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**UNITED STATES DISTRICT COURT
SOUTHERN DISTRICT OF CALIFORNIA**

12 AHMAD ALKAYALI, an individual; and
13 CERTIFIED NUTRACEUTICALS,
14 INC., a California corporation,

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Plaintiffs,

v.

16 ROBERT DEN HOED, an individual;
17 MOLECULAR BIOLOGY
18 INTERNATIONAL, INC., an Iowa
19 corporation; and DOES 1 through 10,
20 inclusive,

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Defendants.

Case No.: 3:18-cv-00777-H-JMA

ORDER:

**(1) GRANTING IN PART AND
DENYING IN PART MOTION
TO DISMISS FIRST
AMENDED COMPLAINT; and**

**(2) GRANTING LEAVE TO
AMEND**

[Doc. No. 12]

On August 27, 2018, Defendants Molecular Biology International, Inc. (“MBI”) and Robert den Hoed (collectively, “Defendants”) filed a motion to dismiss Plaintiff Certified Nutraceuticals, Inc.’s (“CN”) first amended complaint. (Doc. No. 12.) Plaintiff opposed the motion on September 7, 2018. (Doc. No. 13) Defendants filed a reply brief on September 17, 2018. (Doc. No. 14) On September 19, 2018, the Court took the matter under submission. (Doc. No. 15) For the reasons below, the Court grants the motion in part and denies it in part.

1 **Background**

2 The following facts are taken from the allegations in Plaintiff’s first amended
3 complaint. Plaintiff is a California Corporation with its principal place of business in San
4 Diego County. (Doc. No. 10 at ¶ 4.) Defendant den Hoed is an Iowa resident and the
5 President of Defendant MBI, an Iowa corporation. (Id. at ¶ 5–6.)

6 On or about February 21, 2013, Plaintiff and Defendant MBI entered into a written
7 ‘Exclusivity Agreement’ (“Agreement”) in San Diego County, California to co-own U.S.
8 Patent No. 8,344106 (“’106 Patent”). (Id. at ¶ 1, 11.) “Under the Agreement, MBI was to
9 manufacture and sell products exclusively to CN and CN was to exclusively purchase
10 products from MBI.” (Id. at ¶ 12.) The products at issue are collagen mixtures made from
11 eggshells and are “used for many things such as the healing of wounds, the production of
12 skin creams and shampoo, the treatment of osteoarthritis and osteoporosis, and as an
13 additive for human and pet food.” (Id. at 23.) The Agreement specified that it would
14 remain in force during the life of the ‘106 patent, which remains operative as of the time
15 of this Order. (Id. at ¶ 13.)

16 In fall of 2015, Plaintiff alleges that Defendant MBI was “selling the Products to
17 another company for a price less than was being sold to Plaintiff.” (Id. at ¶ 15.) Plaintiff
18 alleges that “MBI orally agreed to cease and desist the sale of the Products to third-parties”
19 and “the parties confirmed the previous terms and conditions of the Agreement.” (Id. at ¶
20 15.) Plaintiff alleges that, on or about June 2017, MBI “continued to sell the Products,
21 notwithstanding the Agreement and the oral settlement reached [.]” (Id. at ¶ 16.) Plaintiff
22 alleges that Defendants’ breach deprived Plaintiff of profits it was entitled to under the
23 Agreement. (Id. at ¶ 18.)

24 On January 30, 2018, Plaintiff CN¹ filed a complaint against Defendants in the San
25 Diego County Superior Court. (Doc. No. 1-2.) Plaintiff brought claims for breach of
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27 ¹ Plaintiff Ahmad Alkayali joined in the complaint. In the first amended complaint, Plaintiff Alkayali is
28 no longer pursuing his claims. As such, the order refers to Plaintiff CN when discussing the operative
first amended complaint.

1 contract, breach of the implied covenant of good faith and fair dealing, negligent
2 misrepresentation, and declaratory relief, and sought compensatory and equitable relief.
3 (Id. at ¶¶ 14–35.) On April 20, 2018, Defendants removed that lawsuit to this Court. (Doc.
4 No. 1.)

