

IN THE UNITED STATES DISTRICT COURT
FOR THE DISTRICT OF DELAWARE

LEADER TECHNOLOGIES, INC., a Delaware corporation,
Plaintiff-Counterdefendant,
v.
FACEBOOK, INC., a Delaware corporation,
Defendant-Counterclaimant.

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)
) Civil Action No. 08-862-JJF-LPS
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) **PUBLIC VERSION**
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DECLARATION OF SEAN M. BOYLE IN SUPPORT OF PLAINTIFF LEADER TECHNOLOGIES, INC.'S RESPONSE TO DEFENDANT FACEBOOK INC.'S OBJECTIONS TO MAGISTRATE JUDGE STARK'S APRIL 27, 2010 ORDER

OF COUNSEL:

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Dated: May 28, 2010
Public Version: June 7, 2010

I, Sean M. Boyle, declare as follows:

1. I am an attorney with the law firm of King & Spalding LLP, counsel of record for Leader Technologies, Inc. I have personal knowledge of the facts set forth in this declaration and can testify competently to those facts.
2. Attached hereto as Exhibit 1 is a true and correct copy of Leader's First Supplemental Responses to Facebook, Inc.'s ("Facebook") Interrogatories Nos. 3 and 9, served on April 17, 2009.
3. Attached hereto as Exhibit 2 is a true and correct copy of Facebook's Third Supplemental Response to Leader's Interrogatory No. 4, served on April 16, 2010.
4. Attached hereto as Exhibit 3 is a true and correct copy of a transcript of the hearing on April 9, 2010, before The Honorable Judge Stark.
5. Attached hereto as Exhibit 4 is a true and correct copy of a transcript of the hearing on April 27, 2010, before The Honorable Judge Stark.

I declare under penalty of perjury under the laws of the State of California and the United States that each of the above statements is true and correct.

Executed on May 28, 2010 in Redwood Shores, California.

/s/ Sean M. Boyle
Sean M. Boyle

Exhibit 1

**THIS EXHIBIT HAS BEEN
REDACTED IN ITS ENTIRETY**

Exhibit 2

**THIS EXHIBIT HAS BEEN
REDACTED IN ITS ENTIRETY**

Exhibit 3

IN THE UNITED STATES DISTRICT COURT
FOR THE DISTRICT OF DELAWARE

LEADER TECHNOLOGIES,)	
INC.,)	
)	
Plaintiff,)	
)	C.A. No. 08-862-JJF-LPS
v.)	
)	
FACEBOOK, INC., a)	
Delaware corporation,)	
)	
Defendant.)	

April 9, 2010
3:03 p.m.
Teleconference

BEFORE: THE HONORABLE LEONARD P. STARK
United States District Court Magistrate

APPEARANCES:

POTTER, ANDERSON & CORROON, LLP
BY: JONATHAN A. CHOA, ESQ.

-and-

KING & SPALDING, LLP
BY: PAUL ANDRE, ESQ.
BY: LISA KOBIALKA, ESQ.

Counsel for Plaintiff

1 APPEARANCES CONTINUED:
2
3

4 BLANK ROME, LLP
5 BY: STEVEN L. CAPONI, ESQ.

6 -and-

7 COOLEY, GODWARD, KRONISH, LLP
8 BY: HEIDI L. KEEFE, ESQ.
9 BY: JEFFREY NORBERG, ESQ.

10 Counsel for Defendant
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1 THE COURT: Good afternoon. This
2 is Judge Stark.

3 Who's there, please?

4 MR. CAPONI: Good afternoon, Your
5 Honor. For Facebook, you have Steve Caponi with
6 Blank Rome. And you have Ms. Heidi Keefe and
7 Jeffrey Norberg from Cooley Godward.

8 THE COURT: Okay.

9 MR. CONCHELLA: Good afternoon,
10 Your Honor. For Leader Technologies, it's Jon
11 Choa from Potter, Anderson. And with me from
12 King & Spaulding is Paul Andre and Lisa
13 Kobialka.

14 THE COURT: Okay. For the record,
15 of course, this is our case of Leader
16 Technologies versus Facebook, Inc. It's our
17 Civil Action Number 08-862-JJF-LPS.

18 And the purpose of today's call is
19 there are three more discovery disputes between
20 the parties. I have reviewed the letters and I
21 want to go through these one by one fairly
22 expeditiously.

23 So let's start first with Leader's
24 renewed request to take a deposition of a

1 Mr. Zuckerberg. And let me hear first from
2 Leader on that one.

3 MR. ANDRE: Your Honor, this is
4 Paul Andre and I'll be arguing for Leader.

5 I could go through and reassert
6 the arguments we made in our last call regarding
7 the subject, but I'll refrain from doing so,
8 unless Your Honor wants to hear it. I do want
9 to point out the fact that Facebook has made our
10 case for us, to some degree, in their responsive
11 letter.

12 They moved this Court for
13 protective order asking the Court to preclude us
14 from taking the deposition of Mr. Zuckerberg.
15 But yet in their letter they want to reserve the
16 right to bring him to trial as a rebuttal
17 witness. He does have some relevant
18 information, obviously, in their point of view.

19 That by itself shows that Mr.
20 Zuckerberg has relevant information. And if we
21 can't discover what that is beforehand, it would
22 be extremely prejudicial to us.

23 Second point is they want to be
24 able to submit declarations both at trial and

1 obviously in their motion for summary judgment
2 regarding willfulness, once again precluding us
3 from taking discovery into a declaration
4 statement.

5 I think that it would be extremely
6 prejudicial as well. But they admit the
7 relevance of this witness.

8 Finally, they admit that if
9 willfulness is in the case, they will make
10 Mr. Zuckerberg available for deposition, once
11 again making an implicit admission that he is
12 relevant in the case.

13 Now, I have a four-year-old son,
14 so I understand the concept of wanting to have
15 your cake and eat it, too. It's not a sound
16 legal principle, Your Honor.

17 So what we're asking for is either
18 to abide by the proposed stipulation that we
19 gave them, which means that Mr. Zuckerberg's
20 previous sworn testimony is admissible as in
21 this case, and he is not allowed to sandbag us
22 by putting in declarations or standing for
23 trial. And also we have to stipulate to some
24 declarations.

1 We could authenticate with
2 Mr. Zuckerberg before they make him available
3 for testimony in deposition.

4 THE COURT: All right. Let me
5 hear from Facebook, please.

6 MS. KEEFE: Sure. Thank you, Your
7 Honor.

8 The first point is simply that the
9 proposal that was given to us in order to try to
10 resolve this, while we really appreciate the
11 efforts that both parties were going to try to
12 do, this always included things that we couldn't
13 agreed to. There's no -- we never agreed to
14 anything.

15 In asking that Mr. Zuckerberg's
16 prior testimony be used as though it was given
17 in this case, they also asked for a number of
18 documents to be stipulated to that no one would
19 be able to authenticate from third parties. And
20 so that just made that offer untenable.

21 What we counter propose is if they
22 wanted to use Mr. Zuckerberg's deposition
23 testimony, which we said might be okay, we
24 simply wanted to be able to have the counter,

1 which is the declaration that we proposed --
2 sorry, that we submitted to Your Honor where
3 Mr. Zuckerberg said he never heard of these
4 things. If that doesn't work, that's okay.

5 Our second proposal was given that
6 there seems to be this issue of wanting to be
7 able to talk about Mr. Zuckerberg, we proposed
8 that we will move for summary judgment not using
9 a declaration from Mr. Zuckerberg, not putting
10 his testimony at issue, solely on the law that
11 there has been no evidence which could establish
12 a case of willfulness, and therefore, would make
13 all issues regarding Mr. Zuckerberg irrelevant
14 and immaterial.

15 If that motion were to be granted,
16 this would seem to be a moot issue, and
17 therefore, under Apex, it would be nothing more
18 than harassment to Mr. Zuckerberg to sit for a
19 deposition.

20 So all we are really asking is put
21 a pin in that issue. Let that motion be heard.

22 If the Court determines that the
23 issues of the willfulness and/or copying are
24 still in the case, then we would propose to

1 allow Mr. Zuckerberg to sit for a very limited
2 deposition, so that both parties know what's
3 going to happen at trial. If, on the other
4 hand, the motion is granted and the issues of
5 willfulness and copying are out of the case,
6 then there's nothing left for Mr. Zuckerberg to
7 talk about.

8 THE COURT: Go back to your first
9 compromise or maybe it was your second
10 compromise offer, Ms. Keefe. I forget.

11 There was something about you
12 would agree to a deposition as long as you could
13 also use Mr. Zuckerberg's declaration or -- I'm
14 not sure I understand that.

15 MS. KEEFE: Oh, no. One of the
16 proposals that Leader has made is that they
17 would be willing to not take Mr. Zuckerberg's
18 deposition in this case if we agreed to allow
19 the portions of the transcripts of depositions
20 from prior cases that we produced in this case
21 be used as though they were taken in this case.

