

1  
2  
3  
4  
5  
6  
7  
8 **UNITED STATES DISTRICT COURT**  
9 **SOUTHERN DISTRICT OF CALIFORNIA**

10  
11 AYA HEALTHCARE SERVICES, INC.,  
AYA HEALTHCARE, INC.,

12  
13 Plaintiffs,

14 v.

15 AMN HEALTHCARE, INC., AMN  
HEALTHCARE SERVICES, INC., AMN  
SERVICES, LLC, MEDEFIS, INC., and  
SHIFWISE, INC.,

16  
17 Defendants.

Case No.: 17cv205-MMA (MDD)

**ORDER GRANTING IN PART  
DEFENDANTS' MOTION TO  
DISMISS**

[Doc. No. 15]

18 Plaintiffs Aya Healthcare Services, Inc. and Aya Healthcare, Inc. (collectively,  
19 "Plaintiffs") filed a First Amended Complaint ("FAC") against Defendants AMN  
20 Healthcare, Inc., AMN Service, Inc., AMN Services, LLC, MEDEFIS, Inc., and  
21 Shiftwise, Inc. (collectively, "Defendants") alleging four federal antitrust claims under  
22 the Sherman Act, 15 U.S.C. §§ 1, 2, and three California state law claims. *See* FAC.  
23 Defendants now move to dismiss Plaintiffs' FAC for failure to state a claim pursuant to  
24 Federal Rule of Civil Procedure 12(b)(6). *See* Doc. No. 15. Plaintiffs filed an opposition  
25 to Defendants' motion, to which Defendants replied. *See* Doc. Nos. 17, 18. After  
26 entertaining the oral arguments of counsel, the Court took the matter under submission  
27 for further review and consideration. *See* Doc. No. 20. For the reasons set forth below,  
28 the Court affirms in part its tentative ruling and **GRANTS IN PART** Defendants' motion

1 to dismiss.

2 **BACKGROUND**<sup>1</sup>

3 Plaintiff Aya Healthcare Services, Inc. is a corporation formed under Delaware law  
4 that maintains its headquarters in San Diego, California. FAC ¶ 54. Plaintiff Aya  
5 Healthcare, Inc. is a corporation formed under Delaware law that maintains its  
6 headquarters in San Diego, California. FAC ¶ 54. “Plaintiffs are affiliated companies  
7 that operate under common control and ownership.” FAC ¶ 54.

8 Defendant AMN Healthcare, Inc. is a corporation formed under the laws of  
9 Nevada that maintains its headquarters in San Diego, California. FAC ¶ 55. Defendant  
10 AMN Healthcare Services, Inc. is a corporation formed under the laws of Delaware that  
11 maintains its headquarters in San Diego, California. FAC ¶ 56. Defendant AMN  
12 Services, LLC is a limited liability company formed under state law that maintains its  
13 headquarters in San Diego, California. Defendant Medefis, Inc. is a corporation formed  
14 under state law that maintains its headquarters in Omaha, Nebraska. FAC ¶ 58.  
15 Defendant Shiftwise, Inc. is a corporation formed under state law that maintains its  
16 headquarters in Portland, Oregon. FAC ¶ 59. Defendant AMN Healthcare Services, Inc.  
17 owns and controls Defendant AMN Healthcare, Inc. and the various affiliated companies  
18 also sued in this action. FAC ¶ 5.

19 Plaintiffs are two affiliated temporary personnel agencies that arrange to have  
20 medical travelers perform temporary assignments at hospitals<sup>2</sup> and other healthcare  
21 facilities. FAC ¶ 3. Defendants also operate a temporary employment agency, providing  
22 various kinds of temporary medical employees to hospitals. FAC ¶ 5. Defendants are the  
23 dominant provider of medical travelers in the country, and compete with Plaintiffs. FAC  
24

---

25  
26 <sup>1</sup> Because this matter is before the Court on a motion to dismiss, the Court must accept as true  
27 the allegations set forth in the FAC. *See Hosp. Bldg. Co. v. Trs. Of Rex Hosp.*, 425 U.S. 738, 740  
(1976).

