In general, would you prefer companies to tell
- consumers what is in their product?
- A. In general?
- <sup>25</sup> Q. Uh-huh.

Page 11

- <sup>1</sup> A. Yes.
- Q. So, for example, is it okay for Ferrero to tell
- 3 consumers that Nutella contains cocoa?
- $^4$  A. If it contains cocoa.
- <sup>5</sup> Q. What about the word "hazelnut," is it okay for
- <sup>6</sup> Ferrero to tell consumers there are hazelnuts in Nutella?
- <sup>7</sup> A. If it contains it.
- Q. Okay. And is it okay for Ferrero to tell
- 9 consumers that Nutella has a hazelnut taste?
- 10 A. I think if it's being derived directly from
- hazelnut, then yes.
- Q. As opposed to?
- A. As opposed to an artificial flavor.
- Q. So if Nutella is, in fact, made from 50
- hazelnuts, do you have a problem with Ferrero telling
- that to consumers?
- MR. MARRON: Objection; incomplete hypothetical
- $^{18}$  and form.
- You can answer.
- THE WITNESS: In my opinion, I think that would
- really determine the size or quantity in which it's being
- served in. If it's coming in a one gallon container and
- it only has 50 hazelnuts, I don't think the proportions
- <sup>24</sup> are very accurate.
- 25 ///

- BY MR. BISH:
- Q. So if a jar of Nutella says "each jar contains
- 50 hazelnuts," would that be okay with you?
- $^4$  A. What size jar?
- 5 Q. The -- well, we'll say the small one.
- A. I wouldn't be educated enough to know if that
- is a quantity amount to say that the product's mostly
- 8 made of hazelnut.
- 9 Q. Okay. I didn't use the word "mostly" but you
- $^{10}$  did.
- 11 A. If it -- if the -- if I'm buying a hazelnut
- product.
- Q. Uh-huh.
- A. And it's made mostly of hazelnut, if that 50
- hazelnuts is that amount, then I would be okay with that.
- Q. So if there's a 13 ounce jar of Nutella, and
- the jar says "each jar contains 50 hazelnuts per jar."
- 18 A. Okay.
- Q. Or "made from 50 hazelnuts per jar," and in
- fact that's true, you don't have any problem with Ferrero
- telling that to consumers do you?
- MR. MARRON: Yeah, I'd just like to object on
- this line of questioning. It calls for expert opinion on
- what the FDA regulations are. And perhaps what the
- labeling requirements are for the FDA, um, as well as

- $^{1}$  FTC.
- If you know -- if you know the answer to what
- $^3$  the labeling requirements are, I suppose you can answer.
- $^4$  THE WITNESS: I don't.
- MR. BISH: And can we agree to just object to
- 6 form today?
- 7 MR. MARRON: Well, when it calls for an expert
- opinion, I just, along those lines for any type of, you
- 9 know, FDA labeling or what the label should or shouldn't
- say or what it's required to say or what it's required
- 11 not to say, that calls for expert opinion. So I just
- wanted to put that on the record --
- MR. BISH: So would you mind --
- THE DEPOSITION OFFICER: I'm sorry, the last
- part, I couldn't hear. "On the record"?
- MR. MARRON: Yeah. I just want to point out
- that objections along this line of questioning.
- MR. BISH: But would you mind just objecting on
- the grounds that it calls for expert testimony?
- MR. MARRON: Yes.
- MR. BISH: You would mind?
- MR. MARRON: Oh, no. I wouldn't mind.
- 23 BY MR. BISH:
- Q. So back to your goals for the lawsuit, you want
- Ferrero to use the word "healthy" or "nutritious" or

- "balanced," correct?
- $^2$  A. Correct.
- O. And you want Ferrero to tell consumers what's
- <sup>4</sup> in Nutella.
- <sup>5</sup> A. Yes.
- Q. Okay. Any other goals?
- $^{7}$  A. To inform the public.
- Q. Any other goals?
- 9 A. No.
- 10 Q. Is one of your goals to receive thousands of
- dollars from Ferrero?
- 12 A. No.
- 13 Q. My client would be glad to hear that.
- Okay. Let's look at an ad. I'm going to hand
- the reporter to mark as Defendant's Exhibit 1.
- 16 (The document referred to was marked by
- the CSR as Deposition Exhibit 1 for
- identification and attached to the
- deposition transcript hereto.)
- 20 BY MR. BISH:
- Q. Ms. Hohenberg, the reporter has handed you
- what's been marked as Defendant's Exhibit 1.
- Have you seen this document before?
- $^{24}$  A. Yes.
- Q. When is the first time you saw Defendant's

- Exhibit 1?
- A. In general of -- of this piece of paper or the
- 3 advertisement?
- 4 0. The advertisement.
- <sup>5</sup> A. I've seen this picture on the television. A
- general -- like, I mean -- what is your question?
- Q. Have you seen this picture on television or
- 8 maybe?
- <sup>9</sup> A. I've seen a general -- general.
- 10 Q. Something like this?
- 11 A. Like this.
- 12 Q. Now, have you seen this particular
- advertisement before?
- A. On the Internet, no.
- Q. Or anywhere?
- <sup>16</sup> A. No.
- 17 O. No.
- Now, did you provide this advertisement to your
- lawyers in this lawsuit?
- <sup>20</sup> A. No.
- Q. This didn't come from you?
- <sup>22</sup> A. No.
- Q. Okay. Okay. Now, if you -- just looking at
- the image itself, we'll -- putting the words aside. And
- we'll come back to the words, I promise.

- <sup>1</sup> A. Uh-huh.
- Q. Just looking at the pictures, do you have any
- objection to the use of this picture as an advertisement?
- <sup>4</sup> A. I do.
- Q. And what's the nature of your objection?
- A. It appears to be a breakfast setting; daylight
- $^7$  outside, orange juice, milk on the table, toast.
- Q. Do you think it's improper for Ferrero to show
- 9 Nutella on whole wheat bread?
- MR. MARRON: Objection to form, incomplete
- 11 hypothetical.
- 12 BY MR. BISH:
- 0. Okay. You can answer.
- A. Am I still answering?
- 15 O. Yeah.
- A. Repeat the question.
- Q. Do you think, is it your opinion, that it's
- improper for Ferrero to show Nutella on whole wheat
- 19 bread?
- <sup>20</sup> A. No.
- Q. Do you have any objection to having fruit
- displayed in the advertisement?
- A. With the setting of it being a breakfast hour,
- $^{24}$  yes.
- Q. Now, if it was dark outside, would that change

- <sup>1</sup> your answer?
- <sup>2</sup> A. Yes.
- Q. Your answer would be different?
- $^4$  A. Uh-huh.
- $^{5}$  Q. So it would be okay for Ferrero to depict fruit
- on the table if it was dark outside?
- 7 MR. MARRON: Objection; form of the question,
- 8 misstates her testimony.
- 9 THE WITNESS: Still answering?
- 10 BY MR. BISH:
- 11 Q. Yeah.
- MR. MARRON: Yeah. The only time you don't
- answer is if I instruct --
- THE WITNESS: If you tell me not to answer, got
- <sup>15</sup> it.
- MR. MARRON: -- not to answer because it's
- attorney-client or something.
- THE WITNESS: Repeat the question for me.
- 19 BY MR. BISH:
- 20 Q. So in your opinion, would it be okay for
- 21 Ferrero to have fruit on the table in its advertisements
- if it was dark outside?
- <sup>23</sup> A. Yes.
- Q. Okay. Do you have any objections to showing
- people, folks drinking orange juice in the advertisement?

- 1 A. No.
- Q. Any objection to folks drinking milk in the
- 3 advertisement?
- $^4$  A. No.
- <sup>5</sup> Q. Would that depend if it was light outside or
- 6 dark outside?
- <sup>7</sup> A. I think it would.
- $^{8}$  O. Okay. So it would have to be --
- <sup>9</sup> A. Again --
- 0. -- dark outside?
- $^{11}$  A. Yes.
- 12 Q. Okay. The implication of your answer being
- that it's only okay to eat Nutella when it's dark
- 14 outside?
- A. My implications is that Nutella should not be
- served as a breakfast item or as a dessert item, and you
- eat dessert at night.
- Q. Okay. Take a quick detour and get some kind of
- background questions.
- What's your current address?
- A. 267 Daisy Avenue, Imperial Beach.
- 22 Q. Okay.
- <sup>23</sup> A. California 91932.
- Q. And how long have you lived there?
- A. Ten months.

- Q. And before then did you still live in Imperial
- 2 Beach?
- A. Yes.
- <sup>4</sup> Q. How long have you lived in Imperial Beach?
- <sup>5</sup> A. Since 2003.
- <sup>6</sup> Q. And before then what city did you live in?
- A. Before then, I lived in Connecticut.
- 8 Q. Until, going back how long?
- <sup>9</sup> A. One year.
- 0. And before Connecticut?
- 11 A. San Diego, '96.
- Q. San Diego proper?
- A. San Diego everywhere.
- 14 Q. Okay.
- A. There's a long list.
- 16 Q. If you could, just briefly describe your
- education you received after high school, if any?
- 18 A. I attended a little bit of college; a
- psychology class, a business entrepreneur class. And
- then I am licensed, I'm a licensed skin care esthetician.
- 0. Licensed?
- 22 A. Skin care.
- O. Skin care.
- A. Esthetician.
- Q. Okay. So no college degree?

- 1 A. No.
- Q. Okay. And could you briefly describe your work
- history after -- after attending a little college?
- A. I've worked in the hotel management business
- for -- on and off for 12 years.
- MR. MARRON: By the way, Dale, when you get --
- when you get done with this line of questioning, we're
- going to take a little break, okay?
- 9 BY MR. BISH:
- 10 Q. Twelve years?
- 11 A. On and off for 12 years, yes.
- 12 Q. Okay. And what do you currently do?
- 13 A. I'm a property manager.
- 0. And what does that entail?
- A. I manage rental units.
- Q. How many?
- A. Approximately 130.
- 0. Hundred and 30?
- <sup>19</sup> A. Correct.
- 0. One three zero.
- Okay. And you have two daughters, correct?
- A. I have one daughter.
- Q. And one step daughter?
- $^{24}$  A. Yes.
- Q. Okay. And your youngest daughter, how old is

- <sup>1</sup> she?
- <sup>2</sup> A. She's three.
- 0. She's three.
- 4 And how old was she when you filed this
- 5 lawsuit?
- 6 A. Three.
- 7 Q. Three. And your older daughter, how old is
- 8 she?
- <sup>9</sup> A. Nineteen.
- 10 Q. How old was she when you filed the lawsuit?
- A. Eighteen.
- 12 Q. Now, do you serve both of your daughters
- dinner?
- <sup>14</sup> A. T do.
- Okay. And when you give them dinner, do you
- give them the same identical portions?
- A. No, I do not.
- Q. Give less to the three-year-old?
- 19 A. Yes, I do.
- Q. How do you determine the -- how much to give
- each one of them?
- A. My three-year-old has a much smaller stomach
- than my 19-year-old.
- Q. So just -- yeah, how do you make the decision
- about how big the portion is for your three-year-old?

- 1 A. Common sense.
- Q. Kind of a gut feel?
- <sup>3</sup> A. Yeah.
- Q. Okay. But it's smaller than for your
- <sup>5</sup> 19-year-old?
- 6 A. Yes.
- <sup>7</sup> O. Yeah.
- 8 Smaller stomach needs fewer calories, that kind
- <sup>9</sup> of thing.
- 10 A. I don't know about fewer calories, but...
- 11 Q. Okay.
- 12 A. I don't know about that, but not as much to
- 13 fill the stomach.
- MR. BISH: Okay. We can take a quick break if
- you really need to. But considering --
- MR. MARRON: I'm just wondering, do we have a
- 17 place to caucus? Do we have our own room that we
- 18 could --
- MR. BISH: Well, we're breaking so you can
- 20 caucus?
- MR. MARRON: Yeah, just for five minutes.
- MR. BISH: Okay. But given that we started so
- late, let's keep the breaks to a minimum.
- MR. MARRON: Yeah, we will. I just want to --
- I haven't had a chance to talk to my client.

- THE VIDEOGRAPHER: Okay. All agreed to go off
- the record, we're off the record at 1:56 p.m.
- Recess from 1:56 p.m. to 2:02 p.m.)
- THE VIDEOGRAPHER: We're back on the record at
- <sup>5</sup> 2:02 p.m.
- 6 BY MR. BISH:
- Q. Ms. Hohenberg, before I ask any more questions,
- $^{8}$  I should also ask that you and I try not to talk over
- 9 each other. It's important that I say a complete
- question, you pause and give your attorney a chance to
- object, if he needs, and then respond. So that -- mostly
- 12 for the benefit of the court reporter so that she's not
- trying to record two people talking at once.
- 14 Is that okay?
- A. Uh-huh. Yes.
- Q. And I'll try to do the same.
- How many times have you purchased a jar of
- 18 Nutella?
- <sup>19</sup> A. Once.
- Q. And I think I read somewhere that, to the best
- of your memory, it was about two and a half years ago,
- 22 correct?
- A. To the best of my memory, yes.
- Q. So approximately spring 2009?
- $^{25}$  A. Yes.

- Q. Okay. Do you recall which month by any chance?
- A. I do not.
- Q. Okay. Do you recall how old your youngest
- daughter was when you bought Nutella?
- $^5$  A. She would have been a year and a half.
- Q. Year and a half.
- And what about your older daughter, do you
- 8 recall how old she was?
- $^9$  A. She wasn't living with me at the time.
- Okay. Did you ever see her in that period of
- time, was she ever at your house?
- A. Holidays.
- Okay. And where did you buy the jar of
- 14 Nutella?
- 15 A. I bought it at the commissary in Imperial
- 16 Beach.
- 17 Q. Is that where you typically shop for food?
- A. Basic groceries, yes.
- 19 O. And where else do you shop?
- A. Occasionally Albertsons, Vons, Costco.
- Q. And when you shop at Albertsons, do you have a
- 22 preferred savings card by any chance?
- <sup>23</sup> A. I do.
- <sup>24</sup> O. You do.
- In your name?

- A. I don't know what name it's under anymore.
- Q. Okay.
- $^3$  A. I've had it so long.
- Q. You've had it so long, okay.
- And when you shop at Vons, do you have a Vons
- 6 Club Card?
- <sup>7</sup> A. I do.
- $^{8}$  Q. Okay. Under your name --
- <sup>9</sup> A. Again, same. I've --
- 10 Q. Had it forever?
- A. Uh-huh.
- Q. Okay. And you use it regularly? Like when you
- check out, you put in your phone number or something?
- A. Something like that, yes.
- Q. Do you actually have either of those cards?
- A. Uh-huh.
- Q. You do, okay.
- And do you ever shop at CVS Pharmacy?
- <sup>19</sup> A. I do.
- Q. Okay. Do you have an Extra Care Card?
- <sup>21</sup> A. I do.
- 22 O. You do.
- And how long have you had that?
- A. I don't know.
- Q. Long time, okay.

- Do you also shop at Wally's?
- <sup>2</sup> A. I do.
- Q. Okay. And Target?
- <sup>4</sup> A. Occasionally.
- <sup>5</sup> Q. And I think you said Costco, right?
- 6 A. Yes.
- O. Okay. And Wal-Mart?
- $^8$  A. Yes. I try not to.
- 9 Q. Okay. When you shop for your family, are there
- any health issues that affect your decisions like, for
- example, does anybody have diabetes?
- 12 A. No.
- Q. Are your kids generally healthy?
- $^{14}$  A. Yes.
- 0. Okay. Are you a generally healthy person?
- <sup>16</sup> A. Yes.
- Q. Okay. Blood pressure, cholesterol, all fine --
- A. Perfect.
- Q. -- as far as you know?
- <sup>20</sup> A. Yes.
- Q. Okay. Any allergies in your household?
- A. To food?
- Q. Yes.
- <sup>24</sup> A. No.
- Q. So nobody's allergic to peanuts, for example?

- A. I'm not, no.
- Q. Either of your daughters?
- A. No.
- Q. Okay. So let's talk about that day in the
- 5 commissary when you bought Nutella, who was with you?
- 6 A. I don't recall.
- Q. Either of your daughters?
- $^8$  A. I don't recall.
- 9 Q. And so to the best of recollection, can you
- just describe what happened. Were you walking down the
- aisle and a jar of Nutella caught your eye or something?
- 12 A. Yes. I was introduced -- or I saw the
- advertisement on television and thought I'd give it a
- 14 whirl
- Q. And how -- before you were in the commissary,
- about how long before had you seen that advertisement?
- A. I don't know if I really recall.
- Q. Was it a matter of hours, days, months?
- 19 A. Probably would have been a couple weeks maybe.
- O. Weeks.
- So again, in the spring 2009?
- A. Uh-huh.
- Q. That's your best recollection?
- A. My best recollection, yeah.
- Q. Okay. So you'd seen the ad, and you were

- walking down the aisle and you saw Nutella; is that
- <sup>2</sup> right?
- 3 A. Uh-huh.
- Q. And can you just walk me through your thought
- 5 process, if you can remember, about what you were going
- 6 to do?
- A. It was a good alternative for me. I don't like
- peanuts. I don't like peanut butter. And being that it
- was advertised as a healthy, nutritiousness breakfast
- item, I thought it would be a good alternative for my
- daughter as well.
- Q. So you don't like peanut butter?
- A. I do not.
- Q. Were you buying Nutella instead of something?
- A. No, I was not.
- Q. Okay. It's just something -- something new?
- A. Uh-huh.
- Q. Okay. So what happened? You just saw the jar,
- did you turn it around and look at the nutrition
- information?
- A. I did not.
- Q. You didn't turn it around?
- 23 A. No.
- Q. Just put it in your cart?
- A. The cart.

- Q. Okay. Were you curious to know if Nutella
- <sup>2</sup> contained sugar?
- A. I didn't -- didn't question it.
- Q. Were you curious -- well, but were you curious
- 5 to know if it did?
- 6 A. No.
- <sup>7</sup> Q. No.
- Were you curious to know if it contained any
- 9 fat?
- <sup>10</sup> A. No.
- 11 Q. Did it matter to you one way or the other?
- 12 A. It would if it had high levels of it, yes.
- Q. And what do you mean by "high levels of it"?
- <sup>14</sup> A. Unsafe levels.
- O. And what do you mean by "unsafe levels"?
- A. Something that can cause health issues.
- 17 Q. Is there a particular amount that you
- 18 believe --
- 19 A. I don't know what the amounts would be.
- Q. Okay. Haven't given it any thought?
- A. I don't know what the amounts would be.
- 22 O. I assume the answer is the same but were you
- curious to know if Nutella contained any saturated fat?
- <sup>24</sup> A. No.
- Q. In your mind, is fat and saturated fat similar,

- different, same?
- <sup>2</sup> A. I don't know.
- Q. Okay. Do you recall what else you bought that
- <sup>4</sup> day?
- <sup>5</sup> A. I don't.
- <sup>6</sup> Q. You don't.
- Do you recall if you used a credit card to buy
- your purchases that day?
- 9 A. I don't.
- Q. Don't recall one way or the other?
- 11 A. I don't. I probably did not use a credit card.
- Q. Well, what did you probably use?
- 13 A. I probably wrote a check.
- Q. Probably wrote a check, okay.
- Do you recall how much you paid for the jar of
- 16 Nutella?
- 17 A. It was probably somewhere between two and \$3.
- Q. Do you have any way to -- sitting here today,
- do you have any way to determine how much you paid?
- A. No, I do not.
- Q. Have you tried to determine how much you paid
- 22 for it?
- A. As far as?
- Q. In connection with this lawsuit?
- A. Researching?

- <sup>1</sup> Q. Yeah.
- A. Like going back to the store?
- 3 Q. Right.
- $^4$  A. No.
- <sup>5</sup> Q. Okay. So you bought it, you took it home. Did
- 6 you try it?
- <sup>7</sup> A. Yes, I did.
- Q. Okay. What was your impression of it, the
- 9 Nutella?
- 10 A. It was good. It was very, very sweet.
- 11 Q. Very, very sweet.
- 12 A. Uh-huh.
- Q. So now -- so you tried it, "very, very sweet."
- 14 At that point, did you -- did it cross your mind that
- perhaps it has sugar in it?
- A. Probably not the first time around.
- O. Second time around?
- A. Yeah. It got to the point where it was very,
- very sweet and tasted more like chocolate. And we don't
- eat chocolate for breakfast.
- Q. Do you eat chocolate at all?
- A. Very, very rarely.
- Q. How -- how -- just to give -- how frequently;
- once a month, once a year?
- A. I may have a piece of chocolate a couple times,

- $^{
  m 1}$  maybe once every two to three months.
- Q. And what about your kids?
- $^3$  A. Probably the same.
- <sup>4</sup> O. Both kids?
- <sup>5</sup> A. My three-year-old.
- Q. What about your 19-year-old?
- A. I don't know what she does.
- Q. Okay.
- 9 A. She's an adult.
- Q. Well, while she's been living with you have you
- seen her eat chocolate?
- MR. MARRON: Objection; assumes facts not in
- <sup>13</sup> evidence.
- THE WITNESS: No, I.
- 15 BY MR. BISH:
- Q. Do you know if she eats chocolate at school,
- 17 ever?
- A. My three-year-old?
- Q. No, no. Your 19-year-old?
- A. My 19 year old's not in school.
- Q. When she was in school do you know if she ate
- 22 chocolate?
- 23 A. I don't.
- Q. Never asked?
- A. She didn't -- she didn't live with me.

