

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20

UNITED STATES DISTRICT COURT
SOUTHERN DISTRICT OF CALIFORNIA

DONALD WILLIS AND VIOLA)	Case No.: 12cv744 BTM (DHB)
WILLIS)	
)	ORDER GRANTING IN PART AND
Plaintiffs,)	DENYING IN PART DEFENDANT
)	FOSTER WHEELER’S MOTION
v.)	FOR SUMMARY JUDGMENT
)	
BUFFALO PUMPS INC., et al.)	
)	
Defendants.)	

Defendant Foster Wheeler Energy Corporation (“Foster Wheeler”) has moved for Summary Judgment against Plaintiffs. (Doc. 229). For the following reasons, Defendant’s motion is granted in part and denied in part.

BACKGROUND

Plaintiff Donald Willis was allegedly exposed to asbestos while serving in the United States Navy between 1959 and 1980 as a result of his work with asbestos-

1 containing products. (Doc. 291, First Amended Complaint (“FAC”) ¶ 2; exs. A, C).
2 Defendant allegedly supplied gaskets and refractory products containing asbestos to
3 two of the ships Mr. Willis was assigned to: the USS O’Callahan and the USS
4 Brooke. (Doc. 272-47, Exhibit 3 to Plaintiff’s Separate Statement, Federal Report In
5 the Case of Donald Willis re: Naval Career (“Federal Report”) § 12 at 5-6).

6 In 2012, Donald Willis was diagnosed with Malignant Mesothelioma - a form
7 of cancer that can be caused by inhalation of asbestos particles. (FAC ¶ 1, 3; ex. B).
8 Donald Willis and his wife, Viola Willis, brought suit alleging a number of claims
9 including negligence, strict liability, false representation, intentional failure to warn,
10 premises owner/contractor liability, and loss of consortium. (FAC ¶¶ 20-125).

11 Donald Willis died from Malignant Mesothelioma on May 5, 2013. (FAC ex.
12 B). Viola Willis subsequently amended the complaint to include a cause of action for
13 wrongful death and was substituted in her deceased husband’s place so that she could
14 assert his original claims. (FAC ¶¶ 8-10, 86-121).

15 On October 4, 2013, Defendant moved for summary judgment. (Doc. 229).

16 **LEGAL STANDARD**

17 A motion for summary judgment will be granted “if the movant shows that
18 there is no genuine dispute as to any material fact and the movant is entitled to
19 judgment as a matter of law.” Fed. R. Civ. P. 56(a); accord Anderson v. Liberty
20 Lobby, Inc., 477 U.S. 242, 247-48 (1986). The moving party bears the burden of

1 proof and “must produce either evidence negating an essential element of the
2 nonmoving party's claim or defense or show that the nonmoving party does not have
3 enough evidence of an essential element to carry its ultimate burden of persuasion
4 at trial.” Nissan Fire & Marine Ins. Co. v. Fritz Cos., 210 F.3d 1099, 1102 (9th Cir.
5 2000) (citing High Tech Gays v. Defense Indus. Sec. Clearance Office, 895 F.2d 563,
6 574 (9th Cir. 1990)); see also Cleotex Corp v. Catrett, 477 U.S. 317, 322 (1986)
7 (“[T]he plain language of Rule 56(c) mandates the entry of summary judgment . . .
8 against a party who fails to make a showing sufficient to establish the existence of an
9 element essential to that party's case, and on which that party will bear the burden of
10 proof at trial.”).

11 Further, “[i]f the defendant is moving for summary judgment based on an
12 affirmative defense for which it has the burden of proof, the defendant ‘must establish
13 beyond peradventure all of the essential elements of the . . . defense to warrant
14 judgment in [its] favor.’” Stuart v. RadioShack Corp., 259 F.R.D. 200, 202 (N.D. Cal.
15 2009) (citing Martin v. Alamo Cmty. College Dist., 353 F.3d 409, 412 (5th Cir.2003),
16 Clark v. Capital Credit & Collection Servs., 460 F.3d 1162, 1177 (9th Cir.2006)); see
17 also Vasquez v. City of Bell Gardens, 938 F.Supp. 1487, 1494 (C.D. Cal. 1996)
18 (citations omitted).

19 Finally, when ruling on a summary judgment motion, the court must view all
20 inferences drawn from the underlying facts in the light most favorable to the

1 nonmoving party. See Matsushita Elec. Indus. Co. v. Zenith Radio Corp., 475 U.S.
2 574, 587 (1986) (citing United States v. Diebold, Inc., 369 U.S. 654, 655 (1962)).

3 ANALYSIS

4 Defendant advances several arguments in favor of summary judgment. First,
5 Plaintiff cannot establish that Donald Willis was exposed to asbestos from a Foster
6 Wheeler product. Second, Plaintiff cannot establish that exposure to asbestos from
7 any Foster Wheeler product was a substantial factor causing Donald Willis’s disease.
8 Third, the Government Contractor Defense relieves Foster Wheeler of any liability
9 for defective design and failure to warn claims. Fourth, the Sophisticated User
10 Doctrine applies to relieve Foster Wheeler of any duty to warn. Fifth, Plaintiff cannot
11 establish her claim for False Representation. Sixth, Plaintiff cannot establish her
12 claim for Intentional Failure to Warn. Seventh, Plaintiff cannot establish entitlement
13 to punitive damages. The court will consider each of these arguments in turn.¹

14 I. Threshold Exposure

15 Plaintiff’s claims require proof that Defendant caused or contributed to Donald
16 Willis’s exposure to asbestos. Rutherford v. Owens-Illinois, Inc., 16 Cal.4th 953, 975
17 (1997) (“[P]laintiffs [bear] the burden of proof on the issue of exposure to the
18 defendant's product.”); McGonnell v. Kaiser Gypsum Co., 98 Cal.App.4th 1098,
19 1103 (2002) (“A threshold issue in asbestos litigation is exposure to the defendant's

20 ¹ The parties have advanced a number of objections against each other’s evidence.
The Court will resolve these objections in a separate order.

1 product. The plaintiff bears the burden of proof on this issue. If there has been no
2 exposure, there is no causation.” (citations omitted)).

