UNITED STATES DISTRICT COURT	
SOUTHERN DISTRICT OF CALIFORNIA	
TOM HICKE, individually and on behalf of all	Case No.: 17cv2201-WQH (BLM)
others similarly situated,	ORDER GRANTING JOINT MOTION
Plaintiff,	FOR PROTECTIVE ORDER WITH MODIFICATION
V.	[ECF No. 17]
BROKER SOLUTIONS, INC. dba NEW AMERICAN FUNDING;	
and DOES 1 through 10, inclusive, and each of them,	
Defendants.	

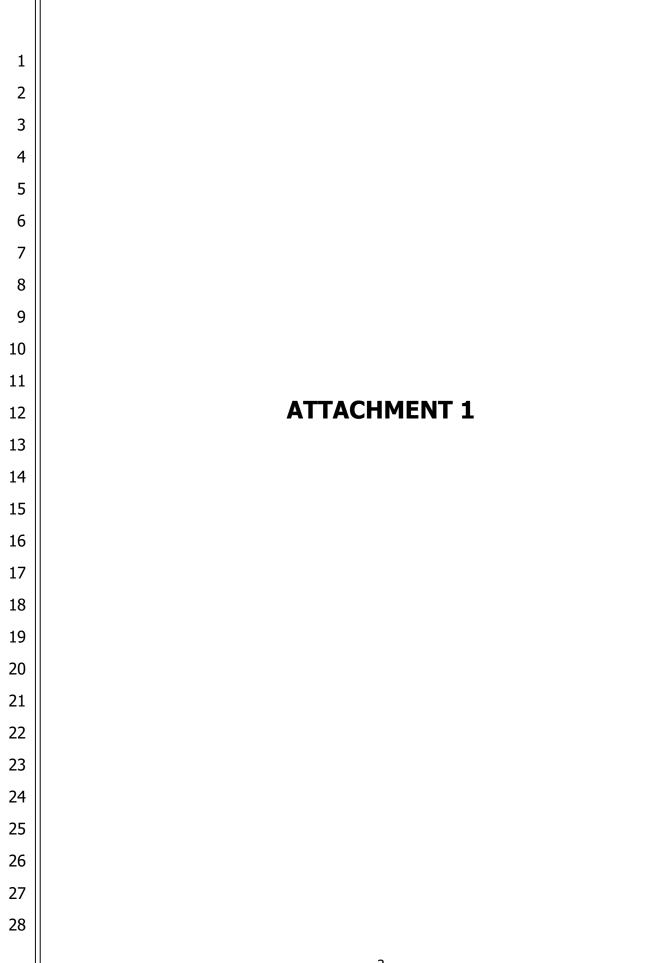
parties' Protective Order. ECF No. 17. The Court has considered the stipulated Protective Order
[Attachment 1] and, for good cause shown, the joint motion is **GRANTED** with the following
modification:

1. Paragraph 12 should read: "Nothing shall be filed under seal, and the court shall not be required to take any action, without separate prior order by the judge before whom the hearing or proceeding will take place, after application by the affected party with appropriate notice to opposing counsel. To file a document under seal, the parties must comply with the procedures explained in Section 2.j of the Electronic Case Filing Administrative Policies and Procedures Manual for the United States District Court for the Southern District of California, Civil Local Rule 79.2, and Chambers Rules. A sealing order may issue only upon a showing that the information is privileged or protectable under the law. The request must be narrowly tailored to seek sealing only of the confidential or privileged material. **In addition, in accordance with Judge Major's preferences, a party must file a 'public' version of any document that it seeks to file under seal. In the public version, the party may redact only that information that is deemed 'Confidential.'** The party should file the redacted **document(s) simultaneously with a joint motion or ex parte application requesting that the confidential portions of the document(s) be filed under seal and setting forth good cause for the request**."

IT IS SO ORDERED.

Dated: 2/8/2018

Hon. Barbara L. Major United States Magistrate Judge



Based on the Joint Motion filed by the parties, the Court recognizes that at least some of the documents and information ("materials") being sought through discovery in this action are, for competitive and/or privacy reasons, normally kept confidential by the parties. The parties have agreed to be bound by the terms of this Protective Order ("Order") in this action.

