

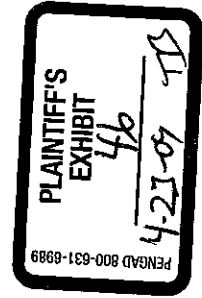
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CoursePack Production Services
Quarterly Report - Winter Term 1995

CoursePack Number	Course Number	Amount Ordered	Amount Sold	Amount Returns	% Returns	Price Per Copy	Amount Invoiced	Royalties Charged	Misc. Fees	Revenue
0001	ELMT300	200	200	0	0%	3.86	772.00	0.00		772.00
0005	DS071	90	90	0	0%	3.36	302.40	0.00		302.40
0007	EAS986J	5	4	1	20%	10.87	43.48	22.56		20.92
0003	ENG410C	25	11	14	56%	20.73	228.03	94.18		133.85
0011	ENG410Csup	21	4	17	81%	15.48	61.92	0.00		61.92
0004	ESL083	55	30	25	45%	4.59	137.70	0.00		137.70
0010	ESL083sup	23	23	0	0%	2.45	56.35	19.32		37.03
0006	PSY301	71	71	0	0%	6.31	448.01	0.00		448.01
0008	TSLP855	13	12	1	8%	17.88	214.56	39.11		175.45
	Cancel	0	0	0	0	0	0	0	12.00	-12.00
Total	CoursePacks	9	503	58	12%	\$9.50	\$2,264.45	\$175.17	\$12.00	\$2,077.28



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CoursePack Production Services
Quarterly Report - Spring Term 1995

CoursePack Number	Course Number	Amount Ordered	Amount Sold	Amount Returns	% Returns	Price Per Copy	Amount Invoiced	Royalties Charged	Misc. Fees	Revenue
0018	TSLP855	20	12	8	40%	23.22	276.64	107.61		171.03
0021	ESL083	42	27	15	36%	7.09	191.43	22.68		168.75
0014	ENG443-I	25	19	6	24%	15.62	286.78	0.00		286.78
0014	ENG443-II	25	15	10	40%	23.95	359.25	130.10		229.15
0014	ENG443-III	25	25	0	0%	10.44	261.00	0.00		261.00
0022	ENG202	32	29	3	9%	15.62	452.98	0.00		452.98
0012	DS071	64	63	1	2%	3.54	223.02	0.00		223.02
0024	EC907	9	2	7	78%	23.79	47.58	10.48		37.10
0015	PSY204	60	50	10	17%	25.61	1250.50	325.00		965.50
0017	ESL065	48	28	20	42%	12.22	342.16	0.00		342.16
0019	PSY301	70	66	4	6%	5.90	389.40	0.00		389.40
0023	RE840	15	14	1	7%	3.66	54.04	14.00		40.04
0001	ELMT300	100	100	0	0%	3.86	386.00	0.00		386.00
	Cancel	0	0	0	0%	0.00	0.00	0.00	46.00	-46.00

CoursePacks	Total Ordered	Total Sold	Total Returns	Total % Returns	Avg. Price Per Copy	Total Invoiced	Total Royalties	Total Fees	Total Revenue
	13	535	450	85	16%	\$13.46	\$4,572.78	\$609.87	\$3,916.91

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CoursePack Production Services
Quarterly Report - Summer Term 1995

CoursePack Number	Course Number	Amount Ordered	Amount Sold	Amount Returns	% Returns	Price Per Copy	Amount Invoiced	Royalties Charged	Printing Costs	Revenue
0030	ALI	35	35	0	0%	11.65	407.75	136.22	144.52	271.53
0013	DS071	45	33	12	27%	7.09	233.97	66.00	125.78	167.97
0028	ENG482	30	22	8	27%	10.82	238.04	0.00	169.80	238.04
0035	ESL063	13	13	0	0%	9.68	125.84	0.00	66.17	125.84
0031	ESL083	27	21	6	22%	8.70	182.70	17.64	112.86	165.06
0034	ESL064	25	25	0	0%	4.50	112.50	0.00	62.50	112.50
0029	ESL085	30	29	1	3%	7.42	215.18	0.00	118.80	215.18
0025	KH328	180	138	42	23%	31.05	4284.90	1600.79	1795.51	2684.11
0033	PH241	60	59	1	2%	5.31	313.29	118.00	114.30	195.29
0032	RT395	26	22	4	15%	14.90	327.80	0.00	200.20	327.80
0026	RTP025A	50	50	0	0%	2.24	112.00	0.00	68.50	112.00
0027	RTP025Aalt	30	30	0	0%	1.52	45.60	0.00	30.30	45.60
0001	ELMT300	105	105	0	0%	3.86	405.30	0.00	228.90	405.30
	Cancel	0	0	0	0%	0.00	0.00	0.00	10.00	-10.00
Total		656	582	74	11%	\$9.13	\$7,004.87	\$1,938.65	\$3,248.13	\$5,056.22
CoursePacks		13								

Net Profit	\$127.02
or Loss	\$42.20
	\$68.24
	\$59.67
	\$52.20
	\$50.00
	\$96.38
	\$388.60
	\$60.99
	\$127.60
	\$43.50
	\$15.30
	\$176.40
	(\$20.00)
TOTAL	
NET PROFIT	
	<u>\$1,808.09</u>

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CoursePack Production Services
Quarterly Report - Summer Term 1995

CoursePack Number	Course Number	Amount Ordered	Amount Sold	Amount Returns	% Returns	Price Per Copy	Amount Invoiced	Royalties Charged	Misc. Fees	Revenue
		60	33	27	45%	6.50	214.50			214.50
				0	#DIV/0!		0.00			0.00
				0	#DIV/0!		0.00			0.00
				0	#DIV/0!		0.00			0.00
				0	#DIV/0!		0.00			0.00
				0	#DIV/0!		0.00			0.00
				0	#DIV/0!		0.00			0.00
				0	#DIV/0!		0.00			0.00
				0	#DIV/0!		0.00			0.00
				0	#DIV/0!		0.00			0.00
				0	#DIV/0!		0.00			0.00
				0	#DIV/0!		0.00			0.00
				0	#DIV/0!		0.00			0.00
				0	#DIV/0!		0.00			0.00
				0	#DIV/0!		0.00			0.00
				0	#DIV/0!		0.00			0.00
				0	#DIV/0!		0.00			0.00
				0	#DIV/0!		0.00			0.00

