

EXHIBIT A

Declaration of James Kman

Softchoice Corporation's Unopposed Renewed Motion to Intervene

IN THE UNITED STATES COURT OF FEDERAL CLAIMS
Bid Protest

GOOGLE, INC.,)	
)	
and)	
)	
ONIX NETWORKING CORPORATION,)	Case No. 10-743C
)	
Plaintiffs,)	Judge Susan G. Braden
)	
v.)	
)	
UNITED STATES OF AMERICA,)	
)	
Defendant.)	
)	

DECLARATION OF JAMES KMAN

I, JAMES KMAN, state as follows:

1. I am an adult over the age of 18 years old, and am competent to provide the information herein. I have personal knowledge of the facts stated herein, and if called as a witness, could and would testify competently to them.

2. I am the U.S. Government Contracts Program Manager at Softchoice Corporation (“Softchoice”). I have worked at Softchoice since December 2003. Softchoice is a technology solutions and services company that manages the technology needs of more than 15,000 corporate and public sector organizations across the United States and Canada.

3. Softchoice is a General Services Administration (“GSA”) Federal Supply Schedule 70 contractor. Our GSA Schedule 70 contract, which is identified as contract number GS-35F-0196M, currently runs through January 16, 2012.

4. Softchoice is an authorized reseller of Microsoft products, including Microsoft’s Business Productivity Online Suite — Federal (“BPOS-Federal”). BPOS-Federal was added to Softchoice’s GSA Schedule 70 contract on June 22, 2010.

5. On September 13, 2010, Softchoice submitted a timely and compliant quotation to the Department of the Interior (“DOI”) in response to Request for Quotation No. 503786 (“the RFQ”). Softchoice’s quotation proposed a comprehensive solution to meet DOI’s messaging and collaboration services requirements using BPOS-Federal.

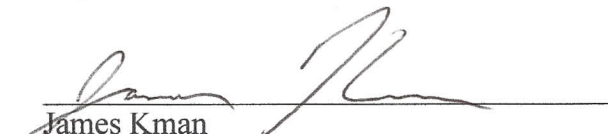
6. Attached to this declaration (as Attachment 1) is a copy of GSA’s eLibrary website. This website lists Softchoice as a GSA Schedule 70 contract holder, and identifies Softchoice’s contract number as GS-35F-0196M. See <http://www.gsaelibrary.gsa.gov/ElibMain/contractorInfo.do?contractNumber=GS-35F-0196M&contractorName=SOFTCHOICE+CORPORATION&executeQuery=YES>. Also attached to this declaration (as Attachment 2) is a copy of an e-mail that Softchoice received from DOI, confirming that Softchoice submitted an offer to DOI in response to the RFQ.

7. Softchoice has been, and continues to be, very interested in obtaining a contract to serve DOI’s requirements for an enterprise-wide messaging and collaboration system. Softchoice, in consultation with Microsoft, has devoted resources to offering a comprehensive solution to meet DOI’s requirements for such a contract. As a result, any further delay in DOI’s award of a contract in response to the RFQ directly harms Softchoice’s financial interests.

8. Moreover, as an authorized reseller of BPOS-Federal and other Microsoft products, Softchoice has a substantial interest in refuting any attacks on the technical and security capability of BPOS-Federal.

I declare under penalty of perjury under the laws of the United States that the foregoing is true and correct to the best of my knowledge and belief.

Executed this 14th day of January, 2011.


James Kman

Attachment 1



Search: all the words

Contractor Information

(Vendors) [How to change your company information](#)

Contract #: GS-35F-0196M	Socio-Economic : Other than small business
Contractor: SOFTCHOICE CORPORATION	EPLS : Contractor not found on the Excluded Parties List System
Address: 314 W SUPERIOR ST STE 301 CHICAGO, IL 60654-3538	Govt. Contracting Officer: Brady Haarmeyer
Phone: (703)815-6110	Phone: 817-850-8304
E-Mail: kristin.sipes@softchoice.com	E-Mail: brady.haarmeyer@gsa.gov
Web Address: http://www.softchoice.com/gov/	

Source	Title	Contract Number	Contract Terms & Conditions	Contract End Date	Category	View Items Available
70	GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY EQUIPMENT, SOFTWARE, AND SERVICES	GS-35F-0196M		Jan 16, 2012	132 12 132 32 132 33 132 34 132 50 132 51 132 8	

Attachment 2

From: Alexis_N_Williams@nbc.gov [mailto:Alexis_N_Williams@nbc.gov]
Sent: Friday, September 17, 2010 9:02 AM
To: Steven Ferrell
Subject: Re: RFQ503786

Good morning Steven,

I did receive your binders, GSA eBuy response, and the past performance questionnaires.

Regards,

Alexis N. Williams
Contracting Officer
Acquisition Services Directorate
National Business Center
US Dept of the Interior
202-208-6333 (ofc)
202-208-4956 (fax)
Alexis_N_Williams@aqd.nbc.gov
www.aqd.nbc.gov

We want to hear from you! Please let us know how we are doing in meeting your needs by taking a short survey at: www.aqd.nbc.gov/survey

From: Steven Ferrell <Steven.Ferrell@Softchoice.com>
To: "alexis_n_williams@nbc.gov" <alexis_n_williams@nbc.gov>
Date: 09/15/2010 09:12 AM
Subject: RFQ503786

Good morning Alexis,

I wanted to check and verify that you received the binders, GSA eBuy response, and the three past performance questionnaires.

Can you please confirm when you have an opportunity?

Thank you so much!

***** Ask me about Softchoice's Network Discovery Assessment on SEWP contract (below) *****

Steven Ferrell | **Softchoice**
Federal Civilian Account Executive



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