3 Defendant advances two arguments regarding threshold exposure. First,
4 Defendant contends there is no evidence that Plaintiff had any initial threshold
5 exposure to an asbestos product supplied by Defendant. Second, Defendant reasons
6 that it cannot be held liable for component parts it did not manufacture, supply, or
7 specify. See O’Neil v. Crane Co., 53 Cal.4th 335, 342 (2012). The Court will address
8 each of these arguments.

9 First, the Court rejects Defendant’s assertion that Plaintiff has produced no
10 evidence that Defendant’s products caused Plaintiff’s threshold exposure to asbestos.
11 Plaintiff has put forth evidence that Donald Willis served as a Boiler Tender on the
12 USS O’Callahan and USS Brooke and that his work involved operation, repair, and
13 maintenance of boilers and auxiliary equipment. (Federal Report §§ 12-13 at 5-6).
14 Mr. Willis testified that the boilers on the O’Callahan and Brooke were made by
15 Defendant Foster Wheeler. (Doc. 272-18, Exhibit YY to Exhibit 1, Deposition of
16 Donald C. Willis (“Willis Depo.”) Vol. I 61:2-25; 90:1-7, Vol. II 202:21-24). There is
17 evidence suggesting that Foster Wheeler provided the original gaskets in the boilers
18 and specified and provided replacement gaskets for the Navy to use. (Willis Depo.
19 Vol. V 593:8-594:1, 595:1-7, 596:13-598:9, 670:7-25; Doc. 272-10, Exhibit R1 to
20 Exhibit 1, “Description, Operation and Maintenance Instructions” at 612).

1 Mr. Willis also testified that Foster Wheeler personnel supervised the removal
2 and replacement of the original boiler refractory on the Brooke (Willis Depo. Vol. V
3 640:5-21, 642:8-643:12, 647:8-24, 649:8-15, Vol. VI 725:1-21, 728:7-22, 731:13-
4 732:5; Doc. 272-10, Exhibit R2 to Exhibit 1, Dept. of Navy Correspondence dated
5 November 12, 1965). Additionally, Plaintiff has produced a receipt showing that
6 Defendant invoiced the Navy for a Harbison Walker Lightweight Castable
7 Refractory. (Doc. 272-16, Exhibit WW1 to Exhibit 1, Foster Wheeler Corp. Invoice
8 at USSBROOKE00000508, 510). Finally, Plaintiff has produced evidence that the
9 gaskets originally installed in the boilers, the replacement gaskets specified by Foster
10 Wheeler, and the refractory provided by and replaced by Foster Wheeler all contained
11 asbestos. (Federal Report § 14 at 7-8; Doc. 272-12, Exhibit AA to Exhibit 1,
12 Deposition of Captain William Lowell (“Lowell Depo.”) 94:19-95:13, 120:3-12; Doc.
13 272-16, Exhibit WW1 to Exhibit 1, Flexitallic Gasket Co. Invoice at
14 USSBROOKE00000325, Garlock Inc. Invoice at USSBROOKE00000354; Doc. 272-
15 17, Exhibit WW2 to Exhibit 1, Foster Wheeler Energy Corp. Invoices at
16 USSO’CALLAHAN00000030, 00000168-00000172, 00000274; Willis Depo. Vol. V
17 659:4-25; Doc. 272-18, Exhibit ZZ to Exhibit 1, Amato v. Johns-Manville Corp.,
18 Harbison-Walker Refractories Answers to Interrogatories, Answer to Interrogatory
19 No. 3 at 13a).

20 Based on the foregoing, the Court finds that Plaintiff has carried her burden of

1 satisfying the threshold exposure requirement to establish causation. A reasonable
2 jury could conclude that Foster Wheeler provided and/or specified the asbestos-
3 containing products that exposed Mr. Willis to asbestos.

4 The Court must also consider Defendant’s second argument: even if Defendant
5 caused Mr. Willis’s exposure to component parts containing asbestos, Defendant is
6 nonetheless not liable for component parts it did not manufacture, sell, supply, or
7 specify. Defendant correctly notes that the California Supreme Court limited third-
8 party liability for asbestos exposure in O’Neil, wherein the Court held that “a product
9 manufacturer may not be held liable in strict liability or negligence for harm caused
10 by another manufacturer's product unless the defendant's own product contributed
11 substantially to the harm, or the defendant participated substantially in creating a
12 harmful combined use of the products.” 53 Cal.4th at 342. The defendants in O’Neil
13 sold pumps and valves to the United States Navy for use on warships. Id. The Court’s
14 decision hinged on the particular facts of the case: first, the defendants neither
15 manufactured nor sold asbestos component parts, id.; second, the initial asbestos parts
16 supplied with the pumps and valves were replaced before the plaintiff was exposed to
17 them, id. at 344-45; and third, the defendants did not specify or recommend the use of
18 asbestos component parts in their pumps and valves, id. at 349.

19 While O’Neil limited a defendant’s liability for third-party components, it did
20 not eliminate the possibility. Rather, the California Supreme Court recognized that

1 liability for third-party components may be appropriate when “the defendant's own
2 product contributed substantially to the harm, or the defendant participated
3 substantially in creating a harmful combined use of the products.” Id. at 342. This
4 case presents facts which appear to fall under the exception recognized by O’Neil.
5 Plaintiff has offered evidence suggesting that Mr. Willis was exposed to the original
6 asbestos gaskets installed in the boiler Defendant sold to the Navy. Based on the
7 timing of Mr. Willis’s assignment to the newly built O’Callahan as part of its pre-
8 commission crew and as part of its first crew, a jury could reasonably infer that Mr.
9 Willis was exposed to asbestos in the original gaskets supplied with Defendant’s
10 boilers. (Federal Report § 12 at 6; Willis Depo. Vol. V 570:13-571:19). Defendant
11 disputes this, but at the very least this is a triable issue of fact.

12 Moreover, a jury could also find that Defendant specified and/or supplied the
13 replacement gaskets if it credited Mr. Willis’s testimony that replacement gaskets
14 were provided by the original manufacturer of the boiler, that the Navy stock
15 numbers on the gaskets were identical and were included in the original boiler
16 technical manual, and that the provided stock gaskets were used for replacements to
17 the boiler. Alternatively, the jury could credit Plaintiff’s evidence that Defendant
18 provided the original asbestos refractory for the boiler and supervised its replacement.

