

APPRAISAL OF REAL PROPERTY

LOCATED AT:

3343 US Route 2 Book 92 Page 861 Marshfield, VT 05658

FOR:

Green Mountain Credit Union 1311 US Route 302-Berlin Barre, VT 05641

AS OF:

10/26/2015

BY:

Timothy Lagerstedt

File No. TR1728102615

October 27, 2015

Timothy Lagerstedt 14 Maple Ave, #1, Barre, VT 05641

Green Mountain Credit Union 1311 US Route 302-Berlin, Barre, VT 05641

Pursuant to your request I have prepared an appraisal report of the property captioned in the "Summary of Salient Features" which follows for property located at 3343 US Route 2, Marshfield , VT .

You are considered the Client and intended user in this report. There are no other intended users of this report. Use of this report by anyone other than the intended user listed above is prohibited and voids this report in its entirety. The intended user of this report is assumed to be knowledgeable in reading and understanding appraisal reports. This report may be communicated to others only in its entirety. Omission of any portion of the report voids this report in its entirety. The borrower is not an intended user of this report, and is not considered a client in this appraisal.

The use, purpose, and function of this report is to assist you in in the evaluation of the Subject Property for lending purposes only. This property evaluation may include a current estimated market value, an anticipated value for construction of the subject, or a proposed change to the subject. Market Value is defined elsewhere in this report. Use of this report for anything other than your specific lending purpose is prohibited and voids the report in it's entirety.

The Property Rights appraised in this report are Fee Simple. No deed research was performed for this report. I have not checked the land records for any recorded easements, and have reported only apparent easements, encroachments, and other apparent adverse conditions. If encumbrances exist in any of the chain of title to this property the proper documentation must be supplied to me for value adjustments.

I am not a qualified building inspector, environmental engineer, structural engineer, or legal analyst. In any real estate transaction involving a structure such as a dwelling, or vacant land transfers, you may want to order additional reports such as, but not limited to, a building inspection, a property boundary survey, a zoning compliance report, a contamination report, a forestry report, and the like. If any reports have been, or will be ordered, negative deficiencies may cause an adjustment in the indicated value of the subject. Complete copies of any such reports should be forwarded to me for analysis and value influence consideration. I reserve the right to alter the value conclusions in this report if any negative conditions or deficiencies are found to exist. Notification of any deficiencies must be made to me in writing within 30 days of receipt of the appraisal.

The Scope of work performed in the accompanying report is based on a site inspection of improvements, investigation of the subject neighborhood area of influence, and a review of sales and cost data for similar properties. Data was gathered from public sources considered reliable, from the appraisers files, and other data sources such as MLS, Brokers, and other appraisers. The data for this report is delivered in a Summary Appraisal Report format. This format summarizes the data and valuation process in the report. Unless otherwise stated in the report, the appraiser has no knowledge of any hidden or unapparent conditions of the property that would make the property more or less valuable, and makes no guarantees or warranties, express or implied, regarding the condition of the property. Additional scope of work comments are within the body of the appraisal report.

This appraisal has been made with particular attention paid to applicable value-influencing economic conditions and has been processed in accordance with nationally recognized appraisal guidelines.

The value conclusions stated herein are as of the effective date as stated in the body of the appraisal, and contingent upon the certification and limiting conditions attached. I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. My engagement in this assignment was not contingent upon developing or reporting predetermined results.

Respectfully,

by: Timothy Lagerstedt Appraiser License #078-0000224

SUMMARY OF SALIENT FEATURES

	Subject Address	3343 US Route 2
	Legal Description	Book 92 Page 861
ION	City	Marshfield
SUBJECT INFORMATION	County	Washington
CT INF	State	Vī
SUBJE	Zip Code	05658
	Census Tract	50001-9609.00
	Map Reference	08-02-02.1
SALES PRICE	Sale Price	000,00
SALES	Date of Sale	09/24/2014
CLIENT	Borrower/Client	Daniel Phoenix
딩	Lender	Green Mountain Credit Union
	Size (Square Feet)	1,568
2	Price per Square Foot	\$ 67.40
DESCRIPTION OF IMPROVEMENTS	Location	Average
IMPRO	Age	23
PO NOT	Condition	Average
SCRIPT	Total Rooms	8
ä	Bedrooms	3
	Baths	2.1
AISER	Appraiser	Timothy Lagerstedt
APPRAI	Date of Appraised Value	10/26/2015
VALUE	Final Estimate of Value	\$ 155,000
Λ		

Appraisal Report

Manufactured Home Appraisal Report

File#	TR1	7281	02615

_	e purpose of this summary appraisal report is to provide the lender/client with an accurate, and adequately supported, opinion of the market value of the subject property.
	roperty Address 3343 US Route 2 City Marshfield State VT Zip Code 05658
	orrower Daniel Phoenix Owner of Public Record Burton & Guerra Wland Receiver County Washington
F	egal Description Book 92 Page 861 Tax Year 2015 R.E. Taxes \$ 3,848.36
	ssessor's Parcel # RT1142A Tax Year 2015 R.E. Taxes \$ 3,848.36 eighborhood Name Mary Reference 08-02-02.1 Census Tract 50001-9609.00
	ccupant 🔯 Owner 🗌 Tenant 📗 Vacant Project Type (if applicable) 📗 PUD 📗 Condominium 📗 Cooperative 📗 Other (describe)
	pecial Assessments \$ 0.00 HOA \$ 0.00 per year per month
SUBJECT	operty Rights Appraised 🔀 Fee Simple 🔲 Leasehold 🛄 Other (describe)
8	ssignment Type Purchase Transaction Refinance Transaction Other (describe)
	ender/Client Green Mountain Credit Union Address 1311 US Route 302-Berlin, Barre, VT 05641
	the subject property currently offered for sale or has it been offered for sale in the twelve months prior to the effective date of this appraisal? Yes No
	eport data source(s) used, offering price(s), and date(s). NNERENMLS # 4443209. Subject listed 08/06/2015 @ \$169,000. Subject entered into sale contract on 9/24/2015 @ \$90,000.
	9/24/2013 @ 990,000. Ianufactured homes located in either a condominium or cooperative project require the appraiser to inspect the project and complete the Project Information section of the
	dividual Condominium Unit Appraisal Report or the Individual Cooperative Interest Appraisal Report and attach it as an addendum to this report.
_	🔯 did 🔲 did not analyze the contract for sale for the subject purchase transaction. Explain the results of the analysis of the contract for sale or why the analysis was not
	erformed. See attached addenda.
	1 5 5 4 5 4 5 4 5 4 5 4 5 4 5 4 5 4 5 4
5	ontract Price \$ 90,000 Date of Contract 09/24/2014 Is the property seller the owner of public record?
2	Yes, report the total dollar amount and describe the items to be paid. O Contract does not indicate any seller paid concessions, pre-paids etc.
200	Too, toport and some amount and describe the nems to be pass. O CURRENT DOES NOT INDICATE ANY SORICI PARK CONTROL THE PARKS CIC.
ŏ	
	🔲 did 🔀 did not analyze the manufacturer's invoice. Explain the results of the analysis of the manufacturer's invoice or why the analysis was not performed.
-	did not analyze as the subject was already attached to the land.
	etailer's Name (New Construction)
	ote: Race and the racial composition of the neighborhood are not appraisal factors.
	Neighborhood Characteristics Manufactured Housing Trends Manufactured Housing Present Land Use % ocation Urban Suburban Rural Property Values Increasing Stable Declining PRICE AGE One-Unit 70
	ocation Urban Suburban Rural Property Values Increasing Stable Declining PRICE AGE One-Unit 70 Unit-Up Over 75% 25-75% Under 25% Demand/Supply Shortage In Balance Over Supply \$ (000) (yrs) 2-4 Unit
_	rowth Rapid Stable Slow Marketing Time Under 3 mths 3-6 mths Over 6 mths 50 Low New Multi-Family
	eighborhood Boundaries Neighborhood boundaries are approximately US Rte 2 to the North and South by Hollister 200 High 50 Commercial
ø	ill Rd to the West by VT Rte 232 to the East area of Marshfield. nopred Pred. 20 Other 30
5	eighborhood Description Neighborhood is a rural residential area with a mix of older and newer homes. Neighborhood is rural in nature where homes are typically
	paced from a few hundred feet to as much as a half mile apart. *Predominant values in this area have no meaning and would be misleading. There are no predominant
	alues due to the mix of properties and low density/rural area the subject is in. Present land use "other" is vacant land.
	larket Conditions (including support for the above conclusions) Market conditions display an "asking price reduction" price environment at present, with a diversified ffering of single & multi family homes and vacant land in the region. While there have been a few sale/resale properties with lower resale prices, this is not the norm.
	sking prices are being reduced, and new to the market properties are being competitively priced.
	imensions Irregular Area 18.52 ac Shape Irregular View Local Mins
	pecific Zoning Classification Agr & RR Zoning Description 2 ac min
	oning Compliance 🔀 Legal 🔲 Legal Nonconforming (Grandfathered Use) 🔛 No Zoning 🔛 Illegal (describe)
Į	the highest and best use of subject property as improved (or as proposed per plans and specifications) the present use? Yes No. If No, describe
	tilities Public Other (describe) Public Other (describe) Off-site Improvements - Type Public Private
	ectricity \(\triangle \) Water \(\triangle \) Private \(\triangle \) Street Asph
	as 🗍 🖂 Bottled Sanitary Sewer 🗌 🖂 Private Alley None
	EMA Special Flood Hazard Area Yes X No FEMA Flood Zone C FEMA Map # 5001640010A FEMA Map Date 8/15/1979
	re the utilities and off-site improvements typical for the market area? 🔲 Yes 🔲 No 🏻 If No, describe
	the things in the second of th
7	the site size, shape and topography generally conforming to and acceptable in the market area? Yes No If No, explain
۱	there adequate vehicular access to the subject property?
١	The state of the section of the sect
	the street properly maintained? Yes No If No, describe
	re there any adverse site conditions or external factors (easements, encroachments, environmental conditions, land uses, etc.)?
	te mere any adverse site conditions of external factors (easements, encroactiments, environmental continuors, hard uses, etc.)?
	o apparant acrosso and confidence.
	he HUD Data Plate/Compliance Certificate is located on the interior of the subject and contains, among other things, the manufacturer's name, trade/model name, year
	anufactured and serial number. The HUD Certification Label is located on the exterior of each section of the home.
	the HUD Data Plate/Compliance Certificate attached to the dwelling? Yes No If Yes, identify the location. If No, provide the data source(s) for the HUD Data
	late/Compliance Certificate information. Bedroom Closet a HUD Certification Label attached to the exterior of each section of the dwelling? Yes No If No, provide the data source(s) for the HUD Certification Label #'s
DATA PLAT	The commence from attraction to the executed of error executed at the attraction of the executed at the execut
3	
	lanufacturer's Serial #(s)/VIN #(s) 19-92-884-8118
-	UD Certification Label #(s) RAD633408 RAD633409
	Anulacturer's Name Titan Homes Trade/Model N/A Date of Manulacture 03/31/1992
ı	o the Wind, Roof Load, and Thermal Zones meet the minimum HUD requirements for the location of the subject property? Which most by HID requirements.
	ubject meets HUD requirements.
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Manufactured Home Appraisal Report File # TR1728102615 General Description Foundation Exterior Description materials/condition interior materials/condition # of Units 🔀 One 🔲 Additions Poured Concrete Concrete Runners | Skirting Vinyl-New Floors Cpt/Lmnt/Tile-New Block & Pier Dther-att. description Exterior Walls # of Stories Vinyl-Avg Walls Gyp-New Design (Style) DW Manufactured Full Basement Partial Basement Roof Surface Trim/Finish Asphalt-Avg Wood-New # of Sections 1 🖂 2 🔲 3 Basement Area O sq.ft. Gutters & Downspouts No. Bath Floor Vinyl-New Other Basement Finish % Window Type Bath Wainscot FG-Avg/New Dbl Pane-Avg Type 🔀 Det. 🗌 Att. 📗 S-Det./End Unit 🔲 Outside Entry/Exit 🔃 Sump Pump Storm Sash/Insulated Yes-Avg Car Storage None Existing Proposed Under Const. Evidence of Infestation
Year Built 1992 Effective Age (Yrs) 8 Dampness Settlement Driveway # of Cars Screens Yes-Ava Year Built 1992 Effective Age (Yrs) 8 Doors Wood/Metal-Avg/New Driveway Surface Gravel-Avg ⊠ None Heating X FWA HWBB Radiant Amenities Woodstove(s) # # of Cars 2 Car ⊠ Garage Drop Stair ___ Stairs Other Fuel Gas ∏ Fireplace(s) # Fence # of Cars Carport □ Detached Porch ☐ Floor __ Scuttle Patio/Deck Dk Attached Individual Other None Pool Other barn Built-in Finished ☐ Heated Appliances 🔀 Refrigerator 🔀 Range/Oven 🔀 Dishwasher 🔛 Disposal 🔀 Microwave 🔀 Washer/Dryer 🔲 Other (describe) 2.1 Bath(s) Finished area above grade contains: 1,568 Square Feet of Gross Living Area Above Grade 8 Rooms 3 Bedrooms Describe any additions or modifications (decks, rooms, remodeling, etc.) None noted. There is a detached dwelling that is given no value as it has exceeded it's economic lifespan. Date Installed Unk Model Year Unk Installer's Name Unk Yes No If No, describe the foundation sylem and the manner of attachment. s the manufactured home attached to a permanent foundation system? Subject placed on concrete slab, tiedown straps not noted. Have the towing hitch, wheels, and axles been removed? 🔀 Yes 🔲 No If No, explain Wheels, hitch and axles have been removed. Is the manufactured home permanently connected to a septic tank or sewage system and other utilities? X Yes No If No, explain Does the dwelling have sufficient gross living area and room dimensions to be acceptable to the market? 🔀 Yes 🔲 No If No, explain Additional features (special energy efficient items, non-realty items, etc.) None known. The appraiser must rate the quality of construction for the subject unit based on objective criteria (such as N.A.D.A. Manufactured Housing Appraisal Guide®, Marshall & Swift Residential Cost Handbook®, or other published cost service). The appraiser must also report the source used for this quality of construction rating determination.