22 We said if we were to agree to
23 that, what we would want is simply to have
24 Mr. Zuckerberg's declaration that was submitted

1 to the Court in support of the motion for
2 protective order to be allowed into evidence as
3 well, so that Mr. Zuckerberg's statement that he
4 had never seen the Leader White paper would also
5 be in evidence.

6 THE COURT: Right. But you're not
7 asking, under that compromise, for the ability
8 to submit additional declarations or to hold on
9 to Mr. Zuckerberg as a possible rebuttal witness
10 or --

11 MS. KEEFE: I am not. I am not.
12 I'm just making certain that there
13 is a statement from Mr. Zuckerberg to counter
14 the inference that we think they would try to
15 make from those other deposition testimonies
16 that he copied something. And so as long as
17 we're able to use the declaration that we
18 submitted to Your Honor in support of the Apex
19 depositions, we would not be seeking to add
20 additional testimony from Mr. Zuckerberg.

21 THE COURT: Okay. Mr. Andre,
22 start on your response with what's wrong with
23 that compromise. You get the prior testimony of
24 Mr. Zuckerberg. They get just that short

1 declaration that he filed in this case, and
2 nobody has to worry about surprise, or further
3 testimony or declarations from Mr. Zuckerberg.

4 MR. ANDRE: Well, Your Honor, the
5 previous testimony in the case is sworn
6 deposition testimony. I believe I can get it
7 even without stipulation. I just want to avoid
8 any type of evidentiary fight to trial.

9 So it is sworn testimony and the
10 declaration is hearsay. It contradicts the
11 sworn testimony.

12 And to the extent it does
13 contradict, that's actually the reason to allow
14 him to be deposed, for one, him saying in sworn
15 testimony under oath that he relied on source
16 material, but he doesn't remember what it is.
17 And then have him come in and contradict that
18 with a sworn declaration, which we cannot test
19 the voracity of, say, I remember it wasn't that.
20 Oh, I swear it wasn't the White paper. I don't
21 know what it is.

22 So to me this actually sets up the
23 fact that his testimony is more needed if we're
24 allowing that sort of hearsay in.

1 THE COURT: All right. And that,
2 in part, answers the next question, but other
3 than on willfulness, is there anything that at
4 this point you assert that Mr. Zuckerberg is
5 relevant with respect to and, you know, none of
6 the other witnesses that you've deposed were
7 able to give you the evidence?

8 MR. ANDRE: Well, what we have,
9 the infringement issue, Your Honor, that several
10 of the witnesses have identified Mr. Zuckerberg
11 as the individual who led the design and
12 development of some of the core technology that
13 we're alleging infringed today.

14 The reason it may be, certain
15 implementation of the technology was based on
16 Mr. Zuckerberg himself.

17 They cite that in the documents we
18 produced in this case or related to this hearing
19 that he actually is the lead designer. He's the
20 head of design and development of this core
21 technology.

22 They just redesigned the website
23 in February of this year. Presumably he was in
24 charge of that.

1 So the infringement is very
2 important in this case. And we think he has a
3 lot of relevant information that other witnesses
4 have said that he has unique knowledge of.

5 THE COURT: Okay.

6 MR. ANDRE: And as well, Your
7 Honor, with respect to certain documents, we've
8 asked for authentication of these documents.

9 He is the only individual who can
10 authenticate certain documents. We've attached
11 those to our brief.

12 There are some documents that only
13 he can attach -- only he can authenticate as
14 well as the statements that he gave in
15 interviews, which are admissions of the party
16 which may be able to get in over the hearsay
17 rule as an exception to hearsay.

18 But nonetheless, to the extent I
19 could take a deposition on those statements he
20 made in numerous interviews and have that in a
21 deposition context, I believe it would be easier
22 to get that into evidence. And those relate to
23 infringement, damages and willfulness.

24 THE COURT: Okay. Thank you.

1 I'm going to rule on this at this
2 point. And I am going to grant Leader the
3 opportunity to take a deposition of
4 Mr. Zuckerberg not to exceed three hours. I am
5 persuaded that there's at least enough of a
6 showing that there may be testimony that
7 Mr. Zuckerberg has that Leader was not able to
8 get from the others that it has deposed.

9 And in particular, the alleged
10 discrepancy between the declaration and prior
11 deposition testimony and prior understandings,
12 at least let's say that Leader has as to how it
13 believes and how it alleges the Facebook program
14 was put together.

15 I think that such evidence would
16 be relevant. I think that we have all
17 accommodated Mr. Zuckerberg's role in the
18 company and his schedule by going through all
19 the other steps of the discovery before asking
20 him, directing him to sit down for a deposition.
21 It will be a limited short deposition, as I
22 said.

23 I hope it will be done within a
24 time frame that can accommodate Mr. Zuckerberg's

1 busy schedule, but it must also accommodate the
2 busy schedule of the Court, and in particular
3 the schedule that is imposed in this case.

4 And so that is another reason that
5 I'm rejecting the proposed compromise of
6 Facebook, which would have the deposition take
7 place sometime down the road.

8 If a forthcoming motion for
9 summary judgment is denied, I think given how
10 this case has proceeded, and particularly the
11 many, many discovery disputes that there have
12 been and the many, many disagreements we've had
13 as to what type of schedule this will proceed
14 on, and all the efforts we've made to try to
15 keep this case on track for the trial that's
16 upcoming, I'm just not inclined to put off some
17 discovery until after a motion and make it
18 contingent on how a particular motion may be
19 ruled on.

20 It will be neater, cleaner and
21 ultimately more efficient to finish up with the
22 discovery, and then deal with motions and then
23 get to trial.

24 So that's my ruling on Leader's

1 request for the deposition of Mr. Zuckerberg.

2 Let's move on to the other issues,
3 both of which are Facebook issues. And I want
4 to deal first with the request with respect to
5 the recently produced non-disclosure agreements.
6 So let me hear first from Facebook on that one,
7 please.

8 MS. KEEFE: Thank you, Your Honor.
9 This is Heidi Keefe.

10 With respect to the NDAs, the last
11 produced NDA, we think it actually boils down to
12 a simple matter of decisions made by Leader.
13 Early in the case, despite the fact that there
14 were document requests produced by -- propounded
15 by Facebook that would have called for these
16 documents, Leader made the conscious decision
17 not to produce these documents.

18 There were also subsequent
19 document requests, which would have called for
20 these documents. And again, Leader made a
21 conscious decision not to produce them.

22 Only after it became clear through
23 testimony given by Mr. McKibben in his
24 deposition that Leader might need these

1 documents to help the case and support the case
2 did Leader make the decision to finally produce
3 them.

4 Now, we asked Leader, Well, that's
5 post-discovery and, you know, are you intending
6 to use all of these documents? If Leader had
7 said that it absolutely would not rely on these
8 documents in any way or allude to them at trial
9 in any way, we may not have had an issue. But
10 instead Leader said that they absolutely did
11 intend to use these documents, these late
12 produced documents for which no discovery has
13 taken place in defense of their case.

14 As a result, Your Honor, we're
15 left hamstrung because we haven't been able to
16 conduct discovery into these documents. And
17 these are all documents which directly affect
18 case dispositive issues regarding validity in
19 terms of on-sale bars or whether disclosures of
20 the patented technology were public or
21 non-public.

22 THE COURT: Let's take a step
23 back, Ms. Keefe. You say that these documents
24 were responsive to document requests?

1 MS. KEEFE: Yes.

2 THE COURT: Your letter says
3 there's 11 of them that it's responsive to.
4 Point me to your best one or two that you think
5 that these NDAs were responsive to.

6 MS. KEEFE: I'd be happy to, Your
7 Honor. I think that there are three that make
8 our case very, very cleanly.

9 In the very, very first set of
10 document requests propounded, I would point Your
11 Honor to Document Request Number 7, which is all
12 documents that refer or relate to the validity
13 and/or enforceability of the '761 patent.
14 Everyone who's ever litigated a patent case
15 knows that prior public disclosures or the
16 non-publicness of a disclosure or prior offer
17 for sale are directly related to the validity of
18 the patent. And these NDAs go directly to that
19 issue.

20 I would also point Your Honor to
21 Request for Production Number 18, which is all
22 documents that refer or relate to any research,
23 design, development, testing, and I think this
24 is the most important one, evaluation,

1 production or sales of any product, device,
2 technology system, et cetera, that allegedly
3 uses or embodies, in whole or in part, any
4 alleged invention subscribed by the patent.

5 And here I would say that what
6 Leader even says is that these NDAs were used
7 with potential customers or even investors so
8 that they could demonstrate their products to
9 them for evaluation in whether they would invest
10 in a company or buy the product. And so clearly
11 they'd be responsive to Request Number 18.

12 And then, finally, Your Honor, I
13 would point you to Document Request for
14 Production Number 74, which was in Facebook's
15 second request for production which specifically
16 asked for documents sufficient to identify every
17 third party who participated in any testing or
18 evaluation of Leader to Leader.

19 And clearly, this would also have
20 been -- if they had given up the list of every
21 single name or if they produced the NDAs
22 themselves, we would have been able to conduct
23 discovery into those demonstrations if we had
24 the responses to those as well.