- 1 Q. All right. So we should --
- A. Yeah.
- Q. I'm sorry. When did she start living with you?
- <sup>4</sup> A. In April.
- <sup>5</sup> Q. April of this year?
- 6 A. Correct.
- <sup>7</sup> Q. Okay. After high school? Was she out of high
- 8 school when he started living with you?
- A. She was out of high school, correct.
- Q. Okay. So after you had tasted it a few times,
- I believe you said that you suspected that there was
- 12 sugar --
- A. Uh-huh.
- Q. -- in Nutella, right?
- A. Uh-huh.
- Q. At that point, did you look at the label to see
- how much sugar was in Nutella?
- $^{18}$  A. I did not.
- Q. Why not?
- A. I had no interest. I stopped using it as a
- <sup>21</sup> breakfast item.
- Q. And when was that, approximately?
- A. Maybe a month or so after I purchased it.
- Q. Okay. So you stopped using it, so we're going
- to say late spring, early summer 2009?

- <sup>1</sup> A. Possibly.
- Q. Okay. Didn't touch it after that?
- $^3$  A. No. I used it in my ice cream.
- Q. Oh, I see. On ice cream.
- Just -- just with ice cream?
- 6 A. Uh-huh.
- <sup>7</sup> Q. No other times of the day?
- <sup>8</sup> A. No. I don't eat ice cream often. So the jar
- 9 lasted me a very long time.
- Q. Right.
- What kind of ice cream do you buy?
- 12 A. Usually I -- brownie cookie dough ice cream.
- Q. Is there a particular brand you like?
- 14 A. I think Ben and Jerry's makes one.
- Q. Mine too. Love the Ben and Jerry's. I'm a
- 16 Cherry Garcia kind of guy.
- Okay. So you put Nutella on the -- brownie
- cookie Ben and Jerry's?
- A. Uh-huh.
- Q. That sounds good.
- <sup>21</sup> Okay --
- A. It was.
- Q. And do you give that to your three-year-old?
- $^{24}$  A. She may have a bite or two.
- Q. Bite or two.

- 1 Less than you?
- A. Very much less than me.
- Q. And why is that?
- A. She's three years old, she doesn't need it. At
- the time, one years old. Didn't need it.
- Q. Right; smaller portions for the three-year-old.
- <sup>7</sup> A. Yes.
- Q. Much smaller portions for a one-year old,
- 9 right?
- <sup>10</sup> A. Yes.
- 11 Q. Okay. Now, when you tasted Nutella, did you
- notice any other flavor besides chocolate?
- 13 A. I did not. Let me retract that a little bit.
- 14 It was kind of an off flavor. So it wasn't like eating a
- piece of milk chocolate.
- Q. Did it -- what was the other flavor you
- noticed, just not pure chocolate?
- A. Not pure.
- Q. It was something else?
- A. Yeah.
- 21 Q. Okay.
- A. Not recognizable.
- Q. Now, when -- before you stopped serving it as a
- <sup>24</sup> breakfast food.
- A. Uh-huh.

- Q. Were you putting it on whole wheat bread?
- A. I believe I put it on a waffle.
- 0. On a waffle.
- What kind of waffle?
- <sup>5</sup> A. An Eggo.
- <sup>6</sup> Q. Eggo.
- <sup>7</sup> Eggo, just a regular original Eggos --
- 8 A. Uh-huh.
- 9 Q. -- that I ate when I was a kid?
- A. Uh-huh.
- 11 Q. Not the fancy stuff now, the natural whole
- wheat Eggos?
- <sup>13</sup> A. No.
- Q. Do you still eat Eggos?
- A. Occasionally.
- Q. What about your daughter?
- A. I don't personally eat them. My daughter may
- occasionally eat them.
- Q. So now, when your daughter eats Eggos what do
- you put on top of it?
- A. Butter or peanut putter.
- Q. Butter or peanut butter.
- But you don't like peanut butter?
- A. Correct.
- Q. Your daughter does?

- <sup>1</sup> A. Yes.
- Q. Okay. How much butter do you put on it?
- A. Maybe a teaspoon.
- Q. Give or take. I mean, maybe a little bit more,
- 5 maybe a little bit less, just guesstimating?
- <sup>6</sup> A. I don't fill every hole with butter.
- Q. Okay. What about, how much peanut butter do
- 8 you put on?
- <sup>9</sup> A. I'd say anywhere between half tablespoon to a
- tablespoon.
- 11 Q. Half a tablespoon, okay, to a tablespoon.
- You don't put on two tablespoons?
- <sup>13</sup> A. No.
- Q. Okay. That's too much?
- A. Too much.
- Q. And you just know that, right? It's just your
- qut feel it's too much?
- A. I can cook.
- 19 Q. All right. Okay. You ever put syrup on the
- <sup>20</sup> Eggos?
- <sup>21</sup> A. No.
- THE COURT REPORTER: I'm sorry?
- 23 BY MR. BISH:
- Q. Syrup, have you ever put syrup on the Eggos?
- <sup>25</sup> A. No.

- 1 Q. Never?
- <sup>2</sup> A. No.
- Q. Have you ever bought syrup?
- <sup>4</sup> A. Yes.
- <sup>5</sup> Q. When's the last time you bought syrup?
- <sup>6</sup> A. I don't recall.
- Q. More than five years ago?
- 8 A. No.
- <sup>9</sup> Q. Approximately?
- 10 A. Definitely more than a year, maybe even two
- 11 years ago.
- Q. More than two, less than five?
- $^{13}$  A. Yes.
- Q. Okay. What about jellies or jams, you ever buy
- jellies or jams?
- <sup>16</sup> A. I do.
- Q. You ever put those on Eggos?
- <sup>18</sup> A. No.
- Q. What do you use that for?
- 20 A. Peanut butter and jelly sandwiches for lunch.
- $^{21}$  Q. And how much jelly and jam do you put on a
- peanut butter and jelly sandwich for your daughter?
- A. Jelly or jam.
- 24 Q. Uh-huh.
- A. Half a tablespoon to a tablespoon.

- Q. Not -- okay.
- Not more than a tablespoon?
- <sup>3</sup> A. No.
- Q. What kind of jelly do you buy?
- <sup>5</sup> A. Grape.
- Q. What brand? Smuckers?
- 7 A. Smuckers.
- 9 O. Yes. I love Smuckers.
- <sup>9</sup> A. And then I also have jalapeno -- or a habanero
- mango dressing, all organic, that I buy from the farmers'
- 11 market.
- Q. The Smuckers isn't organic, is it?
- 13 A. No.
- Q. Okay. And you give the Smuckers to your
- 15 daughter?
- A. For peanut butter and jelly sandwiches for
- 17 lunch.
- 0. Okay. Is it like the original Smuckers, not
- the low sugar or whatever Smuckers?
- A. No. It's original.
- Q. The original.
- All right. So how long did it take you to
- finish the jar of Nutella? A year?
- A. Probably a year and a half.
- Q. Year and a half.

- A. Year, year and a half.
- Q. Any idea how many servings it took you to get
- 3 through it?
- <sup>4</sup> A. No, I don't.
- <sup>5</sup> Q. Any idea how much you were serving at a time; a
- tablespoon, two tablespoons?
- $^7$  A. Maybe two tablespoons on ice cream.
- 8 O. On ice cream?
- 9 A. Uh-huh.
- Q. What about on the -- on the Eggos?
- A. Half a tablespoon.
- Q. Half tablespoon, okay.
- Half a tablespoon?
- A. (No audible response.)
- Q. Okay. And then -- this might sound silly, but
- when you finished the Nutella, did you throw the jar
- 17 away?
- <sup>18</sup> A. T did.
- 19 Q. And when was that, about a year and a half?
- <sup>20</sup> A. Yes.
- Q. Okay. So -- so about a year ago from today,
- 22 about?
- A. Approximately.
- 24 Q. Okay.
- $^{25}$  A. Yeah.

- 1 Q. All right. So if you could try to place a
- value on it, how much was that jar of Nutella worth to
- your family? A dollar amount, if you could.
- A. Rephrase the question for me.
- <sup>5</sup> Q. Yeah. So you were first using it -- you were
- first using it on Eggos. And then you stopped using it
- on Eggos for breakfast food because it had too much
- 8 sugar, I believe is what you said, right?
- 9 A. Uh-huh.
- Q. So you started using it as a dessert topping,
- 11 correct?
- A. Correct.
- Q. All right. So you enjoyed it, right?
- A. Uh-huh.
- Q. Okay. It tasted good, right?
- A. Yes.
- Q. And your daughter liked it?
- 18 A. Yes.
- Q. Do you have any way to value, if you paid two
- to \$3 for it, how much was it worth to you?
- A. I'm not sure if I know how to answer that
- question.
- Q. Just give it your best shot.
- A. I don't know that I could really put a dollar
- amount on it. It wasn't what I purchased --

- Q. Okay.
- 2 A. -- it for.
- <sup>3</sup> Q. Right.
- <sup>4</sup> A. So...
- <sup>5</sup> Q. It was something, you just don't know how much?
- MR. MARRON: I'll just -- it'll be a belated
- objection, but it calls for expert opinion on valuations
- <sup>8</sup> and damages.
- 9 BY MR. BISH:
- 0. You can answer.
- 11 A. Okay. I don't know that I would really put a
- value on it because I didn't -- I bought it for a
- breakfast item and it didn't turn out to be a breakfast
- $^{14}$  item.
- 15 Q. Right, but you ended up -- so you ended up
- using it for something else, though, right?
- <sup>17</sup> A. Yeah.
- Q. And you liked it?
- <sup>19</sup> A. I liked it.
- Q. And I think I already asked this, but if you
- hadn't bought Nutella would you have bought something
- 22 else instead?
- MR. MARRON: Objection; calls for speculation.
- THE WITNESS: No.
- 25 ///

- $^{
  m 1}$  BY MR. BISH:
- Q. Okay. Okay. So on the peanut butter that you
- buy for your daughter, what brand do you typically buy?
- <sup>4</sup> A. Skippy.
- <sup>5</sup> Q. Skippy.
- Regular, original Skippy, reduced fat Skippy,
- <sup>7</sup> natural Skippy?
- <sup>8</sup> A. Regular.
- 9 Q. Did you ever see the reduced fat Skippy in the
- 10 grocery store?
- 11 A. I think I've probably seen it.
- 12 Q. Is there a reason you don't buy that, it's not
- 13 like you --
- A. I've never tried it.
- 15 Q. Having a reduced fat peanut butter not
- important to you?
- A. I've just never tried it.
- Q. Okay. What about the natural Skippy, ever
- 19 tried that?
- <sup>20</sup> A. No.
- Q. Any reason why not?
- A. I don't buy peanut butter often.
- Q. Right.
- Is buying natural foods important to you?
- A. When appropriate.

- Q. Sometimes yes, sometimes no?
- A. Yeah.
- Q. Does it depend on the day?
- $^4$  A. No, it depends on my pocketbook.
- <sup>5</sup> Q. Right.
- $^6$  A. Natural organic foods are a lot more expensive.
- Q. Right, but -- so if you have two bottles of
- 8 Skippy, and I don't -- I'm not sure if there's any price
- 9 difference, if there's a jar of natural Skippy and a jar
- of original Skippy, is there a reason you buy the
- original Skippy and not the natural Skippy?
- 12 A. Um...
- MR. MARRON: Objection; form, incomplete
- 14 hypothetical.
- You can answer the question if you understand
- <sup>16</sup> it.
- THE WITNESS: I think it's more just -- it's
- kind of what everyone grew up with. So it's just a
- product you automatically grab.
- 20 BY MR. BISH:
- Q. You buy what you're used to, right?
- A. Correct, yeah.
- Q. If you have a good experience, you --
- A. Yeah. If you like it, yeah, no need to change.
- Q. Okay. Sitting here today, do you regret buying

- the Nutella?
- 2 A. No.
- 3 Q. No.
- Have you suffered any physical harm from eating
- 5 Nutella?
- 6 A. No.
- Q. Has your four-year-old -- or sorry, your
- 8 three-year-old?
- 9 A. No.
- Q. So how were you injured by -- well, maybe --
- were you injured by purchasing Nutella?
- 12 A. No.
- MR. MARRON: Objection; calls for a legal
- conclusion. Not a lay -- this is a layperson
- understanding of what injury is. Anyway, that's my
- objection.
- <sup>17</sup> BY MR. BISH:
- Okay. Whose idea was it to sue Ferrero?
- A. Mine.
- Q. And when did you -- when did you decide to sue
- 21 Ferrero?
- MR. MARRON: Yeah, I'd like to instruct my
- client not to invade the attorney-client privilege. If
- you can answer the question without going into anything
- $^{25}$  that you discussed with your attorney, then I would --

- $^{
  m l}$  you can do so. But if you can't answer the question
- without invading -- I mean revealing attorney-client
- 3 communications, then I'd instruct you not to answer any
- <sup>4</sup> of those questions.
- But can you rephrase your question, please.
- 6 BY MR. BISH:
- <sup>7</sup> Q. I said when did you decide to sue Ferrero?
- $^8$  A. I don't recall the dates.
- 9 Q. How long ago, approximately?
- A. Sometime this year.
- 11 Q. This year, okay.
- So it would have been a year after you were
- done -- well, so six months after you were done with
- Nutella you decided to sue Ferrero, right? You'd already
- thrown it away six months ago. Then you decided to sue
- <sup>16</sup> Ferrero just out the blue?
- MR. MARRON: Objection; attorney-client
- 18 privilege.
- 19 I'll instruct my client not to answer any
- questions that reveal attorney-client communications.
- 21 BY MR. BISH:
- Q. Can you answer the question without divulging
- communications from your lawyer?
- A. Ask the question again, please.
- Q. Okay. So you had thrown away the Nutella about

- $^{
  m l}$  a year ago from today, right. And then, so about six
- months goes by and then you decided to sue Ferrero; is
- 3 that right?
- A. I wouldn't be able to put a time frame on it.
- <sup>5</sup> Q. Okay. Did you discuss suing Ferrero with Laura
- Rude-Barbato before you filed your lawsuit?
- $^{7}$  A. No.
- Q. When's the first time you met Laura
- 9 Rude-Barbato?
- MR. MARRON: Objection; assumes facts not in
- 11 evidence.
- THE WITNESS: I haven't met her.
- 13 BY MR. BISH:
- 0. You haven't.
- 15 Never?
- <sup>16</sup> A. No.
- 0. Ever talked to her?
- <sup>18</sup> A. No.
- 19 Q. Any idea where she lives?
- <sup>20</sup> A. No.
- Q. Have you ever been involved in a lawsuit
- 22 before? No?
- A. As a plaintiff, no.
- Q. As a defendant?
- $^{25}$  A. Yes.

- 0. What was the nature of that action?
- <sup>2</sup> A. Personal.
- Q. Okay. But you weren't deposed in that action?
- $^4$  A. No, I was not.
- <sup>5</sup> Q. Did you offer any testimony at trial?
- A. (No audible response.)
- <sup>7</sup> Q. No, okay.
- 8 So I assume the answer is no, that you -- have
- you ever sought to act as a lead plaintiff before, before
- 10 this lawsuit?
- A. Ask the question again.
- Q. Have you ever sought to act as a lead plaintiff
- in a lawsuit before this one?
- <sup>14</sup> A. No.
- Q. Do you understand the phrase "lead plaintiff"?
- $^{16}$  A. Yes.
- Q. Okay. Are you seeking to act as lead plaintiff
- in this action?
- <sup>19</sup> A. Yes.
- Q. Have you ever participated in a class action
- 21 before?
- <sup>22</sup> A. No.
- Q. How many hours have you devoted to this
- 24 lawsuit?
- <sup>25</sup> A. A lot.

- Q. Approximately?
- A. I'd say, at this point, maybe a workweek.
- Q. Forty hours?
- <sup>4</sup> A. Yeah.
- <sup>5</sup> Q. Okay. How did you select your lawyer?
- MR. MARRON: Objection; attorney-client
- <sup>7</sup> privilege.
- If you can answer the question without
- 9 divulging any attorney-client communications, then you
- may do so. Otherwise, I'll instruct you not to answer.
- THE WITNESS: No.
- 12 BY MR. BISH:
- Q. No you can't answer?
- 14 A. Correct.
- 15 Q. What were the factors that you considered when
- you were selecting a lawyer for this lawsuit?
- MR. MARRON: Objection; assumes facts not in
- 18 evidence.
- 19 You can answer the question if you can.
- THE WITNESS: I can't answer the question.
- 21 BY MR. BISH:
- Q. You can't, okay.
- Were there factors you considered in selecting
- $^{24}$  a lawyer?
- <sup>25</sup> A. No.

- Q. So you didn't look for experience, for example?
- <sup>2</sup> A. No.
- Q. Who is your lawyer in this lawsuit, is it
- 4 Mr. Marron?
- <sup>5</sup> A. Yes.
- <sup>6</sup> Q. Anybody else?
- A. He has an assistant.
- <sup>8</sup> Q. Right.
- Do you know Mr. Greg Weston?
- A. No, I do not.
- 11 Q. Do you know Mr. Jack Fitzgerald?
- A. No, I don't.
- Q. So they're not your lawyers in this action?
- 14 A. No.
- O. Okay. Do you expect to be personally
- compensated monetarily from this lawsuit?
- <sup>17</sup> A. No.
- 18 Q. Have you discussed this lawsuit with anybody
- other than your lawyer?
- <sup>20</sup> A. No.
- O. No friends?
- A. Not in detail, no.
- Q. Family?
- A. Not in detail.
- Q. Nobody's asked you why are you suing? Anybody?

- <sup>1</sup> A. Not really.
- Q. Did you review the complaint that was -- that
- Mr. Marron filed on your behalf against Ferrero?
- $^4$  A. Yes.
- 5 Q. Carefully?
- 6 A. Uh-huh.
- Q. Anything inaccurate in there?
- 8 A. Other than my daughter's three.
- 9 O. Uh-huh.
- A. Not four.
- 11 Q. So you reviewed it, the complaint, before it
- was filed and you didn't notice that your daughter was
- listed as being four?
- A. I'm sorry?
- O. So when you reviewed the complaint -- I'm
- sorry, did you review the complaint before it was filed?
- $^{17}$  A. I -- yes.
- 18 Q. Is there a reason you didn't correct that?
- A. I might have corrected it. I'm not sure.
- Q. If you saw it you would have corrected it,
- <sup>21</sup> right?
- <sup>22</sup> A. Yes.
- Q. And you read the complaint carefully?
- A. Well, no. I did correct it. Whether or not it
- got changed, and it did not --

- 1 O. I see.
- $^2$  A. Because it got passed through.
- O. Have you reviewed any amended versions of the
- 4 complaint that has been filed on your behalf?
- 5 A. I'm not sure.
- Q. You're not sure.
- Well, how many complaints do you recall
- 8 reviewing?
- A. I've read a lot of paperwork. I'm not sure.
- 10 Q. Do you recall reviewing a complaint on or
- around the 3rd of July this year, during the holiday
- weekend?
- 13 A. I don't remember.
- Q. What'd you do this 4th of July?
- 15 A. I went to my girlfriend's house. Made
- carnitas, watched the fire works from her balcony.
- 0. My kind of 4th.
- So you don't recall reviewing a complaint on or
- around the 3rd of July this year?
- A. On that Sunday, probably not.
- Q. Saturday, Sunday?
- A. 4th of July was on a Monday.
- O. Right, so that weekend.
- A. I don't recall.
- Q. And are you aware that Ferrero moved to dismiss

- the amended complaint in this action?
- A. Yes.
- Q. Do you recall if you opposed that motion? No?
- <sup>4</sup> A. I don't know.
- <sup>5</sup> Q. So do you recall reviewing an opposition to
- <sup>6</sup> Ferrero's motion to dismiss, does that ring a bell?
- A. I'm not sure. You're using legal terms with
- me, so break this down. Sorry.
- 9 O. Right.
- A. Explain that a little better.
- 11 Q. So you recall that Ferrero moved to dismiss,
- filed a motion to dismiss with the court, correct?
- A. To settle, or what does that mean?
- Q. To -- asking the court to dismiss the
- 15 complaint.
- A. Dismiss the case, okay.
- 17 O. Do you recall that?
- $^{18}$  A. Yes.
- 19 Q. Do you recall if you opposed that motion?
- MR. MARRON: Yeah, objection on attorney-client
- <sup>21</sup> privilege.
- Other than what you've learned from your
- counsel, you can answer the question. But if there's
- anything that we've discussed, I would appreciate if you
- don't divulge any of our --

- THE WITNESS: Okay.
- MR. MARRON: -- communications.
- 3 BY MR. BISH:
- Q. I'm not asking what your lawyer said to you or
- what you said to them. I'm just asking did you
- fersonally review the brief that was filed on your behalf
- opposing Ferrero's motion to dismiss?
- 8 A. I don't recall.
- 9 Q. Okay. So you don't recall if you approved the
- filing of that opposition?
- 11 A. I don't -- I don't necessarily want to answer.
- 12 O. You don't want to answer?
- 13 A. No. I -- I'm confused as to where the line of
- questioning is. So...
- 0. I'm -- I'm -- I'm just asking if you recall
- approving the opposition brief that was filed on your
- behalf opposing Ferrero's motion to dismiss?
- MR. MARRON: Yeah, I'd like to object. You
- know, you've been asking questions about a lot of
- documents in the abstract without giving the witness the
- benefit of reviewing the documents.
- So I just want to let the record reflect that
- there's been a line of questioning regarding documents
- without the witness having the benefit of reviewing the
- $^{25}$  documents.

- You can answer the question with that.
- MR. BISH: Again, let's keep the speaking
- objections to a minimum. It's unnecessary.
- MR. MARRON: That's -- I'm making a record for
- what's -- you know, for the benefit of the court who's
- <sup>6</sup> probably going to see portions of this transcript that's
- not here right now, that is not aware that she's not able
- 8 to refer to the documents itself or the responses.
- 9 BY MR. BISH:
- Q. Do you recall the question?
- 11 A. I agree. I mean, without knowing...
- 12 Q. Yeah. So sitting here today, you just don't
- $^{13}$  recall.
- A. I've read a lot of paperwork.
- Q. Are you aware that the parties scheduled a
- mediation in this action?
- MR. MARRON: Objection; attorney-client
- 18 privilege.
- THE WITNESS: Repeat the question, please.
- 20 BY MR. BISH:
- Q. Are you aware that the parties have scheduled a
- mediation in this action?
- <sup>23</sup> A. Yes.
- Q. Did you intend to physically attend the
- <sup>25</sup> mediation?

