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8 UNITED STATES DISTRICT COURT
9 SOUTHERN DISTRICT OF CALIFORNIA
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11 JASON BROOKS,
12 Inmate Booking No. 150014,
13 Plaintiff,

14 vs.

15 TARSADIA HOTELS; 5TH ROCK,
16 LLC; MKP ONE, LLC; GASLAMP
17 HOLDING, LLC; TUSHAR PATEL;
18 B.U. PATEL; GREGORY CASSERLY;
19 PLAYGROUND DESTINATION
20 PROPERTIES, INC.; DOES 1-50,
21 Defendants.

Case No.: 3:18-cv-2290-GPC-KSC

ORDER:

**1) GRANTING IN PART AND
DENYING IN PART TARSADIA
DEFENDANTS' MOTION TO
DISMISS; AND**

**2) GRANTING IN PART AND
DENYING IN PART
PLAYGROUND'S MOTION TO
DISMISS**

[Dkt. Nos. 48, 49.]

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23 Before the Court is Defendants Tarsadia Hotels, 5th Rock LLC, MKP One, LLC,
24 Gaslamp Holdings, LLC, Tushar Patel, B.U. Patel, and Gregory Casserly's motion to
25 dismiss the second amended complaint. (Dkt. No. 48.) Also before the Court is
26 Defendant Playground Destination Properties, Inc.'s motion to dismiss the second
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1 amended complaint. (Dkt. No. 49.) Plaintiff filed oppositions to both motions. (Dkt.
2 Nos. 51, 52.) Replies were filed by the Defendants. (Dkt. Nos. 53, 54.) The Court finds
3 that the matter is appropriate for decision without oral argument pursuant to Local Civ. R.
4 7.1(d)(1). Based on the reasoning below, the Court GRANTS in part and DENIES in part
5 Tarsadia Defendants’ motion to dismiss and GRANTS in part and DENIES in part
6 Playground’s motion to dismiss.

7 **Procedural Background**

8 On September 25, 2018¹, Plaintiff Jason Brooks (“Plaintiff” or “Brooks”), a
9 prisoner proceeding *pro se* and *in forma pauperis*, filed the original complaint against
10 Defendants Tarsadia Hotels, 5th Rock, LLC, MKP One, LLC, Gaslamp Holdings, LLC,
11 Gregory Casserly, B.U. Patel, and Tushar Patel (“Tarsadia Defendants”) as well as
12 Defendant Playground Destination Properties, Inc. (“Playground”) (collectively
13 “Defendants”). (Dkt. No. 1.) On March 18, 2019, Plaintiff filed a first amended
14 complaint (“FAC”) against Tarsadia Defendants and Playground alleging violations of
15 the anti-fraud provision of the Interstate Land Sales Disclosure Act (“ILSA”), 15 U.S.C.
16 §§ 1703(a)(2)(A), (B) and (C); violations of California Corporations Code sections
17 25401, 25501, 25504.1 and Rule 10b of the 1934 Securities Exchange Act; fraud;
18 negligence; and violations pursuant to California Business & Professions Codes sections
19 17200 *et seq.* (Dkt. No. 24.)

22
23 ¹ Under the prison mailbox rule, the Court deems the Complaint filed on the date Plaintiff signed the
24 Complaint on September 25, 2018. See Houston v. Lack, 487 U.S. 266 (1988) (establishing prison
25 mailbox rule in habeas petition context); see also Douglas v. Noelle, 567 F.3d 1103, 1107–1109 (9th
26 Cir. 2009) (applying mailbox rule to § 1983 complaint); James v. Madison St. Jail, 122 F.3d 27, 28 (9th
27 Cir. 1997) (per curiam) (applying mailbox rule to trust-account statements filed pursuant to 28 U.S.C. §
28 1915(a)(2)); Caldwell v. Amend, 30 F.3d 1199, 1201 (9th Cir. 1994) (mailbox rule applied to Rule 50(b)
motion); Faile v. Upjohn Co., 988 F.2d 985, 989 (9th Cir. 1993) (mailbox rule applied to discovery
responses).

1 On June 11, 2019, the Court granted in part and denied in part Tarsadia
2 Defendants’ motion to dismiss the FAC and granted Playground’s motion to dismiss the
3 FAC with leave to amend. (Dkt. No. 37.) On August 7, 2019, the Court denied
4 Plaintiff’s motion for reconsideration. (Dkt. No. 46.) On September 3, 2019, Plaintiff
5 filed the operative second amended complaint, (“SAC”). (Dkt. No. 47.) Four causes of
6 action are alleged for violations of the anti-fraud provisions of the ILSA pursuant to 15
7 U.S.C. §§ 1703(a)(2)(B) and (C); fraud; negligence; and violations pursuant to California
8 Business & Professions Codes sections 17200 *et seq.* (Id.) Tarsadia Defendants and
9 Playground filed their respective motions to dismiss the SAC, which are fully briefed.
10 (Dkt. Nos. 48, 49, 51, 52, 53, 54.)

11 **Factual Background**

12 On May 18, 2006², Plaintiff and Brian Thielen, as co-purchasers, entered into a
13 Purchase Contract and Escrow Instruction (“Purchase Contract”) with Defendants for the
14 purchase of Unit 1042 at the newly constructed residential condominium unit called the
15 Hard Rock Hotel & Condominium (“Hard Rock”) located in San Diego. (Dkt. No. 47,
16 SAC ¶ 5.) Specifically, Plaintiff claims that under ILSA, Defendants failed to disclose
17 and intentionally concealed that buyers had an absolute right to rescind their Purchase
18 Contracts within two years of the date of signing. (Id. ¶ 1.) He also contends that
19 Defendants presented marketing materials containing known misstatements and
20 omissions that inflated the desirability of the property and induced purchasers into buying
21 their units, and “fail[ed] to obtain an exemption advisory opinion from ILSA Secretary
22 _____

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24 ² In the SAC, Plaintiff claims he does not know the specific date when he signed the Purchase Contract
25 but it was sometime after May 2006. (Dkt. No. 47, SAC ¶ 5.) This claim is in contradiction to the FAC
26 where he alleges he signed the contract on May 18, 2006, (Dkt. No. 24, FAC ¶ 100), and incorporated
27 by reference the Purchase Contract he signed which is dated May 18, 2006. (See Dkt. No. 17-3,
28 Tarsadia Ds’ RJN, Ex. A at 35-49.) Therefore, the Court relies on May 18, 2006 as the date that
Plaintiff signed the Purchase Contract.

1 (*sic*) to fraudulently conceal their knowledge that the Hard Rock Project was subject to
2 the mandates of the ILSA.” (*Id.*) He claims he was falsely informed and induced to
3 purchase the Unit because Tarsadia Defendants misrepresented they would manage the
4 property through the Rental Management Agreement (“RMA”) which he thought was
5 voluntary, but it was not, and that Hard Rock guests would be positioned in a consistent
6 “rotational” system that would “rent all suites equitably.” (*Id.* ¶ 5.)

7 This case relates to a prior case that was before the Court and is now concluded.
8 In the case, Beaver v. Tarsadia Hotels, Case No. 11cv1842-GPC(KSC), the purported
9 class action plaintiffs filed an action on behalf of persons who purchased units at the
10 Hard Rock Hotel between May 2006 and December 2007 alleging Defendants failed to
11 disclose and intentionally concealed the plaintiffs’ right to rescind their purchase
12 contracts within two years of the date of signing the Purchase Contracts and made
13 affirmative misrepresentations to prevent Plaintiffs from exercising the right. (Case No.
14 11cv1842, Dkt. No. 69, TAC.) In Beaver, the Third Amended Complaint (“TAC”)
15 alleged, *inter alia*, violations of the anti-fraud provisions of ILSA, 15 U.S.C. §§
16 1703(a)(2)(A)-(C), fraud, negligence, and violation of California Business and
17 Professions Code sections 17200 *et seq.* The Beaver case involved extensive motion
18 practice which raised numerous novel issues. The Ninth Circuit affirmed the Court’s
19 order on reconsideration of the parties’ cross-motions for summary judgment, Beaver v.
20 Tarsadia Hotels, 29 F. Supp. 3d 1294 (S.D. Cal. 2014). Beaver v. Tarsadia Hotels, 816
21 F.3d 1170 (9th Cir. 2016). On remand, the case settled as a class action and the Court
22 granted Plaintiffs’ motion for final approval of class action settlement and judgment on
23 September 28, 2017, Beaver v. Tarsadia Hotels, Case No. 11cv1842-GPC(KSC), 2017
24 WL 4310707 (S.D. Cal. Sept. 28, 2017). In its order, the Court noted that one class
25 member, Jason Brooks, who was a co-purchaser of Unit 1042, excluded himself from the
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1 Class. Id. at *15. Brooks’ SAC alleges the same causes of action and facts alleged in the
2 Beaver case as well as newly added facts.