1 THE COURT: All right. So then
2 what follows is interrogatories from Leader
3 saying disclose to us what your theories are of
4 invalidity. And they assert that you have never
5 asserted in your responses to those
6 interrogatories as a basis for invalidity that
7 there was some sort of a public display of the
8 product prior to the patent.

9 Is that, in fact, an accurate
10 portrayal of what happened? And also, if it is,
11 why doesn't your response to the interrogatory,
12 you know, modify the scope of what's responsive
13 to those document requests?

14 MS. KEEFE: Well, I think, Your
15 Honor, I'll take that in a couple of steps. I
16 think the first thing that we have to look back
17 to is the operative pleadings in the case and
18 the operative pleadings we have always pled that
19 the patents are invalid under Section 102, which
20 includes prior uses, prior offers for sale and
21 demonstrations.

22 In order to sure up our good faith
23 belief that there had been these types of
24 demonstrations and offers for sale, we asked for

1 the early discovery hoping to receive these very
2 types of documents.

3 Had we received these documents
4 and been able to conduct discovery into these
5 prior use and public demonstration and offers
6 for sale, perhaps we would have, at that point,
7 been able to amend our interrogatory responses
8 to include that. As Your Honor knows, both
9 parties have actually been supplementing
10 interrogatory responses as they continue to find
11 new information.

12 In fact, Leader just did a couple
13 of -- they did one of them yesterday and one
14 last week to alter the stage of what's going on
15 in this case.

16 They are correct that we do not
17 have specific allegations regarding specific
18 offers for sale or public demonstrations in our
19 current interrogatory responses. I am
20 absolutely happy to do so and put one in now.

21 Because we only became aware of
22 all of the facts that could make this completely
23 relevant following deposition. We also asked
24 Leader what date they believed was the operative

1 critical date for the patent. They always
2 asserted that it was the earliest possible date.

3 Only during depositions of Mr.
4 Lamb did we find out that Leader itself also did
5 not have support for relying on that earlier
6 date, which then opened up another year window
7 in terms of public use and offers for sale.

8 We also found out during the
9 deposition of Mr. McKibben that the parties have
10 a differing opinion on what an offer for sale
11 might entail and what they consider to be public
12 demonstrations. So asking us to modify our
13 interrogatory responses to reflect information
14 that we did not have that was solely within
15 their discretion and their ability to produce
16 and then blaming us for the lack of production
17 seems very circular, Your Honor.

18 THE COURT: On the merits, if we
19 get there of a defense of invalidity based on
20 public display or on sale, what would you have
21 to show?

22 Would just one showing without
23 protection by an NDA lead potentially to
24 invalidity of the patent or do you need to show

1 something more than that?

2 MS. KEEFE: Your Honor, all of the
3 situations are very fact dependent, but any
4 individual offer for sale, whether or not there
5 was an NDA or any public disclosure prior to the
6 critical date could serve to invalidate the
7 patent.

8 Now, the reason that I'm not
9 willing to say anyone is fine and so as long as
10 I have evidence of one I should be happy and I
11 shouldn't be looking into evidence of others,
12 because for every single one, Leader may have
13 different arguments about. Well, but in this
14 case it wasn't really public because of all of
15 these other factors.

16 And so if we had, for example, a
17 bulk of up to 1,200 times that they did
18 demonstrations and each time they also said,
19 Hey, if you want to buy it it's okay, you can
20 see that the weight of that evidence would be
21 extremely persuasive.

22 And we also learned during
23 depositions that there may have been times where
24 even though there is an NDA signed, that Leader

1 had sent information to those people prior to
2 the signing of the NDA kind of excited about
3 getting things going.

4 The only way we would ever know
5 that that happened would be to be able to talk
6 to the people who are listed in those NDAs and
7 to disclose that.

8 THE COURT: And you specifically
9 say you know of one instance or I guess where a
10 third party received the technology before
11 signing of an NDA; is that right?

12 MS. KEEFE: Well, for example,
13 Your Honor, in the case of the other NDAs that
14 help, we had already been talking quite a bit
15 about in terms of Northwater, we know that
16 Leader sent documents to Northwater based on
17 Northwater's own testimony before any NDA was
18 sent, even though they had been discussing the
19 fact that they might want to go into an NDA.

20 So we know that there have been
21 times where information was sent prior to an NDA
22 being signed.

23 THE COURT: Okay. Anything else
24 you want to add on this topic, Ms. Keefe?

1 MS. KEEFE: No. I think -- I
2 think, Your Honor, though, that the overwhelming
3 importance of these documents and the fact that
4 it was Leader's choice not to produce them until
5 they decided that they might help them really
6 highlights how important these documents are,
7 and how important it is for us to be allowed to
8 conduct discovery into them, to the extent that
9 the Court determines that these documents can be
10 used in this case in any fashion.

11 THE COURT: All right. Mr. Andre.

12 MR. ANDRE: Your Honor, the
13 requests for production that Ms. Keefe talks
14 about simply are not specific enough to ask for
15 NDAs that were provided to investors. These
16 NDAs were signed, not because there was any
17 evidence they were demonstrating the product,
18 but because the company was overly cautious
19 about talking about investing in the company at
20 all. And that's all the evidence shows.

21 The testimony that they received
22 from Mr. McKibben was unequivocal that they
23 signed NDAs with everybody before they talked
24 about anything to do with the company. This was

1 not about demonstration or anything like that.

2 When they talk about the one NDA
3 that they allege was signed after the fact, the
4 Northwater, that was well after the patent
5 issued. The fact of the matter is that all the
6 documents that they intend to rely upon or could
7 possibly rely upon for this defense of a public
8 disclosure were produced to them at least eight
9 months ago and in many cases a year ago.

10 We know this because they have a
11 current motion pending to add in a claim of
12 inequitable conduct in which we cite the
13 document they are going to rely upon based on
14 this public disclosure based on these documents.
15 Those were documents that were produced over
16 eight months ago --

17 THE COURT: Mr. --

18 MR. ANDRE: -- that they never
19 alleged this as a defense.

20 THE COURT: Mr. Andre, let me just
21 stop you there for a minute. Are you
22 representing that any NDA that related to a
23 public display of the technology was produced to
24 Facebook long before this recent production?

1 MR. ANDRE: No, Your Honor. What
2 we're saying is the documents they rely upon,
3 they would like to rely upon for their
4 affirmative defense. The NDAs, to the extent
5 that we would use them, would be for a defense
6 against public disclosure.

7 This would be -- this would be
8 Leader using it as a defense to their claim of a
9 public disclosure. They've never made a claim
10 of public disclosure ever in this case.

11 And to this day, we're sitting
12 here today. We don't have any interrogatory
13 responses. No responses to interrogatories.

14 Five times regarding invalidity,
15 they've responded. They've never asserted that
16 the patent is invalid based on public
17 disclosure.

18 THE COURT: Right. But let me --
19 I just want to try to understand better what it
20 is that you produced recently. Facebook says
21 you produced 2,338 non-disclosure agreements on
22 March 9th.

23 Is that correct?

24 MR. ANDRE: That's correct, Your

1 Honor.

2 THE COURT: And are you able to
3 say what number even approximately of those
4 non-disclosure agreements were executed in
5 connection with what would otherwise be a public
6 display of the technology?

7 MR. ANDRE: Based on the documents
8 they put forward in their proposed case and what
9 we've seen, less than a dozen. And, Your Honor,
10 we do not intend to use those documents at trial
11 as long as they don't try to put on a defense of
12 a public disclosure which they have not done so
13 at this point.

14 THE COURT: All right. But if
15 they decide to put on a defense of public
16 disclosure, wouldn't the 12 or thereabouts that
17 relate to a disclosure which you'll say was not
18 public and they'll say maybe was public or at
19 least they want to test it, wouldn't that body
20 of 12 be relevant?

21 MR. ANDRE: They would at that
22 point, Your Honor. That's correct.

23 THE COURT: So if that's the case,
24 then I mean what Ms. Keefe says is they were

1 entitled to know that there were those 12 or so.
2 So they could determine whether to -- you know,
3 to test them through some type of discovery and
4 to evaluate whether or not they thought they had
5 a good faith basis to assert this defense.

6 MR. ANDRE: Your Honor, we've
7 produced hundreds and hundreds of pages,
8 documents in which we informed Facebook and with
9 those documents that we had this NDA policy that
10 you see some of those attached as exhibits to
11 our documents.

12 We told Facebook through our
13 documents that we had this. If anyone talked to
14 us, investors, or vendors or anybody, that we
15 signed NDAs. They never once asked us for these
16 NDAs.

17 All the communications with the
18 third parties were actually produced. So we
19 produced all of our communications that they
20 could rely upon.

21 Now, their document requests are
22 so overbroad. I mean, first of all, they ask us
23 for any documents that would relate to the
24 invalidity of the patent. We don't think there

1 were any documents that make our patent invalid.