19 These facts, if accepted by a jury, would constitute substantial contribution to
20 the harm or participation in creating a harmful combination. The Court concludes that

1 O’Neil does not bar defendant’s liability for third-party component parts in this case.

2 **II. Substantial Factor**

3 Beyond threshold exposure, Plaintiff must also establish that Defendant’s
4 products were a “substantial factor in bringing about the injury.” Rutherford, 16
5 Cal.4th at 982. To meet this standard, Plaintiff must produce evidence showing that
6 Mr. Willis’s “exposure to defendant’s asbestos-containing product in reasonable
7 medical probability was a substantial factor in contributing to the aggregate dose of
8 asbestos . . . decedent inhaled or ingested, and hence to the risk of developing
9 asbestos-related cancer.” Rutherford, 16 Cal.4th at 976-77 (citation omitted).

10 Defendant argues that Plaintiff has presented no evidence that his alleged
11 exposure to asbestos was a substantial factor in the development of his mesothelioma
12 and resulting death. The Court rejects this argument. Plaintiff has presented evidence
13 that Mr. Willis served on the O’Callahan from May 1968 to October 3, 1969, and on
14 the Brooke from November 24, 1974, to August 25, 1977. (Federal Report § 12 at 6).
15 On both ships he worked in the boiler room with Defendant’s boilers. (Id.).
16 Moreover, there is evidence that the work involving the boilers and their asbestos
17 components frequently generated dust, which Mr. Willis inhaled. (Willis Depo. Vol.
18 II 155:14-156:4, 156:13-19, 158:8-159:12, 161:6-162:3, Vol. V 647:8-24, Vol. VI
19 725:1-12, 731:13-732:1).

20 //

1 Additionally, Plaintiff’s expert pathologist, Dr. Jerrold Abraham, has opined, to
2 a reasonable degree of medical certainty, that “every exposure to asbestos above
3 background levels is a substantial contributing factor in the development of asbestos
4 related diseases,” and that “the exposures experienced by Mr. Willis are high level
5 exposures that occurred for a prolonged period of time and were magnitudes greater
6 than any ambient or background exposure he experienced.” (Doc. 272-48, Exhibit 4
7 to Plaintiff’s Separate Statement, Declaration of Jerrold L. Abraham, M.D.
8 (“Abraham Decl.”) ¶¶ 22-23). Dr. Abraham concluded “with a reasonable degree of
9 medical certainty, that each and every one of those non-trivial exposures to asbestos
10 that Mr. Willis sustained, specifically including exposures from the asbestos-
11 containing gaskets or the asbestos-containing refractory materials incorporated into
12 FOSTER WHEELER boilers, was a significant contributing factor in the
13 development of his asbestos induced disease and his death.” (Id.)

14 The Court concludes that this evidence establishes a sufficient basis on which a
15 reasonable jury could find that Defendant’s asbestos-containing products were a
16 substantial factor in causing Plaintiff’s disease and death.

17 **III. The Government Contractor Defense**

18 **A. Defective Design**

19 The Government Contractor Defense provides defendants selling military
20 equipment to the United States with immunity from state law tort claims for design

1 defects “when (1) the United States approved reasonably precise specifications; (2)
2 the equipment conformed to those specifications; and (3) the supplier warned the
3 United States about the dangers in the use of the equipment that were known to the
4 supplier but not to the United States.” Boyle v. United Technologies Corp., 487 U.S.
5 500, 512 (1988). The defense is premised on the “significant conflict [] between” “the
6 federal government’s unique and overriding interests in designing and acquiring
7 military equipment,” “and the [operation] of state law.” Id. at 505-507, 511-12
8 (internal quotation marks and citations omitted). In Boyle, the Court applied this test
9 to the allegedly defective design of a helicopter escape hatch, which resulted in the
10 deaths of the crew after the helicopter crashed. Id. at 502. The Court concluded that
11 the military had specified the design, accepting its costs and benefits, including the
12 risk that crew members would be killed as a result, and that an aggrieved plaintiff
13 could not second guess the military’s design specifications through a common law
14 defective design suit. Id. at 511-12.

15 Defendant contends that it can meet each element of the Government
16 Contractor defense and thereby bar Plaintiff’s claims sounding in negligence and
17 strict liability for the purportedly defective design of its boilers. Plaintiff argues that
18 Defendant cannot establish the first element of the defense because it has presented
19 no “reasonably precise specifications” in conflict with Defendant’s duty of care.

20 Defendant bears the burden of proof when asserting an affirmative defense on

1 summary judgment. Clark, 460 F.3d at 1177. Accordingly, Defendant must clearly
2 establish that precise specifications required Defendant to provide its boiler to the
3 Navy equipped with asbestos gaskets and an asbestos refractory and to provide and
4 specify the use of replacement parts containing asbestos. Defendant cites to the
5 Navy’s requirement that “the boiler, supercharger and controls shall be designed for
6 service aboard a combatant type naval ship,” (Doc. 229-13, Declaration of
7 Commander James P. Delaney (“Delaney Decl.”) ¶ 16 (quoting SHIPS-S-4463 ¶
8 3.2)). Defendant also emphasizes that the Navy’s ship specification covered all boiler
9 operating criteria, performance requirements, and dimensions and the Navy’s military
10 specifications covered all specific components of the boiler and material required to
11 fabricate those components. (Doc. 229-11, Declaration of J. Thomas Schroppe
12 (“Schroppe Decl.”) ¶¶ 5-13 (citing MIL-B-18381)).

13 Notably absent from Defendant’s evidence is any “reasonably precise
14 specification” that required the use of asbestos gaskets and refractories in
15 Defendant’s boilers or required that such asbestos components be specified and
16 provided as replacement parts. Accordingly, the Court finds that Defendant has not
17 carried its burden of proving that military specifications conflicted with its common
18 law duty of care, and thus Defendant cannot raise a government contractor defense
19 against Plaintiff’s defective design claims.

20 //

1 **B. Failure to Warn**

2 Defendant also argues that the government contractor defense bars Plaintiff's
3 failure-to-warn claim. The Ninth Circuit extended the government contractor defense
4 to such claims in Getz v. Boeing Co., 654 F.3d 852 (9th Cir. 2011). To establish the
5 defense to a failure-to-warn claim, Defendant must show that "(1) the government
6 exercised its discretion and approved certain warnings; (2) the contractor provided
7 the warnings required by the government; [and] (3) the contractor warned the
8 government about dangers in the equipment's use that were known to the contractor
9 but not to the government." Id. at 866. Stated differently, "the contractor must
10 demonstrate that the government approved reasonably precise specifications thereby
11 limiting the contractor's ability to comply with [its] duty to warn." Id. at 866-67
12 (internal quotation marks and citation omitted).