28 <sup>2</sup> “Hospitals” hereinafter refers to both hospitals and other healthcare facilities.

1 ¶ 5.

2 “Medical travelers are licensed nurses and medical technicians who travel from  
3 region to region to perform temporary assignments at hospitals.” FAC ¶ 4. Hospitals do  
4 not directly hire medical travelers, but utilize the services of personnel agencies like  
5 Plaintiffs and Defendants. These personnel agencies are thus responsible for recruiting  
6 qualified medical travelers and coordinating their temporary assignment to hospitals.  
7 FAC ¶ 4.

8 Generally, Plaintiffs allege that Defendants’ strategy “is to make use of contractual  
9 restraints and other anticompetitive practices to ensure that none of its competitors can  
10 compete to hire any of its temporary employees, even when it is not employing them.”  
11 FAC ¶ 7. Regarding Plaintiffs’ federal claims, Plaintiffs assert that Defendants’ alleged  
12 no-poaching restraints constitute a violation of Section 1 of the Sherman Act, that  
13 Defendants created an employers’ cartel in violation of Section 1 of the Sherman Act,  
14 and that Defendants intend to acquire monopoly power in the medical-traveler markets in  
15 violation of Section 2 of the Sherman Act.

16 **A. No-Poaching Allegations**

17 Plaintiffs allege Defendants have successfully convinced rival providers “to agree  
18 to unlawful no-poaching restraints that run one way in its favor and harm both its rivals  
19 and its employees.” FAC ¶ 12. Smaller providers “depend on the good graces” of  
20 Defendants because “AMN has so much business that it often turns to smaller providers  
21 to help fill its orders . . . when it lacks available medical travelers of its own for pending  
22 assignments. Some providers depend on receiving AMN’s spillover work in order to  
23 remain in business.” FAC ¶ 13. “AMN has delegated spillover work to many providers  
24 in exchange for their acceptance of its subcontractor agreements . . . [which] include “no-  
25 poaching” covenants. FAC ¶ 16. These subcontractor agreements require rival providers  
26 to “agree in perpetuity never to solicit any of its employees.” FAC ¶ 16.

27 **B. Employers’ Cartel Allegations**

28 Plaintiffs contend AMN twice invited Aya “to collude in an unlawful antitrust

1 conspiracy” (an employers’ cartel), requesting Plaintiffs agree to a reciprocal no-hire  
2 agreement under which each employer would never hire employees of the other. FAC ¶  
3 17. Plaintiffs “believe[] that AMN has entered into similar no-hire arrangements with  
4 other providers of medical travelers, demanding and obtaining either unilateral or  
5 reciprocal no-hire agreements with them.” FAC ¶ 18. Plaintiffs have “specific  
6 confirmation” that at least one other provider of medical travelers, Host Healthcare, Inc.  
7 (“Host”) agreed to a unilateral no-hire agreement under which Host ceased to hire  
8 AMN’s recruiters and other corporate employees. FAC ¶ 19. Plaintiffs claim these no-  
9 hire agreements affect medical travelers because if a provider is restrained by agreement  
10 from hiring AMN’s recruiters, it is also appreciably restrained from seeking, screening,  
11 soliciting, and hiring AMN’s vast pool of qualified medical travelers, even those who  
12 lack any current assignment from AMN. FAC ¶ 20.

13 Plaintiffs allege Defendants retaliated against them by refusing to join this  
14 employers’ cartel by litigating baseless claims against it, terminating a longstanding  
15 mutually profitable collaboration, and temporarily cutting off Plaintiffs’ access to certain  
16 accounts on Defendants’ software platform, costing Plaintiffs lost revenue in the millions  
17 of dollars. FAC ¶ 22.