Cancel

CoursePacks	Total Ordered	Total Sold	Total Returns	Total % Returns	Avg. Price Per Copy	Total Invoiced	Total Royalties	Total Fees	Total Revenue
	0	60	33	45%	\$6.50	\$214.50	\$0.00	\$0.00	\$214.50

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CoursePack Production Services
 Quarterly Report - Winter Term 1996

CoursePack Number	Course Number	Amount Ordered	Amount Sold	Amount Returns	% Returns	Price Per Copy	Amount Invoiced	Royalties Charged	Printing Costs	Revenue
1	ELMT 300	73	69	4	5%	3.86	266.34	0.00	159.14	266.34
56	BA 821	97	75	22	23%	17.64	1323.00	450.00	588.79	873.00
57	ESL 065	58	49	9	16%	2.07	101.43	23.55	60.59	77.88
58	DS 071	167	167	0	0%	4.16	694.72	332.00	223.11	362.72
59	KH 328	161	161	0	0%	31.00	4991.00	1917.91	1576.80	3073.09
60	BA 812	62	62	0	0%	3.38	209.56	0.00	120.28	209.56
61	ESL 083	34	33	1	3%	6.44	212.52	33.60	100.67	178.92
62	ESL 084	35	35	0	0%	7.95	278.25	50.00	122.88	228.25
64	RTP 025	60	57	3	5%	2.24	127.68	0.00	82.20	127.68
65	RTP 025A	50	21	29	58%	1.52	31.92	0.00	50.50	31.92
66	TSLP 855	17	17	0	0%	18.16	308.72	119.65	98.79	189.07
68	TSLP 833	10	10	0	0%	34.24	342.40	145.52	100.94	196.88
69	ESL 084	50	50	0	0%	5.36	268.00	0.00	146.50	268.00
70	ESL 085	51	51	0	0%	9.91	505.41	198.32	166.30	307.09
72	PSY 301	83	83	0	0%	5.90	489.70	0.00	265.60	489.70
73a	BA 899 (1&2)	130	104	26	20%	58.36	6069.44	4002.92	1324.08	2066.52
73b	BA 899 (3&4)	70	48	22	31%	36.14	1734.72	1026.28	534.07	708.44
74a	ENG 901-A	12	9	3	25%	13.36	120.24	28.00	64.48	92.24
74b	ENG 901-B	12	9	3	25%	15.71	141.39	27.54	78.90	113.65
75	HIST 112H	15	7	8	53%	18.38	128.66	73.04	63.34	55.62
76	ENG 482	20	19	1	5%	10.82	205.58	0.00	113.20	205.58
77	PHIL 241	32	28	4	13%	5.31	148.68	56.00	60.96	92.68
78	AC 403	80	72	8	10%	7.10	511.20	0.00	304.00	511.20
79	MGT 815	35	27	8	23%	11.95	322.65	0.00	217.88	322.65
80	ESL 065 (Sup)	80	59	1	2%	3.95	231.87	0.00	132.90	231.87
81	HIST 112H-Sup	15	7	8	53%	1.43	10.01	0.00	14.48	10.01
82	ESL 063	24	16	8	33%	10.78	172.48	0.00	135.36	172.48
Total		1513	1345	168	11%	\$10.62	\$19,947.57	\$8,484.33	\$6,906.73	11,463.24

Net Profit
or Loss

\$107.20
\$284.21
\$17.29
\$139.61
\$1,496.30
\$89.28
\$76.25
\$105.38
\$45.48
(\$18.58)
\$90.29
\$95.94
\$121.50
\$140.80
\$224.10
\$742.45
\$174.37
\$27.75
\$34.95
(\$7.72)
\$92.38
\$31.72
\$207.20
\$104.78
\$98.97
(\$4.47)
\$37.12

TOTAL
NET PROFIT

\$4,556.51

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CoursePack Production Services
 Quarterly Report - Spring Term 1996

CoursePack Number	Course Number	Amount Ordered	Amount Sold	Amount Returns	% Returns	Price Per Copy	Amount Invoiced	Royalties Charged	Misc. Fees	Revenue
	ELMT 300	87	43	44	51%	3.86	165.98	0.00		165.98
	BA 821	119	48	71	60%	17.64	845.72	288.00		558.72
	EMBA 840	55	55	0	0%	17.64	970.20	330.00		640.20
	ESL 063	29	14	15	52%	10.78	150.92	0.00		150.92
	ESL 064	55	41	14	25%	9.16	375.56	105.42		270.14
	ESL 065	60	54	6	10%	4.72	254.88	25.00		229.88
	ESL 083	26	26	0	0%	6.95	180.70	0.00		180.70
	ESL 084	32	32	0	0%	8.57	274.24	50.00		224.24
	ESL 085	40	24	16	40%	26.70	640.80	343.20		297.60
	ESL 093	30	19	11	37%	6.45	122.55	0.00		122.55
	ESL 094	50	41	9	18%	2.12	86.92	0.00		86.92
	ESL 095	58	52	6	10%	6.82	354.64	27.56		327.08
	DS 071	115	99	16	14%	2.75	272.25	87.00		185.25
	KH 328	190	145	45	24%	33.39	4841.55	1496.25		3345.30
	RTP 025	50	40	10	20%	2.24	89.60	0.00		89.60
	TSLP 833	10	10	0	0%	39.45	394.50	157.60		236.90
	PSY 301	65	63	2	3%	5.24	330.12	0.00		330.12
	BA 899 (1&2)	115	92	23	20%	49.69	4571.48	2718.69		1852.79
	BA 899 (3&4)	29	24	5	17%	43.21	1037.04	513.64		523.40
	BA 899 (SoHr)	35	22	13	37%	25.43	559.46	328.00		231.46
	MBA 876	22	10	12	55%	93.43	934.30	607.55		326.75
	PHIL 241	75	60	15	20%	5.31	318.60	120.00		198.60
	POLS 816	8	8	0	0%	29.87	238.96	91.88		147.08
	ANTH 438/638	30	9	21	70%	10.20	91.80	18.00		73.80
	HIST 111	40	40	0	0%	16.86	674.40	40.00		634.40
	HIST 113	40	33	7	18%	7.05	232.65	96.00		136.65
	AH 170	80	80	0	0%	3.32	265.60	0.00		265.60
Total	CoursePacks	Ordered	Total Sold	Total Returns	Total % Returns	Avg. Price Per Copy	Total Invoiced	Total Royalties	Total Fees	Total Revenue
		27	1184	361	23%	\$10.42	\$19,276.42	\$7,443.79	\$0.00	\$11,832.63

