

**Primary Responsibilities**

- Coordinate support for computer equipment installed at the residential property offices including PC systems, printers and modems. Responsible for problem resolution as needed for the hardware as well as software applications.
- Provide training and support in property management software used at the corporate office and property offices. Determine best resolution for problems concerning software usage and assist in data entry and error correction as needed.
- Evaluate and purchase hardware and software used at the residential property offices. Upgrade printers, modems and software applications in conjunction with upgrades at the corporate office.

Professional Background

- Dial Financial Services, Macon, Georgia, Sales Finance Manager
- Rheem Manufacturing Company, Senior Computer Operator, Milledgeville, Georgia

Education

- Mercer University, Bachelor of Arts
- Programming and Operations, IBM Training Center, Atlanta, GA
- PC Support, Mercer University
- PC Training, New Horizons Computer Learning Center, Livonia/Troy, MI



Over the last two decades, Michael has been an active member in Southeast Michigan's commercial brokerage community. He has completed in excess of 500 sale/lease transactions in the past 22 years, including the relocation of a world headquarters for a global manufacturer, substantial build-to-suit deals, land and facility sales and a variety of large office and industrial leases. Michael has provided effective representation for such prominent corporations as Prudential Insurance Co., CBS Radio, ITT Technical Institute, Detroit Public Television, Services to Enhance Potential (S.T.E.P.), Meijer, ACCO Controls, Lear Corporation, New York Life Insurance Company and others. Throughout his career, Michael has demonstrated expertise with a variety of property types through effective due diligence, proactive marketing support and the utilization of his broad network of industry contacts.

Primary Responsibilities

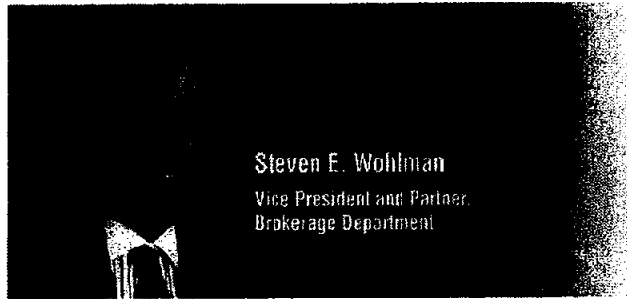
- Specializes in Landlord Representation, Sales, Leasing and Land Development.
- Day-to-day Management of the Brokerage Department.
- Recruiting and Training.

Professional Background

- The Hayman Company, Troy, Michigan
Vice President – Director of Brokerage Services
- CB Richard Ellis, Inc., Southfield, MI,
Senior Associate - Industrial/Research & Development
- Morris & Berke Real Estate Group, Inc., Troy, MI
Vice President
- Schostak Brothers & Company, Inc., Southfield, MI
Associate Broker

Education

- Central Michigan University - Bachelors Degree, Business Administration, Finance Major, Marketing & Sales Minor.
- Northwest Center for Professional Education - Completed coursework in Marketing and Negotiating Office /Industrial Leases.
- Oakland Community College - Land Use and Zoning.
- Licensed Michigan Real Estate Broker.
- National Association of REALTORS (N.A.R.).



For three decades, Steven has been actively involved in the leasing, acquisition and disposition of quality commercial properties from shopping centers to landmark office buildings. Since joining The Hayman Company in 1979, Steven has participated in a variety of important corporate initiatives, including personnel management and the creation of Hayman's highly successful Brokerage Division. Steven continues to play an integral role in scouting development and transactional opportunities for the company in the retail and office sectors, while bringing veteran capabilities to each assignment.

Professional Background

- The Hayman Company, Troy, Michigan, Vice President and Partner/Brokerage Department, responsible for client development, transaction management and personnel-related issues.
- Union Lake Associates, Southfield, Michigan, Commercial Leasing/Brokerage Associate, responsible for marketing and leasing a portfolio of 42 mid-sized, regional shopping centers throughout Michigan, Ohio and Florida.
- Schostak Brothers, Commercial Leasing/Brokerage Associate, responsible for marketing, leasing and tenant re-mix of regional shopping centers and strip centers.

Education/Designations

- Wayne State University, Bachelor of Arts, Psychology and Sociology
- Associate Broker



Bill Basirico
Vice President, Brokerage

Bill has extensive experience in all aspects of commercial real estate services. During a career that has spanned 25 years, he has successfully represented both private and institutional owners of real estate such as Mass Mutual Life Insurance Company, Mutual of New York, Allegiance Realty Corporation and CUNA Mutual Insurance Company. As a corporate services advisor, he has assisted such prominent corporations as Monsanto, Citicorp, INA USA Corporation, Virchow Krause, GreenPath and N.E.C. Electronics in the negotiation of leasing transactions, acquisitions, dispositions, build-to-suit developments and land sales. In 2005 and 2006, Bill was awarded CoStar Power Broker, and he has been involved with real estate transactions valued, in aggregate, in excess of \$500 million.