### 18 C. Attempted Monopolization Allegations

19 Finally, Plaintiffs allege Defendants intended to acquire monopoly power in the  
20 medical-traveler markets. FAC ¶ 282. Plaintiffs claim AMN is the dominant provider of  
21 the relevant service and it wields or nearly wields monopoly power in the national market  
22 as well as many of the regional submarkets including: the Greater San Francisco Bay  
23 Area; the Greater Los Angeles Metropolitan Area; the New York City Area; the Greater  
24 Chicago Metropolitan Area; the Greater Baltimore Metropolitan Area; the Greater  
25 Washington, D.C. Metropolitan Area; the Greater Richmond Metropolitan Area; and the  
26 Greater Norfolk Metropolitan Area. FAC ¶ 283. Defendants make or substantially  
27 control at least 45% of all sales in the national market, and at least 50% of all sales in the  
28 above-referenced regional submarkets. FAC ¶ 283. Plaintiffs claim “there exists a

1 dangerous probability that it will succeed in the effort unless there is an antitrust  
2 intervention.” FAC ¶ 282.

3 **D. Summary of Plaintiffs’ Allegations**

4 In sum, Plaintiffs assert, “[t]he overall effect of [Defendants’] business strategy has  
5 been to discourage and prevent [Defendants’] rivals from considering, evaluating,  
6 soliciting and hiring qualified medical travelers.” FAC ¶ 8. Thus, “AMN has  
7 successfully used unlawful restraints and other anticompetitive practices to restrain its  
8 recruiters and rivals in order to restrict the supply and circulation of qualified medical  
9 travelers.” FAC ¶ 8. “AMN not only restricts supply and raises its prices, but also  
10 imposes surcharges for providing various categories of medical travelers whom it reports  
11 to be in short supply to certain hospital customers.” FAC ¶ 9. Defendants have “been  
12 able to depress the pay of medical travelers and recruiters of medical travelers and restrict  
13 their employment opportunities, mobility, and access to information about employment  
14 conditions offered by rival employers.” FAC ¶ 10.

15 Defendants move to dismiss Plaintiffs’ FAC pursuant to Federal Rule of Civil  
16 Procedure 12(b)(6). Doc. No. 15. Defendants argue Plaintiffs’ allegations “boil down to  
17 a single theory: that Aya is somehow entitled to enjoy a free ride on AMN’s business  
18 acumen and the benefits of collaborating with AMN, while blissfully violating with  
19 impunity the non-solicitation clauses binding on former AMN personnel.” Doc. No. 15-1  
20 at 2. “To the extent this theory is supported by any alleged facts, these facts do not show  
21 an unreasonable restraint of trade—let alone conduct susceptible to the *per se* standard.”  
22 *Id.*

23 **LEGAL STANDARDS**

24 **A. Request for Judicial Notice**

25 Generally, a court must take judicial notice if a party requests it and supplies the  
26 court with the requisite information. Fed. R. Evid. 201(d). “A judicially noticed fact  
27 must be one not subject to reasonable dispute in that it is either (1) generally known  
28 within the territorial jurisdiction of the trial court or (2) capable of accurate and ready

1 determination by resort to sources whose accuracy cannot reasonably be questioned.”  
2 Fed. R. Evid. 201(b); *see Mack v. South Bay Beer Distributors*, 798 F.2d 1279, 1282 (9th  
3 Cir. 1986) (citing *Sears, Roebuck & Co. v. Metropolitan Engravers, Ltd.*, 245 F.2d 67, 70  
4 (9th Cir. 1956)). While a court may take judicial notice of matters of public record, it  
5 may not take judicial notice of a fact that is subject to reasonable dispute. Fed. R. Evid.  
6 201(b); *Lee v. City of Los Angeles*, 250 F.3d 668, 688-89 (9th Cir. 2001). For example,  
7 “when a court takes notice of another court’s opinion, it may do so not for the truth of the  
8 facts recited therein, but for the existence of the opinion, which is not subject to  
9 reasonable dispute over its authenticity.” *Lee*, 250 F.3d at 690.

