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4			3	Denver, Colorado 80203-4532, appeared on behalf of the
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	5		7
1	can.	1	recommendation on it to try to deal with all seven
2	I have your submission, Dennis, and have been	2	cases at once.
3	through it. I have other things from, papers from the	3	And, and this brings us to today.
4	time this has come up before and why don't we do this.	4	So that on the do you have anything, Dennis,
10:07:31 5	I would like to have everybody say their peace	10:10:15 5	that you would wish to say or add to your written
6	on this. It does not have to be in a very formal	6	submission dated the 11th of October?
7	manner and I have a few questions of my own and why	7	MR. CANTY: Again, this was put, you know, put
8	don't we just sort of have a discussion about it.	8	together kind of quickly, obviously, you know. The
9	How many cases right now, and how many sales	9	entire discovery, date-specific discovery has caused
10:07:48 10	representatives present this issue total?	10:10:34 10	everybody to be a little bit compressed.
11	MR. CANTY: From our perspective, at this	11	I would say that probably the easiest way to
12	point, the reason this issue has come to light is	12	get to a determination on this issue is to ask
13	because of AstraZeneca's refusal to produce sales reps	13	AstraZeneca point blank when, if at any time, it
14	in the Frederick, Glover, Coppola and Thomas cases,	14	produced all available documentation of contact with
10:08:12 15	four cases.	10:10:56 15	the physician witness. That may include the the
16	I don't know to what extent AstraZeneca's	16	sale the call notes. It may include the IMS data
17	disclosures have been deficient in cases that are under	17	which, to my knowledge, has never been produced in the
18	Buffy's purview but those are the four clients at this	18	format ordered by the court, nor has it ever been
19	point where AstraZeneca is refusing to produce sales	19	produced completely, and I guess finally perhaps ask
10:08:32 20	reps.	10:11:19 20	you that and whether they have ever produced any
21	SPECIAL MASTER BROWN: All right. So there are	21	accounts payable record in any of these cases.
22	four cases that you have, and then since we observe	22	And, when you when you reach the
23	very few formalities in these calls, we can still	23	determination that they have not done that, then by the
24	continue to call each other by first names, even though	24	plain language of CMO 4, plaintiff's time to designate
10:08:44 25	we have a court reporter, as far as I'm concerned.	10:11:40 25	a sales rep can begin to run. So maybe I think that
	Aiken & Welch Court Reporters Conference 10/15/07		Aiken & Welch Court Reporters Conference 10/15/07
	-		-
	6		8
1	But Russell, how many others other than those	1	the best way to go about it is to ask AstraZeneca when
2	But Russell, how many others other than those four? I think at one time we had maybe a total of	2	the best way to go about it is to ask AstraZeneca when did you produce it.
2 3	But Russell, how many others other than those four? I think at one time we had maybe a total of seven cases that were at issue.	23	the best way to go about it is to ask AstraZeneca when did you produce it. SPECIAL MASTER BROWN: Okay. Thanks, Dennis.
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	9		11
1	SPECIAL MASTER BROWN: Okay. Thank you, and	1	I recall, they were chosen in the end of August by us,
2	Russell, you've heard all of this, we've talked about	2	or the 1st of September by the court or the plaintiffs.
3	it some before.	3	So the designation of time for designating their sales
4	Do you have Dennis's October 11 package?	4	representatives was they were due August 7, 2007.
10:13:10 5	MR. STEWART: I do. And this is Russell	10:16:15 5	And I did ask in my letter, you know, the
6	Stewart.	6	question is, I take it the position of the plaintiff's
7	Orran, do you have my October 10th letter	7	is that the electronic format these weren't provided
8	which was attached to my agenda items?	8	immediately in the electronic format. And as you can
9	SPECIAL MASTER BROWN: Yes. I had that and I	9	tell from our letter, that is precisely the same the
10:13:29 10	have been through it and I'm going to pull it back out.	10:16:44 10	changeover happened from paper to electronic and we
11	Just give me a moment.	11	subsequently did provide electronic.
12	Yes, I have it in front of me now.	12	But I think that's not the issue because the
13	MR. STEWART: That states our position, but let	13	electronic form has the same information as the paper
14	me respond directly to Dennis's questions here.	14	form about the sales reps, so the determination of
10:13:50 15	The AP records have been produced, that is, the	10:16:58 15	which is the proper sales rep wouldn't have changed, it
16	payable records, that's payables to physicians in all	16	wouldn't have affected that. It's the same information
17	cases. And we have, in addition, supplemented those at	17	that was in paper that later was provided in electronic
18	times, as you know, as Buffy knows.	18	form.
19	But right now, the Gornick's firm, I believe,	19	SPECIAL MASTER BROWN: And we this is Orran
10:14:12 20	has AP in all of their cases, and we are producing	10:17:11 20	Brown again.
21	payment information for all the cases now in November.	21	When you say in electronic format?
22	And we have for all the cases in November and	22	MR. STEWART: I mean a version of Excel as
23	we are going forward.	23	opposed to PDF. Actually all of our services are by
24	IMS same thing. We produced IMS information	24	e-mail, so as opposed to an e-mail containing a PDF,
10:14:31 25	back to March 1999 for all cases.	10:17:26 25	you know, I'm talking about in addition to that we also
	Aiken & Welch Court Reporters Conference 10/15/07		Aiken & Welch Court Reporters Conference 10/15/07
	10		12
1	10 Except there is a lacking here. You know, it's	1	12 now provide Excel in a native format so that you can
1		1	
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2	Except there is a lacking here. You know, it's really, you know, Dennis should call me and talk about	2	now provide Excel in a native format so that you can have the call notes on your computer and search through
2 3	Except there is a lacking here. You know, it's really, you know, Dennis should call me and talk about any problems on these issues but we haven't really	2 3	now provide Excel in a native format so that you can have the call notes on your computer and search through them and do searches and things.
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	13		15
1	schedule.	1	the most sense.