5 On April 27, 2018, Defendants filed a motion to partially dismiss the complaint.
6 (Doc. No. 2.) On July 16, 2018, the Court granted the motion in part, denied it in part, and
7 granted leave to amend the complaint. (Doc. No. 9.) On August 13, 2018, Plaintiff CN
8 filed an amended complaint against Defendants. (Doc. No. 10.) In its first amended
9 complaint, Plaintiff added a claim for intentional misrepresentation and requested an
10 accounting. (Id. at ¶¶ 11–14.)

11 Discussion

12 **I. Legal Standards**

13 A motion to dismiss under Federal Rule of Civil Procedure 12(b)(6) tests the legal
14 sufficiency of the pleadings and allows a court to dismiss a complaint if the plaintiff has
15 failed to state a claim upon which relief can be granted. See Conservation Force v. Salazar,
16 646 F.3d 1240, 1241 (9th Cir. 2011). The parties agree that Federal Rule of Civil Procedure
17 8(a)(2)’s plausibility standard governs Plaintiff’s contract claims.

18 The Supreme Court has explained that:

19 Under Federal Rule of Civil Procedure 8(a)(2), a pleading must contain a short
20 and plain statement of the claim showing that the pleader is entitled to relief.
21 As the Court held in [Bell Atlantic Corp. v. Twombly, 550 U.S. 544 (2007)],
22 the pleading standard Rule 8 announces does not require detailed factual
23 allegations, but it demands more than an unadorned, the-defendant-
unlawfully-harmed-me accusation. A pleading that offers labels and
conclusions or a formulaic recitation of the elements of a cause of action will
not do. Nor does a complaint suffice if it tenders naked assertions devoid of
further factual enhancement.

24 Ashcroft v. Iqbal, 556 U.S. 662, 677–78 (2009) (citations, quotation marks, and brackets
25 omitted).

26 However, Federal Rule of Civil Procedure 9(b)’s particularity standard governs
27 Plaintiff’s negligent misrepresentation and intentional misrepresentation claims. See, e.g.,
28 Miller v. Allstate Ins. Co., 489 F. Supp. 2d 1133, 1139 (S.D. Cal. 2007) (“Claims for

1 negligent misrepresentation must meet the heightened pleading requirements of Federal
2 Rule of Civil Procedure 9(b).”); Patriot Sci. Corp. v. Korodi, 504 F. Supp. 2d 952, 965
3 (S.D. Cal. 2007). The Ninth Circuit has explained that:

4 Under Rule 9(b), a plaintiff must state with particularity the circumstances
5 constituting fraud. This means the plaintiff must allege the who, what, when,
6 where, and how of the misconduct charged, including what is false or
misleading about a statement, and why it is false. Knowledge, however, may
be pled generally.

7 Under [Ninth Circuit] case law, Rule 9(b) serves two principal purposes.
8 First, allegations of fraud must be specific enough to give defendants notice
9 of the particular misconduct which is alleged to constitute the fraud charged
10 so that they can defend against the charge and not just deny that they have
11 done anything wrong. Thus, perhaps the most basic consideration for a federal
court in making a judgment as to the sufficiency of a pleading for purposes
of Rule 9(b) is the determination of how much detail is necessary to give
adequate notice to an adverse party and enable that party to prepare a
responsive pleading.

12 Second, the rule serves to deter the filing of complaints as a pretext for the
13 discovery of unknown wrongs, to protect defendants from the harm that
14 comes from being subject to fraud charges, and to prohibit plaintiffs from
unilaterally imposing upon the court, the parties and society enormous social
and economic costs absent some factual basis. By requiring some factual
basis for the claims, the rule protects against false or unsubstantiated charges.

15 Consistent with these requirements, mere conclusory allegations of fraud are
16 insufficient. Broad allegations that include no particularized supporting detail
17 do not suffice, but statements of the time, place and nature of the alleged
18 fraudulent activities are sufficient. Because this standard does not require
absolute particularity or a recital of the evidence, a complaint need not allege
the precise time frame, describe in detail a single specific transaction or identify
the precise method used to carry out the fraud.

19 United States v. United Healthcare Ins. Co., 848 F.3d 1161, 1180 (9th Cir. 2016) (citations,
20 quotation marks, alterations, and footnote omitted).