10 **B. Rule 12(b)(6)**

11 A Rule 12(b)(6) motion to dismiss tests the sufficiency of the complaint. *Navarro*  
12 *v. Block*, 250 F.3d 729, 732 (9th Cir. 2001). A pleading must contain “a short and plain  
13 statement of the claim showing that the pleader is entitled to relief. . . .” Fed. R. Civ. P.  
14 8(a)(2). However, plaintiffs must also plead “enough facts to state a claim to relief that is  
15 plausible on its face.” Fed. R. Civ. P. 12(b)(6); *Bell Atl. Corp. v. Twombly*, 550 U.S. 544,  
16 570 (2007). The plausibility standard thus demands more than a formulaic recitation of  
17 the elements of a cause of action, or naked assertions devoid of further factual  
18 enhancement. *Ashcroft v. Iqbal*, 556 U.S. 662, 678 (2009). Instead, the complaint “must  
19 contain allegations of underlying facts sufficient to give fair notice and to enable the  
20 opposing party to defend itself effectively.” *Starr v. Baca*, 652 F.3d 1202, 1216 (9th Cir.  
21 2011).

22 In reviewing a motion to dismiss under Rule 12(b)(6), courts must assume the truth  
23 of all factual allegations and must construe them in the light most favorable to the  
24 nonmoving party. *Cahill v. Liberty Mut. Ins. Co.*, 80 F.3d 336, 337–38 (9th Cir. 1996).  
25 The court need not take legal conclusions as true merely because they are cast in the form  
26 of factual allegations. *Roberts v. Corrothers*, 812 F.2d 1173, 1177 (9th Cir. 1987).  
27 Similarly, “conclusory allegations of law and unwarranted inferences are not sufficient to  
28 defeat a motion to dismiss.” *Pareto v. FDIC*, 139 F.3d 696, 699 (9th Cir. 1998).

1 In determining the propriety of a Rule 12(b)(6) dismissal, courts generally may not  
2 look beyond the complaint for additional facts. *United States v. Ritchie*, 342 F.3d 903,  
3 908 (9th Cir. 2003). “A court may, however, consider certain materials—documents  
4 attached to the complaint, documents incorporated by reference in the complaint, or  
5 matters of judicial notice—without converting the motion to dismiss into a motion for  
6 summary judgment.” *Id.*; *see also Lee v. City of Los Angeles*, 250 F.3d 668, 688 (9th Cir.  
7 2001). Where dismissal is appropriate, a court should grant leave to amend unless the  
8 plaintiff could not possibly cure the defects in the pleading. *Knappenberger v. City of*  
9 *Phoenix*, 566 F.3d 936, 942 (9th Cir. 2009).

## 10 DISCUSSION

### 11 **I. Plaintiffs’ Request for Judicial Notice**

12 Plaintiffs request that the Court take judicial notice of various documents filed in a  
13 civil action between the same parties in the Superior Court for the County of San Diego  
14 (*AMN Healthcare, Inc. v. Aya Healthcare Servs., Inc.*, Case No. 37-2015-00033229-CU-  
15 BT-CTL) (“AMN’s State Court Action”). *See* Doc. No. 17-1. Specifically, Plaintiffs  
16 request the Court take judicial notice of: (1) the state court’s order rendering summary  
17 judgment against AMN on all of its claims on November 4, 2016 (Exhibit 1); (2) a  
18 stipulation listing the issues to be tried at the trial in the state court action (Exhibit 2); (3)  
19 the state court’s order granting judgment in favor of Aya Healthcare, Inc. and the four  
20 Aya employees on January 26, 2017 (Exhibit 3); and (4) the state court’s award of  
21 attorneys’ fees and costs (Exhibit 4). *See* Doc. Nos. 17-1, 17-2. Defendants oppose  
22 Plaintiffs’ request for judicial notice, asserting counsel “goes well beyond requesting  
23 judicial notice, characterizing and purporting to summarize the state court litigation.”  
24 Doc. No. 18 at 10 n.6.