13 However, the Ninth Circuit has rejected the argument that a defendant must
14 show that the government expressly forbid additional warnings or dictated the precise
15 content of warnings. Rather, a defendant need only establish that the government
16 chose its own warnings, and thus by implication rejected all others. Id. at 866-67. But
17 see In re Hawaii Federal Cases, 960 F.2d 806, 812-13 (9th Cir. 1992) (holding
18 government silence as to warnings does not constitute the exercise of discretion).

19 Defendant contends that the government issued precise specifications regarding
20 the warnings that were allowed in the operation manual and affixed to the equipment

1 itself, and thereby exercised sufficient discretion to satisfy the first element of the
2 defense. Defendant does not quote or cite to any such specifications, but does
3 generally cite to the declarations of Mr. Schroppe, Dr. Betts, and Cmdr. Delaney.

4 Mr. Schroppe opined that “[t]he Navy exercised intense direction and control
5 over all written documentation to be delivered with its naval boilers,” and
6 “participated intimately in the preparation of this kind of information and exercised
7 specific direction and control over its contents.” (Schroppe Decl. ¶ 21). Technical
8 manuals for boilers included safety information “only to the extent directed by the
9 Navy” (Id.) Additionally, Mr. Schroppe stated that the Navy had strict rules
10 regulating the content of communications affixed to machinery and opined that
11 Defendant would not be permitted to affix any warning to equipment or include
12 warnings in technical manuals beyond those required by the Navy. (Id. at ¶ 22).

13 Dr. Betts stated that “Navy specifications or instructions . . . do not support the
14 notion that manufacturers of equipment were free to provide additional warning
15 information about hazards associated with products,” and further noted that “the
16 Navy promulgated detailed specifications regarding the content of equipment
17 manufacturer technical manuals - with specific examples of safety instructions that
18 should be included,” and that such specifications were “completely silent regarding
19 asbestos.” (Doc. 229-5, Declaration of Lawrence Stilwell Betts, MD, PhD (“Betts
20 Decl.”) ¶¶ 72, 76). Dr. Betts further emphasized that “it was the Navy that exercised

1 final discretion over what warnings to provide, or not provide, in equipment technical
2 manuals.” (Id. at ¶ 82).

3 Commander Delany stated that “the Navy . . . had detailed specifications that
4 governed the form and content of written materials to be delivered with equipment,
5 including boilers,” and that such “specifications were intended to include only
6 warnings concerning how personnel might be immediately injured by their actions or
7 cause serious damage to equipment,” and not “long-term health hazards such as the
8 development of an asbestos-related disease.” (Delany Delc. ¶¶ 19-20). Commander
9 Delany further noted that military “specifications did not leave room for individual
10 manufacturers to make determinations about the inclusion of a warning . . . and, in
11 fact, required that manuals be approved by the Navy.” (Id. at ¶ 20). Commander
12 Delany opined that “Foster Wheeler would not have been permitted to include a
13 warning regarding asbestos in an equipment manual or on a product label.” (Id. at ¶
14 21).

15 Plaintiff responds with their own contrasting evidence suggesting that Navy
16 specifications permitted Defendant to warn end users about the hazards of asbestos.
17 First, in litigation brought against the Navy by contractors seeking indemnification
18 for asbestos claims, the Navy itself denied that its specifications bared a contractors’
19 ability to provide an asbestos warning. (Doc. 272-14, Exhibit KK to Exhibit 1, United
20 States’ Response to GAF’s Request for Admission, Response to Request No. 106 at

1 771). See GAF Corp. v. United States, 932 F.2d 947, 950 (Fed. Cir. 1991). Second,
2 Plaintiff cites to the testimony of a military packing inspector who applied military
3 specifications on a daily basis, and who opined that MIL Standard 129 did not
4 prohibit manufacturers from including warnings regarding their products. (Doc. 272-
5 11, Exhibit T to Exhibit 1, Deposition of Adam Martin 20:16-18, 29:4-10, 30:23-
6 31:3). Third, Plaintiff notes that Defendant's expert, Dr. Betts, testified that he knew
7 of no instance in which the Navy rejected a manufacturer's safety warning, that he
8 didn't know if the Navy would have forbidden a safety warning, and that Naval
9 equipment did include safety warnings about the hazards of asbestos by the 1970's.
10 (Doc. 272-9, Exhibit I to Exhibit 1, Pokorny v. Foster Wheeler Energy Corp., Trial
11 Testimony of Dr. Lawrence Betts 1595:21-1596:23; Doc. 272-9, Exhibit K to Exhibit
12 1, In re New York City Asbestos Litigation, Deposition of Lawrence Betts, 112:19-
13 22, 113:23-115:5). Fourth, there is evidence that a number of other manufacturers and
14 military contractors began adding asbestos warnings to their products in the 1960s
15 and 1980s without objection by the Navy. (Doc. 272-14, Exhibit OO to Exhibit 1,
16 Deposition of Martin Kraft 150:13-151:19; Doc. 272-8, Exhibit G to Exhibit 1, Rule
17 26 Expert Disclosure and Report of Lawrence Stillwell Betts at 32; Doc. 272-11,
18 Exhibit U to Exhibit 1, Johns Manville Internal Correspondence dated December 3,
19 1975; Doc. 272-11, Exhibit Y to Exhibit 1, Johns-Manville Purchase Specification
20 dated September 10, 1964; Doc. 272-19, Exhibit CCC to Exhibit 1, Deposition of

1 Harry Farley 64:3-66:19).

2 At the very least, there is a substantial dispute of material fact between the
3 parties as to whether the government limited Defendant’s ability to comply with its
4 common law duty to warn by either an express prohibition or by the exercise of
5 discretion over which warnings were acceptable. The Court cannot resolve such a
6 dispute on summary judgment. Accordingly, the Court finds that Defendant has not
7 carried its burden of proof and rejects Defendant’s assertion of the government
8 contractor defense to bar Plaintiff’s failure-to-warn claims.

