EXHIBIT A

PUBLIC VERSION

UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF FLORIDA

CASE NO.: 11-CIV-20427-WILLIAMS/TURNOFF

TWENTIETH CENTURY FOX FILM
CORPORATION, UNIVERSAL CITY
STUDIOS PRODUCTIONS LLP,
COLUMBIA PICTURES INDUSTRIES,
INC., and WARNER BROS.
ENTERTAINMENT INC.,

Plaintiffs,

v.

HOTFILE CORP., ANTON TITOV, and
DOES 1-10,

Defendants.

HOTFILE CORP.,

Counterclaimant,

v.

WARNER BROS. ENTERTAINMENT INC.,

Counter-Defendant.

DISNEY ENTERPRISES, INC.,

STATEMENT OF FACTS OF DEFENDANTS HOTFILE CORPORATION AND ANTON TITOV IN OPPOSITION TO PLAINTIFFS' STATEMENT OF UNCONTROVERTED FACTS; DEFENDANTS' STATEMENT OF ADDITIONAL MATERIAL FACTS

[REDACTED]

PREFACE

Plaintiffs assert in their prefatory section, "Table Of Citation Form," that "section headings" and "subsidiary paragraphs" are *not* claimed to be "[u]ncontroverted material facts," but rather that only consecutively numbered paragraphs (using numerals 1, 2, 3, etc.) are asserted "[u]ncontroverted material facts." Therefore, Hotfile provides evidence only to controvert Plaintiffs' substantive assertions – including Plaintiffs' "subsidiary paragraphs." To be clear, Hotfile disputes the assertions set forth in Plaintiffs' section headings (introduced by capital Roman numerals and capital letters as well as unsupported numerical headings), which simply state argument without any factual support or citations to the record whatsoever. Hotfile disputes each of Plaintiffs' characterizations set forth in these headings (including the assertion that "subsidiary paragraphs" do not provide "material" facts).

Regarding the format of Defendants' instant Responses To Plaintiffs' Statement Of Uncontroverted Facts ("DRSF"), Defendants note that they have previously moved to strike rebuttal testimony from Dr. Richard Waterman, Dkt No. 217, and are contemporaneously moving to strike "evidence" submitted by Plaintiffs' outside counsel, Jennifer Yeh. Where Plaintiffs' "[u]ncontroverted material facts" refer to this purported evidence, Defendants have noted their objection and motion to strike using the following legend:

- A. an asterisk (*) indicates reliance on testimony in or exhibits to the Yeh Declaration which are subject to a separate motion to strike:
- B. a cross (†) indicates reliance on statements, testimony, and other materials which rely on the inadmissible report and faulty analysis of Dr. Waterman, which is also subject to a separate motion to strike.

CITATION LEGEND

- 1. "PSUF" shall refer to specific paragraph numbers of Plaintiffs' Statement of Uncontroverted Facts.
- 2. "DSUF" shall refer to specific paragraph numbers of Statement of Undisputed Material Facts In Support of Motion of Defendants Hotfile Corporation and Anton Titov for Partial Summary Judgment Based on the Digital Millennium Copyright Act Safe Harbor.
- 3. "TSUF" shall refer to specific paragraph numbers of Statement of Undisputed Material Facts In Support of Motion of Anton Titov's Motion for Summary Judgment.

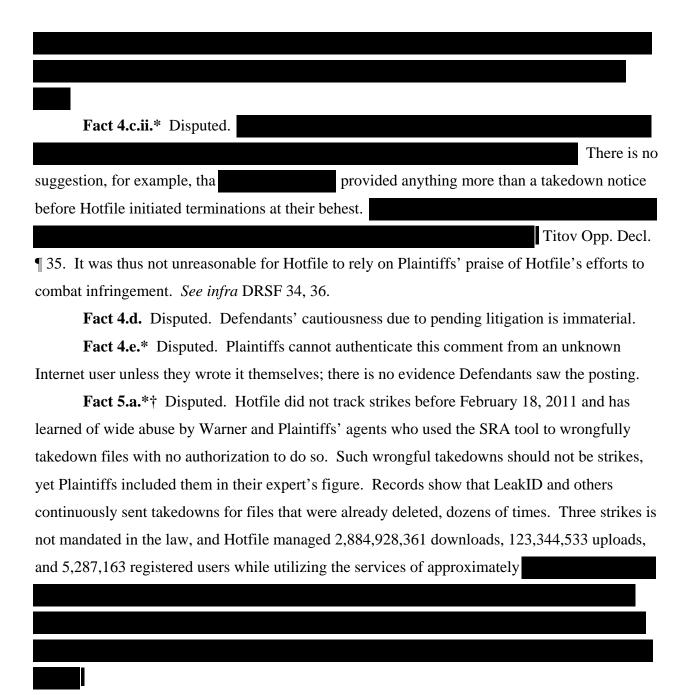
- 4. "DRSF" shall refer to specific paragraph numbers of the Statement of Facts of Defendants Hotfile Corporation and Anton Titov In Opposition to Plaintiffs' Statement of Uncontroverted Facts and Defendants' Statement of Additional Material Facts.
- 5. "Foster Decl." shall refer to the declaration of Dr. Ian Foster in support of Plaintiffs' Motion for Summary Judgment Against Defendants Hotfile Corp. and Anton Titov, dated February 17, 2012.
- 6. "Yeh Decl." shall refer to the declaration of Jennifer V. Yeh in support of Plaintiffs' Motion for Summary Judgment Against Defendants Hotfile Corp. and Anton Titov, dated February 17, 2012.
- 7. "Titov Decl." shall refer to the declaration of Anton Titov in support of Defendants' Motion for Summary Judgment.
- 8. "Titov Opp. Decl." shall refer to the declaration of Anton Titov in support of Defendants' Opposition to Plaintiffs' Motion for Summary Judgment.
- 9. "Leibnitz Decl." shall refer to the declaration of Andrew Leibnitz in support of Defendants' Opposition to Plaintiffs' Motion for Summary Judgment.
- 10. "Gupta Decl." shall refer to the declaration of Deepak Gupta in support of Defendants' Motion for Summary Judgment.
- 11. "Schoenberg Decl." shall refer to the declaration of Anthony Schoenberg in support of Anton Titov's Motion for Summary Judgment.
- 12. "Levy Decl." shall refer to the declaration of Dr. Daniel S. Levy in support of Defendant's Opposition to Plaintiffs' Motion for Summary Judgment.
- 13. "Cromarty Decl." shall refer to the declaration of Dr. Andrew Cromarty in support of Defendant's Opposition to Plaintiffs' Motion for Summary Judgment.
- 14. "Boyle Decl." shall refer to the declaration of Dr. James Boyle in support of Defendant's Opposition to Plaintiffs' Motion for Summary Judgment.
 - 15. "Leibnitz Ex. ___," shall refer to exhibits attached to the Leibnitz Declaration.
 - 16. "Yeh Ex. ___," shall refer to exhibits attached to the Yeh Declaration.
 - 17. "Gupta Ex. __," shall refer to exhibits attached to the Gupta Declaration.
- 18. "Schoenberg Ex. __," shall refer to exhibits attached to the Schoenberg Declaration.
 - 19. "Boyle Ex. __," shall refer to exhibits attached to the Boyle Declaration.

