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**UNITED STATES DISTRICT COURT
SOUTHERN DISTRICT OF CALIFORNIA**

JOHN T. HARDISTY,

Plaintiff,

v.

MELANIE MOORE, *ET AL.*,

Defendants.

Case No. 11-cv-01591-BAS(BLM)
**AMENDED FINDINGS OF FACT
AND CONCLUSIONS OF LAW**

AND RELATED COUNTERCLAIM

BASHANT, Judge:

I. INTRODUCTION

Plaintiff John Hardisty (“Hardisty” or “Plaintiff”) filed the operative Third Amended Complaint against Harold Maxine Moore (“Hal Moore”), his wife Elaine K. Moore (“Melanie Moore”), The 1998 Harold M. Moore Revocable Trust (the “Moore Trust”), Mark Peluso, and State Insulation LLC, an Arizona limited liability company (“State Insulation-Arizona”), and State Insulation LLC, a Nevada limited liability company (“State Insulation-Nevada”) (collectively “State Insulation”), (collectively “Defendants”) on June 1, 2012. (ECF No. 34.) On October 9, 2012, the

1 Court granted Hal Moore's motion to dismiss the first and tenth causes of action, and
2 also granted a motion by Defendants to strike any RICO allegations. (ECF No. 39.)
3 On November 14, 2012, Hal Moore filed a Counterclaim against Hardisty for fraud
4 and negligent misrepresentation. (ECF No. 40.)

5 On March 18, 2014, the Court granted Defendants' Motion for Summary
6 Judgment with respect to the fifth cause of action alleging quiet title, the eighth cause
7 of action alleging abuse of process, as well as partial summary judgment on the
8 remaining causes of action. (ECF No. 80.) On September 9, 2014, Hal Moore filed a
9 Notice of Acceptance of Offer of Judgment. (ECF No. 130.) Pursuant to Federal Rule
10 of Civil Procedure 68, Counter-Plaintiff Hal Moore accepted Counter-Defendant
11 Hardisty's offer to allow entry of judgment on the Counterclaim. (*Id.*)

12 The following remained for trial: (1) the second cause of action for aiding and
13 abetting intentional torts against Melanie Moore, State Insulation, the Moore Trust,
14 and Mark Peluso; (2) the third cause of action for fraud against all defendants except
15 Mark Peluso; (3) the fourth cause of action for constructive fraud against Hal Moore
16 and Melanie Moore; (4) the sixth cause of action for securities fraud under California
17 Business and Professions Code §§ 25401 *et seq.* against Hal Moore; (5) the seventh
18 cause of action for conversion against all defendants except Mark Peluso; and (6) the
19 ninth cause of action for conspiracy against all defendants except Mark Peluso. Each
20 of the remaining causes of action was limited to allegations arising from Hardisty's
21 transfer of his 27% ownership interest in Legacy Pointe Apartments, LLC to Hal
22 Moore. In a supplemental ruling on Defendants' Motion for Summary Judgment, the
23 Court agreed to also consider allegations arising from Hardisty's additional transfer
24 of his 5% ownership interest as a 50% owner of Munson-Hardisty, LLC, as well as an
25 amount of \$380,000 allegedly owed by Hal Moore to Hardisty upon completion of the
26 Legacy Pointe Apartments project.

27 This matter was set for a bench trial. Trial took place on September 16-19,
28 2014, December 9, 2014, and January 27-29, 2015. The Court heard and weighed the

1 testimony and evidence presented at trial. The Court observed the demeanor of the
2 witnesses, evaluated their candor and credibility, reviewed transcripts and exhibits
3 from the trial, and the Court’s trial notes. Having done so, the Court makes the
4 following findings of fact and separate conclusions of law pursuant to Federal Rule of
5 Civil Procedure 52(a).

6 **II. FINDINGS OF FACT¹**

7 **A. Liability**

8 Hardisty and Hal Moore were long-time close business associates. Melanie
9 Moore is, and was at all relevant times, Hal Moore’s wife, and in late 2008 and early
10 2009, she was the Chief Executive Officer of State Insulation, which was owned by
11 Hal Moore.² From 2007 through 2009, Mark Peluso was the Controller of Great
12 Western Drywall, another one of Hal Moore’s companies.

13 In August 2007, Hardisty, Munson-Hardisty, LLC (a general contractor of
14 which Hardisty was a 50% owner), Craig Mason, and Legacy Pointe Apartments, LLC
15 (“Legacy Pointe”) entered into an Amended and Restated Operating Agreement with
16 respect to the construction of an apartment complex in Knoxville, Tennessee
17 (hereinafter referred to as the “Project”). This was to be a construction project
18 financed by the United States Department of Housing and Urban Development
19 (“HUD”).

20 In August 2007, Hal Moore agreed to contribute \$1.5 million from the Moore
21 Trust to the Project. In exchange, Hardisty agreed to seek approval from HUD for the
22 transfer of a 50% membership interest in Legacy Pointe to Hal Moore and signed a
23 Promissory Note Secured by Deeds of Trust dated August 20, 2007 in the amount of
24 \$1.5 million. In the Promissory Note, Hardisty agreed to pay 13% interest per year
25

26 ¹ To the extent these Findings of Fact are also deemed to be Conclusions
27 of Law, they are hereby incorporated into the Conclusions of Law that follow.

28 ² State Insulation is wholly owned by Hal Moore. Hal Moore admits he
and State Insulation are one and the same.

1 on the unpaid balance of the \$1.5 million investment.

2 In September 2007, Hal Moore lent \$750,000 to Munson-Hardisty, LLC to help
3 the company obtain payment and performance bonds for the Project. The \$750,000
4 was deposited into a certificate of deposit (“CD”) at 1st Pacific Bank of California on
5 or around September 11, 2007. In exchange for the \$750,000 loan, Hardisty and his
6 wife signed a Promissory Note dated September 11, 2007 promising 13% interest per
7 year on the unpaid balance. The Promissory Note was secured by various deeds of
8 trust on their personal and business properties, including their personal residence.

9 In the same time frame, as part of the requirement for obtaining a contractor’s
10 license in the name of Munson-Hardisty, LLC in Tennessee, Hardisty was required to
11 obtain a personal line of credit in the amount of \$380,000. Hardisty drew upon this
12 personal line of credit and contributed the funds to Legacy Pointe.

13 On September 13, 2007, Munson-Hardisty, LLC (as the general contractor) and
14 Legacy Pointe (as the owner) entered into a construction contract for the construction
15 of the Project. In the construction contract, Legacy Pointe agreed to pay Munson-
16 Hardisty, LLC a cash payment in the amount of: (1) the actual cost of construction;
17 and (2) a fee of the Builder’s and Sponsor’s Profit and Risk Allowance (“BSPRA”),
18 not to exceed \$18,047,049. The construction contract required Munson-Hardisty,
19 LLC to furnish Legacy Pointe with payment and performance bonds in the amount of
20 \$18,047,049 issued by Great American Insurance Company (“GAIC”) to assure
21 completion of the Project. The construction contract provided for completion of
22 construction by January 13, 2009.

23 On September 13, 2007, Munson-Hardisty, LLC obtained payment and
24 performance bonds with GAIC as the Surety in the amount of \$18,047,049.

25 On November 7, 2007, when HUD approved the transfer of a 50% membership
26 interest in Legacy Pointe to Hal Moore, ownership in Legacy Pointe was as follows:
27 Hal Moore (50%), Munson-Hardisty, LLC (10%), Craig Mason (9.9%), and Hardisty
28 (30.1%). Hardisty’s interest was later decreased from 30.1% to 27%.

1 When Hal Moore received 50% equity in Legacy Pointe, the \$1.5 million loan
2 was extinguished. Nonetheless, Hardisty continued to pay Hal Moore 13% interest
3 on the \$1.5 million investment.