25 Plaintiffs request the Court take judicial notice of these documents for the sole  
26 purpose of establishing that the filings were made in AMN’s State Court Action, and not  
27 to establish the truth of the matters asserted therein. *See id.* Accordingly, the Court  
28 **GRANTS** Plaintiffs’ request for judicial notice. *See In re Bare Escentuals, Inc. Sec.*

1 *Litig.*, 745 F. Supp. 2d 1052, 1067 (N.D. Cal. 2010) (“[t]he court may take judicial notice  
2 of the existence of unrelated court documents, although it will not take judicial notice of  
3 such documents for the truth of the matter asserted therein.”).

## 4 **II. Defendants’ Motion to Dismiss**

5 The FAC asserts four federal statutory claims and three California statutory claims.  
6 Specifically, the FAC asserts: three claims under § 1 of the federal Sherman Act; one  
7 claim under § 2 of the federal Sherman Act; one claim under the California Cartwright  
8 Act; one claim for tortious interference with prospective economic relations; and one  
9 claim under the California Unfair Competition Law (“UCL”). *See* Doc. No. 11-1.  
10 Defendants move to dismiss the FAC in its entirety, arguing Plaintiffs fail to state a claim  
11 for relief on all seven causes of action. *See* Doc. No. 15-1. For the reasons stated below,  
12 the Court finds that Plaintiffs fail to sufficiently allege antitrust injury.

### 13 ***1. Sherman Act Claims: Antitrust Injury***

14 “Private suits to enforce the Sherman Act are authorized by Section 4 of the  
15 Clayton Act, 15 U.S.C. § 15(a), which provides that ‘any person who shall be injured in  
16 his business or property by reason of anything forbidden in the antitrust laws may sue  
17 therefor . . . .’” *Knevelbaard Dairies v. Kraft Foods, Inc.*, 232 F.3d 979, 987 (9th Cir.  
18 2000). The Supreme Court has interpreted “any person” to mean any person who has  
19 suffered an “*antitrust* injury, which is to say injury of the type the antitrust laws were  
20 intended to prevent and that flows from that which makes defendants’ acts unlawful.”  
21 *Atl. Richfield Co. v. USA Petroleum Co.*, 495 U.S. 328, 334 (1990) (quoting *Brunswick*  
22 *Corp. v. Pueblo Bowl-O-Mat, Inc.*, 429 U.S. 477, 489 (1977)); *Knevelbaard Dairies*, 232  
23 F.3d at 987. “An injury caused by an antitrust violation will not count as an antitrust  
24 injury ‘unless it is attributable to an anti-competitive aspect of the practice under  
25 scrutiny.’” *Int’l Longshore and Warehouse Union v. ICTSI Oregon, Inc.*, 863 F.3d 1178,  
26 1186 (9th Cir. 2017) (quoting *Atl. Richfield Co.*, 495 U.S. at 334). “If the injury flows  
27 from aspects of the defendant’s conduct that are beneficial or neutral to competition,  
28 there is no antitrust injury, even if the defendant’s conduct is illegal per se.” *Rebel Oil*



1 *Co. v. Atl. Richfield Co.*, 51 F.3d 1421, 1433 (9th Cir. 1995).

2 In determining whether a plaintiff has antitrust standing, the Ninth Circuit  
3 considers various factors: (1) whether the plaintiff’s injury is of “the type the antitrust  
4 laws were intended to forestall;” (2) the directness of the injury; (3) the speculative nature  
5 of the harm; (4) the risk of duplicative recovery; and (5) the complexity of apportioning  
6 damages. *Knevelbaard Dairies*, 232 F.3d at 987. “A showing of the first factor—  
7 antitrust injury—is ‘necessary, but not always sufficient, to establishing standing under  
8 [section] 4 [of the Clayton Act].’” *Tawfilis v. Allergan, Inc.*, 157 F. Supp. 3d 853, 862  
9 (C.D. Cal. 2015) (citing *Am. Ad Mgmt. Inc. v. Gen. Tel. Co. of Cal.*, 190 F.3d 1051, 1055  
10 (9th Cir. 1999) (internal quotation marks and citation omitted)). The Ninth Circuit also  
11 requires “that the injured party be a participant in the same market as the alleged  
12 malefactors.” *Bhan v. NME Hosps., Inc.*, 772 F.2d 1467, 1470 (9th Cir. 1985). “In other  
13 words, the party alleging the injury must be either a consumer of the alleged violator’s  
14 goods or services or a competitor of the alleged violator in the restrained market.” *Glen  
15 Holly Entm’t, Inc. v. Tektronix, Inc.*, 352 F.3d 367, 372 (9th Cir. 2003) (citation omitted).