The materials to be exchanged throughout the course of the litigation between the parties may contain trade secret or other confidential research, technical, cost, price, marketing or other commercial information, as is contemplated by Federal Rule of Civil Procedure 26(c)(7), or private information, including private financial information protected by state and federal law. To preserve the legitimate proprietary and privacy interests of sources of information, this Order establishes a procedure for disclosing Confidential Information to the parties in this litigation, imposes obligations on persons receiving Confidential Information to protect it from unauthorized use or disclosure, and establishes a procedure for challenging confidentiality designations. The purpose of this Order is to protect the confidentiality of such materials as much as practical during the litigation. THEREFORE:

DEFINITIONS

1. The term "Confidential Information" will mean and include information contained or disclosed in any materials, including documents, portions of documents, answers to interrogatories, responses to requests for admissions, trial testimony, deposition testimony, and transcripts of trial testimony and depositions, including data, summaries, and compilations derived therefrom that is deemed to be Confidential Information by any party to which it belongs.

24 2. The term "materials" will include, but is not be limited to: documents;
 account statements; account activity logs; call logs; correspondence; memoranda;
 bulletins; specifications; customer lists or other material that identify customers or
 potential customers; price lists or schedules or other matter identifying pricing; minutes;
 letters; statements; cancelled checks; contracts; invoices; drafts; books of account;

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worksheets; notes of conversations; desk diaries; appointment books; expense accounts; 1 2 recordings; compilations from which information can be obtained and translated into 3 reasonably usable form through detection devices; notes; reports; instructions; 4 disclosures; compiled or un-compiled source code; and other records or writings or things 5 produced, given, or filed in this action. 3. The term "counsel" will mean counsel of record, and other attorneys, 6 paralegals, secretaries, and other support staff employed in the law firms identified 7 below: 8 Attorneys for Defendant Broker Solutions, Inc. a. 9 dba New American Funding Shannon Z. Petersen Sheppard, Mullin, Richter & Hampton LLP 12275 El Camino Real, Suite 200 10 11 San Diego, California 92130 Tel 858-720-8900; Fax 858-523-6731 12 Email: spetersen@sheppardmullin.com 13 Lisa S. Yun Sheppard, Mullin, Richter & Hampton LLP 501 West Broadway, 19th Floor San Diego, California 92101-3598 Tel 619-338-6500; Fax 619-234-3815 14 15 Email: lyun@sheppardmullin.com 16 Isaiah Z. Weedn 17 650 Town Center Drive, 4th Floor Costa Mesa, California 92626-1993 18 Tel 714-513-5100; Fax 714-513-5130 Email: iweedn@sheppardmullin.com 19 20 b. Attorneys for Plaintiff Tom Hicke Todd M. Friedman 21 Adrian R. Bacon Meghan E. George 22 Tom E. Wheeler Law Offices of Tom M. Friedman 21550 Oxnard St., Suite 780 23 Woodland Hills, California 91367 24 Tel 877-206-4741; Fax 866-633-0228 Email: tfriedman@toddflaw.com 25 abacon@toddflaw.com mgeorge@toddflaw.com 26 twheeler@toddflaw.com 27 The term "counsel" also includes Defendant's in-house counsel. 28

GENERAL RULES

4. Each party to this litigation that produces or discloses any materials, answers to interrogatories, responses to requests for admission, trial testimony, deposition testimony, and transcripts of trial testimony and depositions, or information that the producing party believes should be subject to this Protective Order may designate the same as "CONFIDENTIAL" or "CONFIDENTIAL-FOR COUNSEL ONLY."

a. Designation as "CONFIDENTIAL": Any party may designate information as "CONFIDENTIAL" only if, in the good faith belief of such party and its counsel, the unrestricted disclosure of such information could be potentially prejudicial to the business, operations, or legitimate privacy interests of such party.

b. Designation as "CONFIDENTIAL - FOR COUNSEL ONLY": Any party may designate information as "CONFIDENTIAL - FOR COUNSEL ONLY" only if, in the good faith belief of such party and its counsel, the information is among that considered to be most sensitive by the party, including but not limited to trade secret or other confidential research, development, financial or other commercial information.