9 **IV. The Sophisticated User Defense**

10 “Generally speaking, manufacturers have a duty to warn consumers about the
11 hazards inherent in their products.” Johnson v. American Standard, Inc., 43 Cal.4th
12 56, 64 (2008) (citation omitted). However, the Sophisticated User Defense relieves
13 manufacturers of their liability for a failure to warn. Id. at 65, 70. Pursuant to this
14 defense, “sophisticated users need not be warned about dangers of which they are
15 already aware or should be aware. Because these sophisticated users are charged with
16 knowing the particular product's dangers, the failure to warn about those dangers is
17 not the legal cause of any harm that product may cause.” Id. As the Supreme Court of
18 California has explained, “[t]he duty to warn is measured by what is generally known
19 or should have been known to the class of sophisticated users, rather than by the
20 individual plaintiff’s subjective knowledge.” Id. at 65-66. User sophistication is

1 measured at the time of injury. Id. at 73.

2 Defendant argues that this defense is applicable not only when the injured
3 plaintiff is a sophisticated user, but also when the plaintiff's employer is a
4 sophisticated user. In re Related Asbestos Cases, 543 F. Supp. 1142, 1151 (N.D. Cal.
5 1982) (Finding Navy's sophistication and failure to warn its employees was an
6 intervening cause absolving defendants of liability); Akin v. Ashland Chemical Co.,
7 156 F.3d 1030, 1037 (10th Cir. 1998) (imputing Air Force's sophistication to its
8 employees). Defendant contends that the Navy was a sophisticated user of asbestos
9 based on its studies of asbestos exposure and health effects in the 1940s, 1950s, and
10 1960s. Defendant also argues that Donald Willis was a sophisticated user of asbestos
11 in his own right and knew or should have known of the hazards of asbestos by the
12 time he was assigned to the USS Brooke in November, 1974.

13 Plaintiff contends that the sophisticated user defense is not applicable when the
14 plaintiff's employer, and not the plaintiff, is the sophisticated user. Moreover,
15 Plaintiff contends that Donald Willis was not a sophisticated user of the asbestos used
16 in Defendant's products.

17 The Court rejects Defendant's argument that the sophisticated user defense
18 applies when the Plaintiff's employer, and not the plaintiff, is the sophisticated user.
19 First, the California Supreme Court case recognizing the defense focused the test on
20 the plaintiff, not his employer. See Johnson, 43 Cal.4th at 71 (“[T]he inquiry focuses

1 on whether the plaintiff knew, or should have known, of the particular risk of harm
2 from the product giving rise to the injury.” (emphasis added)). This emphasis on the
3 plaintiff’s sophistication is consistent with the facts of Johnson, wherein the Court
4 applied the doctrine to a certified air conditioning technician who sued the
5 manufacturer of a refrigerant for failure to warn that heating the refrigerant could
6 cause it to decompose into a dangerous gas. Id. at 61-62, 74.

7 Second, California appellate courts have already rejected Defendant’s
8 argument that an employer’s sophistication may be attributed to an employee
9 plaintiff. See, e.g., Pfeifer v. John Crane, Inc., 220 Cal.App.4th 1270, 1297-98 (2013)
10 (affirming rejection of erroneous jury instruction that “employees of a sophisticated
11 user are, by virtue of their employment, deemed to be sophisticated users.”); Stewart
12 v. Union Carbide Corp., 190 Cal.App.4th 23, 29-30 (2010) (rejecting argument that
13 defendant “was entitled to rely on intermediaries to acquire their own knowledge and
14 to provide their own warnings.”).

15 While the California Supreme Court has not squarely decided this issue, this
16 Court must anticipate what the California Supreme Court would likely hold. In light
17 of the language and facts of the Johnson decision, and the intervening appellate
18 decisions in Pfeifer and Stewart, the Court finds that the California Supreme Court
19 would likely reject Defendant’s argument and hold that the sophisticated user defense
20 requires the Defendant to establish that the plaintiff, not his or her employer, was

1 sufficiently sophisticated to know of the dangers. Accordingly, this Court holds the
2 same.

3 Moreover, the Court finds that Defendant has not established that decedent was
4 a sophisticated user of asbestos at the time of his exposure to Defendant's products.
5 First, any training on the dangers of asbestos that Mr. Willis received appear to have
6 occurred after 1978, subsequent to his tours on the USS Brooke and USS O'Callahan,
7 where Plaintiff was exposed to Defendant's boilers. (Willis Depo. Vol. I 99:4-20;
8 Federal Report § 12 at 6). Second, Defendant has not shown that Plaintiff's training
9 made Plaintiff aware or should have made him aware that he could be exposed to
10 asbestos from removing and installing the gaskets used in Defendant's boilers, or
11 supervising such work. To the contrary, it appears that at the time of Plaintiff's
12 exposure, the Navy believed that it was safe to work with gaskets containing asbestos
13 and that any exposure was not clinically significant. (Betts Decl. ¶¶ 17, 36, 42, 49-50,
14 61). Accordingly, the Court rejects Defendant's argument that the sophisticated user
15 defense applies and bars Plaintiff's claims.

16 **V. False Representation**

17 Plaintiff's third cause of action is for false representation pursuant to the
18 Restatement Second of Torts § 402B, which provides:

19 One engaged in the business of selling chattels who, by
20 advertising, labels, or otherwise, makes to the public a
 misrepresentation of a material fact concerning the

1 character or quality of a chattel sold by him is subject to
2 liability for physical harm to a consumer of the chattel
3 caused by justifiable reliance upon the misrepresentation,
4 even though

(a) it is not made fraudulently or negligently, and

(b) the consumer has not bought the chattel from or entered
5 into any contractual relation with the seller.

6 California law recognizes claims for misrepresentation by a seller to a
7 consumer, as outlined by the Restatement. See Hauter v. Zogarts, 14 Cal.3d 104, 111
8 (1975); Westlye v. Look Sports, Inc., 17 Cal.App.4th 1715, 1750-51 (1993).

