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8 UNITED STATES DISTRICT COURT  
9 SOUTHERN DISTRICT OF CALIFORNIA

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11 HANOVER INSURANCE CO.,  
12 Plaintiff,  
13 v.  
14 POWAY ACADEMY OF HAIR  
15 DESIGN, INC. and BEAUTY  
16 BOUTIQUE, INC.,  
17 Defendants.

Case No.: 15cv536 BTM (DHB)

**ORDER DENYING PLAINTIFF'S  
MOTION FOR SUMMARY  
JUDGMENT**

18 On May 25, 2016, Plaintiff Hanover Insurance Company filed a motion for  
19 summary judgment. (ECF No. 33.) For the reasons discussed below, Plaintiff's  
20 motion is **DENIED**.

21  
22 **I. FACTUAL BACKGROUND**

23 Plaintiff Hanover Insurance Company ("Hanover") is incorporated in New  
24 Hampshire with its principle place of business in Massachusetts. (Compl. ¶ 6, ECF  
25 No. 1.) Defendant Poway Academy owns and operates "Bellus Academy," a  
26 beauty college in Poway, California. (Defs.' Mot. 3, ECF No. 20.) Defendant Beauty  
27 Boutique, Inc. ("BBI"), owns and operates two additional beauty colleges under the  
28

1 “Bellus Academy” name in National City, California, and El Cajon, California.  
2 (Defs.’ Mot. 3-4.)

3  
4 **A. Insurance Policies**

5 Plaintiff issued insurance policies to BBI for a period from June 2014 to June  
6 2015 and to Poway Academy for a period from July 2014 to July 2015. (Compl. ¶¶  
7 37, 43.) The policies contain identical “Employment Practices Liability Insurance”  
8 clauses which cover: “all ‘Loss’ which [the insured] are legally obligated to pay  
9 because of ‘Claims’<sup>1</sup> first made against [the insured] during the ‘Policy Period’ and  
10 reported to us for any ‘Wrongful Act’ to which this insurance applies.” (Compl. ¶¶  
11 39, 45.) In addition, both policies include a “Wage and Hour Exclusion,” which  
12 states:

13 This insurance does not apply to “Loss” on account of any “Claim”  
14 made against any “Insured” directly or indirectly arising out of, based  
15 upon or attributable to . . . [a]ny violation of any of the responsibilities,  
16 obligations, or duties imposed by any federal, state or local statutory  
17 or common law . . . that governs wage, hour and payroll policies and  
18 practices, except the Equal Pay Act.

19 (Compl. ¶¶ 40, 46.)

20 While the policies share the Wage and Hour Exclusion, the policy agreement  
21 with Poway Academy includes a modification—termed the “Wage and Hour  
22 Endorsement”—that alters Plaintiff’s duty to defend Defendant Poway Academy.  
23 The Wage and Hour Endorsement specifies that “[Hanover] will pay ‘Defense  
24 Expenses’ up to, but in no event greater than \$25,000 for any such ‘claim’, without  
25 any liability by [Hanover] to pay such sums that any ‘Insured’ shall become legally

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27 <sup>1</sup> “Claim” is defined in the policies as, “Any complaint or similar pleading initiating a  
28 judicial, civil . . . proceeding (including any appeal resulting from it), to which an ‘Insured’ is  
provided notice and which subjects an ‘Insured’ to a binding adjudication of liability for  
monetary or non-monetary relief . . . .” (Compl. ¶¶ 42, 49.)

1 obligated to pay as ‘Damages.’” (Compl. ¶ 47.)

2  
3 **B. Underlying State Court Action**

4 Poway Academy and BBI are currently defendants in a pending class action  
5 in San Diego Superior Court (“State Court Action”). (Compl. ¶ 1.) In August 2014  
6 Stephanie Hicks (“Hicks”) filed a “Class Action Complaint” against Poway  
7 Academy and BBI. (Compl. ¶ 13.) Hicks attended the “Bellus Academy” in National  
8 City from November 2010 to April 2012. (Compl. ¶ 19.) As part of the school’s  
9 policy, Hicks was sent to the “floor” of the Academy that serves as a salon,  
10 performing services for paying clients. (Compl. ¶¶ 19-20.) Even though the  
11 students performed the services, the Class Action Complaint states that the  
12 students were not compensated. (Compl. ¶ 20.)

