# EXHIBIT B

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Doc. 766 Att. 2

#### WELLS FARGO & COMPANY

### POLICY REGARDING LEGAL CONFLICTS OF INTEREST Revision of October 14, 2010

#### INTRODUCTION

The Wells Fargo Law Department has adopted the following policy regarding legal conflicts of interest resulting from a law firm's current or former representation of Wells Fargo, including the subsidiaries of Wachovia Corporation. The purpose of this policy is to provide Wells Fargo's general consent to some common conflicts of interest so that it will be unnecessary for outside counsel to obtain specific consents to such conflicts as they arise, to identify those conflicts to which Wells Fargo will not consent as a matter of policy, and to establish a process by which outside counsel may ask for specific consents to those conflicts to which Wells Fargo has not given a general consent but which are not prohibited as a matter of policy. All outside firms and lawyers who represent Wells Fargo must adhere to these policies.

EVEN WHERE A CONTEMPLATED REPRESENTATION IS PERMISSIBLE UNDER APPLICABLE RULES OF PROFESSIONAL CONDUCT AND THIS POLICY, WELLS FARGO EXPECTS ALL OUTSIDE COUNSEL TO CONSIDER THE POTENTIAL EFFECT OF THE REPRESENTATION ON ITS RELATIONSHIP WITH WELLS FARGO, AND TO AVOID THE REPRESENTATION IF IT COULD DAMAGE THIS RELATIONSHIP OR HAVE AN ADVERSE EFFECT ON COUNSEL'S EXERCISE OF PROFESSIONAL JUDGMENT ON BEHALF OF WELLS FARGO.

Wells Fargo may change this policy from time to time but no such change shall affect the validity of any general or specific consent given prior to such change.

Capitalized terms are defined in Exhibit A.

#### POLICY

1. General Rule: Outside Counsel Must Obtain Wells Fargo's Specific Consent to any Conflict of Interest

Except as provided in Section 2, a law firm must obtain Wells Fargo's specific consent before commencing any representation which would result in a Conflict of Interest for the firm, whether the Conflict of Interest arises as the result of a Transaction or a Dispute. Any request for specific consent must be submitted by e-mail to the Wells Fargo Conflicts Counsel identified on Exhibit D for the Wells Fargo Line of Business which is involved in the Transaction or Dispute causing the Conflict of Interest, and be substantially in the form of Exhibit B.

Wells Fargo Conflicts Counsel will respond to the request by e-mail, including additional conditions as may be deemed appropriate, and which response will constitute the final and exclusive understanding of the parties with respect to the

Conflict of Interest unless outside counsel requests a further change or modification to the terms and conditions of the specific consent, which must also be sent to Wells Fargo Conflicts Counsel by e-mail and, if acceptable, confirmed by Wells Fargo in a responsive e-mail.

- 2. Exceptions to General Rule: General Consents
- (a) Representation of Wells Fargo in a Transaction. Wells Fargo hereby consents to any Conflict of Interest arising out of a law firm's representation of a Wells Fargo Line of Business in a Transaction with an Adverse Party if the Conflict of Interest is caused solely by one or more of the following facts:
  - (i) The firm's former representation of the Adverse Party in an unrelated Transaction; or
  - (ii) The firm's concurrent representation of the Adverse Party in an unrelated Transaction not involving the same Wells Fargo Line of Business.
- (b) Representation of Adverse Party in a Transaction. Wells Fargo hereby consents to any Conflict of Interest arising out of a law firm's representation of an Adverse Party in a Transaction with a Wells Fargo Line of Business if the Conflict of Interest is caused solely by one or more of the following facts:
  - (i) The firm's concurrent or former representation of a different Wells Fargo Line of Business in an unrelated Transaction or Dispute, whether or not involving the Adverse Party; or
  - (ii) The firm's concurrent or former representation of the same Wells Fargo Line of Business in an unrelated Transaction or Dispute, provided that the Transaction or Dispute did not involve the Adverse Party.
- (c) Representation of Adverse Party in Dispute. Wells Fargo hereby consents to any Conflict of Interest arising out of a law firm's representation of an Adverse Party in a Dispute with Wells Fargo if the Conflict of Interest is caused solely by one or more of the following facts:
  - (i) Bankruptcy Matters. The firm's representation of Wells Fargo as creditor in a bankruptcy case and the firm's concurrent representation of another creditor in the same case, or the firm's representation of a debtor in a bankruptcy case involving a claim by Wells Fargo against the debtor, where (A) the amount claimed by Wells Fargo is less than \$20,000, (B) the representation does not involve or give rise to a claim against Wells Fargo in the case or in any related litigation, and (C) the representation does not challenge the validity or priority of Wells Fargo indebtedness, or the validity of Wells Fargo's lien, if any;
  - (ii) Foreclosures. The firm's representation of a creditor in the judicial or non-judicial foreclosure of a lien on real or personal property which is also