Quality Poor Fair Average Good Excellent Identify source of quality rating Good Describe the condition of the property (including needed repairs, deterioration, renovations, remodeling, etc.). See attached addenda. ☐ Yes
☐ No If Yes, describe Are there any physical deficiencies or adverse conditions that affect the livability, soundness, or structural integrity of the property? None noted Yes No If No, describe Does the property generally conform to the neighborhood (functional utility, style, condition, use, construction, etc.)? Property generally conforms to neighborhood Provide adequate information for the lender/client to replicate the below cost figures and calculations. Support for the opinion of site value (summary of comparable land sales or other methods for estimating site value) See addenda. ESTIMATED REPRODUCTION OR REPLACEMENT COST NEW Effective date of cost data 10/2015 Quality rating from cost service Source of cost data NADA Good Exterior Dimensions of the Subject Unit OPINION OF SITE VALUE 70,000 1,568.0 Sq. ft. Section One 1,568 Sq. ft. @ \$ 28 X 56 = Section Two Sq. ft. @ \$ Sq. ft. Sq. ft. Section Three Sq. ft. @ \$ Section Four Sq. ft. @ \$ Sa. ft. Total Gross Living Area: 1,568 Sq. ft. Other Data Identification N.A.D.A. Data Identification Info: Edition Mo: Oct Yr. 2015 MH State: Region: Size: ft, x ft Sub-total: |\$ Black SVS pg. White pg. Cost Multiplier (if applicable): Gray pg. 15 years and older Conversion Chart pg. Yellow pg. Modified Sub-total: Physical Depreciation or Condition Modifier. Comments Due to proposed renovations, cost approach cannot be accurately Functional Obsolescence (not used for N.A.D.A.): External Depreciation or State Location Modifier: Delivery, Installation, and Setup (not used for N.A.D.A.): 8.000 Other Depreciated Site Improvements: \$ 15,000 Market Value of Subject Site (as supported above): 70,000 93,000 Estimated Remaining Economic Life (HUD and VA only) 42 Years Indicated Value by Cost Approach: \$ Summary of Cost Approach Cost approach is based on cost provided by NADA

File#	TR1728102615
1 110 77	((()) 20 102010

			the subject neighborh			to \$ 0	
			the past twelve mon			to \$ (
FEATURE Address 3343 US Route 2	SUBJECT	14 Elliot St	BLE SALE # 1	247 Beckley Hill	ABLE SALE # 2	239 Beckley Hill Ro	LE SALE # 3
Marshfield, VT 0565	58	Barre, VT 05641		Barre, VT 05641	no	Barre, VT 05641	1
Proximity to Subject	on and an analysis of the second	11.86 miles SW		10.51 miles SW		10.54 miles SW	
Sale Price	\$ 90,000		\$ 129,000		\$ 155,000		\$ 150,000
Sale Price/Gross Liv. Area	\$ 57.40 sq.ft.			\$ 89.70 sq		\$ 95.66 sq.ft.	
Manufactured Home		Yes No		Yes No		Yes No	
Data Source(s) Verification Source(s)		NNERENMLS # 4		NNERENMLS #		NNERENMLS # 44	
VALUE ADJUSTMENTS	DESCRIPTION	MLS 63 DOM OLF DESCRIPTION	+(-) \$ Adjustment	MLS 58 DOM O	+ (-) \$ Adjustment	MLS 8 DOM OLP 5 DESCRIPTION	+ (-) \$ Adjustment
Sales or Financing	DESCRIPTION	None Reported	T(-) & Aujusunent	None Reported	T(-) \$ Aujusunciii	None Reported	T(-) & Aujusunent
Concessions		The trope to be		The map of the last			
Date of Sale/Time		09/28/2015		01/16/2015		10/15/2015	
Location	Average	Average		Average		Average	
Leasehold/Fee Simple	Fee Simple	Fee Simple	10.000	Fee Simple	10.000	Fee Simple	. 48 000
Site View	Local Mtns	.29 ac Local Mtns	+12,000	Local Mtns	+12,000	Local Mtns	+12,000
Design (Style)	DW Manufactured	DW Manufactured		DW Manufacture	d	DW Manufactured	
Quality of Construction	Average	Average		Average		Average	
Actual Age	23	13		16		15	
Condition	Average	Average		Average		Average	
Above Grade	Total Bdrms. Baths	Total Bdrms. Baths		Total Bdrms. Bat		Total Borms. Baths	. 1 500
Room Count Gross Living Area	8 3 2.1 1,568 sq.ft.	6 3 2 1,188 sq.ft	+1,500				+1,500
Basement & Finished	Concrete slab	Concrete slab	+3,000	Full Concrete		Full Concrete	-10,000
Rooms Below Grade	N/A	N/A		No FNA		No FNA	
Functional Utility	Average	Average		Average		Average	
Heating/Cooling	GHA/None	OHA/None		OHA/None		OHA/None	
Energy Efficient Items	None Special	None Special	. 4 000	None Special		None Special	. 0.000
Garage/Carport Porch/Patio/Deck	2 Car dk	1 Car dk/shed	+4,000	dk/fpl		None dk/patio	+8,000
POICH/PARW/DECK	uk	ukysneu		uiçipi		uvpalio	
Net Adjustment (Total)		⊠ + □ -	\$ 21,300			70-27	\$ 11,500
		Net Adj. 16.5 %					
Adjusted Sale Price		0.5 A	1=0.000	Net Adj. 1.2	% de 450.000	Net Adj. 7.7 %	
of Comparables	the cale or transfer hi	Gross Adj. 16.5 %	\$ 150,300	Gross Adj. 16.2	% \$ 156,900	Gross Adj. 21.0 %	\$ 161,500
of Comparables	the sale or transfer his	Gross Adj. 16.5 %	\$ 150,300 roperty and comparable	Gross Adj. 16.2	% \$ 156,900		\$ 161,500
of Comparables	the sale or transfer his	Gross Adj. 16.5 %	\$ 150,300	Gross Adj. 16.2	% \$ 156,900	Gross Adj. 21.0 %	\$ 161,500
of Comparables		Gross Adj. 16.5 % story of the subject pa	5 \$ 150,300 roperty and comparable	Gross Adj. 16.2 sales. If not, explai	% \$ 156,900	Gross Adj. 21.0 % during reporting per	\$ 161,500
of Comparables did did not research My research did did Data source(s) Pub Rec	not reveal any prior sa	Gross Adj. 16.5 % story of the subject po- les or transfers of the	\$ 150,300 roperty and comparable subject property for the	Gross Adj. 16.2 sales. If not, explain three years prior to	% \$ 156,900 n One transfer to the effective date of this	Gross Adj. 21.0 % during reporting per appraisal.	\$ 161,500
of Comparables did did not research My research did did data source(s) Pub Rec My research did did did	not reveal any prior sa	Gross Adj. 16.5 % story of the subject po- les or transfers of the	\$ 150,300 roperty and comparable subject property for the	Gross Adj. 16.2 sales. If not, explain three years prior to	% \$ 156,900 n One transfer	Gross Adj. 21.0 % during reporting per appraisal.	\$ 161,500
of Comparables did did not research	not reveal any prior sa not reveal any prior sa rds	Gross Adj. 16.5 % story of the subject pr les or transfers of the les or transfers of the	subject property for the	Gross Adj. 16.2 sales. If not, explain three years prior to the year prior to the	% \$ 156,900 One transfer the effective date of this date of sale of the compa	Gross Adj. 21.0 % during reporting per s appraisal. arable sale.	\$ 161,500 riod.
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of Comparables did did not research	not reveal any prior sa not reveal any prior sa rds n and analysis of the p St 07/09/2013 152,100 Public records	Gross Adj. 16.5 % story of the subject prides or transfers of the les or transfers of the vior sale or transfer hi JBJECT	subject property for the comparable sales for the story of the subject pro COMPARABLE S Public records	Gross Adj. 16.2 sales. If not, explai a three years prior to the year prior to the perty and comparat SALE #1 Pub	% \$ 156,900 One transfer the effective date of this date of sale of the compa We sales (report additional COMPARABLE SALE #	Gross Adj. 21.0 % during reporting per s appraisal. rable sale. Il prior sales on page 4 2 COMPA Public recorr	\$ 161,500 riod.
of Comparables did did not research did did not research did did did Data source(s) Pub Rec My research did did Data source(s) Public Reco Report the results of the research ITEM Date of Prior Sale/Transfer Data Source(s) Effective Date of Data Source(s)	not reveal any prior sa not reveal any prior sa rds n and analysis of the p 07/09/2013 152,100 Public records 10/27/2015	Gross Adj. 16.5 % story of the subject pa les or transfers of the les or transfers of the wice sale or transfer hi JBJECT	subject property for the comparable sales for the subject property for the comparable sales for the subject pro COMPARABLE S Public records 10/16/2015	Gross Adj. 16.2 sales. If not, explains three years prior to the year prior to the perty and comparate SALE #1 Pub 07/0	% \$ 156,900 One transfer The effective date of this date of sale of the compa We sales (report additional COMPARABLE SALE #	Gross Adj. 21.0 % during reporting per s appraisal. rable sale. Il prior sales on page 4 2 COMPA Public recor 10/16/2015	\$ 161,500 riod.
of Comparables did did not research	not reveal any prior sa not reveal any prior sa rds n and analysis of the p 07/09/2013 152,100 Public records 10/27/2015	Gross Adj. 16.5 % story of the subject pa les or transfers of the les or transfers of the wice sale or transfer hi JBJECT	subject property for the comparable sales for the subject property for the comparable sales for the subject pro COMPARABLE S Public records 10/16/2015	Gross Adj. 16.2 sales. If not, explains three years prior to the year prior to the perty and comparate SALE #1 Pub 07/0	% \$ 156,900 One transfer the effective date of this date of sale of the compa We sales (report additional COMPARABLE SALE #	Gross Adj. 21.0 % during reporting per s appraisal. rable sale. Il prior sales on page 4 2 COMPA Public recor 10/16/2015	\$ 161,500 riod.
of Comparables did did not research did did not research did did did Data source(s) Pub Rec My research did did Data source(s) Public Reco Report the results of the research ITEM Date of Prior Sale/Transfer Data Source(s) Effective Date of Data Source(s)	not reveal any prior sa not reveal any prior sa rds n and analysis of the p 07/09/2013 152,100 Public records 10/27/2015	Gross Adj. 16.5 % story of the subject pa les or transfers of the les or transfers of the wice sale or transfer hi JBJECT	subject property for the comparable sales for the subject property for the comparable sales for the subject pro COMPARABLE S Public records 10/16/2015	Gross Adj. 16.2 sales. If not, explains three years prior to the year prior to the perty and comparate SALE #1 Pub 07/0	% \$ 156,900 One transfer The effective date of this date of sale of the compa We sales (report additional COMPARABLE SALE #	Gross Adj. 21.0 % during reporting per s appraisal. rable sale. Il prior sales on page 4 2 COMPA Public recor 10/16/2015	\$ 161,500 riod.
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File #	TR1	728102615