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CoursePack Production Services
Quarterly Report - Summer Quarter 1996

Course Number	Amount Ordered	Amount Sold	Amount Returns	% Returns	Price Per Copy	Amount Invoiced	Royalties Charged	Cost of Printing	Revenue	Net Profit or Loss
ELMT 300	31	31	0	0%	3.86	119.66	0.00	67.58	119.66	\$52.08
BA 821	19	19	0	0%	17.84	335.16	114.00	115.33	221.16	\$105.83
RT 395	25	25	0	0%	10.35	258.75	0.00	135.63	258.75	\$123.13
ESL 063	24	21	3	13%	10.78	225.38	0.00	135.36	226.38	\$91.02
ESL 064	23	15	8	35%	9.16	137.40	44.55	76.94	92.85	\$15.92
ESL 065	18	16	2	11%	4.82	77.12	36.60	27.29	40.52	\$13.23
ESL 063	10	10	0	0%	6.95	69.50	50.40	12.05	19.10	\$7.05
ESL 064	10	6	4	40%	8.57	51.42	0.00	45.35	51.42	\$6.07
ESL 065	10	9	1	10%	26.70	240.30	189.00	31.00	51.30	\$20.30
ESL 093	17	17	0	0%	6.45	109.65	0.00	59.08	109.65	\$50.58
ESL 094	21	20	1	5%	3.68	73.60	0.00	43.89	73.60	\$29.71
ESL 095	24	17	7	29%	6.82	115.94	100.06	17.21	15.88	(\$1.33)
DS 071	30	14	16	53%	4.16	58.24	42.00	24.90	16.24	(\$6.66)
KH 328	110	70	40	36%	33.39	2337.30	1199.35	921.60	1137.95	\$216.35
AC 403	41	41	0	0%	7.10	291.10	0.00	155.80	291.10	\$135.30
PSY 301	25	18	7	28%	4.75	85.50	0.00	65.63	85.50	\$19.88
BA 899 (1&2)	60	45	15	25%	43.50	1957.50	1153.00	551.33	804.50	\$253.17
BA 899 (3&4)	55	51	4	7%	43.00	2193.00	1280.00	506.05	913.00	\$408.95
ENG 482	10	9	1	10%	10.82	97.38	0.00	56.60	97.38	\$40.78
MGT 815	18	18	0	0%	11.95	215.10	0.00	112.05	215.10	\$103.05
HIST 846B	6	4	2	33%	25.50	102.00	48.00	42.00	54.00	\$12.00
HIST 113	59	54	5	8%	12.45	672.30	380.12	174.37	292.18	\$117.81
Total CoursePacks	22	646	116	18%	\$14.20	\$9,824.30	\$4,637.08	\$3,377.03	5187.22	\$1,810.19
								Total Cost of Printing	Total Revenue	TOTAL NET PROFIT

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CoursePack Production Services
Quarterly Report - Fall Quarter 1996

Course Number	Amount Ordered	Amount Sold	Amount Returns	% Returns	Price Per Copy	Amount Invoiced	Royalties Charged	Revenue	Cost of Printing	Net Profit or Loss
ELMT 300	62	62	0	0%	3.86	239.32	0.00	239.32	135.16	\$104.16
BA 821	28	28	0	0%	17.64	493.92	0.00	493.92	253.96	\$239.96
ESL 063	41	41	0	0%	10.78	441.98	0.00	441.98	231.24	\$210.74
ESL 064	55	52	3	5%	7.35	382.20	153.92	228.28	134.48	\$93.81
ESL 065	50	50	0	0%	5.17	258.50	57.00	201.50	113.25	\$88.25
ESL 083	43	40	3	7%	6.95	278.00	28.40	249.60	144.37	\$104.23
ESL 084	47	47	0	0%	8.57	402.79	0.00	402.79	213.15	\$189.65
ESL 085	52	45	7	13%	26.70	1201.50	619.50	582.00	349.27	\$232.73
ESL 093	35	35	0	0%	6.45	225.75	0.00	225.75	121.63	\$104.13
ESL 094	52	52	0	0%	3.68	191.36	0.00	191.36	108.68	\$82.68
ESL 095	53	53	0	0%	6.82	361.46	121.44	240.02	133.26	\$106.76
DS 071	194	188	6	3%	5.32	1000.16	260.00	740.16	430.39	\$309.77
KH 328	180	161	19	11%	33.39	5375.79	2191.00	3184.79	1825.32	\$1,359.47
AC 403	52	52	0	0%	7.10	369.20	0.00	369.20	197.60	\$171.60
PSY 301	43	43	0	0%	4.94	212.42	0.00	212.42	116.96	\$95.46
ENG 482	23	23	0	0%	10.82	248.86	0.00	248.86	130.18	\$118.68
PHIL 241	60	60	0	0%	5.31	318.60	120.00	198.60	114.30	\$84.30
HIST 113	112	112	0	0%	12.99	1454.88	493.60	961.28	508.64	\$452.64
BA 812D	56	55	1	2%	3.33	183.15	0.00	183.15	107.24	\$75.91
BA 812S	111	111	0	0%	6.75	749.25	0.00	749.25	402.38	\$346.88
RTP 025	43	43	0	0%	2.24	96.32	0.00	96.32	58.91	\$37.41
RTP 025a	17	17	0	0%	1.52	25.84	0.00	25.84	17.17	\$8.67
Total CoursePacks	1409	1370	39	3%	\$8.99	\$14,511.25	\$4,045.86	\$10,465.39	\$5,847.52	\$4,617.87

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CoursePack Production Services
Quarterly Report - Winter Quarter 1997