encumbered by a Wells Fargo lien securing indebtedness of less than \$20,000, where the representation does not challenge the validity or priority of Wells Fargo's lien or attempt to subordinate Wells Fargo's lien or the related indebtedness;

- (iii) Garnishments and Levies. The firm's representation of a judgment creditor in a garnishment of or levy against the real or personal property of a Wells Fargo customer which is held or controlled by Wells Fargo where the representation does not challenge, either through litigation or motion, Wells Fargo's processing or enforcement of the garnishment or levy; or
- (iv) Subpoenas and Legal Process. The firm's representation of a client seeking to obtain, by third-party subpoena or similar process, Wells Fargo documents, or information or testimony from a Wells Fargo employee concerning a Wells Fargo customer, where the representation does not involve the initiation of litigation, including, without limitation, motions to compel or for sanctions, against Wells Fargo.
- General Consent Conditions. Lawyers in a firm who utilize the general consents (d) granted by Wells Fargo under this Section 2 in order to represent an Adverse Party against a Wells Fargo Line of Business expressly agree that they will not (i) represent the Wells Fargo Line of Business on any matter related to the Transaction or discuss the pending Transaction with other lawyers in the firm who represent the Wells Fargo Line of Business during the pendency of the firm's representation of the Adverse Party on the Transaction, (ii) have worked on any Transaction for the Wells Fargo Line of Business during the preceding three years, (iii) use, access or disclose confidential information concerning the Wells Fargo Line of Business (including without limitation, trade secrets, and matters covered by the attorney work product privilege) or use, access or disclose records established for the Wells Fargo Line of Business (whether maintained in hard copy or electronic form), or (iv) represent an Adverse Party in any subsequent Dispute with the Wells Fargo Line of Business arising out of the Transaction or any prior Dispute for which a general or specific consent has been given by Wells Fargo.
- 3. When Specific Consent Will Not Be Considered
- (a) <u>Disputes that Arise from a Matter with Wells Fargo</u>. Wells Fargo will <u>not</u> consider giving specific consent to a Conflict of Interest to any law firm seeking to represent an Adverse Party against Wells Fargo in a Dispute if the Conflict of Interest has arisen in the course of the law firm's representation of either the Adverse Party or Wells Fargo in the same or a related Transaction or Dispute.
- (b) Concurrent Representation in a Transaction. Wells Fargo will not consider giving specific consent to a Conflict of Interest which would result in a law firm's concurrent representation of a Wells Fargo Line of Business and an Adverse Party in the same or a related Transaction, unless the representation of the Adverse Party is for purposes of delivering a third party legal opinion regarding one or

more legal issues applicable to the Transaction or a particular aspect of the Transaction.

- (c) <u>No Prospective Consents</u>. Except as provided in the general consents found in Section 2, Wells Fargo will <u>not</u> consent to any Conflict of Interest which has not yet arisen but which may arise in the future.
- 4. <u>Examples</u>. Examples of Conflicts of Interest that are covered by the general consents of Section 2 as well as those Conflicts of Interest that are prohibited as a matter of policy under Section 3 are listed in <u>Exhibit C</u>.
- 5. <u>Exhibits</u>. The following exhibits are attached to and form a part of these policies:

