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**UNITED STATES DISTRICT COURT  
SOUTHERN DISTRICT OF CALIFORNIA**

BELINDA GUTIERREZ-RODRIGUEZ,  
on behalf of herself and all others  
similarly situated,  
  
Plaintiff,  
  
v.  
  
R.M. GALICIA, INC. DBA  
PROGRESSIVE MANAGEMENT  
SYSTEMS,  
  
Defendant.

Case No.: 16-CV-00182-H-BLM

**ORDER:**

- (1) GRANTING PLAINTIFF’S  
MOTION FOR FINAL  
APPROVAL OF CLASS  
ACTION SETTLEMENT; and**  
  
**[Doc. No. 64]**
- (2) GRANTING PLAINTIFF’S  
MOTION FOR ATTORNEYS’  
FEES, COSTS AND  
INCENTIVE PAYMENT**  
  
**[Doc. No. 61]**

On December 27, 2017, Plaintiff Belinda Gutierrez-Rodriguez (“Plaintiff”) filed an unopposed motion for attorneys’ fees, costs and incentive payment. (Doc. No. 61.) On March 5, 2018, Plaintiff filed a motion for final approval of class action settlement. (Doc. No. 64.) On March 23, 2018, the Court held a final approval hearing on the matter pursuant to Federal Rule of Civil Procedure 23(e)(2). (Doc. No. 66.) Kas L. Gallucci and Alexis M. Wood appeared for Plaintiff. (Id.) Debbie P. Kirkpatrick appeared for Defendant R.M. Galicia Inc. dba Progressive Management Systems (“Defendant”). (Id.) For the reasons discussed below, the Court **GRANTS** the motion for final approval of the settlement and

1 the motion for attorneys' fees, costs and incentive payment.

## 2 BACKGROUND

### 3 **I. Factual and Procedural Background**

4 Plaintiff alleges that, beginning around March 2015, Defendant violated the  
5 Telephone Consumer Protection Act ("the TCPA"), 47 U.S.C. §§ 227 *et seq.*, by using an  
6 automatic telephone dialing system ("ATDS") or artificial/pre-recorded voice system to  
7 call cellular telephones without prior express consent. (Doc. No. 1 ¶¶ 18, 29.) Defendant is  
8 a debt collector that performs first- and third-party debt collection services, primarily for  
9 the healthcare industry. (*Id.* ¶ 2.) Its alleged business practice is to contact debtors by  
10 calling telephone numbers that the debtors themselves provided. (*Id.* ¶ 3.)  
11 Plaintiff alleges that, when such attempts at contact are unsuccessful, Defendant locates  
12 new telephone numbers associated with an alleged debtor "through unreliable skip tracing  
13 methods," which yields numbers that Defendant "necessarily lack[s] express consent to  
14 call." (*Id.*)

15 Plaintiff alleges that she began receiving unsolicited calls from Defendant on her  
16 cell phone in March 2015. (*Id.* ¶ 18.) "During each of these calls, [Defendant] left  
17 prerecorded and artificial voicemail messages." (*Id.* ¶ 22.) Plaintiff claims she did not  
18 provide Defendant or its agents prior express consent for the calls and that she incurred a  
19 charge for the incoming calls, which "were not for emergency purposes." (*Id.* ¶¶ 24-26.)  
20 The calls seem to have been an attempt to collect a debt from Plaintiff's adult son, even  
21 though Plaintiff was not the guarantor on his debt and "was not even aware that such debt  
22 had been incurred until after she began receiv[ing] the unsolicited and harassing calls" from  
23 Defendant. (Doc. No. 55-1 at 3.)

24 Plaintiff brought this class action on behalf of all individuals who "(1) received a  
25 telephone call from Defendant or its agents; (2) on his or her cellular telephone number;  
26 (3) through the use of any automatic telephone dialing system or artificial or pre-recorded  
27 voice system as set forth in 47 U.S.C. § 227(b)(1)(A)(3); and (4) where Defendant has no  
28 record of prior express consent for such individual to make such call, within four years

1 prior to the filing of the Complaint through the date of final approval.” (Doc. No. 1 ¶ 29.)  
2 Plaintiff sought statutory damages and injunctive relief. (Id. ¶¶ 53-58.)