5. In the event the producing party elects to produce materials for inspection, no marking need be made by the producing party in advance of the initial inspection. For purposes of the initial inspection, all materials produced will be considered as "CONFIDENTIAL - FOR COUNSEL ONLY," and must be treated as such pursuant to the terms of this Order. Thereafter, upon selection of specified materials for copying by the inspecting party, the producing party must, within a reasonable time prior to producing those materials to the inspecting party, mark the copies of those materials that contain Confidential Information with the appropriate confidentiality marking.

6. Whenever a deposition taken on behalf of any party involves a disclosure of Confidential Information of any party:

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the deposition or portions of the deposition must be designated a. 2 as containing Confidential Information subject to the provisions of this Order; such designation must be made on the record whenever possible, but a party may designate portions of depositions as containing Confidential Information after transcription of the proceedings; A party will have until twenty-one (21) days after receipt of the deposition transcript to inform the other party or parties to the action of the portions of the transcript to be designated "CONFIDENTIAL" or "CONFIDENTIAL - FOR COUNSEL ONLY."

the disclosing party will have the right to exclude from b. attendance at the deposition, during such time as the Confidential Information is to be disclosed, any person other than the deponent, counsel (including their staff and associates), the court reporter, and the person(s) agreed upon pursuant to paragraph 8 below; and

the originals of the deposition transcripts and all copies of the c. deposition must bear the legend "CONFIDENTIAL" or "CONFIDENTIAL - FOR COUNSEL ONLY," as appropriate, and the original or any copy ultimately presented to a court for filing must not be filed unless it can be accomplished under seal, identified as being subject to this Order, and protected from being opened except by order of this Court.

7. All Confidential Information designated as "CONFIDENTIAL" or "CONFIDENTIAL - FOR COUNSEL ONLY," must not be disclosed by the receiving party to anyone other than those persons designated within this order and must be handled in the manner set forth below and, in any event, must not be used for any purpose other than in connection with this litigation, unless and until such designation is removed either by agreement of the parties, or by order of the Court.

8. Information designated "CONFIDENTIAL - FOR COUNSEL ONLY" must be viewed only by counsel (as defined in paragraph 3) of the receiving party, and by independent experts under the conditions set forth in this Paragraph. The right of any independent expert to receive any Confidential Information will be subject to

1 the advance approval of such expert by the producing party or by permission of the 2 Court. The party seeking approval of an independent expert must provide the producing 3 party with the name and curriculum vitae of the proposed independent expert, and an executed copy of the form attached hereto as Exhibit A, in advance of providing any 4 5 Confidential Information of the producing party to the expert. Any objection by the producing party to an independent expert receiving Confidential Information must be 6 7 made in writing within fourteen (14) days following receipt of the identification of the proposed expert. Confidential Information may be disclosed to an independent expert if 8 the fourteen (14) day period has passed and no objection has been made. The approval of 9 10 independent experts must not be unreasonably withheld.

9. Information designated "CONFIDENTIAL" must be viewed only by counsel (as defined in paragraph 3) of the receiving party, by the receiving party itself, by independent experts, and by the additional individuals listed below, provided each such individual has read this Order in advance of disclosure and has agreed in writing to be bound by its terms:

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a. Executives who are required to participate in policy decisions
with reference to this action;

b. Technical personnel of the parties with whom Counsel for the parties find it necessary to consult, in the discretion of such counsel, in preparation for trial of this action; and

21 c. Stenographic and clerical employees associated with the
22 individuals identified above.

23 10. With respect to material designated "CONFIDENTIAL" or
24 "CONFIDENTIAL - FOR COUNSEL ONLY," any person indicated on the face of the
25 document to be its originator, author or a recipient of a copy of the document, may be
26 shown the same.