Exhibit A Definitions

Exhibit B Form of E-Mail Request for Specific Consent

Exhibit C Some Examples of Conflicts of Interest and their Treatment

Exhibit D Wells Fargo Lines of Business and Wells Fargo Conflicts Counsel

#### **EXHIBIT A**

#### DEFINITIONS

The following capitalized terms shall have the meanings indicated:

- (a) "Adverse Party" means a person or entity whose interests are sufficiently adverse to Wells Fargo's interests to create a Conflict of Interest.
- (b) "Conflict of Interest" means a conflict of interest arising under any applicable rules of professional conduct as a result of a law firm's past, present or proposed representation of Wells Fargo or an Adverse Party.
- (c) "Dispute" means a pending, threatened, or likely litigation, arbitration, bankruptcy, adversary proceeding, contested motion, alternative dispute resolution process or loan workout, including, without limitation, any foreclosure or collection action.
- (d) "Transaction" means any matter which is not a Dispute.
- (e) "Wells Fargo" means Wells Fargo & Company and its subsidiaries and employees, including legacy Wachovia Corporation and its subsidiaries and employees, whether acting in their own capacities or as fiduciaries, servicers, agents or representatives of other persons or entities; provided, however, that such term shall only include employees when the representation involves a claim or potential claim against any such employees acting in their capacity as employees, fiduciaries, servicers, agents, or representatives of Wells Fargo.
- (f) "Wells Fargo Conflicts Counsel" means, as to a Conflict of Interest with any Wells Fargo Line of Business, the lawyer or lawyers identified on Exhibit D.
- (g) "Wells Fargo Line of Business" means a line of business shown on Exhibit D.

#### EXHIBIT B

### FORM OF E-MAIL REQUEST FOR SPECIFIC CONSENT

From:	[_Outside Law Firm_]
To:	Wells Fargo Conflicts Counsel
Cc:	[Applicable Wells Fargo Relationship Manager, if applicable / known_]
Subjec	t: [_Name of Adverse Party to Wells Fargo Line of Business_]

Dear Wells Fargo Conflicts Counsel:

I am writing to request your specific consent to our representation of a party in a matter which would result in a Conflict of Interest that is not covered by any of the general consents contained in the current Wells Fargo & Company Policy Regarding Legal Conflicts of Interest.

THIS INSERT FOR USE IF FIRM WISHES TO REPRESENT ADVERSE PARTY [Name of Adverse Party] (the "Adverse Party") has asked [name of law firm] (the "Firm") to represent [it] [him] [her] in connection with [a detailed description of the proposed (a) Transaction or (b) Dispute that explains why there is a Conflict of Interest and why it is not covered by a general consent, and which identifies (1) the adverse Wells Fargo Line(s) of Business, (2) the name and contact information of the responsible relationship manager or account officer, if applicable, (3) the lawyers of the Firm who will represent the Adverse Party, and (4) a listing of each Wells Fargo Line of Business that the Firm has represented or is currently representing and a description of the extent of the representation].

THIS INSERT FOR USE IF FIRM WISHES TO REPRESENT WEELS FARGO [\_Wells Fargo [\_name of Wells Fargo Line of Business\_] has asked [\_name of law firm\_](the "Firm") to represent it in connection with [\_a detailed description of the proposed (a) Transaction or (b) Dispute that explains why there is a Conflict of Interest and why it is not covered by a general consent, and which identifies (1) the [\_Name of Adverse Party\_] (the "Adverse Party,") and the Firm's prior or concurrent relationship with the Adverse Party, (2) the responsible relationship manager or account officer, if applicable, and (3) the lawyers of Firm who will represent the Wells Fargo Line of Business\_].

If you consent to our representation of [\_insert name of Wells Fargo Line of Business\_][\_the Adverse Party\_]\_] in this matter, we acknowledge and agree that the representation will be subject to all applicable rules of professional conduct and that the Firm will not (1) disclose to an Adverse Party any confidential information concerning Wells Fargo or its businesses (including, without limitation, trade secrets, matters covered by the attorney-client privilege and matters covered by the attorney work product privilege), (2) use such information in any matter or proceeding without Wells Fargo's consent, or (3) represent the Adverse Party in any subsequent Dispute with Wells Fargo arising out of the Transaction or any prior Dispute for which a general or specific consent has been given by Wells Fargo, as applicable.