13 Hicks’ Class Action Complaint alleges the following claims: (1) failure to pay  
14 minimum and overtime wages in violation of California Labor Code (“CLC”) §§ 510  
15 and 1194; (2) failure to provide meal/rest periods or compensation in lieu of in  
16 violation CLC §§ 226.7 and 512; (3) failure to timely pay wages at separation in  
17 violation of CLC §§ 201-03; (4) failure to provide accurate itemized wage  
18 statements in violation of CLC § 226(a)(b); (5) failure to reimburse reasonable  
19 business expenses in violation of CLC § 2802; and (6) violations of California’s  
20 Unfair Business Practices Act. (Compl. ¶ 13.) Hicks seeks to represent a class of  
21 plaintiffs comprised of students that also attended “Bellus Academy” locations and  
22 performed similar services but were not compensated. (Compl. ¶ 24.)

23  
24 **C. Plaintiff’s Federal Complaint**

25 In this case, Plaintiff seeks both declaratory and monetary relief. Specifically,  
26 Plaintiff seeks a determination that it has: (1) no duty to defend claims against  
27 Defendant Poway Academy upon exhaustion of the \$25,000 limit; (2) no duty to  
28 indemnify claims against Poway Academy; (3) no duty to defend claims against

1 BBI; and (4) no duty to indemnify claims against BBI. Furthermore, Plaintiff seeks  
2 reimbursement of all defense payments from BBI and reimbursement of defense  
3 payments exceeding \$25,000 from Poway.

4 On May 25, 2016, Plaintiff filed a motion for summary judgment arguing that  
5 all of the claims in the Class Action Complaint fall within the Wage and Hour  
6 Exclusion specified in Defendants' insurance policies.

## 7 8 **II. STANDARD**

9 Summary judgment is appropriate under Rule 56 of the Federal Rules of Civil  
10 Procedure if the moving party demonstrates the absence of a genuine issue of  
11 material fact and entitlement to judgment as a matter of law. Celotex Corp. v.  
12 Catrett, 477 U.S. 317, 322 (1986). A fact is material when, under the governing  
13 substantive law, it could affect the outcome of the case. Anderson v. Liberty Lobby,  
14 Inc., 477 U.S. 242, 248 (1986); Freeman v. Arpaio, 125 F.3d 732, 735 (9th Cir.  
15 1997). A dispute is genuine if a reasonable jury could return a verdict for the  
16 nonmoving party. Anderson, 477 U.S. at 248.

17 A party seeking summary judgment always bears the initial burden of  
18 establishing the absence of a genuine issue of material fact. Celotex, 477 U.S. at  
19 323. The moving party can satisfy this burden in two ways: (1) by presenting  
20 evidence that negates an essential element of the nonmoving party's case; or (2)  
21 by demonstrating that the nonmoving party failed to establish an essential element  
22 of the nonmoving party's case on which the nonmoving party bears the burden of  
23 proving at trial. Id. at 322-23. "Disputes over irrelevant or unnecessary facts will  
24 not preclude a grant of summary judgment." T.W. Elec. Serv., Inc. v. Pacific Elec.  
25 Contractors Ass'n, 809 F.2d 626, 630 (9th Cir. 1987).

26 Once the moving party establishes the absence of genuine issues of material  
27 fact, the burden shifts to the nonmoving party to set forth facts showing that a  
28 genuine issue of disputed fact remains. Celotex, 477 U.S. at 314. The nonmoving

1 party cannot oppose a properly supported summary judgment motion by “rest[ing]  
2 on mere allegations or denials of his pleadings.” Anderson, 477 U.S. at 256. When  
3 ruling on a summary judgment motion, the court must view all inferences drawn  
4 from the underlying facts in the light most favorable to the nonmoving party.  
5 Matsushita Elec. Indus. Co. v. Zenith Radio Corp., 475 U.S. 574, 587 (1986).