27 11. All information which has been designated as "CONFIDENTIAL" or
28 "CONFIDENTIAL - FOR COUNSEL ONLY" by the producing or disclosing party, and

any and all reproductions of that information, must be retained in the custody of the 2 counsel for the receiving party identified in paragraph 3, except that independent experts 3 authorized to view such information under the terms of this Order may retain custody of copies such as are necessary for their participation in this litigation. 4

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12. Nothing shall be filed under seal, and the court shall not be required to take any action, without separate prior order by the Judge before whom the hearing or proceeding will take place, after application by the affected party with appropriate notice to opposing counsel. The parties shall follow and abide by applicable law, including Civ. L.R. 79.2, ECF Administrative Policies and Procedures, Section II.j, and all chambers' rules, with respect to filing documents under seal.

13. At any stage of these proceedings, any party may object to a designation of the materials as Confidential Information. The party objecting to confidentiality must notify, in writing, counsel for the designating party of the objected-to materials and the grounds for the objection. If the dispute is not resolved consensually between the parties within seven (7) days of receipt of such a notice of objections, the objecting party may move the Court for a ruling on the objection. The materials at issue must be treated as Confidential Information, as designated by the designating party, until the Court has ruled on the objection or the matter has been otherwise resolved.

14. 19 All Confidential Information must be held in confidence by those inspecting or receiving it, and must be used only for purposes of this action. Counsel for 20 each party, and each person receiving Confidential Information must take reasonable 21 22 precautions to prevent the unauthorized or inadvertent disclosure of such information. If 23 Confidential Information is disclosed to any person other than a person authorized by this 24 Order, the party responsible for the unauthorized disclosure must immediately bring all 25 pertinent facts relating to the unauthorized disclosure to the attention of the other parties and, without prejudice to any rights and remedies of the other parties, make every effort 26 27 to prevent further disclosure by the party and by the person(s) receiving the unauthorized 28 disclosure.

15. No party will be responsible to another party for disclosure ofConfidential Information under this Order if the information in question is not labeled orotherwise identified as such in accordance with this Order.

16. Accidental disclosure of confidential information does not waive the confidence otherwise attaching to the Confidential Information. If a party, through inadvertence, produces any Confidential Information without labeling or marking or otherwise designating it as such in accordance with this Order, the designating party may give written notice to the receiving party that the document or thing produced is deemed Confidential Information, and that the document or thing produced should be treated as such in accordance with that designation under this Order. The receiving party must treat the materials as confidential, once the designating party so notifies the receiving party. If the receiving party must notify the designating party in writing of each such disclosure. Counsel for the parties will agree on a mutually acceptable manner of labeling or marking the inadvertently produced materials as "CONFIDENTIAL" or "CONFIDENTIAL - FOR COUNSEL ONLY" - SUBJECT TO PROTECTIVE ORDER.

17. If a source inadvertently or mistakenly discloses documents or materials protected by the attorney-client privilege, attorney work product or any other privilege, the source shall promptly advise the receiving party of the disclosure and recall any such inadvertently disclosed privileged documents or materials by making a request of the receiving party for their return. Likewise, if a receiving party becomes aware that a source inadvertently or mistakenly disclosed documents or materials protected by the attorney-client privilege, attorney work product or any other privilege, the receiving party shall promptly advise the source of the disclosure and return the documents or materials and any and all copies to the source. If the receiving party fails to return such documents or materials, the source may move the Court for an Order compelling the return. A source that elects to initiate a challenge to a receiving party's failure to return such documents or materials must do so in good faith and must begin the process by 1 conferring directly with counsel for the receiving party. In conferring, the source must 2 explain the basis for its belief that the disclosure was made in error and must give the 3 receiving party an opportunity to reconsider the circumstances, and, if no change in 4 position is offered, to explain the basis for that position. A source may proceed to the 5 next stage of the challenge process only if it has engaged in this meet and confer process first. 6

18. Nothing within this order will prejudice the right of any party to object to the production of any discovery material on the grounds that the material is protected as privileged, confidential and protected as a matter of law or regulation, or as attorney work product.

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19. Nothing in this Order will bar counsel from rendering advice to their clients with respect to this litigation and, in the course thereof, relying upon any information designated as Confidential Information, provided that the contents of the information must not be disclosed.