Course Number	Amount Ordered	Amount Sold	Amount Returns	% Returns	Price Per Copy	Amount Invoiced	Royalties Charged	Revenue	Cost of Printing	Net Profit or Loss
ELMT 300	24	24	0	0%	3.66	92.64	0.00	92.64	52.32	\$40.32
BA 621	28	28	0	0%	17.64	493.92	0.00	493.92	253.96	\$239.96
ESL 063	39	37	2	5%	10.78	398.86	0.00	398.86	219.96	\$178.90
ESL 064	58	45	13	22%	6.80	306.00	116.55	189.45	136.59	\$52.86
ESL 065	58	40	18	31%	6.29	251.60	112.70	138.90	115.20	\$23.70
ESL 068	39	31	8	21%	6.95	215.45	29.40	186.05	126.78	\$59.27
ESL 084 - 1	40	34	6	15%	10.04	341.36	66.00	275.36	170.80	\$102.56
ESL 084 - 2	20	19	1	5%	7.66	145.54	54.72	90.82	52.80	\$38.02
ESL 085 - 1	58	14	44	76%	35.50	497.00	354.20	142.80	310.30	(\$167.50)
ESL 085 - 2	40	14	26	65%	26.70	373.80	0.00	373.80	544.00	(\$170.20)
ESL 093	44	30	14	32%	6.45	193.50	0.00	193.50	152.90	\$40.60
ESL 094 - 1	48	40	8	17%	10.70	428.00	150.00	278.00	178.80	\$99.20
ESL 094 - 2	50	37	13	26%	3.68	136.16	0.00	136.16	104.50	\$31.66
ESL 095	56	36	20	36%	6.82	245.52	98.52	147.00	128.33	\$18.67
DS 071	172	163	9	5%	33.39	4374.09	2050.00	2324.09	1413.69	\$910.40
KH 328	155	131	24	15%	7.10	298.20	0.00	298.20	258.40	\$39.80
AC 403	68	42	26	38%	4.94	335.92	0.00	335.92	190.40	\$145.52
PSY 301	70	68	2	3%	2.60	161.20	0.00	161.20	99.20	\$62.00
PHIL 241	64	62	2	3%	16.85	2156.80	480.00	1676.80	1054.00	\$622.80
HIST 113	155	128	27	17%	3.09	312.09	0.00	312.09	201.04	\$111.05
BA 812D	112	101	11	10%	6.75	756.00	0.00	756.00	406.00	\$350.00
BA 812S	112	112	0	0%	1.95	46.80	0.00	46.80	29.40	\$17.40
LAW 7291	24	24	0	0%	7.20	172.80	169.20	174.60	107.76	\$66.84
PCN 701	12	10	2	17%	34.38	343.80	0.00	172.80	92.40	\$80.40
RT 366	24	24	0	0%	7.20	172.80	0.00	172.80	107.76	\$65.04
STAT 869	5	4	1	20%	17.14	68.56	30.80	37.76	24.85	\$12.91
TSLP 833	15	12	3	20%	40.65	487.80	292.16	195.64	126.03	\$69.62
WST 201	15	13	2	13%	20.39	265.07	191.17	73.90	46.38	\$27.52
MGT 815	34	21	13	38%	11.95	250.95	0.00	250.95	211.65	\$39.30
Total CoursePacks	22	1639	1344	18%	\$12.83	\$14,794.91	\$4,339.42	\$10,455.49	\$7,117.09	\$3,338.40
									Total Revenue	NET PROFIT

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CoursePack Production Services
Quarterly Report - Spring Quarter 1997

Course Number	Amount Ordered	Amount Sold	Amount Returns	% Returns	Price Per Copy	Amount Invoiced	Royalties Charged	Revenue	Cost of Printing	Net Profit or Loss
AC 403	42	30	12	29%	6.63	198.90	0.00	198.90	149.73	\$49.17
AH 185	50	41	9	18%	28.16	1154.56	732.67	421.89	269.75	\$152.14
BA 812S	95	82	13	14%	6.75	553.50	0.00	553.50	344.38	\$209.13
Dissertation Gd	25	25	0	0%	2.72	68.00	0.00	68.00	40.25	\$27.75
EMBA 855	60	60	0	0%	3.98	238.80	0.00	238.80	134.40	\$104.40
ESL 063	40	26	14	35%	10.76	280.26	0.00	280.26	225.60	\$54.68
ESL 064	40	34	6	15%	6.80	231.20	100.64	130.56	86.80	\$43.76
ESL 065	60	37	23	38%	6.29	232.73	96.57	136.16	125.40	\$10.76
ESL 066	24	20	4	17%	6.50	130.00	25.20	104.80	68.88	\$35.92
ESL 084 - 1	20	17	3	15%	7.66	130.22	19.00	111.22	70.42	\$40.80
ESL 084 - 2	28	24	4	14%	8.56	215.04	69.12	145.92	92.12	\$53.80
ESL 085 - 1	15	1	14	93%	35.50	35.50	0.00	35.50	270.00	(\$234.50)
ESL 085 - 2	25	25	0	0%	28.38	708.50	415.00	294.50	153.50	\$141.00
ESL 093	45	22	23	51%	6.45	141.90	0.00	141.90	156.38	(\$14.48)
ESL 094 - 1	45	30	15	33%	10.70	321.00	90.00	231.00	184.50	\$46.50
ESL 094 - 2	45	30	15	33%	3.88	110.40	0.00	110.40	94.05	\$16.35
ESL 095	45	42	3	7%	6.82	286.44	21.00	265.44	153.45	\$111.99
HIST 111	75	75	0	0%	16.85	1248.75	155.00	1093.75	565.63	\$528.13
HIST 112	40	40	0	0%	14.40	576.00	0.00	576.00	298.00	\$278.00
KH 328	140	73	67	48%	33.39	2437.47	1128.00	1309.47	1290.66	\$18.81
LSP 071	110	88	22	20%	7.30	642.40	425.00	217.40	163.38	\$54.03
MBA 876	20	12	8	40%	89.32	1071.84	716.40	355.44	301.20	\$54.24
PHIL 241-C	32	32	0	0%	3.80	121.60	19.20	102.40	59.20	\$43.20
PHIL 241-W	80	75	5	6%	7.40	555.00	225.00	330.00	196.00	\$134.00
POLS 813	7	7	0	0%	30.83	215.81	85.75	130.06	66.78	\$63.28
PSY 301	82	63	19	23%	4.75	299.25	0.00	299.25	215.25	\$84.00
RT 485	24	24	0	0%	11.68	280.32	115.00	165.32	88.66	\$76.66
RTP 025A	40	40	0	0%	2.24	89.60	0.00	89.60	54.80	\$34.80
RTP 025A - all	20	20	0	0%	1.52	30.40	0.00	30.40	20.20	\$10.20
Total	1374	1095	279	20%	\$14.14	\$12,606.41	\$4,438.55	\$8,167.86	\$5,939.35	\$2,228.51
CoursePacks	Ordered	Total Sold	Total Returns	Total % Returns	Avg. Price Per Copy	Total Invoiced	Total Royalties	Total Revenue	Total Cost of Printing	TOTAL NET PROFIT