PUBLIC VERSION

DEFENDANTS' RESPONSES TO PLAINTIFFS' "UNCONTROVERTED" FACTS

Fact 1. Disputed. Defendants received notice of alleged infringement regarding approximately 8 million unique *links*, not files. Titov Opp. Decl. ¶ 26. Plaintiffs' expert concedes that 113,406,857 files have been uploaded to Hotfile, meaning that only 8.8% of files uploaded to Hotfile have been accused of infringement. Foster Decl. ¶ 62; *see infra* DRSF 37.

iploaded to Hotfile have been accused of infringement. Foster Decl. ¶ 62; see infra DRSF 3/.
Fact 2. Disputed
Defendants had no reason to do so
given Plaintiffs' praise of Hotfile's copyright enforcement efforts and Hotfile's reliance upon
Plaintiffs' superior resources to police their own works. See infra DRSF 34, 36.
Fact 3. Disputed. Hotfile complied with the DMCA's safe harbor provisions by
erminating accounts of repeat copyright infringers and processing takedown notices from
copyright holders within 48 hours. See DUSF ¶ 18. Hotfile used its discretion in investigating
reported uploaders of allegedly infringing files and terminating users who were the subject of
multiple notices on receipt of complaints from copyright owners. See Titov Decl. ¶¶ 31, 33.
Fact 4 & 4.a. Disputed. See supra DRSF 3.
Fact 4.b. Disputed
That Hotfile moved forward with SRAs (at Plaintiffs' request), MD5 hashing and a termination-
on-specific-request policy instead of a strikes-based policy does not counter this email or show
hat Hotfile was unreasonable. In any event, Hotfile did perform manual reviews of, terminate,
and stop payments to accounts of users with numerous complaints at content owners' requests.
Fact 4.c.*† Disputed.
Fact 4.c.i.* Disputed



Fact 5.a.i.*† Disputed. Immaterial; the files uploaded at any particular time cited by Plaintiffs is not meaningful; there is no evidence these were infringing. *See supra* DRSF 5.a.

Fact 5.a.ii.† Disputed. Plaintiffs' statistic is meaningless for the reasons described above; there is no evidence these were infringing. *See supra* DRSF 5.a.

Fact 5.a.iii.*† Disputed. Plaintiffs' statistic extrapolates from the prior meaningless statistic in PSUF 5.a.ii. That Plaintiffs' experts, through flawed analysis, denoted 25,000 of Hotfile's 5,287,163 registered users as "bad" has no correlation to copyright infringement. The

1.5 billion downloads number is also irrelevant; there is no evidence these were infringing.

- **Fact 5.a.iv.** Disputed. Plaintiffs' conclusion that such users were "repeat infringers" is unfounded and unsubstantiated by the evidence. *See supra* DRSF 5.a.
- **Fact 5.a.v.** Disputed; immaterial. Such users made up a small fraction of the total number of registered users of Hotfile. *See supra* DRSF 5.a.
- **Fact 5.b.***† Disputed. Immaterial; Hotfile only terminated 4% of its known uploaders, and 22,447 (0.42%) of its users; over 15,000 Affiliates were *not* terminated. Titov Opp. Decl. ¶ 37. Plaintiffs fails to specify a period when such users earned "strikes." *See supra* DRSF 5.a.1-v.
- **Fact 6.** Disputed. Immaterial; Hotfile "designated an agent to receive notifications of claimed infringement" on its website since its launch in February 2009. Initially, content owners could use a report abuse form "available [] on [the Hotfile] website in a location accessible to the public" to reach its abuse department at this email box. DSUF ¶ 6. By April 2009, Hotfile.com advised: "To exercise your DMCA rights, your Proper DMCA Notice must be sent to Designated Agent of hotfile.com to email: abuse@hotfile.com." *Id.* ¶ 7. Yeh Exs. 25 and 6 (Luchian Dep. at 17:17-18:7) have nothing to do with registration at the Copyright Office. Plaintiffs never had difficulty contacting Hotfile with takedown notices. *See* Titov Decl. ¶ 13, Exs. 15, 19; *see also* Gupta Decl., Ex. 14, Defs.' Suppl. Am. Resp. to Pls.' Interrog. No. 2.
- **Fact 7.** Disputed. Immaterial; Hotfile made the abuse@hotfile.com address available on its site since the outset. DSUF 4.
- **Fact 8.*** Disputed. Immaterial; the physical address listed for Hotfile's DMCA agent is that used by the agent, Incorporate Now, for all its clients. Leibnitz Ex. 22 (Luchian Dep.) at 129:6-130:14.

