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UNITED STATES DISTRICT COURT  
SOUTHERN DISTRICT OF CALIFORNIA

WILLIAM BECKMAN, AND LINDA  
GANDARA, individuals, on behalf of  
themselves, and all person similarly  
situated,  
  
Plaintiff,  
  
v.  
  
ARIZONA CANNING COMPANY,  
LLC, et. al.,  
  
Defendant.

Case No.: 16cv02792 JAH-BLM

**ORDER GRANTING DEFENDANT'S  
MOTION TO DISMISS [Doc. No. 3]**

**INTRODUCTION**

Plaintiffs William Beckman and Linda Gandara, originally filed a complaint in Superior Court of California, County of San Diego on October 11, 2016. They allege Defendants misled consumers into believing cans of Sun Vista beans are primarily filled with beans through advertisement, labels and fill. Complaint ¶ 16. Plaintiff seek damages, restitution and injunctive relief for violation of California’s unfair competition law (“UCL”), California Business and Professions Code section 17200 *et. seq.*, deceptive and misleading advertising (“FAL”), California Business and Professions Code section 17500 *et. seq.*, and violation of California’s Consumer Legal Remedies Act (“CLRA”), California

1 Code section 1750 *et. seq.* See Complaint (Doc. No. 1-2) on behalf of themselves and  
2 others similarly situated. Plaintiffs named Arizona Canning Company, LLC (“ACC”) and  
3 State Bros. Markets, as defendants.

4 Defendants removed the action to federal court on November 14, 2016. Both  
5 Defendants filed motions to dismiss and a joint request for judicial notice.<sup>1</sup> See Doc. Nos.  
6 2, 3, 4. The Court dismissed Defendant Stater Bros. Markets from the action pursuant to  
7 the parties’ joint motion to dismiss. Plaintiff filed an opposition to Defendant ACC’s  
8 motion to dismiss and Defendant filed a reply.

9 Finding the matter suitable for disposition without oral argument, the Court vacated  
10 the hearing and took the matter under submission. After a thorough review of the parties’  
11 submissions, and for the reasons discussed below, the Court GRANTS Defendant’s motion  
12 to dismiss.

## 13 DISCUSSION

14 Defendant seeks dismissal of the action for failure to state a claim and failure to  
15 plead fraud-based claims with sufficient particularity.

### 16 I. Legal Standards

#### 17 A. Failure to State a Claim

18 Rule 12(b)(6) of the Federal Rules of Civil Procedure tests the sufficiency of the  
19 complaint. Navarro v. Block, 250 F.3d 729, 732 (9th Cir. 2001). Dismissal is warranted  
20 under Rule 12(b)(6) where the complaint lacks a cognizable legal theory. Robertson v.  
21 Dean Witter Reynolds, Inc., 749 F.2d 530, 534 (9th Cir. 1984); see Neitzke v. Williams,  
22 490 U.S. 319, 326 (1989) (“Rule 12(b)(6) authorizes a court to dismiss a claim on the basis  
23 of a dispositive issue of law.”). Alternatively, a complaint may be dismissed where it  
24 presents a cognizable legal theory yet fails to plead essential facts under that theory.

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27 <sup>1</sup> Defendant seeks judicial notice of a Bloomberg article dated August 23, 2013. Because  
28 the article is not pertinent to this Court’s decision on the motion and was not considered  
by the Court in ruling on the motion, the request for judicial notice is DENIED as moot.

1 Robertson, 749 F.2d at 534. While a plaintiff need not give “detailed factual allegations,”  
2 he must plead sufficient facts that, if true, “raise a right to relief above the speculative  
3 level.” Bell Atlantic Corp. v. Twombly, 550 U.S. 544, 545 (2007).

4 “To survive a motion to dismiss, a complaint must contain sufficient factual matter,  
5 accepted as true, to ‘state a claim to relief that is plausible on its face.’” Ashcroft v. Iqbal,  
6 556 U.S. 662, 678 (2009) (quoting Twombly, 550 U.S. at 547). A claim is facially  
7 plausible when the factual allegations permit “the court to draw the reasonable inference  
8 that the defendant is liable for the misconduct alleged.” Id. In other words, “the non-  
9 conclusory ‘factual content,’ and reasonable inferences from that content, must be  
10 plausibly suggestive of a claim entitling the plaintiff to relief. Moss v. U.S. Secret Service,  
11 572 F.3d 962, 969 (9th Cir. 2009). “Determining whether a complaint states a plausible  
12 claim for relief will ... be a context-specific task that requires the reviewing court to draw  
13 on its judicial experience and common sense.” Iqbal, 556 U.S. at 679.