### 7 **III. DISCUSSION**

8 Plaintiff argues that the wage and hour exclusion clauses apply to all of the  
9 claims in the State Court Action, and that Plaintiff therefore does not have a duty  
10 to defend or indemnify Defendants. Defendants assert that summary judgment is  
11 improper because, while some of the claims may fall within the exclusion, Plaintiff  
12 cannot negate any potential for coverage because California Labor Code § 2802  
13 is not covered under the wage and hour exclusion.

#### 15 **A. Legal Framework**

16 Under California law, a liability insurer’s duty to defend is broader than the  
17 insurer’s duty to indemnify due to the “difficulty in determining whether the third  
18 party suit falls within the indemnification coverage before the suit is resolved.”  
19 Pension Trust Fund for Operating Engineers v. Federal Insurance Co., 307 F.3d  
20 944, 949 (9th Cir. 2002) (citing Fresno Econ. Import Used Cars, Inc. v. U.S. Fid. &  
21 Guar. Co., 76 Cal. App. 3d 272, 278 (1977)). To determine whether or not the  
22 insurer has a duty to defend, the allegations of the underlying complaint are  
23 compared with the policy’s terms, “to see if they reveal a possibility that the claims  
24 may be covered by the policy.” Pension Trust, 307 F.3d at 949 (citation omitted).

25 In this case, Plaintiff, as the insurer, necessarily bears a higher burden than  
26 the Defendants because, “[o]nce the insured makes a showing of potential  
27 coverage, the insurer may be relieved of its duty only when the facts alleged in the  
28 underlying suit can by no conceivable theory raise a single issue that could bring

1 it within the policy’s coverage.” Id.

2 Courts apply ordinary rules of contract interpretation when construing the  
3 terms of an insurance policy. See id. Accordingly, the Court’s task is to “discern  
4 the mutual intent of the parties at the time the contract was formed.” Id. at 950.  
5 “The best evidence of the parties’ intent is the plain language of the policy.” Id.

6 The parties do not dispute that five of the six claims in the State Court Action  
7 fall within the Wage and Hour Exclusion. However, the parties dispute whether  
8 Hicks’ claim for reimbursement of certain expenditures for beauty products and  
9 tools pursuant to California Government Code § 2802 excuses Plaintiff from its  
10 duty to defend the State Court Action.

## 11

### 12 **B. California Labor Code § 2802**

13 California Labor Code § 2802 provides that, “[a]n employer shall indemnify  
14 his or her employee for all necessary expenditures or losses incurred by the  
15 employee in direct consequence of the discharge of his or her duties.” Cal. Labor  
16 Code § 2802(a). As discussed above, the policies at issue contain the same Wage  
17 and Hour Exclusion clause, which states, inter alia, that the insurance policy does  
18 not apply to any claim for a violation of any state law “that governs wage, hour and  
19 payroll policies and practices.” (Compl. ¶¶ 40, 46.) Plaintiff argues that § 2802 is a  
20 state law which “governs wage, hour and payroll policies and practices,” while  
21 Defendants assert it does not.

22 In the underlying State Court Action, Hicks seeks indemnification pursuant  
23 to § 2802 for expenditures she made that were necessary for her to work in the  
24 beauty salons. (See Class Action Compl. ¶¶ 40-45, attached to Compl. as Ex. 1,  
25 ECF No. 1-2.) Specifically, Hicks alleges that she and the other students “were  
26 required to purchase, maintain, and replace if lost or damaged, the scissors,  
27 brushes, combs, and other tools needed to perform services for . . . paying clients.”  
28 (Class Action Compl. ¶ 42.) Hicks received this “kit” on the first day of school.

1 (Decl. of M. Andrew Schneider, in Supp. of Opp'n, Ex. B, 11–12, ECF No. 34-1).  
2 In addition to the tools needed to perform services, the kit contained educational  
3 materials, including “Milady’s book set,” a “Score State Board Procedures” book  
4 and a “Nuts and Bolts” book set, which appears to be a business course book. (Id.  
5 at 13–14).