Fact 9.a.i. Disputed.	
Fact 9.a.ii. Undisputed.	_
Fact 9.a.iii. Disputed.	
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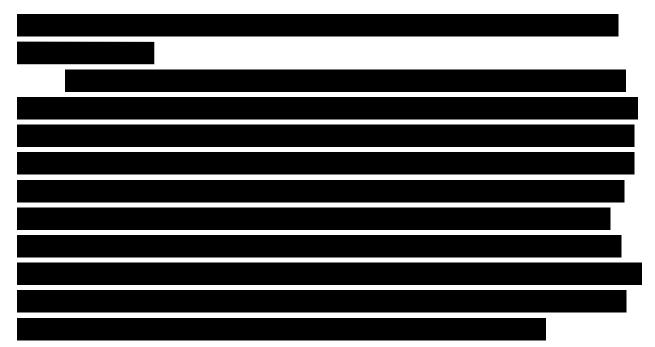
Fact 9.a.iv. Disputed. Immaterial; Hotfile permits uploaders to obtain several URLs for every upload so the uploader can track downloads by different population segments (e.g., how many times downloaders accessed one's photo album from Facebook versus Twitter). Titov Opp. Decl. ¶ 49. Plaintiffs have no evidence that before hash-blocking, users exploited duplicate URLs to propagate infringement, so that the takedown of one infringing URL would not impact the operation of another URL relating to the same content. Before August 2009, only 48,094 (or 1.7%) of the 2,852,406 files stored at Hotfile had duplicate URLs, and only 117,931 (4.1%) of Hotfile's files were subject to takedown notices. *Id*.

Fact 9.a.v. Undisputed for August 2009 period. Otherwise, disputed. Supra DRSF 38.

Fact 9.b.* Disputed. Immaterial; URL does not indicate file content or infringement. *See infra* DRSF 35.

Fact 9.c.* Disputed. Hotfile has exchanged 701,116 e-mails with users. Titov Opp.

Decl. ¶ 44.	



Fact 10.a.*† Disputed. The magnitude of alleged infringement was low. *See infra* DRSF 10.a.iv (8% of files subject to notices). Hotfile was never aware of Plaintiffs' misleading alleged statistics. Plaintiffs' study is flawed. *See* Levy Decl. ¶ 36; Boyle Decl. ¶¶ 10-23.e; *supra* DRSF 10.a.i.

Fact 10.a.i.*† Disputed. Plaintiffs' skewed download numbers do not count each download equally. Plaintiffs' expert failed to consider all "files available" on Hotfile and instead limited himself to files *downloaded* on Hotfile (i.e., 45% of the files available). In that 45%, he concedes that infringement rates may be zero for 35 months of Hotfile's 36 month existence. Leibnitz Ex. 37 (Waterman Dep.) at 83:8-85:10, 85:12-18, 86:18-21, 87:7-20, 88:17-90:3. In the one month of downloads that he did examine (i.e., January 2011), which was 1.3% of Hotfile's activity, he only sampled a nonrepresentative fragment of the 1.3% of downloads, excluding billions of internet users and broad categories of downloads available from Hotfile. Levy Decl. ¶¶ 28-35. Plaintiffs' statistical errors were compounded by systematic legal errors by its biased copyright law "expert." *See* Boyle Decl. ¶¶ 10-23.e. Vobile data shows that only 3.4% of attempted uploads have been blocked as unauthorized by the copyright holder. *See infra* DRSF 40. Indeed, a majority of Hotfile's uses involve storage and space-shifting. Boyle Decl., ¶¶ 11-12; 19-20; Ex. 2 ¶¶ 11-27. Legal downloads drive Hotfile's business, including the top downloaded files on Hotfile, numerous authorized videos (including Plaintiffs' trailers), and open source and freeware software. Boyle Ex. 1 (Boyle Rpt.) ¶ 9(i). Files identified by

Plaintiffs' expert as non-infringing drove sales to Hotfile five times more than Plaintiffs' works-in-suit; it would be counterproductive for Hotfile to support infringement, even setting aside the risk of ruinous litigation costs imposed by Plaintiffs. Titov Opp. Decl. ¶ 15; Boyle Ex. 2, ¶ 53.

Fact 10.a.ii.*† Disputed. As 93% of Hotfile's uploaders <u>never received a takedown</u> <u>notice</u>, Plaintiffs' 98% figure is unreliable. Titov Opp. Decl. ¶ 31. Their statistician and copyright "experts" excluded storage, the largest use of Hotfile, and failed to account for fair use, space-shifting and authorized uses. Levy Decl ¶ 33-36; Boyle Decl. ¶¶ 10-23.3; *see supra* DRSF 10.a.i.

Fact 10.a.ii.*† Disputed; immaterial. *See supra* DRSF 10.a.i. Even taking Plaintiffs' statement as true, deletions can occur for reasons unrelated to copyright infringement, which is acknowledged to be about 20%. Foster Decl. ¶ 63. Plaintiffs' allegation that such deletions were "related" to copyright infringement is grossly overbroad; their approach counts *all* files uploaded by any terminated user regardless of whether each file itself infringed.