14 In reviewing a motion to dismiss under Rule 12(b)(6), the court must assume the  
15 truth of all factual allegations and must construe all inferences from them in the light most  
16 favorable to the nonmoving party. Thompson v. Davis, 295 F.3d 890, 895 (9th Cir. 2002);  
17 Cahill v. Liberty Mut. Ins. Co., 80 F.3d 336, 337-38 (9th Cir. 1996). However, legal  
18 conclusions need not be taken as true merely because they are cast in the form of factual  
19 allegations. Ileto v. Glock, Inc., 349 F.3d 1191, 1200 (9th Cir. 2003); Western Mining  
20 Council v. Watt, 643 F.2d 618, 624 (9th Cir. 1981). When ruling on a motion to dismiss,  
21 the Court may consider the facts alleged in the complaint, documents attached to the  
22 complaint, documents relied upon but not attached to the complaint when authenticity is  
23 not contested, and matters of which the Court takes judicial notice. Lee v. City of Los  
24 Angeles, 250 F.3d 668, 688-89 (9th Cir. 2001). If a court determines that a complaint fails  
25 to state a claim, the court should grant leave to amend unless it determines that the pleading  
26 could not possibly be cured by the allegation of other facts. See Doe v. United States, 58  
27 F.3d 494, 497 (9th Cir. 1995).

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2 **B. Failure to Plead with Particularity**

3 Under Rule 9(b) of the Federal Rules of Civil Procedure, “[i]n alleging fraud or  
4 mistake, a party must state with particularity the circumstances constituting fraud or  
5 mistake.” Under Ninth Circuit case law, Rule 9(b) imposes two distinct requirements on  
6 complaints alleging fraud. First, the basic notice requirements of Rule 9(b) require  
7 complaints pleading fraud to “state precisely the time, place, and nature of the misleading  
8 statements, misrepresentations, or specific acts of fraud.” Kaplan v. Rose, 49 F.3d 1363,  
9 1370 (9th Cir. 1994); Vess v. Ciba-Geigy Corp., U.S.A., 317 F.3d 1097, 1106 (9th Cir.  
10 2003) (A plaintiff must set forth “the who, what, when, where and how” of the alleged  
11 misconduct.”). Second, the Rule requires that the complaint “set forth an explanation as to  
12 why the statement or omission complained of was false and misleading.” Yourish v.  
13 California Amplifier, 191 F.3d 983, 993 (9th Cir. 1999).

14 **II. Analysis**

15 Defendant argues Plaintiffs lack standing to pursue their claims, the complaint lacks  
16 particularity, Plaintiffs fail to plead reliance and Plaintiffs fail to state a claim.

17 **A. Standing**

18 **1. Injury**

19 Defendant argues Plaintiffs fail to allege loss of money or property as a result of  
20 Defendant’s alleged conduct, and therefore, lack standing to support their UCL and FAL  
21 claims. Instead, Defendant contends, Plaintiffs allege consumers sustained injury by  
22 purchasing Sun Vista beans because they would not have purchased Sun Vista if they knew  
23 the truth about the product. Defendants argue this allegation is conclusory and does not  
24 suffice.

25 In opposition, Plaintiffs argue they suffered a monetary loss each time they  
26 purchased a can of Sun Vista beans because they would not have otherwise purchased the  
27 beans had they known of Defendant’s misrepresentations. Plaintiffs contend they suffered  
28 a loss of money as a result of being exposed to Defendant’s unfair and deceptive practices.

1 Thus, they argue, Plaintiffs have standing to bring their claims under the UCL, FAL, and  
2 the CLRA.

3 In reply, Defendant argues Plaintiffs purchased and received bean products and,  
4 therefore, did not sustain loss of money or property. Defendant maintains Plaintiffs fail to  
5 assert they did not consume the bean products purchased.

6 Standing under the UCL and FAL requires a plaintiff suffered an economic injury  
7 caused by the defendant's unfair business practice or false advertising. See Kwikset Corp.  
8 v. Superior Court, 51 Cal.4th 310, 322 (2011). Plaintiffs assert the labeling on the Sun  
9 Vista beans depicts a "bowl full of plump and hearty beans with glimmer of shine, and  
10 little to no water," but when opened and poured into a bowl, the beans are fully submerged  
11 in water. Complaint ¶¶ 23, 25. They further assert the product label is misleading because  
12 a 29 ounce can of beans lists a serving size as ½ cup and "about 6" serving sizes per  
13 container making a reasonable consumer conclude the can is mostly beans, but when  
14 opened, the can contains only 13 ounces of beans and about 2 cups of water. Id. ¶¶ 30 –  
15 32. They allege they sustained injury by purchasing Sun Vista beans they would not have  
16 purchased had they known the truth about the product. Id. ¶ 62. This is sufficient for  
17 standing to sue. See Kwikset Corp., 51 Cal.App.4th at 330 (Finding that a consumer who  
18 relies on a product label and challenges a misrepresentation contained therein can satisfy  
19 the standing requirement and sufficiently allege economic injury.).