16 Plaintiffs contend that they have made the requisite showing of antitrust injury by  
17 alleging two types of harm: (1) exclusionary harm; and (2) retaliatory harm. *See* Doc.  
18 No. 17 at 23-25. Defendants contend the FAC “is bereft of any *facts* that plausibly show  
19 either any impact on competition in a well-defined relevant market or that Aya suffered  
20 injury as a result of any anticompetitive effects.” Doc. No. 15-1 at 1 (emphasis in  
21 original). Rather, Defendants assert “the FAC repetitively recites the same conclusory  
22 allegations about ‘reduced output’ and ‘supracompetitive prices,’ not providing a single  
23 specific factual example of such supposed market effects.” *Id.*

24 Regarding exclusionary harm, Plaintiffs assert that Defendants’ alleged  
25 anticompetitive practices restrain and exclude Plaintiffs and other rivals so that  
26 Defendants can “maintain and enhance [their] dominant position in the relevant markets,  
27 restrict the circulation and supply of medical travelers, contrive shortages, charge  
28 supracompetitive prices, and generally insulate [themselves] from competitive pressures

1 that its rivals would impose in markets unhindered by [their] trade restraints[.]” Doc. No.  
2 17 at 23; *see* FAC ¶ 207. Plaintiffs claim “[t]he overall effect of AMN’s business  
3 strategy has been to discourage and prevent AMN’s rivals from considering, evaluating,  
4 soliciting and hiring qualified medical travelers.” FAC ¶ 8. Plaintiffs “believe[] that  
5 AMN’s various anticompetitive practices have caused it to lose profits of at least  
6 \$250,000 in 2013, at least \$250,000 in 2014, at least \$750,000 in 2015, and at least \$3  
7 million [in] 2016. On present trends, these losses will persist and worsen in 2017 and  
8 future years.” FAC ¶ 216.

9 Here, Plaintiffs’ exclusionary harm allegations are insufficient to demonstrate  
10 antitrust injury. Throughout the FAC, Plaintiffs repeatedly claim Defendants’ alleged  
11 conduct resulted in higher prices (FAC ¶¶ 7, 9, 49, 96, 179, 207, 284) and reduced output  
12 (FAC ¶¶ 28, 50, 128-129, 150, 195, 207, 225, 268). However, Plaintiffs do not allege  
13 facts or anecdotal evidence supporting this contention. For example, Plaintiffs do not  
14 allege that prices increased from \$X to \$Y amount as a result of the alleged conduct. As  
15 Defendants remarked at the hearing, Plaintiffs are “in the industry,” and thus are in a  
16 position to detect and allege specific facts supporting higher prices. Doc. No. 21 at 28.

17 Moreover, Plaintiffs’ assertion that “there have been fewer available medical  
18 travelers for assignments” is conclusory. FAC ¶ 129. Plaintiffs do not allege that the  
19 number of available medical travelers decreased to a certain number, or that Plaintiffs are  
20 unable to fill temporary assignments at hospitals, as a result of the alleged conduct. In  
21 fact, Plaintiffs admit that they have a “*substantial pool of highly qualified medical*  
22 *travelers . . . .*” FAC ¶ 129 (emphasis added). Plaintiffs also claim Defendants have  
23 “stultified competition in the medical-traveler markets and maintained its stranglehold  
24 over the circulation of the largest pool of qualified medical travelers in the industry,”  
25 thereby restricting supply. Doc. No. 17 at 1. Yet, Plaintiffs concede that the purpose of  
26 the subcontractor agreements is to provide medical travelers to Defendants’ customers  
27 “for assignments that AMN was *unable to fulfill on its own.*” FAC ¶ 128 (emphasis  
28 added). Defendants assert “Aya’s whole theory of injury makes no economic sense.”