2	We're having as you know, it's all we can do	2	And the reason we take the plaintiffs first
3	now to do the 30 depositions a month, that we're doing	3	there are a lot of reasons. But particularly because
4	and it's taxing us all.	4	in this in this plaintiff population, there are a
10:19:02 5	So that's our main concern is that we have a	10:21:30 5	lot that just don't up show up for their depositions.
6	byline so we know when this is done and we can look	6	So unless we can be sure that they're coming,
7	back and say that there are no other PSSs that can be	7	it causes a great deal of expense for us to take
8	pulled from earlier months.	8	depositions of physicians and sales representatives
9	SPECIAL MASTER BROWN: All right. This is	9	where the plaintiffs in the case don't participate and
10:19:16 10	Orran Brown.	10:21:45 10	don't intend to proceed with their cases.
11	Russell, are the depositions, the other	11	So those are generally our concerns about this,
12	depositions for these four cases that Dennis has, have	12	Orran, and I think I've expressed our position before,
13	they all been completed except for the PSS for each	13	but it's stated in our October 10th letter.
14	case?	14	SPECIAL MASTER BROWN: Appreciate it.
10:19:27 15	MR. STEWART: I believe all the plaintiffs	10:22:01 15	Dennis, let's go back to you for a moment. And
10.19.27	have. All the plaintiffs' depositions. Now I'm not	10.22.01 10	let me say this first. It is apparent that you had
17	sure and most of the physician depositions. But I	17	some disclosures on August 3, for the four cases, and
18	don't have that in front of me.	18	that those disclosures did not contain everything at
10	These are all September cases. So if they're	10	that time that you eventually got or were supposed to
10:19:42 20	not completed they're certainly in the process of being	10:22:23 20	get, and they were not in a live Excel format which is
10.13.42 20 21	completed.	21	the way it's being done now. I understand why they
21	We would and another issue that's related to	22	weren't.
23	this, too, is the timely the other plaintiffs in	23	But it is a given, I think, that the initial
24	these cases have been able to designate sales	24	disclosures that you got were not everything and they
10:19:58 25	representatives in a timely fashion, and there have	10:22:38 25	were not in a live Excel format.
10.19.56	Aiken & Welch Court Reporters Conference 10/15/07	10.22.38	Aiken & Welch Court Reporters Conference 10/15/07
	14		
1	been a lot that have gone through, as you know. You	1	So, let's talk about your feelings about how
2	get those in you have seen those and those have	2	those two deficiencies, if you call them that, for lack
3	happened in August and September and throughout.	3	of a better word now, impaired your ability to select a
4	The other issue that this raises is the October	4	PSS for deposition, if they did, because I'm trying to
10:20:13 5	4th letter from Mr. Canty designating these, also	10:23:00 5	relate the nondisclosures to the ability to pick
6	contained it also offered up the plaintiffs for	6	someone.
7	depositions.	7	So, talk to me about how things that you point
8	But this was 40 days nearly after these	8	out quite well in your October 11 summary that were
9	plaintiffs were selected for participation. And that	9	missing or not done by the book at that stage, let's
10:20:30 10	causes a problem, because, in our the fast pace that	10:23:19 10	say, how did that interfere with your picking the PSS
10.20.30	we have to complete these depositions when it takes 40	10.23.13	for each of the four cases?
12	days to designate these plaintiffs that puts us all	12	MR. CANTY: Sure, Orran.
13	into a bind as far as scheduling coverage for those	13	There's two real components to that. One is
14	issues.	14	it's not just the failure to disclose and not have the
10:20:43 15	So, that's an issue for us as well. And I also	10:23:37 15	material that I should have. But also let's consider
10.20.43	take it that there's an issue and Mr. Canty can	10.23.37 16	for a moment the fact that I communicated with Russell
17	address this of, I sense that Mr. Canty wants to	17	on that, and Russell said, "Fine, we'll get you what
18	take all of these depositions at the same time to save	18	you need and we'll discuss it later."
19	costs which is understandable.	19	But there's two components to that and we'll
10:21:01 20	But I think as we've concluded through this,	10:23:49 20	take them one at a time.
10.21.01 20 21	and our experience with this program so far is that we	10.23.49 20 21	Number one, the Excel sheets, the formatting
22	can't have that luxury, that we have to take the	22	issue. With the data produced in native Excel format,
23	plaintiffs first and then we should take the sales	23	I can sort, I can search and I can filter the data so
23	representatives and then we should, if we can, try to	23	that I can analyze, okay, well oh, and let's throw
10:21:16 25	schedule the physicians together. That's what makes	10:24:07 25	in there the new columns that they added.
10.21.10	Aiken & Welch Court Reporters Conference 10/15/07	10.24.07	Aiken & Welch Court Reporters Conference 10/15/07
L		o 16 of 57	A of 15 sheets

	17		19
1	I can with the new data produced in the	1	choose a sales rep. That's not what a COM 4 says. COM
2	proper format, I can make a list as you will see in the	2	4 says produce all available documentation about
3	exhibit that I attached Frederick, I believe it is. I	3	contacts with the physician witness.
4	can sort by the message. I can sort by the date. I	4	There's some comment about how, you know, other
10:24:29 5	can sort by the rep's sales name. I can do dates. I	10:27:40 5	plaintiffs have been, you know, able to designate sales
6	can say all right, I want to know all I'm going to	6	representatives. I guess just because they've been
7	look at the sales rep that called on the doctors	7	able to buffalo other people into into designating
8	between X date and Y date and deliver the doctor a	8	sales reps, they assume that, you know, they can do
9	minimum weight gain sales message.	9	that in every case. And plaintiffs in this case, when
10:24:45 10	I can do that with the Excel files. And by	10:27:59 10	it finally got down to it, in September, when they
11	court order I have the right to do that before I take	11	still didn't have any response to request for
12	the sales rep's deposition.	12	electronic format, made the designations anyway.