21 In reviewing a Rule 12(b)(6) motion to dismiss, “[a] claim has facial plausibility
22 when the plaintiff pleads factual content that allows the court to draw the reasonable
23 inference that the defendant is liable for the misconduct alleged.” Iqbal, 556 U.S. at 678.
24 “Factual allegations must be enough to raise a right to relief above the speculative level.”
25 Twombly, 550 U.S. at 555 (citation omitted). In addition, a court need not accept legal
26 conclusions as true. Ashcroft, 556 U.S. at 678. Further, it is improper for a court to assume
27 that the plaintiff “can prove facts which it has not alleged or that the defendants have
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1 violated the . . . laws in ways that have not been alleged.” Assoc. Gen. Contractors of Cal.,
2 Inc. v. Cal. State Council of Carpenters, 459 U.S. 519, 526 (1983). Finally, a court may
3 consider documents incorporated into the complaint by reference and items that are proper
4 subjects of judicial notice. See Coto Settlement v. Eisenberg, 593 F.3d 1031, 1038 (9th
5 Cir. 2010).

6 If the court dismisses a complaint for failure to state a claim, it must then determine
7 whether to grant leave to amend. See Doe v. United States, 58 F.3d 494, 497 (9th Cir.
8 1995). “A district court may deny a plaintiff leave to amend if it determines that allegation
9 of other facts consistent with the challenged pleading could not possibly cure the
10 deficiency, or if the plaintiff had several opportunities to amend its complaint and
11 repeatedly failed to cure deficiencies.” Telesaurus VPC, LLC v. Power, 623 F.3d 998,
12 1003 (9th Cir. 2010) (internal quotation marks and citations omitted).

13 **II. Analysis**

14 **A. Choice of Law**

15 The parties disagree as to whether California or Iowa law governs Plaintiff’s breach
16 of contract and breach of the covenant of good faith and fair dealing claims. The Court’s
17 jurisdiction over Plaintiff’s state law claims is based on diversity of citizenship. See 28
18 U.S.C. § 1332(a)(1). The Ninth Circuit has explained that:

19 The task of a federal court in a diversity action is to approximate state law as
20 closely as possible in order to make sure that the vindication of the state right
21 is without discrimination because of the federal forum. Federal courts are
22 bound by the pronouncements of the state’s highest court on applicable state
23 law. Similarly, a federal court is not free to reject a state judicial rule of law
24 merely because it has not received the sanction of the state’s highest court, but
it must ascertain from all available data what the state law is and apply it. An
intermediate state appellate court decision is a datum for ascertaining state
law which is not to be disregarded by a federal court unless it is convinced by
other persuasive data that the highest court of the state would decide
otherwise.

25 Kwan v. SanMedica Int’l, 854 F.3d 1088, 1093 (9th Cir. 2017) (citations, brackets, and
26 internal quotation marks omitted); accord Pulte Home Corp. v. Am. Safety Indem. Co.,
27 264 F. Supp. 3d 1073, 1077–78 (S.D. Cal. 2017).

28 “Federal courts sitting in diversity look to the law of the forum state—here,

1 California—when making choice of law determinations.” Nguyen v. Barnes & Noble Inc.,
2 763 F.3d 1171, 1175 (9th Cir. 2014). Under California’s choice of law rules, claims
3 requiring the interpretation of a contract are determined by applying California Civil Code
4 § 1646, while the governmental interest analysis applies to other choice of law issues. See
5 Frontier Oil Corp. v. RLI Ins. Co., 153 Cal. App. 4th 1436, 1454–60 (2007) (“[W]e hold
6 that the choice-of-law rule in Civil Code section 1646 determines the law governing the
7 interpretation of a contract, notwithstanding the application of the governmental interest
8 analysis to other choice-of-law issues.”).

9 With respect to contract interpretation claims, California Civil Code § 1646 provides
10 that a “contract is to be interpreted according to the law and usage of the place where it is
11 to be performed; or, if it does not indicate a place of performance, according to the law and
12 usage of the place where it is made.” A place of performance is indicated by a contract “if
13 the intended place of performance can be gleaned from the nature of the contract and its
14 surrounding circumstances.” Frontier Oil, 153 Cal. App. 4th at 1450.