6 The California Court of Appeals in In re Work Uniform Cases, 133 Cal. App.  
7 4th 328, (2005), addressed whether a § 2802 claim for payment for uniforms was  
8 distinct from wages such that it did not conflict with municipal wage-setting powers.  
9 The plaintiffs sought indemnification for uniforms that they were required to  
10 purchase as part of their employment. Id. at 332–33. The court referenced a prior  
11 California appellate court decision which held that a regulation regarding payment  
12 for employee uniforms in effect concerned employee wages. Id. at 338 (citing  
13 United Air Lines, Inc. v. Indus. Welfare Comm’n, 211 Cal. App. 2d 729 (1963)).  
14 The court reasoned that, because plaintiffs were seeking reimbursement for  
15 money spent out-of-pocket on uniforms, the effect of the claim was for an increase  
16 in wages. Work Uniform, 133 Cal. App. 4th at 338. The court concluded that  
17 “payment to employees for work uniforms is a part of the employees’ compensation  
18 and should be considered like any other payment of wages, compensation or  
19 benefits.” Id. Accordingly, the plaintiffs’ claim under § 2802 was in direct conflict  
20 with a state statute which designated the power to set wages for public employees  
21 to the public entity, not the courts. Id.

22 Plaintiff cites Admiral Insurance Co. v. Kay Automotive Distributors, Inc., 82  
23 F. Supp. 3d 1175 (C.D. Cal. 2015), for the proposition that § 2802 is a wage and  
24 hour law. Faced with the same issue of whether § 2802 is a wage and hour law,  
25 Judge Pregerson began his analysis by noting certain “nontrivial arguments” as to  
26 why § 2802 is not a wage and hour law. Id. at 1181. Specifically, the court noted  
27 that the plain language of the statute does not touch on wages paid and hours  
28 worked; that the provision falls under the “Employment Relations” division of the

1 California Labor Code, not the “Employment Regulation and Supervision” division  
2 where compensation and working hours are codified; and that, to the extent the  
3 provision is ambiguous, the ambiguity should be resolved against the insurer. Id.  
4 Regardless, the court ultimately held that § 2802 is a wage and hour law, holding  
5 that, “[t]he function of § 2802 parallels the function of the minimum wage and other  
6 wage and hour laws—they all prevent employers from offloading expenses onto  
7 their employees, whether by wage theft or by failing to reimburse them for business  
8 costs.” Id. at 1182.

9 Considering the narrow holding in Work Uniform and the various purposes  
10 that § 2802 serves, the Court agrees with Defendants that § 2802 is not a wage  
11 and hour law. The court in Admiralty Insurance Co. based its conclusion, in part,  
12 on the fact that § 2802 claims are “frequently paired with the Division 2 sections  
13 [of the Labor Code] in actions against employers who allegedly underpay their  
14 employees.” Id. at 1181–82. It found noteworthy that courts often describe these  
15 actions as “wage and hour” class actions, without distinguishing between § 2802  
16 claims and other wage related claims. Id. In absence of clear California authority,  
17 the Court does not find that the pairing of these claims provides enough support to  
18 conclude that § 2802 is presumptively a wage and hour statute. The Court here is  
19 not bound by the holding in Admiralty Insurance Co. and as such, departs from its  
20 reasoning.

21 The court in Work Uniform did not hold that § 2802 is a wage and hour  
22 statute; its holding was narrower than that. It held that payment for work uniforms,  
23 as provided for under § 2802, should be considered like any other payment of  
24 wages or compensation. Work Uniform, 133 Cal. App. 4th at 338. Though one  
25 purpose of § 2802 is to “prevent employers from offloading expenses onto their  
26 employees,” that does not mean it is the only function it serves, so as to render it  
27 a wage and hour statute. For example, § 2802 also provides for indemnification for  
28 third-party suits. Under § 2802, an employer is required to defend or indemnify an



1 employee who is sued by third persons for conduct in the course and scope of the  
2 employee's employment. See Los Angeles Police Protective League v. City of Los  
3 Angeles, 27 Cal. App. 4th 168; see also Devereaux v. Latham & Watkins, 32 Cal.  
4 App. 4th 1571. Taking this separate purpose into account, the Court finds that §  
5 2802 is not a wage and hour law and in turn, not subject to the Wage and Hour  
6 Exclusion.

