EXHIBIT

A

Consumer Survey Report ("TIMELINES" and "TIMELINE")

October 2012

FIELD
RESEARCH
CORPORATION

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Report of E. Deborah Jay, Ph.D.

I. Introduction and Summary

I am President and Chief Executive Officer of Field Research Corporation ("Field Research"), a San Francisco-based research firm specializing in marketing and public opinion surveys. Field Research was retained on behalf of Facebook, Inc., defendant in this action, to conduct two surveys with nationwide representative samples of individuals age 14 and older who have accessed or are likely to access a social networking website or a website where you can record events and contribute descriptions, photos, videos and links related to events. The purpose of the first survey ("Field Survey I") was to determine the primary significance of the name or term "TIMELINES" when used in connection with a website or website feature. The purpose of the second survey ("Field Survey II") was to determine the primary significance of the name or term "TIMELINE" when used in connection with a website or website feature.

Field Research administered two "Teflon"-style surveys, designed in accordance with the methods and format for genericness surveys endorsed in the seminal case of *E. I. Du Pont de Nemours & Co. v. Yoshida Int'l, Inc.*, 393 F. Supp. 502 (E.D.N.Y. 1975), and repeatedly reaffirmed by courts. Field Survey I and Field Survey II were performed according to accepted survey standards and in conformity with the standards discussed in the Federal Manual for Complex Litigation, 4th Ed. \$11.493 (2004) and the Reference Guide on Survey Research, Federal Reference Manual on Scientific Evidence, 3rd Ed. (2011).

To be eligible for each of the surveys, individuals had to have accessed one of the following types of websites during the past 3 months or think they would do so during the next 3 months: (a) a social networking website or (b) a website where you can record events and contribute descriptions, photos, videos and links related to events. These criteria were intended to include past and potential

users of the Facebook website (which is a social networking website) and past and potential users of the Timelines website (which the website describes as a place "where registered users can record events and contribute descriptions, photos, videos and links related to events").

Telephone interviews were completed with 241 qualified respondents for Field Survey I and 238 qualified respondents for Field Survey II. After confirming their ability to distinguish brand names from common names, qualified respondents for Field Survey I were asked whether "TIMELINES" was a brand name or a common name when used in connection with a website or website feature. Qualified respondents for Field Survey II were asked whether "TIMELINE" was a brand name or a common name when used in connection with a website or website feature. Before being asked these questions, respondents were told that we only were interested in their opinions and beliefs and to say if they had not heard of a name or term or if they did not have an opinion.

The telephone interviews for Field Survey I were conducted by 23 professionally trained interviewers between October 3 and October 15, 2012, and the telephone interviews for Field Survey II were conducted by 24 professionally trained interviewers between October 5 and October 15, 2012. The interviews for Field Survey I and Field Survey II were conducted from Field Research's interviewing facilities in San Diego, California. The interviews for both surveys were double-blind: neither the interviewers nor the survey respondents were told the name of the sponsors of the survey or that the survey was being conducted in connection with litigation.

As described in detail in the discussion that follows, Field Survey I found that the primary significance of "TIMELINES" to past and potential users of the parties' websites is as a common name (generic term) when used in connection with a website or website feature. Specifically, 68% of the 241 respondents in Field Survey I thought "TIMELINES" was a common name, and 24% thought "TIMELINES" was a brand name. Less than 1% thought "TIMELINES" was both a common name and a brand name, and 8% had not heard of or did not know whether "TIMELINES" was a brand name or a

common name. In all, 92% (222 of the 241 respondents in Field Survey I) had heard of the name or term "TIMELINES" and expressed an opinion as to whether it was a brand name or a common name. Among the 222 respondents in Field Survey I who had an opinion, 74% thought that "TIMELINES" was a common name.

Field Survey II found that the primary significance of "TIMELINE" to past and potential users of the parties' websites is as a common name (generic term) when used in connection with a website or website feature. Specifically, 69% of the 238 respondents in Field Survey II thought "TIMELINE" was a common name. Approximately 24% thought "TIMELINE" was a brand name, and 7% had not heard of or did not know whether "TIMELINE" was a brand name or a common name. In all, 93% (221 of the 238 respondents in Field Survey II) had heard of the name or term "TIMELINE" and expressed an opinion as to whether it was a brand name or a common name. Among the 221 respondents in Field Survey II who had an opinion, 74% thought that "TIMELINE" was a common name.

The survey methods, findings, and my conclusions are described in the remainder of this report, which is based on the information that I have been provided and the analyses that I have performed thus far. I understand that I may be provided with additional information and/or may be asked to perform further analyses. If so, this report may be amended or revised.

II. Credentials

I am President and CEO of Field Research, one of the oldest and most respected marketing and public opinion research firms in the United States. I bring to this project more than 30 years of experience conducting large-scale surveys of all types (*e.g.*, mail, Internet, telephone and in-person), including surveys for public agencies, nonprofit organizations, private companies and law firms. I have conducted many surveys on behalf of plaintiffs and defendants in trademark cases. I have

testified in state and federal courts, and routinely have been qualified by courts as an expert in survey methodology. I also have lectured on trademark and survey issues before bar associations, trade associations, and business and law schools.

With respect to trademark surveys in particular, in 2012 I authored a chapter that outlined the history and impact of genericness surveys in trademark disputes for a book, <u>Trademark and Deceptive Advertising Surveys: Law, Science, and Design</u>, published by the American Bar Association [E. Deborah Jay, *Genericness Surveys in Trademark Disputes: Under the Gavel*]. I have served on the International Trademark Association's (INTA) Brand Names Education Foundation, and am a member of the editorial board of <u>The Trademark Reporter</u>. During my career, I have conducted over 500 surveys, and I have directed more than 150 surveys in connection with trademark disputes, including genericness surveys as well as secondary meaning and likelihood-of-confusion surveys.

I hold a bachelor's degree in psychology and political science from the University of California at Los Angeles (*magna cum laude*) and a master's degree and doctorate in political science from the University of California at Berkeley. Before joining Field Research in 1991, I was a program director at SRI International (formerly Stanford Research Institute). I also was a manager with KPMG Peat Marwick in San Francisco, and a research associate at the Survey Research Center at the University of California at Berkeley.

I am past chair of the Council of American Survey Research Organizations (CASRO), a not-for-profit trade association representing over 300 survey research companies engaged in professional research. I served as a director of CASRO from 1995 to 2001, during which time I chaired both the Survey Research Quality and Standards and Ethics committees of that organization.

I served on the Executive Council of the American Association for Public Opinion Research (AAPOR), a professional society of over 2,000 individuals engaged in opinion research, market research, and social research. I was elected Standards Chair of the national organization and served

as president of the Pacific Chapter of AAPOR. I am a member of the advisory committee for <u>Public Opinion Quarterly</u> and the editorial board for <u>Survey Practice</u>, both official publications of AAPOR. Founded in 1947, AAPOR's membership includes individuals from every sector of the research community, including academic institutions, commercial organizations, government agencies and nonprofit organizations.

Founded in 1945 by Mervin Field, Field Research currently conducts thousands of interviews each year with representative samples of the general public, consumers, employees, corporate executives, and other populations. Field Research has conducted the nationally-quoted *Field Poll* since 1947, and has tracked voter preferences in all major statewide elections in California since 1948. Since 1948, the average deviation between *The Field Poll's* final pre-election poll in California and the actual percentage vote in California for the winning candidate in elections for President, Governor and U.S. Senate has been approximately two percentage points. *The Field Poll* is well-known throughout California for the surveys it regularly takes and publishes on issues of public importance.

III. Prior Testimony

During the past four years, I have testified in deposition and/or at trial in the following cases:

- <u>Sutter Health Wage and Hour Cases and Coordinated Actions</u> (Superior Court of the State of California, Alameda County).
- Romag Fasteners, Inc. v. Fossil, Inc. (United States District Court, District of Connecticut).
- <u>Frito-Lay North America, Inc. v. Princeton Vanguard, LLC</u> (United States Patent and Trademark Office, Trademark Trial and Appeal Board).
- Hall v. Rite Aid (Superior Court of the State of California, San Diego County).
- <u>Innovation Ventures v. N2G Distributing</u> (United States District Court, Eastern District of Michigan).

- <u>Pom Wonderful LLC v. Ocean Spray Cranberries</u> (United States District Court, Central District of California).
- <u>Compulink Management Center, Inc. v. SAP America, Inc.</u> (United States District Court, Central District of California).
- <u>Lucent Technologies Inc. v. Gateway, Inc. and Microsoft Corporation</u> (United States District Court, Southern District of California).
- <u>Mondis Technology Ltd. v. Top Victory Electronics Co., Ltd.</u> (United States District Court, Eastern District of Texas).
- <u>Aurora World, Inc. v. Ty, Inc.</u> (United States District Court, Central District of California).
- <u>Fifty-Six Hope Road Music, Ltd. and Zion Rootswear v. A.V.E.L.A., Inc.</u> (United States District Court, District of Nevada).
- <u>Pom Wonderful LLC v. Tropicana Products, Inc.</u> (United States District Court, Central District of California).
- <u>Schlesinger v. Ticketmaster</u> (Superior Court of the State of California, Los Angeles County).
- <u>Pom Wonderful LLC v. Welch Foods, Inc.</u> (United States District Court, Central District of California).
- <u>Scarlet Keshishzadeh and Lisa Archer v. Arthur J. Gallagher</u> (United States District Court, Southern District of California).
- <u>Pom Wonderful LLC v. The Coca Cola Company</u> (United States District Court, Central District of California).
- <u>Autodesk v. Dassault Systemes Solidworks Corporation</u> (United States District Court, Northern District of California).
- <u>National Envelope Corporation v. American Pad and Paper LLC</u> (United States District Court, Southern District of New York).

IV. Publications

A list of publications, publicly released technical reports, and conference papers/presentations I have authored or coauthored during the past 10 years is included in Appendix A.

V. Expert Compensation

Field Research is performing this study on a time and materials basis. Because work in connection with this project is ongoing, I do not yet know the total project costs. The hourly rate that Field Research is charging for my time on this project in 2012 is \$550.

VI. Survey Design and Administration

Under my design, direction and supervision, Field Research conducted two telephone surveys with nationwide representative samples of individuals age 14 and older who have accessed or are likely to access a social networking website or a website where you can record events and contribute descriptions, photos, videos and links related to events. The purpose of the first survey ("Field Survey I") was to determine the primary significance of the name or term "TIMELINES" when used in connection with a website or website feature. The purpose of the second survey ("Field Survey II") was to determine the primary significance of the name or term "TIMELINE" when used in connection with a website or website feature.

Field Research administered two "Teflon"-style surveys, designed in accordance with the methods and format for genericness surveys endorsed in the seminal case of *E. I. Du Pont de Nemours & Co. v. Yoshida Int'l, Inc.*, 393 F. Supp. 502 (E.D.N.Y. 1975), and repeatedly reaffirmed by courts. Field Survey I and Field Survey II were performed according to accepted survey standards and in conformity with the standards discussed in the Federal Manual for Complex Litigation, 4th Ed. \$11.493 (2004) and the Reference Guide on Survey Research, Federal Reference Manual on Scientific Evidence, 3rd Ed. (2011).

Based on Field Research's instruction, Marketing Systems Group, Inc. (a firm in Horsham, Pennsylvania that specializes in developing samples for surveys) generated the telephone numbers for the two surveys using random-digit-dialing and its database of area codes and prefixes for

landline and cellular telephones in the United States. Random-digit dialing was used to generate the landline and cellular telephone numbers for the sample to ensure that each of the following types of individuals would be included in the two surveys: (a) individuals who live in households with either listed or unlisted landline telephones, and (b) individuals who do not have a landline telephone or who receive all or most of their personal calls on a cellular telephone.

Two survey instruments (questionnaires) were developed for each survey (one for interviews conducted on landline telephones and one for interviews conducted on cellular telephones). The instruments for Field Survey I and for Field Survey II were identical, except that Field Survey I included a question regarding the primary significance of "TIMELINES" and Field Survey II included a question regarding the primary significance of "TIMELINES" and Field Survey II included a

Written Supervisor Instructions, Interviewer Instructions, and a set of Responses to General Questions also were developed for the two surveys. These materials were identical for Field Survey I and Field Survey II. The Responses to General Questions included background information about Field Research and provided responses for anticipated questions from potential survey respondents. (The instruments and other survey materials for Field Survey I and Field Survey II are included in Appendix B and Appendix E, respectively.)

Before interviewing began, Field Research's project staff reviewed each of the survey materials with the interviewing staff during training sessions for Field Survey I and Field Survey II. Interviewers for both surveys were monitored throughout data collection by interviewing supervisors to ensure that the interviews were conducted according to the written instructions (*i.e.*, the interviews were validated as they were conducted).

Computer programs were developed for each survey, so that the survey instruments would appear on a computer terminal and interviewers would be able to enter survey respondents' answers directly onto the computer (*i.e.*, the surveys were administered using computer-assisted telephone

interviewing or CATI). Examples of how the questionnaires appeared on the computer (*i.e.*, sample CATI screens) are included in Appendix C for Field Survey I and in Appendix F for Field Survey II.

Because many individuals in the United States do not have a landline telephone or receive all or most of their personal calls on a cellular telephone, approximately half of the screening interviews to determine eligibility for Field Survey I and Field Survey II were conducted on landline telephones and approximately half were conducted on cellular telephones. Age and gender quotas were set for the landline and cellular telephone screening interviews based on U.S. Census data to ensure the sample of individuals reached and screened for eligibility for each survey was representative of individuals age 14 and older in the United States.

When a household was first contacted on a randomly selected landline telephone, the computer instructed the interviewer to ask for an individual in a scientifically selected gender/age group (*e.g.*, the female age 14 to 34 living in the household who will have the next birthday). If there was an individual in the scientifically selected gender/age group living in the household and the individual was not available, the interviewer determined the best time to call back and administer the survey. If there was no individual living in the household in the scientifically selected gender/age group, the computer instructed the interviewer to ask for a person in another scientifically selected gender/age group (*e.g.*, the male age 35 to 54 living in the household who will have the next birthday) until the quota for the gender/age group was full.

When a person was reached on a randomly selected cellular telephone, the interviewer first determined the respondent's age and gender. Individuals age 14 and older also were asked whether they received all or most of their personal telephone calls on the cellular telephone on which they were reached and, if so, the interviewer continued with the interview until the quota for a gender/age group was full.

The interviews for Field Survey I and Field Survey II were introduced in the following manner:

• "Hello, my name is _____ and I'm calling from Field Research Corporation. We are conducting a short opinion survey. We are not selling anything, and individual responses are confidential."

At the beginning of the interview for each survey, the interviewer advised survey respondents that they were being monitored to ensure quality and courtesy, and then asked a series of questions to determine whether respondents were eligible for the survey. To be eligible for Field Survey I and Field Survey II, individuals age 14 and older had to have accessed one of the following types of websites during the past 3 months or say that they thought they would do so during the next 3 months: (a) a social networking website or (b) a website where you can record events and contribute descriptions, photos, videos and links related to events. Individuals who worked (or lived in a household in which someone worked) for an Internet company or in marketing research or advertising research were excluded from each survey because these individuals might have special knowledge.

The interviews for Field Survey I and Field Survey II began with the following explanation:

- "Now, I would like to ask you about your understanding of some names or terms used in connection with a website or website feature. For each one, I would like you to tell me whether you think it is a common or generic name or whether it is a brand name. A common or generic name refers to a name or term used to describe a type of website or website feature. A brand name refers to a name or term used to indicate the source of a website or website feature; that is a website or website feature from one company."
- "Here are some examples. A MOVIE RENTAL WEBSITE is a common or generic name for a
 type of website, whereas NETFLIX is a brand name for a movie rental website from one
 company. ONLINE BANKING is a common or generic name for a type of feature on
 financial websites, whereas PAYPAL is a brand name for an online account from one
 company."
- "Before I ask you about the following names or terms used in connection with a website or website feature, I would like to assure you that we are only interested in your opinions and beliefs. After I read a name or term, if you would like me to repeat it or to spell the name or term again, please let me know. If you have not heard of a name or term or if you don't know what it refers to, please say so."

Respondents for Field Survey I and Field Survey II then were asked whether "HOTMAIL" is a brand name or common name and whether "SHOPPING CART" is a brand name or common name. ^{1,2} I understand that "HOTMAIL" is a free email service from Microsoft, and "SHOPPING CART" is the generic designation for a website feature that allows shoppers to create a list of items to buy and then add and remove items from the list before making a purchase. Those survey respondents who correctly identified "HOTMAIL" as a brand name and "SHOPPING CART" as a common name were administered the remainder of the questionnaire. ^{3,4}

Respondents in Field Survey I who understood the difference between a brand name and common name were read a list of seven names or terms concerning websites and website features, including "TIMELINES," and six controls used to measure the meaningfulness of the data with respect to "TIMELINES." Respondents in Field Survey II who understood the difference between a brand name and common name were read a list of seven names or terms concerning websites and website features, including "TIMELINE," and six controls used to measure the meaningfulness of the data with respect to "TIMELINE."

The brand names and the common names (generic terms) used as controls were the same for Field Survey I and Field Survey II. The three brand names used as controls were the following: "MAPQUEST," "MYSPACE," and "STUBHUB." (I understand that "MAPQUEST" is a free online mapping service owned by AOL, Inc.; "MYSPACE" is a social networking service owned by Myspace LLC; and "STUBHUB" is an online marketplace owned by StubHub, Inc.) The three common names (generic terms) used as controls were the following: "LOGIN," "WISH LIST," and "HELP SCREEN," which are all used in connection with numerous websites. ("LOGIN" is a website feature that visitors use to identify oneself to a computer, usually by entering a user name and password; "WISH LIST" is a website feature that allows shoppers to create a list of items that they would like to

buy some time in the future; and "HELP SCREEN" is a website feature that provides advice about how to perform a task or use a website.)

The order in which the control names or terms were read was randomized across survey respondents, and then the question pertaining to "TIMELINES" (Field Survey I) or the question pertaining to "TIMELINE" (Field Survey II) was asked. After each name or term was read and spelled, the survey respondent was asked whether it was a brand name or common name.⁷

The telephone interviews for Field Survey I were conducted by 23 professionally trained interviewers between October 3 and October 15, 2012, and the telephone interviews for Field Survey II were conducted by 24 professionally trained interviewers between October 5 and October 15, 2012. The interviews for Field Survey I and Field Survey II were conducted from Field Research's interviewing facilities in San Diego, California. The interviews for both surveys were double-blind: neither the interviewers nor the survey respondents were told the name of the sponsors of the survey or that the survey was being conducted in connection with litigation.

Randomly generated numbers for landline telephones were dialed multiple times for the following purposes: (a) to determine whether a landline telephone number was associated with a household; (b) to identify and reach a scientifically selected individual in the household; and (c) to determine whether the scientifically selected individual in the household was eligible for the survey (*e.g.*, whether he/she had accessed one of the relevant types of websites in the past 3 months or was likely to do so in the next 3 months and whether he/she understood the difference between a brand name and a common name/generic term) and, if so, to complete an interview. ^{9,10}

Randomly generated numbers for cellular telephones were dialed multiple times for the following purposes: (a) to determine whether it was a cellular telephone associated with an individual; (b) to determine whether the individual associated with the cellular telephone received all or most of his/her personal calls on that cellular telephone; and (c) to determine whether the

individual met the other eligibility criteria for the survey (*e.g.*, whether he/she had accessed one of the relevant types of websites in the past 3 months or was likely to do so in the next 3 months and whether he/she understood the difference between a brand name and a common name/generic term) and, if so, to complete an interview.^{11,12}

For Field Survey I, 590 randomly selected individuals age 14 and older were screened for eligibility and, of these, 241 were determined eligible and completed an interview. For Field Survey II, 589 randomly selected individuals age 14 and older were screened for eligibility and, of these, 238 were determined eligible and completed an interview. ^{13,14}

VII. Sample Characteristics and Representativeness

Table 1 compares the age and gender distributions for the following three groups:

(a) individuals age 14 or older in the U.S. population, (b) individuals who were screened for eligibility for Field Survey I, and (c) individuals who were screened for eligibility for Field Survey II.

As shown in Table 1, the gender and age distributions for the three groups are virtually identical.

Table 1 Age and Gender Distributions for Individuals Age 14 or Older in the U.S. Population, and for Individuals Screened for Eligibility for Field Survey I and Field Survey II						
U.S. Individuals Population Age Screened for 14 or Older Field Survey I Field Survey I						
		(n = 590)	(n = 589)			
Gender						
Male	48%	49%	49%			
Female	52	51	51			
Age						
14 to 34	35%	34%	35%			
35 to 54	33	33	33			
55 and older	32	33	32			

[^] Source: U.S. Census Bureau (www.census.gov).

Table 2 compares the age and gender distributions for the following three groups: (a) individuals age 14 or older in the U.S. population, (b) individuals who were determined eligible and

completed interviews for Field Survey I, and (c) individuals who were determined eligible and completed interviews for Field Survey II. As shown in Table 2, the samples of individuals who qualified for Field Survey I and for Field Survey II include a smaller percentage of individuals age 55 and older, relative to the U.S. population. This is because individuals age 55 and older were less apt to be past or potential users of a social networking website or a website where you can record events and contribute descriptions, photos, videos and links related to events.

Table 2 Age and Gender Distributions for Individuals Age 14 or Older in the U.S. Population, and for Eligible Individuals Who Completed Interviews for Field Survey I and Field Survey II							
U.S. Eligible Field Survey I Field Survey I And the Population Age 14 or Older Respondents Respondents Respondents							
		(n = 241)	(n = 238)				
Gender							
Male	48%	45%	47%				
Female	52	55	53				
Age							
14 to 34	35%	48%	49%				
35 to 54	33	37	35				
55 and older	32	15	16				

[^] Source: U.S. Census Bureau (<u>www.census.gov</u>).

Table 3 compares the geographic distributions for the following three groups: (a) individuals age 14 or older in the U.S. population, (b) individuals who were screened for eligibility for Field Survey I, and (c) individuals who were screened for eligibility for Field Survey II. As shown in Table 3, the geographic distributions for the three groups are virtually identical.

Table 3 Geographic Distributions for Individuals Age 14 or Older in the U.S. Population, and for Individuals Screened for Eligibility for Field Survey I and Field Survey II						
U.S. Individuals Population Age Screened for 14 or Older A Field Survey I Field Survey						
		(n = 590)	(n = 589)			
Region						
Northeast	18%	18%	18%			
Midwest	22	22	21			
South	37	37	38			
West	23	23	23			

[^] Source: U.S. Census Bureau (<u>www.census.gov</u>).

Table 4 compares the geographic distributions for the following three groups: (a) individuals age 14 or older in the U.S. population, (b) individuals who were determined eligible and completed interviews for Field Survey I, and (c) individuals who were determined eligible and completed interviews for Field Survey II. As shown in Table 4, the geographic distributions for the three groups are virtually identical.

Table 4 Geographic Distributions for Individuals Age 14 or Older in the U.S. Population, and for Eligible Individuals Who Completed Interviews for Field Survey I and Field Survey II							
U.S. Eligible Eligible Population Age 14 or Older ^ Respondents Responden							
$(n=241) \qquad (n=241)$							
Region							
Northeast	18%	18%	19%				
Midwest	22	23	22				
South	37	35	35				
West	23	24	24				

Source: U.S. Census Bureau (<u>www.census.gov</u>).

To qualify for Field Survey I and for Field Survey II, individuals age 14 and older had to have accessed one of the following types of websites in the past 3 months or say that they thought they would do so in the next 3 months: a social networking website and/or a website where you can record events and contribute descriptions, photos and links related to events. As shown in Table 5,

approximately 94% of respondents for Field Survey I and 92% for Field Survey II said they had accessed a social networking website during the past 3 months or they thought they would do so during the next 3 months. The majority of respondents for Field Survey I (71%) and for Field Survey II (71%) said they had accessed a website where you can record events and contribute descriptions, photos and links related to events during the past 3 months or they thought they would do so during the next 3 months.

Table 5 Extent to Which Respondents in Field Survey I and Field Survey II Have Accessed Or Will Access Various Types of Websites*				
Field Survey I Respondents (n = 241) Field Survey Respondent (n = 238)				
Accessed this type of website in the past 3 months or Will access this type of website in the next 3 months				
A social networking website 94% 92% A website where you can record events and contribute 71 71 descriptions, photos, videos and links related to events				

^{*} Based on responses to Questions S2c/d and S3c/d.

Field Survey I and Field Survey II were conducted according to accepted survey standards, and based on the overall design and execution of the surveys they provide representative information regarding the primary significance of "TIMELINES" and "TIMELINE" when used in connection with a website or website feature. ¹⁵

VIII. Survey Results

This section summarizes the findings from Field Survey I and Field Survey II. Appendix D and Appendix G include the underlying data tables (computer printouts) for the analyses in this report based on Field Survey I and Field Survey II, respectively.

A. Field Survey I ("Timelines")

Field Survey I found that the primary significance of "TIMELINES" when used in connection with a website or website feature is as a common name (generic term) and not a brand name. As shown in Table 6, 68% of respondents in Field Survey I thought "TIMELINES" was a common name and 24% thought it was a brand name. Less than 1% thought "TIMELINES" was both a common name and a brand name, and 8% had not heard of or did not know whether "TIMELINES" was a brand name or common name.

Table 6 Primary Significance of "TIMELINES" Among All Respondents in Field Survey I		
	(n = 241)	
Common name	68%	
Brand name	24	
Both	<1	
Have not heard of it/Don't know	8	

In all, 92% (222 of the 241 respondents in Field Survey I) had heard of the name or term "TIMELINES" and expressed an opinion as to whether it was a brand name or a common name. Table 7 shows the primary significance of "TIMELINES" to the 222 respondents in Field Survey I who had an opinion. As shown in Table 7, among those who had an opinion, 74% of respondents in Field Survey I thought "TIMELINES" was a common name.

Table 7 Primary Significance of "TIMELINES" Among Respondents in Field Survey I Who Had an Opinion		
	(n = 222)	
Common name	74%	
Brand name	26	
Both	<1	

Table 8 shows the percentage of Field Survey I respondents in various subgroups who thought that "TIMELINES" was a common name (generic term). As shown in Table 8, regardless of age, gender, or whether the respondent was a past or potential user of a social networking website or a website where you can record events and contribute descriptions, photos, videos and links related to events, a majority of respondents in Field Survey I thought "TIMELINES" was a common name. For example, 68% of males and 68% of females thought "TIMELINES" was a common name. With respect to age, 70% of 14 to 34 year-olds and 66% of individuals age 35 or older thought "TIMELINES" was a common name. Approximately 70% of respondents in Field Survey I who were past or potential users of a social networking website, and approximately 72% who were past or potential users of a website where you can record events and contribute descriptions, photos, videos and links related to events thought "TIMELINES" was a common name.

Table 8 Percentage Who Thought "TIMELINES" Was a Common Name (Generic Term) for Various Subgroups, Among All Respondents in Field Survey I				
Total (n = 241)	68%			
Gender				
Males (n = 108)	68%			
Females (n = 133)	68			
Age				
14 to 34 (n = 117)	70%			
35 or older $(n = 124)$	66			
Type of Website Accessed in the Past 3 Months or Will Access in the Next 3 Months				
A social networking website (n = 227)	70%			
A website where you can record events and contribute descriptions, photos, videos and links related to events $(n = 172)$	72			

Table 9 shows the percentage of respondents in Field Survey I who thought "TIMELINES" was a common name (generic term) for various subgroups, among those who expressed an opinion. As shown in Table 9, regardless of age, gender, or whether the respondent was a past or potential user of

a social networking website or a website where you can record events and contribute descriptions, photos, videos and links related to events, the majority of respondents in Field Survey I who expressed an opinion thought "TIMELINES" was a common name. For example, among those who expressed an opinion, 72% of males and 76% of females thought "TIMELINES" was a common name. Among those who expressed an opinion, 72% of 14 to 34 year-olds and 76% of individuals age 35 or older thought "TIMELINES" was a common name.

Table 9 Percentage Who Thought "TIMELINES" Was a Common Name (Generic Term) for Various Subgroups, Among Respondents in Field Survey I Who Expressed an Opinion			
Total (n = 222)	74%		
Gender			
Males (n = 102)	72%		
Females (n = 120)	76		
Age			
14 to 34 (n = 114)	72%		
35 or older $(n = 108)$	76		
Type of Website Accessed in the Past 3 Months or Will Access in the Next 3 Months			
A social networking website $(n = 211)$	75%		
A website where you can record events and contribute descriptions, photos, videos and links related to events $(n = 163)$	76		

As indicated, six control names or terms were included in Field Survey I to measure the meaningfulness of the data with respect to "TIMELINES." A majority of the respondents in Field Survey I correctly identified the controls "LOGIN" (92%), "WISH LIST" (79%) and "HELP SCREEN" (75%) as common names, and "STUBHUB" (72%), "MYSPACE" (96%), and "MAPQUEST" (96%) as brand names. These findings demonstrate that respondents in Field Survey I were familiar with various names concerning websites and website features and that they understood the difference between a brand name and a common name (generic term). (These results are shown in Table 10.)

Table 10 Primary Significance of Various Names or Terms Concerning Websites and Website Features, Among All Respondents in Field Survey I						Features,		
	LOGIN WISH LIST SCREEN TIMELINES STUBHUB MYSPACE MAPQUI							
	(n = 241)	(n = 241)	(n = 241)	(n = 241)	(n = 241)	(n = 241)	(n = 241)	
Common name	92%)	79%	75%	68%	8%	4%	4%	
Brand name	5	13	13	24	72	96	96	
Both	0	<1	<1	<1	0	0	0	
Haven't heard of it/ Don't know	3	7	12	8	20	0	<1	

Table 11 shows the results for each name or term among respondents in Field Survey I who had an opinion. As shown in Table 11, among those who had an opinion, a majority of the respondents in Field Survey I correctly identified the controls "LOGIN" (94%), "WISHLIST" (86%) and "HELP SCREEN" (84%) as common names, and "STUBHUB" (90%), "MYSPACE" (96%), and "MAPQUEST" (96%) as brand names. Once again, these findings demonstrate that respondents in Field Survey I understood the difference between a brand name and a common name (generic term).

Table 11 Primary Significance of Various Names or Terms Concerning Websites and Website Features, Among Respondents in Field Survey I Who Expressed an Opinion					Features,		
	LOGIN	LOGIN WISH LIST SCREEN TIMELINES STUBHUB MYSPACE MAPQUES					
	(n = 234)	(n = 223)	(n = 213)	(n = 222)	(n = 193)	(n = 241)	(n = 240)
Common name	94%	86%	84%	74%	10%	4%	4%
Brand name	6	14	15	26	90	96	96
Both	0	<1	<1	<1	0	0	0

B. Field Survey II ("Timeline")

Field Survey II found that the primary significance of "TIMELINE" when used in connection with a website or website feature is as a common name (generic term) and not a brand name. As shown in Table 12, 69% of respondents in Field Survey II thought "TIMELINE" was a common name, whereas only 24% thought "TIMELINE" was a brand name. Approximately 7% of respondents in

Field Survey II had not heard of or did not know whether "TIMELINE" was a brand name or a common name.

Table 12 Primary Significance of "TIMELINE" Among All Respondents in Field Survey II		
	(n = 238)	
Common name	69%	
Brand name	24	
Both	0	
Have not heard of it/Don't know	7	

In all, 93% (221 of the 238 respondents in Field Survey II) had heard of the name or term "TIMELINE" and expressed an opinion as to whether it was a brand name or a common name. Table 13 shows the primary significance of "TIMELINE" to the 221 respondents in Field Survey II who had an opinion. As shown in Table 13, among those who had an opinion, 74% of respondents in Field Survey II thought "TIMELINE" was a common name.

Table 13 Primary Significance of "TIMELINE" Among Respondents in Field Survey II Who Had an Opinion				
	(n = 221)			
Common name	74%			
Brand name	26			
Both	0			

Table 14 shows the percentage of Field Survey II respondents in various subgroups who thought that "TIMELINE" was a common name (generic term). As shown in Table 14, regardless of age, gender, or whether the respondent was a past or potential user of a social networking website or a website where you can record events and contribute descriptions, photos, videos and links related to events, a majority of respondents in Field Survey II thought "TIMELINE" was a common name. For example, 58% of males and 78% of females thought "TIMELINE" was a common name. With respect

to age, 64% of 14 to 34 year-olds and 73% of individuals age 35 or older thought "TIMELINE" was a common name. Approximately 69% of respondents in Field Survey II who were past or potential users of a social networking website, and approximately 70% who were past or potential users of a website where you can record events and contribute descriptions, photos, videos and links related to events thought "TIMELINE" was a common name.

Table 14 Percentage Who Thought "TIMELINE" Was a Common Name (Generic Term) for Various Subgroups Among All Respondents in Field Survey II					
Total (n = 238)	69%				
Gender					
Males (n = 113)	58%				
Females (n = 125)	78				
Age					
14 to 34 (n = 116)	64%				
35 or older $(n = 122)$	73				
Type of Website Accessed in the Past 3 Months or Will Access in the Next 3 Months					
A social networking website (n = 218)	69%				
A website where you can record events and contribute descriptions, photos, videos and links related to events $(n = 170)$	70				

Table 15 shows the percentage of respondents in Field Survey II who thought "TIMELINE" was a common name (generic term) for various subgroups, among those who expressed an opinion. As shown in Table 15, regardless of age, gender, or whether the respondent was a past or potential user of a social networking website or a website where you can record events and contribute descriptions, photos, videos and links related to events, the majority of respondents in Field Survey II who expressed an opinion thought "TIMELINE" was a common name. For example, among those who expressed an opinion, 64% of males and 82% of females thought "TIMELINE" was a common name. Among those who expressed an opinion, 67% of 14 to 34 year-olds and 80% of individuals age 35 or older thought "TIMELINE" was a common name.