- <sup>1</sup> A. Yes.
- <sup>2</sup> Q. You did, okay.
- Have you looked for documents to produce in
- 4 this litigation?
- <sup>5</sup> A. I have.
- <sup>6</sup> Q. You have.
- Where did you look?
- A. Through my e-mail address.
- 9 Q. Find anything?
- <sup>10</sup> A. No.
- 11 Q. Just your e-mail? Did you look on the rest of
- 12 your computer as well, like your desktop or whatever?
- A. I just did a search.
- Q. What did you search for?
- A. Nutella.
- Q. Anything else?
- A. Any related words that would have gone with it.
- <sup>18</sup> I don't...
- 19 Q. So what are the words you searched for?
- A. I know Nutella was one of them.
- Q. Anything else?
- A. I don't recall. There was maybe another word
- $^{23}$  or two.
- Q. Like Ferrero?
- A. Ferrero would have been another one.

- Q. Anything else?
- A. I don't believe so.
- Q. Okay. What did you do to -- what did you do to
- <sup>4</sup> prepare for today's deposition?
- <sup>5</sup> A. Showed up.
- <sup>6</sup> Q. Did you meet with your lawyer beforehand?
- <sup>7</sup> A. Yes.
- 8 O. And when was that?
- <sup>9</sup> A. Sunday.
- Q. Sunday. Any other times?
- 11 A. To prepare for today --
- 12 Q. Yeah.
- 13 A. -- no.
- Q. How long was the meeting on Sunday?
- A. Approximately an hour, hour and a half.
- Q. Who was there?
- A. My attorney and I.
- 0. Mr. Marron?
- 19 A. Correct.
- Q. Nobody else?
- <sup>21</sup> A. No.
- Q. Okay. Did you review any documents to prepare
- for today's deposition?
- $^{24}$  A. Yes.
- Q. What'd you review?

- <sup>1</sup> A. The paperwork that I had.
- Q. A lot of paperwork?
- 3 A. Uh-huh.
- Q. Okay. So going back to the television ad that
- 5 you recall seeing in early 2009, what do you recall about
- 6 that ad?
- 7 A. I recall seeing a mom with children --
- $^{8}$  O. A mom?
- 9 A. -- around a kitchen bar/table serving Nutella
- on toast. The advertisement was advertising that it was
- 11 a healthy, nutritiousness, well-balanced item, something
- along those lines, for breakfast.
- Q. Do you recall any specific words that were used
- $^{14}$  in that ad?
- A. Nutritionist -- nutritiousness, I believe was
- one. Healthy.
- 0. Any others?
- A. Other than -- I'm not sure.
- 19 O. Yeah, any other words stand out in your mind?
- A. No. I didn't memorize the ad.
- Q. Any other things -- yeah, any other parts of
- that ad that stand out in your mind that you recollect?
- <sup>23</sup> A. No.
- Q. So you recall an ad, mom with children sitting
- around a kitchen bar/table eating --

- <sup>1</sup> A. Breakfast.
- Q. -- Nutella on toast, right?
- A. Eating, breakfast hour, yeah.
- Q. And you recall the words "healthy and
- <sup>5</sup> nutritious" were used?
- A. Yeah, for breakfast.
- $^7$  Q. Do you recall what time of day you saw that ad?
- <sup>8</sup> A. I do not.
- 9 Q. You don't recall if it was in the evening or
- the morning?
- 11 A. I don't.
- 12 Q. Let me ask you this: Do you watch daytime TV?
- 13 A. I don't.
- 0. You don't.
- 15 Like ever?
- A. I work. So no, not much.
- Q. Right. That's a good question. Do you recall
- like the day of the week that you saw the ad?
- 19 A. I don't.
- Q. But you know you don't watch daytime TV because
- you work, right?
- 22 A. Correct.
- Q. Okay. So most likely in the evening?
- A. Most likely in the evening or on the weekend,
- <sup>25</sup> but...

- Q. Okay. What kind of shows do you watch?
- A. The Closer and occasionally Hell's Kitchen.
- Q. So do I. Gordon Ramsey.
- $^4$  A. Uh-huh.
- <sup>5</sup> Q. Closer and Hell's Kitchen. And that was -- was
- that what you were watching back in 2009?
- <sup>7</sup> A. Uh-huh.
- 8 O. "Yes"?
- <sup>9</sup> A. Yes.
- 10 Q. Okay. Anything else that you recall watching
- <sup>11</sup> in 2009?
- 12 A. Those are the only two shows I record, so...
- O. You don't watch a lot of TV?
- 14 A. I don't.
- 15 Q. You don't watch like Oprah, for example?
- A. I don't.
- 17 Q. Do you watch any cooking shows?
- A. Occasionally.
- 0. Like what?
- A. What are the names of those shows? The
- Japanese -- what's his name? The cook off with -- I
- don't know the names of the shows. I'm not recalling
- $^{23}$  them.
- Q. Okay. But they're like -- kind of Gordon
- 25 Ramsey type of shows as opposed to instructional cooking

- $^{1}$  shows; is that right?
- A. I think the one, it's the Japanese one where
- $^3$  he -- they have to make a spread out of one item.
- Q. Okay.
- A. And it's a cook off.
- Q. Like Iron Chef something?
- $^7$  A. Iron Chef. Thank you.
- Q. I've never watched I but a lot of people do.
- <sup>9</sup> A. Occasionally.
- 10 Q. So at that time your daughter was about one,
- one and a half maybe?
- 12 A. (No audible response.)
- 13 Q. Okay.
- $^{14}$  A. Yes.
- 15 Q. Now, did the ad you saw, did it show a mom
- giving Nutella to a one-year old?
- A. I don't recall.
- 18 Q. Do you recall how old the kids were in the
- commercial you saw, about?
- A. Young children.
- Q. Young?
- 22 A. Uh-huh.
- Q. What's your best guess as to how old they were,
- based on your impression of the ad?
- A. I'd say anywhere between, depending on size,

- $^{1}$  two and seven.
- $^2$  O. Two and seven.
- Do you think there was a two-year-old in the
- $^4$  ad?
- <sup>5</sup> A. I don't recall. They were small children to
- 6 medium-sized children.
- $^{7}$  Q. Now, would that have been important --
- <sup>8</sup> A. Not teenagers.
- $^9$  Q. I'm sorry to interrupt. Go ahead and finish.
- 10 A. That's okay. Go ahead.
- 11 Q. Would it have mattered to you if it was a
- two-year-old in the commercial as opposed to teenagers in
- the commercial?
- <sup>14</sup> A. No.
- 0. It would have the same effect?
- $^{16}$  A. Yes.
- 17 Q. Okay. Have you heard of somebody named Connie
- 18 Evers?
- A. I don't believe so, no.
- <sup>20</sup> Q. No.
- MR. MARRON: I'd like to belatedly object on
- 22 attorney-client privilege of -- if you learned of
- 23 anything -- I mean if you learned about Connie Evers or
- if you heard her name mentioned by your attorney, then
- <sup>25</sup> I'd like to instruct you not to divulge any

- 1 communications that we've had.
- THE WITNESS: Okay.
- MR. MARRON: Yeah.
- 4 BY MR. BISH:
- <sup>5</sup> Q. But you haven't. So there are no privileged
- 6 communications, right?
- A. (No audible response.)
- Q. Okay. And since you've never heard of
- 9 Mrs. Evers, is it fair to say that statements made by her
- did not influence your decision to buy Nutella one way or
- 11 the other?
- A. Right.
- MR. MARRON: Objection; assumes facts not in
- evidence, attorney-client privilege.
- You can answer.
- 16 THE WITNESS: Correct.
- 17 BY MR. BISH:
- 18 Q. So you haven't read any portions of the
- deposition transcript of Ms. Evers in connection with
- 20 this lawsuit?
- A. I don't believe so, no.
- Q. Okay. Do you recall seeing any print ads in
- magazines for Nutella?
- 24 A. No.
- <sup>25</sup> Q. No.

- Do you subscribe to any magazines?
- A. Not on purpose.
- Q. Yeah, okay.
- Are you aware that the Nutella sold in the
- 5 United States today does not contain partially
- 6 hydrogenated vegetable oil?
- 7 A. Repeat the question.
- Q. Are you aware that the Nutella sold in the
- 9 United States today does not contain any partially
- hydrogenated vegetable oil?
- 11 A. No.
- Q. No, didn't know that.
- Is it surprising to you?
- A. I haven't purchased the product since.
- Q. All right. So I'm just going to use the
- shorthand PHVO?
- A. Okay.
- Q. It's my speech impediment.
- Do you have know what PHVO is?
- 20 A. No.
- Q. No.
- So does it matter to you if PHVO is in a
- product or not?
- A. I don't what it is. I mean specifically I'm
- not sure what it is.

- Q. So when you buy foods, you don't look at a
- 2 label and say oh that has PHVO in it, I'm not going to
- buy it, right?
- A. I don't typically look at the nutritional
- <sup>5</sup> items.
- Okay. And are you aware that you are suing
- Ferrero, in part, because Nutella used to contain PHVO?
- 8 A. Is it called something else?
- Q. Huh-uh.
- MR. MARRON: Yeah, objection; attorney-client
- <sup>11</sup> privilege.
- Other than what you've learned from your
- attorneys, you can answer that.
- THE WITNESS: I choose not to answer.
- BY MR. BISH:
- Q. I'm just asking if, sitting here today, if
- you're aware that you are suing Ferrero, in part, because
- Nutella used to contain PHVO?
- MR. MARRON: Same objection. Anything --
- anything that you've learned from your attorneys, I'll
- ask you not to divulge.
- THE WITNESS: Okay.
- MR. MARRON: If you can answer the question
- without divulging what you've discussed with your
- attorneys, then you may do so. Otherwise, I'll instruct

- you not to answer.
- THE WITNESS: I'm not going to answer.
- BY MR. BISH:
- Q. Okay. What about trans fat, do you know what
- 5 trans fat is?
- A. I'm aware of it.
- Q. What are you aware of?
- MR. MARRON: Again, I'd like to instruct my
- <sup>9</sup> client other than what you -- attorney-client privilege.
- Other than what you've learned from your counsel, if you
- have an independent knowledge of what trans fat is then
- you can answer. Otherwise, if it's something that you've
- learned through discussions with counsel, I'll instruct
- you not to answer.
- THE WITNESS: I'm not going to answer.
- BY MR. BISH:
- Q. Everything you know about trans fat came from
- your lawyer?
- 19 A. No.
- Q. So putting aside what came from your lawyer,
- what is your understanding of trans fat?
- A. I don't really have one.
- Q. Okay. Do you know if the Nutella you bought
- contained trans fat?
- A. I don't.

- Q. You don't know one way or the other?
- A. I don't.
- Q. Now, when you pick products, do you look for
- products that have zero trans fat or it just doesn't
- 5 affect your purchasing decision? Doesn't affect it?
- A. I don't -- I cook a lot of things from scratch.
- 7 So I'm not sure where that is effective.
- Q. Right.
- So when you -- but when you buy the things you
- cook with, are you aware whether or not it says trans
- fat, zero grams trans fat, does that matter to you when
- you buy a product?
- 13 A. No.
- Q. No.
- And do you feed your family dairy products like
- milk?
- A. Lactaid.
- Q. Lactaid?
- A. Correct.
- Q. But butter, right?
- A. Butter, yes.
- Q. Natural butter?
- A. Real butter.
- Q. Real butter, not margarine?
- 25 A. No.

- Q. What about -- what about meat, does your family
- eat meat?
- A. Occasionally.
- Q. What kind of meat?
- A. Chicken, pork, beef.
- Q. Any kind of beef in particular; ground beef,
- 7 sirloin, tri-tip?
- 8 A. Yeah. Usually ground beef to rib eye.
- 9 Q. So are you aware that you are suing Ferrero, in
- part, because you allege that Nutella used to have trans
- 11 fat?
- MR. MARRON: Objection; attorney-client
- privilege.
- If you -- if you have an independent
- recollection other than what you've discussed with your
- counsel, you can answer. Otherwise, I'll instruct the
- witness not to answer.
- THE WITNESS: I'm not going to answer.
- BY MR. BISH:
- Q. And why is that, why aren't you going to
- answer?
- MR. MARRON: She's relying on counsel's advice.
- BY MR. BISH:
- Q. Everything you learned about trans fat you
- learned from your lawyer?

- MR. MARRON: Objection; misstates her
- 2 testimony.
- MR. BISH: Actually, you're right -- on that
- part, on that question.
- So I'm asking if you are aware, sitting here
- 6 today, that you are suing Ferrero, in part, because
- 7 Nutella, you allege, used to have trans fat? And that's
- 8 a yes-or-no question.
- MR. MARRON: Objection; attorney-client
- privilege.
- If you have independent knowledge other than
- what you've discussed with your counsel, you can answer.
- Otherwise, I'll instruct you not to answer.
- MR. BISH: So just to be clear, I'm asking for
- a yes or no. Are you going to instruct her to answer --
- not to answer yes-or-no questions?
- MR. MARRON: If -- if you've learned about the
- subject matter that he's requesting a yes-or-no answer
- about through your attorney, then I'll instruct her not
- to answer. You don't have to answer that.
- THE WITNESS: I'm not going to answer.
- BY MR. BISH:
- Q. Not going to answer, okay.
- In your opinion, should food manufacturers be
- prohibited from using PHVO?

- 1 A. To clarify, trans fat?
- Q. I'm talking about partially hydrogenated
- yegetable oil. In your opinion, should food
- 4 manufacturers be prohibited from using PHVO?
- MR. MARRON: Objection; calls for a legal
- 6 conclusion.
- 7 BY MR. BISH:
- Q. I'm asking for your opinion.
- A. I don't know.
- Q. Don't know.
- Have you given it any thought?
- 12 A. No.
- Q. Okay. So you don't have a position, for
- example, on how much PHVO is too much in a product?
- A. I do not.
- Q. No position.
- And again, in your opinion, should food
- manufacturers be prohibited from selling products that
- contain trans fat? No position?
- A. No position.
- Q. Do you have -- do you have a position one way
- or the other if a product contains trans fat, artificial
- trans fat, whether or not it's fit for human consumption,
- one way or the other?
- 25 A. No.

- 1 Q. No.
- And same thing for PHVO. If a product contains
- PHVO, do you have a position one way or the other if it's
- 4 unfit for human consumption?
- No, I don't have a position.
- Okay. Are you aware of any specific health
- 7 risks associated with the consumption of trans fat?
- MR. MARRON: Objection; attorney-client
- <sup>9</sup> privilege.
- Other than what you've learned from your
- lawyer, if you can answer the question then do so.
- Otherwise, I'll instruct the client not to answer.
- THE WITNESS: Not to answer.
- BY MR. BISH:
- Q. Putting aside communication with your lawyer,
- do you have any independent knowledge of the health risks
- associated with the consumption of trans fat, artificial
- trans fat?
- 19 A. I've heard hearsay.
- Q. Hearsay. A term that only lawyers can love.
- And what have you heard?
- A. That overall it's not healthy.
- Q. Anything in particular?
- 24 A. No.
- Q. No. Now, in your complaint, do you recall

- $^{1}$  alleging that in December 2010 you were having
- <sup>2</sup> conversations with friends where you learned about the
- health impacts of eating Nutella? Do you recall that
- <sup>4</sup> allegation in your complaint?
- $^5$  A. I'd have to reread it.
- <sup>6</sup> Q. Okay.
- $^7$  A. I'm not sure.
- Q. So stated differently, do you recall in
- 9 December 2010 having any conversations with anybody
- regarding the health impacts of eating products like
- 11 Nutella?
- 12 A. I don't recall.
- 13 Q. So you don't recall having any conversations
- with friends saying hey, do you know what's in Nutella?
- MR. MARRON: Objection; argumentative, she's
- asked and answered.
- 17 BY MR. BISH:
- Q. Just want to make sure I understand, you don't
- recall any conversations in December 2010 --
- A. I don't remember.
- Q. -- about Nutella at all?
- A. I don't remember.
- 0. Okay. Now, so I asked about trans fat.
- Are you aware of any potential health effects
- of consuming saturated fats?

- A. I don't know.
- O. You don't know.
- What about sugar?
- MR. MARRON: Objection; attorney-client
- <sup>5</sup> privilege.
- Other than what you've learned from your
- <sup>7</sup> lawyers.
- 8 THE WITNESS: I know that consuming high levels
- of sugar is definitely not good for you.
- 10 BY MR. BISH:
- 11 Q. In what way?
- 12 A. Raises your energy level up too high, too
- 13 quickly. And typically you crash.
- 14 Q. Is that the same -- is that the case for all
- 15 sugars?
- MR. MARRON: Objection; calls for expert --
- 17 THE WITNESS: Yeah.
- MR. MARRON: -- opinions.
- 19 BY MR. BISH:
- Q. So I'm trying to understand.
- A. I wouldn't know specifically names of sugars
- that don't. I know diabetic's insulin, I think that's a
- different kind of sugar. But I don't -- I don't know
- enough about it.
- Q. So my question was -- you said that consuming

- 1 high levels of sugar is definitely not good for you,
- <sup>2</sup> correct?
- A. (No audible response.)
- Q. Right, so let's make a list of in what ways is
- 5 consuming high levels of sugar not good for you. And
- <sup>6</sup> you've listed raises energy too fast, when you come down.
- 7 Anything else?
- $^{8}$  A. I know --
- 9 MR. MARRON: Again, objection; attorney-client
- privilege, and also calls for an expert opinion.
- 11 If you have an independent knowledge, then you
- 12 can answer.
- THE WITNESS: I don't know about a knowledge,
- but I have an opinion. You know, you get shaky. I know
- my heart -- my heart rate tends to speed up a little bit.
- And then afterwards I feel weak and -- I don't want to
- say dysfunctional but, you know, shaky when you come down
- $^{18}$  off of it.
- 19 BY MR. BISH:
- Q. Anything else?
- $^{21}$  A. A rough --
- Q. Right.
- <sup>23</sup> A. -- idea.
- Q. Nothing else in particular or generally?
- A. (No audible response.)

- Q. Okay.
- A. Get a little moody.
- Q. Moody, okay. Got it.
- All right. So now my question is, you just
- 5 identified, we'll say four health effects of consuming
- 6 too much sugar.
- <sup>7</sup> A. Uh-huh.
- Q. And is it your understanding, your opinion that
- <sup>9</sup> that's the same for all kinds of sugar?
- A. I don't know.
- 11 Q. Do you draw a distinction between processed
- sugar and nonprocessed sugar?
- MR. MARRON: Objection; calls for an expert
- opinion.
- 15 BY MR. BISH:
- Q. I'm asking in your mind, do you --
- 17 A. I don't -- I don't -- with the terms, with
- those terms, I don't -- I don't know.
- 19 Q. So processed sugar, unprocessed sugar doesn't
- 20 matter to you?
- MR. MARRON: Objection.
- THE WITNESS: I don't know.
- MR. MARRON: Misstates her testimony.
- $^{24}$  BY MR. BISH:
- Q. You don't know?

- A. I don't know.
- Q. Okay. Now, what about sugar from fruit, sugar
- in a nectarine, for example, same concerns?
- $^4$  A. From what I understand --
- <sup>5</sup> Q. Right.
- A. -- it's a healthier option for you. It's a
- <sup>7</sup> natural sugar source -- or a natural --
- 8 Q. Right.
- $^{9}$  A. -- source.
- 0. Okay. But you buy sugar, correct?
- A. Uh-huh.
- <sup>12</sup> Q. "Yes"?
- 13 A. Yes.
- Q. Okay. Even though -- so you're aware of the
- health risks that you've identified, the four health
- risks you've identified, and you buy sugar anyways,
- 17 correct?
- <sup>18</sup> A. Yes.
- O. Not worried about it?
- A. I don't consume sugar on a ridiculously high
- level.
- O. And what does that mean?
- A. I use it to bake with occasionally.
- Q. What did you bake?
- A. Cookies.

- Q. Do you have a standard recipe for cookies?
- A. I don't. I don't bake often.
- Q. Approximately how much sugar do you use when
- 4 you make cookies?
- 5 A. Depends how big the batch is.
- <sup>6</sup> Q. Okay.
- $^7$  A. But I follow the recipe of what it calls for.
- Q. So you do have recipes?
- <sup>9</sup> A. I do have recipes, uh-huh.
- Q. About how many?
- 11 A. How many recipes or how many cookie recipes?
- Q. Okay. How many cookie recipes?
- 13 A. I have a book that's probably 300 pages?
- Q. Just for cookies or?
- <sup>15</sup> A. Yes.
- Q. Holey moley. A book I need at my house.
- Okay. And do you have any favorite recipes --
- $^{18}$  A. T don't.
- Q. -- in that book of 300?
- Out of the 300, do you recall any recipes
- you've used?
- A. Macaroons, I believe.
- Q. Okay. Anything else?
- <sup>24</sup> A. No.
- $^{25}$  Q. Okay. Do you recall how much sugar you used

- when you made macaroons?
- A. I do not.
- Q. A cup --
- $^{4}$  A. I do not.
- <sup>5</sup> Q. -- maybe? Any -- any approximation?
- <sup>6</sup> A. I do not.
- Q. Okay.
- MR. MARRON: Good time to take a break?
- 9 MR. BISH: Sure.
- MR. MARRON: Okay. Let's take five minutes.
- THE VIDEOGRAPHER: All agreed to go off the
- record, we're off the record at 2:58 p.m.
- 13 (Recess from 2:58 p.m. to 3:11 p.m.)
- THE VIDEOGRAPHER: We're back on record at
- <sup>15</sup> 3:11 p.m.
- 16 BY MR. BISH:
- Q. So Ms. Hohenberg, let's talk about what is
- 18 acceptable to you for breakfast. We talked a little bit
- 19 about Eggos.
- What else do you give your daughter --
- daughters for breakfast?
- A. Typically she'll eat cereal.
- 0. What kind of cereal?
- A. Cheerios, Special K, Honey Bunches of Oats.
- Q. What kind of Cheerios?