3 Plaintiff filed a class action complaint on January 25, 2016, and Defendant answered  
4 on March 1, 2016. (Doc. Nos. 1, 8.) During discovery, Plaintiff sought “a list of all calls  
5 made during the class period,” including corresponding details such as “the telephone  
6 number called, the date the call was placed, the manner in which the number was called,  
7 where Defendant obtained that number . . . and evidence, to the extent it exists, that  
8 Defendant had consent to call.” (Doc. No. 61-2, Marron Decl. ¶ 35.) Because Defendant  
9 claimed that producing this information would burden and disrupt “its small employee-  
10 owned business,” the parties developed a sampling protocol: Defendant would search its  
11 records of telephone calls made using LiveVox or TCN<sup>1</sup> since January 25, 2012 to identify  
12 telephone numbers appearing in a field other than the patient or guarantor fields. (Id. ¶ 36.)  
13 Defendant ultimately identified 61,939 unique cellular telephone numbers. (Id.) In the  
14 process, Defendant also discovered a “glitch” in its system that, apparently, led to some of  
15 the calls of which Plaintiff complained. (Id.)

16 Having reviewed the sampling protocol’s results, the parties agreed to participate in  
17 private mediation. (Id. ¶ 38.) Following a full-day mediation on December 20, 2016, the  
18 parties reached a classwide settlement in principle. (Id. ¶ 39.) On July 28, 2017, Defendant  
19 provided responses to Plaintiff’s confirmatory discovery. (Id.) In response to meet and  
20 confer between counsel, on November 6, 2017, Defendant provided supplemental  
21 responses to Plaintiff’s confirmatory discovery, reporting that all Damages Settlement  
22 Subclass members had been included in the Damages Class list. (Id.)

23 On August 21, 2017, Plaintiff filed a motion for preliminary approval of class action  
24 settlement. (Doc. No. 55.) On October 16, 2017, the Court issued an Order certifying a  
25 provisional settlement class, preliminarily approving class settlement, approving class  
26 notice, and appointing Rust Consulting, Inc. (“Rust Consulting”) as claims administrator.  
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28 <sup>1</sup> The Court’s research suggests that these are predictive dialers.

1 (Doc. No. 60.) The Court appointed Plaintiff as class representative and Plaintiff’s counsel  
2 as class counsel. (Id. at 8.) Plaintiff filed her motion for attorneys’ fees, costs and incentive  
3 payment on December 27, 2017, and her motion for final approval of the class action  
4 settlement on March 5, 2018. (Doc. Nos. 61, 64.) A hearing was held on Plaintiff’s motions  
5 on March 23, 2018. (Doc. No. 66.)

## 6 **II. The Proposed Settlement Agreement**

7 The proposed settlement agreement would create an “Injunctive Settlement Class”  
8 as well as a narrower “Damages Settlement Subclass.” (See Doc. No. 55-2, Marron Decl.  
9 Ex. 1 §§ 2.12, 2.19) (“Class Action Settlement Agreement and Release”) (hereinafter  
10 “Proposed Settlement”).) The Injunctive Settlement Class comprises “all individuals called  
11 by [Defendant] on their cellular telephones during the Class Period”—that is, “January 25,  
12 2012 through and including the date the settlement is preliminarily approved,” October 16,  
13 2017. (Id. § 2.19.) The Damages Settlement Subclass consists of the 61,939 persons who  
14 “received one or more calls from [Defendant], (2) placed by LiveVox or TCN and/or  
15 featuring a prerecorded or artificial voice messages [*sic*]; (3) on his or her cellular telephone  
16 number; (4) was not listed in the patient or guarantor fields on the account in which calls  
17 were placed; (5) from January 25, 2012 through [October 16, 2017]; and (6) whose  
18 telephone numbers are identified in the Damages Class List.” (Id. § 2.12.)

19 Under the Proposed Settlement, Defendant will establish a settlement fund of  
20 \$1,500,000 (the “Settlement Fund”) to resolve the litigation involving Damages Settlement  
21 Subclass members. (Id. § 6.01.) This amount will pay approved claims on a pro rata basis  
22 and any and all settlement costs, defined as “all costs incurred in the litigation by Plaintiff,  
23 including but not limited to Plaintiff’s attorneys’ fees, costs of suit, cost of litigation, cost  
24 of notice and claims administration.” (Id. §§ 2.33, 6.01, 6.02.) For its attorneys’ fees and  
25 costs, Plaintiff’s counsel agrees to requests no more than 30% of the Settlement Fund. (Id.  
26 § 7.01.)