The cost approach is processed in this report, in the opinion of the appraiser it should not be relied on for any purpose whatsoever. This includes market value,
rebuilding costs, and/or insurance costs or values. Due to volatility in the home building industry, national cost services such as Marshall & Swift, Craftsman Home
Building guide, etc. are not able to adequately adjust local costs in a timely manner. Often the costs to construct reflects the costs from half a year ago. During this lag
lime the market can change, sometimes substantially. This can easily lead to incorrect value conclusions if the cost approach is utilized. Additionally, the style of building
being appraised may be out of date when considering construction costs. As an example, many 150 year old capes in this area have basements constructed by using
stones & boulders stacked up. This is not the typical basement used in new construction, and cannot be adequately reflected in a national cost manual. Even newer
dwellings constructed twenty or thirty years ago do not utilize many of todays construction standards One example is the framing. Many of todays dwellings use 2X6
exterior walls for added insulation. This was not the standard of construction in the past. In addition to this, depreciation in older dwellings can be very subjective. At
best, the cost approach can offer some insight into what a current dwelling of the same square foot would cost to construct based on a national cost service. For these
reasons, the appraiser does not support the conclusions arrived at in the cost approach, and strongly discourages the reader or user of this report from relying on the
cost approach. Any use of this method for any reasons, such as valuation, insurance costs, etc. is at the users risk. When making adjustments for item such as porches,
patios, decks, fireplaces, sheds, and the like, the reader should understand that there is no "standard" adjustment. While some of these items add to the subjects market
appeal, they may make no real difference in value. As an example, if a purchaser is prepared to spend \$150,000 on a dwelling, the inclusion or exclusion of a \$200 metal
shed will generally make no difference in the purchase price. Quite often when appraising a property the appraiser must make decisions about adjusting for some items,
and not for others. While one property may have, as an example, a gas fireplace and small covered porch, another may have a substantially sized deck. Many times
these items will cancel each other out resulting in no adjustment. For these reasons, the reader may sometimes see a small shed, or perhaps a deck & covered porch
that have no dollar adjustments. While they have been considered, they may offer no substantial impact on the overall value of the subject, or on the comps when they
sold. In the course of making this appraisal I performed a thorough examination of the Multiple Listing Service as well as other data sources available to me. After
considering the pool of available sales the ones selected were found to be the best ones available in the area. No other sales deemed better were located. The reader
should understand that in this area it is common, and sometimes a necessity, to select comparable sales from distances over one mile, and many times over 5 or 10
miles. The nature of this market area is for potential buyers to use the same selection criteria (selecting a region as opposed to a specific neighborhood or street) when
making a purchase decision. In this report the term neighborhood refers to the broad aspect of the market area. The physical boundaries of the neighborhood are often
difficult to delineate in this area. Purchasers will consider many areas when selecting potential homes to purchase. This area can often encompass several towns within
an eight to fifteen mile radius. When researching potential comps for a specific property I consider properties in the same type of radius, and towns with the same type
of characteristics and appeal as the subject's town. One Unit Housing Trends is based on my knowledge and experience in the subject's area. While the information in
the 1004MC may conflict with the information I have indicated, the reader should be aware and understand that the 1004MC relies on statistical data. In this area there is
not a large enough pool of similar properties to draw reliable conclusions from. Often there are only 2, 3, or 4 sales or listings of similar properties in the area which is
not enough data for reliable analytical results. In addition, some real estate agents will take listings at any unreasonable price in order to have the listing. This results in
having listings remain on the market for long periods of time, which can skew the marketing time trend. For these reasons the reader is cautioned about drawing strong
conclusions from the 1004MC in this area.
INCOME APPROACH TO VALUE (not required by Fannie Mae.)
Estimated Monthly Market Rent \$ X Gross Rent Multiplier = \$ Not Proc Indicated Value by Income Approach
Summary of Income Approach (including support for market rent and GRM)
PROJECT INFORMATION FOR PUDs (if applicable)
Is the developer/builder in control of the Homeowners' Association (HOA)? Yes No Unit type(s) Detached Attached
Provide the following information for PUDs ONLY if the developer/builder is in control of the HOA and the subject property is an attached dwelling unit.
Legal name of project
Total number of phases Total number of units Total number of units sold
Total number of units rented Total number of units for sale Data source(s)
Was the project created by the conversion of existing building(s) into a PUD? Yes No If Yes, date of conversion
Are the units, common elements, and recreation facilities complete? Yes No If No, describe the status of completion.
Are the common elements leased to or by the Homeowners' Association? Yes No If Yes, describe the rental terms and options.
Are the common elements leased to or by the Horneowners' Association? Yes No If Yes, describe the rental terms and options.

File # TR1728102615

This report form is designed to report an appraisal of a one-unit manufactured home; including a manufactured home in a planned unit development (PUD). A Manufactured home located in either a condominium or cooperative project requires the appraiser to inspect the project and complete the project information section of the Individual Condominium Unit Appraisal Report or the Individual Cooperative Interest Appraisal Report and attach it as an addendum to this report.

This appraisal report is subject to the following scope of work, intended use, intended user, definition of market value, statement of assumptions and limiting conditions, and certifications. Modifications, additions, or deletions to the intended use, intended user, definition of market value, or assumptions and limiting conditions are not permitted. The appraiser may expand the scope of work to include any additional research or analysis necessary based on the complexity of this appraisal assignment. Modifications or deletions to the certifications are also not permitted. However, additional certifications that do not constitute material alterations to this appraisal report, such as those required by law or those related to the appraiser's continuing education or membership in an appraisal organization, are permitted.

SCOPE OF WORK: The scope of work for this appraisal is defined by the complexity of this appraisal assignment and the reporting requirements of this appraisal report form, including the following definition of market value, statement of assumptions and limiting conditions, and certifications. The appraiser must, at a minimum: (1) perform a complete visual inspection of the interior and exterior areas of the subject property, (2) inspect the neighborhood, (3) inspect each of the comparable sales from at least the street, (4) research, verify, and analyze data from reliable public and/or private sources, and (5) report his or her analysis, opinions, and conclusions in this appraisal report.

INTENDED USE: The intended use of this appraisal report is for the lender/client to evaluate the property that is the subject of this appraisal for a mortgage finance transaction.

INTENDED USER: The intended user of this appraisal report is the lender/client.

DEFINITION OF MARKET VALUE: The most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller, each acting prudently, knowledgeably and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby: (1) buyer and seller are typically motivated; (2) both parties are well informed or well advised, and each acting in what he or she considers his or her own best interest; (3) a reasonable time is allowed for exposure in the open market; (4) payment is made in terms of cash in U. S. dollars or in terms of financial arrangements comparable thereto; and (5) the price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions* granted by anyone associated with the sale.