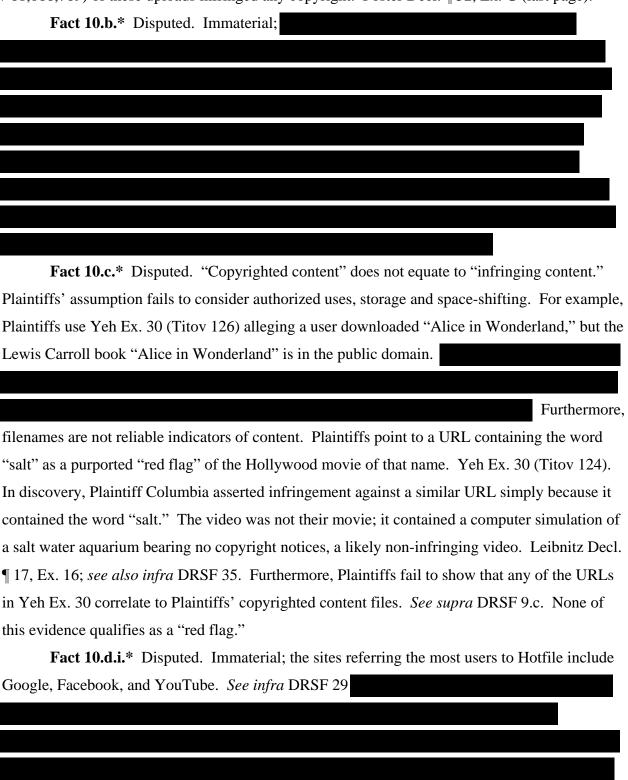
Fact 10.a.iv.*† Disputed. Only 8% of Hotfile's uploaders have uploaded over 171 files, so this statistic excludes 92% of Hotfile uploaders. Levy Decl. ¶40. Less than 14.2% of known uploaders were suspended, even after Hotfile terminated based on strikes (which includes access termination based on false notices). Foster Decl. ¶ 50. Of Hotfile's uploaders, 93% percent never received a single takedown notice. Titov Opp. Decl. ¶ 31. *See supra* DRSF 10.a.i-ii.

Fact 10.a.v.*† Disputed. Immaterial; Plaintiffs' statistics are flawed. DRSF 10.a.i, iv. Prior to the filing of the complaint, 46,562 users (1.1% of Hotfile users at that time) received at least one takedown notice. Titov Opp. Decl. ¶ 28.

Fact 10.a.vi.*† Disputed. Immaterial; terminated Affiliates accounted for only 8.4% of uploaded files. Foster Decl., Ex. J. Only 10.9% of files uploaded by Affiliates ever received a copyright notice. Titov Opp. Decl. ¶ 39. Those notices included over two million DMCA non-compliant and false takedown notices. Titov Opp. Decl. ¶ 29. Over 15,000 affiliates were *not* terminated.

Fact 10.a.vii. Disputed. Under Hotfile's repeat infringer policy, it terminated users when they received three *allegations* of copyright infringement, even where based on false notices and SRA requests. When Hotfile suspended these users, it took down not just the 67,341 files (3 strikes for each 22,447 suspended user) subject to takedown notices, but millions of other files these users had posted that no one in over two years of Hotfile's operation had ever

identified as infringing. Titov Opp. Decl. ¶¶ 37-38. No evidence exists that fully 99.9% (67,341 / 61,066,769) of these uploads infringed any copyright. Foster Decl. ¶ 52, Ex. G (last page).



Absent complaint from content owners, Hotfile had

no reason to investigate further. Titov Opp. Decl. ¶ 21. Payments from Hotfile to this user related to non-copyrighted works; the lastdl links in Yeh Exs. 99-101 are for files called "beer.rar.html" and "0117HJ.rar.html," which Plaintiffs do not contend indicate Studio content.

Fact 10.d.ii. Disputed.

Fact 10.d.iii.* Disputed. The names of third-party websites outside of Hotfile's control do not indicate the copyright status of the files on the sites and are consistent with sites that host reviews, trailers and licensed content. Hotfile did not know the status of these sites or the of any files they may have hosted at Hotfile. Plaintiffs cite 186 pages of "screenshots of various ['link sites']," which do not reflect the pre-Complaint time period at all. Yeh Decl. ¶ 44 & Ex. 43. Only 8 pages of Yeh Ex. 43 mention Hotfile, and none provided operative links to Hotfile. Titov Opp. Decl. ¶ 12. The assertion of wrongdoing by 62 of Hotfile's 24,753 referring websites of which there was no evidence Hotfile was aware in no way suggests that Hotfile condoned infringement; none of the sites provided enough traffic to appear in Hotfile's top 500 sources of traffic in the past year. *Id.* Although Plaintiffs also assert that 11 of these websites were shut down by the federal authorities or found liable in civil actions, they do not indicate which (if any) of those websites had any affiliation with Hotfile. Titov Opp. Decl. ¶ 20.

Fact 10.d.iv. Disputed

Plaintiffs fail to allege that any of these sites uploaded a material portion – or indeed *any* – of the verified files-in-suit.

Fact 10.e.i. Disputed. Immaterial; the cited testimony fails to show any knowledge that this URL was infringing. URLs do not indicate infringement. *See supra* DRSF 10.c. The URL in Yeh Ex. 44 is not a download link for the Pussycat Dolls' album. Titov Opp. Decl. ¶ 50. That band is documented to authorize free internet distribution. *See UMG Recordings, Inc. v. Veoh Networks, Inc.*, 665 F. Supp. 2d 1099, n. 13 (C.D. Cal. 2009).

Fact 10.e.ii. Disputed. Immaterial; there is no evidence that the URL in Yeh Ex. 45 is Plaintiffs' copyrighted content. Even if it was not authorized for use in a computer test, Plaintiffs cannot bypass infringement and fair use analyses. *See supra* DRSF 10.c.

Fact 10.e.iii. Disputed. Defendants did not know the contents of the tweeted link. Titov Opp. Decl. ¶ 51. Plaintiffs have no evidence that they have ever obtained the content file, compared it to any allegedly-copyrighted work, verified the copyright of that work, or inquired about the file's authorization status from its owner. *See supra* DRSF 9.c, 10.c.

Fact 10.f.i. Disputed. See infra DRSF 16.b.v.