4 By December 2008, it was clear to all the parties that the Project was, as
5 described by Hal Moore at trial, “going to hell in a hand basket.” The Project was not
6 going to be completed on time and was facing numerous cost overruns.

7 Hardisty explored selling his interest in the Project to a third party. Hardisty
8 was particularly concerned because he faced personal indemnity on the payment and
9 performance bonds Munson-Hardisty, LLC had obtained as general contractor on the
10 Project, so he wanted to ensure that all subcontractors, vendors, and suppliers got
11 paid.³ He negotiated to sell his interest to a third party for \$1,750,000. However,
12 when Hal Moore and Melanie Moore got wind of this negotiation, they were very
13 angry, and told Hardisty if he was going to sell his interest, he should sell it to them.

14 Thus, in January 2009, Hardisty and Hal Moore entered into several
15 agreements. First, Hardisty and Hal Moore entered into a “Letter of Intent,” which
16 they termed the “Incentive Agreement,” dated January 15, 2009 (Exhibit 68). The
17 Incentive Agreement detailed that Hardisty potentially faced personal liability due to
18 his personal indemnity on the payment and performance bonds. Thus, to avoid this
19 liability, Hardisty agreed to immediately transfer his remaining 27% ownership
20 interest in Legacy Pointe to Hal Moore. In exchange, Hal Moore agreed to fund a
21 bridge loan up to \$1.5 million to enable Hardisty to make scheduled completion dates.

22
23 ³ On September 4, 2007, GAIC and Munson-Hardisty, LLC, Legacy
24 Pointe, John Hardisty, Teresa Hardisty, Craig Mason, and Hardisty and his companies
25 entered into an Indemnity Agreement related to the payment and performance bonds
26 (“Indemnity Agreement”). The Court takes judicial notice of the court filings
27 submitted by Plaintiff at Docket No. 155 (Exhibits 1-9) and Defendants at Docket No.
28 204 (Exhibits 1-9) pursuant to Federal Rule of Evidence 201. *See Lee v. City of Los Angeles*, 250 F.3d 668, 688-89 (9th Cir. 2001); *Mullis v. U.S. Bank Ct.*, 828 F.2d 1385, 1388 n. 9 (9th Cir. 1987) (a court may properly take judicial notice of the contents of public records or court files).

1 Hal Moore, through State Insulation-Arizona, further agreed to purchase and
2 retain all potential claims against the payment and performance bonds by the
3 subcontractors, suppliers, and vendors. Munson-Hardisty, LLC agreed to receive a
4 written collateral assignment from these subcontractors, suppliers, and vendors so that
5 State Insulation-Arizona could be reimbursed for these payments through the HUD
6 draw process. State Insulation-Arizona would thus be reimbursed through Legacy
7 Pointe for all money spent. In addition, all unpaid expenses and loans incurred by Hal
8 Moore would be reimbursed by Legacy Pointe through escrow upon the sale of the
9 property or rent proceeds. Finally, Hal Moore agreed to pay Hardisty \$380,000, and
10 both Hardisty and Munson-Hardisty, LLC agreed to forego any salary (\$3500/week
11 for Hardisty and \$2500/week for Munson-Hardisty, LLC).

12 Melanie Moore emailed the final draft of the Incentive Agreement to Hardisty
13 on January 15, 2009, asking him to “please review and sign and send back to me; you
14 can fax with an original to follow in the mail.” (Exhibit 66.) Hardisty signed the
15 Incentive Agreement on January 16, 2009 and faxed it back to Hal Moore on the same
16 day (Exhibit 68), and sent the original by mail. Although this Incentive Agreement
17 does not have Hal Moore’s signature on it, Hardisty understood Hal Moore signed the
18 Incentive Agreement based on representations from Hal Moore and Melanie Moore,
19 and all parties immediately began performing thereunder.

20 After the Incentive Agreement was entered into, the Moores informed Hardisty
21 that the Incentive Agreement could not be submitted to HUD for approval of the
22 transfer of Hardisty’s 27% membership interest. A separate agreement needed to be
23 signed specifically for HUD to effectuate the transfer. Hardisty did not understand
24 this to be a “new agreement” on new terms.

25 On January 22, 2009, Melanie Moore emailed Hardisty a first draft of a
26 Purchase and Sale Agreement to be presented to HUD. Several versions of the
27 Purchase and Sale Agreement were exchanged between the parties. All versions were
28 drafted by the Moores and/or their counsel. At the last minute, without the knowledge

1 of Hardisty, the Moores added language to the Purchase and Sale Agreement (which
2 was not in the Incentive Agreement or even the first draft of the Purchase and Sale
3 Agreement) saying Hal Moore agreed not to pursue any claims against the payment
4 and performance bonds until May 1, 2009, which was shortly before the new predicted
5 completion date of the Project.

6 Hardisty was unaware this additional language had been added at the last
7 minute to the Purchase and Sale Agreement. Melanie Moore had represented that the
8 final version of the Purchase and Sale Agreement (Exhibit 21) was substantially the
9 same as earlier drafts Hardisty had read, and he understood it was simply
10 memorializing part of the agreement they had reached through the Incentive
11 Agreement for the purpose of submitting the transfer to HUD.

12 Even if Hardisty had seen the additional language the Moores added at the last
13 minute to the Purchase and Sale Agreement, he would not have been concerned since,
14 as outlined in the Incentive Agreement, the understanding was that State Insulation-
15 Arizona would be reimbursed for payments to subcontractors, vendors, and suppliers
16 through the HUD draw process, and anything not paid through the draw process would
17 be reimbursed by Legacy Pointe (of which Hal Moore was now a majority equity
18 owner). So Hardisty was comfortable that State Insulation-Arizona would be
19 reimbursed for its payments, and Hardisty would no longer be personally liable on the
20 payment and performance bonds.

21 In fact, State Insulation-Arizona ultimately paid the subcontractors, vendors,
22 and suppliers \$2,156,308 as a result of the collateral assignments, and when the Project
23 closed in August 2009, Hal Moore, on behalf of Legacy Pointe, represented to HUD
24 that all claims had been paid, or would shortly be paid through escrow within forty-
25 five days, and that no debts were outstanding to subcontractors, vendors, and
26 suppliers.

27 However, on October 23, 2009, at the direction of Melanie Moore, State
28 Insulation-Arizona filed a complaint against GAIC in the Chancery Court for Knox

1 County, Tennessee making a claim in the amount of \$2,120,537.85 plus costs,
2 prejudgment interest, and attorneys' fees against the payment bond (Exhibit 124).⁴

3 Since Hardisty was an indemnitor on the payment bond, GAIC requested that
4 Hardisty defend and indemnify the claim. Hardisty was suddenly faced with personal
5 liability in the amount of \$2,120,537.85 plus costs, prejudgment interest, and
6 attorneys' fees. The only reason he transferred his 27% interest in Legacy Pointe in
7 the first place was to avoid this liability.

8 The Project was complete in August 2009. Hal Moore signed the Mortgagor's
9 Certificate of Actual Cost on August 10, 2009 and final permission to occupy the
10 living units was granted on August 6, 2009. However, upon completion of the Project,
11 Hal Moore refused to pay Hardisty \$380,000 as agreed to in the Incentive Agreement.

12 In February 2009, the "Amendment to Operating Agreement" of Legacy Pointe
13 provided that following HUD approval the membership interests in Legacy Pointe
14 would be as follows: Munson-Hardisty, LLC (10%), Craig Mason (13%), and Hal
15 Moore (77%). Hal Moore also replaced John Hardisty as Chief Manager of Legacy
16 Pointe.