9 Defendant argues that Plaintiff cannot establish the required elements of this
10 tort. First, Defendant argues that Plaintiff cannot prove that Defendant was
11 responsible for “physical harm to a consumer of the chattel caused by justifiable
12 reliance upon the misrepresentation,” because there is no evidence that Defendant’s
13 products caused decedent’s illness and death. The Court rejects this argument for the
14 reasons previously discussed regarding proof of causation. There is ample evidence in
15 the record to support a finding that Foster Wheeler products contained asbestos and
16 that Mr. Willis was exposed to them through his work.

17 Second, Defendant argues that Plaintiff cannot prove that Defendant made any
18 “misrepresentation of a material fact” regarding its products. Plaintiff responds that
19 she need not show an affirmative misrepresentation because California law
20

1 recognizes that misrepresentation includes acts of concealment and non-disclosure.
2 See Lazar v. Superior Court, 12 Cal.4th 631, 638 (1996); Cal. Civ. Code § 1710(3)
3 (defining deceit as “[t]he suppression of a fact, by one who is bound to disclose it, or
4 who gives information of other facts which are likely to mislead for want of
5 communication of that fact”). Plaintiff reasons that she can establish a
6 misrepresentation occurred by proving that Defendant knew about the dangers of
7 asbestos, failed to disclose those dangers to the public, and that decedent relied on
8 Defendant’s omission.²

9 Plaintiff’s reasoning is correct to an extent, but her conclusion is unsound.
10 True, California law does allow claims for fraud and deceit, which require proof of a
11 misrepresentation, to be established through evidence of concealment or
12 nondisclosure of material facts. See, e.g., Lazar, 12 Cal.4th at 638; Lovejoy v. AT&T
13 Corp., 92 Cal.App.4th 85, 95-96 (2001). However, an action for fraud is distinct from
14 an action for misrepresentation by a seller to a consumer. Actions for fraud require
15 proof of intent to defraud. Id. In contrast, the misrepresentation action recognized by
16 the Restatement (Second) of Torts § 402B expressly disclaims any requirement for
17 the Plaintiff to establish intent to defraud or even negligence. In other words, it is a
18 strict liability offense. The two legal theories are distinct and should not be conflated.

19
20 ² To establish reliance on an omission, “[o]ne need only prove that, had the omitted information been disclosed, one would have been aware of it and behaved differently.” Mirkin v. Wasserman, 5 Cal.4th 1082, 1093 (1993).

1 Accordingly, Plaintiff’s authority suggesting that misrepresentations may be proven
2 by concealment or non-disclosure is inapplicable to actions for misrepresentation
3 made pursuant to the Restatement (Second) of Torts § 402B.

4 Looking to the Restatement’s language, the Court notes that the
5 misrepresentation at issue must regard “material facts concerning the character or
6 quality of the chattel in question,” and “does not apply to statements of opinion,”
7 “loose general praise,” “sales talk,” or “puffing.” These requirements and limitations
8 suggest that the misrepresentation must be affirmative, not one made by omission.
9 Moreover, each example provided in the Restatement is based on an affirmative
10 misrepresentation by the seller. See Restatement (Second) of Torts § 402B
11 Illustrations 1-3 (glass in automobile advertised as “shatterproof;” rope manual
12 represents rope possesses strength to hoist 1,000 pounds; hair product label states
13 product is safe when used as directed). Furthermore, the California cases affirming
14 actions brought under § 402B also concern affirmative misrepresentations. See
15 Hauter, 14 Ca.3d at 108-09, 111 (“Golfing Gizmo” advertised as being
16 “COMPLETELY SAFE BALL WILL NOT HIT PLAYER.”); Westlye, 17
17 Cal.App.4th at 1750-51 (Ski bindings advertised as “safe,” “release easily long before
18 injury to the leg,”).

19 The Court concludes that the combination of the text of § 402B, the facts of the
20 cases where California Courts have affirmed actions brought under § 402B, and the

1 inapplicability of Plaintiff's authority regarding actions for fraud, strongly suggests
2 that a §402B action for misrepresentation requires proof of an affirmative
3 misrepresentation. Plaintiff's evidence in support of liability on this issue is limited to
4 Defendant's knowledge of the dangers of asbestos and its failure to warn the public
5 and end users like decedent of those dangers. Even if all of Plaintiff's evidence is
6 accepted as true, it does not establish that Defendant made an affirmative
7 misrepresentation regarding the safety of their products. Accordingly, the Court finds
8 that Plaintiff cannot establish an essential element of her claim for misrepresentation
9 under § 402B. The claim is hereby dismissed.

10 **VI. Intentional Failure to Warn**

11 Plaintiff has advanced a claim for Defendant's intentional failure to warn
12 pursuant to Cal. Civ. Code §§ 1708-10. Those sections provide in relevant part:

13 Every person is bound, without contract, to abstain from
14 injuring the person or property of another, or infringing
upon any of his or her rights.

15 Cal. Civ. Code § 1708

16 Fraudulent deceit. One who willfully deceives another with
17 intent to induce him to alter his position to his injury or
risk, is liable for any damage which he thereby suffers.

18 Cal. Civ. Code § 1709

19 A deceit, within the meaning of the last section, is either:
20

1 1. The suggestion, as a fact, of that which is not true, by one
2 who does not believe it to be true;

3 2. The assertion, as a fact, of that which is not true, by one
4 who has no reasonable ground for believing it to be true;

5 3. The suppression of a fact, by one who is bound to
6 disclose it, or who gives information of other facts which
7 are likely to mislead for want of communication of that
8 fact; or,

9 4. A promise, made without any intention of performing it.

10 Cal. Civ. Code § 1710

11 Plaintiff contends that Defendant intentionally failed to warn decedent of the
12 dangers of asbestos, despite possessing knowledge of the dangers, and thereby
13 willfully deceived decedent by suppressing facts it was bound to disclose with intent
14 to induce decedent into using its asbestos-containing products. Defendant argues that
15 Plaintiff cannot establish an essential element of her claim: that Defendant was
16 “bound to disclose” information regarding the dangers of asbestos to decedent.