2 So it's one of these kind of Catch
3 22's. They asked about the document request.
4 They singled out, asked about third parties who
5 tested or evaluated.

6 We've provided all those documents
7 to those individuals. To the extent they would
8 bring any issues about NDAs, they got fair
9 notice of them. When we were at deposition,
10 they were asking Mr. McKibben about NDAs.

11 He said it's the policy they sign
12 NDAs with everybody. They said, Well, do you
13 have those? He said, Yes, we do. And they
14 asked for them. We produced them immediately.

15 THE COURT: Have you identified
16 which of the 2,338 that -- the 12 or so of them
17 relate to a display of the technology, have you
18 identified those for Facebook?

19 MR. ANDRE: Your Honor, let's put
20 it this way: We've given them the underlying
21 documents that would permit them to determine
22 where a display was made and they asked our
23 witnesses on them.

24 THE COURT: Okay.

1 MR. ANDRE: They have the
2 information of when we made a demonstration of
3 our product. They have that information.

4 We provided all that information.
5 Whenever we demonstrated it, we gave them that
6 information.

7 So all you have to do is
8 extrapolate back and say, Well, if you want to
9 see the NDA for that demonstration, it's easy
10 enough to find. They've identified three
11 parties that they believe we gave a public
12 demonstration to.

13 I believe it was three parties in
14 their proposed amendment for their -- the
15 pleadings. And in each one of those, we can
16 identify those three. They're probably less
17 than 12. I said no more than 12 as an estimate.

18 THE COURT: All right. And you
19 also offered to put Mr. McKibben up for further
20 deposition; is that right?

21 MR. ANDRE: Your Honor, what we
22 told them was we have a mediation in this case
23 on Monday. And Mr. McKibben is out here in
24 California.

1 I said if you want to take him for
2 a couple hours in our office and talk to him
3 about this, he gave just three answers about his
4 NDAs, how that was policy, we would make him
5 available if that would satisfy them.

6 We asked them to have the same
7 consideration for us and that was rejected.
8 They want to open up discovery and basically
9 push off the trial date again. That's all this
10 is about.

11 THE COURT: Okay. Anything else
12 you want to add, Mr. Andre?

13 MR. ANDRE: Just the fact that in
14 the two different interrogatories where you
15 asked for their basis for invalidity, they have
16 said five responses to those. The original
17 response, two supplemental interrogatories, 4,
18 and the original response and supplemental to
19 Interrogatory 18. And in none of those did they
20 ever allege public disclosure.

21 THE COURT: Okay. Thank you.

22 Ms. Keefe.

23 MS. KEEFE: A couple things, Your
24 Honor. The first is that I find it difficult to

1 believe that there's only 12 that received
2 demonstrations of these -- of the product given
3 the fact that a number of the names that we had
4 never seen before are accompanied in Lobo
5 Dynamics, Onedentist.com, We Square Software,
6 Value City department stores.

7 These are all names that we had
8 never heard of that had never shown up anywhere
9 in their prior production in any fashion or
10 form.

11 So we couldn't have possibly known
12 that these were there in order to ask, Where is
13 the NDA? Similarly, for the ones that we did
14 have some evidence perhaps that there had been a
15 public demonstration like the Ohio Police
16 Department, that's actually how we found out
17 that these NDAs existed.

18 We asked Mr. McKibben about his
19 demonstration to the police department and he
20 said, Well, if he had done one, it would have
21 been with an NDA.

22 And only by us asking right then,
23 Well, does that NDA exist, was it produced. It
24 was produced late.

1 I'd like to be able to ask the
2 Ohio Police Department during that
3 demonstration, during the verbal communication
4 that you were having, did Mr. McKibben offer to
5 sell you the product? And simply having
6 Mr. McKibben's memory of the conversation or
7 what was disclosed or displayed is not enough.

8 We'd also need to be able to ask
9 the Ohio Police Department and, frankly, anyone
10 else who had received a demonstration whether or
11 not they were also offered a sale of the
12 product, whether or not there was a document
13 that was produced regarding those sales.

14 So this issue is quite a bit
15 broader than Mr. Andre wants it to be. And in
16 fact, does involve the possibility of numerous
17 invalidating pieces, especially the offers for
18 sale that may not be reflected in documents
19 whether or not they were produced.

20 Similarly, Your Honor, I don't
21 understand how a document request asking to
22 identify every third party who had evaluated
23 Leader to Leader doesn't ask for this exact
24 information, and yet we did not receive it in

1 response to that.

2 Regarding back to the issue of the
3 interrogatory, if what Mr. Andre wants is an
4 interrogatory response that says that I am going
5 to use public disclosure and on-sale bar in this
6 case, I'm happy to give it to him.

7 But he's known that that issue is
8 in this case. The parties have been conducting
9 discovery regarding those issues throughout this
10 case.

11 So, Your Honor, we're extremely
12 hamstrung right now without being able to probe
13 into this large, large number of NDAs to
14 determine which one shows Leader to Leader,
15 which of those people potentially received an
16 offer for sale, whether verbal or in writing,
17 and maybe they have documents or they kept
18 documents that Leader doesn't have anymore. And
19 we have a right to look into that.

20 THE COURT: Ms. Keefe, is it
21 correct that you have documents now for which
22 you could identify the approximately 12 NDAs
23 that relate to a display of the technology?

24 MS. KEEFE: Absolutely not, Your

1 Honor. What we have are the NDAs themselves
2 from my reading of those NDAs. It is entirely
3 possible that every single one of those people
4 received a demonstration of the Leader to Leader
5 product.

6 For example, most of them, and
7 Mr. Andre makes the point that they made their
8 employees sign them. They made vendors sign
9 them.

10 But I don't understand how
11 Onedentist.com, for example, could be a vendor
12 or an employee leading me to believe that
13 Onedentist.com received a demonstration of the
14 Leader to Leader product.

15 Mr. Andre also tried to mention
16 somewhere in one of the letters that perhaps
17 these NDAs went to other products and not to
18 Leader to Leader. But the other products that
19 Leader had, Leader Phone and Leader Alert were
20 public and publicly assessable products, for
21 which an NDA wouldn't have been necessary.

22 So we cannot determine from the
23 face of the NDAs who received a demonstration of
24 Leader to Leader. Instead, we have to assume

1 that they all did the things that I would be
2 willing to do and that I've already started to
3 do to try to narrow down who we would need to
4 talk to was that I started looking only for
5 company names, and I started trying to do the
6 guesswork of figuring out who doesn't look --
7 even though it's a company, it looks more like
8 an investor than a company that might have been
9 given an offer of sale. But the face of the
10 documents simply don't help us.

11 THE COURT: Mr. Andre, how quickly
12 could you provide Ms. Keefe the information that
13 would tell her, you know, the approximately 12
14 NDAs out of the more than 2,000 that relate to a
15 display?

16 MR. ANDRE: Your Honor, I don't
17 know that. I mean, we think that we've
18 demonstrated the product on a very limited
19 basis. And most of these NDAs relate to the
20 time period before the product was even ready to
21 be demonstrated, because it - obviously, we were
22 trying to -- we have over 500 investors in this
23 company. It is a small company. It deals with
24 a lot of small investors.

1 So the documents that we could
2 identify that would show that there was a
3 demonstration of the Leader to Leader product,
4 we could probably get that done in a matter of a
5 few days.

6 And these documents they've had
7 for at least eight months and in many cases over
8 a year. And once again, this is an unasserted
9 claim that they're talking about. This is not
10 our burden here.

11 This is something that they have
12 never alleged. They talk about the Ohio Police
13 Department.

14 The reason they know about the
15 Ohio Police Department is because we provided
16 the underlying document, which we said, We're
17 going to give a demonstration to the Ohio Police
18 Department on this day. They have that already
19 and they've had that for eight months to a year.

20 THE COURT: All right. Well,
21 here's what we're going to do. This is
22 definitely a messy situation.

23 What we're going to do is I'm
24 ordering -- first off, I'm denying the request

1 to exclude all of these late produced NDAs. I
2 don't see a basis today to act so broadly and
3 say that they are excluded from any use in the
4 remainder of this case.

5 But I am going to direct and am
6 hereby directing that Leader produce to Facebook
7 by the end of the day Tuesday information or
8 evidence sufficient to identify and to establish
9 the back up, I guess, the representation that
10 Mr. Andre has made here that out of the 2,338
11 recently produced non-disclosure agreements, no
12 more than something on the order of 12 of them
13 relate to a display or demonstration of the
14 technology.

15 I'm also ordering that if Facebook
16 wants to take an additional deposition of
17 Mr. McKibben with respect to the recently
18 produced NDAs, they are permitted to do that.
19 And they may want to wait until after they get
20 this further information on Tuesday.

21 Finally, I'm ordering that if
22 Facebook is going to attempt to assert as a
23 defense the basis of a public display, or
24 demonstration or on-sale bar, they should

1 supplement their interrogatory responses to make
2 that assertion clear. And they should do that
3 within ten days of today if they are going to do
4 that.