Table 15 Percentage Who Thought "TIMELINE" Was a Common Name (Generic Term) for Various Subgroups, Among Respondents in Field Survey II Who Expressed an Opinion					
Total (n = 221)	74%				
Gender					
Males (n = 103)	64%				
Females (n = 118)	82				
Age					
14 to 34 (n = 110)	67%				
35 or older $(n = 111)$	80				
Type of Website Accessed in the Past 3 Months or Will Access in the Next 3 Months					
A social networking website $(n = 204)$	74%				
A website where you can record events and contribute descriptions, photos, videos and links related to events $(n = 159)$	75				

As indicated, six control names or terms were included in Field Survey II to measure the meaningfulness of the data with respect to "TIMELINE." A majority of the respondents in Field Survey II correctly identified the controls "LOGIN" (95%), "WISH LIST" (85%) and "HELP SCREEN" (85%) as common names, and "STUBHUB" (69%), "MYSPACE" (95%), and "MAPQUEST" (98%) as brand names. These findings demonstrate that respondents in Field Survey II were familiar with various names concerning websites and website features and that they understood the difference between a brand name and a common name (generic term). (These results are shown in Table 16.)

Table 16 Primary Significance of Various Names or Terms Concerning Websites and Website Features, Among All Respondents in Field Survey II							
	LOGIN	WISH LIST	HELP SCREEN	TIMELINE	STUBHUB	MYSPACE	MAPQUEST
	(n = 238)	(n = 238)	(n = 238)	(n = 238)	(n = 238)	(n = 238)	(n = 238)
Common name	95%	85%	85%	69%	5%	5%	2%
Brand name	4	9	6	24	69	95	98
Both	0	0	0	0	0	0	0
Haven't heard of it/ Don't know	1	6	9	7	26	0	0

Table 17 shows the results for each name or term among respondents in Field Survey II who had an opinion. As shown in Table 17, among those who had an opinion, a majority of the respondents in Field Survey II correctly identified the controls "LOGIN" (96%), "HELP SCREEN" (94%), and "WISH LIST" (91%) as common names, and "STUBHUB" (93%), "MYSPACE" (95%), and "MAPQUEST" (98%) as brand names. Once again, these findings demonstrate that respondents in Field Survey II understood the difference between a brand name and a common name (generic term).

Table 17 Primary Significance of Various Names or Terms Concerning Websites and Website Features, Among Respondents in Field Survey II Who Expressed an Opinion							
	LOGIN	HELP SCREEN	WISH LIST	TIMELINE	STUBHUB	MYSPACE	MAPQUEST
	(n = 235)	(n = 216)	(n = 223)	(n = 221)	(n = 177)	(n = 238)	(n = 238)
Common name	96%	94%	91%	74%	7%	5%	2%
Brand name	4	6	9	26	93	95	98
Both	0	0	0	0	0	0	0

IX. Conclusions

Field Survey I and Field Survey II were conducted according to accepted survey standards, and based on their overall design and execution, the surveys provide representative information regarding the primary significance of "TIMELINES" and "TIMELINE" when used in connection with a website or website feature.

Field Survey I found that the primary significance of "TIMELINES" to past and potential users of the parties' websites is as a common name (generic term) when used in connection with a website or website feature. Specifically, 68% of the 241 respondents in Field Survey I thought "TIMELINES" was a common name, and 24% thought "TIMELINES" was a brand name. Less than 1% thought "TIMELINES" was both a common name and a brand name, and 8% had not heard of or did not know whether "TIMELINES" was a brand name or a common name. In all, 92% (222 of the 241 respondents

in Field Survey I) had heard of the name or term "TIMELINES" and expressed an opinion as to whether it was a brand name or a common name. Among the 222 respondents in Field Survey I who had an opinion, 74% thought that "TIMELINES" was a common name.

Field Survey II found that the primary significance of "TIMELINE" to past and potential users of the parties' websites is as a common name (generic term) when used in connection with a website or website feature. Specifically, 69% of the 238 respondents in Field Survey II thought "TIMELINE" was a common name. Approximately 24% thought "TIMELINE" was a brand name, and 7% had not heard of or did not know whether "TIMELINE" was a brand name or a common name. In all, 93% (221 of the 238 respondents in Field Survey II) had heard of the name or term "TIMELINE" and expressed an opinion as to whether it was a brand name or a common name. Among the 221 respondents in Field Survey II who had an opinion, 74% thought that "TIMELINE" was a common name.

It is my opinion, based on my analysis of Field Survey I, my professional experience, and my education, that Field Survey I strongly supports the conclusion that "TIMELINES" is a generic term and does not have trademark significance when used in connection with a website or website feature. Further, it is my opinion, based on my analysis of Field Survey II, my professional experience, and my education, that Field Survey II strongly supports the conclusion that "TIMELINE" is a generic term and does not have trademark significance when used in connection with a website or website feature.

I declare under penalty of perjury under the laws of the United States that the foregoing is true and correct.

Executed this 23rd day of October 2012 at San Francisco, California.

E. Deborah Jay, Ph.D.

ENDNOTES

- The order of the questions pertaining to "HOTMAIL" and "SHOPPING CART" was rotated across respondents for Field Survey I and Field Survey II (*i.e.*, approximately half the respondents in each survey were asked about "HOTMAIL" first and approximately half the respondents were asked about "SHOPPING CART" first).
- The order of the response categories for the questions pertaining to "HOTMAIL" and "SHOPPING CART" also was rotated across respondents for Field Survey I and Field Survey II. For example, approximately half the respondents for each survey were asked whether each of these names or terms was a "brand name or common name," and approximately half the respondents were asked whether each of these names or terms was a "common name or brand name."
- Of the 590 individuals screened for eligibility for Field Survey I, 320 respondents were past or potential users of a social networking website or a website where you can record events and contribute descriptions, photos, videos and links related to events. These respondents were asked the questions pertaining to "HOTMAIL" and "SHOPPING CART." Of the 320 respondents for Field Survey I who were asked these questions, 88% correctly understood that "HOTMAIL" was a "brand name" and 84% correctly understood that "SHOPPING CART" was a "common name."
- Of the 589 individuals screened for eligibility for Field Survey II, 320 respondents were past or potential users of a social networking website or a website where you can record events and contribute descriptions, photos, videos and links related to events. These respondents were asked the questions pertaining to "HOTMAIL" and "SHOPPING CART." Of the 320 respondents for Field Survey II who were asked these questions, 85% correctly understood that "HOTMAIL" was a "brand name" and 88% correctly understood that "SHOPPING CART" was a "common name."
- The question pertaining to "TIMELINES" was worded as follows for approximately half the respondents in Field Survey I: "Do you think TIMELINES, which is spelled 'T-I-M-E-L-I-N-E-S,' is a brand name or common name?" It was worded as follows for the other half of the respondents in Field Survey I: "Do you think TIMELINES, which is spelled 'T-I-M-E-L-I-N-E-S,' is a common name or brand name?"
- The question pertaining to "TIMELINE" was worded as follows for approximately half the respondents in Field Survey II: "Do you think TIMELINE, which is spelled 'T-I-M-E-L-I-N-E,' is a brand name or common name?" It was worded as follows for the other half of the respondents in Field Survey II: "Do you think TIMELINE, which is spelled 'T-I-M-E-L-I-N-E,' is a common name or brand name?"
- The order in which the response categories were read also was randomized across respondents for Field Survey I and Field Survey II. For approximately half the survey respondents in each survey, the question wording was as follows: "Do you think (NAME), which is spelled..., is a brand name or common name?" It was worded as follows for the

other half of the respondents for each survey: "Do you think (NAME), which is spelled..., is a common name or brand name?"

When a survey respondent finished answering a question, Field Research's interviewers recorded the survey respondent's answer on a computer by selecting one of the following five response categories: brand name, common name, other (SPECIFY), haven't heard/don't know, and refused. The "other (SPECIFY)" category was provided so that interviewers could record the verbatim response for answers that did not match one of the other response categories.

- 8 A pretest for Field Survey I was conducted with twelve individuals on October 2, 2012. The questionnaire for the pretest was identical to the questionnaire used for Field Survey I, except for one of the brand names in the questionnaire. In the pretest questionnaire, respondents were asked whether "OPENTABLE" was a brand name or common name. In the final questionnaire, "HOTMAIL" was substituted for "OPENTABLE" because "OPENTABLE" provides restaurant reservations in a limited number of cities in the United States, whereas "HOTMAIL" is available to persons throughout the United States. Of the twelve pretest respondents, ten (84%) thought "TIMELINES" was a common name. One pretest respondent (8%) thought "TIMELINES" was a brand name, and one pretest respondent (8%) had not heard of or did not know whether "TIMELINES" was a brand name or a common name. The pretest data were not included in the survey analyses. However, had the pretest data been included in the survey analyses, the survey results would have been virtually identical. It was not necessary to conduct a pretest for Field Survey II because the questionnaire and survey procedures for Field Survey II were the same as for Field Survey I except respondents were asked about "TIMELINE" instead of "TIMELINES."
- In all, 9,758 randomly generated landline telephone numbers were dialed for Field Survey I. Of the randomly generated landline telephone numbers, 4,192 were not usable for the following reasons: the telephone number was for a fax machine, pager/answering service, business or other non-household or the telephone number was disconnected or changed. In another 3,331 instances, the telephone number was never answered despite multiple dialing attempts.

In 2,235 instances a household was reached. In 1,714 of the households reached, there was no individual in the scientifically selected gender/age group or the scientifically selected individual was not identified. The 1,714 breaks down, as follows: in 158 instances there was no individual in the scientifically selected gender/age group living in the household; in 249 instances a knowledgeable individual in the household was never reached despite multiple attempts to do so; in 1,220 instances, someone in the household refused before the scientifically selected individual was identified; and in 87 instances the scientifically selected individual was not identified for miscellaneous other reasons (*e.g.*, due to a language or other communication barrier).

Of the 521 scientifically selected individuals who were identified, 397 were reached. Of these, 111 individuals were not screened for eligibility when they were reached (a) because they wanted to be interviewed at another time and we were unable to reach them again despite multiple attempts to do so (41 individuals) or (b) because they refused to answer the screening questions when they were reached (70 individuals).

In all, 286 randomly selected individuals in households with landline telephones were screened to determine (a) whether anyone in their household worked for an Internet company or in marketing or advertising research; (b) whether they had accessed a social networking website during the past 3 months or thought they would do so during the next 3 months; (c) whether they had accessed a website where you can record events and contribute descriptions, photos, videos and links related to events during the past 3 months or thought they would do so during the next 3 months; and (d) whether they understood the difference between a brand name and a common name (generic term).

To be eligible, an individual (a) could not live in a household in which someone worked for an Internet company or in marketing or advertising research; (b) the individual had to indicate that he/she had accessed a social networking website or a website where you can record events and contribute descriptions, photos, videos and links related to events during the past 3 months and/or think that he/she would do so in the next 3 months; and (c) the individual had to identify "HOTMAIL" as a brand name and "SHOPPING CART" as a common name. Of the 286 individuals reached on landline telephones who were screened for eligibility for Field Survey I, 104 qualified for Field Survey I and completed an interview.

In all, 9,331 randomly generated landline telephone numbers were dialed for Field Survey II. Of the randomly generated landline telephone numbers, 3,804 were not usable for the following reasons: the telephone number was for a fax machine, pager/answering service, business or other non-household or the telephone number was disconnected or changed. In another 3,427 instances, the telephone number was never answered despite multiple dialing attempts.

In 2,100 instances a household was reached. In 1,604 of the households reached, there was no individual in the scientifically selected gender/age group or the scientifically selected individual was not identified. The 1,604 breaks down, as follows: in 166 instances there was no individual in the scientifically selected gender/age group living in the household; in 313 instances a knowledgeable individual in the household was never reached despite multiple attempts to do so; in 1,038 instances, someone in the household refused before the scientifically selected individual was identified; and in 87 instances the scientifically selected individual was not identified for miscellaneous other reasons (*e.g.*, due to a language or other communication barrier).

Of the 496 scientifically selected individuals who were identified, 349 were reached. Of these, 66 individuals were not screened for eligibility when they were reached (a) because they wanted to be interviewed at another time and we were unable to reach them again despite multiple attempts to do so (30 individuals) or (b) because they refused to answer the screening questions when they were reached (36 individuals).

In all, 283 randomly selected individuals in households with landline telephones were screened to determine (a) whether anyone in their household worked for an Internet company or in marketing or advertising research; (b) whether they had accessed a social networking website during the past 3 months or thought they would do so during the next 3 months; (c) whether they had accessed a website where you can record events and contribute descriptions, photos, videos and links related to events during the past 3 months or thought they would do so during the next 3 months; and (d) whether they understood the difference between a brand name and a common name (generic term).

To be eligible, an individual (a) could not live in a household in which someone worked for an Internet company or in marketing or advertising research; (b) the individual had to indicate that he/she had accessed a social networking website or a website where you can record events and contribute descriptions, photos, videos and links related to events during the past 3 months and/or think that he/she would do so in the next 3 months; and (c) the individual had to identify "HOTMAIL" as a brand name and "SHOPPING CART" as a common name. Of the 283 individuals reached on landline telephones who were screened for eligibility for Field Survey II, 101 qualified for Field Survey II and completed an interview.

In all, 10,512 randomly generated cellular telephone numbers were dialed for Field Survey I. Of the randomly generated cellular telephone numbers, 3,302 were not usable for the following reasons: the telephone number was for a fax machine, pager/answering service, business or the telephone number was disconnected or changed. In another 3,877 instances, the telephone number was never answered despite multiple dialing attempts.

In 3,333 instances a person was reached on a cellular telephone. Of these, 226 were ineligible for the survey (a) because the person who was reached was under age 14 or in an age/gender quota group that was full (127 persons) or (b) because the person did not receive all or most of his/her personal calls on the cellular telephone on which he/she was reached (and, therefore, was ineligible to be interviewed on a cellular telephone) (99 persons). In another 2,737 instances we were unable to determine whether the person reached on the cellular telephone was eligible (a) because the person was not able to answer the questions concerning his/her age, gender, and cellular telephone use when he/she was reached (*e.g.*, because the person was driving or otherwise occupied) and we were unable to reach this person again despite multiple attempts to do so (501 persons); (b) because the person refused to answer the questions concerning his/her age, gender, and cellular telephone use when he/she was reached (2,038 persons); or (c) because of miscellaneous other reasons (*e.g.*, there was a language or other communication barrier) (198 persons).

In 370 instances the randomly selected cellular telephone was associated with an individual age 14 and older who received all or most of his/her personal calls on that cellular telephone. Of these, 66 individuals were not screened for eligibility when they were reached (a) because they wanted to be interviewed at another time and we were unable to reach them again despite multiple attempts to do so (32 persons) or (b) because they refused to answer the screening questions (34 persons).

In all, 304 randomly selected individuals on cellular telephones were screened to determine (a) whether anyone in their household worked for an Internet company or in marketing or advertising research; (b) whether they had accessed a social networking website during the past 3 months or thought they would do so during the next 3 months; (c) whether they had accessed a website where you can record events and contribute descriptions, photos, videos and links related to events during the past 3 months or thought they would do so during the next 3 months; and (d) whether they understood the difference between a brand name and a common name (generic term).

To be eligible, an individual (a) could not live in a household in which someone worked for an Internet company or in marketing or advertising research; (b) the individual had to indicate that he/she had accessed a social networking website or a website where you can record events and contribute descriptions, photos, videos and links related to events during the past 3 months and/or think that he/she would do so in the next 3 months; and (c) the individual had to identify "HOTMAIL" as a brand name and "SHOPPING CART" as a common name. Of the 304 individuals reached on a cellular telephone who were screened for eligibility for Field Survey I, 137 qualified for Field Survey I and completed an interview.

In all, 10,947 randomly generated cellular telephone numbers were dialed for Field Survey II. Of the randomly generated cellular telephone numbers, 3,206 were not usable for the following reasons: the telephone number was for a fax machine, pager/answering service, business or the telephone number was disconnected or changed. In another 4,103 instances, the telephone number was never answered despite multiple dialing attempts.

In 3,638 instances a person was reached on a cellular telephone. Of these, 240 were ineligible for the survey (a) because the person who was reached was under age 14 or in an age/gender quota group that was full (124 persons) or (b) because the person did not receive all or most of his/her personal calls on the cellular telephone on which he/she was reached (and, therefore, was ineligible to be interviewed on a cellular telephone) (116 persons). In another 3,020 instances we were unable to determine whether the person reached on the cellular telephone was eligible (a) because the person was not able to answer the questions concerning his/her age, gender, and cellular telephone use when he/she was reached (*e.g.*, because the person was driving or otherwise occupied) and we were unable to reach this person again despite multiple attempts to do so (543 persons); (b) because the person refused to answer the questions concerning his/her age, gender, and cellular telephone use when he/she was reached (2,312 persons); or (c) because of miscellaneous other reasons (*e.g.*, there was a language or other communication barrier) (165 persons).

In 378 instances the randomly selected cellular telephone was associated with an individual age 14 and older who received all or most of his/her personal calls on that cellular telephone. Of these, 72 individuals were not screened for eligibility when they were reached (a) because they wanted to be interviewed at another time and we were unable to reach them again despite multiple attempts to do so (44 persons) or (b) because they refused to answer the screening questions (28 persons).

In all, 306 randomly selected individuals on cellular telephones were screened to determine (a) whether anyone in their household worked for an Internet company or in marketing or advertising research; (b) whether they had accessed a social networking website during the past 3 months or thought they would do so during the next 3 months; (c) whether they had accessed a website where you can record events and contribute descriptions, photos, videos and links related to events during the past 3 months or thought they would do so during the next 3 months; and (d) whether they understood the difference between a brand name and a common name (generic term).

To be eligible, an individual (a) could not live in a household in which someone worked for an Internet company or in marketing or advertising research; (b) the individual had to indicate that he/she had accessed a social networking website or a website where you can record events and contribute descriptions, photos, videos and links related to events during the past 3 months and/or think that he/she would do so in the next 3 months; and (c) the individual had to identify "HOTMAIL" as a brand name and "SHOPPING CART" as a common name. Of the 306 individuals reached on a cellular telephone who were screened for eligibility for Field Survey II, 137 qualified for Field Survey II and completed an interview.

- Randomly generated telephone numbers were dialed up to 6 times in order to reach an eligible individual and complete an interview for each survey.
- Of the 241 eligible individuals who completed an interview for Field Survey I, 104 individuals were interviewed on a landline telephone and 137 on a cellular telephone. Of the 238 eligible individuals who completed an interview for Field Survey II, 101 individuals were interviewed on a landline telephone and 137 on a cellular telephone.
- Analyses based on the overall sample of 241 completed interviews for Field Survey I have a maximum sampling error of approximately ±6 percentage points at the 95% confidence level, and analyses based on the overall sample of 238 completed interviews for Field Survey II also have a maximum sampling error of approximately ±6 percentage points at the 95% confidence level.

The maximum sampling error is based on percentages around 50%; percentages at either end of the distribution (*i.e.*, very small or very large percentages) have a smaller sampling error. Because sampling error is inversely correlated with sample size, percentages based on subgroups will have a larger margin of error. While there are other potential sources of error in surveys besides sampling error, the overall design and execution of the survey minimized the potential for other sources of error.

Appendix A

E. Deborah Jay, Ph.D.
Publicly Released Technical Reports, Conference
Papers/Presentations, and Publications Since 2002
(Author or Co-author)

Appendix A

E. Deborah Jay, Ph.D. Publicly Released Technical Reports, Conference Papers/Presentations, and Publications Since 2002 (Author or Co-author)

Author or coauthor of numerous proprietary reports.

- Genericness Surveys in Trademark Disputes: Under the Gavel. In <u>Trademark and Deceptive</u>
 <u>Advertising Surveys: Law, Science, and Design</u>, edited by Shari Seidman Diamond and Jerre B. Swann. (Chicago, IL: American Bar Association, 2012).
- "He Who Steals My Good Name: The Use of Survey Evidence in Intellectual Property Cases." Presentation at the New York City Bar Association Trademark and Copyright Committee. (New York, December 2011).
- "Using Surveys to Assess Damages in Intellectual Property Disputes." Presentation at the 2010 IP Damages Institute sponsored by the CalCPA Education Foundation. (Los Angeles, November 2010).
- "Wine, Women & Song: The Use of Survey Evidence in the Gallo, Princess Diana and Napster Cases." Presentation at The State Bar of California 35th Annual Intellectual Property Institute. (Napa, October 2010).
- "Asked and Answered: Surveys in Trademark and Other Intellectual Property Disputes." Presentation at the Florida Bar Intellectual Property Law Symposium. (Tampa, March 2010.)
- "Surveys as Scientific Evidence: Anatomy of a Survey in Court." Presentation for the Marketing Research Council. (New York, March 2010.)
- "Genericness Surveys in Trademark Disputes: Evolution of Species." 99 <u>Trademark Reporter</u>. 1118 (2009).
- "Survey Evidence in Trademark and Other Intellectual Property Disputes." Presentation for a seminar and roundtable hosted by Graham and Dunn for the International Trademark Association. (Seattle, January 2009.)
- "Litigation Surveys." In <u>Encyclopedia of Survey Research Methods</u>, edited by Paul J. Lavrakas. Volume 1. (Thousand Oaks, CA: Sage Publications, 2008.)
- "Wine, Women and Song: Use of Survey Evidence in the Gallo, Princess Diana, and Napster Cases." Presentation to the San Francisco Intellectual Property Law Association. (San Francisco, December 2006.)

Appendix A Page 1

- "Improving the Representativeness of RDD Telephone Surveys by Accounting for Recent Cell Phone-Only Households." Presentation at the PAPOR 2005 Conference sponsored by the American Association for Public Opinion Research, Pacific Chapter. (San Francisco, December 2005.)
- "Litigation Surveys." In <u>Polling America: An Encyclopedia of Public Opinion</u>, edited by Samuel J. Best and Benjamin Ratcliff. Volume 1. (Westport, CT: Greenwood Press, 2005.)
- "Survey Ethics." In <u>Polling America: An Encyclopedia of Public Opinion</u>, edited by Samuel J. Best and Benjamin Ratcliff. Volume 2. (Westport, CT: Greenwood Press, 2005.)
- "Taking the Public's Pulse: Surveys Then and Now." Keynote Address at the 2004 Marketing and Public Policy Conference sponsored by the American Marketing Association. (Salt Lake City, May 2004.)
- "Dilution Surveys: Design and Analysis Issues." Presentation to The Barristers Club of San Francisco Intellectual Property Section. (San Francisco, June 2003.)
- "AAPOR Prepares New Statement Condemning Push Polls." <u>AAPOR News</u>. (Spring 2003.)
- "Survey Evidence in Court: What It Takes to Get Through the Gate." Presentation at the annual conference of the American Association for Public Opinion Research. (Nashville, May 2003.)
- "Polling Hewlett-Packard Employees Regarding the HP-Compaq Marriage Proposal: Speak Now or Forever Hold Your Peace." Presentation at the PAPOR 2002 Conference sponsored by the American Association for Public Opinion Research, Pacific Chapter. (Asilomar, December 2002.)
- "Admissibility and Standards for Legal Surveys." Presentation at the annual conference of the American Association for Public Opinion Research. (St. Petersburg, May 2002.)
- "The Cat and Canary: Napster In Court." Presentation at the annual conference of the American Association for Public Opinion Research. (St. Petersburg, May 2002.)

Appendix A Page 2

Appendix B

Field Survey I: Survey Materials

- Field Survey I ("TIMELINES")
 - Supervisor Instructions
 - Interviewer Instructions
 - Responses to General Questions
 - Survey Instrument (Landline)
 - Survey Instrument (Cell)

Field Research Corporation San Francisco, CA 94108 583-001

FIELD SURVEY I - Supervisor Instructions -

Background Information

Field Research Corporation is conducting a survey with a nationwide random sample of persons age 14 and older about their understanding of some names or terms used in connection with a website or website tool. The survey will be administered using Field Research's computer-assisted-telephone interviewing system (CATI) from our interviewing facilities in California. All supervisors and interviewers must participate in a training session for the project, be familiar with the survey instruments and the written instructions for the study, and know how to use the CATI programs. There are two CATI programs for the study: one for interviews that will be conducted on landline phones and one for cell phone interviews.

Only experienced supervisors and interviewers should be assigned to the project, and all interviewing staff assigned to the project should become familiar with the CATI programs by conducting practice interviews using the CATI practice programs.

The Sample, Eligibility, and Respondent Selection

For the survey, a nationwide random sample of landline and cell phone numbers has been generated for the United States using a sampling method known as random-digit-dialing. This method of sampling ensures that (a) persons who live in households with listed and unlisted landline telephones and (b) persons who do not have a landline telephone will be included in the survey. However, some of the randomly generated telephone numbers will not be eligible (*e.g.*, they will be assigned to a business, fax machine, or modem; they will be disconnected). If an interviewer reaches such a number, he/she should assign the appropriate outcome code.

When an interviewer reaches someone in a household <u>on a landline telephone</u>, he/she will administer the respondent selection portion of the questionnaire to randomly select the person in the household to interview. To ensure that a representative sample is screened for eligibility, quotas have been set for males and for females in the following three age groups: (a) age 14 to 34, (b) age 35 to 54, and (c) age 55 and older. When a household is first contacted, the computer program will instruct the interviewer to ask for someone in one of the age/gender groups until the screening interviews for each group are completed. After the randomly selected respondent is identified and reached, the interviewer should administer the screener portion of the interview to determine whether the respondent is eligible for the survey.

When an interviewer reaches someone <u>on a cell phone</u>, he/she will first determine the respondent's age and gender. If the quota for the age/gender group is not full, the interviewer will then ask whether the respondent receives all or most of his/her personal telephone calls on this phone. If so, the interviewer will administer the screener portion of the interview to determine whether the respondent is eligible for the survey.

To be eligible for the survey, respondents must have done one or more of the following things during the past 3 months or say that they think they will do this during the next 3 months: (a) access a website where you can record events and contribute descriptions, photos, videos and links related to events and/or (b) access a social networking website. Respondents also must satisfy several other criteria (e.g., not work for an Internet company, not work in marketing research or advertising research). Eligible respondents will be administered a short questionnaire.

The Survey Instrument

A survey instrument has been prepared for the study which includes: respondent selection procedures, screener questions to determine eligibility for the survey, and a questionnaire for eligible respondents. All of the items in the survey instrument specify (a) when to read the response categories, (b) the order in which the response categories are to be read, and (c) instructions for recording respondents' answers. Interviewers should be thoroughly familiar with the CATI instrument before conducting any interviews.

Scheduling Interviews and Recording Call Attempts

Randomly generated telephone numbers for households and cell phones will be dialed multiple times during the data collection period (as necessary) (a) to determine whether it is a household or cell phone telephone number, (b) to reach and screen the randomly selected person in the household (for landline telephone numbers) or to reach a person who receives all or most of his/her personal calls on a cell phone (for cell phone numbers), and (c) to complete an interview with an eligible respondent if there is one. Interviewers should record the appropriate outcome code each time they dial a telephone number (*e.g.*, completed interview, no answer, busy signal, callback).

The interview is very short and should only take about ten minutes to administer. Interviewers should attempt to administer the screening portion of the survey instrument when interviewers first reach the randomly selected person in the household (for landlines) or a person on his/her cell phone and, if eligible, the interviewer should administer the questionnaire. If the randomly selected person in a household or a cell phone respondent is unavailable or unable to complete the survey instrument when first contacted, the interviewer will need to schedule a callback at a more convenient time for the respondent. Interviewing hours will be spread as evenly as possible across all interviewers working on the study; we do not want any interviewer completing a disproportionate number of interviews.

Obtaining Cooperation

Interviewers should make every effort to maximize cooperation with the study by assuring survey respondents that this is strictly a confidential opinion survey, providing background information on Field Research, and advising potential survey respondents that the questionnaire will not take very long to complete. Interviewers should assure potential survey respondents that individual names of survey respondents will not be identified or linked to the survey results.

Conducting Interviews

Interviewers must be familiar with the survey instrument before they conduct any interviews. Interviewers should follow the script carefully (*i.e.*, read the questions in a neutral manner, exactly as they are worded in the script, and in the order listed in CATI; read response categories for a question only when instructed to do so and in the order listed on the CATI screen). The order in which certain items in the questionnaire will be asked will be randomized across survey respondents. Additionally, the order in which response categories will be read for individual items will be randomized across survey respondents.

Interviewers should allow survey respondents as much time as they need to answer each question and should record answers completely and accurately. If interviewers need respondents to speak more slowly or to repeat their answers, they should politely ask them to do so. If a respondent's answer matches a precoded response, the interviewer should enter the appropriate code for that response. If a respondent's answer does not match a precoded response the interviewer should enter the code for "other" and record the respondent's verbatim answer in the CATI screen that asks them to "specify" the respondent's answer.

Answering Questions

Interviewers should not interpret specific items or instructions in the survey instrument. If asked to do so by the survey respondent, interviewers should indicate that they do not want to bias survey respondents' answers in any way. Interviewers may offer to reread a question and ask the survey respondent to use his/her best judgment in answering it. The entire question should be reread exactly as it is worded. Interviewers should never paraphrase or reread just a portion of a question.

We have anticipated some general questions about the study and have provided standard responses that interviewers can read when answering survey respondents' questions. Supervisors and interviewers should be familiar with these questions and answers and should <u>not</u> attempt to answer any other questions about the study. If you or an interviewer does not know how to respond to a question or comment, offer to provide the name and number for the project director, Dr. Jay.

Confidentiality

After data for the study have been collected, personal identifiers (e.g., survey respondents' names, telephone numbers) will be removed from the database. As a supervisor, you are responsible for ensuring that individual responses are kept confidential at all times. Interviewers may not divulge anything they learn during an interview except to record answers on the computer or discuss a problem with their supervisor.

Quality Control

Interviewers should be monitored throughout the data collection period to ensure that they are following the survey instructions, properly administering the survey instrument, and recording answers completely and accurately. If you or an interviewer has any questions or problems, contact Dr. Jay immediately by telephone.

Overview of Supervisor Responsibilities

Before supervising any interviews, you will need to review and understand the supervisor and interviewer instructions and be familiar with the survey instrument. You also will need to attend the training session for the project. It is your responsibility to:

- Assign only experienced interviewers to the project who have excellent interviewing skills and who are able to record survey responses accurately and completely.
- Ensure that all interviewers have participated in a project briefing and are familiar with the survey instrument and CATI program before being allowed to conduct any interviews.
- Ensure that interviewers are always supervised.
- Monitor interviewers throughout the data collection period to ensure that they properly administer the survey instrument for the study, according to the written instructions.
- Ensure that the sample is worked properly (*e.g.*, numbers are dialed multiple times; callbacks are made at scheduled times; work is spread out evenly across interviewers).
- Call Dr. Jay immediately if a supervisor or interviewer has any questions or problems.

Summary of Monitoring Activities

Interviewers may not work without a supervisor present; you will need to ensure that all interviewers do the following:

- <u>Strictly</u> adhere to the written instructions for conducting the study and the instructions on the survey instrument (which also will appear on the CATI screen along with the items).
- Make every effort to maximize cooperation with the study.
- Properly administer the survey instrument for the study (*e.g.*, read each question in a clear and neutral manner and in the order shown on the CATI screen).
- Read questions clearly and exactly as written; if a survey respondent says he/she does not understand a question, the interviewer should repeat the entire question.
- Read response categories only when instructed to do so and read them in the order listed on the CATI screen.
- Allow survey respondents sufficient time to answer each question before proceeding to the next one, and accurately and completely record survey respondents' answers to all questions. When necessary, the interviewer should ask the survey respondent to speak more slowly or repeat his/her answer.
- If a respondent's answer does not match a precoded response the interviewer should enter the code for "other" and record the respondent's verbatim answer in the CATI screen that asks them to "specify" the respondent's answer. If the survey respondent does not have an opinion in response to a specific question, the interviewer should enter "DK" (don't know).
- Assign an outcome code to all attempts to complete an interview.
- Keep survey materials and survey respondents' answers confidential at all times.
- Notify the supervisor immediately if the interviewer has any questions or problems.
- If the survey respondent would like to speak to someone at Field Research, the interviewer should give the survey respondent Field Research's toll-free number and tell him/her to ask for Dr. Deborah Jay, the study director.

Field Research Corporation San Francisco, CA 94108 583-001

FIELD SURVEY I - Interviewer Instructions –

Background Information

Field Research Corporation is conducting a survey with a nationwide random sample of persons age 14 and older about their understanding of some names or terms used in connection with a website or website tool. The survey will be administered using Field Research's computer-assisted-telephone interviewing system (CATI) from our interviewing facilities in California. Before you conduct any interviews, you must participate in a training session for the project, be familiar with the survey instruments and the written instructions for the study, and know how to use the CATI programs. There are two CATI programs for the study: one for interviews that will be conducted on landline phones and one for cell phone interviews. You should familiarize yourself with the CATI programs by conducting practice interviews using the CATI practice programs.

The Sample, Eligibility, and Respondent Selection

For the survey, a nationwide random sample of landline and cell phone numbers has been generated for the United States using a sampling method known as random-digit-dialing. This method of sampling ensures that (a) persons who live in households with listed and unlisted landline telephones and (b) persons who do not have a landline telephone will be included in the survey. However, some of the randomly generated telephone numbers will not be eligible (e.g., they will be assigned to a business, fax machine, or modem; they will be disconnected). If you reach such a number, you should assign the appropriate outcome code.

When you reach someone in a household <u>on a landline phone</u>, you will administer the respondent selection portion of the questionnaire to randomly select the person in the household to interview. To ensure that a representative sample is screened for eligibility, quotas have been set for males and for females in the following three age groups: (a) age 14 to 34, (b) age 35 to 54, and (c) age 55 and older. When a household is first contacted, the computer program will instruct you to ask for someone in one of the age/gender groups until the screening interviews for each group are completed. After the randomly selected respondent is identified and reached, you should administer the screener portion of the interview to determine whether the respondent is eligible for the survey.

When you reach someone <u>on a cell phone</u>, you will first determine the respondent's age and gender. If the quota for the age/gender group is not full, you will then ask whether the respondent receives all or most of his/her personal telephone calls on this phone. If so, you will administer the screener portion of the interview to determine whether the respondent is eligible for the survey.

To be eligible for the survey, respondents must have done one or more of the following things during the past 3 months or say that they think they will do this during the next 3 months: (a) access a website where you can record events and contribute descriptions, photos, videos and links related to events and/or (b) access a social networking website. Respondents also must satisfy several other criteria (e.g., not work for an Internet company, not work in marketing research or advertising research). Eligible respondents will be administered a short questionnaire.