17 In April 2009, Munson-Hardisty, LLC transferred its 10% interest in Legacy
18 Pointe to Hal Moore.

19 **B. Damages**

20 At the time State Insulation-Arizona and the Moores made a bond claim, GAIC
21 held the \$750,000 deposited in a CD on behalf of Munson-Hardisty, LLC and the
22 balance of the fund control account (seeded in part by Hardisty's \$380,000 line of
23 credit).

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26 ⁴ The complaint was removed to U.S. District Court for the Eastern
27 District of Tennessee (Knoxville) on December 2, 2009 and thereafter styled as *State*
28 *Insulation, LLC v. Great Am. Ins. Co.*, Case No. 09-cv-00526-RLJ(CCS) (E.D. Tenn.)
("Bond Action").

1 On September 30, 2011, GAIC filed a complaint for interpleader in the
2 Chancery Court for Knox County, Tennessee pursuant to a settlement agreement
3 reached by Legacy Pointe, State Insulation-Arizona, and GAIC and sought to deposit
4 the held funds with the Court.⁵ State Insulation-Arizona and Legacy Pointe filed a
5 counterclaim against GAIC and a cross-claim against Munson-Hardisty, LLC and
6 Hardisty, among others, in the Interpleader Action arguing State Insulation-Arizona,
7 as a claimant under the terms of the payment bond for approximately \$2.1 million, is
8 entitled to the entire amount of the deposited funds plus interest. State Insulation-
9 Arizona alleges that Hardisty, Munson-Hardisty, LLC, and the other co-defendants
10 have no interest in or right to the funds deposited by GAIC. State Insulation-Arizona
11 also argues, in the alternative, that Munson-Hardisty, LLC owes State Insulation-
12 Arizona the sum of approximately \$2.1 million based on breach of contract and money
13 had and received theories. Hal and Melanie Moore later intervened in the Interpleader
14 Action seeking \$750,000 of the deposited funds plus interest on the basis of the
15 September 2007 loan to Munson-Hardisty, LLC.

16 On September 9, 2014, before trial in this action, Hal Moore accepted
17 Hardisty's offer of judgment pursuant to Federal Rule of Civil Procedure 68.
18 Judgment was thereafter entered in this action in favor of Hal Moore in the sum of
19 \$750,000 to be paid from the payment bond issued by GAIC and currently on deposit
20 in the Interpleader Action. As a condition of acceptance of Hardisty's offer, the
21 Interpleader Action, including cross-claims and counterclaims brought by any party,
22 must be dismissed in its entirety with prejudice. Therefore, all liability with respect
23 to the subcontractors, vendors, and suppliers on the Project and all collateral
24 assignments has now been resolved.

25 Hardisty was required to indemnify and defend the Bond Action in Tennessee.
26 The Bond Action was voluntarily dismissed by the parties on June 6, 2012. Hardisty
27

28 ⁵ *Great Am. Ins. Co. v. State Insulation, LLC, et al.*, No. 1814023 (Ch. Knox Cnty., Tenn. filed Sept. 30, 2011) ("Interpleader Action").

1 was forced to incur attorneys' fees in the amount of \$148,036.45 in defending both
2 the Bond Action and the Interpleader Action.

3 In January 2009, the value of Legacy Pointe was \$28,244,787.⁶ Since Legacy
4 Pointe had an outstanding mortgage of \$21,434,100, this put the equity in Legacy
5 Pointe at \$6,810,687, and John Hardisty's 27% interest at \$1,838,885.

6 **III. CONCLUSIONS OF LAW⁷**

7 **A. Fraud Against All Defendants Except Mark Peluso (Third Cause of** 8 **Action)**

9 To prove fraud, a plaintiff must prove by a preponderance of evidence: (1) that
10 a defendant made a misrepresentation (false representation, concealment, or
11 nondisclosure); (2) knowing that the misrepresentation was false; (3) with the intent
12 to defraud; (4) the plaintiff justifiably relied on the misrepresentation; and (5) as a
13 result of the misrepresentation, suffered damages. *Small v. Fritz Cos., Inc.*, 30 Cal.
14 4th 167, 173 (2003); *Liodas v. Sahadi*, 19 Cal. 3d 278, 286-93 (1977). Reliance is
15 justifiable where "circumstances were such to make it *reasonable* for the plaintiff to
16

17 ⁶ The Court determines that Hardisty's expert witness Stephen Jones'
18 initial valuation of Legacy Pointe at \$28,244,787 is the most persuasive. Hardisty
19 urges the Court to adopt Mr. Jones' higher calculation of \$30,262,271. This amount
20 was re-calculated by Mr. Jones by using a lower capitalization rate after he saw Craig
21 Mason's calculations. However, these calculations by Mr. Mason were made in an
22 attempt to sell Mr. Mason's share and thus could easily reflect an inflated value. In
23 addition, Hardisty's resulting 27% of this higher calculation would be \$2,383,606,
24 which seems high in light of the fact that before Hardisty agreed to transfer his 27%
25 ownership interest to Hal Moore in January 2009, he had been negotiating to sell his
26 share to a third party for \$1,750,000. Similarly, Defendants urge the Court to use a
27 lower calculation, claiming that Mr. Jones improperly increased the prospective rents
28 and thus the net operating income used by Mr. Jones was too high. However,
Defendants' calculations of Hardisty's 27% interest at \$137,984 (based allegedly on
the HUD firm commitment) to \$960,737 (based on the HUD firm commitment with
a limitation on rent increases of 4.5% per year) appear to be too low in light of all the
facts in this case.

⁷ To the extent any Findings of Fact are contained in the Conclusions of
Law, they are hereby incorporated into the preceding Findings of Fact.

1 accept the defendant’s statements without an independent inquiry or investigation.”
2 *OCM Principal Opportunities Fund v. CIBC World Markets Corp.*, 157 Cal. App. 4th
3 835, 864 (2007) (citation omitted). “The reasonableness of the plaintiff’s reliance is
4 judged by reference to the plaintiff’s knowledge and experience.” *Id.* (citing 5 Witkin,
5 Summary of Cal. Law (10th ed. 2005) Torts § 808, at p. 1164).

6 Although extrinsic evidence may not be relied upon to alter or add to the terms
7 of an integrated written agreement, extrinsic evidence is admissible to show fraud and
8 may be admitted where the validity of the agreement is the fact in dispute. *See*
9 *Riverisland Cold Storage, Inc. v. Fresno-Madera Prod. Credit Ass’n*, 55 Cal. 4th
10 1169, 1174-75 (2013) (“Evidence to prove that the instrument is void or voidable for
11 mistake, fraud, duress, undue influence, illegality, alteration, lack of consideration, or
12 another invalidating cause is admissible”) (citation omitted); Cal. Civ. Proc. Code §
13 1856(f) & (g). This rule applies “even though the contract recites that all conditions
14 and representations are embodied therein.” *Morris v. Harbor Boat Bldg. Co.*, 112 Cal.
15 App. 2d 887, 888 (1952) (citation omitted).

16 The Moores made the following misrepresentations to Hardisty in connection
17 with the entering into the Purchase and Sale Agreement:⁸

- 18 1) Melanie Moore represented that the Purchase and Sale Agreement
19 was substantially the same agreement as the Incentive Agreement and
20 failed to point out that she and Hal Moore had added language
21 agreeing not to pursue any claims against the payment and
22 performance bond until May 1, 2009 (the new predicted completion
23 date of the Project);
- 24 2) Both of the Moores represented that they would pursue
25

26 ⁸ Hardisty failed to present any evidence of fraud in connection with the
27 transfer of his share of Munson-Hardisty, LLC’s interest in Legacy Pointe to Hal
28 Moore. Hardisty also failed to present any evidence of misrepresentations by the
Moore Trust and State Insulation.