*Adjustments to the comparables must be made for special or creative financing or sales concessions. No adjustments are necessary for those costs which are normally paid by sellers as a result of tradition or law in a market area; these costs are readily identifiable since the seller pays these costs in virtually all sales transactions. Special or creative financing adjustments can be made to the comparable property by comparisons to financing terms offered by a third party institutional lender that is not already involved in the property or transaction. Any adjustment should not be calculated on a mechanical dollar for dollar cost of the financing or concession but the dollar amount of any adjustment should approximate the market's reaction to the financing or concessions based on the appraiser's judgment.

STATEMENT OF ASSUMPTIONS AND LIMITING CONDITIONS: The appraiser's certification in this report is subject to the following assumptions and limiting conditions:

- 1. The appraiser will not be responsible for matters of a legal nature that affect either the property being appraised or the title to it, except for information that he or she became aware of during the research involved in performing this appraisal. The appraiser assumes that the title is good and marketable and will not render any opinions about the title.
- 2. The appraiser has provided a sketch in this appraisal report to show the approximate dimensions of the improvements. The sketch is included only to assist the reader in visualizing the property and understanding the appraiser's determination of its size.
- 3. The appraiser has examined the available flood maps that are provided by the Federal Emergency Management Agency (or other data sources) and has noted in this appraisal report whether any portion of the subject site is located in an identified Special Flood Hazard Area. Because the appraiser is not a surveyor, he or she makes no guarantees, express or implied, regarding this determination.
- 4. The appraiser will not give testimony or appear in court because he or she made an appraisal of the property in question, unless specific arrangements to do so have been made beforehand, or as otherwise required by law.
- 5. The appraiser has noted in this appraisal report any adverse conditions (such as needed repairs, deterioration, the presence of hazardous wastes, toxic substances, etc.) observed during the inspection of the subject property or that he or she became aware of during the research involved in performing the appraisal. Unless otherwise stated in this appraisal report, the appraiser has no knowledge of any hidden or unapparent physical deficiencies or adverse conditions of the property (such as, but not limited to, needed repairs, deterioration, the presence of hazardous wastes, toxic substances, adverse environmental conditions, etc.) that would make the property less valuable, and has assumed that there are no such conditions and makes no guarantees or warranties, express or implied. The appraiser will not be responsible for any such conditions that do exist or for any engineering or testing that might be required to discover whether such conditions exist. Because the appraiser is not an expert in the field of environmental hazards, this appraisal report must not be considered as an environmental assessment of the property.
- 6. The appraiser has based his or her appraisal report and valuation conclusion for an appraisal that is subject to satisfactory completion, repairs, or alterations on the assumption that the completion, repairs, or alterations of the subject property will be performed in a professional manner.

File # TR1728102615

APPRAISER'S CERTIFICATION: The Appraiser certifies and agrees that:

- 1. I have, at a minimum, developed and reported this appraisal in accordance with the scope of work requirements stated in this appraisal report.
- 2. I performed a complete visual inspection of the interior and exterior areas of the subject property. I reported the condition of the improvements in factual, specific terms. I identified and reported the physical deficiencies that could affect the livability, soundness, or structural integrity of the property.
- 3. I performed this appraisal in accordance with the requirements of the Uniform Standards of Professional Appraisal Practice that were adopted and promulgated by the Appraisal Standards Board of The Appraisal Foundation and that were in place at the time this appraisal report was prepared.
- 4. I developed my opinion of the market value of the real property that is the subject of this report based on the sales comparison approach to value. I also developed the cost approach to value as support for the sales comparison approach. I have adequate comparable market and cost data to develop reliable sales comparison and cost approaches for this appraisal assignment. I further certify that I considered the income approach to value but did not develop it, unless otherwise indicated in this report.
- 5. I researched, verified, analyzed, and reported on any current agreement for sale for the subject property, any offering for sale of the subject property in the twelve months prior to the effective date of this appraisal, and the prior sales of the subject property for a minimum of three years prior to the effective date of this appraisal, unless otherwise indicated in this report.
- 6. I researched, verified, analyzed, and reported on the prior sales of the comparable sales for a minimum of one year prior to the date of sale of the comparable sale, unless otherwise indicated in this report.
- 7. I selected and used comparable sales that are locationally, physically, and functionally the most similar to the subject property.
- 8. I have not used comparable sales that were the result of combining a land sale with the contract purchase price of a home that has been built or will be built on the land.
- 9. I have reported adjustments to the comparable sales that reflect the market's reaction to the differences between the subject property and the comparable sales.
- 10. I verified, from a disinterested source, all information in this report that was provided by parties who have a financial interest in the sale or financing of the subject property.
- 11. I have knowledge and experience in appraising this type of property in this market area.
- 12. I am aware of, and have access to, the necessary and appropriate public and private data sources, such as multiple listing services, tax assessment records, public land records and other such data sources for the area in which the property is located.
- 13. I obtained the information, estimates, and opinions furnished by other parties and expressed in this appraisal report from reliable sources that I believe to be true and correct.
- 14. I have taken into consideration the factors that have an impact on value with respect to the subject neighborhood, subject property, and the proximity of the subject property to adverse influences in the development of my opinion of market value. I have noted in this appraisal report any adverse conditions (such as, but not limited to, needed repairs, deterioration, the presence of hazardous wastes, toxic substances, adverse environmental conditions, etc.) observed during the inspection of the subject property or that I became aware of during the research involved in performing this appraisal. I have considered these adverse conditions in my analysis of the property value, and have reported on the effect of the conditions on the value and marketability of the subject property.
- 15. I have not knowingly withheld any significant information from this appraisal report and, to the best of my knowledge, all statements and information in this appraisal report are true and correct.
- 16. I stated in this appraisal report my own personal, unbiased, and professional analysis, opinions, and conclusions, which are subject only to the assumptions and limiting conditions in this appraisal report.
- 17. I have no present or prospective interest in the property that is the subject of this report, and I have no present or prospective personal interest or bias with respect to the participants in the transaction. I did not base, either partially or completely, my analysis and/or opinion of market value in this appraisal report on the race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law.
- 18. My employment and/or compensation for performing this appraisal or any future or anticipated appraisals was not conditioned on any agreement or understanding, written or otherwise, that I would report (or present analysis supporting) a predetermined specific value, a predetermined minimum value, a range or direction in value, a value that favors the cause of any party, or the attainment of a specific result or occurrence of a specific subsequent event (such as approval of a pending mortgage loan application).
- 19. I personally prepared all conclusions and opinions about the real estate that were set forth in this appraisal report. If I relied on significant real property appraisal assistance from any individual or individuals in the performance of this appraisal or the preparation of this appraisal report, I have named such individual(s) and disclosed the specific tasks performed in this appraisal report. I certify that any individual so named is qualified to perform the tasks. I have not authorized anyone to make a change to any item in this appraisal report; therefore, any change made to this appraisal is unauthorized and I will take no responsibility for it.
- 20. I identified the lender/client in this appraisal report who is the individual, organization, or agent for the organization that ordered and will receive this appraisal report.

File # TR1728102615

- 21. The lender/client may disclose or distribute this appraisal report to: the borrower; another lender at the request of the borrower; the mortgage or its successors and assigns; mortgage insurers; government sponsored enterprises; other secondary market participants; data collection or reporting services; professional appraisal organizations; any department, agency, or instrumentality of the United States; and any state, the District of Columbia, or other jurisdictions; without having to obtain the appraiser's or supervisory appraiser's (if applicable) consent. Such consent must be obtained before this appraisal report may be disclosed or distributed to any other party (including, but not limited to, the public through advertising, public relations, news, sales, or other media).
- 22. I am aware that any disclosure or distribution of this appraisal report by me or the lender/client may be subject to certain laws and regulations. Further, I am also subject to the provisions of the Uniform Standards of Professional Appraisal Practice that pertain to disclosure or distribution by me.
- 23. The borrower, another lender at the request of the borrower, the mortgagee or its successors and assigns, mortgage insurers, government sponsored enterprises, and other secondary market participants may rely on this appraisal report as part of any mortgage finance transaction that involves any one or more of these parties.
- 24. If this appraisal report was transmitted as an "electronic record" containing my "electronic signature," as those terms are defined in applicable federal and/or state laws (excluding audio and video recordings), or a facsimile transmission of this appraisal report containing a copy or representation of my signature, the appraisal report shall be as effective, enforceable and valid as if a paper version of this appraisal report were delivered containing my original hand written signature.
- 25. Any intentional or negligent misrepresentation(s) contained in this appraisal report may result in civil liability and/or criminal penalties including, but not limited to, fine or imprisonment or both under the provisions of Title 18, United States Code, Section 1001, et seq., or similar state laws.

SUPERVISORY APPRAISER'S CERTIFICATION: The Supervisory Appraiser certifies and agrees that:

- 1. I directly supervised the appraiser for this appraisal assignment, have read the appraisal report, and agree with the appraiser's analysis, opinions, statements, conclusions, and the appraiser's certification.
- 2. I accept full responsibility for the contents of this appraisal report including, but not limited to, the appraiser's analysis, opinions, statements, conclusions, and the appraiser's certification.
- 3. The appraiser identified in this appraisal report is either a sub-contractor or an employee of the supervisory appraiser (or the appraisal firm), is qualified to perform this appraisal, and is acceptable to perform this appraisal under the applicable state law.
- 4. This appraisal report complies with the Uniform Standards of Professional Appraisal Practice that were adopted and promulgated by the Appraisal Standards Board of The Appraisal Foundation and that were in place at the time this appraisal report was prepared.
- 5. If this appraisal report was transmitted as an "electronic record" containing my "electronic signature," as those terms are defined in applicable federal and/or state laws (excluding audio and video recordings), or a facsimile transmission of this appraisal report containing a copy or representation of my signature, the appraisal report shall be as effective, enforceable and valid as if a paper version of this appraisal report were delivered containing my original hand written signature.