The Survey Instrument

A survey instrument has been prepared for the study which includes: respondent selection procedures, screener questions to determine eligibility for the survey, and a questionnaire for eligible respondents. All

of the items in the survey instrument specify (a) when to read the response categories, (b) the order in which the response categories are to be read, and (c) instructions for recording respondents' answers. You should be thoroughly familiar with the CATI instrument before conducting any interviews.

Scheduling Interviews and Recording Call Attempts

Randomly generated telephone numbers for households and cell phones will be dialed multiple times during the data collection period (as necessary) (a) to determine whether it is a household or cell phone telephone number, (b) to reach and screen the randomly selected person in the household (for landline telephone numbers) or to reach a person who receives all or most of his/her personal calls on a cell phone (for cell phone numbers), and (c) to complete an interview with an eligible respondent if there is one. You should record the appropriate outcome code each time you dial a telephone number (*e.g.*, completed interview, no answer, busy signal, callback).

The interview is very short and should only take about ten minutes to administer. You should attempt to administer the screening portion of the survey instrument when you first reach the randomly selected person in the household (for landlines) or a person on his/her cell phone and, if eligible, you should administer the questionnaire. If the randomly selected respondent in a household or a cell phone respondent is unavailable or unable to complete the survey instrument when first contacted, you will need to schedule a callback at a more convenient time for the respondent. Interviewing hours will be spread as evenly as possible across all interviewers working on the study; we do not want any interviewer completing a disproportionate number of interviews.

Obtaining Cooperation

You should make every effort to maximize cooperation with the study by assuring survey respondents that this is strictly a confidential opinion survey, providing background information on Field Research, and advising potential survey respondents that the questionnaire will not take very long to complete. You should assure potential survey respondents that individual names of survey respondents will not be identified or linked to the survey results.

Conducting Interviews

You should be familiar with the survey instrument before you conduct any interviews, and you should follow the script carefully (*i.e.*, read the questions in a neutral manner, exactly as they are worded in the script, and in the order listed in CATI; read response categories for a question only when instructed to do so and in the order listed on the CATI screen). The order in which certain items in the questionnaire will be asked will be randomized across survey respondents. Additionally, the order in which response categories will be read for individual items will be randomized across survey respondents.

You should allow survey respondents as much time as they need to answer each question and should record answers completely and accurately. If you need respondents to speak more slowly or to repeat their answers, you should politely ask them to do so. If a respondent's answer matches a precoded response, you should enter the appropriate code for that response. If a respondent's answer does not match a precoded response you should enter the code for "other" and record the respondent's verbatim answer in the CATI screen that asks you to "specify" the respondent's answer.

Answering Questions

You should not interpret specific items or instructions in the survey instrument. If asked to do so by the survey respondent, you should indicate that you do not want to bias survey respondents' answers in any way. You may offer to reread a question and ask the survey respondent to use his/her best judgment in

answering it. The entire question should be reread exactly as it is worded. You should never paraphrase or reread just a portion of a question.

We have anticipated some general questions about the study and have provided standard responses that you can read when answering survey respondents' questions. You should be familiar with these questions and answers and should <u>not</u> attempt to answer any other questions about the study. If you do not know how to respond to a question or comment, offer to provide the name and number for the project director, Dr. Jay.

Confidentiality

After data for the study have been collected, personal identifiers (e.g., survey respondents' names, telephone numbers) will be removed from the database. You must keep individual responses confidential at all times. You may not divulge anything you learn during an interview except to record answers on the computer or discuss a problem with your supervisor.

Quality Control

You will be monitored throughout the data collection period to ensure that you are following the survey instructions, properly administering the survey instrument, and recording answers completely and accurately. If you have any questions or problems, contact your supervisor immediately.

Overview of Interviewer Responsibilities

Before conducting any interviews, you will need to review and understand the interviewer instructions and be familiar with the survey instrument. You also will need to attend the training session for the project. It is your responsibility to:

- <u>Strictly</u> adhere to the written instructions for conducting the study and the instructions on the survey instrument (which also will appear on the CATI screen along with the items).
- Make every effort to maximize cooperation with the study.
- Properly administer the survey instrument for the study (e.g., read each question in a clear and neutral manner and in the order shown on the CATI screen).
- Read questions clearly and exactly as written; if a survey respondent says he/she does not understand a question, you should repeat the entire question.
- Read response categories only when instructed to do so and read them in the order listed on the CATI screen.
- Allow survey respondents sufficient time to answer each question before proceeding to the next one, and accurately and completely record survey respondents' answers to all questions. When necessary, you should ask the survey respondent to speak more slowly or repeat his/her answer.
- If a respondent's answer does not match a precoded response you should enter the code for "other" and record the respondent's verbatim answer in the CATI screen that asks you to "specify" the respondent's answer. If the survey respondent does not have an opinion in response to a specific question, you should enter "DK" (don't know).
- Assign an outcome code to all attempts to complete an interview.
- Keep survey materials and survey respondents' answers confidential at all times.
- Notify the supervisor immediately if you have any questions or problems.
- If the survey respondent would like to speak to someone at Field Research, you should give the survey respondent Field Research's toll-free number and tell him/her to ask for Dr. Deborah Jay, the study director.

Field Research Corporation San Francisco, CA 94108 583-001

FIELD SURVEY I - Responses to General Questions –

"What is Field Research Corporation?"

Founded in 1945 by Mervin Field, Field Research Corporation is a nationally recognized public opinion and marketing <u>research</u> firm headquartered in San Francisco, California that conducts surveys for private corporations, nonprofit organizations, and government agencies.

IF NECESSARY, ADD: We are strictly a research firm. We do not work for political candidates, and we do not develop sales leads. Let me assure you that your individual responses will be strictly confidential. You will not become part of a marketing database nor will you receive a sales call as a result of your participation in this survey.

"Why are you conducting this survey?"

We are conducting a short opinion survey with a nationwide random sample of persons age 14 and older. To begin, I will be asking a few questions about whether you access the Internet for various types of information. The survey should take only about 10 minutes. We are not selling anything, and your individual responses will be strictly confidential.

"Who is sponsoring this survey?"

Field Research Corporation is a nationally recognized public opinion and marketing research firm headquartered in San Francisco, California. The surveys we conduct are sponsored by private corporations, nonprofit organizations, and government agencies.

IF NECESSARY, ADD: To ensure that no one will be biased, we are not told the sponsors of a particular study. If you would like more information about Field Research Corporation, I can have Dr. Deborah Jay, Field Research's project director, contact you.

"How many people are you interviewing?"

We are interviewing hundreds of persons age 14 and older across the United States. The survey should only take about 10 minutes to complete, and your participation is important to ensure that all types of opinions are represented.

IF NECESSARY, ADD: To ensure that no one will be biased, we were not given any more information. If you would like, I can have Dr. Deborah Jay, Field Research's project director, contact you.

"How long will this take?"

The length of the survey will depend on your answers. We anticipate that it will take about 10 minutes to complete. Why don't we get started?

"Can I get more information about this study?"

This is all the information I have. However, if you would like I can have Dr. Deborah Jay, Field Research's project director, call you. Alternatively, you can use Field Research Corporation's toll-free number to call her at 1-800-234-0340.

583-001

FIELD SURVEY I - Survey Instrument (Landline) -

INTERVIEWER INSTRUCTION

READ EACH QUESTION EXACTLY AS WRITTEN, AND ALLOW THE RESPONDENT SUFFICIENT TIME TO ANSWER BEFORE PROCEEDING TO THE NEXT QUESTION. DO <u>NOT</u> CHANGE THE WORDING OF ANY QUESTION. RECORD RESPONSES ACCURATELY AND COMPLETELY.

INTRO	DUCTION	
	ny name is and I'm calling from Field Research survey. We are not selling anything, and individual responses are	
• For	SSARY, ADD: unded in 1945, Field Research Corporation is a research firm heat is primarily involved in designing, conducting, analyzing and repis will take only about 10 minutes.	
RESPO	ONDENT SELECTION	
R1.	For this survey, I need to scientifically select a person in your household to interview. I would like to speak to the (male) (female) age (14 to 34) (35 to 54) (55 or older) living in your household who will have the next birthday. Who would that be? (ENTER ONE CODE) IF R1 = 1, GO TO R3. IF R1 = 2, ASK R2. IF R1 = 3, THE PROGRAM WILL INSTRUCT YOU WHICH AGE/GENI IF R1 = DON'T KNOW, ASK TO SPEAK WITH SOMEONE ELSE WHO	
	ELSE, CLOSE INTERVIEW. IF R1 = 2 (SOMEONE ELSE), ASK:	
	R2. May I speak to that person? (ENTER ONE CODE)	AVAILABLE
	 IF R2 = 1 (AVAILABLE), START AGAIN AT INTRO. IF R2 = 2 (UNAVAILABLE), GET NAME, ARRANGE CALLI IF R2 = REF (REFUSED), CLOSE INTERVIEW. 	васк.
R3.	For statistical purposes, I just want to confirm that you are a (male) (female) age (14 to 34) (35 to 54) (55 or older). (ENTER ONE CODE) IF R3 = 1 (YES), ASK R4. IF R3 = 2 (NO), START AGAIN AT R1. IF R3 = REFUSED, CLOSE INTERVIEW.	YES
R4.	Just so you know, our supervisors sometimes monitor interviews to ensure quality and courtesy. (ENTER "1" WHEN FINISHED)	READ INSTRUCTION1

1

SC	REENER
S1.	CODE FOR EACH)
	() a. For a government agency
•	IF S1b AND S1c = NO, ASK S2. ELSE, CLOSE INTERVIEW (INELIGIBLE).
S2.	During the <u>past</u> 3 months, did you access (ITEM)? (READ ITEMS IN RANDOM ORDER) (ENTER <u>ONE</u> CODE FOR EACH) YES NO DK REF
S3.	() a. A website for a government agency
•	IF (S2c, S2d, S3c, OR S3d = YES, CONTINUE TO Q1. ELSE, CLOSE INTERVIEW (INELIGIBLE).
QU	ESTIONNAIRE
Q1	Now, I would like to ask you about your understanding of some names or terms used in connection with a website or website feature. For each one, I would like you to tell me whether you think it is a common or generic name or whether it is a brand name . A common or generic name refers to a name or term used to describe a type of website or website feature. A brand name refers to a name or term used to indicate the source of a website or website feature; that is, a website or website feature from one company.
	Here are some examples. A MOVIE RENTAL WEBSITE is a common or generic name for a type of website, whereas NETFLIX is a brand name for a movie rental website from one company. ONLINE BANKING is a common or generic name for a type of feature on financial websites, whereas PAYPAL is a brand name for an online account from one company. (ENTER "1" WHEN FINISHED)
	READ DEFINITION1
Q2	Before I ask you about the following names or terms used in connection with a website or website feature, I would like to assure you that we are only interested in your opinions and beliefs. After I read a name or term, if you would like me to repeat it or to spell the name or term again, please let me know. If you have not heard of a name or term or if you don't know what it refers to, please say so. (ENTER "1" WHEN FINISHED)
	READ INSTRUCTION1

PROGRAMMER NOTE: ROTATE Q3-Q4.

() Q3.	The (first/second) name or term is HOTMAIL , which is spelled "H-O-T-M-A-I-L." Do you think HOTMAIL is a (common name or brand name) (brand name or common name)? (ENTER ONE CODE)	COMMON NAME BRAND NAME OTHER (SPECIFY) HAVEN'T HEARD/DON'T KNOW REFUSED	2 3 4
() Q4.	The (first/second) name or term is SHOPPING CART , which is spelled "S-H-O-P-P-I-N-G C-A-R-T." Do you think SHOPPING CART is a (common name or brand name) (brand name or common name)? (ENTER ONE CODE)	COMMON NAME BRAND NAME OTHER (SPECIFY) HAVEN'T HEARD/DON'T KNOW	2 3 4

- IF Q3 = "BRAND NAME" AND Q4 = "COMMON NAME," CONTINUE.
- ELSE, CLOSE INTERVIEW (INELIGIBLE).
- Q5. Now, I'm going to read you just a few more names or terms used in connection with a website or website feature. Once again, if you have not heard of a name or term or if you don't know what it refers to, please say so. (ENTER "1" WHEN FINISHED)

READ INSTRUCTION......1

PROGRAMMER NOTE: RANDOMIZE Q6-Q11; ASK Q12 LAST.

TROOKAMIN	ERROTE. RANDOMIZE QU QTT, AOR QTZ LAOT.	
() Q6.	Do you think WISH LIST , which is spelled " W-I-S-H L-I-S-T ," is a (common name or brand name) (brand name or common name)? (ENTER ONE CODE)	COMMON NAME 1 BRAND NAME 2 OTHER (SPECIFY) .3 HAVEN'T HEARD/DON'T KNOW .4 REFUSED REF
() Q7.	Do you think MAPQUEST , which is spelled " M-A-P-Q-U-E-S-T " is a (common name or brand name) (brand name or common name)? (ENTER ONE CODE)	COMMON NAME 1 BRAND NAME 2 OTHER (SPECIFY) .3 HAVEN'T HEARD/DON'T KNOW .4 REFUSED REF
() Q8.	Do you think MYSPACE, which is spelled "M-Y-S-P-A-C-E," is a (common name or brand name) (brand name or common name)? (ENTER ONE CODE)	COMMON NAME 1 BRAND NAME 2 OTHER (SPECIFY) .3 HAVEN'T HEARD/DON'T KNOW .4 REFUSED REF
() Q9.	Do you think LOGIN , which is spelled "L-O-G I-N ," is a (common name or brand name) (brand name or common name)? (ENTER ONE CODE)	COMMON NAME 1 BRAND NAME 2 OTHER (SPECIFY) .3 HAVEN'T HEARD/DON'T KNOW .4 REFUSED REF
() Q10.	Do you think HELP SCREEN , which is spelled " H-E-L-P S-C-R-E-E-N ," is a (common name or brand name) (brand name or common name)? (ENTER ONE CODE)	COMMON NAME 1 BRAND NAME 2 OTHER (SPECIFY) .3 HAVEN'T HEARD/DON'T KNOW .4 REFUSED REF

() Q11.	Do you think STUBHUB , which is spelled	COMMON NAME	1
	"S-T-U-B-H-U-B," is a (common name or brand name)	BRAND NAME	2
	(brand name or common name)? (ENTER ONE CODE)	OTHER (SPECIFY)	
	(arana namo er common namo). (<u>am a</u> r <u>com</u>	HAVEN'T HEARD/DON'T KNOW	
		REFUSED	REF
Q12.	Do you think TIMELINES, which is spelled	COMMON NAME	1
	"T-I-M-E-L-I-N-E-S," is a (common name or brand	BRAND NAME	2
	name) (brand name or common name)?	OTHER (SPECIFY)	.3
	(ENTER ONE CODE)	HAVEN'T HEARD/DON'T KNOW	
		REFUSED	REF

CLOSE INTERVIEW

Those are all my questions. Thank you very much for participating in this survey.

Field Research Corporation San Francisco, CA 94108 583-001

FIELD SURVEY I - Survey Instrument (Cell) -

INTERVIEWER INSTRUCTION

READ EACH QUESTION EXACTLY AS WRITTEN, AND ALLOW THE RESPONDENT SUFFICIENT TIME TO ANSWER BEFORE PROCEEDING TO THE NEXT QUESTION. DO NOT CHANGE THE WORDING OF ANY QUESTION. RECORD RESPONSES ACCURATELY AND COMPLETELY.

INTRO	DUCTION	
	ny name is and I'm calling from Field Research survey. We are not selling anything, and individual responses are o	
• Fou	ssary, add: unded in 1945, Field Research Corporation is a research firm hea t is primarily involved in designing, conducting, analyzing and rep s will take only about 10 minutes.	
RESPO	ONDENT SELECTION	
R1.	To begin, could you please tell me whether you are under age 14, age 14 to 34, age 35 to 54, or age 55 or older? (ENTER ONE CODE)	UNDER AGE 14
R2.	I need to confirm your gender. Are you male or female? (INTERVIEWER: ENTER ONE CODE)	MALE 1 FEMALE 2 REFUSED REF
	 IF UNDER AGE 14, CLOSE INTERVIEW (INELIGIBLE). IF AGE 14 OR OLDER AND AGE/GENDER QUOTA NOT FILLED, COI IF AGE 14 OR OLDER AND AGE/GENDER QUOTA FILLED, CLOSE I 	
R3.	Do you receive all or most of your personal telephone calls on this telephone? (ENTER ONE CODE)	YES
	 IF R3 = 1 (YES), CONTINUE TO R4. ELSE, CLOSE INTERVIEW (INELIGIBLE). 	
R4.	Just so you know, our supervisors sometimes monitor interviews WHEN FINISHED)	to ensure quality and courtesy. (ENTER "1"
		READ INSTRUCTION1

1

SC	REENER				
S1.	Do you or does anyone else in this household work (ITEM)? (READ ITEMS IN R. CODE FOR EACH)	ANDOM	ORDER)	•	
	For a government agency b. For an Internet company c. In marketing research or advertising research	1	2	DK	REF
•	IF S1b AND S1c = NO, ASK S2. ELSE, CLOSE INTERVIEW (INELIGIBLE).				
S2.	During the <u>past</u> 3 months, did you access (ITEM) ? (READ ITEMS IN RANDOM OF FOR EACH)	,			
	A website for a government agency A website for a department store	1	2	DK DK	REF
S3.	During the <u>next</u> 3 months, do you think you will access (ITEM)? (READ ITEMS I <u>ONE</u> CODE FOR EACH)	N RAND	OOM ORD	DER) (E	NTER REF
	 () a. A website for a government agency	1	2	DK DK	REF
•	IF (S2c, S2d, S3c, OR S3d = YES, CONTINUE TO Q1. ELSE, CLOSE INTERVIEW (INELIGIBLE).				
QU	ESTIONNAIRE				
Q1	Now, I would like to ask you about your understanding of some names or term website or website feature. For each one, I would like you to tell me whether you generic name or whether it is a brand name. A common or generic name rused to describe a type of website or website feature. A brand name refers to indicate the source of a website or website feature; that is, a website or website company.	ou think efers to a nam	k it is a c o a nam e or teri	comme e or te m used	on or erm
	Here are some examples. A MOVIE RENTAL WEBSITE is a common or gen website, whereas NETFLIX is a brand name for a movie rental website from o BANKING is a common or generic name for a type of feature on financial web a brand name for an online account from one company. (ENTER "1" WHEN FINIS	ne com sites, v	npany. (ONLIN	ΙE
	READ DEFINITI	ON			1
Q2	Before I ask you about the following names or terms used in connection with a feature, I would like to assure you that we are only interested in your opinions a name or term, if you would like me to repeat it or to spell the name or term aga you have not heard of a name or term or if you don't know what it refers to, ple WHEN FINISHED)	and bel iin, plea	iefs. Aft ase let r	er I rea	ow. If
	READ INSTRUC	CTION			1

PROGRAMMER NOTE: ROTATE Q3-Q4.

() Q3.	The (first/second) name or term is HOTMAIL , which is spelled "H-O-T-M-A-I-L." Do you think HOTMAIL is a (common name or brand name) (brand name or common name)? (ENTER ONE CODE)	COMMON NAME BRAND NAME OTHER (SPECIFY) HAVEN'T HEARD/DON'T KNOW REFUSED	2 3 4
() Q4.	The (first/second) name or term is SHOPPING CART , which is spelled "S-H-O-P-P-I-N-G C-A-R-T." Do you think SHOPPING CART is a (common name or brand name) (brand name or common name)? (ENTER ONE CODE)	COMMON NAME BRAND NAME OTHER (SPECIFY) HAVEN'T HEARD/DON'T KNOW	2 3 4

- IF Q3 = "BRAND NAME" AND Q4 = "COMMON NAME," CONTINUE.
- ELSE, CLOSE INTERVIEW (INELIGIBLE).
- Q5. Now, I'm going to read you just a few more names or terms used in connection with a website or website feature. Once again, if you have not heard of a name or term or if you don't know what it refers to, please say so. (ENTER "1" WHEN FINISHED)

READ INSTRUCTION......1

PROGRAMMER NOTE: RANDOMIZE Q6-Q11; ASK Q12 LAST.

() Q6.	Do you think WISH LIST , which is spelled " W-I-S-H L-I-S-T ," is a (common name or brand name) (brand name or common name)? (ENTER ONE CODE)	COMMON NAME 1 BRAND NAME 2 OTHER (SPECIFY) 3 HAVEN'T HEARD/DON'T KNOW 4 REFUSED REF
() Q7.	Do you think MAPQUEST , which is spelled " M-A-P-Q-U-E-S-T " is a (common name or brand name) (brand name or common name)? (ENTER ONE CODE)	COMMON NAME 1 BRAND NAME 2 OTHER (SPECIFY) .3 HAVEN'T HEARD/DON'T KNOW .4 REFUSED REF
() Q8.	Do you think MYSPACE, which is spelled "M-Y-S-P-A-C-E," is a (common name or brand name) (brand name or common name)? (ENTER ONE CODE)	COMMON NAME 1 BRAND NAME 2 OTHER (SPECIFY) 3 HAVEN'T HEARD/DON'T KNOW 4 REFUSED REF
() Q9.	Do you think LOGIN , which is spelled "L-O-G I-N ," is a (common name or brand name) (brand name or common name)? (ENTER ONE CODE)	COMMON NAME 1 BRAND NAME 2 OTHER (SPECIFY) 3 HAVEN'T HEARD/DON'T KNOW 4 REFUSED REF
() Q10.	Do you think HELP SCREEN , which is spelled " H-E-L-P S-C-R-E-E-N ," is a (common name or brand name) (brand name or common name)? (ENTER ONE CODE)	COMMON NAME 1 BRAND NAME 2 OTHER (SPECIFY) .3 HAVEN'T HEARD/DON'T KNOW .4 REFUSED

() Q11.	Do you think STUBHUB , which is spelled	COMMON NAME	1
	"S-T-U-B-H-U-B," is a (common name or brand name)	BRAND NAME	2
	(brand name or common name)? (ENTER ONE CODE)	OTHER (SPECIFY)	
	(arana namo er common namo). (<u>am a</u> r <u>com</u>	HAVEN'T HEARD/DON'T KNOW	
		REFUSED	REF
Q12.	Do you think TIMELINES, which is spelled	COMMON NAME	1
	"T-I-M-E-L-I-N-E-S," is a (common name or brand	BRAND NAME	2
	name) (brand name or common name)?	OTHER (SPECIFY)	.3
	(ENTER ONE CODE)	HAVEN'T HEARD/DON'T KNOW	
		REFUSED	REF

CLOSE INTERVIEW

Those are all my questions. Thank you very much for participating in this survey.

Appendix C

Field Survey I: Sample CATI Screens

Sample CATI Screens Field Survey I (Landline)

SMS SCREEN #1

INTERVIEWER INSTRUCTION:	
READ EACH QUESTION EXACTLY AS WRITTEN, AND ALLOW THE RESPONDENT SUFFICIENT TIME TO ANSWER BEFORE PROCEEDING TO THE NEXT QUESTION. DO NOT CHANGE THE WORDING OF ANY QUESTION. RECORD RESPONSES ACCURATELY AND COMPLETELY.	
Hit any key to continue∎	

1/INTRO	•
Hello, my name is and I'm calling from Field Research Corporation. We are conducting a short opinion survey. We are not selling anything, and individual responses are confidential.	
IF NECESSARY, ADD: * Founded in 1945, Field Research Corporation is a research firm headquartered in San Francisco, California that is primarily involved in designing, conducting, analyzing and reporting on surveys. * This will only take about 10 minutes.	
1 CONTINUE 2 NEW PERSON COMING TO PHONE 3 RETURN TO CONTACT SCREEN	
Reply may be REF Reply may be one of the above	
Response:	
	-

EXAMPLE 1

For this survey, I need to scientifically select a person living in your household to interview. I would like to speak to the female age 14 to 34 living in your household who will have the next birthday. Who would that be?

(ENTER ONE CODE)

1 RESPONDENT
2 SOMEONE ELSE
3 NO FEMALE IN ELIGIBLE AGE GROUP LIVES IN HOUSEHOLD
4 NO FEMALES LIVE IN HOUSEHOLD
5 NOT A HOUSEHOLD
6 RETURN 10 CONTACT SCREEN

Reply may be DK or REF
.. Reply may be one of the above

Response:

EXAMPLE 2

For this survey. I need to scientifically select a person living in your household to interview. I would like to speak to the female age 35 to 54 living in your household who will have the next birthday. Who would that be?

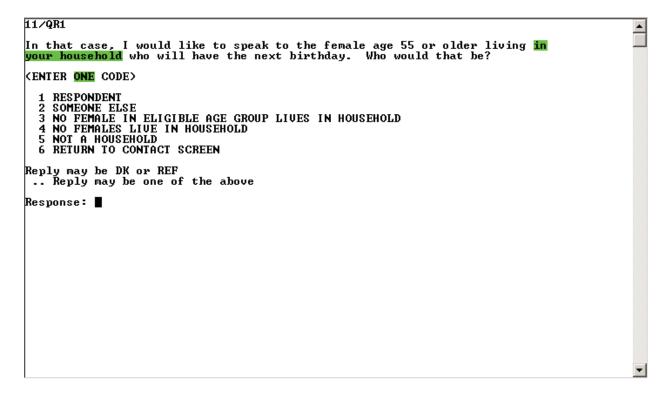
(ENTER ONE CODE)

1 RESPONDENT
2 SOMEONE ELSE
3 NO FEMALE IN ELIGIBLE AGE GROUP LIVES IN HOUSEHOLD
4 NO FEMALES LIVE IN HOUSEHOLD
5 NOT A HOUSEHOLD
6 RETURN TO CONTACT SCREEN

Reply may be DK or REF
.. Reply may be one of the above

Response:

IF R1 = 3 (NO FEMALE IN ELIGIBLE AGE GROUP LIVES IN HOUSEHOLD)



IF R1 = 4 (NO FEMALES LIVE IN HOUSEHOLD) EXAMPLE 1

```
In that case, I would like to speak to the male age 55 or older living in your household who will have the next birthday. Who would that be?

(ENTER ONE CODE)

1 RESPONDENT
2 SOMEONE ELSE
3 NO MRILE IN ELIGIBLE AGE GROUP LIVES IN HOUSEHOLD
4 NO MRILES LIVE IN HOUSEHOLD
5 NOT A HOUSEHOLD
6 RETURN TO CONTACT SCREEN

Reply may be DK or REF
.. Reply may be one of the above

Response:
```

EXAMPLE 2

```
In that case, I would like to speak to the male age 14 to 34 living in your household who will have the next birthday. Who would that be?

(ENTER ONE CODE)

1 RESPONDENT
2 SOMEONE ELSE
3 NO MALE IN ELIGIBLE AGE GROUP LIVES IN HOUSEHOLD
4 NO MALES LIVE IN HOUSEHOLD
5 NOT A HOUSEHOLD
6 RETURN TO CONTACT SCREEN

Reply may be DK or REF
.. Reply may be one of the above

Response:
```

IF R1 = 2 (SOMEONE ELSE)

5/QR2	▲
May I speak to that person? (ENTER <mark>DNE</mark> CODE)	
1 AVAILABLE 2 UNAVAILABLE	
Reply may be REF Reply may be one of the above	
Response:	
	Ψl

IFR2 = 1 (AVAILABLE)

```
For statistical purposes, I just want to confirm that you are a female age 14 to 34. (ENTER ONE CODE)

1 YES
2 NO

Reply may be REF
.. Reply may be one of the above

Response:
```

IF R3 = 1 (YES)

10/QR4	
Just so you know, our supervisors sometimes monitor interviews to ensure quality and courtesy.	
CENTER "1" WHEN FINISHED.>	
1 READ INSTRUCTION	
Reply may not be NULL or DK or REF Reply may be one of the above	
Response:	
	▼

```
Do you or does anyone else in this household work...

(a) For a government agency?

(ENTER ONE CODE)

1 YES
2 NO

Reply may be DK or REF
.. Reply may be one of the above

Response:
```

```
Do you or does anyone else in this household work...

(b) For an Internet company?

(ENTER ONE CODE)

1 YES
2 NO

Reply may be DK or REF
.. Reply may be one of the above

Response:
```

```
Do you or does anyone else in this household work...

(c) In marketing research or advertising research?

(ENTER ONE CODE)

1 YES
2 NO

Reply may be DK or REF
.. Reply may be one of the above

Response:
```

IF S1B AND S1C = 2 (NO)

```
During the past three months, did you access...

a website for a government agency?
(ENTER ONE CODE)

1 YES
2 NO

Reply may be DK or REF
.. Reply may be one of the above

Response:
```

```
| 17/Q$2

(During the past three months, did you access...)
| a website where you can record events and contribute descriptions, photos, videos and links related to events?

(ENTER ONE CODE)

1 YES
2 NO

Reply may be DK or REF
.. Reply may be one of the above

Response: | |
```

```
During the past three months, did you access...)

a social networking website?
(ENTER ONE CODE)

1 YES
2 NO

Reply may be DK or REF
.. Reply may be one of the above

Response:
```

```
During the next three months, do you think you will access...

a website for a government agency?
(ENTER ONE CODE)

1 YES
2 NO

Reply may be DK or REF
.. Reply may be one of the above

Response:
```

```
CDuring the next three months, do you think you will access...)

a website for a department store?

(ENTER ONE CODE)

1 YES
2 NO

Reply may be DK or REF
.. Reply may be one of the above

Response:
```

```
CDuring the next three months, do you think you will access...)

a website where you can record events and contribute descriptions, photos, videos and links related to events?

(ENTER ONE CODE)

1 YES
2 NO

Reply may be DK or REF
.. Reply may be one of the above

Response:
```

```
CDuring the next three months, do you think you will access...)

a social networking website?
(ENTER ONE CODE)

1 YES
2 NO

Reply may be DK or REF
.. Reply may be one of the above

Response:
```

IF S2C, S2D, S3C OR S3D = 1 (YES)

Now, I would like to ask you about your understanding of some names or terms used in connection with a website or website feature. For each one, I would like you to tell me whether you think it is a common or generic name or whether it is a brand name. A common or generic name refers to a name or term used to describe a type of website or website feature. A brand name refers to a name or term used to indicate the source of a website or website feature; that is, a website or website feature from one company.

Hit any key to continue

24/Q1	•
Here are some examples. A MOUIE RENTAL WEBSITE is a common or generic name for a type of website, whereas NETFLIX is a brand name for a movie rental website from one company. ONLINE BANKING is a common or generic name for a type of feature on financial websites, whereas PAYPAL is a brand name for an online account from one company. (ENTER "1" WHEN FINISHED)	
1 READ DEFINITION	
Reply may not be NULL or DK or REF Reply may be one of the above	
Response:	
	~

25/Q2	•
Before I ask you about the following names or terms used in connection with a website or website feature, I would like to assure you that we are only interested in your opinions and beliefs. After I read a name or term, if you would like me to repeat it or to spell the name or term again, please let me know. If you have not heard of a name or term or if you don't know what it refers to, please say so. (ENTER "1" WHEN FINISHED)	
1 READ INSTRUCTION	
Reply may not be NULL or DK or REF Reply may be one of the above	
Response:	
	•

```
The first name or term is HOTMAIL, which is spelled "H-O-T-M-A-I-L." Do you think HOTMAIL is a common name or brand name?

(ENTER ONE CODE)

1 COMMON NAME
2 BRAND NAME
3 OTHER (SPECIFY)
4 HAUEN'T HEARD/DON'T KNOW

Reply may be REF
.. Reply may be one of the above

Response:
```

```
The second name or term is HOTMAIL, which is spelled "H-O-T-M-A-I-L." Do you think HOTMAIL is a brand name or common name?

(ENTER ONE CODE)

1 BRAND NAME
2 COMMON NAME
3 OTHER (SPECIFY)
4 HAUEN'T HEARD/DON'T KNOW

Reply may be REF
.. Reply may be one of the above

Response:
```

The order of Questions 3 and 4 were rotated across respondents.

```
The first name or term is SHOPPING CART, which is spelled "S-H-O-P-P-I-N-G C-A-R-T." Do you think SHOPPING CART is a common name or brand name?

(ENTER ONE CODE)

1 COMMON NAME
2 BRAND NAME
3 OTHER (SPECIFY)
4 HAUEN'T HEARD/DON'T KNOW

Reply may be REF
.. Reply may be one of the above

Response:
```

```
The second name or term is SHOPPING CART, which is spelled "S-H-O-P-P-I-N-G C-A-R-T." Do you think SHOPPING CART is a brand name or common name?

(ENTER ONE CODE)

1 BRAND NAME
2 COMMON NAME
3 OTHER (SPECIFY)
4 HAUEN'T HEARD/DON'T KNOW

Reply may be REF
.. Reply may be one of the above

Response:
```

The order of Questions 3 and 4 were rotated across respondents.