- <sup>1</sup> A. The regular.
- Q. And when she eats Cheerios, does she eat
- 3 anything else?
- <sup>4</sup> A. No.
- 5 Q. So just Cheerios and milk?
- <sup>6</sup> A. Yes.
- <sup>7</sup> Q. So cereal, Eggos, anything else you ever give
- 9 your daughter?
- A. Eggs, toast, bagels and cream cheese, fruit,
- <sup>10</sup> fruit bowls.
- 11 Q. Okay. Anything else?
- 12 A. (No audible response.)
- Q. All right. So when it's eggs and toast, is it
- just eggs and toast, anything else?
- A. Not usually.
- Q. When it's bagel and cream cheese, anything
- 17 else?
- A. Maybe a banana.
- Q. And other days, when it's just fruit?
- 20 A. Uh-huh. The fruit usually has an organic
- granola and yogurt in it.
- Q. Is there a brand that you buy of that?
- A. I don't. I purchase it at a cafe.
- Q. Oh. What cafe?
- A. Katie's Cafe in -- down where I live.

- Q. Okay. What else, in your mind, is an
- <sup>2</sup> acceptable breakfast food?
- A. I think it can vary. It depends on if it's
- 4 Sunday and pancakes or waffles are in order, or biscuits
- 5 and gravy. Just kind of depends on what day of the week
- 6 it is.
- $^{7}$  Q. Okay. So if it's Sunday and it's pancakes,
- what else goes with the pancakes?
- <sup>9</sup> A. Typically hash browns, bacon or sausage, eggs.
- Q. Anything else?
- A. Orange juice.
- 12 Q. OJ.
- And if it's a biscuits and gravy day, anything
- 14 else?
- A. Orange juice, eggs.
- Q. So biscuits and gravy, orange juice and eggs?
- A. Uh-huh.
- Q. Okay. What kind of gravy?
- A. Again, I purchase it at the cafe.
- O. At Katie's?
- A. Uh-huh.
- O. Eat there a lot?
- A. Maybe once -- once a week, once every two
- weeks.
- Q. On weekends?

- <sup>1</sup> A. Yeah.
- 2 Q. So out of all the breakfast we just talked
- about, do you regard all of them as being balanced
- 4 breakfasts?
- $^5$  A. I'm not a big fan of pancakes and waffles.
- 6 Q. Why not?
- $^7$  A. They're heavy.
- 9 O. What does that mean?
- 9 A. I know they weigh me down. They don't give me
- a -- an energetic feeling. You know, like I've just
- eaten something healthy.
- 12 Q. Yeah.
- A. So they're heavy to sit on the stomach. Along
- with the biscuits and gravy.
- Okay. But you feel it's -- so it's heavy, but
- is it a balanced breakfast?
- A. Yeah, somewhat.
- Q. And do you have a definition of "balanced"
- 19 breakfast"?
- A. Per se, no.
- Q. In general?
- A. I'm a homemade type of cooker, so I can cook
- eggs and toast from scratch. I think that's more
- well-balanced than buying a box of Egg Beaters, or
- something along those lines. I don't know.

- Q. Okay.
- A. But eating fruit is healthy --
- $^3$  O. Uh-huh.
- A. -- in my opinion.
- $^{5}$  Q. Okay. But I'm just trying -- do you have any
- general definition of the phrase "balanced breakfast"?
- A. Not high in sugar.
- Q. Anything else?
- <sup>9</sup> A. No.
- 10 Q. Does the amount of fat matter in a balanced
- 11 breakfast?
- 12 A. I would think so.
- 13 Q. Yeah, I'm asking for your understanding of
- balanced breakfast. And you said can't be high in sugar.
- $^{15}$  And I said anything else. You said not really.
- So what about fat?
- 17 A. I would think not having high levels of fat in
- it, I'm not -- I'm not sure. I don't know if any of
- those products have a lot of fat in them, so I'm not
- sure.
- Q. You don't know if any of those products have
- high levels of fat? No?
- <sup>23</sup> A. No.
- Q. Okay. But, now, you say that Nutella on whole
- wheat bread is not -- cannot be part of a balanced

- breakfast?
- $^2$  A. Correct.
- Q. And why is that exactly?
- <sup>4</sup> A. Because Nutella contains a high amount of
- <sup>5</sup> sugar.
- 6 Q. Any other reason?
- A. I don't view it as being a nutritiousness
- balanced item to be used at breakfast.
- 9 Q. Okay. So now, when you say you think, so are
- you talking about Nutella itself or a breakfast that
- includes Nutella can't be balanced?
- 12 A. Repeat the question.
- Q. Are you -- are you drawing a distinction
- between Nutella itself or a breakfast -- for example,
- Nutella on whole wheat toast with, you know, a glass of
- orange juice and a glass of skim milk?
- A. I don't find that appropriate, no.
- <sup>18</sup> Q. Why?
- A. For breakfast, because it's a high -- there's
- too much sugar. It's too sweet to eat as a breakfast
- $^{21}$  item.
- Q. And how much sugar is too much sugar?
- A. I would say when it's more than half the
- 24 product itself, if it's the first ingredient.
- Q. So how much sugar is too much sugar at

- breakfast?
- <sup>2</sup> A. I don't know.
- 0. You don't have --
- 4 MR. MARRON: Objection. That's been asked and
- 5 answered. I think we're venturing into being
- 6 argumentative here.
- 7 BY MR. BISH:
- Q. I'm asking do you have a threshold amount of
- 9 sugar that is too much at breakfast?
- MR. MARRON: Yeah, same objection. Do you want
- her to quantify it in the form of grams or?
- MR. BISH: That'd be great.
- MR. MARRON: Can you quantify it in a --
- THE WITNESS: I can't, no. I can't.
- 15 BY MR. BISH:
- Q. Do you know how much sugar your kids consume on
- <sup>17</sup> a given day?
- A. No, I do not.
- 19 O. You don't track that?
- <sup>20</sup> A. No, I do not.
- Q. Do you know how many calories your kids consume
- on a given day?
- A. No, I do not.
- O. You don't track that?
- <sup>25</sup> A. No.

- Q. How about fat?
- $^2$  A. No.
- Q. Why not?
- $^4$  A. I wasn't raised that way.
- <sup>5</sup> Q. But is it important to you to know how much
- sugar your kids are eating in a given day?
- A. It's not something I really thought about in
- 8 that kind of a realm.
- 9 O. How do you think about it?
- 10 A. I -- I don't count calories myself so I don't
- count calories for my three-year-old. I know we eat
- 12 healthy.
- Q. You know you eat healthy.
- $^{14}$  A. Yes.
- 0. Okay. So now, if your daughter has a breakfast
- that has sugar in the morning, do you do anything for the
- rest of the day to make sure that your daughter has less
- sugar throughout the rest of the day?
- 19 A. I don't know that I necessarily know how much
- sugar would be in her bowl of cereal in the morning, in a
- bowl of Cheerios. I don't know how much sugar is in a
- 22 bowl of Cheerios.
- 0. Okay.
- A. I do limit her candy intake if that's what
- you're getting at, or something along those lines.

- Q. Well, I'm just trying to understand how -- do
- you -- how do you balance your daughter's diet throughout
- $^3$  the day? Is that something you are trying to do? So
- 4 if --
- <sup>5</sup> A. Uh-huh.
- Q. Is that a "yes"?
- A. Her school does it, yeah.
- $^{8}$  O. Her school does it?
- <sup>9</sup> A. I send her to school with lunch. There's
- guidelines of what she can and cannot have in her lunch
- pail. They purchase a certain kind of juice that they
- serve the children. And when she comes home, she has her
- dinner and either her milk or her orange juice.
- Q. So when -- what do you mean the school has
- 15 quidelines about what can be in her lunch pail?
- A. For instance, I cannot send her to school with
- <sup>17</sup> a fruit roll-up.
- Q. What about yogurt?
- A. Yogurt is usually fine.
- 0. Like GoGurt?
- A. Uh-huh.
- Q. That's okay?
- A. Uh-huh.
- 0. "Yes"?
- A. I haven't been told it's not okay.

- Q. Do you buy GoGurt?
- <sup>2</sup> A. I do.
- Q. Do you give it to your daughter?
- $^4$  A. No.
- <sup>5</sup> Q. For breakfast?
- 6 A. No.
- <sup>7</sup> O. For lunch?
- $^{8}$  A. Yes.
- Q. Does your daughter ever have yogurt at
- 10 breakfast?
- <sup>11</sup> A. No.
- Q. Why not?
- A. She's a particular child.
- Q. Okay. What else do those guidelines say?
- A. No juice can be sent to school with them. No
- candy of any form. Those little fruit things in a bag,
- gummy fruits or whatever. I don't know what those are
- 18 called.
- 19 Q. Okay. Does your daughter ever have cupcakes or
- cakes at school, like for a birthday party or something?
- A. Occasionally.
- Q. Occasionally.
- Are you okay with that?
- A. I am because they restrict the amount that they
- $^{25}$  can eat.

- Q. The amount of the portion?
- <sup>2</sup> A. Uh-huh.
- Q. Okay. But it can be a regular old cupcake,
- <sup>4</sup> right, with --
- <sup>5</sup> A. No.
- <sup>6</sup> Q. -- plenty of sugar?
- No? No sugar?
- $^8$  A. It has to be a mini cupcake.
- Q. What's the size of a mini cupcake?
- 10 A. They're usually about that big (indicating).
- 11 Q. Okay. Any idea how much sugar is in a cupcake
- about that big?
- $^{13}$  A. I don't.
- MR. MARRON: For the record, she was indicating
- about a one inch in diameter hole when she said a
- cupcake, mini cupcake that big.
- 17 BY MR. BISH:
- 18 Q. Is that in the guidelines at the school?
- A. Yes, it is.
- Q. Specifications about how big the cupcake has to
- <sup>21</sup> be?
- <sup>22</sup> A. Yes.
- Q. Okay. And you have those guidelines?
- A. Somewhere.
- Q. In your house?

- 1 A. Uh-huh. Yes.
- Q. So on the days that your daughter has a cupcake
- at school, presumably with sugar in it, correct, do you
- 4 try to restrict the amount of sugar she has at home?
- $^{5}$  A. Yes, I do.
- Q. So if she has a cupcake at school, then you --
- you try to limit the amount of sugar she has the rest of
- 8 the day?
- 9 A. Correct.
- 10 Q. You can balance, right?
- $^{11}$  A. Yes.
- 12 Q. And if she had a healthy lunch at school, say
- salads and, you know, whatever you consider to be
- healthy, then maybe you're more inclined to let her have
- sugar at home, correct?
- A. On the rare occasion, yes.
- 0. On the rare occasion.
- A. We don't eat a lot of sweets.
- 19 Q. Okay. Is it acceptable to serve syrup at
- breakfast, in your opinion?
- MR. MARRON: Objection; incomplete
- 22 hypothetical, assumes facts not in evidence.
- You can answer.
- THE WITNESS: I don't like syrup, so I don't
- <sup>25</sup> serve syrup.

- 1 BY MR. BISH:
- Q. Would you have an objection to a company
- 3 advertising syrup as a breakfast food?
- 4 MR. MARRON: Objection; form of the question.
- 5 THE WITNESS: I guess not.
- 6 BY MR. BISH:
- $^{7}$  Q. And why not?
- 8 A. Because it's something you typically top a
- <sup>9</sup> pancake or a waffle with.
- Q. But it has a lot of sugar in it, correct?
- A. I don't know.
- Q. You don't know if syrup has sugar in it?
- 13 A. I haven't read the label.
- Q. What about jelly, is it acceptable to serve
- jelly at breakfast, in your opinion?
- MR. MARRON: Yeah, just -- objection; the form
- of the question again, incomplete hypothetical. It
- depends on what kind of jelly or syrup, I would imagine.
- MR. BISH: You would imagine? Your turn's
- $^{20}$  next.
- MR. MARRON: Okay.
- 22 BY MR. BISH:
- Q. So why don't you give it a shot.
- A. I'd have to agree with that statement. You
- know, jam and jelly is a lot of sugar.

- <sup>1</sup> Q. Right.
- A. I used to make it growing up.
- Q. So let's talk about the jelly you buy,
- 4 Smuckers.
- 5 A. Uh-huh.
- <sup>6</sup> Q. Is it acceptable for Smuckers to advertise
- jelly as a breakfast food?
- 8 A. I don't know.
- 9 MR. MARRON: Objection; calls for a legal
- 10 conclusion.
- 11 BY MR. BISH:
- 12 Q. Well, have you sued Smuckers for advertising
- its products as a breakfast food?
- A. I've never entered into another lawsuit.
- Q. So that's a no, right?
- <sup>16</sup> A. No.
- Q. Okay. What about muffins, are muffins an okay
- 18 breakfast food?
- MR. MARRON: Objection; incomplete
- 20 hypothetical, form.
- You can answer.
- THE WITNESS: Occasionally.
- 23 BY MR. BISH:
- Q. Occasionally.
- Do you ever eat at Starbucks?

- <sup>1</sup> A. I don't.
- Q. Do you have any objection to Starbucks having
- blueberry muffins available for breakfast?
- $^4$  A. I don't care.
- <sup>5</sup> Q. You don't care because you don't go to
- 6 Starbucks?
- <sup>7</sup> A. I don't.
- Q. Katie's, do they sell muffins at breakfast?
- A. They have muffins on the counter.
- 0. Yeah. What kind?
- 11 A. I don't know.
- 12 Q. You don't buy them?
- A. Nope.
- Q. Any objection to Katie's Cafe selling muffins
- 15 at breakfast?
- A. I don't care.
- Q. What about coffee cake, is that an acceptable
- breakfast food, in your opinion?
- <sup>19</sup> A. No.
- <sup>20</sup> O. No.
- Why not?
- A. It's too sweet.
- O. All coffee cake is too sweet for breakfast?
- A. I don't know about all. I haven't tried all.
- Q. Right.

- In general, though?
- A. The ones that I've eaten, yes, they're too
- 3 sweet.
- <sup>4</sup> Q. Banana bread, is that an acceptable breakfast
- 5 food?
- 6 A. Occasionally.
- <sup>7</sup> Q. Pumpkin bread, is that an acceptable breakfast
- 8 food?
- 9 A. Occasionally maybe.
- Q. What else do you put on your ice cream?
- 11 A. Hot fudge or caramel.
- Q. Any particular brand?
- A. I don't recall.
- Q. Anything else?
- <sup>15</sup> A. No.
- Q. What about whipped cream?
- A. Not usually.
- Q. Ever buy whipped cream?
- A. Have I ever bought whipped cream?
- <sup>20</sup> Q. Yeah.
- A. I don't think so.
- Q. Do you consider your daughter an active kid?
- <sup>23</sup> A. Yes.
- 24 Q. Very?
- A. Uh-huh.

- Q. Okay. Sports?
- A. She's not real -- old enough for sports, per
- $^3$  se, but she likes to kick balls around.
- Q. Like your three-year-old is an unbelievable
- 5 soccer player, so...
- <sup>6</sup> A. Maybe some day.
- Q. Okay. But very active?
- A. Yes.
- 9 Q. Gets enough exercise?
- <sup>10</sup> A. Yes.
- 11 Q. Wouldn't -- you wouldn't characterize her as
- leading a sedentary lifestyle, for example?
- <sup>13</sup> A. No.
- 14 Q. No, okay.
- So we talked earlier about when you decided to
- buy Nutella. Were you buying it for your daughter, for
- you or for both?
- A. For both.
- Q. Both, okay.
- And what were you seeking to buy, what were you
- trying to buy when you bought Nutella?
- A. Oh, I'm sorry.
- Q. What were the characteristics you were looking
- $^{24}$  for?
- A. For me, an alternative to peanut butter. For

- her, additional well-balanced nutritiousness, healthy
- <sup>2</sup> alternative for breakfast.
- O. For breakfast?
- $^4$  A. Correct.
- $^{5}$  O. What about as a snack?
- <sup>6</sup> A. I didn't really buy it as a snack.
- Q. And did you want the breakfast to taste good?
- $^8$  A. One would hope, yes.
- 9 Q. Yes. So you were looking for a healthy
- breakfast that tasted good, right?
- MR. MARRON: Objection; misstates her
- 12 testimony.
- THE WITNESS: I was looking for a balanced,
- 14 healthy alternative.
- 15 BY MR. BISH:
- Q. Okay. That tasted good?
- A. That tasted good.
- Q. And we can agree that Nutella tastes pretty
- 19 good, right?
- A. It does taste good.
- Q. But now you have come to believe that Nutella
- on whole wheat bread -- whole wheat toast is not a
- balanced, healthy alternative, correct?
- A. Correct.
- Q. And that's because of the sugar?

- <sup>1</sup> A. Yes.
- Q. Anything else?
- <sup>3</sup> A. No.
- Q. The amount of fat in Nutella was acceptable to
- 5 you?
- A. At the time I was unaware.
- Q. What about now?
- MR. MARRON: Objection; attorney-client
- <sup>9</sup> privilege.
- Other than what you've learned from your
- counsel, if you can answer the question, please do so.
- THE WITNESS: I'm not going to answer.
- 13 BY MR. BISH:
- Q. I've asked if it was acceptable -- if the
- amount of sugar in Nutella is acceptable to you now as a
- breakfast food? I'm sorry. I'm sorry. Let me rephrase.
- Is the amount of fat in Nutella acceptable,
- acceptable to you now as a breakfast food?
- MR. MARRON: Objection; attorney-client
- <sup>20</sup> privilege.
- Other than what you've learned from your
- counsel, if you can answer the question. If you cannot
- without divulging what attorney-client communications,
- instruct the witness not to answer.
- THE WITNESS: I'm not going to answer.

- BY MR. BISH:
- $^2$  Q. Okay. So if -- if sugar is off the table,
- $^3$  okay, if there was -- say there was zero grams of sugar
- in Nutella, would it be acceptable breakfast food to you
- 5 now?
- MR. MARRON: Yeah, same objection.
- THE WITNESS: Not going to answer.
- 8 BY MR. BISH:
- 9 Q. Because of attorney-client privilege?
- 10 A. Correct.
- 11 Q. Okay. I'm struggling to figure out how
- conversations between your lawyer and you are invaded if
- 13 I'm asking you, if you were standing -- if you had a jar
- of Nutella in your kitchen, and it had zero grams of
- sugar, would you be willing to give it to your daughter
- today, yes or no?
- MR. MARRON: Objection; that's an incomplete
- 18 hypothetical.
- 19 If she's learned about certain facts regarding
- the contents of Nutella through her attorney, that would
- be divulged through -- with her answer, then I'd instruct
- her not to answer it.
- But if you have an independent, you know,
- information or knowledge of --
- Anyway, if you could rephrase the question

- 1 maybe.
- MR. BISH: Is there an instruction there?
- $^3$  MR. MARRON: I believe I stated my objection,
- $^4$  but could you repeat the question, please.
- $^{5}$  MR. BISH: Go ahead and read it back.
- 6 (The record was read as follows:
- Okay. I'm struggling to figure out
- how conversations between your "--)
- 9 MR. BISH: I'm sorry. The question before.
- 10 Let me see if I can help you here.
- THE DEPOSITION OFFICER: I've got it.
- 12 (The record was read as follows:
- 0 Okay. So if -- if sugar is off the
- table, okay, if there was -- say there was
- zero grams of sugar in Nutella, would it
- be acceptable breakfast food to you now?)
- MR. MARRON: I guess I'd object on the basis of
- form. And with respect to it being vague and ambiguous,
- that the word "acceptable."
- But you can answer the question, if you
- <sup>21</sup> understand it.
- THE WITNESS: I don't understand it. I'm not
- going to answer.
- $^{24}$  BY MR. BISH:
- Q. What don't you understand?

- A. The question in general and today.
- Q. Is the amount of fat in a serving of Nutella
- 3 acceptable or unacceptable to you as a breakfast food?
- A. I don't know.
- Q. You don't know.
- Have you given any thought to how much fat is
- 7 acceptable at breakfast?
- 8 A. No.
- Q. Why not?
- A. Because I haven't.
- Q. Do you agree with me that some amount of fat is
- a good thing at breakfast?
- MR. MARRON: Objection; calls for an expert
- opinion.
- BY MR. BISH:
- Q. I'm asking if you agree.
- A. I don't know.
- Q. You don't know.
- MR. MARRON: And form.
- 20 BY MR. BISH:
- Q. Do you strive to give your kids a no-fat
- <sup>22</sup> breakfast?
- A. I don't look at the -- the ingredients in that
- $^{24}$  aspect.
- $^{25}$  Q. Do you ever look at the ingredients of a

- <sup>1</sup> product?
- A. Occasionally.
- Q. What would cause you to look at the ingredients
- 4 of a product?
- <sup>5</sup> A. Tasting, taste.
- Q. So you look to the ingredients to see what it's
- 7 going to taste like?
- A. No, after I've tasted it.
- 9 Q. Okay. What are you looking for?
- A. What it's made out of.
- 11 Q. Okay. What about the nutrition facts panel of
- a product, do you ever look at that?
- A. Occasionally.
- Q. What -- in what circumstances do you look at
- the nutrition facts panel?
- A. Sitting on a kitchen counter and I'm bored.
- 17 Q. Not to inform yourself about what's in a
- 18 product or not?
- A. Occasionally.
- Q. And on what occasions do you recall looking at
- the nutrition facts panel of a product?
- 22 A. If a conversation came up amongst friends or
- something, I might be curious to know how much protein's
- in something.
- Q. Have you ever looked at the guidelines issued

- by the American Heart Association regarding the amount of
- <sup>2</sup> calories and fat that one ought to consume in a day?
- A. I'm sorry, repeat the question.
- 4 Q. Have you ever looked at the guidelines issued
- by the American Heart Association regarding the amount of
- 6 calories and fat that humans are supposed to consume in a
- <sup>7</sup> day?
- 8 A. No.
- 9 Q. Do you know if the complaint alleges facts
- about those guidelines from the American Heart
- 11 Association?
- 12 A. I believe it does.
- Q. But you never looked at the guidelines?
- 14 A. From the American Heart Association?
- Q. Uh-huh, yes.
- A. Like on their website?
- 0. Or anywhere.
- <sup>18</sup> A. No.
- 19 Q. But it's in your complaint against Ferrero,
- 20 correct?
- A. I believe so.
- MR. MARRON: Dale, when you get a chance, just
- do a little housekeeping because Athena's got her
- daughter, she's got to make arrangements for her. Do you
- have any idea how late we're going to be here or how much

- longer you have, just so we can make phone calls?
- $^2$  MR. BISH: I'd say at least two more hours.
- MR. MARRON: Okay. So that would be --
- MR. BISH: Do you need to take a break and make
- 5 some phone calls?
- MR. MARRON: Yeah, if we could go off the
- 7 record and make a couple phone calls that would be
- 8 helpful.
- THE VIDEOGRAPHER: I'm going to change out the
- tape since we're getting at that ten-minute warning.
- MR. MARRON: Thank you.
- THE VIDEOGRAPHER: This concludes media number
- 1, Volume I, in the deposition of Athena Hohenberg.
- We're off the record at 3:41 p.m.
- 15 (Recess from 3:41 p.m. to 3:51 p.m.)
- THE VIDEOGRAPHER: This is the start of media
- 17 number 2, Volume I, in the deposition of Athena
- Hohenberg. We're on the record at 3:51 p.m.
- 19 BY MR. BISH:
- 20 Q. So before we broke we were talking about the
- American Heart Association guidelines, right?
- 22 A. Correct.
- O. And I'd asked if you'd ever reviewed the
- 24 American Heart Association guidelines for how much -- how
- many calories to eat in a day, correct?