If you agree that the Firm may conduct its proposed representation in the referenced matter subject to these conditions, or subject to such additional conditions as you may deem appropriate under the circumstances, please confirm this for me by return e-mail.

Sincerely,

#### **EXHIBIT C**

# EXAMPLES OF SOME CONFLICTS OF INTEREST AND THEIR TREATMENT UNDER THESE POLICIES

I. Examples of Conflicts that are Covered by the General Consents in Section 2

#### Section 2(a)(i):

• The firm wishes to represent Wells Fargo's Commercial Banking Group in the negotiation of a commercial mortgage loan to Company A for the purpose of paying off a construction loan to Company A from Wells Fargo's Real Estate Group, but the firm formerly represented Company A in its purchase of the building from Company B or formerly represented Company A in the negotiation of the construction loan for the building.

#### Section 2(a)(ii):

• The firm wishes to represent Wells Fargo's Real Estate Group in the negotiation of a commercial mortgage loan to Company A for the purpose of acquiring a building from Company B but the firm is concurrently representing Company A on a sublease of space in a different building from Company B or from Wells Fargo's Corporate Properties Group.

#### Section 2(b)(i):

- The firm wishes to represent Company A in the negotiation of a commercial mortgage loan to Company A from Wells Fargo's Commercial Banking Group for the purpose of paying off a construction loan to Company A from Wells Fargo's Real Estate Group, but the firm formerly represented the Real Estate Group in the negotiation of the same construction loan with Company A.
- The firm wishes to represent Company A in the negotiation of a commercial mortgage loan to Company A from Wells Fargo's Real Estate Group, but the firm is currently representing Wells Fargo's Investment Management and Trust, which is acting in a fiduciary capacity in an unrelated matter (e.g. as a trustee or executor).
- The firm wishes to represent Company A in negotiating the terms of an
  investment management agreement with Wells Fargo Brokerage Services, LLC,
  while concurrently representing Wells Fargo's Real Estate Group on a series of
  ongoing commercial mortgage loan transactions.
- The firm wishes to represent Company A in the negotiation of a working capital line of credit from Wells Fargo Business Credit, but the firm is currently representing Wells Fargo's Commercial Banking Group in a bankruptcy case involving an unrelated third party debtor.

#### Section 2(b)(ii):

- The firm wishes to represent Company A in the negotiation of a commercial mortgage loan to Company A from Wells Fargo's Permanent Debt Finance for the purpose of acquiring a building from Company B, but the firm is concurrently representing Permanent Debt Finance in the negotiation of a commercial mortgage loan to Company B on a different building.
- The firm wishes to represent Company A in negotiating the prepayment of a commercial loan held in a securitization for which Wells Fargo's Corporate Trust Services serves as the trustee, but the firm is currently representing Wells Fargo's Corporate Trust Services in defending an unrelated lawsuit.
- The firm wishes to represent Company A in the negotiation of a working capital line of credit from Wells Fargo's Commercial Banking Group, but the firm is currently representing the same Commercial Banking Group in a bankruptcy case involving an unrelated third party debtor.
- II. Examples of Conflicts of Interest Which are Prohibited as a Matter of Policy

#### Section 3(b):

- The firm wishes to concurrently represent both Wells Fargo's Real Estate Group and Company A in the negotiation of a commercial mortgage loan to Company A from the Real Estate Group.
- The firm wishes to represent both Wells Fargo's Real Estate Group in the negotiation of a commercial mortgage loan to Company A and to concurrently represent Company A in the negotiation of a mezzanine loan to Company A from Wells Fargo's Real Estate Merchant Banking Group.