13	What else do I have a right to do before I make	13	That's what we did to move it along.
14	a sales rep designation? I also have the right to IMS	14	At this point, you can't forget the initial
10:24:58 15	data in electronic format that tells me when, if at	10:28:21 15	correspondence on the issue. The initial
16	all, there was a spike in Seroquel prescription, or a	16	correspondence on the issue, wrote a letter three days
17	falloff in Seroquel prescription.	17	after receiving the disclosures, wrote a letter to, I
18	What else do I have a right to? I have a right	18	guess it was an e-mail to Mr. Stewart saying these
19	to accounts payable records that tell me, okay, was the	19	disclosures are deficient, we can't choose a sales rep
10:25:17 20	doctor paid, was the doctor paid by AstraZeneca to	10:28:38 20	from them. We are entitled to more information. We
21	speak, was the doctor paid by AstraZeneca to speak	21	won't choose a sales rep until you give it to us.
22	about Seroquel and deliver a minimal weight gain	22	Mr. Russell Mr. Stewart wrote back, he said,
23	message, in what time frame, and, therefore, what sales	23	okay, we'll give it do you and we'll discuss it later.
24	rep was visiting the doctor at at that time. Was	24	Mr. Stewart didn't get back to me.
10:25:38 25	that arrangement made.	10:28:56 25	He led me to believe that he was going to give
	Aiken & Welch Court Reporters Conference 10/15/07		Aiken & Welch Court Reporters Conference 10/15/07
	18		20
1	I get to pick a sales rep that talked to the	1	me the information and then didn't produce it. And
2	I get to pick a sales rep that talked to the doctor about weight gain, and assisted him, or had	2	me the information and then didn't produce it. And now, two months later, makes an argument that I have
2 3	I get to pick a sales rep that talked to the doctor about weight gain, and assisted him, or had communications with him about messages he was	2	me the information and then didn't produce it. And now, two months later, makes an argument that I have somehow waived the right to designate a sales
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2 3 4 10:25:56 5	I get to pick a sales rep that talked to the doctor about weight gain, and assisted him, or had communications with him about messages he was delivering to other doctors. All of that information came after August 3,	2 3 4 10:29:10 5	me the information and then didn't produce it. And now, two months later, makes an argument that I have somehow waived the right to designate a sales representative. Those are the facts.
2 3 4 10:25:56 5 6	I get to pick a sales rep that talked to the doctor about weight gain, and assisted him, or had communications with him about messages he was delivering to other doctors. All of that information came after August 3, 2007. And one thing that I will say is at this point,	2 3 4 10:29:10 5 6	me the information and then didn't produce it. And now, two months later, makes an argument that I have somehow waived the right to designate a sales representative. Those are the facts. SPECIAL MASTER BROWN: Okay. And this is Orran
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	21		23
1	AstraZeneca has produced an accounts payable record.	1	and I frankly didn't hear back from him, so I don't
2	SPECIAL MASTER BROWN: Okay. And I understand	2	know that that's an issue.
3	that, Dennis. Again, this is Orran Brown.	3	We have provided all IMS information, all AP
4	Let me ask you, for the IMS data which deals	4	information that is available to the company and we're
10:30:55 5	with prescribing behavior, right?	10:33:31 5	doing that now.
6	MR. CANTY: Correct.	6	So I think that is the point.
7	SPECIAL MASTER BROWN: And the accounts payable	7	My concern is that under Mr. Canty's view here,
8	show payments by the company to physicians for speakers	8	is that these are never complete and there's never any
9	bureau or engagements or other things, and I'm not	9	limit on when we can when sales reps can be
10:31:12 10	saying that it's not important, but, without giving	10:33:44 10	designated because under his view, none of the
11	away any of your strategic secrets, how do you use the	11	disclosures are complete. They'll never be complete
12	IMS data or the accounts payable data, assuming you	12	and so he has no obligation to disclose them within the
13	have it, to help you select which sales representative	13	two days.
14	you think would be the one you need the most,	14	That harkens back to one of my concerns and my
10:31:32 15	recognizing you can only do one and you need to pick	10:33:58 15	interests here is that we have a rule and we kind of
16	one.	16	understand how this works so that we can complete what
17	MR. CANTY: Again, if IMS data indicates that	17	the court has ordered us to do in cases of specific
18	there was a spike in Seroquel prescriptions at a	18	discovery under the time lines and schedule the court
19	particular time, obviously, I'm going to want to know	19	expects us to complete this.
10:31:45 20	when that was and I'm going to want to know who was	10:34:14 20	MS. MARTINES: This is Buffy Martines.
21	seeing that doctor at the time that spike occurred.	21	May I say a couple of words on behalf all of
22	If accounts payable data indicate that the	22	plaintiffs?
23	doctor began speaking about Seroquel, I would want to	23	First of all, with regard to what the CMS says
24	know that. I would want to know who was seeing that	24	regarding the production of electronic discovery, I
10:32:00 25	doctor during that time frame and what messages were	10:34:26 25	have it right here in front of me, and it states, and
	Aiken & Welch Court Reporters Conference 10/15/07		Aiken & Welch Court Reporters Conference 10/15/07
	22		24
1		1	·
1	22	1	24
	22 being delivered.		24 I'm just going to read it, "As to case-specific
2	22 being delivered. Now all of that would aid me in deciding who	2	24 I'm just going to read it, "As to case-specific discovery from defendant set forth in CMO 4, defendant
2 3	22 being delivered. Now all of that would aid me in deciding who was the best sales rep I only get one at this	2	24 I'm just going to read it, "As to case-specific discovery from defendant set forth in CMO 4, defendant shall provide the call notes for the prescribing
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2 3 4 10:32:15 5	22 being delivered. Now all of that would aid me in deciding who was the best sales rep I only get one at this point who the best sales rep is to take. And whether or not that's going to help me	2 3 4 10:34:42 5	24 I'm just going to read it, "As to case-specific discovery from defendant set forth in CMO 4, defendant shall provide the call notes for the prescribing physicians associated with that plaintiff in readily accessible electronic form. To the extent account
2 3 4 10:32:15 5 6 7 8	22 being delivered. Now all of that would aid me in deciding who was the best sales rep I only get one at this point who the best sales rep is to take. And whether or not that's going to help me decide to pick a sales rep, that's getting far afield	2 3 4 10:34:42 5 6 7 8	24 I'm just going to read it, "As to case-specific discovery from defendant set forth in CMO 4, defendant shall provide the call notes for the prescribing physicians associated with that plaintiff in readily accessible electronic form. To the extent account payable records, IMS, prescribing habits and the PIR
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	05		07
1	25	1	27
	plaintiffs are entitled to in order to make this	1	disclosures, that they're done in a way that everybody
2	selection and it specifically said that in a	3	agrees they're supposed to be done, and that they're
4	transcript. So I think that I understand AZ's position that	4	done timely and then we don't have continuing questions about timeliness of PSS designations relative to when
	call notes really should be enough, but I don't think	-	there were supplemental disclosures.