27 The Settlement Fund will also be used to pay the class representative an incentive  
28 award of \$7,500. (Id. § 7.02.) Any amount remaining in the Settlement Fund as of the final

1 distribution date will go to a *cy pres* recipient “mutually selected by the Parties and subject  
2 to Court approval.” (Id. § 10.04(f).) In its prior Order, the Court approved the Privacy  
3 Rights Clearinghouse (“PRC”) as a *cy pres* recipient of undistributed settlement funds.  
4 (Doc. No. 60 at 14.)

5 As for injunctive relief, Defendant will consent to two injunctions against it. (See  
6 Proposed Settlement §§ 5.01, 5.02). The first injunction would require that Defendant, “in  
7 a uniform manner, record in its account management system all consent it receives to call  
8 cellular telephone numbers using its dialer(s), and retain all such documents or records of  
9 consent for a period of no less than two (2) years”; “use reasonable means (e.g., third-party  
10 databases) to search and scrub all such numbers to determine whether a given number is a  
11 cellular number” and “keep a record of all such numbers identified as a cellular number”;  
12 not call cellular numbers using its dialer(s) unless Defendant has a record of consent to do  
13 so; and not use pre-recorded or artificial voice messages unless Defendant obtains and  
14 records consent to do so. (Id. § 5.01.)

15 The second injunction contemplated in the Proposed Settlement pertains to  
16 Defendant’s conduct in any future TCPA litigation brought by an Injunctive Settlement  
17 Class member. (See id. § 5.02.) Specifically, the injunction would bar Defendant from  
18 raising as a defense, or requiring said class member to establish, that the dialing equipment  
19 used to call a person’s cellular telephone number was an “ATDS” as defined by the TCPA,  
20 provided that the call(s) involved in that claim were made from January 25, 2012 through  
21 the date of preliminary approval of the agreement. (Id.) This injunction would not,  
22 however, apply to such claims brought on a classwide basis. (Id. § 5.2.3.)

23 Class members can opt-out by submitting a written request to the claims  
24 administrator, and they can object to the Proposed Settlement by filing an objection to the  
25 Court. (Id. §§ 13.01, 13.02.)

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1 **DISCUSSION**

2 **I. Motion for Final Approval**

3 **a. Class Certification**

4 A class may be certified under Federal Rule of Civil Procedure 23(a) if (1) the class  
5 is so numerous that joinder of all members individually is impracticable; (2) questions of  
6 law or fact are common to the class; (3) the claims or defenses of the class representative  
7 are typical of the claims or defenses of the class; and (4) the person representing the class  
8 is able to fairly and adequately protect the interest of all members of the class. Rule 23(b)(3)  
9 further requires a finding “that the questions of law or fact common to class members  
10 predominate over any questions affecting only individual members, and that a class action  
11 is superior to other available methods for fairly and efficiently adjudicating the  
12 controversy.”

13 In its Order certifying the provisional settlement class, the Court determined that the  
14 class met the requirements of Rule 23(a) and Rule 23(b)(3). (Doc. No. 60.) The class  
15 includes all individuals who “(1) received a telephone call from Defendant or its agents;  
16 (2) on his or her cellular telephone number; (3) through the use of any automatic telephone  
17 dialing system or artificial or pre-recorded voice system as set forth in 47 U.S.C. §  
18 227(b)(1)(A)(3); and (4) where Defendant has no record of prior express consent for such  
19 individual to make such call, within four years prior to the filing of the Complaint through  
20 the date of final approval.” (Doc. No. 1 ¶ 29.)

21 The settlement class meets the numerosity, commonality, typicality, and adequacy  
22 of representation requirements of Rule 23(a). The class is sufficiently numerous because  
23 the Damages Settlement Subclass alone contains 61,939 members, 44,744 of whom were  
24 sent Postcard Notices regarding the Proposed Settlement via U.S. mail. (Doc. No. 64-1 at  
25 5-6; Doc. No. 64-3, Roberts Decl. ¶¶ 6-7.) See Rannis v. Recchia, 380 F. App’x 646, 651  
26 (9th Cir. 2010) (mem.) (“In general, courts find the numerosity requirement satisfied when  
27 a class includes at least 40 members.”). Common questions predominate because the  
28 primary common issue is whether Defendant used an ATDS or an artificial or pre-recorded

