



November 9, 2011

I-Tec Electronics, Inc.
7600 Corporate Center Dr. Suite 400
Miami, Florida, 33126

RE: Infringement by I-Tec Electronics, Inc. of Otter Products, LLC's Intellectual Property

To Whom It May Concern:

It has come to the attention of Otter Products, LLC ("OtterBox") that I-Tec Electronics, Inc. ("I-Tec") has been selling unauthorized copies of the OtterBox cases, under the name Luxe Armor. In doing so, I-Tec has been infringing OtterBox's intellectual property, in violation of federal and state law.

OtterBox's intellectual property in its Commuter Series for the iPhone 4, Blackberry 8520, and Blackberry 9700 devices are protected under both federal and state statutory and common law. The Commuter Series for the iPhone 4 is the subject of United States Design Patent No. D638,005. The Commuter Series for the Blackberry 8520 is the subject of United States Design Patent No. D621,394. The Commuter Series for the Blackberry 9700 is the subject of United States Design Patent No. D617,785. Additionally, Armor Series is a registered trademark with the United States Patent and Trademark Office. I-Tec's sale of these products infringes OtterBox's trademark and design patents.

Pursuant to Chapter 5 of Title 17 of the United States Code, OtterBox is entitled to enjoin I-Tec from selling these products, to impound and dispose of all I-Tec units in possession, to collect from I-Tec its profits from sales as well as damages that OtterBox has suffered by virtue of those sales, and to recover its costs and attorney's fees. Absent an amicable settlement, OtterBox intends to enforce its intellectual property rights and seek each and every one of these remedies to the full extent allowed by law.

In order to settle this matter forthwith, OtterBox demands that I-Tec:

1. Immediately cease and desist from selling and advertising the infringing products in any forum, including through retail outlets and online;
2. Immediately recall all units of the infringing products from any sales outlets affiliated with I-Tec;
3. Tender to OtterBox all unsold and recalled units within 10 business days of recalling and receiving such units;
4. Provide OtterBox with an accounting of (a) the number of units purchased by I-Tec, (b) the number of units sold by I-Tec, (c) the unit purchase price, (d) the unit sales price, and (e) the number of units remaining in inventory;
5. Agree to disgorge its gross profits, in an amount to be determined, to OtterBox or, in the alternative, to pay OtterBox its lost gross profits, at OtterBox's election; and
6. Immediately inform OtterBox of the identity of any and all suppliers known to I-Tec, including the name and contact information that is mentioned on the website as supplying the infringing cases.

Absent agreement to OtterBox's demand, OtterBox intends to vigorously enforce its rights against I-Tec and any other entities that may be liable directly or indirectly as a result of I-Tec's infringements.

OtterBox is being harmed and continues to be harmed each and every day that I-Tec continues to sell infringing products. Consequently, please provide to me your assurance, in writing, that you will comply with the above demands, no later than November 23, 2011.

This letter is sent without prejudice to OtterBox's rights and claims, all of which are expressly reserved and OtterBox reserves the right to pursue without further notice any and all legal avenues available to it.

Sincerely,

Kelly Frazier
Intellectual Property Manager
Otter Products, LLC