10:35:53 5	AZ gets to make that decision. I think the court made	10:38:13 5	So that's a large problem for today and going
7	the decision and, to be honest, it's a little like the	7	forward for these four cases that Dennis has, and I
8	chicken guarding the henhouse when the wolf whatever	8	understand fully, Russell, your point about how we're
9	the heck that saying is when the person that's	9	on a schedule, we're trying to meet the court's
10:36:10 10	required to produce the information gets to say what	10:38:33 10	schedule, a lot of people all around the table working
11	information is enough for plaintiffs to make a	11	very hard to keep it on schedule and that anything that
12	decision.	12	goes off schedule is a disruption that has potential
13	I think the order is clear, and on the whole we	13	ripple effects, and it causes hardship or
14	have a lot of plaintiffs in general have a lot of	14	readjustments, and on and on for schedules of all the
10:36:25 15	problems with this disclosure, not the least of which	10:38:53 15	lawyers and other depositions that are scheduled.
16	we've discovered that the accounts payable information	16	So, if we add four to the plate that we have to
17	that's produced is not correct, and at this point I	17	deal with, that is always a problem.
18	don't have any way of knowing other than Russell's good	18	But is there any particular prejudice to
19	word which I have no reason to disagree with that it's	19	AstraZeneca for having these four beyond this the
10:36:41 20	corrected now.	10:39:13 20	need obviously to do them and the rearranging and
21	So, I just wanted to make sure that that was	21	having people cover them?
22	clear and that plaintiffs had not waived, because we do	22	Is there anything unique about these four that
23	have a lot of concerns with the disclosures that are	23	causes any particular heartburn?
24	being made at this point and that's going to come up at	24	MR. STEWART: No. These are not unique.
10:36:52 25	a later time.	10:39:26 25	They're similar to all the rest. Although I will say
	Aiken & Welch Court Reporters Conference 10/15/07		Aiken & Welch Court Reporters Conference 10/15/07
	26		28
1	But I wanted everyone to be clear on what this	1	given the timing on this, we would need some additional
2	order did say, and my thoughts on what the Court's	2	time obviously to contact these and get them scheduled.
3	order means.	3	We would need some leeway in doing that, and I
4	Thank you.	4	think also we'd need some kind of resolution or leeway
10:37:02 5	SPECIAL MASTER BROWN: Thank you both. You're	10:39:45 5	
6			on getting timely plaintiffs designation from the
7	reading from a July 12, 2007 order?	6	plaintiffs. That would help us as well so that we can
7	MS. MARTINES: That is correct no, no, I'm	6 7	plaintiffs. That would help us as well so that we can in the future move on with this and so we can have
8	MS. MARTINES: That is correct no, no, I'm sorry, Russell I'm sorry, Orran this is the August	6 7 8	plaintiffs. That would help us as well so that we can in the future move on with this and so we can have discussion about having the plaintiffs taken before the
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1	was going on and who was doing it and the timeliness of	1	difficult to apply.
2	it and the format.	2	So what we really need to do is get on the
3	It got us to this point, and I'm tempted to say	3	playing field where these disclosures are made, they're
4	let's take care of what got us to this point by doing	4	made once, unless something completely out of your
10:41:06 5	these and getting them out of the way on an orderly	10:43:50 5	control happens, and the two days is running and we can
6	schedule rather than ruling at this stage that the	6	all tell when they start to run. Because if we don't
7	timeliness was such that they cannot be deposed at all.	7	solve that problem we're just going to have this over
8	But that only solves part of the problem. We	8	and over and over.
9	have to get to the point where we all know what's	9	And, unless, Russell, you're in a position to
10:41:28 10	happening on these disclosures and when they're	10:44:07 10	discuss some agreements that these four will go forward
11	happening, and in what format they're supposed to	11	or these seven will go forward and we'll get these
12	happen, so that we remove any debate about when the PSS	12	under our belt and behind us, then that would be my
13	designations are due, and we have to make sure that the	13	ruling on it and another report and recommendation that
14	order of discovery that we are trying to follow, which	14	these four that we're talking about today will be
10:41:50 15	does have the plaintiffs deposed in the earlier part of	10:44:24 15	treated like the Haas case, that they will be
16	the month, and in general, in front of the physicians	16	considered to be in this transition period, and there
17	and sales representatives, that those plaintiff	17	are arguments on both sides of the table that are very
18	depositions are arranged from month to month so that	18	legitimate about how things happen and when they
19	they happen in that due order. Sometimes it's	19	happen, but that the prejudice of not doing them is
10:42:07 20	impossible for various reasons, but that ought to be	10:44:40 20	going to outweigh the prejudice of doing them at this
21	the goal every month.	21	stage, provided we can fix the problem going forward.