1 Doc. No. 18 at 7.

2 Further, Defendants argue that even if there actually were reduced output that  
3 could affect customers of staffing companies, the increased demand would likely benefit  
4 suppliers like Plaintiffs. Doc. No. 15-1 at 11. *See Rebel Oil Co.*, 51 F.3d at 1433.  
5 Defendants claim that Plaintiffs would stand to benefit from fewer agencies competing to  
6 woo the same medical personnel. *See Matsushita Elec. Indus. Co., Ltd. v. Zenith Radio*  
7 *Corp.*, 475 U.S. 574, 582-83 (1986) (noting a competitor stands to gain from a conspiracy  
8 among its competitors to raise market prices). In response, Plaintiffs contend that “Aya’s  
9 losses . . . belong to a long-recognized category of antitrust injury—exclusionary harm to  
10 a competitor.” Doc. No. 17 at 24. The Court is well aware that “a rival clearly has  
11 standing to challenge the conduct of rival(s) that . . . tends to exclude rivals from the  
12 market, thus leading to reduced output and higher prices.” *Areeda* ¶ 348a<sup>3</sup>; *see also Am.*  
13 *Ad. Mgmt., Inc.*, 190 F.3d at 1057 (“[C]onsumers and competitors are most likely to  
14 suffer antitrust injury”). However, a plaintiff cannot merely rely on “labels and  
15 conclusions.” *Twombly*, 550 U.S. at 555. As noted above, Plaintiffs do not allege any  
16 facts to show exclusionary harm as a result of the challenged conduct, i.e., higher prices  
17 or reduced output. *See Areeda* ¶ 337a (“In order to survive a motion to dismiss, the  
18 plaintiff must allege not only that the antitrust laws have been violated; it must also allege  
19 facts concerning how its own injuries resulted.”). As such, Plaintiffs’ allegations are  
20 insufficient to allege antitrust injury on the basis of exclusionary harm. *Cf. Catch Curve,*  
21 *Inc. v. Venali, Inc.*, 519 F. Supp. 2d 1028, 1035-36 (C.D. Cal. 2007) (finding competitor  
22 sufficiently pleaded antitrust injury where the defendant’s conduct “rendered competitors  
23 less competitive” and had a “dangerous probability of stifling innovation in the market.”)  
24 (internal quotation marks omitted).

25 Regarding retaliatory harm, Plaintiffs allege that when they declined to collude in  
26

---

27  
28 <sup>3</sup> Citations to “Areeda” refer to PHILLIP E. AREEDA & HERBERT HOVENKAMP, AN ANALYSIS OF  
ANTITRUST PRINCIPLES AND THEIR APPLICATION (4th ed. 2013).

1 Defendants’ employers’ cartel, Defendants punished Plaintiffs by terminating their  
2 subcontractor agreements (i.e., the spillover contracts), temporarily cutting off Plaintiffs’  
3 access to certain accounts on one of their key software platforms, and initiating sham  
4 litigation in state court. FAC ¶¶ 210-11. In opposition, Defendants argue Plaintiffs’ lost  
5 profits allegedly attributable to the spillover opportunities withdrawn by AMN “might be  
6 asserted in a breach of contract case, but they do not give rise to *antitrust injury*, as they  
7 do not flow from any impact of the *competitive process*.” Doc. No. 15-1 at 11 (emphasis  
8 in original). A party unilaterally may determine with whom it will deal. *See United*  
9 *States v. Colgate*, 250 U.S. 300, 307 (1919). Thus, Defendants assert Plaintiffs have no  
10 right to collaboration with AMN, and Plaintiffs suffer no injury from the loss of such  
11 collaboration. Doc. No. 18 at 6.