7 Moreover, Defendants argue that “[t]he indemnification requirement is not  
8 tied to hours worked or wages paid.” (Def.s’ Opp’n at 14). They cite to several  
9 cases to demonstrate that from its inception, “§ 2802 had no relation to ‘wage and  
10 hours’ claims.” (Id.) The Courts finds their argument persuasive.

11 Even assuming that under Work Uniform, the claim for reimbursement of the  
12 tools constitutes a wage claim, the Court must nevertheless deny Plaintiff’s motion.  
13 Hicks seeks reimbursement for the *entire* cost of the “kit.” This kit was provided to  
14 her on the first day of school and included educational materials. It is unclear  
15 whether the books were exclusively used to perform services for Defendants’  
16 clients. Thus, there is a possibility that reimbursement for the books would not be  
17 considered compensation and fall outside the Wage and Hour Exclusions.  
18 Therefore, because there is a potential for coverage as to the educational  
19 materials, Plaintiff is not relieved of its duty to defend as to the § 2802 claim.

20 Finally, the question of whether a claim under § 2802 is an excluded wage  
21 and hour claim has not been definitively decided by the California appellate courts.  
22 There is at least a real possibility that it is not excluded and therefore covered.  
23 Because of this Plaintiff must defend.

### 24 25 **C. Reimbursement for Defense Costs**

26 Plaintiff also moves for reimbursement of the costs incurred from defending  
27 Defendants on claims for which the parties agree there is no potential coverage  
28 existed under the policies. Plaintiff relies on Buss v. Superior Court, 939 P.2d 766

1 (Cal. 1997), to argue that it is entitled to recover \$45,573.89 from Defendant Poway  
2 and \$44,992.63 from Defendant BBI.

3 In Buss, the California Supreme Court held that in a “mixed” action, in which  
4 some of the claims are at least potentially covered and the others are not, an  
5 insurer, under a reservation of rights, may seek reimbursement from the insured  
6 for certain defense costs. Id. at 776. The court revisited an insurer’s duty to defend  
7 and duty indemnify. Id. at 773. It noted that while insurers only have a duty to  
8 defend as to claims that are at least potentially covered, in a “mixed” action, “the  
9 insurer has a duty to defend the action in its entirety.” Id. at 775 (“To defend  
10 meaningfully, the insurer must defend immediately. To defend immediately, it must  
11 defend entirely.”). However, because an insured never paid premiums for claims  
12 that are not even potentially covered, an insurer may seek reimbursement from the  
13 insured for defense costs of those claims. Id. at 776. The court limited  
14 reimbursement to only those defense costs that can be allocated solely to the  
15 claims that are not even potentially covered, and placed the burden of proof—  
16 preponderance of the evidence—on the insurer. Id. at 778.

17 Like in Buss, here the action is a “mixed action.” As discussed above, there  
18 are claims that are not even potentially covered, like those that fall directly within  
19 the Wage and Hour Exclusions and there is one claim that is potentially covered—  
20 the § 2802 claim. Under Buss, Plaintiff carries the burden of showing, by a  
21 preponderance of the evidence, that the defense costs it seeks to recover are  
22 solely allocated to claims that are not even potentially covered. Plaintiff has not  
23 provided any evidence to show that the \$45,573.89 it seeks from Defendant Poway  
24 and the \$44,992.63 it seeks from Defendant BBI are allocated solely to the claims  
25 that are not even potentially covered. As such, Plaintiff has failed to meet its burden  
26 of proof for reimbursement. Plaintiff’s request is **DENIED** without prejudice.

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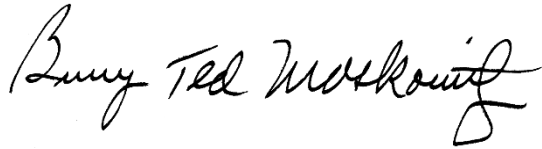
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1 **IV. CONCLUSION**

2 For the reasons discussed above, Plaintiff's Motion for Summary Judgment  
3 (ECF No. 33) is **DENIED**.

4  
5 **IT IS SO ORDERED.**

6 Dated: November 14, 2016



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Barry Ted Moskowitz, Chief Judge  
9 United States District Court

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