- <sup>1</sup> A. Correct.
- Q. Have you?
- A. I don't -- I don't recall.
- 4 O. And what about fat?
- <sup>5</sup> A. I don't recall.
- Q. And what about sugar?
- 7 A. I don't recall.
- <sup>8</sup> Q. Have you ever looked at any guidelines for how
- 9 much sugar to eat each day?
- A. I might have. I don't know.
- Q. So you don't have in your mind -- sitting here
- today, you don't have any guidelines about how much sugar
- to eat each day, do you?
- MR. MARRON: Objection; form.
- THE WITNESS: No, I don't.
- BY MR. BISH:
- Q. For you or your kid, your daughter?
- A. No, I don't.
- 19 Q. Now, you said that you don't eat a lot of
- sweets, correct?
- A. Correct.
- Q. That's your decision for your family, right?
- A. Correct.
- Q. Other people will have made different
- decisions, right?

- 1 A. To each their right.
- Q. Right.
- Other people might be fine with more sugar at
- 4 breakfast, correct?
- A. Correct.
- Q. You've just taken for you -- your personal
- decision is not that much sugar at breakfast, right?
- 8 A. Not that much sugar period, correct.
- Q. And that decision was just based on your feel,
- correct?
- 11 A. Correct.
- MR. MARRON: Objection; form.
- 13 If you could just pause --
- THE WITNESS: Sorry.
- MR. MARRON: -- so I can object.
- 16 BY MR. BISH:
- Q. And that decision wasn't based on scenes, was
- <sup>18</sup> it?
- MR. MARRON: Objection; form.
- THE WITNESS: No.
- 21 BY MR. BISH:
- Q. Wasn't based on any guideline, was it?
- <sup>23</sup> A. No.
- Q. Just your individual decision, correct?
- <sup>25</sup> A. Correct.

- Okay. Have you ever looked at the FDA
- guidelines for how much fat to eat each day?
- $^3$  A. No.
- <sup>4</sup> Q. So before I was talking about American Heart
- $^{5}$  Association, now I'm talk about the FDA guidelines.
- 6 A. Uh-huh.
- 7 O. You understand?
- 8 A. Correct.
- 9 Q. Do you know what the FDA is?
- 10 A. I do, yeah.
- Q. Well, Food and Drug Administration.
- 12 A. There you go, thank you.
- Q. Okay. But you are aware that human beings do
- 14 need fat, correct?
- <sup>15</sup> A. Correct.
- Okay. You just don't know how much fat, right?
- A. Correct.
- MR. MARRON: Objection; form.
- 19 BY MR. BISH:
- Q. And if you wanted to find out how much fat one
- ought to consume in a day, where would you look?
- A. I'd probably Google it.
- Q. Would you place considerable weight on what the
- Food and Drug Administration has to say about that?
- MR. MARRON: Objection; form, it calls for an

- expert opinion.
- You can answer if you care to.
- THE WITNESS: Repeat the question.
- 4 BY MR. BISH:
- <sup>5</sup> Q. Well, my question is would you place
- 6 considerable weight on what the Food and Drug
- Administration had to say about the amount of fat one
- 8 ought to consume in a day?
- <sup>9</sup> A. I don't know.
- 0. You don't know?
- <sup>11</sup> A. No.
- Q. Do you find the Food and Drug Administration to
- be a credible source of information?
- MR. MARRON: Objection; form.
- THE WITNESS: I don't know.
- 16 BY MR. BISH:
- 17 O. You don't know if the FDA is a credible source
- 18 on nutrition?
- MR. MARRON: Objection; asked and answered,
- <sup>20</sup> argumentative.
- THE WITNESS: I would assume that they would
- $^{22}$  be, yes.
- 23 BY MR. BISH:
- Q. Is there any more credible organization or
- government entity that you would look to?

- MR. MARRON: Objection; form, calls for
- conjecture, incomplete hypothetical.
- $^3$  THE WITNESS: I'm not aware.
- 4 BY MR. BISH:
- <sup>5</sup> Q. Well, you find the American Heart Association
- to be credible, correct?
- 7 A. One would think.
- 9 Q. You cited it -- you cited the American Heart
- 9 Association in your complaint, right?
- A. Okay. Yes.
- 11 Q. So you find that to be a credible source for
- nutritional information, right?
- $^{13}$  A. Yes.
- Q. Okay. Now, if the American Heart Association
- recommends eating between 50 and 70 grams of fat a day,
- do you have any reason to believe that is an incorrect
- 17 number?
- MR. MARRON: Objection; form, incomplete
- 19 hypothetical.
- You can answer.
- THE WITNESS: If that's what the recommendation
- <sup>22</sup> is.
- 23 BY MR. BISH:
- Q. But you've never looked?
- A. I don't recall.

- Q. Do you have any reason to believe you did look
- for the American Heart Association's recommendation for
- $^3$  fat in a day?
- 4 MR. MARRON: Objection; calls for conjecture.
- <sup>5</sup> She's been asked and answered.
- THE WITNESS: Do I need to answer that again?
- 7 BY MR. BISH:
- 8 O. It's the first --
- <sup>9</sup> A. Repeat the question.
- 10 Q. It's the first time I asked it. Do you have
- any reason to believe that you did look for the American
- 12 Heart Association's recommendation on the amount of fat
- to consume in a day?
- A. That I did believe -- I'm not understanding the
- question to be different from the prior question.
- Q. Do you recall looking? It's a pretty
- straightforward question.
- 18 A. On the American Heart Association's --
- 0. Website, anywhere?
- MR. MARRON: Yeah, I think that's been asked
- $^{21}$  and answered.
- THE WITNESS: Yeah, it has.
- 23 BY MR. BISH:
- Q. And the answer is no, correct?
- <sup>25</sup> A. Correct.

- Q. Did you ever look at the Nutella website?
- $^2$  A. No, I have not.
- <sup>3</sup> Q. Never?
- $^4$  A. No.
- <sup>5</sup> Q. And just to clarify what we talked about
- earlier, you bought Nutella because you thought Nutella
- <sup>7</sup> itself was a well-balanced product for breakfast?
- MR. MARRON: Yeah, objection. It's been asked
- 9 and answered. I don't know how many times you want her
- $^{10}$  to -- you know, to ask the question. But I think you've
- 11 already asked it once. So...
- MR. BISH: I'm just trying to clarify.
- MR. MARRON: You're trying to get her to say
- something different than she testified to earlier. It's
- <sup>15</sup> argumentative.
- THE WITNESS: Ask the question again, please.
- 17 BY MR. BISH:
- Q. Did you buy Nutella because you thought it was
- a well-balanced breakfast product, the Nutella itself?
- A. The container, correct.
- Q. Not because it could be part of a well-balanced
- <sup>22</sup> meal?
- MR. MARRON: Objection. It's been asked and
- answered. She answered that.
- THE WITNESS: Yeah.

- $^{
  m 1}$  BY MR. BISH:
- <sup>2</sup> O. No?
- $^3$  A. It's repetitive at this point.
- $^{4}$  Q. The last --
- MR. MARRON: Yeah, I'll instruct my client not
- to answer because you've already asked her this question.
- 7 BY MR. BISH:
- Q. You've never looked at the nutrition fact panel
- on Nutella, right?
- 10 A. Repeat the question.
- 11 O. You have never looked at the nutrition fact
- panel on Nutella, right?
- $^{13}$  A. Never?
- 0. Never.
- A. No, that's incorrect.
- Q. When did you?
- A. After I purchased it.
- Q. How long after?
- 19 A. I'm unaware.
- Q. While you were still eating it?
- A. Most likely, yes.
- MR. MARRON: I'd caution my client, rather than
- speculate, if you have an independent recollection of
- when -- of when you did something, then it's okay to
- estimate, give your best recollection. But rather than

- engage in any conjecture or speculation, I'd just caution
- $^2$  you if you don't have a specific recollection --
- THE WITNESS: Okay.
- 4 MR. MARRON: -- to state that.
- 5 THE WITNESS: Okay.
- MR. BISH: I'm going to mark as Defendant's
- $^7$  Exhibit 2 -- this is a copy. Sorry.
- <sup>8</sup> (The document referred to was marked by
- the CSR as Deposition Exhibit 2 for
- identification and attached to the
- deposition transcript hereto.)
- MR. BISH: For the record, I've -- Defendant's
- Exhibit 2 is a copy of the master consolidated
- 14 complaint -- no.
- MR. MARRON: No. Actually, it's not.
- MR. BISH: First amended consolidated
- 17 complaint.
- MR. MARRON: Is this -- are you marking this as
- 19 Exhibit 1 or as Exhibit 2, because we have the initial
- complaint here before us, the one that was filed on --
- MR. BISH: Oh, you're right.
- MR. MARRON: -- February 1st, 2011.
- MR. BISH: You're right. Keep that and we'll
- $^{24}$  add to it.
- MR. MARRON: Okay.

- 1 (The document referred to was marked by
- $^2$  the CSR as Deposition Exhibit 3 for
- identification and attached to the
- deposition transcript hereto.)
- MR. BISH: I'll state for the record, while the
- witness is reviewing the documents, Defendant's Exhibit 2
- is a copy of the complaint filed on February 1st, 2011.
- Whereas Defendant's Exhibit 3 is a copy of the first
- 9 amended consolidated complaint.
- MR. MARRON: Can I get -- let's see what we've
- 11 got here. Never mind.
- Okay. Which document, in particular, would you
- like her to look at?
- $^{14}$  BY MR. BISH:
- 15 Q. Ms. Hohenberg, have you had an opportunity to
- review the exhibits I've handed you?
- <sup>17</sup> A. Yes.
- 18 Q. Okay.
- MR. MARRON: Can I ask you a question? Which
- complaint are you asking her -- do you want her to
- reference the first one first or the -- or the
- consolidated one? Is there any one in particular you
- $^{23}$  want her --
- MR. BISH: We're going to do both.
- MR. MARRON: Okay. All right. Which one are

- $^{1}$  you going to refer to for the first set of questions?
- $^2$  MR. BISH: I'm about to ask the question.
- MR. MARRON: Okay. Okay.
- 4 BY MR. BISH:
- 5 Q. Starting with Defendant's Exhibit 2, which is
- $^6$  the complaint. Exactly. And if you could turn to page 3
- of Defendant's Exhibit 2, paragraph 10.
- 8 Are you with me?
- 9 A. Correct. Yes, I am.
- 10 Q. The first sentence, Ms. Hohenberg, is a
- 11 four-year-old child. We talked about that earlier, that
- was not correct?
- 13 A. Correct.
- 0. Okay. The second sentence:
- 15 At various times during the class
- period, Ms. Hohenberg purchased Nutella spread
- after being exposed to relying upon
- advertisements and representations by Defendant
- that Nutella is a healthy breakfast and is
- nutritious.
- See that?
- A. (No audible response.)
- Q. Now, you only bought it once, correct?
- A. Correct.
- Q. Not at various times?

- 1 A. No.
- Q. So that sentence is incorrect as well, right?
- $^3$  A. Correct.
- Q. Now, if you go to paragraph 11, the one below,
- <sup>5</sup> you see where it says:
- In and around December 2010,
- Ms. Hohenberg learned through friends what
- ingredients were in the Nutella that she was
- <sup>9</sup> feeding her family.
- You see that?
- A. Uh-huh.
- 0. And that's not correct, is it?
- 13 A. I don't know whether it is or isn't. You've
- 14 asked me that question already --
- Q. Right.
- A. -- and I couldn't recall the days.
- 17 Q. Sitting here today, you don't recall talking in
- December 2010 to friends about Nutella, right?
- A. I don't know if it was December.
- Q. But you did talk to friends about Nutella?
- A. I was -- I had a conversation about Nutella.
- O. And who were those friends?
- A. Various people, acquaintances.
- Q. Would you name them?
- A. I don't recall.

- Q. You don't have any recollection as to who you discussed Nutella with?

  A. I don't.
- Q. Okay. Okay. You can put -- put that complaint
- 5 aside. Let's talk about Defendant's Exhibit 3, which is
- 6 the first amended consolidated complaint.
- Looking at paragraph 9, you see the second
- 8 sentence -- or I'm sorry, it's the first sentence:
- 9 After being exposed to Ferrero's
- long-term misleading advertising campaign
- described herein and the reliance on various
- Ferrero statements, Plaintiffs purchased
- Nutella throughout the class period.
- Do you see that?
- 15 A. Yes.
- Q. Again, you only purchased it once, right?
- A. Correct.
- Q. You didn't purchase it in 2000, did you?
- A. I'm sorry, when?
- Q. You didn't purchase Nutella in 2000, did you?
- A. In 2000?
- Q. Yeah.
- 23 A. No.
- Q. Are you aware of the class period that you're
- alleging in this complaint?

- 1 A. The class period?
- Q. What are the dates of the class period in your
- 3 complaint?
- A. This?
- MR. MARRON: Objection; calls for a legal
- 6 conclusion.
- THE WITNESS: As far as when this all started?
- 8 BY MR. BISH:
- Q. And when was that?
- 10 A. I'm asking you a question. What are you asking
- <sup>11</sup> me?
- Q. Yeah, I'm asking if you know what the class
- period is in your complaint.
- 14 A. I'm not understanding what that means.
- Q. You're not familiar with the phrase "class"
- period"?
- 17 A. If you can define it, please.
- Q. Okay. Okay. If you'll look on page 30 of
- Defendant's Exhibit 3. At the bottom of page 30,
- paragraph 119.
- See that?
- A. Uh-huh. Yes.
- Q. Okay. If you flip to the next page, when
- you're done reading.
- A. Okay.

- Q. Do you see where class period is defined?
- A. Yes.
- Q. "On or after January 1, 2000," you see that?
- A. Correct.
- Q. Why did you bring a lawsuit on behalf of
- 6 everybody back to January 1, 2000?
- MR. MARRON: Objection; attorney-client
- 8 privilege.
- If your understanding of why we brought a
- lawsuit back to 2001 -- I mean back to 2000 is derived
- from a conversation you had with your lawyer, then I'm
- going to instruct the client not to answer.
- THE WITNESS: Okay.
- BY MR. BISH:
- Q. Can you answer?
- 16 A. No.
- Q. Everything you know about the class period you
- learned from your lawyer?
- A. Correct.
- Q. Okay. For example, you didn't see any
- advertisements for Nutella dating back to January 1,
- 22 2000, did you?
- A. Repeat the question.
- Q. You didn't see any advertisements for Nutella
- dating back to January 1st, 2000, did you?

- A. I don't believe so.
- Q. And you didn't buy Nutella in January 2000, did
- you?
- A. No, I did not.
- Q. And the first time you saw any advertisement
- for Nutella was in 2009, correct?
- 7 A. I believe so, yes.
- 8 Q. You didn't see any ads in 2008?
- 9 A. Not that I'm aware of.
- Q. 2007?
- 11 A. Not that I'm aware of.
- Q. 2006?
- A. Not that I'm aware of.
- Q. 2005?

24

- A. Not that I'm aware of.
- Q. Okay. No ad before -- whatsoever, before
- January 2000 -- before 2009, correct?
- A. To my best recollection.
- Q. Okay. If you'll go back to paragraph 10:

Plaintiff Athena Hohenberg is and was at

all relevant times herein a resident of the

County of San Diego in California who purchased

Nutella during the class period defined herein

for herself and her four-year-old child because

she sought a healthy snack or breakfast

- alternative for her household.
- Is that an accurate allegation?
- MR. MARRON: Objection; compound. But you --
- 4 she's already pointed out that there's a four -- that her
- 5 child's not four years old. Sloppy lawyering on my part.
- 6 BY MR. BISH:
- Q. Were you seeking a healthy snack for your
- 8 household?
- <sup>9</sup> A. I was seeking a breakfast item.
- 0. Not a snack?
- 11 A. It could have been an occasional snack.
- "Healthy" being the key word.
- 0. Okay. If you look at paragraph 15, the next
- page, it's a short one:
- Sales of Nutella in California are
- greater than in any other single state in the
- nation.
- MR. MARRON: Objection; attorney-client
- <sup>19</sup> privilege.
- If the question that you're going to ask is --
- well, go ahead and ask the question first, I guess.
- 22 BY MR. BISH:
- Q. Do you have any evidence to support this
- <sup>24</sup> allegation?
- MR. MARRON: Objection; attorney-client

- <sup>1</sup> privilege.
- Other than what you've learned from your
- counsel, if you have any independent knowledge or
- <sup>4</sup> evidence that supports that allegation.
- THE WITNESS: I'm not going to answer.
- 6 BY MR. BISH:
- $^7$  Q. Well, this is a yes-or-no question: Do you
- have any evidence whatsoever to support this allegation?
- I'm not asking you for what you told your
- lawyers, what they told you. I'm asking have you seen
- any evidence whatsoever to support that allegation?
- <sup>12</sup> A. No.
- Q. And if you look at paragraph 20:
- Plaintiffs have incurred and during the
- pendency of this action will incur attorney's
- fees and costs herein.
- Do you see that?
- $^{18}$  A. Yes.
- Q. You have incurred attorney's fees?
- A. I'm sorry?
- Q. You have incurred attorney's fees?
- MR. MARRON: Yeah, objection; calls for a legal
- <sup>23</sup> conclusion.
- THE WITNESS: I don't understand the question.
- 25 ///

- 1 BY MR. BISH:
- Q. Do you understand the allegation?
- $^3$  A. Of paragraph 20?
- $^{4}$  O. Yes.
- <sup>5</sup> A. No, I do not.
- 6 Q. Have you paid your lawyers any money out of
- 7 pocket?
- 8 A. No, I haven't.
- 9 Q. Have your lawyers issued you any invoice for
- 10 their work?
- <sup>11</sup> A. No.
- Q. Do you know if your lawyers are on a
- contingency fee basis?
- A. I don't know.
- 15 Q. Do you know how much the contingency fee --
- well, if you don't know, I guess you don't know how
- <sup>17</sup> much --
- A. Correct.
- Q. -- the rate would be, okay.
- Okay. If you could turn to paragraph 70. I'm
- 21 going to ask you a question about the last sentence, but
- feel free to read the whole thing if you want.
- 23 (Document reviewed by witness.)
- MR. MARRON: Dale, when it's convenient, could
- we can get off the record for a refill?

- MR. BISH: Just water?
- MR. MARRON: No. I was going to get some 7-Up.
- MR. BISH: Sure.
- 4 MR. MARRON: Yeah.
- MR. EGGLETON: Could we go off the record for a
- 6 minute?
- 7 MR. MARRON: Is that okay?
- 8 MR. BISH: Yeah.
- THE VIDEOGRAPHER: We're all agreed to go off
- 10 the record --
- MR. BISH: Off the record.
- THE VIDEOGRAPHER: -- we're off the record at
- <sup>13</sup> 4:16 p.m.
- 14 (Recess from 4:16 p.m. to 4:24 p.m.)
- THE VIDEOGRAPHER: We're back on record at
- 16 4:24 p.m.
- 17 BY MR. BISH:
- 18 Q. I'm actually going to ask about paragraph 74:
- Nutella also uses genetically modified
- soy lecithin which has been genetically
- engineered and sprayed with pesticides and is
- not healthy for children's growth and
- development.
- You see that?
- $^{25}$  A. Yes, I do.