3 In the SAC, Brooks alleges that around 2005, Tarsadia Defendants, through 5th
4 Rock, began to develop the Hard Rock, a residential condominium consisting of 420
5 units located at 205 Fifth Avenue in San Diego, CA. (Dkt. No. 47, SAC ¶ 35.)
6 Defendants marketed the units through the Internet, marketing materials, brochures and
7 verbal statements. (Id.) Playground was the real estate broker for the Hard Rock and
8 acted as an “agent” of Tarsadia Defendants as that term is defined under the ILSA. (Id. ¶
9 4.) Playground has been developing and marketing condominium-hotel units in the
10 United States for decades and registered multiple projects with HUD and on information
11 and belief, is well-versed in the ILSA disclosure obligations. (Id. ¶ 53.)

12 ILSA was enacted to protect consumers from fraud and abuse in the sale of
13 subdivided lots, including condominium units, and requires developers and their agents to
14 comply with certain registration and disclosure requirements. (Id. ¶ 7.) Developers and
15 their agents must comply with ILSA unless they fall within an exemption. (Id. ¶ 8.) In
16 this case, while Defendants understood that the Hard Rock was subject to ILSA’s
17 provisions and was not exempt, they fraudulently concealed this fact and used a false
18 exemption declaration to cover up their scheme to shift all risk to the buyers. (Id. ¶ 8.) A
19 buyer, despite any diligence, would never uncover whether or not the project was actually
20 exempt from the ILSA because only the developer could obtain an advisory opinion from
21 the ILSA Secretary under 24 C.F.R. § 1710.17. (Id. ¶ 9.)

22 Specifically, ILSA requires a developer to register a project with the U.S.
23 Department of Housing and Urban Development (“HUD”) and to provide buyers with an
24 ILSA property report that discloses material facts regarding the sales transaction. (Id. ¶
25 13.) If a developer does not obtain an ILSA property report to be distributed to buyers
26 before they sign the purchase contract (or in the alternative, in California, where a

1 developer fails to provide buyers with an ILSA compliant Public Report issued by the
2 Department of Real Estate (“DRE”), ILSA imposes a two-year right to rescind from the
3 date of contract for the benefit of the buyers where the right to rescind must be disclosed
4 in the purchase contract, 15 U.S.C. § 1703(c). (Id.)

5 Plaintiff claims that Defendants failed to obtain an ILSA property report from
6 HUD and obtained a Public Report from the DRE that was not ILSA compliant. (Id. ¶
7 14.) The Purchase Contract failed to provide buyers notice of the two-year rescission
8 right and instead asserted a three-day right to rescind. (Id.) They purposely ignored their
9 disclosure obligations in order to avoid compliance with ILSA. (Id.) Moreover, Plaintiff
10 claims that under 15 U.S.C. § 1703(d)(2) of ILSA, a developer is required to include, in
11 the buyer default provision of the purchase contract, written notice of a 20-day
12 opportunity for the buyer to remedy default or breach of contract. (Id. ¶ 15.) If such a
13 notice is omitted, the buyer is entitled to an absolute two-year right to rescind his
14 purchase agreement from the date he signed it. (Id.) Plaintiff did not receive this notice;
15 therefore, he was entitled to an automatic two year right to rescind. (Id.) Plaintiff claims
16 he received the “Final Subdivision Public Report, File No. 120249LA-F00” concerning
17 the Hard Rock which was issued by the DRE on April 4, 2006 but it did not include the
18 buyer’s rescission rights under ILSA. (Id. ¶ 16.)

19 Because Defendants failed to comply with their disclosure requirements under
20 ILSA and concealed the two-year rescission rights, Defendants obtained money from
21 Plaintiff by means of omitting the two-year rescission right in the contract and the Public
22 Report in violation of 15 U.S.C. § 1703(a)(2)(B) and otherwise engaged in a practice or
23 course of business that operated as a fraud upon Plaintiff in violation of 15 U.S.C. §
24 1703(a)(2)(C). (Id. ¶ 17.)

25 Plaintiff additionally alleges that on June 20, 2007, David McCain, a purchaser,
26 sought to rescind his purchase contract based on ILSA violations. (Id. ¶¶ 9, 50.)

1 Playground’s outside attorney and its representatives were all consulted before a
2 memorandum dated July 6, 2007 was prepared to respond to McCain’s letter. (Id. ¶ 50.)
3 By submitting the response memorandum, according to Plaintiff, Defendants
4 “affirmatively invoked ILSA exemption.” (Id. ¶¶ 9, 19.) Once Defendants “invoked” the
5 exemption under ILSA, Plaintiff claims they were required to obtain an exemption
6 determination with the ILSA Secretary as mandated by 24 C.F.R. § 1710.15 or at a
7 minimum, an exemption advisory opinion under 24 C.F.R. § 1710.17. (Id. ¶¶ 50, 72.)
8 Because Defendants failed to do so, they continued to fraudulently conceal the fact that
9 the Hard Rock was subject to the ILSA. (Id. ¶ 73.) Invoking the exemption refutes any
10 assertion that Defendants did not know whether or not ILSA applied to the Hard Rock.
11 (Id. ¶ 50.) Because Tarsadia Defendants understood the Hard Rock was not exempt
12 under the ILSA, Tarsadia Defendants and Playground took deliberate action to avoid
13 learning the truth, by even failing to obtain an advisory opinion from the ILSA Secretary
14 under 24 C.F.R. § 1710.17. (Id. ¶ 51.) After the July 6, 2007 memorandum to Mr,
15 McCain was drafted, Playground “carried a subjective belief that there was a high
16 probability that the ILSA applied to the Hard Rock project and understood only the
17 Developer Defendants could obtain confirmation of this invoked exemption; however, in
18 order to close out their marketing of the project, prevent buyers from backing out of their
19 purchases, thus ensuring Playgrounds success, Defendant Playground continued to make
20 misrepresentations and omissions to buyers.” (Id. ¶ 54.) The McCain letter alerted
21 Defendants of their obligations under the ILSA but they continued to fraudulently
22 conceal this fact by negligence, willful blindness and/or deliberate ignorance by refusing
23 to obtain an exemption advisory opinion from the ILSA secretary under 24 C.F.R. §
24 1710.17. (Id. ¶ 91.) Moreover, because only a developer can obtain an exemption or
25 advisory opinion, Plaintiff had no reason to suspect or ability to uncover that Defendants’
26 claim of exemption was fraudulent. (Id. ¶ 19.)

1 Plaintiff was required to sign three agreements: (1) the Contract, (2) the Unit
2 Management and Operating Agreement (“OA”) and (3) the RMA. (Id. ¶ 85.) Tarsadia
3 Defendants had Playground prepare a document entitled “Tarsadia’s Optional Rental
4 Management Program FAQ” where Defendants represented that investors were not
5 required to participate in the RMA but that representation was false as the purchasers
6 were mandated to participate in the RMA and this illusory option inflated the property’s
7 desirability and induced Plaintiff, in part, to buy the property. (Id. ¶ 86.)

8 The Purchase Contract and Public Report were provided to Playground by Tarsadia
9 Defendants. (Id. ¶ 82.) Around August 2007, Playground distributed the Closing Notice
10 that informed the purchasers that they would lose their deposits if they did not close by
11 the end of August. (Id. ¶ 94.) Playground threatened the loss of the buyers’ deposit to
12 ensure occupancy rates of units would not diminish during the construction of the hotel
13 and benefited from commissions on each sale by promoting the misrepresentation. (Id. ¶
14 95.) Playground made a conscious decision to disseminate the Closing Notice a month
15 after Tarsadia Defendants invoked the ILSA exemption. (Id. ¶ 96.)