1 voice system to call cellular phones without recipients’ prior express consent in violation  
2 of the TCPA. (See Doc. No. 1 ¶ 35.) See Bee, Denning, Inc. v. Capital All. Grp., 310 F.R.D.  
3 614, 625-26 (S.D. Cal. 2015) (concluding that whether defendant sent fax advertisements  
4 in violation of the TCPA “clearly involves a common question of law that will drive  
5 resolution of the classwide claims”). There is no evidence that any purported class  
6 members gave prior express consent to Defendant’s placement of the calls at issue, or that  
7 Defendant obtained the persons’ cell phone numbers in the course of the underlying  
8 healthcare transactions in which the alleged debts were incurred. See Meyer v. Portfolio  
9 Recovery Assocs., LLC, 707 F.3d 1036, 1042 (9th Cir. 2012). Thus, the Court is satisfied  
10 that individualized issues of consent do not preclude a finding of commonality. Id.  
11 Furthermore, typicality is satisfied because both Plaintiff and the purported class members  
12 held the same position and claim the same injury—namely, that they received calls on their  
13 cell phones that were placed by Defendant using “LiveVox or TCN and/or featuring a  
14 prerecorded or artificial voice messages [*sic*]” without their prior express consent. (Doc.  
15 No. 55-1 at 7.) Because Plaintiff’s claims are reasonably co-extensive with those of absent  
16 class members, the typicality prerequisite is met. And finally, the adequacy requirement is  
17 satisfied because Plaintiff and her counsel have vigorously prosecuted the interests of the  
18 class, (see Doc. Nos. 55-7, Gutierrez-Rodriguez Decl. ¶ 5; 61-10, Gutierrez-Rodriguez  
19 Decl. ¶¶ 5-11; 55-2, Marron Decl. ¶¶ 2-7), and class counsel has extensive experience in  
20 class actions and complex litigation, including TCPA cases, (see id. ¶¶ 35, 36).

21 The settlement class also meets the predominance and superiority requirements of  
22 Rule 23(b)(3). A single adjudication will resolve the central issue of the case—namely,  
23 whether Defendant violated the TCPA by calling class members, without their prior  
24 express consent, using an ATDS or an artificial or pre-recorded voice system. (Doc. No. 1  
25 ¶ 35(a).) There do not appear to be individualized consent issues that should preclude a  
26 finding of predominance, given that the purported class is defined, specifically, as persons  
27 whose numbers were not listed as those of patients or guarantors—which indicates the class  
28 members did not give prior express consent to being called—and who received one or more

1 calls from Defendant placed by LiveVox or TCN “and/or featuring a prerecorded or  
2 artificial voice messages [*sic*].” (Proposed Settlement § 2.12.) Thus, the proposed class is  
3 “sufficiently cohesive to warrant adjudication by representation,” and the predominance  
4 requirement is met. See Hanlon v. Chrysler Corp., 150 F.3d 1011, 1022 (9th Cir. 1998)  
5 (citation omitted). In addition, a class action is a superior method for resolving the dispute  
6 because it will reduce litigation costs and promote greater efficiency. See Valentino v.  
7 Carter-Wallace, Inc., 97 F.3d 1227, 1234 (9th Cir. 1996) (citation omitted).

8       Accordingly, the Court certifies a settlement class consisting of all individuals who  
9 “(1) received a telephone call from Defendant or its agents; (2) on his or her cellular  
10 telephone number; (3) through the use of any automatic telephone dialing system or  
11 artificial or pre-recorded voice system as set forth in 47 U.S.C. § 227(b)(1)(A)(3); and (4)  
12 where Defendant has no record of prior express consent for such individual to make such  
13 call, within four years prior to the filing of the Complaint through the date of final  
14 approval.” (Doc. No. 1 ¶ 29.)

#### 15       **b. Fairness and Adequacy of the Settlement**

16       Before approving a class action settlement, the Court must determine whether the  
17 proposed settlement is fair, reasonable, and adequate. Fed. R. Civ. P. 23(e)(2). In reaching  
18 this determination, the Court must consider a number of factors, including: (1) the strength  
19 of the plaintiff’s case; (2) the risk, expense, complexity, and likely duration of further  
20 litigation; (3) the risk of maintaining class action status throughout the trial; (4) the amount  
21 offered in settlement; (5) the extent of discovery completed and the stage of the  
22 proceedings; (6) the experience and views of counsel; (7) the presence of a governmental  
23 participant; and (8) the reaction of the class members to the proposed settlement. Churchill  
24 Vill., L.L.C. v. Gen. Elec., 361 F.3d 566, 575-76 (9th Cir. 2004).