1 reimbursement of State Insulation-Arizona for payments to
2 subcontractors, vendors, and suppliers through the HUD draw
3 process, and anything not paid through the draw process would be
4 reimbursed by Legacy Pointe;

5 3) Both of the Moores represented that in exchange for the transfer of
6 Hardisty's 27% interest, Hardisty's liability to subcontractors,
7 vendors, and suppliers would be extinguished; and

8 4) Both of the Moores represented they would pay Hardisty \$380,000
9 when construction of the Project was finished.

10 At the time they made these representations, the Moores knew the
11 representations were false. They made the representations to deceive Hardisty as to
12 the true nature of the Purchase and Sale Agreement and to induce Hardisty to execute
13 the Purchase and Sale Agreement. Hardisty relied on these representations by
14 executing the Purchase and Sale Agreement, by submitting documents to HUD
15 seeking approval of the transfer of his 27% membership interest in Legacy Pointe to
16 Hal Moore, and by continuing to work to complete the Project. Given all the
17 circumstances, his reliance was justifiable.

18 As a result, Hardisty was damaged when the Moores caused State Insulation-
19 Arizona to file the Bond Action, which Hardisty was required to indemnify and
20 defend. While the Bond Action was ultimately dismissed, and the Interpleader Action
21 will soon be dismissed, Hardisty incurred attorneys' fees in defending the Bond
22 Action and Interpleader Action. Furthermore, Hal Moore used the Purchase and Sale
23 Agreement to justify his refusal to pay Hardisty the \$380,000 he had promised to pay
24 him, which led to Hardisty being unable to pay the interest on his personal line of
25 credit and the bank defaulting him.

26 Accordingly, the Court finds for Plaintiff on his third cause of action for fraud
27 and against defendants Hal Moore and Melanie Moore.

28 ///

1 **B. Constructive Fraud Against Hal Moore and Melanie Moore (Fourth**
2 **Cause of Action)**

3 “Constructive fraud arises on a breach of duty by one in a confidential or
4 fiduciary relationship to another which induces justifiable reliance by the latter to his
5 prejudice.” *Odorizzi v. Bloomfield Sch. Dist.*, 246 Cal. App. 2d 123, 129 (1966). To
6 prove constructive fraud, a plaintiff must prove by a preponderance of evidence the
7 following elements: “(1) a fiduciary or confidential relationship; (2) an act, omission
8 or concealment involving a breach of that duty; (3) reliance; and (4) resulting
9 damage.” *Neilson v. Union Bank of Cal., N.A.*, 290 F. Supp. 2d 1101, 1142 (C.D. Cal.
10 2003) (citing *Assilzadeh v. Cal. Fed. Bank*, 82 Cal. App. 4th 399, 414 (2000)); *Younan*
11 *v. Equifax Inc.*, 111 Cal. App. 3d 498, 516-17 (1980); *Tyler v. Children’s Home Soc’y*,
12 29 Cal. App. 4th 511, 548-49 (1994); Cal. Civ. Code § 1573.

13 The essence of a “constructive fraud” claim is the existence of a confidential or
14 fiduciary relationship which induces justifiable reliance by one in the relationship to
15 his prejudice. *Odorizzi*, 246 Cal.App.2d at 129. “Such a confidential relationship
16 may exist whenever a person with justification places trust and confidence in the
17 integrity and fidelity of another.” *Id.*

18 Hardisty and Hal Moore were long-time close business associates. Whether or
19 not this relationship could be characterized as a “friendship,” it was never a fiduciary
20 relationship. Although he might have had a confidential relationship with Hal Moore
21 at some point in time, by the time Hardisty was negotiating the transfer of his 27%
22 membership interest in Legacy Pointe to Hal Moore, whatever existed of that
23 confidential relationship had completely eroded. *Id.* (“The absence of a confidential
24 relationship . . . is especially apparent where, as here, the parties were negotiating to
25 bring about a termination of their relationship. In such a situation, each party is
26 expected to look after his own interests.”) Hardisty never had a fiduciary or
27 confidential relationship with Melanie Moore.

28 Since Hardisty has failed to prove either a confidential or a fiduciary

1 relationship with the Moores, he has failed to meet his burden on this cause of action.
2 The Court therefore finds for defendants Hal Moore and Melanie Moore on Plaintiff's
3 fourth cause of action for constructive fraud.

4 **C. Securities Fraud Against Hal Moore (Sixth Cause of Action)**

5 To prove securities fraud under California Corporations Code section 25401, a
6 plaintiff must prove by a preponderance of evidence that there was a purchase or sale
7 of a security in California, and that defendant engaged in "fraud or deceit" or made
8 "an untrue statement of material fact" or "omit[ted] to state a material fact necessary
9 to make the statements made, in light of the circumstances under which they were
10 made, not misleading." *MTC Elec. Tech. Co., Ltd. v. Leung*, 876 F. Supp. 1143, 1147
11 (C.D. Cal. 1995); Cal. Corp. Code § 25401.

12 A membership interest in a limited liability company is a security under the
13 California Corporations Code unless Defendants "can prove that all of the members
14 are actively engaged in the management" of the company." Cal. Corp. Code § 25019.
15 Evidence that members vote or have a right to vote, have the right to information
16 concerning the business and affairs of the limited liability company, or the right to
17 participate in management, without more, is insufficient to establish the exception. *Id.*
18 In general, where profits come substantially from the efforts of others, a security will
19 be present, but where profits come from the joint efforts of partners, a security will
20 not be present. *Consol. Mgmt. Grp., LLC v. Dep't of Corps.*, 162 Cal. App. 4th 598,
21 610 (2008); *People v. Syde*, 37 Cal. 2d 765, 768 (1951).

22 Under California Corporations Code section 25506(b), an action under section
23 25401 must be brought within two years after discovery of the false statement of fact.
24 Cal. Corp. Code §§ 25506(b), 25501. In this case, Hardisty did not know the Moores
25 had made the false misrepresentations until October 2009 when State Insulation-
26 Arizona initiated the Bond Action. The Complaint in this case was filed on July 19,
27 2011, within two years after discovery of the false statements. Therefore, this cause
28 of action is not barred by the statute of limitations.

1 However, Hardisty’s “security” sale was that of a membership interest in
2 Legacy Pointe. Legacy Pointe was a limited liability company in which all of the
3 members were actively involved in managing the company. Hardisty as the Chief
4 Manager of Legacy Pointe, Munson-Hardisty, LLC as the general contractor, and Hal
5 Moore as an active investor who initially visited, monitored, and, at times, controlled
6 the Project and later became the Chief Manager, were active members. Mr. Mason
7 was also an active member. The evidence reflects that Mr. Mason made labor
8 contributions to the Project, including tying up the land for the Project, paying for the
9 plans, engineering, and the HUD package. Mr. Mason was further involved in and
10 assigned tasks in meetings and conference calls relating to the Project. Therefore, the
11 purchase or sale at issue was not one of a security, and Plaintiff’s claim on this cause
12 of action must fail.⁹

13 Accordingly, the Court therefore finds for defendant Hal Moore on Plaintiff’s
14 sixth cause of action for securities fraud.

15 **D. Conversion Against All Defendants Except Mark Peluso (Seventh**
16 **Cause of Action)**

17 The tort of conversion is an “act of dominion wrongfully exerted over another’s
18 personal property in denial of or inconsistent with his rights therein.” *Oakes v.*
19 *Suelynn Corp.*, 24 Cal. App. 3d 271, 278 (1972). To prove conversion, a plaintiff
20 must prove by a preponderance of evidence: (1) that the plaintiff owned or had the
21 right to possess personal property; (2) the defendant disposed of the property in a
22 manner inconsistent with the plaintiff’s property rights and (3) as a result, the plaintiff
23 suffered damages. *Fremont Indem. Co. v. Fremont Gen. Corp.*, 148 Cal. App. 4th 97,
24 119 (2007); *Liodas*, 19 Cal. 3d at 286-93. A membership interest in an LLC

25
26 ⁹ Alternatively, the Court finds that Hardisty’s 27% membership interest
27 in Legacy Pointe was not acquired by fraud or by means of a false statement of
28 material fact or an omission of a material fact. Hardisty transferred his 27%
membership interest in Legacy Pointe pursuant to the Incentive Agreement, which, as
discussed herein, is a valid contract.