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CoursePack Production Services
Quarterly Report - Summer Quarter 1997

Course Number	Amount Ordered	Amount Sold	Amount Returns	% Returns	Price Per Copy	Amount Invoiced	Royalties Charged	Revenue	Cost of Printing	Net Profit or Loss
AC 403	45	45	0	0%	6.92	311.40	0.00	311.40	166.95	\$144.45
ELMT 300	29	29	0	0%	3.86	111.94	0.00	111.94	63.22	\$48.72
Dissertation Gd	25	25	0	0%	2.72	68.00	0.00	66.00	40.25	\$27.75
ENG 482	21	21	0	0%	10.82	227.22	0.00	227.22	118.86	\$108.36
ESL 063	13	13	0	0%	10.78	140.14	0.00	140.14	73.32	\$66.82
ESL 064	20	20	0	0%	6.80	136.00	59.20	76.80	43.40	\$33.40
ESL 065	23	23	0	0%	6.29	144.67	61.64	83.03	47.27	\$35.77
ESL 083	12	12	0	0%	6.50	78.00	0.00	78.00	42.00	\$36.00
ESL 084 - 1	13	13	0	0%	6.68	86.84	19.00	67.84	37.17	\$30.67
ESL 084 - 2	11	11	0	0%	8.75	96.25	69.12	27.13	16.32	\$10.82
ESL 085 - 1	13	13	0	0%	28.38	368.94	215.80	153.14	79.82	\$73.32
ESL 085 - 2	21	21	0	0%	9.45	198.45	0.00	198.45	104.48	\$93.98
ESL 093	7	7	0	0%	6.45	45.15	0.00	45.15	24.33	\$20.83
ESL 094 - 1	17	17	0	0%	10.70	181.90	150.00	31.90	20.20	\$11.70
ESL 094 - 2	17	17	0	0%	3.88	62.56	0.00	62.56	35.53	\$27.03
ESL 095	20	20	0	0%	6.82	136.40	26.60	109.80	59.90	\$49.90
HIST 111	40	35	5	13%	16.65	582.75	43.05	539.70	318.40	\$221.30
HIST 112	31	29	2	6%	16.00	464.00	83.81	380.19	210.96	\$169.24
KH 328	63	59	4	6%	33.99	1970.01	822.45	1147.56	628.43	\$519.13
LSP 071	25	19	6	24%	3.96	75.24	24.50	50.74	39.63	\$11.11
PSY 301	55	47	8	15%	3.68	172.96	0.00	172.96	114.95	\$58.01
RT 395	26	26	0	0%	10.97	285.22	0.00	285.22	149.11	\$136.11
RTP 025A	23	23	0	0%	2.24	51.52	0.00	51.52	31.51	\$20.01
TSLP 855	8	8	0	0%	21.95	175.60	50.72	124.88	64.44	\$60.44
Total	578	563	25	4%	\$10.19	\$6,171.16	\$1,625.89	\$4,545.27	\$2,530.43	\$2,014.84
CoursePacks	29	29	0	0%	\$10.19	\$6,171.16	\$1,625.89	\$4,545.27	\$2,530.43	\$2,014.84
Total	578	563	25	4%	\$10.19	\$6,171.16	\$1,625.89	\$4,545.27	\$2,530.43	\$2,014.84
CoursePacks	29	29	0	0%	\$10.19	\$6,171.16	\$1,625.89	\$4,545.27	\$2,530.43	\$2,014.84
Total	578	563	25	4%	\$10.19	\$6,171.16	\$1,625.89	\$4,545.27	\$2,530.43	\$2,014.84

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CoursePack Production Services Quarterly Report - Fall Quarter 1997

Course Number	Amount Ordered	Amount Sold	Amount Returns	% Returns	Price Per Copy	Amount Invoiced	Royalties Charged
ESL 0830	31	30	1	3%	5.96	178.80	0.00
ESL 0840-s	40	27	13	33%	3.20	86.40	0.00
ESL 0840-r	55	53	2	4%	6.68	354.04	19.00
ESL 0840L	55	49	6	11%	8.75	428.75	108.00
ESL 0850-s	47	38	9	19%	28.38	1078.44	835.00
ESL 0850-r	46	45	3	6%	9.45	425.25	0.00
ESL 0930-s	40	13	27	68%	6.45	83.85	0.00
ESL 0930-r	40	13	27	68%	6.45	83.85	0.00
ESL 0940-s	55	40	15	27%	10.70	428.00	237.60
ESL 0940-r	55	41	14	25%	3.68	150.88	0.00
ESL 0950-s	55	48	7	13%	6.82	327.36	15.75
ESL 0950-r	55	48	7	13%	6.82	327.36	15.75
GSU 1010	8	7	1	13%	9.32	65.24	4.50
HIST 2110	116	116	0	0%	16.65	1931.40	348.80
KH 4660	50	34	16	32%	3.68	125.12	0.00
LAW 6030	148	138	10	7%	33.39	4607.82	1165.70
LAW 7291	220	209	11	5%	3.96	837.64	120.00
LSP 0710	50	46	4	8%	4.58	#VALUE!	0.00
MATH 1111	20	19	1	5%	7.22	137.18	0.00
MGT 8150	34	31	3	9%	7.40	229.40	0.00
MBA 8412	29	24	5	17%	7.40	177.60	0.00
POLS 3700	8	7	1	13%	32.40	226.80	40.06
PERS 2001D	20	16	4	20%	2.24	35.84	0.00
Total	Total	Total	Total	Total %	Avg. Price	Total	Total
CoursePacks Ordered	30	28	2	30%	#REF!	#REF!	#REF!