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## EXHIBIT D

# (The Contact Information set forth below for Wells Fargo Conflicts Counsel was last revised on November 12, 2009)

Line of Business Groups	Page	Description of Line of Business Groups
Consumer Businesses	D-2	These are consumer lending and deposit taking businesses
Commercial Businesses	D-3- D4	These are commercial lending and leasing businesses
Special Situations Group	D-4	These units provide resolution management for portfolios of primarily legacy Wachovia Bank commercial mortgage and other assets
Investment Banking and Securities, Derivatives and Structured Finance Businesses	D-4- D-5	These are investment banking and securities, derivatives and structured finance businesses
Commercial Real Estate Lending Businesses	D-5	These are commercial real estate lending and servicing businesses
Insurance Businesses	D-6	These are insurance underwriting and distribution businesses
International Businesses	D-6	These are foreign exchange, trade services, international treasury, trade finance and risk management businesses
Other Businesses	D-6	These are internal "Enterprise Services" operations groups that support various Wells Fargo businesses

CONSUMER BUSINESSES		
LINES OF BUSINESS	WELLS FARGO CONFLICTS COUNSEL	
Auto Finance (Consumer)	Chris Keiser   610.595.5395   chriskeiser@wellsfargo.com	
Consumer Deposits	Shirley Thompson   415.222.5350   shirley.n.thompson@wellsfargo.com	
Credit, Debit and Prepaid Cards (Consumer)	Michael Wood   515.222.8218   michael.d.wood@wellsfargo.com	
Direct Deposit Advance	Lydia Crawford   612.667.9332   lydia.p.crawford@wellsfargo.com	
Education Finance Services	Chris Keiser   610.595.5395   chriskeiser@wellsfargo.com	
Enterprise Marketing	Carrie Hefte   612.667.2328   carrie.hefte@wellsfargo.com	
Global Remittance Services	Shirley Thompson   415.222.5350   shirley.n.thompson@wellsfargo.com	
Home Equity Lending (Originations)	Karen Jackson   515.213.4154   karen.s.jackson@wellsfargo.com	
Home Equity Lending (Servicing and Collections)	David Traxler   515.327.4425   david.h,traxler@wellsfargo.com	
Investment Management and Trust	Linda Dillow   215.670.6864   linda.dillow@wellsfargo.com Ghada Saliba-Malouf   415.396.7655   salibamg@wellsfargo.com	
Internet Services Group / Online Bnkg.	Susan Lau   415.396.3512   susan.lau@wellsfargo.com	
Lowry Hill	Kip Steincross   612.667.2334   warren.steincross@wellfargo.com Ghada Saliba-Malouf   415.396.7655   salibamg@wellsfargo.com	
Personal Credit Management	Reed Ramsay   515.557.8866   reedramsay@wellsfargo.com	
REliable Financial	Guy DuBose   949.727.1044   guy.dubose@wellsfargo.com	
Retail Brokerage	Hal Clarke   704.383-0519   hal.clarke@wellsfargo.com	
Wells Fargo Community Lending and Investment	Joel Hjelmaas   515.213.7141   joel.s.hjelmaas@wellfargo.com Heldi Mason   515.213.4884   heldi.mason@wellsfargo.com	
Wells Fargo Dealer Services	Guy DuBose   949.727.1044   guy.dubose@wellsfargo.com	
Wells Fargo Financial National Bank (Retailer Finance – including non-real estate consumer)	Michael Wood   515.222.8218   michael.d.wood@wellsfargo.com	
Wells Fargo Financial Real Estate (Including Wells Fargo Financial Bank and Wells Fargo Financial National Bank real estate matters)	Karen Jackson   515.213.4154   <u>karen.s.jackson@wellsfargo.com</u>	
Wells Fargo Financial U.S. Consumer	Karen Jackson   515.213.4154   karen.s.jackson@wellsfargo.com	
Wells Fargo Home Mortgage	David Gorsche   515.213.5599   david.gorsche@wellsfargo.com	