17 Fraud-by-concealment claims require proof of not only concealment of a
18 material fact, but also proof that defendant was under a duty to disclose the fact. Cal.
19 Civ. Code § 1710(3); Stanwood v. Mary Kay, Inc., 941 F.Supp.2d 1212, 1220-21
20 (C.D. Cal. 2012) (citing Lovejoy, 92 Cal.App.4th at 96); Daugherty v. American
Honda Motor Co., 144 Cal.App.4th 824, (2006)

Generally, a duty to disclose only exists “(1) when the defendant is in a

1 fiduciary relationship with the plaintiff; (2) when the defendant had exclusive
2 knowledge of material facts not known to the plaintiff; (3) when the defendant
3 actively conceals a material fact from the plaintiff; and (4) when the defendant makes
4 partial representations but also suppresses some material fact.” Stanwood, 941
5 F.Supp.2d at 1221 (citing Falk v. General Motors Corp., 496 F.Supp.2d 1088, 1094-
6 95 (N.D. Cal. 2007); LiMandri v. Judkins, 52 Cal.App.4th 326, 336 (1997); see also
7 Shin v. Kong, 80 Cal.App.4th 498, 509 (2000) (“A duty to disclose facts arises only
8 when the parties are in a relationship that gives rise to the duty, such as seller and
9 buyer, employer and prospective employee, doctor and patient, or parties entering
10 into any kind of contractual agreement.” (internal quotation marks and citation
11 omitted)).

12 Plaintiff has advanced substantial evidence that defendant had exclusive
13 knowledge of the dangers of asbestos and that those dangers were not known to
14 Plaintiff during his service on the USS O’Callahan and the USS Brooke. As early as
15 the 1933, the American Society of Mechanical Engineers warned its members,
16 including at least one Foster Wheeler manager, of “[t]he abundant evidence at hand
17 showing that the inhalation of certain industrial dusts is an important factor in the
18 causation of pulmonary disease,” and that “dusts, such as asbestos, cement, slate, etc.
19 are stated to produce a varying degree of fibrosis.” (Doc. 272-20, Exhibit FFF to
20 Exhibit 1, Dust in Industry at 1251, the Control of Industrial Dust at 1258). In 1961,

1 the National Safety Council warned its members, including at least one Foster
2 Wheeler manager, that “asbestos dust causes a serious lung disease called
3 ‘asbestosis,’” and recommended that “[e]mployees should be given adequate training
4 for their jobs so that they understand the process, know the materials they are
5 handling, and therefore can protect themselves and other workers from injury.” (Doc.
6 272-21, Exhibit III to Exhibit 1, National Safety Congress Transactions at 000445-
7 000446). In 1968, an internal Foster Wheeler memorandum noted that “insulation
8 dusts are a contributing factor to current increases in deaths due to: mesothelioma,
9 lung carcinoma, pulmonary fibrosis, and calcification of the plural plaques,” and that
10 “the pathological manifestations of a disease caused by asbestos inhalation are not
11 apparent until at least 20 years of exposure to asbestos dust. After this period the
12 documented incident of related disease is quite impressive.” (Doc. 272-21, Exhibit
13 HHH to Exhibit 1, Foster Wheeler internal memorandum regarding insulation
14 industrial hygiene dated May 20, 1968, at 1304). The memorandum recommended
15 that Foster Wheeler establish maximum dust levels in its fibrous insulation
16 specifications and that “[p]roper utilization of respirators and exhaust systems should
17 continue to be emphasized in our shops where fibers are sprayed or insulation
18 products are installed.” (Id. at 1305). The memorandum concluded by noting that
19 while the exact mechanism of asbestos related diseases was not yet fully understood,
20 the relationship between “the job title and the disease” was apparent. (Id.)

1 Despite this evidence that Defendant knew that asbestos was hazardous, Mr.
2 Willis testified that Foster Wheeler never warned him about the hazards of asbestos
3 components in their products. (Willis Depo. Vol. II 159:14-24).

4 The Court finds that, based on the foregoing evidence, a reasonable jury could
5 conclude that Defendant had exclusive control of information regarding the dangers
6 of asbestos and that decedent was not aware of those facts during his time working
7 with Defendant's products. If accepted as true, these facts provide a sufficient
8 predicate on which to base a duty to disclose under California law.

9 Additionally, the Ninth Circuit has recognized that California law imposes on
10 manufacturers a general duty to disclose defects in their products relating to safety
11 issues. Wilson v. Hewlett-Packard Co., 668 F.3d 1136, 1141-43 (citing Daugherty,
12 144 Cal.App.4th at 836; O'Shea v. Epson Am., Inc., 2011 WL 3299936, at *7-9
13 (C.D. Cal. July 29, 2011); In re Sony Grand Wega, 758 F.Supp.2d 1077, 1095 (S.D.
14 Cal. 2010); Morgan v. Harmonix Music Sys., Inc., 2009 WL 2031765, at *4 (N.D.
15 Cal. July 7, 2009)). "California federal courts have generally interpreted Daugherty as
16 holding that [a] manufacturer's duty to consumers is limited to its warranty
17 obligations absent either an affirmative misrepresentation or a safety issue." Id. at
18 1141 (emphasis added). In Wilson, the Ninth Circuit rejected a broad obligation to
19 disclose all material facts, but accepted that a manufacturer would be "bound to
20 disclose" a defect that posed safety concerns or risk of physical injury. Id. (citing

1 Daugherty, 144 Cal.App.4th at 836).³

2 Plaintiff has advanced sufficient evidence to support the existence of a duty to
3 warn based on Defendant's knowledge of the dangers of asbestos in their products.
4 Based on the previously discussed evidence, a reasonable jury could conclude that
5 Defendant knew its products had a dangerous defect that threatened the safety of
6 those exposed to it.

7 In summary, the Court concludes that there is sufficient evidence on which to
8 base a duty to disclose and to find that Defendant breached that duty by intentionally
9 failing to warn decedent of the dangers of using its products. Plaintiff's claim for
10 intentional failure to warn presents material triable issues and may move forward.

11 **VII. Punitive Damages**

12 Finally, Defendant seeks partial summary judgment as to Plaintiff's claim for
13 punitive damages. The availability of punitive damages is a question of state law.
14 Central Office Tel. v. AT&T Co., 108 F.3d 981, 993 (9th Cir. 1997), rev'd on other
15 grounds, 524 U.S. 214, 228 (1998). To obtain punitive damages under California law,
16 Plaintiff must establish "by clear and convincing evidence that the defendant has been
17 guilty of oppression, fraud, or malice." Cal. Civ. Code § 3294(a); see also Basich v.