APPRAISER Timothy Lagerstedt	SUPERVISORY APPRAISER (ONLY IF REQUIRED)
Signature Name Timothy Lacerstedt	SignatureName
Company Name Tim Lagerstedt Appraisal Service	Company Name
Company Address 14 Maple Ave., #1, Barre, VT 05641	Company Address
Telephone Number (802) 595-2490 Email Address TimLagerstedt@gmail.com Date of Signature and Report October 27, 2015 Effective Date of Appraisal 10/26/2015 State Certification # or State License # 078-0000224 or Other	Telephone Number Email Address Date of Signature State Certification # or State License # State Expiration Date of Certification or License
State VT Expiration Date of Certification or License 05/31/2016	SUBJECT PROPERTY
Expiration Date of Certification or License 05/31/2016 ADDRESS OF PROPERTY APPRAISED 3343 US Route 2 Marshfield, VT 05658 APPRAISED VALUE OF SUBJECT PROPERTY \$ 155,000 LENDER/CLIENT Name No AMC Company Name Green Mountain Credit Union Company Address 1311 US Route 302-Berlin, Barre, VT 05641 Email Address maryann@greenmountaincu.com	Did not inspect subject property Did inspect exterior of subject property from street Date of Inspection Did inspect interior and exterior of subject property Date of Inspection COMPARABLE SALES Did not inspect exterior of comparable sales from street Did inspect exterior of comparable sales from street Date of Inspection
maryamogramountainou.com	

Freddie Mac Form 70B March 2005

Manufactured Home Appraisal Report File # TR1728102615 COMPARABLE SALE #4 COMPARABLE SALE #5 SUBJECT COMPARABLE SALE #6 Address 3343 US Route 2 7 Osborne Rd 355 Woods Rd 543 Riford Brook Rd Marshfield, VT 05658 Barre, VT 05641 Brookfield, VT 05036 Braintree, VT 05060 10.96 miles SW Proximity to Subject 23.95 miles SW 32.06 miles SW Sale Price 90,000 159,000 150,000 155,000 Sale Price/Gross Liv. Area 125.81 sq.ft. 57.40 sq.ft. \$ 122.69 sq.ft 111.61 sq.ft. 🛛 Yes 🔲 No 🛛 Yes 🔲 No Manufactured Home 🔀 Yes 🔲 No NNERENMLS # 4425256 NNERENMLS # 4375355;DOM 20 Data Source(s) NNERENMLS # 4386624 MLS 131 DOM OLP \$165,000 Verification Source(s) MLS 45 DOM OLP \$169,900 MLS 20 DOM OLP \$155,000 VALUE ADJUSTMENTS DESCRIPTION DESCRIPTION DESCRIPTION +(-) \$ Adjustment +(-) \$ Adjustment DESCRIPTION +(-) \$ Adjustment Sales or Financing None Reported Seller Paid Seller Paid -5,000 Points/CC 4500 Concessions Points/CC 5000 -4,500 Date of Sale/Time 08/12/2015 04/24/2015 07/30/2015 -10,000 Average Location Average Average Superior Leasehold/Fee Simple Fee Simple Fee Simple Fee Simple Fee Simple Site 18.52 ac .30 ac +12,000 23.9 ac 18.52 ac Local Mtns Local Mtns Local mtns View Local DW Manufactured Design (Style) DW Manufactured DW Manufactured DW Mobile Quality of Construction Average Average Average Average Actual Age -15,000 15 23 16 Condition Average Average Average Average Total Bdrms. Baths Total Bdrms. Baths Total Borms. Baths Total Bdrms. Baths Above Grade Room Count 8 3 2.1 6 3 2 +1,5006 3 2 +1,5007 3 2 +1,5001,344 sq.ft +2,240 Gross Living Area 1,232 sq.ft. 1,568 sq.f 1,296 sq.ff +2,720+3,360Basement & Finished Concrete slab Concrete slab Concrete slab Concrete slab Rooms Below Grade N/A N/A N/A N/A Functional Utility Average Average Average Average Heating/Cooling GHA/None OHA/None OHA/None GHA/None Energy Efficient Items None Special None Special None Special None Special +8,000 None +8,000 Garage/Carport 2 Car 2 Car None Porch/Patio/Deck dk/sp dk/fpl ср □ + □ - |\$ Net Adjustment (Total) | + ⋈ --2,140 7,240 Net Adj. Net Adj. 4.8 Adjusted Sale Price Net Adj. 0.8 % 160,220 Gross Adj. 18.0 % \$ 152,860 Gross Adj. 10.8 % \$ 157,240 of Comparables Gross Adi. 19.6 % \$ Report the results of the research and analysis of the prior sale or transfer history of the subject property and comparable sales (report additional prior sales on page 3). COMPARABLE SALE # 6 SUBJECT COMPARABLE SALE # 4 COMPARABLE SALE # 5 ITEM Date of Prior Sale/Transfer 07/09/2013 Price of Prior Sale/Transfer 152,100 Public records Public records Public records Data Source(s) Public records 09/30/2015 Effective Date of Data Source(s) 10/27/2015 09/16/2015 07/21/2015 Comps 4 - 6 are used to help support the value of the subject. Comps 5 & 6 are Analysis of prior sale or transfer history of the subject property and comparable sales used to help support the value of manufactured homes on larger parcels of land. Analysis/Comments

Market Conditions Addendum to the Appraisal Report File No. TR1728102615

The purpose of this addendum is to provide the lende				ditions prevalent in	the subject	
neighborhood. This is a required addendum for all app Property Address 3343 US Route 2	oraisal reports with an effe	ctive date on or after City Marshf		State VT	ZIP Code 0565	i8
Borrower Daniel Phoenix		Ony Maish	uu	Oluis VI	711 AUGU 0000	
Instructions: The appraiser must use the information	required on this form as t	he basis for his/her c	onclusions, and must provide s	upport for those c	onclusions, regar	ding
housing trends and overall market conditions as repor	ted in the Neighborhood s	section of the appraisa	I report form. The appraiser mu	st fill in all the info	ormation to the ex	
it is available and reliable and must provide analysis as	s indicated below. If any r	equired data is unava	lable or is considered unreliable	, the appraiser m	ust provide an	ata
explanation. It is recognized that not all data sources to in the analysis. If data sources provide the required in						
in the analysis, it data sources provide the required in average. Sales and listings must be properties that co	normation as an average it mosts with the subject or	noteau of the Hieulah, operty, determined by	and approach should report the	be used by a nm	ispective buver of	the
subject property. The appraiser must explain any anor	nalies in the data, such as	s seasonal markets. n	ew construction, foreclosures,	etc.		
Inventory Analysis	Prior 7–12 Months	Prior 4-6 Months	Current – 3 Months		Overall Trend	
Total # of Comparable Sales (Settled)	0	0	0	Increasing	Stable Stable	Declining
Absorption Rate (Total Sales/Months)	0	0	0	Increasing	Stable Stable	Declining
Total # of Comparable Active Listings	0	0	0		Stable Stable	Increasing Increasing
Months of Housing Supply (Total Listings/Ab.Rate) Median Sale & List Price, DOM, Sale/List %	0 Prior 7–12 Months	0 Prior 4–6 Months	Current – 3 Months	Decid Mid	Overall Trend	ा गानव्यआग्री
Median Comparable Sale Price	0	0	0	Increasing	Stable	Declining
Median Comparable Sales Days on Market	0	0	0	Declining	Stable Stable	Increasing
Median Comparable List Price	0	0	0		Stable Stable	Declining
Median Comparable Listings Days on Market	0	0	0	Declining	Stable Stable	Increasing
Median Sale Price as % of List Price	0 Vos	0	0		Stable Stable	Declining Increasing
Seller-(developer, builder, etc.)paid financial assistance Explain in detail the seller concessions trends for the	e prevalent? Yes	No ar contributions incre	acord from 3% to 5% increasing	Declining	Stable Stable	Increasing condo
tees, ootions, etc.). There is insufficient inform	µası 12 monuls (8.y., 58# nation and data availahi	e to develor a mea	ased from 3% to 5%, increasing alongful trend for seller contril	outions conces	sions, huvdown	is, or other
incentives from the data sources available. While	navon anu uata avallabl there are some seller	concessions in this	area, they are not a normal	part of each tran	saction. Conce	ssions are
negotiated on a case by case basis between buy	vers and sellers. Many t	times seller conces	sions are not listed as part o	f the listing agre	ement when the	property is
placed for sale on the market, but are instead he	ld as a bargaining chip	to sweeten the dea	with buyers who are "on the	e fence" when c	onsidering a po	tential
purchase.						
Are foreclosure sales (REO sales) a factor in the mark	uet? 🔲 Yes 🔀 No		ncluding the trends in listings a			
There are some foreclosure sales in the area, ho			ry component of the sales b	ase. Due to the	vanous comp s	BEATON
parameters used, 1004MC and current listings/s	ales cannot be produce	iu.				
Cite data sources for above information. Person	al knowledge of the ma	arket along with loc	al MLS data and conversation	ns with other ap	praisers and rea	al estate
agents						
	conclusions in the Maint	horhood postles of the	a anomical rapart form if you u	cod any additions	Linformation cur	h ac
Summarize the above information as support for your	conclusions in the Neigh	borhood section of the	e appraisal report form. If you u	sed any additiona	l information, suc	h as
an analysis of pending sales and/or expired and without	drawn listings, to formulate	e your conclusions, p	rovide both an explanation and	support for your o	onclusions.	
an analysis of pending sales and/or expired and without The reader is cautioned about drawing strong consale & LP, DOM, Sale / List% grid. In this area the	drawn listings, to formulate onclusions concerning t ere are many factors th	e your conclusions, p the data and trends at must be account	rovide both an explanation and in the information above cor ed for. Some of these includ	support for your on scerning the Inve e a small pool of	conclusions. entory Analysis : of available listin	and Median gs and closed
an analysis of pending sales and/or expired and without The reader is cautioned about drawing strong con Sale & LP, DOM, Sale/List% grid. In this area the sales similar to the subject, seasonal variations	drawn listings, to formulate onclusions concerning t ere are many factors the in sales and listings, loo	e your conclusions, p the data and trends at must be account cational differences	rovide both an explanation and in the information above cor ed for. Some of these includ acreage differences, differe	support for your on aceming the Inve te a small pool on the in views, a	onclusions. entory Analysis : of available listin nd condition dif	and Median gs and closed ferences, to
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an analysis of pending sales and/or expired and without The reader is cautioned about drawing strong or Sale & LP, DOM, Sale/List% grid. In this area th sales similar to the subject, seasonal variations name a few. Additionally, in many areas inexpering to find "just the right person" for the content of the rest of the right person of the rest of the right person.	drawn listings, to formulate onclusions concerning to the ere are many factors the in sales and listings, lot inced real estate agent or operty, or hoping to we	e your conclusions, p the data and trends at must be account cational differences is will list a property year the seller down	rovide both an explanation and in the information above cor ed for. Some of these includ acreage differences, differe for any amount the owner with numerous price reduct	support for your on acceming the Investe a small pool of noces in views, a wants to list it folions (known as	conclusions. entory Analysis and available listing of available listing of condition differ, with the hope the tresting the main	and Median gs and closed ferences, to s of elther rket"). This
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Supplemental Addendum

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Borrower/Client	Daniel Phoenix							
Property Address	3343 US Route 2							
City	Marshfield	County	Washington	State	VT	Zip Code	05658	
Lender	Green Mountain Credit Union							

AVAILABILITY OF FINANCING: The present availability of financing is adequate. Interest rates are average for purchasers and the money supply is not expected to change appreciably in the near future. Conventional Lender financing sources is prevalent over owner financing in typical home transfers, and cash or owner financing is prevalent in raw land transfers. FHA & VA Loans are available.