IF Q3 = "BRAND NAME" AND Q4 = "COMMON NAME"

28/Q5	•
Now, I'm going to read you just a few more names or terms used in connection with a website or website feature. Once again, if you have not heard of a name or term or if you don't know what it refers to, please say so.	
CENTER "1" WHEN FINISHED>	
1 READ INSTRUCTION	
Reply may not be NULL or DK or REF Reply may be one of the above	
Response:	
	•

```
29/Q6X12
Q6

Do you think WISH LIST, which is spelled "W-I-S-H L-I-S-T," is a common name or brand name?

(ENTER ONE CODE)

1 COMMON NAME
2 BRAND NAME
3 OTHER (SPECIFY)
4 HAUEN'T HEARD/DON'T KNOW

Reply may be REF
.. Reply may be one of the above

Response:
```

```
Q6

Do you think WISH LIST, which is spelled "W-I-S-H L-I-S-T," is a brand name or common name?

(ENTER ONE CODE)

1 BRAND NAME
2 COMMON NAME
3 OTHER (SPECIFY)
4 HAUEN'T HEARD/DON'T KNOW

Reply may be REF
.. Reply may be one of the above

Response:
```

```
34/Q6X12
Q?

Do you think MAPQUEST, which is spelled "M-A-P-Q-U-E-S-T," is a common name or brand name?

(ENTER ONE CODE)

1 COMMON NAME
2 BRAND NAME
3 OTHER (SPECIFY)
4 HAUEN'T HEARD/DON'T KNOW

Reply may be REF
.. Reply may be one of the above

Response: ■
```

```
Q?

Do you think MAPQUEST, which is spelled "M-A-P-Q-U-E-S-T," is a brand name or common name?

(ENTER ONE CODE)

1 BRAND NAME
2 COMMON NAME
3 OTHER (SPECIFY)
4 HAUEN'T HEARD/DON'T KNOW

Reply may be REF
.. Reply may be one of the above

Response:
```

```
Q8

Do you think MYSPACE, which is spelled "M-Y-S-P-A-C-E," is a common name or brand name?

(ENTER ONE CODE)

1 COMMON NAME
2 BRAND NAME
3 OTHER (SPECIFY)
4 HAVEN'T HEARD/DON'T KNOW

Reply may be REF
.. Reply may be one of the above

Response: ■
```

```
Q8

Do you think MYSPACE, which is spelled "M-Y-S-P-A-C-E," is a brand name or common name?

(ENTER ONE CODE)

1 BRAND NAME
2 COMMON NAME
3 OTHER (SPECIFY)
4 HAUEN'I HEARD/DON'I KNOW

Reply may be REF
.. Reply may be one of the above

Response:
```

```
31/Q6X12
Q9

Do you think LOGIN, which is spelled "L-O-G-I-N," is a common name or brand name?

(ENTER ONE CODE)

1 COMMON NAME
2 BRAND NAME
3 OTHER (SPECIFY)
4 HAUEN'T HEARD/DON'T KNOW

Reply may be REF
.. Reply may be one of the above

Response:
```

```
Q9

Do you think LOGIN, which is spelled "L-O-G-I-N," is a brand name or common name?

(ENTER ONE CODE)

1 BRAND NAME
2 COMMON NAME
3 OTHER (SPECIFY)
4 HAUEN'T HEARD/DON'T KNOW

Reply may be REF
.. Reply may be one of the above

Response:
```

```
30/Q6X12
Q10

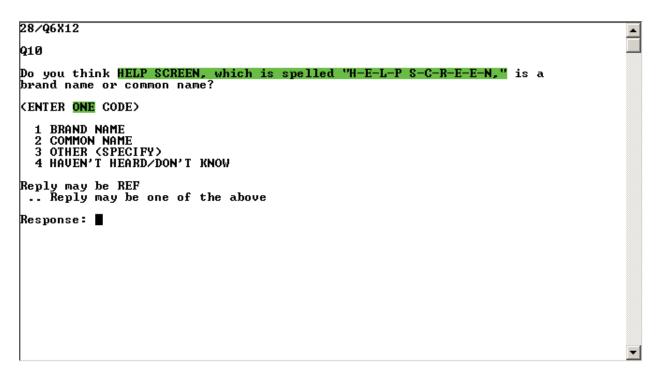
Do you think HELP SCREEN, which is spelled "H-E-L-P S-C-R-E-E-N," is a common name or brand name?

(ENTER ONE CODE)

1 COMMON NAME
2 BRAND NAME
3 OTHER (SPECIFY)
4 HAUEN'T HEARD/DON'T KNOW

Reply may be REF
.. Reply may be one of the above

Response: ■
```



```
32/Q6X12
Q11

Do you think STUBHUB, which is spelled "S-T-U-B-H-U-B," is a common name or brand name?

(ENTER ONE CODE)

1 COMMON NAME
2 BRAND NAME
3 OTHER (SPECIFY)
4 HAUEN'T HEARD/DON'T KNOW

Reply may be REF
.. Reply may be one of the above

Response: ■
```

```
Q11

Do you think STUBHUB, which is spelled "S-T-U-B-H-U-B," is a brand name or common name?

(ENTER ONE CODE)

1 BRAND NAME
2 COMMON NAME
3 OTHER (SPECIFY)
4 HAUEN'T HEARD/DON'T KNOW

Reply may be REF
.. Reply may be one of the above

Response:
```

```
Q12

Do you think TIMELINES, which is spelled "T-I-M-E-L-I-N-E-S," is a common name or brand name?

(ENTER ONE CODE)

1 COMMON NAME
2 BRAND NAME
3 OTHER (SPECIFY)
4 HAUEN'I HEARD/DON'I KNOW

Reply may be REF
.. Reply may be one of the above

Response:
```

```
Q12

Do you think TIMELINES, which is spelled "T-I-M-E-L-I-N-E-S," is a brand name or common name?

(ENTER ONE CODE)

1 BRAND NAME
2 COMMON NAME
3 OTHER (SPECIFY)
4 HAUEN'T HEARD/DON'T KNOW

Reply may be REF
.. Reply may be one of the above

Response: ■
```

```
Those are all my questions. Thank you very much for participating in this survey. (HANG-UP)

RESULT: Completed interview
RID: 5
SMS KEY: 100000

Hit any key to continue
```

Sample CATI Screens Field Survey I (Cell)

SMS SCREEN #1

INTERUIEWER INSTRUCTION:	_
READ EACH QUESTION EXACTLY AS WRITTEN, AND ALLOW THE RESPONDENT SUFFICIENT TIME TO ANSWER BEFORE PROCEEDING TO THE NEXT QUESTION. DO NOT CHANGE THE WORDING OF ANY QUESTION. RECORD RESPONSES ACCURATELY AND COMPLETELY.	
Hit any key to continue	
nic any key to continue	
	ΨI

1/INTRO	•
Hello, my name is and I'm calling from Field Research Corporation. We are conducting a short opinion survey. We are not selling anything, and individual responses are confidential.	
IF NECESSARY, ADD: * Founded in 1945, Field Research Corporation is a research firm headquartered in San Francisco, California that is primarily involved in designing, conducting, analyzing and reporting on surveys. * This will only take about 10 minutes.	
1 CONTINUE 2 NEW PERSON COMING TO PHONE 3 RETURN TO CONTACT SCREEN	
Reply may be REF Reply may be one of the above	
Response:	

```
Z-QR1

To begin, could you please tell me whether you are under age 14, age 14 to 34, age 35 to 54, or age 55 or older? (ENTER ONE CODE)

1 UNDER 14
2 14 TO 34
3 35 TO 54
4 55 OR OLDER
5 RETURN TO CONTACT SCREEN

Reply may be DK or REF
.. Reply may be one of the above

Response:
```

IF R1 = 2 (14 TO 34), 3 (35 TO 54) OR 4 (55 OR OLDER)

```
I need to confirm your gender. Are you male or female? (ENTER ONE CODE)

1 MALE
2 FEMALE
Reply may be REF
.. Reply may be one of the above
Response:
```

IF AGE 14 OR OLDER AND AGE/GENDER QUOTA NOT FILLED

```
Do you receive all or most of your personal telephone calls on this telephone?

(ENTER ONE CODE)

1 YES
2 NO

Reply may be REF
.. Reply may be one of the above

Response:
```

IF R3 = 1 (YES)

6/QR4	_
Just so you know, our supervisors sometimes monitor interviews to ensure quality and courtesy.	
(ENTER "1" WHEN FINISHED.)	
1 READ INSTRUCTION	
Reply may not be NULL or DK or REF Reply may be one of the above	
Response:	
	ΨI

```
Do you or does anyone else in this household work...

(a) For a government agency?

(ENTER ONE CODE)

1 YES
2 NO

Reply may be DK or REF
.. Reply may be one of the above

Response:
```

```
B/QS1

Do you or does anyone else in this household work...

(b) For an Internet company?

(ENTER ONE CODE)

1 YES
2 NO

Reply may be DK or REF
.. Reply may be one of the above

Response:
```

```
Do you or does anyone else in this household work...

(c) In marketing research or advertising research?

(ENTER ONE CODE)

1 YES
2 NO

Reply may be DK or REF
.. Reply may be one of the above

Response:
```

IF S1B AND S1C = 2 (NO)

```
During the past three months, did you access...

a website for a government agency?
(ENTER ONE CODE)

1 YES
2 NO

Reply may be DK or REF
.. Reply may be one of the above

Response:
```

```
(During the past three months, did you access...)

a website for a department store?
(ENTER ONE CODE)

1 YES
2 NO

Reply may be DK or REF
.. Reply may be one of the above

Response:
```

```
(During the past three months, did you access...)

a website where you can record events and contribute descriptions, photos, videos and links related to events?

(ENTER ONE CODE)

1 YES
2 NO

Reply may be DK or REF
.. Reply may be one of the above

Response:
```

```
CDuring the past three months, did you access...)

a social networking website?
(ENTER ONE CODE)

1 YES
2 NO

Reply may be DK or REF
.. Reply may be one of the above

Response:
```

```
During the next three months, do you think you will access...

a website for a government agency?
(ENTER ONE CODE)

1 YES
2 NO

Reply may be DK or REF
.. Reply may be one of the above

Response:
```

```
CDuring the next three months, do you think you will access...)

a website for a department store?

(ENTER ONE CODE)

1 YES
2 NO

Reply may be DK or REF
.. Reply may be one of the above

Response:
```

```
CDuring the next three months, do you think you will access...)

a website where you can record events and contribute descriptions, photos, videos and links related to events?

(ENTER ONE CODE)

1 YES
2 NO

Reply may be DK or REF
.. Reply may be one of the above

Response:
```

```
CDuring the next three months, do you think you will access...)

a social networking website?
(ENTER ONE CODE)

1 YES
2 NO

Reply may be DK or REF
.. Reply may be one of the above

Response:
```

IF S2C, S2D, S3C OR S3D = 1 (YES)

Now, I would like to ask you about your understanding of some names or terms used in connection with a website or website feature. For each one, I would like you to tell me whether you think it is a common or generic name or whether it is a brand name. A common or generic name refers to a name or term used to describe a type of website or website feature. A brand name refers to a name or term used to indicate the source of a website or website feature; that is, a website or website feature from one company.

Hit any key to continue

Here are some examples. A MOUIE RENTAL WEBSITE is a common or generic name for a type of website, whereas NETFLIX is a brand name for a movie rental website from one company. ONLINE BANKING is a common or generic name for a type of feature on financial websites, whereas PAYPAL is a brand name for an online account from one company. (ENTER "1" WHEN FINISHED) 1 READ DEFINITION Reply may not be NULL or DK or REF .. Reply may be one of the above Response:

Before I ask you about the following names or terms used in connection with a website or website feature, I would like to assure you that we are only interested in your opinions and beliefs. After I read a name or term, if you would like me to repeat it or to spell the name or term again, please let me know. If you have not heard of a name or term or if you don't know what it refers to, please say so.

(ENTER "1" WHEN FINISHED)

1 READ INSTRUCTION

Reply may not be NULL or DK or REF
.. Reply may be one of the above

Response:

```
The first name or term is SHOPPING CART, which is spelled "S-H-O-P-P-I-N-G C-A-R-T." Do you think SHOPPING CART is a common name or brand name?

(ENTER ONE CODE)

1 COMMON NAME
2 BRAND NAME
3 OTHER (SPECIFY)
4 HAUEN'T HEARD/DON'T KNOW

Reply may be REF
.. Reply may be one of the above

Response:
```

ROTATION B

The second name or term is SHOPPING CART, which is spelled "S-H-O-P-P-I-N-G C-A-R-T." Do you think SHOPPING CART is a brand name or common name?

(ENTER ONE CODE)

1 BRAND NAME
2 COMMON NAME
3 OTHER (SPECIFY)
4 HAVEN'T HEARD/DON'T KNOW

Reply may be REF
.. Reply may be one of the above

Response:

The order of Questions 3 and 4 were rotated across respondents.

```
The first name or term is HOTMAIL, which is spelled "H-O-T-M-A-I-L." Do you think HOTMAIL is a common name or brand name?

(ENTER ONE CODE)

1 COMMON NAME
2 BRAND NAME
3 OTHER (SPECIFY)
4 HAUEN'T HEARD/DON'T KNOW

Reply may be REF
.. Reply may be one of the above

Response:
```

```
The second name or term is HOTMAIL, which is spelled "H-O-T-M-A-I-L." Do you think HOTMAIL is a brand name or common name?

(ENTER ONE CODE)

1 BRAND NAME
2 COMMON NAME
3 OTHER (SPECIFY)
4 HAUEN'T HEARD/DON'T KNOW

Reply may be REF
.. Reply may be one of the above

Response:
```

The order of Questions 3 and 4 were rotated across respondents.

IF Q3 = "BRAND NAME" AND Q4 = "COMMON NAME"

28/Q5	▲
Now, I'm going to read you just a few more names or terms used in connection with a website or website feature. Once again, if you have not heard of a name or term or if you don't know what it refers to, please say so.	
CENTER "1" WHEN FINISHED>	
1 READ INSTRUCTION	
Reply may not be NULL or DK or REF Reply may be one of the above	
Response:	
	T

```
29/Q6X12
Q6

Do you think WISH LIST, which is spelled "W-I-S-H L-I-S-T," is a common name or brand name?

(ENTER ONE CODE)

1 COMMON NAME
2 BRAND NAME
3 OTHER (SPECIFY)
4 HAUEN'T HEARD/DON'T KNOW

Reply may be REF
.. Reply may be one of the above

Response:
```

```
Q6

Do you think WISH LIST, which is spelled "W-I-S-H L-I-S-T," is a brand name or common name?

(ENTER ONE CODE)

1 BRAND NAME
2 COMMON NAME
3 OTHER (SPECIFY)
4 HAUEN'T HEARD/DON'T KNOW

Reply may be REF
.. Reply may be one of the above

Response:
```

```
34/Q6X12
Q7

Do you think MAPQUEST, which is spelled "M-A-P-Q-U-E-S-T," is a common name or brand name?

(ENTER ONE CODE)

1 COMMON NAME
2 BRAND NAME
3 OTHER (SPECIFY)
4 HAUEN'T HEARD/DON'T KNOW

Reply may be REF
.. Reply may be one of the above

Response: ■
```

```
Q?

Do you think MAPQUEST, which is spelled "M-A-P-Q-U-E-S-T," is a brand name or common name?

(ENTER ONE CODE)

1 BRAND NAME
2 COMMON NAME
3 OTHER (SPECIFY)
4 HAUEN'T HEARD/DON'T KNOW

Reply may be REF
.. Reply may be one of the above

Response:
```

```
33/Q6X12
Q8

Do you think MYSPACE, which is spelled "M-Y-S-P-A-C-E," is a common name or brand name?

(ENTER ONE CODE)

1 COMMON NAME
2 BRAND NAME
3 OTHER (SPECIFY)
4 HAUEN'T HEARD/DON'T KNOW

Reply may be REF
.. Reply may be one of the above

Response: ■
```

```
Q8

Do you think MYSPACE, which is spelled "M-Y-S-P-A-C-E," is a brand name or common name?

(ENTER ONE CODE)

1 BRAND NAME
2 COMMON NAME
3 OTHER (SPECIFY)
4 HAUEN'T HEARD/DON'T KNOW

Reply may be REF
.. Reply may be one of the above

Response:
```

```
Do you think LOGIN, which is spelled "L-O-G-I-N," is a common name or brand name?

(ENTER ONE CODE)

1 COMMON NAME
2 BRAND NAME
3 OTHER (SPECIFY)
4 HAUEN'T HEARD/DON'T KNOW

Reply may be REF
.. Reply may be one of the above

Response: ■
```

```
Q9

Do you think LOGIN, which is spelled "L-O-G-I-N," is a brand name or common name?

(ENTER ONE CODE)

1 BRAND NAME
2 COMMON NAME
3 OTHER (SPECIFY)
4 HAUEN'T HEARD/DON'T KNOW

Reply may be REF
.. Reply may be one of the above

Response:
```

```
30/Q6X12
Q10

Do you think HELP SCREEN, which is spelled "H-E-L-P S-C-R-E-E-N," is a common name or brand name?

(ENTER ONE CODE)

1 COMMON NAME
2 BRAND NAME
3 OTHER (SPECIFY)
4 HAUEN'T HEARD/DON'T KNOW

Reply may be REF
.. Reply may be one of the above

Response: ■
```

```
Q10

Do you think HELP SCREEN, which is spelled "H-E-L-P S-C-R-E-E-N," is a brand name or common name?

(ENTER ONE CODE)

1 BRAND NAME
2 COMMON NAME
3 OTHER (SPECIFY)
4 HAUEN'T HEARD/DON'T KNOW

Reply may be REF
.. Reply may be one of the above

Response: 

| | |
```

```
32/Q6X12
Q11

Do you think STUBHUB, which is spelled "S-T-U-B-H-U-B," is a common name or brand name?

(ENTER ONE CODE)

1 COMMON NAME
2 BRAND NAME
3 OTHER (SPECIFY)
4 HAUEN'T HEARD/DON'T KNOW

Reply may be REF
.. Reply may be one of the above

Response: ■
```

```
Q11

Do you think STUBHUB, which is spelled "S-T-U-B-H-U-B," is a brand name or common name?

(ENTER ONE CODE)

1 BRAND NAME
2 COMMON NAME
3 OTHER (SPECIFY)
4 HAUEN'T HEARD/DON'T KNOW

Reply may be REF
.. Reply may be one of the above

Response:
```

```
Q12

Do you think TIMELINES, which is spelled "T-I-M-E-L-I-N-E-S," is a common name or brand name?

(ENTER DNE CODE)

1 COMMON NAME
2 BRAND NAME
3 OTHER (SPECIFY)
4 HAUEN'I HEARD/DON'I KNOW

Reply may be REF
.. Reply may be one of the above

Response:
```

```
Q12

Do you think TIMELINES, which is spelled "T-I-M-E-L-I-N-E-S," is a brand name or common name?

(ENTER ONE CODE)

1 BRAND NAME
2 COMMON NAME
3 OTHER (SPECIFY)
4 HAUEN'T HEARD/DON'T KNOW

Reply may be REF
.. Reply may be one of the above

Response:
```

Those are all my questions. Thank you very much for participating in this survey. (HANG-UP)

RESULT: Completed interview

RID: 4

SMS KEY: 100027

Appendix D

Field Survey I: Underlying Data Tables (Computer Printouts)

2012 Consumer Opinion Survey TIMELINES FINAL

Oct 16, 2012 11:12 Table 1 Page 1

R1 Age

Will Access A Rele- vant Website	Future =======	233	114	88 37.8	31	233
Has Accessed A Rele- vant Website	Past	227 100.0	113	84	30	227
Will Website Where You Can		172	88 51.2	63	21 12.2	172
Has or V Access 	website	227	115	80	32	 227 227
	ME ====	59	31	20	13.6	 1 5 9 9
		84 100.0	36	36	12 14.3	- - - - - - - - - - - - - - - - - - -
 	MM =====	44 54 84 100.0 100.0 100.0	24 44.4	21 38.9	9	- - - 54 - 44
Region	 E 	44	26 59.1	12	13.6	- - - 4 4 - 4 4
 	35+	124	1 1	89 71.8	35	- 124 124
Age 	14-34	117	117	1 1	1 1	117
 	Women =====	133	59 44.4	54	20 15.0	133
Gender	Men 1	108 133 100.0 100.0	58	35	15	108
	Total	241	117	36.9	35 14.5	 241 241
		Base	Age 14 to 34	Age 35 to 54	Age 55 or older	Adds to: Rows Respondents

2012 Consumer Opinion Survey TIMELINES FINAL

Oct 16, 2012 11:12 Table 2 Page 2

Base : All Qualified Respondents

R2 Gender

2012 Consumer Opinion Survey TIMELINES FINAL

Oct 16, 2012 11:12 Table 3 Page 3

Do you or does anyone else in this household work... S1

a. For a government agency

Base : All Qualified Respondents

Will Access A Rele- vant Website	Future	233	34 14.6	198 85.0	1 4.0	1.0	1 1	233
Has Accessed A Rele- vant Website	Past III	227 100.0	35 15.4	191 84.1	0.4	10.4	1 1	227
Will Website Where You Can	Events ======	172	25 14.5	146 84.9	0.0	0.0	1 1	172
Has or V Access Social Net-	Website	227 100.0	35 15.4	191 84.1	0.4	0.4	1 1	227
	= = = = =	59	13.6	51	1 1	1 1	1 1	 1 1 1 2 3
 	SS	84	15	69 82.1	1 1	1 1	1 1	- 8 - 8 - 8 - 8
 	MM ====	54	7	46 85.2	1.9	1.9	1 1	- 54 - 54 -
Region	II II	44	13.6	38	1 1	1 1	1 1	- - - 44 44
	35+	124	13.7	107	1 1	1 1	1 1	124
Age 	-34 ===	117	16.2	97	0.0	1 0.0	1 1	117
	Women =====	133	17	116	1 1	1 1	1 1	133
Gender	Men 1	108	17.6	88 81.5	0.0	1.0	1 1	108
	Total ====	241 100.0	36 14.9	204	1 0.4	1 0.4	1 1	 241 241
		Đ.			Don't know/Refused (net)	Don't know	Refused	Adds to: Rows Respondents
		Base	Yes	No	Doi	Н	н	Adc F

2012 Consumer Opinion Survey TIMELINES FINAL

Oct 16, 2012 11:12 Table 4 Page 4

Do you or does anyone else in this household work... S1

Base : All Qualified Respondents

Will Access A Rele- vant	Website Tn the	Future		233	ı	I	233	ı	I	ı	I	ı	I		233
Has Accessed A Rele- vant	Website Th the	Past		227	ı	I	227 100.0	ı	I	I	I	ı	ı		227
Will Website				172	ı	I	172	ı	ı	I	I	ı	ı	 	172
Has or Macess	Net- Working	website		227 100.0	ı	I	227 100.0	ı	I	I	I	ı	I	 	227
	 	闰		59	I	I	59	ı	I	I	I	I	I	 	20
	 	SO	 	84 100.0	I	I	84 100.0	ı	ı	I	I	I	I	 - - -	84
	 	MM		54	I	I	54	ı	I	I	I	I	I	 	54
	Region	NE	 	44	ı	I	44	ı	I	ı	I	ı	I	 	44 44
	 	35		124 100.0	I	I	124 100.0	ı	ı	I	I	I	I	 	124 124
	Age	34	 	117	ı	I	117	I	I	ı	I	ı	I	 	117
	 	Œ	 	133	ı	I	133	ı	ı	ı	I	ı	I		133
	Gender			108	ı	I	108	ı	ı	I	I	I	ı		108
		Total		241 100.0	I	I	241 100.0	ı	I	I	I	I	ı		241 241
								(net)							
				Base	Yes		No	Don't know/Refused (net)		Don't know		Refused		Adds to:	Rows Respondents

b. For an Internet company

2012 Consumer Opinion Survey TIMELINES FINAL

Oct 16, 2012 11:12 Table 5 Page 5

S1 Do you or does anyone else in this household work...

Base : All Qualified Respondents

Has Will Accessed Access	e A Rele- vant n Website	kecord in the in the Events Past Future ====================================	172 227 233 100.0 100.0 100.0	1 1	172 227 233 100.0 100.0 100.0	1 1	1 1	1 1	172 227 23	1.7.7.
Has or Will Access		working Red website Eve ==========	227 100.0 10	1 1	227 100.0 10	1 1	1 1	1 1	227	
			59	1 1	59	1 1	1 1	1 1	 IU Q Q	U V
		00	84 100.0	1 1	84	1 1	1 1	1 1	 80 44	α4
		MM = = = =	54 100.0	1 1	54	1 1	1 1	1 1	1 5 1	54
	e G	 	44 100.0	1 1	44	1 1	1 1	1 1	- - - 44 4	44
			124 100.0	1 1	124	1 1	1 1	1 1	122	T.Z.4
		14-34	117	1 1	117	1 1	1 1	1 1	117	/.TT
		Women ====	133	1 1	133	1 1	1 1	1 1	1 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7	133
	Gender	Men = M	108	1 1	108	1 1	1 1	1 1	100	80T
		Total ====	241 100.0	1 1	241 100.0	1 1	1 1	1 1	241	74T
						Don't know/Refused (net)				

c. In marketing research or advertising research

2012 Consumer Opinion Survey TIMELINES FINAL

Oct 16, 2012 11:12 Table 6 Page 6

S2 During the past three months, did you access...

a. A website for a government agency

Will Access A Rele- vant Website In the	Future ======	233	106 45.5	122 52.4	2.1	2.1	1 1	233
Has Accessed A Rele- vant Website In the	Past ======	227 100.0	107	115	2.25	2 . 2	1 1	227
Will Website Where You Can	Events ======	172 100.0	84 48.8	83 48.3	2.05	2.05	1 1	172
Has or W Access Social Net- working	website	227 100.0	103 45.4	119	2 . 5	2 .	1 1	227
 	WE ====	59	29 49.2	28 47.5	3.4	3.4	1 1	1 1 1 0 0 0
 	 	84	33	50.5	1.2	1.2	1 1	84 84
 		54	25 46.3	27	3.7	3.7	1 1	. 5 . 4 . 4
Region	NE	44	22 50.0	22 50.0	1 1	1 1	1 1	44 44
 	35+	124	60 48.4	60	3.2	3.2	1 1	124 124
Age - -	14-34	117	49	67	1.0	1.0	1 1	117
	Women =====	133	60 45.1	70	2 3 3	2 3	1 1	133
Gender	Men =====	108	45.4	57	1.9	1.9	1 1	108
	Total =====	241 100.0	109	127	2.1	2.1	1 1	241 241 241
					(net)			
		Base	Yes	No	Don't know/Refused (net)	Don't know	Refused	Adds to: Rows Respondents

2012 Consumer Opinion Survey TIMELINES FINAL

Oct 16, 2012 11:12 Table 7 Page 7

S2 During the past three months, did you access...

b. A website for a department store

Base : All Qualified Respondents

Will Access A Rele- vant Website	III CIIE Future ======	233	145 62.2	85 36.5	1.3	1.3	1 1	233
Has Accessed A Rele- vant Website	Past ====================================	227 100.0	144 63.4	80 35.2	1.3	1.3	1 1	227
Will Website Where You Can	Fvents ======	172	111	60	0.6	0.0	1 1	172
Has or V Access Social Net-	website 	227	140	84 37.0	1.3	1.3	1 1	227
	E 	59	38	21 35.6	1 1	1 1	1 1	1 1 1 1 1 1 1 1 1 1 1
		84	45 53.6	37	2 4.2	2 4.	1 1	- 8 - 8 - 8 - 8
		54	34	20	1 1	1 1	1 1	- - 54 - 54
Region	 	44	30	13 29.5	2.3	2.3	1 1	 4 4 4 4
	35+	124 100.0	78	45 36.3	10.8	10.8	1 1	 124 124
Age	i κ ii	117	69	46	1.7	1.7	1 1	117
		133	87	45	0.8	0.8	1 1	133 133
Gender	Men W	108	60 55.6	46 42.6	1.9	1.9	1 1	108
	Total ====	241 100.0	147	91	1.2	1.2	1 1	 241 241
					(net)			
		Base	Yes	No	Don't know/Refused (net)	Don't know	Refused	Adds to: Rows Respondents
				. 7				•

2012 Consumer Opinion Survey TIMELINES FINAL

Oct 16, 2012 11:12 Table 8 Page 8

S2 During the past three months, did you access...

Base : All Qualified Respondents

Will Access A Relevant Vant The the		233	144	36.5	1.7	1.7	1 1	0
Has Accessed A Rele- vant Website In the	Past III	227 100.0	144 63.4	79	4.1.8	1.8	1 1	
Will Website Where You Can		172	144 83.7	26 15.1	1.2	1.2	1 1	170
Has or Access	website	227 100.0	136 59.9	87 38.3	4.1	4.1.8	1 1	
 	 ME 	59	40	18 30.5	1.7	1.7	1 1	 R
 	0 II 0 II II	84 100.0	45 53.6	39	1 1	1 1	1 1	 α Δ
C	MM ====	54 100.0	34 63.0	18 33.3	3.7	3.7	1 1	 R
Region	 NE 	44 100.0	25 56.8	18 40.9	2.3	2.3	1 1	 - 4 4
 	35+	124	70	53 42.7	0.8	0.8	1 1	104
A A G G G G G G G G G G G G G G G G G G	14-34	117	74	40	2.63	2.63	1 1	
 		133	76 57.1	54	2.33	2 3 3	1 1	
Gender	Men 1	108	63.0	39	0.0	0.0	1 1	 C C
	Total =====	241 100.0	144 59.8	93	1.7	1.7	1 1	
					(net)			
		Base	Yes	No	Don't know/Refused (net)	Don't know	Refused	Adds to:

c. A website where you can record events and contribute descriptions, photos, videos and links related to events

2012 Consumer Opinion Survey TIMELINES FINAL

Oct 16, 2012 11:12 Table 9 Page 9

S2 During the past three months, did you access...

d. A social networking website

Base : All Qualified Respondents

Will Access A Rele- vant	Website In the Future		233	208	25 10.7	1 1	1 1	1 1	233
Has Accessed A Rele- vant	Website In the Past		227 100.0	216 95.2	4.8	1 1	1 1	1 1	227
Will Website Where	You Can Record Events		172	152 88.4	20	1 1	1 1	1 1	172
A S C C	Net- working website		227	216 95.2	11.4.8	1 1	1 1	1 1	227
	- - ME	 	59 100.0	55 93.2	6.8	1 1	1 1	1 1	1 1 1 1 0 0 0
		 	84 100.0	72 85.7	12 14.3	1 1	1 1	1 1	- 8 - 8 - 4 - 8
		 	54 100.0	49	9.35	1 1	1 1	1 1	- - 54 - 54
	Region NE	 	44 100.0	40	9.1	1 1	1 1	1 1	- - - 4 4 - 4 4
	3 2 + 1	 	124 100.0	104	20 16.1	1 1	1 1	1 1	124 124
	Age 14-34		117	112	4.3	1 1	1 1	1 1	117
	 Women	 	133	124 93.2	0 8.	1 1	1 1	1 1	133 133
	Gender 		108	92	16 14.8	1 1	1 1	1 1	108
	Total	 	241 100.0	216	25 10.4	1 1	1 1	1 1	- 241 241
						(net)			
			Base	Yes	No	Don't know/Refused (net)	Don't know	Refused	Adds to: Rows Respondents

2012 Consumer Opinion Survey TIMELINES FINAL

Oct 16, 2012 11:12 Table 10 Page 10

S3 During the next three months, do you think you will access...

a. A website for a government agency

Will Access A Rele- vant Website In the Future	233	124 53.2	101	8 4.	3.4	1 1	233
Has Accessed A Rele- vant Website In the Past	227	119	99	6.4	9.0	1 1	227
Will Website Where You Can Record Events	172	98	68 39.5	3.5	3.5	1 1	172
Has or Macess Social Networking Website	227 100.0	120	98	Ø. 4	9.0	1 1	227
	59	37	21 35.6	1.7	1.7	1 1	1 2 5 9 1
 0 0 0	84	41 48.8	40 47.6	3.63	3.63	1 1	- 8 - 8 - 8 - 8
 - MM 	54	27	25 46.3	3.7	3.7	1 1	- 54 - 54 - 54
Region NE =====	44	21 47.7	20 45.5	6.8	6.8	1 1	- - - 44 44
	124	63 50.8	56 45.2	4.0	4.0	1 1	124
Age 14-14-14-14-14-14-14-14-14-14-14-14-14-1	117	63 53.8	50	3.4	3.4	1 1	117
	133	67	63 47.4	2 .3 3	2 3 3	1 1	133
Gender 	108	59	43	5.6	9.0	1 1	108
Total ====	241 100.0	126 52.3	106	3.7	3.7	1 1	 241 241
	Base	Yes	No	Don't know/Refused (net)	Don't know	Refused	Adds to: Rows Respondents

2012 Consumer Opinion Survey TIMELINES FINAL

Oct 16, 2012 11:12 Table 11 Page 11

S3 During the next three months, do you think you will access...

b. A website for a department store

Base : All Qualified Respondents

Will Access A Rele- vant Website	III CIIE Future ======	233	173	56 24.0	1.7	1.7	1 1	233
Has Accessed A Rele- vant Website	Past ====================================	227 100.0	167 73.6	55 24.2	2.2	2.2	1 1	227
Will Website Where You Can	Events ======	172	125	44	1.7	1.7	1 1	172
Has or W Access Social Net-	website 	227	169 74.4	53 23.3	2 . 5	2 .2	1 1	227
	E 	59	44	14	1.7	1.7	1 1	1 5 5 5 6 7
		84	54 64.3	27 32.1	3.63	3.6	1 1	- - - - - - - - - - - - - - - - - - -
		54	41 75.9	12 22.2	1.9	1.9	1 1	- - - 5 - 4 - 4
Region	 	44	36	18.2	1 1	1 1	1 1	- - - - 4 4 4
	35+	124	90	23.4	4.0	4.0	1 1	 124 124
Age	i K ii	117	85	32	1 1	1 1	1 1	117
		133	98	32	2 .3 .3	2 .3 .3	1 1	133
Gender	Men W	108	77	26.9	1.9	1.9	1 1	108
	Total ====	241 100.0	175	61 25.3	2.1	2.1	1 1	 241 241
					(net)			
		Base	Yes	No	Don't know/Refused (net)	Don't know	Refused	Adds to: Rows Respondents
				. ,				•

2012 Consumer Opinion Survey TIMELINES FINAL

Oct 16, 2012 11:12 Table 12 Page 12

S3 During the next three months, do you think you will access...