18 ³ The Court recognizes that Wilson addressed a theory of fraudulent concealment
19 brought pursuant to California's Consumer Legal Remedies Act. However, the
20 elements of fraudulent concealment, and particularly the duty to disclose, remain
identical whether the theory is pursued under the CLRA or, as in this case, under Cal.
Civ. Code. 1709-10. See Falk, 496 F.Supp.2d at 1094-95 (adopting LiMandri's four-
factor fraudulent concealment test for concealment under the CLRA).

1 Allstate Ins. Co., 87 Cal.App.4th 1112, 1121 (2001) (“[O]n a motion for summary
2 adjudication with respect to a punitive damages claim, the higher evidentiary standard
3 applies. If the plaintiff is going to prevail on a punitive damages claim, he or she can
4 only do so by establishing malice, oppression or fraud by clear and convincing
5 evidence.”).

6 Plaintiff’s complaint and opposition brief argue that Defendant’s conduct was
7 malicious. Malice is defined by § 3294(c) as “conduct which is intended by the
8 defendant to cause injury to the plaintiff or despicable conduct which is carried on by
9 the defendant with a willful and conscious disregard of the rights or safety of others.”
10 To establish the existence of “conscious disregard,” the plaintiff may show “that the
11 defendant was aware of the probable dangerous consequences of . . . [its] conduct,
12 and that . . . [it] willfully and deliberately failed to avoid those consequences.”

13 Hilliard v. A.H. Robins Co., 148 Cal.App.3d 374, 395 (1983) (internal quotation
14 marks and citation omitted).

15 Additionally, Cal. Civ. Code § 3294(b) imposes a heightened bar for obtaining
16 punitive damages against corporations:

17 An employer shall not be liable for damages pursuant to
18 subdivision (a), based upon acts of an employee of the
19 employer, unless the employer had advance knowledge
20 of the unfitness of the employee and employed him or
her with a conscious disregard of the rights or safety of
others or authorized or ratified the wrongful conduct for
which the damages are awarded or was personally guilty

1 of oppression, fraud, or malice. With respect to a
2 corporate employer, the advance knowledge and
3 conscious disregard, authorization, ratification or act of
oppression, fraud, or malice must be on the part of an
officer, director, or managing agent of the corporation.

4 Thus, Plaintiff must show that the alleged malice occurred at a high level
5 within Foster Wheeler Energy Corporation. While this evidentiary burden is high, it
6 is not insurmountable. Plaintiff need not produce a smoking memorandum signed by
7 the CEO and Board of Directors. Rather, California law permits a plaintiff to satisfy
8 the “managing agent” requirement

9 through evidence showing the information in the
10 possession of the corporation and the structure of
11 management decisionmaking that permits an
12 inference that the information in fact moved upward
13 to a point where corporate policy was formulated.
These inferences cannot be based merely on
speculation, but they may be established by
circumstantial evidence, in accordance with ordinary
standards of proof.

14 Romo v. Ford Motor Co., 99 Cal.App.4th 1115, 1141 (2002) (“It is difficult to
15 imagine how corporate malice could be shown in the case of a large corporation
16 except by piecing together knowledge and acts of the corporation's multitude of
17 managing agents.”) vacated and remanded on other grounds, 538 U.S. 1028 (2003).

18 Defendants argue there is no evidence in the record which supports the
19 existence of malice by its managing agents. In response, Plaintiff argues that ample
20 evidence in the record exists to support a finding that Defendant’s managing agents

1 knew about the dangers of asbestos, but nonetheless failed to provide any warning to
2 Mr. Willis and other end users. Plaintiff cites to the evidence of Defendant's
3 knowledge it developed as early as the 1930s and further through the 1960s. (See
4 supra section VI). Furthermore, Plaintiff emphasizes Mr. Willis's testimony that
5 Foster Wheeler personnel supervised the removal and replacement of an asbestos
6 refractory, which generated extensive dust and which Foster Wheeler personnel failed
7 to warn of, despite OSHA asbestos dust standards requiring employers to provide a
8 warning on jobsites. (Doc. 272-21, Exhibit JJJ to Exhibit 1, Occupational Safety and
9 Health Standards, Standard of Exposure to Asbestos Dust at 1317, part (g)).

10 Based on this evidence, a jury could reasonably conclude that Defendant's
11 managing agents initiated and continued the sale of boilers with asbestos components
12 and replacement parts without providing a warning of the dangers of asbestos despite
13 knowing about those dangers, and that Defendant thereby engaged in "despicable
14 conduct . . . with a willful and conscious disregard of the rights or safety of others."
15 Cal. Civ. Code § 3294(c). The Court does not hold that such facts are true. Rather, the
16 Court merely finds that Plaintiff has presented sufficient clear and convincing
17 evidence to withstand summary judgment and have the question of whether
18 Defendant actually engaged in such conduct resolved by a jury.

19 //

20 //

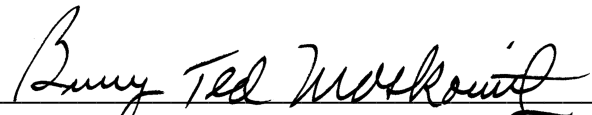
1 **CONCLUSION**

2 For the foregoing reasons, Defendant Foster Wheeler’s motion for summary
3 judgment is granted in part and denied in part. Defendant’s motion for summary
4 judgment is granted in respect to Plaintiff’s third cause of action for false
5 representation. Defendant’s motion is denied in all other respects.

6 Generally, motions for reconsidering are disfavored. Am. Rivers v. NOAA
7 Fisheries, 2006 U.S. Dist. LEXIS 48195 at *8 (D. Or. July 14, 2006) (citing Fuller v.
8 M.G. Jewelry, 950 F.2d 1437, 1442 (9th Cir. 1991)). Moreover, the Court has
9 devoted a very substantial amount of time to deciding this motion. A pretrial
10 conference is approaching. Therefore, to avoid further delays, any party wishing to
11 make a motion for reconsideration as to any issue resolved in this order my do so
12 only within seven calendar days of the entry of this order. The motion papers are
13 limited to an absolute number of five pages. If the Court believes that further briefing
14 and/or a response is required, the Court will enter an order for such briefing.

15
16 IT IS SO ORDERED.

17 Dated: July 18, 2014

18 
19 _____
20 BARRY TED MOSKOWITZ, Chief Judge
United States District Court