Revenue	Cost of Printing	Net Profit or Loss
178.80	100.13	\$78.67
86.40	74.00	\$12.40
335.04	187.59	\$147.45
320.75	193.76	\$126.99
243.44	162.30	\$81.14
425.25	238.80	\$186.45
83.85	139.00	(\$55.15)
83.85	139.00	(\$55.15)
190.40	144.65	\$45.75
150.88	114.95	\$35.93
311.61	192.28	\$119.33
311.61	192.28	\$119.33
60.74	36.71	\$24.03
1582.60	820.30	\$762.30
125.12	104.50	\$20.62
3442.12	1862.77	\$1,559.35
707.64	427.44	\$280.20
#VALUE!	#VALUE!	#VALUE!
137.18	77.20	\$59.98
229.40	134.30	\$95.10
177.60	114.55	\$63.05
186.74	108.71	\$78.03
35.84	27.40	\$8.44
Total IS&T Revenue	Total Cost of Printing	TOTAL LSTI NET PROFIT
#REF!	#REF!	#REF!

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CoursePack Production Services Quarterly Report - Spring Semester 1999

Course Number	Amount Ordered	Amount Sold	Amount Returns	% Returns	Price Per Copy	Amount Invoiced	Royalties Charged
ESL 0830	30	30	0	0%	5.96	178.80	50.00
ESL 0840-s	27	27	0	0%	3.20	86.40	0.00
ESL 0840-r	28	28	0	0%	6.97	195.16	50.00
ESL 0840L	24	24	0	0%	3.26	78.24	0.00
ESL 0850-s	17	17	0	0%	8.00	136.00	0.00
ESL 0850-r	14	14	0	0%	11.55	161.70	0.00
ESL 0930-s	34	34	0	0%	5.36	182.24	0.00
ESL 0930-r	33	33	0	0%	9.94	328.02	200.00
ESL 0940-s	23	23	0	0%	4.70	108.10	0.00
ESL 0940-r	22	22	0	0%	9.06	199.32	123.20
ESL 0950-s	20	20	0	0%	5.66	113.20	0.00
ESL 0950-r	18	18	0	0%	10.78	194.04	90.00
GSLU 1010	160	93	67	42%	11.10	1032.30	0.00
HIST 2110	65	1	64	98%	19.55	19.55	0.00
KH 4660	18	18	0	0%	4.44	79.92	0.00
LAW 6030	190	183	7	4%	27.80	5087.40	0.00
LAW 7281	24	10	14	58%	2.66	26.60	0.00
LSP 0710	50	47	3	6%	4.58	#VALUE!	62.00
MATH 1111	42	42	0	0%	21.38	897.96	0.00
MGT 8150	20	20	0	0%	11.95	239.00	0.00
MBA 8412	30	22	8	27%	6.94	152.68	0.00
POLS 3700	30	29	1	3%	29.36	851.44	715.36
PERS 2001D	75	49	26	35%	10.95	536.55	303.80
Total	994	804	190	19%	\$10.22	#VALUE!	\$1,594.36

Revenue	Cost of Printing	Net Profit or Loss
128.80	71.90	\$56.90
86.40	49.95	\$36.45
145.16	79.58	\$65.58
78.24	45.12	\$33.12
136.00	72.25	\$63.75
161.70	84.35	\$77.35
182.24	99.62	\$82.62
128.02	72.26	\$55.76
108.10	59.80	\$48.30
76.12	43.56	\$32.56
113.20	61.60	\$51.60
104.04	56.52	\$47.52
1032.30	928.00	\$104.30
19.55	651.63	(\$632.08)
79.92	44.46	\$35.46
5087.40	2688.50	\$2,398.90
26.60	37.92	(\$11.32)
#VALUE!	#VALUE!	#VALUE!
897.96	459.48	\$438.48
239.00	124.50	\$114.50
152.68	111.60	\$41.08
136.08	77.89	\$58.19
232.75	196.88	\$35.88
Total IS&T Revenue	Total Cost of Printing	TOTAL LSTI NET PROFIT
#VALUE!	#VALUE!	#VALUE!

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CoursePack Production Services Quarterly Report - Summer Semester 1999

Course Number	Amount Ordered	Amount Sold	Amount Returns	% Returns	Price Per Copy	Amount Invoiced
ESL 0830	18	18	0	0%	5.96	107.28
ESL 0840-s	13	13	0	0%	3.20	41.60
ESL 0840-r	13	13	0	0%	8.53	110.89
ESL 0840L	9	9	0	0%	3.26	29.34
ESL 0850-s	10	10	0	0%	8.00	80.00
ESL 0850-r	9	9	0	0%	15.87	142.83
ESL 0930-s	16	16	0	0%	5.66	90.56
ESL 0930-r	25	25	0	0%	9.94	248.50
ESL 0940-s	15	15	0	0%	4.82	72.30
ESL 0940-r	14	14	0	0%	9.06	126.84
ESL 0950-s	12	12	0	0%	5.66	67.92
ESL 0950-r	11	11	0	0%	10.78	118.58
LSP 0710	25	20	5	20%	5.13 #VALUE!	
MBA 8412	40	36	4	10%	6.22	223.92
PAUS 8131	10	9	1	10%	7.75	69.75
Total	240	230	10	4%	\$7.32	#VALUE!
CoursePacks	Ordered	Sold	Returns	Total %	Avg. Price	Total
	15	240	10	4%	\$7.32	#VALUE!

Royalties Charged	Revenue	Cost of Printing	Net Profit or Loss
50.00	57.28	33.14	\$24.14
0.00	41.60	24.05	\$17.55
50.00	60.89	33.70	\$27.20
0.00	29.34	16.92	\$12.42
0.00	80.00	42.50	\$37.50
0.00	142.83	73.67	\$69.17
0.00	90.56	49.28	\$41.28
200.00	48.50	30.50	\$18.00
0.00	72.30	39.90	\$32.40
62.00	64.84	35.92	\$28.92
0.00	67.92	36.96	\$30.96
90.00	28.58	17.04	\$11.54
62.00	#VALUE!	#VALUE!	#VALUE!
0.00	223.92	134.40	\$89.52
0.00	69.75	41.25	\$28.50
Total Royalties	Total IS&T Revenue	Total Cost of Printing	TOTAL LSTI NET PROFIT
- \$514.00	- #VALUE!	- #VALUE!	- #VALUE!