Fact 10.1.1. Disputed. See infra DRSF 10.0.v.
Fact 10.f.ii. Disputed. Immaterial; on February 24, 2010, after Hotfile obtained
dismissal of a copyright suit, Warner's agent first contacted Hotfile to propose a deal for Warner
to provide links to its content on ecommerce sites for Hotfile to include on its website. Titov
Decl. ¶ 28, Ex. 4; Yeh Exs. 50-51.
Fact 10.f.iii. Disputed.
This demonstrates the impropriety of assuming infringement based on titles. See infra DRSF 35.
Immaterial;
Fact 10.g. Disputed.
In fact, the blocking did
not occur because of infringement, but rather because all of the user's files were empty – and
RapidShare, like Hotfile, blocks uploading of empty files. Titov Opp. Decl. ¶ 54.
Fact 10.h. Disputed.



Fact 11.b.i. Disputed. Hotfile prohibits searching files on its servers as it is antithetical to Hotfile's purpose of providing private storage. Levy Decl. ¶¶ 9, 37; Leibnitz Ex. 2 (Titov Dep.) at 445:23-446:5; Cromarty Decl. ¶¶ 121-126.

Fact 11.b.ii.* Disputed. Immaterial. Hotfile never knew of much less relied on Plaintiffs' cited EFF advisory document. Yeh Ex. 55; Titov Opp. Decl. ¶ 13. Further, the publication is directed at peer-to-peer networks, which Hotfile is not. Cromarty Decl. ¶ 112.

Fact 11.c. Disputed. Immaterial; Hotfile has not reviewed what its users were downloading outside of this litigation because such review is not required and investigation of 100 million+ files is impossible and futile. Titov Decl. ¶ 6. Hotfile did not purposefully avoid exploring what its users were downloading. Leibnitz Ex. 2 (Titov Dep.) at 706:5-8.

Fact 11.d. Disputed. *See infra* DRSF 3, 4(a) & (b).

Fact 12.* Disputed. See infra DRSF 16.

Fact 13. Undisputed for purposes of this motion.

Fact 14. Disputed.

Fact 15. Disputed.* Plaintiffs rely on inadmissible and improper attorney testimony to establish the infringement component of their claim. *See supra* DRSF 9.c. *See* Motion to Strike.

Fact 16.a. Disputed. See infra DRSF 16.a.i-xiii.

Fact 16.a.i. Undisputed for purposes of this motion.

Fact 16.a.ii. Disputed. Affiliates are paid to upload files that attract users to become Premium members. Yeh Ex. 58 at 1. While providing access to content may be one thing that attracts users to Hotfile, providing access to infringing content is not.

Fact 16.a.iii. Disputed. The number of times a file is downloaded is just one factor in

how Hotfile calculates payments to Affiliates. Leibnitz Ex. 2 (Titov Dep.) at 651:4-655:17. The current Affiliate program does not compensate for downloads. Titov Opp. Decl. ¶ 7.

Fact 16.a.iv. Disputed. Seeking maximum referrals from minimum expenditures of server resources, upload resources, bandwidth, and diskspace evidences business sense. Yeh Ex. 61 at 13. Hotfile is predominantly used for storage. *See infra* DRSF 24.

Fact 16.a.v. Disputed. Plaintiffs ignore the topic addressed on Hotfile's site: tips for affiliates to increase their earnings. Yeh Ex. 59. Hotfile's statement to advertising partners (less than 1% of Hotfile's user base (0.53%)) in no way changes the fact that the remainder of users primarily employ Hotfile for storage. Titov Opp. Decl. ¶ 4. *See infra* DRSF 24.

Fact 16.a.vi. Disputed. Storage is the predominant use of Hotfile, and Premium members get permanent storage. *See infra* DRSF 24.

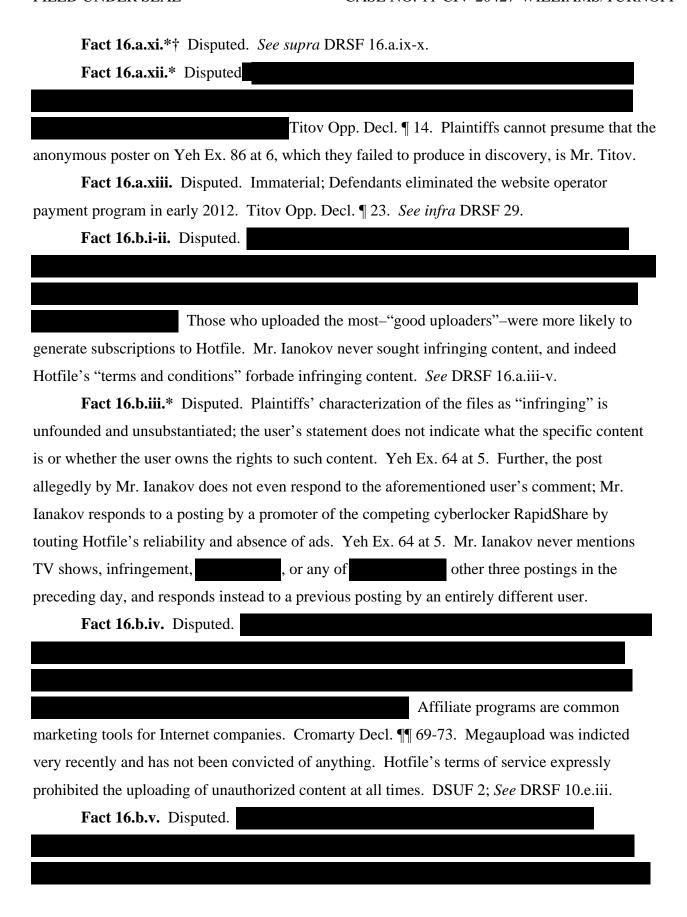
Fact 16.a.vii.*† Disputed. Fifteen of the 25 most downloaded files on Hotfile are open source software programs. Boyle Decl; n. 3; Leibnitz Ex. 7 (Ex. A). Six open source software programs alone accounted for more than 1.7 million of Hotfile's downloads. Boyle Ex. 19i. None of Plaintiffs' works are among the top 100 downloads, and state-of-the-art fingerprinting technology identifies no infringement among Hotfile's top 100 downloads. *See supra* DRSF 10.a.i-vii. *See also* DRSF 10(a).