25       The Ninth Circuit maintains a “strong judicial policy” in favor of settlement of class  
26 actions. Class Plaintiffs v. City of Seattle, 955 F.2d 1268, 1276 (9th Cir. 1992); see also  
27 Rodriguez v. W. Publ’g Corp., 563 F.3d 948, 965 (9th Cir. 2009) (“This circuit has long  
28 deferred to the private consensual decision of the parties.” (citing Hanlon, 150 F.3d at



1 1027)). Nevertheless, when a settlement agreement is negotiated prior to formal class  
2 certification, settlement approval “requires a higher standard of fairness and a more probing  
3 inquiry than may normally be required under Rule 23(e).” Dennis v. Kellogg Co., 697 F.3d  
4 858, 864 (9th Cir. 2012) (internal quotation marks omitted). The Court must also scrutinize  
5 the settlement for evidence of collusion or other conflicts of interest. In re Bluetooth  
6 Headset Prods. Liab. Lit., 654 F.3d 935, 946-47 (9th Cir. 2011).

7 **i. The Strength of Plaintiff’s Case, the Risk of Further Litigation, and**  
8 **the Settlement Amount**

9 Although Plaintiff is confident that she would prevail if this litigation continued, she  
10 acknowledges several “not-insignificant obstacles” to her doing so, including issues related  
11 to consent, Defendant’s anticipated motion for summary judgment, Plaintiff’s anticipated  
12 motion for class certification, and the likelihood of appeals. (Doc. No. 64-1 at 12-13.)  
13 These risks favor approval of the Proposed Settlement. Cf. Couser v. Comenity Bank, 125  
14 F. Supp. 3d 1034, 1042 (S.D. Cal. 2015) (finding support for settlement where “there is a  
15 risk that the Class would either not be certified or that something may arise before trial to  
16 decertify the class”).

17 Pursuant to the Proposed Settlement, Defendant must establish a non-reversionary  
18 Settlement Fund of \$1,500,000, from which the class members’ claims, class counsel’s  
19 fees and costs, the Class Representative’s incentive payment, and the administration costs  
20 will be paid. (Doc. No. 64-1 at 15-16.) Based on the number of valid claims that Damages  
21 Settlement Subclass members have submitted to date, the per-claim recovery is  
22 approximately \$600, after deduction for the aforementioned costs. (Doc. No. 64-2, Gallucci  
23 Decl. ¶ 2.) Considering that the TCPA permits recovery of \$500 per negligent violation,  
24 this benefit is substantial. See Aboudi v. T-Mobile USA, Inc., No. 12-CV-2169, 2015 WL  
25 4923602, at \*4 (S.D. Cal. Aug. 18, 2015) (finding \$500 per claim a “substantial” benefit  
26 in TCPA class action settlement). Additionally, this per-claim recovery appears to be  
27 higher than the usual range for TCPA class action settlements. See Franklin v. Wells Fargo  
28 Bank, N.A., No. 14-CV-2349, 2016 WL 402249, at \*5 (S.D. Cal. Jan. 29, 2016) (surveying

1 TCPA class action settlements and finding a range of \$20 to \$100 per claim). Furthermore,  
2 the Proposed Settlement provides for two-pronged injunctive relief that would prevent  
3 Defendant from committing further TCPA violations and would facilitate damages claims  
4 brought against Defendant by individuals not released by the present settlement. (Proposed  
5 Settlement §§ 5.01, 5.02.) Accordingly, the Proposed Settlement’s monetary and injunctive  
6 relief support approval of the Proposed Settlement.

7 Any amount remaining in the Settlement Fund as of the final distribution date will  
8 go to a *cy pres* recipient “mutually selected by the Parties and subject to Court approval.”  
9 (Id. § 10.04(f).) The Court previously approved PRC as an appropriate *cy pres* recipient.  
10 (Doc. No. 60 at 14.) A “driving nexus” exists between PRC and the plaintiff class, see  
11 Nachshin v. AOL, LLC, 663 F.3d 1034, 1038 (9th Cir. 2011), and a *cy pres* award to PRC  
12 would further the TCPA’s objective “to prohibit the use of ATDSs to communicate with  
13 others by telephone in a manner that would be an invasion of privacy,” Satterfield v. Simon  
14 & Schuster, Inc., 569 F.3d 946, 954 (9th Cir. 2009) (citation omitted); see Dennis, 697 F.3d  
15 at 865.