15 With respect to other claims, the governmental interest test applies. Pursuant to this
16 three-part test, the Court “must first consider whether the two states’ laws actually differ;
17 if so, [the Court] must examine each state’s interest in applying its law to determine
18 whether there is a ‘true conflict’; and if each state has a legitimate interest [the Court] must
19 compare the impairment to each jurisdiction under the other’s rule of law.” Arno v. Club
20 Med Inc., 22 F.3d 1464, 1468 (9th Cir. 1994).

21 The parties disagree as to whether California or Iowa law applies to the breach of
22 contract and breach of the covenant of good faith and fair dealing claims. The Court
23 concludes that California law should apply to these claims. Plaintiff, a California
24 corporation with a principal place of business in San Diego County was to be the exclusive
25 marketer for the products manufactured by Defendant MBI, and would exclusively
26 purchase the products from Defendant MBI. Moreover, according to the first amended
27 complaint, the parties entered into the Agreement in San Diego, California. Under these
28 circumstances, and pursuant to California Civil Code § 1646, the Court determines that it

1 is appropriate to apply California law to the contract claims. With respect to disgorgement
2 of profits and intentional misrepresentation, Defendants assert that there is no conflict
3 between California law and Iowa law, and Plaintiff contends that California law applies.
4 With respect to the negligent misrepresentation claim, the parties agree that California law
5 applies. As a result, the Court applies California law to all of Plaintiff's claims.

6 **B. Breach of Contract Claims and Breach of the Covenant of Good Faith**
7 **and Fair Dealing against Defendant den Hoed**

8 Under California law, “[d]irectors and officers are not personally liable on contracts
9 signed by them for and on behalf of the corporation unless they purport to bind themselves
10 individually.” U.S. Liab. Ins. Co. v. Haidinger-Hayes, Inc., 1 Cal. 3d 586, 595 (1970).
11 Plaintiff has not specifically alleged that Defendant den Hoed entered into the contract in
12 his individual capacity, rather than on behalf of Defendant MBI.² Instead, Plaintiff argues
13 that Defendant den Hoed is the alter ego of Defendant MBI, and can thus be held liable for
14 Plaintiff's claims against Defendant MBI for breach of contract and breach of the implied
15 covenant of good faith and fair dealing. (Doc. No. 13 at 6–9).

16 “The alter ego doctrine arises when a plaintiff comes into court claiming that an
17 opposing party is using the corporate form unjustly and in derogation of the plaintiff's
18 interests. In certain circumstances the court will disregard the corporate entity and will
19 hold the individual shareholders liable for the actions of the corporation.” Mesler v. Bragg
20 Mgmt. Co., 39 Cal. 3d 290, 300 (1985) (internal citation omitted). Two elements must be
21 alleged in order for the doctrine to be invoked: “(1) that there be such unity of interest and
22 ownership that the separate personalities of the corporation and the individual no longer
23 exist and (2) that, if the acts are treated as those of the corporation alone, an inequitable
24 result will follow.” Id. at 300. With respect to the “unity of interest” element, courts
25 consider a number of factors in determining whether a unity of interest exists. See Zoran
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27 ² “The prerequisite for any action for breach of the implied covenant of good faith and fair dealing is the
28 existence of a contractual relationship between the parties, since the covenant is an implied term in the
contract.” Smith v. City & Cty. of San Francisco, 225 Cal. App. 3d 38, 49 (1990).

1 Corp. v. Chen, 185 Cal. App. 4th 799, 811–12 (listing twenty-one non-exhaustive factors).
2 With respect to the “inequitable result” element, courts consider whether ““adherence to
3 the fiction of the separate existence of the corporation would, under the particular
4 circumstances, sanction a fraud or promote injustice. . . .’ Bad faith is a critical factor in
5 the analysis.” Gerritsen v. Warner Bros. Entm’t Inc., 116 F. Supp. 3d 1104, 1143 (C.D.
6 Cal. 2015) (quoting First Western Bank & Trust Co. v. Bookasta, 267 Cal. App. 2d 910,
7 914–15 (1968)).