- Q. Do you have any factual basis to support that
- <sup>2</sup> allegation?
- MR. MARRON: Yeah, objection on attorney-client
- <sup>4</sup> privilege.
- 5 Other than information or evidence that may
- have been presented through your attorneys, do you have
- <sup>7</sup> independent knowledge of or any evidence of this to help
- 8 support this allegation?
- 9 THE WITNESS: No.
- 10 BY MR. BISH:
- 11 Q. So it's a yes-or-no question if you have any
- evidence one way or the other that would support this
- 13 allegation.
- A. Answer's still no.
- O. Okay. If you look at paragraph 76.
- A. (Witness complies.)
- Q. Feel free to read the whole thing.
- 18 (Document reviewed by witness.)
- THE WITNESS: Okay.
- 20 BY MR. BISH:
- Q. Do you recall approving this allegation in
- paragraph 76?
- MR. MARRON: Objection; attorney-client
- <sup>24</sup> privilege.
- If you can -- I guess I'll object to the form

- $^{
  m l}$  of the question too.
- If you can answer the question without
- divulging any attorney-client communications, I'd
- 4 instruct you to do so.
- 5 BY MR. BISH:
- Q. It's just a yes-or-no question.
- $^7$  A. Can you rephrase the question, then.
- <sup>8</sup> Q. Do you recall if you approved the allegations
- of paragraph 76 before this complaint was filed?
- 10 A. I don't recall.
- Q. Okay. So if you look at the -- well, I guess
- it's all one sentence. So picking at parts:
- Throughout the class period --
- And you'll recall the class period --
- 15 A. Yes.
- Q. -- is 2000 to the present:
- Throughout the class period, Ferrero
- engaged and members of the class were exposed
- to a long-term advertising campaign in which
- Ferrero utilized various forms of media
- included but not limited to print advertising
- on the Nutella label and elsewhere, websites,
- television commercials, physicians, and unpaid
- press coverage.
- I'll stop there, but I can keep reading

- if you want.
- My question is: Do you have any reason
- to believe that Nutella was advertised on
- television throughout the class period.
- A. I'm not sure if it was or wasn't.
- Q. Do you have any reason to believe that Nutella
- was advertised in print advertisements throughout the
- 8 class period?
- 9 A. I'm not sure if it was or wasn't.
- Q. Do you have any reason to believe that Nutella
- was advertised on the website throughout the class
- 12 period?
- A. I'm not sure if it was or wasn't.
- Q. If you're not sure, then why would you make
- this allegation?
- MR. MARRON: Objection; argumentative.
- THE WITNESS: I don't know.
- 18 BY MR. BISH:
- Q. Other than the label on this jar, the jar that
- you bought, and you can feel free to take a look at it.
- <sup>21</sup> A. Okay.
- Q. Have you seen any other label for Nutella ever?
- A. I don't think so, no. I'm not sure. I don't
- think so.
- Q. So you don't -- sitting here today, you don't

- $^{1}$  recall seeing a label other than the one on this jar
- which, I believe, is the one you bought.
- $^3$  A. I don't recall it.
- MR. MARRON: We'll stipulate, Counsel, that
- 5 that's the only label that she's -- that this particular
- 6 class representative has seen.
- 7 BY MR. BISH:
- 8 O. And now, this is the label with the nutrition
- 9 facts panel that you looked at some time after you bought
- 10 Nutella, correct?
- 11 A. Whether it's the same or not, I'm not sure.
- Q. Okay. When you looked at the nutrition facts
- panel after you bought Nutella, did you learn anything
- 14 from it?
- MR. MARRON: As she sits here today or at the
- 16 time?
- BY MR. BISH:
- Q. At the time.
- 19 A. In the nutrition facts box?
- Q. Yeah.
- A. I did, yes.
- Q. What did you learn?
- A. That it had a high amount of sugar in it.
- Q. And now, when you -- anything else?
- A. Second ingredient is palm oil.

- Q. Does that mean anything to you?
- A. It's a form of fat, I believe. I learned --
- MR. MARRON: He's just talking about the -- is
- 4 there -- I mean, he's trying to --
- THE WITNESS: Yeah.
- BY MR. BISH:
- Q. I'm asking what -- I want everything you
- 8 learned from the facts panel when you looked at it.
- 9 A. That it wasn't a hazelnut spread.
- Q. And what do you mean by that?
- A. Well, in purchasing it, as previously stated
- before, after seeing the advertisement, aside from the
- fact that I was looking for the healthy nutritiousness
- well-balanced part of breakfast, it was an alternative
- for me from peanut butter. And I like hazelnuts.
- Q. And you learned that from looking at the facts
- panel?
- A. After the fact. Into the ingredients, yeah.
- Q. What did you learn from -- I know you don't
- recall the time period, but you recall discussions with
- your friends about Nutella, correct?
- A. Okay.
- Q. What did you learn -- is that right?
- A. Yes.
- Q. Okay. What -- what did you learn from them

- that you didn't already know about Nutella?
- A. I think it was more the palm oil question mark,
- how much it had in the product. I was aware that it had
- a lot of sugar.
- Q. And as I think you just said, when you looked
- 6 at the nutrition facts panel you noticed it had palm oil
- 7 as well, right?
- 8 (No audible response.)
- 9 Q. "Yes"?
- A. Yes. Sorry.
- 11 Q. So what did you -- what did your friends tell
- 12 you that you didn't already know?
- MR. MARRON: Objection; asked and answered.
- This is kind of argumentative because you've
- asked her this before.
- THE WITNESS: You're asking me to recall a
- conversation that I don't recall specific details to.
- 18 BY MR. BISH:
- Q. Anything generally? Do you recall anything
- generally about what they told you, what you learned from
- your friends that you didn't already know?
- A. That palm oil is not good for you. That it had
- high amounts of palm oil in it.
- Q. Anything else?
- 25 A. Other than the sugar conversation that we've

- <sup>1</sup> already had.
- <sup>2</sup> Q. Sticking with paragraph 76.
- I believe you testified that you never looked
- at the Nutella website, right, so it would not be
- 5 accurate to say that you were exposed to the website?
- 6 A. Correct.
- <sup>7</sup> Q. And you don't recall seeing anything in print
- 8 ads, so it would not be correct to say that you were
- 9 exposed to print ads?
- <sup>10</sup> A. No.
- 11 Q. No, that would not be correct?
- 12 A. Yes, that would be correct.
- 0. Okay. Now, what about the -- no.
- Okay. Paragraph 89.
- 15 (Document reviewed by witness.)
- 16 BY MR. BISH:
- 0. Have you had a chance --
- $^{18}$  A. Uh-huh.
- 19 Q. -- to read paragraph 89?
- <sup>20</sup> A. Yes.
- Q. Do you understand it?
- <sup>22</sup> A. Yes.
- Q. Now, it says:
- Elsewhere on its websites, Ferrero
- states that it recommends that Nutella is eaten

Page 130

- at breakfast because it purportedly has a low
- glycemic index so that it helps maintain energy
- and concentration levels longer.
- See that?
- $^{5}$  A. Yes.
- Q. Do you understand what that means?
- $^{7}$  A. In a roundabout way, yes.
- Q. What does glycemic index mean to you?
- <sup>9</sup> A. Where your sugar levels are. Being hyper as
- opposed to not be.
- 11 Q. Okay. That's your understanding of the
- 12 glycemic index?
- A. I would think so. I'm not sure. I mean, it's
- my best judgment.
- 0. Based on reading this or --
- A. Glycemia or hypoglycemia in general.
- 17 O. Do you have an understanding of what the
- 18 glycemic index is apart from the allegations in the
- 19 complaint?
- MR. MARRON: Yeah, objection; attorney-client
- <sup>21</sup> privilege.
- Other than what you've learned from your
- counsel, you can answer the question.
- THE WITNESS: No.
- 25 ///

- $^{
  m 1}$  BY MR. BISH:
- Q. Okay. Now, you allege:
- This statement is false as Nutella's
- very high sugar content rendered a high
- <sup>5</sup> glycemic content food.
- Do you see that?
- 7 A. Yes.
- 8 Q. Now, you say that the statement is false, what
- <sup>9</sup> facts do you have to support that?
- 10 A. Repeat the question -- or rephrase the
- 11 question, please.
- 12 Q. Now, you allege in your complaint that Ferrero
- has made a false statement elsewhere on its websites.
- What evidence do you have that this is a false statement?
- MR. MARRON: Objection as to form.
- Do you know what he's -- do you understand the
- 17 question?
- THE WITNESS: No, I don't understand the
- 19 question.
- 20 BY MR. BISH:
- Q. What don't you understand about it?
- A. I don't understand what your question is.
- Q. Now, if you look at the bottom of the page,
- page 25 of Defendant's Exhibit 3, there's a picture of
- what appears to be a website.

- 1 You see that?
- $^{2}$  A. Yes.
- Q. Any idea where that website is from?
- $^4$  A. No.
- Okay. Well, you see where it says -- I know
- 6 it's small print but it says "Nutella has a glycemic
- $^{7}$  index of 33."
- 8 Do you see that?
- <sup>9</sup> A. Yes.
- Q. Is that wrong?
- MR. MARRON: Objection; calls for expert
- testimony, expert opinion and attorney-client privilege.
- Other than what you've learned from your
- counsel, if you know --
- THE WITNESS: Yeah.
- MR. MARRON: If you know it's wrong.
- 17 BY MR. BISH:
- Q. Sitting here today, do you believe that Nutella
- does not have a glycemic index of 33?
- MR. MARRON: Same objection; attorney-client
- <sup>21</sup> privilege.
- Other than what you've learned from your
- 23 attorneys. If your only knowledge is derived from
- discussion with your counsel, then I'll instruct you not
- $^{25}$  to answer.

- THE WITNESS: Not answer.
- 2 BY MR. BISH:
- Q. Again, this is a yes-or-no, I'm not asking what
- 4 they told you or what you told them.
- Sitting here today, do you believe that Nutella
- does not have a glycemic index of 33?
- A. I can't answer that.
- 8 Q. Why not?
- 9 A. Because I can't.
- 10 Q. Because you don't know?
- 11 A. I can't answer that.
- Q. Because you don't know?
- MR. MARRON: Or is it because it's what your
- 14 attorney informed you?
- THE WITNESS: Yeah, there we go.
- 16 BY MR. BISH:
- 17 Q. You have had a conversation with your attorneys
- about the glycemic index?
- MR. MARRON: Yeah, again, just answering that
- question would divulge the discussions that we had.
- THE WITNESS: Yeah.
- 22 BY MR. BISH:
- Q. Okay. Now, you understand that you have
- 24 alleged that Ferrero made a false statement, right?
- That's your allegation, correct?

- <sup>1</sup> A. Correct.
- Q. Do you have any evidence to support that
- 3 allegation?
- <sup>4</sup> A. The advertisement that I saw on television?
- $^{5}$  Q. No. I'm talking about this.
- A. In general, that they're advertising it to be a
- healthy, nutritiousness, well-balanced breakfast item.
- Q. Okay. I'm talking about the specific statement
- here that you allege is actually false.
- 10 A. I can't answer that.
- 11 Q. Because you don't know?
- A. I guess.
- Q. Paragraph 91.
- 14 (Document reviewed by witness.)
- THE WITNESS: Okay.
- 16 BY MR. BISH:
- Q. Okay. To the best of your recollection, is
- this the television ad you saw?
- A. In paragraph 91 only?
- o. Yes.
- A. I'm not sure.
- Q. And do you see the word "healthy" in there?
- <sup>23</sup> A. No.
- Q. Do you see the word "nutritious" in there?
- <sup>25</sup> A. No.

- Q. So that's not the ad you saw, correct?
- <sup>2</sup> A. No.
- 9 0. Paragraph 92. Do you believe this is the
- 4 advertisement you saw?
- MR. MARRON: You know, just for the record, I'd
- 6 like to object along these lines of questioning because
- <sup>7</sup> she can't see the visual of what the commercial is.
- 8 You're asking her -- asking her whether or not she saw a
- 9 commercial based on this, this dialogue. So I'll put
- that this is an incomplete hypothetical.
- And I'll object to this line of questioning
- 12 altogether with respect to whether or not what she saw,
- because there's no depictions, no visual depictions on
- these pages. So for you to -- for her to give an opinion
- on whether or not she saw it, or testimony on whether she
- saw it without actually seeing the commercial is
- <sup>17</sup> fundamentally unfair.
- I'll allow her to answer these questions, but
- just know that this is based on -- it assumes facts not
- in evidence and is an incomplete presentation of what the
- 21 commercial is.
- So if you know, you can answer.
- THE WITNESS: Ask the question again, please.
- $^{24}$  BY MR. BISH:
- Q. Do you believe this is the advertisement you

- $^{1}$  saw?
- A. I'm not sure.
- $^{3}$  Q. And the word "healthy" is not in there,
- 4 correct?
- <sup>5</sup> A. No.
- Q. The word "nutritious" is not in there, correct?
- $^{7}$  A. No.
- Q. The word "well-balanced" is not in there,
- 9 correct?
- <sup>10</sup> A. No.
- Q. Okay. Paragraph 93.
- 12 (Document reviewed by witness.)
- THE WITNESS: Okay.
- 14 BY MR. BISH:
- Q. Do you believe this is the advertisement you
- 16 saw?
- 17 A. I'm not sure.
- 18 O. You don't know?
- 19 A. I'm not sure.
- Q. Do you see the word "healthy" in there?
- <sup>21</sup> A. Yes.
- Q. Do you see -- I believe it's there twice:
- $^{23}$  As a mom --
- I'm reading:
- As a mom, I'm a great believer in

- Nutella, a delicious hazelnut spread that I use
- to get my kids to eat healthy foods.
- Do you see that?
- <sup>4</sup> A. Yeah.
- <sup>5</sup> Q. Do you have a problem with that statement?
- 6 A. Yes.
- Q. What's your problem with that statement?
- 8 A. Other than we've already covered the fact that
- 9 in my opinion I don't feel it's a healthy product.
- 0. Okay. Now, we're talking -- but it doesn't say
- 11 that, does it?
- A. No, it doesn't say that. It's misleading.
- Q. How so?
- A. Because it's presumptuous.
- 0. How so?
- A. It's leading you to believe that Nutella is a
- healthy food.
- 18 Q. "Delicious hazelnut spread that I use to get my
- 19 kids to eat healthy foods."
- A. Okay. I don't agree with putting sugar on a
- 21 piece of whole wheat piece to convince your child to eat
- <sup>22</sup> a healthy product.
- Q. Like jelly? You don't put jelly on whole wheat
- 24 bread?
- A. Not at breakfast time. We've covered this.

- Q. But some people do, right?
- MR. MARRON: Objection. This is getting --
- you're getting a little bit argumentative, Dale.
- 4 BY MR. BISH:
- <sup>5</sup> Q. And it's okay for Smuckers to be a breakfast
- 6 food, correct?
- <sup>7</sup> A. I'm sorry. Say that again.
- 8 O. It's okay for Smuckers to be a breakfast food?
- 9 MR. MARRON: Objection; assumes facts not in
- evidence, it's argumentative.
- THE WITNESS: We've answered these questions
- <sup>12</sup> already.
- MR. MARRON: You don't have to answer that
- 14 question.
- 15 BY MR. BISH:
- Q. I believe a little bit ago you said you liked
- hazelnuts, right?
- <sup>18</sup> A. Correct.
- 19 Q. That's a good ingredient, in your opinion?
- A. It's a good nut, yes.
- 0. What makes it a good nut?
- A. Your taste buds. Personal preference.
- Q. Now, are there any new nutritional aspects of a
- hazelnut that you like?
- MR. MARRON: Yeah, objection; attorney-client

- <sup>1</sup> privilege.
- Other than what you've learned from your
- attorneys related to any nutritional properties of
- 4 hazelnuts, if you can answer that question without
- 5 revealing any attorney-client communications, then you
- 6 may do so.
- THE WITNESS: Ask the question again, please.
- 8 BY MR. BISH:
- 9 Q. Okay. Putting aside any conversations with
- your lawyer, are there nutritional aspects of the
- 11 hazelnut that you like?
- MR. MARRON: Same objection.
- 13 If you can, you can answer it without revealing
- 14 attorney-client communications.
- THE WITNESS: Yeah. In my opinion, I feel
- hazelnuts are healthy.
- 17 BY MR. BISH:
- Q. In what way?
- A. I don't want to generalize nuts because not all
- nuts are healthy for you in large consumption. But I
- think it's amongst one of many nuts that are generally
- healthy for you.
- O. And I want to understand why that is. What
- about a hazelnut do you feel is healthy?
- A. It's an earth grown product. I mean...

- Q. Is there anything you associate with hazelnuts?
- MR. MARRON: Yeah, same attorney --
- <sup>3</sup> attorney-client privilege.
- On any -- other than any communications that
- $^{5}$  you've had with your attorney, if you can answer the
- <sup>6</sup> question.
- THE WITNESS: Ask the question again, please.
- 8 BY MR. BISH:
- 9 Q. Is there any -- is there any nutrient that you
- associate with the hazelnut?
- A. I don't know.
- Q. So do you think that hazelnuts have protein,
- for example?
- A. I would think they do, but I'm not positive.
- Q. And do you think that hazelnuts are low in fat?
- A. I'm not sure.
- Q. So you just have an impression that the
- hazelnut is healthy, correct?
- MR. MARRON: Same objection.
- THE WITNESS: I do have an impression that
- hazelnuts are healthy, yes.
- BY MR. BISH:
- Q. So as a -- do you think a hazelnut is a
- wholesome ingredient?
- 25 A. Yes.

- Q. Okay. What about skim milk, do you think skim
- milk is a wholesome ingredient?
- A. I don't like milk, so it's probably not a good
- 4 question for me.
- <sup>5</sup> Q. That's a personal preference, right?
- <sup>6</sup> A. Yeah.
- Q. Okay. Putting your personal preference aside,
- do you think skim milk is a wholesome ingredient?
- <sup>9</sup> A. I honestly don't know.
- 10 Q. Don't know, okay.
- Paragraph 99.
- 12 (Document reviewed by witness.)
- THE WITNESS: Okay.
- $^{14}$  BY MR. BISH:
- 0. So where it starts third sentence:
- These claims are misleading because
- Nutella contains high levels of saturated fat,
- sugar, oil, artificial flavoring and other
- objectionable ingredients.
- Do you see that?
- <sup>21</sup> A. Yes.
- Q. What are the other objectionable ingredients
- you're referring to?
- MR. MARRON: Objection; attorney-client
- <sup>25</sup> privilege.

- Other than what you've learned from your
- $^2$  counsel. If you can answer it through independent --
- THE WITNESS: No.
- 4 BY MR. BISH:
- 5 Q. No, you --
- <sup>6</sup> A. I can't answer.
- Q. Everything you -- your idea of an objectionable
- ingredient came from your attorney?
- A. I -- I can't -- yeah. No, I can't answer that.
- 10 Q. Because what you learned -- your understanding
- of objectionable ingredients came from your attorney,
- 12 right?
- 13 A. Correct.
- Q. Paragraph 108.
- 15 (Document reviewed by witness.)
- 16 BY MR. BISH:
- 0. See it says:
- Nutella costs more than similar products
- without misleading advertisements and
- misrepresentations and would have cost less
- absent the false and misleading statements and
- 22 material omissions described herein.
- You see that?
- $^{24}$  A. Yes.
- Q. What are the similar products you're referring

- <sup>1</sup> to in paragraph 108?
- MR. MARRON: This is other than what you
- 3 testified about earlier.
- 4 THE WITNESS: I'm sorry?
- 5 MR. MARRON: I guess my --
- MR. BISH: No, no, no. I'm asking what the
- 7 plaintiff is referring to when she alleges that Nutella
- 8 costs more than similar products.
- 9 MR. MARRON: Okay.
- MR. BISH: You can object to form.
- MR. MARRON: Yeah, object to form and with --
- MR. BISH: Let's not coach the witness now.
- MR. MARRON: I'm not coaching the witness. But
- this is obviously the attorney's work product, so...
- MR. BISH: Your complaint is -- the filed
- 16 complaint is work product?
- MR. MARRON: Yeah, not in the -- I mean, you
- can ask her -- you're free to ask questions about it.
- 19 But I'm just saying this is obviously --
- MR. BISH: I'm asking when --
- MR. MARRON: Okay.
- 22 BY MR. BISH:
- Q. Ms. Hohenberg, when you alleged that Nutella
- costs more than similar products, what similar products
- <sup>25</sup> are you referring to?

- 1 A. Similar products, I would assume -- I mean I
- would say probably peanut butter.
- 0. Anything else?
- A. Not off the top of my head, no.
- $^{5}$  Q. And how much -- and you paid two to \$3 for
- 6 Nutella?
- 7 A. To my best recollection.
- Q. How much does peanut butter cost?
- A. I think maybe Skippy's probably 3.30, 3.40,
- something like that. I'm not sure.
- 11 Q. So Nutella doesn't cost more than the Skippy's
- as referenced, right?
- 13 A. I honestly don't recall how much.
- Q. Okay. And aside from peanut butter, anything
- 15 else?
- A. Not that I can recall right now.
- 17 O. And the second half of that sentence:
- And would have cost less absent the
- false and misleading statements and material
- omissions described herein.
- What facts do you have to support that
- <sup>22</sup> allegation?
- A. I'm not sure.
- Q. Do you understand that allegation?
- MR. MARRON: I'll just say object; calls for an

- expert opinion.
- But you can answer if you -- if you understand.
- THE WITNESS: I don't.
- 4 BY MR. BISH:
- 5 O. You don't understand?
- 6 A. No.
- $^{7}$  Q. You don't, right.
- Okay. So that was actually my question, do you
- <sup>9</sup> understand that allegation?
- 10 A. No, I don't.
- 11 Q. You don't understand that allegation, okay.
- So you have no reason -- sitting here, you have
- no reason to believe that Ferrero would have charged less
- for Nutella absent the false and misleading statements
- and material omissions described herein, do you?
- MR. MARRON: Objection; attorney-client
- <sup>17</sup> privilege.
- Other than what you've learned from your
- attorneys, if you can answer the question.
- THE WITNESS: I can't answer the question.
- 21 BY MR. BISH:
- Q. It's a yes-or-no question. It doesn't call for
- 23 attorney-client --
- A. I don't know.
- Q. -- privileged information.

- A. I'm sorry. I don't know.
- O. You don't know.
- No facts to support that allegation, correct?
- $^4$  A. I don't know.
- <sup>5</sup> Q. You don't know if you have any facts?
- A. I can't answer the question. I'm not fully
- <sup>7</sup> understanding the question, so...
- Q. Do you have any reason to believe that Ferrero
- 9 would have charged less for Nutella if it had never run
- an advertising campaign?
- 11 A. I don't know.
- MR. MARRON: Objection; calls for expert
- opinion and attorney-client privilege.
- $^{14}$  BY MR. BISH:
- 15 Q. Now, paragraph 111:
- Plaintiffs and members of the class
- purchased Nutella instead of competing products
- based on the false statements,
- misrepresentations and omissions described
- herein.
- Do you see that?
- 22 A. Uh-huh. Yes.
- Q. Now, earlier you testified that you were not --
- that you did not buy Nutella instead of something.
- You recall that testimony?