16 Balancing “the continuing risks of litigation (including the strengths and weaknesses  
17 of the Plaintiff’s case), with the benefits afforded to members of the class, and the  
18 immediacy and certainty of a substantial recovery,” the Court concludes that these factors  
19 favor approval of the Proposed Settlement. See Franklin, 2016 WL 402249, at \*3.

20 **ii. The Extent of Discovery Completed, the Stage of Proceedings, and**  
21 **Lack of Collusion**

22 The discovery process in this case involved extensive party and third-party  
23 discovery, extensive meet and confer efforts by counsel, and the development of a mutually  
24 agreed-upon sampling protocol to identify the unique telephone numbers constituting the  
25 Damages Settlement Subclass. (Doc. No. 64-1 at 17.) While developing and running the  
26 protocol, the parties agreed to participate in private mediation to explore the possibility of  
27 settlement. (Doc. No. 55-2, Marron Decl. ¶ 7.) A JAMS mediator with extensive experience  
28 with TCPA cases supervised a day-long mediation session, and the parties reached a

1 classwide settlement in principle. (Id. ¶¶ 8-9.) The parties then worked to finalize the  
2 settlement’s terms over the next few months and also conducted confirmatory discovery to  
3 ensure the accuracy of the information Defendant provided during mediation. (Id. ¶ 10; see  
4 Doc. No. 64-1 at 17.)

5 Based on the record before the Court, there is no indication of collusion. The  
6 requested attorneys’ fee award—28.8% of the Settlement Fund—is close to the benchmark  
7 percentage and does not signify a disproportionate distribution to class counsel. Similarly,  
8 the requested Class Representative’s incentive award appears reasonable (as discussed  
9 below). Thus, because the Proposed Settlement appears to have resulted from arms-length  
10 negotiations and was not the result of collusion, it is presumed fair. See Couser, 125 F.  
11 Supp. 3d at 1042 (“A settlement following sufficient discovery and genuine arms-length  
12 negotiation is presumed fair.” (quoting Nat’l Rural Telecomms. Coop. v. DIRECTV, Inc.,  
13 221 F.R.D. 523, 528 (C.D. Cal. 2004))). This factor supports approval.

### 14 **iii. The Experience and Views of Counsel**

15 Class counsel is experienced with TCPA actions and believes that Plaintiff’s claims  
16 are meritorious, but also believes that the Proposed Settlement offers meaningful relief and  
17 is in the class’s best interests. (Doc. No. 55-1 at 15; Doc. No. 55-2, Marron Decl. ¶¶ 20-  
18 21, 35-36; see Doc. No. 64-1 at 17-18.) This factor also supports approval. See Couser,  
19 125 F. Supp. 3d. at 1044 (“Great weight is accorded to the recommendation of counsel,  
20 who are most closely acquainted with the facts of the underlying litigation. This is because  
21 parties represented by competent counsel are better positioned than courts to produce a  
22 settlement that fairly reflects each party’s expected outcome in the litigation.” (citation  
23 omitted)).

### 24 **iv. The Reaction of Class Members to the Proposed Settlement**

25 To date, no class member has objected to the Proposed Settlement, and one class  
26 member has requested exclusion. (Doc. No. 64-3, Roberts Decl. ¶ 11.) The complete lack  
27 of objections is indicative of the adequacy of the settlement. See DIRECTV, Inc., 221  
28 F.R.D. at 529 (“It is established that the absence of a large number of objections to a

1 proposed class action settlement raises a strong presumption that the terms of a proposed  
2 class settlement action are favorable to the class members.”). Thus, the class members’  
3 reaction favors granting final approval.

#### 4 **c. Conclusion**

5 For the reasons set forth above, the Court finds that the Proposed Settlement is fair,  
6 adequate, and reasonable pursuant to Federal Rule of Civil Procedure 23(e), and therefore  
7 grants Plaintiff’s motion for final approval of the class action settlement. (Doc. No. 64.)

### 8 **II. Attorneys’ Fees, Costs and Incentive Payment**

9 Plaintiff seeks attorneys’ fees and costs of \$450,000, or 30% of the anticipated  
10 Settlement Fund. (Doc. No. 61-1 at 5.) Phrased differently, Plaintiff seeks attorneys’ fees  
11 in the amount of \$432,600.47, and litigation costs in the amount of \$17,399.53, totaling  
12 \$450,000. (Id. at 21.) Thus, Plaintiff seeks approximately 28.8% of the Settlement Fund in  
13 attorneys’ fees. (Id.)