16 In response to the Closing Notice, Plaintiff sought guidance from the Contract and
17 the Public Report, which omitted his right to rescind. (Id. ¶ 98.) Believing he would lose
18 his deposit, he reluctantly closed escrow in October 2007. (Id. ¶ 99.) He suffered from
19 chronic ulcerative colitis and was placed in a medically induced coma beginning
20 December 7, 2007. (Id. ¶ 100.) In January 2008, in the midst of his health crisis and his
21 life collapsing around him, he quit claimed the deed of his 50% interest in the Unit to his
22 co-purchaser in the event of his death. (Id.) Because he was denied the right to rescind,
23 Plaintiff was forced to quit-claim the deed of the property. (Id. ¶ 17.)

24 Plaintiff had no reason to suspect that Defendants’ representations in the Sales
25 Agreements, Public Report, Closing Notice, FAQ and other communications concerning
26 his rescission rights were false or misleading. (Id. ¶ 18.) Therefore, he did not know he
27

1 had been harmed until he received notice of the Class Action Settlement in the Beaver
2 case in July 2017. (Id.) He could not have known that he had a complete cause of action
3 based on just comparing the ILSA statute with the Contract and Public Report. (Id.) “No
4 matter how diligent the Plaintiff was in trying to uncover the Defendants abuses – even if
5 Plaintiff knew of the ILSA and asserted his right to recession (*sic*) prior to closing-
6 because Defendants invoked exemption, as they had when purchaser David McCain
7 sought to rescind his purchase contract in June 2007, Plaintiff would have no reason to
8 suspect (or ability to uncover) that the representation made by Defendants claim of
9 exemption under the ILSA was fraudulent.” (Id. ¶ 19.)

10 Plaintiff was eventually imprisoned and has been incarcerated since May 24, 2009.
11 (Id. ¶ 21.) In June 2017, Plaintiff was notified that he was a member of a class action
12 lawsuit involving these exact claims and was unaware of being harmed by Defendants’
13 conduct until that time. (Id.) He timely opted-out of the class action settlement on
14 August 24, 2017. (Id. ¶ 1.)

15 If he had known of his right to rescind he would never have closed on the Unit and
16 would not have lost his 50% interest in the property by quit-claiming the deed to his co-
17 purchaser. (Id. ¶¶ 110, 111.) He was deprived use of the \$50,000 deposit to continue
18 paying his attorney to prevent a default judgment of \$18 million against him in June
19 2008. (Id. ¶ 112.) He claims he did not respond to that lawsuit because he ran out of
20 money to pay his attorneys at the time. (Id.) Therefore, he would have only incurred a
21 \$3.2 million judgment in the case instead of the \$18 million judgment. (Id. ¶ 113.) He
22 further claims that had Plaintiff been alerted to the ILSA after Defendants invoked the
23 exemption in June 2007, he would have dissected the statute and learned that “scienter”
24 has been “unconstitutionally omitted” from the Colorado Securities Act and he would
25 never have accepted a plea in his criminal case and would have been exonerated. (Id. ¶
26 115.) If he had been alerted to his rights under the ILSA in 2007, he would never have

1 been sent to prison and he would not be currently paying \$50,000 monthly interest
2 penalty on an “illegally induced plea”. (Id. ¶ 117.) In sum, he seeks \$35 million in
3 damages. (Id. ¶ 118.)

4 Plaintiff inadvertently filed a complaint in the District Court for the District of
5 Colorado on December 29, 2017, and the complaint was dismissed for improper venue on
6 September 14, 2018. (Id. ¶ 34.) After conducting a review of the complaint, the
7 Colorado district court also denied the Plaintiff’s motion to transfer the case to this
8 district. (Brooks v. Tarsadia Hotels, Civ. No. 17cv3172-PAB-KMT, Dkt. Nos. 64, 68 (D.
9 Colo.)) The complaint in this case was filed on September 25, 2018. (Dkt. No. 1.)

10 Discussion

11 A. Legal Standard as to Federal Rule of Civil Procedure 12(b)(6)

12 Federal Rule of Civil Procedure (“Rule”) 12(b)(6) permits dismissal for “failure to
13 state a claim upon which relief can be granted.” Fed. R. Civ. P. 12(b)(6). Dismissal
14 under Rule 12(b)(6) is appropriate where the complaint lacks a cognizable legal theory or
15 sufficient facts to support a cognizable legal theory. See Balistreri v. Pacifica Police
16 Dep’t., 901 F.2d 696, 699 (9th Cir. 1990). Under Federal Rule of Civil Procedure
17 8(a)(2), the plaintiff is required only to set forth a “short and plain statement of the claim
18 showing that the pleader is entitled to relief,” and “give the defendant fair notice of what
19 the . . . claim is and the grounds upon which it rests.” Bell Atlantic Corp. v. Twombly,
20 550 U.S. 544, 555 (2007).

21 A complaint may survive a motion to dismiss only if, taking all well-pleaded
22 factual allegations as true, it contains enough facts to “state a claim to relief that is
23 plausible on its face.” Ashcroft v. Iqbal, 556 U.S. 662, 678 (2009) (quoting Twombly,
24 550 U.S. at 570). “A claim has facial plausibility when the plaintiff pleads factual
25 content that allows the court to draw the reasonable inference that the defendant is liable
26 for the misconduct alleged.” Id. “Threadbare recitals of the elements of a cause of

1 action, supported by mere conclusory statements, do not suffice.” Id. “In sum, for a
2 complaint to survive a motion to dismiss, the non-conclusory factual content, and
3 reasonable inferences from that content, must be plausibly suggestive of a claim entitling
4 the plaintiff to relief.” Moss v. U.S. Secret Serv., 572 F.3d 962, 969 (9th Cir. 2009)
5 (quotations omitted). In reviewing a Rule 12(b)(6) motion, the Court accepts as true all
6 facts alleged in the complaint, and draws all reasonable inferences in favor of the
7 plaintiff. al-Kidd v. Ashcroft, 580 F.3d 949, 956 (9th Cir. 2009).

8 **B. Tarsadia Defendants’ Motion to Dismiss**

9 On a motion to dismiss based on the statute of limitations, the Court must assess
10 whether “the running of the statute is apparent on the face of the complaint.” Huynh v.
11 Chase Manhattan Bank, 465 F.3d 992, 997 (9th Cir. 2006) (quoting Jablon v. Dean
12 Witter & Co., 614 F.2d 677, 682 (9th Cir. 1980) (“When a motion to dismiss is based on
13 the running of the statute of limitations, it can be granted only if the assertions of the
14 complaint, read with the required liberality, would not permit the plaintiff to prove that
15 the statute was tolled.”)). Because the statute of limitations is an affirmative defense, the
16 “defendant has the burden of proving the action is time-barred.” Grisham v. Philip
17 Morris, Inc., 670 F. Supp. 2d 1014, 1020 (C.D. Cal. 2009) (citation omitted).

18 Tarsadia Defendants argue that the ILSA and fraud claims are barred by the three-
19 year statute of limitations from the date of the Purchase Contract, May 18, 2006, and
20 therefore, these causes of actions expired on May 18, 2009. They also argue that the
21 negligence claim is barred by the three- year statute of limitations and expired on May
22 18, 2009. Finally, they assert the UCL claims are barred by the four-year statute of
23 limitations which expired in October 2011. In response, Plaintiff argues that he did not
24 and could not discover the alleged failure to disclose rescission rights under ILSA until
25 June 2017 when he received the Beaver Class Action Settlement Notice. Therefore,
26 certain tolling theories apply to make his claims timely.

1 The parties do not dispute that the statute of limitations expired on Plaintiff's
2 causes of action either on May 18, 2009, three-year statute of limitations, or October
3 2011, four-year statute of limitations; however, it is Plaintiff's contention that tolling
4 applies to save all four causes of action.

5 **1. ILSA and Fraud Statute of Limitations**

6 The SAC alleges violations of the ILSA anti-fraud provisions pursuant to 15
7 U.S.C. §§ 1703(a)(2)(B) and (C).³ The statute of limitations for these provisions accrue
8 from "three years after discovery of the violation or after discovery should have been
9 made by the exercise of reasonable diligence." 15 U.S.C. § 1711(a)(2).

10 The SAC also alleges a fraud claim. (Dkt. No. 47, SAC ¶¶ 140-50.) In California,
11 an action for fraud has a three-year statute of limitations and is "not deemed to have
12 accrued until the discovery, by the aggrieved party, of the facts constituting the fraud or
13 mistake." Cal. Civ. Proc. § 338(d).