- <sup>1</sup> A. Yes.
- Q. Okay. So paragraph 111 is not accurate, is it?
- MR. MARRON: Objection; misstates her
- 4 testimony, assumes facts not in evidence, is
- <sup>5</sup> argumentative.
- THE WITNESS: I'm sorry. What's your question?
- 7 BY MR. BISH:
- 9 0. It's not accurate, is it?
- <sup>9</sup> A. I don't know if it is or it isn't. Sorry.
- 10 Q. Do you believe that Ferrero violated any law in
- 11 advertising Nutella?
- MR. MARRON: Objection; attorney-client
- <sup>13</sup> privilege.
- You can -- do not reveal any attorney-client
- communications with respect to any statutes that we may
- have advised you on.
- And it also calls for a legal conclusion.
- You can answer if you -- if you know the
- answer, if you have an independent knowledge of what
- statutes they violated.
- THE WITNESS: No, I don't.
- 22 BY MR. BISH:
- Q. Okay. You can put that aside.
- Now, do you recall answering any -- what
- lawyers call interrogatories?

- A. I don't know if it was -- I have no idea.
- Q. A Latin phrase to you?
- $^3$  A. It's a Latin phrase, yeah.
- Q. Okay. Basically, and only what lawyers can
- 5 appreciate, we ask questions to each other in
- 6 interrogatories.
- Do you recall that Ferrero asked certain
- questions of you about a month ago?
- <sup>9</sup> A. I think so.
- 10 Q. Okay.
- A. Yeah.
- Q. And did you help prepare the responses to those
- 13 interrogatories?
- $^{14}$  A. Yes.
- <sup>15</sup> O. Yes.
- You approved them?
- MR. MARRON: Objection as to form. She
- assisted, she testified to that.
- THE WITNESS: Yeah.
- MR. MARRON: Whether or not she approved them
- or not is -- I don't think we provided verifications yet
- on those.
- 23 BY MR. BISH:
- Q. I'm asking if you approved them before they
- were served on your behalf.

- A. I'm not sure.
- MR. BISH: Okay. We can mark as Defendant's
- $^3$  Exhibit 4.
- 4 (The document referred to was marked by
- the CSR as Deposition Exhibit 4 for
- 6 identification and attached to the
- deposition transcript hereto.)
- MR. MARRON: Okay. Any particular
- <sup>9</sup> interrogatory?
- MR. BISH: Yeah.
- 11 Q. Have you had a chance to review Plaintiff's
- 12 Exhibit -- Defendant's Exhibit 4?
- $^{13}$  A. Yes.
- Q. Okay. So now, looking at, actually, number --
- number 2. We asked you to identify any special programs
- offered by any food retailer that you or members of your
- household have belonged to since January 1, 2008.
- 18 You see that?
- A. I'm sorry. Where are you?
- Q. Interrogatory No. 2. It's on page 6. Sorry.
- A. Here we go. Okay. Okay.
- MR. MARRON: Objection to form.
- Go ahead.
- MR. BISH: I didn't ask a question.
- MR. MARRON: The interrogatory itself is a

- $^{1}$  question, right.
- 2 BY MR. BISH:
- Q. Okay. We talked earlier that you, in fact, do
- 4 have preferred savings cards for Albertsons, Vons Club
- <sup>5</sup> Card and an Extra Care Card, right?
- <sup>6</sup> A. Yes.
- <sup>7</sup> Q. Is there any reason you didn't list those in
- 8 response to this interrogatory?
- 9 A. I was given -- I believe I was under the
- impression that it was a membership type of card,
- something where you get money back or a discount or
- something like that.
- Q. Okay. But you do have those, right?
- <sup>14</sup> A. T do.
- Okay. Now, looking at No. 4, the following
- page, the second sentence of your response:
- Plaintiff does not believe she has any
- records in her possession, custody or control
- that reflect this purchase of Nutella.
- I just want to confirm that you don't have any
- receipts laying around that might reflect you bought
- Nutella?
- A. No, I do not.
- Q. So how do you intend to prove that you, in
- fact, did buy it?

- A. I'm saying I bought it.
- Q. We take your word for it?
- A. That's pretty much what it is.
- Q. You'd agree with me that most people wouldn't
- 5 keep their receipts that would reflect a purchase like
- 6 that, right?
- 7 Unless you're a pack rat.
- Q. My wife.
- Okay. No. 6, we asked you to identify all
- sources from which you have derived your understanding of
- the phrase "balanced breakfast," right?
- 12 A. Yes.
- Q. And your response was:
- Plaintiff derived her understanding of
- the phrase "balanced breakfast" from her
- mother, books and education generally.
- 17 Right?
- A. Correct.
- Q. What did your mom say about balanced breakfast?
- A. To eat one before I went to school.
- Q. That it's important to eat a good breakfast
- before you go to school, right?
- <sup>23</sup> A. Yes.
- Q. Do you agree with me that not eating breakfast
- before school is a very, very bad idea?

- A. In my opinion, yes.
- Q. Right.
- What books are you referring to in that answer?
- A. Again, I think -- I know it was vague and my
- answer is here, but I don't recall the names of books.
- 6 Q. Ever read a nutrition book?
- A. I'm sure I have at some point in time or
- <sup>8</sup> another.
- 9 O. Like back in high school or --
- A. Back in high school. Earlier.
- 11 Q. Recently?
- 12 A. Probably not.
- Q. Do you have any nutrition books sitting at your
- house, for example?
- $^{15}$  A. I think so.
- 0. You think so?
- A. I have a lot of books.
- 0. Okay. Any particular books standing out in
- your mind pertaining to nutrition?
- A. I think one of them is Eat Right for your Blood
- $^{21}$  Type.
- Q. Eat Right for your Blood Type?
- A. Something along those lines.
- Q. And you've read that?
- A. I'm not sure if that's in my possession. No, I

- did not read the whole book. No.
- O. Parts of it?
- $^3$  A. Parts of it.
- Q. What do you recall from that?
- $^{5}$  A. Foods that I should and should not eat for my
- 6 blood type.
- <sup>7</sup> Q. It varies based on blood type, I didn't know
- 8 that. That's interesting.
- $^9$  A. That's what the book said.
- 10 Q. Like I'm type A blood so I should eat different
- than type B blood, something like that?
- 12 A. Correct.
- Q. Something that would be nutritious for somebody
- might not be for somebody else, is that --
- $^{15}$  A. It's a book.
- Okay. "Education generally," what does that
- 17 mean?
- A. Just having common sense about food in general.
- Learning, growing up, food pyramid. They teach that in
- school.
- Q. Food pyramid, what's your recollection of the
- food pyramid?
- A. It's a triangle.
- Q. What's at the top?
- A. Fruits, vegetables, grains.

- At the top? I don't recall what order it goes
- in. It's been a while since I've seen one.
- Q. What's your understanding of the food pyramid,
- 4 what it is?
- 5 A. That there's, what, five main sources in the
- food pyramid that you should consume on a daily basis.
- O. And what's different about the bottom than the
- 8 top?
- <sup>9</sup> A. I don't know.
- 0. The bottom --
- 11 A. Is probably more.
- Q. -- eat more of that. And top is --
- 13 A. That would make sense to me.
- Q. Go easy on it?
- A. I don't know. I don't recall. It's been a
- long time since I learned that.
- MR. BISH: Okay. I'll mark as Plaintiff's --
- Defendant's Exhibit 5.
- 19 (The document referred to was marked by
- the CSR as Deposition Exhibit 5 for
- identification and attached to the
- deposition transcript hereto.)
- THE WITNESS: Thank you.
- MR. BISH: While you're reviewing it, for the
- record, Plaintiff's Exhibit -- Defendant's Exhibit 5 is

- $^{1}$  Plaintiff's Opposition to Ferrero's Motion to Dismiss.
- 2 (Document reviewed by witness.)
- THE WITNESS: Okay.
- 4 BY MR. BISH:
- <sup>5</sup> Q. My first question is, have you seen this
- 6 Plaintiff's -- I must want to switch sides or something
- <sup>7</sup> today -- Defendant's Exhibit 5, have you seen this
- 8 document before today?
- <sup>9</sup> A. That's a good question. I'm not sure if I have
- or haven't, to be honest. I've looked at a lot of stuff.
- 11 Q. If you'll turn to page 3 -- sorry. It'll say
- three at the bottom, the actual --
- $^{13}$  A. The actual number.
- 0. Actual text.
- $^{15}$  A. Yeah.
- 16 Q. The paragraph that starts at line 8 underneath
- the heading "Ferrero Claims Nutella Contributes to a
- 18 Balanced Breakfast:"
- 19 Ferrero's Nutella advertising campaign
- centers around convincing consumers Nutella
- contributes to a "balanced breakfast," which,
- misleadingly suggests Nutella itself is
- nutritious?
- See that?
- $^{25}$  A. Yeah.

- 1 Q. The next sentence, ignore the numbers, that
- "this term has a concrete meaning to consumers."
- Do you see that?
- <sup>1</sup> A. Yes.
- Q. What is that concrete meaning?
- MR. MARRON: Just an objection that this has
- been asked and answered to the extent that you've already
- 8 asked her about, you know, a balanced breakfast. And
- 9 she's answered what it meant to her.
- THE WITNESS: I agree.
- 11 BY MR. BISH:
- Q. Okay. So now, this says "this term has a
- concrete meaning to consumers, "right, so I'm not talking
- about you personally. We talked about your personal
- definition of it.
- I want to know when you say "this term has a
- concrete meaning to consumers," what is that concrete
- 18 meaning?
- MR. MARRON: Objection; calls for expert
- opinion and calls for a legal conclusion.
- You can answer.
- THE WITNESS: Again, that it's stating that
- it's a balanced breakfast.
- $^{24}$  BY MR. BISH:
- Q. Right, but what is the concrete meaning of that

- <sup>1</sup> phrase?
- A. Other than the fact that it's leading consumers
- $^3$  to believe that it's a healthy product? I don't -- I
- don't quite understand.
- <sup>5</sup> Q. When you say "this term," what does that mean?
- <sup>6</sup> "This term" we're talking about balanced breakfast,
- 7 right?
- <sup>8</sup> A. I would assume so, yes.
- Q. Okay. And this was filed on your behalf,
- 10 right?
- A. Yes.
- 12 Q. So you understood this document, I assume,
- before it was filed on your behalf, right?
- A. Uh-huh.
- 0. "Yes"?
- $^{16}$  A. Yes.
- 17 Q. "This term," we're talking about balanced
- breakfast, correct?
- <sup>19</sup> A. Yes.
- Q. "Balanced breakfast has a concrete meaning to
- 21 consumers."
- How do we measure that concrete meaning?
- MR. MARRON: Yeah, objection; calls for expert
- opinion, calls for a legal conclusion, attorney-client
- <sup>25</sup> privilege.

- 1 If you have an independent knowledge of what --
- what he's trying to ask you, other than what you've
- derived from your discussions with counsel, then you can
- <sup>4</sup> answer.
- 5 THE WITNESS: I don't.
- 6 BY MR. BISH:
- <sup>7</sup> Q. So you have your personal definition of
- balanced breakfast, right, that we've talked about,
- 9 right?
- 10 A. Correct.
- 11 Q. Now, consumers might have a different
- definition of that, right?
- MR. MARRON: Objection; calls for expert
- opinion, calls for a legal conclusion, it's
- <sup>15</sup> argumentative.
- THE WITNESS: I am a consumer, so I'm not quite
- sure what you're asking.
- 18 BY MR. BISH:
- 0. Right.
- So you have your personal definition?
- A. As does everybody else.
- Q. Everybody else has their own personal
- definition, right?
- A. Correct.
- Q. Thank you.

- 1 Page 19.
- MR. MARRON: When it's convenient for you,
- Dale, can we get an update as far as timing goes, just so  $\frac{1}{2}$
- we can make sure that we're -- she's got somebody
- $^{5}$  watching her daughter for a period of time. But if it
- 6 keeps -- depending on how much longer we'll be here,
- we'll have to make some other phone calls. So...
- MR. BISH: Let's finish this document and make
- 9 some phone calls.
- MR. MARRON: Okay. Do you have a time frame?
- THE WITNESS: Do you have a time frame?
- MR. BISH: Still at least an hour.
- MR. MARRON: Okay.
- 14 THE WITNESS: What time is it now?
- MR. BISH: 5:00.
- MR. MARRON: It's 5:10.
- MR. BISH: That's why we wanted to start in the
- morning. But, you know, we --
- MR. MARRON: That's fine.
- MR. BISH: I know you had to be in court this
- morning.
- MR. MARRON: The only reason why we're asking
- is because she's got to provide a baby-sitter.
- 24 BY MR. BISH:
- <sup>25</sup> Q. Page 19.

- <sup>1</sup> A. Uh-huh.
- O. You with me?
- $^3$  A. Yes.
- Q. Second paragraph starts:
- Moreover, while Plaintiffs may not have
- 6 personally visited the Nutella website, they
- were nevertheless exposed to the
- 8 representations there because they underlie
- Ferrero's balanced breakfast message.
- You see that?
- 11 A. Yes.
- Q. But you didn't visit the website, correct?
- A. Correct.
- 14 O. So --
- MR. MARRON: Objection; asked and answered.
- 16 BY MR. BISH:
- Q. So can you explain to me how you're exposed to
- the representations there?
- MR. MARRON: Objection; calls for a legal
- conclusion, expert opinion.
- Other than what you learned through your
- counsel, if you can answer the question.
- THE WITNESS: No, I can't.
- $^{24}$  BY MR. BISH:
- Q. You can't answer?

- <sup>1</sup> A. No.
- Q. Okay. Next sentence:
- Ferrero relies on Nutella to
- $^4$  substantiate this claim.
- Next sentence:
- Since Plaintiffs would not have seen the
- balanced breakfast representation but for Evers
- signing off on it, her opinions, which are
- embodied on the Nutella website, contributed to
- Plaintiffs in the punitive class of injuries.
- Do you see that.
- $^{12}$  A. Yes.
- Q. Do you understand that?
- MR. MARRON: Objection to the extent that it
- reveals any client-attorney communications, I'll object
- on attorney-client privilege, as well as calls for a
- 17 legal conclusion and expert opinion.
- And can you -- can you answer the without
- 19 revealing those --
- THE WITNESS: No, I cannot.
- MR. MARRON: -- discussions?
- THE WITNESS: No.
- 23 BY MR. BISH:
- Q. So the question I asked is do you understand
- it, and we just heard a nice little speech.

- MR. MARRON: Yeah, objection. Again,
- <sup>2</sup> attorney-client privilege.
- If your understanding is a -- is a result of
- 4 communications with your counsel, then I instruct the
- 5 client not to answer.
- 6 BY MR. BISH:
- Q. Sitting here today, yes or no, do you
- 8 understand that sentence?
- 9 MR. MARRON: Can you -- can you answer the
- question without revealing whether you've spoken --
- THE WITNESS: With a simple yes or no answer?
- MR. MARRON: -- with your attorneys?
- 13 Yeah.
- MR. MARRON: Is your understanding derived --
- other than being derived from communications with your
- 16 counsel?
- 17 THE WITNESS: No.
- MR. MARRON: Okay. Then she can't -- then I'm
- 19 going to instruct her not to answer the question.
- 20 BY MR. BISH:
- Q. Whether or not -- okay.
- Sitting here today -- I understand, I just want
- to know if you understand what that is saying. I'm not
- asking you what your lawyers told you or didn't tell you.
- <sup>25</sup> I'm asking you if you understand it.

- Did it make sense from a grammatical point of
- <sup>2</sup> view to you?
- MR. MARRON: Yeah, and I'm instructing her not
- 4 to answer if her understanding is derived from her
- <sup>5</sup> attorneys.
- 6 BY MR. BISH:
- Q. And you're going -- you're going to not answer
- 8 \_\_\_
- 9 A. Witness.
- 0. -- based on that instruction?
- Okay.
- MR. BISH: Okay. If you want you, you can go
- ahead and go off the record to make your phone calls.
- MR. MARRON: So another hour, you think, is
- <sup>15</sup> that --
- THE WITNESS: Are we pretty accurate with that
- time, because...
- MR. BISH: So we can do this --
- THE VIDEOGRAPHER: All agreed to go off the
- record, we're off the record at 5:13 p.m.
- 21 (Recess from 5:13 p.m. to 5:22 p.m.)
- THE VIDEOGRAPHER: We're back on record at
- <sup>23</sup> 5:22 p.m.
- 24 BY MR. BISH:
- Q. In your opinion, which is worse for a

Page 164

- school-aged kid, skipping breakfast or eating a breakfast
- that has a good mix of nutrients along with 21 grams of
- 3 sugar and 3.5 grams of saturated fat?
- MR. MARRON: Objection; calls for a legal
- 5 conclusion, incomplete hypothetical, assumes facts not in
- 6 evidence.
- You can answer the question if you understand
- <sup>8</sup> it.
- <sup>9</sup> THE WITNESS: I agree.
- 10 BY MR. BISH:
- 11 Q. So you -- you've said that you think it's
- inappropriate to have what you believe is a high level of
- sugar at breakfast, right?
- 14 A. Uh-huh. Yes.
- 15 Q. And you think that Nutella on whole wheat bread
- is too much sugar for breakfast, right?
- $^{17}$  A. Yes.
- 18 Q. Is that breakfast worse than not having any
- breakfast at all, in your opinion?
- MR. MARRON: Objection; incomplete
- 21 hypothetical, calls for an expert opinion, irrelevant.
- THE WITNESS: I would have to say yes based on
- the fact that I know my child's going to be getting a
- snack an hour after she starts school.
- 25 ///

- BY MR. BISH:
- O. And what's that snack?
- $^3$  A. It's a healthy snack that the school provides.
- 4 O. Such as?
- 5 A. Fruit; orange slices, apple slices. I'm not
- 6 positive what they serve every day.
- Q. Okay. Don't know if that snack contains any
- 8 fiber?
- 9 A. I'm not sure.
- Q. Don't know if that snack contains any fat?
- 11 A. Not knowing what the product -- what the snacks
- are on a daily basis, no, I'm not going to be aware of
- $^{13}$  what they are --
- 14 Q. Okay.
- A. -- or what they contain.
- Q. I'm sorry. Is your -- your daughter's in
- preschool, right?
- A. She's in pre-kindergarten.
- 19 O. So when she's in first grade and there is no
- snack an hour after they get there, it's important for
- your daughter to have breakfast, right?
- <sup>22</sup> A. Yes.
- Q. And which is more important, breakfast or no
- 24 sugar?
- MR. MARRON: Same objection; incomplete

- 1 hypothetical, assumes facts not in evidence, calls for an
- expert opinion.
- 3 BY MR. BISH:
- Q. In your opinion.
- <sup>5</sup> A. In my opinion I'm feeding my child a healthy
- breakfast. It's not going to contain a whole lot of
- <sup>7</sup> sugar.
- <sup>8</sup> Q. Okay.
- <sup>9</sup> A. I understand what you're asking. That's my
- answer.
- 11 Q. Okay. You don't know how much sugar is too
- much. You just don't know, right, 21 grams, ten grams,
- five grams, you don't know?
- A. I can use common sense.
- 15 O. You can use common sense?
- A. I can use common sense.
- Q. Okay. So if I could put Nutella on bread in an
- amount that has less sugar than the breakfasts that you
- 19 feed your child now, still have a problem with it?
- MR. MARRON: Incomplete hypothetical, calls for
- an expert opinion, assumes facts not in evidence.
- THE WITNESS: I didn't understand the question.
- BY MR. BISH:
- Q. Okay. If it was possible to put Nutella on
- whole wheat bread and the overall -- the amount of sugar

- $^{
  m 1}$  in that breakfast is less than the breakfast you're
- feeding your child now, would you be willing to feed your
- 3 child that breakfast?
- 4 MR. MARRON: Objection; form.
- 5 THE WITNESS: I don't know.
- 6 BY MR. BISH:
- $^{7}$  Q. Why not?
- A. Comparing to what other breakfasts am I feeding
- 9 my child?
- 10 Q. Yeah. We have -- we have what you're
- 11 feeding --
- 12 A. Uh-huh.
- 0. -- her now, and we'll figure out how much sugar
- $^{14}$  is there. And if we can put -- you know, give you a
- breakfast that has less sugar than those breakfasts, any
- objection to feeding your daughter that breakfast?
- MR. MARRON: Objection; incomplete hypothetical
- assumes facts not in evidence, form.
- 19 Is your answer differently than what he asked
- you last time?
- THE WITNESS: I don't know.
- 22 BY MR. BISH:
- Q. First time I asked it.
- A. I'm -- you're asking me that if I took a piece
- $^{25}$  of wheat toast.

- Q. Uh-huh.
- A. Put Nutella on it.
- g. Uh-huh.
- <sup>4</sup> A. As the product stands right now.
- <sup>5</sup> Q. Uh-huh.
- A. And compare that to a bowl of Cheerios.
- <sup>7</sup> O. Yeah.
- <sup>8</sup> A. What's your question?
- 9 Q. Or any of the other breakfasts that you feed
- your child now.
- 11 A. Okay. Let's say a bowl of Cheerios. What's
- 12 your question.
- Q. Or, let's say, Eggos.
- 14 A. Okay.
- 0. Whatever it is.
- A. What's your question?
- 17 Q. If there's less sugar on that meal, would it be
- okay to give to your child?
- 19 A. If there's less sugar on the Nutella and the
- wheat?
- 0. Yes.
- A. Comparing to those products, there's not.
- O. But what if there were?
- MR. MARRON: Objection; incomplete
- 25 hypothetical, assumes facts not in evidence.