12 Here, Plaintiffs’ retaliation allegations are similarly insufficient to demonstrate  
13 antitrust injury. Plaintiffs rely primarily on a decision from the Seventh Circuit, wherein  
14 the court stated that “[l]osses inflicted by a cartel in retaliation for an attempt by one  
15 member to compete with the others are certainly compensable under the antitrust laws,  
16 for otherwise an effective deterrent to successful cartelization would be eliminated.”  
17 *Hammes v. AAMCO Transmissions, Inc.*, 33 F.3d 774, 783 (7th Cir. 1994). Plaintiffs’  
18 reliance on *Hammes*, however, is misplaced. The Seventh Circuit later clarified that  
19 *Hammes* “holds that antitrust damages may result if a cartel inflicts damage on *one of its*  
20 *own members* in retaliation for that member’s attempt to undercut the cartel’s prices and  
21 therefore lower consumer prices.” *James Cape & Sons Co. v. PCC Const. Co.*, 453 F.3d  
22 396, 401 (7th Cir. 2006) (emphasis added). The Seventh Circuit went on to note that in  
23 the case at bar, the heart of the plaintiff’s claim “is that it was never a member of the  
24 cartel in the first place;” thus, “[t]he *Hammes* case is . . . inapplicable here.” *Id.* Because  
25 Plaintiffs similarly claim Aya was never a member of the alleged cartel, *Hammes* is  
26  
27  
28

1 inapplicable.<sup>4</sup> Therefore, based on the current record, Plaintiffs have not sufficiently  
2 alleged antitrust injury on the basis of retaliatory harm.

3 In viewing Plaintiffs' allegations in the light most favorable to Plaintiffs, the Court  
4 finds that, as currently pleaded, the FAC does not sufficiently demonstrate that Plaintiffs  
5 have suffered an "injury of the type the antitrust laws were intended to prevent and that  
6 flows from that which makes defendants' acts unlawful." *Atl. Richfield Co.*, 495 U.S. at  
7 334. Because antitrust injury is an element of each of Plaintiffs' federal causes of action,  
8 the Court **GRANTS IN PART** Defendants' motion and **DISMISSES** Plaintiffs' claims  
9 under the Sherman Act **without prejudice**.

10 **2. State Law Claims**

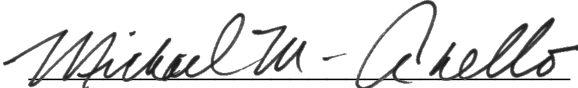
11 In light of the Court's finding that Plaintiffs fail to sufficiently allege antitrust  
12 injury, a requirement for Plaintiffs' federal claims, the Court **DEFERS** ruling on  
13 Plaintiffs' state law claims.

14 **CONCLUSION**

15 Based on the foregoing, the Court **GRANTS IN PART** Defendants' motion and  
16 **DISMISSES** Plaintiffs' Sherman Act claims **without prejudice**. Plaintiffs may file a  
17 Second Amended Complaint ("SAC") that cures the pleading deficiencies identified in  
18 this Order on or before **January 5, 2018**.

19 **IT IS SO ORDERED.**

20 Dated: December 6, 2017

21 

22 HON. MICHAEL M. ANELLO  
23 United States District Judge

24 \_\_\_\_\_  
25 <sup>4</sup> Plaintiffs also cite *Big Bear Lodging Ass'n v. Snow Summit, Inc.*, 182 F.3d 1096, 1102 (9th  
26 Cir. 1999), which generally stands for the proposition that retaliation by a cartel member against one  
27 member attempting to compete is compensable. *See id.* However, Plaintiffs do not allege Defendants  
28 retaliated for trying to compete with the cartel's members. Rather, Plaintiffs seek "lost profits that run  
in the millions of dollars" from Defendants' decision to not continue collaborating with Plaintiffs. Doc.  
No. 17 at 25. As such, *Big Bear* is inapposite.