14 Tarsadia Defendants argue that the statute of limitations on the ILSA anti-fraud
15 and state law fraud claims expired on May 18, 2009 which is three years from when
16 Plaintiff signed the purchase contract on May 18, 2006. They argue that Plaintiff
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18 ³ ILSA's anti-fraud provision provides:

19 (a) It shall be unlawful for any developer or agent, directly or indirectly, to make use of any means or
20 instruments of transportation or communication in interstate commerce, or of the mails— . . .

21 (2) with respect to the sale or lease, or offer to sell or lease, any lot not exempt under section 1702(a) of
22 this title--

22 . . .

23 (B) to obtain money or property by means of any untrue statement of a material fact, or any
24 omission to state a material fact necessary in order to make the statements made (in light of the
25 circumstances in which they were made and within the context of the overall offer and sale or
26 lease) not misleading, with respect to any information pertinent to the lot or subdivision;

27 (C) to engage in any transaction, practice, or course of business which operates or would operate
28 as a fraud or deceit upon a purchaser

15 U.S.C. § 1703(a)(2)(A)-(C).

1 acknowledges he received the Public Report and the Purchase Contract; therefore, as of
2 May 18, 2006, he had all the documents he needed to discover whether he received the
3 required disclosures. The reasons Plaintiff offers to explain his failure to discover the
4 bases for his claim does not warrant the application of the delayed discovery rule.⁴

5 In response, Plaintiff argues that he sufficiently alleged why, even with the
6 exercise of due diligence, he never could have known he was harmed by Tarsadia
7 Defendants' conduct, could not have discovered his rescission rights under the ILSA,
8 could not have known Defendants affirmatively invoked an exemption under the ILSA
9 and why circumstances outside of his control prevented discovery of their wrongdoing.

10 Under the discovery rule, incorporated into ILSA, "a cause of action accrues (1)
11 when the plaintiff did in fact discover, or (2) when a reasonably diligent plaintiff would
12 have discovered, 'the facts constituting the violation' -- whichever comes first." Merck
13 & Co., Inc. v. Reynolds, 559 U.S. 633, 637 (2010). The discovery rule is an exception
14 that arose recognizing that "something different was needed in the case of fraud, where a
15 defendant's deceptive conduct may prevent a plaintiff from even *knowing* that he or she
16 had been defrauded." Id. at 644 (emphasis in original). Thus "where a plaintiff has been
17 injured by fraud and 'remains in ignorance of it without any fault or want of diligence or
18 care on his part, the bar of the statute does not begin to run until the fraud is discovered.'" Holmberg v. Armbrecht, 327 U.S. 392, 397 (1946).

23 ⁴ Defendants cite to TILA cases where the statute of limitations period is triggered once documents are
24 signed and the required disclosures are not provided. However, those cases are distinguishable because
25 TILA's statute of limitation states that a claim must be brought "within one year from the date of the
26 occurrence of the violation." 15 U.S.C. § 1640(e). This is in distinct contrast to the ILSA's statute of
27 limitations where a claim must be brought "three years after discovery of the violation or after discovery
28 should have been made by the exercise of reasonable diligence." See 15 U.S.C. § 1711(a)(2). The
discovery rule is not contained in the TILA statute of limitations.

1 The Supreme Court noted that “inquiry notice” or “storm warnings” do not trigger
2 the running of the statute of limitations but “may be useful to the extent that they identify
3 a time when the facts would have prompted a reasonably diligent plaintiff to begin
4 investigating.” Merck, 559 U.S. at 653. A claim accrues when the plaintiff discovers or
5 a reasonably diligent plaintiff would have discovered “the facts constituting the violation
6 . . . irrespective of whether the actual plaintiff undertook a reasonably diligent
7 investigation.” Id.; see also DeFazio v. Hollister, Inc., 854 F. Supp. 2d 770, 783 (E.D.
8 Cal. 2012) (“Therefore, assuming plaintiffs in this case were not reasonably diligent, they
9 would be precluded from relying on the ‘fraud or concealment’ exception only if a
10 reasonably diligent plaintiff would have discovered the misconduct”).

11 “A fact is considered ‘discovered’ when ‘a reasonably diligent plaintiff would have
12 sufficient information about that fact to adequately plead it in a complaint . . . with
13 sufficient detail and particularity to survive a 12(b)(6) motion to dismiss.’” Rieckborn v.
14 Jefferies LLC, 81 F. Supp. 3d 902, 915 (N.D. Cal. 2015) (quoting City of Pontiac Gen.
15 Employees’ Ret. Sys. v. MBIA, Inc., 637 F.3d 169, 175 (2d Cir. 2011)).

16 On a motion to dismiss, defendants seeking to demonstrate that a claim is time-
17 barred faces an “especially high hurdle.” Rafton v. Rydex Series Funds, No. 10-cv-
18 01171-LHK, 2011 WL 31114, at *10 (N.D. Cal. Jan. 5, 2011) (applying discovery rule to
19 misstatements or omissions in registration statements under the Securities Act). “At the
20 pleading stage, the question is whether it is *plausible* that these disclosures were
21 insufficient to supply a reasonably diligent plaintiff with the information necessary to
22 plead . . . claims with sufficient detail and particularity to survive a 12(b)(6) motion.”
23 Rieckborn, 81 F. Supp. 3d at 915 (quoting Booth v. Strategic Realty Trust, Inc., Case No.
24 13cv4921-JST, 2014 WL 3749759, at *6 (N.D. Cal. July 29, 2011)).

25 Under the California discovery rule, as it relates to the fraud cause of action, the
26 statute of limitations begins to run when a plaintiff “suspects or should suspect that her
27

1 injury was caused by wrongdoing, that someone has done something wrong to her.” Jolly
2 v. Eli Lilly & Co., 44 Cal. 3d 1103, 1110 (1988); Norgart v. The Upjohn Co., 21 Cal. 4th
3 383, 397 (1999) (“the plaintiff discovers the cause of action when he at least suspects a
4 factual basis . . . for its elements”); see also O’Connor v. Boeing N. American, Inc., 311
5 F.3d 1139, 1148 (9th Cir. 2002) (noting difference between California and federal
6 discovery rule and “reject[ing] an interpretation of the federal discovery rule that would
7 commence limitations periods upon mere suspicion of the elements of a claim.”). In
8 California, the statute of limitations begins once “the plaintiff has notice or information
9 of circumstances to put a reasonable person on inquiry” Jolly, 44 Cal. 3d at 1110-11
10 (internal citation and quotation marks omitted). Once on inquiry, the plaintiff has an
11 obligation to discover facts and cannot sit on his rights but must go find them himself.
12 Id. at 1111.

13 In order for the discovery rule to delay the accrual of a cause of action, a complaint
14 must plead facts to “show (1) the time and manner of discovery and (2) the inability to
15 have made earlier discovery despite reasonable diligence.” Fox v. Ethicon Endo-Surgery,
16 Inc., 35 Cal. 4th 797, 808 (2005) (quoting McKelvey v. Boeing N. American, Inc., 74
17 Cal. App. 4th 151, 160 (1999)). The plaintiff “must conduct a reasonable investigation of
18 all potential causes of that injury. If such an investigation would have disclosed a factual
19 basis for a cause of action, the statute of limitations begins to run on that cause of action
20 when the investigation would have brought such information to light.” Id. at 808-09.

21 The SAC alleges that Plaintiff had no way of knowing he had been harmed by
22 Defendants’ fraudulent conduct which prevented him from inquiring into the conduct.
23 (Dkt. No. 47, SAC ¶ 103.) Next, because he quitclaimed the deed to the property in
24 January 2008 to his co-purchaser, he did not have any legal authority or ability to obtain
25 information about the property. (Id.) Alternatively, even if Plaintiff knew he was
26 harmed and examined the ILSA statute, he could not have known whether Defendants

1 sought an improved lot exemption under the ILSA, whether the condos were considered
2 “lots” under the ILSA, whether the ILSA actually applied to the Hard Rock because only
3 a developer could obtain an exemption or an exemption advisory opinion to make such a
4 determination, whether state or federal law applied to the statute of limitations and
5 whether Plaintiff had a cause of action against Defendants by simply comparing the ILSA
6 statute with the Purchase Contract and the Public Report. (Id.) He was unable to hire an
7 attorney due to the loss of his \$50,000 deposit. (Id.) He claims that ILSA is a very
8 complex statute to understand. (Id. ¶ 104.) Finally, he claims his incarceration and
9 indigence also bears on his ability to exercise due diligence. (Id. ¶ 105.) As such, he
10 could not have discovered he was harmed by Defendants’ conduct until he was provided
11 notice of the Class Action settlement in the Beaver case in June 2017. (Id. ¶ 106.)
12 Therefore, the statute of limitations should be tolled until 2017 when he discovered the
13 violation making his complaint timely.