14 Pursuant to Federal Rule of Civil Procedure 23, “[i]n a certified class action, the  
15 court may award reasonable attorney’s fees and nontaxable costs that are authorized by law  
16 or by the parties’ agreement.” Fed. R. Civ. P. 23(h). The Court has discretion to calculate  
17 and award attorneys’ fees using the percentage-of-fund method or lodestar method. Couser,  
18 125 F. Supp. 3d at 1045 (citing Vizcaino v. Microsoft Corp., 290 F.3d 1043 (9th Cir.  
19 2002)). “It is well established that 25% of the gross settlement amount is the benchmark in  
20 the Ninth Circuit for attorneys’ fees awarded under the percentage method,” id. at 1046,  
21 but the Court may depart from this benchmark “when special circumstances indicate that  
22 the percentage recovery would be either too small or too large in light of the hours devoted  
23 to the case or other relevant factors,” Six (6) Mexican Workers v. Ariz. Citrus Growers,  
24 904 F.2d 1301, 1311 (9th Cir. 1990). Regardless of whether the Court applies the  
25 percentage method or lodestar method to calculate attorneys’ fees, “the ultimate inquiry is  
26 whether the end result is reasonable” in light of all of the circumstances of the case.  
27 Franklin, 2016 WL 402249, at \*6 (citing Powers v. Eichen, 229 F.3d 1249, 1258 (9th Cir.  
28 2000)); see Couser, 125 F. Supp. 3d at 1045. Factors bearing on an award’s reasonableness

1 include “(1) the results achieved; (2) the risks of litigation; (3) the skill required and the  
2 quality of work; (4) the contingent nature of the fee; (5) the burdens carried by class  
3 counsel; and (6) the awards made in similar cases.” Id. (citing Vizcaino, 290 F.3d at 1048-  
4 50.) To prevent an unreasonable result, the Ninth Circuit encourages courts to cross-check  
5 their calculations against a second method. In re Bluetooth, 654 F.3d at 944-45.

6 Turning to the percentage method of recovery, Plaintiff requests attorneys’ fees of  
7 \$432,600.47, or approximately 28.8% of the Settlement Fund. (Doc. No. 61-1 at 21.) To  
8 determine whether such an upward departure from the 25% benchmark is reasonable, the  
9 Court considers the aforementioned Vizcaino factors. Couser, 125 F. Supp. 3d at 1045.  
10 First, Plaintiff achieved an excellent result for the class; based on the number of valid  
11 claims submitted, the recovery per claim is approximately \$600. (Doc. No. 64-2, Gallucci  
12 Decl. ¶ 2.) This per-claim recovery appears to be higher than the usual range for TCPA  
13 class action settlements. See Franklin, 2016 WL 402249, at \*5 (surveying TCPA class  
14 action settlements and finding a range of \$20 to \$100 per claim). Thus, the strong result  
15 achieved supports an upward departure from the benchmark. The Court finds further  
16 support for an upward departure in the substantial risks of continued litigation, as well as  
17 the high quality of representation by class counsel, who brought this case on a contingency  
18 basis and received no compensation for their efforts for the approximately two years this  
19 case has been pending. (Doc. No. 61-2, Marron Decl. ¶¶ 29-30.) Thus, the Court concludes  
20 that 28.8% of the Settlement Fund is a reasonable award in this case.

21 Application of the lodestar method confirms the reasonableness of this award. See  
22 In re Bluetooth, 654 F.3d at 944-45. Based on class counsel’s requested hourly rates and  
23 the number of hours spent on the litigation, the lodestar figure is \$160,986. (Doc. No. 61-  
24 1 at 18.) Plaintiff requests that the Court apply a multiplier of 2.687 to the lodestar, (id.),  
25 which is well within the 1 to 4 multiplier range commonly found to be appropriate in  
26 common fund cases, Aboudi, 2015 WL 4923602, at \*7. Accordingly, the lodestar cross-  
27 check supports the reasonableness of the requested attorneys’ fees award.