LINES OF BUSINESS	WELLS FARGO CONFLICTS COUNSEL
Auto Finance (Commercial)	Julie Sovern   704.383.2554   julie.sovern@wellsfargo.com
Business / Commercial Deposits	Bonnie Turner   213,253,7444   bturner@wellsfargo.com
Business Direct	Michael Love   415,396,3971   lovem@wellsfargo.com
Commercial Lending (Wells Fargo Bank's Business Banking Group "BBG" or Wholesale Commercial Banking "CmBG")	An appropriate Business & Community Banking, Commercial Workout, General Litigation or Wholesale Credit Section Lawyer (Names / contact information on page D-8 below)
Corporate Trust Services	Tim Carlin   612.667.7683   timothy.j.carlin@wellsfargo.com
Credit and Debit Cards (Commercial)	Michael Wood   515.222.8218   michael.d.wood@wellsfargo.com
Energy (Non Investment Banking)	Rueben Cásarez   713.284.5528   casarer@wellsfargo.com
Equipment Finance	Judy VanOsdel   612.667.5424   <u>judy.i.vanosdel@wellsfargo.com</u> Stewart Abramson   212.805.1009   <u>stewart.g.abramson@wellsfargo.com</u>
Gaming (Non Investment Banking)	Miho Kubota   415.396.4244   miho.m.kubota@wellsfargo.com
Institutional Brokerage and Sales	Mark Reed   612.667.2087 mark.s.reed@wellsfargo.com
Internet Services Group / CEO	Susan Lau   415.396.3512   susan.lau@wellsfargo.com
Mutual Funds Management	Dave Messman   415.222.1140   messmand@wellsfargo.com
Norwest Equity Partners	Mary Schaffner   612.667.2367   mary.e.schaffner@wellsfargo.com
Norwest Venture Partners	Mary Schaffner   612.667.2367   mary.e.schaffner@wellsfargo.com
Peregrine Capital	Tim Carlin   612.667.7683   timothy.j.carlin@wellsfargo.com
Private Banking (Commercial)	Miho Kubota   415.396.4244   miho.m.kubota@wellsfargo.com
Private Banking (Consumer)	Lydia Crawford   612.667.9332   lydia.p.crawford@wellsfargo.com
Restaurant Finance (Non Investment Banking)	Bob Goldberg   212.805.1683   bob.goldberg@wellsfargo.com
Retirement Services	Ashleigh Morgan   704.374.6801   ashleigh.morgan@wellsfargo.com Brad Schlichting   612.667.6235   bradley,j.schlichting@wellsfargo.com
SBA Lending	Isaac Johnson   713.284.5507   isaac.johnson@wellsfargo.com
Shareowner Services	Mary Schaffner   612-667-2367   mary.e.schaffner@wellsfargo.com   Sherri Gould   612.667,5003   sherri.h.gould@wellsfargo.com
U.S. Corporate Banking	Barbara Meeks   704.715.2413   <u>barbara.meeks@wellsfargo.com</u>   Karl Christiansen   415.396.4221   <u>karl.h.christiansen@wellsfargo.com</u>
Wells Fargo Financial Corp Canada	Paul Young   905.755.5927   paulyoung@wellsfargo.com
Wells Fargo Financial Leasing	Shayne Vander Bsch   515.557.7739   shaynevanderesch@wellsfargo.com
Wells Fargo Financial National Bank (Retailer Finance non-real estate commercial)	Reed Ramsay   515.557.8866   reedramsay@wellsfargo.com
Wells Fargo Merchant Services	Reed Ramsay   515,557.8866   reedramsay@wellsfargo.com
Wells Fargo Preferred Capital	Shayne Vander Esch   515.557.7739   shaynevanderesch@wellsfargo.com
Wells Fargo Capital Finance (Includes former Wells Fargo Foothill, Business Credit, Trade Capital, and domestic Supply Chain Finance)	Susan McClymonds   213.253.3582   susanmcc@wellsfargo.com Kelly Thomas   704.374.3016   kelly.thomas1@wellsfargo.com Gary Heck   612.667.3971   gary.a.heck@wellsfargo.com

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LINES OF BUSINESS	WELLS FARGO CONFLICTS COUNSEL
Wells Fargo Securities	Vince Altamura   704,383.4903   vince.altamura@wellsfargo.com
WFC Capital Markets Equity Investments	Mary Schaffner   612.667.2367   mary.e.schaffner@wellsfargo.com Sherri Gould   612.667.5003   sherri.h.gould@wellsfargo.com
Wholesale Services Group / Treasury Management	Bonnie Turner   213.253.7444   <u>bturner@wellsfargo.com</u>