1 constitutes personal property of the member. *See* Cal. Corp. Code, § 17705.01; *In re*
2 *Kuiken*, 484 B.R. 766, 769 (9th Cir. B.A.P. 2013).

3 Money can be the subject of a conversion action if a specific, identifiable sum
4 is involved. *Farmers Ins. Exch. v. Zerin*, 53 Cal. App. 4th 445, 452 (1997). “Neither
5 legal title nor absolute ownership of the property is necessary[,] . . . [h]owever, a mere
6 contractual right of payment, without more, will not suffice.” *Id.*; *see also Kim v.*
7 *Westmoore Partners, Inc.*, 201 Cal. App. 4th 267, 284 (2011) (“California cases
8 permitting an action for conversion of money typically involve those who have
9 misappropriated, commingled, or misapplied specific funds held for the benefit of
10 others.”); *Florey Inst. of Neuroscience & Mental Health v. Kleiner Perkins Caufield*
11 *& Byers*, 31 F. Supp. 3d 1034, 1041 (N.D. Cal. 2014) (“[C]ourts have recognized a
12 sufficient ownership interest when the plaintiff has a lien on the funds in question.”);
13 *Farmers Ins. Exch.*, 53 Cal. App. 4th at 455 (“[A] mere promise to pay from a specific
14 fund may suffice to create an equitable lien if considerations of detrimental reliance
15 or unjust enrichment are implicated.”).

16 In the Incentive Agreement, Hardisty agreed to immediately transfer his
17 remaining 27% membership interest in Legacy Pointe to Hal Moore. As discussed
18 herein, the Incentive Agreement is a valid contract. Therefore, Hardisty has failed to
19 prove that he has a right to possess the 27% membership interest and that defendants
20 Hal Moore, Melanie Moore, State Insulation, and the Moore Trust are wrongfully
21 exerting control over his 27% membership interest in Legacy Pointe.

22 In the Incentive Agreement, Hal Moore agreed to pay Hardisty \$380,000 in
23 installments with the final installment due on completion of the Project. Hal Moore
24 has not paid this amount. However, the amount Hardisty was entitled to be paid on
25 completion of the Project, was not the money he withdrew from his personal line of
26 credit. In the Incentive Agreement, he “agree[d] that he [wa]s giving up his \$380,000
27 seed money and transfer[red] any right thereto to Hal Moore.” The amount Hardisty
28 was entitled to be paid was therefore not designated to come from any particular fund

1 or source. Hardisty’s right to the \$380,000 was a mere contractual right of payment.
2 This cannot be the basis for a conversion claim.

3 Accordingly, the Court finds in favor of defendants Hal Moore, Melanie Moore,
4 State Insulation, and the Moore Trust on Plaintiff’s seventh cause of action for
5 conversion.

6 **E. Conspiracy Against All Defendants Except Mark Peluso (Ninth**
7 **Cause of Action)**

8 Although listed as the ninth cause of action, civil “[c]onspiracy is not a cause
9 of action, but a legal doctrine that imposes liability on persons who, although not
10 actually committing a tort themselves, share with the immediate tortfeasors a common
11 plan or design in its perpetration.” *Applied Equip. Corp. v. Litton Saudi Arabia Ltd.*,
12 7 Cal. 4th 503, 510-11 (1994) (citation omitted). “By participation in a civil
13 conspiracy, a coconspirator effectively adopts as his or her own the torts of other
14 coconspirators within the ambit of the conspiracy.” *Id.* at 511.

15 “The elements of an action for civil conspiracy are the formation and operation
16 of the conspiracy and damage resulting to plaintiff from an act or acts done in
17 furtherance of the common design.” *Id.* “[I]t is the acts done and not the conspiracy
18 to do them which should be regarded as the essence of the civil action.” *Id.* While
19 conspiracy extends liability beyond the principals who actually committed the tort,
20 the coconspirator must be “legally capable of committing the tort, i.e., that he or she
21 owes a duty to plaintiff recognized by law and is potentially subject to liability for
22 breach of that duty.” *Id.*

23 Typically, agents and employees of a corporation cannot conspire with their
24 corporate principal or employer where they act in their official capacities on behalf of
25 the corporation and not as individuals for their individual advantage. *Doctors’ Co. v.*
26 *Super. Ct.*, 49 Cal. 3d 39, 45 (1989); *Black v. Bank of Am.*, 30 Cal. App. 4th 1, 4
27 (1994) (“When a corporate employee acts in the course of his or her employment, on
28 behalf of the corporation, there is no entity apart from the employee with whom the

1 employee can conspire.”); *Neilson v. Union Bank of Cal., N.A.*, 290 F. Supp. 2d 1101,
2 1123 (C.D. Cal. 2003). The principles underlying the agent’s immunity rule apply to
3 limited liability companies. *See People v. Pac. Landmark*, 129 Cal App. 4th 1203,
4 1212-1213 (2005).

5 An exception to the agent’s immunity rule that allows corporate employees to
6 be held liable for conspiracy with their principal exists when they act for their own
7 individual advantage and not solely on behalf of the corporation, or act beyond the
8 scope of their authority. *See Doctors’ Co.*, 49 Cal.3d at 47. Agents and employees
9 may also be liable where they owe a duty to the plaintiff independent of the
10 corporation’s duty. *Black*, 30 Cal. App. 4th at 4. “[E]veryone owes a duty not to
11 commit an intentional tort against *anyone*.” *Fuller v. First Franklin Fin. Corp.*, 216
12 Cal. App. 4th 955, 967 (2013) (citing *Qwest Commc’ns Corp. v. Weisz*, 278 F. Supp.
13 2d 1188, 1193, n. 4 (S.D. Cal. 2003)). “Thus, there can be liability for conspiring to
14 commit an intentional tort even *absent* any duty.” *Id.*; *see also Applied Equip. Corp.*,
15 7 Cal. 4th at 512-13.

16 “Because civil conspiracy is so easy to allege, plaintiffs have a weighty burden
17 to prove it.” *Choate v. Cnty. of Orange*, 86 Cal. App. 4th 312, 333 (2000) (citation
18 omitted). There must be proof of “a mutual understanding to accomplish a common
19 and unlawful plan.” *Id.* “It is not enough that [the defendants] knew of an intended
20 wrongful act, they must agree—expressly or tacitly—to achieve it.” *Id.*

21 The Moores committed fraud, an intentional tort, against Hardisty. The Moores
22 and State Insulation-Arizona all shared a common plan or design to take Hardisty’s
23 27% membership interest in Legacy Pointe and his \$380,000 by misrepresentations
24 that the claims by the subcontractors, vendors, and suppliers against the payment and
25 performance bond would be extinguished, and each engaged in acts in furtherance of
26 this common plan. While Hal Moore owned State Insulation-Arizona and Melanie
27 Moore was an employee, the Court finds that they acted for their own financial gain
28 and not on behalf of the company. The 27% membership interest was being

1 transferred to Hal Moore, and the Purchase and Sale Agreement was drafted by the
2 Moores and signed by Hal Moore as an individual. State Insulation-Arizona was
3 simply a conduit and willing participant.

4 Hardisty has not demonstrated that the Moore Trust or State Insulation-Nevada
5 were involved in the common plan. Accordingly, the Court finds Hal Moore, Melanie
6 Moore, and State Insulation-Arizona engaged in a conspiracy to commit fraud.