14 Plaintiff presents numerous reasons why he could not have discovered the alleged
15 misrepresentations of the ILSA disclosure requirements. The most compelling reason is
16 that he had no reason to suspect any wrongdoing until he received the Beaver Class
17 Notice in June 2017. Tarsadia Defendants simplistically argue that Plaintiff had all the
18 relevant documents in his possession on May 18, 2006 to determine whether Defendants
19 had made their required disclosures. However, at the time of contract, no party knew that
20 there was an alleged failure to disclose as Tarsadia Defendants believed the Hard Rock
21 was exempt under the ILSA. (Case No. 11cv1842, Dkt. No. 128 at 5.) Moreover, the
22 Court rejected Tarsadia Defendants’ same argument in the Beaver case stating
23 “Defendants’ argument that everyone is presumed to know the law was expressly rejected
24 in the conduct of the discovery rule.” (Case No. 11cv1842, Dkt. No. 34 at 9.) Also, in
25 Beaver, the Court applied the discovery rule to the negligence claim creating an
26 implication that even the plaintiffs in the Beaver case did not discover the alleged claims

1 at the time of signing the Purchase Contract. Instead, the plaintiffs alleged they did not
2 discover any alleged wrongdoing until they began receiving their rental income
3 statements in late 2007/early 2008. (Case No. 11cv1182, Dkt. No. 128 at 33-34, 37.)

4 Based on Plaintiff’s allegations, the Court concludes a reasonably diligent plaintiff
5 would not have discovered the facts constituting the violation on May 18, 2006. Besides
6 Plaintiff’s possession of the relevant documents in May 2006, Tarsadia Defendants do
7 not point to any event between May 18, 2006, the date the contract was signed, and June
8 2017, when Plaintiff received notice of the Class Action Settlement in Beaver, that would
9 have put him on inquiry notice, or otherwise, that he had been harmed. Thus, the running
10 of the statute of limitations is not apparent on the face of the complaint, see Huynh, 465
11 F.3d at 997, and the Court DENIES Tarsadia Defendants’ motion to dismiss the ILSA
12 cause of action as time barred.

13 As to the fraud claim, on the first Fox factor, the SAC alleges that Plaintiff did not
14 discover the alleged violations until June 2017 when he received the Class Action
15 Settlement Notice in the Beaver case. (Dkt. No. 47, SAC ¶ 21.) On the second Fox
16 factor, the SAC claims that even if he conducted any investigation, nobody would have
17 been able to discover the injury. (Id. ¶¶ 18-19, 103-08.) Under California’s discovery
18 rule, the Court concludes that Plaintiff has sufficiently alleged the application of the
19 discovery rule on the fraud cause of action.

20 Accordingly, the Court DENIES Defendants’ motion to dismiss the fraud claim as
21 time barred.

22 2. Negligence Statute of Limitations

23 The SAC alleges a negligence per se claim based on violations of the disclosure
24 provisions of ILSA that arise from § 1703(d)(2) and § 1703(a)(1)(C). (Dkt. No. 47, SAC
25 ¶¶ 151-160). Violations of the disclosure provisions must be brought “within three years
26 after the signing of the contract. . . .” 15 U.S.C. § 1711(a)(1) & (b).

1 Tarasadia Defendants argue that the Court in Beaver, on summary judgment,
2 dismissed the negligence per se claim as time barred based on the same allegations in the
3 instant SAC. In Beaver, the Court explained that because the negligence per se claim
4 was based on a federal statute that was already time barred, that limitations period
5 applied. Beaver, 29 F. Supp. 3d at 1322. However, in this case, Plaintiff argues that even
6 if time barred, equitable tolling should apply because Defendants “fraudulently concealed
7 the ILSA statute from Plaintiff and other purchasers” and cites to paragraphs 133-136,
8 140-143, 148, 150 in the SAC. The issue of tolling was not raised in the Beaver case.

9 However, the discovery rule and equitable tolling do not apply to 15 U.S.C. §§
10 1711(a)(1) & (b). Bodansky v. Fifth on Park Condo, LLC, 635 F.3d 75, 82-83 (2d Cir.
11 2011) (declining to apply discovery rule to § 1711(a)(1) noting Congress’ intent by
12 establishing two different statute of limitations between §§ 1711(a)(1) & (b), “three years
13 after the date of signing of the contract of sale” and § 1711(a)(2), “three years after
14 discovery of the violation or after discovery should have been made by the exercise of
15 reasonable diligence”); Gendler v. Related Grp., Case No. 09-21867-CI-UNGARO, 2009
16 WL 10667887, at *7 (S.D. Fla. Dec. 2, 2009) (equitable tolling not applicable to §
17 1711(a)(1) as it omits equitable tolling language in § 1711(a)(2) which is applicable to
18 the anti-fraud provisions).

19 Plaintiff’s reliance on Happy Inv. Grp. v. Lakeworld Props, Inc., 396 F. Supp. 175,
20 187-88 (N.D. Cal. 1975) where the court applied tolling to an ILSA cause of action is not
21 applicable because the court applied tolling to the anti-fraud provision under §
22 1703(a)(2)(A), not the disclosure provisions of § 1703(d)(2) and § 1703(a)(1)(C).

23 Thus, the Court GRANTS Tarsadia Defendants’ motion to dismiss the negligence
24 claims as time barred.

25 ///

26 ///

1 As discussed above, to allege the application of the California discovery rule,
2 Plaintiff must allege “(1) the time and manner of discovery and (2) the inability to have
3 made earlier discovery despite reasonable diligence.” Fox, 35 Cal. 4th at 808. The Court
4 determined that Plaintiff sufficiently alleged the application of the discovery rule on the
5 fraud claim. For the same reasons, the Court DENIES Tarsadia Defendants’ motion to
6 dismiss the UCL claim as time barred.

7 In sum, the Court GRANTS in part and DENIES in part Tarsadia Defendants’
8 motion to dismiss.

9 **C. Playground Destination’s Motion to Dismiss**

10 **1. ILSA and Fraud**

11 Plaintiff alleges violations of the anti-fraud provisions of ILSA pursuant to 15
12 U.S.C. §§ 1703(a)(2)(B), and (C) and a state law claim for fraud.

13 **a. ILSA Registration**

14 Playground argues that the first cause of action for ILSA fraud violations fail to
15 state a claim because the SAC still, despite leave to amend, does not sufficiently plead
16 Playground’s knowledge of the alleged non-disclosure of the two-year rescission right.
17 Moreover, Plaintiff’s reliance on regulations are misplaced because 24 C.F.R. § 1710.17
18 is not mandatory and 24 C.F.R. § 1710.15 does not apply to the facts in the SAC.
19 Plaintiff responds that scienter or knowledge of falsity is not an element of the claims
20 under 15 U.S.C. §§ 1703(a)(2)(B), and (C).

21 In the Beaver case, the Court granted Playground's motion to dismiss with
22 prejudice because Plaintiff’s theory of knowledge as to Playground improperly imputed
23 Tarsadia Defendants’ knowledge and concealment of the buyers’ right to rescind onto
24
25
26

1 Playground based on Civil Code section 2332⁵. (Case No. 11cv1842, Dkt. No. 34 at 6.)
2 Because the FAC allegations in the present case were nearly identical to the ones in
3 Beaver, the Court, in its prior order, concluded that Plaintiff had not sufficiently alleged
4 Playground’s knowledge as to Plaintiff’s rescission rights and granted dismissal of the
5 claim. (Dkt. No. 37 at 27.) The instant SAC allegations relating to Playground’s
6 knowledge are unchanged and similar to those in the FAC in this case and the Beaver
7 case which was dismissed with prejudice. (Compare Beaver, Case No. 11cv1842, Dkt.
8 No. 21, SAC ¶¶ 63-65, 67-71, 73-74 with Brooks, Case No. 18cv2290, Dkt. No. 24, FAC
9 ¶¶ 93-95, 100-105, 107-109 and Dkt. No. 47, SAC ¶¶ 81-83, 93, 94, 97, 99, 101, 102.)
10 Accordingly, Playground submits that Plaintiff has failed to cure the identified
11 deficiencies and the SAC should be dismissed.