5 Beyond that, I'm going to hope
6 that the parties can work out the remainder of
7 what to do about this issue. And if not, then
8 you'll bring it back to me.

9 Let me move on to the final issue
10 which has to do with the aerata sheet in
11 relation to a deposition of Mr. Jeffrey Lamb.
12 Let me hear from Facebook on that, please.

13 MR. CAPONI: Your Honor, Steve
14 Caponi. I'm going to handle this argument.

15 The issue, Your Honor, is pretty
16 straight forward. Mr. Lamb was a co-inventor,
17 one of the inventors on the technology at issue
18 here.

19 And one of the core issues in this
20 case is LTI, its effort to have the patent
21 relate back to the provisional application. And
22 as Your Honor knows, one of the touchstones of
23 that is you've got to make sure that everything
24 that's in your -- the issued patent can be found

1 in the provisional application.

2 Mr. Lamb was subjected to some
3 very specific questioning on that front,
4 particularly, Your Honor, with respect to the
5 word tracking and the tracking feature, that's
6 at issue in this case.

7 With respect to each one of the
8 questions, which essentially Your Honor, to
9 paraphrase was okay, show us -- here's the
10 application. Here's the code that was in the
11 provisional application.

12 Is tracking in there? If it is,
13 where is it? Do you see tracking here, there or
14 in the code?

15 His answer was always essentially
16 a no. Following the deposition and at the
17 deposition, Your Honor -- at the conclusion of
18 the deposition, it was very clear to all the
19 parties the import of that testimony.

20 It's keyed up for summary judgment
21 the issue of whether or not LTI could claim the
22 provisional patent date. And as a result of
23 this testimony, they essentially would be
24 precluded from doing so.

1 In the parties' discussions
2 following the deposition and in Mr. McKibben's
3 deposition, Facebook made it very clear it was
4 going to be moving on that ground, in light of
5 the testimony plus some other information.

6 That then resulted in this errata
7 sheet coming in. And the errata sheet, Your
8 Honor, is submitted for a couple of reasons.

9 One is the only changes that were
10 made in this errata sheet go to the questions
11 pertaining to tracking. And each one of the
12 changes takes the answer from a no to a yes.
13 And the way it does it, Your Honor, is very
14 crafty wordsmithing by using the word just.

15 And so they throw just in front of
16 the word tracking in a number of these answers
17 and essentially what you get to as an example,
18 if you get pulled over by a police officer, and
19 he says, Did you run that red light? And you
20 would say, No.

21 Okay. That means you didn't run
22 the red light.

23 But if you throw just in front of
24 it, did you run the red light? No, I did not

1 just run the red light. You're now saying, Yes,
2 I ran the red light and I did some other things.
3 Maybe I was drinking. Maybe I hit somebody.
4 Maybe I was on my cell phone.

5 So this inclusion of the word just
6 is not an innocuous clarification. It changes a
7 yes to a no. A no to a yes, which was done in
8 an effort to fight off the pending motion for
9 summary judgment.

10 Your Honor, Mr. Lamb is not just a
11 third party who received his transcript and made
12 these changes. He's represented by counsel for
13 LTI.

14 We think it's noteworthy that with
15 assistance of counsel, these changes were made
16 on an issue that was teed up for summary
17 judgment and that goes to the heart of this
18 case.

19 Your Honor, the ability to claim
20 the provisional patent application date is very
21 significant as Ms. Keefe indicated earlier with
22 respect to public demonstrations and offers for
23 sale, et cetera.

24 A number of things occurred in

1 that one-year time period which we believe can
2 be dispositive of this case. Your Honor, I
3 think the arguments that LTI makes to this Court
4 that it lacks jurisdiction are not well founded.
5 The rules as to why you would go to Ohio, Your
6 Honor, deal with personal jurisdiction.

7 How a Court or how a party gets a
8 Court to compel someone to show up at a
9 particular date, time for a deposition, whether
10 you're in Federal Court or you are in State
11 Court doing an out-of-state deposition to obtain
12 control of the person, you need the assistance
13 of a Court via the person. The deposition
14 itself is a completely different matter and the
15 conduct of the deposition is a different matter.
16 That always rests with this Court, Your Honor.

17 As Your Honor is aware, in this
18 case we were taking a deposition in Ohio and
19 there was a dispute regarding the conduct of
20 counsel, improper objections, coaching the
21 witness, et cetera. You get on the phone. We
22 would have called Your Honor to say, We have a
23 situation. We would not have gone to a Court in
24 Ohio.

1 This Court also always has control
2 over how a deposition is used in the trial in
3 which it has jurisdiction. And that's what
4 we're talking about.

5 We want this errata sheet with the
6 substantive change, we think it's an improper
7 change. And as Judge Sleet and other judges in
8 this district have held and we cited the cases,
9 the deposition is not a take-home exam. These
10 are not innocuous changes.

11 Your Honor, so I think this Court
12 has the jurisdiction. We think the errata sheet
13 should not be permitted to be changed. It's
14 already been made clear to us that Mr. Lamb does
15 not intend to show up at trial, which means
16 Facebook walked out of a deposition having
17 clear-cut answers to very important questions.

18 And through an errata sheet is
19 deprived of those answers and has no ability to
20 compel Mr. Lamb to appear at trial. He's in the
21 control of Mr. Andre and LTI, and they've
22 indicated he's not going to appear.

23 Your Honor, that's the crux of it.
24 We think a fall-back position, which we don't

1 think is necessary here, we think the errata
2 sheet should be excluded, would be to open
3 Mr. Lamb up for another deposition.

4 The cases cited by LTI in the Ohio
5 case provide that relief. They made, the
6 counsel for the witness here, it would be LTI,
7 pay the expense of travel and the time for the
8 lawyers to take that deposition.

9 And Your Honor, crucially on that
10 point, the cases hold and we think it's
11 important here is the opportunity to explore
12 "where the changes originated". We think if Mr.
13 Lamb is offered up for a deposition, and we've
14 made this clear to LTI, and they reject the
15 notion, that Facebook should have the
16 opportunity to inquire as to why the change was
17 made, where it originated. And that would
18 include communications Mr. Lamb had with his
19 counsel.

20 And, Your Honor, we think that's
21 important, because, A, as indicated by the cases
22 in Ohio, it's an appropriate remedy.

23 And, B, in Delaware, as Your
24 Honor's aware, when the witnesses are under

1 oath, even at a break at lunch, or dinner or
2 coming in the next day, any communications they
3 have with counsel regarding the substance matter
4 of the deposition are not protected by
5 privilege.

6 We think that same logic applies
7 to any changes to the testimony to an errata
8 sheet. It's no different than a lunch break
9 because it substantively changes the deposition.
10 Your Honor, that's my presentation, unless you
11 have any questions.

12 THE COURT: Let me hear from
13 Leader, please.

14 MR. ANDRE: Your Honor, this is
15 Paul Andre. I'll be arguing for Leader.

16 Let me just clarify some
17 misstatements Mr. Caponi made. Mr. Lamb is an
18 independent third party. He's not under my
19 control for sure and definitely not under Leader
20 Technologies' control.

21 He was subpoenaed by Facebook from
22 the Southern District of Ohio. We've never made
23 any allegations or assertions that he will not
24 show up at trial. To be frank, we don't know.

1 Mr. Lamb is in the process of
2 getting married right now. And he really
3 doesn't want to deal with this case, to be quite
4 frank.

5 That's where we stand at this
6 point. We will try to endeavor to get him to
7 come to trial, but we just don't know at this
8 point.

9 Going through the issues that were
10 raised, one thing that Facebook doesn't address
11 is this is an evidentiary issue, not a discovery
12 dispute. So we don't think it's appropriate to
13 even be dealing with it in this form.

14 Even if it were, and they don't
15 mention this at all, they stipulated to
16 Mr. Lamb's right to submit an errata. They
17 specifically told him that he was permitted to
18 do so and asked him if he understood.

19 We put this in our letter. Mr.
20 Lamb agreed that he would be willing, he would
21 submit. He thought it was necessary and so he
22 did so.

23 At this point, Facebook is
24 estopped from complaining of Mr. Lamb doing

1 exactly what the parties agreed that he could
2 do.

3 Third, the issue, when we talk
4 about the jurisdiction over Mr. Lamb, he is
5 subject to the jurisdiction of the Southern
6 District of Ohio. And if they want to compel
7 Mr. Lamb to sit for another deposition, they
8 should go to the Southern District of Ohio and
9 make the objection there.

10 The Court has jurisdiction over
11 him and that's the open forum to take.
12 Nonetheless, even if this Court were to look at
13 this issue as a discovery issue, we do believe
14 this took place in the Southern District of Ohio
15 and the legal authority of the jurisdiction
16 where the issue arose would have the controlling
17 factor.

18 Finally, all you've got to do is
19 look at testimony, Your Honor. We don't think
20 this is a substantive change at all.

21 I think these are clarifications.
22 Mr. Lamb stated it was a clarification. He was
23 answering very specific -- a very specific
24 answer to a very specific question.