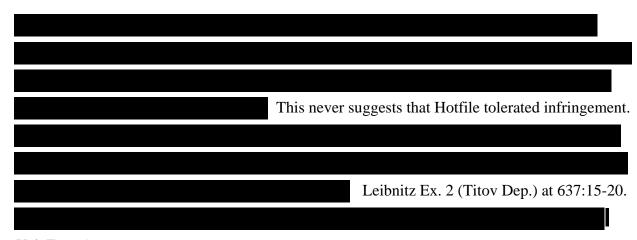
Fact 16.a.viii. Disputed. Immaterial; providing access to copyright infringing content is not part of Hotfile's business model for attracting users to Hotfile

"Popular" is not infringing. See supra DRSF 16.a.vii.

Fact 16.a.ix. Disputed. Since smaller files can be aggregated as easily as bigger files can be divided into smaller parcels, Defendants had no reason to believe that larger files more likely infringe. Titov Opp. Decl. ¶ 7. Plaintiffs' correlation of file size with infringement lacks scientific validity, given that it excludes: (1) 56% of the files on Hotfile (i.e., those never downloaded); (2) 97% of the months of Hotfile's operation (i.e., any month but January 2011); and (3) an unknown percentage of Hotfile's downloaded files (e.g., files downloaded by Hotfile's free users in three-quarters of the world's nations, files downloaded using Hotfile's "hotlink" capability, and files uploaded by anonymous users). Levy Decl. ¶¶ 28-31.

Fact 16.a.x. Disputed. As Plaintiffs' expert states, "[l]arger pieces of entertainment content...can also be divided into several, smaller computer files [] to facilitate transmission and copying," so large files are not necessarily copyrighted content. Foster Decl. ¶ 8.





Yeh Ex. 65.

Fact 16.b.vi.* Disputed. See infra DRSF 16.f.

Fact 16.c.*† Disputed. See supra DRSF 1-5.

Fact 16.d.*† Disputed. *See supra* DRSF 5, 10.a. The majority of downloads on Hotfile were not copyright infringing; out of the 2.9 billion downloads on Hotfile's website, only 13.6% were downloads of files that received a takedown notice. Titov Opp. Decl. ¶ 27.

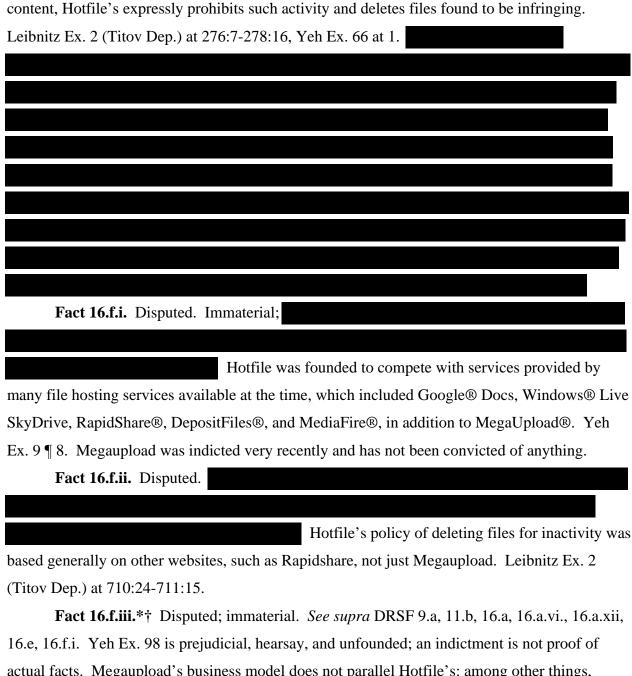
Fact 16.e. Disputed. Defendants' marketing and business model emphasizes the use of Hotfile for storage. *See infra* DRSF 16.e.i-iii, 24. Hotfile's revenues are entirely from premium access fees paid by users to obtain faster access. The fee is content-neutral and is not based on what or how much users consume—they could be using Hotfile for personal cloud storage, file transfer, space-shifting, downloading open source software, or streaming video. Titov Decl. ¶ 7.

Fact 16.e.i. Undisputed for purposes of this motion.

Fact 16.e.ii.*† Disputed. Plaintiffs mischaracterize evidence. Yeh Exs. 96, 97 merely show that users can purchase Premium memberships, which offer benefits, such as unlimited storage and higher redundancy of file storage. Leibnitz Ex. 2 (Titov Dep.) at 443:11-22. The possibility that users could switch to other service providers does not mean that "Hotfile must offer copyrighted content. The top 100 most downloaded files on Hotfile are not Plaintiffs' copyrighted content. *See supra* DRSF 10.a.i-vii. The most popular files are non-infringing. *See infra* DRSF 30, 32.

See also DRSF 16.a.

Fact 16.e.iii.*† Disputed; immaterial. Storage is Hotfile's predominant use and part of what Premium users pay for. *See infra* DRSF 24. Even if certain users sought unauthorized



Fact 16.f.iii.*† Disputed; immaterial. *See supra* DRSF 9.a, 11.b, 16.a, 16.a.vi., 16.a.xii, 16.e, 16.f.i. Yeh Ex. 98 is prejudicial, hearsay, and unfounded; an indictment is not proof of actual facts. Megaupload's business model does not parallel Hotfile's: among other things, Megaupload advertised on its site, Yeh Ex. 98 ¶ 4, it had an internal database in which it could search directly for infringing content, *id*. ¶ 14, it did not implement hash blocking of copyrighted content, *id*. ¶ 24, its employees copied content from sites like YouTube.com to populate Megaupload's sites, *id*. ¶ 69(h), its employees downloaded copyrighted content for their own personal use, *id*. ¶ 69(bb, dd, ee), and its employees referred users to link cites to find movies, *id*. ¶ 69(ppp). Hotfile does none of those things. For example, Hotfile does not offer

advertising, *see supra* DRSF16.b.iii, Hotfile has no searchable index of content, *id.* 19.b., its employees never downloaded copyrighted content for personal use, *id.* 10.b, and never referred users to link sites or copyrighted content, *id.* 10.d.i-iv.