SELLER PAID CONCESSIONS: Seller paid concessions are not a usual and customary practice for this region. Whenever a comparable used in an appraisal has seller paid concessions (points, closing costs, buydowns, etc.), the sale price of the comparable is adjusted to reflect the markets reaction to the concession and arrive at an adjusted "Cash Equivalent" sale notice.

COMMENT ON SQUARE FOOT SIZES: The reader should understand that substantial differences in square foot sizes will make a difference in value. Smaller differences are insignificant in the eye of most purchasers. Most purchasers rely on the "Fee" of the size of the house when buying, and not strictly on the square foot. The reader should also understand that due to variations in measurement methods, the same house will often be reported with various square foot sizes. Because of this, adjustments for square foot are often rounded, and not simply calculated on a mechanical dollar per square foot basis.

FINAL RECONCILIATION OF VALUE: In this appraisal report The Sales Comparison Approach offers the best representation of estimated market value. The reader should be aware that in using this approach, many other sales were considered along with the ones reported. These other sales were not selected for comparison due to differences considered inappropriate and/or unadjustable (ie.: large square foot differences, substantial age difference, style of construction, etc.). The Cost Approach, when processed, offers support of value by estimating the approximate cost to construct a similar building, however the reader should understand that calculations in depreciation can be subjective regarding estimates of useful life and effective age. For this reason The Cost Approach is not considered as reliable as The Sales Comparison Approach. In this report, the comparable selected were each given consideration based on their own merits compared to the subject. Each comparable is felt to offer support to the final value, and no one comparable stands out as the best indicator. The Income Approach was not used in this report.

COMPARABLES SOLD OVER 6 MONTHS AGO AND/OR OVER 1 MILE DISTANT: The reader should understand and be aware of the market cycle in this area. Quite often similar properties do not self within a 6 month period, or within 1 mile distance, due to a selling season which occurs primarily in the Spring and Summer months of the year. The Fall and Winter months are generally slower, which is typical to this region. For this reason, the appraiser is quite often compelled to use sales over 6 months old and over 1 mile distant.

LOT SIZE DIFFERENCES: In Vermont, lot size is quite often less significant than location. Due to Vermont's environmental laws, a 10 acre lot is quite often called a "Building Lot", and carries the same value as a 1 acre lot. This is because the average 10 acre lot generally consists of a "Building Site", which is what most purchasers are concerned with. The balance of the land, as a whole, is usually excess land with little or lesser value or utility, and does not contribute value to the site in proportion to the "Building Site". When the site is considered by purchasers, small lots of varying sizes often do not have a significant difference in value. The same usually holds true for lots under 10 acres. Where a 1 acre building lot would sell, for example, for \$25,000, a 5 acre building lot would not generally sell for \$125,000.

LOT SIZE CALCULATIONS: Land values, in this report, are derived from sales of vacant lots similar in size and location, when available. If no lot sales are available, land values are calculated by abstraction from sales of other similar properties. Lot adjustments are based on contributory value and not on a dollar per acre basis.

COMMENTS ON VALUE ADJUSTMENTS: Adjustments for value influencing items such as location, room count, square foot, basements, views, etc. are arrived at by paired data sales analysis.

HAZARDOUS WASTE/ADVERSE ENVIRONMENTAL CONDITIONS: The appraiser is not an environmental engineer, and cannot guarantee the subject to be free from hazardous waste. The subject, and/or neighboring properties may or may not contain contamination due, but not limited to, underground oil storage tanks, gasoline tanks, propane tanks, hazardous building materials, etc. While no apparent contamination was observed on the surface of the subject, the reader may want further professional opinions from a qualified consultant. Any contaminated properties in the immediate area of the subject which the appraiser considers to have a detrimental impact on the subject are noted in the body of the appraisal. Immediate is defined in this report to be contiguous to the subject boundaries. A list of contaminated sites can be obtained from The State of Vermont Environmental Protection Division, or at Web Site http://www.anr.state.vt.us/waste.htm.

COMMENTS ON LEAD AND RADON: Older properties may contain lead in the interior or exterior paint, or other facets of the property. The State of Vermont has certain lead laws which may, or may not, impact the subject. The appraiser is not an expert in the detection of lead. The reader may want to contact a qualified consultant in this area. Additionally, some properties may contain radon gas. The reader may want to contact a qualified consultant in this area.

COMMENT ON STRUCTURAL CONDITION, INTEGRITY & MATERIALS: The appraiser is not a qualified building inspector. The existing structure(s) in this report are assumed to be safe, sanitary, and habitable unless noted in the body of the report. If a building inspection reveals defects or contaminations, or any issues revealing non-compliance with local, State, or Federal codes, the client should forward a copy of the report to the appraiser indicating the defects for a value adjustment.

COMMENT ON ZONING ISSUES: Properties which were in existence prior to the enactment of local zoning would be considered a legal non-conforming (grandfathered) use. The appraiser cannot guarantee if the subject would meet modern setback requirements, as well as height requirements, dwelling to lot size requirements, allowable porches, decks, etc, auxiliary buildings, and the like. Additionally, the term "Grandfathered" allows the subject to continue the current use, even if the present use is not a permitted use under current zoning repulations. Grandfathered uses are allowed to be rebuilt 100% if destroved by fire or natural causes.

COMMENT ON RURAL/SUBURBAN DESCRIPTION: The reader should be aware that in this area even though many properties have a rural character or setting, the typical commute in this region into more densely populated areas is in the 20 to 30 minute range. The market generally accepts these properties as suburban.

COMMENT ON PREDOMINANT NEIGHBORHOOD PRICES/VALUES: The reader should be aware that in this area there is quite often significant differences in prices and values of properties. Because of the somewhat Rural character of the general Region, as well as the surrounding neighborhood, styles of properties, sizes of houses, and other value- influencing items can change dramatically in short distances from each other. It is not uncommon to have several properties sell in rural or suburban neighborhoods with price differences in the order of \$20,000 or more. It is common to have sales of completely different size & style house sell for significantly different prices in a given area. The reader should understand that when reporting a predominant value, quite often there are few sales in the immediate neighborhood to use. Because of the large differences in prices as described above, the predominant value in this area is not considered a reliable indicator of general values, nor does it necessarily indicate if a property is an overimprovement, or underimprovement, for the area. The reader should further understand that quite often there is no predominant age for the general neighborhood. In Rural and Suburban areas in this Region it is common to have 150 year old cape houses near 10 year old ranch houses. This should not be interpreted to mean the neighborhoods are "Choppy". Many houses in the area are separated by hundreds of feet to a mile or more.

COMMENT ON COMPS FOR SALE/SOLD: When analyzing the neighborhood to report the number of comps for sale and ones that have sold in rural areas, the search parameters are generally for properties located within. 5 mile of the subject. In rural areas it is misleading to report dissimilar styles of homes with significantly different values just to simply "fill in the form" with a number. It is rare to find a similar style house within a short distance in rural areas, and is meaningless, as well as potentially misleading, to simply plug in sale prices from sold properties in the area.

INTENDED USER OF THIS REPORT: The intended user of this report is the client stated in the cover letter attached to this report. No other users and/or uses are authorized by the appraiser. Any use other than the lender's specific mortgage decision voids this report in its entirety.

SCOPE OF WORK:

The intended purpose of the report is to estimate the fee simple market value of the subject property for a mortgage lending transaction. The intended User of this appraisal report is only the Lender/Client stated herein. The Intended Use is to evaluate the property that is the subject of this appraisal for a mortgage finance transaction, subject to the stated Scope of Work, Purpose of the Appraisal, reporting requirements of this appraisal report form and Definition of Market Value. No additional Intended Users are identified by this appraiser.

Supplemental Addendum

		ouppionicital Addonadis	riie i	NO. TR1/28102615	
Borrower/Client	Daniel Phoenix				
Property Address	3343 US Route 2				
City	Marshfield	County Washington	State VT	Zip Code 05658	
Lender	Green Mountain Credit Union	7 (1)			

I performed an interior and exterior inspection of the subject property. All exterior sides, basement and roof of the subject were viewed as well as all interior rooms, finishes and features. I do not fully inspect the electrical system, plumbing systems, mechanical systems, floundation system, floor structure, or subfloor. However, they are viewed to determine any obvious physical deficiencies. I am not an expert in construction materials. The purpose of this appraisal is to make an economic evaluation of the subject property. If the client needs a more detailed inspection of the property, a home inspection, by a professional home inspector is suggested. This report is not intended to be used for any structural analysis, mechanical systems (such as, but not limited to plumbing, healing, water, sewer, electrical) analysis, permit legality, environmental analysis, or the like.

A visual inspection and analysis of the subject neighborhood was also noted at the time of inspection. I have performed an analysis of economic and real estate trends within the subject community. Common Verification data sources for the comparable sales include, but are not limited to the MLS system, participating realtors, listing agents, town records, exterior inspections, property owner and other appraisers. Verification sources for this appraisal may also include listing agents and MLS.

Photographs of comparable sales are taken by me personally. Sometimes, however, two situations occur when obtaining photographs of comparable sale properties: one-the comparables are located at the end of long driveways marked "Private property/No trespassing", and/or two-the owner refuses to allow a photograph to be taken, even if the property is visible from the public highway. When either of these situations occur and I cannot take a photo of the comparable, MLS photos, when available, will be used. If no MLS photos are available photos of the assessment record obdox will be used.

The town zoning regulations for the subject have been reviewed by me and general data reported is in the body of the appraisal report. The FEMA area flood maps have been reviewed and reported in the body of the report. A previous 3 years sales and listing history for the subject has been verified with local MLS and the Vermont Transfer Tax Database. A previous 1 year sales history for the comparable sales have been verified with the local MLS system only. The report has been prepared in accordance with the Uniform Standard of Professional Appraisal Practice. Photo's for the comparables sales have been taken by me or from the MLS system.

Vermont is a smaller state with a total population of 610,000+/-. The largest city is Burlington with a population of 150,000 (includes all metropolitan areas). Vermont is inherently considered a more rural type setting. Most of the Villages and towns within Vermont have a population of less than 2,000. Farming is one of the primary industries for the State. It is quite common and typical to select comparables from similar competing market areas that may be 10 to 20 miles away from the subject property.

Deeds and/or title have not been searched by me. I am not qualified to perform a title search on a property. In Vermont often a chain of title will convey title as "all and the same" as what the previous owner received. This 'all and the same' may be recited for several transfers of previous owners. As such, it is beyond the scope of this appraisal to consider any easements that may possibly exist in the title. It easements exist that may cause any influence on either the value or marketability of the subject, a copy of the title search from a qualified attorney must be supplied to me to analyze any effect such easements may have on the subject.