1 And I think the word just doesn't
2 change a yes to no. In fact, his answers
3 throughout his deposition were very clear. He
4 was a very precise individual.

5 So when they asked him precise
6 questions, he would ask for a clarification.
7 When they asked him very specific questions like
8 they did, he gave a very specific answer.
9 That's all he was trying to clarify.

10 So we don't think that, even under
11 the law in Delaware or Ohio, this is a
12 substantive change. He did provide reasons for
13 his changes. Nonetheless because we had a meet
14 and confer, we asked him if he would provide
15 reasons for it and he agreed to do it, even
16 though we don't think it's necessary because
17 it's a clarification. He did provide the
18 reasons already.

19 THE COURT: Okay. Mr. Caponi, any
20 response?

21 MR. CAPONI: Your Honor, just very
22 briefly. The consequence of stipulating to an
23 errata sheet, it's not something a party
24 stipulates to or control or a statement of the

1 obviousness.

2 The Federal Rules embody the
3 procedure for dealing with an errata sheet.

4 It's not as if Facebook could have
5 precluded an errata sheet from being submitted.
6 And, Your Honor, I think, again, he's
7 represented by -- Mr. Lamb is represented by
8 Mr. Andre. This is not some completely
9 independent third party.

10 And we think when you look at the
11 totality of the circumstances, the nature of the
12 change, the limited nature, subject of the
13 change and its significance to the issues in
14 this case, it paints a very stark picture and
15 one that suggests some gamesmanship is afoot.

16 And if Facebook was -- you know,
17 what we have here is a party trying to mend
18 damage from its self-inflicted wound, trying to
19 take back testimony it knew was harmful, but to
20 do it in a crafty way.

21 I think that's fairly obvious.
22 The relief is the errata sheet should not be
23 included. The testimony should be as it was as
24 he walked out of that room. If not, I think a

1 deposition should be ordered.

2 Your Honor has jurisdiction over
3 Mr. Andre and his firm. They were admitted pro
4 hac in that case. That is why in Delaware cases
5 lawyers that participate in depositions need to
6 be pro haced in Delaware, so this Court can
7 control the counsel and the conduct of those
8 depositions.

9 And here, if, you know, even if we
10 take the most favorable light, look at the most
11 favorable light, if Mr. Lamb made a substantive
12 change, we clearly should have another
13 opportunity to depose him if the change is
14 permitted. And it should not be done at
15 Facebook's expense.

16 THE COURT: Okay.

17 MR. CAPONI: Thank you, Your
18 Honor.

19 THE COURT: All right. Thank you,
20 counsel.

21 On this one, I am not going to
22 strike the errata sheet. I think that -- well,
23 first, let me say our review of the errata sheet
24 makes it appear to us that the changes are not

1 substantive and are more in the nature of
2 clarifying.

3 So it seems that even under the
4 Delaware standard and the Delaware cases that
5 have been cited, it looks to us like these
6 changes are merely clarifying and it would be
7 appropriate.

8 With that said, I certainly
9 understand the desire to take a further limited
10 deposition of Mr. Lamb to understand that they
11 are clarifying and not substantive. But I am
12 not clear, as I sit here, whether, in fact, I
13 have the authority, the jurisdictional authority
14 or otherwise to order a nonparty resident of
15 another state to appear for a further
16 deposition.

17 So I'm not, at this point,
18 ordering that Mr. Lamb be produced for a further
19 deposition. If relief to that effect is sought
20 in the Southern District of Ohio, certainly I
21 have no problem with that Court being advised
22 that I think it would be appropriate that he sit
23 for an additional deposition to explain further
24 the basis for the clarifications on the errata

1 sheet. But at this point, I'm not ordering it.

2 So that is my ruling on this
3 issue. And I believe I have addressed all the
4 issues that are pending in front of the Court at
5 the moment.

6 Is that correct, Mr. Andre?

7 MR. ANDRE: That's correct, Your
8 Honor.

9 THE COURT: And Ms. Keefe, is that
10 correct?

11 MS. KEEFE: I believe so, Your
12 Honor.

13 THE COURT: Okay. Thank you very
14 much, counsel. Bye-bye.

15 MR. ANDRE: Thank you, Your Honor.

16 MS. KEEFE: Thank you.

17 (Teleconference was concluded at
18 3:56 p.m.)
19
20
21
22
23
24

1 State of Delaware)
2 New Castle County)

3
4
5 CERTIFICATE OF REPORTER

6
7 I, Heather M. Triozzi, Registered
8 Professional Reporter, Certified Shorthand Reporter,
9 and Notary Public, do hereby certify that the
10 foregoing record, Pages 1 to 54 inclusive, is a true
11 and accurate transcript of my stenographic notes
12 taken on April 9, 2010, in the above-captioned
13 matter.

14
15 IN WITNESS WHEREOF, I have hereunto set my
16 hand and seal this 13th day of April, 2010, at
17 Wilmington.

18
19
20 _____
21 Heather M. Triozzi, RPR, CSR
22 Cert. No. 184-PS
23
24

Exhibit 4

IN THE UNITED STATES DISTRICT COURT
FOR THE DISTRICT OF DELAWARE

LEADER TECHNOLOGIES, INC., a Delaware corporation, PLAINTIFF,
v. FACEBOOK, INC., a Delaware corporation, DEFENDANT.
C.A. No. 08-862 JJP

Tuesday, April 27, 2010
4:30 p.m.
Telephone Conference
Chambers of Judge Stark
844 King Street
Wilmington, Delaware

BEFORE: THE HONORABLE LEONARD P. STARK,
United States District Court Magistrate

APPEARANCES:

POTTER ANDERSON & CORROON, LLP
BY: PHILIP ROVNER, ESQ.
-and-
KING & SPALDING LLP
BY: PAUL ANDRE, ESQ.
BY: JAMES HANNAH, ESQ.

Counsel for Plaintiff

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THE COURT: Good afternoon, everyone. This is Judge Stark. Who's there, please?
MR. CAPONI: Good afternoon, Your Honor. Steve Caponi for Blank Rome for Facebook as well as Ms. Heidi Keefe for Cooley Godward for Facebook.

MR. ROVNER: Your Honor, this is Phil Rovner from Potter Anderson for plaintiff Leader, and with me on the line is Paul Andre from King and Spaulding.

THE COURT: For the record, this is Leader Technology, Inc. versus Facebook, Inc. It is our civil action number 08-862-JJP-LPS, and the purpose of today's call is there is another discovery dispute between the parties, and in particular Facebook is seeking to reopen discovery.

Let me first ask -- of course I've read the two letters. Have there been any further developments since these letters were filed, Mr. Caponi.

MR. CAPONI: No, Your Honor.

THE COURT: Mr. Rovner, do you
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(APPEARANCES CONTINUED)

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I agree with that?
MR. ROVNER: Yes.

THE COURT: Let me tell you where we are, and I will certainly give the parties a chance to respond to what I have to say.

It does -- it does appear to me, having read the letters, that at least part of what is going on is clearly Facebook believes that this trial should not take place at the date of June 28, 2010, which is the date that has been in place for quite a while. And to grant the relief that Facebook seeks would have, necessarily, the effect of eliminating that trial date.

I am not going to eliminate that trial date. That June 28, 2010, date is a firm trial date, and either Judge Farnan or myself will be trying this case on June 28th, 2010.

Now, it may be, nonetheless, that Facebook is entitled to at least some limited relief, and that's what I need help from the parties on. Given that the trial is going to be on June 28th, what, if any, relief should the Court consider awarding Facebook as a result of

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1 this latest NDA issue?

2 So let me hear from the parties on
3 that point, and we'll start with Facebook,
4 please.

5 MS. KEEFE: Thank you, Your Honor.
6 Your Honor, at an absolute
7 minimum, to avoid essentially depriving Facebook
8 of substantive due process rights to develop its
9 own defenses, Facebook needs discovery into
10 third parties who we didn't know about before so
11 that we can investigate whether those third
12 parties received demonstrations of or offers to
13 purchase the device that Leader itself contends
14 practices the claims of the patent at issue
15 before the patent was filed.

16 Even one of these demonstrations
17 or offers to sell the patented invention more
18 than one year before the filing date would
19 statutorily bar the patent itself, and Facebook
20 deserves to look into those.

21 In fact, had these NDAs been
22 produced during the ordinary course of discovery
23 when discovery was open, this wouldn't have been
24 an issue. We would have been conducting

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1 practice that would look like a company who
2 might buy this product, and we would have gone
3 down that road, starting with a small number,
4 perhaps expanding out depending on what that
5 discovery yielded.

6 At an absolute minimum at this
7 point, Your Honor, we need the ability and the
8 right to issue document requests to third
9 parties from that NDA list and to follow those
10 requests up with deposition notices that can be
11 taken. If we have to take them during this time
12 frame, we at least have to do that now.

13 Even if Your Honor or Judge Farnan
14 thinks that somehow this is not relevant, we
15 need to preserve our rights because the Federal
16 Circuit may well have felt that these were
17 relevant, and that each and every one of them
18 could have invalidated the patent.