Fact 16.g.* Disputed. See supra DRSF 9.c.

Fact 16.h.* Disputed. See supra DRSF 10.b.

Fact 16.i.*† Disputed. See supra DRSF 9.a.iv-v.

Facts 16.j.i Disputed. Vobile's vCloud 9 fingerprinting technology was only available in September of 2011. Hotfile implemented vCloud 9 shortly after. *See infra* DRSF 40. Hotfile is one of only a handful of file hosting companies to use Vobile's technology. Leibnitz Ex. 18 (Wang Depo.) at 68:25-69:5.

Facts 16.j.ii. Disputed. Digital fingerprinting technology is not guaranteed to be completely accurate. Leibnitz Ex. 5 (Cromarty Dep.) at 187:23-189:11; Leibnitz Ex. 23 (Zedek Dep.) at 67:16-68:7. Fingerprinting technology is constantly developing, such that its effectiveness varies widely over time. Leibnitz Ex. 23 (Zedek Dep.) at 67:16-68:7, 168:15-20; Leibnitz Ex. 24 (Kang Dep.) at 208:19-209:2.

Facts 16.j.iii. Disputed; immaterial. Hotfile had already implemented many other countermeasures, including hash filtering. See infra DRSF 16.j.iv.

Defendants believed that their copyright enforcement efforts were sufficient per Plaintiffs' praise of Hotfile's antipiracy work. See infra DRSF 34.

Immediately after Plaintiffs finally communicated that fingerprinting was an important copyright enforcement tool to Hotfile, Hotfile began implementing that very technology. Leibnitz Ex. 2 (Titov Dep.) at 509:25-510:23.

Facts 16.j.iv. Disputed.

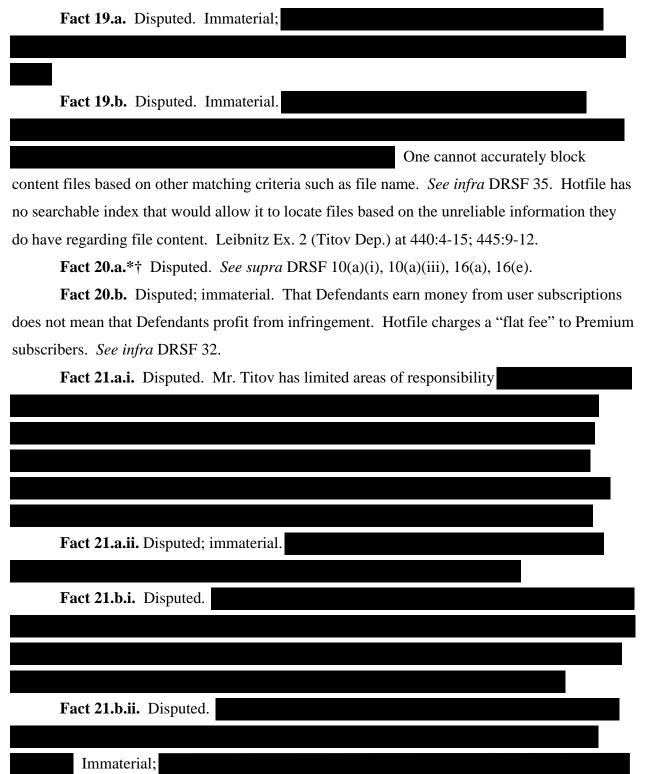
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copies of the same file could not be downloaded in the future.

Hotfile implemented MD5 hashes, so that once subject to a takedown notice, identical

Fact 17.*† Disputed. See supra DRSF 9, 10, 11.

Fact 18. Disputed; legal conclusion and mischaracterizes evidence. Plaintiffs fail to identify the specific infringing content allegedly on Hotfile's servers. *See supra* DRSF 9.c.



Fact 21.c.i. Undisputed.
Fact 21.c.ii. Disputed.
Leibnitz Ex. 2 (Titov
Dep.) at 92:12-93:23; Yeh Ex. 77 at ¶5.
Fact 21.c.iii. Disputed. Mr. Titov formed Lemuria after September 29, 2009. Yeh Ex.
79. Mr. Titov did not form Lemuria due to complaints from Limelight Networks. Titov Decl.
\P 41.
Fact 21.c.iv. Disputed. Lemuria provides web-hosting and related technical services to
Hotfile, contracting with ISPs for internet connection and with a collocation facility. Yeh Ex. 1
(Titov Dep.) at 47:12-22.
Titov Opp. Decl. ¶ 57.
Fact 21.c.v. Undisputed for purposes of this motion.
Fact 21.c.vi. Disputed; immaterial. See supra DRSF 21.c.iv.
Fact 22.a.i. Disputed characterization.
Fact 22.a.ii. Disputed characterization; immaterial.
Fact 22.a.iii. Disputed. See supra DRSF 22.a.i.
• • •