**Statistical analysis requires a significant amount of data points in order to draw any reliable conclusions concerning days on the market, median list prices, median sale prices, absorption rates, etc. The 1004MC cannot give reliable results in this area. The pool of comparable sales, comparable listings, etc. is too small to draw any conclusions from. Statistical analysis requires much more than a pool of a few sales to draw any inferences or conclusions about the real estate market. Appraisal services have not been provided on the subject in the previous 36 months. Exposure time in the area is considered to be in the 60 - 180 day range. Current market data would indicate the subjects as completed market value to be in the range of \$150,000 - \$160,000. Due to various comp search parameters used, 1004MC and current sales/listings could not be produced.

· Manufactured Home: Improvements - Condition of the Property

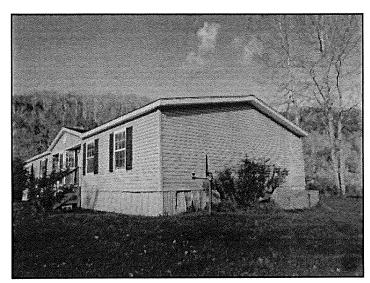
This appraisal based on the assumption all renovations included on attached list have been completed. Condition of items not on list such as, but not limited to roof, kitchen appliances, heating system, water/septic etc. are all unknown. It would appear the subject has been vacant for a lengthy amount of time. When properties are vacant for lengthy periods of time, the prospect of mold increases considerably. It is unknown if mold does exist in the subject. Appraiser urges contact of a professional regarding mold and mold like substances.

• Manufactured Home : Contract - Results of Analysis/Why not performed

9 pages of the current sale contract was received and analyzed. Contract appears to have typical terms and language. Marshfield town clerk indicated the subject was part of a Ponzi Scheme. Sale is considered an arms-length transaction. Sale contract price is lower than original list price due to the general condition of the property.

Subject Photo Page

Borrower/Client	Daniel Phoenix			
Property Addres	\$ 3343 US Route 2			
Ċity	Marshfield	County Washington	State VT	Zip Code 05658
Lender	Green Mountain Credit Union			



Subject Front

 3343 US Route 2
 90,000

 Sales Price
 90,000

 Gross Living Area
 1,568

 Total Rooms
 8

 Total Bathrooms
 2,1

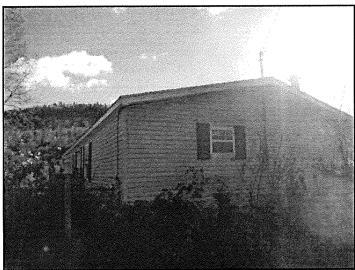
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 Average

 View
 Local Mins

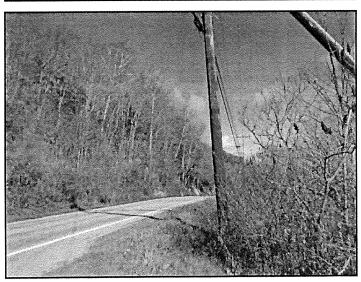
 Site
 18.52 ac

 Quality
 Average

 Age
 23

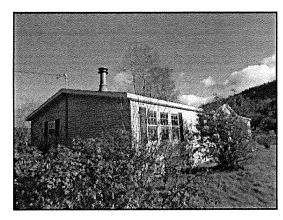


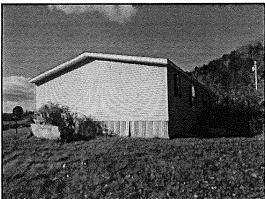
Subject Rear



Subject Street

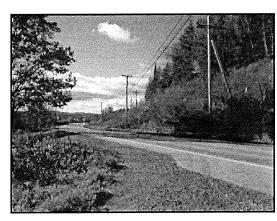
Borrower/Client	Daniel Phoenix			
Property Address	3343 US Route 2			
City	Marshfield	County Washington	State VT	Zip Code 05658
Lender	Green Mountain Credit Union			

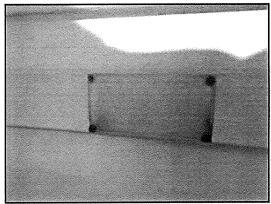




Front Alt View

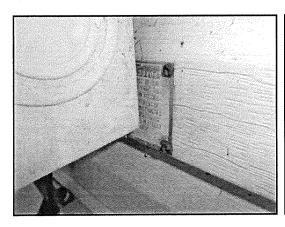
Rear Alt View

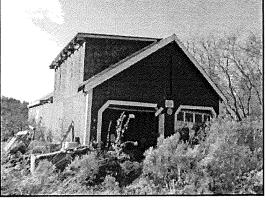




Street Alt View

HUD Label

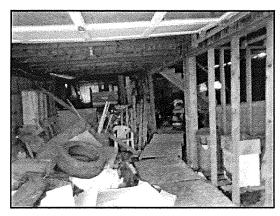


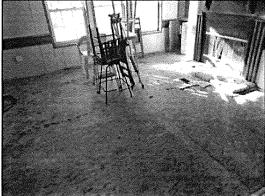


HUD Label

Detached Garage/Barn

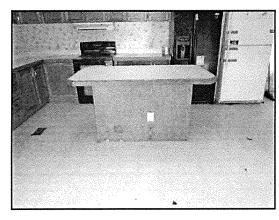
Borrower/Client	Daniel Phoenix				
Property Address	3343 US Route 2				
City	Marshfield	County Washington	State VT	Zip Code 05658	
Lender	Green Mountain Credit Union			, ,	





Garage/Barn Interior

Family

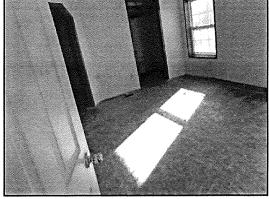




Kitchen

Dining

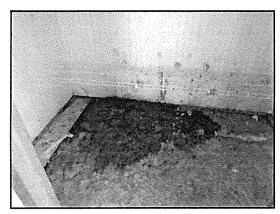


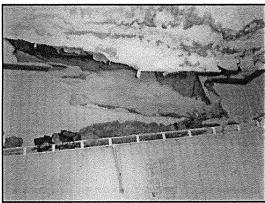


Living

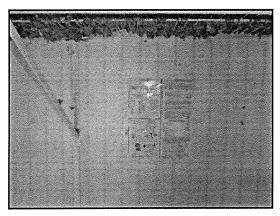
Master Bedroom

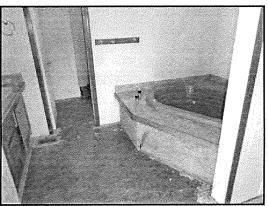
Borrower/Client	Daniel Phoenix			
Property Address	3343 US Route 2			
City	Marshfield	County Washington	State VT	Zip Code 05658
Lender	Green Mountain Credit Union			





Closet Ceiling

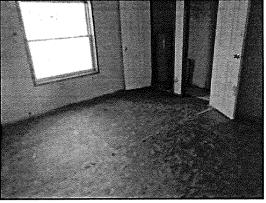




HUD Certificate

Master Bath

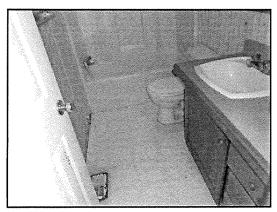


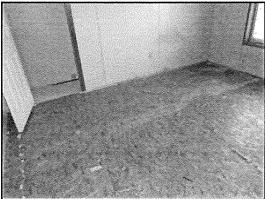


Master Bath Alt View

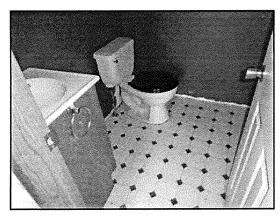
Bedroom

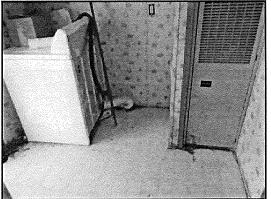
Borrower/Client	Daniel Phoenix		· · · · · · · · · · · · · · · · · · ·	
Property Address	3343 US Route 2			
City	Marshfield	County Washington	State VT	Zip Code 05658
Lender	Green Mountain Credit Union			



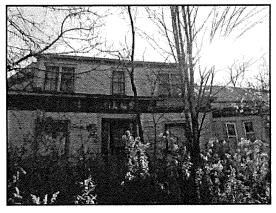


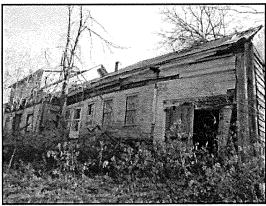
Bath Bedroom





.5 Bath Utility/Entry



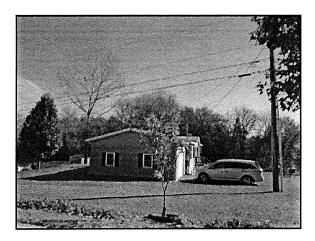


Detached Dwelling

Detached Dwelling

Comparable Photo Page

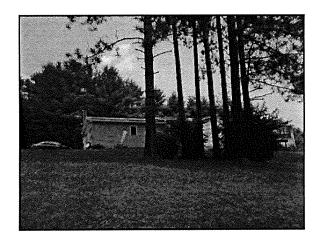
Borrower/Client	Daniel Phoenix			
Property Address	3343 US Route 2			
City	Marshfield	County Washington	State VT	Zip Code 05658
Lender	Green Mountain Credit Union			



Comparable 1

14 Elliot St

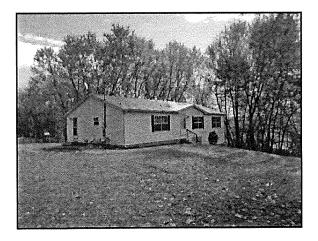
Prox. to Subject 11.86 miles SW Sales Price 129,000 Gross Living Area 1,188 Total Rooms Total Bedrooms Total Bathrooms Location Average Local Mtns View Site .29 ac Quality Average Age 13



Comparable 2

247 Beckley Hill Rd

Prox. to Subject 10.51 miles SW Sales Price 155,000 Gross Living Area 1,728 Total Rooms 6 Total Bedrooms 3 Total Bathrooms Location Average View Local Mtns Site .95 ac Quality Average 16 Age



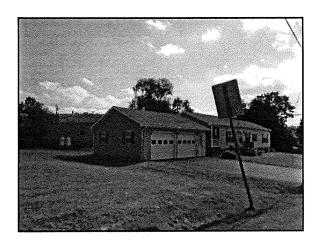
Comparable 3

239 Beckley Hill Rd

Prox. to Subject 10.54 miles SW Sales Price 150,000 Gross Living Area Total Rooms 1,568 Total Bedrooms Total Bathrooms Location Average View Local Mtns Site .96 ac Quality Average Age 15