19 THE COURT: Ms. Keefe, Leader
20 represents now that based on the best available
21 information -- and I'm going to explore with
22 them what the basis is for that, but they say
23 there are no more and, I guess, no less than
24 fifteen third parties in the relevant time

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1 discovery into those third parties, able to make
2 phone calls, follow them up with subpoenas,
3 request for deposition, and court ordered
4 processes of discovery.

5 For example, in our letter we
6 indicated to Your Honor at least one party who
7 we've been able to formally contact who we
8 didn't know about until after discovery closed
9 has indicated that he does have evidence of
10 something before the critical date, which we
11 would be interested in, but he feels extremely
12 uncomfortable and will not give it to us absent
13 a subpoena, so we need to be able to issue that
14 subpoena.

15 This is true of countless third
16 parties identified who signed NDAs potentially
17 receiving demonstrations and offers for sale
18 before 2002. 633 in 2000, 389 in 2001, 438 in
19 2002.

20 Now, of course, Your Honor, if
21 this had been the normal course of discovery, we
22 would have identified those that looked like the
23 most reasonable companies -- you know, companies
24 that would have nothing to do with Leader's

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1 period that may have received one of these
2 offers or presentations. Of those fifteen how
3 many have you learned of in the recent weeks?

4 MS. KEEFE: Of those fifteen,
5 there are three that we never heard of.

6 Beyond those fifteen, though, are
7 informal phone calls, and the court documents
8 that were filed in Ohio in the last couple of
9 months indicate at least three other parties
10 that didn't make their list of fifteen.

11 If I can, Your Honor, relying on
12 Leader to give us this information is simply not
13 fair. Leader is asking for countless dollars of
14 possible injunctions, shutting down Facebook,
15 and has told both this Court and us that it
16 intends to use this patent against other people
17 in the future. Relying on Leader to provide the
18 information that could destroy its patent or its
19 case is not the way the adversarial system was
20 set up. We deserve the right to explore those
21 for ourself and not be forced to take Leader at
22 its word.

23 THE COURT: Well, certainly it's
24 within the discretion of the Court to require
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1 you to first pursue discovery, if at all, from
2 the three that the plaintiff has now revealed to
3 you and see what that yields and then determine
4 from there if you really need anything further.
5 What are the three new ones that have been
6 identified to you by Leader?

7 MS. KEEFE: I just need to flip to
8 that exhibit. I apologize.

9 While I'm flipping through, Your
10 Honor, and getting that information, would we
11 also be able to conduct discovery into the other
12 third parties that we identified in our letter
13 who have indicated to us that they have
14 information that they would want to produce only
15 under subpoena?

16 THE COURT: Those other three are
17 the Zacks Law Group, SpartaCom, and Sun
18 Management?

19 MS. KEEFE: Yes, Your Honor.

20 THE COURT: Well, I haven't ruled
21 anything yet, but I recognize your request as a
22 bare minimum from your perspective.

23 MS. KEEFE: Sorry, Your Honor. I
24 am still flipping through my documents here, and

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1 the patent is not infringed, we may save both
2 the Court's time and our own time from having to
3 do any of that since the issue of validity would
4 be moot.

5 THE COURT: Let me turn to Leader
6 at this point to be heard on these issues.

7 MR. ANDRE: Your Honor, this is
8 Paul Andre. I'll be arguing for Leader.

9 There's a lot of hyperbole and
10 double talk being put forth in both Facebook's
11 letter and their argument now. The fact of the
12 matter is that they had the opportunity to take
13 the depositions of at least two of the three
14 parties that they say there was a prior sale to.
15 This was Balsam Scientific and Limited. They
16 subpoenaed them and decided not to take
17 discovery when discovery was open.

18 They also recently filed motions
19 pending before Judge Farnan to amend the
20 counterclaims in an inequitable conduct
21 allegation. Inequitable conduct allegation is a
22 mirror image allegation to these 102(b)
23 allegations. They put forth there was a prior
24 sale and public disclosure.

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1 I want to make sure to give you the exact, right
2 information. I sent an e-mail to one of my
3 associates to tell me exactly which one.

4 THE COURT: That's fine. You'll
5 get a chance to tell me the names as we get a
6 little bit further.

7 MS. KEEFE: Here they are, Your
8 Honor: Platform Venture, LLC; Tutor Ventures,
9 and Shamrock Security Corporation.

10 THE COURT: Okay. Let me throw
11 something else at you, Ms. Keefe. What about
12 the possibility that we go to trial in June only
13 on infringement, and we defer trial on
14 invalidity to a later date to allow you to
15 pursue the discovery that you're requesting?

16 MS. KEEFE: Your Honor, I haven't
17 had a chance to think about it to give you a
18 fully informed answer, but my first, gut
19 reaction is that that would certainly be
20 something that we would like to explore the
21 possibility of because certainly that would

22 allow us time to conduct discovery into these
23 issues.

24 And quite frankly, Your Honor, if
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1 In that briefing that was filed
2 just five days ago, they say, and I quote,
3 "Facebook's proposed amendments do not require
4 additional discovery and will not delay the
5 proceedings."

6 When they try to add in
7 counterclaims based on the exact, same
8 allegations, they tell the Court that no extra
9 discovery will be needed and will not delay it.

10 They also put forth the fact that
11 in November -- ignore the fact that in November
12 of last year they went and came to Your Honor to
13 amend their pleadings, and they began to add in
14 a false marking claim.

15 They've taken the position this
16 entire case, even up to November last year and
17 very recently last week, that Leader does not
18 practice the claims of the 761 patent, and
19 therefore they're doing false marking. That has
20 been their consistent position throughout the
21 entire course of this case.

22 Now they're saying, well, the
23 Leader to Leader does practice the 761, and a
24 prior sale public disclosure would invalidate
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1 it.
2 They're taking the inconsistent
3 position -- not inconsistent -- mutually
4 exclusive positions even today. This is not a
5 good-faith dispute. This is a dispute merely to
6 try to bifurcate the trial or postpone the trial
7 or something along that line. What we did
8 produce in this case is every third-party
9 communication regarding Leader to Leader and the
10 761 patent.

11 Facebook has had the source
12 documents for these new allegations for almost a
13 year. At least a year for some, eight months
14 for others. They just now added the allegations
15 of 102(b) regarding prior sale and public use.

16 We produced to them, as well,
17 hundreds, if not thousands, of documents that
18 referenced our NDAs and our NDA policy. We even
19 produced NDAs to them early in the case.

20 THE COURT: Mr. Andre, let me
21 interrupt you, and let's focus on where we are
22 now.

23 First, what is the best available
24 information that allowed you, on April 13th, to
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1 documentation we have regarding those type of
2 communications, and when we were asked to
3 provide -- by Your Honor -- to provide them with
4 everyone we gave a demonstration to of our
5 product during the relevant time period, those
6 were the three that were possible within that
7 time period, the best of his recollection. And
8 so we looked through every possible piece of
9 document, paper, in the company to try to come
10 up with these names.

11 THE COURT: And what about the
12 other three that defendants think they found out
13 about separate and apart from your
14 representations, the Zacks Law Group, SpartaCom,
15 and Sun Management?

16 MR. ANDRE: Zacks Law Group was
17 our long time corporate law firm, and Mr. Zacks
18 was on the board of directors and, I believe, a
19 shareholder of Leader, and at one time served as
20 officer.

21 The document they refer to, if you
22 look at the actual e-mail, they're dated in
23 2003. Those are not within the relevant time
24 period that we're talking about here. We filed
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1 advise Facebook that there were, at most,
2 fifteen third parties that may have received a
3 demonstration or offer of sale in the relevant
4 time period?

5 MR. ANDRE: The fifteen parties
6 based on the documents we produced to them early
7 in the case that identified twelve of the
8 people. The other three were based on the
9 recollection of Mr. McKibben, the CEO and
10 founder of the company.

11 You notice the three they
12 mentioned, those are venture funds, and he was
13 trying to get funding for his company. Every
14 document that we have that would indicate a
15 public disclosure we provided to them. Every
16 document we have that would indicate an offer
17 for sale we provided to them. They've had all
18 these source documents for years.

19 THE COURT: The three new, the
20 Platform Venture, Tutor Venture, and Shamrock
21 Security Corporation, were ones that
22 Mr. McKibben simply did not recall until April
23 of this year?

24 MR. ANDRE: There's no
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1 the provisional patent in December 2002, and we
2 filed the utility application in December 2003.
3 The date on both those e-mails are July 2003.

4 And if you read those e-mails
5 carefully, it's pretty clear he had not been
6 beta testing yet. He offered to beta test. He
7 saw a demonstration and it looked like Leader.
8 That wasn't the case, if you look at Exhibits
9 Seven and Eight of their brief. So the Zacks
10 Law Firm, there's nothing there.

11 The SpartaCom was not something we
12 were demonstrating things to. That was a
13 company Leader was looking to acquire. That was
14 an acquisition of Leader, not them acquiring our
15 product. The NDAs we have with SpartaCom we
16 produced to Facebook talk about Leader
17 purchasing that company, not the other way
18 around. There was no demonstration of our
19 product. That was quite the opposite actually.