Mr. Titov's input was limited to how to store information in
Hotfile's database rather than the business terms of the program. Schoenberg Ex. A (Titov Dep.)
596:18-597:2.
Fact. 22.b.&b.i-ii. Disputed; immaterial.
Fact 22.c. Disputed.
Fact 22.d.i.* Disputed.
Mr. Ianokov was responsible
for user communications regarding DMCA takedown notices and their implementation and was
supervised by Leibnitz Ex. 2 (Titov Dep.) at 32:12-34:19, 34:25-35:5;
Fact 22.d.ii. Disputed. Mr. Titov hired Hotfile's DMCA agent after authorization from
Hotfile's shareholders. Yeh Ex. 1 (Titov Dep.) at 69:5-69:9. Mr. Titov does not manage
Hotfile's DMCA agent. Mr. Ianokov, under , handled takedown
notices and occasionally consulted Mr. Titov on technical matters. Supra DRSF 22.d.i.
Fact. 22.e. Disputed. Mr. Titov does not have authority to make unilateral decisions on
important aspects of Hotfile's business or operations. Titov Decl. \P 39; TSUF 10. Mr. Titov did
not devise or manage Hotfile's Affiliate program. TSUF 7. Mr. Titov does not handle daily
operations of Hotfile. TSUF 11. Before this complaint, it was not a part of Mr. Titov's job to
give input on Hotfile's repeat infringer policy. Yeh Ex. 1 (Titov Dep.) at 605:23-606:3.
Fact 22.f.i. Disputed; immaterial.
To the
extent that Hotfile did not implement hash blocking prior to August 2009, it was not because of
any a policy decision. <i>Id.</i> at 602:22-603:1.
Fact 22.f.ii. Disputed; immaterial.
Fact 22f.iii. Disputed; immaterial.

Fact 23.a.* Disputed. *See supra* DRSF 21, 22(c), &22(e) *supra*.

Fact. 23.b.i. Disputed; immaterial

Fact 23.b.ii-iii. Disputed; immaterial. See Brief at VI.B.

DEFENDANTS' STATEMENT OF ADDITIONAL MATERIAL FACTS

- **Fact 24.** Hotfile is predominantly used for storage. See Titov Opp. Decl. \P 4. Hotfile's website repeatedly emphasizes the storage benefits of the premium membership. *See*, *e.g.*, (Yeh Ex. 59) ("Your files will be stored forever as long as you are a premium member.").
 - **Fact 25.** Hotfile is not a peer-to-peer network. See Cromarty Dec. at ¶ 112.
- **Fact 26.** Hotfile does not access users' uploaded files out of respect for user privacy. Titov Opp. Decl. ¶ 2.
- **Fact 27.** Hotfile forbids the uploading, downloading, sharing, or storing of copyrighted works without authorization under its Terms of Service and an Intellectual Property Policy. Each new user must explicitly agree to the Terms of Service. Titov Decl. ¶ 3.
- **Fact 28.** The most popular files shared on Hotfile are "open source" software programs created to be freely copied, improved, and distributed over the Internet. Leibnitz Ex. 4; Boyle Ex. 1 at ¶ 17.
- **Fact 29.** The sites referring the most users to Hotfile include Google, Facebook, and YouTube. Titov Opp. Decl. ¶ 19.
- **Fact 30.** Hotfile has many noninfringing uses. Boyle Decl., Ex. 1, ¶¶ 9i.-iv.; Ex. 2 ¶¶ 20, 21, 24, 25, 29-33, 37-39.
- **Fact 31.** Approximately 90% of Hotfile's users are "free" users who do not have Premium accounts and pay nothing to Hotfile. Titov Opp. Decl. ¶ 11. 99% of Hotfile's users do not participate in the Affiliate program. Titov Opp. Decl. ¶ 24. Some users do not register an account with Hotfile at all. Leibnitz Ex. 2 (Titov Dep.) at 17:21-25.
- **Fact 32.** Hotfile charges a "fixed fee" to Premium subscribers, regardless of the content they upload or download. Titov Decl. ¶ 7; DSUF 20-21. Users downloading a non-infringing work were more likely to purchase a Premium subscription than one downloading an infringing work. Boyle Ex. 2 (Boyle Rebuttal Rpt.) at ¶ 53.

- **Fact 33.** Hotfile's expeditious takedown is unquestioned. *See* Compl. ¶ 38 (no allegation of failure to expeditiously takedown in response to DMCA notices); Gupta Ex. 17 [Studios' Response to Interrogatory No. 20]).
- **Fact 34.** Plaintiffs and their agents praised Hotfile's efforts to combat copyright infringement. DSUF 11; Leibnitz Exs. 28, 29, 30, 31, 32, 33, 34, 35.

Fact 35.

Plaintiffs' counsel is not competent to establish infringement of 10,390 works. Yeh Decl. 119.

- Fact 36. Hotfile relied not only on the Studios' failure to request any additional countermeasures, but also on their consistent praise of Hotfile's copyright enforcement efforts. *See supra*, DRSF 34. Hotfile maintained its policy of providing expeditious notice and takedown, and SRA which it supplemented with MD5 hashing. Titov Opp. Decl. ¶¶ 9, 47. Hotfile strengthened its repeat infringer policies and adopts new measures to combat infringement, including the "Hotfile Copyright Education" program. Titov Decl. ¶ 36.
- **Fact 37.** Since inception, Hotfile received notices of alleged infringement either through DMCA notices or SRA accounts for 8,330,465 of its 123,344,533 files (6.8% of its files). Titov Opp. Decl. ¶ 26.
- **Fact 38.** In August 2009, Hotfile began to disable any master file subject to a takedown notice via "hash-blocking." Prior to that, Hotfile only received takedowns for 117,937 URLs, thus Hotfile began hash-blocking before over 98.6% of notices issued. Titov Opp. Decl. ¶ 48.
- **Fact 39.** Hotfile began offering its Special Rightsholder Account takedown tool as early as August 2009, providing content owners with the ability to instantaneously takedown multiple files with a single click. Titov Opp. Decl. ¶ 9.
- **Fact 40.** Within months of this suit, Hotfile implemented Vobile's state-of-the-art digital fingerprinting technology and implemented Vobile's vCloud 9 in July of 2011. *See* Titov Decl. ¶¶ 34-35. After more than 6 months of implementation, Vobile determined that only 3.4% of uploaded video files match copyrighted works. Titov Opp. Decl. ¶ 56.

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Respectfully submitted,

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CERTIFICATE OF SERVICE

I hereby certify that on March $\frac{14}{2012}$, a true and correct copy of the foregoing document, was filed conventionally and served on all counsel of record identified below via email and by Federal Express.

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