LINES OF BUSINESS	WELLS FARGO CONFLICTS COUNSEL	
SSG – CDOs and Repos	Nora Dahlman   212.214.6502   nora.dahlman@wellsfargo.com	
SSG – Domestic Strategies (Resolutions and Transitions)	Joel Brighton   704.383.5699   joel.brighton@wellsfargo.com	
SSG – Homebullder	Alilda Ferraro   415.396.1652   alilda.d.ferraro@wellsfargo.com Chris Celio   704.374.4876   chris.celio@wellsfargo.com	
SSG – Institutional Clients (Structured Transactions)	Bob Darling   415.396.3842   darling@wellsfargo.com	
SSG - International	Raman Dinesh   011 44 20 7149 8118   raman.dinesh@wellsfargo.com	
SSG – Non-Real Estate Assets (Managed by SIG Principal Investing)	Bob Darling   415.396.3842   darling@wellsfargo.com	
SSG - ORE	Debbie Snyder   804.514.2327   snyderd@wellsfargo.com Alilda Ferraro   415.396.1652   alilda.d.ferraro@wellsfargo.com	

INVESTMENT BANKING AND SECURITIES, DERIVATIVES AND STRUCTURED FINANCE BUSINESSES		
LINES OF BUSINESS	WELLS FARGO CONFLICTS COUNSEL	
Asset Backed Finance (Wells Fargo Securities)	Nora Dahlman   212.214.6502   nora.dahlman@wellsfargo.com	
Debt Capital Markets – Investment Grade Securities	Laurie Watts   704.383.6641   laurie.watts@wellsfargo.com	
Debt Capital Markets –Agented Loan Syndications and High Yield	Suzanne Alwan   704.383.6298   suzanne.alwan@wellsfargo.com	
Derivatives (Credit Default Swaps)	Scott VanHatten   704.383.5175   scott.vanhatten@wellsfargo.com	
Derivatives (Commodity)	Michelle Cenis   212.214.8123   michelle.cenis@wellsfargo.com	
Derivatives (Equity)	Mary Lou Guttmann   212.214.6060   marylou.guttmann@wellsfargo.com	
Derivatives (Municipal)	Jennifer Canel   847-780-4880   jennifer.canel@wellsfargo.com	
Derivatives (All Other)	Barry Taylor Brill   704.383.0606   barry.taylorbrill@wellsfargo.com	
Eastdil Securities (Non-real estate)	Ramey Barnett   415-396-1362   ramey,h.barnett@wellsfargo.com	
Equity Capital Markets	Michael Golden   212.214.6063   m.golden@wellsfargo.com	
Equity Linked Structured Products (Market Linked Notes and CDs)	John Beer   415-396-5826   john.m.beer@wellsfargo.com James McMullin   212.214.6062   james.mcmullin@wellsfargo.com	
Equity Private Placements	Megan Robson   704.715.2489   megan.robson@wellsfargo.com	

LINES OF BUSINESS	WELLS FARGO CONFLICTS COUNSEL
Equity Sales & Trading	Mary Lou Guttmann   212.214.6060   marylou.guttmann@wellsfargo.com James McMullin   212.214.6062   james.mcmullin@wellsfargo.com Michael Golden   212.214.6063   m.golden@wellsfargo.com
Financial Sponsors	Vince Altamura   704.383.4903   vince.altamura@wellsfargo.com
Fixed Income Sales and Trading	Vince Altamura   704.383.4903   vince.altamura@wellsfargo.com
International (Investment Banking)	See "International"
Investment Banking (General)	Mary Lou Guttmann   212.214.6060   marylou.guttmann@wellsfargo.com Vince Altamura   704.383.4903   vince.altamura@wellsfargo.com
Mergers & Acquisitions	Megan Robson   704.715.2489   megan.robson@wellsfargo.com
Principal Debt Investing (Proprietary Portfolio managed by SIG)	Nora Dahlman   212.214.6502   nora.dahlman@wellsfargo.com
Private Equity Fund & Merchant Banking Investments	Carson Warden   415,222,5857   carson.warden@wellsfargo.com Bob Darling   415,396,3842   darling@wellsfargo.com
Public Finance	Gerry Mayfield   704.383.0007   gerald.mayfield@wellsfargo.com
Securities Trading	Mary Lou Guttmann   212.214.6060   marylou.guttmann@wellsfargo.com
Securitizations (Wells Fargo – Originated Consumer Assets)	Larry Rubenstein   212.805.1042   larry.rubenstein@wellsfargo.com
Securitizations (Other)	Nora Dahlman   212.214.6502   nora.dahlman@wellsfargo.com
Structured Repurchase Agreements	Nora Dahlman   212.214.6502   nora.dahlman@wellsfargo.com
Other investment banking, derivatives structured finance or securities businesses not listed above	Nora Dahlman   212.214.6502   nora.dahlman@wellsfargo.com Mary Lou Guttmann   212.214.6060   marylou.guttmann@wellsfargo.com Barry Taylor Brill   704.383.0606   barry.taylorbrill@wellsfargo.com