20 And then with respect to the
21 Sunrise Community that they mention, there is an
22 NDA with them. We produced an NDA to them, but
23 the time period of that, if you look at the
24 e-mails once again, are in the 2003 time period,
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1 which are not the relevant time period for any
2 of those claims. Those three they name are --
3 they're complete red herrings.

4 THE COURT: And what about the
5 suggestion that I bifurcate validity from
6 infringement? What would be wrong with doing
7 that at this point, Mr. Andre?

8 MR. ANDRE: It would kill Leader,
9 Your Honor. This is -- Leader has leveraged the
10 entire company to go to trial, and to have to go
11 to trial twice as it were, to go through a
12 one-trial process, go back into discovery phase,
13 go through another trial process, would be
14 absolutely devastating to Leader.

15 It would be extremely prejudicial
16 to have to bring our witnesses back, to have two
17 juries make this decision. It would be
18 prejudicial in the fact that a different jury
19 would hear the validity case. We would have to
20 bring experts back in for tutorial purposes to
21 educate the jury again.

22 It would have a very dire
23 consequence on this company that is fragile.
24 The way it is with the cost incurred by the
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1 the recollection of your client, which by your
2 own admission and understandably, isn't perfect?

3 MR. ANDRE: Your Honor, in our
4 meet-and-confer, what I offered was if they
5 limited discovery to something reasonable and
6 agreed that it would not affect the trial date,
7 go forth and conquer. We're very confident that
8 there's no there there, as it were.

9 But that wasn't what they wanted.
10 That the whole purpose of all of this, this
11 eleventh hour 102(b) defense for on-sale bar and
12 public use is a complete opposite of their false
13 marking claim, is nothing more than a mechanism
14 to try to stay the trial or bifurcate it out.

15 If they want to take some limited
16 discovery, we have no problem with that, and
17 that's what we told them during the
18 meet-and-confer last week.

19 But open-ended discovery, taking
20 hundreds of depositions again, trying to push
21 out the trial date or bifurcate the trial date,
22 which would have extreme prejudice on us, would
23 devastate the company.

24 THE COURT: Ms. Keefe, anything
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1 amount of discovery we've been forced to deal
2 with on the third party front -- sixty-four
3 subpoenas, untold third-party subpoenas.

4 They've gone after third-party
5 finance companies that have absolutely no
6 relevance in this case. They're going after
7 numerous third parties in this case, and to have
8 this issue come up when at no time did they ever
9 raise this issue of on-sale bar or public
10 disclosure.

11 They had the source documents for
12 a year. They never raised it, so to bifurcate
13 out any portion of the trial at this point would
14 be just devastating to this small company.

15 THE COURT: And given that the
16 three new companies that you've identified were
17 ones for which your client has no documentation
18 but your client now has a belief received a
19 demonstration or an offer of sale in the
20 relevant time period, doesn't it necessarily
21 follow from that that the defendant should be
22 entitled to some third-party discovery directly
23 from those entities to determine, to flesh out
24 the record given that otherwise all we have is

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1 you want to say in response?

2 MS. KEEFE: Quite a few things,
3 Your Honor, but I'll limit it to two.

4 The first thing is that
5 Mr. Andre's suggestion was that we simply take
6 document discovery, that they wouldn't oppose us
7 seeking documents, but the original NDAs that
8 are from this original time frame all have
9 document destruction clauses.

10 If Your Honor looks to
11 Exhibit Three of their letter, one of the early
12 NDAs, paragraph three indicates that those
13 parties will either return the document or
14 destroy it. Simple document discovery would not
15 do what we needed, nor would it potentially
16 reveal oral offers for sale that might also have
17 happened.

18 Further, Your Honor, we think that
19 Leader's claim of prejudice based on what would
20 amount to a small extension, potentially, of the
21 trial on validity is of its own making. These
22 documents were late-produced, even though they
23 were requested in the very beginning of the
24 case. We're only here because they

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1 late-produced these documents and now are
2 choosing to rely on them and attempt to use them
3 as a shield rather than letting us explore
4 whether or not there are also sword qualities to
5 these documents.

6 I believe, actually, that
7 bifurcation would be a good idea. It's nothing
8 we raised with Your Honor, but the more I think
9 about it, the more I think it could accomplish
10 exactly what all parties need, which is to allow
11 the trial date to stick for infringement and
12 then to allow this discovery to proceed into the
13 late-produced documents and then only go to
14 validity to the extent that it's necessary.

15 THE COURT: Okay. Thank you for
16 that argument.

17 Here's what we're going to do. I
18 do think that Facebook is entitled to take some
19 limited additional discovery with respect to the
20 possibility that there may be support for an
21 invalidity defense based on an invalidity
22 defense based on an on-sale or an offer for sale
23 or a demonstration in the relevant time period.

24 And I base that conclusion --
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1 relevant to be discovered from those latter
2 three as well.

3 And so I am going to permit
4 Facebook to serve limited document requests on
5 all six of those entities and to take limited
6 depositions. I can't, sitting here, tell you
7 exactly what "limited" means, but I can tell you
8 that it's going to be done -- that the parties
9 are to work together to do this as quickly and
10 efficiently as possible, and it is not going to
11 affect the June 28th trial date.

12 So you're all going to have to
13 start meeting and conferring immediately,
14 attempt to come up with a schedule that gets
15 this additional discovery done as quickly as
16 possible while you're doing all the other things
17 to get this case ready for trial.

18 If you can't work out a schedule
19 then I will impose one that will be extremely
20 accelerated because we're going to keep this
21 case on track for the trial of June 28th, 2010.

22 At this time I'm not going to
23 bifurcate, so we're onboard for the trial that
24 will deal with both infringement and invalidity.

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1 certainly I think such evidence would be
2 relevant to an invalidity defense, and there's
3 certainly reason to believe that there may be
4 discoverable evidence, given that there are
5 three newly identified entities by -- newly
6 identified by Leader, that even Leader
7 recognizes at least may have received either an
8 offer of sale or a public demonstration in the
9 relevant time period, and that's mainly Platform
10 Ventures, Tutor Ventures, and Shamrock Security
11 Corporation.

12 I also have the representation
13 from Facebook that they have reason to believe
14 there are three others that may have received
15 similar offers of sale or demonstrations, namely
16 Zacks Law Group, SpartaCom, and Sun Management.

17 And while I understand Leader's
18 response at this point is it believes that there
19 were not relevant offers of sale or public
20 demonstrations to those other three, given the
21 way, at least, three admitted new possibilities,

22 the first three I mentioned, have only recently
23 been disclosed and identified by Leader, it's at
24 least possible that there may be something

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1 Any -- no further reargument at
2 this point, but have I been clear in what my
3 ruling is today, Ms. Keefe?

4 MS. KEEFE: You have, Your Honor.
5 The only question I would ask is whether or not,
6 given what the parties find or if it turns out,
7 since these are third parties -- the parties can
8 work together to try to do this quickly, but
9 we're relying on the schedules of third parties.

10 Would Your Honor entertain the
11 possibility of a bifurcation motion -- again not
12 to destroy the June 28th trial for infringement,
13 but regarding the invalidity issues, would Your
14 Honor entertain a bifurcation motion if it
15 becomes necessary?

16 THE COURT: Certainly I'm not
17 going to preclude that possibility, but if I
18 receive such a motion, I'm going to be heavily
19 influenced in evaluating it by evidence that the
20 parties have both tried very hard, as hard as
21 possible, to see if they can get this all done

22 in time to preserve the fuller trial that is
23 currently scheduled for June 28th.

24 Anything else, Ms. Keefe?
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1 MS. KEEFE: Not that I can think
 2 of right now, Your Honor.
 3 THE COURT: Okay.
 4 And Mr. Andre?
 5 MR. ANDRE: Thank you, Your Honor.
 6 THE COURT: Thank you all for your
 7 time.
 8 (Proceeding ended at 5:00 p.m.)
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 3 Reporter, certify that the foregoing is a true and
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 8 proceeding was taken; further, that I am not a
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 10 employed in this case, nor am I financially
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<p style="text-align: center;">0</p>	<p>absolutely [2] - 17:14, 18:5</p>	<p>arguing [1] - 11:8</p>	<p>case [15] - 4:18, 8:19, 12:16, 12:21, 13:8, 13:19, 14:7, 16:8, 17:19, 18:6, 18:7, 20:24, 23:17, 23:21, 26:10</p>	<p>corporation [5] - 1:4, 1:8, 10:9, 14:21, 22:11</p>
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**IN THE UNITED STATES DISTRICT COURT
FOR THE DISTRICT OF DELAWARE**

CERTIFICATE OF SERVICE

I, Philip A. Rovner, hereby certify that on June 7, 2010, the within document was filed with the Clerk of the Court using CM/ECF which will send notification of such filing(s) to the following; that the document was served on the following counsel as indicated; and that the document is available for viewing and downloading from CM/ECF.

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