Base : All Qualified Respondents

										i≤	Will Website	Has Accessed A Rele-	Will Access A Rele-
		ider				Region					wnere You Can	vant Website	vant Website
	Total	Men	Women	14-34	35+1	 	MM MM			working website	Kecora Events	ın the Past	In the Future
Base	241		133		124			1 48	1 0 1 1 20 1	227	172	27	1 0
Yes	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
	64.7	66.7	63.2	72.6	57.3	68.2	66.7	57.1	71.2	62.6	90.7	64.8	0.79
No	78	33	45	32	46	14	16	33	15	7.8	12	73	70
	32.4	30.6	33.8	27.4	37.1	31.8	29.6	39.3	25.4	34.4	7.0	32.2	30.0
Don't know/Refused (net)	et) 7	8	4	ı	7	I	7	α	2	7	4	7	7
	2.9	2.8	3.0	I	5.6	ı	3.7	3.6	3.4	3.1	2.3	3.1	3.0
Don't know	7	ĸ	4	I	7	I	7	ĸ	7	7	4	7	7
	2.9	2.8	3.0	I	5.6	I	3.7	3.6	3.4	3.1	2.3	3.1	3.0
Refused	I	I	ı	I	1	I	I	ı	1	I	ı	I	I
	I	ı	I	I	ı	I	ı	ı	ı	I	I	I	I
Adds to:	 - - -	 - -	 		 	 - - -	 	 	 - -	 		 	
Rows	241	108	133	117	124	44	54	84	59	227	172	227	233
Respondents	241	108	133	117	124	44	54	84	59	227	172	227	233

c. A website where you can record events and contribute descriptions, photos, videos and links related to events

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S3 During the next three months, do you think you will access...

d. A social networking website

Base : All Qualified Respondents

Conder Access A										
Gender Gender Age Region Northing Record Will Access Social Where Social Where Social Where Northing Record Can Diol. 0 100.0	Will Access	vant Website		233	216	14	•	•	1 1	2 2 1
Gender Total Men Women 14-34 35+ Total Men Women 14-34 35+ 100.0 100.	Has Accessed	A kele- vant Website	II.	227	208	17			1 1	7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7
Gender Gender Total Men Women 14-34 35+ NE MW SO WE Working 100.0 100	7111 	website Where You Can	Kecord Events ======	172	155	⊢ •		3.1.7	1 1	172
Gender Total Men Women 14-34 35+ Total Men Women 14-34 35+ ===== ===== ==== ==== ==== ==== ====	0 8 1 8 8 1	Social Net-	working website	227 100.0	216	10	1.0	1.0	1 1	2 2 1
Gender			II II II II II II II I	59	5.4	•	1 1	1 1	1 1	1 77 77
Gender Age Region				84	2	10 11.9	•		1 1	1 ∞ ∞
Gender Total Men Women 14-34 35+ NE ==== ==== ==== ==== ==== ==== ====			 		∞	H	1 1	1 1	1 1	1 2 2
Gender		Region	 日 日 日 日		40		•		1 1	1 4 4
Gender Age			35+		106 85.5	2.		•	1 1	1 1 2 1 2 1 2 2 1
Gender Total Men W ===== ====== ===== = ==== = = = = = =			- 34 - = = =		110		•		1 1	$\vdash \vdash \vdash \vdash$
Gender Total Men ===== 241 108 100.0 100.0 216 86.1 22 13 9.1 12.0 80.0 86.1 1.2 1.9 know 3 2 1.2 1.9 4 1 108			lomen	133	\vdash	•	•		1 1	13
TC TC === 0w/Refused (net)		Gender			93	13			1 1	108
know/Refused (net) t know sed			Total =====	241 100.0	216 89.6	22 9.1	1.2 3	1.23	1 1	 241 241
Base Yes No Don't Adds t				Base	Yes	No	Don't know/Refused (net)	Don't know	Refused	Adds to: Rows Respondents

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Base : All Qualified Respondents S2/S3 Composite

SOLE CONSUMEL OPINITON SULVEY	TIMELINES	FINAL

Will Access A Rele- vant Website	III cile Future ======	233	233	1 1	233
Has Accessed A Rele- vant Website	Past 	227 100.0	227 100.0	1 1	227
Will Website Where You Can		172	172	1 1	172
Has or Will Access	website	227	227	1 1	 227 227
	= = = M M = = = = = = = = = = = = = = =	59	59	1 1	1 1 1 1 1 1 1 1 1
		84	84	1 1	 8 8 4 4
		54	54	1 1	 5
Region	 	44 54 84 59 100.0 100.0 100.0	44 54 84 59 100.0 100.0 100.0	1 1	- - - 44 44
	32+ 1	124	124	1 1	124 124 124
Age	l	117 124	117 124 100.0 100.0	1 1	117
	Women	133	133	1 1	133 133
Gender	Men Women	108 133 100.0 100.0	108 133 100.0 100.0	1 1	108
	Total	241	241 100.0	1 1	- 241 - 41
		Base	Has or will access a relevant website	All others	Adds to: Rows Respondents

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Q3 Do you think HOTMAIL is...

CHALLINED	FINAL	

Will Access A Rele- vant Website In the Future	233	1 1	233	1 1	1 1	1 1	233
Has Accessed A Rele- vant Website In the Past	227 100.0	1 1	227 100.0	1 1	1 1	1 1	227
Will Website Where You Can Record Events	172	1 1	172	1 1	1 1	1 1	172
Has or V Access Social Net- website	227 100.0	1 1	227 100.0	1 1	1 1	1 1	227
 WE	59	1 1	59	1 1	1 1	1 1	 1 5 0 0
	84	1 1	84	1 1	1 1	1 1	- 84 84
	54	1 1		1 1	1 1	1 1	- 54 - 54
Region NE =====	44	1 1	44 54 100.0 100.0	1 1	1 1	1 1	- - - 4 4 - 4 4
	124	1 1	124	1 1	1 1	1 1	124
Age 14-34 =====	117	1 1	117	1 1	1 1	1 1	117
Women	133	1 1	133	1 1	1 1	1 1	133 133
Gender Men V	108 1 100.0 100	1 1	108 1 100.0 100	1 1	1 1	1 1	108
Total	241	1 1	241 100.0	1 1	1 1	1 1	 241 241
	Base	Common name	Brand name	Other	Haven't heard/Don't know	Refused	Adds to: Rows Respondents

2012 Consumer Opinion Survey TIMELINES FINAL

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Q4 Do you think SHOPPING CART is...

Will Access A Rele- vant Website In the Future	233	233	1 1	1 1	1 1	1 1	2 3 3 2 3 3
Has Accessed A Rele- vant Website In the Past	227	227 100.0	1 1	1 1	1 1	1 1	227
Will Website Where You Can Record Events	172	172	1 1	1 1	1 1	1 1	172
Has or V Access Social Net- working	227 100.0	227 100.0	1 1	1 1	1 1	1 1	227
ME	59	59	1 1	1 1	1 1	1 1	1 1 1 0 0
	84	84	1 1	1 1	1 1	1 1	- 8 - 8 - 4 - 4
- MM - MM = =	54 100.0	54 100.0	1 1	1 1	1 1	1 1	54 54
Region NE =====	44 100.0	44 100.0	1 1	1 1	1 1	1 1	- 44 44
	124 100.0	124 100.0	1 1	1 1	1 1	1 1	124
Age - 1 14 - 14 - 14 - 14 - 14 - 14 - 14 -	117	117	1 1	1 1	1 1	1 1	117
 Women	133	133	1 1	1 1	1 1	1 1	133
Gender Men V	108 1 100.0 100	108	1 1	1 1	1 1	1 1	108
Total	241 100.0	241 100.0	1 1	1 1	1 1	1 1	 241 241
	Base	Common name	Brand name	Other	Haven't heard/Don't know	Refused	Adds to: Rows Respondents

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Q3/Q4 Composite

Will Access A Rele- vant Website	III CINE Future =======	233	233	1 1	7 3 3 1 1 2 3 3 1 1 1 1 1 1 1 1 1 1 1 1 1
Has Accessed A Rele- vant Website	Past 	227 100.0	227 100.0	1 1	227
Will Website Where You Can	Events	172	172	1 1	172
Has or W Access Social Net-	website	227	227 100.0	1 1	 227 227
		59	59	1 1	1 1 1 1 0 0 0
		84	84	1 1	 8 8 4 4
	WM	54	54	1 1	- - 54 - 54
Region		44 54 84 59 100.0 100.0 100.0	44 54 84 59 100.0 100.0 100.0	1 1	 4 4 4 4
	35+ = = = = = = = = = = = = = = = = = = =	124	124	1 1	- 124 - 124
Age	l	117 124 100.0 100.0	117	1 1	117
	Women	133	133	1 1	133
Gender	Men V	108 13	108 13	1 1	108
	Total =====	241	241	1 1	- 24 - 44 - 44 - 44
		Base	Q3=Brand and Q4=Common name	All others	Adds to: Rows Respondents

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Q6 Do you think WISH LIST is...

Base : All Qualified Respondents

Has or Will

										A C C C C C C C C C C C C C C C C C C C		Has	Will	
													7 7 1 7 1 8	
										 	bsit T	Accessed A Rele-	Access A Rele-	
										Social	Where	vant	vant	
		Gender		Age		Region				Net-	You Can	Website	Website	
										working	Record	In the	In the	
	Total	Men	Women	14 - 34	35+	NE	MM	SO	WE	website	Events	Past	Future	
Base	241	108	133	117	124	44	54	84	29	227	172	227	233	
	100.0	100.0	100.0		100.0	100.0	100.01	100.01	100.0	100.0	100.0	100.0	100.0	
Common name	191	80	111	98	93	39	44	63	45	181	135	181	185	
	79.3	74.1		83.8	75.0	88.6	81.5	75.0	76.3	79.7	78.5	79.7	79.4	
Brand name	31	19	12	15	16	4	Ŋ	13	9	2 8	24	27	30	
	12.9	17.6	0.6	12.8	12.9	9.1	9.3	15.5	15.3	12.3	14.0	11.9	12.9	
Both	П	I	П	ı	Н	ı	I	Н	I	Н	ı	П	Н	
	0.4	I	0.8	I	0.8	I	I	1.2	I	0.4	I	0.4	0.4	
Other	I	I	1	ı	ı	ı	ı	1	1	ı	ı	ı	ı	
	I	I	I	I	I	I	I	ı	ı	I	I	I	I	
Haven't heard/don't know	18	0	σ	4	14	Н	2	7	5	17	13	18	17	
	7.5	8.3	8.9	3.4	11.3	2.3	9.3	8.3	8.5	7.5	7.6	7.9	7.3	
Refused	ı	ı	ı	ı	ı	ı	I	I	I	ı	ı	1	ı	
	I	I	I	I	I	I	I	I	I	I	I	I	I	
Adds to:			 - -				 			1				
Rows	241	108	133	117	124	44	54	84	29	227	172	227	233	
Respondents	241	108	133	117	124	44	54	84	29	227	172	227	233	

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Q7 Do you think MAPQUEST is...

Base : All Qualified Respondents	pondents													
	Total =====	Gender Men V	 Women	Age 		Region NE ======	MM		H H M	Has or W Access Social Net- working website	Will Website Where You Can Record Events	Has Accessed A Rele- vant Website In the Past	Will Access A Rele- vant Website In the Future	
Base	241 100.0	108	133	117	124	44	54 100.01	84	59	227	172	227 100.0	233	
Common name	3.7	1.0	5.3	ω ω	0.8	2.3 1	5.03	3.63	ε 2 4.	9.0		2 .6	3.4	
Brand name	231	106	125	108	123	43	51 94.4	81 96.4	56 94.9	217	166 96.5	220	224	
Other	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	
Haven't heard/don't know	10.4	1 1	1 8.	1.0	1 1	1 1	1 1	1 1	1.7	0.4	10.6	1 0.4	1 4.0	
Refused	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	
Adds to: Rows Respondents	2 - 2 - 2 - 2 - 2 - 1	108	133	117	124 124	- 44 44	- - 54 54	- - - - - - - - - - - - - - - - - - -	1 5 5 1 5 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	- 22 - 22 - 7 - 22 - 7 - 7 - 7 - 7 - 7 -	172	227	233	

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Q8 Do you think MYSPACE is...

Will Access A Rele- vant Website In the Future ====================================	233	3.4	225	1 1	1 1	1 1	2 3 3 2 3 3 2 3 3
Has Accessed A Rele- vant Website In the Past	227	3.5	219	1 1	1 1	1 1	 227 227
Will Website Where You Can Record Events	172	3.5	166 96.5	1 1	1 1	1 1	172
Has or W Access Social Net- working	227	6.4	218	1 1	1 1	1 1	227
 	59	4 8.	55 93.2	1 1	1 1	1 1	1 2 6 6 1
	84	1.2	83 98.8	I I	1 1	1 1	- - - - - - - - - - - - - - - - - - -
	54	4 7.4	50	I I	1 1	1 1	- - - 5 - 4 - 4
Region NE NE	44	1 1	44	1 1	1 1	1 1	- - - - 4 4 4 4
	124	5	119	1 1	1 1	1 1	124 124
Age	117	3.4	113	1 1	1 1	1 1	117
	133	5.3	126 94.7	1 1	1 1	1 1	133
Gender Men V	108 13 100.0 100.	1.9 2	106	I I	1 1	1 1	108
Total	241 100.0	3.7	232	1 1	1 1	1 1	
	Base	Common name	Brand name	Other	Haven't heard/don't know	Refused	Adds to: Rows Respondents

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Q9 Do you think LOGIN is...

Will Access A Rele- vant Website In the	Future =======	233	215	12 5.2	1 1	2.0	1 1	2 3 3 1 1 2 3 3 1 1 2 3 3 3 1 1 1 1 1 1
Has Accessed A Rele- vant Website In the	Past ======	227 100.0	212 93.4	3.	1 1	3.1	1 1	227
Will Website Where You Can	Events	172	158	0 0	1 1	2.05	1 1	172
Has or W Access Social Net- working	website	227 100.0	209	11 4.8	1 1	3.1	1 1	227
	WE	59	54 91.5	3.42	1 1	5.1	1 1	1 1 1 1 1 1 1 1 1 1 1
	SO	84	73	7.8.3	1 1	4.8	1 1	- 84 84
	MM =====	54	52 96.3	3.7	1 1	1 1	1 1	- 54 - 54
Region	 E 	44	42 95.5	4.5	1 1	1 1	1 1	- - - 444
	35+	124	113	6.5	1 1	2 8 4.	1 1	124 124
Age	14-34	117	108	4.3	1 1	3.4	1 1	117
	Women =====	133	121	8 0.9	1 1	3.0	1 1	133 133
Gender	Men W	108 1 100.0 100	100	4.6	1 1	2.83	1 1	108
	Total ====	241	221	13	1 1	2.9	1 1	 241 241
		Base	Common name	Brand name	Other	Haven't heard/don't know	Refused	Adds to: Rows Respondents

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Q10 Do you think HELP SCREEN is...

Will Access A Rele- vant Website	III CIIC Future =======	233	175 75.1	30	0.4	1 1	27 11.6	1 1	233
Has Accessed A Rele- vant Website	Past	227 100.0	176 77.5	26 11.5	0.4	1 1	24 10.6	1 1	227
Will Website Where You Can	Events	172 100.0	136	22 12.8	1 1	1 1	14 8.1	1 1	172
Has or W Access Social Net- working	website mebsite messite	227	173	27	1 0.4	1 1	26 11.5	1 1	227
Age Region		59	45	8	1 1	1 1	10.2	1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
		84 100.0	59	14	1.2	1 1	10	1 1	 84 84
	MM =====	54	38	9.3	1 1	1 1	11	1 1	- - 54 54
	 	44	38	11.4	1 1	1 1	2.3	1 1	- - - 44 44
	1 2 II II + II	124	96	12	10.8	1 1	15 12.1	1 1	124
		117	84	20	1 1	1 1	13 11.1	1 1	117
Gender	ш що	133	95 71.4	18 13.5	10.8	1 1	19 14.3	1 1	133
		108	85	14	I I	1 1	8.30	1 1	108
	Total ====	241 100.0	180	32	1 0.4	1 1	28 11.6	1 1	- 241 241
		Base	Common name	Brand name	Both	Other	Haven't heard/don't know	Refused	Adds to: Rows Respondents

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Base : All Qualified Respondents

Q11 Do you think STUBHUB is...

	Will	A Rele-	vant	Website	In the Future		233	100.0	18	7.7	170	73.0	ı	ı	45	19.3	I	I		233
	Has	A Rele-	vant	Website	In the Past		227	100.0	18	7.9	165	72.7	I	I	44	19.4	I	1	 	227
Will	 	لَد	Where	You Can	Kecord Events		172	100.0	11	6.4	132	76.7	I	ı	29	16.9	I	I	 	172
Has or W	Access		Social	Net-	working website	 	227	100.0	18	7.9	167	73.6	I	I	4 2	18.5	I	I	 	227
					 WE	 	59	100.0	2	8.5	42	71.2	ı	I	12	20.3	ı	I		20
					 SO	 	84	100.0	σ	10.7	09	71.4	I	ı	15	17.9	I	I	 	8 4 4 4
					MM	 	54	100.0	4	7.4	34	63.0	I	I	16	29.6	I	I		54 54
				Region	 国 D		44	100.0	Н	2.3	38	86.4	I	ı	Ŋ	11.4	I	I		44 44
					35+	 	124	100.0	12	9.7	77	62.1	I	I	35	28.2	I	I	 	124
				Age	14-34	 	117		7	0.9	97	82.9	I	ı	13	11.1	I	I	 	117
					Women	 	133	100.0	12	0.6	84	63.2	I	I	37	27.8	I	I	 	133
				Gender	Men V	 	108	100.00	7	6.5	06	83.3	I	ı	11	10.2	I	I	 	108
					Total	 	241	100.0	19	7.9	174	72.2	I	ı	48	19.9	ı	I	 	241 241
							Ваѕе		Common name		Brand name		Other		Haven't heard/don't know		Refused		Adds to:	Rows Respondents

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Q12 Do you think TIMELINES is...

Base : All Qualified Respondents

Has or Will

										Access		Has	Will	
											 	Accessed	Access	
											Website	A Rele-	A Rele-	
										Social	Where	vant	vant	
		Gender		Age		Region				Net-	You Can	Website	Website	
										working	Record	In the	In the	
	Total	Men	Women	14 - 34	35+	NE	MM	SO	WE	website	Events	Past	Future	
Ваѕе	241	108	133	117	124	44	54	84	59	227	172	227	233	
	100.0		100.0		100.0	100.0		100.001	100.0	100.0	100.0	100.0	100.0	
Common name	164	73	91	82	8	28	37	53	46	159	123	159	160	
	0.89	67.6	68.4	70.1	66.1	63.6	68.5	63.1	78.0	70.0	71.5	70.0	68.7	
Brand name	57	29	28	32	25	13	12	21	11	51	40	48	55	
	23.7	26.9	21.1	27.4	20.2	29.5	22.2	25.0	18.6	22.5	23.3	21.1	23.6	
Both	П	I	П	I	П	ı	ı	\vdash	I	П	I	Н	Н	
	0.4	I	0.8	I	0.8	I	I	1.2	I	0.4	I	0.4	0.4	
Other	ı	I	1	ı	1	ı	1	1	1	ı	ı	I	ı	
	ı	I	I	I	I	I	I	ı	I	1	I	I	I	
Haven't heard/don't know	19	9	13	3	16	8	5	σ	77	16	σ	19	17	
	7.9	5.6	8.	2.6	12.9	8.	9.3	10.7	3.4	7.0	5.2	8.4	7.3	
Refused	1	I	I	I	ı	ı	ı	ı	ı	1	I	I	ı	
	I	I	I	I	I	I	I	I	I	I	I	I	I	
Adds to:	 - -	 	 	 				 		 	 - -	 		
Rows	241	108	133	117	124	44	54	84	29	227	172	227	233	
Respondents	241	108	133	117	124	44	54	84	29	227	172	227	233	

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Q3 Do you think HOTMAIL is...

Will Access A Rele- vant Vabsite In the Future	233	1 1	233	1 1	1 1	1 1	233
Has Accessed A Rele- vant Website In the Past	227 100.0	1 1	227 100.0	1 1	1 1	1 1	227
Will Website Where You Can g Record E Events	172	1 1	172	1 1	1 1	1 1	172
Has or V Access Social Net- working	227 100.0	1 1	227	1 1	1 1	I I	 227 227
ME	59	1 1	59	1 1	1 1	1 1	 1 1 1 1 1 1
 	84 100.0	1 1	84 100.0	1 1	1 1	1 1	- 8 - 8 - 8 - 8
- MM = =	54	1 1	54	1 1	1 1	1 1	- - - 54 - - - - - - - - - - - - - - - -
Region NE	44 100.0	1 1	44	1 1	1 1	1 1	 4 4 4 4
	124 100.0	1 1	124 100.0	1 1	1 1	1 1	 124 124
Age 14-34 ====	117	1 1	117	1 1	1 1	1 1	117
	133	1 1	133	1 1	1 1	1 1	133 133
Gender Men V	108 1	1 1	108 1 100.0 100	1 1	1 1	1 1	108
Total	241 100.0	1 1	241 100.0	1 1	1 1	1 1	 241 241
	Base	Common name	Brand name	Other	Haven't heard/Don't know	Refused	Adds to: Rows Respondents

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Q4 Do you think SHOPPING CART is...

Will Access A Rele- vant Website In the Future	233	233	1 1	1 1	1 1	1 1	233
Has Accessed A Rele- vant Website In the Past	227 100.0	227 100.0	1 1	1 1	1 1	1 1	227
Will Website Where You Can Record Events	172	172	1 1	1 1	1 1	I I	172
Has or Macess Social Networking	227 100.0	227	1 1	1 1	1 1	1 1	227
ME	59	59	1 1	1 1	1 1	1 1	1 5 5 6 7 1
	84	84	1 1	1 1	1 1	1 1	- 84 84
-		54	1 1	1 1	1 1	1 1	- - - 5 - 4 - 4
Region NE =====	44 54 100.0 100.0	44	1 1	1 1	1 1	1 1	- - - 4 4 - 4 4
	124	124	1 1	1 1	1 1	1 1	124
Age 14-8-1 14-34 1-34	117	117	1 1	1 1	1 1	1 1	117
Women	133	133	1 1	1 1	1 1	1 1	133
Gender 	108 1 100.0 100	108	1 1	1 1	1 1	1 1	108
Total	241	241	1 1	1 1	 	1 1	 241 241
	Base	Common name	Brand name	Other	Haven't heard/Don't know	Refused	Adds to: Rows Respondents

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Q6 Do you think WISH LIST is...

Will Access A Rele- vant Website In the Future	216	185 85.6	30	0.5	1 1	1 1	1 1	216
Has Accessed A Rele- vant Website In the Past	209	181 86.6	27	0.5	1 1	1 1	1 1	209
Will Website Where You Can Record Events	159	135	24 15.1	1 1	1 1	1 1	1 1	159
Has or Access Social Neth	210	181 86.2	28 13.3	0.5	1 1	1 1	1 1	210
ME	54 100.0	45	9	1 1	1 1	1 1	1 1	- 54 - 54
	77	63 81.8	13 16.9	1.3	1 1	1 1	1 1	77
WM	49	44	5	1 1	1 1	1 1	1 1	- - - 44 - 96
Region 	43	39	9.3	1 1	1 1	1 1	1 1	43
	110	93 84.5	16 14.5	1.0	1 1	1 1	1 1	110
Age	113	98	13.3	1 1	1 1	1 1	1 1	1113
Women	124	111	12	0.8	1 1	1 1	1 1	124 124
Gender Men V	100.00	80.8	19.2	I I	1 1	1 1	1 1	 0 0 0 0
Total	223	191	31	10.4	1 1	1 1	1 1	223
	Base	Common name	Brand name	Both	Other	Haven't heard/don't know	Refused	Adds to: Rows Respondents

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Q7 Do you think MAPQUEST is...

Will Access A Rele- vant Website In the Future		232	3.4	224	1 1	1 1	1 1	232
Has Accessed A Rele- vant Website In the		226	2.7	220	1 1	1 1	1 1	226
Will Website Where You Can Record	 	171	0 5	166 97.1	1 1	1 1	1 1	 171 171
Has or W Access Social Net- working	 	226 100.0	9.4	217	1 1	1 1	1 1	226
 日 M	 	58	8. 2.4.	56.96.6	1 1	1 1	1 1	2 8 8
00	II II	84	9.0	81	1 1	1 1	1 1	- 84 84
	II II	54	5.6	51	1 1	1 1	1 1	- - - 5 4 5 4
Region NE	II II	44	2.3	43	1 1	1 1	1 1	- - - 44 44
3		124	0.8	123	1 1	1 1	1 1	124
Age 	II	116	8 6.	108	1 1	1 1	1 1	116
 Women	 	132	5.3	125	1 1	1 1	1 1	132
Gender Men	II II	108	1.9	106	1 1	1 1	1 1	108
T tal	 	240	9.8	231	1 1	1 1	1 1	 240 240
		Base	Common name	Brand name	Other	Haven't heard/don't know	Refused	Adds to: Rows Respondents

2012 Consumer Opinion Survey TIMELINES FINAL

Oct 16, 2012 11:12 Table 29 Page 29

Q8 Do you think MYSPACE is...

Will Access A Rele- vant Website In the	Future ======	233	8 4.	225 96.6	1 1	1 1	1 1	233
Has Accessed A Rele- vant Website In the	Past 	227 100.0	3.58	219	1 1	1 1	1 1	227
Will Website Where You Can	Events =====	172	3.50	166 96.5	1 1	1 1	1 1	172
Has or V Access Social Net- working	website	227 100.0	0.4	218	1 1	1 1	1 1	227
	ME === ===	59	6.8	55 93.2	1 1	1 1	1 1	1 1 1 1 1 1 1 1 1 1
	SO	84	1.2	83 98.8	1 1	1 1	1 1	- 8 - 8 - 8 - 8
	MW =====	54 100.0	7.4	50	1 1	1 1	1 1	5 5 4 5 4
Region	 	44	1 1	44	1 1	1 1	1 1	- - - 44 44
	35+	124	4.0	119	1 1	1 1	1 1	124
Age 	14-34	117	3.4	113	1 1	1 1	1 1	117
	Women =====	133	5.3	126	1 1	1 1	1 1	133
Gender	Men 1	108	1.9	106	1 1	1 1	1 1	108
	Total ====	241 100.0	3.7	232	1 1	1 1	1 1	 241 241
		Base	Common name	Brand name	Other	Haven't heard/don't know	Refused	Adds to: Rows Respondents

2012 Consumer Opinion Survey TIMELINES FINAL

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Base : Expressed an Opinion Q9 Do you think LOGIN is...

Will Access A Rele- vant Website In the	Future ======	227 100.0	215	12 5.3	1 1	1 1	1 1	227 227 722
Has Accessed A Rele- vant Website In the	Past =======	220	212	3.68	1 1	1 1	1 1	220
Will Website Where You Can	Events	167	158	0.4.	1 1	1 1	1 1	 167 167
Has or W Access Social Net- working	website	220	209	115.0	1 1	1 1	1 1	220
	ME ====	56	54 96.4	3.6	1 1	1 1	1 1	56
		80	73 91.3	8.8	1 1	1 1	1 1	80
	MM = = = =	54	52 96.3	3.7	1 1	1 1	1 1	54 54
Region	 	44	42	4.5	1 1	1 1	1 1	 4 4 4 4
1	35+	121	113	8 9.	1 1	1 1	1 1	121
Age	14-34	113	108	4.4	1 1	1 1	1 1	1111
	Women =====	129	121	9 7 8	1 1	1 1	1 1	129
Gender	Men W	105 12 100.0 100.	100	4.8	1 1	1 1	1 1	105
	Total =====	234	221 94.4	13	1 1	1 1	1 1	 234 234
		Base	Common name	Brand name	Other	Haven't heard/don't know	Refused	Adds to: Rows Respondents

2012 Consumer Opinion Survey TIMELINES FINAL

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Q10 Do you think HELP SCREEN is...

Base : Expressed an Opinion

Will Access A Rele- vant Website In the Future ====================================	206	175	30	0.5	1 1	1 1	1 1	206
Has Accessed A Rele- vant Website In the Past	203	176 86.7	26 12.8	0.5	1 1	1 1	1 1	203
Will Website Where You Can Record Events	158	136	22	1 1	1 1	1 1	1 1	158 158
Has or V Access Social Net- working website	201	173	27	0.5	1 1	1 1	1 1	201
- = = = = = = = = = = = = = = = = = = =	53	45 84.9	8 15.1	1 1	1 1	1 1	1 1	533
 	74	59	14 18.9	1.4	1 1	1 1	1 1	 74 74
- MM = =	43	38	11.6	1 1	1 1	1 1	1 1	4 4 3
Region 	43	38	11.6	1 1	1 1	1 1	1 1	43
	109	96 88.1	12	0.9	1 1	1 1	1 1	109
Age 	104	84	20	1 1	1 1	1 1	1 1	104
 Women =====	114	95	18 15.8	1.0	1 1	1 1	1 1	 114 114
Gender Men V	99	85.9	14.1	I I	1 1	1 1	1 1	00 00
Total	213	180	32	10.5	1 1	1 1	1 1	213
	Base	Common name	Brand name	Both	Other	Haven't heard/don't know	Refused	Adds to: Rows Respondents

2012 Consumer Opinion Survey TIMELINES FINAL

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Q11 Do you think STUBHUB is...

Will Access A Rele- vant Website In the	Future =======	188	18 9.6	170	1 1	1 1	1 1	1 1 8 8 1 8 8 1 1 8 8 1
Has Accessed A Rele- vant Website In the	Past ====================================	183	18 9.8	165	1 1	1 1	1 1	1 1 8 1 1 1 8 3 1 1 8 3 1 1 8 3 1 1 8 3 1 1 8 3 1 1 1 8 3 1 1 1 1
Will Website Where You Can	Events ======	143	117.7	132	1 1	1 1	1 1	143 143
Has or W Access Social Net- working	website ======	185	18	167	1 1	1 1	1 1	1 8 8 1 1 8 1 1 8 1 1 8 1 1 8 1 1 1 8 1
	ME ====	47	5	42	1 1	1 1	1 1	47
	SO	100.00	13.0	60	1 1	1 1	1 1	0 0 0
i ! !		38	4	34	1 1	1 1	1 1	3 8 8
Region	 	39	2.6	38	1 1	1 1	1 1	3 9 9
 	35+	89	12 13.5	77	1 1	1 1	1 1	1 8 8
Age	14-34	104	6.7	93.3	1 1	1 1	1 1	- 1 0 4 - 1 0 4
	Women =====	96	12 12.5	84 87.5	1 1	1 1	1 1	96
Gender	Men W	97	7.2	90	1 1	1 1	1 1	97
	Total =====	193	19.6	174	1 1	1 1	1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
		Base	Common name	Brand name	Other	Haven't heard/don't know	Refused	Adds to: Rows Respondents

2012 Consumer Opinion Survey TIMELINES FINAL

Has or Will

Oct 16, 2012 11:12 Table 33 Page 33

Q12 Do you think TIMELINES is...

										Access	 	Has	Will Access	
											Website	A Rele-		
										Social	Where	vant	vant	
		Gender		Age		Region					You Can	Website	Website	
										working	Record	In the	In the	
	Total	Men	Women	14 - 34	35+	NE	MM	SO	WE	website	Events	Past	Future	
Base	222	102	120	114	108	41	49	75	57	211	163	208	216	
	100.0	100.0	100.0	100.0	100.0	100.0	100.01	100.001	100.0	100.0	100.0	100.0	100.0	
Common name	164	73	91	82	8	28	37	53	46	159	123	159	160	
	73.9	71.6	75.8	71.9	75.9	68.3	75.5	70.7	80.7	75.4	75.5	76.4	74.1	
Brand name	57	29	28	32	25	13	12	21	11	51	40	48	55	
	25.7	28.4	23.3	28.1	23.1	31.7	24.5	28.0	19.3	24.2	24.5	23.1	25.5	
Both	Н	I	Н	I	П	I	I	П	I	Н	I	Н	Н	
	0.5	I	0.8	I	6.0	I	I	1.3	ı	0.5	I	0.5	0.5	
Other	ı	I	ı	ı	ı	ı	I	I	ı	ı	ı	ı	I	
	I	I	I	I	I	1	I	I	ı	I	I	I	I	
Haven't heard/don't know	I	I	I	I	I	I	I	I	I	I	I	I	I	
	I	I	I	I	ı	I	I	I	ı	I	I	I	I	
Refused	ı	I	ı	I	ı	ı	ı	ı	ı	I	ı	ı	ı	
	I	I	I	I	I	I	I	I	ı	I	I	I	I	
Adds to: Rows Respondents	222	102	120		108	- 4 4 4 1 4 1 4 1 4 1 4 1 4 1 4 1 4 1 4 1	 - 4 4 0 0	75	57	- 211 211 211	163	208	216	
•														

Appendix E

Field Survey II: Survey Materials

- Field Survey II ("TIMELINE")
 - Supervisor Instructions
 - Interviewer Instructions
 - Responses to General Questions
 - Survey Instrument (Landline)
 - Survey Instrument (Cell)

Field Research Corporation San Francisco, CA 94108 583-001

FIELD SURVEY II - Supervisor Instructions –

Background Information

Field Research Corporation is conducting a survey with a nationwide random sample of persons age 14 and older about their understanding of some names or terms used in connection with a website or website tool. The survey will be administered using Field Research's computer-assisted-telephone interviewing system (CATI) from our interviewing facilities in California. All supervisors and interviewers must participate in a training session for the project, be familiar with the survey instruments and the written instructions for the study, and know how to use the CATI programs. There are two CATI programs for the study: one for interviews that will be conducted on landline phones and one for cell phone interviews.

Only experienced supervisors and interviewers should be assigned to the project, and all interviewing staff assigned to the project should become familiar with the CATI programs by conducting practice interviews using the CATI practice programs.

The Sample, Eligibility, and Respondent Selection

For the survey, a nationwide random sample of landline and cell phone numbers has been generated for the United States using a sampling method known as random-digit-dialing. This method of sampling ensures that (a) persons who live in households with listed and unlisted landline telephones and (b) persons who do not have a landline telephone will be included in the survey. However, some of the randomly generated telephone numbers will not be eligible (*e.g.*, they will be assigned to a business, fax machine, or modem; they will be disconnected). If an interviewer reaches such a number, he/she should assign the appropriate outcome code.

When an interviewer reaches someone in a household <u>on a landline telephone</u>, he/she will administer the respondent selection portion of the questionnaire to randomly select the person in the household to interview. To ensure that a representative sample is screened for eligibility, quotas have been set for males and for females in the following three age groups: (a) age 14 to 34, (b) age 35 to 54, and (c) age 55 and older. When a household is first contacted, the computer program will instruct the interviewer to ask for someone in one of the age/gender groups until the screening interviews for each group are completed. After the randomly selected respondent is identified and reached, the interviewer should administer the screener portion of the interview to determine whether the respondent is eligible for the survey.