Primary Responsibilities

- The development and implementation of marketing programs, document preparation and negotiation, tenant relations and strategic planning for owners of office and high tech industrial properties.
- Consulting with local and national corporations in the evaluation of their real estate needs including site selection, market analysis, cost analysis and negotiations in connection with their real estate initiatives.

Professional Background

- The Hayman Company
Vice President - Brokerage
- M.E. Arden & Associates, Southfield, MI
Sales Associate

Education And Professional Associations

- Wayne State University, Bachelor of Arts Degree
- Licensed Broker — State of Michigan
- Member Detroit Chamber of Commerce



Jeff has been involved with commercial real estate for the last 10 years. With Jeff's knowledge and experience in the finance and investment industry, he can offer unique insight in representing institutional owners and medium to large corporate tenants in leasing office space. Jeff is a valuable asset to his clients, providing the market knowledge and expertise his clients need when making real estate decisions.

Primary Responsibilities

- Office leasing representing both landlords and tenants, and the preparation and negotiation of lease documents, for owners of office, retail and high tech industrial properties.
- Assisting local and national corporations with their site selection, cost analysis and negotiations in connection with their real estate requirements.

Professional Background

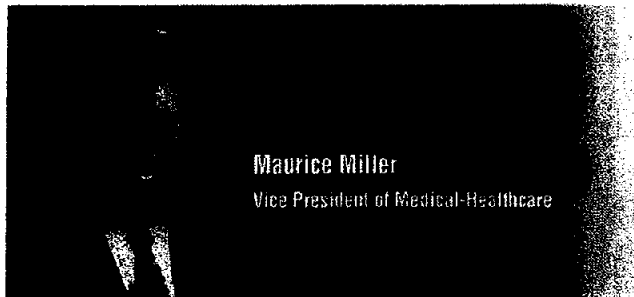
- Midwest Finance, Owner
- Lafayette Financial, Vice President in charge of Operations
- ProTrader Securities, Branch Manager
- Olde Financial Corporation, Investment Risk Analyst

Education

- Walsh College, Master of Science, Finance
- Michigan State University, Bachelor of Arts, Logistics Management

Professional Associations

- Licensed Real Estate Broker
- Member of The Michigan Business & Professional Association
- Member of Automation Alley



Maurice Miller
Vice President of Medical-Healthcare

Maurice has experience in all aspects of commercial real estate, representing institutional owners and medium to large corporate tenants in acquiring, disposing and leasing office, retail and industrial-type product. During more than eleven years in the industry, he has represented such prominent corporations as Onyx Industrial Services, Hertz Rental, Testing Engineers and Consultants, The Chicago Tribune, West World Holding, Home Network, ETC Engineering, H&R Block, CMS Energy, McGraw Hill, HNTB and West Coast Title. Maurice is an asset to his clients, providing market knowledge, due diligence and expertise in client relations and corporate negotiations pertinent to real estate decisions. As an advisor to local and national corporations, he assists in the evaluation and resolution of the entire business real estate process.

Primary Responsibilities

Advisor to local and national corporations, especially Medical-Healthcare providers, in the evaluation of their real estate needs which includes: site selection, market analysis, cost analysis and negotiations in connection with the clients' requirements.

Professional Background

- The Hayman Company, Troy, MI
Vice President, Medical - Healthcare Real Estate Division
- Trammell Crow Company, Detroit MI
Senior Associate, Corporate Services
- Grubb & Ellis Company, Southfield, MI
Office Services Group
- Harter Corporation, Sturgis, MI
Regional Sales Manager - Southeastern Michigan and Northern Ohio
- Maurice Miller LTD, Birmingham, MI
Designing & Construction Management of Medical and Dental offices

Education

- Lawrence Institute of Technology - School of Architecture

Professional Associations

- Licensed Real Estate broker
- Troy Chamber of Commerce
- Member of Detroit Chamber of Commerce
- Member of Automation Alley of Commerce



Lawrence Randazzo holds a Finance degree from Oakland University. In the past 10 years Lawrence has successfully been involved in a variety of real estate transactions as well as land development and property management. In addition to holding a Real Estate Broker's license he is also a licensed builder with commercial construction and space planning experience. Lawrence is unique in the fact that he uses his diverse work experience to offer his clients a valuable prospective into the many facets of a real estate transaction.

Primary Responsibilities

- Represents Medical, Healthcare and Corporate groups in the evaluation of their real estate requirements including site selection, market analysis, cost analysis and negotiations.
- Medical, Healthcare and Corporate Buyer, Seller and Tenant representation.

Professional Background

- The Hayman Company, Troy, Michigan
Associate Broker – Medical/Healthcare Real Estate Division
- Centrale Realty, Inc., Rochester Hills, Michigan
Associate Broker – Sales, Leasing & Acquisition
- L&R General Contracting, Rochester Hills, Michigan
Project Manager – Tenant Improvements
- L&R Homes, Inc., Rochester Hills, Michigan
Superintendent – Custom Homes

Education

- Oakland University, Bachelor of Science, Finance

Professional Associations

- Licensed Real Estate Broker – State of Michigan
- Licensed Builder – State of Michigan