- BY MR. BISH:
- Q. Let's make this concrete. How many grams of
- 3 sugar are in two tablespoons of Nutella?
- A. Serving size, two tablespoons. Grams. 22 --
- <sup>5</sup> nope, sorry, 21.
- <sup>6</sup> Q. 21, okay.
- <sup>7</sup> 21 is too much for you, correct?
- 8 A. Yes. I -- I don't know the nutritional facts
- 9 label. I typically look at the first ingredient.
- 10 O. You do?
- 11 A. I do.
- Q. With every product you buy?
- A. When I do look.
- 14 Q. Okay.
- 15 A. That's where I look.
- Q. What does that mean to you if it's the first
- 17 product?
- A. It means it's the most of the product that's in
- that container. It goes from most to least.
- Q. Okay. So 21 grams is too much? That's why
- we're here, right, this lawsuit?
- <sup>22</sup> A. Yes.
- Q. 21 grams too much?
- $^{24}$  A. Yes.
- Q. Is ten too much?

- MR. MARRON: If you know.
- THE WITNESS: I don't know.
- 3 BY MR. BISH:
- Q. Closer, though?
- <sup>5</sup> A. More reasonable than 21.
- Q. What about five?
- <sup>7</sup> A. More reasonable.
- Q. Is five too high?
- <sup>9</sup> A. I don't know.
- 0. You don't know?
- A. I'm not a nutritionist.
- Q. Right.
- A. I don't know.
- Q. Any idea how you could put Nutella on bread and
- have only five grams of sugar?
- A. What's the question?
- Q. Do you have any idea if it's possible to put
- Nutella on bread and only have five grams of sugar?
- A. Very small, small amount.
- Q. Half a tablespoon?
- 21 A. Okay.
- Q. Divide by four?
- MR. MARRON: Yeah, object on this line of
- questioning. It calls for an expert opinion.
- MR. BISH: Division?

- MR. MARRON: Incomplete hypothetical.
- MR. BISH: Division calls for an expert?
- $^3$  MR. MARRON: I'm saying the whole line of
- questioning.
- MR. BISH: No.
- 6 MR. MARRON: This line of questioning.
- 7 MR. BISH: It's math.
- 8 BY MR. BISH:
- 9 O. Right?
- MR. MARRON: Are you a mathematician?
- THE WITNESS: I am not a mathematician.
- 12 BY MR. BISH:
- Q. But you can figure that out, correct?
- A. I understand where you're going.
- Q. You could figure that out, correct?
- A. Uh-huh.
- 0. "Yes"?
- A. Can I figure out the math?
- 19 O. Yes.
- <sup>20</sup> A. Sure.
- Q. So if you wanted -- if your goal was to give
- your daughter no more than five grams of sugar, you could
- still use Nutella and get there by using one-fourth of
- the serving size, right?
- MR. MARRON: Dale, I think the fundamental -- I

- mean, she's not -- she doesn't understand grams and
- <sup>2</sup> metrics.
- MR. BISH: Okay. Let's cut off the speaking
- 4 objections. Object to form and let's have her answer so
- we can get her out of here on time.
- MR. MARRON: Object to form.
- MR. BISH: If you want to keep arguing about
- 8 math we'll be here for a while.
- 9 MR. MARRON: Okay.
- MR. BISH: If that's what you're client wants,
- 11 I'm happy to do that.
- MR. MARRON: Ask away.
- MR. BISH: Thank you.
- Q. Right? You could have figured that out, right?
- 15 A. Okay.
- 16 O. Yes?
- A. Sure, yes.
- Q. Okay. Is five too much for you?
- 19 A. I'm not sure.
- Q. Are any of the breakfasts you give your
- daughter today, do they have more than five grams of
- 22 sugar in them?
- A. I don't know.
- 24 O. No idea?
- <sup>25</sup> A. No idea.

- Q. Okay. Did you ever think about trying that,
- 2 maybe just spreading a little bit of Nutella on the bread
- 3 to see if it was within your range of a healthy
- breakfast?
- A. After I concluded that it was entirely way too
- 6 sweet to eat for breakfast, no.
- 7 Q. That's a taste, right?
- 8 A. Correct.
- Q. That's not a --
- A. Personal opinion.
- Q. -- health thing?
- Oh, yeah, your personal opinion.
- MR. MARRON: Objection; argumentative.
- $^{14}$  BY MR. BTSH:
- Q. Your personal opinion, does your daughter share
- that personal opinion?
- A. She's three years old.
- Q. Does she like the taste of Nutella?
- A. It's been a while she's since had it. I don't
- $^{20}$  know.
- Q. But she did at the time, though, right?
- A. (No audible response.)
- <sup>23</sup> O. Yeah.
- So if you put just a half a tablespoon, half a
- tablespoon on the bread, it would have been approximately

- $^{1}$  five grams of sugar. And with that amount, you don't
- 2 know if that would be healthy or unhealthy, acceptable or
- unacceptable to you; is that right?
- <sup>4</sup> A. Correct.
- <sup>5</sup> Q. Okay. But you do portion control all the time
- with your kids, don't you?
- A. For the most part, yes.
- $^{8}$  Q. All the time. Every night you have dinner.
- <sup>9</sup> A. Uh-huh.
- Q. You give your three-year-old less than your
- 11 19-year-old, right?
- $^{12}$  A. Yes.
- Q. Because it's just math, and it's your gut
- instinct on how much is enough, right?
- MR. MARRON: Objection; compound.
- THE WITNESS: Yes.
- 17 BY MR. BISH:
- 18 O. Yes.
- So what is it about Nutella, if you could have
- a breakfast with only five grams of sugar, what about
- Nutella is so inherently unhealthful that you decided to
- <sup>22</sup> file a lawsuit?
- MR. MARRON: Objection; argumentative.
- Other than what she's already testified to?
- THE WITNESS: Ask the question again.

- MR. MARRON: Well, I think it's argumentative.
- THE WITNESS: Yeah. I mean, it --
- 3 BY MR. BISH:
- O. It doesn't mean don't answer it.
- 5 A. I'm --
- O. So what is it about Nutella? You could put
- Nutella on bread and only have five grams of sugar, so
- <sup>8</sup> what is it about Nutella that is so inherently
- <sup>9</sup> unhealthful that it can't be a breakfast food?
- A. You're playing on words.
- Q. I'm not.
- 12 A. And I've asked these -- I've answered the
- questions of the product.
- Q. Right. And it was all about sugar, too much
- 15 sugar.
- A. Correct.
- Q. And I've said well, what if we get the sugar
- down to one-fourth of the sugar?
- A. And you're playing on the words and bringing
- math into the equation.
- Q. It's just portion control, which --
- A. Portion control, I understand.
- Q. -- you do all the time. Probably every time
- you give your kids a meal you do portion control, right?
- <sup>25</sup> A. Correct.

- Q. So why can't you do portion control of Nutella?
- A. I choose not to.
- 0. And why not?
- A. Because I don't feel that it's a healthy
- <sup>5</sup> breakfast item, well-balanced breakfast item.
- <sup>6</sup> Q. Because of the sugar?
- 7 A. Correct.
- 8 O. That's it?
- 9 A. (No audible response.)
- 10 Q. Okay.
- $^{11}$  A. I need to --
- 12 Q. Okay.
- $^{13}$  A. I have her --
- MR. MARRON: Oh, you want to call?
- THE WITNESS: Yeah.
- THE VIDEOGRAPHER: All agreed to go off the
- record, we're off the record at 5:33 p.m.
- 18 (Recess from 5:33 p.m. to 5:41 p.m.)
- THE VIDEOGRAPHER: We are back on record at
- <sup>20</sup> 5:41 p.m.
- MR. BISH: I'll mark as Defendant's Exhibit 6.
- 22 (The document referred to was marked by
- the CSR as Deposition Exhibit 6 for
- identification and attached to the
- deposition transcript hereto.)

- THE WITNESS: Thank you.
- MR. BISH: For the record, Defendant's
- Exhibit 6 is a printout from the Food and Drug
- 4 Administration's website entitled "How to Understand and
- <sup>5</sup> Use a Nutrition Facts Label."
- Q. Now, I assume you've never seen this document
- 5 before, correct?
- 8 A. No.
- 9 Q. And you've never visited the FDA's website,
- 10 correct?
- <sup>11</sup> A. No.
- 12 Q. Have you consulted any material regarding how
- to read a nutrition facts label?
- $^{14}$  A. Ever?
- 15 O. Ever.
- A. They might have taught it in school at some
- point. I'm not sure.
- Q. But you do from time-to-time consult nutrition
- 19 facts labels, correct?
- A. I've looked at them occasionally.
- Q. And you know what you're looking for, right?
- A. For the most part, yes.
- Q. Easy to understand?
- A. Most part.
- Q. Any parts that you don't understand?

- <sup>1</sup> A. No.
- Q. Okay. So, for example, so looking at
- Defendant's Exhibit 6, there's a sample label for
- 4 macaroni and cheese.
- 5 You see that?
- <sup>6</sup> A. Yes.
- <sup>7</sup> Q. The nutrition facts. Serving size, one cup,
- 8 right. And you understand what a serving size is, right?
- <sup>9</sup> A. Yes.
- Q. Okay. Any idea how the serving size is
- 11 determined?
- 12 A. The FDA puts it into effect, I would assume so.
- Q. Very good.
- 14 A. Okay.
- Q. And you see where it says "servings per
- 16 container, " right?
- <sup>17</sup> A. Yes.
- 18 Q. It says how many servings are in the container.
- 19 Pretty obvious?
- <sup>20</sup> A. Yes.
- Q. It has the calories, and you understand what
- <sup>22</sup> calories are?
- <sup>23</sup> A. Yep.
- Q. You see where it says calories in fat, you
- understand what that means?

- <sup>1</sup> A. Generally.
- Q. What do you understand it to mean, since you
- 3 said generally?
- A. Out of the fat content of the product, that's
- how many calories you're going to get.
- 6 Q. From the fat?
- $^{7}$  A. Correct.
- <sup>8</sup> Q. Then you go down and it has a certain number of
- 9 required characteristics, right. So you have total fat.
- 10 It says saturated fat, trans fat, cholesterol, sodium,
- total carbohydrates, et cetera, right?
- $^{12}$  A. Yes.
- Q. And you understand that on the left it says how
- much and on the right it says a percent daily value,
- 15 right.
- You understand what that means?
- <sup>17</sup> A. Yes.
- 18 Q. Do you understand what the percent daily value
- means?
- A. Percent daily value, no. I -- I would assume
- that it's the amount of which they tell you to eat in a
- <sup>22</sup> day.
- Q. Right.
- That's your understanding, right?
- A. That's what I would gather from it.

- O. Common sense?
- <sup>2</sup> A. Yeah.
- Q. Okay. So out of -- out of the nutrients listed
- on this sample label, which are the ones that you pay
- 5 attention to or that you care about?
- A. I don't normally -- like I said, I don't -- I
- <sup>7</sup> look at this occasionally.
- Q. And you see where there's sugar?
- <sup>9</sup> A. Yes.
- Q. And you see that there's actually no percentage
- there for sugar?
- 12 A. Correct.
- Q. You understand why that is?
- A. Because it's too low to have a percent.
- 15 Q. Anybody ever told you that, in fact, they're
- not required to list percentage of sugar on the facts
- 17 label?
- A. No, I'm not aware of that.
- 19 O. So you've never reviewed, for example, the
- FDA's guidelines about how to describe sugar?
- A. As previously stated, I have not viewed FDA's
- website.
- Q. Okay. So let's just turn to -- let's see, what
- is it? Page 6 of 7 of Defendant's Exhibit 6.
- About halfway down the page, you see where it

- says "sugars"?
- 2 (Document reviewed by witness.)
- THE WITNESS: Okay.
- 4 BY MR. BISH:
- <sup>5</sup> Q. Okay. See the explanation there:
- No daily reference value has been
- established for sugars because no
- 8 recommendations have been made for the total
- $^9$  amount to eat in a day.
- You see that.
- 11 A. Yes.
- Q. Okay. And you don't have any particular
- concept of how much sugar you should eat in a day, do
- <sup>14</sup> you?
- A. No, I do not.
- Okay. You don't think the FDA is wrong in not
- establishing an amount per day?
- $^{18}$  A. I don't know.
- 19 Q. Now, if you go back to page -- page 2 of
- Defendant's Exhibit 6. About a third of the way down,
- you see where it says, talking about serving size:
- First place to start when you look at
- nutrition facts label is serving size.
- It goes on:
- Serving sizes are standardized to make

- it easier to compare similar foods. They are
- provided in similar units.
- 3 See that?
- <sup>4</sup> A. Yes, I do.
- <sup>5</sup> Q. And then you'll see in the next paragraph
- there's the bold sentence that says:
- Pay attention to the serving size,
- 8 especially how much servings there are in the
- food package, then ask yourself how many
- servings am I consuming, e.g., one-half
- serving, one serving or more.
- 12 You see that?
- $^{13}$  A. Yes.
- Q. And that's what you were just using your
- intuition, right. You don't necessarily take a label and
- you don't do the math. You just use your gut, right?
- A. Correct.
- Q. But the information is there and you just --
- you don't use it, right?
- A. Most of the time not.
- Q. Right.
- You just -- you rely on your gut feel?
- A. Correct.
- Q. Okay. All right. I think we're done with
- $^{25}$  that.

- MR. BISH: We should go off the record a second
- $^2$  while we cue up the video.
- THE VIDEOGRAPHER: All agreed to go off the
- record, we're off the record at 5:48 p.m.
- <sup>5</sup> (Recess from 5:48 p.m. to 5:51 p.m.)
- THE VIDEOGRAPHER: We're back on record at
- <sup>7</sup> 5:51 p.m.
- MR. BISH: Earlier when we were talking about
- <sup>9</sup> television commercials, your counsel made some objections
- that we should show you the actual commercials. So we're
- going to go ahead and do that. Let's roll.
- MR. EGGLETON: You want to have her pull out
- 13 the exhibit?
- MR. BISH: Yeah. You can look at Defendant's
- 15 Exhibit 3, which is the first amended consolidated
- complaint, and it's page 26.
- MR. MARRON: Now, does that represent the
- entire dialogue for the commercial?
- MR. BISH: Take a look.
- MR. MARRON: If you know?
- MR. BISH: Let's take a look.
- MR. MARRON: Hold on for a second. What
- paragraph are you looking at?
- MR. BISH: Page 26, it says "mom first."
- Paragraph 93.

- MR. MARRON: I'm looking at the wrong one.
- THE WITNESS: It's --
- MR. MARRON: Yeah, I got you. 26. All right.
- I can't really see it, though.
- MR. EGGLETON: Show them all.
- THE WITNESS: Can we lift it up a little bit,
- $^7$  the screen. Yeah, thank you.
- MR. EGGLETON: Yeah. Do whatever you need to
- 9 do to make it easier to look at. If you don't mind, I'll
- just reach over you and click start here.
- (Commercial being played.)
- 12 BY MR. BISH:
- Q. So looking at that, do you know if that's the
- Nutella commercial you saw?
- $^{15}$  A. I'm not sure.
- Q. Not sure, okay.
- You know, we talked about -- when we read
- before, we talked about your objection to that. And you
- said you don't agree with putting sugar on whole wheat
- piece of toast to convince your kid to eat a healthy
- 21 product, right?
- <sup>22</sup> A. Yes.
- Q. So is that -- is that your objection to that
- 24 commercial?
- $^{25}$  A. Yes.

- <sup>1</sup> Q. Anything else?
- A. Other than it's giving you an impression that
- it's a healthy breakfast item.
- Q. And what's that impression from?
- <sup>5</sup> A. The layout of the scene.
- <sup>6</sup> Q. Okay.
- A. Fruit, orange juice sitting on the table.
- Q. Because of the time of day?
- <sup>9</sup> A. Time of day.
- Q. Yeah. Same as the print ads, right?
- A. Correct.
- Q. Anything else?
- A. I don't think so.
- 14 Q. Okay.
- A. I'm not sure.
- MR. BISH: Next.
- MR. EGGLETON: Which one do you want?
- MR. MARRON: If you need to look at it again,
- 19 you can do so.
- THE WITNESS: Okay.
- MR. BISH: I don't have them memorized. Let's
- do Pass.
- THE DEPOSITION OFFICER: P-a-s-s?
- MR. BISH: Yeah.
- MR. MARRON: For the record, we played that

- $^{
  m 1}$  mom -- I guess it was the mom commercial for, what was
- it, a 30-second segment?
- MR. BISH: I believe -- having watched
- 4 commercials my whole life, I believe it's about 30
- <sup>5</sup> seconds.
- MR. MARRON: 30 seconds, okay.
- Which one are we watching now?
- 8 MR. BISH: Pass.
- 9 MR. EGGLETON: What paragraph?
- MR. BISH: I'm not positive which one it
- corresponds to, so we can do it twice and figure it out.
- MR. MARRON: Can I -- can we go do that again.
- MR. BISH: Want to start it, get the first
- line, then we can figure it out.
- 15 (Commercial being played.)
- MR. BISH: It says paragraph 92.
- MR. EGGLETON: Okay. Paragraph what?
- <sup>18</sup> MR. BISH: 92.
- (Commercial being played.)
- 20 BY MR. BISH:
- Q. Okay. So your best recollection, is that the
- television ad that you saw?
- A. I'm not sure.
- Q. You're not sure.
- And that's the one, again, that doesn't have

- $^{1}$  the word "healthy" or "nutritious" in it at all, right?
- A. From -- yeah.
- Q. But you recall seeing an ad that had the words
- 4 "healthy" and "nutritious" in it, right?
- $^{5}$  A. From what I recall, yes.
- Q. Okay. What's your -- same objection about this
- 7 commercial, that's setting, time of day?
- 8 A. Correct.
- 9 Q. Anything else?
- 10 A. Than what I previously stated?
- 11 Q. Correct.
- 12 A. No.
- MR. BISH: Okay. Let's do Silence, which will
- be paragraph 91.
- 15 THE WITNESS: 91 or 93?
- MR. BISH: 91.
- MR. MARRON: They're going like that.
- THE WITNESS: Okay.
- (Commercial being played.)
- 20 BY MR. BISH:
- Q. Ms. Hohenberg, do you believe this is the
- 22 commercial you saw?
- A. I'm not sure.
- Q. Not sure.
- Again, no use of the word "healthy" or

- 1 "nutritious," correct?
- $^2$  A. Not from what I heard, no.
- O. And are your objections to this commercial the
- same that we discussed previously; its setting and the
- 5 time of day, correct?
- <sup>6</sup> A. Giving a misleading impression, yes.
- Q. Based on the time of day?
- A. Time of day, products on the counter; fruit,
- <sup>9</sup> orange juice, milk.
- Q. Right.
- But as we've discussed earlier, if it was at
- night, it would be a different story?
- A. On a bowl of ice cream, yes.
- Q. Well, so when we talked about the print ad, we
- talked about the depiction of fruit on the table and the
- scene. And you said well, if it was dark outside it
- would be okay, right?
- MR. MARRON: Objection; misstates her testimony
- <sup>19</sup> and...
- THE WITNESS: I think there's a lot more
- 21 circumstances that would come into play on that.
- 22 BY MR. BISH:
- O. What are the circumstances?
- A. Again, it's depicting an impression that it's a
- healthy breakfast item, part of a well-balanced

- breakfast.
- Q. Okay. Anything else?
- A. No.
- Q. Okay.
- MR. BISH: Okay. I think we're done with the
- <sup>6</sup> TV ads. And it being 6:00 o'clock --
- 7 THE WITNESS: How much longer do we have?
- MR. BISH: -- we can take a break and see if we
- <sup>9</sup> can wrap up.
- THE VIDEOGRAPHER: All agreed to go off the
- record, we're off the record at 5:59 p.m.
- 12 (Recess from 5:59 p.m. to 6:02 p.m.)
- THE VIDEOGRAPHER: We're back on the record at
- 14 6:02 p.m.
- MR. BISH: Okay. It being 6:00 p.m., and being
- mindful of your time, we will go ahead and conclude for
- today. We'll just reserve our rights based on the --
- what we believe to be some inadequate document discovery
- responses. So we're going to reserve our right in that
- <sup>20</sup> regard. But --
- MR. MARRON: Okay. And we'll --
- MR. BISH: -- today will be -- we'll be done
- $^{23}$  for today.
- MR. MARRON: Well, we'll object to the
- documents being inadequate. And you know, we'll consider

```
Page 190
     this deposition concluded.
2
                           And we disagree, but --
                MR. BISH:
3
                MR. MARRON:
                              Okay.
                MR. BISH:
                           Okay. Thank you.
5
                                    This concludes media
                THE VIDEOGRAPHER:
б
    number 2 of 2, Volume I, in the deposition of Athena
    Hohenberg. We're off the record at 6:03 p.m.
                 (Deposition concluded at 6:03 p.m.)
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
```

Page 192 STATE OF CALIFORNIA ) ) ss. COUNTY OF LOS ANGELES 3 I, NIKKI ROY, Certified Shorthand Reporter, certificate number 3052, for the State of California, hereby certify: The foregoing proceedings were taken before me at the time and place therein set forth, at which time the deponent was placed under oath by me; 10 The testimony of the deponent and all objections 11 at the time of the examination were recorded 12 stenographically by me and were thereafter transcribed; 13 The foregoing transcript is a true and correct 14 transcript of my shorthand notes so taken; 15 I further certify that I am neither counsel for 16 nor related to any party to said action nor in any way 17 interested in the outcome thereof. 18 In witness whereof I have hereunto subscribed my 19 name 3rd day of October, 2011. 20 21 22 NIKKI ROY 23

24

25

						Page	193
1			CORRECTI	ON LIST			
2							
3	PAGE/LINE	FROM	T	70			
4					-		
5					-		
6					-		
7					-		
8					-		
9					-		
10					-		
11					-		
12					-		
13					-		
14					-		
15					-		
16					-		
17					-		
18					-		
19					-		
20					_		
21					_		
22			·		-		
23					-		
24					-		
25					_		