7 **F. Aiding and Abetting Against Melanie Moore, State Insulation, the**
8 **Moore Trust and Mark Peluso (Second Cause of Action)**

9 To prove aiding and abetting, a plaintiff must prove by a preponderance of
10 evidence: (1) that the defendants knew that another person's conduct was a breach of
11 a duty owed to another and (2) that the defendants gave substantial assistance and
12 encouragement of that breach. *See Schultz v. Neovi Data Corp.*, 152 Cal. App. 4th
13 86, 93 (2007). "Mere knowledge that a tort is being committed and the failure to
14 prevent it does not constitute aiding and abetting." *Austin B. v. Escondido Union Sch.*
15 *Dist.*, 149 Cal. App. 4th 860, 879 (2007) (citation omitted).

16 There is no evidence that Mark Peluso knew the Moores were breaching any
17 duty to Hardisty or that the Moores were committing any fraud against him.
18 Therefore, with respect to Mark Peluso, Hardisty has failed to meet his burden of proof
19 on this cause of action. In addition, there is no evidence the Moore Trust or State
20 Insulation-Nevada gave substantial assistance in encouragement of the breach.

21 With respect to the remaining defendants, Hardisty has proved that they each
22 knew the Moores were making fraudulent misrepresentations to him, and they each
23 substantially assisted and encouraged that fraud. The Court therefore finds in favor
24 of Plaintiff on his second cause of action for aiding and abetting against defendants
25 Melanie Moore and State Insulation-Arizona.

26 **G. Fraud Damages**

27 Once a plaintiff has proven he was actually damaged by a defendant's conduct,
28 the trial court must attempt to ascertain the amount of damages even if the task is a

1 difficult one. *See Meister v. Mensinger*, 230 Cal. App. 4th 381, 396 (2014) (“While
2 the damages suffered by the [plaintiffs] as a consequence of respondents’ wrongdoing
3 may not have been readily ascertained, it does not follow that the [plaintiffs] failed to
4 establish the fact they were harmed by respondents’ actions.”). “Where the *fact* of
5 damages is certain, the amount of damages need not be calculated with absolute
6 certainty.” *GHK Assocs. v. Mayer Grp., Inc.*, 224 Cal. App. 3d 856, 873 (1990). “The
7 law requires only that some reasonable basis of computation of damages be used, and
8 the damages may be computed even if the result reached is an approximation.” *Id.*
9 Trial courts must do the best they can and use all available facts to approximate the
10 fair and reasonable damages under all of the circumstances. *Meister*, 230 Cal. App.
11 4th at 397.

12 1. Incentive Agreement

13 The Court finds that the parties entered into the Incentive Agreement. The
14 Moores made an offer, which was accepted by Hardisty. Cal. Civ. Code §§ 1582,
15 1583. While Hal Moore may or may not have signed the Incentive Agreement, the
16 parties, including Hal Moore, began to immediately perform thereunder. *See* Cal. Civ.
17 Code § 1584.

18 California law “distinguishes between fraud in the execution or inception of a
19 contract, and fraud in the inducement of a contract.” *Village Northridge Homeowners*
20 *Ass’n v. State Farm Fire & Cas. Co.*, 50 Cal. 4th 913, 921 (2010). Fraud in the
21 inducement “occurs when the promisor knows what he is signing but his consent is
22 *induced* by fraud.” *Rosenthal v. Great W. Fin. Sec. Corp.*, 14 Cal. 4th 394, 415 (1996)
23 (internal quotations omitted). Fraud in the execution or inception, on the other hand,
24 occurs when “the promisor is deceived as to the nature of his act, and actually does
25 not know what he is signing, or does not intend to enter into a contract at all.” *Id.*

26 To succeed on a claim of fraud in the inception, a plaintiff must show that his
27 apparent assent to the contract—his signature on the agreement—is “negated by fraud
28 so fundamental” that he was “deceived as to the basic character of the document” he

1 signed and “had no reasonable opportunity to learn the truth.” *Id.* at 425. A
2 misrepresentation of the contract’s contents alone does not render a contract’s contents
3 void “where the defrauded party had a reasonable opportunity to discover the real
4 terms of the contract.” *Id.* at 419-20.

5 Hardisty has failed to prove any fraud in the execution or inducement of the
6 Incentive Agreement. While Hardisty was under economic duress at the time, the
7 Moores did not engage in any sufficiently wrongful coercive acts at the time the parties
8 entered into the Incentive Agreement to invalidate the agreement. *See Rich &*
9 *Whillock, Inc. v. Ashton Dev., Inc.*, 157 Cal. App. 3d 1154, 1158-59 (1984) (“[T]he
10 [economic duress] doctrine . . . [which can serve as a basis for invalidating a contract]
11 come[s] into play upon the doing of a wrongful act which is sufficiently coercive to
12 cause a reasonably prudent person faced with no reasonable alternative to succumb to
13 the perpetrator’s pressure.”)

14 Plaintiff argues that Hal Moore’s representation in the Incentive Agreement that
15 he would provide a “bridge loan” was promissory fraud because of the subsequently
16 filed Bond Action. To establish promissory fraud, a plaintiff must prove “(1) the
17 defendant made a representation of intent to perform some future action, i.e., the
18 defendant made a promise, and (2) the defendant did not really have that intent at the
19 time that the promise was made, i.e., the promise was false.” *Beckwith v. Dahl*, 205
20 Cal. App. 4th 1039, 1060 (2012) (citing *Lazar v. Super. Ct.*, 12 Cal. 4th 631, 639
21 (1996)). However, Plaintiff has failed to prove that the Moores or State Insulation-
22 Arizona intended to pursue a claim on the bonds at the time the Incentive Agreement
23 was entered into, or to seek reimbursement by any method other than “through the
24 draw process,” thereby misrepresenting the nature of the “bridge loan.” Plaintiff
25 testified that when he signed the Incentive Agreement he understood Hal Moore,
26 through State Insulation-Arizona and Legacy Pointe, was going to reimburse himself
27 for the “bridge loan.” Hal Moore similarly testified that the purpose of the collateral
28 assignments was to ensure he was reimbursed. He further testified that he was not

1 planning on filing a bond claim at the time he entered the Incentive Agreement, and
2 was not setting one up. Plaintiff has presented no evidence to the contrary.

3 2. Purchase and Sale Agreement

4 Hardisty was deceived as to the basic character of the Purchase and Sale
5 Agreement and had no reasonable opportunity to learn the truth. Thus, the Court finds
6 there was fraud in the inception of the Purchase and Sale Agreement.

7 A party's "rescission obligations depend on the type of fraud alleged." *Village*
8 *Northridge Homeowners Ass'n*, 50 Cal. 4th at 921. "If the fraud goes to the execution
9 or inception of a contract, so that the promisors do not know what they are signing,
10 the contract lacks mutual assent and is void." *Id.* Therefore, the contract "may be
11 disregarded without the necessity of rescission." *Id.* (citation omitted).