22	And so we do want to have going forward the	22	And that's a problem that we can talk more
23	commitment and understanding that the plaintiffs'	23	about today. And I guess the issue then for you,
24	depositions will be tendered up in the early parts of	24	Russell, is whether you're in a position to be able to
10:42:18 25	each month for that particular month, and that	10:44:58 25	say that the main three components of these disclosures
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	30		32
1	everybody will work hard to get them scheduled. I'm	1	that you have to provide being the call notes, this
2	not saying that anybody hasn't. I'm just saying that's	2	prescribing behavior information, the IMS IMS data
3	the way it needs to be from here out to take care of	3	that people call it, and the accounts payable records,
4	that issue.	4	are you all you and all of us then in a position
10:42:30 5	On the other issue about CMO 4 contact	10:45:19 5	where you can get your hands on that information
6	disclosures and whether they're complete and whether	6	generally, in time to produce it within the five
7	the two business days have started to run, we've got to	7	business days, all three of those pieces, and, once we
8	do one of two things.	8	get past that point, is it what form is it in? Is
9 10:42:45 10	We've either got to make sure that we	9 10:45:42 10	it in live Excel, and it does seem like the court wants
10:42:45 10	understand what is being disclosed all at one time and in a format that everybody finds acceptable and that	10:45:42 10 11	the call notes to be in accessible electronic form, and the other information to be in electronic form to the
12	Russell and his folks have done everything that they	12	extent it's already in electronic form is the way the
13	need to do to get that stuff out there in within the	13	order reads.
14	five business days, so that the two days are running,	14	MR. STEWART: Would you like me to respond,
10:43:02 15	or we have to say that there's still some holes in that	10:46:05 15	Orran?
16	that we're trying to fix, and we cannot fix today,	16	SPECIAL MASTER BROWN: Yes.
17	because the accounts payable information is still	17	Can you tell me where you are on that and how
18	you're still trying to work through all that, Russell,	18	comfortable you are with being be able to say we can
19	or whatever.	19	get our hands on all of it and it's all going to be
10:43:18 20	And we have to say the plaintiffs have to	10:46:15 20	within the five business days?
21	designate their sales representative within two	21	MR. STEWART: This is Russell Stewart again.
22	business days, even if they still feel like there's	22	Right now our disclosures, the ones we just
23	something missing, unless what's missing is really	23	finished for November are complete. They have the
24	substantial and material to making that choice.	24	complete accounts payable records information that we
10:43:35 25	And I understand that's difficult, would be	10:46:25 25	have, and for these doctors.
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	22		25
	33		35
1	It has the complete IMS and it has the complete	1	time to find them and all that. We will certainly,
2	PIRs which are the physician information requests to	2	obviously, you have to do that.
3	the extent we have them in the company. And the call	3	MR. STEWART: Actually, Orran, I may be able to
4	notes are being produced in Excel form as we've talked	4	relieve you of that obligation to do a report. I mean
10:46:39 5	and also in paper form.	10:49:02 5	we can do it either way.
6	Frankly, a little bit of this is surprising me	6	I think given your sense of how you like us to
7	because I haven't heard this, some of these issues that	7	do this, as long as we can have some issue of timing
8	are talking about with the AP records and IMS.	8	with these plaintiffs and also some resolution of the,
9	If there are problems with that, I do want to	9	you know, the timing to do these PSSs and get them
10:46:52 10	know what those are so we can sit down and we can bring	10:49:18 10	scheduled and also some discussion of what you
11	that up probably on another call to see exactly what it	11	mentioned, which is getting the plaintiffs first and
12	is the plaintiffs are unhappy with or want us to look	12	getting the schedule so that the plaintiffs happen
13	at because I haven't heard that.	13	first and we know whether the plaintiffs are proceeding
14	I haven't heard complaints from any of the	14	before the PSSs are deposed.
10:47:05 15	plaintiffs about, recently, about the disclosures we're	10:49:31 15	That would be, you know, very helpful. And,
16	making.	16	I'm not sure that you actually need a report and
17	MS. MARTINES: Well, now, Russell that's not	17	recommendation unless you want to because we're
18	true.	18	prepared to proceed on that.
19	MR. STEWART: Once you brought to us an issue	19	SPECIAL MASTER BROWN: All right. Then how
10:47:29 20	of this is a problem, we've tried our best to remedy	10:49:43 20	long do you think, Russell, to set up these four?
21	it, you know, to get on it and fix it as fast as we	21	MR. STEWART: We haven't talked to them so we'd
22	can.	22	need
23	So, we, you know, in our view, we pride	23	MS. MARTINES: Can I ask a question.
24	ourselves in being responsive to issues of plaintiffs.	24	Are we going to go ahead and include the
10:47:43 25	There was another issue, for example, Orran, of	25	(inaudible).
	Aiken & Welch Court Reporters Conference 10/15/07		Aiken & Welch Court Reporters Conference 10/15/07
	34		36
1	34 some of the call notes not containing the entire	1	
1		1	36
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			22
	37		39
1	and, as a general rule, before we schedule the PSS and	1	that we will have some extra time, probably 60 days to
2	physician depositions.	2	schedule these particular four, or
3	It's not 100 percent the rule because	3	SPECIAL MASTER BROWN: Let's say the particular
4	circumstances make one or the other impossible to	4	five.
10:51:33 5	schedule on that schedule. But that is the general	10:54:47 5	MS. MARTINES: And if we're trying to settle all
6	rule and what everybody should be working towards on	6	of this now, I will concede and Russell may note some
7	both sides of the table.	7	facts on Olive and Sonier. I mean if we're going to
8	The second piece is is that going forward with	8	try to clean all this up now, I mean I'm sure Russell
9	AZ making disclosures under CMO 4, contact information,	9	is going to disagree with me but why don't we clean up
10:51:53 10	and making the call notes available in live Excel	10:55:06 10	these last two as well.