28 In addition to attorneys’ fees, Plaintiff seeks \$17,399.53 in costs. (Doc. No. 61-1 at

1 21.) The reported litigation expenses were for mediation, litigation services, copies, and  
2 travel. (Doc. No. 61-2, Marron Decl. Ex. 2.) After reviewing class counsel’s declaration  
3 and the attached summary of the incurred litigation expenses, (*id.* ¶ 7, Ex. 2), the Court  
4 concludes that the requested expenses are reasonable and grants class counsel’s request for  
5 these costs. *See Ontiveros v. Zamora*, 303 F.R.D. 356, 375 (E.D. Cal. 2014) (“There is no  
6 doubt that an attorney who has created a common fund for the benefit of the class is entitled  
7 to reimbursement of reasonable litigation expenses from that fund.” (citation omitted)).

8 Moreover, Plaintiff seeks an award of \$124,000 for the costs incurred by Rust  
9 Consulting in administering the claims and notice in this matter. (Doc. No. 64-1 at 7 n.5;  
10 Doc. No. 64-3, Roberts Decl. ¶ 12.) The requested costs are to be paid out of the Settlement  
11 Fund. (Doc. No. 64-1 at 7 n.5.) The administration costs appear to be reasonable and are,  
12 therefore, approved.

13 Finally, the Court determines that the requested \$7,500 incentive payment for class  
14 representative Belinda Gutierrez-Rodriguez is reasonable. (Doc. No. 61-1 at 22.) Incentive  
15 awards in class action cases are discretionary “and are intended to compensate class  
16 representatives for work done on behalf of the class, to make up for financial or reputational  
17 risk undertaken in bringing the action, and, sometimes, to recognize their willingness to act  
18 as a private attorney general.” *Rodriguez*, 563 F.3d at 958-59. The Court must “scrutinize  
19 carefully the awards so that they do not undermine the adequacy of the class  
20 representatives.” *Radcliffe v. Experian Info. Sols. Inc.*, 715 F.3d 1157, 1163 (9th Cir.  
21 2013). Here, in her sworn declaration, Ms. Gutierrez-Rodriguez states that she has been  
22 active in this litigation since its inception, providing class counsel with critical information  
23 regarding the calls she received from Defendant, responding to discovery requests, and  
24 conferring with class counsel about mediation and the Proposed Settlement. (Doc. No. 61-  
25 10, Gutierrez-Rodriguez Decl. ¶¶ 3-9.) Considering this participation, as well as the  
26 acceptable range of incentive awards in similar cases, *see Fulford v. Logitech, Inc.*, No. 8-  
27 CV-2041, 2010 WL 807448, at \*3 n.1 (N.D. Cal. Mar. 5, 2010), the Court approves the  
28 \$7,500 incentive payment for Ms. Gutierrez-Rodriguez. Thus, in sum, the Court grants

1 Plaintiff's motion for attorneys' fees, costs and incentive payment. (Doc. No. 61.)

2 **CONCLUSION**

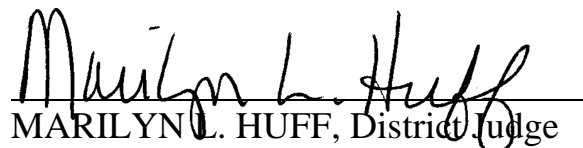
3 The Court has jurisdiction over the subject matter of this action and all parties to the  
4 action, including all settlement class members. The Court certifies the settlement class and  
5 grants final approval of the settlement. All persons who satisfy the class definition are  
6 settlement class members bound by this judgment. The form and method of notice satisfied  
7 the requirements of the Federal Rules of Civil Procedure and the United States  
8 Constitution, including the Fifth Amendment's Due Process Clause.

9 The Court grants class counsel \$450,000 in attorneys' fees and litigation costs. The  
10 Court also grants \$124,000 in administration costs. The Court grants class representative  
11 Belinda Gutierrez-Rodriguez an incentive payment of \$7,500. The attorneys' fees and  
12 costs, administration costs, and incentive award will be paid out of the Settlement Fund.

13 The Court reserves jurisdiction over the implementation, administration, and  
14 enforcement of this settlement and all matters arising thereunder. This document satisfies  
15 Rule 58 of the Federal Rules of Civil Procedure. The Court dismisses the action with  
16 prejudice, and no costs shall be awarded other than those specified in this order, or provided  
17 by the settlement agreement. The Clerk of Court shall close this case.

18 **IT IS SO ORDERED.**

19 DATED: March 26, 2018

20   
21 MARILYN L. HUFF, District Judge  
22 UNITED STATES DISTRICT COURT  
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