When an interviewer reaches someone <u>on a cell phone</u>, he/she will first determine the respondent's age and gender. If the quota for the age/gender group is not full, the interviewer will then ask whether the respondent receives all or most of his/her personal telephone calls on this phone. If so, the interviewer will administer the screener portion of the interview to determine whether the respondent is eligible for the survey.

To be eligible for the survey, respondents must have done one or more of the following things during the past 3 months or say that they think they will do this during the next 3 months: (a) access a website where you can record events and contribute descriptions, photos, videos and links related to events and/or (b) access a social networking website. Respondents also must satisfy several other criteria (e.g., not work for an Internet company, not work in marketing research or advertising research). Eligible respondents will be administered a short questionnaire.

The Survey Instrument

A survey instrument has been prepared for the study which includes: respondent selection procedures, screener questions to determine eligibility for the survey, and a questionnaire for eligible respondents. All of the items in the survey instrument specify (a) when to read the response categories, (b) the order in which the response categories are to be read, and (c) instructions for recording respondents' answers. Interviewers should be thoroughly familiar with the CATI instrument before conducting any interviews.

Scheduling Interviews and Recording Call Attempts

Randomly generated telephone numbers for households and cell phones will be dialed multiple times during the data collection period (as necessary) (a) to determine whether it is a household or cell phone telephone number, (b) to reach and screen the randomly selected person in the household (for landline telephone numbers) or to reach a person who receives all or most of his/her personal calls on a cell phone (for cell phone numbers), and (c) to complete an interview with an eligible respondent if there is one. Interviewers should record the appropriate outcome code each time they dial a telephone number (*e.g.*, completed interview, no answer, busy signal, callback).

The interview is very short and should only take about ten minutes to administer. Interviewers should attempt to administer the screening portion of the survey instrument when interviewers first reach the randomly selected person in the household (for landlines) or a person on his/her cell phone and, if eligible, the interviewer should administer the questionnaire. If the randomly selected person in a household or a cell phone respondent is unavailable or unable to complete the survey instrument when first contacted, the interviewer will need to schedule a callback at a more convenient time for the respondent. Interviewing hours will be spread as evenly as possible across all interviewers working on the study; we do not want any interviewer completing a disproportionate number of interviews.

Obtaining Cooperation

Interviewers should make every effort to maximize cooperation with the study by assuring survey respondents that this is strictly a confidential opinion survey, providing background information on Field Research, and advising potential survey respondents that the questionnaire will not take very long to complete. Interviewers should assure potential survey respondents that individual names of survey respondents will not be identified or linked to the survey results.

Conducting Interviews

Interviewers must be familiar with the survey instrument before they conduct any interviews. Interviewers should follow the script carefully (*i.e.*, read the questions in a neutral manner, exactly as they are worded in the script, and in the order listed in CATI; read response categories for a question only when instructed to do so and in the order listed on the CATI screen). The order in which certain items in the questionnaire will be asked will be randomized across survey respondents. Additionally, the order in which response categories will be read for individual items will be randomized across survey respondents.

Interviewers should allow survey respondents as much time as they need to answer each question and should record answers completely and accurately. If interviewers need respondents to speak more slowly or to repeat their answers, they should politely ask them to do so. If a respondent's answer matches a precoded response, the interviewer should enter the appropriate code for that response. If a respondent's answer does not match a precoded response the interviewer should enter the code for "other" and record the respondent's verbatim answer in the CATI screen that asks them to "specify" the respondent's answer.

Answering Questions

Interviewers should not interpret specific items or instructions in the survey instrument. If asked to do so by the survey respondent, interviewers should indicate that they do not want to bias survey respondents' answers in any way. Interviewers may offer to reread a question and ask the survey respondent to use his/her best judgment in answering it. The entire question should be reread exactly as it is worded. Interviewers should never paraphrase or reread just a portion of a question.

We have anticipated some general questions about the study and have provided standard responses that interviewers can read when answering survey respondents' questions. Supervisors and interviewers should be familiar with these questions and answers and should <u>not</u> attempt to answer any other questions about the study. If you or an interviewer does not know how to respond to a question or comment, offer to provide the name and number for the project director, Dr. Jay.

Confidentiality

After data for the study have been collected, personal identifiers (e.g., survey respondents' names, telephone numbers) will be removed from the database. As a supervisor, you are responsible for ensuring that individual responses are kept confidential at all times. Interviewers may not divulge anything they learn during an interview except to record answers on the computer or discuss a problem with their supervisor.

Quality Control

Interviewers should be monitored throughout the data collection period to ensure that they are following the survey instructions, properly administering the survey instrument, and recording answers completely and accurately. If you or an interviewer has any questions or problems, contact Dr. Jay immediately by telephone.

Overview of Supervisor Responsibilities

Before supervising any interviews, you will need to review and understand the supervisor and interviewer instructions and be familiar with the survey instrument. You also will need to attend the training session for the project. It is your responsibility to:

- Assign only experienced interviewers to the project who have excellent interviewing skills and who are able to record survey responses accurately and completely.
- Ensure that all interviewers have participated in a project briefing and are familiar with the survey instrument and CATI program before being allowed to conduct any interviews.
- Ensure that interviewers are always supervised.
- Monitor interviewers throughout the data collection period to ensure that they properly administer the survey instrument for the study, according to the written instructions.
- Ensure that the sample is worked properly (*e.g.*, numbers are dialed multiple times; callbacks are made at scheduled times; work is spread out evenly across interviewers).
- Call Dr. Jay immediately if a supervisor or interviewer has any questions or problems.

Summary of Monitoring Activities

Interviewers may not work without a supervisor present; you will need to ensure that all interviewers do the following:

- <u>Strictly</u> adhere to the written instructions for conducting the study and the instructions on the survey instrument (which also will appear on the CATI screen along with the items).
- Make every effort to maximize cooperation with the study.
- Properly administer the survey instrument for the study (e.g., read each question in a clear and neutral manner and in the order shown on the CATI screen).
- Read questions clearly and exactly as written; if a survey respondent says he/she does not understand a question, the interviewer should repeat the entire question.
- Read response categories only when instructed to do so and read them in the order listed on the CATI screen.
- Allow survey respondents sufficient time to answer each question before proceeding to the next one, and accurately and completely record survey respondents' answers to all questions. When necessary, the interviewer should ask the survey respondent to speak more slowly or repeat his/her answer.
- If a respondent's answer does not match a precoded response the interviewer should enter the code for "other" and record the respondent's verbatim answer in the CATI screen that asks them to "specify" the respondent's answer. If the survey respondent does not have an opinion in response to a specific question, the interviewer should enter "DK" (don't know).
- Assign an outcome code to all attempts to complete an interview.
- Keep survey materials and survey respondents' answers confidential at all times.
- Notify the supervisor immediately if the interviewer has any questions or problems.
- If the survey respondent would like to speak to someone at Field Research, the interviewer should give the survey respondent Field Research's toll-free number and tell him/her to ask for Dr. Deborah Jay, the study director.

Field Research Corporation San Francisco, CA 94108 583-001

FIELD SURVEY II - Interviewer Instructions –

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The Sample, Eligibility, and Respondent Selection

For the survey, a nationwide random sample of landline and cell phone numbers has been generated for the United States using a sampling method known as random-digit-dialing. This method of sampling ensures that (a) persons who live in households with listed and unlisted landline telephones and (b) persons who do not have a landline telephone will be included in the survey. However, some of the randomly generated telephone numbers will not be eligible (e.g., they will be assigned to a business, fax machine, or modem; they will be disconnected). If you reach such a number, you should assign the appropriate outcome code.

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To be eligible for the survey, respondents must have done one or more of the following things during the past 3 months or say that they think they will do this during the next 3 months: (a) access a website where you can record events and contribute descriptions, photos, videos and links related to events and/or (b) access a social networking website. Respondents also must satisfy several other criteria (e.g., not work for an Internet company, not work in marketing research or advertising research). Eligible respondents will be administered a short questionnaire.

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of the items in the survey instrument specify (a) when to read the response categories, (b) the order in which the response categories are to be read, and (c) instructions for recording respondents' answers. You should be thoroughly familiar with the CATI instrument before conducting any interviews.

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The interview is very short and should only take about ten minutes to administer. You should attempt to administer the screening portion of the survey instrument when you first reach the randomly selected person in the household (for landlines) or a person on his/her cell phone and, if eligible, you should administer the questionnaire. If the randomly selected respondent in a household or a cell phone respondent is unavailable or unable to complete the survey instrument when first contacted, you will need to schedule a callback at a more convenient time for the respondent. Interviewing hours will be spread as evenly as possible across all interviewers working on the study; we do not want any interviewer completing a disproportionate number of interviews.

Obtaining Cooperation

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Conducting Interviews

You should be familiar with the survey instrument before you conduct any interviews, and you should follow the script carefully (*i.e.*, read the questions in a neutral manner, exactly as they are worded in the script, and in the order listed in CATI; read response categories for a question only when instructed to do so and in the order listed on the CATI screen). The order in which certain items in the questionnaire will be asked will be randomized across survey respondents. Additionally, the order in which response categories will be read for individual items will be randomized across survey respondents.

You should allow survey respondents as much time as they need to answer each question and should record answers completely and accurately. If you need respondents to speak more slowly or to repeat their answers, you should politely ask them to do so. If a respondent's answer matches a precoded response, you should enter the appropriate code for that response. If a respondent's answer does not match a precoded response you should enter the code for "other" and record the respondent's verbatim answer in the CATI screen that asks you to "specify" the respondent's answer.

Answering Questions

You should not interpret specific items or instructions in the survey instrument. If asked to do so by the survey respondent, you should indicate that you do not want to bias survey respondents' answers in any way. You may offer to reread a question and ask the survey respondent to use his/her best judgment in

answering it. The entire question should be reread exactly as it is worded. You should never paraphrase or reread just a portion of a question.

We have anticipated some general questions about the study and have provided standard responses that you can read when answering survey respondents' questions. You should be familiar with these questions and answers and should <u>not</u> attempt to answer any other questions about the study. If you do not know how to respond to a question or comment, offer to provide the name and number for the project director, Dr. Jay.

Confidentiality

After data for the study have been collected, personal identifiers (e.g., survey respondents' names, telephone numbers) will be removed from the database. You must keep individual responses confidential at all times. You may not divulge anything you learn during an interview except to record answers on the computer or discuss a problem with your supervisor.

Quality Control

You will be monitored throughout the data collection period to ensure that you are following the survey instructions, properly administering the survey instrument, and recording answers completely and accurately. If you have any questions or problems, contact your supervisor immediately.

Overview of Interviewer Responsibilities

Before conducting any interviews, you will need to review and understand the interviewer instructions and be familiar with the survey instrument. You also will need to attend the training session for the project. It is your responsibility to:

- <u>Strictly</u> adhere to the written instructions for conducting the study and the instructions on the survey instrument (which also will appear on the CATI screen along with the items).
- Make every effort to maximize cooperation with the study.
- Properly administer the survey instrument for the study (*e.g.*, read each question in a clear and neutral manner and in the order shown on the CATI screen).
- Read questions clearly and exactly as written; if a survey respondent says he/she does not understand a question, you should repeat the entire question.
- Read response categories only when instructed to do so and read them in the order listed on the CATI screen.
- Allow survey respondents sufficient time to answer each question before proceeding to the next one, and accurately and completely record survey respondents' answers to all questions. When necessary, you should ask the survey respondent to speak more slowly or repeat his/her answer.
- If a respondent's answer does not match a precoded response you should enter the code for "other" and record the respondent's verbatim answer in the CATI screen that asks you to "specify" the respondent's answer. If the survey respondent does not have an opinion in response to a specific question, you should enter "DK" (don't know).
- Assign an outcome code to all attempts to complete an interview.
- Keep survey materials and survey respondents' answers confidential at all times.
- Notify the supervisor immediately if you have any questions or problems.
- If the survey respondent would like to speak to someone at Field Research, you should give the survey respondent Field Research's toll-free number and tell him/her to ask for Dr. Deborah Jay, the study director.

Field Research Corporation San Francisco, CA 94108 583-001

FIELD SURVEY II - Responses to General Questions –

"What is Field Research Corporation?"

Founded in 1945 by Mervin Field, Field Research Corporation is a nationally recognized public opinion and marketing <u>research</u> firm headquartered in San Francisco, California that conducts surveys for private corporations, nonprofit organizations, and government agencies.

IF NECESSARY, ADD: We are strictly a research firm. We do not work for political candidates, and we do not develop sales leads. Let me assure you that your individual responses will be strictly confidential. You will not become part of a marketing database nor will you receive a sales call as a result of your participation in this survey.

"Why are you conducting this survey?"

We are conducting a short opinion survey with a nationwide random sample of persons age 14 and older. To begin, I will be asking a few questions about whether you access the Internet for various types of information. The survey should take only about 10 minutes. We are not selling anything, and your individual responses will be strictly confidential.

"Who is sponsoring this survey?"

Field Research Corporation is a nationally recognized public opinion and marketing research firm headquartered in San Francisco, California. The surveys we conduct are sponsored by private corporations, nonprofit organizations, and government agencies.

IF NECESSARY, ADD: To ensure that no one will be biased, we are not told the sponsors of a particular study. If you would like more information about Field Research Corporation, I can have Dr. Deborah Jay, Field Research's project director, contact you.

"How many people are you interviewing?"

We are interviewing hundreds of persons age 14 and older across the United States. The survey should only take about 10 minutes to complete, and your participation is important to ensure that all types of opinions are represented.

IF NECESSARY, ADD: To ensure that no one will be biased, we were not given any more information. If you would like, I can have Dr. Deborah Jay, Field Research's project director, contact you.

"How long will this take?"

The length of the survey will depend on your answers. We anticipate that it will take about 10 minutes to complete. Why don't we get started?

"Can I get more information about this study?"

This is all the information I have. However, if you would like I can have Dr. Deborah Jay, Field Research's project director, call you. Alternatively, you can use Field Research Corporation's toll-free number to call her at 1-800-234-0340.

583-001

FIELD SURVEY II - Survey Instrument (Landline) -

INTERVIEWER INSTRUCTION

INTRODUCTION

READ EACH QUESTION EXACTLY AS WRITTEN, AND ALLOW THE RESPONDENT SUFFICIENT TIME TO ANSWER BEFORE PROCEEDING TO THE NEXT QUESTION. DO <u>NOT</u> CHANGE THE WORDING OF ANY QUESTION. RECORD RESPONSES ACCURATELY AND COMPLETELY.

	ny name is and I'm calling from Field Research survey. We are not selling anything, and individual responses are c	
• Fou	ssary, ADD: unded in 1945, Field Research Corporation is a research firm hea t is primarily involved in designing, conducting, analyzing and rep is will take only about 10 minutes.	
RESPO	ONDENT SELECTION	
R1.	For this survey, I need to scientifically select a person in your household to interview. I would like to speak to the (male) (female) age (14 to 34) (35 to 54) (55 or older) living in your household who will have the next birthday. Who would that be? (ENTER ONE CODE)	RESPONDENT 1 SOMEONE ELSE 2 NO (MALE) (FEMALE) IN ELIGIBLE AGE GROUP LIVES IN HH 3 NO (MEN) (WOMEN) IN LIVE IN HH 4 NOT A HOUSEHOLD 5 DON'T KNOW DK REFUSED REF
	 IF R1 = 1, GO TO R3. IF R1 = 2, ASK R2. IF R1 = 3, THE PROGRAM WILL INSTRUCT YOU WHICH AGE/GENE IF R1 = DON'T KNOW, ASK TO SPEAK WITH SOMEONE ELSE WHO ELSE, CLOSE INTERVIEW. IF R1 = 2 (SOMEONE ELSE), ASK: R2. May I speak to that person? (ENTER ONE CODE) 	AVAILABLE1
	 IF R2 = 1 (AVAILABLE), START AGAIN AT INTRO. IF R2 = 2 (UNAVAILABLE), GET NAME, ARRANGE CALLE IF R2 = REF (REFUSED), CLOSE INTERVIEW. 	UNAVAILABLE
R3.	For statistical purposes, I just want to confirm that you are a (male) (female) age (14 to 34) (35 to 54) (55 or older). (ENTER ONE CODE) IF R3 = 1 (YES), ASK R4. IF R3 = 2 (NO), START AGAIN AT R1. IF R3 = REFUSED, CLOSE INTERVIEW.	YES
R4.	Just so you know, our supervisors sometimes monitor interviews to ensure quality and courtesy. (ENTER "1" WHEN FINISHED)	READ INSTRUCTION1

1

SC	REENER				
S1.	Do you or does anyone else in this household work (ITEM)? (READ ITEMS IN F	RANDOM (ORDER)	(ENTE	ER <u>ONE</u>
	() a. For a government agency() b. For an Internet company() c. In marketing research or advertising research	1	2	DK	REF
•	IF S1b AND S1c = NO, ASK S2. ELSE, CLOSE INTERVIEW (INELIGIBLE).				
S2.	During the <u>past</u> 3 months, did you access (ITEM)? (READ ITEMS IN RANDOM O EACH)	RDER) (E	NTER <u>C</u>	<u>NE</u> CO	DE FOR
	() a. A website for a government agency () b. A website for a department store	1	2	DK	REF
S3.	During the <u>next</u> 3 months, do you think you will access (ITEM)? (READ ITEMS ONE CODE FOR EACH)	IN RANDO	OM ORD	DER) (E	REF
	 () a. A website for a government agency () b. A website for a department store	1 1	2 2	DK DK	REF
•	IF (S2c, S2d, S3c, OR S3d = YES, CONTINUE TO Q1. ELSE, CLOSE INTERVIEW (INELIGIBLE).				
QU	JESTIONNAIRE				
Q1.	Now, I would like to ask you about your understanding of some names or term website or website feature. For each one, I would like you to tell me whether y generic name or whether it is a brand name. A common or generic name used to describe a type of website or website feature. A brand name refers to indicate the source of a website or website feature; that is, a website or website company.	ou think refers to a name	it is a c a nam or teri	comm e or te m use	on or erm
	Here are some examples. A MOVIE RENTAL WEBSITE is a common or generate, whereas NETFLIX is a brand name for a movie rental website from BANKING is a common or generic name for a type of feature on financial website a brand name for an online account from one company. (ENTER "1" WHEN FIN	one comp bsites, w	pany. (ONLIN	ΙE
	READ DEFINIT	TON			1
Q2	Before I ask you about the following names or terms used in connection with a feature, I would like to assure you that we are only interested in your opinions name or term, if you would like me to repeat it or to spell the name or term ag you have not heard of a name or term or if you don't know what it refers to, ple WHEN FINISHED)	and belie ain, pleas	efs. Aft se let r	er I rea	ow. If
	READ INSTRU	CTION			1

PROGRAMMER NOTE: ROTATE Q3-Q4.

() Q3.	The (first/second) name or term is HOTMAIL , which is spelled "H-O-T-M-A-I-L." Do you think HOTMAIL is a (common name or brand name) (brand name or common name)? (ENTER ONE CODE)	COMMON NAME
() Q4.	The (first/second) name or term is SHOPPING CART , which is spelled "S-H-O-P-P-I-N-G C-A-R-T." Do you think SHOPPING CART is a (common name or brand name) (brand name or common name)? (ENTER ONE CODE)	COMMON NAME BRAND NAME OTHER (SPECIFY) HAVEN'T HEARD/DON'T KNOW REFUSEDRE

- IF Q3 = "BRAND NAME" AND Q4 = "COMMON NAME," CONTINUE.
- ELSE, CLOSE INTERVIEW (INELIGIBLE).
- Q5. Now, I'm going to read you just a few more names or terms used in connection with a website or website feature. Once again, if you have not heard of a name or term or if you don't know what it refers to, please say so. (ENTER "1" WHEN FINISHED)

READ INSTRUCTION......1

PROGRAMMER NOTE: RANDOMIZE Q6-Q11; ASK Q12 LAST.

() Q6.	Do you think WISH LIST, which is spelled " W-I-S-H L-I-S-T ," is a (common name or brand name) (brand name or common name)? (ENTER ONE CODE)	COMMON NAME 1 BRAND NAME 2 OTHER (SPECIFY) .3 HAVEN'T HEARD/DON'T KNOW .4 REFUSED .REF
() Q7.	Do you think MAPQUEST , which is spelled " M-A-P-Q-U-E-S-T " is a (common name or brand name) (brand name or common name)? (ENTER ONE CODE)	COMMON NAME .1 BRAND NAME .2 OTHER (SPECIFY) .3 HAVEN'T HEARD/DON'T KNOW .4 REFUSED .REF
() Q8.	Do you think MYSPACE, which is spelled "M-Y-S-P-A-C-E," is a (common name or brand name) (brand name or common name)? (ENTER ONE CODE)	COMMON NAME 1 BRAND NAME 2 OTHER (SPECIFY) .3 HAVEN'T HEARD/DON'T KNOW .4 REFUSED .REF
() Q9.	Do you think LOGIN , which is spelled "L-O-G I-N ," is a (common name or brand name) (brand name or common name)? (ENTER ONE CODE)	COMMON NAME 1 BRAND NAME 2 OTHER (SPECIFY) .3 HAVEN'T HEARD/DON'T KNOW .4 REFUSED .REF
() Q10	Do you think HELP SCREEN , which is spelled " H-E-L-P S-C-R-E-E-N ," is a (common name or brand name) (brand name or common name)? (ENTER ONE CODE)	COMMON NAME .1 BRAND NAME .2 OTHER (SPECIFY) .3 HAVEN'T HEARD/DON'T KNOW .4 REFUSED .REF

() Q11.	Do you think STUBHUB, which is spelled	COMMON NAME	
	"S-T-U-B-H-U-B," is a (common name or brand name) (brand name or common name)? (ENTER ONE CODE)	BRAND NAME OTHER (SPECIFY) HAVEN'T HEARD/DON'T KNOW	
Q12.	Do you think TIMELINE , which is spelled " T-I-M-E-L-I-N-E ," is a (common name or brand name)	REFUSED COMMON NAME BRAND NAME	1
	(brand name or common name)? (ENTER ONE CODE)	OTHER (SPECIFY) HAVEN'T HEARD/DON'T KNOW REFUSED	3 4

CLOSE INTERVIEW

Those are all my questions. Thank you very much for participating in this survey.

Field Research Corporation San Francisco, CA 94108 583-001

FIELD SURVEY II - Survey Instrument (Cell) -

INTERVIEWER INSTRUCTION

READ EACH QUESTION EXACTLY AS WRITTEN, AND ALLOW THE RESPONDENT SUFFICIENT TIME TO ANSWER BEFORE PROCEEDING TO THE NEXT QUESTION. DO NOT CHANGE THE WORDING OF ANY QUESTION. RECORD RESPONSES ACCURATELY AND COMPLETELY.

INITEO	DUCTION	
INTRO	DUCTION	
	ny name is and I'm calling from Field Research survey. We are not selling anything, and individual responses are c	
	ssary, add: unded in 1945, Field Research Corporation is a research firm hea	adauartorad in San Francisco, California
	t is primarily involved in designing, conducting, analyzing and rep	
• Thi	is will take only about 10 minutes.	
RESPO	DNDENT SELECTION	
D4	Talled and the selection of the selectio	
R1.	To begin, could you please tell me whether you are under age	UNDER AGE 141
	14, age 14 to 34, age 35 to 54, or age 55 or older? (ENTER ONE	14 TO 34
	CODE)	55 OR OLDER
		REFUSEDREF
		NET COLD
R2.	I need to confirm your gender. Are you male or female?	MALE1
	(INTERVIEWER: ENTER ONE CODE)	FEMALE2
		REFUSEDREF
	IF UNDER AGE 14, CLOSE INTERVIEW (INELIGIBLE).	
	IF AGE 14 OR OLDER AND AGE/GENDER QUOTA NOT FILLED, COI	
	IF AGE 14 OR OLDER AND AGE/GENDER QUOTA FILLED, CLOSE II	NTERVIEW (INELIGIBLE).
R3.	Do you receive all or most of your personal telephone calls on	YES1
	this telephone? (ENTER ONE CODE)	NO2
		REFUSEDREF
	IF R3 = 1 (YES), CONTINUE TO R4.	
	ELSE, CLOSE INTERVIEW (INELIGIBLE).	
R4.	Just so you know, our supervisors sometimes monitor interviews WHEN FINISHED)	to ensure quality and courtesy. (ENTER "1"
		READ INSTRUCTION1

SCF	REENER				
S1.	Do you or does anyone else in this household work (ITEM)? (READ ITEMS IN R CODE FOR EACH)	ANDOM	ORDER) (ENTI	ER <u>ONE</u>
	() = -	YES	<u>NO</u>	DK	REF
	() a. For a government agency				
	() b. For an Internet company() c. In marketing research or advertising research				
	() 6. In marketing research of deventioning research	1	∠	DIX	IXLI
•	IF S1b AND S1c = NO, ASK S2. ELSE, CLOSE INTERVIEW (INELIGIBLE).				
S2.	During the <u>past</u> 3 months, did you access (ITEM) ? (READ ITEMS IN RANDOM OF FOR EACH)	RDER) (ENTER	ONE C	ODE
		YES	NO	DK	REF
	() a. A website for a government agency				
	() b. A website for a department store	1	2	DK	REF
	() c. A website where you can record events and contribute descriptions,				
	photos, videos and links related to events				
	() d. A social networking website	1	2	DK	REF
S3.	During the $\underline{\text{next}}$ 3 months, do you think you will access (ITEM)? (READ ITEMS ONE CODE FOR EACH)			, ,	
		YES	NO O	<u>DK</u>	REF
	() a. A website for a government agency				
	() b. A website for a department store	1	2	DK	REF
	() c. A website where you can record events and contribute descriptions, photos, videos and links related to events	1	2	DK	REF
	() d. A social networking website	1	2	DK	REF
•	IF (S2c, S2d, S3c, OR S3d = YES, CONTINUE TO Q1.				
•	ELSE, CLOSE INTERVIEW (INELIGIBLE).				
QUI	ESTIONNAIRE				
Q1.	Now, I would like to ask you about your understanding of some names or term website or website feature. For each one, I would like you to tell me whether you generic name or whether it is a brand name. A common or generic name used to describe a type of website or website feature. A brand name refers to indicate the source of a website or website feature; that is, a website or website company.	ou think refers to a name	it is a a nam e or ter	comm ne or te m use	on or erm
	Here are some examples. A MOVIE RENTAL WEBSITE is a common or ger website, whereas NETFLIX is a brand name for a movie rental website from a BANKING is a common or generic name for a type of feature on financial web a brand name for an online account from one company. (ENTER "1" WHEN FINI	one com osites, w	pany.	ONLIN	ΙE
	READ DEFINIT	ION			1
Q2.	Before I ask you about the following names or terms used in connection with a feature, I would like to assure you that we are only interested in your opinions name or term, if you would like me to repeat it or to spell the name or term aga you have not heard of a name or term or if you don't know what it refers to, ple WHEN FINISHED)	and beli ain, plea	efs. Af ise let i	ter I re me kn	ow. If

READ INSTRUCTION......1

PROGRAMMER NOTE: ROTATE Q3-Q4.

() Q3.	The (first/second) name or term is HOTMAIL , which is spelled "H-O-T-M-A-I-L ." Do you think HOTMAIL is a (common name or brand name) (brand name or common name)? (ENTER ONE CODE)	COMMON NAME BRAND NAME OTHER (SPECIFY) HAVEN'T HEARD/DON'T KNOW REFUSED	2 3 4
() Q4.	The (first/second) name or term is SHOPPING CART , which is spelled "S-H-O-P-P-I-N-G C-A-R-T." Do you think SHOPPING CART is a (common name or brand name) (brand name or common name)? (ENTER ONE CODE)	COMMON NAME BRAND NAME OTHER (SPECIFY) HAVEN'T HEARD/DON'T KNOW	1 2 3

- IF Q3 = "BRAND NAME" AND Q4 = "COMMON NAME," CONTINUE.
- ELSE, CLOSE INTERVIEW (INELIGIBLE).
- Q5. Now, I'm going to read you just a few more names or terms used in connection with a website or website feature. Once again, if you have not heard of a name or term or if you don't know what it refers to, please say so. (ENTER "1" WHEN FINISHED)

READ INSTRUCTION.....1

PROGRAMMER NOTE: RANDOMIZE Q6-Q11; ASK Q12 LAST.

-	i itooro amini		
	() Q6.	Do you think WISH LIST, which is spelled " W-I-S-H L-I-S-T, " is a (common name or brand name) (brand name or common name)? (ENTER ONE CODE)	COMMON NAME 1 BRAND NAME 2 OTHER (SPECIFY) .3 HAVEN'T HEARD/DON'T KNOW .4 REFUSED REF
	() Q7.	Do you think MAPQUEST , which is spelled "M-A-P-Q-U-E-S-T" is a (common name or brand name) (brand name or common name)? (ENTER ONE CODE)	COMMON NAME 1 BRAND NAME 2 OTHER (SPECIFY) .3 HAVEN'T HEARD/DON'T KNOW .4 REFUSED REF
	() Q8.	Do you think MYSPACE, which is spelled "M-Y-S-P-A-C-E," is a (common name or brand name) (brand name or common name)? (ENTER ONE CODE)	COMMON NAME 1 BRAND NAME 2 OTHER (SPECIFY) .3 HAVEN'T HEARD/DON'T KNOW .4 REFUSED REF
	() Q9.	Do you think LOGIN , which is spelled "L-O-G I-N ," is a (common name or brand name) (brand name or common name)? (ENTER ONE CODE)	COMMON NAME 1 BRAND NAME 2 OTHER (SPECIFY) .3 HAVEN'T HEARD/DON'T KNOW .4 REFUSED REF
	() Q10.	Do you think HELP SCREEN , which is spelled " H-E-L-P S-C-R-E-E-N ," is a (common name or brand name) (brand name or common name)? (ENTER ONE CODE)	COMMON NAME 1 BRAND NAME 2 OTHER (SPECIFY) 3 HAVEN'T HEARD/DON'T KNOW 4 REFUSED REF

() Q11.	Do you think STUBHUB , which is spelled	COMMON NAME	1
. ,	"S-T-U-B-H-U-B," is a (common name or brand name)	BRAND NAME	2
	(brand name or common name)? (ENTER ONE CODE)	OTHER (SPECIFY)	
	(HAVEN'T HEARD/DON'T KNOW	4
		REFUSED	REF
Q12.	Do you think TIMELINE , which is spelled	COMMON NAME	1
·	"T-I-M-E-L-I-N-E," is a (common name or brand name)	BRAND NAME	2
	(brand name or common name)?	OTHER (SPECIFY)	3
	(ENTER ONE CODE)	HAVEN'T HEARD/DON'T KNOW	4
	,	REFUSED	DEE

CLOSE INTERVIEW

Those are all my questions. Thank you very much for participating in this survey.

Appendix F

Field Survey II: Sample CATI Screens

Sample CATI Screens Field Survey II (Landline)

SMS SCREEN #1

INTERVIEWER INSTRUCTION:	•
READ EACH QUESTION EXACTLY AS WRITTEN, AND ALLOW THE RESPONDENT SUFFICIENT TIME TO ANSWER BEFORE PROCEEDING TO THE NEXT QUESTION. DO NOT CHANGE THE WORDING OF ANY QUESTION. RECORD RESPONSES ACCURATELY AND COMPLETELY.	
Hit any key to continue∎	
	~ 1

1/INTRO	•
Hello, my name is and I'm calling from Field Research Corporation. We are conducting a short opinion survey. We are not selling anything, and individual responses are confidential.	
IF NECESSARY, ADD: * Founded in 1945, Field Research Corporation is a research firm headquartered in San Francisco, California that is primarily involved in designing, conducting, analyzing and reporting on surveys. * This will only take about 10 minutes.	
1 CONTINUE 2 NEW PERSON COMING TO PHONE 3 RETURN TO CONTACT SCREEN	
Reply may be REF Reply may be one of the above	
Response:	
	-

EXAMPLE 1

For this survey, I need to scientifically select a person living in your household to interview. I would like to speak to the male age 14 to 34 living in your household who will have the next birthday. Who would that be?

(ENTER ONE CODE)

1 RESPONDENT
2 SOMEONE ELSE
3 NO MALE IN ELIGIBLE AGE GROUP LIVES IN HOUSEHOLD
4 NO MALES LIVE IN HOUSEHOLD
5 NOT A HOUSEHOLD
6 RETURN TO CONTACT SCREEN

Reply may be DK or REF
.. Reply may be one of the above

Response:

EXAMPLE 2

For this survey. I need to scientifically select a person living in your household to interview. I would like to speak to the male age 35 to 54 living in your household who will have the next birthday. Who would that be?