11	format, and making the other information available in	11	MR. STEWART: I'm tempted to, Buffy, but I
12	electronic format if it exists that way, as the order	12	haven't heard whether they really want to take them
13	requires, then the PSS designations are due within two	13	now. Literally I've heard nothing.
14	business days of those disclosures, the initial	14	MS. MARTINES: Can we assume they do and if they
10:52:17 15	disclosures, unless Dennis, you, or Buffy, or any of	10:55:18 15	don't, that's just two less to schedule.
16	your colleagues, see a problem that you point out to	16	I can confirm that they want to do them.
17	Russell and to me within that two business days, that	17	But can we have an agreement right now that if
18	is somehow keeping you from making your designation,	18	the plaintiffs want to move forward on those two it can
19	because going forward, they either have to be made	19	be done?
10:52:37 20	within two business days, or you have to raise it as an	10:55:28 20	MR. STEWART: I assume Orran has indicated his
21	issue that you feel that those particular disclosures	21	ruling would be the same on the others as well.
22	are incomplete and we deal with it on the ground within	22	MS. MARTINES: Right. I just wanted to make
23	that two-day period, assuming that I think in most	23	sure. We're sure on 4 and 5. If we can finish this
24	instances we'll be able to do that so that we don't	24	today and get to all seven and call it a day, that
10:52:57 25	have it lingering or festering or growing as we get	10:55:41 25	would be, I think that would get us down the road.
	Aiken & Welch Court Reporters Conference 10/15/07		
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4	38		40
1	38 further and further away from the time that the cases	1	40 SPECIAL MASTER BROWN: That's what we should
2	38 further and further away from the time that the cases were supposed to be discovered.	2	40 SPECIAL MASTER BROWN: That's what we should do.
2 3	38 further and further away from the time that the cases were supposed to be discovered. So that's what if I issue anything on this	23	40 SPECIAL MASTER BROWN: That's what we should do. Russell, are you okay with that?
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	41		43
1	Russell, I know you'll do this anyway. But	1	fail to appear for their depositions. And in some
2	let's get them done. As soon as we can, if you can	2	cases those cases go away, and that eliminates the need
3	contact them and try to arrange them and get them fit	3	to spend the time and money to depose any physicians or
4	in as soon as your best efforts will allow.	4	PSS at all.
10:56:58 5	MR. STEWART: We will.	10:59:32 5	So, trying to meet the goal of having
6	SPECIAL MASTER BROWN: But no later than 60	10.33.32 C	plaintiffs first is really trying to serve those
7	days from today. Okay? And try to beat that if you	7	procedural, sort of efficiency concerns.
8	can, but, no later than 60 days from today.	8	MR. CANTY: Can I address that?
9	MR. STEWART: Okay.	9	SPECIAL MASTER BROWN: Sure.
10:57:10 10	SPECIAL MASTER BROWN: All right. On the	10:59:51 10	MR. CANTY: No. 1, no matter what anybody said
11	second two pieces of this puzzle, and that is,	11	about plaintiffs not showing up for depositions, at
12	plaintiffs being set first part of the month, the two	12	this no one has ever shown up for a plaintiff
13	days for disclosures, unless somebody raises a flag and	13	deposition for this firm where that's happened. So
14	says there's a problem that's keeping me from	14	that's I don't know what's going on with anybody
10:57:26 15	designating the PSS, those two pieces of trying to	11:00:03 15	else. If there's a scheduling problem we let you know
16	solve the problem going forward, does anyone have any	16	about it ahead of time.
17	questions or comments about that?	17	With respect to plaintiffs being taken first.
18	MR. CANTY: This is Dennis Canty.	18	At this point, and again, the procedure with my firm
19	I'm not sure I quite understand the	19	may differ because I don't know what's going on if
10:57:45 20	plaintiffs-in-the-first-part-of-the-month theory.	11:00:18 20	if the Bailey firm is producing their plaintiffs in
21	Can someone just make sure they explain that to	21	Texas, that's what's going on, but we don't do that.
22	me again so I can follow it?	22	We fly out.
23	SPECIAL MASTER BROWN: This is Orran Brown.	23	So at this point, you know, from a from a
24	Let me, Dennis, tell you why that seems to be	24	travel, attorney travel and attorney time perspective,
10:57:57 25	appropriate to me.	11:00:35 25	probably on both sides, it doesn't make any sense to
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	42		44
1	One is just from a logistical issue. We have	1	have plaintiffs in the first half of the month and then
2	often found it very difficult to get the doctors in the	2	make another trip out for doctors in the second half.
3	first part of the month by when we're calling them so	3	From the process standpoint, taking the
4	they kind of fall in later parts of the month anyway.	4	plaintiffs in advance, whether no matter what you
10:58:14 5	That should become less and less of an issue as	11:00:49 5	learn at a plaintiff's deposition, it can't possibly
6	we move towards designating 60 days in advance and	6	alter your choice for prescriber because he designated
7	we're talking to doctors sooner.	7	a prescriber at the beginning five days from the
8	So there's one logistical issue that the PMO	8	designation of the plaintiff when you produce the call
9	has seen at least in when we set the physicians. And	9	notes.
10:58:27 10	the plaintiffs are people that you have control over	11:01:02 10	Now, with respect to the, whether it alters the
11 12	and you can generally make them or have them appear	11 12	choice of treater, why should why shouldn't we be
12	whenever, the doctors are third parties and we can't do anything about it, so we've been working deeper into	12	designating treaters at the same time. At this point, we have I guess AstraZeneca
14	the month because it's further away.	13	gets it for 30 or 60 days depending on this new
10:58:39 15	Second issue is is that from a sort of process	14 11:01:24 15	schedule he develops, gets to review records of the
10.58.59	standpoint, it to me generally is more efficient if the	16	treater, prepare for the treater's deposition, and then
17	plaintiffs are done in advance of the physicians,	17	give us, what, ten, 15 days notice of a treater
18	because it seems that you often learn things at a	18	deposition when they've had all this other time to
19	physician deposition that can that may make a	19	prepare?