8 “Conclusory allegations of ‘alter ego’ status are insufficient to state a claim. Rather,
9 a plaintiff must allege specific facts supporting both of the necessary elements.” Gerritsen,
10 116 F. Supp. 3d at 1136. To properly allege an alter ego claim, a party must provide more
11 than a list of the factors considered under the relevant state law couched as factual
12 allegations. For example, in Gerritsen, a plaintiff alleged that a defendant was
13 undercapitalized but failed to plead facts supporting the allegation. Id. at 1142. The court
14 held that “[t]his type of conclusory allegation, unsupported by facts, does not adequately
15 plead that [defendant] was undercapitalized and thus does not demonstrate that there was
16 a ‘unity of interest’ between [the defendants].” Id.; see also, Partners Coffee Co., LLC v.
17 Oceana Servs. & Prod. Co., 700 F. Supp. 2d 720, 737 (W.D. Pa. 2010) (holding that the
18 defendants “provided little or nothing in the way of factual allegations to support their
19 contention that [alter ego] liability should be imposed” and merely listed “factors identified
20 in [the relevant state law] based on Defendants’ ‘information and belief’”); In re Currency
21 Conversion Fee Antitrust Litig., 265 F. Supp. 2d 385, 426 (S.D.N.Y. 2003) (holding that
22 the plaintiffs “failed to allege any facts to support their conclusion that the bank holding
23 companies exercised such dominion and control over its subsidiaries” and explaining
24 further that “[t]he unadorned invocation of dominion and control is simply not enough”).

25 Plaintiff’s first amended complaint does not contain specific alleged facts supporting
26 the “unity of interest” factors considered under California law. Plaintiff merely alleges, on
27 its information and belief, that a list of the “unity of interest” factors are true, without
28 providing specific alleged facts in support:

1 Plaintiff is informed and believes and based thereon herein alleges that
2 Defendant, DEN HOED, is an individual residing in the state of Iowa and is
3 the President of Defendant, MBI. Plaintiff is further informed and believes
4 and based thereon herein alleges that the Defendant, MBI, is owned, operated,
5 and managed by DEN HOED in a manner such that the separate identities by
6 and between these Defendants have been lost such that Defendant, MBI,
7 should not be treated as an entity distinct and different from the Defendant,
8 DEN HOED. In fact, Plaintiff is informed and believes that the Defendant,
9 MBI, is a mere conduit and shell by which the Defendant, DEN HOED,
10 conducts business. Plaintiff is further informed and believes and based
11 thereon herein alleges that the Defendant, MBI, is dominated by the
12 Defendant, DEN HOED, and that funds from that company have been
13 diverted to DEN HOED such that their separate identities did not exist; that
14 there has been a commingling of funds and assets; there has been a failure to
15 segregate funds; there has been a diversion of corporate funds or assets to
16 other than corporate uses; that DEN HOED treated the assets of MBI as his
17 own; the corporation failed to maintain adequate corporate records; DEN
18 HOED and MBI used the same offices to conduct business; they used the same
19 employees and attorneys; Defendant, MBI, was inadequately capitalized for
20 the business it conducted; the corporation was used as a subterfuge to engage
21 in illegal transactions; and other factors, not currently ascertained, but all of
22 which will command that the corporate shell of MBI be pierced such that the
23 liability of the corporation is imposed against DEN HOED and vice versa.

17 (Doc. No. 10 at ¶ 6.) “Conclusory allegations of ‘alter ego’ status are insufficient to state
18 a claim. Rather, a plaintiff must allege specific facts supporting both of the necessary
19 elements.” Gerritsen, 116 F. Supp. 3d at 1136. Here, Plaintiff alleges conclusory
20 allegations of the “unity of interest” factors, but provides no facts in support. As a result,
21 the Court concludes that Plaintiff has failed to allege a “unity of interest” sufficient to
22 satisfy the first prong of California’s alter ego test. The Court accordingly dismisses
23 Plaintiff’s claims for breach of contract and breach of the implied covenant of good faith
24 and fair dealing against Defendant den Hoed. The Court grants Plaintiff leave to amend
25 these claims in order to allege specific facts supporting the “unity of interest” factors.