(ENTER ONE CODE)

1 RESPONDENT
2 SOMEONE ELSE
3 NO MALE IN ELIGIBLE AGE GROUP LIVES IN HOUSEHOLD
4 NO MALES LIVE IN HOUSEHOLD
5 NOT A HOUSEHOLD
6 RETURN TO CONTACT SCREEN

Reply may be DK or REF
.. Reply may be one of the above

Response:

IF R1 = 3 (NO MALE IN ELIGIBLE AGE GROUP LIVES IN HOUSEHOLD)

```
In that case, I would like to speak to the male age 55 or older living in your household who will have the next birthday. Who would that be?

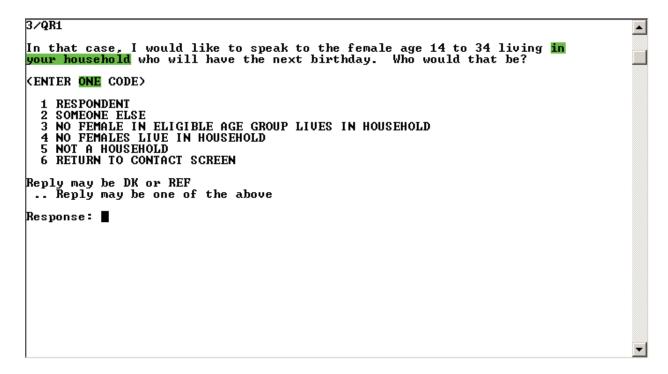
(ENTER ONE CODE)

1 RESPONDENT
2 SOMEONE ELSE
3 NO MALE IN ELIGIBLE AGE GROUP LIVES IN HOUSEHOLD
4 NO MALES LIVE IN HOUSEHOLD
5 NOT A HOUSEHOLD
6 RETURN TO CONTACT SCREEN

Reply may be DK or REF
.. Reply may be one of the above

Response:
```

IF R1 = 4 (NO MALES LIVE IN HOUSEHOLD) EXAMPLE 1



EXAMPLE 2

```
In that case. I would like to speak to the female age 55 or older living in your household who will have the next birthday. Who would that be?

(ENTER ONE CODE)

1 RESPONDENT
2 SOMEONE ELSE
3 NO FEMALE IN ELIGIBLE AGE GROUP LIVES IN HOUSEHOLD
4 NO FEMALES LIVE IN HOUSEHOLD
5 NOT A HOUSEHOLD
6 RETURN TO CONTACT SCREEN

Reply may be DK or REF
.. Reply may be one of the above

Response:
```

IF R1 = 2 (SOMEONE ELSE)

5/QR2	•
May I speak to that person? (ENTER <mark>DNE</mark> CODE)	
1 AVAILABLE 2 UNAVAILABLE	
Reply may be REF Reply may be one of the above	
Response: 	
	+

IFR2 = 1 (AVAILABLE)

```
For statistical purposes, I just want to confirm that you are a male age 14 to 34. (ENTER ONE CODE)

1 YES
2 NO

Reply may be REF
.. Reply may be one of the above

Response:
```

IF R3 = 1 (YES)

B/QR4	_
Just so you know, our supervisors sometimes monitor interviews to ensure quali and courtesy.	ity 🔲
CENTER "1" WHEN FINISHED.>	
1 READ INSTRUCTION	
Reply may not be NULL or DK or REF Reply may be one of the above	
Response:	
	▼

```
Do you or does anyone else in this household work...

(a) For a government agency?

(ENTER ONE CODE)

1 YES
2 NO

Reply may be DK or REF
.. Reply may be one of the above

Response:
```

```
Do you or does anyone else in this household work...

(b) For an Internet company?

(ENTER ONE CODE)

1 YES
2 NO

Reply may be DK or REF
.. Reply may be one of the above

Response:
```

```
Do you or does anyone else in this household work...

(c) In marketing research or advertising research?

(ENTER ONE CODE)

1 YES
2 NO

Reply may be DK or REF
.. Reply may be one of the above

Response:
```

IF S1B AND S1C = 2 (NO)

```
During the past three months, did you access...

a website for a government agency?
(ENTER ONE CODE)

1 YES
2 NO

Reply may be DK or REF
.. Reply may be one of the above

Response:
```

```
(During the past three months, did you access...)

a website where you can record events and contribute descriptions, photos, videos and links related to events?

(ENTER ONE CODE)

1 YES
2 NO

Reply may be DK or REF
.. Reply may be one of the above

Response:
```

```
During the past three months, did you access...)

a social networking website?

(ENTER ONE CODE)

1 YES
2 NO

Reply may be DK or REF
.. Reply may be one of the above

Response:
```

```
During the next three months, do you think you will access...

a website for a government agency?
(ENTER ONE CODE)

1 YES
2 NO

Reply may be DK or REF
.. Reply may be one of the above

Response:
```

```
CDuring the next three months, do you think you will access...)

a website for a department store?

(ENTER ONE CODE)

1 YES
2 NO

Reply may be DK or REF
.. Reply may be one of the above

Response:
```

```
CDuring the next three months, do you think you will access...)

a website where you can record events and contribute descriptions, photos, videos and links related to events?

(ENTER ONE CODE)

1 YES
2 NO

Reply may be DK or REF
.. Reply may be one of the above

Response:
```

```
CDuring the next three months, do you think you will access...)

a social networking website?
(ENTER ONE CODE)

1 YES
2 NO

Reply may be DK or REF
.. Reply may be one of the above

Response:
```

IF S2C, S2D, S3C OR S3D = 1 (YES)

Now, I would like to ask you about your understanding of some names or terms used in connection with a website or website feature. For each one, I would like you to tell me whether you think it is a common or generic name or whether it is a brand name. A common or generic name refers to a name or term used to describe a type of website or website feature. A brand name refers to a name or term used to indicate the source of a website or website feature; that is, a website or website feature from one company.

Hit any key to continue

•
_

21/Q2	•
Before I ask you about the following names or terms used in connection with a website or website feature, I would like to assure you that we are only interested in your opinions and beliefs. After I read a name or term, if you would like me to repeat it or to spell the name or term again, please let me know. If you have not heard of a name or term or if you don't know what it refers to, please say so. (ENTER "1" WHEN FINISHED)	
1 READ INSTRUCTION	
Reply may not be NULL or DK or REF Reply may be one of the above	
Response:	
	-

```
The first name or term is SHOPPING CART, which is spelled "S-H-O-P-P-I-N-G C-A-R-T." Do you think SHOPPING CART is a common name or brand name?

(ENTER ONE CODE)

1 COMMON NAME
2 BRAND NAME
3 OTHER (SPECIFY)
4 HAUEN'T HEARD/DON'T KNOW

Reply may be REF
.. Reply may be one of the above

Response:
```

```
The second name or term is SHOPPING CART, which is spelled "S-H-O-P-P-I-N-G C-A-R-T." Do you think SHOPPING CART is a brand name or common name?

(ENTER ONE CODE)

1 BRAND NAME
2 COMMON NAME
3 OTHER (SPECIFY)
4 HAUEN'T HEARD/DON'T KNOW

Reply may be REF
.. Reply may be one of the above

Response:
```

^{*} The order of Questions 3 and 4 were rotated across respondents.

```
The first name or term is HOTMAIL, which is spelled "H-O-T-M-A-I-L." Do you think HOTMAIL is a common name or brand name?

(ENTER ONE CODE)

1 COMMON NAME
2 BRAND NAME
3 OTHER (SPECIFY)
4 HAUEN'T HEARD/DON'T KNOW

Reply may be REF
.. Reply may be one of the above

Response:
```

```
The second name or term is HOTMAIL, which is spelled "H-O-T-M-A-I-L." Do you think HOTMAIL is a brand name or common name?

(ENTER ONE CODE)

1 BRAND NAME
2 COMMON NAME
3 OTHER (SPECIFY)
4 HAUEN'I HEARD/DON'I KNOW

Reply may be REF
.. Reply may be one of the above

Response:
```

^{*} The order of Questions 3 and 4 were rotated across respondents.

IF Q3 = "BRAND NAME" AND Q4 = "COMMON NAME"

28/Q5
Now, I'm going to read you just a few more names or terms used in connection with a website or website feature. Once again, if you have not heard of a name or term or if you don't know what it refers to, please say so.
CENTER "1" WHEN FINISHED>
1 READ INSTRUCTION
Reply may not be NULL or DK or REF Reply may be one of the above
Response:

```
29/Q6X12
Q6

Do you think WISH LIST, which is spelled "W-I-S-H L-I-S-T," is a common name or brand name?

(ENTER ONE CODE)

1 COMMON NAME
2 BRAND NAME
3 OTHER (SPECIFY)
4 HAUEN'T HEARD/DON'T KNOW

Reply may be REF
.. Reply may be one of the above

Response:
```

```
Q6

Do you think WISH LIST, which is spelled "W-I-S-H L-I-S-T," is a brand name or common name?

(ENTER ONE CODE)

1 BRAND NAME
2 COMMON NAME
3 OTHER (SPECIFY)
4 HAUEN'T HEARD/DON'T KNOW

Reply may be REF
.. Reply may be one of the above

Response:
```

```
34/Q6X12
Q7

Do you think MAPQUEST, which is spelled "M-A-P-Q-U-E-S-T," is a common name or brand name?

(ENTER ONE CODE)

1 COMMON NAME
2 BRAND NAME
3 OTHER (SPECIFY)
4 HAUEN'T HEARD/DON'T KNOW

Reply may be REF
.. Reply may be one of the above

Response: ■
```

```
Q?

Do you think MAPQUEST, which is spelled "M-A-P-Q-U-E-S-T," is a brand name or common name?

(ENTER ONE CODE)

1 BRAND NAME
2 COMMON NAME
3 OTHER (SPECIFY)
4 HAUEN'T HEARD/DON'T KNOW

Reply may be REF
.. Reply may be one of the above

Response:
```

```
Q8

Do you think MYSPACE, which is spelled "M-Y-S-P-A-C-E," is a common name or brand name?

(ENTER ONE CODE)

1 COMMON NAME
2 BRAND NAME
3 OTHER (SPECIFY)
4 HAVEN'T HEARD/DON'T KNOW

Reply may be REF
.. Reply may be one of the above

Response: ■
```

```
Q8

Do you think MYSPACE, which is spelled "M-Y-S-P-A-C-E," is a brand name or common name?

(ENTER ONE CODE)

1 BRAND NAME
2 COMMON NAME
3 OTHER (SPECIFY)
4 HAUEN'T HEARD/DON'T KNOW

Reply may be REF
.. Reply may be one of the above

Response:
```

```
31/Q6X12
Q9
Do you think LOGIN, which is spelled "L-O-G-I-N," is a common name or brand name?

(ENTER ONE CODE)

1 COMMON NAME
2 BRAND NAME
3 OTHER (SPECIFY)
4 HAUEN'T HEARD/DON'T KNOW

Reply may be REF
.. Reply may be one of the above

Response:
```

```
Q9

Do you think LOGIN, which is spelled "L-O-G-I-N," is a brand name or common name?

(ENTER ONE CODE)

1 BRAND NAME
2 COMMON NAME
3 OTHER (SPECIFY)
4 HAUEN'T HEARD/DON'T KNOW

Reply may be REF
.. Reply may be one of the above

Response:
```

```
30/Q6X12
Q10

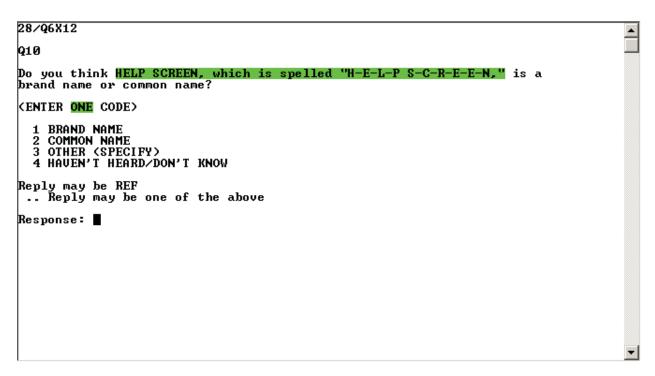
Do you think HELP SCREEN, which is spelled "H-E-L-P S-C-R-E-E-N," is a common name or brand name?

(ENTER ONE CODE)

1 COMMON NAME
2 BRAND NAME
3 OTHER (SPECIFY)
4 HAUEN'T HEARD/DON'T KNOW

Reply may be REF
.. Reply may be one of the above

Response: ■
```



```
32/Q6X12
Q11

Do you think STUBHUB, which is spelled "S-T-U-B-H-U-B," is a common name or brand name?

(ENTER ONE CODE)

1 COMMON NAME
2 BRAND NAME
3 OTHER (SPECIFY)
4 HAUEN'T HEARD/DON'T KNOW

Reply may be REF
.. Reply may be one of the above

Response:
```

```
Q11

Do you think STUBHUB, which is spelled "S-T-U-B-H-U-B," is a brand name or common name?

(ENTER ONE CODE)

1 BRAND NAME
2 COMMON NAME
3 OTHER (SPECIFY)
4 HAUEN'T HEARD/DON'T KNOW

Reply may be REF
.. Reply may be one of the above

Response:
```

```
27/Q12ASK
Q12

Do you think TIMELINE, which is spelled "T-I-M-E-L-I-N-E," is a common name or brand name?

(ENTER DNE CODE)

1 COMMON NAME
2 BRAND NAME
3 OTHER (SPECIFY)
4 HAUEN'I HEARD/DON'I KNOW

Reply may be REF
.. Reply may be one of the above

Response:
```

```
Q12

Do you think TIMELINE, which is spelled "T-I-M-E-L-I-N-E," is a brand name or common name?

(ENTER ONE CODE)

1 BRAND NAME
2 COMMON NAME
3 OTHER (SPECIFY)
4 HAUEN'T HEARD/DON'T KNOW

Reply may be REF
.. Reply may be one of the above

Response:
```

```
Those are all my questions. Thank you very much for participating in this survey. (HANG-UP)

RESULT: Completed interview

RID: 5

SMS KEY: 100000

Hit any key to continue
```

Sample CATI Screens Field Survey II (Cell)

SMS SCREEN #1

INTERVIEWER INSTRUCTION:	•
READ EACH QUESTION EXACTLY AS WRITTEN, AND ALLOW THE RESPONDENT SUFFICIENT TIME TO ANSWER BEFORE PROCEEDING TO THE NEXT QUESTION. DO NOT CHANGE THE WORDING OF ANY QUESTION. RECORD RESPONSES ACCURATELY AND COMPLETELY.	
Hit any key to continue∎	
	~ 1

1/INTRO	•
Hello, my name is and I'm calling from Field Research Corporation. We are conducting a short opinion survey. We are not selling anything, and individual responses are confidential.	
IF NECESSARY, ADD: * Founded in 1945, Field Research Corporation is a research firm headquartered in San Francisco, California that is primarily involved in designing, conducting, analyzing and reporting on surveys. * This will only take about 10 minutes.	
1 CONTINUE 2 NEW PERSON COMING TO PHONE 3 RETURN TO CONTACT SCREEN	
Reply may be REF Reply may be one of the above	
Response:	
	-

```
Z-QR1

To begin, could you please tell me whether you are under age 14, age 14 to 34, age 35 to 54, or age 55 or older? (ENTER ONE CODE)

1 UNDER 14
2 14 TO 34
3 35 TO 54
4 55 OR OLDER
5 RETURN TO CONTACT SCREEN

Reply may be DK or REF
.. Reply may be one of the above

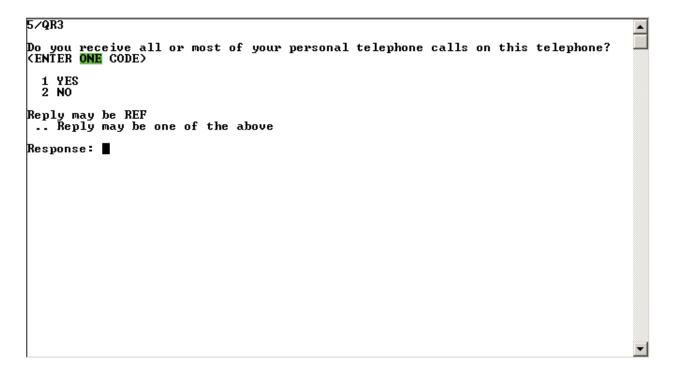
Response:
```

IF R1 = 2 (14 TO 34), 3 (35 TO 54) OR 4 (55 OR OLDER)

```
I need to confirm your gender. Are you male or female? (ENTER ONE CODE)

1 MALE
2 FEMALE
Reply may be REF
.. Reply may be one of the above
Response:
```

IF AGE 14 OR OLDER AND AGE/GENDER QUOTA NOT FILLED



IF R3 = 1 (YES)

6/QR4	•
Just so you know, our supervisors sometimes monitor interviews to ensure quality and courtesy.	
(ENTER "1" WHEN FINISHED.)	
1 READ INSTRUCTION	
Reply may not be NULL or DK or REF Reply may be one of the above	
Response:	
	Ψl

```
Do you or does anyone else in this household work...

(a) For a government agency?

(ENTER ONE CODE)

1 YES
2 NO

Reply may be DK or REF
.. Reply may be one of the above

Response:
```

```
B/QS1

Do you or does anyone else in this household work...

(b) For an Internet company?

(ENTER ONE CODE)

1 YES
2 NO

Reply may be DK or REF
.. Reply may be one of the above

Response:
```

```
Do you or does anyone else in this household work...

(c) In marketing research or advertising research?

(ENTER ONE CODE)

1 YES
2 NO

Reply may be DK or REF
.. Reply may be one of the above

Response:
```

IF S1B AND S1C = 2 (NO)

```
During the past three months, did you access...

a website for a government agency?
(ENTER ONE CODE)

1 YES
2 NO

Reply may be DK or REF
.. Reply may be one of the above

Response:
```

```
(During the past three months, did you access...)

a website where you can record events and contribute descriptions, photos, videos and links related to events?

(ENTER ONE CODE)

1 YES
2 NO

Reply may be DK or REF
.. Reply may be one of the above

Response:
```

```
CDuring the past three months, did you access...)

a social networking website?
(ENTER ONE CODE)

1 YES
2 NO

Reply may be DK or REF
.. Reply may be one of the above

Response:
```

```
During the next three months, do you think you will access...

a website for a government agency?
(ENTER ONE CODE)

1 YES
2 NO

Reply may be DK or REF
.. Reply may be one of the above

Response:
```

```
CDuring the next three months, do you think you will access...)

a website for a department store?

(ENTER ONE CODE)

1 YES
2 NO

Reply may be DK or REF
.. Reply may be one of the above

Response:
```

```
CDuring the next three months, do you think you will access...)

a website where you can record events and contribute descriptions, photos, videos and links related to events?

(ENTER ONE CODE)

1 YES
2 NO

Reply may be DK or REF
.. Reply may be one of the above

Response:
```

```
CDuring the next three months, do you think you will access...)

a social networking website?
(ENTER ONE CODE)

1 YES
2 NO

Reply may be DK or REF
.. Reply may be one of the above

Response:
```

IF S2C, S2D, S3C OR S3D = 1 (YES)

Now, I would like to ask you about your understanding of some names or terms used in connection with a website or website feature. For each one, I would like you to tell me whether you think it is a common or generic name or whether it is a brand name. A common or generic name refers to a name or term used to describe a type of website or website feature. A brand name refers to a name or term used to indicate the source of a website or website feature; that is, a website or website feature from one company.

Hit any key to continue

18/Q1	_
Here are some examples. A MOUIE RENTAL WEBSITE is a common or generic name for a type of website, whereas NETFLIX is a brand name for a movie rental website from one company. ONLINE BANKING is a common or generic name for a type of feature on financial websites, whereas PAYPAL is a brand name for an online account from one company. (ENTER "1" WHEN FINISHED)	
1 READ DEFINITION	
Reply may not be NULL or DK or REF Reply may be one of the above	
Response:	
	_

19/Q2	•
Before I ask you about the following names or terms used in connection with a website or website feature, I would like to assure you that we are only interested in your opinions and beliefs. After I read a name or term, if you would like me to repeat it or to spell the name or term again, please let me know. If you have not heard of a name or term or if you don't know what it refers to, please say so. (ENTER "1" WHEN FINISHED)	
1 READ INSTRUCTION	
Reply may not be NULL or DK or REF Reply may be one of the above	
Response:	
	-

```
The first name or term is HOTMAIL, which is spelled "H-O-T-M-A-I-L." Do you think HOTMAIL is a common name or brand name?

(ENTER ONE CODE)

1 COMMON NAME
2 BRAND NAME
3 OTHER (SPECIFY)
4 HAUEN'T HEARD/DON'T KNOW

Reply may be REF
.. Reply may be one of the above

Response:
```

```
The second name or term is HOTMAIL, which is spelled "H-O-T-M-A-I-L." Do you think HOTMAIL is a brand name or common name?

(ENTER ONE CODE)

1 BRAND NAME
2 COMMON NAME
3 OTHER (SPECIFY)
4 HAUEN'T HEARD/DON'T KNOW

Reply may be REF
.. Reply may be one of the above

Response:
```

The order of Questions 3 and 4 were rotated across respondents.

```
The first name or term is SHOPPING CART, which is spelled "S-H-O-P-P-I-N-G C-A-R-T." Do you think SHOPPING CART is a common name or brand name?

(ENTER ONE CODE)

1 COMMON NAME
2 BRAND NAME
3 OTHER (SPECIFY)
4 HAUEN'T HEARD/DON'T KNOW

Reply may be REF
.. Reply may be one of the above

Response:
```

```
The second name or term is SHOPPING CART, which is spelled "S-H-O-P-P-I-N-G C-A-R-T." Do you think SHOPPING CART is a brand name or common name?

(ENTER ONE CODE)

1 BRAND NAME
2 COMMON NAME
3 OTHER (SPECIFY)
4 HAVEN'T HEARD/DON'T KNOW

Reply may be REF
.. Reply may be one of the above

Response:
```

The order of Questions 3 and 4 were rotated across respondents.

IF Q3 = "BRAND NAME" AND Q4 = "COMMON NAME"

28/Q5
Now, I'm going to read you just a few more names or terms used in connection with a website or website feature. Once again, if you have not heard of a name or term or if you don't know what it refers to, please say so.
CENTER "1" WHEN FINISHED>
1 READ INSTRUCTION
Reply may not be NULL or DK or REF Reply may be one of the above
Response:

```
29/Q6X12
Q6

Do you think WISH LIST, which is spelled "W-I-S-H L-I-S-T," is a common name or brand name?

(ENTER ONE CODE)

1 COMMON NAME
2 BRAND NAME
3 OTHER (SPECIFY)
4 HAUEN'T HEARD/DON'T KNOW

Reply may be REF
.. Reply may be one of the above

Response:
```

```
Q6

Do you think WISH LIST, which is spelled "W-I-S-H L-I-S-T," is a brand name or common name?

(ENTER ONE CODE)

1 BRAND NAME
2 COMMON NAME
3 OTHER (SPECIFY)
4 HAUEN'T HEARD/DON'T KNOW

Reply may be REF
.. Reply may be one of the above

Response:
```

```
Addition of the above

Response:

Addition

A
```

```
Q?

Do you think MAPQUEST, which is spelled "M-A-P-Q-U-E-S-T," is a brand name or common name?

(ENTER ONE CODE)

1 BRAND NAME
2 COMMON NAME
3 OTHER (SPECIFY)
4 HAUEN'T HEARD/DON'T KNOW

Reply may be REF
.. Reply may be one of the above

Response:
```

```
33/Q6X12
Q8

Do you think MYSPACE, which is spelled "M-Y-S-P-A-C-E," is a common name or brand name?

(ENTER ONE CODE)

1 COMMON NAME
2 BRAND NAME
3 OTHER (SPECIFY)
4 HAUEN'T HEARD/DON'T KNOW

Reply may be REF
.. Reply may be one of the above

Response: ■
```

```
Q8

Do you think MYSPACE, which is spelled "M-Y-S-P-A-C-E," is a brand name or common name?

(ENTER ONE CODE)

1 BRAND NAME
2 COMMON NAME
3 OTHER (SPECIFY)
4 HAUEN'T HEARD/DON'T KNOW

Reply may be REF
.. Reply may be one of the above

Response:
```

```
31/Q6X12
Q9
Do you think LOGIN, which is spelled "L-O-G-I-N," is a common name or brand name?

(ENTER ONE CODE)

1 COMMON NAME
2 BRAND NAME
3 OTHER (SPECIFY)
4 HAUEN'T HEARD/DON'T KNOW

Reply may be REF
.. Reply may be one of the above

Response: ■
```

```
Q9

Do you think LOGIN, which is spelled "L-O-G-I-N," is a brand name or common name?

(ENTER ONE CODE)

1 BRAND NAME
2 COMMON NAME
3 OTHER (SPECIFY)
4 HAUEN'T HEARD/DON'T KNOW

Reply may be REF
.. Reply may be one of the above

Response:
```

```
30/Q6X12
Q10

Do you think HELP SCREEN, which is spelled "H-E-L-P S-C-R-E-E-N," is a common name or brand name?

(ENTER ONE CODE)

1 COMMON NAME
2 BRAND NAME
3 OTHER (SPECIFY)
4 HAUEN'T HEARD/DON'T KNOW

Reply may be REF
.. Reply may be one of the above

Response: ■
```

```
Q10

Do you think HELP SCREEN, which is spelled "H-E-L-P S-C-R-E-E-N," is a brand name or common name?

(ENTER ONE CODE)

1 BRAND NAME
2 COMMON NAME
3 OTHER (SPECIFY)
4 HAUEN'T HEARD/DON'T KNOW

Reply may be REF
.. Reply may be one of the above

Response: 

Response:
```

```
32/Q6X12
Q11

Do you think STUBHUB, which is spelled "S-T-U-B-H-U-B," is a common name or brand name?

(ENTER ONE CODE)

1 COMMON NAME
2 BRAND NAME
3 OTHER (SPECIFY)
4 HAUEN'T HEARD/DON'T KNOW

Reply may be REF
.. Reply may be one of the above

Response: ■
```

```
Q11

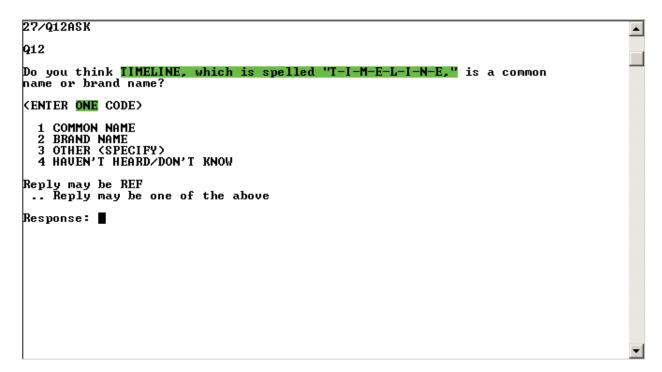
Do you think STUBHUB, which is spelled "S-T-U-B-H-U-B," is a brand name or common name?

(ENTER ONE CODE)

1 BRAND NAME
2 COMMON NAME
3 OTHER (SPECIFY)
4 HAUEN'T HEARD/DON'T KNOW

Reply may be REF
.. Reply may be one of the above

Response:
```



```
Q12

Do you think TIMELINE, which is spelled "T-I-M-E-L-I-N-E," is a brand name or common name?

(ENTER ONE CODE)

1 BRAND NAME
2 COMMON NAME
3 OTHER (SPECIFY)
4 HAUEN'T HEARD/DON'T KNOW

Reply may be REF
.. Reply may be one of the above

Response:
```

Those are all my questions. Thank you very much for participating in this survey. (HANG-UP)

RESULT: Completed interview
RID: 4
SMS KEY: 100027

Appendix G

Field Survey II: Underlying Data Tables (Computer Printouts)

Oct 16, 2012 11:18 Table 1 Page 1

Base : All Qualified Respondents R1 Age

2012 Consumer Opinion Survey TIMELINE FINAL

	225 100.0	113	78	34 15.1	225
Has Accessed A Rele- vant Website In the Past	======== 220 100.0	107	79 35.9	34 15.5	220
Will Website Where You Can Record	100.0	84	59	27	170
Has or V Access Social Net- working	218 100.0	109	74	35	218
 	==== 100.0	28 48.3	17	13	2 8 8 1
000	===== 82 100.0	32	36	14	7 7 8 8
	46 52 82 100.0 100.0 100.0	29 55.8	15 28.8	15.4	22
Region	===== 46 100.0	27	15	48.7	46
3 5 + 1	122	1 1	83	32.0	122
Age 14-34	100.0	116	1 1	1 1	116
 Women	===== 125 100.0	55 44.0	42	28 22.4	125
Gender Men	113 125 100.0 100.0	61	4136.3	111	113 113
Total	===== 238 100.0	116	83 34.9	39	238
	Base	Age 14 to 34	Age 35 to 54	Age 55 or older	Adds to: Rows Respondents

2012 Consumer Opinion Survey TIMELINE FINAL

Oct 16, 2012 11:18 Table 2 Page 2

ZOLZ COIIS

Base : All Qualified Respondents

R2 Gender

	Will	Access	A Rele-	vant	Website	In the	Future		225	100.0	105	46.7	120	53.3		225	225
	Has	Accessed	A Rele-	vant	Website	In the	Past		220	100.0	102	46.4	118	53.6		220	220
Will			Website	Where	You Can	Record	Events		170	100.0	98	50.6	84	49.4		170	170
Has or M	Access			Social	Net-	working	website		218	100.0	97	44.5	121	55.5		218	218
							WE		28	100.0	27	46.6	31	53.4	 	28	28
							SO		8	100.0	39	47.6	43	52.4	 	82	82
		i	MM		52	100.0	26	50.0	26	50.0	 	52	52				
	Region	i 	NE		46	100.0 100.0 100.0 100.0	21	45.7	25	54.3		46	46				
							35+		122	0.001	52	42.6	70	57.4	 	122	122
					Age		14 - 34	:: 	116	100.0 100.0	61	52.6	55	47.4		116	116
							Women		125	0.00-	ı	I	125	100.0	 	125	125
					Gender		Men		113	100.0 100.0	113	100.0	ı	1	 	113	113
							Total		238	100.0	113	47.5	125	52.5		238	238
									Base		Male		Female		Adds to:	Rows	Respondents

2012 Consumer Opinion Survey TIMELINE FINAL

Oct 16, 2012 11:18 Table 3 Page 3

Do you or does anyone else in this household work... S1

a. For a government agency

Base : All Qualified Respondents

	II							
Will Access A Rele- vant Website	ll l	225	34 15.1	190	1.0	1.0	1 1	 225 225
Has Accessed A Rele- vant Website	Past III	220	35	184 83.6	0.5	0.5	1 1	220
Will Website Where You Can	Events	170	27	142 83.5	0.0	0.6	1 1	170
Has or V Access Social Net-	website	218 100.0	32	185 84.9	0.5	0.5	1 1	- 2 - 2 2 1 8 2 1 8
 	 	58	13.8	50	1 1	1 1	1 1	22 8 1
 	0	82	16 19.5	66	1 1	1 1	1 1	8 8 1
 	MM =====	52	8 15.4	44	1 1	1 1	1 1	52
Region	 	46	6.5	42 91.3	2 7	2.2	1 1	- 46 46
 	35+	122	16 13.1	106	1 1	1 1	1 1	122
Age 	34	116	19	96	1 6.	0.0	1 1	116
 	Women =====	125	21 16.8	103	1 0.8	1 0.8	1 1	125
Gender	Men ===	113	14 12.4	99	1 1	1 1	1 1	1113
	Total =====	238	35	202	1 0.4	1 0.4	1 1	238
					(net)			
		Base	Yes	No	Don't know/Refused (net)	Don't know	Refused	Adds to: Rows Respondents

2012 Consumer Opinion Survey TIMELINE FINAL

Oct 16, 2012 11:18 Table 4 Page 4

Do you or does anyone else in this household work... S1

b. For an Internet company

Base : All Qualified Respondents

Will Access A Rele- vant Website In the Future	225	1 1	225	1 1	1 1	1 1	225 225 225
Has Accessed A Rele- vant Website In the Past	220	1 1	220	1 1	1 1	1 1	220
Will Website Where You Can Record Events	170	1 1	170	1 1	1 1	1 1	170
Has or Macess Social Net- Working Website	218	1 1	218	1 1	1 1	1 1	- 21 8 21 8 1 8
	58 100.0	1 1	58	1 1	1 1	1 1	1 2 5 8 1
 O O	82	1 1	82	1 1	1 1	1 1	8 8 1
	52	1 1	52	1 1	1 1	1 1	52
Region NE =====	46	1 1	46	1 1	1 1	1 1	- 4 - 4 - 46
	122	1 1	122	1 1	1 1	1 1	122
Age 14-18-18-18-18-18-18-18-18-18-18-18-18-18-	116	1 1	116	1 1	1 1	1 1	116
	125	1 1	125	1 1	1 1	1 1	125 125 125
Gender Men V	113	1 1	113 100.0	1 1	1 1	1 1	1113
Total	238	1 1	238	1 1	1 1	1 1	7 3 8 8 1 2 3 8 8 1
	Base	Yes	No	Don't know/Refused (net)	Don't know	Refused	Adds to: Rows Respondents

2012 Consumer Opinion Survey TIMELINE FINAL

Oct 16, 2012 11:18 Table 5 Page 5

Do you or does anyone else in this household work... S1

c. In marketing research or advertising research

Base : All Qualified Respondents

0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	225 0.0	1 1	. 0	1 1	1 1	1 1	25 25
			225 100.0				1 2 2
Has Accessed A Rele- vant Website In the Past	======================================	1 1	220	1 1	1 1	1 1	220
N	170	1 1	170	I I	1 1	1 1	170
Has or Access Social Net-working	======== 218 100.0	I I	218	1 1	1 1	1 1	- 2 - 2 2 1 8 2 1 8
- - - - -	58 100.0	1 1	58	1 1	1 1	1 1	1 5 5 8 8
000	82 100.0	II	82 100.0	1 1	1 1	1 1	8 8 1
r	===== 52 100.0	1 1	52 100.0	1 1	1 1	1 1	52
Region NE	===== 46 100.0	1 1	46 100.0	1 1	1 1	1 1	 46 46
35+	122	1 1	122	1 1	1 1	1 1	122
Age 14-34	116 100.0	1 1	116	1 1	1 1	1 1	116
	125 100.0	1 1	125	1 1	1 1	1 1	125 125 125
e r	113 100.0	I I	113	1 1	1 1	1 1	1111133
Total	238 100.0	1 1	238	I I	1 1	1 1	238
				(net)			
	Base	Yes	NO	Don't know/Refused (net)	Don't know	Refused	Adds to: Rows Respondents

2012 Consumer Opinion Survey TIMELINE FINAL

Oct 16, 2012 11:18 Table 6 Page 6

S2 During the past three months, did you access...

a. A website for a government agency

Base : All Qualified Respondents

ت و ته ۱ و ۱	0 0 II	225	108 48.0	114 50.7	m m :	m m :	1 1	225 225 225
	In the Future =======	225 100.0	1 4 8	1 50	Н	Н		100
Has Accessed A Rele- vant Website	In the Past ======	220	109	108 49.1	1.4	1.4	I I	220
.⊠ ।	Kecord Events	170	97	71	1.2	1.2	1 1	170
Has or Access	working website ======	218 100.0	100	115 52.8	3	3	1 1	21 8 8 1 8
		58	26 44.8	31	1.7	1.7	1 1	1 2 2 1
		82 100.0	46 56.1	35	1.2	1.2	1 1	8 8 1
-	WM	52 100.0	22 42.3	29 55.8	1.9	1.9	1 1	52
	 	46	19	27	1 1	I I	1 1	- 46 - 46
	35+	122	66 54.1	55 45.1	1 0.8	1 0.8	1 1	122
שַׁ	14-34	116	47	67	1.7	1.7	1 1	116
	Women	125	53 42.4	70	1.6	1.6	1 1	125 125
Gender	Men	113	60	52 46.0	1.0	0.0	1 1	1113
	Total =====	238	113	122 51.3	1.3	1.3	1 1	238
		Base	Yes	No	Don't know/Refused (net)	Don't know	Refused	Adds to: Rows Respondents

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Oct 16, 2012 11:18 Table 7 Page 7

S2 During the past three months, did you access...

b. A website for a department store

Base : All Qualified Respondents

Has Will Accessed Access Where vant vant You Can Website Website Record In the In the Events Past Future ====== ==============================	220 225
1 	220
1 bsite ere u Can cord ents ===== 170 00.0 113 66.5 33.5	
	170
Has or W Access Social Net- working website ====== 138 63.3 63.3 63.3 6.2	218
ME = = = = = = = = = = = = = = = = = = =	22 8 1
SO SO 1000.0 1000.0 11.2 11.2	0
MW	2 2 1
Region NE ==== 100.0 27 58.7 19 41.3	- 46 - 46
100.01 122 100.00 144 100.00 1	122
Age 14-34 100.0 1 100.0 1 1 1 1 1 1 1 1 1	116
Women 100.00 125 100.00 1100.8 0.8 0.8	125
Gender Men Men	113
Total ===== 238 100.0 146 61.3 8 91 0.4	238
Base Yes No Don't know/Refused (net) Pon't know	Adds to: Rows Respondents

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Oct 16, 2012 11:18 Table 8 Page 8

S2 During the past three months, did you access...