10:59:03 20	difference as to who the real treater is you want, or	11:01:39 20	Why are we not designating treaters at the same
21	who, sometimes the prescriber is who you want, and it	21	time we're designating prescribers?
22	can alter the physician who's eventually deposed for	22	Why should a plaintiff's deposition going
23	that case.	23	forward and testimony learned at a plaintiff deposition
24	Plus there have been for lots of reasons, some	24	thereby affect AstraZeneca's choice of treater?
10:59:18 25	of them very good ones, instances where the plaintiffs	11:01:55 25	SPECIAL MASTER BROWN: Dennis, I understand all
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1	those points. They're all very good questions and very	1	believe, and Russell and Dennis may correct me if I'm
2	good points, and if there are instances to achieve	2	wrong, that they have been kind of going along on an ad
3	consolidation of travel, then, yes, the parties should	3	hoc basis, and as these doctors get scheduled, trying
4	be trying to do that, and, yes, we try to do that if	4	to front-load the plaintiffs on the beginning of that
11:02:11 5	plaintiff is going to be deposed and you're flying out	11:05:00 5	trip.
6	to that particular location and the physician is there.	6	For example, if you've got the doctor on a
7	We all should make an effort to try to coordinate those	7	Thursday, even a Friday, then try to put the plaintiff
8	so that they're done together.	8	on the Wednesday and achieve Russell's goal of putting
9	And I hope the parties are doing that. So far	9	the plaintiffs first and Dennis's goal of compressing
11:02:27 10	it's been difficult to make that happen because we've	11:05:14 10	down the travel to be more cost-effective.
11	been operating on a compressed schedule and trying to	11	And given the fact that Dennis's firm and some
12	get them done in a month regardless of whether we are	12	of these others who and I don't think that any of
13	achieving sort of travel efficiencies or not.	13	the other plaintiffs' firms have raised this issue,
14	So far, the designation of treaters has lagged	14	it's generally one or two plaintiffs a month at best,
11:02:41 15	some behind prescribers because it requires the	11:05:30 15	maybe we can just kind of continue on and say as a
16	defendants to go through more documents to try to pick	16	general rule, as you suggested, that we're going to
17	which one of the treaters is the best one to depose.	17	front-load the plaintiffs at the beginning of the
18	And so far we're working within that. It does happen	18	month, and then the folks that have one or two
19	fairly quickly but it's not done the same time as a	19	plaintiffs, such as the Gornick firm, can continue to
11:02:59 20	prescriber which is a more obvious choice.	11:05:44 20	work with Russell and see if they can't work out
21	But I understand all your points and what we	21	something that meets everyone's needs.
22	can do is just try to monitor it as we go forward, try	22	SPECIAL MASTER BROWN: All right. Thank you,
23	to hit this question about doing them in that sequence,	23	Buffy.
24	because that's what I think is the most efficient way	24	That's what I would like to do, and Dennis,
11:03:17 25	to do it so far.	11:05:54 25	would like for you to try to make that happen, and if
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1	46	1	48
1	But do try to work together to set dates if you can so that if you're flying out, you can do it in one	1	at any time you feel that there's a problem or you're not getting cooperation, or you'd like to combine
3	trip. That's always a good thing to do.	3	people on the trip and you're not getting that done,
4	I don't think we have to make any more precise	4	and you want to raise it, then all you have to do is
11:03:32 5	arguments or ruling on that beyond today except to say	11:06:14 5	let me know and we'll get together again and we'll deal
6	that for now, that is what we are trying to do, is do	6	with it and I think resolve it. Just send me an e-mail
7	plaintiffs and then do physicians and sales reps. And	7	or a letter or fax.
8	for the most part, that seems to be working, and we're	8	MR. CANTY: I certainly hope that won't be
9	going to keep trying to do that unless circumstances	9	necessary.
11:03:54 10	that you see, or somebody sees, change or tell us from	11:06:28 10	So far, you know, we've been able to we've
11	experience that that's not working and we need to alter	11	been able to coordinate trips where necessary, and be
12	it.	12	respectful of each other and each other's time so it's
13	MS. MARTINES: Orran, this is Buffy Martines.	13	been good with respect to scheduling.
14	Orran, I think I was just glancing at the	14	Do we have a dispute as to Naramore, Russell?
11:04:13 15	November plaintiffs to see if I'm right. The majority	11:06:45 15	Do we need to take this up next? This is probably a
16	of the plaintiffs in the month of November is a good	16	good segue way.
17	example. There are only two plaintiffs that don't	17	MR. STEWART: Yes. Naramore is the issue.
18	belong to the Bailey firm for the month of November. I	18	This case is one that we have this is one on the
19	guess that's just our good fortune.	19	list of Dennis's October 4th letter.
11:04:27 20	But Dennis is correct. We have chosen to do	11:07:00 20	Allison Henderson is a PSS, and this came up
21	this method of bringing the plaintiffs to Houston	21	because we offered a date for Allison Henderson and we
22	because it is based on the volume that we do it, just	22	had scheduled the plaintiff before that, but then
23	works better for everyone.	23	Mr. Canty then changed his schedule for the plaintiffs
24	And we have been consistently front-loading the	24	until after the PSS deposition. So.
11:04:43 25	plaintiffs at the beginning of the month, and I	11:07:21 25	MR. CANTY: That's incorrect.
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1	MR. STEWART: No? Okay.	1	it Naramore?
2	MR. CANTY: At this point, you chose a date for	2	MR. CANTY: Correct.
3	the sales representative. Then you later fail to make	3	SPECIAL MASTER BROWN: Is that plaintiff's
4	her available on that date and, as a result, the	4	schedule?