12 Notwithstanding the similarities in allegations concerning Playground’s
13 knowledge, Plaintiff contends dismissal is not appropriate because scienter or knowledge
14 of falsity is not a requirement under the ILSA provisions relied upon. Plaintiff reasons
15 that since the ILSA disclosure provisions were modeled after Section 17(a) of the
16 Securities Act of 1933, which does not require scienter, then 15 U.S.C. §§ 1703(a)(2)(B),
17 and (C) do not require scienter either. Plaintiff asks the Court to establish precedent and
18 follow the reasoning of cases interpreting the Securities Act of 1933, and hold that
19 scienter is not an element to a cause of action under 15 U.S.C. §§ 1703(a)(2)(B) & (C).
20 See Aaron v. SEC, 446 U.S. 680, 695–97 (1980). In reply, Playground applies state law
21 fraud standards to ILSA anti-fraud claims in order to support its argument that knowledge
22 is a missing element in both of Plaintiff’s ILSA fraud and common law fraud claims.

25 ⁵ “As against a principal, both principal and agent are deemed to have notice of whatever either has
26 notice of, and ought, in good faith and the exercise of ordinary care and diligence, to communicate to the
27 other.” Cal. Civ. Code § 2332.

1 The Court previously acknowledged “that there is no Ninth Circuit authority that
2 has applied the common law fraud standard to an ILSA anti-fraud claim but there is also
3 no Ninth Circuit authority on what is required to plead an ILSA violation under 15 U.S.C.
4 §§ 1703(a)(2)(A)-(C), and specifically, whether scienter is an element.” (Dkt. No. 46 at
5 6.) Then, in its prior ruling in this case, based on the law of the case doctrine,⁶ the Court
6 relied on its prior ruling on motion to dismiss that knowledge was not sufficiently
7 alleged. See Disimone v. Browner, 121 F.3d 1262, 1266 (9th Cir. 1997) (applying law of
8 the case between closely related cases). Notably, the parties in the Beaver case did not
9 dispute the elements to an ILSA claim under the three anti-fraud provisions⁷ and assumed
10 knowledge was an element.

11 The law of the case doctrine “promotes finality and efficiency of the judicial
12 process by protecting against the agitation of settled issues . . .” Christianson v. Colt
13 Indus. Operating Corp., 486 U.S. 800, 816 (1988) (citation and internal quotation marks
14 omitted). “A court may have discretion to depart from the law of the case where: 1) the
15 first decision was clearly erroneous; 2) an intervening change in the law has occurred; 3)
16 the evidence on remand is substantially different; 4) other changed circumstances exist;
17 or 5) a manifest injustice would otherwise result.” United States v. Alexander, 106 F.3d
18 874, 876 (9th Cir. 1997).

19 On careful review on the issues of knowledge and scienter, the Court departs from
20 its prior ruling on whether scienter or knowledge of falsity are elements of 15 U.S.C. §§
21 1703(a)(2)(B), and (C).

24 ⁶ The law of the case doctrine requires that “when a court decides upon a rule of law, that decision
25 should continue to govern the same issues in subsequent stages in the same case.” Arizona v. California,
460 U.S. 605, 618 (1983).

26 ⁷ The Beaver case alleged violations of all three anti-fraud provision, 15 U.S.C. §§ 1703(a)(2)(A), (B) &
27 (C). In the instant SAC, Plaintiff has only alleged violations of 15 U.S.C. §§ 1703(a)(2)(B) & (C).

1 “The [ILSA] is based on the full disclosure provisions and philosophy of the
2 Securities Act of 1933.” Flint Ridge Dev. Corp. v. Scenic Rivers Ass’n of Oklahoma,
3 426 U.S. 776, 778 (1976); Schenker v. United States, 529 F.2d 96, 97 (9th Cir. 1976)
4 (“The original [ILSA] senate bill was modeled on the Securities Act of 1933.”) As a
5 result, courts have relied on the interpretation and application of the 1933 Securities Act
6 to interpret the provisions of the ILSA. See Paquin v. Four Seasons of Tennessee, Inc.,
7 519 F.2d 1105, 1109 (5th Cir. 1975) (relying on test of materiality of Securities Act of
8 1933 to ILSA provision because “[t]he Act closely parallels the philosophy and approach
9 of the Securities Act of 1933.”); Hester v. Hidden Valley Lakes, Inc., 495 F. Supp. 48, 53
10 (N.D. Miss. 1980) (looking to Securities Act of 1933 to interpret § 1709(b)(2) of ILSA);
11 Ackmann v. Merchants Mortgage & Trust Corp., 645 P.2d 7, 16-17 (Colo. 1982)
12 (“judicial interpretation and application of § 17(a)(3) of the Securities Act is persuasive
13 guidance for our interpretation of [§1703(a)(2)(C)]”).

14 Therefore, this Court must also look to cases interpreting the Securities Act of
15 1933 for guidance on whether scienter, i.e. knowledge of falsity, is an element under
16 U.S.C. §§ 1703(a)(2)(B), and (C). In the context of securities law, scienter has been
17 defined by the United States Supreme Court as “a mental state embracing intent to
18 deceive, manipulate, or defraud.” Tellabs, Inc. v. Makor Issues & Rights, Ltd., 551 U.S.
19 308, 319 (2007) (quoting Ernst v. Hochfelder, 425 U.S. 185, 193-94 n. 12 (1976));
20 Matrixx Initiatives, Inc. v. Siracusano, 563 U.S. 27, 48 (2011) (same). In distinguishing
21 between § 17(a)(1), “to employ any device, scheme, or artifice to defraud,” with §§
22 17(a)(2) & (a)(3), which does not contain such language, the Court noted that Congress’
23 use of “manipulative or deceptive” with “device, scheme, or artifice to defraud” strongly
24 suggest that § 17(a)(1) was “intended to proscribe knowing or intentional misconduct.”
25 Aaron, 446 U.S. at 696. The language in § 17(a)(1) “to employ any device, scheme, or
26

1 artifice to defraud,’ plainly evinces an intent on the part of Congress to proscribe only
2 knowing or intentional misconduct.” Id.

3 In Aaron v. SEC, 446 U.S. 680, 695–97 (1980), after a thorough examination of
4 the three provisions under §§ 17(a)(1)-(3) of the 1933 Securities Act, the Court held that
5 while scienter is an element of § 17(a)(1), scienter is not an element under §§ 17(a)(2) or
6 (3). Sections 17(a)(2) and (3)⁸ are materially identical to the ILSA provisions asserted in
7 this case, 15 U.S.C. §§ 1703(a)(2)(B), and (C). See Ackmann, 645 P. 2d at 16 (noting
8 that section 17(a)(3) of the 1933 Securities Act is identical to 15 U.S.C. § 1703(a)(2)(C)).

9 In a Ninth Circuit criminal case involving a conviction under violations of ILSA,
10 the appellant argued the district court failed to instruct the jury that specific intent was a
11 necessary element for violation of 15 U.S.C. § 1703(a)(1). United States v. Dacus, 634
12 F.2d 441, 446 (9th Cir. 1980). Relying on the Securities Act of 1933 for guidance, the
13 Ninth Circuit held that “specific intent is not a required element of mere registrations.”
14 Id. Instead, “specific intent or scienter is only required when the crime charged is based
15 on fraudulent conduct.” Id.

16 Similarly, here, specific intent is not an element for claims under §§ 1703(a)(2)(B),
17 and (C), where these two sections focus on false statements in registrations and the effect
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20 ⁸ 15 U.S.C. § 77q(a)(2), and (3) (2) provides that it

21 shall be unlawful for any person in the offer or sale of any securities . . . by the use of any
22 means or instruments of transportation or communication in interstate commerce or by
23 use of the mails, directly or indirectly

24 . . .