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CoursePack Production Services Quarterly Report - Fall Semester 1999

Course Number	Amount Ordered	Amount Sold	Amount Returns	% Returns	Price Per Copy	Amount Invoiced	Royalties Charged
AL 8270	10	5	5	50%	22.19	110.95	35.00
AL 8330	20	11	9	45%	43.70	480.70	140.00
AL 8490	8	6	2	25%	55.95	335.70	175.00
AL 8550	9	6	3	33%	35.33	211.98	65.00
ANTH 4500	21	21	0	0%	32.50	682.50	463.00
CPS 7540	12	9	3	25%	3.28	29.52	0.00
ESL 0830	34	34	0	0%	5.96	202.64	50.00
ESL 0840-s	22	22	0	0%	3.20	70.40	0.00
ESL 0840-r	33	33	0	0%	6.97	230.01	100.00
ESL 0840L	31	31	0	0%	3.26	101.06	0.00
ESL 0850-s	31	31	0	0%	8.00	248.00	0.00
ESL 0850-r	33	33	0	0%	15.87	523.71	0.00
ESL 0930-s	37	37	0	0%	5.66	209.42	0.00
ESL 0930-r	37	37	0	0%	9.94	367.78	139.20
ESL 0940-s	32	32	0	0%	4.82	154.24	0.00
ESL 0940-r	32	32	0	0%	9.06	289.92	160.00
ESL 0950-s	25	25	0	0%	5.66	141.50	0.00
ESL 0950-r	22	22	0	0%	10.78	237.16	126.72
GSU 1010	367	361	6	2%	8.50	3068.50	0.00
GSU 1010-B	28	27	1	4%	11.25	303.75	0.00
KH 3650	30	23	7	23%	2.72	62.56	0.00
KH 4510	183	183	7	4%	27.80	5087.40	0.00
LAW 6000	38	33	5	13%	41.20	1359.60	0.00
LAW 7510	135	122	13	10%	5.92 #VALUE!	#VALUE!	0.00
LSP 0071	20	8	12	60%	6.57	52.56	0.00
MGT 8200	35	32	3	9%	9.50	304.00	75.00
RCLS 2260	20	20	0	0%	7.10	142.00	0.00
Total	1312	1236	76	6%	\$14.91	#VALUE!	\$1,528.92

Revenue	Cost of Printing	Net Profit or Loss
75.95	78.45	(\$2.50)
340.70	314.73	\$25.97
160.70	109.13	\$51.57
146.98	112.49	\$34.50
219.50	115.00	\$104.50
29.52	22.68	\$6.84
152.64	84.82	\$67.82
70.40	40.70	\$29.70
130.01	73.26	\$56.76
101.06	58.28	\$42.78
248.00	131.75	\$116.25
523.71	270.11	\$253.61
209.42	113.96	\$95.46
228.58	123.54	\$105.04
154.24	85.12	\$69.12
129.92	72.96	\$56.96
141.50	77.00	\$64.50
110.44	60.72	\$49.72
3068.50	1851.50	\$1,417.00
303.75	164.50	\$139.25
62.56	48.30	\$14.26
5087.40	2688.50	\$2,398.90
1356.60	792.30	\$564.30
#VALUE!	#VALUE!	#VALUE!
52.56	70.70	(\$18.14)
229.00	133.98	\$95.02
142.00	76.00	\$66.00
Total IS&T Revenue	Total Cost of Printing	TOTAL LSTI NET PROFIT
#VALUE!	#VALUE!	#VALUE!

=TODAY()
CoursePack Production Services Quarterly Report - Spring Semester 2000

Course Number	Amount Ordered	Amount Sold	Amount Returns	% Returns	Price Per Copy	Amount Invoiced	Royalties Charged
AL 8330	12	8	4	33%	36.78	294.24	140.00
CIS 8660	65	47	18	28%	23.35	1097.45	662.70
CPS 7540	10	2	8	80%	3.28	6.56	0.00
ESL 0740	16	16	0	0%	5.55	88.80	60.00
ESL 0750	17	17	0	0%	18.60	316.20	280.70
ESL 0830	28	28	0	0%	6.30	176.40	29.30
ESL 0840-s	19	19	0	0%	3.65	69.35	0.00
ESL 0840-f	17	17	0	0%	22.40	380.80	200.00
ESL 0840L	25	25	0	0%	3.60	90.00	0.00
ESL 0850-s	17	17	0	0%	9.00	153.00	0.00
ESL 0850-f	18	18	0	0%	22.40	403.20	131.40
ESL 0930-s	30	30	0	0%	6.35	190.50	0.00
ESL 0930-f	31	31	0	0%	10.65	330.15	139.20
ESL 0940-s	20	20	0	0%	5.50	110.00	0.00
ESL 0940-f	17	17	0	0%	9.96	169.32	0.00
ESL 0950-s	24	24	0	0%	6.45	154.80	0.00
ESL 0950-f	22	22	0	0%	13.50	297.00	126.72
KH 3650	35	28	7	20%	3.22	90.16	0.00
KH 4660/4700	14	14	0	0%	4.16	58.24	0.00
LAW 8030	162	155	7	4%	27.80	4309.00	0.00
LAW 7511	20	13	7	35%	9.16	#VALUE!	0.00
MBA 8412	80	79	1	1%	6.75	533.25	0.00
PAUS 4031	30	26	4	13%	9.68	251.68	0.00
PHYS 3800	10	7	3	30%	16.95	118.65	28.00
WST 4910	6	5	1	17%	37.50	187.50	120.00
Total	745	685	60	8%	\$12.90	#VALUE!	\$1,918.02

Revenue	Cost of Printing	Net Profit or Loss
154.24	118.68	\$35.56
434.75	316.88	\$117.87
6.56	18.90	(\$12.34)
28.80	18.40	\$10.40
35.50	22.00	\$13.50
147.10	80.55	\$66.55
69.35	39.43	\$29.93
180.80	94.65	\$86.15
90.00	51.25	\$38.75
153.00	80.75	\$72.25
271.80	140.40	\$131.40
190.50	102.75	\$87.75
190.95	103.23	\$87.73
110.00	60.00	\$50.00
169.32	88.91	\$80.41
154.80	83.40	\$71.40
170.28	90.64	\$79.64
90.16	65.10	\$25.06
58.24	32.62	\$25.62
4309.00	2292.30	\$2,016.70
#VALUE!	#VALUE!	#VALUE!
533.25	290.00	\$243.25
251.68	152.70	\$98.98
90.65	67.25	\$23.40
87.50	42.00	\$25.50
Total IS&T Revenue	Total Cost of Printing	TOTAL LSTI NET PROFIT
#VALUE!	#VALUE!	#VALUE!