## 20 **2. Reliance**

21 Defendant contends the FAL and the CLRA require Plaintiffs to state sufficient  
22 facts to allege they relied on an alleged misrepresentation and suffered economic injury as  
23 a result. Defendant further contends Plaintiffs must demonstrate they actually relied upon  
24 the alleged misrepresentation under the UCL. Defendant maintains the complaint lacks  
25 any allegation that Plaintiffs relied upon either the image of the label or the size of the can  
26 in making their purchase decision.

27 Defendant also argues Plaintiffs cannot show that it is plausible that a reasonable  
28 consumer would rely upon the alleged misrepresentations. Defendant maintains, as

1 alleged, the photograph on the label is identical for each bean variety regardless of the size  
2 of the can and, regardless of size, contains more than one serving. As such, Defendant  
3 argues, it is implausible for Plaintiffs to claim that the can does not contain the amount of  
4 beans depicted on the photo. Defendant also contends Plaintiffs appear to admit that the  
5 other information on the product can is non-objectionable and accurately dispels the  
6 challenged aspects of the label because they concede that liquid is contained in the canned  
7 beans and water is the first ingredient on the list. Defendant argues it is not plausible for  
8 the general public to view ACC's product label in the way Plaintiffs purport to do.

9 Plaintiffs argue, in opposition, they allege they were deceived and misled by the  
10 advertisement/image on the label depicting a bowl full of beans, the net weight and serving  
11 size information on the label, and the size and fill of the opaque container. They contend  
12 Defendant's false and misleading conduct is an immediate cause of their injury because  
13 they would not have purchased Sun Vista beans but for Defendant's misrepresentations.

14 Plaintiffs' UCL, FAL, and CLRA all require a showing of reliance of varying  
15 specificity. See Kwikset Corp., 51 Cal.App,4th at 326-27; In re Tobacco II Cases, 46  
16 Cal.4th 298, 328 (2009); Cohen v. DirecTV, Inc., 178 Cal.App.4th 966 (2009).

17 In the complaint, Plaintiffs allege the products are sold in opaque canned containers  
18 and, therefore, consumers depend upon the product advertisement, label and fill of the  
19 container to conduct product comparisons. Complaint ¶ 22. They further argue the label  
20 on the cans of beans and the information of weight and serving size on the label are blatant  
21 misrepresentations because of the large amount of water and small amount of beans  
22 contained therein. Id. ¶¶ 26, 27. Plaintiffs also allege they reasonably believed the can  
23 contained the amount of beans indicated on the labels. Id. ¶ 29. Additionally, they allege  
24 they "rationally believed the can of Sun Vista Beans was appropriately filled with beans"  
25 and relied on the feel and weight of the container. Id. ¶¶ 42, 43.

26 Plaintiffs sufficiently allege reliance.

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1 **3. Products not Purchased**

2 Defendant argues Plaintiffs improperly attempt to sweep a vast array of other Sun  
3 Vista products they did not purchase into this case but the allegations are devoid of any  
4 factual information. Additionally, Defendant argues Plaintiffs do not allege sufficient facts  
5 about each product and purchase to give sufficient notice to Defendant.

6 In opposition, Plaintiffs argue, although there is no controlling authority on whether  
7 Plaintiffs have standing for products they did not purchase, a majority of federal courts  
8 have held that a plaintiff may have standing to assert claims for unnamed class members  
9 based on products he or she did not purchase so long as the products and alleged  
10 misrepresentations are sufficiently similar. They cite to Anderson v. Jamba Juice Co., 888  
11 F.Supp.2d 1000 (N.D.Cal. 2012) and Cortina v. Goya Foods, Inc., 94 F.Supp.3d 1174  
12 (S.D.Cal. 2015), in support. Here, they contend, the same kinds of beans in different size  
13 cans and different kinds of beans made and packaged by the same Defendant are  
14 sufficiently similar because each product is a specific type of whole bean and every can,  
15 regardless of type of bean and container size, lists water as the first ingredient on the back  
16 of the can in very small print. Additionally, they maintain, the image on the label is  
17 essentially the same for each type of bean regardless of can size and every label provides  
18 the net weight and serving size, which is false and deceptive information. Plaintiffs further  
19 maintain the containers are also filled to be misleading regardless of the type of bean and  
20 the size of the container due to the opaque container.

21 In reply, Defendant contends Plaintiffs' argument that the various products are  
22 sufficiently similar is conclusive and devoid of fact. Defendant further contends the cases  
23 cited by Plaintiffs are inapposite because the products in those cases contained the same  
24 challenged label statement and the same ingredient being challenged by the plaintiffs.  
25 Defendant maintains Plaintiff cannot make claims about the bean content level of any other  
26 product or that they are sufficiently similar, because they never purchased the other  
27 products and lack that knowledge. Additionally, Defendant maintains the net weight and  
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1 serving size will differ from one variety to another and the image will vary depending on  
2 what type of beans it depicts.