25 (2) to obtain money or property by means of any untrue statement of a material fact or
26 any omission to state a material fact necessary in order to make the statements made, in
27 light of the circumstances under which they were made, not misleading; or

28 (3) to engage in any transaction, practice, or course of business which operates or would
operate as a fraud or deceit upon the purchaser.

1 of false statements on the victim and not fraudulent conduct. Unlike § 1703(a)(1), the
2 focus is not on the actor who employs “any device, scheme, or artifice to defraud.”
3 Aaron and Dacus support the conclusion that scienter is not an element under 15 U.S.C.
4 §§ 1703(a)(2)(B), and (C).

5 The next question becomes whether knowledge of falsity is a distinct and separate
6 element from scienter. The answer is no. Knowledge, itself, is not an element of
7 §17(a)(1), in that it is necessarily implied in the definition of scienter. Scienter can be
8 established by intent, knowledge, or certain levels of recklessness. SEC v. Platforms
9 Wireless Int'l Corp., 617 F.3d 1072, 1092 (9th Cir. 2010). In the Ninth Circuit,
10 “[s]cienter may be established, therefore, by showing that the defendants knew their
11 statements were false, or by showing that defendants were reckless as to the truth or
12 falsity of their statements.” Gebhart v. SEC, 595 F.3d 1034, 1041 (9th Cir. 2010);
13 Vernazza v. SEC, 327 F.3d 851, 860 (9th Cir. 2003) (violation of § 17(a)(1) may be
14 demonstrated by “knowing or reckless conduct” without demonstrating “willful intent to
15 defraud.”). Because knowledge of falsity is one way to demonstrate scienter, the Court
16 concludes knowledge of falsity and scienter are not separate elements for an action under
17 15 U.S.C. §§ 1703(a)(2)(B), and (C). Therefore, the Court DENIES Playground’s motion
18 to dismiss the ILSA cause of action due to Plaintiff’s failure to allege Playground’s
19 knowledge of the rescission rights.

20 **b. Common Law Fraud**

21 In contrast to federal law, in California, a plaintiff alleging fraud must show “(1)
22 misrepresentation (false representation, concealment, or nondisclosure); (2) knowledge of
23 falsity (scienter); (3) intent to defraud (i.e., to induce reliance); (4) justifiable reliance;
24 and (5) resulting damage.” Ryder v. Lightstorm Entm't, Inc., 246 Cal. App. 4th 1064,
25 1079 (2016) (internal quotations omitted). Plaintiff argues he has sufficiently alleged
26 Playground’s knowledge.

1 The allegations as to knowledge in the SAC are substantially similar to allegations
2 in the FAC in this case and the Beaver case which was dismissed with prejudice.
3 (Compare Beaver, Case No. 11cv1842, Dkt. No. 21, SAC ¶¶ 63-65, 67-71, 73-74 with
4 Brooks, Case No. 18cv2290, Dkt. No. 24, FAC ¶¶ 93-95, 100-105, 107-109 and Dkt. No.
5 47, SAC ¶¶ 81-83, 93, 94, 97, 99, 101, 102.) On the same allegations of Playground’s
6 knowledge of the rescission right, the Court GRANTS Playground’s motion to dismiss
7 the fraud cause of action for failing to plausibly assert knowledge of falsity.

8 Plaintiff also presents an unpersuasive argument that Playground falls under the
9 definition of “developer” under the ILSA and therefore cannot be separated from
10 Tarsadia Defendants for purposes of liability. (Dkt. No. 51 at 19.) Developers and their
11 agents are liable under ILSA’s anti-fraud provisions. See 15 U.S.C. § 1709(a). Because
12 Playground is an agent, which it does not dispute, (Dkt. No. 53 at 8), it is subject to the
13 ILSA. The SAC alleges that Playground intentionally avoided knowing about the
14 application of ILSA by failing to obtain an exemption under 24 C.F.R. § 1710.15 from
15 the ILSA Secretary or an exemption advisory opinion from the ILSA Secretary under 24
16 C.F.R. § 1710.17. (Dkt. No. 47, SAC ¶ 101.) While not at all clear, it appears that
17 Plaintiff is claiming that Playground, as a developer, failed to obtain and deliberately
18 made a decision not to obtain an exemption advisory opinion from the ILSA Secretary
19 and this failure demonstrates Playground had a subjective belief there was a high
20 probability that the Hard Rock was subject to ILSA. (Dkt. No. 51 at 18.)

21 Section 1702 provides for three types of exemptions under the ILSA. Pugliese v.
22 Pukka Dev., Inc., 550 F.3d 1299, 1301 (11th Cir. 2008). “Section 1702(a) exempts the
23 sale or lease of certain properties or ‘lots’ from all ILSA provisions [or full statutory
24 exemption]. Section 1702(b) exempts the sale or lease of other lots from ILSA
25 registration and disclosure requirements [partial statutory exemption].” Id. “Section
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1 1702(c) provides for the creation of rules or regulations exempting lots from other
2 provisions of the ILSA [partial regulatory exemptions].” Id.

3 Tarsadia Defendants relied on the full statutory exemption under 15 U.S.C. §
4 1702(a)(2) “which exempts the sale of land from ILSFDA if the sale is under a contract
5 obligating the seller to erect a building thereon within a period of two years.” Prato v.
6 Hacienda Del Mar, LLC, No. 08cv883-FtM-29 SPA, 2011 WL 161787, at *2 (M.D. Fla.
7 Jan. 18, 2011) (describing § 1702(a)(2) as a full exemption meaning it is exempt from all
8 of the Act’s provisions); see also Guidelines for Exemptions Available Under the
9 Interstate Land Sales Full Disclosure Act (Guidelines), 61 Fed. Reg. 13,596 *et seq.* (Mar.
10 27, 1996). Contrary to Plaintiff’s argument, Tarsadia Defendants did not assert an
11 exemption under 24 C.F.R. § 1710.15 (2006). 24 C.F.R. § 1710.15 (2006) concerns a
12 regulatory exemption regarding multiple site subdivisions which does not apply in this
13 case. Furthermore, 24 C.F.R. § 1710.17 (2006) provides that a “developer may request
14 an opinion from the Secretary as to whether an offering qualifies for an exemption or is
15 subject to the jurisdiction of the Act.” 24 C.F.R. § 1710.17 (2006). This provision is not
16 mandatory but optional. Plaintiff incorrectly alleges that once Defendants “invoked” the
17 exemption by sending the response memorandum to David McCain, it was required to
18 obtain an advisory opinion. There is no language in 24 C.F.R. § 1710.17 (2006) to
19 support Plaintiff’s argument that Defendants were required to obtain an advisory opinion
20 when the exemption is “invoked.” Accordingly, Plaintiff’s argument that Defendants’
21 failure to comply with ILSA regulations provides sufficient support as to Playground’s
22 knowledge is without merit.

23 Finally, Plaintiff’s allegations concerning Playground’s knowledge about the RMA
24 and rotational rental system are not sufficient to state a claim. Playground argues that the
25 SAC fails to plead knowledge about the additional misrepresentations alleged concerning
26 the RMA.

1 Plaintiff was required to sign three agreements: (1) the Contract, (2) the Unit
2 Management and Operating Agreement (“OA”) and (3) the RMA. (Dkt. No. 47, SAC ¶
3 85.) The Purchase Contract and Public Report were provided to Playground by Tarsadia
4 Defendants. (Id. ¶ 82.) Tarsadia Defendants and Playground misrepresented that the
5 RMA was not mandatory and not a condition of ownership, when in reality, it was a
6 mandatory condition of ownership. (Id. ¶ 85.) Tarsadia Defendants had Playground
7 prepare a document entitled “Tarsadia’s Optional Rental Management Program FAQ”
8 where Defendants represented that investors were not required to participate in the RMA
9 but that representation was false as the purchasers were mandated to participate in the
10 RMA and this illusory option inflated the property’s desirability and induced Plaintiff, in
11 part, to buy the property. (Id. ¶ 86.) The SAC further summarily alleges that
12 “Defendants each knowingly and materially assisted each other in misrepresenting that
13 the RMA was not mandatory and a (sic) not a condition of the contract in order to induce
14 reliance, when, in fact, it was mandatory and a condition of the collective Sales
15 Agreements. (Id. ¶ 146.) “Defendants each knowingly and materially assisted each other
16 in misrepresenting that the Hard Rock guests would be position in a consistent
17 ‘rotational’ system that would ‘rent all suites equitably,’ when-in fact-there was no
18 feasible way to live up to this representation, inducing reliance.” (Id. ¶ 147.)