26 **C. Negligent Misrepresentation**

27 The parties agree that California law should apply with respect to Plaintiff’s
28 negligent misrepresentation claim. Under California law, the “elements of negligent

1 misrepresentation are (1) the misrepresentation of a past or existing material fact, (2)
2 without reasonable ground for believing it to be true, (3) with intent to induce another's
3 reliance on the fact misrepresented, (4) justifiable reliance on the misrepresentation, and
4 (5) resulting damage." Apollo Capital Fund, LLC v. Roth Capital Partners, LLC, 158 Cal.
5 App. 4th 226, 243 (2007). California does not permit a claim for negligent
6 misrepresentation for statements made concerning future intent. See Tarmann v. State
7 Farm Mut. Auto. Ins. Co., 2 Cal. App. 4th 153, 158 (1991) ("To be actionable, a negligent
8 misrepresentation must ordinarily be as to past or existing material facts. '[P]redictions as
9 to future events, or statements as to future action by some third party, are deemed opinions,
10 and not actionable fraud.'" (quoting 5 Witkin, Summary of Cal. Law (9th ed. 1988) Torts,
11 § 678, pp. 779–80)).

12 Defendants argue that the first amended complaint fails to state a plausible negligent
13 misrepresentation claim because: (1) Plaintiff's claim is premised on a nonactionable
14 promise of future performance and (2) Defendants did not owe Plaintiff a duty of care that
15 would support a negligent misrepresentation claim. (Doc. No. 12-1 at 26–27.) Plaintiff
16 argues that Defendants made statements of fact, rather than statements of opinion, when
17 they asserted that Defendant MBI had the capacity to manufacture the products and would
18 exclusively sell the products to Plaintiff. (Doc. No. 13 at 12.) Plaintiff concedes that
19 representations sufficient to support a claim for negligent misrepresentation must be about
20 past or existing facts, not a false promise to perform in the future. (Doc. No. 13 at 12–13.)

21 Plaintiff's present allegations are insufficient to support a negligent
22 misrepresentation claim. The representation that Defendant MBI had the capacity to
23 manufacture the products and would exclusively sell the products to Plaintiff is simply a
24 promise to perform. "Although a false promise to perform in the future can support an
25 intentional misrepresentation claim, it does not support a claim for negligent
26 misrepresentation." Stockton Mortg., Inc. v. Tope, 233 Cal. App. 4th 437, 459 (2014)
27 (emphasis omitted). Because a claim based on a false promise—i.e., actual fraud—requires
28 proof of specific fraudulent intent, California law "precludes pleading a false promise claim

1 as a negligent misrepresentation[.]” Tarmann, 2 Cal. App. 4th at 864. Here, the first
2 amended complaint alleges that Defendants’ contractual representations were made
3 “without reasonable grounds for believing [they were] true” apparently because MBI later
4 breached the Agreement. (Doc. No. 10 at ¶ 40.) However, any representation that MBI
5 would perform its obligations under the agreement necessarily “involved a promise to
6 perform at some future time,” and thus cannot form the basis of a negligent
7 misrepresentation claim. Tarmann, 2 Cal. App. 4th at 159. The Court accordingly
8 dismisses Plaintiff’s negligent misrepresentation claim.

9 **D. Intentional Misrepresentation**

10 With respect to intentional misrepresentation, Defendants assert that there is no
11 conflict between California law and Iowa law and Plaintiff contends that California law
12 applies. Thus, the Court will apply California law. Under California law, “[t]he elements
13 of fraud, which give rise to the tort action for deceit, are (1) a misrepresentation, (2) with
14 knowledge of its falsity, (3) with the intent to induce another’s reliance on the
15 misrepresentation, (4) justifiable reliance, and (5) resulting damage.” Conroy v. Regents
16 of Univ. of California, 45 Cal. 4th 1244, 1255 (2009).

17 Defendants argue that the first amended complaint fails to state a plausible
18 intentional misrepresentation claim because: (1) Plaintiff did not plead any facts that would
19 support a reasonable inference that Defendants did not intend to perform the promise to
20 sell exclusively to CN at the time they allegedly made that promise and (2) the
21 representation regarding CN’s investment of funds in marketing channels increasing
22 product sales constitutes a nonactionable statement of opinion or prediction of future
23 events. (Doc. No. 12-1 at 29–31.) Plaintiff argues that it has alleged that “defendants knew
24 their representations were false when made; they concealed their secret intention to not
25 honor the exclusivity agreement(s); and in doing so intended to defraud Plaintiff.” (Doc.
26 No. 13 at 13.)