LINES OF BUSINESS	WELLS FARGO CONFLICTS COUNSEL	
Commercial Mortgage Servicing	Mike O'Neill   415.396.4051   oneill@wellsfargo.com  Lars Carlsten   704.383.0385   lars.carlsten@wellsfargo.com	
Commercial ORE	Alilda Ferraro   415,396,1652   alilda.d.ferraro@wellsfargo.com	
Commercial Real Estate Services	Rob Coli   213.253.6542   rcoli@wellsfargo.com	
Community Lending	Rob Coli   213,253.6542   rcoli@wellsfargo.com	
Eastdil Securities (Commercial real estate brokerage only)	Mike O'Neill   415.396.4051   oneill@wellsfargo.com	
Hospitality Finance Group	Chris Celio   704-374-4876   chris.celio@wellsfargo.com	
Middle Market Real Estate	Rob Coli   213,253,6542   rcoli@wellsfargo.com	
Real Estate Capital Markets (RECM)	Mike O'Neill   415.396.4051   oneill@wellsfargo.com	
Real Estate Banking Group	Chris Celio   704-374-4876   chris.celio@wellsfargo.com Rob Coli   213.253.6542   rcoli@wellsfargo.com Alilda Ferraro   415.396.1652   alilda.d.ferraro@wellsfargo.com	
Wells Fargo Multifamily Capital	Lars Carlsten   704.383.0385   lars.carlsten@wellsfargo.com	

INSURANCE		
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Wells Farge & Company Indirect Subsidiaries		
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-	INDEX TO LAW DEPARTMENT SECTIONS ACTING AS WELLS FARGO CONFLICTS COUNSEL
	(These lawyers are Wells Fargo Conflicts Counsel for purposes of Wells Fargo Bank CmBG and BBG
	Commercial Lending "Transaction" and "Dispute" matters; Also see page D-2, Commercial Businesses.)

Law Department Sections	Page	Description of Sections
Business & Community Banking Section	D-8	These commercial lawyers work on loan related matters for the Business Banking Group ("BBG"), Wells Fargo Bank's community banking line of business, and are the persons best situated to assist with any BBG "Transaction" related Conflict of Interest
Wholesale Credit Section	D-8	These commercial lawyers work on loan related matters for the Commercial Banking Group ("CmBG"), Wells Fargo Bank's Wholesale middle market lending line of business, and are the persons best situated to assist with any CmBG "Transaction" related Conflict of Interest
Commercial Workout Section	D-9	These commercial lending workout lawyers work with both the CmBG and BBG lending businesses, and are the persons best situated to assist with any CmBG or BBG related Conflict of Interest arising with respect to any loan workout, bankruptcy, foreclosure or collection "Dispute"
General Litigation Section	D-9	These litigation lawyers work with both the CmBG and BBG commercial lending businesses, and are the persons best situated to assist with any "Dispute" related Conflict of Interest (other than those more appropriately handled by Commercial Workout Section lawyers)
Employment Section	D-10	These lawyers are best situated to assist with any Conflict of Interest that arises with respect to employment and human resource related "Disputes"

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