=TODAY0
CoursePack Production Services Quarterly Report - Summer Semester 2001

Course Number	Amount Ordered	Amount Sold	Amount Returns	% Returns	Price Per Copy	Amount Invoiced	Royalties Charged
BIOL 1110	25	25	0	0%	5.25	131.25	0.00
BIOL 1120	30	30	0	0%	3.95	118.50	0.00
ESL 0730-s	20	20	0	0%	4.65	93.00	0.00
ESL 0730-r	20	20	0	0%	7.10	142.00	0.00
ESL 0740-s	11	11	0	0%	5.40	59.40	0.00
ESL 0750-s	14	14	0	0%	3.88	54.32	0.00
ESL 0750-r	12	12	0	0%	14.40	172.80	135.00
ESL 0830	20	20	0	0%	6.30	126.00	25.20
ESL 0830-L	19	19	0	0%	4.65	88.35	0.00
ESL 0840-s	16	16	0	0%	3.85	61.60	0.00
ESL 0840-r	16	16	0	0%	14.85	237.60	0.00
ESL 0840L	11	11	0	0%	3.76	41.36	0.00
ESL 0850-s	11	11	0	0%	9.00	99.00	0.00
ESL 0850-r	8	8	0	0%	22.40	179.20	152.50
ESL 0930-s	18	18	0	0%	6.40	115.20	0.00
ESL 0930-r	17	17	0	0%	10.65	181.05	81.00
ESL 0940-s	11	11	0	0%	5.55	61.05	0.00
ESL 0940-r	12	12	0	0%	9.96	119.52	0.00
ESL 0950-s	8	8	0	0%	5.75	46.00	0.00
ESL 0950-r	6	6	0	0%	13.50	81.00	34.56
KH 3650	25	25	0	0%	2.08	52.00	0.00
PAUS 4031	31	26	5	16%	14.00 #VALUE!		0.00
PAUS 8121	25	23	2	8%	8.50	195.50	0.00
Total CoursePacks	27	386	7	2%	\$8.08	#VALUE!	\$428.26

Revenue	Cost of Printing	Net Profit (or Loss)
131.25	71.88	\$59.38
118.50	66.75	\$51.75
93.00	51.50	\$41.50
142.00	76.00	\$66.00
59.40	32.45	\$26.95
54.32	30.66	\$23.66
37.80	21.90	\$15.90
100.80	55.40	\$45.40
88.35	48.93	\$39.43
61.60	34.80	\$26.80
237.60	122.80	\$114.80
41.36	23.43	\$17.93
99.00	52.25	\$46.75
26.70	15.35	\$11.35
115.20	62.10	\$53.10
100.05	54.28	\$45.78
61.05	33.28	\$27.78
119.52	62.76	\$56.76
46.00	25.00	\$21.00
46.44	24.72	\$21.72
52.00	32.25	\$19.75
#VALUE!	#VALUE!	#VALUE!
196.50	112.50	\$83.00
Total IS&T Revenue	Total Cost of Printing	TOTAL LSTI NET PROFIT
#VALUE!	#VALUE!	#VALUE!

=TODAY()
CoursePack Production Services Quarterly Report - Spring Semester 2008

Course Number	Amount Ordered	Amount Sold	Amount Returns	% Returns	Price Per Copy	Amount Invoiced	Royalties Charged
BIOL 1110	42	42	0	0%	5.25	220.50	0.00
BIOL 1120	34	34	0	0%	3.95	134.30	0.00
IEP 0540	26	26	0	0%	4.20	109.20	0.00
IEP 0730-s	32	32	0	0%	4.80	153.60	0.00
IEP 0730-r	40	40	0	0%	4.35	174.00	0.00
IEP 0830	26	26	0	0%	6.30	163.80	0.00
IEP 0840-s	33	33	0	0%	6.50	214.50	0.00
IEP 0840-r	30	30	0	0%	20.75	622.50	481.50
IEP 0850-s	21	21	0	0%	7.80	163.80	0.00
IEP 0930-s	31	31	0	0%	8.25	255.75	0.00
IEP 0930-r	29	29	0	0%	10.80	313.20	42.00
IEP 0940-s	25	25	0	0%	7.20	180.00	0.00
IEP 0940-r	29	29	0	0%	10.40	301.60	135.00
IEP 0950-s	11	11	0	0%	5.75	63.25	0.00
IEP 0950-r	8	8	0	0%	13.50	108.00	57.60
ENGL 1101	33	33	0	0%	10.35	341.55	0.00
ENGL 1102	58	58	0	0%	8.10	469.80	0.00
ESL 7250	1	1	0	0%	8.70	8.70	0.00
ESL 7350	12	12	0	0%	8.10	97.20	0.00
ESL 7500	4	4	0	0%	13.80	55.20	0.00
LAW 7232	40	40	0	0%	17.25	690.00	0.00
LAW 7510	103	103	0	0%	6.25	643.75	0.00
TEXT 4500	13	7	6	46%	33.00	231.00	255.60
Total	681	675	6	1%	\$9.80	\$5,715.20	\$571.70

Revenue	Cost of Printing	Net Profit (or Loss)
220.50	120.75	\$99.75
134.30	75.65	\$58.65
109.20	74.65	\$34.55
153.60	131.20	\$22.40
174.00	74.00	\$100.00
163.80	54.08	\$109.72
214.50	115.50	\$99.00
141.00	151.00	(\$10.00)
163.80	182.00	(\$18.20)
255.75	239.10	\$16.65
271.20	77.00	\$194.20
180.00	160.00	\$20.00
166.60	160.00	\$6.60
63.25	71.00	(\$7.75)
50.40	3.00	\$47.40
341.55	321.00	\$20.55
469.80	362.00	\$107.80
8.70	4.60	\$4.10
97.20	51.60	\$45.60
55.20	28.60	\$26.60
690.00	549.60	\$140.40
643.75	347.63	\$296.13
-24.60	-19.59	(\$5.01)
Total IS&T Revenue	Total Cost of Printing	TOTAL LSTI NET PROFIT
\$4,743.50	\$3,334.26	\$1,409.24