19 These allegations do not sufficiently allege knowledge as to Playground
20 concerning the RMA and the rotational rental system. As Playground notes, Plaintiff
21 alleges that Tarsadia Defendants, “under the control of Patel Defendants and Casserly,
22 rented these rooms that generated the most income to the Hard Rock.” (Dkt. No. 47,
23 SAC ¶ 156.) Moreover, the allegations assert that Tarsadia Defendants provided
24 Playground with the necessary documents or information to present to the buyers
25 indicating that Playground did not know whether the contents of the documents were
26 false or not. (Id. ¶¶ 82, 86.) The specific allegations concerning knowledge are general

1 threadbare recitals for a cause of action for fraud which is not sufficient to state a claim.
2 (Id. ¶¶ 146, 147.) Therefore, the additional arguments concerning misrepresentations
3 about the RMA and the rotational rental system against Playground are not sufficiently
4 alleged.

5 In summary, the Court DENIES Playground’s motion to dismiss the ILSA cause of
6 action and GRANTS the motion to dismiss on the fraud claim.

7 **3. Negligence**

8 As to Playground, the SAC alleges it was negligent in failing to disclose that there
9 was no feasible way for the hotel guests to be placed in a constituent rotational system for
10 purposes of rental purpose. (Dkt. No. 47, SAC ¶¶ 154-155.) This claim is based on
11 breach of the duty under California Civil Code § 2079.16 which states that a seller’s
12 agent has a “duty to disclose all facts known to the agent materially affecting the value or
13 desirability of the property that are not known to, or within the diligent attention and
14 observation of, the parties.” (Id. ¶ 154.)

15 Playground argues that because the negligence claim based on § 2079.16 has a
16 two-year absolute statute of limitations, the claim is barred. See Cal. Civ. Code § 2079.4
17 (two-year bar “from the date of possession, which means the date of recordation, the date
18 of close of escrow, or the date of occupancy, whichever comes first.”). Because Plaintiff
19 closed escrow in October 2007, his negligence claim expired in October 2009. Plaintiff
20 does not oppose or address Playground’s argument. Accordingly, the Court GRANTS
21 Playground’s motion to dismiss the negligence claim as unopposed.

22 **4. UCL**

23 The UCL “unlawful prong” claim is based on violations of ILSA and California
24 Civil Code § 2079.16. (Dkt. No. 47, SAC ¶ 163; Dkt. No. 51 at 21.) The FAC also
25 alleges claims under the “unfair” and “fraudulent” prongs of the UCL. (Id. ¶¶ 165-69)

1 term “unfair” is still in flux in California courts). In Lozano v. AT&T Wireless Servs.,
2 Inc., 504 F.3d 718, 736 (9th Cir. 2007), the Ninth Circuit held that two tests, the Cel-
3 Tech test where the unfairness is tied to a “legislatively declared” policy, or the former
4 balancing test under South Bay,⁹ which involves balancing the harm to the consumer
5 against the utility of the defendant’s practices, would apply to consumer cases. Id. at
6 1315. In order to be a “legislatively declared” policy, there must be a “close nexus
7 between the challenged act and the legislative policy.” Hodsdon, 891 F.3d at 866 (citing
8 Cel-Tech, 20 Cal. 4th at 187) (holding that for an act to be “unfair,” it must “threaten[]”
9 a violation of law or “violate[] the policy or spirit of one of those laws because its effects
10 are comparable to or the same as a violation of the law”).

11 In Beaver, the plaintiffs applied the tethering test arguing that its unfair claim is
12 tied to Playground’s violation of its statutory duty as a real estate agent to “disclose all
13 facts known to the [it] materially affecting the value or desirability of the property that
14 are not known to, or within the diligent attention and observation of, the parties pursuant
15 to Cal. Civ. Code § 2079.16.” The Court granted Playground’s motion for summary
16 judgment concluding that the plaintiffs “do not allege or show that the failure to disclose
17 or affirmative misrepresentation is predicated on a public policy and that the conduct
18 threatened to violate the letter, policy, or spirit of the antitrust laws or that it harms
19 competition. . . . Plaintiffs only argue that the unfair practices are tethered to the
20 disclosure policies, not public policy.” Id. at 1315. “Moreover, Plaintiffs have not
21 alleged or demonstrated that such acts are against public policy, immoral, unethical,
22 oppressive, or unscrupulous.” Id.

23 In the prior order on motion to dismiss, the Court dismissed the UCL unfair prong
24 because Plaintiff failed to allege, or demonstrate as in Beaver, that the failure to disclose

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26 ⁹ South Bay Chevrolet v. Gen. Motors Acceptance Corp., 72 Cal. App. 4th 861 (1999).

1 or the misrepresentation made were predicated on “legislatively declared” policy
2 mandating a “close nexus between the challenged act and the legislative policy.” (Dkt.
3 No. 37 at 35.)

4 Plaintiff presents the same assertion that California has a legislative policy
5 requiring real estate brokers to disclose all facts materially affecting the desirability or
6 value of the property that are not known to the parties. (Compare Dkt. No. 24, FAC ¶
7 159 with Dkt. No. 47, SAC ¶ 166.) Therefore, because the deficiency was not corrected,
8 the Court GRANTS Playground’s motion to dismiss on the unfair prong of the UCL.

9 Plaintiff attempts to correct the deficiencies by alleging that Defendants concealed
10 that the RMA was a mandatory condition of ownership, that rooms would not be rented
11 equitably and the Developer Defendants were required to obtain exemption from the
12 ILSA secretary. (Dkt. No. 47, SAC ¶ 165.) He claims these actions were unfair because
13 they offended established anti-fraud statutes and the harm Plaintiff suffered greatly
14 outweighs any benefits associated with those practices. (Id.) Again, Plaintiff makes a
15 general claim and fails to assert Defendants’ conduct is tied to a “legislatively declared”
16 policy,

17 Accordingly, because Plaintiff has failed to allege facts to support a claim under
18 the “unfair” prong, the Court GRANTS Playground’s motion to dismiss.

19 Finally, Playground contends that the SAC fails to plead a fraudulent or deceptive
20 act because Plaintiff has not alleged Playground had a duty to disclose those undisclosed
21 material facts. To state a claim under the fraudulent prong of the UCL, “it is necessary
22 only to show that members of the public are likely to be deceived” by the business
23 practice. Prakashpalan v. Engstrom, Lipscomb and Lack, 223 Cal. App. 4th 1105, 1134
24 (2014). But “a failure to disclose a fact one has no affirmative duty to disclose is [not]
25 ‘likely to deceive’ anyone within the meaning of the UCL.” Daugherty v. American
26 Honda Motor Co., Inc., 144 Cal. App. 4th 824, 838 (2007).

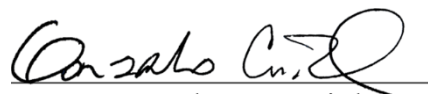
1 It appears that as before, Plaintiff relies on the real estate broker's duties under
2 Civil Code section 2079.16 ("A Seller's agent . . .has the following affirmative
3 obligations: . . . (c) A duty to disclose all facts known to the agent materially affecting the
4 value or desirability of the property that are not known to, or within the diligent attention
5 and observation of, the parties.") which requires knowledge of the alleged failure to
6 disclose. Here, Plaintiff must allege that Playground knew about the ILSA disclosure
7 provisions which the Court concluded above he has not sufficiently alleged on the fraud
8 claim. Accordingly, the Court GRANTS Playground's motion to dismiss the fraudulent
9 prong of the UCL.

10 Conclusion

11 Based on the above, the Court GRANTS Tarsadia Defendants' motion to dismiss
12 the negligence cause of action and DENIES Tarsadia Defendants' motion to dismiss the
13 ILSA, fraud and UCL causes of action. The Court also GRANTS Playground's motion
14 to dismiss the fraud, negligence and UCL claim based on the unfair and fraudulent
15 prongs and DENIES Playground's motion to dismiss the ILSA cause of action and
16 related "unlawful" prong of the UCL.

17 IT IS SO ORDERED.

18 Dated: December 5, 2019



Hon. Gonzalo P. Curiel
United States District Judge