Base : All Qualified Respondents

Will	70	In the Future == ======	0 225 0 100.0	3 136 0 60.4	2 86 7 38.2	3 1.3	5 3 1.3	1 1	- 225
Has		Past = = = = = = = = = = = = = = = = = = =	220 100.0	143 65.0	32.	CJ.	2		1 2 - 22 -
Will	Websit Where You Ca	Events	170	143 84.1	24 14.1	1.8	1.8	1 1	170
Has or Access	Social Net-		218	128	85	2.3	2.3	1 1	218
			58	1 34 2 58.6	24	0.1	0.1	1 1	1 2 2
			2 82 0 100.0	5	L 29	1 9 2.4	1 9 2.4	1 1	2 - 82 - 82
	u	MM ===	5	3 57.	21 21 40.4	Η.	Η.		 - 10
	מ	 	46	28	16 34.8	4.3	4.3	1 1	
		1 2 1	122 100.0	68 55.7	51	2.5	2.5	1 1	122
	מַ	14-34	116	75	33.6	1.7	1.7	1 1	116
		Women ====	125	72	52 41.6	0.8	0.8	1 1	125
	Gender	Men	113	71 62.8	33.6	8 . 5	8. 4.0.	1 1	113
		Total ====	238	143 60.1	90	2.1	2.1	1 1	23 8
						(net)			
			O C	ŗņ.		Don't know/Refused (net)	Don't know	Refused	Adds to: Rows
			Base	¥es	No	Doi	Н	н	Adc

c. A website where you can record events and contribute descriptions, photos, videos and links related to events

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Oct 16, 2012 11:18 Table 9 Page 9

S2 During the past three months, did you access...

d. A social networking website

Base : All Qualified Respondents

Will Access A Rele- vant Website In the		225	192 85.3	33	1 1	1 1	1 1	225
Has Accessed A Rele- vant Website In the		220	200	20	1 1	1 1	1 1	220
Will Website Where You Can Record		170	139	31	1 1	1 1	1 1	170
Has or W Access Social Net- Working		218 100.0	200	8 T 8	1 1	1 1	1 1	1 218 218
 E	 	58	48 82.8	10	1 1	1 1	1 1	2 8 8
W	II II	82 100.0	69 84.1	13 15.9	1 1	1 1	1 1	7 7 8 8
 	II II	52	45 86.5	7	1 1	1 1	1 1	2 2 1
Region	II II	46	38	8	1 1	1 1	1 1	- 46 - 46
K K T		122	101	21	1 1	1 1	1 1	122
Age 	 	116	99	17	1 1	1 1	1 1	1116
E	 	125	112	13	1 1	1 1	1 1	125 125
Gender 	II II	113	88	25	1 1	1 1	1 1	1111
	 	238	200	38	1 1	1 1	1 1	238
		Base	Ø.		Don't know/Refused (net)	Don't know	Refused	Adds to: Rows Respondents
		Bo	Yes	NO	Ď			AC

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Oct 16, 2012 11:18 Table 10 Page 10

S3 During the next three months, do you think you will access...

a. A website for a government agency

Base : All Qualified Respondents

Will Access A Rele- vant Website In the	Future =======	225	118	101	2.7	2.7	1 1	225
Has Accessed A Rele- vant Website In the	Past ======	220 100.0	119	95	2.7	2.7	1 1	220
will Website Where You Can	Events ======	170	102	62 36.5	3.5	3.5	1 1	170
Has or W Access Social Net- working	website	218	110 50.5	102	2 8 6	2 8 6	1 1	- 218 218
	WE ====	58	30	26 44.8	3.4	3.4	1 1	288
 		82 100.0	50	31.8	1.2	1.2	1 1	0 0 0 1
 	MW =====	52	26 50.0	24 46.2	3 8 2	3 8 2	1 1	52
Region	NE 	46 100.0	17	27	4.3	4.3	1 1	- 4 - 4 - 46
	35+	122	71 58.2	49	1.6	1.6	1 1	122
Age 	14-34	116	52 44.8	59	4.3	4.3	1 1	116
	Women =====	125	60	62 49.6	2 8 4.	2 4.	1 1	125 125 125
Gender	Men V	113	63 55.8	46	3.5	3.5	1 1	1 1 1 1 1 1 3 3 1
	Total =====	238	123	108	2.9	2.9	1 1	7 3 8 8 9 1
		Base	Yes	No	Don't know/Refused (net)	Don't know	Refused	Adds to: Rows Respondents

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Oct 16, 2012 11:18 Table 11 Page 11

S3 During the next three months, do you think you will access...

Base : All Qualified Respondents

Has Will Accessed Access A Rele- A Rele- A Rele- Website Website In the In the Past Future ====================================	220 225 170 220 225
us Rele- ant bbsite tthe 161 73.2 25.0 25.0 1.8 1.8	I
Has A A Coo	170
Will Website Where and record Record Events 170 100.0 132 77.6 21.2 1.2	i
Has or Macess Social Net- Working website ======= 159 72.9 72.9 1.8	- 218 218
ME	2 8 8 1
100 8 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	7 7 0 00 1
MW == == = 100.0 1 100.0 1 10.2 2 3 .8 8 3 8 3 8	2 2 1
Region NE 100.0 100.0 100.0 100.0 100.0	- 4 - 4 - 46
35 1 35	122
Age 14-34 116 116 100.0 25.9 2.6 2.6	116
Momen Women 125 100.0 73.6 73.6 1.6	125 125 125
Gender Men	1 1 1 1 1 1 3 3 1
Total ===== 238 100.0 171 71.8 63 26.5 1.7	238
Base Yes No Don't know/Refused (net) Pon't know Refused	Adds to: Rows Respondents

b. A website for a department store

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Oct 16, 2012 11:18 Table 12 Page 12

S3 During the next three months, do you think you will access...

Base : All Qualified Respondents

										is	Will Website	Has Accessed A Rele-	Will Access A Rele-
		ider				Region					Where You Can	vant Website	vant Website
	Total	Men	 Women =====	14-34	35+	 			ME	working website ======	kedora Events ======	In the Past =====	ın tne Future ======
Base	238	113 100.0 1	125	116	122	46 100.0	52	82	58 100.0	218	170	220	225 100.0
Yes	156 65.5	78	78 62.4	79	77	31	33 63.5	53	39	141 64.7	156 91.8	145 65.9	156 69.3
No	75 31.5	33	42	32	43	15 32.6	15 28.8	27	18 31.0	70	13	68	62 27.6
Don't know/Refused (net)	t) 7	1.8	5 0.	4.3	1.6	1 1	4 7.7	2 4.	1.7	3.2	10.6	3.2	3.1
Don't know	2.9	1.8	5 0.4	4.3	1.6	1 1	4 7.7	2 4.	1.7	3.2	1 0.6	3.2	3.1
Refused	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1
Adds to: Rows Respondents	238	1113	125	116	122	- 46 - 46	52 2 1	8 8 1	1 1 1 8 8 1	218	170 170	220	225 - 225 - 225

c. A website where you can record events and contribute descriptions, photos, videos and links related to events

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Oct 16, 2012 11:18 Table 13 Page 13

S3 During the next three months, do you think you will access...

d. A social networking website

Base : All Qualified Respondents

Access Accessed Accessed Accesses Accessed Accesses Nebsite A Rele- Accessed Access Net- Net- Net- Not- Not- Not- Nothing Record In the In the Notice Events Past Future = ===== ===== ===== ===== ===== ===== ====	
Has or Will Access	225
Has or W Access	220
Has or Access MW SO WE website	170 170
MW SO WE SO WE SO TO	218
MW SO 100.0 100.0 11.5 12.2	1 2 2 8 8 1
MW = 100.00 = 11.5	08 08 1
ог II ФО 80 84 II II II Ц I	1 2 2 2 1
Region NE NE 100.0 17.4	 46 46
1	122
Age 141 1 1 1 1 1 1 1 1	116
Women 10000 1125 10000 115 92.0	125
Gender Men 100 1113 100 113 113 114 114 115 116	113
Total ==== 238 100.0 209 87.8 12.2	238
(net)	
Base Yes No Don't know/Refused (net) Refused	Adds to: Rows Respondents

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			Will Access A Rele- vant Website	Huture ======	225	225	1 1	225
			Has Accessed . A Rele- vant Website	II II	220	220 100.0	1 1	220
			Will Website Where You Can	Events	170	170	1 1	170 170
			Has or Access Social Net-	website 	218	218	1 1	218
				EE II	58	58	1 1	1 2 8 1 1 1 1 1 1
				SS	82	82	1 1	8 8 1
AL				MM =====	52	52	1 1	52
FINAI			Region	Ш	46 52 82 100.0 100.0 100.0	46 52 82 100.0 100.0 100.0	1 1	
				35+	122	122 100.0	1 1	122
			Age 	34	116 122 100.0 100.0	116 100.0	1 1	116
				Women =====	125	125	1 1	125
		70	Gender	ij	113 125 100.0 100.0	113 125 100.0 100.0	1 1	113
		spondents		Total	238	238	1 1	738 7
	S2/S3 Composite	Base : All Qualified Respondents			Base	Has or will access a relevant website	All others	Adds to: Rows Respondents

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Q3 Do you think HOTMAIL is...

Will Access A Rele- vant Website In the Future	 	225	1 1	225	1 1	1 1	1 1	2
Has Accessed A Rele- vant Website In the	 	220	I I	220	1 1	1 1	1 1	220
Will Website Where You Can Record	 	170	1 1	170	1 1	1 1	1 1	170
Has or W Access Social Net- working	 	218	1 1	218	1 1	1 1	1 1	218
 	 	58 100.0	1 1	58	1 1	1 1	1 1	2 8 8 1
000	II II	82	1 1	82	1 1	1 1	1 1	8 8 1
- - - - - - - -	" 	52	1 1	52	1 1	1 1	1 1	1 2 2 2 1 2 2 2 1
Region 	II II	46	1 1	46	1 1	1 1	1 1	- 46 46
- - 3 2 + -	 	122	1 1	122	1 1	1 1	1 1	122
Age 	Ш	116	1 1	116	1 1	1 1	1 1	116
	 	125	1 1	125	1 1	1 1	1 1	125
Gender Men W	II	113	1 1	113	1 1	1 1	1 1	113
Total	 	238	1 1	238	1 1	1 1	1 1	7 3 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8
		Base	Common name	Brand name	Other	Haven't heard/Don't know	Refused	Adds to: Rows Respondents

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Q4 Do you think SHOPPING CART is...

Will Access A Rele- vant Website In the Future	225	225	1 1	1 1	1 1	1 1	225
Has Accessed A Rele- vant Website In the Past	220 100.0	220 100.0	1 1	1 1	1 1	1 1	220
Will Website Where You Can Record Events	170	170	1 1	1 1	1 1	1 1	170
Has or W Access Social Net- Working	218 100.0	218 100.0	1 1	1 1	1 1	1 1	- 5 - 5 - 5 - 5 - 5 - 5 - 5 - 5 - 5 - 5
 WE ====	58	58	1 1	1 1	1 1	1 1	22 8 1
	82	82	1 1	1 1	1 1	1 1	8 8 I
- MM - MM - H	52	52	1 1	1 1	1 1	1 1	22 1
Region	46 100.0 1	46 100.0 1	1 1	1 1	1 1	1 1	46 - 46
	122	122	1 1	1 1	1 1	1 1	122
Age 14 - 84 14 - 34 -	116	116	1 1	1 1	1 1	1 1	116
Women	125	125	1 1	1 1	1 1	1 1	125
Gender 	113 100.0	113 100.0	1 1	1 1	1 1	1 1	1113
Total	238	238	1 1	1 1	l I	1 1	738 7
	Base	Common name	Brand name	Other	Haven't heard/Don't know	Refused	Adds to: Rows Respondents

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Q3/Q4 Composite

	III cile Future ======	225	225 100.0	1 1	 225 225
_	Past ====================================	220 100.0	220 100.0	1 1	220
Will Website Where You Can		170	170	1 1	170
Has or Will Access	working website ======	218	218 100.0	1 1	- 218 218
		58	58	1 1	22 8 1
		82	82	1 1	8 8 1
	MM = = = =	52	52	1 1	52 1
Region	 	46 52 82 58 100.0 100.0 100.0 100.0	46 52 82 58 100.0 100.0 100.0	1 1	- 46 - 46
	321	122	122	1 1	122 - 122 - 122
Age	14-34	116 122 100.0 100.0	116 122 100.0 100.0	1 1	116
	Women =====	125	125	1 1	125
Gender	Men W	113 125 100.0 100.0	113 125 100.0 100.0	1 1	1113
	Total ====	238	238	1 1	7
		Base	Q3=Brand and Q4=Common name	All others	Adds to: Rows Respondents

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Q6 Do you think WISH LIST is...

Will Access A Rele- vant Website In the	Future	225	190	20	1 1	15	1 1	225
Has Accessed A Rele- vant Website In the	Past =======	220 100.0	193 87.7	16	1 1	11 5.0	1 1	220
Will Website Where You Can	Events ======	170	147	13	1 1	10	1 1	170
Has or W Access Social Net- working	website	218	185 84.9	198.7	1 1	14.	1 1	218
	WE ==	58	49	12.1	1 1	3.4	1 1	28 8
	80 ====================================	82 100.0	70	8.5	1 1	6.1	1 1	7 7 8 8
	MM ===	52	44 84.6	9.0	1 1	5.83	1 1	522
Region	 E 	46	39	4.3	1 1	10.9	1 1	- 4 4 6 4 6
	35+	122	106	9 7.4	1 1	7.2	1 1	122
Age	14-34	116	96	12	1 1	8 6.	1 1	116
	Women =====	125	110	6.4	1 1	5.6	1 1	125
Gender	Men ====	113	92	13 11.5	1 1	7.1	1 1	1113
	Total =====	238	202	21 8.8	1 1	15	1 1	238
		Base	Common name	Brand name	Other	Haven't heard/don't know	Refused	Adds to: Rows Respondents

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Q7 Do you think MAPQUEST is...

Will Access A Rele- vant Website In the Future	225	2.5	220	1 1	1 1	1 1	2
Has Accessed A Rele- vant Website In the Past	220	1.8	216	1 1	1 1	1 1	220
Will Website Where You Can Frecord Events	170	4.4.	166 97.6	1 1	1 1	I I	170
Has or W Access Social Net- working	218 100.0	2.3	213 97.7	1 1	1 1	1 1	218
ME	58	5.23	55	1 1	1 1	1 1	2 8 8 1
	82	2 2 4.	80	1 1	1 1	1 1	8 8 1
	52	1 1	52 100.0	1 1	1 1	1 1	52
Region NE =====	46	1 1	46	1 1	1 1	I I	- 46 46
	122	1.6	120	1 1	1 1	1 1	122
Age 14-34 18-34	116	2.6	113	1 1	1 1	1 1	116
Women	125	1.6	123	1 1	1 1	1 1	125
Gender Men V	113	2.7	110	1 1	1 1	1 1	113
Total	238	2.1	233	1 1	1 1	I I	238 238 238
	Base	Common name	Brand name	Other	Haven't heard/don't know	Refused	Adds to: Rows Respondents

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Q8 Do you think MYSPACE is...

Will Access A Rele- vant Website In the Future	225 100.0	6.0	216 96.0	1 1	1 1	1 1	225
Has Accessed A Rele- vant Website In the Past	220 100.0	4. 0 L	211	1 1	1 1	1 1	220
Will Website Where You Can Record Events	170	7	163 95.9	1 1	1 1	1 1	170
Has or W Access Social Net- Working	218 100.0	10	208	1 1	1 1	1 1	1 218 218 218
ME	58	5.2	55 94.8	1 1	1 1	1 1	2 8 8
	82 100.0	6.1	77	1 1	1 1	1 1	0 8 8
 	52	1.9	51	1 1	1 1	1 1	5 2 1
Region NE ====	46	4.3	44	1 1	1 1	1 1	- 4 4 6 4 6
	122	4.1	117	1 1	1 1	1 1	122
Age 14-34 =====	116	5.2	110	1 1	1 1	1 1	116
Women ====	125	4.8	119	1 1	1 1	1 1	125
Gender Men V	113	4.4	108	1 1	1 1	1 1	1111
Tota1 ====	238	11	227	1 1	1 1	1 1	7 2 3 8 1 2 3 8 1 1 2 3 8 1
	Base	Common name	Brand name	Other	Haven't heard/don't know	Refused	Adds to: Rows Respondents

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Q9 Do you think LOGIN is...

Will Access A Rele- vant Website In the Future	225	213	6.4	1 1	1.3	1 1	225
Has Accessed A Rele- vant Website In the Past	220 100.0	212	2.7	1 1	0 0	1 1	220
Will Website Where You Can Record Events	170	163 95.9	7	1 1	1 1	1 1	170
Has or W Access Social Net- Working	218	206 94.5	4. 1.	1 1	1.4	1 1	218
ME .	58	53 91.4	5.23	1 1	3. 4. 2	1 1	2 8 8
	82 100.0	79	2 2 4.	I I	1.2	1 1	8 00 I
	52	49	5.83	1 1	1 1	1 1	22 1
Region NE =====	46	45	2.2	1 1	1 1	1 1	- 4 4 6 4 6
	122	116 95.1	4.1	1 1	0.8	1 1	122
Age 	116	110	3.4	1 1	1.7	1 1	116
Momen	125	119	5	1 1	0.8	1 1	125 125
Gender Men 	113	107	3.5	I I	1.8	1 1	1113
Total	238	226	3.8	1 1	1.3	1 1	7 2 3 8 1 2 3 8 1
	Base	Common name	Brand name	Other	Haven't heard/don't know	Refused	Adds to: Rows Respondents

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Q10 Do you think HELP SCREEN is...

Will Access A Rele- vant Website In the	Future	225	192 85.3	13	1 1	20	1 1	225
Has Accessed A Rele- vant Website In the	Past ====================================	220 100.0	192	3.68	1 1	20	1 1	220
Will Website Where You Can	Events ======	170	151	7	1 1	127.1	1 1	170
Has or W Access Social Net- working	website	218 100.0	186 85.3	115.0	1 1	21 9.6	1 1	2 1 8 2 1 8 2 1 8
	WE ==	58	45 77.6	10.3	1 1	12.1	1 1	28 8
		82 100.0	71 86.6	4.9	1 1	8.5	1 1	7 7 8 8
	MM =====	52 100.0	47	5.83	1 1	3.82	1 1	2 2 1
Region	 E	46	40	1 1	1 1	13.0	1 1	46
	35+	122	103	7.2	1 1	12 9.8	1 1	122
Age 	14-34	116	100	5.2	1 1	10	1 1	116
	Women =====	125	105	5	1 1	15 12.0	1 1	125 125
Gender	Men ====	113	98	7.1	1 1	6.2	1 1	1111
	Total =====	238	203	13	1 1	22 6.2	1 1	238
		Base	Common name	Brand name	Other	Haven't heard/don't know	Refused	Adds to: Rows Respondents

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Q11 Do you think STUBHUB is...

Will Access A Rele- vant Website In the	 	225	11.9	157	1 1	57	1 1	2 2 5 1 2 2 5 1 2 2 5 1 1 1 1 1 1 1 1 1
Has Accessed A Rele- vant Website In the	 	220 100.0	11 5.0	155 70.5	1 1	54 24.5	1 1	220
Will Website Where You Can Record		170	7	122 71.8	1 1	41 24.1	1 1	170
Has or Wacess Social Net- Working) 	218	115.0	151 69.3	1 1	56	1 1	- 218 218 218
 [4]	 	58	8.65	36	1 1	17	1 1	1 2 5 8 1
C	II II	82	6.1	57	1 1	20 24.4	1 1	0 8 8
 MW	 	52 100.0	3 . 8 2	38	1 1	12 23.1	1 1	52 2
Region NE	 	46 100.0	1 1	34	1 1	12 26.1	1 1	 46 46
~ L +) II	122	4.1	78	1 1	39	1 1	122
Age) II	116	6.0	87	1 1	22	1 1	116
N N N N N N N N N N	 	125	7.2	79	1 1	37	I I	125
Gender	II	113	2.7	86	1 1	24	1 1	1111
E- - - - - - - - - - - - - - - - - - -	 3 4 4	238	12	165	1 1	61 25.6	1 1	238
		Base	Common name	Brand name	Other	Haven't heard/don't know	Refused	Adds to: Rows Respondents

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Q12 Do you think TIMELINE is...

Will Access A Rele- vant Website In the Future	======================================	154	55	1 1	167.1	1 1	225 225 225
Has Accessed A Rele- vant Website In the Past	220 100.0	152 69.1	52 23.6	1 1	16	1 1	220
Will Website Where You Can Record	 170 100.0	119	40	1 1	11.	1 1	170
Has or Maccess Social Net- working	218 100.0	151 69.3	53 24.3	1 1	1.4 6.4	1 1	1 218 218
 田 M	===== 58 100.0	37	14 24.1	1 1	7	1 1	2 2 3 1
08	82 100.0	63 76.8	14	1 1	6.1	1 1	8 8 1
	52	35	15 28.8	1 1	3 8 2	1 1	2 2 2 1
Region	46	28	15 32.6	1 1	6.5	1 1	- 4 - 4 46
35+	122	89	22 18.0	1 1	11 9.0	1 1	122
Age 14-34	1100.00	74	36	1 1	5.2	1 1	116
 Women	125	977.6	21 16.8	1 1	5.6	1 1	125 125 125
Gender Men	113 12 12 100.0 100.	66 58.4	37	1 1	108.8	1 1	1111
Total	238	163 68.5	58 24.4	1 1	1777.1	1 1	238
	Base	Common name	Brand name	Other	Haven't heard/don't know	Refused	Adds to: Rows Respondents

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Q3 Do you think HOTMAIL is...

Will Access A Rele- vant Website In the Future	225	1 1	225	1 1	1 1	1 1	225
Has Accessed A Rele- vant Website In the Past	220 100.0	1 1	220 100.0	1 1	1 1	1 1	220
Will Website Where You Can Frecord Events	170	1 1	170	1 1	1 1	I I	170
Has or V Access Social Net- website	218	1 1	218	1 1	1 1	1 1	 218 218
	58	1 1	58	1 1	1 1	1 1	2881
	82	1 1	82 100.0	1 1	1 1	1 1	8 8 1
	52	1 1	52	1 1	1 1	1 1	52
Region NE =====	46	1 1	46	1 1	1 1	1 1	- 4 - 4 - 4 - 6
	122	1 1	122	1 1	1 1	1 1	122
Age 14-34 =====	116	1 1	116	1 1	1 1	1 1	116
	125	1 1	125	1 1	1 1	1 1	125 125 125
Gender Men V	113	1 1	113	1 1	1 1	1 1	113
Total	238	1 1	238	1 1	1 1	1 1	238
	Base	Common name	Brand name	Other	Haven't heard/Don't know	Refused	Adds to: Rows Respondents

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Q4 Do you think SHOPPING CART is...

Will Access A Rele- vant Website In the Future	225	225	1 1	1 1	1 1	1 1	2
Has Accessed A Rele- vant Website In the Past	220 100.0	220	1 1	1 1	1 1	1 1	220
Will Website Where You Can Record Events	170	170	1 1	1 1	1 1	1 1	170
Has or W Access Social Net- Working	218	218	1 1	1 1	1 1	1 1	218
	58	58	1 1	1 1	1 1	1 1	
	82 100.0	82 100.0	1 1	1 1	1 1	1 1	7 7 0 00
	52 100.0 1	52	1 1	1 1	1 1	1 1	2 2 1
Region NE NE	46 100.0 1	46 100.0 1	1 1	1 1	1 1	1 1	46 46
	122	122	1 1	1 1	1 1	1 1	122
Age 	116	116	1 1	1 1	1 1	1 1	116
Women	125	125	1 1	1 1	1 1	1 1	125
Gender Men V	113 12 100.0 100.	113	1 1	1 1	1 1	1 1	113
Total	238	238	1 1	1 1	1 1	1 1	2 3 8 2 3 8 2 3 8
	Base	Common name	Brand name	Other	Haven't heard/Don't know	Refused	Adds to: Rows Respondents

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Q6 Do you think WISH LIST is...

Will Access A Rele- vant Website In the Future	210	190	20	1 1	1 1	1 1	210
Has Accessed A Rele- vant Website In the Past	209	193 92.3	16	I I	1 1	l I	209
Will Website Where You Can Record Events	160	147	8 13	1 1	1 1	1 1	160
Has or W Access Social Net- working	204	185 90.7	19	I I	1 1	1 1	204 204 204
	56	49	7	1 1	1 1	1 1	1 2 6 1
	77	70	9.1	1 1	1 1	1 1	777
-	49	4489.8	10.2	1 1	1 1	1 1	- - - 44 - 94
Region	41	39	4.9	1 1	1 1	1 1	 41 41
	115	106	9 7.8	1 1	1 1	1 1	115
Age	108	96	12 11.1	1 1	1 1	1 1	108
 Women	118	110	8 8.	1 1	1 1	1 1	118
Gender Men V	105	92	13	1 1	1 1	1 1	105
Total	223	202	21 9.4	1 1	1 1	1 1	223
	Base	Common name	Brand name	Other	Haven't heard/don't know	Refused	Adds to: Rows Respondents

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Q7 Do you think MAPQUEST is...

Will Access A Rele- vant Website In the Future	225	2 .2	220	1 1	1 1	1 1	225 225 1
Has Accessed A Rele- vant Website In the Past	220	1.8	216	1 1	1 1	1 1	220
Will Website Where You Can Record Events	170	2 4 4.	166 97.6	1 1	1 1	1 1	170
Has or V Access Social Net- working	218	2.3	213	1 1	1 1	1 1	 218 218
ME	58 100.0	5.2	55 94.8	1 1	1 1	I I	288 1
 	82 100.0	2 4.2	80	1 1	1 1	1 1	8 8 I
	52	1 1	52 100.0	1 1	1 1	1 1	2 2 1
Region NE	46	1 1	46	1 1	1 1	1 1	- 4 4 6 4 6
	122	1.6	120 98.4	1 1	1 1	I I	122
Age 14 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1	116	2.6	113	1 1	1 1	1 1	116
 Women	125	1.6	123	1 1	1 1	1 1	125
Gender Men 	113 12 100.0 100.	3 2.7	110	1 1	1 1	1 1	113 113
Total	238	2.1	233	1 1	1 1	1 1	238
	Base	Common name	Brand name	Other	Haven't heard/don't know	Refused	Adds to: Rows Respondents

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Q8 Do you think MYSPACE is...

Will Access A Rele- vant Website In the	Future =======	225	e 0.	216	1 1	1 1	1 1	2 2 5 1 2 2 5 1 2 2 5 1 1 1 1 1 1 1 1 1
Has Accessed A Rele- vant Website In the	Past	220 100.0	4. 0 L	211	1 1	1 1	1 1	220
Will Website Where You Can	Events ======	170	7	163 95.9	1 1	1 1	1 1	170
Has or V Access Social Net- working	website ======	218	10	208	1 1	1 1	1 1	
	WE ====	58	5.2	55 94.8	1 1	1 1	1 1	1 2 5 8 1
	SO	82 100.0	6.1	77	1 1	1 1	1 1	8 8 I
	MW =====	52 100.0	1.9	51	1 1	1 1	1 1	52 2
Region	 N 	46	4.3	44	1 1	1 1	1 1	46
	35+	122	4.1	117	1 1	1 1	1 1	122
() I	14-34	116	5.2	110	1 1	1 1	1 1	116
	Women =====	125	4.8	119	1 1	1 1	1 1	125
Je I r	Men =====	113	4.4	108	1 1	1 1	1 1	1111
	Total ====	238	11 4.6	227	1 1	1 1	1 1	238
		Base	Common name	Brand name	Other	Haven't heard/don't know	Refused	Adds to: Rows Respondents

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						TIMELINE FINAL	LINE AL		4				
Q9 Do you think LOGIN is	:												
Base : Expressed an Opinion	ion												
											Will Website	Has Accessed A Rele-	, .,
		H				10				Social Net-	Where You Can	vant Website	vant Website
	Total	Men H	Women ====	14-34	32+1	 	 WM 			working website ======	Kecora Events ======	ın the Past ======	In the Future =======
Base	235	111	124	114	121	46	52 100.0	81	56	215	170	218	222
Common name	226	107	119	110	116	45	49	79	53 94.6	206	163 95.9	212 97.2	213
Brand name	9.80	3.6	5	3.5	4.1	2.2	5.8	2 2 2	5.4	4.2	7.1.4	7 8 6	6 T.
Other	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	I I	1 1
Haven't heard/don't know		1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1
Refused	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1
Adds to: Rows Respondents	235	1111	124 124	- 1 - 1 - 1 - 1 - 4 - 4	121	- 46 46	22 1	81		215	170	218	222

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Q10 Do you think HELP SCREEN is...

Will Access A Rele- vant Website In the	Future ======	205	192 93.7	13	1 1	1 1	1 1	205
Has Accessed A Rele- vant Website In the	Past ====================================	200	192 96.0	4.0	1 1	1 1	1 1	200
'> ।	Events	158	151 95.6	7	1 1	1 1	1 1	158
Has or V Access Social Net- working	website =====	197	186 94.4	11.5.6	I I	1 1	1 1	197
	ME E	51 100.0	45 88.2	11.8	1 1	1 1	1 1	51
		75	71	5.3	1 1	1 1	1 1	75
	= = = MM = =	50	47	3	1 1	1 1	1 1	50
Region	 	40	40	1 1	1 1	1 1	1 1	 - 44 04
	35+	110	103	7	1 1	1 1	1 1	110
ρι Φι Ι	14-34	106	100	5.7	1 1	1 1	1 1	106
	Women ====	110	105	4.5	1 1	1 1	1 1	110
7 e	Men ====================================	106 110 100.0 100.0	98	7.5	1 1	1 1	1 1	106
,	Total	216	203	13	1 1	1 1	1 1	216
		Base	Common name	Brand name	Other	Haven't heard/don't know	Refused	Adds to: Rows Respondents

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Q11 Do you think STUBHUB is...

Will Access A Rele- vant Website In the Future	168	11 6.5	157 93.5	1 1	1 1	1 1	1 0 8 1 1 0 8 1 1 0 8 1 1 0 1 1 0 1 1 0 1 1 1 1
Has Accessed A Rele- vant Website In the Past	166 100.0	1116.6	155 93.4	1 1	1 1	1 1	166
Will Website Where You Can Record Events	129	7.4	122	1 1	1 1	1 1	129
Has or V Access Social Net- website	162 100.0	116.8	151 93.2	1 1	1 1	1 1	162
ME	41	12.2	36	1 1	1 1	1 1	 41 41
	62	8.1	57 91.9	I I	1 1	1 1	62
	40	5.0	38	1 1	1 1	1 1	 40 40
Region NE =====	34	1 1	34	1 1	1 1	1 1	34
	83	6.0	78	1 1	1 1	1 1	8 8 9
Age 14 - 1	94	7.4	87	1 1	1 1	1 1	 0 0 4 4
	88	9	79	1 1	1 1	1 1	& & & & & &
Gender Men 	100.00	3.4	86.6	1 1	1 1	1 1	 & & & Q
Total	177	12 6.8	165	1 1	1 1	1 1	177
	Base	Common name	Brand name	Other	Haven't heard/don't know	Refused	Adds to: Rows Respondents

209

204

159 159

204

77

1111

110

118

103

221

Rows Respondents

Adds to:

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Q12 Do you think TIMELINE is	NE is													
Base : Expressed an Opinion	nion													
		Gender		Age		Region				Has or V Access Social Net-	will Website Where You Can	Has Accessed A Rele- vant Website	Will Access A Rele- vant Website	
	Total	Men	 Women =====	34			 MM =====		M E = =	working website	Record Events	In the Past	In the Future =======	
Base	221 100.0	103	118	110	111	43	50	77	51	204	159	204	209	
Common name	163 73.8	64.1	97	74	89	28 65.1	35	63 81.8	37	151	119	152 74.5	154 73.7	
Brand name	58 26.2	35.9	21 17.8	36	22 19.8	15 34.9	15	14 18.2	14 27.5	53	40	52 25.5	55	
Other	I I	I I	1 1	1 1	1 1	1 1	1 1	1 1	1 1	I I	1 1	1 1	1 1	
Haven't heard/don't know		1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	
Refused	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	l I	1 1	1 1	1 1	1 1	