11:07:35 5	deposition of the sales rep was moved to the week	11:10:07 5	MR. CANTY: I can make the plaintiff available
6	following the Thanksgiving holiday.	6	on November 30. He can make the sales representative
7	As a result, the plaintiff's deposition for	7	available on Wednesday the 28th? Correct?
8	convenience of the parties, also needed to be moved,	8	MR. STEWART: We've offered the 28th and
9	and I would recommend that since we have the time that	9	they've offered the plaintiff for two days after.
11:07:50 10	we try and move the physician as well.	11:10:24 10	SPECIAL MASTER BROWN: And are the physicians
11	That issue aside, at this point, you have the	11	in that case scheduled, Russell?
12	sales rep schedule for mid-week. I have I'm able to	12	MR. STEWART: No. I think it's one of the
13	produce the plaintiff on the 30th, which is the Friday,	13	cases they were, but I think we've agreed if we're
14	and for some reason, you need to make sure that the	14	going to move these back, we didn't have some of the
11:08:05 15	plaintiff goes first.	11:10:34 15	records and so we also agreed to move both of these and
16	And I would like you to explain to us why that	16	see if we couldn't schedule them together to make one
17	has to be, and why we can't just schedule the	17	trip.
18	depositions conveniently for all.	18	SPECIAL MASTER BROWN: All right. Is the PSS
19	MR. STEWART: This is Russell Stewart again.	19	and the plaintiff, are they located in the same city?
11:08:20 20	Let me address something that Mr. Canty said.	11:10:49 20	MR. CANTY: Correct. Same geographic area.
21	One example of a case in which, one of his cases that	21	SPECIAL MASTER BROWN: And so, you're trying to
22	is not going forward is the Tracy Flye case in Indiana.	22	do them in one trip, and where is it?
23	And that was one where a PSS schedule but	23	MR. CANTY: Somewhere in the vicinity of
24	luckily after the plaintiff and that case didn't go	24	Atlanta.
11:08:38 25	forward. And when Tracy Flye was cancelled and that	11:11:04 25	SPECIAL MASTER BROWN: All right. And PSS on
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1	case was not to proceed, then the PSS didn't proceed.	1	the 28th, plaintiff on the 30th.
2	case was not to proceed, then the PSS didn't proceed. So that and it has happened in one of the Gornick	2	the 28th, plaintiff on the 30th. And Dennis, is there a way that the plaintiff
2 3	case was not to proceed, then the PSS didn't proceed. So that and it has happened in one of the Gornick cases.	2 3	the 28th, plaintiff on the 30th. And Dennis, is there a way that the plaintiff could be done before the 28th?
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1	down to whether we have one trip or two. And generally	1	plaintiff doesn't show or identifies other physicians
2	one trip is better than two. If this	2	that really need to be deposed, we'll take up then what
3	MR. CANTY: Mr. Brown, I'm sorry, at this	3	the consequences of that are.
4	point, we don't have treater and prescriber scheduled,	4	We're going to try here to schedule Mathews and
11:13:12 5	I don't think, in that case. So, there are more trips	11:15:41 5	Blomert for that week. I assume they're both in the
6	that are going to need to be made in that case.	6	Atlanta area, too.
7	MR. STEWART: I think the idea is that we're	7	Okay?
8	trying the prescriber is Mathews, the treater is	8	MR. CANTY: Thank you very much, Mr. Brown.
9	Blomert?	9	SPECIAL MASTER BROWN: Thank you for your time
11:13:28 10	MR. CANTY: I wouldn't know. You guys haven't	11:15:52 10	today, Dennis, and glad to have you and please join us
11	told me that you're taking the treater. For some	11	any time.
12	reason you're not obligated to do that.	12	MR. STEWART: Before Dennis leaves, I do think,
13	MR. STEWART: This is Russell Stewart.	13	I guess given the discussions here, I'm just as
14	May I address that, too, because, in fact, we	14	we've been talking, I've been thinking about the pros
11:13:39 15	are providing the names of treaters we're deposing to	11:16:04 15	and cons about a report and recommendation.
16	the PMO, Mr. Canty, when we do that.	16	Maybe it would be appropriate for you to issue
17	To the extent they're listed on the plaintiff's	17	one, knowing that we are going to produce these, but
18	facts statement we are providing treater information	18	just to say what the ruling is and what the dispute is.
19	and prescriber information.	19	Would there be an objection to that?
11:13:51 20	And it's also true that it does our	11:16:18 20	MS. MARTINES: I don't have a problem with that.
21	experience has been that those names do change as we	21	MR. STEWART: I just think we've been talking
22	learn more about the case, particularly deposing the	22	about a lot of issues. It would be nice to have them
23	plaintiff, that we do change prescribers. And when we	23	in a written form.
24	do that, we also do change treaters. It just happens.	24	SPECIAL MASTER BROWN: I would be happy to lay
11:14:05 25	It's the nature of the process.	11:16:27 25	that out and maybe it will be helpful to all of us
	Aiken & Welch Court Reporters Conference 10/15/07		Aiken & Welch Court Reporters Conference 10/15/07
	54		56
1	There are sometimes that the plaintiffs' facts	1	going forward.
2	There are sometimes that the plaintiffs' facts statements don't contain the names of treaters and then	2	going forward. MR. STEWART: I think so.
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1 STATE OF CALIFORNIA )
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    COUNTY OF ALAMEDA
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         I, EARLY K. LANGLEY, do hereby certify:
5
         That foregoing proceedings were held in the
6
7 above-entitled action at the time and place therein
8 specified;
9
         That said proceedings were taken before me at said
10
    time and place, and was taken down in shorthand by me,
11 a Certified Shorthand Reporter of the State of
12 California, and was thereafter transcribed into
13 typewriting, and that the foregoing transcript
14 constitutes a full, true and correct report of said
    proceedings that took place;
15
16
         IN WITNESS WHEREOF, I have hereunder subscribed my
17
    hand this 15th day of October 2007.
18
19
20
21
22
23
    EARLY K. LANGLEY, CSR No. 3537
State of California
24
25
         Aiken & Welch Court Reporters Conference 10/15/07
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