3 In Jamba Juice, the plaintiffs filed a putative action asserting Jamba Juice  
4 misrepresented its smoothie kits as all natural. The defendants sought dismissal arguing  
5 the plaintiff lacked standing for claims based upon smoothie kit flavors they did not  
6 purchase. Noting the divergent rulings by district courts in this circuit, the court reasoned  
7 that the critical inquiry was whether the products purchased and products not purchased  
8 were sufficiently similar. 888 F.Supp.2d at 1005. The court found the smoothie kits were  
9 sufficiently similar because, no matter the flavor, they had the same alleged  
10 misrepresentation and they contained the same allegedly non-natural ingredients. Id.  
11 Cortina involved a drink manufacturer's failure to warn consumers of a potential  
12 carcinogen allegedly contained in certain beverages. The court, similarly, discussed that  
13 courts have ruled both ways on whether a plaintiff has standing to pursue claims on behalf  
14 of class members for products he or she did not purchase and determined the majority of  
15 courts look to whether the products and alleged misrepresentations are sufficiently similar.  
16 94 F.Supp.3d at 1197-98.

17 Here, the products are different varieties of beans, which differ in size. The alleged  
18 misrepresentations go to the weight and fill of the cans of beans which would vary  
19 depending on the type of bean. The Court finds the products and alleged  
20 misrepresentations are not sufficiently similar to permit standing for bean varieties not  
21 purchased by Plaintiffs. As such, Plaintiffs do not have standing for products they did not  
22 purchase.

### 23 **B. Rule 9(b) Particularity**

24 Defendant argues Plaintiffs fall short of meeting Rule 9(b)'s heightened pleading  
25 standard. Defendant maintains Plaintiffs only allege they purchased one or more cans of  
26 Sun Vista Beans, but fail to allege which products they purchased, when they allegedly  
27 purchased the products, where they purchased the products, and the details as to how they  
28 purchased the products.



1 Plaintiffs argue the facts are adequately detailed to allow Defendant to understand  
2 the nature of the allegations and defend against them, and they identify Defendant’s  
3 misrepresentations, where and when they were made, and an explanation with images of  
4 why they are false. They maintain the complaint identifies ACC as the entity that produces  
5 and sells Sun Vista brand whole beans products in California, which misrepresent its beans  
6 as containing mostly beans when in fact the cans contain a significant amount of water and  
7 an inadequate number of beans, and the complaint identifies and describes Defendant’s  
8 Sun Vista whole bean product line, which includes pinto, black, kidney, and white beans  
9 that list water as the first ingredient, which are sold in 15 ounce, 29 ounce, 40 ounce, and  
10 108 ounce size cans, as well as in an 8 pack of 15 ounce cans. They further maintain they  
11 allege that they purchased one or more cans of Sun Vista beans during the class period  
12 which is defined as four years prior to the filing of the complaint through the present date,  
13 from retail stores in San Diego, California, and they detail how the products are misleading.

14 Upon review of the complaint, the Court finds Plaintiffs describe the alleged  
15 misrepresentation and includes a list of canned bean products which they assert contain the  
16 alleged misrepresentations. However, it is unclear which bean products Plaintiffs  
17 purchased. Plaintiffs merely allege they purchased one or more cans of Sun Vista beans  
18 from retail stores in California. Complaint ¶¶ 9, 10, 21. As discussed above, Plaintiffs  
19 lack standing to bring claims for bean products they did not purchase. Thus, as currently  
20 pled, Plaintiffs fail to sufficiently provide the “who, what, where and how” of the alleged  
21 misconduct. The complaint is subject to dismissal in its entirety for failure to meet the  
22 heightened pleading standard of Rule 9(b).

### 23 **C. Remaining Grounds**

24 Because the Court finds the complaint should be dismissed for failure to meet the  
25 heightened pleading standard of Rule 9(b), the Court will not address Defendant’s  
26 remaining grounds for relief.

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1 **III. Leave to Amend**

2 Plaintiffs seek leave to amend the complaint if the Court finds any deficiencies. The  
3 Court finds it appropriate to provide Plaintiffs an opportunity to amend the complaint to  
4 cure the deficiencies noted.


5 **CONCLUSION AND ORDER**

6 Based on the foregoing, IT IS HEREBY ORDERED:

7 1. Defendant's motion to dismiss is **GRANTED**.

8 2. If Plaintiff wishes to amend the complaint to address the deficiencies noted  
9 above, he may file a First Amended Complaint **on or before October 20, 2017**.

10 DATED: September 20, 2017

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13 JOHN A. HOUSTON  
14 United States District Judge