Comparable Photo Page

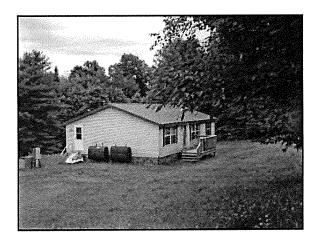
Borrower/Client	Daniel Phoenix							
Property Address	3343 US Route 2							
City	Marshfield	County	Washington	State	VT	Zip Code	05658	
Lender	Green Mountain Credit Union		· · · · · · · · · · · · · · · · · · ·				. ,	



Comparable 4

7 Osborne Rd

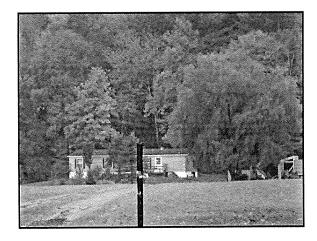
10.96 miles SW Prox. to Subject 159,000 Sales Price 1,296 Gross Living Area Total Rooms Total Bedrooms Total Bathrooms Location Average View Local Mtns Site .30 ac Quality Average Age



Comparable 5

355 Woods Rd

Prox. to Subject 23.95 miles SW Sales Price 155,000 Gross Living Area 1,232 Total Rooms Total Bedrooms 3 Total Bathrooms Location Superior View Local mtns 23.9 ac Site Quality Average Age 15



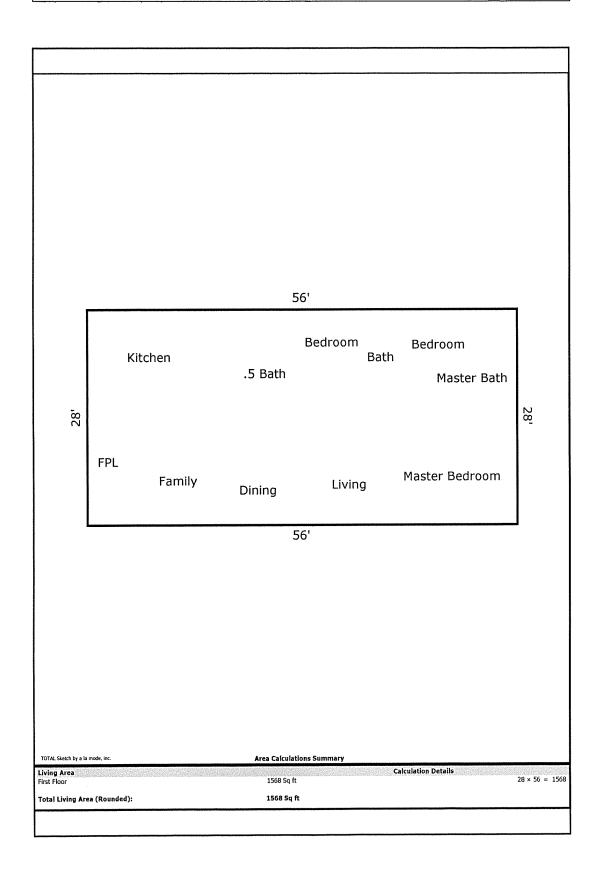
Comparable 6

543 Riford Brook Rd

Prox. to Subject 32.06 miles SW Sales Price 150,000 Gross Living Area 1,344 Total Rooms Total Bedrooms Total Bathrooms Location Average Local View 18.52 ac Site Quality Average 16 Age

Building Sketch

Borrower/Client	Daniel Phoenix			
Property Address	3343 US Route 2			
City	Marshfield	County Washington	State VT	Zip Code 05658
Lender	Green Mountain Credit Union			



Aerial Map

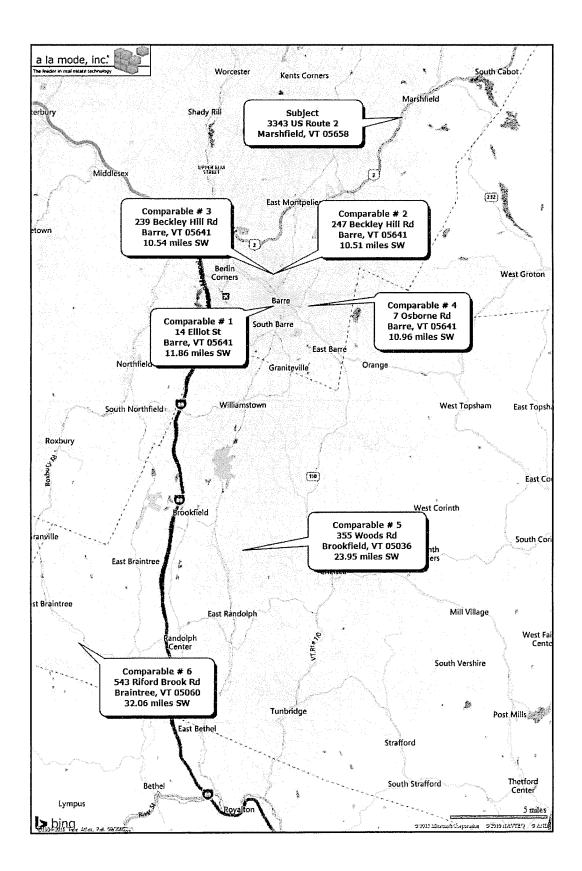
Borrower/Client	Daniel Phoenix			
Property Address	3343 US Route 2			
City	Marshfield	County Washington	State VT	Zip Code 05658
Lender	Green Mountain Credit Union			



Form MAP.LOC — "WinTOTAL" appraisal software by a la mode, inc. — 1-800-ALAMODE

Location Map

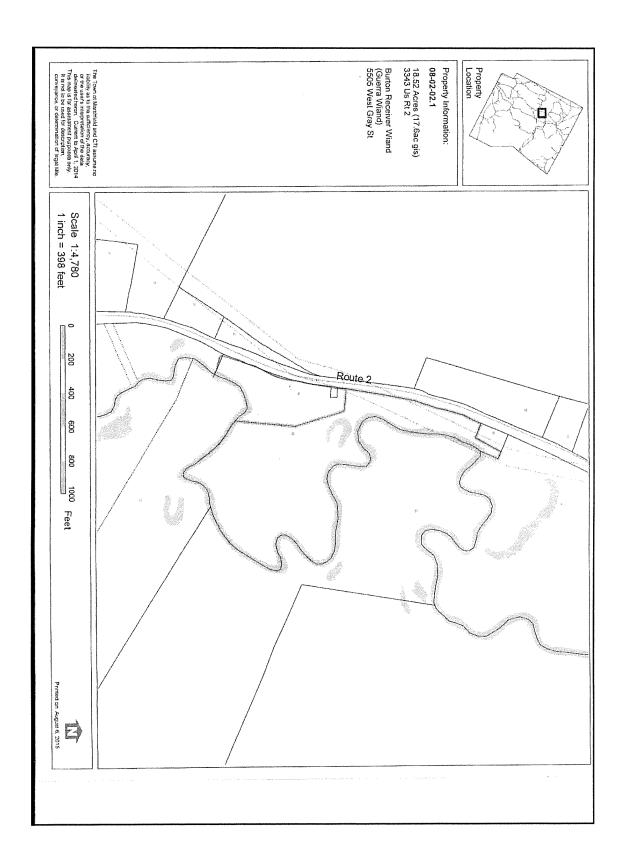
Borrower/Client	Daniel Phoenix				
Property Address	3343 US Route 2				
City	Marshfield	County Washington	State VT	Zip Code 05658	
Lender	Green Mountain Credit Union				



Proposed Renovations

LIST OF REPAIRS

- 1. RE-INSULATE AND SHEETROCK
- 2. ALL NEW FLOORING
 - a. BEDROOMS-NEW CARPETS
 - b. KITCHEN & DINING-TILE
 - c. LIVING ROOM-LAMINATE
- 3. REDO MAIN BATHROOM- ALL NEW 3 PIECE
- 4. ALL NEW INTERIOR DOORS
- 5. NEW HOT WATER HEATER
- 6. INSTALL PELLET STOVE
- 7. PAINT INTERIOR
- 8. REDO MASTER BATH-REMOVE JACUZZI AND PUT SHOWER
- 9. ALL NEW SKIRTING



Vacant Land Sales

10/27/20	15							Onei	iner Display	,						
Sel	5	MLS	P	Address	Town	State	County	List \$	Sell \$	Acres	Zoning	LO	so	Closed Date	DUC	400
		40		44	⇔ ⇔		₽ ♥	40	40	$\Diamond \Diamond$	4 0	0°	40	40		ా
0	<u>CL</u>	4366655	L	00 Factory Street	East Montpeller	VT	Washington	\$39,000	\$31,000	8.38	Residential	4470	4470	11/19/2014	28	119
0	ā	4439072	L	1047 Lovely Road	Cabot	VT	Washington	\$42,000	\$42,000	53	Rural Res	6577	<u>5215</u>	08/12/2015	16	8
Ø	<u>a</u>	4402967	L	Lot #3 Off VT RT 14	Woodbury	VT	Washington	\$49,900	\$49,900	6.1	Rural Res	4497	4497	07/24/2015	13	149
O	<u>a</u>	4406714	L	00 County Rd	Woodbury	۷T	Washington	\$50,000	\$47,000	23.8	Yes	4557	4081	10/02/2015	186	18
61	Œ	4420477	L	00 Christy (off Hattie Bell Rd) Rd	Woodbury	VT	Washington	\$52,000	\$30,000	9.1	Rural Res	4497	4497	07/09/2015	7	52
a	₫.	4420509	L	TH36 East HIII Road	Woodbury	VΤ	Washington	\$56,000	\$47,000	20.19	Agr/Res	4019	4019	08/07/2015	28	63
a	<u>cı</u>	4457927	L	US. Route 2	Marshfield	٧٢	Washington	\$64,800	\$60,000	12.2	Ag resident	5216	5216	10/23/2015		-3
2	<u>CL</u>	4359463	L	00 Cutier Corner Road at Beldling Road	Barre Town	VT	Washington	\$75,000	\$65,000	25	Residential	4004	4004	01/21/2015	34	204
Q	<u>a</u>	4432977	L	000 Bayley Hazen Road	Cabot	٧٢	Washington	\$79,900	\$65,000	30	Residential	4202	2212	09/18/2015	42	44
0	<u>a</u>	4376348	L	750 Balley Bridge Rd	Woodbury	VT	Washington	\$105,000	\$85,000	20.5	SL/Ag-Rur Res	6430	4052	10/02/2015	331	93
6	a.	4375665	L	2666 Cabot Plains Road	Cabot	۷r	Washington	\$149,900	\$132,000	45.5	Residential	4202	4202	11/21/2014	16	93

Displaying matches 1 through 11 of 11

http://www.nnerenmls.com/cgi-nne/SD_disp