12 The Court thus finds that the Purchase and Sale Agreement is void and shall be
13 disregarded without the necessity for rescission. As the Purchase and Sale Agreement
14 is void, it is not a novation, and the Incentive Agreement remains in effect. *See Airt*
15 *Intern., Inc. v. Perfect Scents Distributions, Ltd.*, 902 F. Supp. 1141, 1148-49 (N.D.
16 Cal. 1995) ("[A]n essential element of a novation is the *validity* of [a] new contract[;
17 therefore] ... [i]f the new contract is invalid, there is no novation and the parties'
18 previous obligations are not extinguished.") (citations omitted); Cal. Civ. Code §
19 1531.¹⁰

21 ¹⁰ To the extent Defendants argue the Purchase and Sale Agreement was
22 subsequently ratified by Hardisty when he signed documents addressed or submitted
23 to HUD in February 2009, the Court disagrees. "[O]ne who, after discovery of an
24 alleged fraud, ratifies the original contract by entering into a new agreement granting
25 him substantial benefits with respect to the same subject matter, is deemed to have
26 waived his right to claim damages for fraudulent inducement." *See Oakland Raiders*
27 *v. Oakland-Alameda Cnty. Coliseum, Inc.*, 144 Cal. App. 4th 1175, 1186 (2006). As
28 discussed herein, Hardisty did not learn of the fraud until the filing of the Bond Claim
in October 2009. Therefore, the Court finds Defendants have failed to establish that
Hardisty ratified the Purchase and Sale Agreement and waived his rights to claim
damages for fraud. *See DRG/Beverly Hills, Ltd. v. Chopstix Dim Sum Cafe & Takeout*
III, Ltd., 30 Cal. App. 4th 54, 60 (1994) ("Waiver is the intentional relinquishment of

1 “Restitution of the benefits conferred under a contract may be awarded if the
2 contract is rescinded or determined to be unenforceable.” *Chapman v. Skype Inc.*, 220
3 Cal. App. 4th 217, 233-34 (2013) (citing *Durell v. Sharp Healthcare*, 183 Cal. App.
4 4th 1350, 1370 (2010)). “Alternatively, restitution may be awarded where the
5 defendant obtained a benefit from the plaintiff by fraud, duress, conversion, or similar
6 conduct.” *Durell*, 183 Cal. App. 4th at 1370 (citation omitted). However, “[t]he
7 person receiving the benefit is required to make restitution only if the circumstances
8 are such that, as between the two individuals, it is *unjust* for the person to retain it.”
9 *Id.* (citation omitted).

10 The Court finds that no restitution of any benefits conferred by the Purchase
11 and Sale Agreement is required to prevent unjust enrichment. The Bond Action has
12 been settled and dismissed. The Interpleader Action, including all cross-claims and
13 counterclaims in their entirety brought by any party, must be dismissed with prejudice.
14 (*See* ECF No. 130.) In addition, by virtue of the terms of the Incentive Agreement,
15 which, as discussed herein, is valid, Hardisty and Munson-Hardisty, LLC have no
16 obligation to State Insulation-Arizona or the Moores for any unpaid subcontractor,
17 supplier, or vendor invoices. The collateral assignments were to be reimbursed “by
18 HUD through the draw process;” and to the extent that did not occur, the Incentive
19 Agreement provides that “all unpaid expenses and loans incurred by Moore are to be
20 paid back through escrow upon sale of the property or rent proceeds.”

21 California Civil Code section 3343 provides the measure of damages when one
22 is “defrauded in the purchase, sale or exchange of property.” Cal. Civ. Code §
23 3343(a). California Civil Code section 3333, alternatively, provides the measure of
24 damages for “[f]or the breach of an obligation not arising from contract.” Cal. Civ.

25
26 _____
27 *a known right after knowledge of the facts. ... The burden, moreover, is on the party*
28 *claiming a waiver of a right to prove it by clear and convincing evidence that does not*
leave the matter to speculation, and doubtful cases will be decided against a waiver.”)
(emphasis added) (citations and internal quotations omitted).

1 Code § 3333. California Civil Code section 1709 further provides the measure of
2 damages when a person “willfully deceives another with intent to induce him to alter
3 his position to his injury or risk.” Cal. Civ. Code § 1709. Given that the fraud at issue
4 occurred during the execution of the Purchase and Sale Agreement, which is void, and
5 not during the transfer of Hardisty’s 27% membership interest in Legacy Pointe,
6 which was transferred by means of the Incentive Agreement, the Court finds that
7 Sections 1709 and 3333 provide the more appropriate measure of damages in this case.

8 Under Section 3333, the measure of tort damages “is the amount which will
9 compensate for all detriment proximately caused thereby, whether it could have been
10 anticipated or not.” Cal. Civ. Code § 3333. “There is no fixed rule for the measure
11 of tort damages under Civil Code section 3333.” *Santa Barbara Pistachio Ranch v.*
12 *Chowchilla Water Dist.*, 88 Cal. App. 4th 439, 446 (2001). The damages awarded
13 should place the plaintiff in the position he would have occupied had the
14 misrepresentations not occurred. *Eckert Cold Storage, Inc. v. Behl*, 943 F. Supp. 1230,
15 1234 (E.D. Cal. 1996) (citing *Gray v. Don Miller & Assocs., Inc.*, 35 Cal. 3d 498, 504
16 (1984); *Kenly v. Ukegawa*, 16 Cal. App. 4th 49, 54-55 (1993)).

17 Section 1709 similarly provides that a defendant engaging in deceit “is liable
18 for any damage which [the plaintiff] thereby suffers.” Cal. Civ. Code § 1709. A
19 plaintiff is required to prove the amount of damages he suffered with “reasonable
20 certainty.” *City Solutions, Inc. v. Clear Channel Commc’ns*, 365 F.3d 835, 839 (9th
21 Cir. 2004) (citing *Stott v. Johnston*, 36 Cal. 2d 864, 875 (1951)).

22 Hardisty has demonstrated with reasonable certainty that as a result of the fraud
23 committed by defendants Hal Moore and Melanie Moore, he was unable to repay his
24 personal line of credit at the bank in the amount of \$380,000 plus interest which led
25 to a default, and he was forced to incur \$148,036.45 in attorneys’ fees associated with
26 defending the Bond Action and Interpleader Action in Tennessee.¹¹

27
28 ¹¹ Hardisty failed to demonstrate that he was deprived of additional
“salary” by virtue of the fraud committed by defendants Hal Moore, Melanie Moore,

1 At the beginning of the Project, Hardisty drew upon a \$380,000 personal line
2 of credit and contributed the funds to the Project. These funds were held by GAIC for
3 the duration of the Project, and were later deposited with the court in the Interpleader
4 Action. When Hardisty entered into the Incentive Agreement, receiving funds to be
5 able to maintain and pay off his \$380,000 line of credit was a key component of the
6 agreement. Hardisty therefore agreed to waive his right to the funds held by GAIC on
7 the promise that he would receive the \$380,000 sooner from Hal Moore through
8 installment payments, with the final installment to be paid on completion of the
9 Project. Therefore, through this agreement, Hardisty anticipated being able to
10 maintain and pay off his line of credit. Hal Moore further continuously promised to
11 pay Hardisty the \$380,000 while the Project was being completed, stringing him along
12 for months.

13 In reliance on these promises, Hardisty continued to work on the Project. At
14 the end of the Project, Hal Moore informed Hardisty that he would not pay him
15 \$380,000, relying on the fraudulently executed Purchase and Sale Agreement which
16 states that “[i]n entering this Agreement, [Hardisty] does not rely on any
17 representations by [Hal Moore] or his agents concerning any subject matter
18 whatsoever.” As the harm to Hardisty, namely his inability to make payments and the
19 subsequent defaulting on his personal line of credit, arose from and was perpetuated
20 and exacerbated by the fraud of defendants Hal Moore and Melanie Moore, the Court
21 finds tort damages in the amount of \$380,000 to be the appropriate and equitable
22 remedy.

23
24
25 and State Insulation. The Incentive Agreement provides that Hardisty was to receive
26 \$380,000 pursuant to a payment schedule but during the course of the payment
27 schedule both he and Munson-Hardisty, LLC would forego any salary. Furthermore,
28 Hardisty now abandons his claim that his companies, Hardisty Construction Inc.,
Hardisty Construction Management, Inc., and Melhorn Construction, Inc. were
damaged as a result of defendants’ actions. Therefore, Defendants’ motion *in limine*
(ECF No. 106) which is still pending has been rendered moot.