27 The Court agrees with Plaintiff. Plaintiff alleges that at the time Defendants entered
28 into the written Agreement, Defendants “falsely represented to Plaintiff that MBI would,

1 as a fact, sell the manufactured Products solely and exclusively to Plaintiff to the exclusion
2 of all other third parties” and that “[a]t the time Defendants made [the representations] they
3 knew that they were false.” (Doc. No. 10 at ¶¶ 45–46). In addition, Plaintiff alleges that
4 Plaintiff and Defendant entered into an exclusivity agreement, (Doc. No. 10 at ¶ 11); that
5 MBI was to manufacture and sell products exclusively to CN and CN was to exclusively
6 purchase products from MBI, (Id. at ¶ 12); that Defendant MBI sold “the Products to
7 another company for a price less than was being sold to Plaintiff,” (Id. at ¶ 15); that “MBI
8 orally agreed to cease and desist the sale of the Products to third-parties” and “the parties
9 confirmed the previous terms and conditions of the Agreement,” (Id.); and that MBI
10 “continued to sell the Products, notwithstanding the Agreement and the oral settlement
11 reached,” specifically listing three third-party marketers, (Id. at ¶ 16). These allegations
12 support the inference that Defendants never intended to honor the exclusivity agreement
13 from the time that the parties entered into the initial agreement. As a result, Court
14 concludes that Plaintiff has adequately pled its claim for intentional misrepresentation.

15 **E. Disgorgement of Profits and Accounting**

16 The first amended complaint seeks disgorgement of profits as a remedy for
17 Defendants’ alleged breach of contract. (Doc. No. 10 at 14) Defendants argue that
18 disgorgement of profits is not available for breach of contract because Plaintiff seeks
19 nonresitutionary disgorgement. (Doc. No. 12-1 at 19–22.) In its previous order concerning
20 Defendants’ motion to dismiss the complaint, the Court determined that Plaintiff pled
21 adequate facts to seek disgorgement as a remedy. (Doc. No. 9 at 10–11.) For the same
22 reasons stated in the Court’s previous order, the Court declines to dismiss the prayer for
23 disgorgement in the first amended complaint.

24 In their motion to dismiss, Defendants premise their challenge to Plaintiff’s request
25 for an accounting on the basis that disgorgement is not a remedy available to the Plaintiff.
26 (Doc. No. 12-1 at 22.) Given that the Court denies Defendants’ challenge to Plaintiff’s
27 claim for disgorgement, Defendants’ argument to dismiss the accounting claim also fails.

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1 **F. Leave to Amend**


2 Plaintiff requests leave to amend its dismissed claims. The Ninth Circuit has
3 “consistently . . . held that leave to amend should be granted unless the district court
4 ‘determines that the pleading could not possibly be cured by the allegation of other facts.’”
5 U.S. ex rel. Lee v. SmithKline Beecham, Inc., 245 F.3d 1048, 1052 (9th Cir. 2001) (quoting
6 Lopez v. Smith, 203 F.3d 1122, 1127 (9th Cir. 2000)). Here, the Court grants Plaintiff
7 leave to amend the dismissed claims to remedy the deficiencies noted in this Order. The
8 Court grants Plaintiff leave to file an amended complaint on or before **October 29, 2018**.

9 **Conclusion**

10 For the foregoing reasons, the Court grants in part and denies in part Defendants’
11 motion to dismiss, and grants leave to amend. Specifically, the Court dismisses Plaintiff’s
12 claims for breach of contract and breach of the implied covenant of good faith and fair
13 dealing against Defendant den Hoed with leave to amend. The Court also dismisses
14 Plaintiff’s negligent misrepresentation claim with leave to amend. The Court denies
15 Defendants’ motion to dismiss Plaintiff’s intentional misrepresentation claim, Plaintiff’s
16 prayer for disgorgement of profits, and Plaintiff’s request for an accounting. The Court
17 orders Plaintiff to file an amended complaint on or before **October 29, 2018**.

18 **IT IS SO ORDERED.**

19 DATED: September 20, 2018

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22 MARILYN E. HUFF, District Judge
23 UNITED STATES DISTRICT COURT
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