20. This Order will be without prejudice to the right of any party to oppose production of any information for lack of relevance or any other ground other than the mere presence of Confidential Information. The existence of this Order must not be used by either party as a basis for discovery that is otherwise improper under the Federal Rules of Civil Procedure.

21. Nothing within this order will be construed to prevent disclosure of Confidential Information if such disclosure is required by law or by order of the Court.

22. Upon final termination of this action, including any and all appeals, counsel for each party must, upon request of the producing party, return all Confidential Information to the party that produced the information, including any copies, excerpts, and summaries of that information, or must destroy same at the option of the receiving party, and must purge all such information from all machine-readable media on which it resides. Notwithstanding the foregoing, counsel for each party may retain all pleadings, briefs, memoranda, motions, and other documents filed with the Court that refer to or

incorporate Confidential Information, and will continue to be bound by this Order with 2 respect to all such retained information. Further, attorney work product materials that contain Confidential Information need not be destroyed, but, if they are not destroyed, the person in possession of the attorney work product will continue to be bound by this Order with respect to all such retained information.

23. The restrictions and obligations set forth within this order will not apply to any information that: (a) the parties agree should not be designated Confidential Information; (b) the parties agree, or the Court rules, is already public knowledge; (c) the parties agree, or the Court rules, has become public knowledge other than as a result of disclosure by the receiving party, its employees, or its agents in violation of this Order; or (d) has come or will come into the receiving party's legitimate knowledge independently of the production by the designating party. Prior knowledge must be established by preproduction documentation.

The restrictions and obligations within this order will not be deemed 24. to prohibit discussions of any Confidential Information with anyone if that person already has or obtains legitimate possession of that information.

25. Transmission by electronic mail is acceptable for all notification purposes within this order.

26. This Order may be modified by agreement of the parties, subject to approval by the Court.

27. The Court may modify the protective order in the interests of justice or for public policy reasons. The parties prefer that the Court provide them with notice of the Court's intent to modify the Order and the content of those modifications, prior to entry of such an order.

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1	EXHIBIT A		
1	UNITED STATES DISTRICT COURT		
2	SOUTHERN DISTRICT OF CALIFORNIA		
3	TOM HICKE, individually and on	Case No. 3:17-cv-02201-WQH-BLM	
5	behalf of all others similarly situated, Plaintiff,	AGREEMENT TO BE BOUND BY PROTECTIVE ORDER	
6	V.	I KOTECTIVE OKDEK	
7	BROKER SOLUTIONS, INC. DBA NEW AMERICAN FUNDING, and DOES 1 through 10, inclusive, and each	The Hon. William Q. Hayes Courtroom 14B	
8 9	DOES 1 through 10, inclusive, and each of them,	The Hon. Barbara L. Major 11 th Floor, Suite 1110	
10	Defendants.	Complaint filed: October 28, 2017	
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12	I,	, declare and say that:	
13	1. I am employed as	by	
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15	2. I have read the Protective Order entered in <i>Hicke v. Broker Solutions</i> ,		
16	Inc. dba New American Funding et al., 3:17-cv-02201-WQH-BLM, and have received a		
17	copy of the Protective Order.		
18	3. I promise that I will us	e any and all "Confidential" or "Confidential -	
19	For Counsel Only" information, as defined in the Protective Order, given to me only in a		
20	manner authorized by the Protective Order, and only to assist counsel in the litigation of		
21	this matter.		
22	4. I promise that I will no	ot disclose or discuss such "Confidential" or	
23	"Confidential - For Counsel Only" information with anyone other than the persons		
24	described in paragraphs 3, 8 and 9 of the Protective Order.		
25	5. I acknowledge that, by	signing this agreement, I am subjecting myself	
26	to the jurisdiction of the United States District Court for the Southern District of		
27	California with respect to enforcement of the Protective Order.		
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1	6. I understand that any disclosure or use of "Confidential" or
2	"Confidential - For Counsel Only" information in any manner contrary to the provisions
3	of the Protective Order may subject me to sanctions for contempt of court.
4	I declare under penalty of perjury that the foregoing is true and correct.
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