1 In addition, “[a]lthough as a general rule attorneys’ fees incurred by a plaintiff
2 in an action for damages for fraud are nonrecoverable, an exception is recognized
3 where a plaintiff, as a proximate result of defendant’s fraud, is required to prosecute
4 or defend an action against a third party for the protection of his interest.” *Glendale*
5 *Fed. Sav. & Loan Assn. v. Marina View Heights Dev. Co., Inc.*, 66 Cal. App. 3d 101,
6 149 (1977) (internal citations omitted). “In such cases reasonable attorneys’ fees
7 incurred in connection with the third party lawsuit are recoverable as damages caused
8 by defendant’s tortious act.” *Id.* (citations omitted); *Oasis West Realty, LLC v.*
9 *Goldman*, 51 Cal. 4th 811, 826 (2011) (quoting *Jordache Entrs., Inc. v. Brobeck,*
10 *Phleger and Harrison*, 18 Cal. 4th 739, 751 (1998)) (“It is ‘the established rule that
11 attorney fees incurred as a direct result of another’s tort are recoverable damages.’”).
12 By virtue of Defendants’ fraud, Hardisty was forced to incur \$148,036.45 in attorneys’
13 fees associated with defending the Bond Action and Interpleader Action in Tennessee,
14 and the Court finds he is entitled to recover this amount.¹²

15 3. Prejudgment Interest

16 Prejudgment interest may be awarded in the discretion of the fact-finder “[i]n
17 an action for the breach of an obligation not arising from contract, and in every case
18 of . . . fraud.” Cal. Civ. Code § 3288; *Michaelson v. Hamada*, 29 Cal. App. 4th 1566,
19 1586 (1994). The award of pre-judgment interest should be based on all of the
20 circumstances of the case. *West v. Stainback*, 108 Cal.App.2d 806, 819 (1952).
21 Damages that are “ascertainable” are entitled to prejudgment interest. *See* Cal. Civ.
22 Code § 3287(a); *Bullock v. Philip Morris USA, Inc.*, 198 Cal. App. 4th 543, 573-74
23 (2011). Damages are calculated from the date the amount was both due and owing
24

25 ¹² Although Defendants attempt to distinguish between the Bond Action
26 and Interpleader Action, in fact, Hardisty was forced to continue litigation in the
27 Interpleader Action because both his original investment of \$380,000, as well as the
28 \$750,000 he borrowed from the Moores at 13% interest had been interpleaded in that
court. Thus, the Interpleader Action was a continuation of the Bond Action, which
Hardisty would not have been forced to defend had there been no fraud.

1 and ascertainable. *Bullock*, 198 Cal.App.4th at 573. Prejudgment interest is
2 calculated at a rate of 7% per year. *Id.* (citing *Michaelson*, 29 Cal.App.4th at 1585).
3 Generally, compound interest, as opposed to simple interest, is awarded only if the
4 defendants owed a fiduciary duty to the plaintiff. *Michaelson*, 29 Cal.App.4th at 1586.
5 Therefore, the Court finds that Hardisty is entitled to simple prejudgment interest at
6 the rate of 7% per year on the \$380,000 from August 10, 2009 to the date of the
7 Amended Judgment.¹³ Interest is therefore \$147,065.21.

8 4. Punitive Damages

9 Under California Civil Code section 3294, punitive damages may be awarded
10 in the court’s discretion in a tort action “where it is proven by clear and convincing
11 evidence that the defendant has been guilty of oppression, fraud, or malice.” Cal. Civ.
12 Code § 3294(a); *Chavez v. Keat*, 34 Cal. App. 4th 1406, 1415 (1995). The Court
13 declines to award punitive damages.

14 **III. CONCLUSION**

15 For the above stated reasons, **IT IS HEREBY ORDERED** that:

16 1. Judgment be entered in favor of Plaintiff in the amount of \$675,101.66
17 and (1) against Melanie Moore and State Insulation LLC, an Arizona limited liability
18 company, on Plaintiff’s second cause of action for aiding and abetting intentional
19 torts; and (2) against defendants Harold M. Moore¹⁴ and Elaine K. Moore a/k/a
20 Melanie K. Moore on Plaintiff’s third cause of action for fraud. Harold M. Moore,
21 Elaine K. Moore a/k/a Melanie K. Moore, and State Insulation LLC, an Arizona
22 limited liability company, are jointly liable for this amount.

23
24 ¹³ As noted above, the Project was complete in August 2009. Hal Moore
25 signed the Mortgagor’s Certificate of Actual Cost on August 10, 2009 and final
26 permission to occupy the living units was granted on August 6, 2009. For purposes
27 of calculating prejudgment interest, the Court will use August 10, 2009, the latest date
28 provided by the parties.

¹⁴ Melanie Moore, in her capacity as the executrix and the party
representative of the estate of Harold M. Moore, has been substituted as a defendant
and a counterclaimant in this action in place of Harold M. Moore. (*See* ECF No. 231.)

1 2. Judgment be entered against Plaintiff and in favor of defendants State
2 Insulation LLC, an Arizona limited liability company, and State Insulation LLC, a
3 Nevada limited liability company, on Plaintiff's third cause of action for fraud.

4 3. Judgment be entered against Plaintiff and in favor of defendants Harold
5 M. Moore and Elaine K. Moore a/k/a Melanie K. Moore on Plaintiff's fourth cause of
6 action for constructive fraud.

7 4. Judgment be entered against Plaintiff and in favor of defendant Harold
8 M. Moore on Plaintiff's sixth cause of action for securities fraud.

9 5. Judgment be entered against Plaintiff and in favor of defendants Harold
10 M. Moore, Elaine K. Moore a/k/a Melanie K. Moore, State Insulation LLC, an
11 Arizona limited liability company, and State Insulation LLC, a Nevada limited
12 liability company, and The 1998 Harold M. Moore Revocable Trust, on Plaintiff's
13 seventh cause of action for conversion and Plaintiff's ninth cause of action for
14 conspiracy.

15 6. Judgment be entered against Plaintiff and in favor of defendant The 1998
16 Harold M. Moore Revocable Trust on Plaintiff's second cause of action for aiding and
17 abetting intentional torts, Plaintiff's third cause of action for fraud.

18 7. Judgment be entered against Plaintiff and in favor of Mark Peluso on
19 Plaintiff's second cause of action for aiding and abetting intentional torts.

20 8. Judgment be entered against Plaintiff and in favor of State Insulation
21 LLC, a Nevada limited liability company, on Plaintiff's second cause of action for
22 aiding and abetting intentional torts.

23 9. Pursuant to Rule 68, judgment is entered in favor Counter-Claimant
24 Harold M. Moore and against Counter-Defendant John Hardisty in the sum of
25 \$750,000.00. This sum is to be paid from the payment bond issued by Great American
26 Insurance Company, which is currently being held in the registry of the Chancery
27 Court for Knox County, Tennessee, and the subject of a certain interpleader action
28 pending in that court (*Great Am. Ins. Co. v. State Insulation, LLC*, Case No. 181402-

1 3 (Interpleader Action)). This shall be the total amount to be paid on account of any
2 liability claimed by Counter-Claimant in this action, including without limitation any
3 and all claims for compensatory damages, statutory damages, attorneys' fees,
4 litigation expenses and costs of suit otherwise recoverable in this action by Counter-
5 Claimant.


6 The Court instructs the Clerk to issue a Second Amended Judgment
7 accordingly, which vacates and supersedes the Clerk's Amended Judgment previously
8 issued in this case on February 23, 2015 (ECF No. 209).

9 **IT IS SO ORDERED.**

10

11 **DATED: October 22, 2015**

12


Hon. Cynthia Bashant
United States District Judge

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